

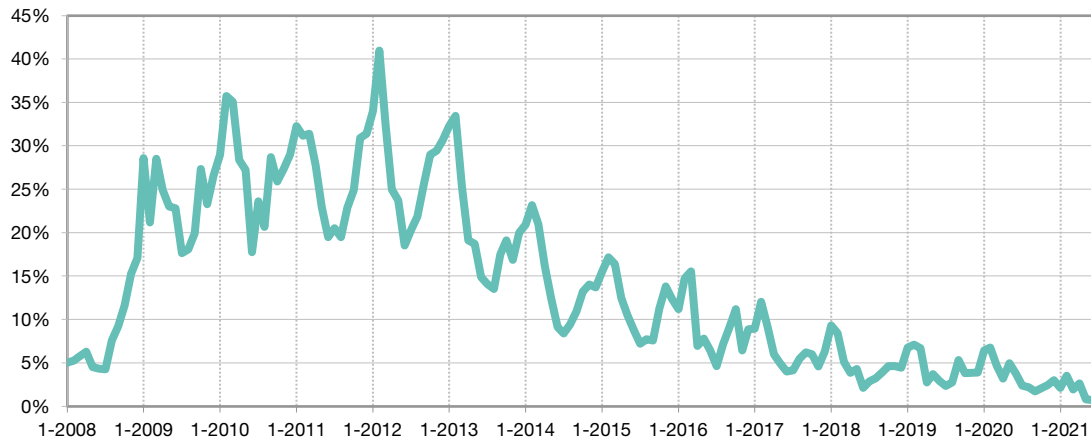
Lender-Mediated Report – July 2021



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 0.6%



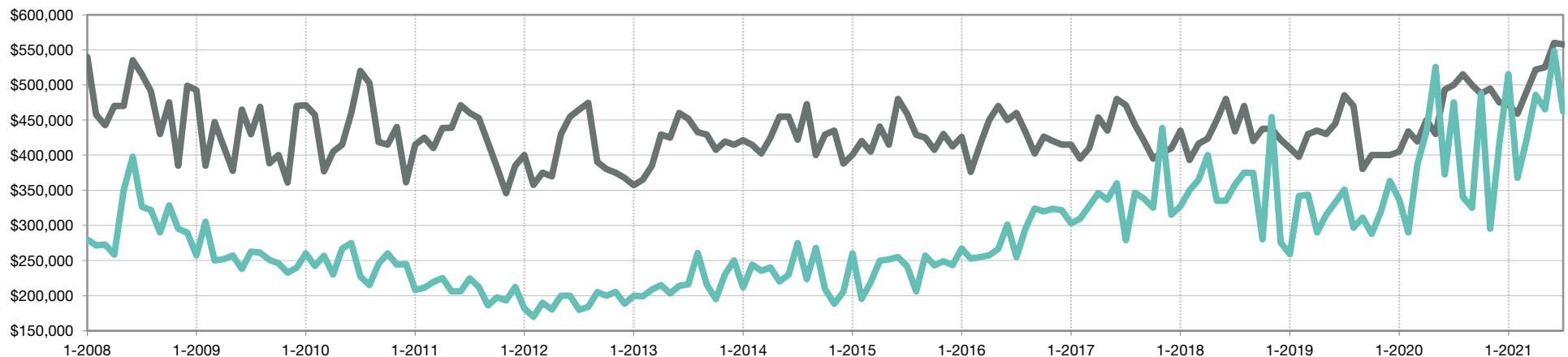
Closed Sales	7-2020	7-2021	+ / -
Traditional	940	1,082	+15.1%
REO	20	0	-100.0%
Short Sales	3	7	+133.3%
Total Market*	963	1,089	+13.1%

Median Sales Price	7-2020	7-2021	+ / -
Traditional	\$500,000	\$557,500	+11.5%
REO	\$477,000	\$0	-100.0%
Short Sales	\$250,000	\$462,000	+84.8%
Total Market*	\$495,000	\$555,000	+12.1%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

July 2021

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	7-2020	7-2021	+ / -	7-2020	7-2021	+ / -	7-2020	7-2021	+ / -	7-2020	7-2021	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	264	5	1.9%	1,211	32	2.6%	\$325,000	\$473,500	+45.7%	\$455,000	\$530,000	+16.5%	\$403,809	\$565,600	+40.1%	\$504,906	\$581,326	+15.1%
Deerfield	132	2	1.5%	615	15	2.4%	\$395,000	\$435,600	+10.3%	\$435,000	\$500,000	+14.9%	\$486,573	\$510,657	+4.9%	\$480,549	\$567,863	+18.2%
Evanston	223	4	1.8%	1,243	13	1.0%	\$200,000	\$242,000	+21.0%	\$365,000	\$389,000	+6.6%	\$222,305	\$370,905	+66.8%	\$451,053	\$493,836	+9.5%
Glencoe	35	0	0.0%	224	1	0.4%	\$655,000	\$239,000	-63.5%	\$875,000	\$979,900	+12.0%	\$663,571	\$239,000	-64.0%	\$1,070,885	\$1,136,005	+6.1%
Glenview, Golf	239	0	0.0%	1,225	24	2.0%	\$355,000	\$462,500	+30.3%	\$445,000	\$519,000	+16.6%	\$497,939	\$521,903	+4.8%	\$531,314	\$611,621	+15.1%
Highland Park	150	2	1.3%	807	19	2.4%	\$380,000	\$425,000	+11.8%	\$449,000	\$549,000	+22.3%	\$426,820	\$535,274	+25.4%	\$525,184	\$629,348	+19.8%
Highwood	6	0	0.0%	37	1	2.7%	\$280,000	\$385,000	+37.5%	\$270,500	\$506,000	+87.1%	\$280,000	\$385,000	+37.5%	\$358,071	\$488,847	+36.5%
Inverness	42	1	2.4%	194	6	3.1%	\$359,600	\$370,000	+2.9%	\$522,000	\$595,000	+14.0%	\$395,838	\$397,667	+0.5%	\$538,958	\$623,650	+15.7%
Kenilworth	16	0	0.0%	80	4	5.0%	\$0	\$1,917,500	--	\$1,080,000	\$1,337,500	+23.8%	\$0	\$3,027,500	--	\$1,203,568	\$1,740,973	+44.7%
Lake Bluff	43	1	2.3%	242	4	1.7%	\$258,625	\$369,500	+42.9%	\$447,000	\$508,750	+13.8%	\$316,345	\$451,000	+42.6%	\$558,086	\$611,131	+9.5%
Lake Forest	151	1	0.7%	634	12	1.9%	\$520,000	\$600,000	+15.4%	\$730,000	\$795,750	+9.0%	\$684,490	\$726,063	+6.1%	\$890,552	\$994,013	+11.6%
Lincolnshire	50	0	0.0%	229	4	1.7%	\$454,000	\$490,000	+7.9%	\$473,000	\$500,000	+5.7%	\$507,500	\$462,750	-8.8%	\$505,090	\$536,823	+6.3%
Lincolnwood	48	1	2.1%	197	7	3.6%	\$331,000	\$290,000	-12.4%	\$386,950	\$438,000	+13.2%	\$359,396	\$357,057	-0.7%	\$416,312	\$510,491	+22.6%
Mettawa	8	0	0.0%	11	0	0.0%	\$0	\$0	--	\$474,000	\$785,000	+65.6%	\$0	\$0	--	\$573,250	\$926,695	+61.7%
Morton Grove	83	1	1.2%	451	8	1.8%	\$290,000	\$226,950	-21.7%	\$305,000	\$348,000	+14.1%	\$316,817	\$254,738	-19.6%	\$312,996	\$351,405	+12.3%
Northbrook	202	4	2.0%	997	18	1.8%	\$387,500	\$508,000	+31.1%	\$450,000	\$485,000	+7.8%	\$480,702	\$503,834	+4.8%	\$494,609	\$555,348	+12.3%
Northfield	25	1	4.0%	169	2	1.2%	\$1,100,000	\$235,000	-78.6%	\$554,250	\$650,000	+17.3%	\$1,100,000	\$235,000	-78.6%	\$686,626	\$757,552	+10.3%
Prairie View	3	0	0.0%	22	1	4.5%	\$279,500	\$375,000	+34.2%	\$303,500	\$345,000	+13.7%	\$279,500	\$375,000	+34.2%	\$347,917	\$392,376	+12.8%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	200	4	2.0%	864	10	1.2%	\$233,500	\$287,500	+23.1%	\$305,000	\$330,000	+8.2%	\$249,592	\$290,370	+16.3%	\$315,250	\$333,593	+5.8%
Wilmette	100	1	1.0%	675	9	1.3%	\$391,850	\$515,000	+31.4%	\$645,000	\$730,000	+13.2%	\$485,342	\$542,153	+11.7%	\$769,757	\$842,563	+9.5%
Winnetka	54	0	0.0%	425	3	0.7%	\$777,700	\$476,000	-38.8%	\$1,008,750	\$1,162,500	+15.2%	\$646,740	\$744,000	+15.0%	\$1,225,922	\$1,375,192	+12.2%