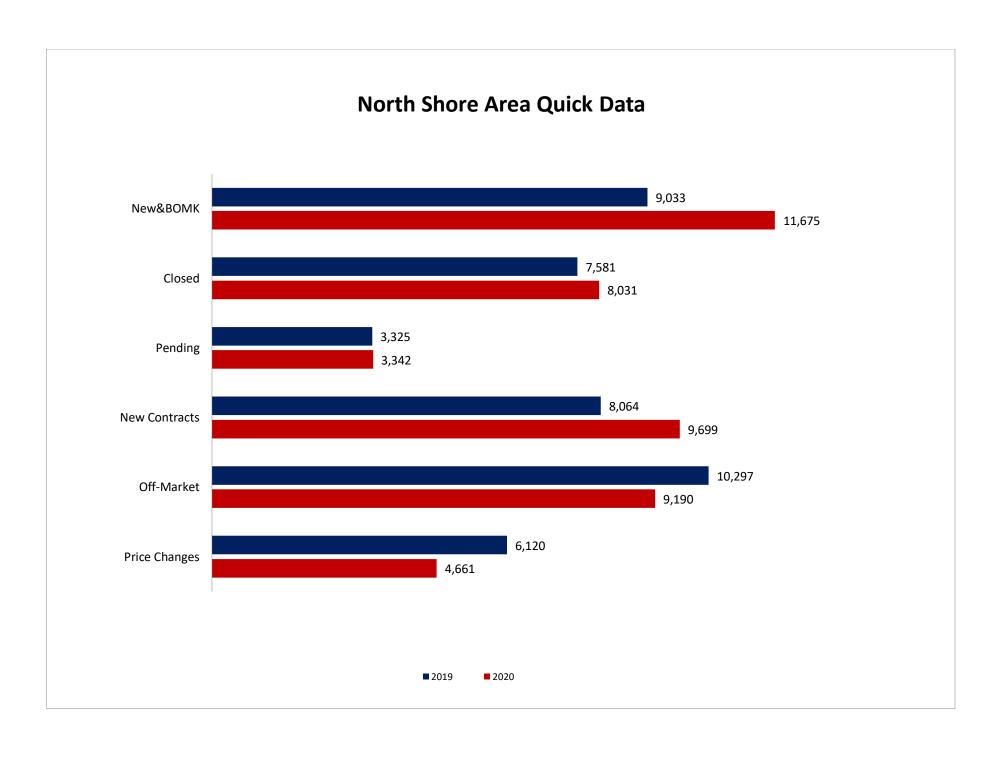
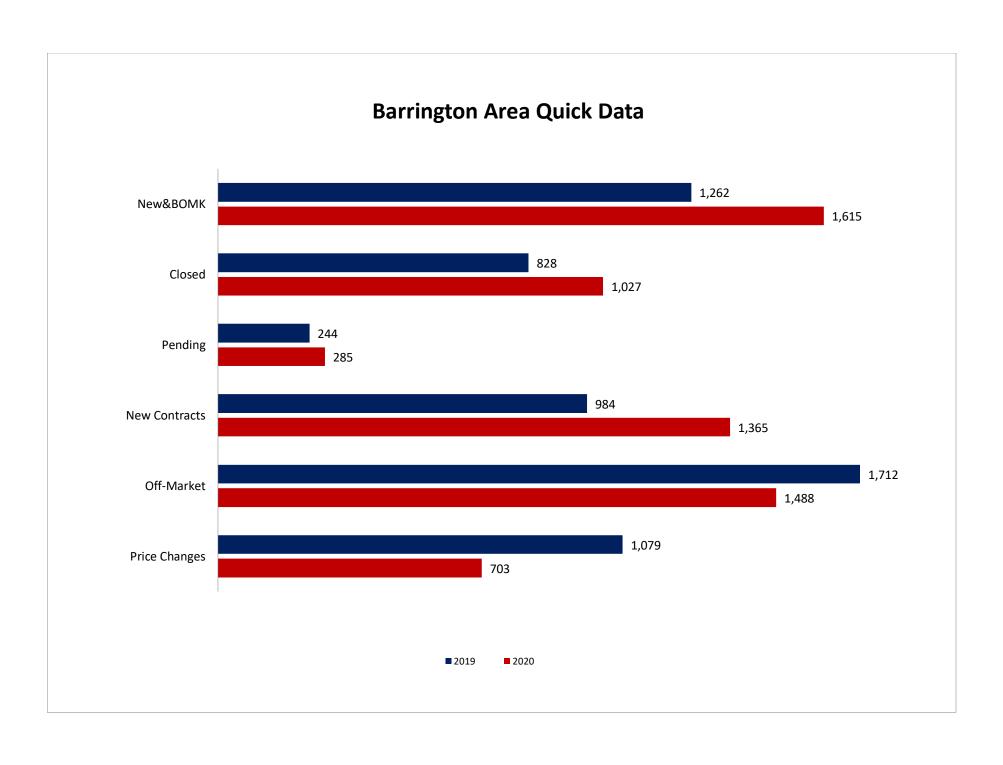
nsbar.org

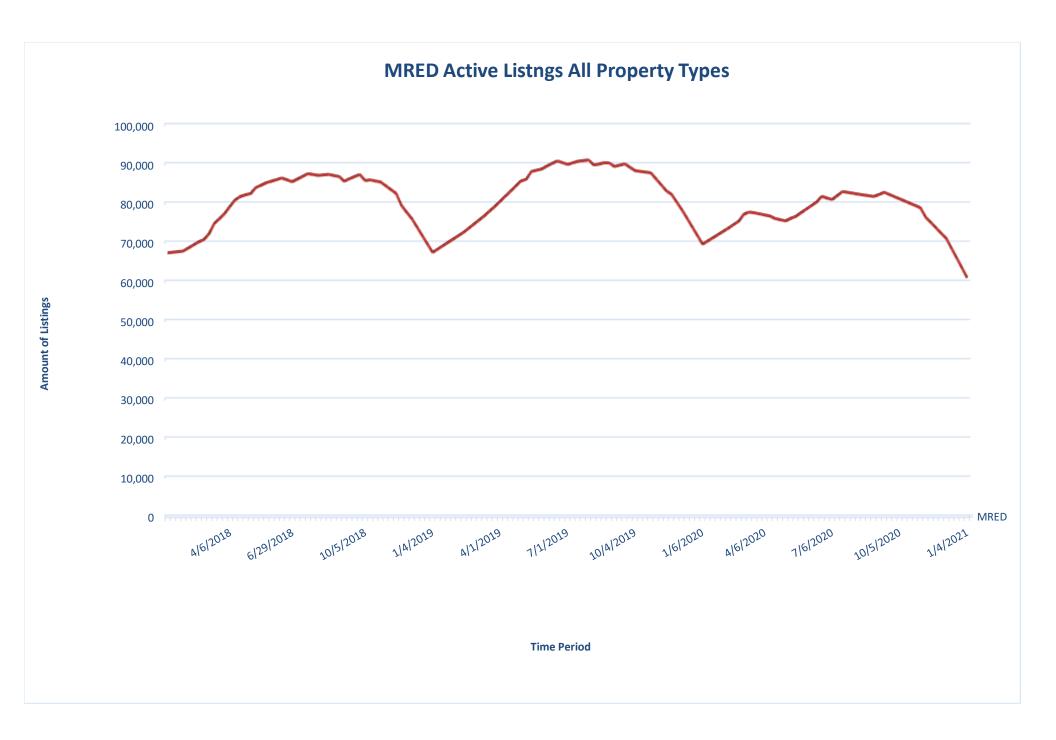
Legal

Legal Information

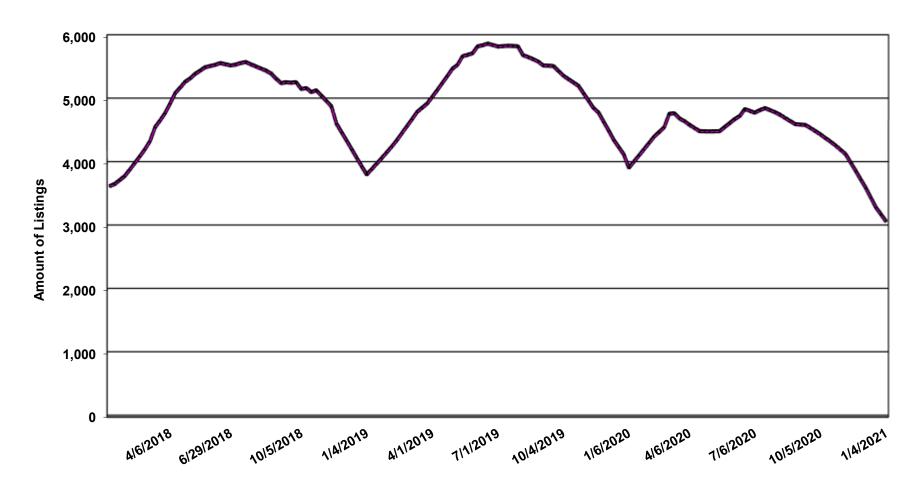
The following representations are based in whole or in part on data supplied by various participants in the Midwest Real Estate Data, LLC (MRED. Neither North Shore Barrington Association of Realtors (NSBAR) nor the Midwest Real Estate Data LLC guarantees, nor is in any way responsible for its accuracy. Data maintained by the Midwest Real Estate Data, LLC may not reflect all real estate activity in the market.





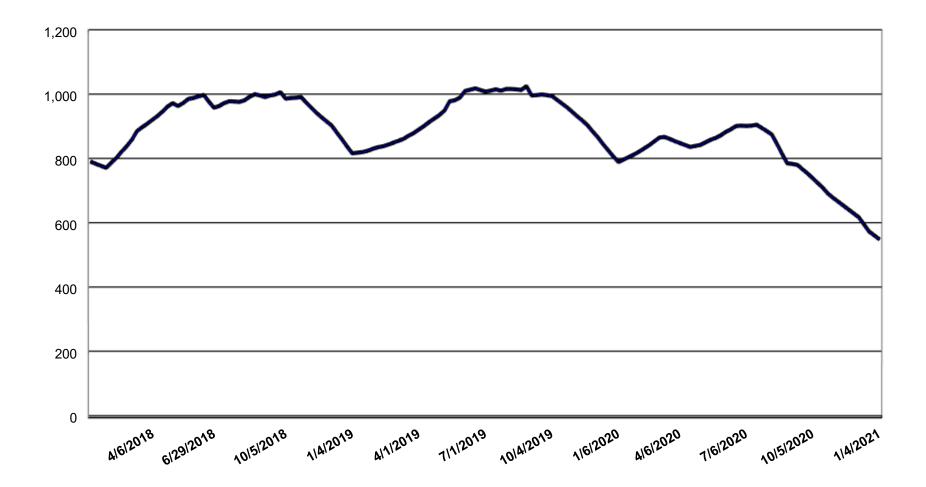


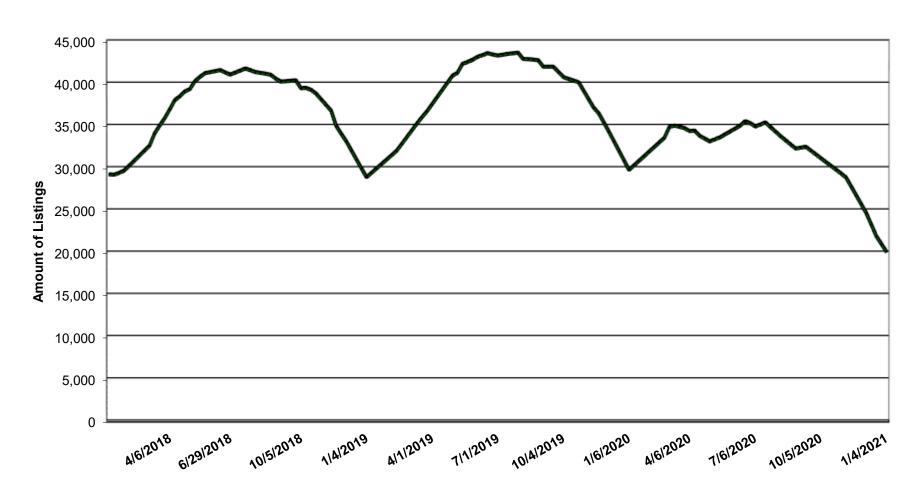
North Shore Area Active Listings All Property Types



Time Period

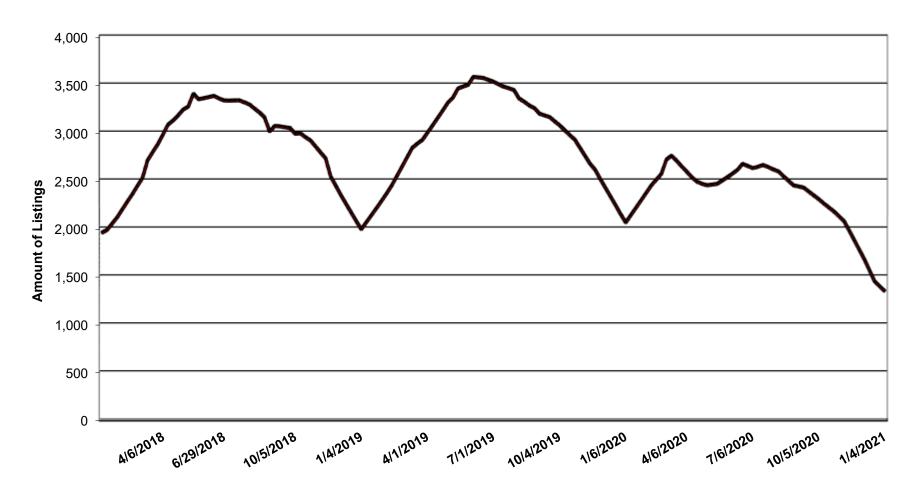
Barrington Area Active Listings - All Property Types





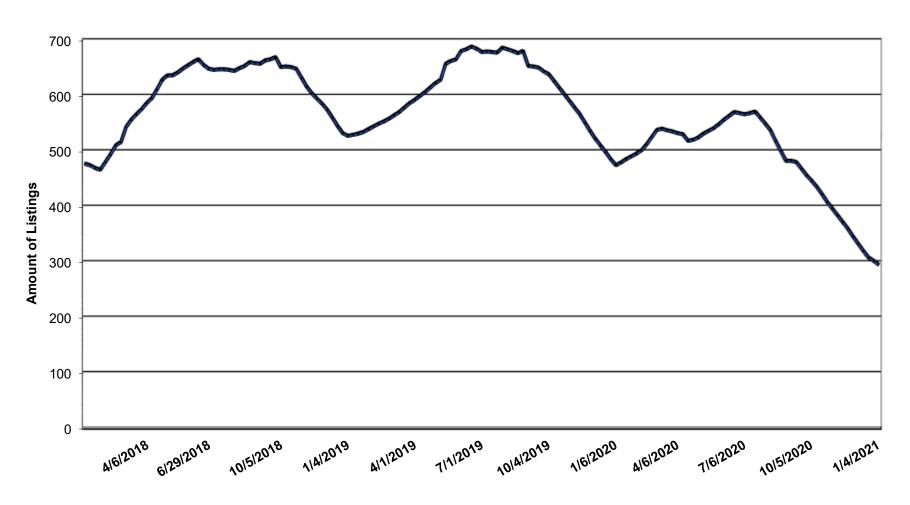
Time Period

North Shore Area Single Family Homes Active Listings (DE)

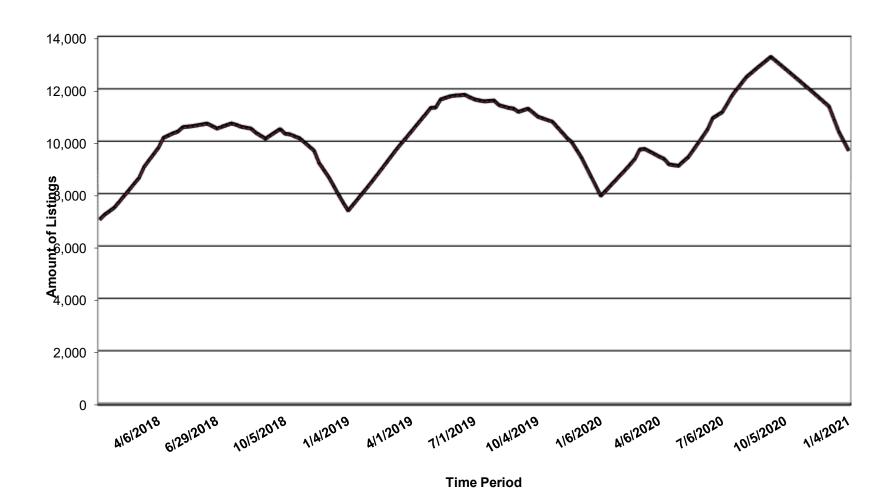


Time Period

Barrington Area Single Family Homes Active Listings (DE)

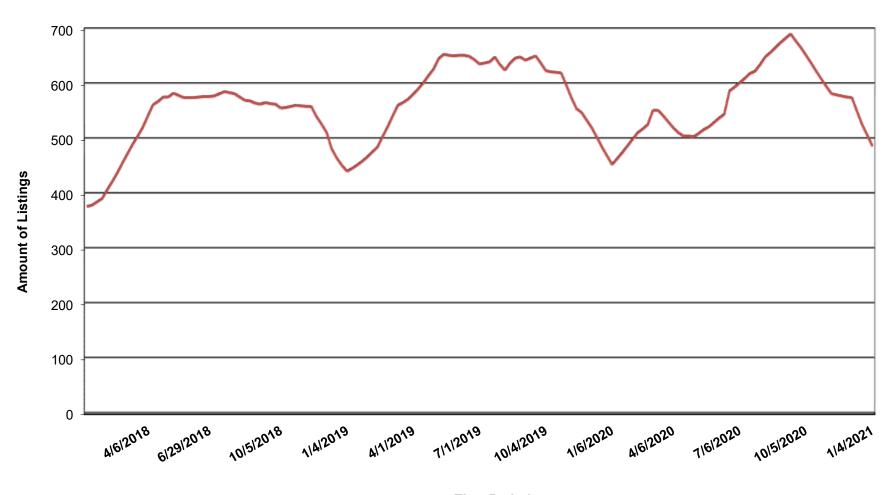


Time Period



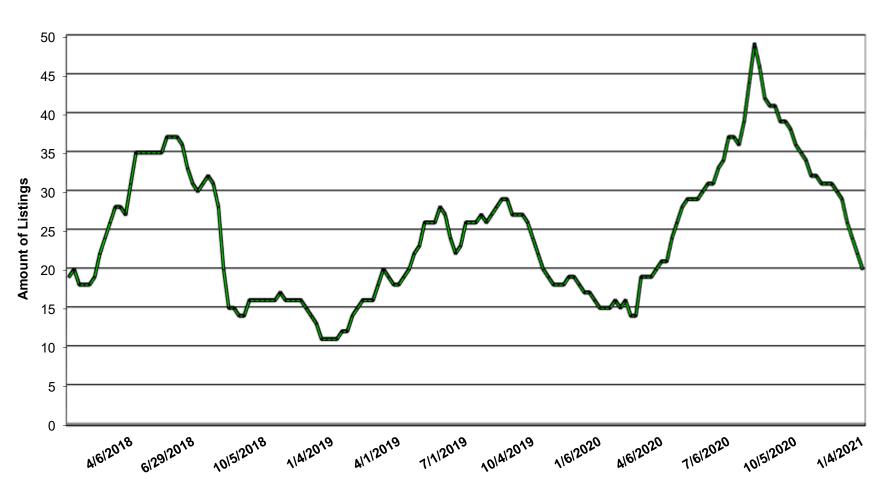
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

North Shore Area Active Condo Listings



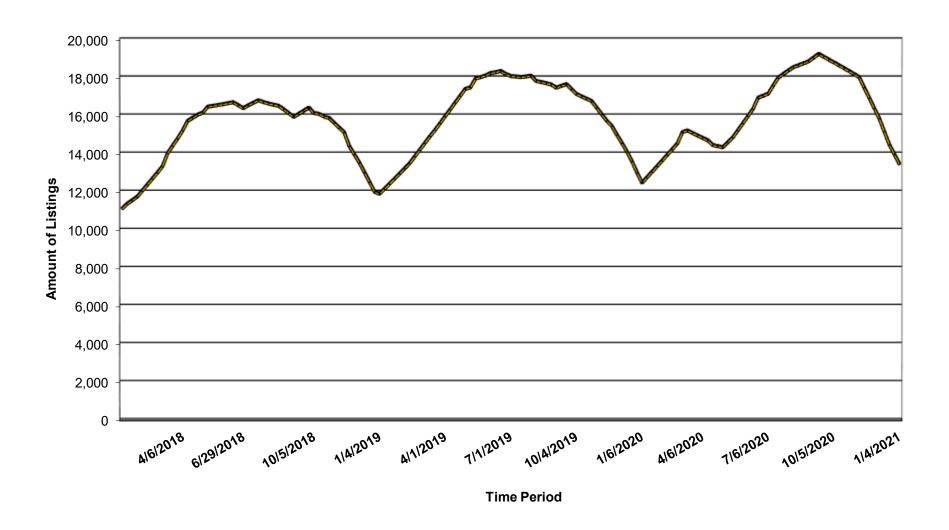
Time Period

Barrington Area Active Condo Listings

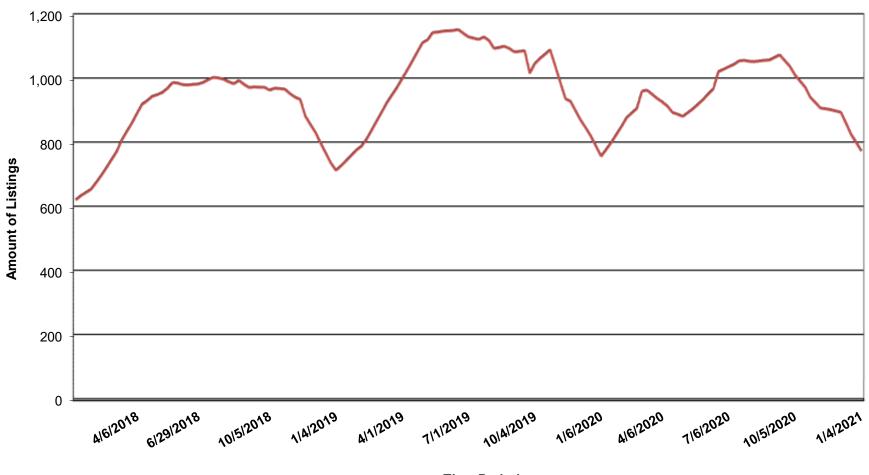


Time Period

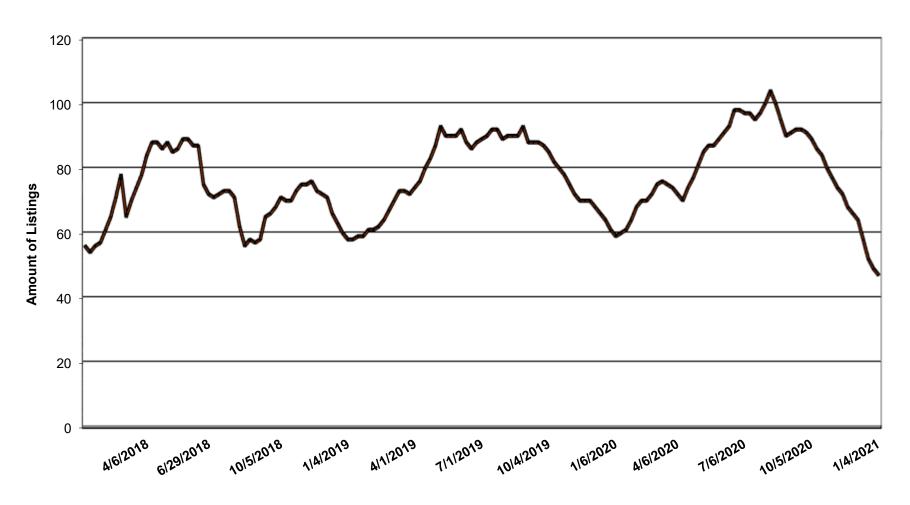
MRED Attached Active Listings



North Shore Area Active Attached Listings



Barrington Area Active Attached Listings



Time Period

NorthShore - Statistics Prepared by: North Shore - Barrington Association of REALTORS Property Type: Detached Single Family **AVERAGE LIST** # HOUSES **AVERAGE SALE SOLD YTD PRICE PRICE** 2018 2019 2020 2018 2019 2020 2018 2019 2020 799,600 220 180 237 869,048 391,370 674,696 650,750 628,981 Jan Feb 180 181 240 649.501 615.769 681.268 653.972 644.146 612.322 Mar 321 382 718,461 703,927 677,865 680,527 667,918 642,089 311 Apr 420 420 352 706,895 718,987 696,821 670,164 686,108 658,267 May 492 470 318 760,632 682,155 701,214 727,294 650,513 647,950 589 503 748,705 777,224 736,421 Jun 434 748,054 716,304 706,014 Jul 448 498 597 704,012 789,209 787,829 749,679 751,601 680,989 485 460 798,817 752,758 838,693 757,400 715,382 799,572 Aug 682 297 Sep 315 587 744,714 652,798 802,920 695,209 614,762 768,517 Oct 339 319 578 690,826 813,153 653,355 691,071 651,509 778,530 Nov 315 288 470 715,022 653,651 756,728 674,942 652,091 728,228 Dec 230 280 464 718.470 625,955 744,742 656,558 590.114 712,851 **TOTAL** 4,414 4,284 5,341 762,870 731,812 758,818 697,981 671,917 722,890 **AVERAGE TIME MEDIAN SALE PRICE** ON MARKET MEDIAN LIST PRICE 2018 2019 2020 2018 2019 2020 2018 2019 2020 149 141 158 575,000 549,450 519,000 560,500 520,000 490,000 Jan Feb 145 144 164 514,950 499,900 537,000 483,000 488,000 514,000 146 517,500 Mar 138 160 565,000 519,000 537,000 542,500 500,000 549,000 549,500 Apr 110 121 149 549,000 530,000 530,000 526,000 May 109 115 120 588,000 550,000 595,000 570,000 530,500 540,000 Jun 96 116 126 599,900 599,000 599,999 580,000 565,000 582,000 Jul 105 90 117 598,905 625,000 615,000 570,000 610,500 603,000 97 99 635,000 599,250 656,000 635,000 Aug 124 605,000 579,000 104 95 Sep 110 550,000 499,000 599,900 528,000 475,000 592,000 Oct 107 150 535,000 83 535,000 649,950 500,000 510,000 636,250 Nov 155 118 99 550,000 525,000 589,450 535,000 504,000 570,000 Dec 128 134 97 534,500 499,000 575,000 507,500 471,500 556,500 **TOTAL** 113 121 120 589.000 575,000 600.000 550,000 531,500 575,000

Barrington - Statistics
Prepared by: North Shore - Barrington Association of REALTORS

				Property Type: De	etached Single F	Family			
	;	# HOUSES		AV	ERAGE LIST		AV	ERAGE SALE	
		SOLD YTD			PRICE			PRICE	
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	34	24	42	630,952	715,410	622,171	575,210	677,054	578,388
Feb	21	40	34	579,538	535,002	545,217	554,333	513,904	509,907
Mar	41	38	52	503,437	658,784	595,407	484,521	614,568	560,062
Apr	47	54	67	634,458	600,533	558,986	592,188	570,260	530,937
May	65	49	50	544,102	611,004	518,206	516,876	587,909	484,490
Jun	72	58	67	592,806	569,229	547,216	566,552	536,513	531,232
Jul	43	58	112	669,014	611,028	580,436	639,090	584,051	552,400
Aug	52	46	112	644,533	639,454	606,243	608,717	608,628	582,097
Sep	42	42	89	579,904	525,738	642,967	543,464	499,328	611,142
Oct	36	51	90	552,611	549,501	650,236	521,282	520,957	624,541
Nov	40	48	62	574,763	566,789	617,590	530,828	534,749	595,214
Dec	42	41	59	616,976	543,278	665,791	564,827	508,854	635,411
TOTAL	535	554	836	590,824	587,374	599,421	556,319	587,553	572,017
	AVERAGE TIME								
	ON MARKET								
		ON MARKET			AN LIST PRICE			AN SALE PRICE	
_	2018	ON MARKET 2019	2020	2018	2019	2020	2018	2019	2020
Jan	2018 174	2019 215	249	2018 448,250	2019 624,949	2020 522,450	2018 434,000	2019 608,000	2020 485,000
Feb	2018 174 185	2019 215 245	249 255	2018 448,250 562,500	2019 624,949 480,000	2020 522,450 529,000	2018 434,000 545,000	2019 608,000 465,000	2020 485,000 521,000
Feb Mar	2018 174 185 184	2019 215 245 292	249 255 167	2018 448,250 562,500 445,000	2019 624,949 480,000 459,900	2020 522,450 529,000 473,000	2018 434,000 545,000 436,000	2019 608,000 465,000 418,500	2020 485,000 521,000 457,500
Feb Mar Apr	2018 174 185 184 220	2019 215 245 292 216	249 255 167 218	2018 448,250 562,500 445,000 489,000	2019 624,949 480,000 459,900 509,937	2020 522,450 529,000 473,000 515,000	2018 434,000 545,000 436,000 455,000	2019 608,000 465,000 418,500 490,500	2020 485,000 521,000 457,500 500,000
Feb Mar Apr May	2018 174 185 184 220 185	2019 215 245 292 216 193	249 255 167 218 147	2018 448,250 562,500 445,000 489,000 474,900	2019 624,949 480,000 459,900 509,937 539,000	2020 522,450 529,000 473,000 515,000 450,000	2018 434,000 545,000 436,000 455,000 451,000	2019 608,000 465,000 418,500 490,500 520,000	2020 485,000 521,000 457,500 500,000 431,000
Feb Mar Apr May Jun	2018 174 185 184 220 185 149	2019 215 245 292 216 193 148	249 255 167 218 147 212	2018 448,250 562,500 445,000 489,000 474,900 514,950	2019 624,949 480,000 459,900 509,937 539,000 493,500	2020 522,450 529,000 473,000 515,000 450,000 519,000	2018 434,000 545,000 436,000 455,000 451,000 505,000	2019 608,000 465,000 418,500 490,500 520,000 475,250	2020 485,000 521,000 457,500 500,000 431,000 505,000
Feb Mar Apr May Jun Jul	2018 174 185 184 220 185 149 110	2019 215 245 292 216 193 148 108	249 255 167 218 147 212 177	2018 448,250 562,500 445,000 489,000 474,900 514,950 509,950	2019 624,949 480,000 459,900 509,937 539,000 493,500 584,950	2020 522,450 529,000 473,000 515,000 450,000 519,000 525,000	2018 434,000 545,000 436,000 455,000 451,000 505,000 495,000	2019 608,000 465,000 418,500 490,500 520,000 475,250 538,500	2020 485,000 521,000 457,500 500,000 431,000 505,000 507,500
Feb Mar Apr May Jun Jul Aug	2018 174 185 184 220 185 149 110 163	2019 215 245 292 216 193 148 108 173	249 255 167 218 147 212 177 143	2018 448,250 562,500 445,000 489,000 474,900 514,950 509,950 500,000	2019 624,949 480,000 459,900 509,937 539,000 493,500 584,950 559,500	2020 522,450 529,000 473,000 515,000 450,000 519,000 525,000 536,950	2018 434,000 545,000 436,000 455,000 451,000 505,000 495,000 485,000	2019 608,000 465,000 418,500 490,500 520,000 475,250 538,500 538,250	2020 485,000 521,000 457,500 500,000 431,000 505,000 507,500 528,750
Feb Mar Apr May Jun Jul Aug Sep	2018 174 185 184 220 185 149 110 163 182	2019 215 245 292 216 193 148 108 173 164	249 255 167 218 147 212 177 143 150	2018 448,250 562,500 445,000 489,000 474,900 514,950 509,950 500,000 547,450	2019 624,949 480,000 459,900 509,937 539,000 493,500 584,950 559,500 462,500	2020 522,450 529,000 473,000 515,000 450,000 519,000 525,000 536,950 559,000	2018 434,000 545,000 436,000 455,000 451,000 505,000 495,000 485,000 512,500	2019 608,000 465,000 418,500 490,500 520,000 475,250 538,500 538,250 446,500	2020 485,000 521,000 457,500 500,000 431,000 505,000 507,500 528,750 535,000
Feb Mar Apr May Jun Jul Aug Sep Oct	2018 174 185 184 220 185 149 110 163 182 170	2019 215 245 292 216 193 148 108 173 164 130	249 255 167 218 147 212 177 143 150 159	2018 448,250 562,500 445,000 489,000 474,900 514,950 509,950 500,000 547,450 480,999	2019 624,949 480,000 459,900 509,937 539,000 493,500 584,950 559,500 462,500 475,000	2020 522,450 529,000 473,000 515,000 450,000 519,000 525,000 536,950 559,000 616,950	2018 434,000 545,000 436,000 455,000 451,000 505,000 495,000 485,000 512,500 440,000	2019 608,000 465,000 418,500 490,500 520,000 475,250 538,500 538,250 446,500 440,000	2020 485,000 521,000 457,500 500,000 431,000 505,000 507,500 528,750 535,000 601,250
Feb Mar Apr May Jun Jul Aug Sep Oct Nov	2018 174 185 184 220 185 149 110 163 182 170 250	2019 215 245 292 216 193 148 108 173 164 130 166	249 255 167 218 147 212 177 143 150 159 160	2018 448,250 562,500 445,000 489,000 474,900 514,950 509,950 500,000 547,450 480,999 544,700	2019 624,949 480,000 459,900 509,937 539,000 493,500 584,950 559,500 462,500 475,000 520,000	2020 522,450 529,000 473,000 515,000 450,000 519,000 525,000 536,950 559,000 616,950 589,500	2018 434,000 545,000 436,000 455,000 451,000 505,000 495,000 485,000 512,500 440,000 489,187	2019 608,000 465,000 418,500 490,500 520,000 475,250 538,500 538,250 446,500 440,000 492,500	2020 485,000 521,000 457,500 500,000 431,000 505,000 507,500 528,750 535,000 601,250 567,500
Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec	2018 174 185 184 220 185 149 110 163 182 170 250 134	2019 215 245 292 216 193 148 108 173 164 130 166 228	249 255 167 218 147 212 177 143 150 159 160 170	2018 448,250 562,500 445,000 489,000 474,900 514,950 509,950 500,000 547,450 480,999 544,700 544,949	2019 624,949 480,000 459,900 509,937 539,000 493,500 584,950 559,500 462,500 475,000 520,000 475,000	2020 522,450 529,000 473,000 515,000 450,000 519,000 525,000 536,950 559,000 616,950 589,500 585,000	2018 434,000 545,000 436,000 455,000 451,000 505,000 495,000 485,000 512,500 440,000 489,187 520,000	2019 608,000 465,000 418,500 490,500 520,000 475,250 538,500 538,250 446,500 440,000 492,500 452,000	2020 485,000 521,000 457,500 500,000 431,000 505,000 507,500 528,750 535,000 601,250 567,500 587,000
Feb Mar Apr May Jun Jul Aug Sep Oct Nov	2018 174 185 184 220 185 149 110 163 182 170 250	2019 215 245 292 216 193 148 108 173 164 130 166	249 255 167 218 147 212 177 143 150 159 160	2018 448,250 562,500 445,000 489,000 474,900 514,950 509,950 500,000 547,450 480,999 544,700	2019 624,949 480,000 459,900 509,937 539,000 493,500 584,950 559,500 462,500 475,000 520,000	2020 522,450 529,000 473,000 515,000 450,000 519,000 525,000 536,950 559,000 616,950 589,500	2018 434,000 545,000 436,000 455,000 451,000 505,000 495,000 485,000 512,500 440,000 489,187	2019 608,000 465,000 418,500 490,500 520,000 475,250 538,500 538,250 446,500 440,000 492,500	2020 485,000 521,000 457,500 500,000 431,000 505,000 507,500 528,750 535,000 601,250 567,500

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family										
	# C	# OF HOUSES SOLD			AGE SALE PF	RICE	MEDIAN PRICE			
	YTD	YTD	YOY	AVG	AVG	YOY	MED	MED	YOY	
TOWN	2020		% CHG	2020		% CHG	2020		% CHG	
ALGONQUIN	515	469	9.8%	295,827	288,631	2.5%	295,000	283,000	4.2%	
ANTIOCH	455	373	22.0%	244,963	235,850	3.9%	230,000	230,000	0.0%	
ARLINGTON HEIGHTS	924	763	21.1%	414,075	400,415	3.4%	380,000	362,500	4.8%	
BARRINGTON AREA	837	554	51.1%	572,018	557,354	2.6%	520,000	490,500	6.0%	
BARTLETT	530	459	15.5%	318,033	315,992	0.6%	309,500	305,000	1.5%	
BEACH PARK	165	167	-1.2%	195,742	184,852	5.9%	192,000	185,000	3.8%	
BUFFALO GROVE	409	410	-0.2%	374,113	370,062	1.1%	355,000	350,000	1.4%	
CAROL STREAM	330	294	12.2%	297,162	288,116	3.1%	287,500	278,250	3.3%	
CARPENTERSVILLE	335	316	6.0%	227,114	209,372	8.5%	215,000	185,000	16.2%	
CHICAGO - ALBANY PARK	148	132	12.1%	475,887	447,767	6.3%	447,499	401,000	11.6%	
CHICAGO - DUNNING	479	424	13.0%	318,086	294,226	8.1%	309,900	285,000	8.7%	
CHICAGO - EDGEWATER	82	64	28.1%	773,371	778,907	-0.7%	737,500	702,500	5.0%	
CHICAGO - IRVING PARK	286	282	1.4%	580,645	534,095	8.7%	557,500	493,500	13.0%	
CHICAGO - LAKE VIEW	152	146	4.1%	1,429,005	1,384,664	3.2%	1,343,750	1,277,500	5.2%	
CHICAGO - LINCOLN PARK	199	200	-0.5%	1,856,272	1,825,000	1.7%	1,595,000	1,580,000	0.9%	
CHICAGO - LINCOLN SQUARE	117	109	7.3%	800,863	832,847	-3.8%	795,000	725,000	9.7%	
CHICAGO - LOGAN SQUARE	269	237	13.5%	870,009	813,199	7.0%	799,000	761,000	5.0%	
CHICAGO - NEAR NORTH SIDE	39	24	62.5%	1,914,616	1,663,412	15.1%	1,420,000	1,212,000	17.2%	
CHICAGO - NEAR WEST SIDE	33	39	-15.4%	487,865	551,837	-11.6%	489,000	513,500	-4.8%	
CHICAGO - PORTAGE PARK	417	400	4.3%	376,151	357,806	5.1%	355,000	335,000	6.0%	
CHICAGO - ROGERS PARK	41	38	7.9%	518,350	527,284	-1.7%	485,000	492,500	-1.5%	
CHICAGO - UPTOWN	40	27	48.1%	953,150	995,614	-4.3%	892,500	887,500	0.6%	
CHICAGO - WEST RIDGE	142	141	0.7%	417,886	389,784	7.2%	399,000	365,000	9.3%	
CHICAGO - WEST TOWN	216	227	-4.8%	1,014,137	986,420	2.8%	950,000	900,000	5.6%	
DE KALB	356	350	1.7%	176,920	165,645	6.8%	169,750	155,950	8.8%	
DEERFIELD	365	311	17.4%	590,893	566,501	4.3%	533,000	518,000	2.9%	
DES PLAINES	568	490	15.9%	306,910	302,140	1.6%	295,000	289,000	2.1%	
ELGIN	1,292	1122	15.2%	270,005	251,871	7.2%	251,500	236,950	6.1%	
ELK GROVE VILLAGE	299	283	5.7%	316,516	311,457	1.6%	310,000	295,000	5.1%	

Disclaimer:

Statistics provided using data from Midwest Real Estate Data LLC.

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family										
	# C	F HOUSES S	OLD	AVER	AGE SALE PF	RICE	MEDIAN PRICE			
	YTD	YTD	YOY	AVG	AVG	YOY	MED	MED	YOY	
TOWN	2020		% CHG	2020	2019	% CHG	2020		% CHG	
EVANSTON	536	431	24.4%	657,739	592,323	11.0%	585,000	510,000	14.7%	
FOX LAKE	137	114	20.2%	248,602	223,050	11.5%	208,000	201,750	3.1%	
GLENCOE	194	160	21.3%	1,186,633	1,060,985	11.8%	930,000	863,750	7.7%	
GOLF-GLENVIEW	662	515	28.5%	685,759	664,170	3.3%	604,000	550,000	9.8%	
GREEN OAKS-LIBERTYVILLE	495	361	37.1%	510,203	511,715	-0.3%	465,000	455,000	2.2%	
GREENWOOD- WOODSTOCK	504	421	19.7%	264,212	247,034	7.0%	250,000	232,000	7.8%	
GURNEE	478	403	18.6%	308,385	292,359	5.5%	295,000	287,000	2.8%	
HAINESVILLE-GRAYSLAKE	688	533	29.1%	247,375	227,655	8.7%	241,250	228,000	5.8%	
HANOVER PARK	289	253	14.2%	247,274	234,806	5.3%	249,900	237,000	5.4%	
HIGHLAND PARK	567	383	48.0%	628,305	559,666	12.3%	542,000	490,000	10.6%	
HIGHWOOD	17	14	21.4%	352,294	362,066	-2.7%	305,000	277,700	9.8%	
HOFFMAN ESTATES	586	454	29.1%	324,867	333,705	-2.6%	315,500	315,000	0.2%	
INGLESIDE	188	137	37.2%	230,464	208,535	10.5%	205,000	190,000	7.9%	
INVERNESS	119	109	9.2%	571,869	580,790	-1.5%	556,000	550,000	1.1%	
ISLAND LAKE	125	123	1.6%	227,331	203,004	12.0%	212,500	193,000	10.1%	
KENILWORTH	53	36	47.2%	1,653,508	1,326,356	24.7%	1,180,000	1,264,250	-6.7%	
LAKE BLUFF	167	123	35.8%	667,366	613,721	8.7%	540,000	469,000	15.1%	
LAKE FOREST	446	274	62.8%	994,909	938,715	6.0%	795,000	760,000	4.6%	
LAKE IN THE HILLS	402	348	15.5%	275,579	250,816	9.9%	267,500	245,500	9.0%	
LAKE VILLA- LINDENHURST	609	561	8.6%	259,752	239,793	8.3%	243,000	226,000	7.5%	
LAKEWOOD-CRYSTAL LAKE	979	852	14.9%	305,507	280,064	9.1%	282,000	257,700	9.4%	
LINCOLNSHIRE	100	79	26.6%	540,284	615,771	-12.3%	504,500	575,000	-12.3%	
LINCOLNWOOD	142	110	29.1%	506,124	435,845	16.1%	431,450	403,750	6.9%	
LONG GROVE-LAKE ZURICH- HAWTHORN W	796	627	27.0%	480,834	459,841	4.6%	455,000	440,000	3.4%	
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	1,064	872	22.0%	242,872	218,133	11.3%	225,000	200,000	12.5%	
METTAWA	5	2	150.0%	651,600	473,650	37.6%	700,000	473,650	47.8%	
MORTON GROVE	310	260	19.2%	357,457	334,185	7.0%	340,000	315,500	7.8%	
MT. PROSPECT	550	503	9.3%	364,376	342,482	6.4%	345,000	319,500	8.0%	
MUNDELEIN	462	378	22.2%	313,666	305,056	2.8%	292,450	287,600	1.7%	

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family									
	# OF	HOUSES S	OLD	AVERA	AGE SALE PF	RICE	М	EDIAN PRIC	E
	YTD	YTD	YOY	AVG	AVG	YOY	MED	MED	YOY
TOWN	2020		% CHG	2020		% CHG	2020		% CHG
NAPERVILLE	2,010	1695	18.6%	507,180	481,522	5.3%	455,000	440,000	3.4%
NILES	274	249	10.0%	343,205	335,731	2.2%	333,500	320,000	4.2%
NORTH CHICAGO	66	81	-18.5%	134,247	104,864	28.0%	135,000	110,000	22.7%
NORTHBROOK	487	442	10.2%	642,142	633,076	1.4%	569,000	575,000	-1.0%
NORTHFIELD	99	75	32.0%	831,931	899,279	-7.5%	699,000	699,000	0.0%
OAKWOOD HILLS - CARY	437	372	17.5%	289,084	267,535	8.1%	265,000	253,750	4.4%
PALATINE	630	584	7.9%	364,816	357,298	2.1%	333,500	324,000	2.9%
PARK CITY -WAUKEGAN	475	442	7.5%	159,551	141,919	12.4%	155,500	139,900	11.2%
PARK RIDGE	562	472	19.1%	543,107	479,268	13.3%	478,250	429,000	11.5%
PRAIRIE VIEW	12	11	9.1%	340,950	301,227	13.2%	313,500	279,500	12.2%
PROSPECT HEIGHTS	107	84	27.4%	400,967	380,702	5.3%	385,000	354,000	8.8%
ROLLING MEADOWS	203	189	7.4%	282,775	272,166	3.9%	262,000	253,000	3.6%
ROUND LAKE	574	558	2.9%	197,768	181,456	9.0%	201,000	183,000	9.8%
SCHAUMBURG	499	468	6.6%	353,806	340,702	3.8%	335,000	325,000	3.1%
SKOKIE	454	460	-1.3%	374,641	362,763	3.3%	350,000	340,000	2.9%
STREAMWOOD	425	379	12.1%	241,418	232,271	3.9%	232,000	225,000	3.1%
SYCAMORE	265	252	5.2%	259,384	237,954	9.0%	256,167	235,000	9.0%
VERNON HILLS	234	218	7.3%	442,765	474,644	-6.7%	399,000	407,950	-2.2%
WADSWORTH - OLD MILL CREEK	101	94	7.4%	324,408	317,286	2.2%	300,000	300,000	0.0%
WAUCONDA	224	203	10.3%	271,175	248,284	9.2%	273,000	249,500	9.4%
WHEELING	135	144	-6.3%	271,049	271,140	0.0%	269,900	253,000	6.7%
WILMETTE	427	366	16.7%	905,752	838,120	8.1%	790,000	740,000	6.8%
WINNETKA	304	233	30.5%	1,360,999	1,405,134	-3.1%	1,100,000	1,215,000	-9.5%
WINTHROP HARBOR	120	106	13.2%	189,009	193,816	-2.5%	182,000	195,000	-6.7%
ZION	348	333	4.5%	143,120	137,281	4.3%	140,500	130,000	8.1%

Disclaimer:

Statistics provided using data from Midwest Real Estate Data LLC.

NorthShore - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

			P	roperty Type: Att	tached Single F	-amily					
		# HOUSES			AVERAGE LIST			AVERAGE SALE			
		SOLD YTD			PRICE			PRICE	T		
	2018	2019	2020	2018	2019	2020	2018	2019	2020		
Jan	100	97	114	315,071	293,282	277,915	299,985	280,440	265,776		
Feb	99	100	120	325,966	287,249	315,368	314,708	·	·		
Mar	154	137	163	291,051	311,521	299,903	280,503	300,798	287,785		
Apr	190	195	160	320,916	326,338	319,352	311,949	316,098	308,687		
May	246	250	114	308,621	296,782	314,505	298,639	287,427	301,275		
Jun	221	247	130	305,885	315,032	314,226	296,034	305,331	300,960		
Jul	212	216	218	299,575	319,191	316,914	290,732	307,662	305,940		
Aug	204	201	239	310,043	310,450	332,358	297,092	299,190	318,904		
Sep	163	176	233	312,740	301,168	351,161	300,405	290,634	337,930		
Oct	141	186	254	317,238	305,498	335,827	304,762	294,272	324,730		
Nov	139	136	173	341,505	296,847	334,046	327,436	285,175	323,492		
Dec	119	144	178	306,749	313,139	348,654	294,397	301,526	338,581		
TOTAL	2,043	2,133	2,096	317,258	315,077	286,755	299,448	297,016	313,126		
	<u> </u>	AVERAGE TIME									
		ON MARKET		ME	DIAN LIST PRI	CE	ME	MEDIAN SALE PRICE			
	2018	2019	2020	2018	2019	2020	2018	2019	2020		
Jan	87	89	116	264,500	249,000	245,000	250,000	241,000	229,250		
Feb	110	85	124	299,000	244,950	262,500	277,500	230,000	243,000		
Mar	89	100	124	249,900	250,000	260,000	245,000	240,000	253,000		
Apr	84	87	88	287,000	289,000	292,000	275,000	279,000	277,500		
May	68	85	111	279,000	249,950	279,900	268,500	241,250	270,000		
Jun	58	80	91	259,900	275,000	300,960	250,000	265,000	280,000		
Jul	54	73	103	264,906	285,000	269,450	256,250	266,500	258,725		
Aug	80	68	94	280,000	270,000	285,000	273,989	260,500	272,000		
Sep	69	89	97	269,900	259,000	299,950	260,000	253,250	288,750		
Oct	80	78	90	269,000	264,950	285,000	250,000	253,500	275,000		
Nov	72	94	77	280,000	285,175	285,000	271,000	251,875	275,000		
Dec	88	92	88	259,900	249,499	294,500	250,000	240,750	279,250		
TOTAL	76	84	98	275,000	269,000	270,000	258,000	251,875	270,000		

Barrington - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

					7 titaonoa oingi				
		# HOUSES		A	VERAGE LIST			AVERAGE SALE	
		SOLD YTD			PRICE			PRICE	
_	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	14	5	3	236,607	280,320	254,966	223,992	263,440	248,800
Feb	5	4	12	270,580	215,900	289,363	260,000	207,225	280,485
Mar	9	8	11	237,955	294,486	364,990	227,611	285,061	338,316
Apr	14	7	3	301,514	271,742	294,933	289,294	260,857	283,000
May	14	15	8	234,221	312,065	360,913	227,482	303,083	328,492
Jun	23	17	10	324,282	285,000	268,710	315,601	274,205	253,050
Jul	14	12	16	265,828	308,709	333,649	256,160	295,590	329,346
Aug	11	10	20	296,145	310,979	315,047	279,227	291,691	305,263
Sep	7	13	20	328,612	290,568	296,180	316,569	278,876	288,350
Oct	5	15	21	276,894	299,073	284,498	275,729	284,638	280,547
Nov	7	6	18	316,085	314,481	313,893	308,628	303,665	307,042
Dec	8	4	17	265,075	543,278	315,775	258,437	508,854	317,590
TOTAL	133	123	159	280,285	293,258	308,812	270,384	281,640	300,630
		(ED 4 0E TIM	_						
		VERAGE TIMI	E	MED	IAN LIST PRIC	=	NACI	DIAN SALE PR	CE
	2018	ON MARKET 2019	2020	2018	2019	2020	2018	2019	2020
Jan	124	126	2020	227,750	269,000	220,000	211,500	261,000	219,900
Feb	130	83	120	264,900	219,350	314,500	255,000	202,000	297,000
Mar	151	107	146	215,000	289,500	364,990	210,000	275,000	350,840
Apr	117	102	143	283,000	230,000	225,000	267,500	222,000	217,500
May	111	94	108	207,450	319,000	372,450	202,000	305,000	336,250
Jun	83	145	129	300,000	285,000	244,950	285,000	275,000	242,500
Jul	78	44	100	260,850	266,250	294,500	252,500	258,750	292,000
Aug	47	153	88	235,000	287,500	307,000	222,500	268,250	295,000
Sep	101	136	71	265,000	255,000	284,800	255,000	246,000	271,000
Oct	38	78	75	185,000	249,900	230,000	182,500	230,000	225,000
Nov	69	116	95	359,000	302,500	267,000	350,000	285,000	264,500
Dec	110	228	62	234,950	475,000	324,900	232,500	452,000	317,000
TOTAL	97	112	97	262,000	264,900	299,000	250,000	257,000	289,000
IOIAL	31	112	31	202,000	204,900	233,000	230,000	231,000	209,000
							1		

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS YTD

Sales for Attached Single Family - Listed by TOWN

Attached Single Family											
		HOUSES SO			AGE SALE PR			IAN SALE PF			
T01111	Sold		YOY	AVG F		YOY	MED		YOY		
TOWN	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG		
ALGONQUIN	167	163	2.5%	192,713	188,344	2.3%	186,500	182,000			
ANTIOCH	32	31	3.2%	162,432	166,777	-2.6%	149,750	152,000			
ARLINGTON HEIGHTS	467	492	-5.1%	195,113	196,862	-0.9%	165,000	165,000			
BARRINGTON AREA	159	123	29.3%	300,631	281,640	6.7%	289,000	257,000	12.5%		
BARTLETT	205	226	-9.3%	211,706	198,502	6.7%	217,600	200,250			
BEACH PARK	40	28	42.9%	146,339	141,279	3.6%	139,250	138,000	0.9%		
BUFFALO GROVE	356	339	5.0%	220,593	217,500	1.4%	210,000	200,000	5.0%		
CAROL STREAM	235	230	2.2%	192,351	189,400	1.6%	190,000	189,000	0.5%		
CARPENTERSVILLE	126	141	-10.6%	153,680	153,502	0.1%	155,000	154,000	0.6%		
CHICAGO - ALBANY PARK	184	163	12.9%	232,758	220,372	5.6%	210,450	199,900	5.3%		
CHICAGO - DUNNING	101	128	-21.1%	200,310	194,129	3.2%	210,000	199,500	5.3%		
CHICAGO - EDGEWATER	697	740	-5.8%	274,730	242,041	13.5%	245,000	212,000	15.6%		
CHICAGO - IRVING PARK	280	267	4.9%	260,265	228,912	13.7%	231,250	210,000	10.1%		
CHICAGO - LAKE VIEW	1868	1739	7.4%	434,778	394,709	10.2%	415,000	350,000	18.6%		
CHICAGO - LINCOLN PARK	1214	1235	-1.7%	587,257	601,762	-2.4%	515,500	505,000	2.1%		
CHICAGO - LINCOLN SQUARE	361	365	-1.1%	363,343	354,295	2.6%	325,000	315,000	3.2%		
CHICAGO - LOGAN SQUARE	636	623	2.1%	441,752	431,466	2.4%	418,000	412,000	1.5%		
CHICAGO - LOOP	550	717	-23.3%	452,316	415,329	8.9%	330,000	330,000	0.0%		
CHICAGO - NEAR NORTH SIDE	1937	2373	-18.4%	563,237	629,337	-10.5%	410,000	395,000	3.8%		
CHICAGO - NEAR SOUTH SIDE	631	695	-9.2%	442,172	436,708	1.3%	385,000	370,500	3.9%		
CHICAGO - NEAR WEST SIDE	972	1133	-14.2%	448,049	510,631	-12.3%	370,000	365,000	1.4%		
CHICAGO - PORTAGE PARK	119	81	46.9%	205,501	180,435	13.9%	170,000	154,000	10.4%		
CHICAGO - ROGERS PARK	452	449	0.7%	198,026	191,891	3.2%	177,000	175,000	1.1%		
CHICAGO - UPTOWN	785	814	-3.6%	305,675	287,745	6.2%	300,000	279,750	7.2%		
CHICAGO - WEST RIDGE	304	347	-12.4%	165,443	158,864	4.1%	148,894	145,000	2.7%		
CHICAGO - WEST TOWN	1605	1468	9.3%	519,384	498,729	4.1%	500,000	479,444	4.3%		
DEERFIELD	101	107	-5.6%	256,007	270,807	-5.5%	250,000	257,000	-2.7%		
DEKALB	86	80	7.5%	154,363	149,174	3.5%	150,000	149,950	0.0%		
DES PLAINES	560	558	0.4%	187,008	183,476	1.9%	175,000	173,450			
ELGIN	461	412	11.9%	180,382	173,399	4.0%	180,000	173,000	4.0%		

Disclaimer:

Statistics provided using data from Midwest Real Estate Data LLC.

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS YTD

Sales for Attached Single Family - Listed by TOWN

	# OF HOUSES SOLD			AVERA	AGE SALE PR	ICE	MEDIAN SALE PRICE			
	Sold '	YTD	YOY		PRICE	YOY	MED	IAN	YOY	
TOWN	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG	
ELK GROVE VILLAGE	210	195	7.7%	182,805		8.5%	179,500	167,000	7.5%	
EVANSTON	533	577	-7.6%	297,990	285,370	4.4%	260,000	241,500		
FOX LAKE	157	149	5.4%	128,228	119,174	7.6%	137,500	134,000	2.6%	
GLENCOE	10	7	42.9%	387,200	252,214	53.5%	395,000	225,000	75.6%	
GOLF-GLENVIEW	312	297	5.1%	320,793	305,769	4.9%	278,132	265,000	5.0%	
GREEN OAKS-LIBERTYVILLE	93	100	-7.0%	288,829	272,508	6.0%	275,500	252,500	9.1%	
GREENWOOD- WOODSTOCK	120	106	13.2%	161,020	148,157	8.7%	152,000	143,000	6.3%	
GURNEE	186	173	7.5%	161,212	157,034	2.7%	160,000	155,000	3.2%	
HAINESVILLE-GRAYSLAKE	240	212	13.2%	168,955	164,672	2.6%	164,450	162,250	1.4%	
HANOVER PARK	222	220	0.9%	174,617	166,371	5.0%	171,000	165,083	3.6%	
HIGHLAND PARK	127	122	4.1%	358,759	337,996	6.1%	312,000	296,350	5.3%	
HIGHWOOD	10	11	-9.1%	455,250	305,991	48.8%	546,000	200,000	173.0%	
HOFFMAN ESTATES	267	288	-7.3%	186,472	171,984	8.4%	181,000	164,950	9.7%	
INGLESIDE	8	5	60.0%	197,754	161,610	22.4%	194,500	170,000	14.4%	
INVERNESS	22	25	-12.0%	369,632	401,232	-7.9%	370,000	372,000	-0.5%	
ISLAND LAKE	42	42	0.0%	141,619	135,368	4.6%	144,950	139,650	3.8%	
LAKE BLUFF	38	50	-24.0%	253,057	240,329	5.3%	211,000	204,191	3.3%	
LAKE FOREST	92	73	26.0%	576,484	576,615	0.0%	581,000	600,000	-3.2%	
LAKE IN THE HILLS	174	160	8.7%	191,424	185,477	3.2%	174,750	170,000	2.8%	
LAKE VILLA- LINDENHURST	69	88	-21.6%	168,281	157,171	7.1%	175,000	147,250	18.8%	
LAKEWOOD-CRYSTAL LAKE	251	242	3.7%	180,011	171,235	5.1%	179,900	170,000	5.8%	
LINCOLNSHIRE	59	55	7.3%	373,364	343,981	8.5%	360,000	310,000	16.1%	
LINCOLNWOOD	26	42	-38.1%	243,500	241,714	0.7%	208,500	215,000	-3.0%	
LONG GROVE-LAKE ZURICH- HAWTHORN W	82	64	28.1%	283,687	257,159	10.3%	270,000	250,000	8.0%	
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	188	197	-4.6%	155,610	138,582	12.3%	159,900	143,000	11.8%	
MORTON GROVE	89	117	-23.9%	256,566	221,865	15.6%	257,400	210,000	22.6%	
MT. PROSPECT	268	252	6.3%	185,714	201,044	-7.6%	173,000	195,000	-11.3%	
MUNDELEIN	99	129	-23.3%	199,347	193,348	3.1%	203,000	190,124	6.8%	
NAPERVILLE	832	821	1.3%	255,103	243,133	4.9%	229,750	225,000	2.1%	
NILES	153	149	2.7%	211,004	207,299	1.8%	226,000	213,000	6.1%	
NORTH CHICAGO	8	12	-33.3%	84,313	71,575	17.8%	84,500	66,750	26.6%	

Disclaimer:

Statistics provided using data from Midwest Real Estate Data LLC.

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS YTD

Sales for Attached Single Family - Listed by TOWN

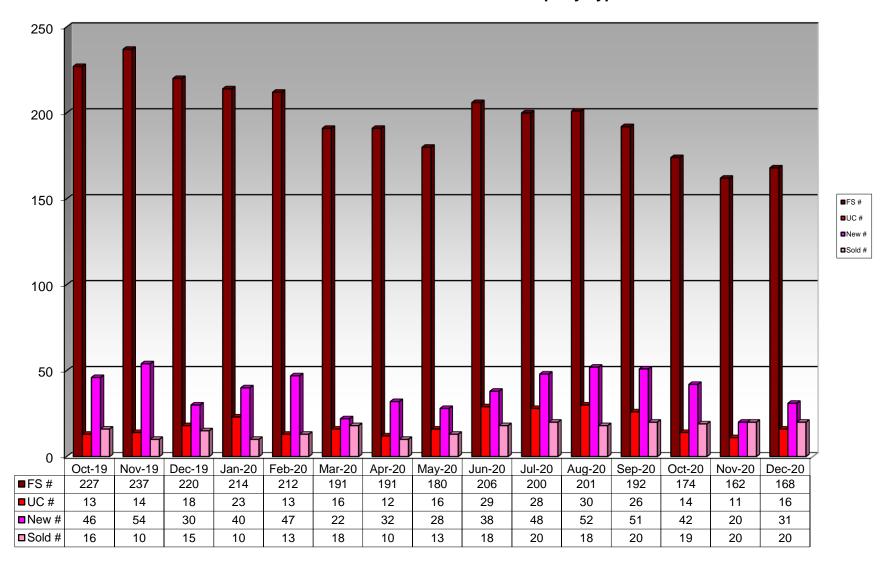
	# OF	HOUSES SO	LD	AVERA	AGE SALE PR	ICE	MEDIAN SALE PRICE		
	Sold	YTD	YOY	AVG F	PRICE	YOY	MEDIAN		YOY
TOWN	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
NORTHBROOK	279	270	3.3%	321,333	316,126	1.6%	302,500	287,500	5.2%
NORTHFIELD	36	35	2.9%	284,965	277,374	2.7%	227,750	214,000	6.4%
OAKWOOD HILLS - CARY	125	89	40.4%	185,088	183,814	0.7%	172,500	172,500	0.0%
PALATINE	689	698	-1.3%	192,349	188,410	2.1%	176,000	168,500	4.5%
PARK CITY -WAUKEGAN	53	38	39.5%	111,291	122,493	-9.1%	125,000	137,000	-8.8%
PARK RIDGE	141	134	5.2%	319,978	303,785	5.3%	285,000	291,500	-2.2%
PROSPECT HEIGHTS	119	139	-14.4%	182,892	175,107	4.4%	152,000	148,000	2.7%
ROLLING MEADOWS	197	143	37.8%	174,016	159,356	9.2%	155,000	144,000	7.6%
ROUND LAKE	271	230	17.8%	145,933	137,277	6.3%	154,000	145,000	6.2%
SCHAUMBURG	822	832	-1.2%	191,025	184,409	3.6%	180,000	174,000	3.4%
SKOKIE	257	266	-3.4%	217,311	214,292	1.4%	210,000	200,500	4.7%
STREAMWOOD	290	292	-0.7%	185,029	173,214	6.8%	180,000	170,000	5.9%
SYCAMORE	121	123	-1.6%	162,889	148,319	9.8%	143,000	134,500	6.3%
VERNON HILLS	203	211	-3.8%	215,869	214,239	0.8%	184,000	185,000	-0.5%
WADSWORTH - OLD MILL CREEK	34	32	6.3%	160,246	147,728	8.5%	164,000	147,500	11.2%
WAUCONDA	70	77	-9.1%	182,213	195,159	-6.6%	176,500	181,000	-2.5%
WHEELING	301	321	-6.2%	199,697	186,135	7.3%	182,000	176,500	3.1%
WILMETTE	107	81	32.1%	368,445	373,287	-1.3%	343,000	335,000	2.4%
WINNETKA	22	24	-8.3%	410,902	482,438	-14.8%	378,000	473,750	-20.2%
ZION	9	8	12.5%	117,833	97,639	20.7%	121,000	94,950	27.4%

Disclaimer:

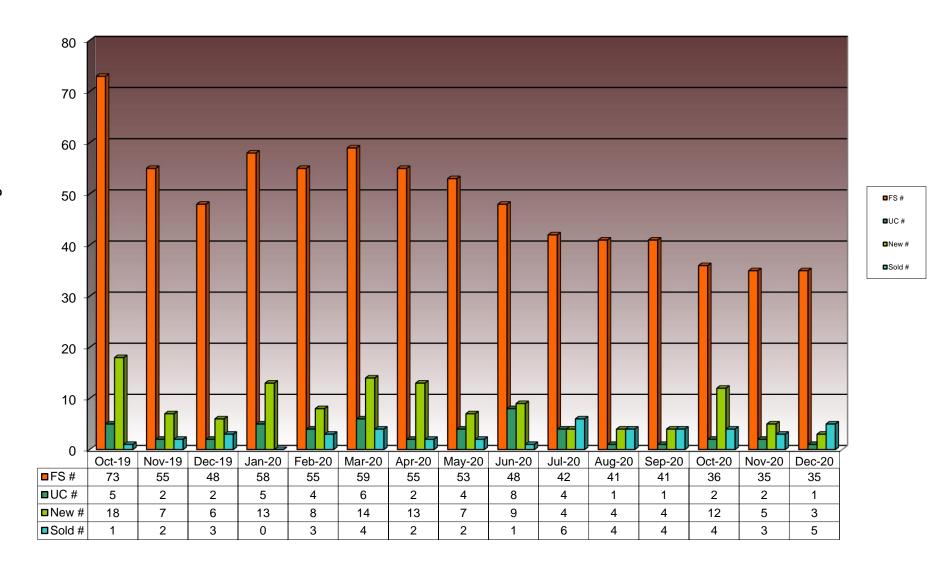
Statistics provided using data from Midwest Real Estate Data LLC.

Amount of Listings

North Shore Area New Construction for All Property Types



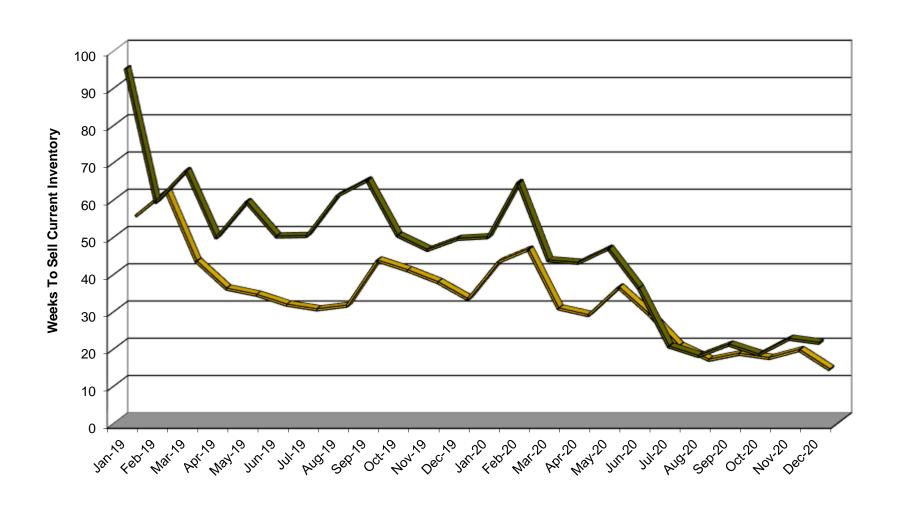
Time Period



Time Period

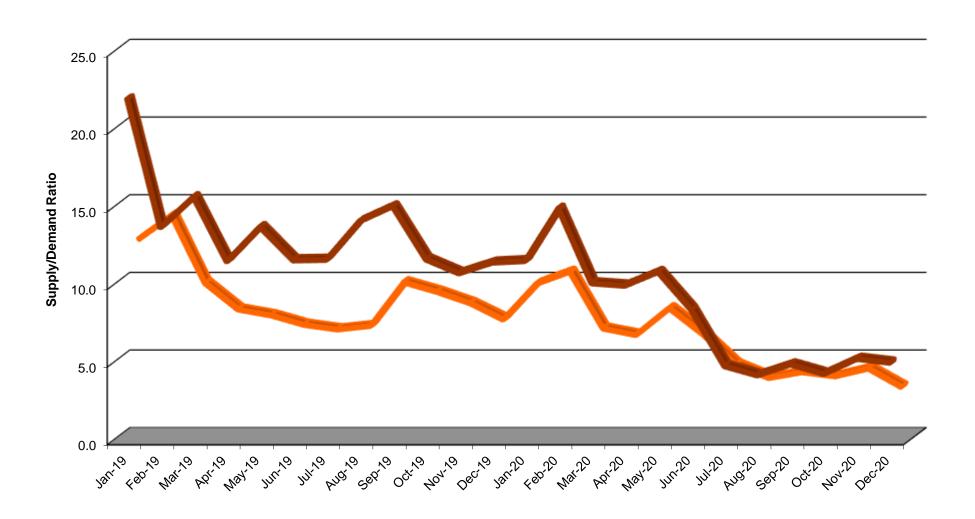
NSBAR Absorption Rate for Detached Single Family Homes

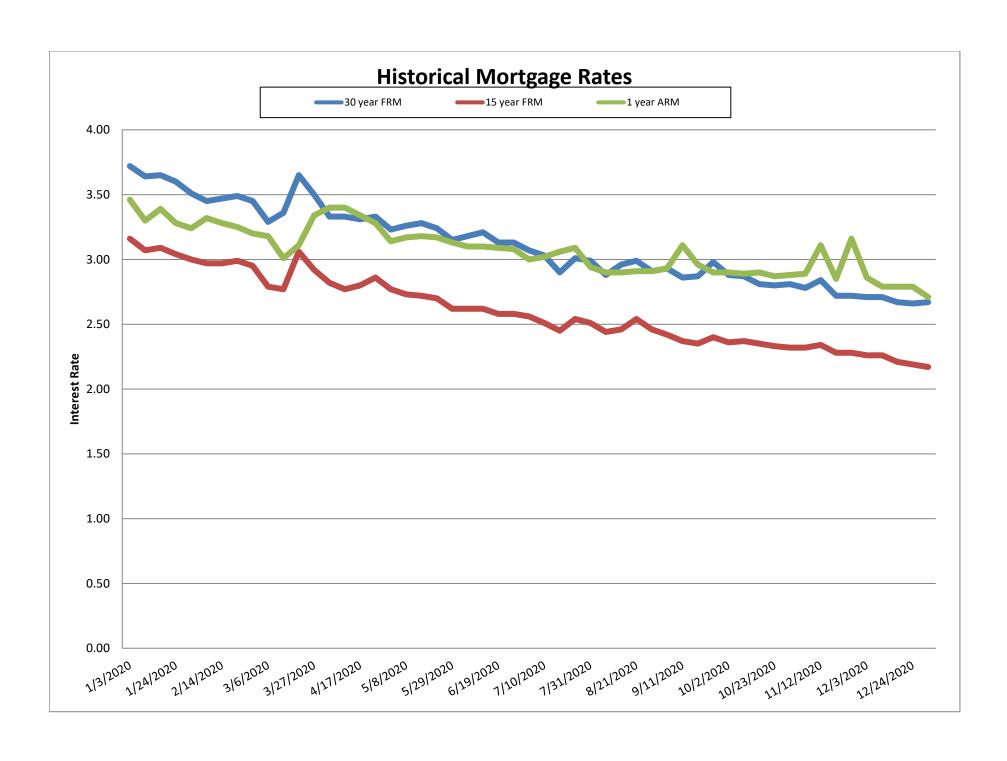
■Barrington ■NorthShore



NSBAR Supply Demand Ratio for Single Family Homes







Glossary of Terms and Abbreviations

Absorption Rate:

Absorption rates are used to determine the amount of weeks that it will take to sell the current inventory at the present rate of sales.

Twenty six weeks is considered neutral. When the absorption is rate is higher than 26 weeks, it is considered a buyer's market and sale prices become stagnant. When the rate is lower, homes are selling faster and sales prices increase.

To formulate Absorption Rate you need to know 2 figures.

- 1) How many listings are currently on the market?
- 2) How many listings sold last month?

Then

- A.) Multiple the number of solds last month by 12 (months).
- B.) Divided by the current listings equals # of Units that would sell each week.
- C.) Divide the # or units that should sell each week into the number available = absorption rate.

Supply Demand Ratio

The amount of homes for sales divided by the amount of sold properties for a given time period. When there are six active listings for every sold listing, the market is considered to be at its equilibrium, homes are being sold at the exact right price.

Listing

Listing in MRED - when the current titleholders of the property have signed an exclusive or exclusive right to sell agreement and the agreement is in effect with an MRED office.

Statuses for Active Listings

ACTV - An A

ctive listing is where an agreement and an owner of real property and a real estate agent, whereby the agent agrees to secure a buyer or tenant for specific property at a certain price and terms in return for a fee or commission.

BOMK - Back on Market: A listing previously showing Off-Market (Canceled, Closed, Expired, or Rented) status is now active again.

CTG - Contingent on a contract pending – A valid sales contract has been signed by a Buyer and Seller with provisions to be met before a contract can become binding.

CONTINGENCY FLAGS

A/I - Attorney Approval/Home Inspection

 $\ensuremath{\textit{CTGO}}$ - Denotes other contingency that may apply. Call Listing Agent for specifics of contingency

FIN - Financing

 HC^{**} - Buyer has home to close. Code is followed by number of hours in kick out period

*HS*** - Buyer has home to sell. Code is followed by number of hours in kick out period

NEW - A New listing.

PCHG - Price Change: A listing showing a change in list price – new list price is required.

RACT Reactivate: A listing that was previously showing as Contingent, Pending or

Temporarily Off-Market

TEMP - Active -Temporarily Off-Market (still listed) exclusive brokerage agreement in effect, property unable to be shown, except for reasonable restrictions noted on the listing in the showing instructions.

BOMK, NEW, PCHG & RACT - statuses will show on MRED® for 5 days (unless a status change is made to the listing) and then revert to an ACTV status.

OFF-MARKET LISTING

Closed property in MRED is when an active listing has been sold and the title has changed from the seller titleholder to the new title holder.

Expired listing in MRED is an active listing which has reached it's expiration date and has moved from active status to expired and the listing agreement is no longer in effect.

Temporary off the market/withdrawn is a listing in MRED which still has a valid listing agreement but the titleholders have asked the property be taken out of MRED.

Cancelled listing in MRED is when seller titleholders and the real estate company have cancelled the listing agreement and the property is no longer for sale with that company.

OFF MARKET STATUSES

CANC - A Canceled listing - cancellation date is required

CLSD - A Closed listing - must be reported within 72 hours of closing. Selling Price,

Contract Date, Closed Date, Seller's Concessions Y/N (if Y is entered, Seller's Concessions \$ amount is required (PNT)), and Selling Agent are required.

EXP - An Expired listing.

PEND - Pending: A fully executed purchase contract with no contingencies other than closing. Property must be placed in Pending in order to report it closed and show the correct Market Time. Requires entry/confirmation of the Contract Date and Selling Agent ID.

RNTD - Rented: Property type 6 only - requires Rental Date, Selling Agent and Rented Price.

Median Sale Price - The median price is the price that is midway between the least expensive and most expensive home sold in an area during a given period of time. During that time, half the buyers bought homes that cost more than the median price and half bought homes for less than the median price.

Average Sale Price - The average home price is the sum of prices of all homes sold in a certain area in a certain period, divided by the number of properties sold in the same area in that period.

Days On Market (DOM) or Market Time (MT) - The number of days a listing is active in a multiple listing service before it is entered into "pending" status. Pending status is when an offer has been accepted by the seller but the transaction is not yet closed. Many agents refer to "average days on market," which is derived by adding all the days on market of each listing and dividing by the number of listings. In a buyer's market, the DOM are generally higher because inventory takes longer to sell. In a seller's market, the DOM are fewer.

Additional Abbreviations:

FS= For Sale or Active Property

UC= Under Contract, Property under contract but has not had all contingencies met.

OLP = Original List Price

LP = List Price

LLP = Last List Price