

Lender-Mediated Report – May 2023

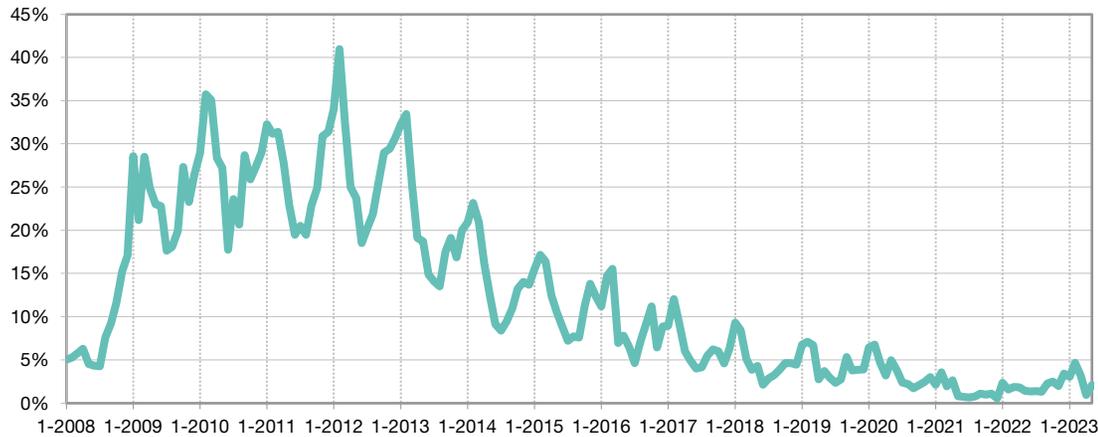


NORTH SHORE-BARRINGTON
ASSOCIATION OF REALTORS®

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 2.1%



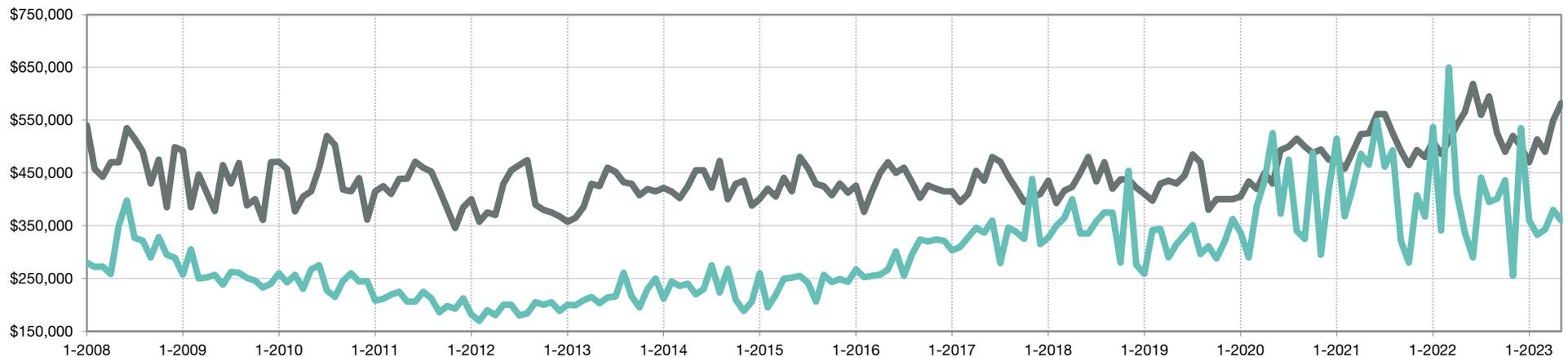
Closed Sales	5-2022	5-2023	+ / -
Traditional	824	615	-25.4%
REO	7	12	+71.4%
Short Sales	5	1	-80.0%
Total Market*	836	628	-24.9%

Median Sales Price	5-2022	5-2023	+ / -
Traditional	\$566,000	\$582,000	+2.8%
REO	\$360,000	\$349,950	-2.8%
Short Sales	\$287,000	\$600,000	+109.1%
Total Market*	\$565,000	\$582,000	+3.0%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

May 2023

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	5-2022	5-2023	+ / -	5-2022	5-2023	+ / -	5-2022	5-2023	+ / -	5-2022	5-2023	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	129	2	1.6%	675	16	2.4%	\$518,000	\$501,251	-3.2%	\$590,000	\$565,000	-4.2%	\$518,333	\$561,525	+8.3%	\$666,614	\$695,554	+4.3%
Deerfield	49	0	0.0%	378	8	2.1%	\$565,500	\$411,563	-27.2%	\$530,000	\$547,250	+3.3%	\$535,988	\$439,673	-18.0%	\$567,023	\$614,740	+8.4%
Evanston	77	3	3.9%	939	21	2.2%	\$296,625	\$201,000	-32.2%	\$360,000	\$380,000	+5.6%	\$256,561	\$197,745	-22.9%	\$481,795	\$510,271	+5.9%
Glencoe	23	0	0.0%	122	3	2.5%	\$702,000	\$625,000	-11.0%	\$1,275,000	\$1,300,000	+2.0%	\$702,000	\$715,000	+1.9%	\$1,466,409	\$1,564,654	+6.7%
Glenview, Golf	96	4	4.2%	748	14	1.9%	\$350,000	\$405,000	+15.7%	\$534,000	\$550,000	+3.0%	\$361,975	\$442,393	+22.2%	\$629,285	\$662,891	+5.3%
Highland Park	70	1	1.4%	456	10	2.2%	\$461,050	\$392,000	-15.0%	\$600,500	\$650,000	+8.2%	\$593,950	\$451,200	-24.0%	\$700,314	\$795,800	+13.6%
Highwood	4	0	0.0%	34	1	2.9%	\$0	\$189,000	--	\$385,000	\$370,000	-3.9%	\$0	\$189,000	--	\$433,414	\$484,795	+11.9%
Inverness	14	0	0.0%	117	6	5.1%	\$0	\$602,500	--	\$625,500	\$680,000	+8.7%	\$0	\$595,633	--	\$663,280	\$762,556	+15.0%
Kenilworth	9	0	0.0%	49	0	0.0%	\$0	\$0	--	\$1,600,000	\$1,950,000	+21.9%	\$0	\$0	--	\$1,917,699	\$1,977,577	+3.1%
Lake Bluff	30	0	0.0%	155	5	3.2%	\$261,500	\$420,000	+60.6%	\$514,500	\$492,750	-4.2%	\$261,500	\$1,174,090	+349.0%	\$705,334	\$678,581	-3.8%
Lake Forest	83	2	2.4%	363	8	2.2%	\$805,000	\$631,875	-21.5%	\$865,000	\$1,075,000	+24.3%	\$932,950	\$872,469	-6.5%	\$1,072,329	\$1,349,808	+25.9%
Lincolnshire	26	1	3.8%	143	3	2.1%	\$410,800	\$435,000	+5.9%	\$575,000	\$612,950	+6.6%	\$392,851	\$423,667	+7.8%	\$624,023	\$687,663	+10.2%
Lincolnwood	19	2	10.5%	126	1	0.8%	\$882,007	\$750,000	-15.0%	\$435,000	\$460,000	+5.7%	\$785,669	\$750,000	-4.5%	\$482,334	\$509,208	+5.6%
Mettawa	3	0	0.0%	8	1	12.5%	\$0	\$380,000	--	\$933,006	\$1,520,430	+63.0%	\$0	\$380,000	--	\$1,032,830	\$1,612,112	+56.1%
Morton Grove	31	0	0.0%	315	9	2.9%	\$251,000	\$335,150	+33.5%	\$355,000	\$375,000	+5.6%	\$251,000	\$317,417	+26.5%	\$367,770	\$374,732	+1.9%
Northbrook	76	2	2.6%	698	12	1.7%	\$292,000	\$451,750	+54.7%	\$515,500	\$527,575	+2.3%	\$347,958	\$475,421	+36.6%	\$584,557	\$633,139	+8.3%
Northfield	21	0	0.0%	102	1	1.0%	\$925,000	\$522,000	-43.6%	\$737,500	\$775,000	+5.1%	\$1,306,633	\$522,000	-60.1%	\$925,586	\$948,809	+2.5%
Prairie View	4	1	25.0%	7	2	28.6%	\$0	\$417,501	--	\$393,000	\$317,000	-19.3%	\$0	\$417,501	--	\$470,071	\$417,400	-11.2%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	75	1	1.3%	601	9	1.5%	\$295,510	\$310,000	+4.9%	\$351,000	\$360,000	+2.6%	\$279,501	\$301,989	+8.0%	\$354,757	\$370,672	+4.5%
Wilmette	38	3	7.9%	407	9	2.2%	\$326,400	\$375,000	+14.9%	\$725,000	\$837,875	+15.6%	\$368,255	\$462,061	+25.5%	\$852,613	\$995,629	+16.8%
Winnetka	38	0	0.0%	229	0	0.0%	\$1,202,500	\$0	-100.0%	\$1,300,000	\$1,442,200	+10.9%	\$1,202,500	\$0	-100.0%	\$1,577,618	\$1,730,484	+9.7%