

Lender-Mediated Report – April 2023

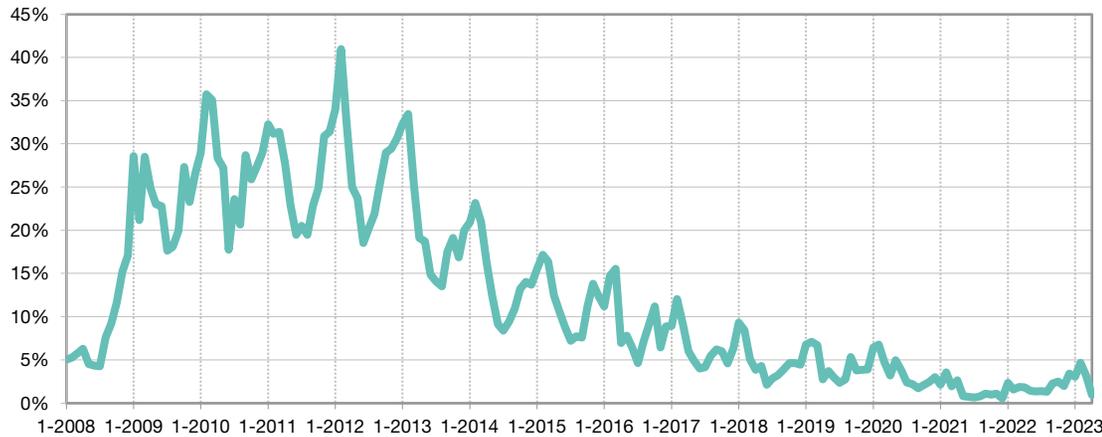


NORTH SHORE-BARRINGTON
ASSOCIATION OF REALTORS®

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 0.9%



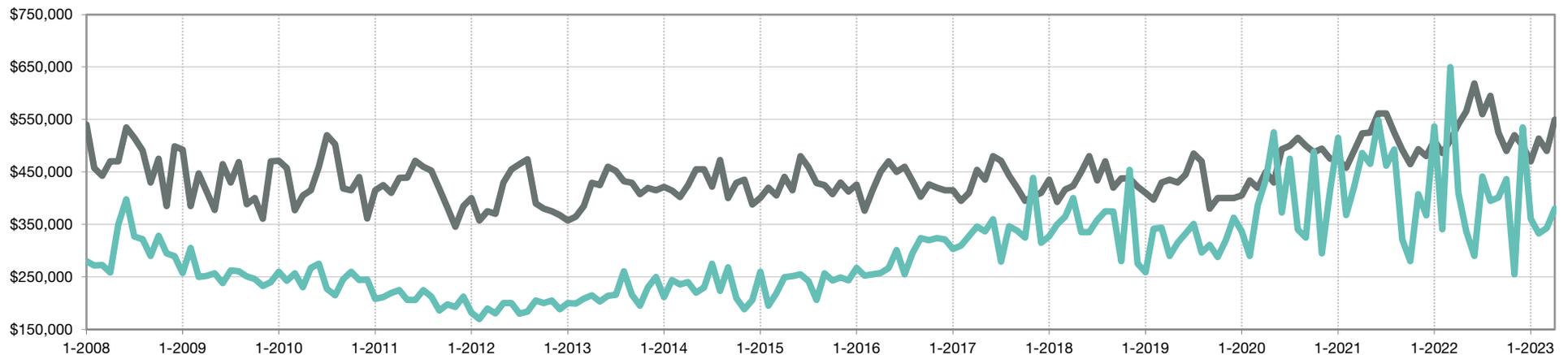
Closed Sales	4-2022	4-2023	+ / -
Traditional	800	531	-33.6%
REO	9	4	-55.6%
Short Sales	6	1	-83.3%
Total Market*	815	536	-34.2%

Median Sales Price	4-2022	4-2023	+ / -
Traditional	\$540,500	\$549,500	+1.7%
REO	\$410,000	\$423,627	+3.3%
Short Sales	\$445,000	\$325,000	-27.0%
Total Market*	\$540,000	\$542,500	+0.5%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

April 2023

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	4-2022	4-2023	+ / -	4-2022	4-2023	+ / -	4-2022	4-2023	+ / -	4-2022	4-2023	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	120	1	0.8%	687	15	2.2%	\$521,000	\$472,502	-9.3%	\$585,000	\$575,000	-1.7%	\$525,153	\$553,094	+5.3%	\$655,657	\$705,684	+7.6%
Deerfield	42	1	2.4%	385	7	1.8%	\$565,500	\$390,000	-31.0%	\$525,188	\$544,750	+3.7%	\$561,290	\$416,769	-25.7%	\$576,208	\$601,668	+4.4%
Evanston	80	1	1.3%	956	20	2.1%	\$299,900	\$191,470	-36.2%	\$362,500	\$380,000	+4.8%	\$291,205	\$196,452	-32.5%	\$483,112	\$506,339	+4.8%
Glencoe	17	0	0.0%	129	3	2.3%	\$702,000	\$625,000	-11.0%	\$1,200,000	\$1,360,500	+13.4%	\$702,000	\$715,000	+1.9%	\$1,404,416	\$1,554,969	+10.7%
Glenview, Golf	91	5	5.5%	780	14	1.8%	\$350,000	\$375,000	+7.1%	\$534,250	\$550,000	+2.9%	\$357,750	\$361,914	+1.2%	\$625,219	\$656,134	+4.9%
Highland Park	68	1	1.5%	475	10	2.1%	\$422,100	\$442,000	+4.7%	\$595,000	\$649,500	+9.2%	\$557,371	\$502,800	-9.8%	\$689,379	\$787,463	+14.2%
Highwood	2	0	0.0%	33	1	3.0%	\$0	\$189,000	--	\$418,000	\$367,500	-12.1%	\$0	\$189,000	--	\$454,817	\$464,539	+2.1%
Inverness	12	0	0.0%	121	6	5.0%	\$0	\$602,500	--	\$615,000	\$700,000	+13.8%	\$0	\$595,633	--	\$659,789	\$779,723	+18.2%
Kenilworth	10	0	0.0%	53	0	0.0%	\$0	\$0	--	\$1,570,000	\$1,950,000	+24.2%	\$0	\$0	--	\$1,889,339	\$2,006,774	+6.2%
Lake Bluff	26	0	0.0%	162	5	3.1%	\$163,000	\$369,000	+126.4%	\$505,000	\$490,500	-2.9%	\$163,000	\$1,100,090	+574.9%	\$682,250	\$702,864	+3.0%
Lake Forest	76	1	1.3%	374	9	2.4%	\$850,000	\$660,000	-22.4%	\$859,500	\$1,030,000	+19.8%	\$963,278	\$848,861	-11.9%	\$1,061,358	\$1,332,932	+25.6%
Lincolnshire	20	1	5.0%	149	4	2.7%	\$450,400	\$380,000	-15.6%	\$570,000	\$630,000	+10.5%	\$412,950	\$395,864	-4.1%	\$613,180	\$698,347	+13.9%
Lincolnwood	16	0	0.0%	129	1	0.8%	\$882,007	\$750,000	-15.0%	\$436,000	\$455,000	+4.4%	\$785,669	\$750,000	-4.5%	\$488,763	\$498,611	+2.0%
Mettawa	2	0	0.0%	10	1	10.0%	\$0	\$380,000	--	\$970,506	\$1,500,000	+54.6%	\$0	\$380,000	--	\$1,055,377	\$1,448,309	+37.2%
Morton Grove	32	0	0.0%	324	8	2.5%	\$235,450	\$336,575	+42.9%	\$355,000	\$375,000	+5.6%	\$235,450	\$317,156	+34.7%	\$364,804	\$378,459	+3.7%
Northbrook	74	2	2.7%	724	14	1.9%	\$286,320	\$397,500	+38.8%	\$499,000	\$519,685	+4.1%	\$353,817	\$447,182	+26.4%	\$574,087	\$621,692	+8.3%
Northfield	11	0	0.0%	104	1	1.0%	\$925,000	\$522,000	-43.6%	\$725,000	\$775,000	+6.9%	\$1,306,633	\$522,000	-60.1%	\$897,025	\$950,895	+6.0%
Prairie View	3	0	0.0%	10	2	20.0%	\$375,000	\$417,501	+11.3%	\$391,500	\$451,250	+15.3%	\$375,000	\$417,501	+11.3%	\$451,833	\$478,188	+5.8%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	67	3	4.5%	618	9	1.5%	\$295,510	\$310,000	+4.9%	\$355,000	\$357,000	+0.6%	\$279,501	\$301,989	+8.0%	\$355,313	\$365,842	+3.0%
Wilmette	36	1	2.8%	409	8	2.0%	\$360,500	\$388,000	+7.6%	\$728,750	\$800,000	+9.8%	\$423,087	\$477,331	+12.8%	\$843,439	\$994,225	+17.9%
Winnetka	38	0	0.0%	248	0	0.0%	\$1,202,500	\$0	-100.0%	\$1,288,893	\$1,397,500	+8.4%	\$1,202,500	\$0	-100.0%	\$1,566,442	\$1,705,207	+8.9%