

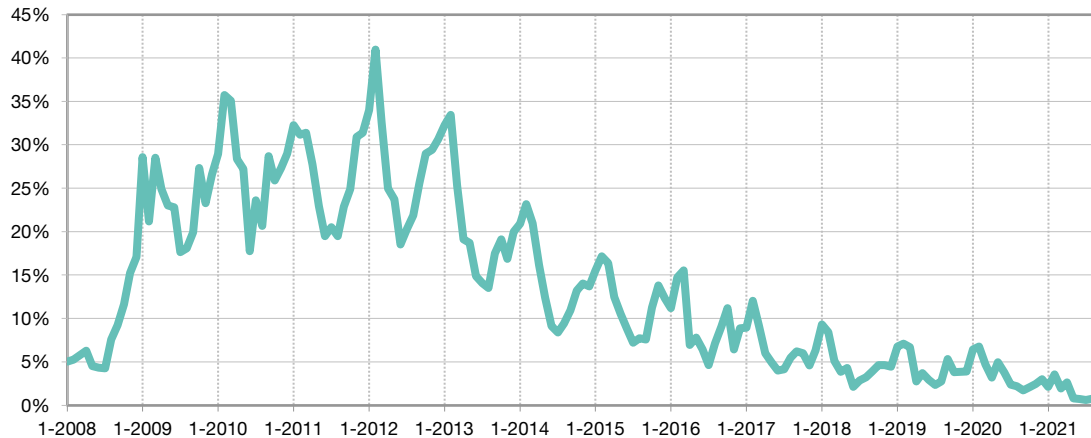
Lender-Mediated Report – September 2021



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 1.1%



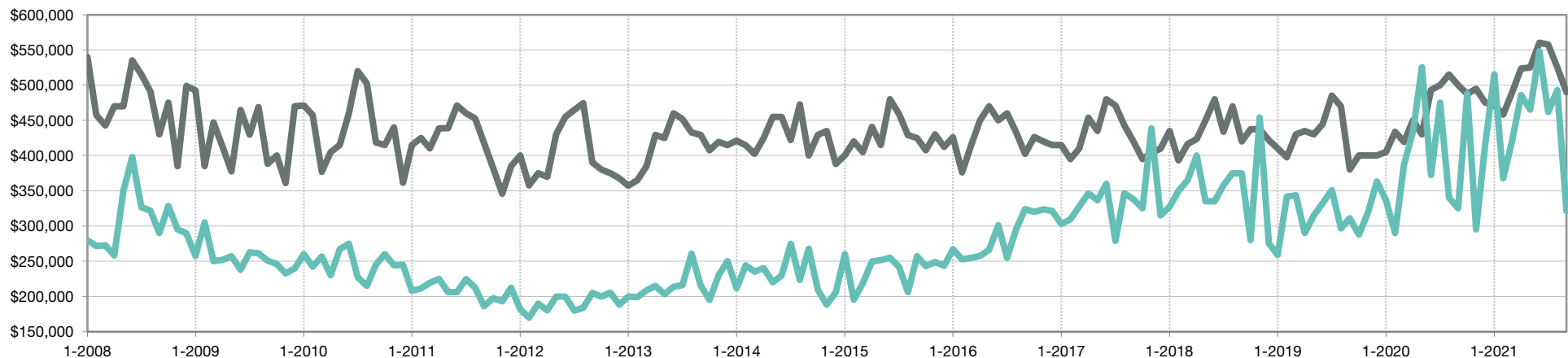
Closed Sales	9-2020	9-2021	+ / -
Traditional	927	810	-12.6%
REO	10	5	-50.0%
Short Sales	6	4	-33.3%
Total Market*	943	819	-13.1%

Median Sales Price	9-2020	9-2021	+ / -
Traditional	\$500,000	\$490,000	-2.0%
REO	\$387,500	\$302,000	-22.1%
Short Sales	\$293,000	\$343,250	+17.2%
Total Market*	\$500,000	\$490,000	-2.0%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

September 2021

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	9-2020	9-2021	+ / -	9-2020	9-2021	+ / -	9-2020	9-2021	+ / -	9-2020	9-2021	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	240	3	1.3%	1,140	28	2.5%	\$361,500	\$459,500	+27.1%	\$469,000	\$556,500	+18.7%	\$443,987	\$551,411	+24.2%	\$515,346	\$603,027	+17.0%
Deerfield	87	2	2.3%	628	17	2.7%	\$385,000	\$435,600	+13.1%	\$455,000	\$510,000	+12.1%	\$511,730	\$508,262	-0.7%	\$498,186	\$574,610	+15.3%
Evanston	207	2	1.0%	1,235	9	0.7%	\$212,250	\$242,000	+14.0%	\$380,000	\$381,000	+0.3%	\$293,708	\$278,406	-5.2%	\$468,109	\$491,836	+5.1%
Glencoe	31	0	0.0%	199	1	0.5%	\$727,500	\$239,000	-67.1%	\$925,000	\$945,000	+2.2%	\$705,833	\$239,000	-66.1%	\$1,153,225	\$1,123,556	-2.6%
Glenview, Golf	231	1	0.4%	1,183	19	1.6%	\$309,132	\$465,000	+50.4%	\$461,000	\$524,950	+13.9%	\$487,478	\$548,363	+12.5%	\$549,329	\$615,751	+12.1%
Highland Park	122	0	0.0%	775	16	2.1%	\$325,000	\$562,500	+73.1%	\$478,500	\$560,000	+17.0%	\$400,306	\$653,438	+63.2%	\$554,827	\$643,294	+15.9%
Highwood	10	0	0.0%	39	1	2.6%	\$280,000	\$385,000	+37.5%	\$270,500	\$467,500	+72.8%	\$280,000	\$385,000	+37.5%	\$353,612	\$479,605	+35.6%
Inverness	38	1	2.6%	182	3	1.6%	\$400,000	\$231,000	-42.3%	\$530,000	\$595,000	+12.3%	\$411,973	\$340,333	-17.4%	\$549,212	\$628,101	+14.4%
Kenilworth	12	0	0.0%	72	3	4.2%	\$7,500,000	\$1,735,000	-76.9%	\$1,115,000	\$1,500,000	+34.5%	\$7,500,000	\$1,536,667	-79.5%	\$1,430,277	\$1,809,794	+26.5%
Lake Bluff	37	1	2.7%	257	3	1.2%	\$319,000	\$420,000	+31.7%	\$487,500	\$510,000	+4.6%	\$339,161	\$495,000	+45.9%	\$570,278	\$617,858	+8.3%
Lake Forest	146	2	1.4%	616	12	1.9%	\$537,581	\$633,500	+17.8%	\$738,750	\$799,500	+8.2%	\$686,285	\$744,813	+8.5%	\$931,501	\$1,000,711	+7.4%
Lincolnshire	36	2	5.6%	234	4	1.7%	\$405,000	\$490,000	+21.0%	\$471,500	\$525,000	+11.3%	\$454,000	\$462,750	+1.9%	\$501,735	\$561,904	+12.0%
Lincolnwood	46	1	2.2%	205	5	2.4%	\$305,000	\$305,000	0.0%	\$390,000	\$436,500	+11.9%	\$354,914	\$391,000	+10.2%	\$441,150	\$498,031	+12.9%
Mettawa	9	0	0.0%	13	0	0.0%	\$0	\$0	--	\$475,000	\$735,000	+54.7%	\$0	\$0	--	\$606,600	\$889,896	+46.7%
Morton Grove	88	1	1.1%	462	6	1.3%	\$267,000	\$241,950	-9.4%	\$316,000	\$350,000	+10.8%	\$308,467	\$264,817	-14.2%	\$322,803	\$352,986	+9.4%
Northbrook	172	4	2.3%	979	14	1.4%	\$410,100	\$508,000	+23.9%	\$450,000	\$488,500	+8.6%	\$485,217	\$511,715	+5.5%	\$508,082	\$563,147	+10.8%
Northfield	21	0	0.0%	167	2	1.2%	\$1,100,000	\$235,000	-78.6%	\$541,000	\$700,000	+29.4%	\$1,100,000	\$235,000	-78.6%	\$680,669	\$839,037	+23.3%
Prairie View	1	0	0.0%	23	1	4.3%	\$0	\$375,000	--	\$299,250	\$387,250	+29.4%	\$0	\$375,000	--	\$335,500	\$420,973	+25.5%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	182	3	1.6%	892	14	1.6%	\$232,000	\$292,450	+26.1%	\$305,000	\$335,150	+9.9%	\$248,117	\$289,672	+16.7%	\$314,193	\$337,277	+7.3%
Wilmette	75	0	0.0%	671	10	1.5%	\$359,000	\$505,000	+40.7%	\$670,000	\$735,000	+9.7%	\$461,342	\$526,137	+14.0%	\$803,287	\$833,345	+3.7%
Winnetka	51	1	2.0%	406	2	0.5%	\$626,850	\$878,000	+40.1%	\$1,029,000	\$1,200,000	+16.6%	\$618,283	\$878,000	+42.0%	\$1,238,499	\$1,397,042	+12.8%