

Lender-Mediated Report – June 2023

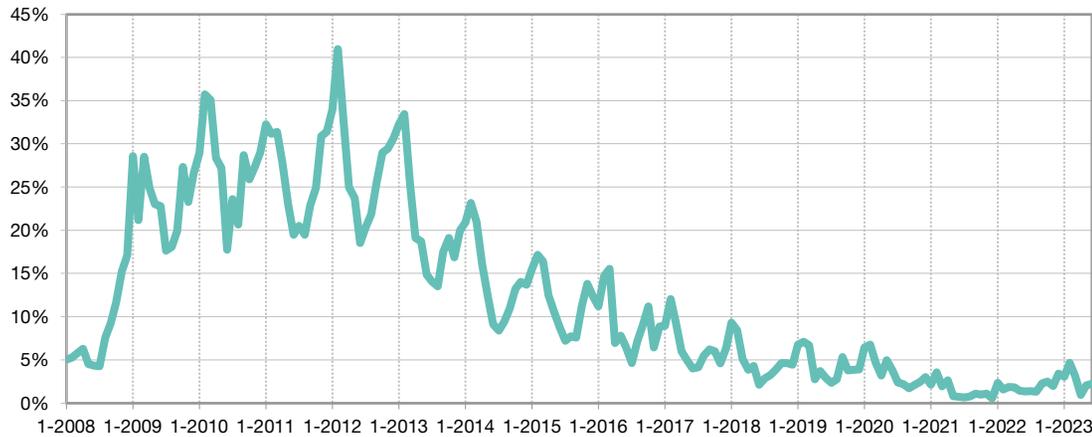


NORTH SHORE-BARRINGTON ASSOCIATION OF REALTORS®

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 2.2%



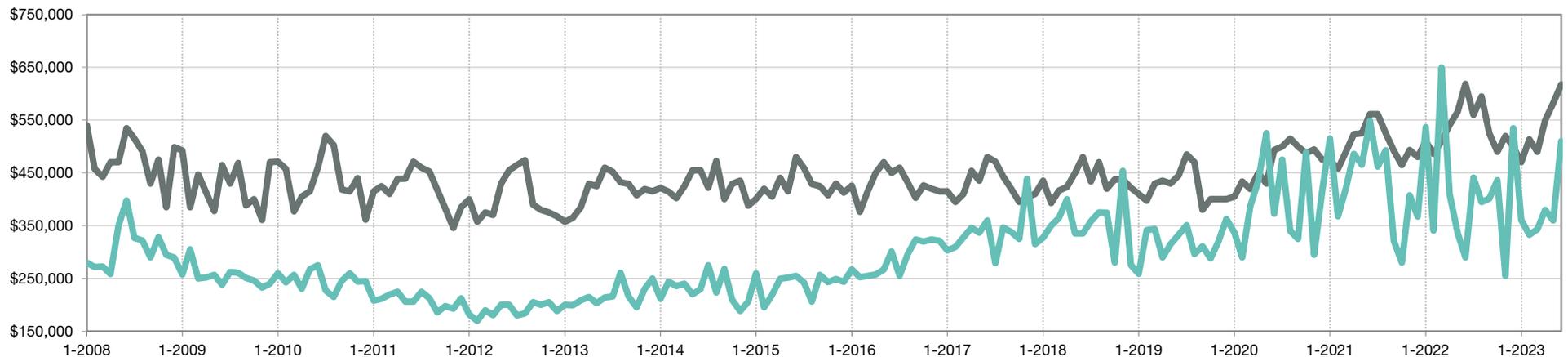
Closed Sales	6-2022	6-2023	+ / -
Traditional	946	748	-20.9%
REO	8	13	+62.5%
Short Sales	5	4	-20.0%
Total Market*	959	765	-20.2%

Median Sales Price	6-2022	6-2023	+ / -
Traditional	\$619,000	\$617,500	-0.2%
REO	\$315,250	\$520,000	+64.9%
Short Sales	\$290,000	\$415,000	+43.1%
Total Market*	\$610,000	\$615,000	+0.8%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | Total represents all traditional and lender-mediated activity. Share represents the market share of lender-mediated activity for each area. | Inventory counts are based on one month of activity for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

June 2023

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	6-2022	6-2023	+ / -	6-2022	6-2023	+ / -	6-2022	6-2023	+ / -	6-2022	6-2023	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	131	1	0.8%	629	19	3.0%	\$507,500	\$520,000	+2.5%	\$590,000	\$574,000	-2.7%	\$487,188	\$562,337	+15.4%	\$676,924	\$694,299	+2.6%
Deerfield	52	0	0.0%	368	8	2.2%	\$558,000	\$411,563	-26.2%	\$540,000	\$543,250	+0.6%	\$491,997	\$439,673	-10.6%	\$577,079	\$604,901	+4.8%
Evanston	87	1	1.1%	922	20	2.2%	\$210,000	\$194,720	-7.3%	\$360,000	\$380,000	+5.6%	\$223,558	\$197,432	-11.7%	\$481,793	\$518,955	+7.7%
Glencoe	23	0	0.0%	127	3	2.4%	\$702,000	\$625,000	-11.0%	\$1,245,000	\$1,337,459	+7.4%	\$702,000	\$715,000	+1.9%	\$1,485,080	\$1,567,268	+5.5%
Glenview, Golf	87	0	0.0%	733	16	2.2%	\$273,000	\$513,000	+87.9%	\$535,000	\$550,000	+2.8%	\$293,614	\$590,969	+101.3%	\$640,721	\$651,103	+1.6%
Highland Park	77	0	0.0%	423	8	1.9%	\$461,050	\$392,000	-15.0%	\$628,500	\$625,000	-0.6%	\$548,760	\$472,000	-14.0%	\$729,837	\$777,374	+6.5%
Highwood	5	0	0.0%	31	1	3.2%	\$0	\$189,000	--	\$385,000	\$355,625	-7.6%	\$0	\$189,000	--	\$442,121	\$461,375	+4.4%
Inverness	18	1	5.6%	113	6	5.3%	\$0	\$602,500	--	\$635,000	\$682,000	+7.4%	\$0	\$595,633	--	\$676,194	\$754,326	+11.6%
Kenilworth	9	0	0.0%	48	0	0.0%	\$0	\$0	--	\$1,790,000	\$1,900,000	+6.1%	\$0	\$0	--	\$2,107,830	\$1,928,964	-8.5%
Lake Bluff	34	0	0.0%	144	5	3.5%	\$360,000	\$420,000	+16.7%	\$507,500	\$523,000	+3.1%	\$1,524,333	\$514,090	-66.3%	\$701,760	\$691,288	-1.5%
Lake Forest	95	2	2.1%	353	7	2.0%	\$1,125,000	\$530,000	-52.9%	\$868,500	\$1,040,000	+19.7%	\$1,120,955	\$536,821	-52.1%	\$1,074,868	\$1,322,507	+23.0%
Lincolnshire	29	1	3.4%	142	3	2.1%	\$361,628	\$435,000	+20.3%	\$606,000	\$585,000	-3.5%	\$362,314	\$423,667	+16.9%	\$648,472	\$671,298	+3.5%
Lincolnwood	19	1	5.3%	122	2	1.6%	\$882,007	\$706,000	-20.0%	\$435,000	\$462,000	+6.2%	\$785,669	\$706,000	-10.1%	\$482,769	\$518,017	+7.3%
Mettawa	2	0	0.0%	8	1	12.5%	\$0	\$380,000	--	\$933,006	\$1,520,430	+63.0%	\$0	\$380,000	--	\$1,039,258	\$1,606,705	+54.6%
Morton Grove	31	1	3.2%	315	9	2.9%	\$260,500	\$335,150	+28.7%	\$360,000	\$374,950	+4.2%	\$260,500	\$316,194	+21.4%	\$368,902	\$376,727	+2.1%
Northbrook	79	2	2.5%	665	13	2.0%	\$290,000	\$462,000	+59.3%	\$514,950	\$527,575	+2.5%	\$347,776	\$505,389	+45.3%	\$583,950	\$638,933	+9.4%
Northfield	17	0	0.0%	104	1	1.0%	\$925,000	\$522,000	-43.6%	\$725,000	\$775,000	+6.9%	\$1,306,633	\$522,000	-60.1%	\$908,407	\$951,692	+4.8%
Prairie View	3	1	33.3%	9	3	33.3%	\$0	\$320,000	--	\$421,500	\$378,500	-10.2%	\$0	\$385,000	--	\$466,250	\$421,167	-9.7%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	66	1	1.5%	595	11	1.8%	\$295,510	\$320,000	+8.3%	\$351,000	\$360,000	+2.6%	\$279,501	\$309,559	+10.8%	\$357,862	\$370,847	+3.6%
Wilmette	39	2	5.1%	409	7	1.7%	\$360,500	\$401,000	+11.2%	\$740,000	\$840,000	+13.5%	\$368,142	\$489,007	+32.8%	\$880,909	\$997,865	+13.3%
Winnetka	36	1	2.8%	227	0	0.0%	\$1,202,500	\$0	-100.0%	\$1,300,000	\$1,450,000	+11.5%	\$1,202,500	\$0	-100.0%	\$1,612,704	\$1,761,083	+9.2%