

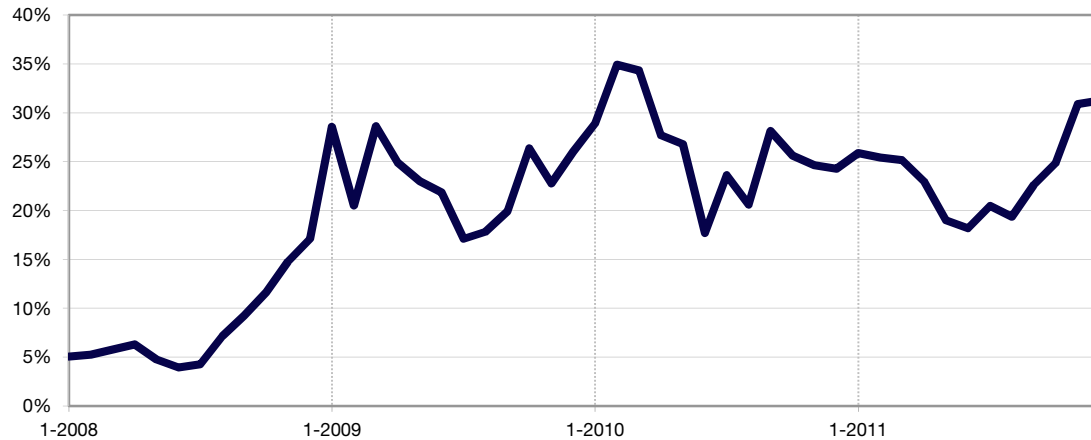
Lender-Mediated Report – December 2011



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 31.3%



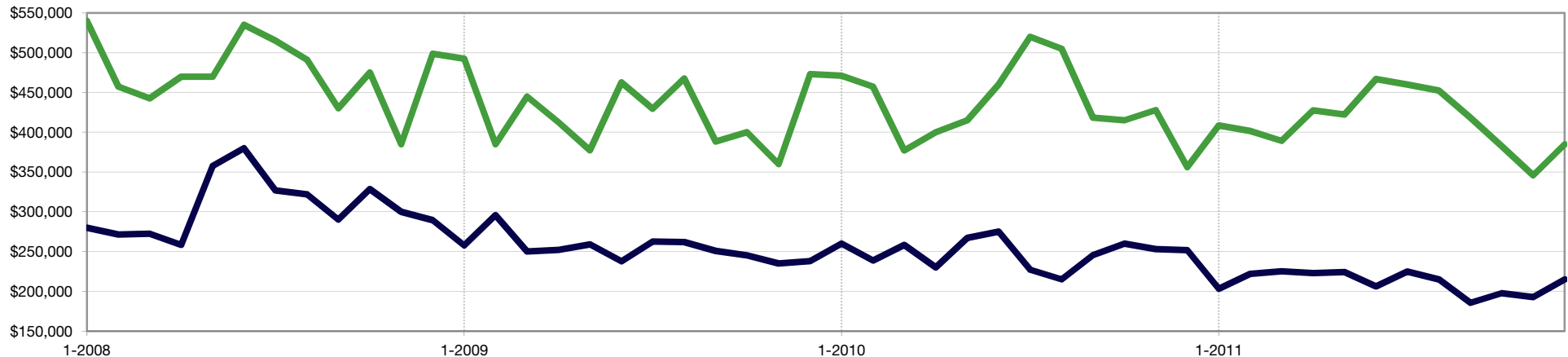
Closed Sales	12-2010	12-2011	+ / -
Traditional	290	266	-8.3%
REO	57	68	+19.3%
Short Sales	36	53	+47.2%
Total Market*	383	387	+1.0%

Median Sales Price	12-2010	12-2011	+ / -
Traditional	\$356,000	\$385,000	+8.1%
REO	\$230,000	\$180,750	-21.4%
Short Sales	\$290,000	\$263,000	-9.3%
Total Market*	\$327,000	\$305,000	-6.7%

*Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area



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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | Total represents all traditional and lender-mediated activity. Share represents the market share of lender-mediated activity for each area. | Inventory counts are based on one month of activity for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

December 2011

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	12-2010			12-2011			12-2010			12-2011		
							Lender-Mediated	Traditional Properties	+/-	Lender-Mediated	Traditional Properties	+/-	Lender-Mediated	Traditional Properties	+/-	Lender-Mediated	Traditional Properties	+/-
Bannockburn	6	0	0.0%	3	1	33.3%	\$1,025,000	\$2,000,000	+95.1%	\$1,749,500	\$778,750	-55.5%	\$1,040,000	\$2,000,000	+92.3%	\$1,749,500	\$778,750	-55.5%
Barrington Area	536	88	16.4%	439	107	24.4%	\$311,500	\$373,000	+19.7%	\$454,000	\$475,750	+4.8%	\$373,117	\$431,086	+15.5%	\$555,070	\$576,320	+3.8%
Deerfield	185	45	24.3%	265	55	20.8%	\$355,000	\$211,000	-40.6%	\$371,000	\$376,000	+1.3%	\$408,554	\$297,740	-27.1%	\$425,614	\$432,140	+1.5%
Evanston	467	85	18.2%	711	147	20.7%	\$155,500	\$132,900	-14.5%	\$360,000	\$337,500	-6.3%	\$183,616	\$173,657	-5.4%	\$428,092	\$409,349	-4.4%
Glencoe	90	11	12.2%	137	19	13.9%	\$950,000	\$520,000	-45.3%	\$744,000	\$880,750	+18.4%	\$926,090	\$591,144	-36.2%	\$993,233	\$1,105,785	+11.3%
Glenview, Golf	420	86	20.5%	598	136	22.7%	\$249,950	\$230,000	-8.0%	\$438,500	\$417,750	-4.7%	\$382,191	\$325,383	-14.9%	\$532,635	\$494,149	-7.2%
Highland Park	319	56	17.6%	346	68	19.7%	\$360,500	\$310,125	-14.0%	\$433,000	\$440,000	+1.6%	\$478,571	\$405,172	-15.3%	\$573,136	\$560,664	-2.2%
Highwood	19	5	26.3%	20	6	30.0%	\$176,909	\$173,500	-1.9%	\$462,500	\$242,500	-47.6%	\$201,273	\$225,150	+11.9%	\$413,147	\$328,964	-20.4%
Inverness	105	16	15.2%	70	14	20.0%	\$326,300	\$431,500	+32.2%	\$565,000	\$530,000	-6.2%	\$357,819	\$452,081	+26.3%	\$657,248	\$576,223	-12.3%
Kenilworth	31	2	6.5%	35	2	5.7%	\$650,000	\$387,500	-40.4%	\$1,482,500	\$1,700,000	+14.7%	\$650,000	\$387,500	-40.4%	\$1,602,984	\$1,793,457	+11.9%
Lake Bluff	115	24	20.9%	125	27	21.6%	\$280,000	\$250,000	-10.7%	\$482,000	\$437,000	-9.3%	\$364,857	\$278,067	-23.8%	\$568,892	\$614,482	+8.0%
Lake Forest	297	21	7.1%	254	28	11.0%	\$602,000	\$597,450	-0.8%	\$732,500	\$794,750	+8.5%	\$849,750	\$643,394	-24.3%	\$906,312	\$1,110,684	+22.5%
Lincolnshire	84	8	9.5%	103	18	17.5%	\$377,500	\$242,500	-35.8%	\$438,000	\$445,000	+1.6%	\$436,911	\$269,000	-38.4%	\$479,031	\$492,122	+2.7%
Lincolnwood	111	35	31.5%	125	43	34.4%	\$275,000	\$240,000	-12.7%	\$305,000	\$305,000	0.0%	\$304,484	\$280,047	-8.0%	\$341,242	\$345,287	+1.2%
Mettawa	17	1	5.9%	10	5	50.0%	\$825,000	\$775,000	-6.1%	\$595,000	\$625,000	+5.0%	\$825,000	\$1,013,000	+22.8%	\$595,000	\$746,250	+25.4%
Morton Grove	176	65	36.9%	262	91	34.7%	\$210,000	\$183,000	-12.9%	\$263,750	\$240,000	-9.0%	\$227,800	\$189,737	-16.7%	\$276,844	\$244,910	-11.5%
Northbrook	303	75	24.8%	481	108	22.5%	\$290,000	\$257,125	-11.3%	\$412,875	\$345,000	-16.4%	\$374,250	\$316,389	-15.5%	\$434,907	\$407,477	-6.3%
Northfield	68	6	8.8%	65	7	10.8%	\$230,000	\$168,000	-27.0%	\$403,750	\$440,000	+9.0%	\$309,656	\$441,179	+42.5%	\$598,107	\$631,032	+5.5%
Prairie View	8	2	25.0%	9	3	33.3%	\$242,000	\$200,000	-17.4%	\$248,750	\$248,750	0.0%	\$247,067	\$205,600	-16.8%	\$254,083	\$272,167	+7.1%
Riverwoods	54	4	7.4%	46	18	39.1%	\$492,500	\$430,000	-12.7%	\$577,000	\$635,000	+10.1%	\$488,745	\$527,861	+8.0%	\$600,052	\$698,036	+16.3%
Skokie	403	177	43.9%	546	256	46.9%	\$195,000	\$159,450	-18.2%	\$235,000	\$214,500	-8.7%	\$216,858	\$163,835	-24.5%	\$248,815	\$226,064	-9.1%
Wilmette	169	19	11.2%	336	30	8.9%	\$425,000	\$275,000	-35.3%	\$610,000	\$570,000	-6.6%	\$638,474	\$332,370	-47.9%	\$701,614	\$643,370	-8.3%
Winnetka	132	7	5.3%	222	12	5.4%	\$782,500	\$637,750	-18.5%	\$1,075,000	\$997,500	-7.2%	\$1,020,727	\$784,625	-23.1%	\$1,320,211	\$1,233,310	-6.6%