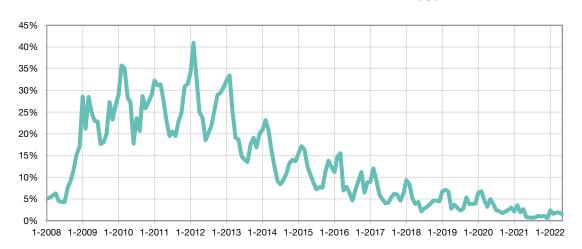
Lender-Mediated Report – May 2022

A RESEARCH TOOL PROVIDED BY **MIDWEST REAL ESTATE DATA LLC**FOR MEMBERS OF THE **NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®**

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only.



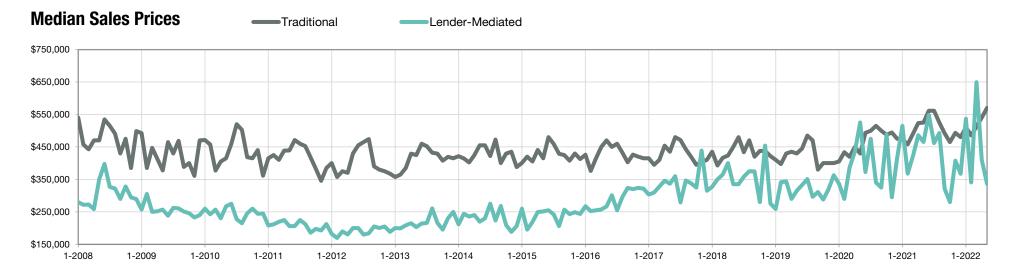
Share of Closed Sales that were Lender-Mediated: 1.5%



Closed Sales	5-2021	5-2022	+/-		
Traditional	993	812	-18.2%		
REO	8	7	-12.5%		
Short Sales	0	5			
Total Market*	1,001	824	-17.7%		

Median Sales Price	5-2021	5-2022	+/-
Traditional	\$525,000	\$570,500	+8.7%
REO	\$465,300	\$360,000	-22.6%
Short Sales	\$0	\$287,000	
Total Market*	\$524,900	\$565,000	+7.6%

^{*} Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.



Lender-Mediated Report – Activity by Area

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®



Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | Total represents all traditional and lender-mediated activity.

Share represents the market share of lender-mediated activity for each area. | Inventory counts are based on one month of activity for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

		Homes for Sale Current Month		Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending						Average Sales Price For the 12 Months Ending						
May 2022							5-2021	5-2022	+/-	5-2021	5-2022	+/-	5-2021	5-2022	+/-	5-2021	5-2022	+/-	
	Total	Total Lender- Share Mediated		Total	Lender- Mediated	Share	Lender-Mediated		Traditional Properties			Lender-Mediated			Traditional Properties				
Bannockburn	0	0		0	0		\$0	\$0		\$0	\$0		\$0	\$0		\$0	\$0		
Barrington Area	158	3	1.9%	999	18	1.8%	\$372,500	\$518,000	+39.1%	\$511,750	\$590,000	+15.3%	\$497,144	\$518,333	+4.3%	\$556,282	\$666,820	+19.9%	
Deerfield	60	1	1.7%	576	10	1.7%	\$436,525	\$565,500	+29.5%	\$489,250	\$530,000	+8.3%	\$509,848	\$535,988	+5.1%	\$561,567	\$567,528	+1.1%	
Evanston	127	3	2.4%	1,246	7	0.6%	\$233,000	\$296,625	+27.3%	\$398,500	\$360,000	-9.7%	\$349,273	\$256,561	-26.5%	\$492,299	\$481,782	-2.1%	
Glencoe	28	1	3.6%	174	1	0.6%	\$544,500	\$702,000	+28.9%	\$925,000	\$1,275,000	+37.8%	\$544,500	\$702,000	+28.9%	\$1,141,839	\$1,466,409	+28.4%	
Glenview, Golf	118	1	0.8%	1,093	8	0.7%	\$453,750	\$350,000	-22.9%	\$500,000	\$534,000	+6.8%	\$583,441	\$361,975	-38.0%	\$594,438	\$629,077	+5.8%	
Highland Park	82	2	2.4%	717	8	1.1%	\$472,500	\$461,050	-2.4%	\$537,500	\$600,000	+11.6%	\$566,550	\$593,950	+4.8%	\$611,434	\$699,662	+14.4%	
Highwood	3	0	0.0%	44	0	0.0%	\$385,000	\$0	-100.0%	\$507,000	\$385,000	-24.1%	\$385,000	\$0	-100.0%	\$496,516	\$433,414	-12.7%	
Inverness	18	0	0.0%	169	0	0.0%	\$290,000	\$0	-100.0%	\$562,500	\$625,000	+11.1%	\$378,333	\$0	-100.0%	\$602,315	\$663,151	+10.1%	
Kenilworth	10	0	0.0%	75	0	0.0%	\$1,917,500	\$0	-100.0%	\$1,252,500	\$1,600,000	+27.7%	\$3,027,500	\$0	-100.0%	\$1,659,036	\$1,917,699	+15.6%	
Lake Bluff	29	1	3.4%	247	2	0.8%	\$319,000	\$261,500	-18.0%	\$495,000	\$519,000	+4.8%	\$409,250	\$261,500	-36.1%	\$570,731	\$706,703	+23.8%	
Lake Forest	94	4	4.3%	565	10	1.8%	\$561,750	\$805,000	+43.3%	\$784,122	\$865,000	+10.3%	\$660,921	\$932,950	+41.2%	\$950,892	\$1,072,329	+12.8%	
Lincolnshire	31	1	3.2%	233	5	2.1%	\$517,500	\$410,800	-20.6%	\$481,000	\$575,000	+19.5%	\$476,500	\$392,851	-17.6%	\$514,728	\$624,023	+21.2%	
Lincolnwood	19	0	0.0%	195	3	1.5%	\$287,500	\$882,007	+206.8%	\$436,000	\$435,000	-0.2%	\$362,400	\$785,669	+116.8%	\$497,307	\$483,674	-2.7%	
Mettawa	8	0	0.0%	16	0	0.0%	\$0	\$0		\$720,000	\$933,006	+29.6%	\$0	\$0		\$743,312	\$1,032,830	+38.9%	
Morton Grove	50	2	4.0%	464	1	0.2%	\$226,950	\$251,000	+10.6%	\$337,500	\$355,000	+5.2%	\$265,090	\$251,000	-5.3%	\$343,931	\$367,770	+6.9%	
Northbrook	111	3	2.7%	905	11	1.2%	\$517,500	\$292,000	-43.6%	\$475,000	\$515,500	+8.5%	\$516,500	\$347,958	-32.6%	\$535,170	\$584,928	+9.3%	
Northfield	15	0	0.0%	147	3	2.0%	\$235,000	\$925,000	+293.6%	\$610,000	\$737,500	+20.9%	\$235,000	\$1,306,633	+456.0%	\$705,212	\$925,586	+31.2%	
Prairie View	1	0	0.0%	21	0	0.0%	\$375,000	\$0	-100.0%	\$312,000	\$393,000	+26.0%	\$375,000	\$0	-100.0%	\$326,060	\$470,071	+44.2%	
Riverwoods	0	0		0	0		\$0	\$0		\$0	\$0		\$0	\$0		\$0	\$0		
Skokie	90	2	2.2%	886	16	1.8%	\$287,500	\$295,510	+2.8%	\$320,000	\$350,500	+9.5%	\$290,470	\$279,501	-3.8%	\$327,219	\$354,665	+8.4%	
Wilmette	55	1	1.8%	568	7	1.2%	\$505,000	\$326,400	-35.4%	\$705,000	\$725,000	+2.8%	\$563,173	\$368,255	-34.6%	\$831,006	\$851,727	+2.5%	
Winnetka	31	0	0.0%	364	2	0.5%	\$476,000	\$1,202,500	+152.6%	\$1,100,000	\$1,300,000	+18.2%	\$675,800	\$1,202,500	+77.9%	\$1,339,219	\$1,577,832	+17.8%	