

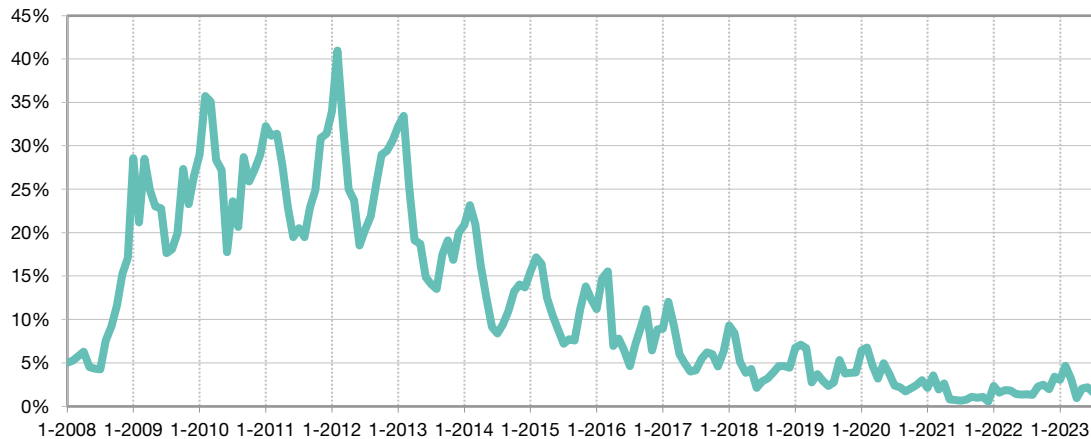
Lender-Mediated Report – August 2023



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 1.2%



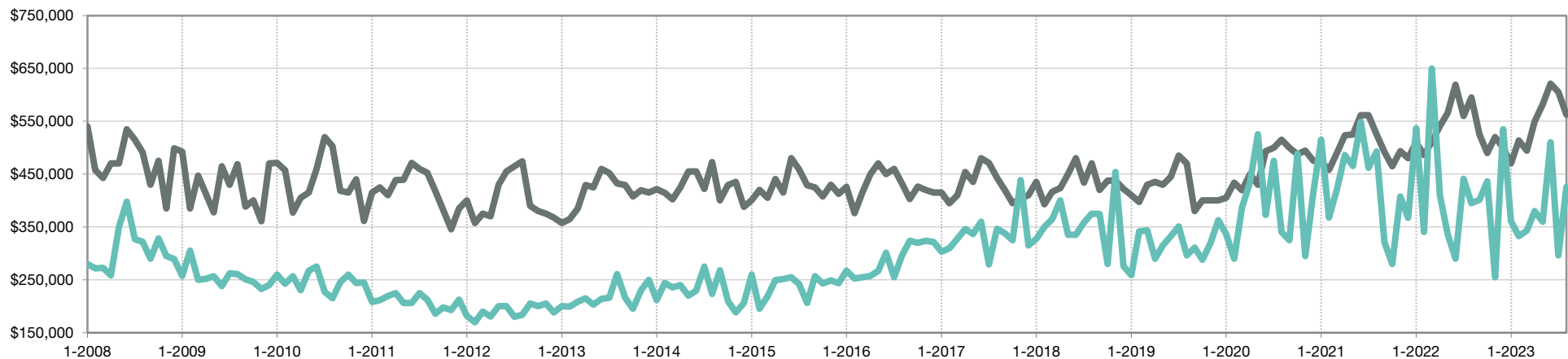
Closed Sales	8-2022	8-2023	+ / -
Traditional	761	670	-12.0%
REO	7	7	0.0%
Short Sales	3	1	-66.7%
Total Market*	771	679	-11.9%

Median Sales Price	8-2022	8-2023	+ / -
Traditional	\$595,000	\$562,500	-5.5%
REO	\$375,000	\$425,000	+13.3%
Short Sales	\$520,000	\$472,500	-9.1%
Total Market*	\$587,000	\$560,000	-4.6%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

August 2023

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	8-2022	8-2023	+ / -	8-2022	8-2023	+ / -	8-2022	8-2023	+ / -	8-2022	8-2023	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	147	1	0.7%	601	18	3.0%	\$400,000	\$525,000	+31.3%	\$581,000	\$596,000	+2.6%	\$440,133	\$594,328	+35.0%	\$682,682	\$707,368	+3.6%
Deerfield	49	2	4.1%	363	8	2.2%	\$538,250	\$397,500	-26.1%	\$540,000	\$554,000	+2.6%	\$476,456	\$436,157	-8.5%	\$587,457	\$624,837	+6.4%
Evanston	98	2	2.0%	912	22	2.4%	\$210,000	\$208,750	-0.6%	\$365,000	\$377,500	+3.4%	\$219,730	\$220,436	+0.3%	\$489,102	\$511,581	+4.6%
Glencoe	25	0	0.0%	127	3	2.4%	\$702,000	\$625,000	-11.0%	\$1,353,006	\$1,299,500	-4.0%	\$702,000	\$715,000	+1.9%	\$1,603,088	\$1,515,645	-5.5%
Glenview, Golf	80	0	0.0%	716	17	2.4%	\$256,000	\$410,000	+60.2%	\$539,000	\$559,900	+3.9%	\$296,663	\$568,200	+91.5%	\$631,561	\$667,908	+5.8%
Highland Park	71	0	0.0%	395	8	2.0%	\$461,050	\$392,000	-15.0%	\$625,250	\$645,000	+3.2%	\$548,760	\$472,000	-14.0%	\$742,066	\$781,691	+5.3%
Highwood	6	0	0.0%	34	1	2.9%	\$0	\$189,000	--	\$356,500	\$370,000	+3.8%	\$0	\$189,000	--	\$437,466	\$456,614	+4.4%
Inverness	24	0	0.0%	104	3	2.9%	\$520,000	\$685,000	+31.7%	\$675,000	\$677,500	+0.4%	\$570,667	\$620,600	+8.8%	\$732,347	\$742,258	+1.4%
Kenilworth	9	0	0.0%	54	0	0.0%	\$0	\$0	--	\$1,887,500	\$1,687,500	-10.6%	\$0	\$0	--	\$2,116,577	\$1,896,884	-10.4%
Lake Bluff	30	0	0.0%	145	5	3.4%	\$364,500	\$446,250	+22.4%	\$508,250	\$525,000	+3.3%	\$1,235,500	\$529,540	-57.1%	\$708,832	\$701,465	-1.0%
Lake Forest	96	0	0.0%	352	8	2.3%	\$1,187,500	\$561,875	-52.7%	\$925,500	\$964,500	+4.2%	\$1,109,550	\$541,844	-51.2%	\$1,132,707	\$1,255,131	+10.8%
Lincolnshire	32	1	3.1%	142	3	2.1%	\$361,628	\$435,000	+20.3%	\$605,000	\$598,000	-1.2%	\$362,314	\$423,667	+16.9%	\$635,953	\$694,474	+9.2%
Lincolnwood	21	1	4.8%	117	3	2.6%	\$1,016,004	\$750,000	-26.2%	\$427,500	\$475,000	+11.1%	\$1,016,004	\$765,817	-24.6%	\$472,899	\$527,148	+11.5%
Mettawa	4	0	0.0%	9	1	11.1%	\$0	\$380,000	--	\$1,075,000	\$1,381,990	+28.6%	\$0	\$380,000	--	\$1,191,010	\$1,273,658	+6.9%
Morton Grove	40	2	5.0%	288	7	2.4%	\$260,500	\$335,150	+28.7%	\$360,000	\$380,000	+5.6%	\$276,500	\$322,964	+16.8%	\$368,416	\$393,844	+6.9%
Northbrook	81	2	2.5%	661	12	1.8%	\$330,000	\$451,750	+36.9%	\$509,570	\$527,650	+3.5%	\$369,212	\$497,088	+34.6%	\$587,178	\$631,548	+7.6%
Northfield	23	0	0.0%	95	0	0.0%	\$847,450	\$0	-100.0%	\$762,500	\$775,000	+1.6%	\$1,110,475	\$0	-100.0%	\$960,609	\$967,046	+0.7%
Prairie View	4	1	25.0%	7	3	42.9%	\$0	\$320,000	--	\$390,000	\$352,250	-9.7%	\$0	\$385,000	--	\$461,200	\$356,125	-22.8%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	69	2	2.9%	585	13	2.2%	\$279,019	\$310,000	+11.1%	\$355,000	\$360,000	+1.4%	\$281,386	\$286,975	+2.0%	\$361,153	\$377,826	+4.6%
Wilmette	41	2	4.9%	390	7	1.8%	\$360,500	\$401,000	+11.2%	\$740,000	\$850,000	+14.9%	\$368,142	\$489,007	+32.8%	\$909,644	\$1,002,719	+10.2%
Winnetka	27	1	3.7%	211	0	0.0%	\$1,202,500	\$0	-100.0%	\$1,407,500	\$1,425,000	+1.2%	\$1,202,500	\$0	-100.0%	\$1,740,354	\$1,782,155	+2.4%