

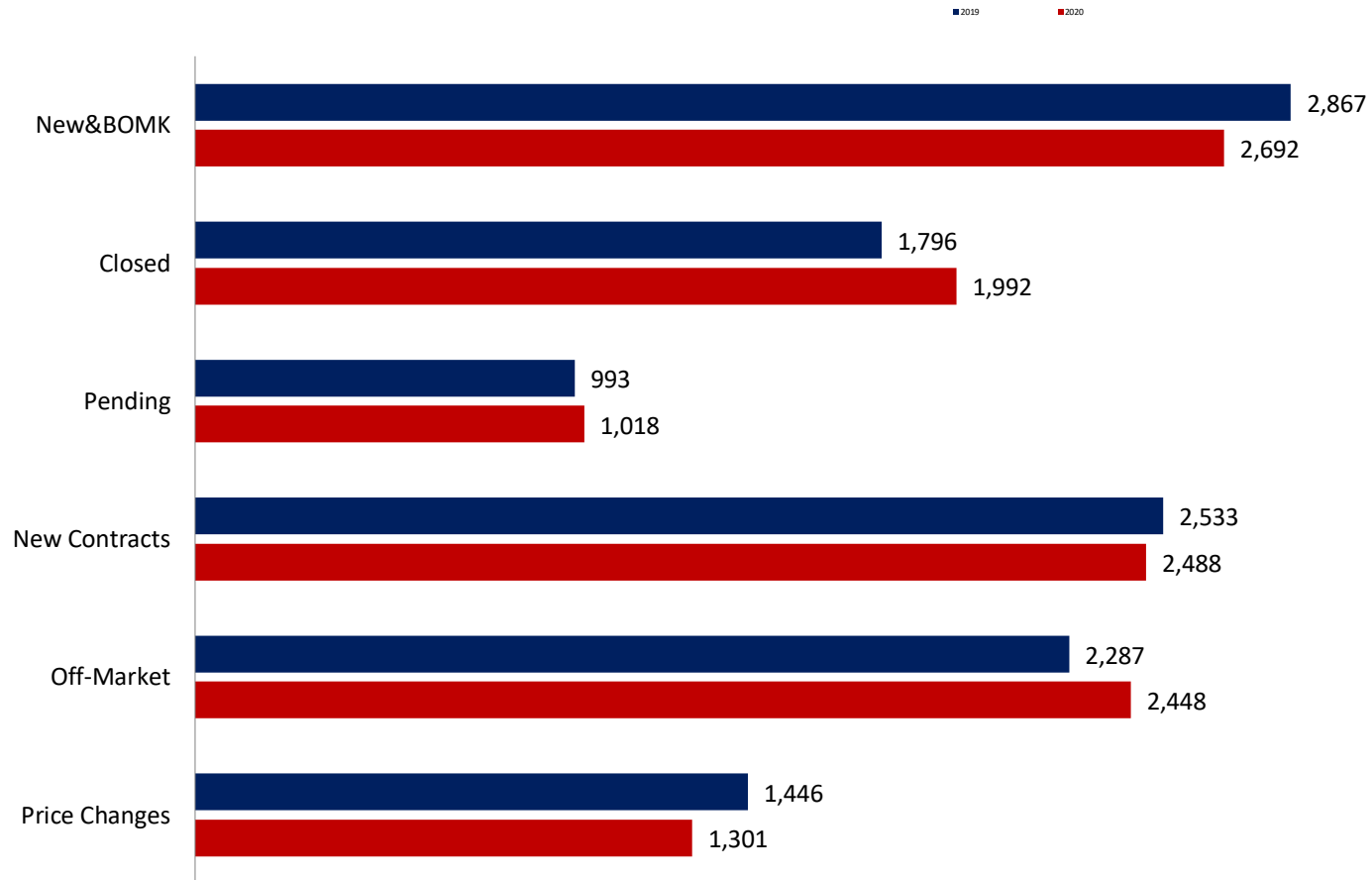


Legal

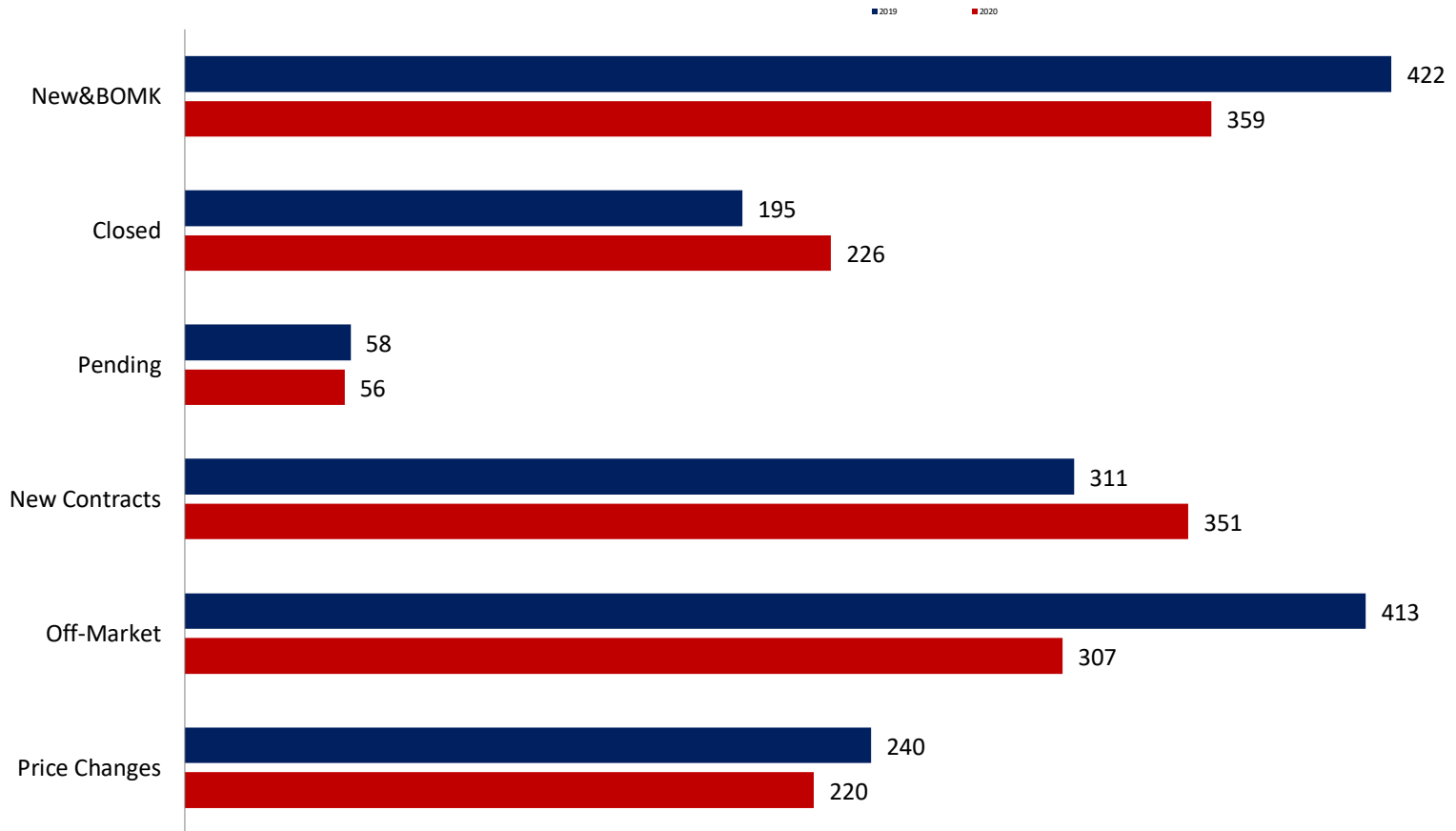
Legal Information

The following representations are based in whole or in part on data supplied by various participants in the Midwest Real Estate Data, LLC (MRED). Neither North Shore Barrington Association of Realtors (NSBAR) nor the Midwest Real Estate Data LLC guarantees, nor is in any way responsible for its accuracy. Data maintained by the Midwest Real Estate Data, LLC may not reflect all real estate activity in the market.

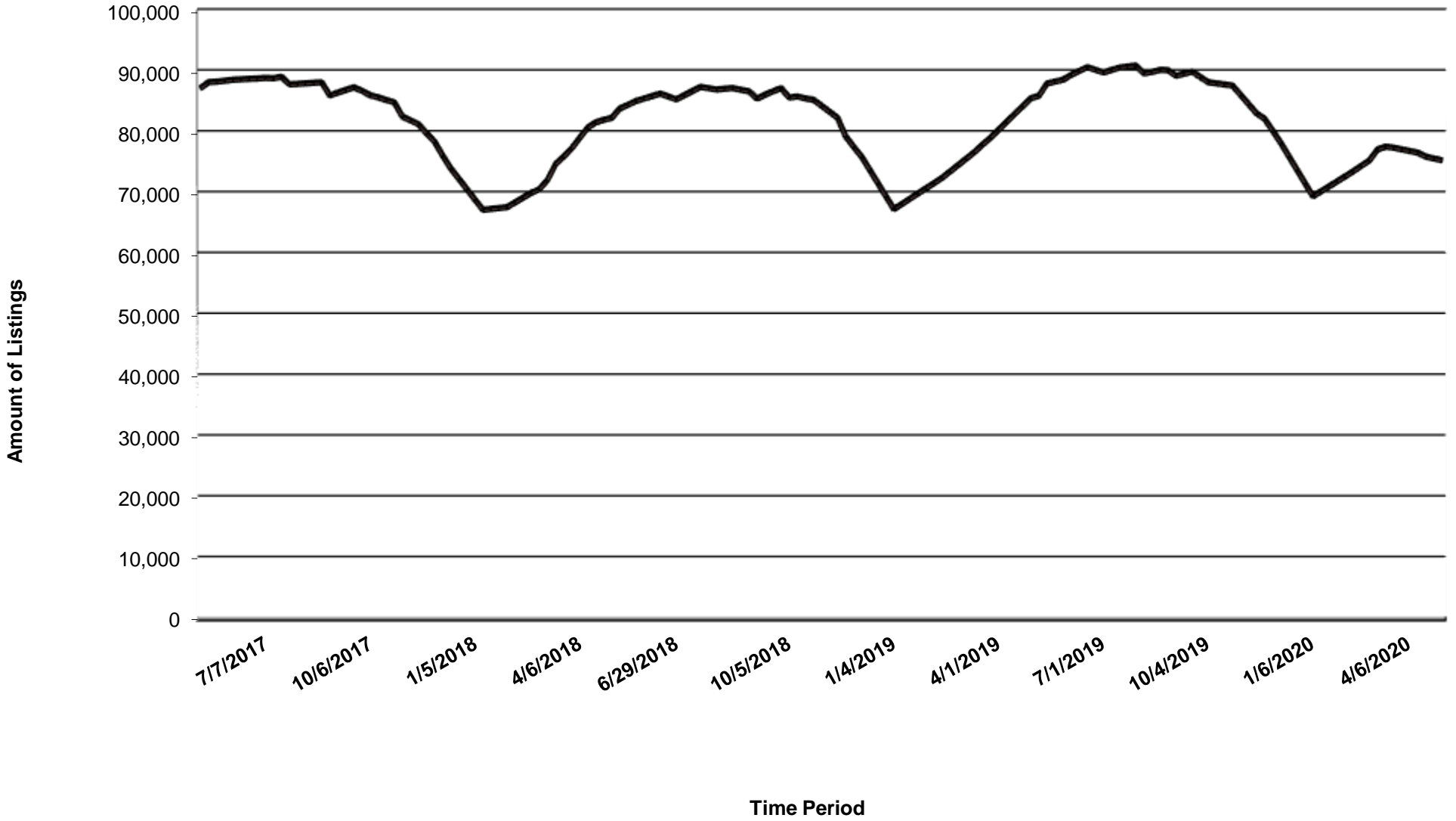
North Shore Area Quick Data



Barrington Area Quick Data

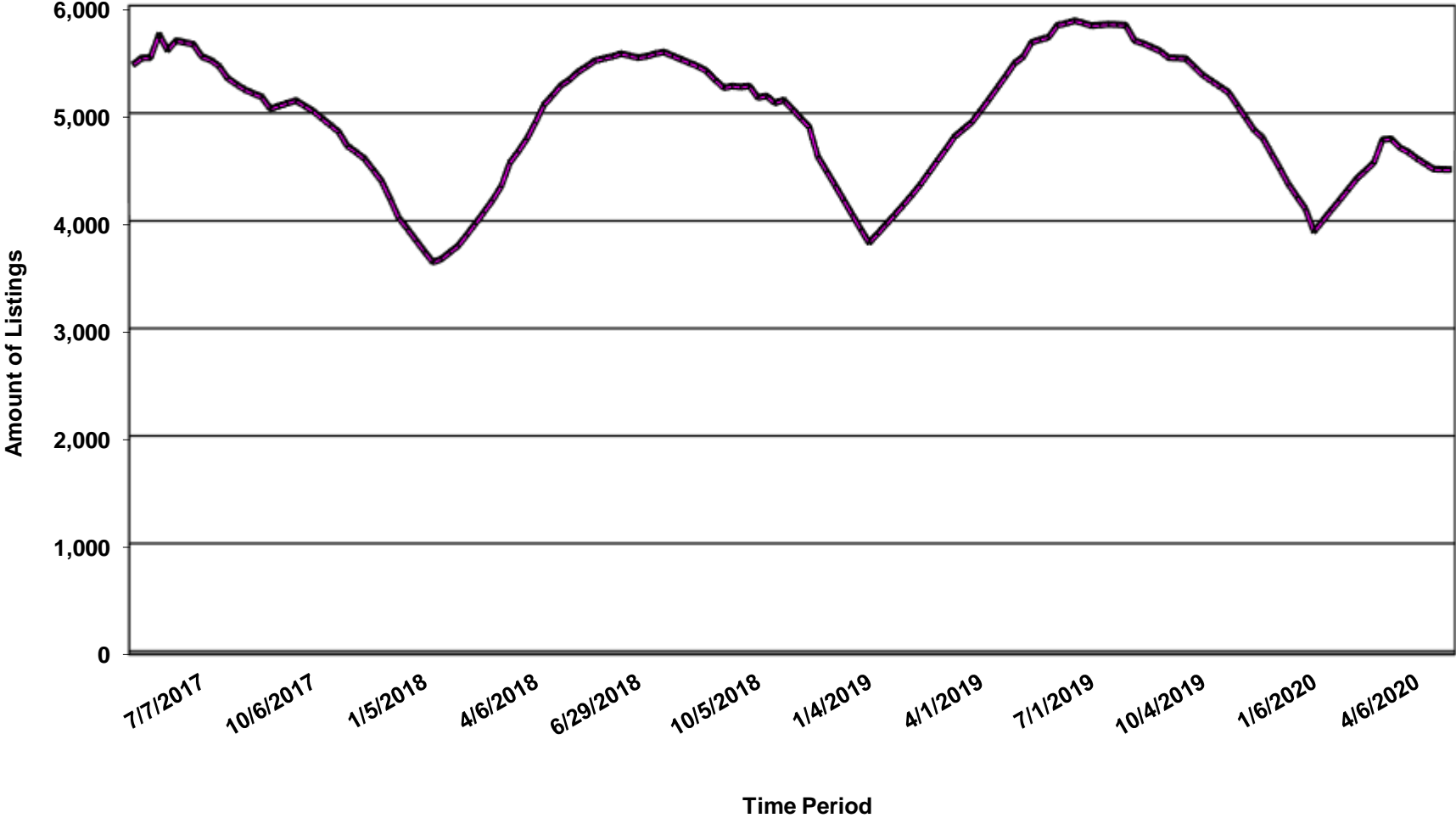


MRED Active Listngs All Property Types

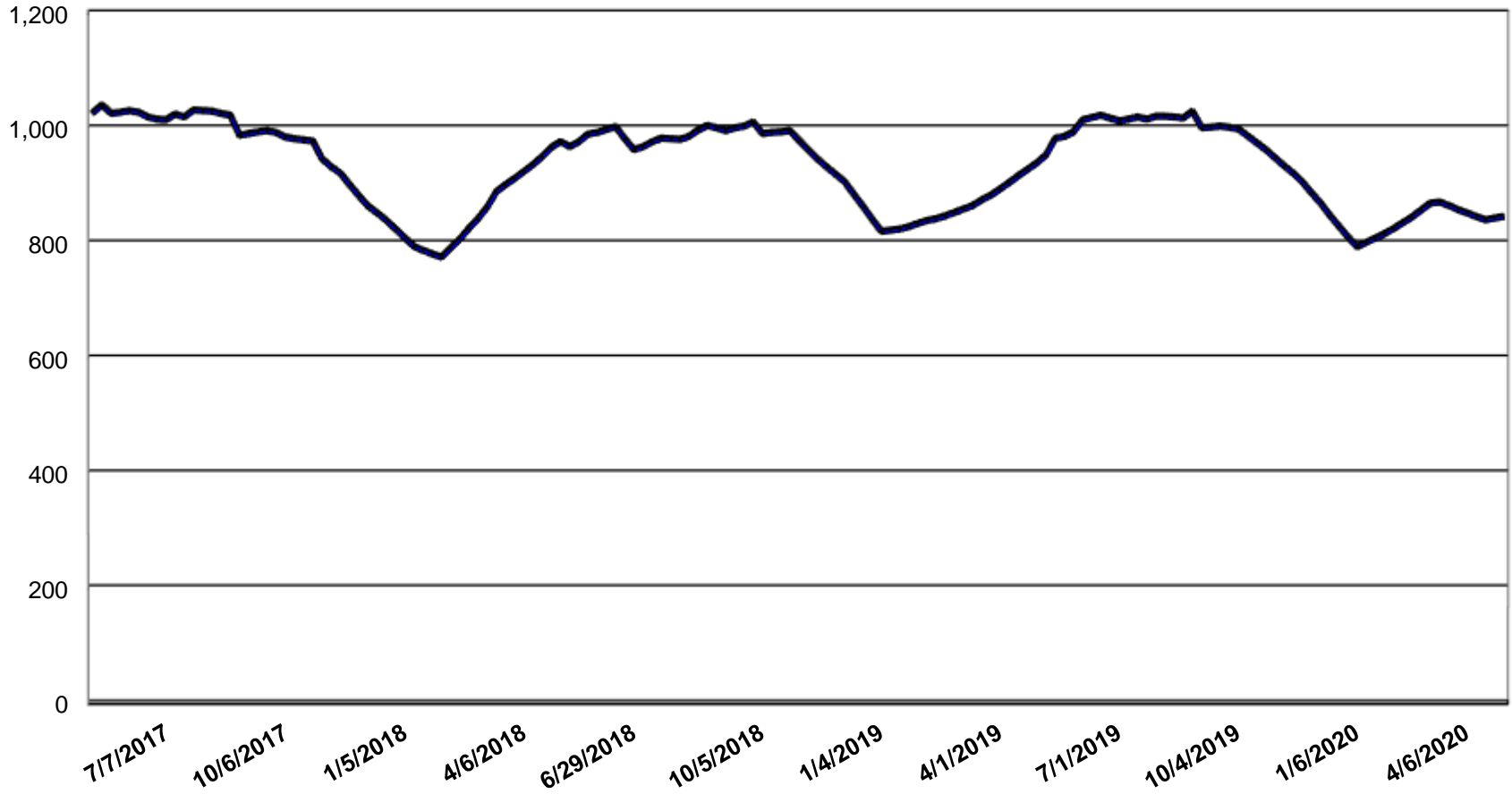


The tables show active listings for all MRED and NSBAR. The NSBAR actives are broken down between North Shore and Barrington.

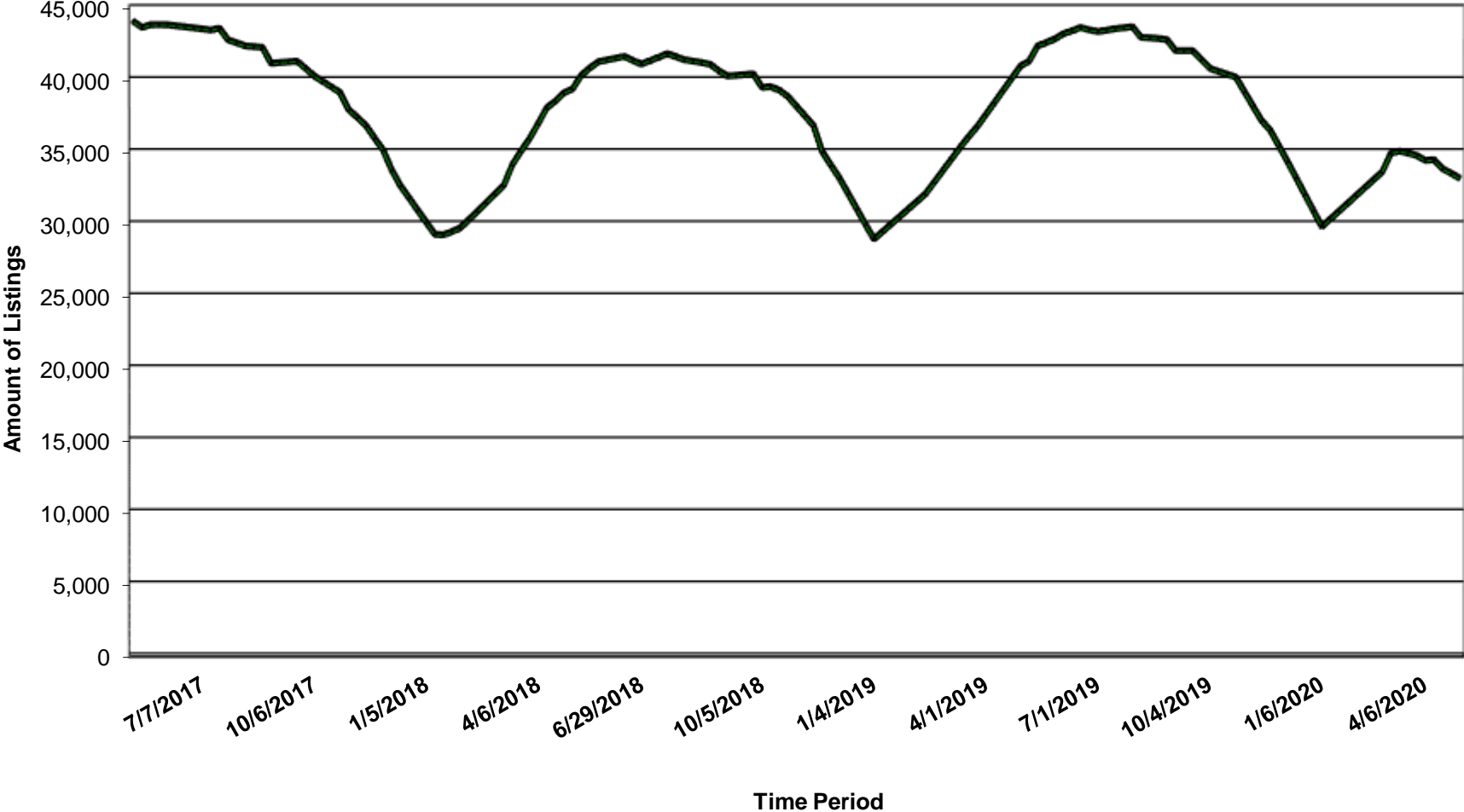
North Shore Area Active Listings All Property Types



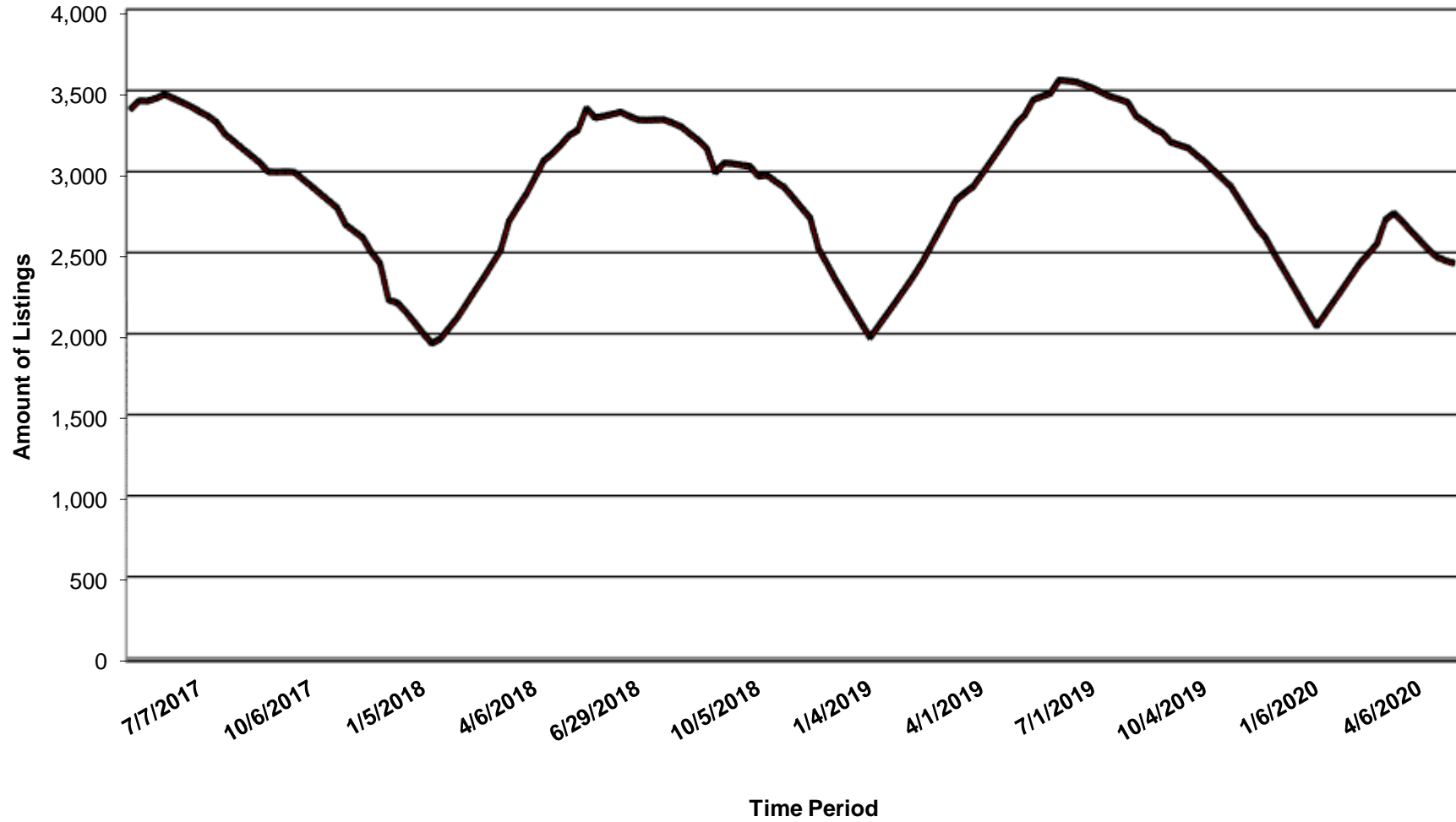
Barrington Area Active Listings - All Property Types



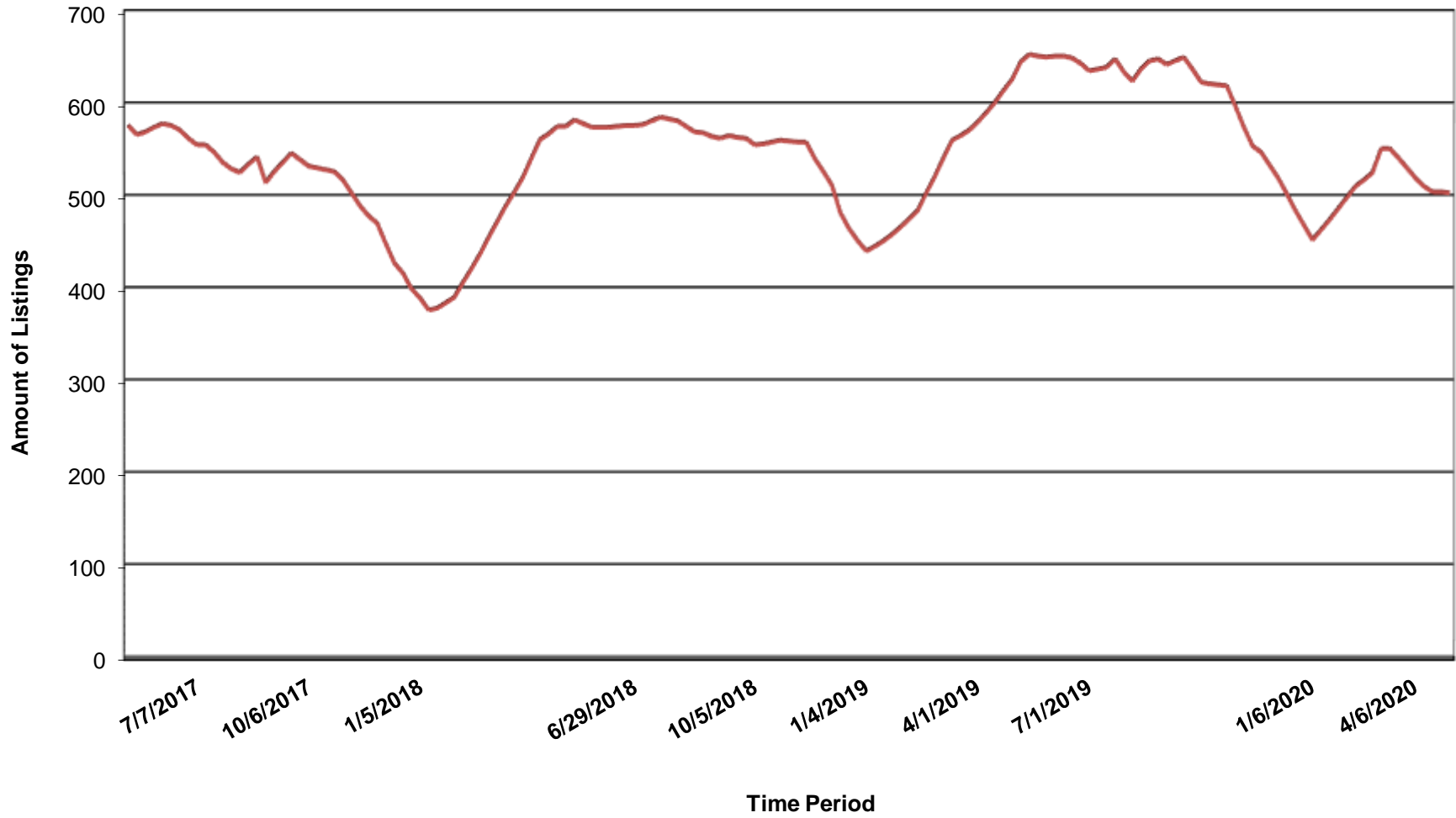
MRED Single Family Homes Active Listings (DE)



North Shore Area Single Family Homes Active Listings (DE)

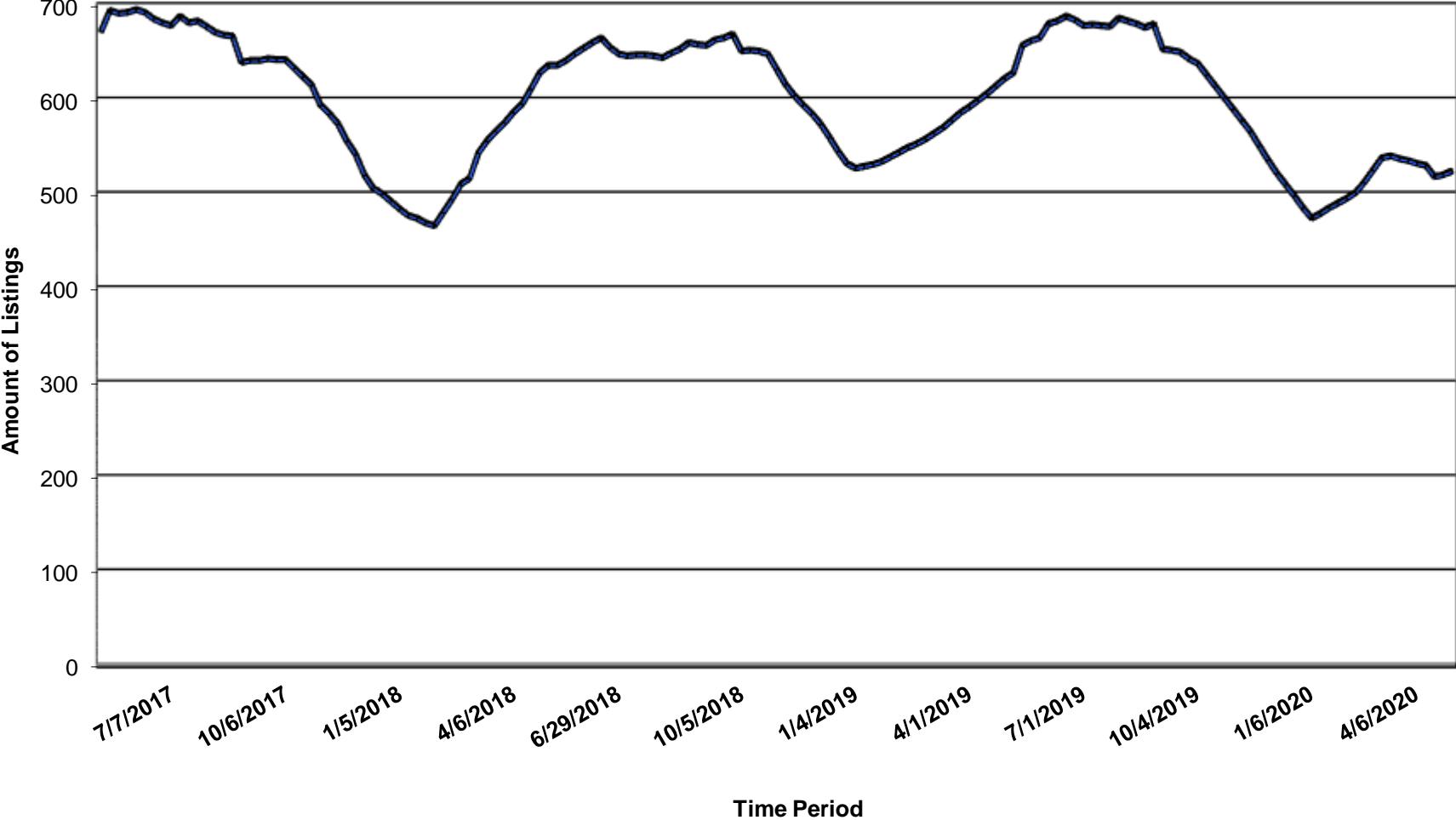


North Shore Area Active Condo Listings

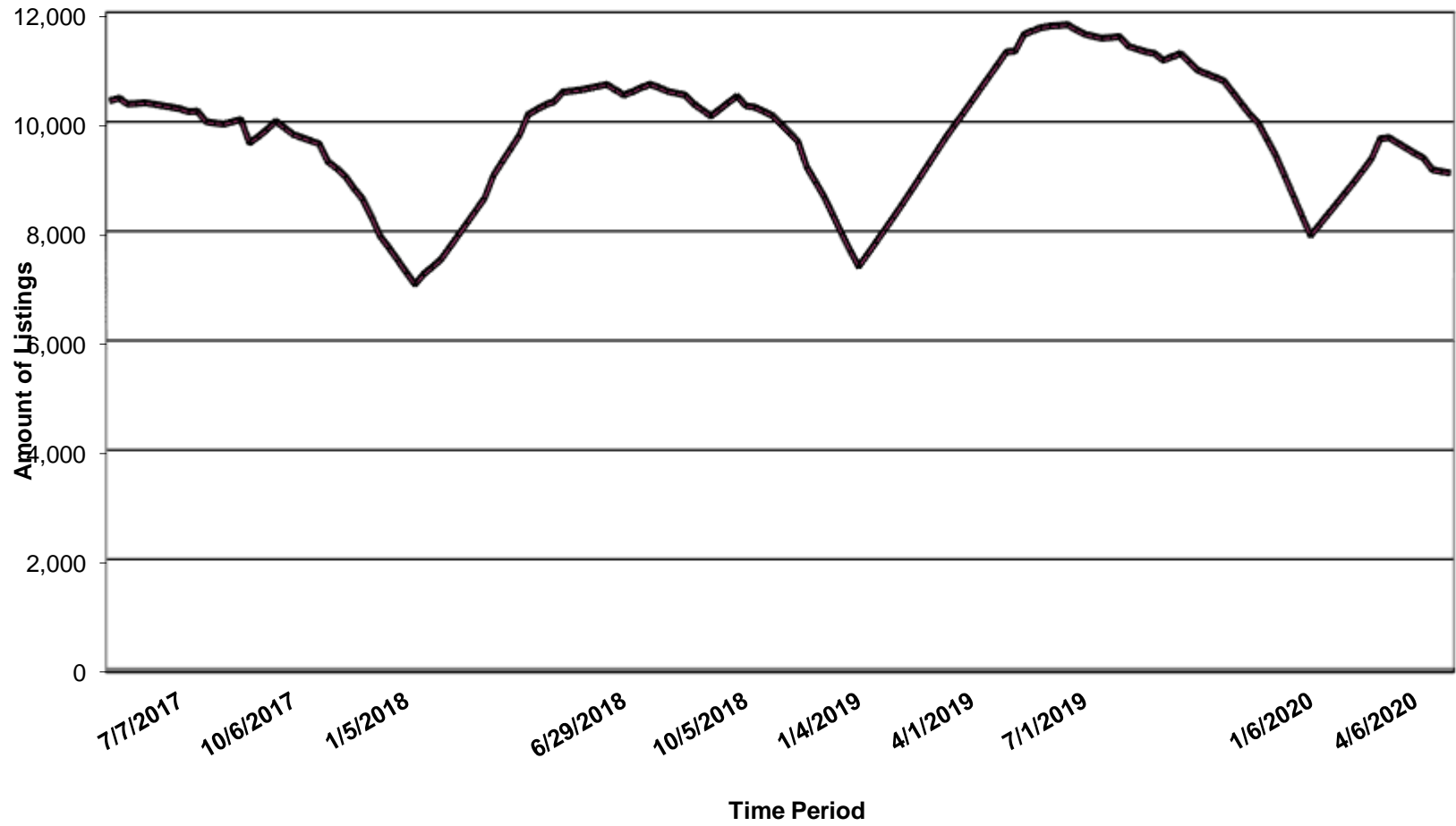


Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

Barrington Area Single Family Homes Active Listings (DE)

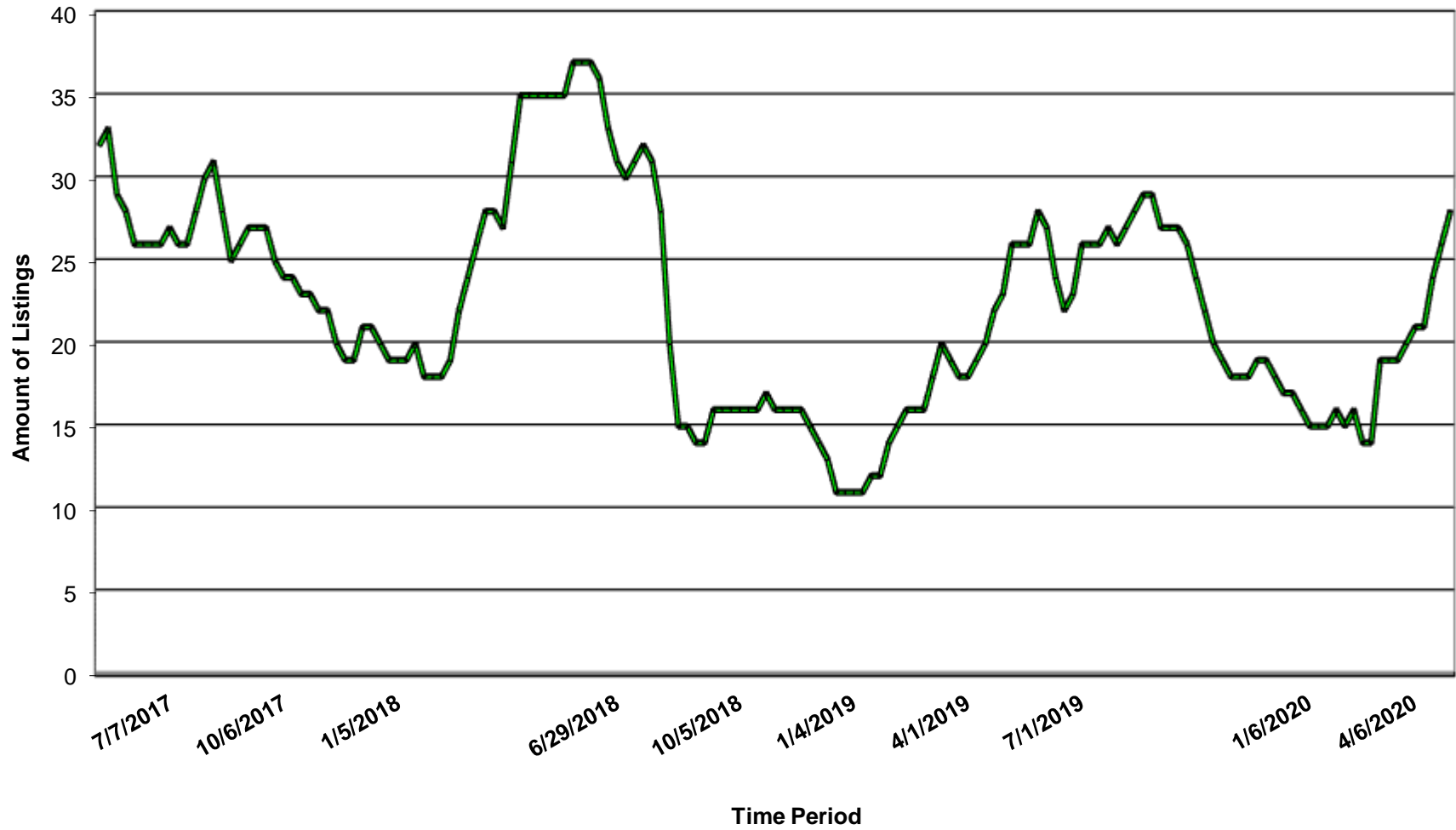


MRED Active Condo Listings(AT-C)



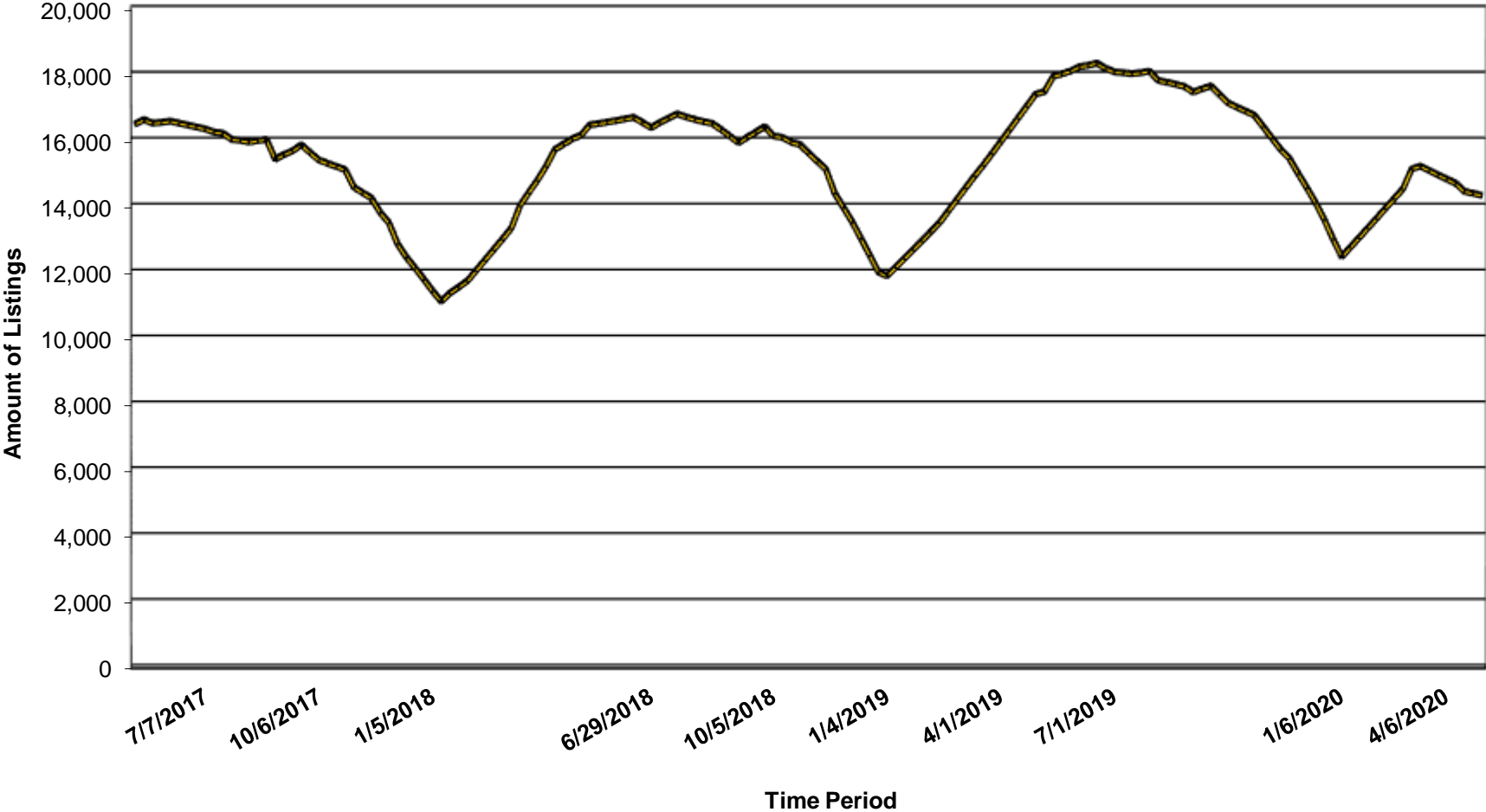
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

Barrington Area Active Condo Listings



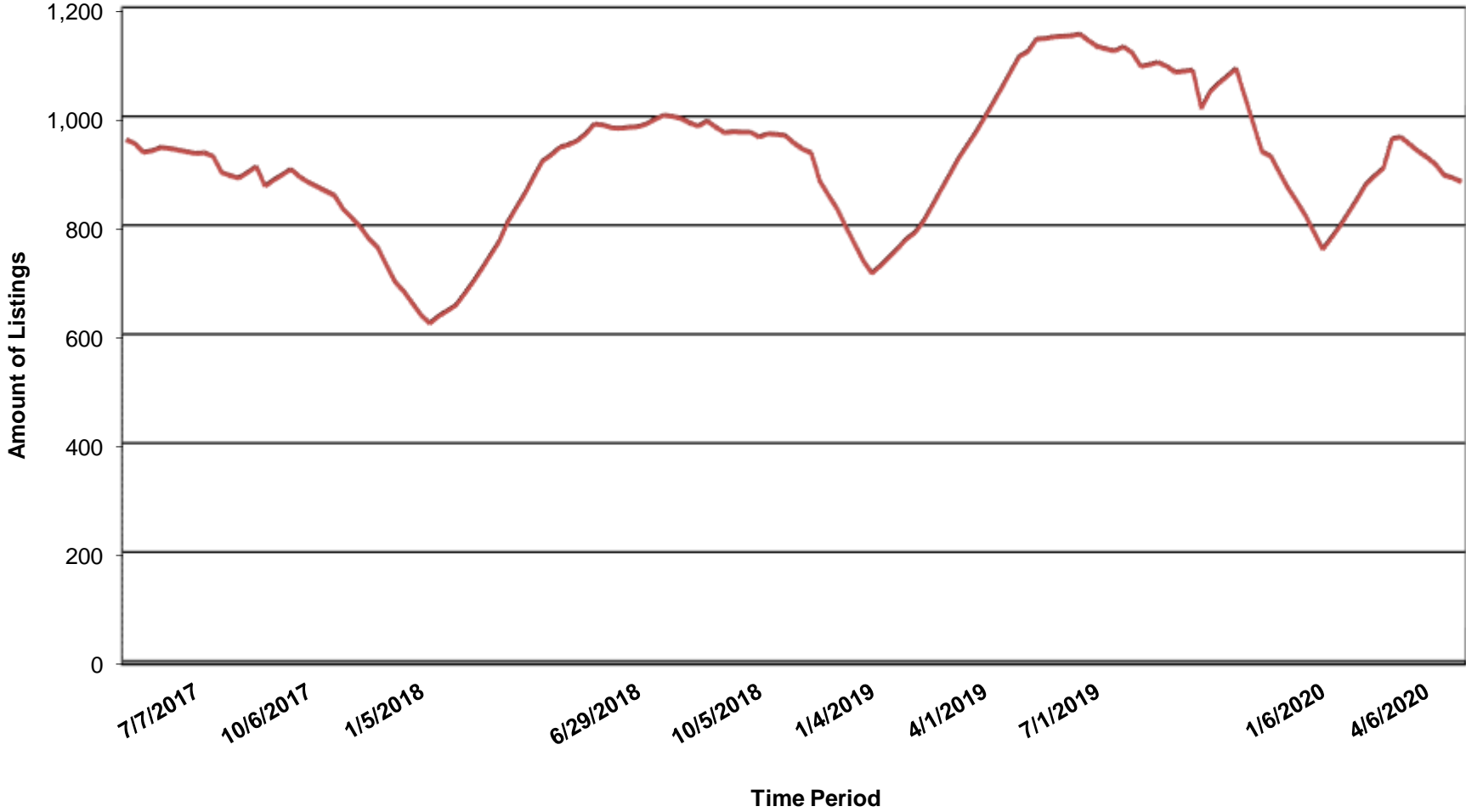
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

MRED Attached Active Listings



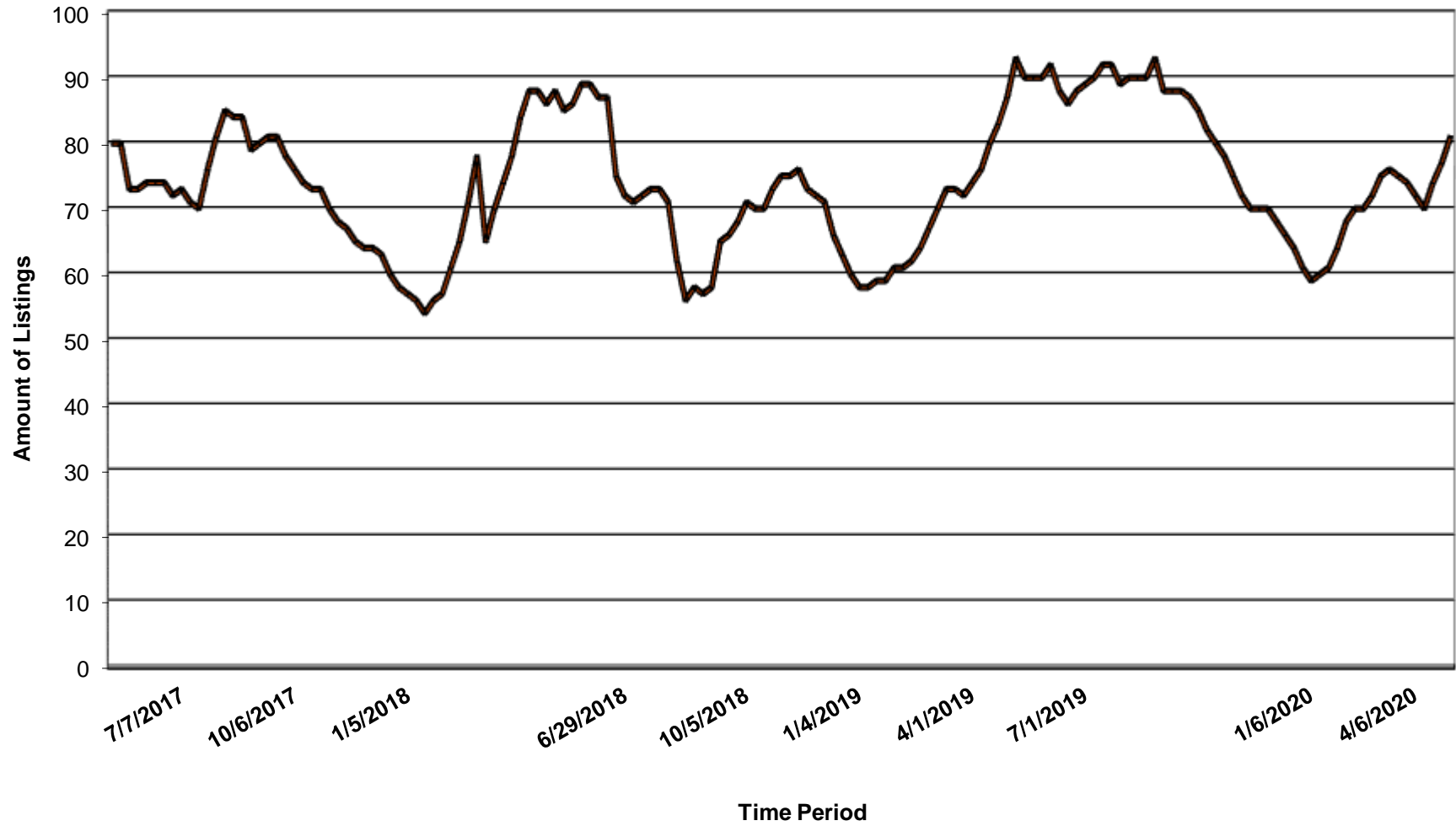
Information is for all types of properties listed under Attached, Property Type 2

North Shore Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

Barrington Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

NorthShore - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Detached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	220	180	237	869,048	391,370	674,696	799,600	650,750	628,981
Feb	180	181	240	681,268	649,501	653,972	644,146	612,322	615,769
Mar	321	311	382	718,461	703,927	677,865	680,527	667,918	642,089
Apr	420	420	352	706,895	718,987	696,821	670,164	686,108	658,267
May	492	470		760,632	682,155		727,294	650,513	
Jun	589	503		748,705	748,054		716,304	706,014	
Jul	448	498		704,012	789,209		680,989	749,679	
Aug	485	460		798,817	752,758		757,400	715,382	
Sep	297	315		744,714	652,798		695,209	614,762	
Oct	339	319		690,826	391,071		651,509	653,355	
Nov	315	288		715,022	653,651		674,942	652,091	
Dec	230	280		718,470	625,955		656,558	590,114	
TOTAL	4,414	4,284		762,870	731,812		697,981	671,917	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	149	141	158	575,000	549,450	519,000	560,500	520,000	490,000
Feb	145	144	164	514,950	499,900	537,000	483,000	488,000	514,000
Mar	146	138	160	565,000	519,000	537,000	542,500	500,000	517,500
Apr	110	121	149	549,000	549,500	549,000	530,000	530,000	526,000
May	109	115		588,000	550,000		570,000	530,500	
Jun	96	116		599,900	599,000		580,000	565,000	
Jul	105	90		598,905	625,000		570,000	610,500	
Aug	97	99		635,000	599,250		605,000	579,000	
Sep	104	95		550,000	499,000		528,000	475,000	
Oct	107	150		535,000	535,000		500,000	510,000	
Nov	118	155		550,000	525,000		535,000	504,000	
Dec	128	134		534,500	499,000		507,500	471,500	
TOTAL	113	121		589,000	575,000		550,000	531,500	

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
ALGONQUIN	124	101	22.8%	278,460	275,027	1.2%	266,495	280,000	-4.8%
ANTIOCH	85	97	-12.4%	227,011	225,379	0.7%	225,000	215,000	4.7%
ARLINGTON HEIGHTS	212	192	10.4%	388,657	402,928	-3.5%	364,250	359,950	1.2%
BARRINGTON AREA	195	156	25.0%	545,257	583,033	-6.5%	495,000	487,500	1.5%
BARTLETT	138	112	23.2%	304,806	308,853	-1.3%	292,500	295,250	-0.9%
BEACH PARK	36	40	-10.0%	183,754	177,693	3.4%	185,750	180,500	2.9%
BUFFALO GROVE	103	100	3.0%	356,698	351,336	1.5%	337,500	339,000	-0.4%
CAROL STREAM	73	93	-21.5%	286,251	274,875	4.1%	269,000	265,000	1.5%
CARPENTERSVILLE	89	77	15.6%	218,590	200,169	9.2%	207,598	174,000	19.3%
CHICAGO - ALBANY PARK	98	116	-15.5%	363,619	370,966	-2.0%	345,000	356,000	-3.1%
CHICAGO - DUNNING	69	65	6.2%	892,596	742,500	20.2%	780,000	693,515	12.5%
CHICAGO - EDGEWATER		31	-100.0%		735,675	-100.0%		614,000	-100.0%
CHICAGO - IRVING PARK	117	106	10.4%	296,031	306,848	-3.5%	285,000	299,450	-4.8%
CHICAGO - LAKE VIEW	47	52	-9.6%	1,573,647	1,889,104	-16.7%	1,399,000	1,605,750	-12.9%
CHICAGO - LINCOLN PARK	10	5	100.0%	2,142,053	2,340,500	-8.5%	1,827,767	1,725,000	6.0%
CHICAGO - LINCOLN SQUARE	44	40	10.0%	1,382,631	1,540,690	-10.3%	1,262,500	1,577,500	-20.0%
CHICAGO - LOGAN SQUARE	38	52	-26.9%	1,034,316	1,045,913	-1.1%	1,042,500	922,500	13.0%
CHICAGO - NEAR NORTH SIDE	38	36	5.6%	426,326	410,271	3.9%	409,950	398,500	2.9%
CHICAGO - NEAR WEST SIDE	21	20	5.0%	732,808	750,545	-2.4%	652,500	665,000	-1.9%
CHICAGO - PORTAGE PARK	76	88	-13.6%	558,853	557,600	0.2%	539,000	547,500	-1.6%
CHICAGO - ROGERS PARK	39	43	-9.3%	391,519	379,674	3.1%	365,000	363,500	0.4%
CHICAGO - UPTOWN	18	36	-50.0%	728,667	859,359	-15.2%	772,250	712,500	8.4%
CHICAGO - WEST RIDGE	10	7	42.9%	964,750	945,650	2.0%	928,750	865,000	7.4%
CHICAGO - WEST TOWN	6	7	-14.3%	452,114	684,714	-34.0%	494,500	525,000	-5.8%
DE KALB	97	102	-4.9%	172,053	156,560	9.9%	164,900	151,000	9.2%
DEERFIELD	76	84	-9.5%	569,739	567,955	0.3%	497,000	528,500	-6.0%
DES PLAINES	128	120	6.7%	290,730	298,514	-2.6%	287,000	292,500	-1.9%
ELGIN	306	275	11.3%	252,643	243,945	3.6%	233,000	229,900	1.3%
ELK GROVE VILLAGE	61	62	-1.6%	302,852	298,535	1.4%	305,000	281,450	8.4%

Disclaimer:

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
EVANSTON	137	125	9.6%	638,213	527,204	21.1%	575,000	437,800	31.3%
FOX LAKE	25	26	-3.8%	236,648	211,158	12.1%	157,900	192,250	-17.9%
GLENCOE	31	46	-32.6%	963,133	1,165,272	-17.3%	775,000	836,125	-7.3%
GOLF-GLENVIEW	173	121	43.0%	618,175	619,093	-0.1%	546,250	517,000	5.7%
GREEN OAKS-LIBERTYVILLE	118	91	29.7%	506,747	515,072	-1.6%	446,750	446,700	0.0%
GREENWOOD- WOODSTOCK	111	118	-5.9%	242,279	250,945	-3.5%	220,000	239,803	-8.3%
GURNEE	98	113	-13.3%	293,150	286,479	2.3%	294,000	285,000	3.2%
HAINESVILLE-GRAYSLAKE	148	139	6.5%	221,423	218,057	1.5%	224,200	210,000	6.8%
HANOVER PARK	69	67	3.0%	244,371	229,099	6.7%	246,900	229,000	7.8%
HIGHLAND PARK	124	97	27.8%	524,178	588,474	-10.9%	480,000	472,500	1.6%
HIGHWOOD	8	4	100.0%	216,125	342,850	-37.0%	207,500	275,700	-24.7%
HOFFMAN ESTATES	153	125	22.4%	313,714	316,091	-0.8%	310,000	299,900	3.4%
INGLESIDE	49	32	53.1%	200,680	193,589	3.7%	199,900	178,450	12.0%
INVERNESS	22	3	633.3%	580,364	264,333	119.6%	582,500	276,000	111.1%
ISLAND LAKE	38	32	18.8%	217,324	192,402	13.0%	208,500	181,500	14.9%
KENILWORTH	5	6	-16.7%	1,201,800	1,324,417	-9.3%	1,100,000	1,244,500	-11.6%
LAKE BLUFF	53	27	96.3%	670,094	607,122	10.4%	525,000	469,000	11.9%
LAKE FOREST	95	72	31.9%	948,730	982,466	-3.4%	764,650	822,500	-7.0%
LAKE IN THE HILLS	92	80	15.0%	266,220	246,689	7.9%	260,000	245,500	5.9%
LAKE VILLA- LINDENHURST	128	158	-19.0%	251,542	234,290	7.4%	231,000	225,750	2.3%
LAKELAND-CRYSTAL LAKE	238	211	12.8%	282,770	276,551	2.2%	258,450	245,000	5.5%
LINCOLNSHIRE	18	16	12.5%	485,083	548,744	-11.6%	485,750	494,000	-1.7%
LINCOLNWOOD	37	30	23.3%	447,315	449,937	-0.6%	397,000	394,500	0.6%
LONG GROVE-LAKE ZURICH- HAWTHORN W	173	162	6.8%	447,296	447,626	-0.1%	430,000	440,000	-2.3%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	238	214	11.2%	224,823	208,883	7.6%	215,000	191,000	12.6%
METTAWA	2	23	0.0%	676,500	619,170	0.0%	676,500	595,000	0.0%
MORTON GROVE	86	76	13.2%	360,036	322,264	11.7%	330,000	304,500	8.4%
MT. PROSPECT	126	123	2.4%	351,762	337,256	4.3%	323,950	321,500	0.8%
MUNDELEIN	98	87	12.6%	285,176	295,073	-3.4%	262,500	270,000	-2.8%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
	TOWN	2020	2019 % CHG	2020	2019 % CHG		2020	2019 % CHG	
NAPERVILLE	427	396	7.8%	482,055	476,453	1.2%	432,500	440,500	-1.8%
NILES	69	57	21.1%	320,859	357,029	-10.1%	310,000	329,900	-6.0%
NORTH CHICAGO	15	26	-42.3%	117,060	103,438	13.2%	120,000	108,800	10.3%
NORTHBROOK	94	93	1.1%	570,793	661,213	-13.7%	517,500	612,500	-15.5%
NORTHFIELD	12	12	0.0%	485,625	428,313	13.4%	505,000	437,250	15.5%
OAKWOOD HILLS - CARY	91	85	7.1%	253,509	257,125	-1.4%	245,000	246,000	-0.4%
PALATINE	138	139	-0.7%	358,806	349,870	2.6%	328,000	307,000	6.8%
PARK CITY - WAUKEGAN	115	120	-4.2%	146,399	135,081	8.4%	141,500	132,750	6.6%
PARK RIDGE	152	146	4.1%	491,957	450,385	9.2%	458,750	421,500	8.8%
PRAIRIE VIEW	25	19	0.0%	884,767	896,026	0.0%	685,000	750,000	0.0%
PROSPECT HEIGHTS	18	21	-14.3%	346,753	321,876	7.7%	327,500	305,000	7.4%
ROLLING MEADOWS	47	42	11.9%	265,691	276,125	-3.8%	254,000	257,625	-1.4%
ROUND LAKE	128	164	-22.0%	190,687	162,968	17.0%	191,500	162,000	18.2%
SCHAUMBURG	128	123	4.1%	337,925	325,992	3.7%	320,450	314,500	1.9%
SKOKIE	106	119	-10.9%	345,015	353,369	-2.4%	333,750	338,500	-1.4%
STREAMWOOD	103	100	3.0%	224,282	220,424	1.8%	219,000	210,000	4.3%
SYCAMORE	61	67	-9.0%	223,451	226,235	-1.2%	217,000	230,000	-5.7%
VERNON HILLS	45	43	4.7%	376,327	470,294	-20.0%	355,000	417,500	-15.0%
WADSWORTH - OLD MILL CREEK	26	22	18.2%	342,827	286,975	19.5%	296,000	279,250	6.0%
WAUCONDA	55	66	-16.7%	268,891	254,347	5.7%	252,000	261,500	-3.6%
WHEELING	30	37	-18.9%	252,940	264,793	-4.5%	243,200	241,000	0.9%
WILMETTE	90	99	-9.1%	827,954	775,878	6.7%	691,500	655,000	5.6%
WINNETKA	58	62	-6.5%	1,159,229	1,398,836	-17.1%	939,500	1,169,375	-19.7%
WINTHROP HARBOR	24	22	9.1%	179,575	172,073	4.4%	182,450	168,750	8.1%
ZION	97	78	24.4%	120,176	141,242	-14.9%	115,000	139,950	-17.8%

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NorthShore - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	100	97	114	315,071	293,282	277,915	299,985	280,440	265,776
Feb	99	100	120	325,966	287,249	315,368	314,708	275,303	302,229
Mar	154	137	163	291,051	311,521	299,903	280,503	300,798	287,785
Apr	190	195	160	320,916	326,338	319,352	311,949	316,098	308,687
May	246	250		308,621	296,782		298,639	287,427	
Jun	221	247		305,885	315,032		296,034	305,331	
Jul	212	216		299,575	319,191		290,732	307,662	
Aug	204	201		310,043	310,450		297,092	299,190	
Sep	163	176		312,740	301,168		300,405	290,634	
Oct	141	186		317,238	305,498		304,762	294,272	
Nov	139	136		341,505	296,847		327,436	285,175	
Dec	119	144		306,749	313,139		294,397	301,526	
TOTAL	2,043	2,133		317,258	315,077		299,448	297,016	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	87	89	116	264,500	249,000	245,000	250,000	241,000	229,250
Feb	110	85	124	299,000	244,950	262,500	277,500	230,000	243,000
Mar	89	100	124	249,900	250,000	260,000	245,000	240,000	253,000
Apr	84	87	88	287,000	289,000	292,000	275,000	279,000	277,500
May	68	85		279,000	249,950		268,500	241,250	
Jun	58	80		259,900	275,000		250,000	265,000	
Jul	54	73		264,906	285,000		256,250	266,500	
Aug	80	68		280,000	270,000		273,989	260,500	
Sep	69	89		269,900	259,000		260,000	253,250	
Oct	80	78		269,000	264,950		250,000	253,500	
Nov	72	94		280,000	285,175		271,000	251,875	
Dec	88	92		259,900	249,499		250,000	240,750	
TOTAL	76	84		275,000	269,000		258,000	251,875	

Barrington - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	14	5	3	236,607	280,320	254,966	223,992	263,440	248,800
Feb	5	4	12	270,580	215,900	289,363	260,000	207,225	280,485
Mar	9	8	11	237,955	294,486	364,990	227,611	285,061	338,316
Apr	14	7	3	301,514	271,742	294,933	289,294	260,857	283,000
May	14	15		234,221	312,065		227,482	303,083	
Jun	23	17		324,282	285,000		315,601	274,205	
Jul	14	12		265,828	308,709		256,160	295,590	
Aug	11	10		296,145	310,979		279,227	291,691	
Sep	7	13		328,612	290,568		316,569	278,876	
Oct	5	15		276,894	299,073		275,729	284,638	
Nov	7	6		316,085	314,481		308,628	303,665	
Dec	8	41		265,075	543,278		258,437	508,854	
TOTAL	133	123		280,285	293,258		270,384	281,640	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	124	126	223	227,750	269,000	220,000	211,500	261,000	219,900
Feb	130	83	120	264,900	219,350	314,500	255,000	202,000	297,000
Mar	151	107	146	215,000	289,500	364,990	210,000	275,000	350,840
Apr	117	102	143	283,000	230,000	225,000	267,500	222,000	217,500
May	111	94		207,450	319,000		202,000	305,000	
Jun	83	145		300,000	285,000		285,000	275,000	
Jul	78	44		260,850	266,250		252,500	258,750	
Aug	47	153		235,000	287,500		222,500	268,250	
Sep	101	136		265,000	255,000		255,000	246,000	
Oct	38	78		185,000	249,900		182,500	230,000	
Nov	69	116		359,000	302,500		350,000	285,000	
Dec	110	228		234,950	475,000		232,500	452,000	
TOTAL	97	112		262,000	264,900		250,000	257,000	

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD
Sales for Attached Single Family - Listed by TOWN

Attached Single Family									
TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
ALGONQUIN	40	36	11.1%	189,177	199,484	-5.2%	183,250	192,500	-4.8%
ANTIOCH	6	3	100.0%	152,333	238,333	-36.1%	152,500	240,000	-36.5%
ARLINGTON HEIGHTS	118	132	-10.6%	201,131	191,081	5.3%	190,250	160,000	18.9%
BARRINGTON AREA	29	24	20.8%	299,404	260,525	14.9%	314,000	234,500	33.9%
BARTLETT	40	66	-39.4%	207,210	196,238	5.6%	211,250	202,900	4.1%
BEACH PARK	12	6	100.0%	143,250	129,434	10.7%	141,000	127,551	10.5%
BUFFALO GROVE	102	106	-3.8%	215,237	210,675	2.2%	205,000	194,750	5.3%
CAROL STREAM	61	55	10.9%	187,434	174,371	7.5%	190,000	175,000	8.6%
CARPENTERSVILLE	39	41	-4.9%	153,178	151,090	1.4%	153,900	154,000	-0.1%
CHICAGO - ALBANY PARK	49	44	11.4%	258,055	209,665	23.1%	232,000	207,450	11.8%
CHICAGO - DUNNING	24	40	-40.0%	189,224	181,265	4.4%	195,500	185,000	5.7%
CHICAGO - EDGEWATER	177	231	-23.4%	252,933	241,062	4.9%	229,000	210,000	9.0%
CHICAGO - IRVING PARK	79	66	19.7%	269,448	220,997	21.9%	238,000	217,700	9.3%
CHICAGO - LAKE VIEW	531	510	4.1%	426,907	384,548	11.0%	395,000	339,500	16.3%
CHICAGO - LINCOLN PARK	329	349	-5.7%	568,741	587,333	-3.2%	488,000	505,000	-3.4%
CHICAGO - LINCOLN SQUARE	101	101	0.0%	348,201	318,689	9.3%	312,000	290,500	7.4%
CHICAGO - LOGAN SQUARE	162	187	-13.4%	437,631	445,362	-1.7%	425,000	431,000	-1.4%
CHICAGO - LOOP	164	206	-20.4%	418,484	415,051	0.8%	329,500	321,250	2.6%
CHICAGO - NEAR NORTH SIDE	607	671	-9.5%	556,940	644,587	-13.6%	405,000	390,000	3.8%
CHICAGO - NEAR SOUTH SIDE	175	198	-11.6%	423,160	461,835	-8.4%	370,000	378,250	-2.2%
CHICAGO - NEAR WEST SIDE	265	290	-8.6%	424,347	471,261	-10.0%	352,500	387,000	-8.9%
CHICAGO - PORTAGE PARK	32	27	18.5%	211,585	171,441	23.4%	172,000	149,000	15.4%
CHICAGO - ROGERS PARK	123	124	-0.8%	180,550	192,129	-6.0%	163,000	175,000	-6.9%
CHICAGO - UPTOWN	212	235	-9.8%	303,095	276,418	9.7%	298,950	260,000	15.0%
CHICAGO - WEST RIDGE	95	102	-6.9%	161,783	155,566	4.0%	136,000	140,500	-3.2%
CHICAGO - WEST TOWN	490	433	13.2%	529,003	481,345	9.9%	500,250	459,000	9.0%
DEERFIELD	30	26	15.4%	250,528	239,507	4.6%	236,925	228,750	3.6%
DEKALB	19	15	26.7%	150,129	153,783	-2.4%	148,000	155,000	-4.5%
DES PLAINES	149	169	-11.8%	189,670	183,426	3.4%	179,000	170,000	5.3%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD

Sales for Attached Single Family - Listed by TOWN

	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
ELGIN	126	105	20.0%	169,797	167,406	1.4%	170,000	165,000	3.0%
ELK GROVE VILLAGE	56	43	30.2%	182,603	170,966	6.8%	179,000	173,000	3.5%
EVANSTON	154	149	3.4%	283,982	291,940	-2.7%	265,500	236,750	12.1%
FOX LAKE	31	34	-8.8%	118,382	112,396	5.3%	124,900	129,000	-3.2%
GLENCOE	1	2	-50.0%	335,500	237,500	41.3%	335,500	237,500	41.3%
GOLF-GLENVIEW	82	70	17.1%	315,763	297,573	6.1%	267,250	258,750	3.3%
GREEN OAKS-LIBERTYVILLE	31	33	-6.1%	328,439	268,086	22.5%	310,000	255,000	21.6%
GREENWOOD- WOODSTOCK	21	26	-19.2%	131,534	152,161	-13.6%	123,000	139,250	-11.7%
GURNEE	42	43	-2.3%	158,317	145,000	9.2%	152,450	137,500	10.9%
HAINESVILLE-GRAYSLAKE	53	61	-13.1%	161,926	163,797	-1.1%	158,000	158,500	-0.3%
HANOVER PARK	65	72	-9.7%	168,641	161,314	4.5%	161,400	159,000	1.5%
HIGHLAND PARK	30	31	-3.2%	309,800	356,234	-13.0%	287,500	346,000	-16.9%
HIGHWOOD	4	3	33.3%	366,000	168,167	117.6%	307,000	155,000	98.1%
HOFFMAN ESTATES	59	85	-30.6%	185,857	172,806	7.6%	185,000	164,900	12.2%
INGLESIDE	1	2	-50.0%	195,000	175,025	11.4%	195,000	175,025	11.4%
INVERNESS	4	5	-20.0%	408,375	319,100	28.0%	387,500	362,500	6.9%
ISLAND LAKE	17	10	70.0%	135,288	143,490	-5.7%	135,000	141,000	-4.3%
LAKE BLUFF	11	13	-15.4%	246,182	310,026	-20.6%	205,000	225,000	-8.9%
LAKE FOREST	21	26	-19.2%	516,926	560,030	-7.7%	447,500	512,500	-12.7%
LAKE IN THE HILLS	43	44	-2.3%	169,944	165,151	2.9%	163,500	162,625	0.5%
LAKE VILLA- LINDENHURST	11	20	-45.0%	158,491	143,723	10.3%	150,000	136,150	10.2%
LAKELWOOD-CRYSTAL LAKE	58	50	16.0%	167,965	151,703	10.7%	174,500	163,750	6.6%
LINCOLNSHIRE	11	13	-15.4%	344,455	335,798	2.6%	330,000	315,000	4.8%
LINCOLNWOOD	6	9	-33.3%	212,667	250,333	-15.0%	209,000	256,500	-18.5%
LONG GROVE-LAKE ZURICH- HAWTHORN W	15	13	15.4%	281,600	261,185	7.8%	247,500	256,000	-3.3%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	45	59	-23.7%	141,880	141,999	-0.1%	150,000	147,000	2.0%
MORTON GROVE	31	34	-8.8%	251,716	203,185	23.9%	264,000	174,000	51.7%
MT. PROSPECT	65	55	18.2%	173,889	181,751	-4.3%	155,000	181,500	-14.6%
MUNDELEIN	24	39	-38.5%	194,433	176,756	10.0%	187,000	175,000	6.9%
NAPERVILLE	215	208	3.4%	246,719	234,649	5.1%	215,000	214,875	0.1%
NILES	40	31	29.0%	210,112	198,565	5.8%	231,000	194,000	19.1%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD

Sales for Attached Single Family - Listed by TOWN

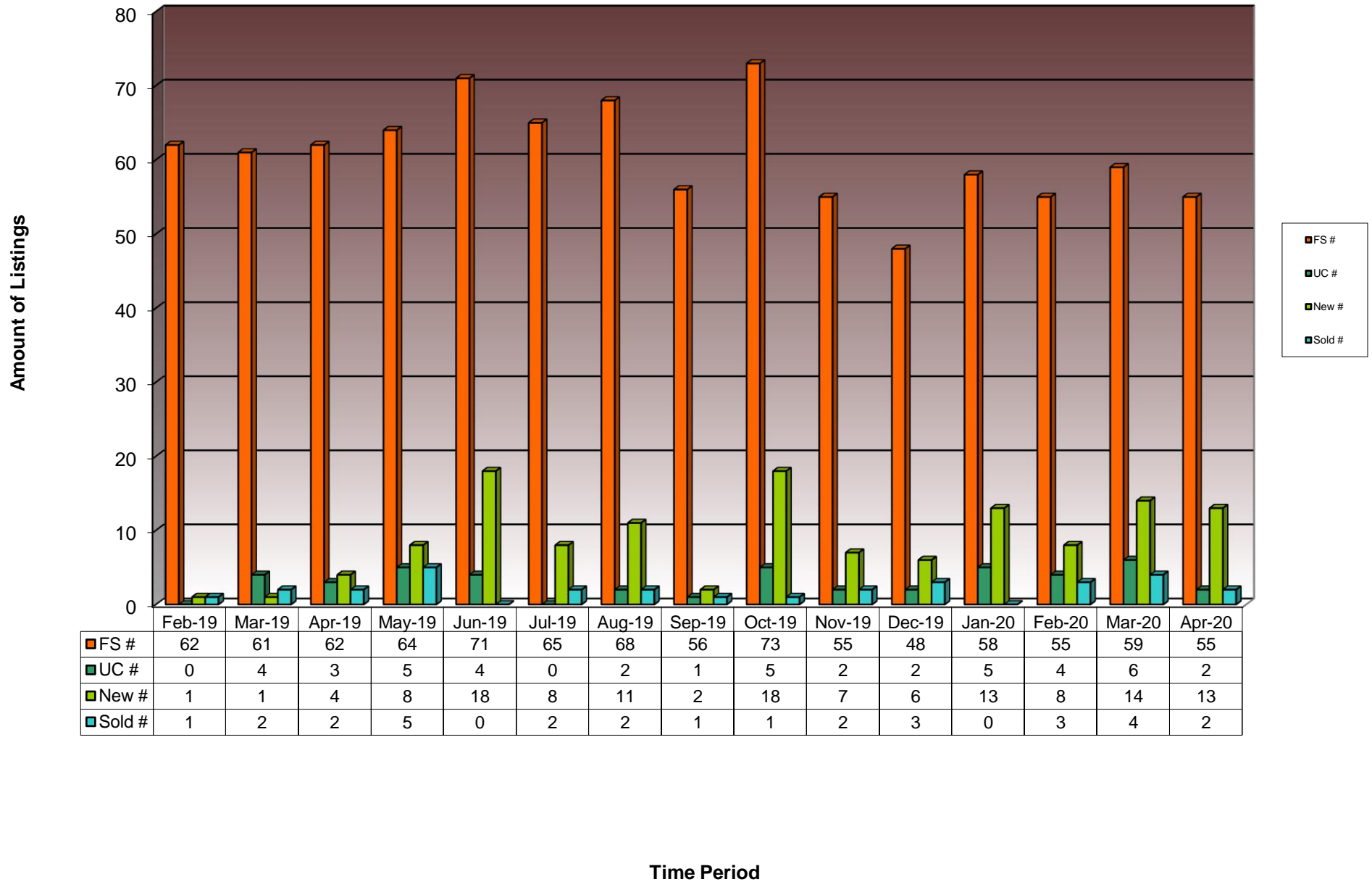
	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
NORTH CHICAGO	1	1	0.0%	46,000	48,000	-4.2%	46,000	48,000	-4.2%
NORTHBROOK	73	72	1.4%	314,770	307,358	2.4%	285,000	284,250	0.3%
NORTHFIELD	10	8	25.0%	223,550	261,125	-14.4%	212,500	252,000	-15.7%
OAKWOOD HILLS - CARY	31	25	24.0%	176,589	189,248	-6.7%	172,500	171,000	0.9%
PALATINE	171	186	-8.1%	199,019	179,622	10.8%	179,900	167,500	7.4%
PARK CITY -WAUKEGAN	11	9	22.2%	93,855	108,533	-13.5%	89,900	123,000	-26.9%
PARK RIDGE	47	33	42.4%	351,075	311,986	12.5%	319,000	293,000	8.9%
PROSPECT HEIGHTS	32	35	-8.6%	182,255	170,161	7.1%	151,000	159,999	-5.6%
ROLLING MEADOWS	55	38	44.7%	158,429	153,390	3.3%	128,000	133,250	-3.9%
ROUND LAKE	67	65	3.1%	142,631	129,780	9.9%	145,000	137,500	5.5%
SCHAUMBURG	220	222	-0.9%	188,499	182,174	3.5%	175,000	175,000	0.0%
SKOKIE	63	53	18.9%	211,579	194,449	8.8%	212,000	195,000	8.7%
STREAMWOOD	77	80	-3.8%	180,612	173,914	3.9%	176,000	173,450	1.5%
SYCAMORE	25	34	-26.5%	144,892	144,347	0.4%	135,000	132,000	2.3%
VERNON HILLS	47	55	-14.5%	209,142	211,613	-1.2%	189,000	183,000	3.3%
WADSWORTH - OLD MILL CREEK	7	12	-41.7%	158,436	128,754	23.1%	163,000	125,500	29.9%
WAUCONDA	12	24	-50.0%	158,042	186,579	-15.3%	156,000	176,500	-11.6%
WHEELING	82	75	9.3%	180,111	183,873	-2.0%	170,000	180,000	-5.6%
WILMETTE	23	20	15.0%	295,784	386,488	-23.5%	312,000	349,933	-10.8%
WINNETKA	7	4	75.0%	407,429	413,125	-1.4%	380,000	401,250	-5.3%
ZION	1	2	-50.0%	106,500	113,500	-6.2%	106,500	113,500	-6.2%

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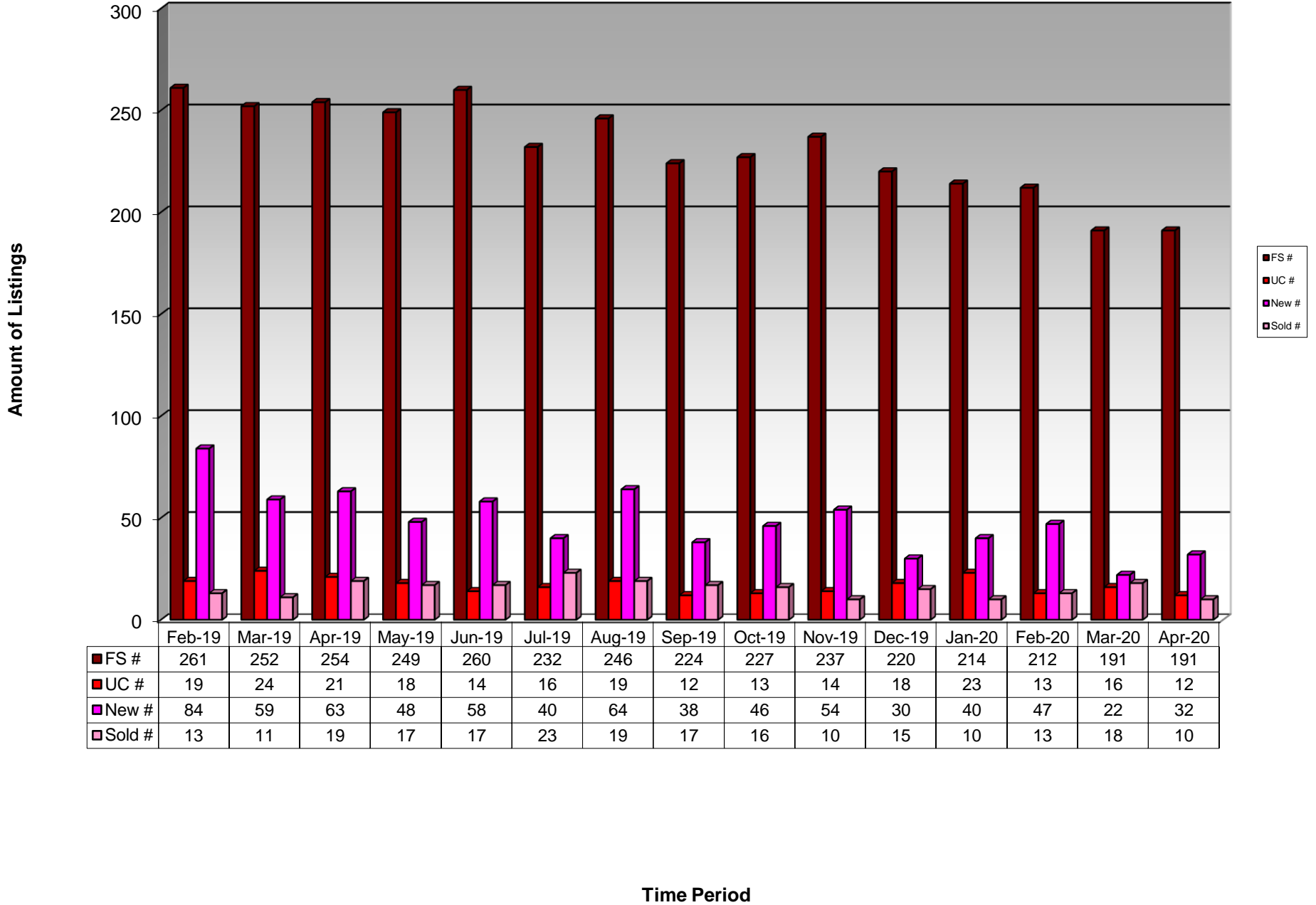
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Barrington Area New Construction for All Property Types



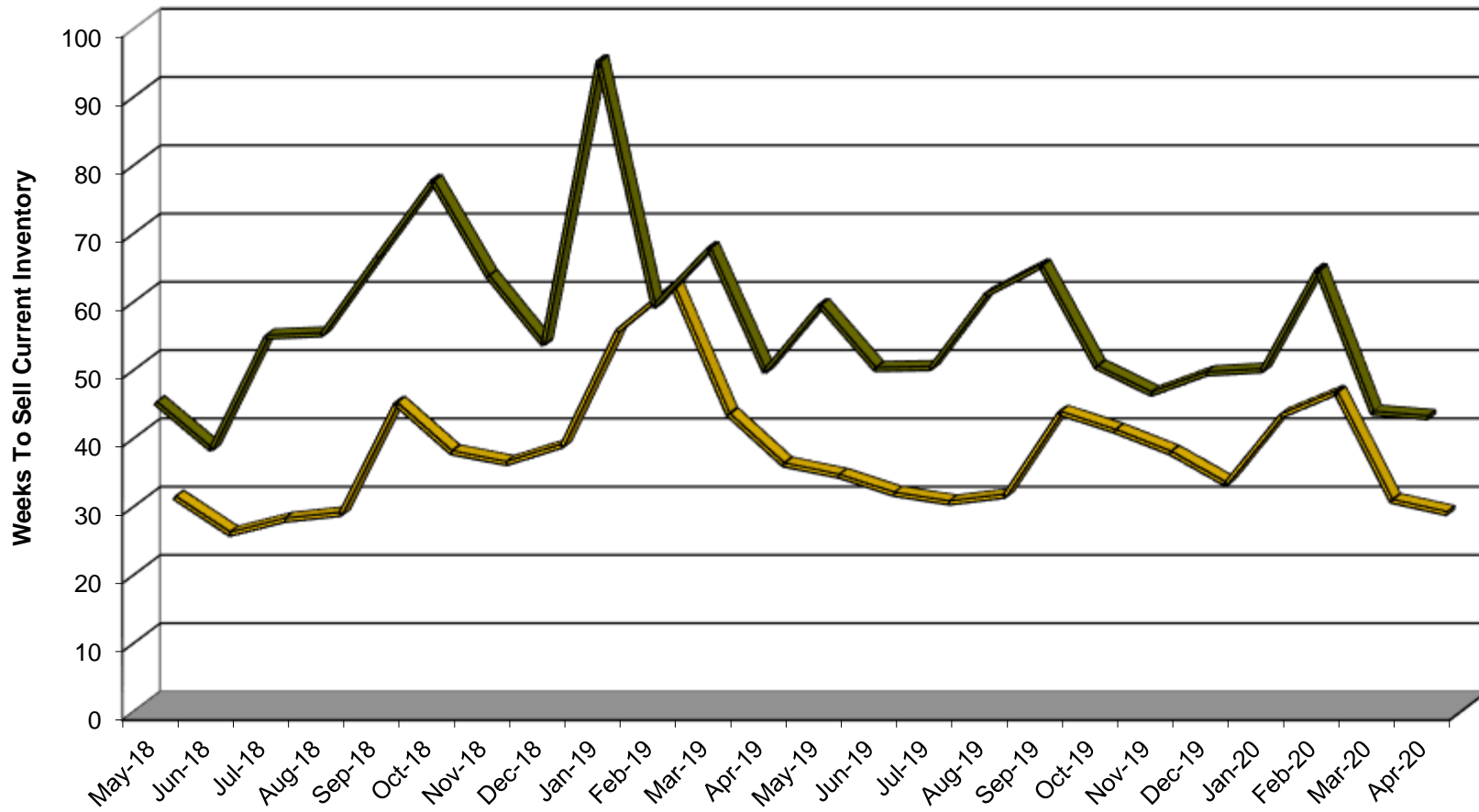
These chart shows new construction data for the past fifteen months th number of new homes Barrington for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

North Shore Area New Construction for All Property Types

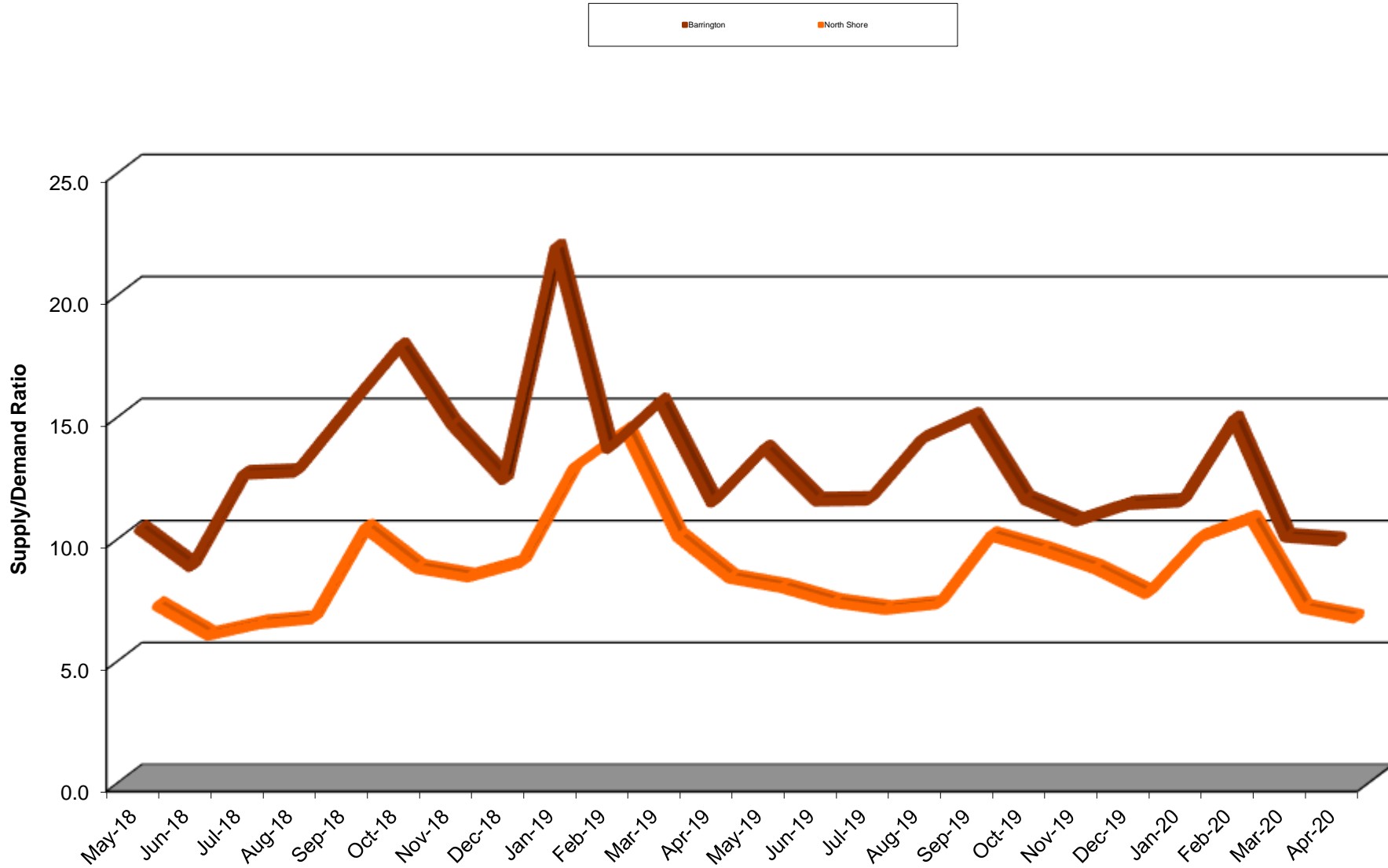


These chart shows new construction data for the past fifteen months th number of new homes in the North Shore area for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

NSBAR Absorption Rate for Detached Single Family Homes

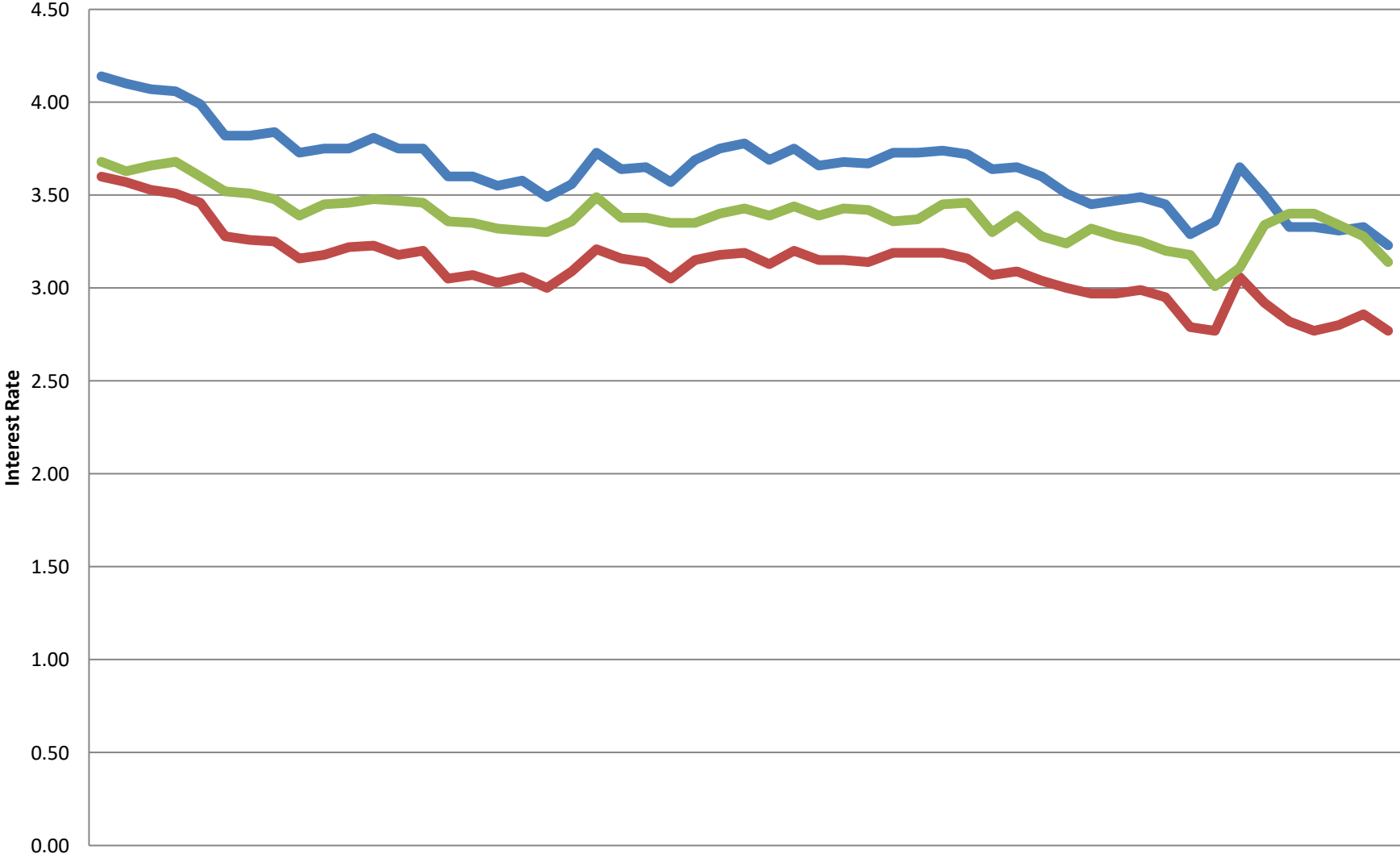


NSBAR Supply Demand Ratio for Single Family Homes



The numbers in the chart represent the ratio of the number of homes for sale to the number of homes sold. The higher the S/D ratio, the more supply there is relative to demand. Optimal S/D ratio is 6.0. Produced by NSBAR from information in MRED

Historical Mortgage Rates



5/3/2019 5/24/2019 6/14/2019 7/5/2019 7/26/2019 8/16/2019 9/6/2019 9/27/2019 10/18/2019 11/8/2019 11/29/2019 12/20/2019 1/10/2020 1/31/2020 2/21/2020 3/13/2020 4/3/2020 4/24/2020

Glossary of Terms and Abbreviations

Absorption Rate:

Absorption rates are used to determine the amount of weeks that it will take to sell the current inventory at the present rate of sales.

Twenty six weeks is considered neutral. When the absorption is rate is higher than 26 weeks, it is considered a buyer's market and sale prices become stagnant. When the rate is lower, homes are selling faster and sales prices increase.

To formulate Absorption Rate you need to know 2 figures.

- 1) How many listings are currently on the market?
- 2) How many listings sold last month?

Then

- A.) Multiple the number of solds last month by 12 (months).
- B.) Divided by the current listings equals # of Units that would sell each week.
- C.) Divide the # or units that should sell each week into the number available = absorption rate.

Supply Demand Ratio

The amount of homes for sales divided by the amount of sold properties for a given time period. When there are six active listings for every sold listing, the market is considered to be at its equilibrium, homes are being sold at the exact right price.

Listing

Listing in MRED - when the current titleholders of the property have signed an exclusive or exclusive right to sell agreement and the agreement is in effect with an MRED office.

Statuses for Active Listings

ACTV - An A

ctive listing is where an agreement and an owner of real property and a real estate agent, whereby the agent agrees to secure a buyer or tenant for specific property at a certain price and terms in return for a fee or commission.

BOMK - Back on Market: A listing previously showing Off-Market (Canceled, Closed, Expired, or Rented) status is now active again.

CTG - Contingent on a contract pending – A valid sales contract has been signed by a Buyer and Seller with provisions to be met before a contract can become binding.

CONTINGENCY FLAGS

A/I - Attorney Approval/Home Inspection

CTGO - Denotes other contingency that may apply. Call Listing Agent for specifics of contingency

FIN - Financing

*HC*** - Buyer has home to close. Code is followed by number of hours in kick out period

*HS*** - Buyer has home to sell. Code is followed by number of hours in kick out period

NEW - A New listing.

PCHG - Price Change: A listing showing a change in list price – new list price is required.

RACT Reactivate: A listing that was previously showing as Contingent, Pending or Temporarily Off-Market

TEMP - Active -Temporarily Off-Market (still listed) exclusive brokerage agreement in effect, property unable to be shown, except for reasonable restrictions noted on the listing in the showing instructions.

BOMK, NEW, PCHG & RACT - statuses will show on MRED® for 5 days (unless a status change is made to the listing) and then revert to an ACTV status.

OFF-MARKET LISTING

Closed property in MRED is when an active listing has been sold and the title has changed from the seller titleholder to the new title holder.

Expired listing in MRED is an active listing which has reached its expiration date and has moved from active status to expired and the listing agreement is no longer in effect.

Temporary off the market/withdrawn is a listing in MRED which still has a valid listing agreement but the titleholders have asked the property be taken out of MRED.

Cancelled listing in MRED is when seller titleholders and the real estate company have cancelled the listing agreement and the property is no longer for sale with that company.

OFF MARKET STATUSES

CANC - A Canceled listing - cancellation date is required

CLSD - A Closed listing - must be reported within 72 hours of closing. Selling Price, Contract Date, Closed Date, Seller's Concessions Y/N (if Y is entered, Seller's Concessions \$ amount is required (PNT)), and Selling Agent are required.

EXP - An Expired listing.

PEND - Pending: A fully executed purchase contract with no contingencies other than closing. Property must be placed in Pending in order to report it closed and show the correct Market Time. Requires entry/confirmation of the Contract Date and Selling Agent ID.

RNTD - Rented: Property type 6 only - requires Rental Date, Selling Agent and Rented Price.

Median Sale Price - The median price is the price that is midway between the least expensive and most expensive home sold in an area during a given period of time. During that time, half the buyers bought homes that cost more than the median price and half bought homes for less than the median price.

Average Sale Price - The average home price is the sum of prices of all homes sold in a certain area in a certain period, divided by the number of properties sold in the same area in that period.

Days On Market (DOM) or Market Time (MT) - The number of days a listing is active in a multiple listing service before it is entered into "pending" status. Pending status is when an offer has been accepted by the seller but the transaction is not yet closed. Many agents refer to "average days on market," which is derived by adding all the days on market of each listing and dividing by the number of listings. In a buyer's market, the DOM are generally higher because inventory takes longer to sell. In a seller's market, the DOM are fewer.

Additional Abbreviations:

FS= For Sale or Active Property

UC= Under Contract, Property under contract but has not had all contingencies met.

OLP = Original List Price

LP = List Price

LLP = Last List Price