

Lender-Mediated Report – February 2023

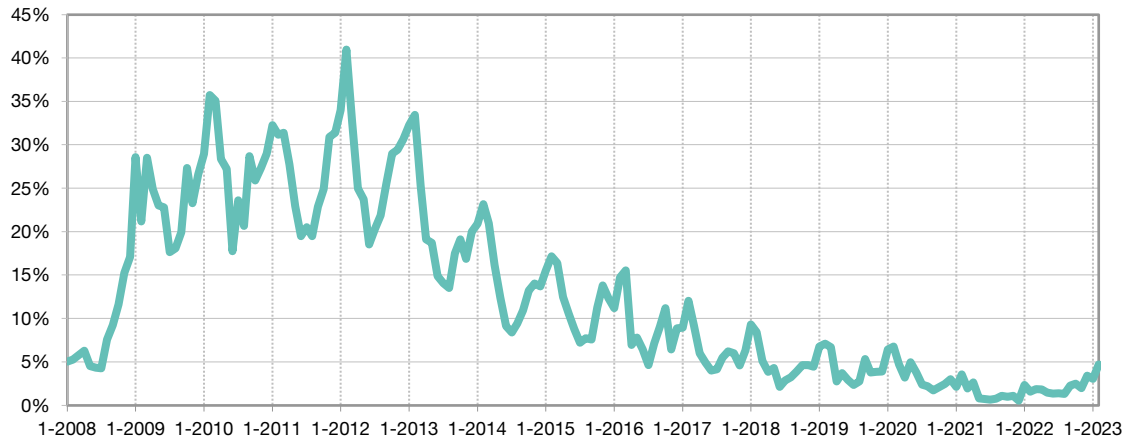


NORTH SHORE-BARRINGTON ASSOCIATION OF REALTORS®

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 4.7%



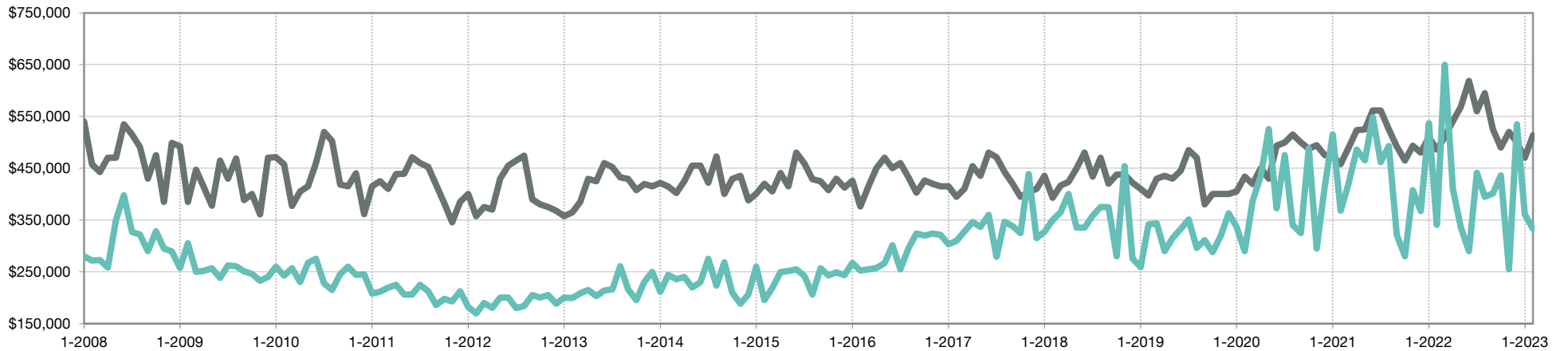
Closed Sales	2-2022	2-2023	+ / -
Traditional	498	284	-43.0%
REO	7	12	+71.4%
Short Sales	1	2	+100.0%
Total Market*	506	298	-41.1%

Median Sales Price	2-2022	2-2023	+ / -
Traditional	\$485,815	\$513,500	+5.7%
REO	\$296,625	\$332,500	+12.1%
Short Sales	\$538,250	\$320,000	-40.5%
Total Market*	\$485,565	\$502,250	+3.4%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

February 2023

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	2-2022	2-2023	+ / -	2-2022	2-2023	+ / -	2-2022	2-2023	+ / -	2-2022	2-2023	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	119	3	2.5%	754	16	2.1%	\$518,000	\$498,751	-3.7%	\$565,000	\$591,000	+4.6%	\$520,000	\$545,400	+4.9%	\$631,557	\$704,068	+11.5%
Deerfield	47	1	2.1%	406	6	1.5%	\$573,000	\$377,500	-34.1%	\$525,000	\$550,500	+4.9%	\$579,537	\$401,021	-30.8%	\$570,375	\$611,130	+7.1%
Evanston	92	4	4.3%	997	16	1.6%	\$273,313	\$180,970	-33.8%	\$362,960	\$392,500	+8.1%	\$226,972	\$189,753	-16.4%	\$476,655	\$521,255	+9.4%
Glencoe	19	1	5.3%	142	2	1.4%	\$470,500	\$595,000	+26.5%	\$1,163,018	\$1,337,500	+15.0%	\$470,500	\$595,000	+26.5%	\$1,348,278	\$1,531,447	+13.6%
Glenview, Golf	84	4	4.8%	820	16	2.0%	\$548,500	\$311,500	-43.2%	\$530,000	\$549,450	+3.7%	\$696,571	\$329,581	-52.7%	\$624,529	\$650,069	+4.1%
Highland Park	49	2	4.1%	536	12	2.2%	\$462,500	\$410,550	-11.2%	\$599,000	\$638,750	+6.6%	\$667,500	\$470,133	-29.6%	\$677,250	\$777,591	+14.8%
Highwood	4	0	0.0%	33	1	3.0%	\$0	\$189,000	--	\$427,500	\$367,500	-14.0%	\$0	\$189,000	--	\$460,270	\$451,476	-1.9%
Inverness	20	0	0.0%	137	6	4.4%	\$0	\$602,500	--	\$613,500	\$699,000	+13.9%	\$0	\$595,633	--	\$639,202	\$771,739	+20.7%
Kenilworth	11	0	0.0%	58	0	0.0%	\$2,100,000	\$0	-100.0%	\$1,560,000	\$2,032,500	+30.3%	\$2,100,000	\$0	-100.0%	\$1,875,603	\$2,093,648	+11.6%
Lake Bluff	20	0	0.0%	176	5	2.8%	\$194,000	\$369,000	+90.2%	\$505,000	\$540,000	+6.9%	\$194,000	\$1,100,090	+467.1%	\$616,855	\$804,028	+30.3%
Lake Forest	73	0	0.0%	414	13	3.1%	\$660,875	\$670,000	+1.4%	\$829,900	\$1,070,000	+28.9%	\$844,615	\$941,712	+11.5%	\$1,013,548	\$1,326,995	+30.9%
Lincolnshire	11	1	9.1%	167	4	2.4%	\$490,000	\$422,900	-13.7%	\$556,250	\$625,000	+12.4%	\$422,400	\$417,314	-1.2%	\$591,233	\$682,904	+15.5%
Lincolnwood	19	0	0.0%	131	3	2.3%	\$325,000	\$882,007	+171.4%	\$439,000	\$447,500	+1.9%	\$325,000	\$927,336	+185.3%	\$501,349	\$492,698	-1.7%
Mettawa	6	1	16.7%	10	0	0.0%	\$0	\$0	--	\$791,011	\$1,287,500	+62.8%	\$0	\$0	--	\$987,016	\$1,381,078	+39.9%
Morton Grove	19	1	5.3%	358	7	2.0%	\$297,000	\$335,150	+12.8%	\$354,000	\$375,000	+5.9%	\$308,975	\$314,179	+1.7%	\$360,112	\$372,491	+3.4%
Northbrook	79	3	3.8%	761	15	2.0%	\$292,000	\$370,000	+26.7%	\$492,500	\$515,000	+4.6%	\$315,989	\$454,396	+43.8%	\$566,370	\$613,223	+8.3%
Northfield	10	0	0.0%	114	2	1.8%	\$769,900	\$1,373,500	+78.4%	\$703,850	\$775,500	+10.2%	\$668,300	\$1,373,500	+105.5%	\$859,004	\$976,264	+13.7%
Prairie View	2	0	0.0%	11	2	18.2%	\$375,000	\$417,501	+11.3%	\$392,500	\$362,500	-7.6%	\$375,000	\$417,501	+11.3%	\$444,605	\$465,056	+4.6%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	61	0	0.0%	663	9	1.4%	\$312,000	\$279,019	-10.6%	\$350,000	\$355,000	+1.4%	\$281,267	\$272,102	-3.3%	\$349,869	\$362,552	+3.6%
Wilmette	34	2	5.9%	432	10	2.3%	\$440,441	\$372,506	-15.4%	\$740,000	\$783,500	+5.9%	\$476,923	\$446,105	-6.5%	\$846,740	\$969,467	+14.5%
Winnetka	28	0	0.0%	257	1	0.4%	\$525,500	\$1,695,000	+222.5%	\$1,240,000	\$1,481,367	+19.5%	\$525,500	\$1,695,000	+222.5%	\$1,449,071	\$1,786,273	+23.3%