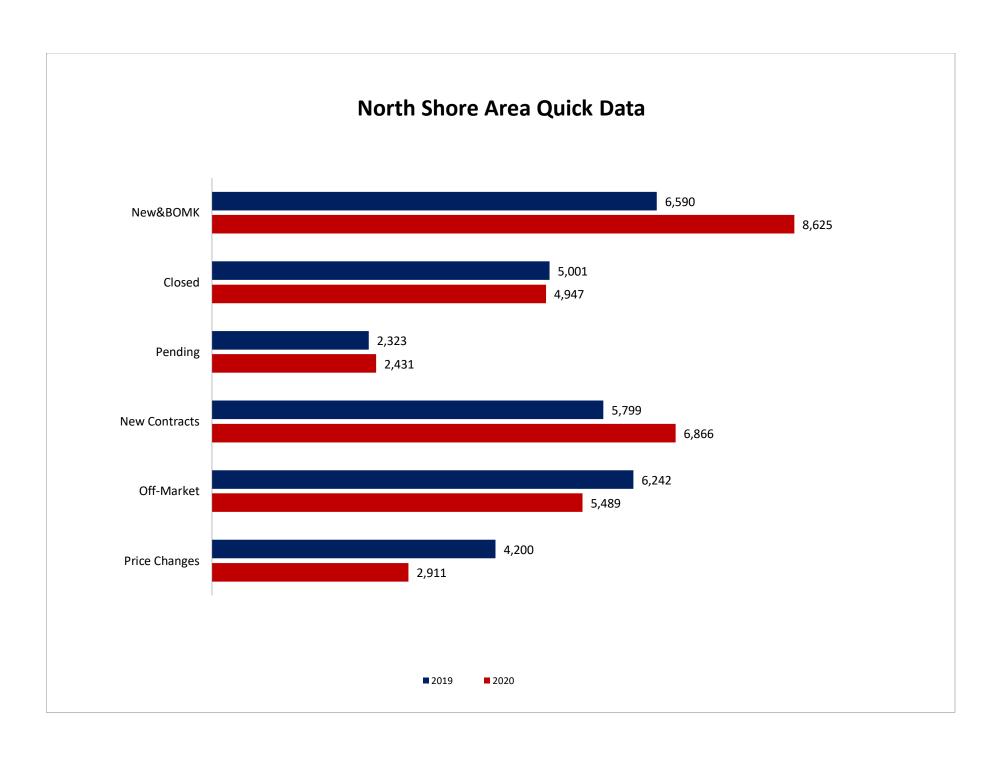
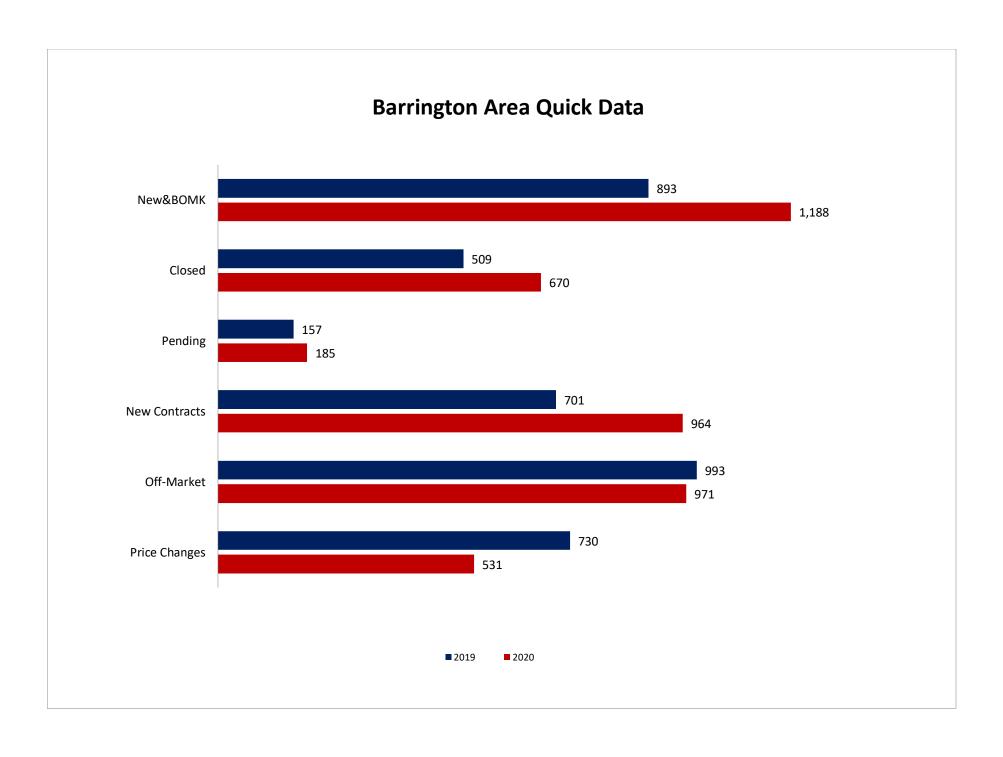
nsbar.org

Legal

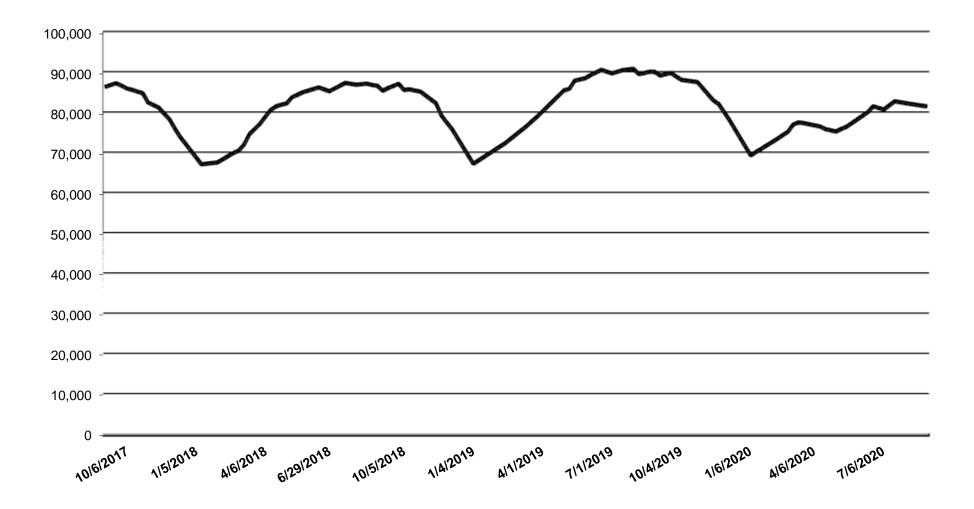
Legal Information

The following representations are based in whole or in part on data supplied by various participants in the Midwest Real Estate Data, LLC (MRED. Neither North Shore Barrington Association of Realtors (NSBAR) nor the Midwest Real Estate Data LLC guarantees, nor is in any way responsible for its accuracy. Data maintained by the Midwest Real Estate Data, LLC may not reflect all real estate activity in the market.



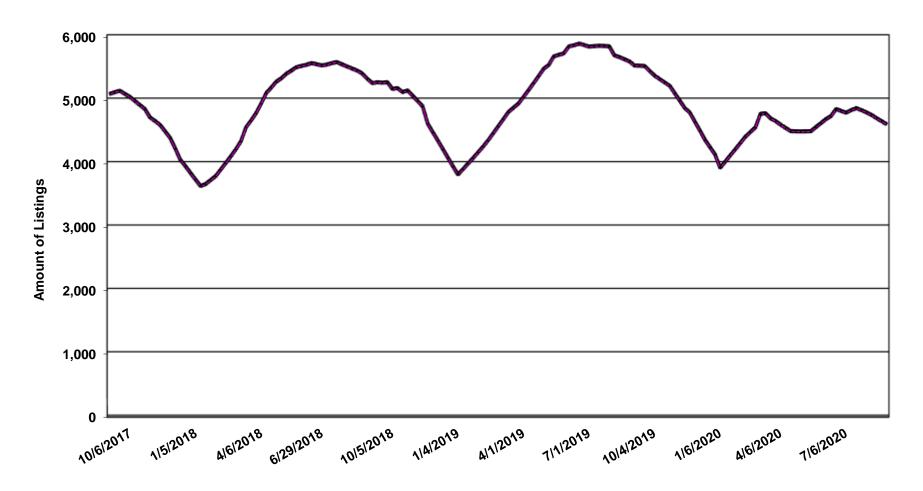


MRED Active Listngs All Property Types



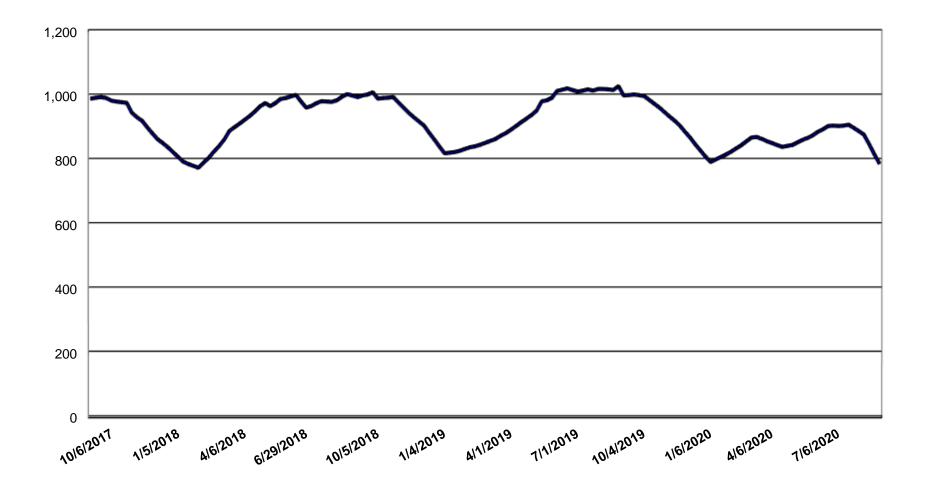
Time Period

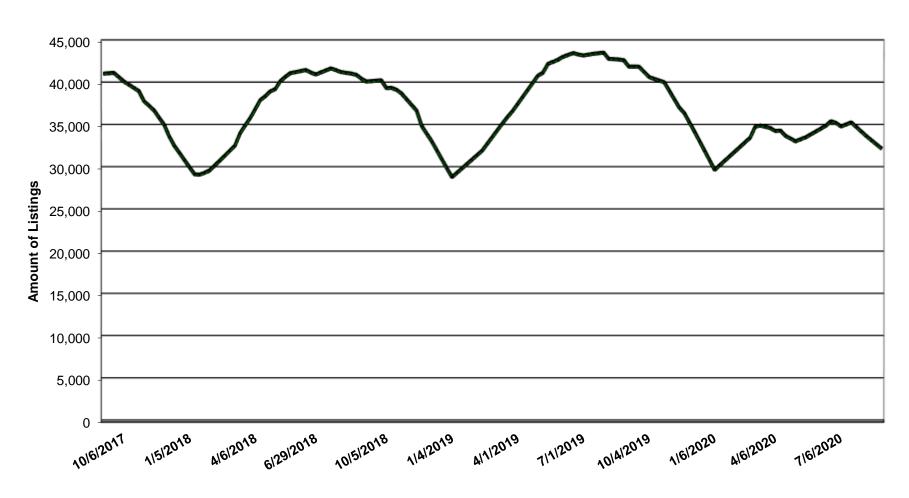
North Shore Area Active Listings All Property Types



Time Period

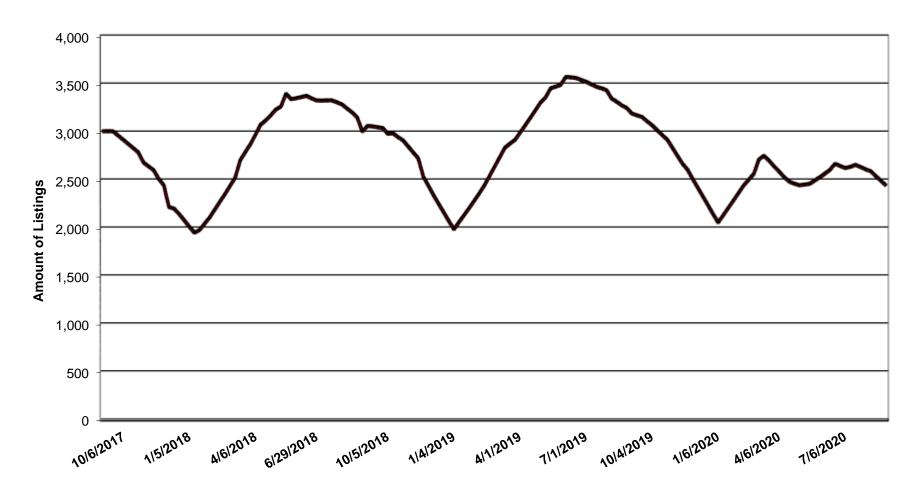
Barrington Area Active Listings - All Property Types





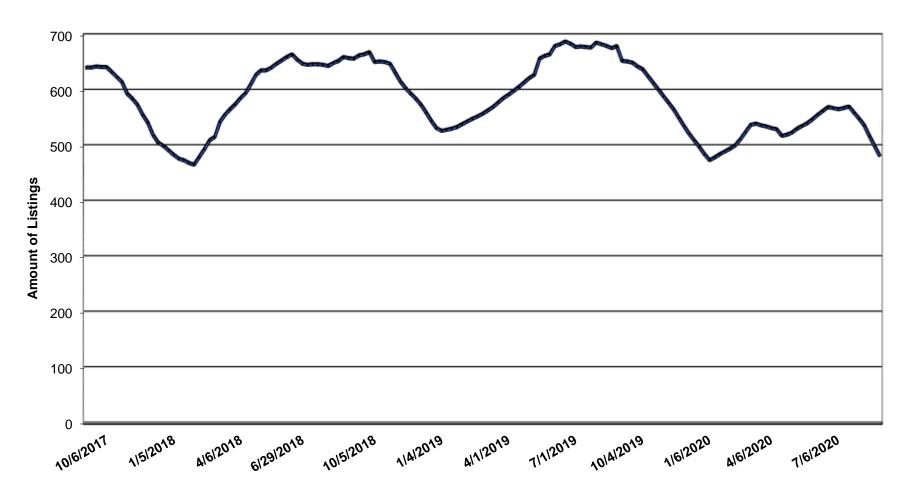
Time Period

North Shore Area Single Family Homes Active Listings (DE)



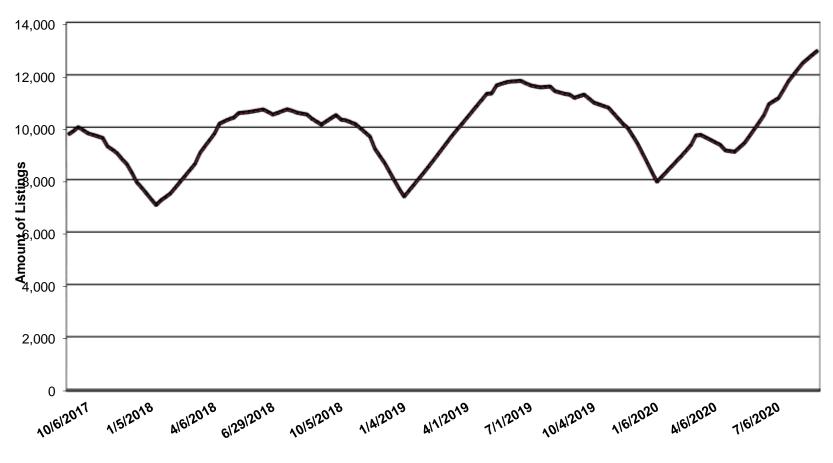
Time Period

Barrington Area Single Family Homes Active Listings (DE)



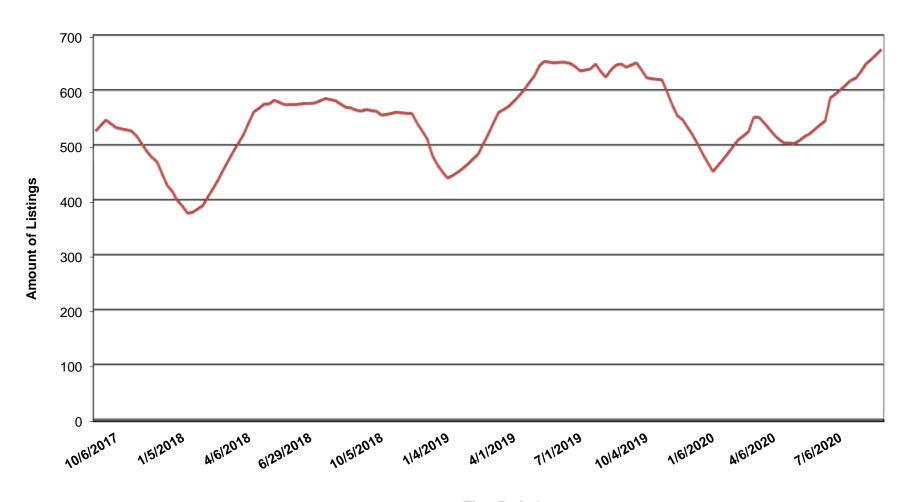
Time Period





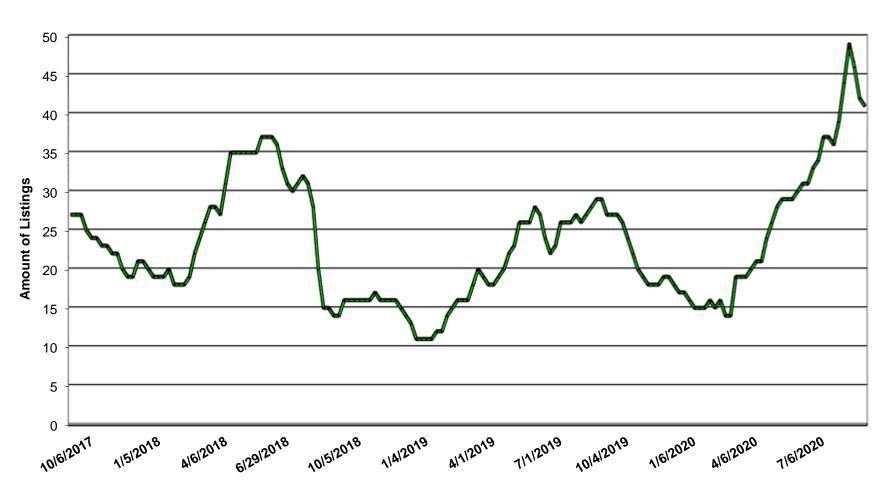
Time Period

North Shore Area Active Condo Listings



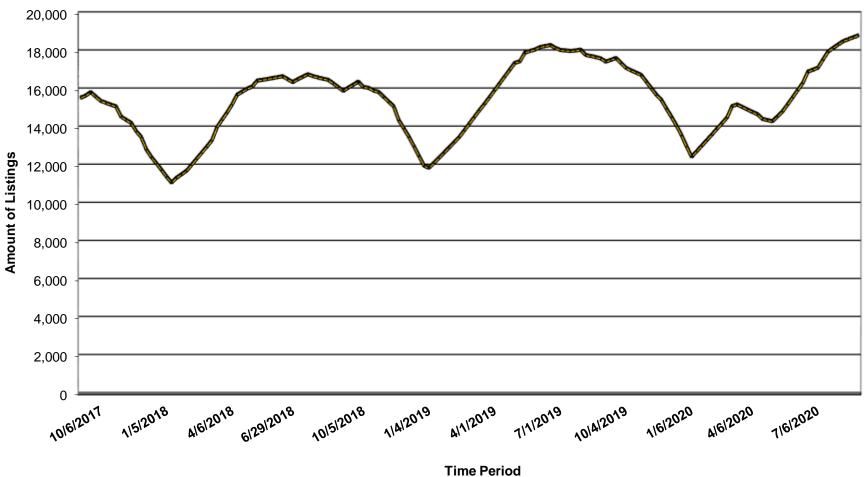
Time Period

Barrington Area Active Condo Listings

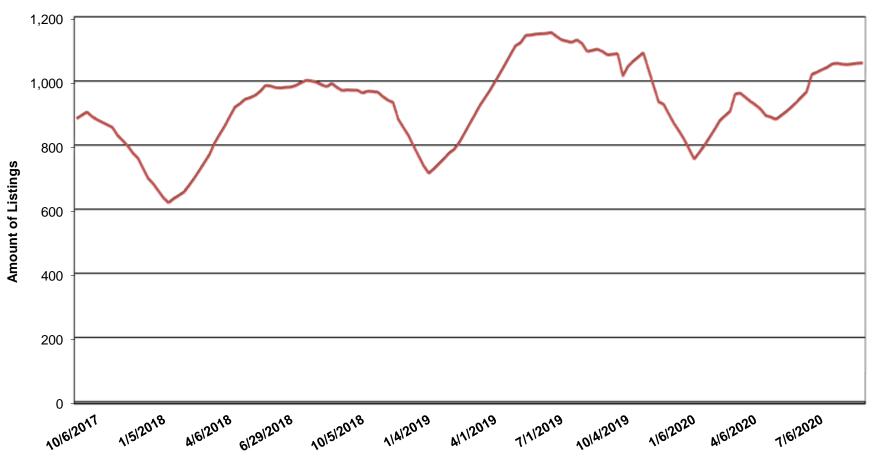


Time Period

MRED Attached Active Listings

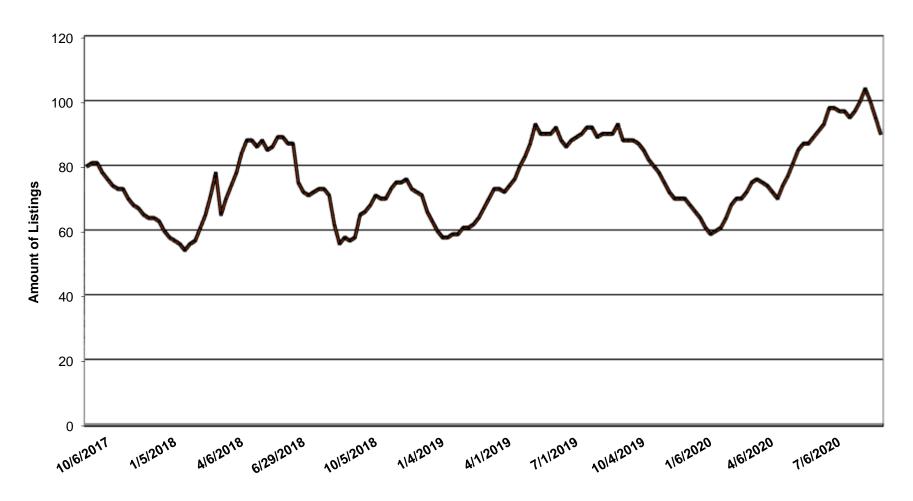


North Shore Area Active Attached Listings



Time Period

Barrington Area Active Attached Listings



Time Period

NorthShore - Statistics Prepared by: North Shore - Barrington Association of REALTORS Property Type: Detached Single Family **AVERAGE LIST** # HOUSES **AVERAGE SALE SOLD YTD PRICE PRICE** 2018 2019 2020 2018 2019 2020 2018 2019 2020 220 180 237 869,048 391,370 674,696 799,600 650,750 628,981 Jan Feb 180 181 240 681.268 649.501 653.972 644.146 612.322 615.769 Mar 321 382 718,461 703,927 677,865 680,527 642,089 311 667,918 Apr 420 420 352 706,895 718,987 696,821 670,164 686,108 658,267 May 492 470 313 760,632 682,155 701,214 727,294 650,513 647,950 503 777,224 Jun 589 414 748,705 748,054 716,304 706,014 736,421 Jul 448 498 587 704,012 789,209 787,829 751,601 680,989 749,679 485 460 798,817 838,693 715,382 799,572 Aug 682 752,758 757,400 Sep 297 315 744,714 652,798 695,209 614,762 Oct 339 319 690,826 391,071 651,509 653,355 Nov 315 288 715,022 653,651 674,942 652,091 Dec 230 280 718.470 625,955 656,558 590,114 **TOTAL** 4,414 4,284 762,870 731,812 697,981 671,917 **AVERAGE TIME MEDIAN SALE PRICE** ON MARKET MEDIAN LIST PRICE 2018 2019 2020 2018 2019 2020 2018 2019 2020 149 141 158 575,000 549,450 519,000 560,500 520,000 490,000 Jan Feb 145 144 164 514,950 499,900 537,000 483,000 488,000 514,000 Mar 146 517,500 138 160 565,000 519,000 537,000 542,500 500,000 549,000 Apr 110 121 149 549,500 549,000 530,000 530,000 526,000 May 109 115 120 588,000 550,000 595,000 570,000 530,500 540,000 Jun 96 116 126 599,900 599,000 599,999 580,000 565,000 582,000 Jul 105 90 117 598,905 625,000 615,000 570,000 610,500 603,000 97 99 599,250 Aug 124 635,000 656,000 605,000 579,000 635,000 104 95 Sep 550,000 499,000 528,000 475,000 Oct 107 150 535,000 535,000 500,000 510,000 Nov 155 118 550,000 525,000 535,000 504,000 Dec 128 134 534,500 499,000 507,500 471,500 **TOTAL** 113 121 589,000 575,000 550,000 531,500

Barrington - Statistics
Prepared by: North Shore - Barrington Association of REALTORS

| | | # HOUSES | | A۱ | /ERAGE LIST | | AV | ERAGE SALE | |
|---|---|--|---|---|---|---|---|---|--|
| | 2049 | SOLD YTD | 2020 | 2049 | PRICE | 2020 | 2010 | PRICE | 2020 |
| Jan | 2018 34 | 2019 24 | 2020 42 | 2018 630,952 | 2019 715,410 | 2020 622,171 | 2018 575,210 | 2019 677,054 | 578,38 |
| Feb | 21 | 40 | 34 | 579,538 | 535,002 | 545,217 | 554,333 | | 509,90 |
| Mar | 41 | 38 | 52 | 503,437 | 658,784 | 595,407 | 484,521 | 513,904 614,568 | 560,06 |
| Apr | 47 | 54 | 67 | 634,458 | 600,533 | 558,986 | 592,188 | 570,260 | 530,93 |
| May | 65 | 49 | 50 | 544,102 | 611,004 | 518,206 | 516,876 | 587,909 | 484,49 |
| Jun | 72 | 58 | 67 | 592,806 | 569,229 | 547,216 | 566,552 | 536,513 | 531,23 |
| Jul | 43 | 58 | 112 | 669,014 | 611,028 | 580,436 | 639,090 | 584,051 | 552,40 |
| Aug | 52 | 46 | 112 | 644,533 | 639,454 | 606,243 | 608,717 | 608,628 | 582,40 |
| Sep | 42 | 40 | 112 | 579,904 | 525,738 | 000,243 | 543,464 | 499,328 | 302,09 |
| Oct | 36 | 51 | | 552,611 | 549,501 | | 521,282 | 520,957 | |
| Nov | 40 | 48 | | 574,763 | 566,789 | | 530,828 | 534,749 | |
| Dec | 40 | 41 | | 616,976 | 543,278 | | 564,827 | 508,854 | |
| TOTAL | 535 | 554 | | 590,824 | 587,374 | | 556,319 | 587,553 | |
| IOIAL | 333 | 334 | | 390,024 | 307,374 | | 330,319 | 307,333 | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | VERAGE TIME | | MEDI | AN LIST DDICE | - | MEDI | AN SALE DDICE | = |
| | (| ON MARKET | | | AN LIST PRICE | | | AN SALE PRICI | |
| lan | 2018 | ON MARKET 2019 | 2020 | 2018 | 2019 | 2020 | 2018 | 2019 | 2020 |
| Jan | 2018 174 | ON MARKET 2019 215 | 2020 249 | 2018 448,250 | 2019 624,949 | 2020 522,450 | 2018 434,000 | 2019 608,000 | 2020 485,00 |
| Feb | 2018 174 185 | ON MARKET 2019 215 245 | 2020 249 255 | 2018 448,250 562,500 | 2019 624,949 480,000 | 2020 522,450 529,000 | 2018 434,000 545,000 | 2019 608,000 465,000 | 2020 485,00 521,00 |
| Feb Mar | 2018 174 185 184 | ON MARKET 2019 215 245 292 | 2020 249 255 167 | 2018 448,250 562,500 445,000 | 2019 624,949 480,000 459,900 | 2020 522,450 529,000 473,000 | 2018 434,000 545,000 436,000 | 2019 608,000 465,000 418,500 | 2020 485,00 521,00 457,50 |
| Feb Mar Apr | 2018 174 185 184 220 | ON MARKET 2019 215 245 292 216 | 2020 249 255 167 218 | 2018 448,250 562,500 445,000 489,000 | 2019 624,949 480,000 459,900 509,937 | 522,450 529,000 473,000 515,000 | 2018 434,000 545,000 436,000 455,000 | 2019 608,000 465,000 418,500 490,500 | 2020 485,00 521,00 457,50 500,00 |
| Feb Mar Apr May | 2018 174 185 184 220 185 | ON MARKET 2019 215 245 292 216 193 | 2020 249 255 167 218 147 | 2018 448,250 562,500 445,000 489,000 474,900 | 2019 624,949 480,000 459,900 509,937 539,000 | 2020 522,450 529,000 473,000 515,000 450,000 | 2018 434,000 545,000 436,000 455,000 451,000 | 2019 608,000 465,000 418,500 490,500 520,000 | 2020 485,00 521,00 457,50 500,00 431,00 |
| Feb Mar Apr May Jun | 2018 174 185 184 220 185 149 | ON MARKET 2019 215 245 292 216 193 148 | 2020 249 255 167 218 147 212 | 2018 448,250 562,500 445,000 489,000 474,900 514,950 | 2019 624,949 480,000 459,900 509,937 539,000 493,500 | 2020 522,450 529,000 473,000 515,000 450,000 519,000 | 2018 434,000 545,000 436,000 455,000 451,000 505,000 | 2019 608,000 465,000 418,500 490,500 520,000 475,250 | 2020 485,00 521,00 457,50 500,00 431,00 505,00 |
| Feb Mar Apr May Jun Jul | 2018 174 185 184 220 185 149 110 | ON MARKET 2019 215 245 292 216 193 148 108 | 2020 249 255 167 218 147 212 177 | 2018 448,250 562,500 445,000 489,000 474,900 514,950 509,950 | 2019 624,949 480,000 459,900 509,937 539,000 493,500 584,950 | 2020 522,450 529,000 473,000 515,000 450,000 519,000 525,000 | 2018 434,000 545,000 436,000 455,000 451,000 505,000 495,000 | 2019 608,000 465,000 418,500 490,500 520,000 475,250 538,500 | 2020 485,00 521,00 457,50 500,00 431,00 505,00 507,50 |
| Feb Mar Apr May Jun Jul Aug | 2018 174 185 184 220 185 149 110 163 | ON MARKET 2019 215 245 292 216 193 148 108 173 | 2020 249 255 167 218 147 212 | 2018 448,250 562,500 445,000 489,000 474,900 514,950 509,950 500,000 | 2019 624,949 480,000 459,900 509,937 539,000 493,500 584,950 559,500 | 2020 522,450 529,000 473,000 515,000 450,000 519,000 | 2018 434,000 545,000 436,000 455,000 451,000 505,000 495,000 485,000 | 2019 608,000 465,000 418,500 490,500 520,000 475,250 538,500 538,250 | 2020 485,00 521,00 457,50 500,00 431,00 505,00 507,50 |
| Feb Mar Apr May Jun Jul Aug Sep | 2018 174 185 184 220 185 149 110 163 182 | ON MARKET 2019 215 245 292 216 193 148 108 173 164 | 2020 249 255 167 218 147 212 177 | 2018 448,250 562,500 445,000 489,000 474,900 514,950 509,950 500,000 547,450 | 2019 624,949 480,000 459,900 509,937 539,000 493,500 584,950 559,500 462,500 | 2020 522,450 529,000 473,000 515,000 450,000 519,000 525,000 | 2018 434,000 545,000 436,000 455,000 451,000 505,000 495,000 485,000 512,500 | 2019 608,000 465,000 418,500 490,500 520,000 475,250 538,500 538,250 446,500 | 2020 485,00 521,00 457,50 500,00 431,00 505,00 507,50 |
| Feb Mar Apr May Jun Jul Aug Sep Oct | 2018 174 185 184 220 185 149 110 163 182 170 | ON MARKET 2019 215 245 292 216 193 148 108 173 164 130 | 2020 249 255 167 218 147 212 177 | 2018 448,250 562,500 445,000 489,000 474,900 514,950 509,950 500,000 547,450 480,999 | 2019 624,949 480,000 459,900 509,937 539,000 493,500 584,950 559,500 462,500 475,000 | 2020 522,450 529,000 473,000 515,000 450,000 519,000 525,000 | 2018 434,000 545,000 436,000 455,000 451,000 505,000 495,000 485,000 512,500 440,000 | 2019 608,000 465,000 418,500 490,500 520,000 475,250 538,500 538,250 446,500 440,000 | 2020 485,00 521,00 457,50 500,00 431,00 505,00 507,50 |
| Feb Mar Apr May Jun Jul Aug Sep Oct Nov | 2018 174 185 184 220 185 149 110 163 182 170 250 | ON MARKET 2019 215 245 292 216 193 148 108 173 164 130 166 | 2020 249 255 167 218 147 212 177 | 2018 448,250 562,500 445,000 489,000 474,900 514,950 509,950 500,000 547,450 480,999 544,700 | 2019 624,949 480,000 459,900 509,937 539,000 493,500 584,950 559,500 462,500 475,000 520,000 | 2020 522,450 529,000 473,000 515,000 450,000 519,000 525,000 | 2018 434,000 545,000 436,000 455,000 451,000 505,000 495,000 485,000 512,500 440,000 489,187 | 2019 608,000 465,000 418,500 490,500 520,000 475,250 538,500 538,250 446,500 440,000 492,500 | 2020 485,00 521,00 457,50 500,00 431,00 505,00 |
| Feb Mar Apr May Jun Jul Aug Sep Oct | 2018 174 185 184 220 185 149 110 163 182 170 | ON MARKET 2019 215 245 292 216 193 148 108 173 164 130 | 2020 249 255 167 218 147 212 177 | 2018 448,250 562,500 445,000 489,000 474,900 514,950 509,950 500,000 547,450 480,999 | 2019 624,949 480,000 459,900 509,937 539,000 493,500 584,950 559,500 462,500 475,000 | 2020 522,450 529,000 473,000 515,000 450,000 519,000 525,000 | 2018 434,000 545,000 436,000 455,000 451,000 505,000 495,000 485,000 512,500 440,000 | 2019 608,000 465,000 418,500 490,500 520,000 475,250 538,500 538,250 446,500 440,000 | 2020 485,00 521,00 457,50 500,00 431,00 505,00 507,50 |

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS YTD Sales for Detached Single Family - Listed by TOWN

| Detached Single Family | # C | F HOUSES S | OLD | AVER | AGE SALE PE | RICE | AVERAGE MEDIAN PRICE | | | |
|---------------------------|------|------------|--------|-----------|-------------|--------|----------------------|-----------|--------|--|
| | YTD | YTD | YOY | AVG PRICE | AVG PRICE | YOY | MED PRICE | MED PRICE | YOY | |
| | | | | | | | | | | |
| TOWN | 2020 | 2019 | % CHG | 2020 | | % CHG | 2020 | 2019 % | ် CHG | |
| ALGONQUIN | 332 | 316 | | 290,035 | 287,290 | 1.0% | 285,000 | 277,500 | 2.7% | |
| ANTIOCH | 276 | 260 | | 239,299 | 240,108 | -0.3% | 229,700 | 232,750 | -1.3% | |
| ARLINGTON HEIGHTS | 610 | 553 | | 409,346 | 403,516 | 1.4% | 371,500 | 361,000 | 2.9% | |
| BARRINGTON AREA | 536 | 370 | 44.9% | 547,026 | 578,325 | -5.4% | 503,000 | 511,000 | -1.6% | |
| BARTLETT | 328 | 333 | -1.5% | 312,269 | 311,694 | 0.2% | 300,000 | 299,900 | 0.0% | |
| BEACH PARK | 95 | 112 | -15.2% | 193,833 | 188,845 | 2.6% | 193,000 | 187,250 | 3.1% | |
| BUFFALO GROVE | 260 | 288 | -9.7% | 369,150 | 367,700 | 0.4% | 350,000 | 349,000 | 0.3% | |
| CAROL STREAM | 205 | 225 | -8.9% | 294,757 | 283,701 | 3.9% | 281,650 | 275,000 | 2.4% | |
| CARPENTERSVILLE | 210 | 210 | | 224,436 | 213,460 | | 217,000 | 190,000 | 14.2% | |
| CHICAGO - ALBANY PARK | 95 | 90 | 5.6% | 466,172 | 418,378 | 11.4% | 445,000 | 392,344 | 13.4% | |
| CHICAGO - DUNNING | 282 | 297 | -5.1% | 309,238 | 297,701 | 3.9% | 300,000 | 290,000 | 3.4% | |
| CHICAGO - EDGEWATER | 51 | 47 | 8.5% | 763,842 | 770,509 | -0.9% | 740,000 | 700,000 | 5.7% | |
| CHICAGO - IRVING PARK | 185 | 206 | -10.2% | 566,333 | 532,877 | 6.3% | 541,000 | 490,000 | 10.4% | |
| CHICAGO - LAKE VIEW | 87 | 105 | -17.1% | 1,446,852 | 1,407,148 | 2.8% | 1,337,500 | 1,275,000 | 4.9% | |
| CHICAGO - LINCOLN PARK | 119 | 140 | -15.0% | 1,690,351 | 1,849,283 | -8.6% | 1,400,000 | 1,648,750 | -15.1% | |
| CHICAGO - LINCOLN SQUARE | 64 | 77 | -16.9% | 729,416 | 857,512 | -14.9% | 741,000 | 740,000 | 0.1% | |
| CHICAGO - LOGAN SQUARE | 165 | 165 | 0.0% | 867,212 | 783,335 | 10.7% | 799,000 | 745,000 | 7.2% | |
| CHICAGO - NEAR NORTH SIDE | 19 | 12 | 58.3% | 2,118,554 | 1,796,407 | 17.9% | 1,550,000 | 1,346,250 | 15.1% | |
| CHICAGO - NEAR WEST SIDE | 20 | 26 | -23.1% | 489,474 | 576,740 | -15.1% | 482,500 | 471,500 | 2.3% | |
| CHICAGO - PORTAGE PARK | 242 | 278 | -12.9% | 368,784 | 358,349 | 2.9% | 350,950 | 335,000 | 4.8% | |
| CHICAGO - ROGERS PARK | 24 | 29 | -17.2% | 493,640 | 486,178 | 1.5% | 490,000 | 475,000 | 3.2% | |
| CHICAGO - UPTOWN | 22 | 21 | 4.8% | 931,000 | 1,025,075 | -9.2% | 917,500 | 880,000 | 4.3% | |
| CHICAGO - WEST RIDGE | 85 | 105 | -19.0% | 405,222 | 389,066 | 4.2% | 385,000 | 363,500 | 5.9% | |
| CHICAGO - WEST TOWN | 127 | 169 | -24.9% | 1,002,167 | 977,648 | 2.5% | 979,000 | 900,000 | 8.8% | |
| DE KALB | 230 | 246 | -6.5% | 173,640 | 165,282 | 5.1% | 166,317 | 155,000 | 7.3% | |
| DEERFIELD | 215 | 242 | -11.2% | 577,903 | 595,707 | -3.0% | 530,000 | 535,000 | -0.9% | |
| DES PLAINES | 334 | 313 | 6.7% | 305,638 | 302,748 | 1.0% | 294,450 | 293,000 | 0.5% | |
| ELGIN | 801 | 795 | 0.8% | 263,492 | 250,635 | 5.1% | 245,000 | 238,000 | 2.9% | |
| ELK GROVE VILLAGE | 181 | 186 | -2.7% | 303,678 | 311,917 | -2.6% | 292,000 | 295,000 | -1.0% | |
| EVANSTON | 367 | 322 | 14.0% | 654,189 | 605,490 | 8.0% | 580,000 | 527,000 | 10.1% | |
| FOX LAKE | 84 | 82 | 2.4% | 249,464 | 216,516 | 15.2% | 202,050 | 201,750 | 0.1% | |
| GLENCOE | 123 | 125 | -1.6% | 1,192,901 | 1,078,985 | 10.6% | 925,000 | 860,000 | 7.6% | |
| GOLF-GLENVIEW | 415 | 356 | 16.6% | 671,809 | 692,310 | -3.0% | 580,000 | 578,500 | 0.3% | |
| GREEN OAKS-LIBERTYVILLE | 309 | 265 | 16.6% | 503,778 | 512,256 | -1.7% | 465,000 | 460,000 | 1.1% | |

Disclaimer:

Statistics provided using data from Midwest Real Estate Data LLC.

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS YTD Sales for Detached Single Family - Listed by TOWN

| Detached Single Family | # C | OF HOUSES S | OLD | AVER | AGE SALE PF | RICE | AVERAGE MEDIAN PRICE | | | |
|------------------------------------|-------|-------------|--------|-----------|-------------|--------|----------------------|-----------|--------|--|
| | YTD | YTD | YOY | AVG PRICE | AVG PRICE | YOY | MED PRICE | MED PRICE | YOY | |
| | | | | | | | | | | |
| TOWN | 2020 | | % CHG | 2020 | | % CHG | 2020 | | % CHG | |
| GREENWOOD- WOODSTOCK | 291 | 307 | -5.2% | 264,101 | 246,282 | 7.2% | 240,000 | | 3.9% | |
| GURNEE | 292 | 286 | 2.1% | 298,300 | 291,720 | | 291,250 | | 0.4% | |
| HAINESVILLE-GRAYSLAKE | 433 | 378 | 14.6% | 244,724 | 230,020 | | 240,000 | | 4.6% | |
| HANOVER PARK | 173 | 179 | -3.4% | 241,931 | 235,408 | | 245,000 | | 2.5% | |
| HIGHLAND PARK | 332 | 256 | 29.7% | 611,774 | 576,021 | 6.2% | 536,250 | | 6.0% | |
| HIGHWOOD | 11 | 8 | 37.5% | 297,182 | 408,550 | -27.3% | 265,000 | | -7.8% | |
| HOFFMAN ESTATES | 376 | 323 | 16.4% | 321,834 | 330,685 | -2.7% | 315,000 | 312,000 | 1.0% | |
| INGLESIDE | 127 | 97 | 30.9% | 228,418 | 208,383 | 9.6% | 202,500 | 185,000 | 9.5% | |
| INVERNESS | 77 | 69 | 11.6% | 561,135 | 588,172 | -4.6% | 530,000 | 565,000 | -6.2% | |
| ISLAND LAKE | 80 | 88 | -9.1% | 222,189 | 204,162 | 8.8% | 210,000 | 186,250 | 12.8% | |
| KENILWORTH | 29 | 24 | 20.8% | 1,564,776 | 1,309,208 | 19.5% | 1,130,000 | 1,266,500 | -10.8% | |
| LAKE BLUFF | 104 | 84 | 23.8% | 655,024 | 607,116 | 7.9% | 537,500 | 467,000 | 15.1% | |
| LAKE FOREST | 258 | 190 | 35.8% | 958,997 | 947,227 | 1.2% | 775,000 | 785,000 | -1.3% | |
| LAKE IN THE HILLS | 239 | 229 | 4.4% | 271,797 | 246,385 | 10.3% | 265,000 | 245,000 | 8.2% | |
| LAKE VILLA- LINDENHURST | 368 | 390 | -5.6% | 253,874 | 238,731 | 6.3% | 235,500 | 226,000 | 4.2% | |
| LAKEWOOD-CRYSTAL LAKE | 606 | 584 | 3.8% | 296,828 | 276,716 | 7.3% | 279,950 | 255,000 | 9.8% | |
| LINCOLNSHIRE | 58 | 52 | 11.5% | 523,878 | 583,330 | -10.2% | 488,000 | 572,500 | -14.8% | |
| LINCOLNWOOD | 83 | 73 | 13.7% | 505,280 | 447,449 | 12.9% | 410,000 | 405,500 | 1.1% | |
| LONG GROVE-LAKE ZURICH- HAWTHORN W | 454 | 447 | 1.6% | 471,473 | 466,855 | 1.0% | 443,750 | 452,000 | -1.8% | |
| MCHENRY-LAKE MOOR-McCULLOM LAKE-JC | 657 | 584 | 12.5% | 235,612 | 221,377 | 6.4% | 224,000 | 202,000 | 10.9% | |
| METTAWA | 4 | 1 | 0.0% | 639,500 | 472,300 | 0.0% | 606,500 | 472,300 | 0.0% | |
| MORTON GROVE | 189 | 186 | 1.6% | 349,154 | 339,223 | 2.9% | 330,000 | 316,000 | 4.4% | |
| MT. PROSPECT | 353 | 352 | 0.3% | 356,421 | 352,533 | 1.1% | 335,000 | 327,250 | 2.4% | |
| MUNDELEIN | 286 | 258 | 10.9% | 308,757 | 307,212 | 0.5% | 300,000 | 285,000 | 5.3% | |
| NAPERVILLE | 1,260 | 1216 | 3.6% | 495,647 | 483,899 | 2.4% | 445,000 | 445,000 | 0.0% | |
| NILES | 162 | 165 | -1.8% | 336,663 | 342,514 | -1.7% | 325,450 | 325,000 | 0.1% | |
| NORTH CHICAGO | 38 | 58 | -34.5% | 126,030 | 105,407 | 19.6% | 125,500 | 110,000 | 14.1% | |
| NORTHBROOK | 280 | 311 | -10.0% | 622,120 | 647,617 | -3.9% | 569,500 | 586,000 | -2.8% | |
| NORTHFIELD | 52 | 50 | 4.0% | 813,967 | 881,256 | -7.6% | 665,000 | 689,411 | -3.5% | |
| OAKWOOD HILLS - CARY | 277 | 245 | 13.1% | 282,145 | 267,394 | 5.5% | 265,000 | 255,000 | 3.9% | |
| PALATINE | 377 | 395 | -4.6% | 362,667 | 358,631 | 1.1% | 330,000 | 325,000 | 1.5% | |
| PARK CITY -WAUKEGAN | 285 | 283 | 0.7% | 156,946 | 141,495 | 10.9% | 149,900 | 139,900 | 7.1% | |
| PARK RIDGE | 356 | 345 | 3.2% | 521,990 | 473,198 | | 465,000 | 430,000 | 8.1% | |
| PRAIRIE VIEW | 6 | 8 | 0.0% | 314,167 | 279,375 | 0.0% | 299,250 | 281,000 | 0.0% | |

Disclaimer:

Statistics provided using data from Midwest Real Estate Data LLC.

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS YTD Sales for Detached Single Family - Listed by TOWN

| Detached Single Family | # O | F HOUSES S | OLD | AVER | AGE SALE PF | RICE | AVERAGE MEDIAN PRICE | | | |
|----------------------------|------|------------|--------|-----------|-------------|--------|----------------------|-----------|--------|--|
| | YTD | YTD | YOY | AVG PRICE | AVG PRICE | YOY | MED PRICE | MED PRICE | YOY | |
| | | | | | | | | | | |
| TOWN | 2020 | 2019 | % CHG | 2020 | 2019 | % CHG | 2020 | 2019 | % CHG | |
| PROSPECT HEIGHTS | 58 | 59 | -1.7% | 378,628 | 379,373 | -0.2% | 348,750 | 350,000 | -0.4% | |
| ROLLING MEADOWS | 122 | 123 | -0.8% | 270,714 | 276,800 | -2.2% | 255,950 | 258,000 | -0.8% | |
| ROUND LAKE | 345 | 389 | -11.3% | 194,860 | 181,308 | 7.5% | 199,000 | 182,000 | 9.3% | |
| SCHAUMBURG | 306 | 334 | -8.4% | 343,079 | 343,230 | 0.0% | 333,450 | 326,450 | 2.1% | |
| SKOKIE | 261 | 319 | -18.2% | 372,457 | 362,584 | 2.7% | 340,100 | 341,500 | -0.4% | |
| STREAMWOOD | 249 | 264 | -5.7% | 237,467 | 232,871 | 2.0% | 230,000 | 225,000 | 2.2% | |
| SYCAMORE | 163 | 180 | -9.4% | 245,811 | 238,624 | 3.0% | 245,000 | 239,450 | 2.3% | |
| VERNON HILLS | 135 | 148 | -8.8% | 421,543 | 494,789 | -14.8% | 390,000 | 416,250 | -6.3% | |
| WADSWORTH - OLD MILL CREEK | 61 | 68 | -10.3% | 313,792 | 322,220 | -2.6% | 290,000 | 301,250 | -3.7% | |
| WAUCONDA | 153 | 152 | 0.7% | 265,402 | 250,537 | 5.9% | 261,250 | 254,889 | 2.5% | |
| WHEELING | 93 | 98 | -5.1% | 269,175 | 275,067 | -2.1% | 269,900 | 257,500 | 4.8% | |
| WILMETTE | 255 | 283 | -9.9% | 871,461 | 841,413 | 3.6% | 760,000 | 740,000 | 2.7% | |
| WINNETKA | 188 | 177 | 6.2% | 1,302,140 | 1,441,239 | -9.7% | 1,080,000 | 1,275,000 | -15.3% | |
| WINTHROP HARBOR | 70 | 64 | 9.4% | 188,369 | 192,462 | -2.1% | 184,450 | 196,000 | -5.9% | |
| ZION | 233 | 235 | -0.9% | 134,896 | 139,571 | -3.3% | 130,500 | 135,000 | -3.3% | |

Disclaimer:

Statistics provided using data from Midwest Real Estate Data LLC.

NorthShore - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

| | I | T | F | Property Type: A | ttached Single F | amily | | | | | | |
|------------|----------------|----------------|-----------------|--------------------|---------------------|------------------------|---------------------|---------------------|--------------------|--|--|--|
| | | # HOUSES | | | AVERAGE LIST | | | AVERAGE SALE | | | | |
| | | SOLD YTD | | | PRICE | | 1 | PRICE | | | | |
| | 2018 | 2019 | 2020 | 2018 | 2019 | 2020 | 2018 | 2019 | 2020 | | | |
| Jan | 100 | 97 | 114 | 315,071 | 293,282 | 277,915 | 299,985 | 280,440 | 265,776 | | | |
| Feb | 99 | 100 | 120 | 325,966 | 287,249 | 315,368 | 314,708 | 275,303 | 302,229 | | | |
| Mar | 154 | 137 | 163 | 291,051 | 311,521 | 299,903 | 280,503 | 300,798 | 287,785 | | | |
| Apr | 190 | 195 | 160 | 320,916 | 326,338 | 319,352 | 311,949 | 316,098 | 308,687 | | | |
| May | 246 | 250 | 109 | 308,621 | 296,782 | 314,505 | 298,639 | 287,427 | 301,275 | | | |
| Jun | 221 | 247 | 126 | 305,885 | 315,032 | 314,226 | 296,034 | 305,331 | 300,960 | | | |
| Jul | 212 | 216 | 216 | 299,575 | 319,191 | 316,914 | 290,732 | 307,662 | 305,940 | | | |
| Aug | 204 | 201 | 238 | 310,043 | 310,450 | 332,358 | 297,092 | 299,190 | 318,904 | | | |
| Sep | 163 | 176 | | 312,740 | 301,168 | | 300,405 | 290,634 | | | | |
| Oct | 141 | 186 | | 317,238 | 305,498 | | 304,762 | 294,272 | | | | |
| Nov | 139 | 136 | | 341,505 | 296,847 | | 327,436 | 285,175 | | | | |
| Dec | 119 | 144 | | 306,749 | 313,139 | | 294,397 | 301,526 | | | | |
| TOTAL | 2,043 | 2,133 | | 317,258 | 315,077 | | 299,448 | 297,016 | | | | |
| | | | | | | | | | | | | |
| | | AVERAGE TIME | | | | | | | | | | |
| | 0040 | ON MARKET | 0000 | | DIAN LIST PRI | | | DIAN SALE PRI | | | | |
| Jan | 2018 87 | 2019 89 | 2020 116 | 2018 | 2019 249,000 | 2020 245,000 | 2018 250,000 | 2019 241,000 | 2020 | | | |
| Feb | 110 | 85 | 124 | 264,500 299,000 | 244,950 | 262,500 | 277,500 | 230,000 | 229,250 | | | |
| Mar | 89 | 100 | 124 | 249,900 | 250,000 | 260,000 | 245,000 | 240,000 | 243,000 253,000 | | | |
| | 84 | 87 | 88 | 287,000 | 289,000 | 292,000 | 275,000 | 279,000 | 277,500 | | | |
| Apr May | 68 | 85 | 111 | 279,000 | 249,950 | 279,900 | 268,500 | 241,250 | 277,500 | | | |
| Jun | 58 | 80 | 91 | 259,900 | 275,000 | 300,960 | 250,000 | 265,000 | 280,000 | | | |
| Jul | 54 | 73 | 103 | 264,906 | 285,000 | 269,450 | 256,250 | 266,500 | 258,725 | | | |
| Aug | 80 | 68 | 94 | 280,000 | 270,000 | 285,000 | 273,989 | 260,500 | 272,000 | | | |
| Sep | 69 | 89 | 34 | 269,900 | 259,000 | 203,000 | 260,000 | 253,250 | 212,000 | | | |
| Oct | 80 | 78 | | 269,000 | 264,950 | | 250,000 | 253,500 | | | | |
| Nov | 72 | 94 | | 280,000 | 285,175 | | 271,000 | 251,875 | | | | |
| Dec | 88 | 92 | | 259,900 | 249,499 | | 250,000 | 240,750 | | | | |
| TOTAL | 76 | 84 | | 275,000 | 269,000 | | 258,000 | 251,875 | | | | |
| IOIAL | 70 | 04 | | 213,000 | 203,000 | | 250,000 | 201,070 | | | | |
| l l | | | | 1 | | | i e | | | | | |

Barrington - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

| | | | | | / macrica cirigio | | | | |
|-------|------|-------------|------|---------|-------------------|---------|---------|---------------|---------|
| | | # HOUSES | | A۱ | /ERAGE LIST | | • | VERAGE SALE | |
| | | SOLD YTD | | | PRICE | | | PRICE | |
| | 2018 | 2019 | 2020 | 2018 | 2019 | 2020 | 2018 | 2019 | 2020 |
| Jan | 14 | 5 | 3 | 236,607 | 280,320 | 254,966 | 223,992 | 263,440 | 248,800 |
| Feb | 5 | 4 | 12 | 270,580 | 215,900 | 289,363 | 260,000 | 207,225 | 280,485 |
| Mar | 9 | 8 | 11 | 237,955 | 294,486 | 364,990 | 227,611 | 285,061 | 338,316 |
| Apr | 14 | 7 | 3 | 301,514 | 271,742 | 294,933 | 289,294 | 260,857 | 283,000 |
| May | 14 | 15 | 8 | 234,221 | 312,065 | 360,913 | 227,482 | 303,083 | 328,492 |
| Jun | 23 | 17 | 10 | 324,282 | 285,000 | 268,710 | 315,601 | 274,205 | 253,050 |
| Jul | 14 | 12 | 16 | 265,828 | 308,709 | 333,649 | 256,160 | 295,590 | 329,346 |
| Aug | 11 | 10 | 20 | 296,145 | 310,979 | 315,047 | 279,227 | 291,691 | 305,263 |
| Sep | 7 | 13 | | 328,612 | 290,568 | | 316,569 | 278,876 | |
| Oct | 5 | 15 | | 276,894 | 299,073 | | 275,729 | 284,638 | |
| Nov | 7 | 6 | | 316,085 | 314,481 | | 308,628 | 303,665 | |
| Dec | 8 | 41 | | 265,075 | 543,278 | | 258,437 | 508,854 | |
| TOTAL | 133 | 123 | | 280,285 | 293,258 | | 270,384 | 281,640 | |
| | A1 | VERAGE TIME | - | | | | | | |
| | | ON MARKET | - | MEDI | AN LIST PRICE | = | MEC | DIAN SALE PRI | CE |
| | 2018 | 2019 | 2020 | 2018 | 2019 | 2020 | 2018 | 2019 | 2020 |
| Jan | 124 | 126 | 223 | 227,750 | 269,000 | 220,000 | 211,500 | 261,000 | 219,900 |
| Feb | 130 | 83 | 120 | 264,900 | 219,350 | 314,500 | 255,000 | 202,000 | 297,000 |
| Mar | 151 | 107 | 146 | 215,000 | 289,500 | 364,990 | 210,000 | 275,000 | 350,840 |
| Apr | 117 | 102 | 143 | 283,000 | 230,000 | 225,000 | 267,500 | 222,000 | 217,500 |
| May | 111 | 94 | 108 | 207,450 | 319,000 | 372,450 | 202,000 | 305,000 | 336,250 |
| Jun | 83 | 145 | 129 | 300,000 | 285,000 | 244,950 | 285,000 | 275,000 | 242,500 |
| Jul | 78 | 44 | 100 | 260,850 | 266,250 | 294,500 | 252,500 | 258,750 | 292,000 |
| Aug | 47 | 153 | 88 | 235,000 | 287,500 | 307,000 | 222,500 | 268,250 | 295,000 |
| Sep | 101 | 136 | | 265,000 | 255,000 | | 255,000 | 246,000 | |
| Oct | 38 | 78 | | 185,000 | 249,900 | | 182,500 | 230,000 | |
| Nov | 69 | 116 | | 359,000 | 302,500 | | 350,000 | 285,000 | |
| Dec | 110 | 228 | | 234,950 | 475,000 | | 232,500 | 452,000 | |
| TOTAL | 97 | 112 | | 262,000 | 264,900 | | 250,000 | 257,000 | |
| | | | | | | | | | |

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS YTD

Sales for Attached Single Family - Listed by TOWN

| Attached Single Family | | | | | | | | | | | |
|---------------------------|--------|------------|--------|---------|------------|--------|---------|---------|-------|--|--|
| | # OF I | HOUSES SOI | _D | AVERA | GE SALE PF | RICE | MED | ICE | | | |
| | Sold \ | /TD | YOY | AVG PF | AVG PRICE | | MEDI | IAN | YOY | | |
| TOWN | 2020 | 2019 | % CHG | 2020 | 2019 | % CHG | 2020 | 2019 | % CHG | | |
| ALGONQUIN | 98 | 114 | -14.0% | 190,845 | 193,549 | -1.4% | 186,250 | 190,000 | -2.0% | | |
| ANTIOCH | 18 | 19 | -5.3% | 153,944 | 162,189 | -5.1% | 145,000 | 153,000 | -5.2% | | |
| ARLINGTON HEIGHTS | 265 | 353 | -24.9% | 195,612 | 195,484 | 0.1% | 162,500 | 165,000 | -1.5% | | |
| BARRINGTON AREA | 83 | 78 | 6.4% | 303,807 | 281,081 | 8.1% | 303,000 | 259,500 | 16.8% | | |
| BARTLETT | 124 | 147 | -15.6% | 208,947 | 202,005 | 3.4% | 215,250 | 203,000 | 6.0% | | |
| BEACH PARK | 22 | 15 | 46.7% | 145,077 | 134,773 | 7.6% | 139,250 | 135,000 | 3.1% | | |
| BUFFALO GROVE | 227 | 241 | -5.8% | 221,757 | 225,251 | -1.6% | 205,000 | 212,500 | -3.5% | | |
| CAROL STREAM | 153 | 147 | 4.1% | 192,964 | 187,100 | 3.1% | 192,500 | 183,000 | 5.2% | | |
| CARPENTERSVILLE | 77 | 109 | -29.4% | 154,869 | 154,106 | 0.5% | 155,000 | 155,000 | 0.0% | | |
| CHICAGO - ALBANY PARK | 107 | 113 | -5.3% | 244,980 | 207,692 | 18.0% | 228,000 | 195,500 | 16.6% | | |
| CHICAGO - DUNNING | 62 | 99 | -37.4% | 194,406 | 191,193 | 1.7% | 206,500 | 197,500 | 4.6% | | |
| CHICAGO - EDGEWATER | 431 | 535 | -19.4% | 277,125 | 244,447 | 13.4% | 245,000 | 217,000 | 12.9% | | |
| CHICAGO - IRVING PARK | 184 | 191 | -3.7% | 259,104 | 231,862 | 11.7% | 228,500 | 212,900 | 7.3% | | |
| CHICAGO - LAKE VIEW | 1255 | 1282 | -2.1% | 433,512 | 397,034 | 9.2% | 415,000 | 350,000 | 18.6% | | |
| CHICAGO - LINCOLN PARK | 820 | 904 | -9.3% | 567,419 | 580,943 | -2.3% | 500,000 | 490,000 | 2.0% | | |
| CHICAGO - LINCOLN SQUARE | 227 | 273 | -16.8% | 356,532 | 356,606 | 0.0% | 315,000 | 320,000 | -1.6% | | |
| CHICAGO - LOGAN SQUARE | 415 | 474 | -12.4% | 440,189 | 433,636 | 1.5% | 418,000 | 415,000 | 0.7% | | |
| CHICAGO - LOOP | 357 | 510 | -30.0% | 405,853 | 428,223 | -5.2% | 325,000 | 335,000 | -3.0% | | |
| CHICAGO - NEAR NORTH SIDE | 1305 | 1685 | -22.6% | 562,616 | 641,376 | -12.3% | 410,000 | 395,000 | 3.8% | | |
| CHICAGO - NEAR SOUTH SIDE | 423 | 508 | -16.7% | 436,060 | 448,244 | -2.7% | 383,500 | 374,500 | 2.4% | | |
| CHICAGO - NEAR WEST SIDE | 664 | 825 | -19.5% | 442,560 | 509,057 | -13.1% | 360,000 | 375,000 | -4.0% | | |
| CHICAGO - PORTAGE PARK | 74 | 61 | 21.3% | 211,480 | 180,529 | 17.1% | 171,000 | 154,000 | 11.0% | | |
| CHICAGO - ROGERS PARK | 274 | 318 | -13.8% | 187,814 | 190,639 | -1.5% | 170,000 | 170,000 | 0.0% | | |
| CHICAGO - UPTOWN | 497 | 597 | -16.8% | 303,096 | 284,624 | 6.5% | 299,900 | 271,999 | 10.3% | | |
| CHICAGO - WEST RIDGE | 182 | 260 | -30.0% | 164,531 | 161,191 | 2.1% | 148,544 | 148,000 | 0.4% | | |
| CHICAGO - WEST TOWN | 1131 | 1070 | 5.7% | 522,679 | 492,887 | 6.0% | 502,000 | 472,250 | 6.3% | | |
| DEERFIELD | 59 | 73 | -19.2% | 258,489 | 269,916 | -4.2% | 254,000 | 257,000 | -1.2% | | |
| DEKALB | 52 | 59 | -11.9% | 152,213 | 152,278 | 0.0% | 148,500 | 152,000 | -2.3% | | |
| DES PLAINES | 334 | 393 | -15.0% | 183,731 | 183,270 | 0.3% | 170,500 | 171,000 | -0.3% | | |
| ELGIN | 292 | 295 | -1.0% | 176,623 | 172,709 | 2.3% | 177,000 | 172,900 | 2.4% | | |
| ELK GROVE VILLAGE | 132 | 127 | 3.9% | 182,639 | 171,973 | 6.2% | 181,450 | 175,000 | 3.7% | | |
| EVANSTON | 350 | 428 | -18.2% | 291,634 | 290,016 | 0.6% | 260,000 | 244,500 | 6.3% | | |
| FOX LAKE | 87 | 91 | -4.4% | 126,875 | 116,218 | 9.2% | 131,000 | 132,000 | -0.8% | | |
| GLENCOE | 7 | 4 | 75.0% | 429,143 | 290,625 | 47.7% | 410,000 | 237,500 | 72.6% | | |
| GOLF-GLENVIEW | 189 | 203 | -6.9% | 317,796 | 308,069 | 3.2% | 277,500 | 260,000 | 6.7% | | |

Disclaimer:

Statistics provided using data from Midwest Real Estate Data LLC.

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS YTD

Sales for Attached Single Family - Listed by TOWN

| | # OF HOUSES SOLD | | | AVERA | AVERAGE SALE PRICE | | | MEDIAN SALE PRICE | | |
|------------------------------------|------------------|------|--------|---------|--------------------|--------|---------|-------------------|--------|--|
| | Sold | YTD | YOY | AVG PF | RICE | YOY | MEDI | IAN | YOY | |
| TOWN | 2020 | 2019 | % CHG | 2020 | 2019 | % CHG | 2020 | 2019 | % CHG | |
| GREEN OAKS-LIBERTYVILLE | 57 | 71 | -19.7% | 299,523 | 277,947 | 7.8% | 280,000 | 263,000 | 6.5% | |
| GREENWOOD- WOODSTOCK | 71 | 65 | 9.2% | 152,840 | 150,934 | 1.3% | 145,000 | 147,000 | -1.4% | |
| GURNEE | 113 | 111 | 1.8% | 161,264 | 156,102 | 3.3% | 159,900 | 151,000 | 5.9% | |
| HAINESVILLE-GRAYSLAKE | 149 | 166 | -10.2% | 164,148 | 165,458 | -0.8% | 160,000 | 164,000 | -2.4% | |
| HANOVER PARK | 134 | 149 | -10.1% | 172,770 | 165,466 | 4.4% | 168,000 | 164,900 | 1.9% | |
| HIGHLAND PARK | 69 | 79 | -12.7% | 305,149 | 342,380 | -10.9% | 273,000 | 311,000 | -12.2% | |
| HIGHWOOD | 7 | 8 | -12.5% | 471,571 | 279,813 | 68.5% | 600,000 | 195,000 | 207.7% | |
| HOFFMAN ESTATES | 144 | 200 | -28.0% | 190,126 | 173,828 | 9.4% | 199,950 | 163,700 | 22.1% | |
| INGLESIDE | 3 | 4 | -25.0% | 203,333 | 159,513 | 27.5% | 195,000 | 169,775 | 14.9% | |
| INVERNESS | 15 | 20 | -25.0% | 358,060 | 417,900 | -14.3% | 370,000 | 386,750 | -4.3% | |
| ISLAND LAKE | 28 | 22 | 27.3% | 137,957 | 140,709 | -2.0% | 137,250 | 142,250 | -3.5% | |
| LAKE BLUFF | 29 | 36 | -19.4% | 255,505 | 245,367 | 4.1% | 205,000 | 215,000 | -4.7% | |
| LAKE FOREST | 41 | 53 | -22.6% | 585,578 | 558,109 | 4.9% | 548,000 | 505,000 | 8.5% | |
| LAKE IN THE HILLS | 99 | 111 | -10.8% | 179,897 | 186,387 | -3.5% | 171,500 | 168,500 | 1.8% | |
| LAKE VILLA- LINDENHURST | 40 | 57 | -29.8% | 167,269 | 159,450 | 4.9% | 172,500 | 149,000 | 15.8% | |
| LAKEWOOD-CRYSTAL LAKE | 148 | 153 | -3.3% | 176,821 | 163,470 | 8.2% | 177,500 | 168,500 | 5.3% | |
| LINCOLNSHIRE | 27 | 31 | -12.9% | 361,500 | 323,566 | 11.7% | 334,000 | 300,000 | 11.3% | |
| LINCOLNWOOD | 14 | 22 | -36.4% | 204,571 | 229,545 | -10.9% | 206,000 | 217,000 | -5.1% | |
| LONG GROVE-LAKE ZURICH- HAWTHORN W | 46 | 44 | 4.5% | 269,978 | 257,073 | 5.0% | 250,750 | 250,750 | 0.0% | |
| MCHENRY-LAKE MOOR-McCULLOM LAKE-JC | 114 | 136 | -16.2% | 149,623 | 143,236 | 4.5% | 158,000 | 147,000 | 7.5% | |
| MORTON GROVE | 49 | 86 | -43.0% | 252,708 | 232,772 | 8.6% | 264,500 | 232,000 | 14.0% | |
| MT. PROSPECT | 157 | 169 | -7.1% | 179,934 | 196,274 | -8.3% | 168,000 | 186,500 | -9.9% | |
| MUNDELEIN | 63 | 97 | -35.1% | 202,240 | 190,268 | 6.3% | 200,000 | 192,000 | 4.2% | |
| NAPERVILLE | 509 | 577 | -11.8% | 257,890 | 234,204 | 10.1% | 230,000 | 221,000 | 4.1% | |
| NILES | 88 | 100 | -12.0% | 210,535 | 209,879 | 0.3% | 226,000 | 212,750 | 6.2% | |
| NORTH CHICAGO | 4 | 7 | -42.9% | 71,750 | 70,914 | 1.2% | 64,000 | 67,000 | -4.5% | |
| NORTHBROOK | 161 | 180 | -10.6% | 321,276 | 325,975 | -1.4% | 300,000 | 300,000 | 0.0% | |
| NORTHFIELD | 25 | 25 | 0.0% | 269,770 | 281,084 | -4.0% | 225,000 | 214,000 | 5.1% | |
| OAKWOOD HILLS - CARY | 86 | 65 | 32.3% | 180,137 | 188,086 | -4.2% | 172,000 | 175,000 | -1.7% | |
| PALATINE | 389 | 477 | -18.4% | 193,825 | 190,606 | 1.7% | 179,000 | 171,000 | 4.7% | |
| PARK CITY -WAUKEGAN | 31 | 25 | 24.0% | 109,807 | 110,527 | -0.7% | 118,000 | 125,000 | -5.6% | |
| PARK RIDGE | 94 | 93 | 1.1% | 334,898 | 323,274 | 3.6% | 302,500 | 299,900 | 0.9% | |
| PROSPECT HEIGHTS | 73 | 95 | -23.2% | 186,301 | 171,379 | 8.7% | 158,000 | 141,000 | 12.1% | |
| ROLLING MEADOWS | 116 | 94 | 23.4% | 154,733 | 161,816 | -4.4% | 131,000 | 143,250 | -8.6% | |
| ROUND LAKE | 173 | 151 | 14.6% | 144,934 | 137,347 | 5.5% | 153,000 | 145,000 | 5.5% | |
| SCHAUMBURG | 509 | 573 | -11.2% | 187,638 | 184,644 | 1.6% | 177,000 | 175,000 | 1.1% | |

Disclaimer:

Statistics provided using data from Midwest Real Estate Data LLC.

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS YTD

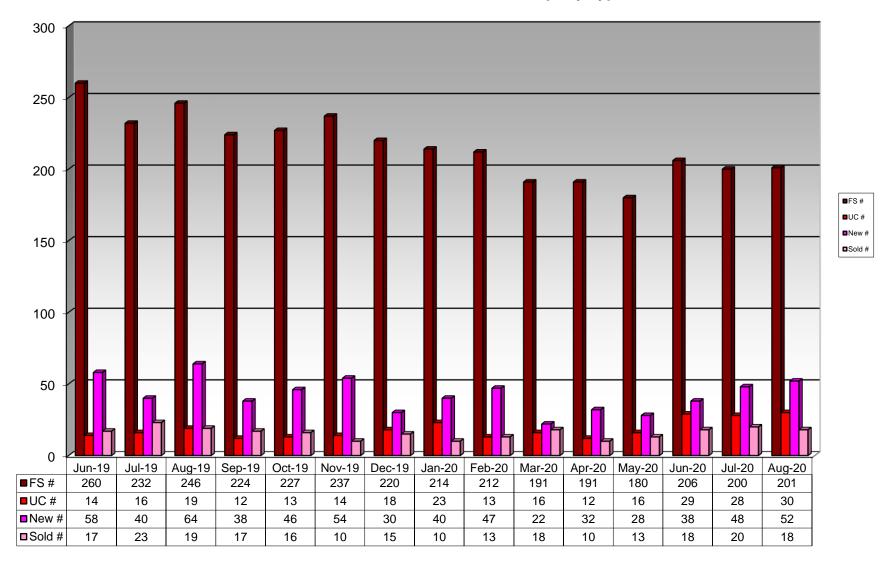
Sales for Attached Single Family - Listed by TOWN

| | # OF | HOUSES SO | LD | AVER | AVERAGE SALE PRICE | | | MEDIAN SALE PRIC | | |
|----------------------------|----------|-----------|--------|---------|--------------------|--------|---------|------------------|--------|--|
| | Sold YTD | | YOY | AVG P | RICE | YOY | MEDIAN | | YOY | |
| TOWN | 2020 | 2019 | % CHG | 2020 | 2019 | % CHG | 2020 | 2019 | % CHG | |
| SKOKIE | 156 | 181 | -13.8% | 215,890 | 215,927 | 0.0% | 207,500 | 206,000 | 0.7% | |
| STREAMWOOD | 171 | 200 | -14.5% | 183,007 | 175,518 | 4.3% | 176,000 | 172,750 | 1.9% | |
| SYCAMORE | 79 | 89 | -11.2% | 151,106 | 145,429 | 3.9% | 140,000 | 133,000 | 5.3% | |
| VERNON HILLS | 114 | 155 | -26.5% | 216,703 | 218,417 | -0.8% | 192,125 | 200,000 | -3.9% | |
| WADSWORTH - OLD MILL CREEK | 24 | 23 | 4.3% | 161,806 | 144,409 | 12.0% | 168,500 | 141,000 | 19.5% | |
| WAUCONDA | 47 | 53 | -11.3% | 175,436 | 194,587 | -9.8% | 175,000 | 181,000 | -3.3% | |
| WHEELING | 189 | 226 | -16.4% | 197,244 | 185,887 | 6.1% | 181,000 | 178,000 | 1.7% | |
| WILMETTE | 57 | 54 | 5.6% | 341,628 | 375,256 | -9.0% | 318,180 | 355,000 | -10.4% | |
| WINNETKA | 12 | 12 | 0.0% | 372,329 | 424,208 | -12.2% | 365,000 | 409,750 | -10.9% | |
| ZION | 5 | 5 | 0.0% | 119,600 | 109,180 | 9.5% | 115,000 | 114,000 | 0.9% | |

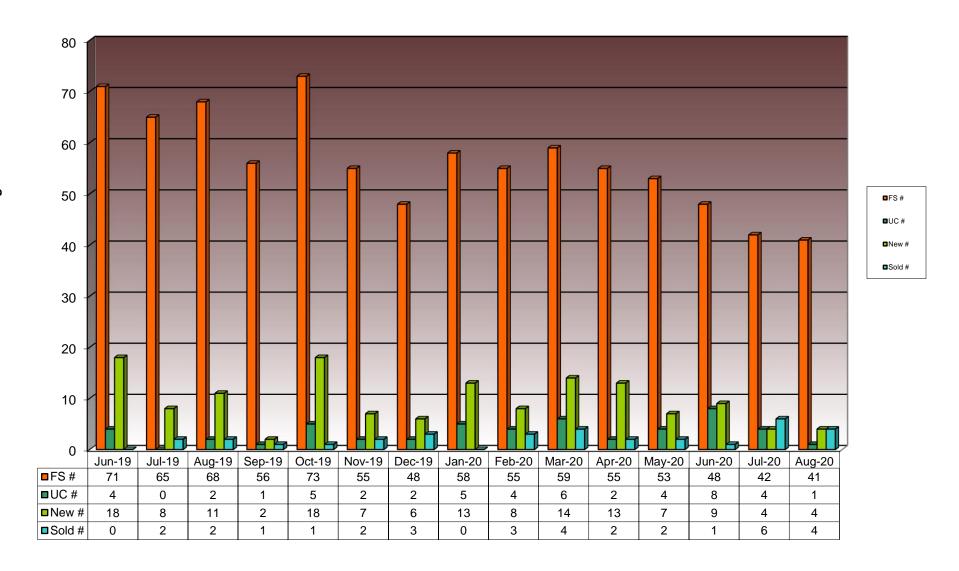
Disclaimer:

Statistics provided using data from Midwest Real Estate Data LLC.

North Shore Area New Construction for All Property Types



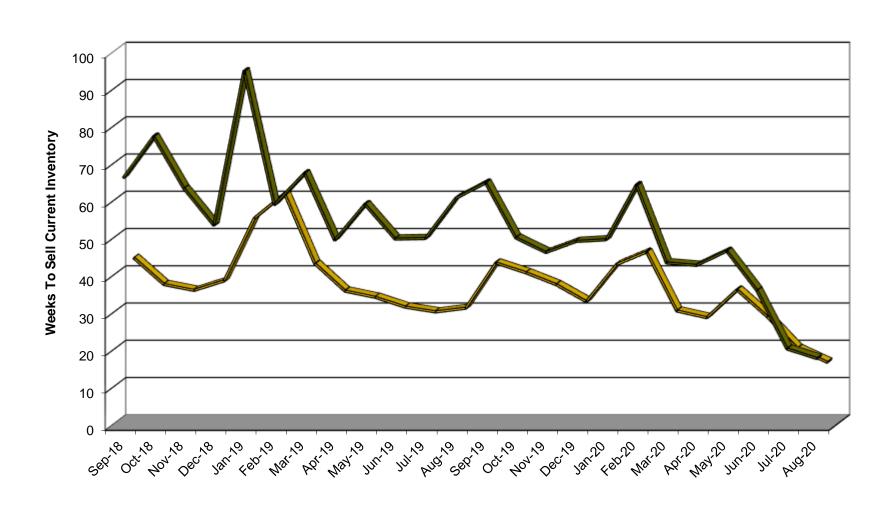
Time Period



Time Period

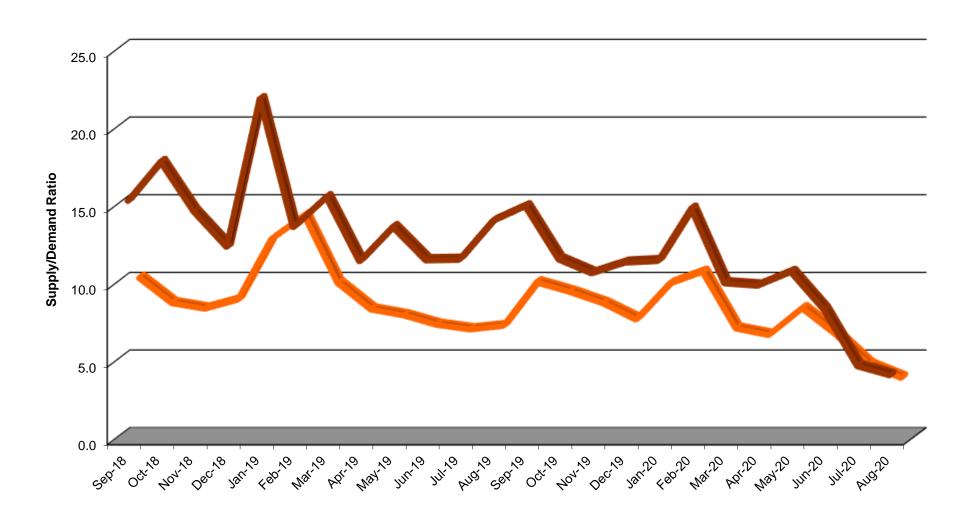
NSBAR Absorption Rate for Detached Single Family Homes

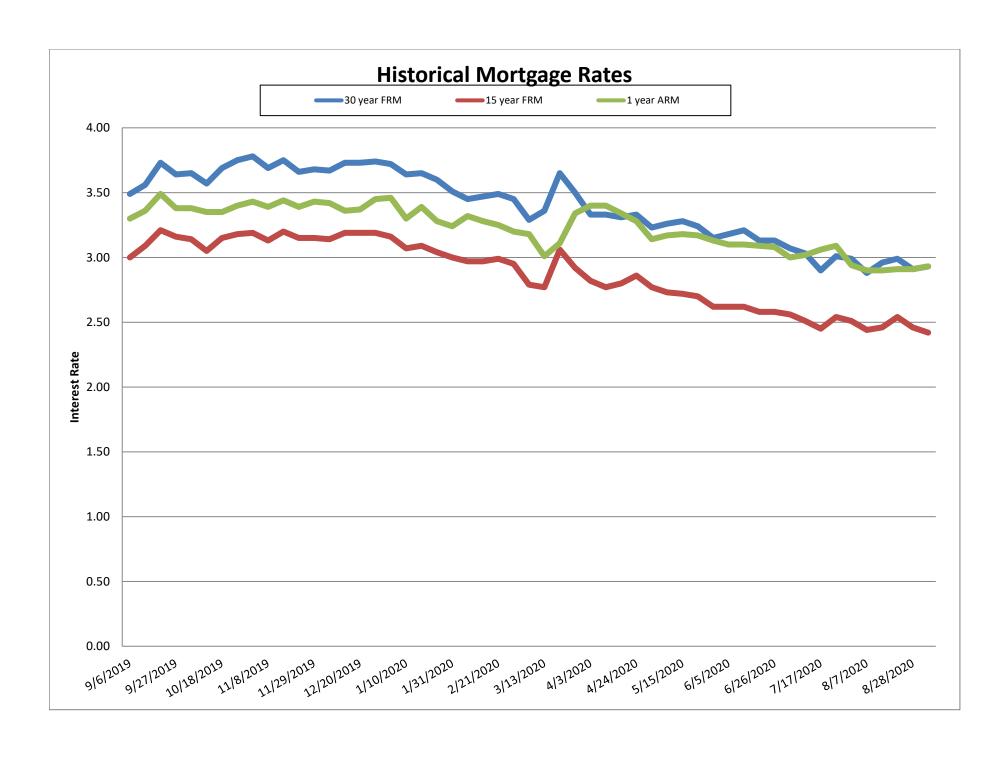
■Barrington ■NorthShore



NSBAR Supply Demand Ratio for Single Family Homes







Glossary of Terms and Abbreviations

Absorption Rate:

Absorption rates are used to determine the amount of weeks that it will take to sell the current inventory at the present rate of sales.

Twenty six weeks is considered neutral. When the absorption is rate is higher than 26 weeks, it is considered a buyer's market and sale prices become stagnant. When the rate is lower, homes are selling faster and sales prices increase.

To formulate Absorption Rate you need to know 2 figures.

- 1) How many listings are currently on the market?
- 2) How many listings sold last month?

Then

- A.) Multiple the number of solds last month by 12 (months).
- B.) Divided by the current listings equals # of Units that would sell each week.
- C.) Divide the # or units that should sell each week into the number available = absorption rate.

Supply Demand Ratio

The amount of homes for sales divided by the amount of sold properties for a given time period. When there are six active listings for every sold listing, the market is considered to be at its equilibrium, homes are being sold at the exact right price.

Listing

Listing in MRED - when the current titleholders of the property have signed an exclusive or exclusive right to sell agreement and the agreement is in effect with an MRED office.

Statuses for Active Listings

ACTV - An A

ctive listing is where an agreement and an owner of real property and a real estate agent, whereby the agent agrees to secure a buyer or tenant for specific property at a certain price and terms in return for a fee or commission.

BOMK - Back on Market: A listing previously showing Off-Market (Canceled, Closed, Expired, or Rented) status is now active again.

CTG - Contingent on a contract pending – A valid sales contract has been signed by a Buyer and Seller with provisions to be met before a contract can become binding.

CONTINGENCY FLAGS

A/I - Attorney Approval/Home Inspection

 $\ensuremath{\textit{CTGO}}$ - Denotes other contingency that may apply. Call Listing Agent for specifics of contingency

FIN - Financing

 HC^{**} - Buyer has home to close. Code is followed by number of hours in kick out period

*HS*** - Buyer has home to sell. Code is followed by number of hours in kick out period

NEW - A New listing.

PCHG - Price Change: A listing showing a change in list price – new list price is required.

RACT Reactivate: A listing that was previously showing as Contingent, Pending or

Temporarily Off-Market

TEMP - Active -Temporarily Off-Market (still listed) exclusive brokerage agreement in effect, property unable to be shown, except for reasonable restrictions noted on the listing in the showing instructions.

BOMK, NEW, PCHG & RACT - statuses will show on MRED® for 5 days (unless a status change is made to the listing) and then revert to an ACTV status.

OFF-MARKET LISTING

Closed property in MRED is when an active listing has been sold and the title has changed from the seller titleholder to the new title holder.

Expired listing in MRED is an active listing which has reached it's expiration date and has moved from active status to expired and the listing agreement is no longer in effect.

Temporary off the market/withdrawn is a listing in MRED which still has a valid listing agreement but the titleholders have asked the property be taken out of MRED.

Cancelled listing in MRED is when seller titleholders and the real estate company have cancelled the listing agreement and the property is no longer for sale with that company.

OFF MARKET STATUSES

CANC - A Canceled listing - cancellation date is required

CLSD - A Closed listing - must be reported within 72 hours of closing. Selling Price,

Contract Date, Closed Date, Seller's Concessions Y/N (if Y is entered, Seller's Concessions \$ amount is required (PNT)), and Selling Agent are required.

EXP - An Expired listing.

PEND - Pending: A fully executed purchase contract with no contingencies other than closing. Property must be placed in Pending in order to report it closed and show the correct Market Time. Requires entry/confirmation of the Contract Date and Selling Agent ID.

RNTD - Rented: Property type 6 only - requires Rental Date, Selling Agent and Rented Price.

Median Sale Price - The median price is the price that is midway between the least expensive and most expensive home sold in an area during a given period of time. During that time, half the buyers bought homes that cost more than the median price and half bought homes for less than the median price.

Average Sale Price - The average home price is the sum of prices of all homes sold in a certain area in a certain period, divided by the number of properties sold in the same area in that period.

Days On Market (DOM) or Market Time (MT) - The number of days a listing is active in a multiple listing service before it is entered into "pending" status. Pending status is when an offer has been accepted by the seller but the transaction is not yet closed. Many agents refer to "average days on market," which is derived by adding all the days on market of each listing and dividing by the number of listings. In a buyer's market, the DOM are generally higher because inventory takes longer to sell. In a seller's market, the DOM are fewer.

Additional Abbreviations:

FS= For Sale or Active Property

UC= Under Contract, Property under contract but has not had all contingencies met.

OLP = Original List Price

LP = List Price

LLP = Last List Price