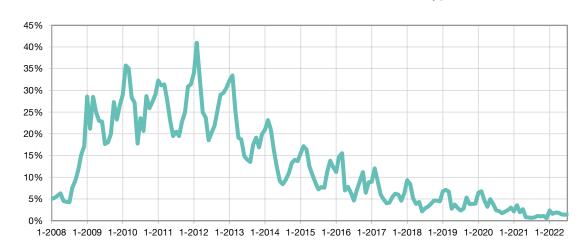
## **Lender-Mediated Report – July 2022**

A RESEARCH TOOL PROVIDED BY **MIDWEST REAL ESTATE DATA LLC**FOR MEMBERS OF THE **NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®** 

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only.



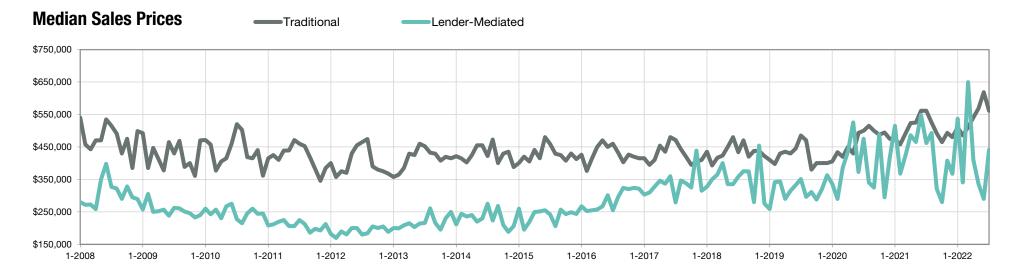
## Share of Closed Sales that were Lender-Mediated: 1.4%



Closed Sales	7-2021	7-2022	+/-
Traditional	1,090	703	-35.5%
REO	0	2	
Short Sales	7	8	+14.3%
Total Market*	1,097	713	-35.0%

Median Sales Price	7-2021	7-2022	+/-		
Traditional	\$561,250	\$561,500	+0.0%		
REO	\$0	\$270,000			
Short Sales	\$462,000	\$548,500	+18.7%		
Total Market*	\$555,000	\$561,000	+1.1%		

<sup>\*</sup> Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.



## **Lender-Mediated Report – Activity by Area**

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®



Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are **based on a rolling 12-month timeframe** through the month indicated.

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending					Average Sales Price For the 12 Months Ending						
July 2022  Total Lender-Mediated Share					7-2021	7-2022	+/-	7-2021	7-2022	+/-	7-2021	7-2022	+/-	7-2021	7-2022	+/-		
		Share	Total	Lender- Mediated	Share	Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties			
Bannockburn	0	0		0	0		\$0	\$0		\$0	\$0		\$0	\$0		\$0	\$0	
Barrington Area	172	2	1.2%	924	17	1.8%	\$473,500	\$500,000	+5.6%	\$530,000	\$592,000	+11.7%	\$565,600	\$472,765	-16.4%	\$581,302	\$682,994	+17.5%
Deerfield	73	4	5.5%	525	9	1.7%	\$435,600	\$558,000	+28.1%	\$500,000	\$531,500	+6.3%	\$510,657	\$491,997	-3.7%	\$569,575	\$578,321	+1.5%
Evanston	163	5	3.1%	1,183	10	0.8%	\$242,000	\$212,500	-12.2%	\$389,000	\$365,000	-6.2%	\$370,905	\$224,703	-39.4%	\$493,898	\$487,552	-1.3%
Glencoe	40	1	2.5%	164	1	0.6%	\$239,000	\$702,000	+193.7%	\$980,000	\$1,277,000	+30.3%	\$239,000	\$702,000	+193.7%	\$1,144,596	\$1,501,757	+31.2%
Glenview, Golf	138	2	1.4%	1,014	6	0.6%	\$462,500	\$256,000	-44.6%	\$519,000	\$533,750	+2.8%	\$521,903	\$294,217	-43.6%	\$612,062	\$632,448	+3.3%
Highland Park	93	4	4.3%	684	10	1.5%	\$425,000	\$461,050	+8.5%	\$548,000	\$625,250	+14.1%	\$535,274	\$548,760	+2.5%	\$628,727	\$730,698	+16.2%
Highwood	6	0	0.0%	41	0	0.0%	\$385,000	\$0	-100.0%	\$506,000	\$362,000	-28.5%	\$385,000	\$0	-100.0%	\$488,847	\$426,188	-12.8%
Inverness	23	2	8.7%	162	2	1.2%	\$370,000	\$596,000	+61.1%	\$595,000	\$661,000	+11.1%	\$397,667	\$596,000	+49.9%	\$623,650	\$701,471	+12.5%
Kenilworth	12	0	0.0%	69	0	0.0%	\$1,917,500	\$0	-100.0%	\$1,337,500	\$1,850,000	+38.3%	\$3,027,500	\$0	-100.0%	\$1,740,973	\$2,125,701	+22.1%
Lake Bluff	34	1	2.9%	230	3	1.3%	\$369,500	\$360,000	-2.6%	\$507,500	\$530,000	+4.4%	\$451,000	\$1,524,333	+238.0%	\$610,645	\$716,844	+17.4%
Lake Forest	111	3	2.7%	514	10	1.9%	\$600,000	\$1,187,500	+97.9%	\$795,750	\$892,500	+12.2%	\$726,063	\$1,157,050	+59.4%	\$994,013	\$1,097,157	+10.4%
Lincolnshire	33	0	0.0%	213	4	1.9%	\$490,000	\$361,628	-26.2%	\$500,000	\$606,000	+21.2%	\$462,750	\$362,314	-21.7%	\$536,823	\$645,181	+20.2%
Lincolnwood	23	0	0.0%	184	2	1.1%	\$290,000	\$1,016,004	+250.3%	\$439,000	\$435,000	-0.9%	\$357,057	\$1,016,004	+184.5%	\$511,876	\$473,795	-7.4%
Mettawa	6	0	0.0%	14	0	0.0%	\$0	\$0		\$785,000	\$783,506	-0.2%	\$0	\$0		\$926,695	\$995,938	+7.5%
Morton Grove	51	3	5.9%	436	4	0.9%	\$226,950	\$260,500	+14.8%	\$348,000	\$362,750	+4.2%	\$254,738	\$276,500	+8.5%	\$351,405	\$367,535	+4.6%
Northbrook	149	1	0.7%	854	12	1.4%	\$508,000	\$330,000	-35.0%	\$486,500	\$504,434	+3.7%	\$503,834	\$369,212	-26.7%	\$556,181	\$587,942	+5.7%
Northfield	21	0	0.0%	139	3	2.2%	\$235,000	\$925,000	+293.6%	\$650,000	\$783,000	+20.5%	\$235,000	\$1,306,633	+456.0%	\$757,552	\$958,975	+26.6%
Prairie View	5	0	0.0%	13	0	0.0%	\$375,000	\$0	-100.0%	\$345,000	\$390,000	+13.0%	\$375,000	\$0	-100.0%	\$392,376	\$449,692	+14.6%
Riverwoods	0	0		0	0		\$0	\$0		\$0	\$0		\$0	\$0		\$0	\$0	
Skokie	126	5	4.0%	855	15	1.8%	\$287,500	\$279,019	-2.9%	\$330,000	\$355,000	+7.6%	\$290,370	\$274,135	-5.6%	\$333,331	\$359,270	+7.8%
Wilmette	68	3	4.4%	515	9	1.7%	\$515,000	\$360,500	-30.0%	\$732,500	\$719,000	-1.8%	\$542,153	\$368,142	-32.1%	\$843,064	\$874,659	+3.7%
Winnetka	45	0	0.0%	318	2	0.6%	\$476,000	\$1,202,500	+152.6%	\$1,162,500	\$1,326,000	+14.1%	\$744,000	\$1,202,500	+61.6%	\$1,374,434	\$1,626,918	+18.4%