

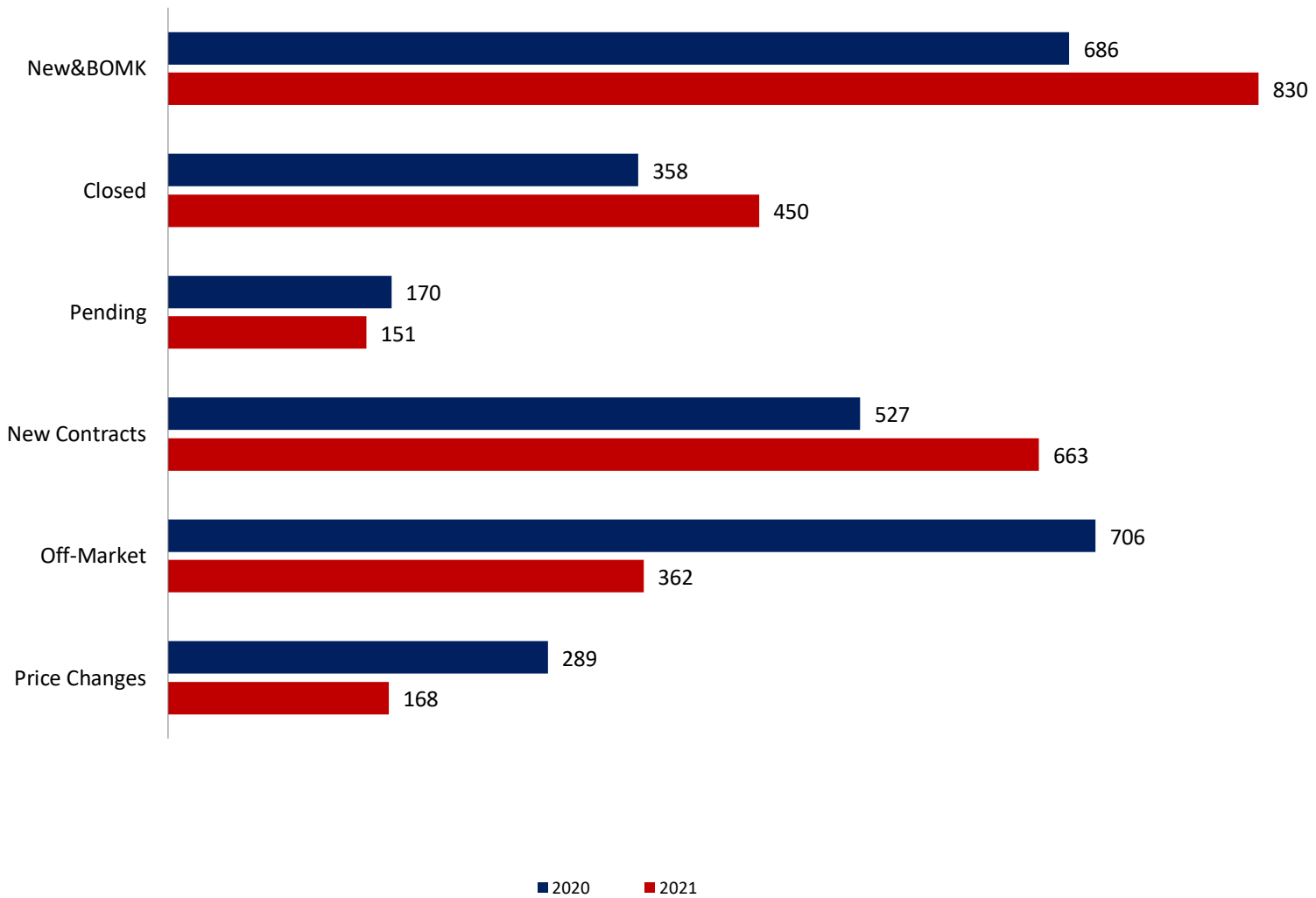


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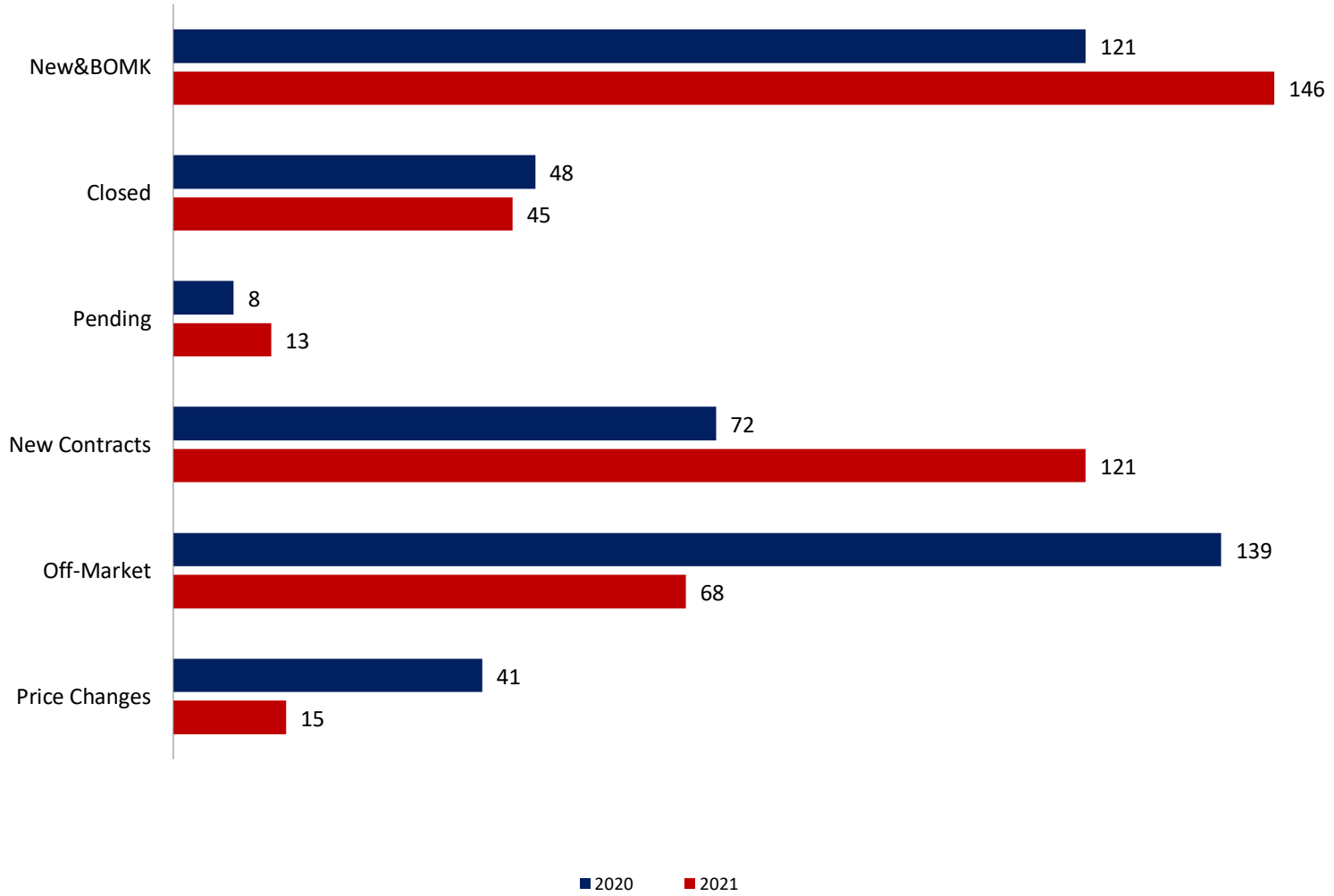
Legal Information

The following representations are based in whole or in part on data supplied by various participants in the Midwest Real Estate Data, LLC (MRED). Neither North Shore Barrington Association of Realtors (NSBAR) nor the Midwest Real Estate Data LLC guarantees, nor is in any way responsible for its accuracy. Data maintained by the Midwest Real Estate Data, LLC may not reflect all real estate activity in the market.

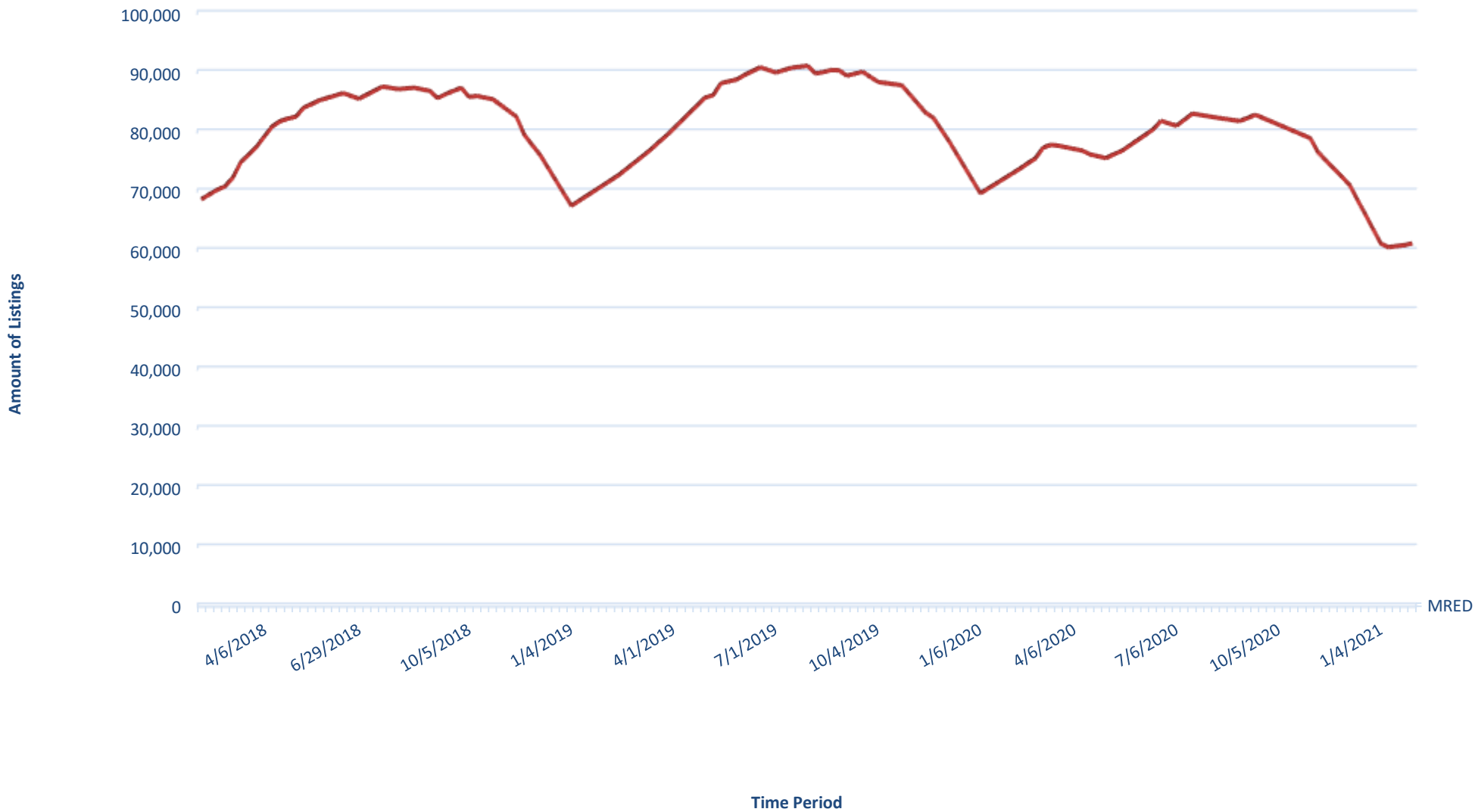
North Shore Area Quick Data



Barrington Area Quick Data

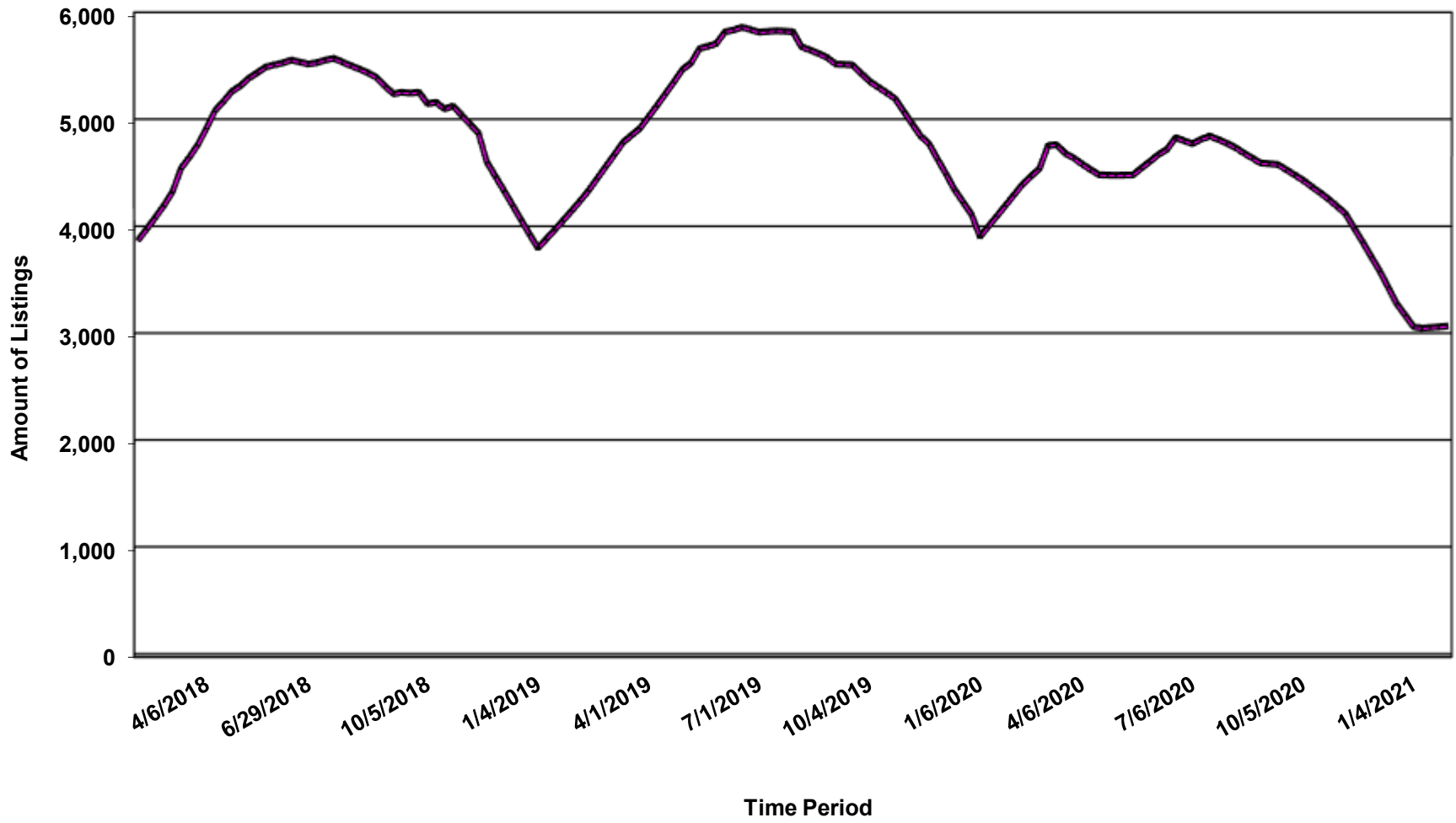


MRED Active Listngs All Property Types

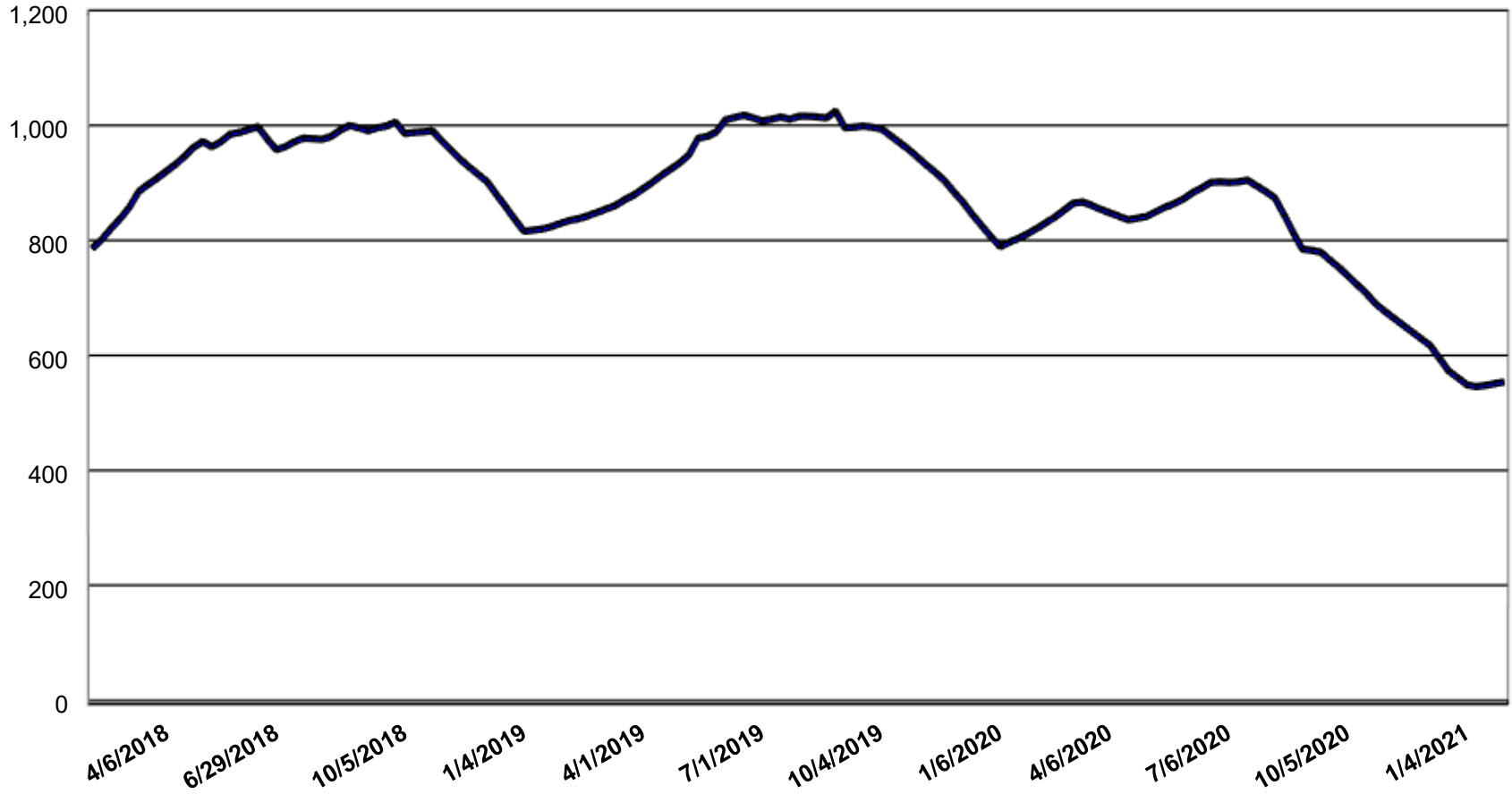


The tables show active listings for all MRED and NSBAR. The NSBAR actives are broken down between North Shore and Barrington.

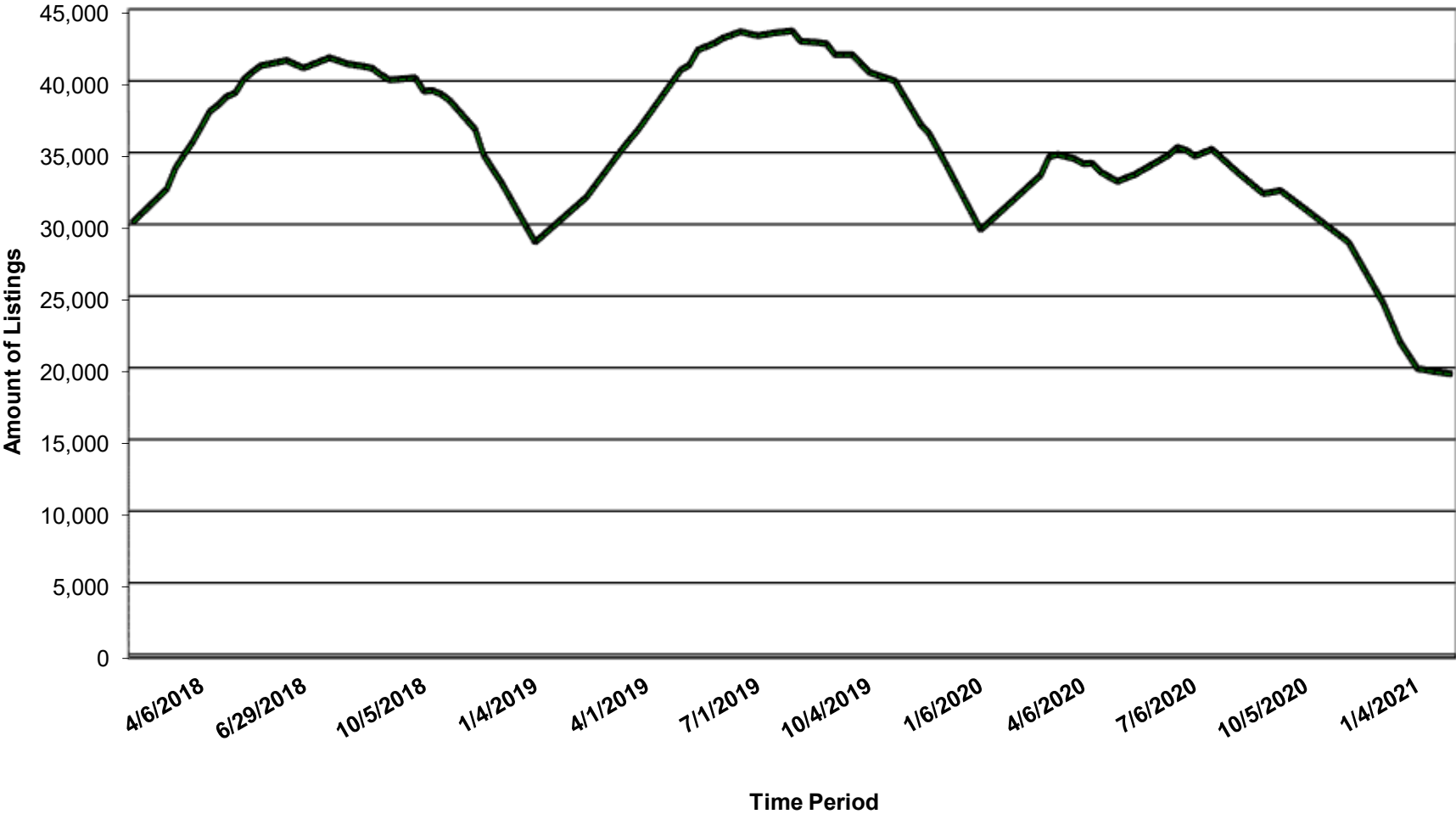
North Shore Area Active Listings All Property Types



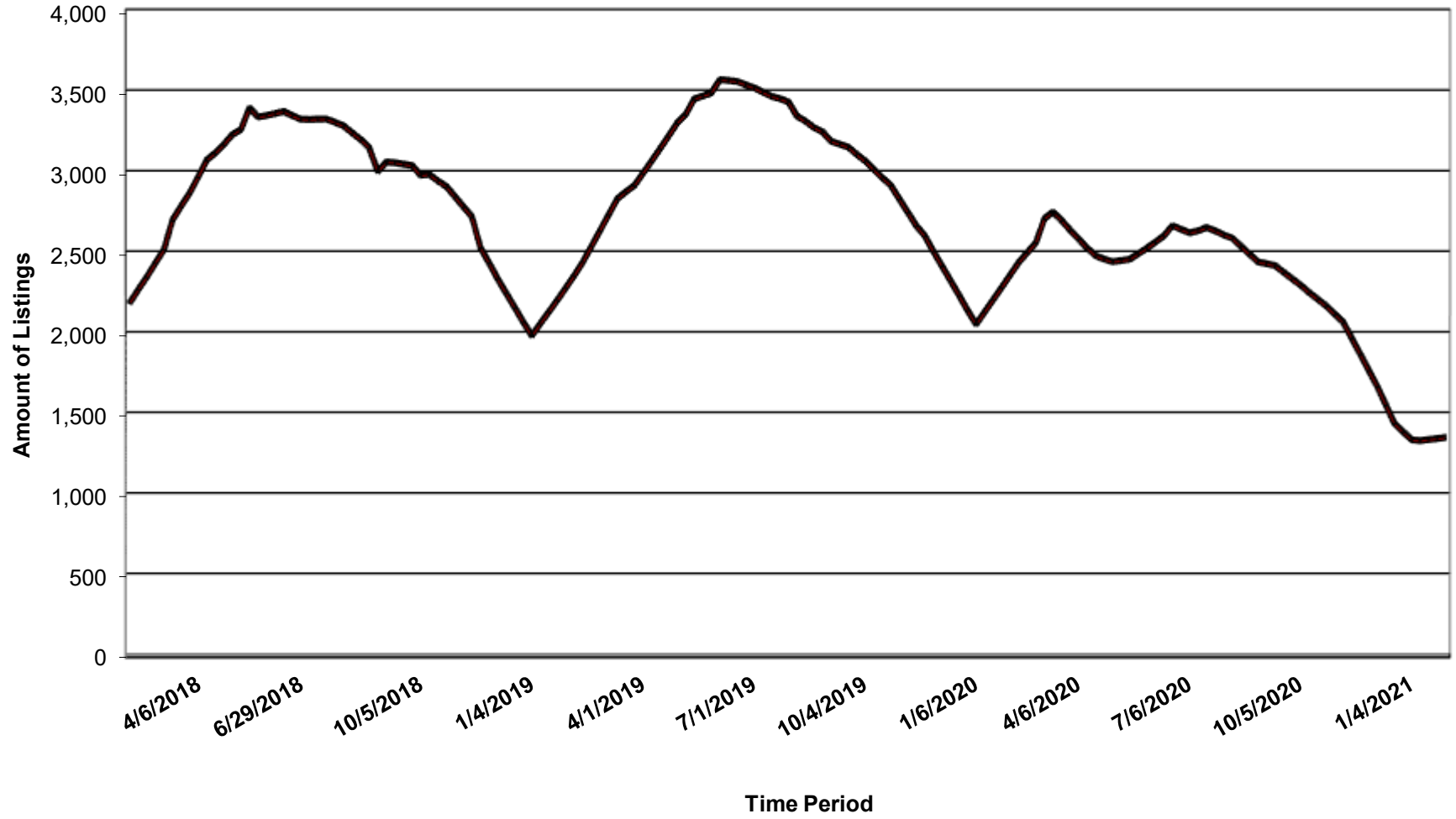
Barrington Area Active Listings - All Property Types



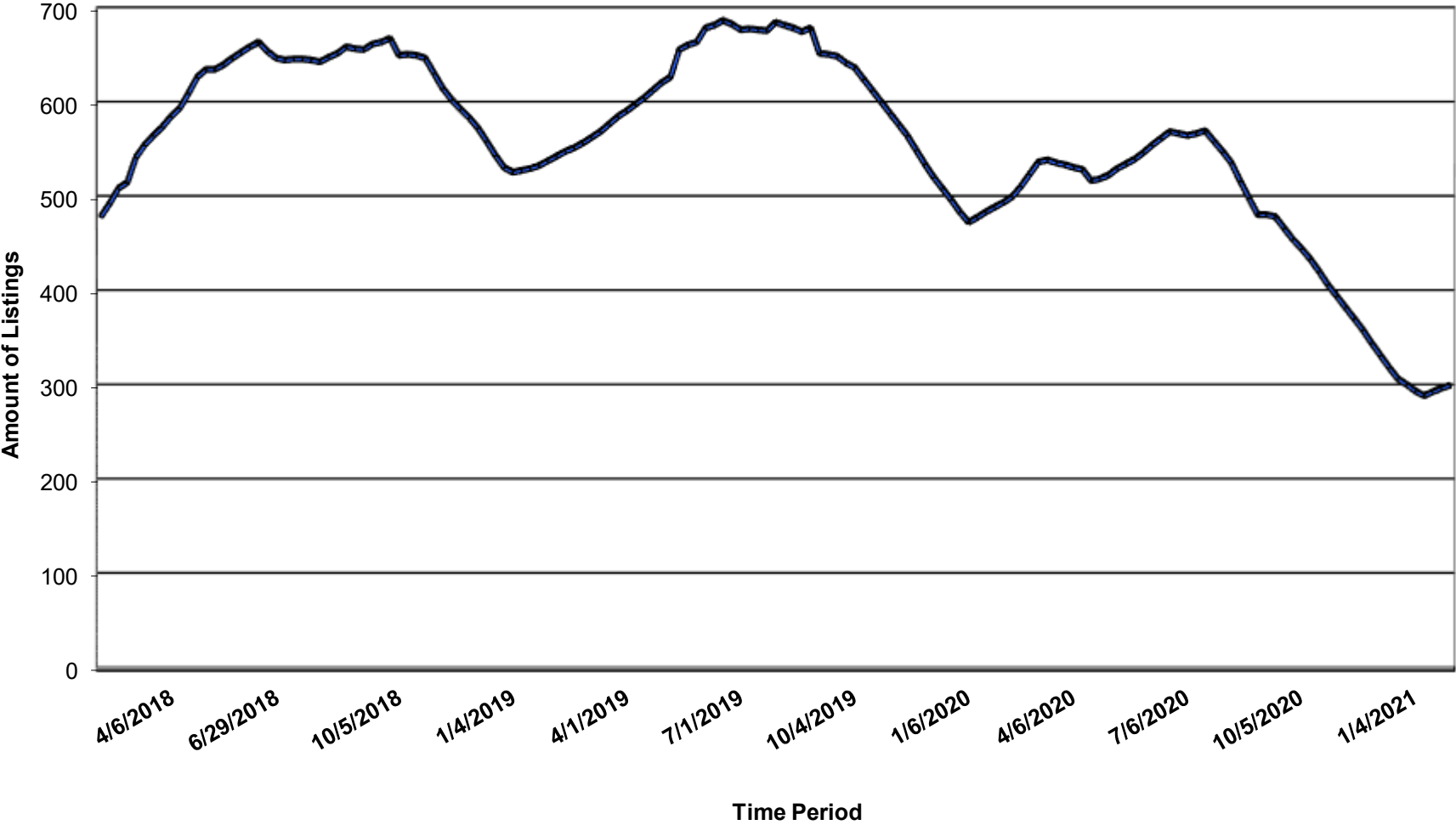
MRED Single Family Homes Active Listings (DE)



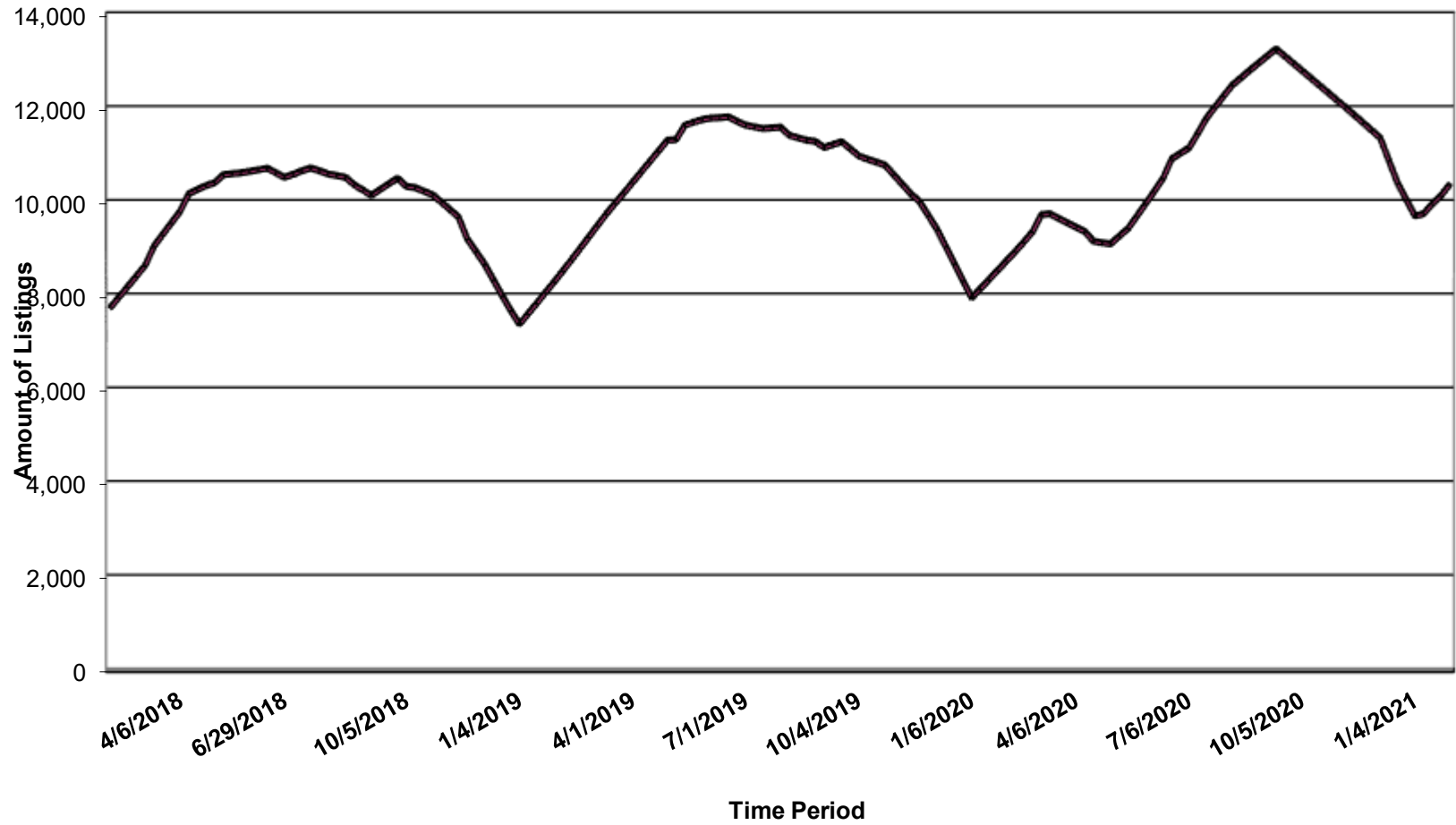
North Shore Area Single Family Homes Active Listings (DE)



Barrington Area Single Family Homes Active Listings (DE)

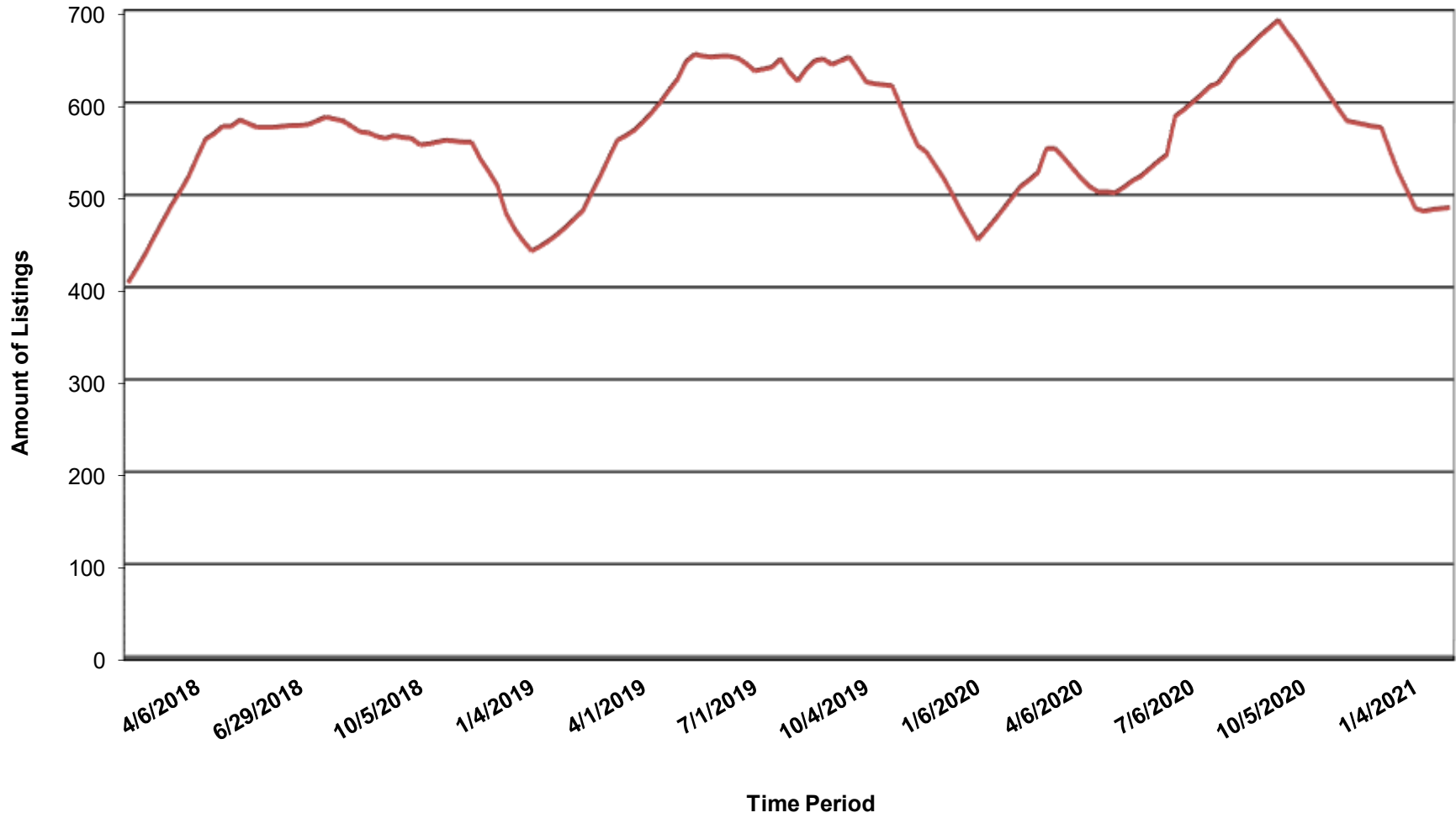


MRED Active Condo Listings(AT-C)



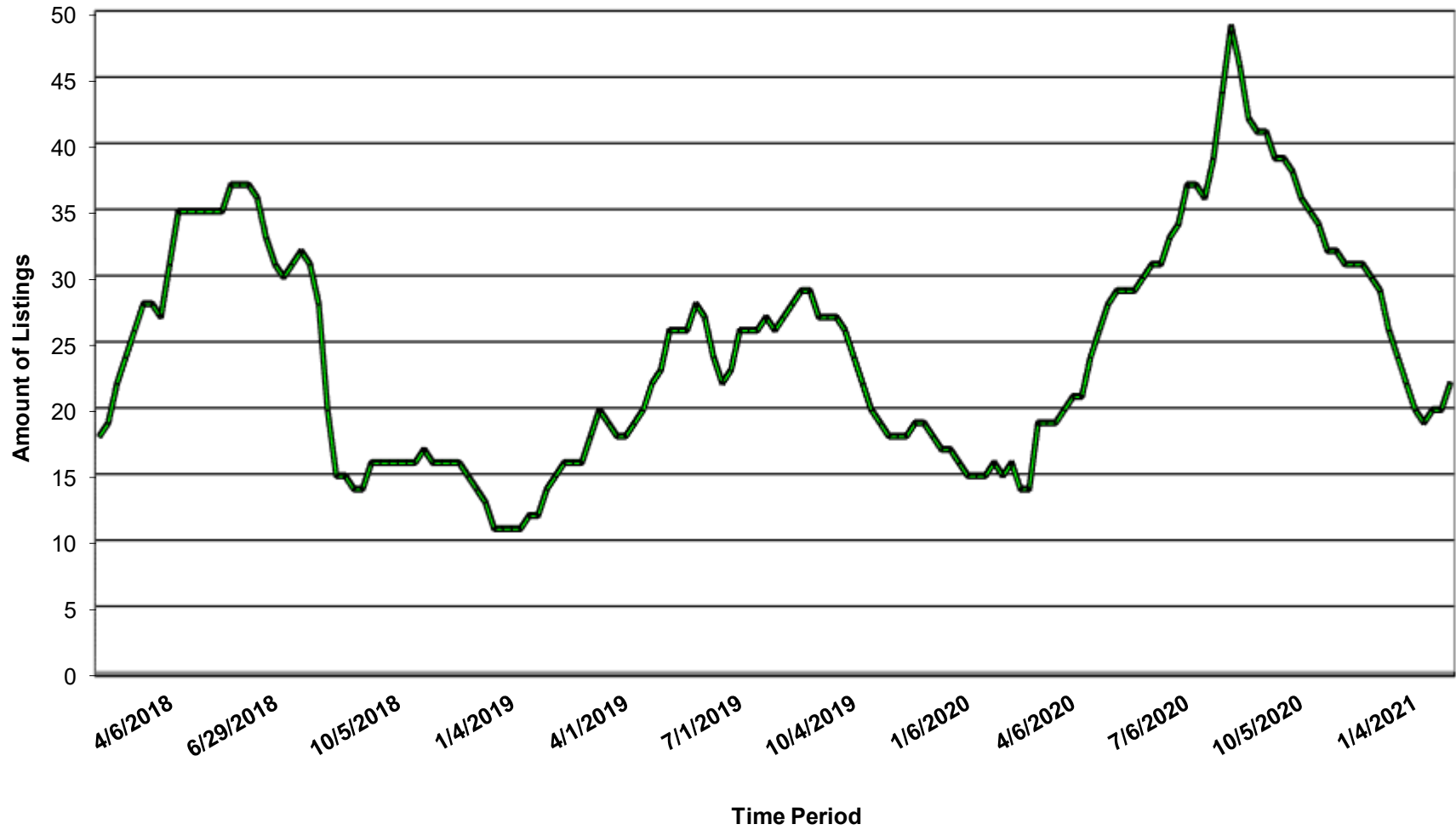
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

North Shore Area Active Condo Listings



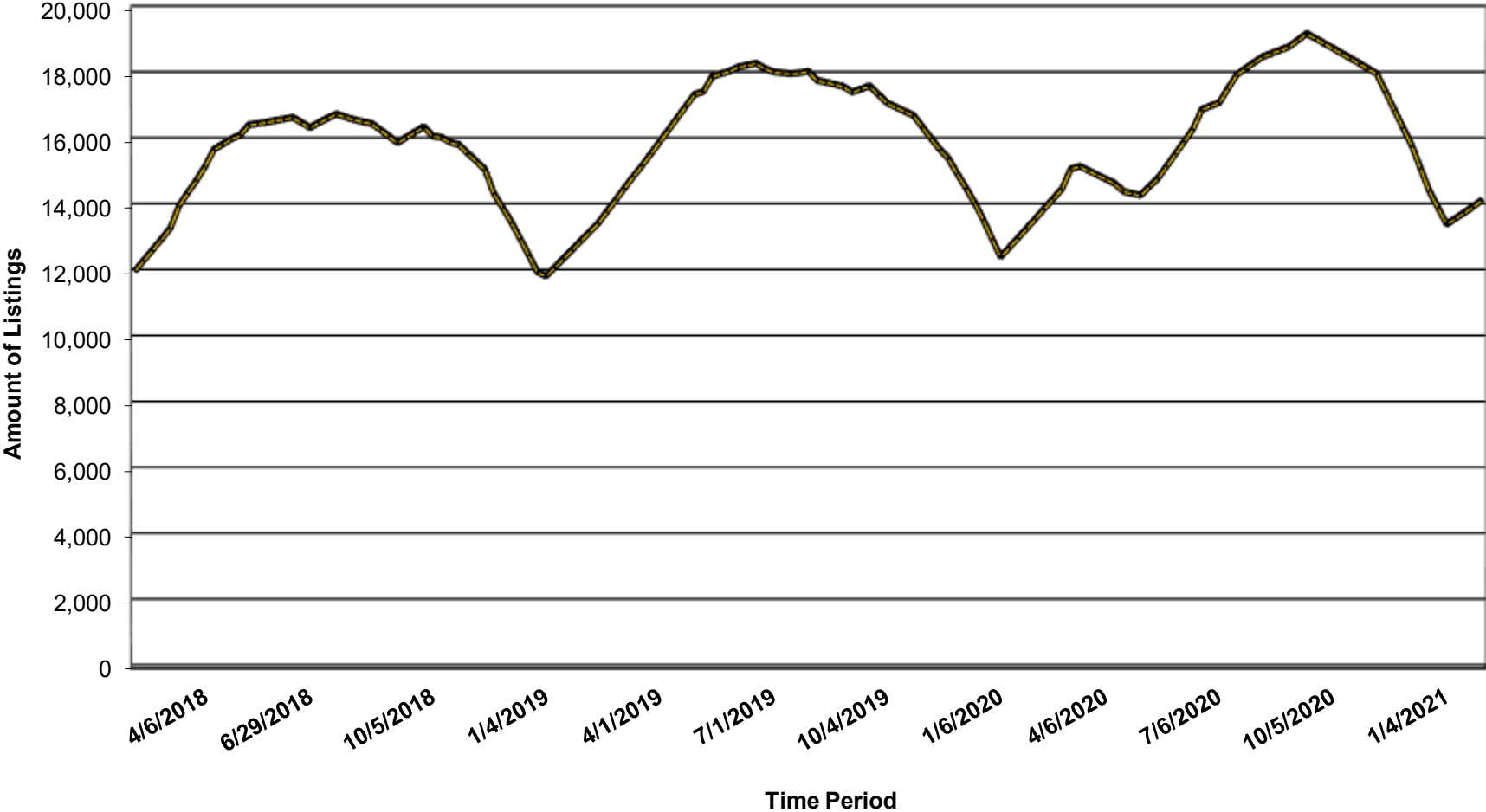
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Barrington Area Active Condo Listings



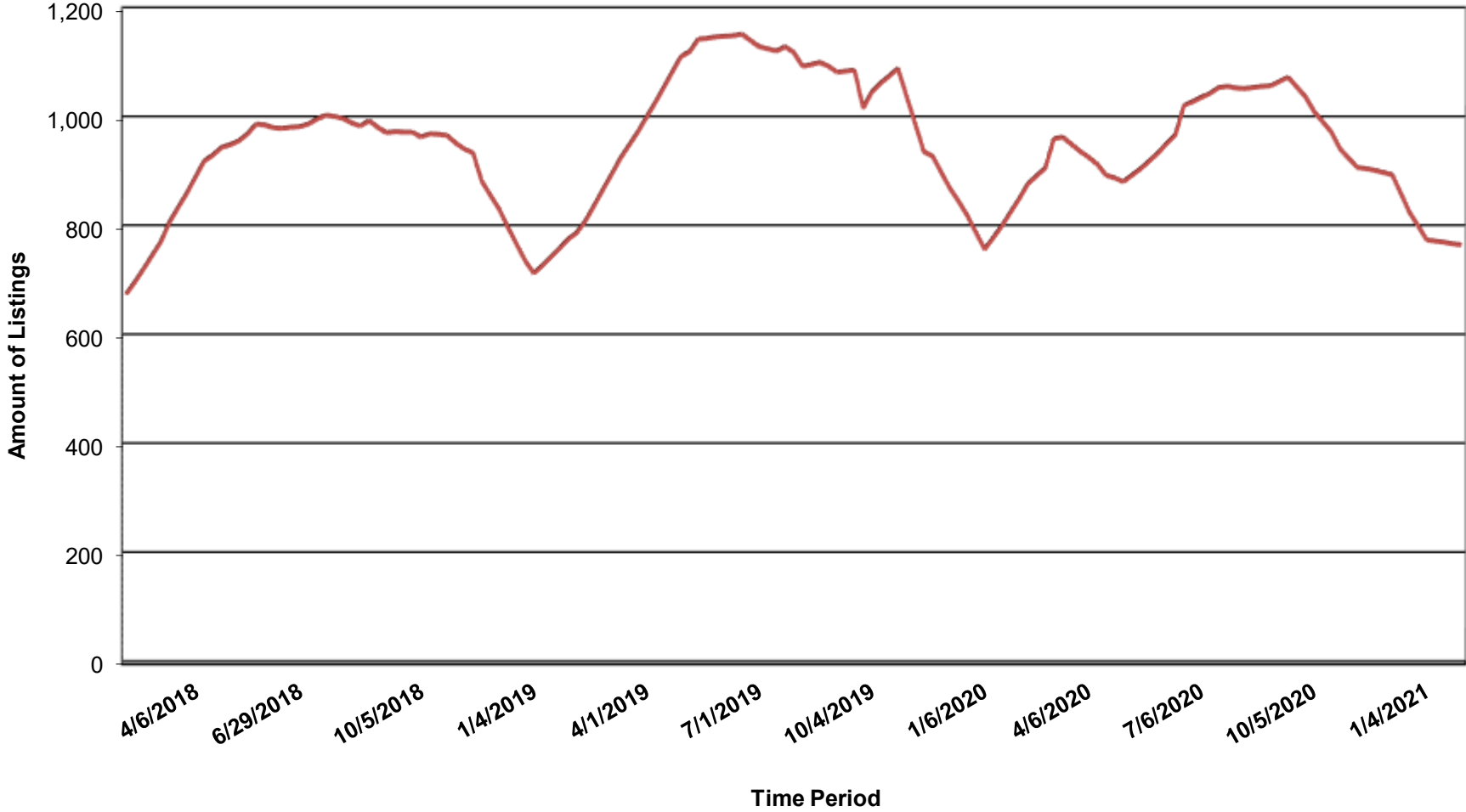
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

MRED Attached Active Listings



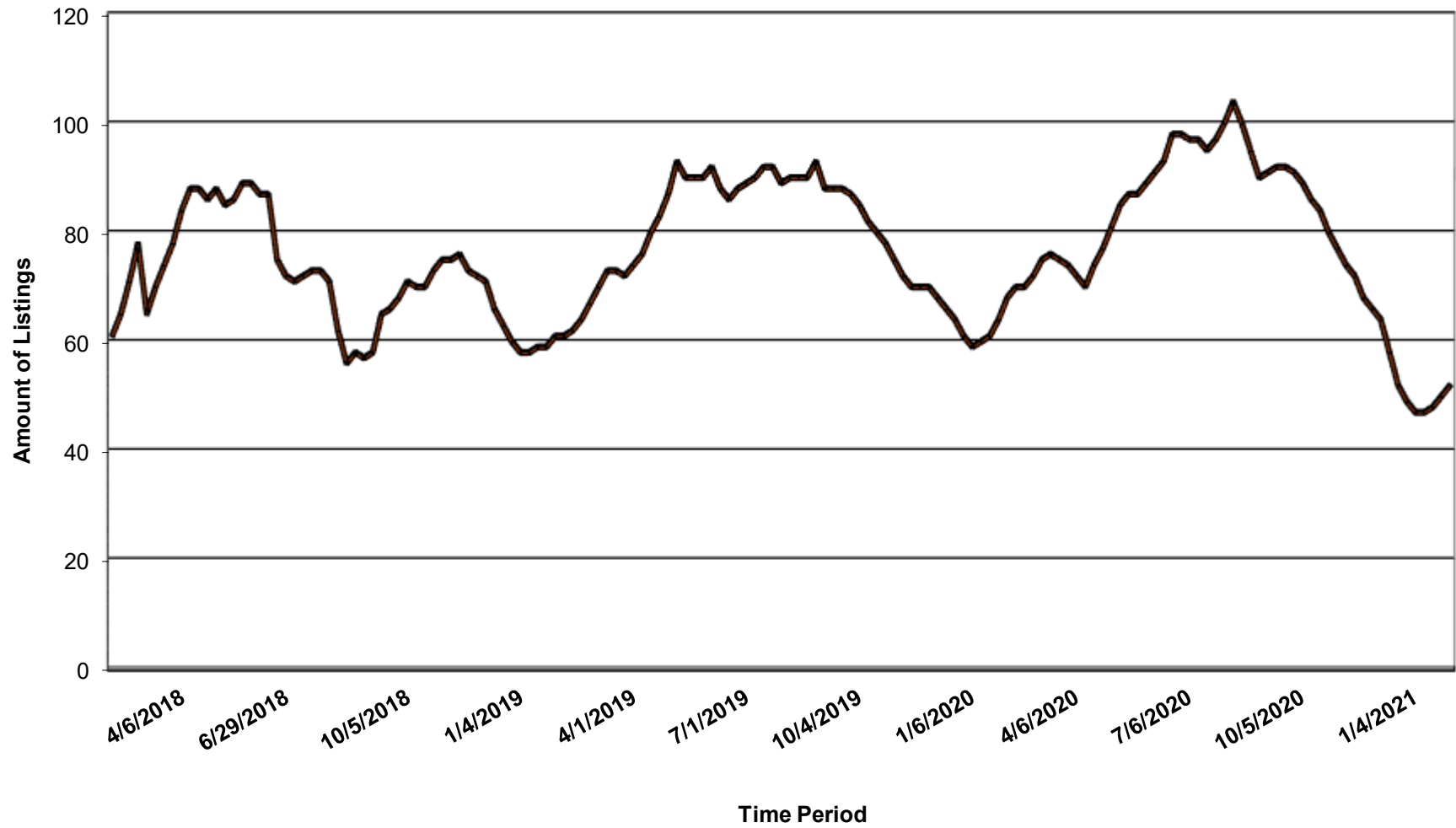
Information is for all types of properties listed under Attached, Property Type 2

North Shore Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

Barrington Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

NorthShore - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Detached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
	Jan	180	237	322	391,370	674,696	748,132	650,750	628,981
Feb	181	240		649,501	653,972		612,322	615,769	
Mar	311	382		703,927	677,865		667,918	642,089	
Apr	420	352		718,987	696,821		686,108	658,267	
May	470	318		682,155	701,214		650,513	647,950	
Jun	503	434		748,054	777,224		706,014	736,421	
Jul	498	597		789,209	787,829		749,679	751,601	
Aug	460	682		752,758	838,693		715,382	799,572	
Sep	315	587		652,798	802,920		614,762	768,517	
Oct	319	578		691,071	813,153		653,355	778,530	
Nov	288	470		653,651	756,728		652,091	728,228	
Dec	280	464		625,955	744,742		590,114	712,851	
TOTAL	4,284	5,341	5,341	731,812	758,818		671,917	722,890	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	141	158	106	549,450	519,000	596,950	520,000	490,000	575,000
Feb	144	164		499,900	537,000		488,000	514,000	
Mar	138	160		519,000	537,000		500,000	517,500	
Apr	121	149		549,500	549,000		530,000	526,000	
May	115	120		550,000	595,000		530,500	540,000	
Jun	116	126		599,000	599,999		565,000	582,000	
Jul	90	117		625,000	615,000		610,500	603,000	
Aug	99	124		599,250	656,000		579,000	635,000	
Sep	95	110		499,000	599,900		475,000	592,000	
Oct	150	83		535,000	649,950		510,000	636,250	
Nov	155	99		525,000	589,450		504,000	570,000	
Dec	134	97		499,000	575,000		471,500	556,500	
TOTAL	121	120		575,000	600,000		531,500	575,000	

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
	TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020
ALGONQUIN	28	21	33.3%	352,121	300,900	17.0%	353,750	289,000	22.4%
ANTIOCH	31	15	106.7%	262,055	211,252	24.0%	250,000	225,000	11.1%
ARLINGTON HEIGHTS	37	34	8.8%	377,730	353,799	6.8%	340,000	325,000	4.6%
BARRINGTON AREA	34	42	-19.0%	615,747	578,388	6.5%	560,000	485,000	15.5%
BARTLETT	28	17	64.7%	356,179	327,612	8.7%	335,000	330,000	1.5%
BEACH PARK	12	8	50.0%	205,442	139,747	47.0%	203,250	129,988	56.4%
BUFFALO GROVE	28	18	55.6%	384,996	359,167	7.2%	361,250	354,500	1.9%
CAROL STREAM	13	19	-31.6%	320,569	259,053	23.7%	335,000	260,000	28.8%
CARPENTERSVILLE	15	21	-28.6%	251,127	234,836	6.9%	250,000	256,700	-2.6%
CHICAGO - ALBANY PARK	7	4	75.0%	506,571	331,875	52.6%	441,000	338,750	30.2%
CHICAGO - DUNNING	27	22	22.7%	334,667	288,662	15.9%	317,000	272,750	16.2%
CHICAGO - EDGEWATER	4	4	0.0%	1,281,250	726,768	76.3%	1,187,500	729,950	62.7%
CHICAGO - IRVING PARK	16	15	6.7%	570,175	510,017	11.8%	459,950	535,000	-14.0%
CHICAGO - LAKE VIEW	11	8	37.5%	1,166,045	1,184,188	-1.5%	1,225,000	1,199,000	2.2%
CHICAGO - LINCOLN PARK	17	9	88.9%	1,644,176	1,421,213	15.7%	1,425,000	1,125,000	26.7%
CHICAGO - LINCOLN SQUARE	7	6	16.7%	885,369	884,750	0.1%	755,000	1,081,750	-30.2%
CHICAGO - LOGAN SQUARE	18	12	50.0%	953,167	1,191,417	-20.0%	882,500	855,000	3.2%
CHICAGO - NEAR NORTH SIDE	1	2	-50.0%	1,960,000	1,912,500	2.5%	1,960,000	1,912,500	2.5%
CHICAGO - NEAR WEST SIDE	4	1	300.0%	508,875	500,000	1.8%	572,250	500,000	14.5%
CHICAGO - PORTAGE PARK	29	15	93.3%	359,134	300,227	19.6%	330,000	279,000	18.3%
CHICAGO - ROGERS PARK	0	2	0.0%	0	552,500	0.0%	0	552,500	0.0%
CHICAGO - UPTOWN	2	3	-33.3%	1,117,500	884,167	26.4%	1,117,500	877,500	27.4%
CHICAGO - WEST RIDGE	6	14	-57.1%	470,333	425,196	10.6%	478,500	354,000	35.2%
CHICAGO - WEST TOWN	18	9	100.0%	914,050	886,778	3.1%	921,250	822,000	12.1%
DE KALB	24	18	33.3%	182,804	153,917	18.8%	166,950	134,950	23.7%
DEERFIELD	21	15	40.0%	680,833	604,713	12.6%	660,000	550,000	20.0%
DES PLAINES	37	32	15.6%	329,695	277,300	18.9%	305,000	260,000	17.3%
ELGIN	78	65	20.0%	279,926	238,585	17.3%	253,963	222,000	14.4%
ELK GROVE VILLAGE	12	9	33.3%	328,658	303,056	8.4%	312,000	305,000	2.3%
EVANSTON	34	18	88.9%	794,379	681,083	16.6%	662,000	665,000	-0.5%
FOX LAKE	0	5	-100.0%	0	360,800	-100.0%	0	250,000	-100.0%
GLENCOE	11	6	83.3%	922,409	723,848	27.4%	587,500	660,000	-11.0%
GOLF-GLENVIEW	46	27	70.4%	560,141	595,667	-6.0%	460,000	562,500	-18.2%
GREEN OAKS-LIBERTYVILLE	32	21	52.4%	507,483	458,626	10.7%	444,000	420,000	5.7%

Disclaimer:

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
	TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020
GREENWOOD- WOODSTOCK	20	22	-9.1%	264,273	191,327	38.1%	242,200	158,600	52.7%
GURNEE	35	21	66.7%	338,901	276,388	22.6%	315,000	264,000	19.3%
HAINESVILLE-GRAYSLAKE	21	23	-8.7%	211,010	172,163	22.6%	225,000	180,450	24.7%
HANOVER PARK	17	14	21.4%	261,818	247,186	5.9%	275,000	256,500	7.2%
HIGHLAND PARK	34	26	30.8%	670,215	537,945	24.6%	572,500	485,000	18.0%
HIGHWOOD	2	1	100.0%	580,000	215,000	100.0%	580,000	215,000	100.0%
HOFFMAN ESTATES	25	32	-21.9%	341,212	288,013	18.5%	345,000	280,000	23.2%
INGLESIDE	12	9	33.3%	256,158	170,467	50.3%	212,250	175,000	21.3%
INVERNESS	11	5	120.0%	736,818	518,700	42.1%	735,000	530,000	38.7%
ISLAND LAKE	2	4	-50.0%	268,000	201,250	33.2%	268,000	190,500	40.7%
KENILWORTH	4	0	100.0%	1,548,125	0	100.0%	1,196,250	0	100.0%
LAKE BLUFF	9	13	-30.8%	586,556	478,769	22.5%	490,000	445,000	10.1%
LAKE FOREST	32	22	45.5%	1,039,690	1,080,736	-3.8%	766,250	677,500	13.1%
LAKE IN THE HILLS	19	9	111.1%	261,845	247,212	5.9%	274,500	228,000	20.4%
LAKE VILLA- LINDENHURST	30	25	20.0%	278,647	217,971	27.8%	267,000	200,000	33.5%
LAKELAKE-CRYSTAL LAKE	49	43	14.0%	331,154	267,600	23.7%	289,000	249,900	15.6%
LINCOLNSHIRE	5	4	25.0%	517,600	485,000	6.7%	499,000	525,000	-5.0%
LINCOLNWOOD	5	5	0.0%	449,000	489,760	-8.3%	430,000	439,900	-2.3%
LONG GROVE-LAKE ZURICH- HAWTHORN W	43	24	79.2%	506,460	491,215	3.1%	464,000	483,750	-4.1%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	71	44	61.4%	262,420	215,625	21.7%	222,000	190,500	16.5%
METTAWA	1	0	0.0%	1,261,494	0	0.0%	1,261,494	0	0.0%
MORTON GROVE	17	20	-15.0%	401,706	326,730	22.9%	370,000	297,550	24.3%
MT. PROSPECT	21	24	-12.5%	352,859	343,288	2.8%	325,000	301,500	7.8%
MUNDELEIN	21	15	40.0%	340,857	235,018	45.0%	325,000	242,200	34.2%
NAPERVILLE	83	80	3.8%	514,856	469,329	9.7%	492,000	421,250	16.8%
NILES	19	13	46.2%	336,357	298,077	12.8%	315,000	295,000	6.8%
NORTH CHICAGO	5	3	66.7%	114,400	128,300	-10.8%	105,000	145,000	-27.6%
NORTHBROOK	26	14	85.7%	731,726	621,786	17.7%	528,500	485,000	9.0%
NORTHFIELD	4	9	-55.6%	1,028,250	967,011	6.3%	741,500	600,000	23.6%
OAKWOOD HILLS - CARY	21	15	40.0%	322,976	260,227	24.1%	305,000	245,000	24.5%
PALATINE	37	19	94.7%	381,873	298,234	28.0%	370,000	260,000	42.3%
PARK CITY -WAUKEGAN	30	30	0.0%	173,053	132,308	30.8%	165,000	128,500	28.4%
PARK RIDGE	33	25	32.0%	494,685	529,750	-6.6%	407,100	515,000	-21.0%
PRAIRIE VIEW	0	0	100.0%	0	0	100.0%	0	0	100.0%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
PROSPECT HEIGHTS	2	6	-66.7%	409,000	307,833	32.9%	409,000	272,500	50.1%
ROLLING MEADOWS	9	6	50.0%	299,756	301,000	-0.4%	295,000	265,500	11.1%
ROUND LAKE	30	34	-11.8%	196,082	181,246	8.2%	185,835	180,000	3.2%
SCHAUMBURG	28	33	-15.2%	393,635	315,741	24.7%	366,500	285,000	28.6%
SKOKIE	33	24	37.5%	355,624	322,316	10.3%	349,000	320,000	9.1%
STREAMWOOD	23	21	9.5%	245,039	219,162	11.8%	235,000	199,900	17.6%
SYCAMORE	10	13	-23.1%	208,713	223,877	-6.8%	193,750	185,000	4.7%
VERNON HILLS	5	13	-61.5%	407,001	378,369	7.6%	425,000	385,000	10.4%
WADSWORTH - OLD MILL CREEK	4	5	-20.0%	349,500	254,600	37.3%	369,000	230,000	60.4%
WAUCONDA	8	12	-33.3%	257,188	280,533	-8.3%	272,500	294,000	-7.3%
WHEELING	6	11	-45.5%	312,500	233,855	33.6%	313,500	202,000	55.2%
WILMETTE	22	18	22.2%	856,230	586,656	46.0%	775,000	572,500	35.4%
WINNETKA	16	15	6.7%	1,198,342	1,098,913	9.0%	975,000	950,000	2.6%
WINTHROP HARBOR	6	2	200.0%	200,983	154,950	29.7%	187,700	154,950	21.1%
ZION	17	19	-10.5%	164,329	102,787	59.9%	164,900	96,000	71.8%

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Barrington - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	5	3	5	280,320	254,966	358,720	263,440	248,800	351,842
Feb	4	12		215,900	289,363		207,225	280,485	
Mar	8	11		294,486	364,990		285,061	338,316	
Apr	7	3		271,742	294,933		260,857	283,000	
May	15	8		312,065	360,913		303,083	328,492	
Jun	17	10		285,000	268,710		274,205	253,050	
Jul	12	16		308,709	333,649		295,590	329,346	
Aug	10	20		310,979	315,047		291,691	305,263	
Sep	13	20		290,568	296,180		278,876	288,350	
Oct	15	21		299,073	284,498		284,638	280,547	
Nov	6	18		314,481	313,893		303,665	307,042	
Dec	4	17		543,278	315,775		508,854	317,590	
TOTAL	123	159		293,258	308,812		281,640	300,630	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	126	223	83	269,000	220,000	314,900	261,000	219,900	314,910
Feb	83	120		219,350	314,500		202,000	297,000	
Mar	107	146		289,500	364,990		275,000	350,840	
Apr	102	143		230,000	225,000		222,000	217,500	
May	94	108		319,000	372,450		305,000	336,250	
Jun	145	129		285,000	244,950		275,000	242,500	
Jul	44	100		266,250	294,500		258,750	292,000	
Aug	153	88		287,500	307,000		268,250	295,000	
Sep	136	71		255,000	284,800		246,000	271,000	
Oct	78	75		249,900	230,000		230,000	225,000	
Nov	116	95		302,500	267,000		285,000	264,500	
Dec	228	62		475,000	324,900		452,000	317,000	
TOTAL	112	97		264,900	299,000		257,000	289,000	

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

Attached Single Family									
TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
ALGONQUIN	6	7	-14.3%	207,667	193900	7.1%	201,000	188000	6.9%
ANTIOCH	2	2	0.0%	145,700	183500	0.0%	145,700	183500	0.0%
ARLINGTON HEIGHTS	24	20	20.0%	211,010	170325	23.9%	150,000	148500	1.0%
BARRINGTON AREA	5	3	66.7%	351,842	248800	41.4%	314,910	219900	43.2%
BARTLETT	12	6	100.0%	200,203	184766.67	8.4%	216,000	172750	25.0%
BEACH PARK	1	4	-75.0%	145,000	141125	2.7%	145,000	136750	6.0%
BUFFALO GROVE	22	20	10.0%	220,906	196366.5	12.5%	212,500	202750	4.8%
CAROL STREAM	15	8	87.5%	203,443	193625	5.1%	217,000	186500	16.4%
CARPENTERSVILLE	13	7	85.7%	152,969	140800	8.6%	160,000	141500	13.1%
CHICAGO - ALBANY PARK	8	6	33.3%	186,938	245583.33	-23.9%	195,000	175750	11.0%
CHICAGO - DUNNING	8	7	14.3%	184,563	170428.57	8.3%	163,000	160000	1.9%
CHICAGO - EDGEWATER	49	34	44.1%	278,211	206425.85	34.8%	275,000	169000	62.7%
CHICAGO - IRVING PARK	18	14	28.6%	240,258	243357.14	-1.3%	217,250	217000	0.1%
CHICAGO - LAKE VIEW	104	100	4.0%	421,485	387681.88	8.7%	399,750	337500	18.4%
CHICAGO - LINCOLN PARK	78	56	39.3%	699,204	555533.61	25.9%	524,900	532500	-1.4%
CHICAGO - LINCOLN SQUARE	14	10	40.0%	342,393	345500	-0.9%	292,500	307250	-4.8%
CHICAGO - LOGAN SQUARE	46	26	76.9%	453,672	439592.31	3.2%	445,750	408750	9.1%
CHICAGO - LOOP	53	31	71.0%	1,007,032	429348.39	134.5%	630,000	320000	96.9%
CHICAGO - NEAR NORTH SIDE	96	123	-22.0%	520,099	578944.22	-10.2%	400,000	403888	-1.0%
CHICAGO - NEAR SOUTH SIDE	45	31	45.2%	445,703	447064.52	-0.3%	399,950	406000	-1.5%
CHICAGO - NEAR WEST SIDE	73	48	52.1%	529,315	401733.23	31.8%	395,000	339000	16.5%
CHICAGO - PORTAGE PARK	4	7	-42.9%	144,750	152568.57	-5.1%	151,000	137500	9.8%
CHICAGO - ROGERS PARK	34	22	54.5%	226,128	189442.73	19.4%	205,500	168500	22.0%
CHICAGO - UPTOWN	35	21	66.7%	300,814	280119.05	7.4%	287,000	265000	8.3%
CHICAGO - WEST RIDGE	26	21	23.8%	173,565	153004.14	13.4%	152,450	127000	20.0%
CHICAGO - WEST TOWN	110	70	57.1%	502,615	516398.11	-2.7%	475,000	489000	-2.9%
DEERFIELD	3	6	-50.0%	260,667	250975	3.9%	198,500	233175	-14.9%
DEKALB	4	5	0.0%	143,975	141950	0.0%	144,500	149000	0.0%
DES PLAINES	35	28	25.0%	180,543	189175	-4.6%	165,000	177500	-7.0%
ELGIN	16	31	-48.4%	178,329	167033.87	6.8%	177,230	162000	9.4%
ELK GROVE VILLAGE	18	10	80.0%	195,094	180649.9	8.0%	190,000	180250	5.4%
EVANSTON	37	29	27.6%	269,107	233926.55	15.0%	245,000	215000	14.0%
FOX LAKE	10	6	66.7%	115,900	141366.67	-18.0%	119,500	137450	-13.1%
GLENCOE	0	0	0.0%	0	0	0.0%	0	0	0.0%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
GOLF-GLENVIEW	19	16	18.8%	311,689	315418.75	-1.2%	253,000	239750	5.5%
GREEN OAKS-LIBERTYVILLE	15	5	200.0%	146,477	310560	-52.8%	157,400	245000	-35.8%
GREENWOOD- WOODSTOCK	7	5	40.0%	223,771	100180	123.4%	239,900	93500	156.6%
GURNEE	11	11	0.0%	153,582	153240.91	0.2%	157,500	155000	1.6%
HAINESVILLE-GRAYSLAKE	11	15	-26.7%	167,855	168699.93	-0.5%	155,000	145000	6.9%
HANOVER PARK	10	13	-23.1%	184,465	147974	24.7%	168,000	140000	20.0%
HIGHLAND PARK	8	8	0.0%	351,063	258312.5	35.9%	359,750	232500	54.7%
HIGHWOOD	4	0	0.0%	154,975	0	0.0%	153,450	0	0.0%
HOFFMAN ESTATES	15	12	25.0%	171,360	173766.67	-1.4%	175,000	173100	1.1%
INVERNESS	2	1	0.0%	554,250	380000	0.0%	554,250	380000	0.0%
ISLAND LAKE	4	5	0.0%	298,750	127920	0.0%	247,500	123500	0.0%
LAKE BLUFF	4	4	0.0%	774,353	192000	303.3%	812,331	205000	296.3%
LAKE FOREST	6	4	50.0%	159,733	283750	-43.7%	169,500	282500	-40.0%
LAKE IN THE HILLS	10	9	11.1%	179,370	165972.22	8.1%	165,000	184000	-10.3%
LAKE VILLA- LINDENHURST	7	3	133.3%	270,481	146000	85.3%	233,000	141000	65.2%
LAKEWOOD-CRYSTAL LAKE	11	11	0.0%	151,832	170825.82	-11.1%	130,000	154900	-16.1%
LINCOLNSHIRE	7	2	250.0%	470,205	350000	34.3%	380,000	350000	8.6%
LINCOLNWOOD	3	3	0.0%	356,667	201666.67	76.9%	305,000	205000	48.8%
LONG GROVE-LAKE ZURICH- HAWTHORN W	9	3	0.0%	308,600	269833.33	0.0%	250,000	247500	0.0%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	3	4	-25.0%	186,667	147375	26.7%	195,000	145250	34.3%
MORTON GROVE	14	6	133.3%	163,607	319782.5	-48.8%	131,000	299500	-56.3%
MT. PROSPECT	10	19	-47.4%	213,940	178342.11	20.0%	218,750	160000	36.7%
MUNDELEIN	19	4	375.0%	215,268	168375	27.9%	200,000	177500	12.7%
NAPERVILLE	53	45	17.8%	242,111	226365.33	7.0%	230,000	208000	10.6%
NILES	7	10	-30.0%	159,072	230717.5	-31.1%	159,001	236250	-32.7%
NORTHBROOK	2	17	-88.2%	118,500	325037.82	-63.5%	118,500	340000	-65.1%
NORTHFIELD	4	2	100.0%	331,000	184000	79.9%	189,500	184000	3.0%
OAKWOOD HILLS - CARY	4	6	-33.3%	223,928	177433.5	26.2%	234,990	197750	18.8%
PALATINE	56	37	51.4%	188,172	186570.95	0.9%	180,000	185000	-2.7%
PARK CITY -WAUKEGAN	4	1	300.0%	119,875	47000	155.1%	130,500	47000	177.7%
PARK RIDGE	9	10	-10.0%	228,889	459603.3	-50.2%	197,000	584950	-66.3%
PROSPECT HEIGHTS	8	7	14.3%	182,088	194250	-6.3%	180,000	175000	2.9%
ROLLING MEADOWS	16	11	45.5%	169,833	135945.45	24.9%	130,000	119000	9.2%
ROUND LAKE	18	22	-18.2%	145,356	134043.14	8.4%	140,500	131450	6.9%
SCHAUMBURG	50	50	0.0%	173,325	175741.56	-1.4%	171,000	163500	4.6%
SKOKIE	21	11	90.9%	221,057	185954.55	18.9%	200,000	186000	7.5%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

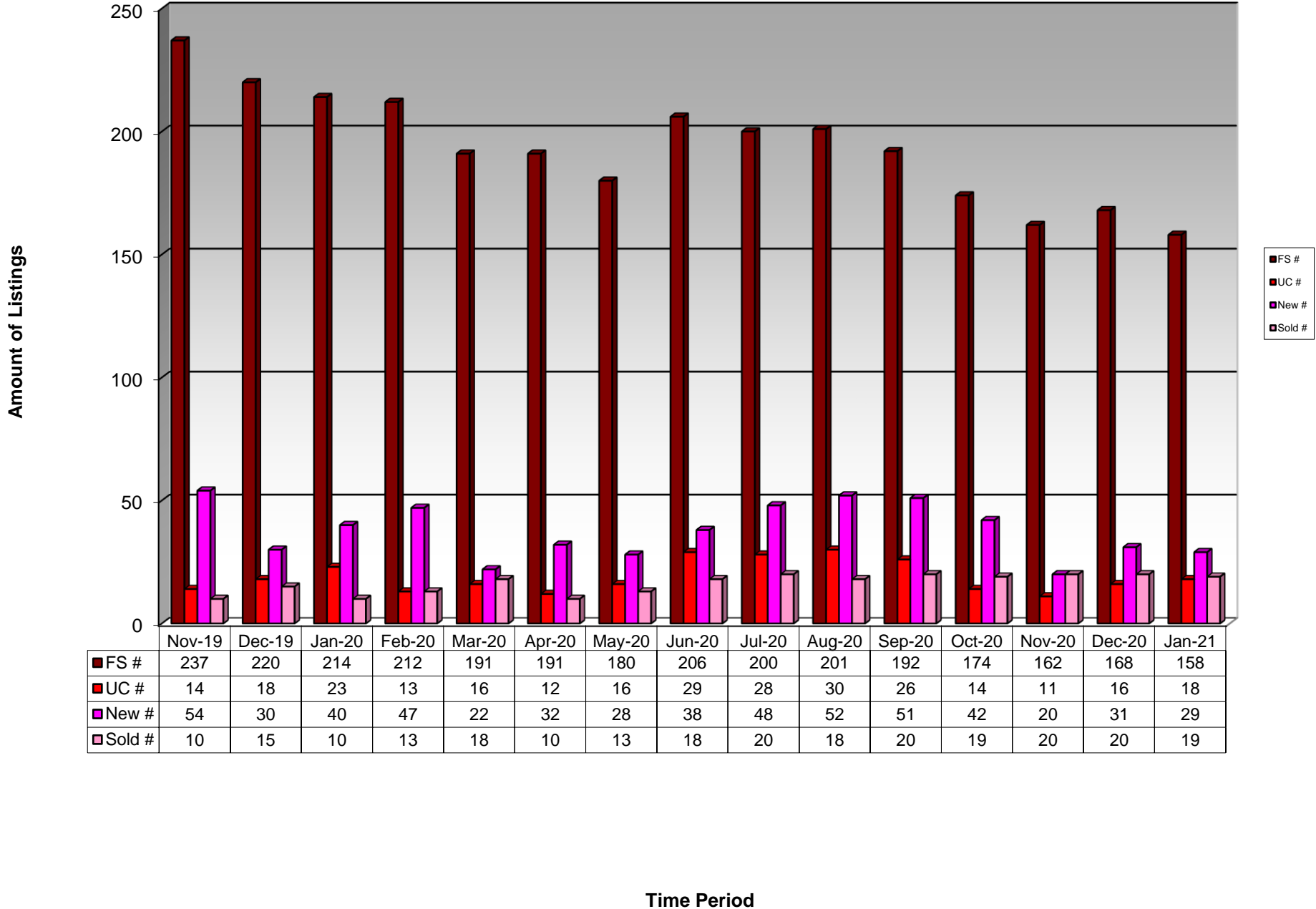
	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
STREAMWOOD	22	19	15.8%	173,168	156700	10.5%	162,750	147000	10.7%
SYCAMORE	6	4	50.0%	156,750	156675	0.0%	137,500	142400	-3.4%
VERNON HILLS	12	12	0.0%	297,364	152750	94.7%	288,750	162500	77.7%
WADSWORTH - OLD MILL CREEK	6	2	0.0%	165,167	174000	0.0%	164,500	174000	0.0%
WAUCONDA	4	0	100.0%	138,625	0	100.0%	130,000	0	100.0%
WHEELING	27	16	68.8%	201,939	187843.75	7.5%	185,000	180000	2.8%
WILMETTE	7	5	40.0%	352,500	298944	17.9%	380,000	278720	36.3%
WINNETKA	4	1	300.0%	449,125	335000	34.1%	408,250	335000	21.9%
ZION	1	0	0.0%	44,900	0	0.0%	44,900	0	0.0%

Disclaimer:

Statistics provided using data from Midwest Real Estate Data LLC.

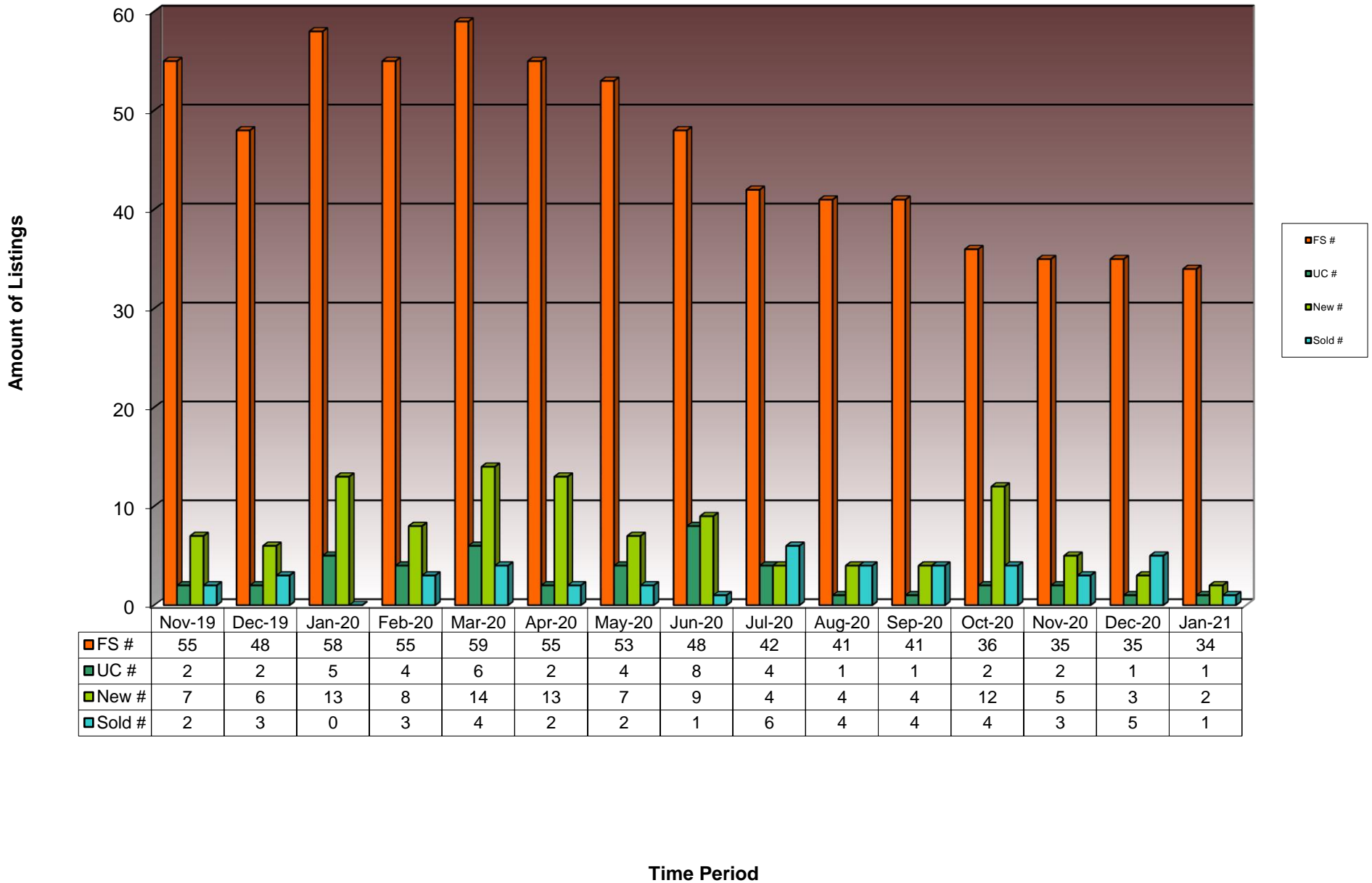
The Association makes no claim as to the accuracy of this data and has provided this data as a service to our members.

North Shore Area New Construction for All Property Types



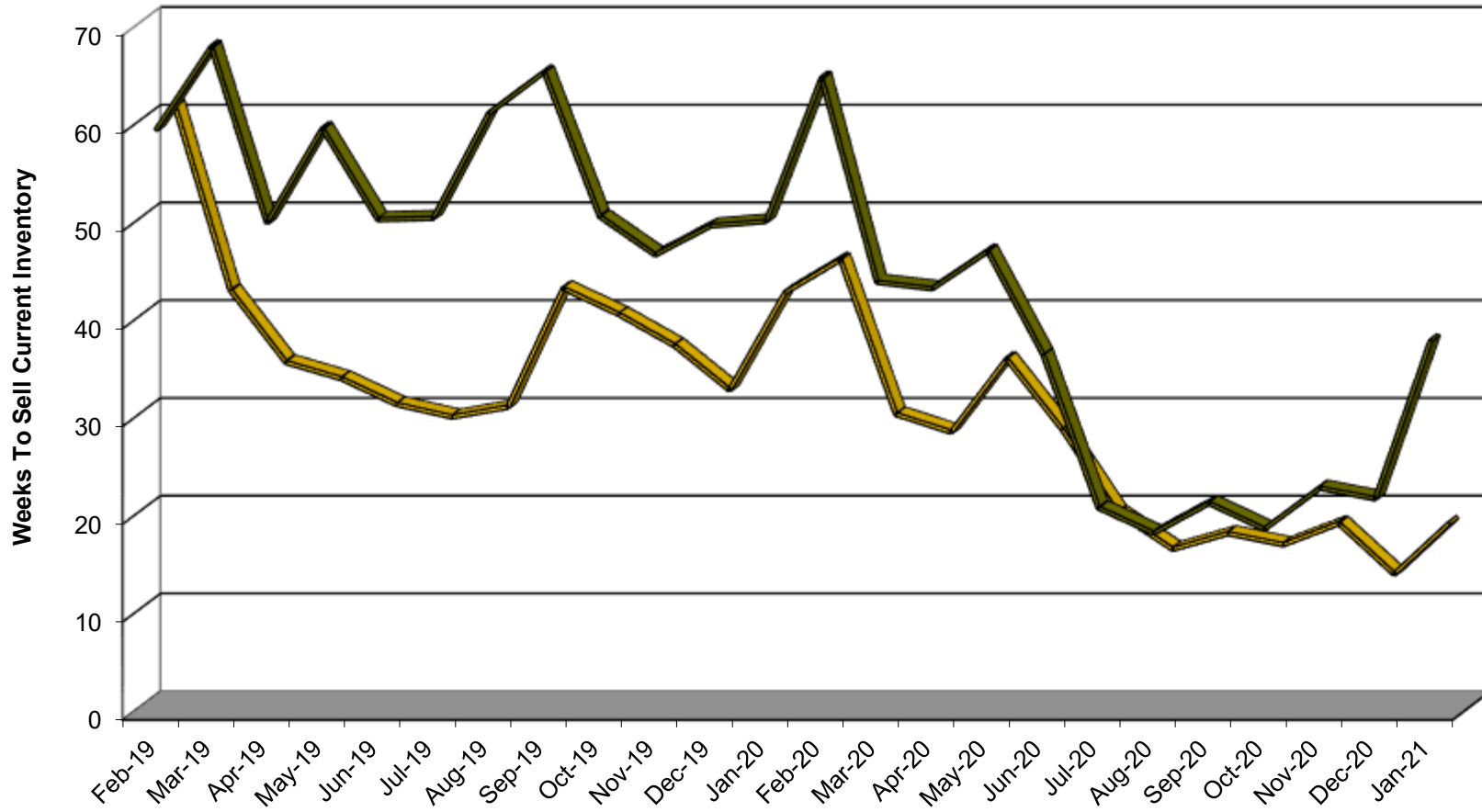
These chart shows new construction data for the past fifteen months th number of new homes in the North Shore area for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

Barrington Area New Construction for All Property Types

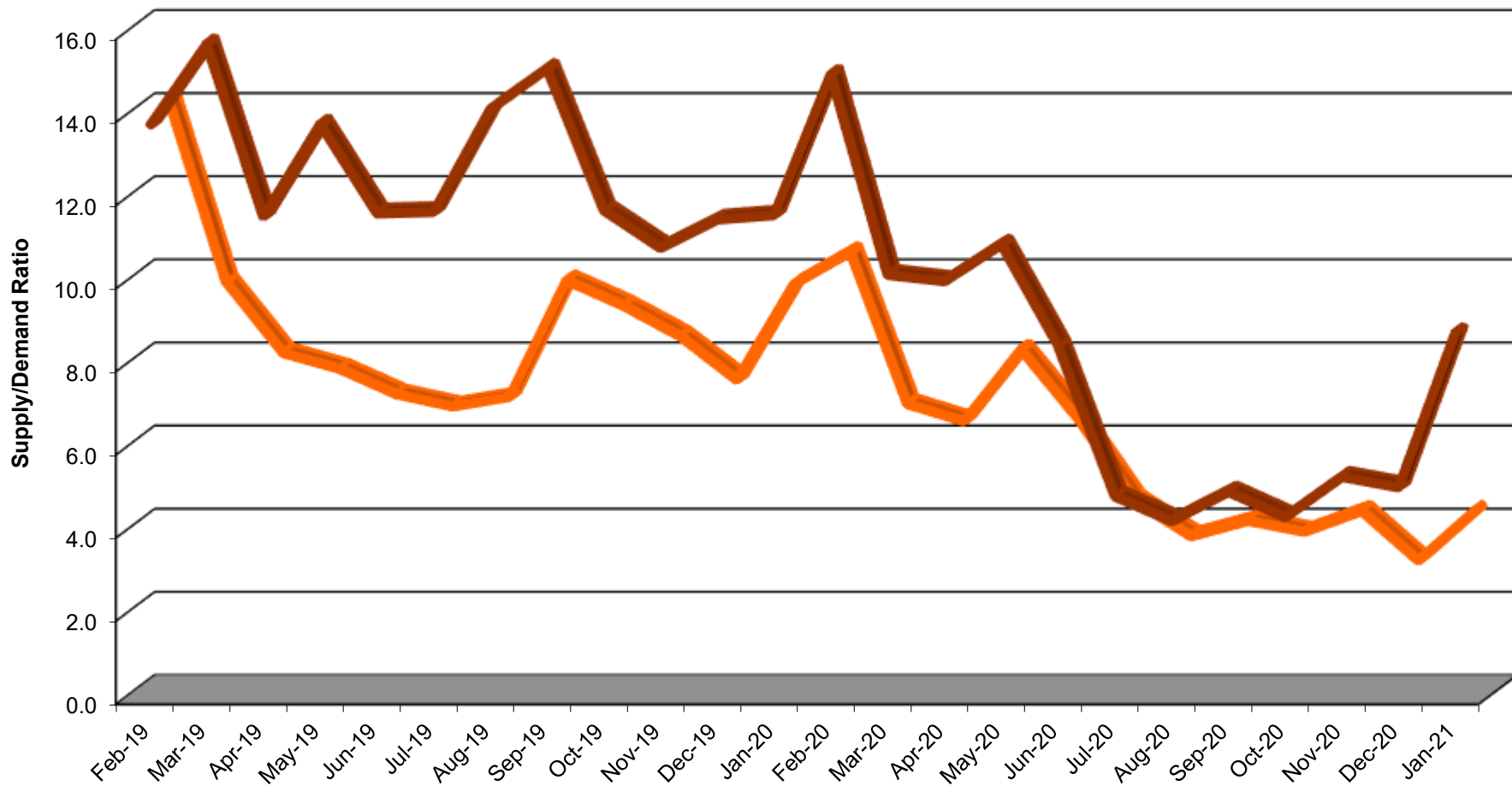


These chart shows new construction data for the past fifteen months th number of new homes Barrington for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

NSBAR Absorption Rate for Detached Single Family Homes

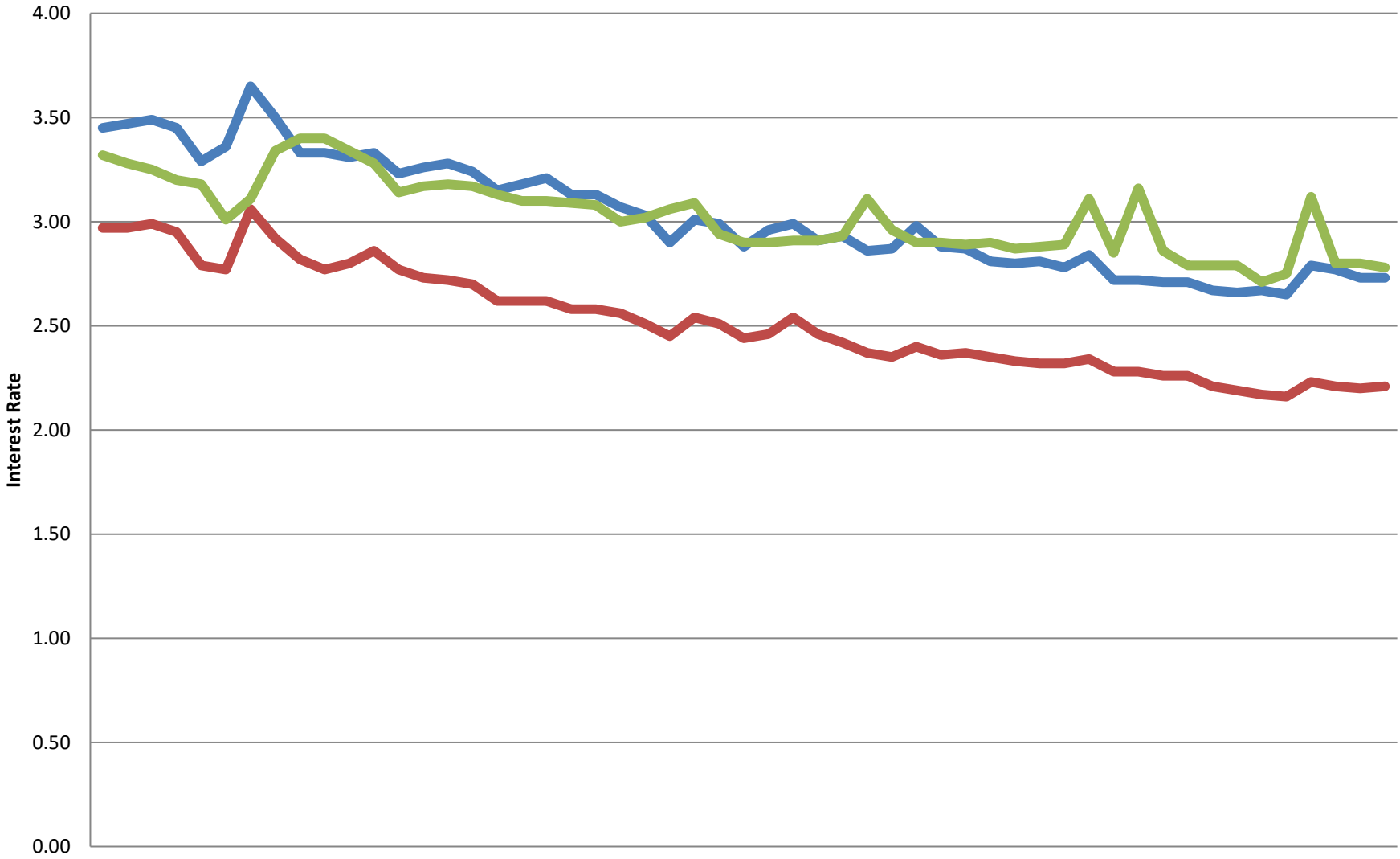
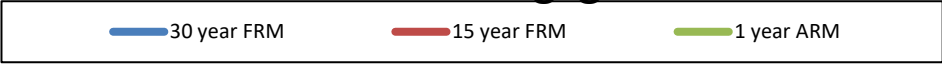


NSBAR Supply Demand Ratio for Single Family Homes



The numbers in the chart represent the ratio of the number of homes for sale to the number of homes sold. The higher the S/D ratio, the more supply there is relative to demand. Optimal S/D ratio is 6.0. Produced by NSBAR from information in MRED

Historical Mortgage Rates



Glossary of Terms and Abbreviations

Absorption Rate:

Absorption rates are used to determine the amount of weeks that it will take to sell the current inventory at the present rate of sales.

Twenty six weeks is considered neutral. When the absorption is rate is higher than 26 weeks, it is considered a buyer's market and sale prices become stagnant. When the rate is lower, homes are selling faster and sales prices increase.

To formulate Absorption Rate you need to know 2 figures.

- 1) How many listings are currently on the market?
- 2) How many listings sold last month?

Then

- A.) Multiple the number of solds last month by 12 (months).
- B.) Divided by the current listings equals # of Units that would sell each week.
- C.) Divide the # or units that should sell each week into the number available = absorption rate.

Supply Demand Ratio

The amount of homes for sales divided by the amount of sold properties for a given time period. When there are six active listings for every sold listing, the market is considered to be at its equilibrium, homes are being sold at the exact right price.

Listing

Listing in MRED - when the current titleholders of the property have signed an exclusive or exclusive right to sell agreement and the agreement is in effect with an MRED office.

Statuses for Active Listings

ACTV - An A

ctive listing is where an agreement and an owner of real property and a real estate agent, whereby the agent agrees to secure a buyer or tenant for specific property at a certain price and terms in return for a fee or commission.

BOMK - Back on Market: A listing previously showing Off-Market (Canceled, Closed, Expired, or Rented) status is now active again.

CTG - Contingent on a contract pending – A valid sales contract has been signed by a Buyer and Seller with provisions to be met before a contract can become binding.

CONTINGENCY FLAGS

A/I - Attorney Approval/Home Inspection

CTGO - Denotes other contingency that may apply. Call Listing Agent for specifics of contingency

FIN - Financing

*HC*** - Buyer has home to close. Code is followed by number of hours in kick out period

*HS*** - Buyer has home to sell. Code is followed by number of hours in kick out period

NEW - A New listing.

PCHG - Price Change: A listing showing a change in list price – new list price is required.

RACT Reactivate: A listing that was previously showing as Contingent, Pending or Temporarily Off-Market

TEMP - Active -Temporarily Off-Market (still listed) exclusive brokerage agreement in effect, property unable to be shown, except for reasonable restrictions noted on the listing in the showing instructions.

BOMK, NEW, PCHG & RACT - statuses will show on MRED® for 5 days (unless a status change is made to the listing) and then revert to an ACTV status.

OFF-MARKET LISTING

Closed property in MRED is when an active listing has been sold and the title has changed from the seller titleholder to the new title holder.

Expired listing in MRED is an active listing which has reached its expiration date and has moved from active status to expired and the listing agreement is no longer in effect.

Temporary off the market/withdrawn is a listing in MRED which still has a valid listing agreement but the titleholders have asked the property be taken out of MRED.

Cancelled listing in MRED is when seller titleholders and the real estate company have cancelled the listing agreement and the property is no longer for sale with that company.

OFF MARKET STATUSES

CANC - A Canceled listing - cancellation date is required

CLSD - A Closed listing - must be reported within 72 hours of closing. Selling Price, Contract Date, Closed Date, Seller's Concessions Y/N (if Y is entered, Seller's Concessions \$ amount is required (PNT)), and Selling Agent are required.

EXP - An Expired listing.

PEND - Pending: A fully executed purchase contract with no contingencies other than closing. Property must be placed in Pending in order to report it closed and show the correct Market Time. Requires entry/confirmation of the Contract Date and Selling Agent ID.

RNTD - Rented: Property type 6 only - requires Rental Date, Selling Agent and Rented Price.

Median Sale Price - The median price is the price that is midway between the least expensive and most expensive home sold in an area during a given period of time. During that time, half the buyers bought homes that cost more than the median price and half bought homes for less than the median price.

Average Sale Price - The average home price is the sum of prices of all homes sold in a certain area in a certain period, divided by the number of properties sold in the same area in that period.

Days On Market (DOM) or Market Time (MT) - The number of days a listing is active in a multiple listing service before it is entered into "pending" status. Pending status is when an offer has been accepted by the seller but the transaction is not yet closed. Many agents refer to "average days on market," which is derived by adding all the days on market of each listing and dividing by the number of listings. In a buyer's market, the DOM are generally higher because inventory takes longer to sell. In a seller's market, the DOM are fewer.

Additional Abbreviations:

FS= For Sale or Active Property

UC= Under Contract, Property under contract but has not had all contingencies met.

OLP = Original List Price

LP = List Price

LLP = Last List Price