

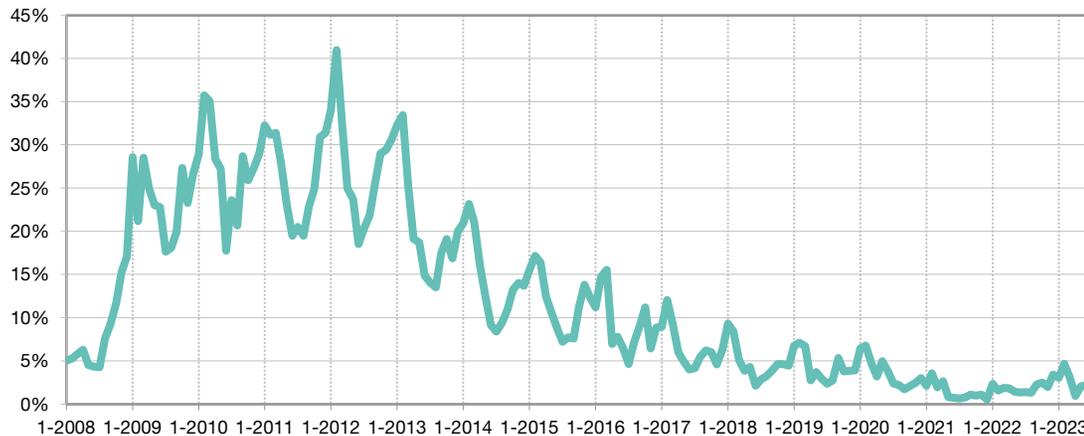
Lender-Mediated Report – July 2023



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 1.6%



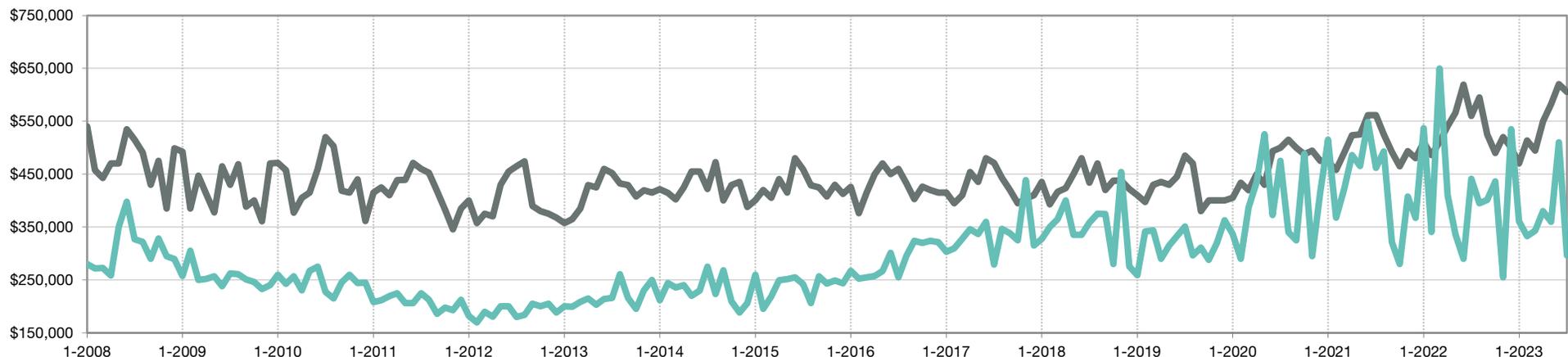
Closed Sales	7-2022	7-2023	+ / -
Traditional	707	613	-13.3%
REO	2	9	+350.0%
Short Sales	8	1	-87.5%
Total Market*	717	623	-13.1%

Median Sales Price	7-2022	7-2023	+ / -
Traditional	\$560,000	\$605,000	+8.0%
REO	\$270,000	\$290,000	+7.4%
Short Sales	\$548,500	\$585,000	+6.7%
Total Market*	\$560,000	\$600,000	+7.1%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

July 2023

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	7-2022	7-2023	+ / -	7-2022	7-2023	+ / -	7-2022	7-2023	+ / -	7-2022	7-2023	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	135	3	2.2%	614	16	2.6%	\$500,000	\$525,000	+5.0%	\$591,000	\$575,000	-2.7%	\$472,765	\$585,900	+23.9%	\$682,754	\$701,844	+2.8%
Deerfield	53	1	1.9%	373	9	2.4%	\$558,000	\$405,000	-27.4%	\$531,000	\$552,000	+4.0%	\$491,997	\$435,820	-11.4%	\$578,043	\$617,639	+6.8%
Evanston	107	0	0.0%	911	20	2.2%	\$212,500	\$180,970	-14.8%	\$365,000	\$380,000	+4.1%	\$224,703	\$190,880	-15.1%	\$487,552	\$516,446	+5.9%
Glencoe	23	0	0.0%	129	3	2.3%	\$702,000	\$625,000	-11.0%	\$1,277,000	\$1,300,000	+1.8%	\$702,000	\$715,000	+1.9%	\$1,501,757	\$1,566,205	+4.3%
Glenview, Golf	99	0	0.0%	726	18	2.5%	\$256,000	\$438,000	+71.1%	\$534,000	\$560,000	+4.9%	\$294,217	\$551,800	+87.5%	\$633,109	\$658,234	+4.0%
Highland Park	80	1	1.3%	403	8	2.0%	\$461,050	\$392,000	-15.0%	\$625,000	\$625,000	0.0%	\$548,760	\$472,000	-14.0%	\$730,430	\$774,453	+6.0%
Highwood	6	0	0.0%	30	1	3.3%	\$0	\$189,000	--	\$362,000	\$370,000	+2.2%	\$0	\$189,000	--	\$426,188	\$476,767	+11.9%
Inverness	17	1	5.9%	110	4	3.6%	\$596,000	\$602,500	+1.1%	\$661,000	\$681,000	+3.0%	\$596,000	\$595,450	-0.1%	\$701,471	\$753,787	+7.5%
Kenilworth	10	0	0.0%	52	0	0.0%	\$0	\$0	--	\$1,850,000	\$1,837,500	-0.7%	\$0	\$0	--	\$2,125,701	\$1,916,505	-9.8%
Lake Bluff	34	0	0.0%	138	6	4.3%	\$360,000	\$433,125	+20.3%	\$529,500	\$516,000	-2.5%	\$1,524,333	\$502,783	-67.0%	\$712,800	\$697,358	-2.2%
Lake Forest	90	0	0.0%	366	8	2.2%	\$1,187,500	\$465,500	-60.8%	\$895,000	\$1,011,000	+13.0%	\$1,157,050	\$489,719	-57.7%	\$1,098,450	\$1,310,726	+19.3%
Lincolnshire	32	1	3.1%	142	3	2.1%	\$361,628	\$435,000	+20.3%	\$606,000	\$585,000	-3.5%	\$362,314	\$423,667	+16.9%	\$645,181	\$678,653	+5.2%
Lincolnwood	23	1	4.3%	119	3	2.5%	\$1,016,004	\$750,000	-26.2%	\$435,000	\$466,885	+7.3%	\$1,016,004	\$765,817	-24.6%	\$472,580	\$514,271	+8.8%
Mettawa	3	0	0.0%	9	1	11.1%	\$0	\$380,000	--	\$783,506	\$1,488,793	+90.0%	\$0	\$380,000	--	\$995,938	\$1,485,305	+49.1%
Morton Grove	38	3	7.9%	306	7	2.3%	\$260,500	\$335,150	+28.7%	\$362,500	\$375,000	+3.4%	\$276,500	\$322,964	+16.8%	\$367,499	\$385,782	+5.0%
Northbrook	72	2	2.8%	654	12	1.8%	\$330,000	\$451,750	+36.9%	\$504,434	\$530,000	+5.1%	\$369,212	\$497,088	+34.6%	\$587,942	\$639,363	+8.7%
Northfield	27	0	0.0%	99	1	1.0%	\$925,000	\$522,000	-43.6%	\$783,000	\$762,500	-2.6%	\$1,306,633	\$522,000	-60.1%	\$958,975	\$939,746	-2.0%
Prairie View	5	1	20.0%	9	3	33.3%	\$0	\$320,000	--	\$390,000	\$378,500	-2.9%	\$0	\$385,000	--	\$449,692	\$421,167	-6.3%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	72	1	1.4%	580	13	2.2%	\$279,019	\$310,000	+11.1%	\$355,000	\$360,000	+1.4%	\$274,135	\$303,841	+10.8%	\$359,270	\$370,009	+3.0%
Wilmette	46	2	4.3%	408	7	1.7%	\$360,500	\$401,000	+11.2%	\$719,000	\$859,000	+19.5%	\$368,142	\$489,007	+32.8%	\$874,659	\$1,028,179	+17.6%
Winnetka	30	1	3.3%	220	0	0.0%	\$1,202,500	\$0	-100.0%	\$1,326,000	\$1,474,000	+11.2%	\$1,202,500	\$0	-100.0%	\$1,626,918	\$1,847,356	+13.5%