

Lender-Mediated Report – October 2023

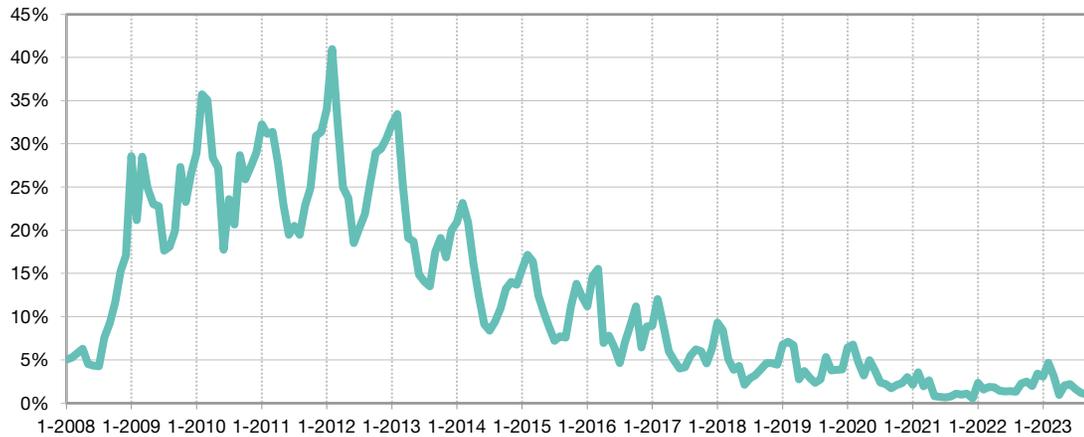


NORTH SHORE-BARRINGTON ASSOCIATION OF REALTORS®

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 0.9%



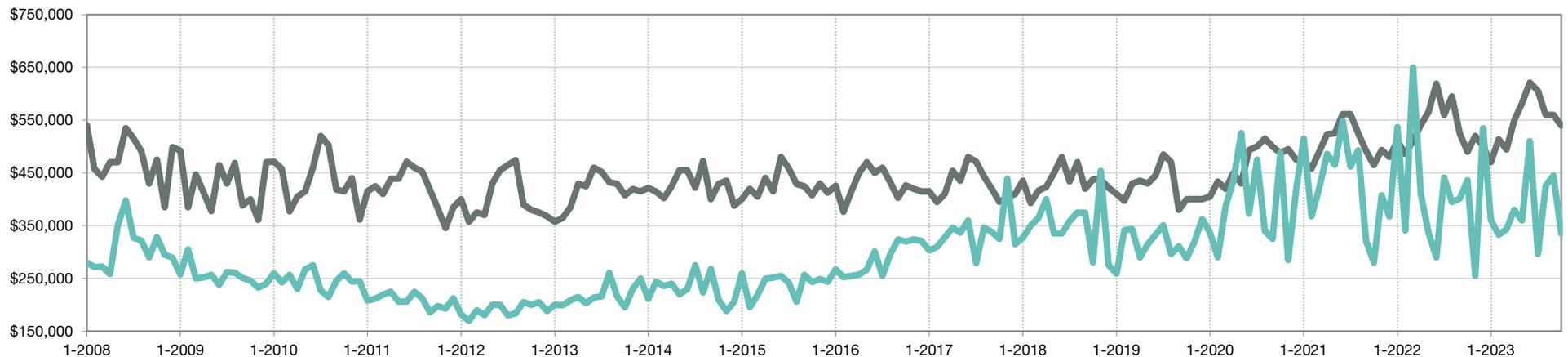
Closed Sales	10-2022	10-2023	+ / -
Traditional	468	464	-0.9%
REO	9	2	-77.8%
Short Sales	3	2	-33.3%
Total Market*	480	468	-2.5%

Median Sales Price	10-2022	10-2023	+ / -
Traditional	\$490,000	\$539,500	+10.1%
REO	\$462,000	\$201,500	-56.4%
Short Sales	\$410,000	\$587,500	+43.3%
Total Market*	\$487,000	\$537,000	+10.3%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

October 2023

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	10-2022	10-2023	+ / -	10-2022	10-2023	+ / -	10-2022	10-2023	+ / -	10-2022	10-2023	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	122	2	1.6%	597	19	3.2%	\$515,000	\$530,000	+2.9%	\$589,000	\$600,000	+1.9%	\$473,636	\$602,258	+27.2%	\$695,752	\$712,706	+2.4%
Deerfield	40	0	0.0%	368	7	1.9%	\$548,125	\$405,000	-26.1%	\$549,000	\$555,000	+1.1%	\$513,188	\$442,751	-13.7%	\$591,753	\$638,463	+7.9%
Evanston	108	6	5.6%	909	19	2.1%	\$205,500	\$210,000	+2.2%	\$372,250	\$375,000	+0.7%	\$215,423	\$223,721	+3.9%	\$498,811	\$499,308	+0.1%
Glencoe	22	0	0.0%	128	1	0.8%	\$625,000	\$955,000	+52.8%	\$1,360,500	\$1,300,000	-4.4%	\$630,667	\$955,000	+51.4%	\$1,605,597	\$1,541,255	-4.0%
Glenview, Golf	70	1	1.4%	722	14	1.9%	\$273,000	\$502,500	+84.1%	\$549,000	\$550,000	+0.2%	\$321,792	\$606,243	+88.4%	\$640,980	\$670,830	+4.7%
Highland Park	68	1	1.5%	393	6	1.5%	\$453,550	\$392,000	-13.6%	\$641,500	\$650,000	+1.3%	\$462,200	\$522,667	+13.1%	\$772,092	\$779,923	+1.0%
Highwood	3	0	0.0%	29	2	6.9%	\$0	\$369,500	--	\$348,625	\$416,000	+19.3%	\$0	\$369,500	--	\$441,251	\$459,833	+4.2%
Inverness	19	0	0.0%	92	2	2.2%	\$610,000	\$560,900	-8.0%	\$682,500	\$670,000	-1.8%	\$613,000	\$560,900	-8.5%	\$745,678	\$724,689	-2.8%
Kenilworth	9	0	0.0%	48	0	0.0%	\$0	\$0	--	\$1,830,000	\$1,687,500	-7.8%	\$0	\$0	--	\$2,017,893	\$1,882,245	-6.7%
Lake Bluff	28	0	0.0%	139	5	3.6%	\$364,500	\$446,250	+22.4%	\$524,000	\$542,500	+3.5%	\$1,235,500	\$529,540	-57.1%	\$759,514	\$666,036	-12.3%
Lake Forest	89	1	1.1%	341	6	1.8%	\$892,500	\$600,000	-32.8%	\$957,000	\$960,000	+0.3%	\$1,007,521	\$556,667	-44.7%	\$1,183,053	\$1,241,423	+4.9%
Lincolnshire	23	0	0.0%	135	3	2.2%	\$410,800	\$355,000	-13.6%	\$615,000	\$599,450	-2.5%	\$392,051	\$371,667	-5.2%	\$655,048	\$710,692	+8.5%
Lincolnwood	15	1	6.7%	123	2	1.6%	\$882,007	\$773,725	-12.3%	\$442,500	\$490,000	+10.7%	\$927,336	\$773,725	-16.6%	\$481,829	\$567,150	+17.7%
Mettawa	5	0	0.0%	7	1	14.3%	\$0	\$380,000	--	\$1,075,000	\$1,381,990	+28.6%	\$0	\$380,000	--	\$1,151,581	\$1,324,472	+15.0%
Morton Grove	45	2	4.4%	274	6	2.2%	\$260,500	\$327,325	+25.7%	\$367,500	\$385,000	+4.8%	\$285,833	\$316,958	+10.9%	\$374,486	\$396,582	+5.9%
Northbrook	67	2	3.0%	625	12	1.9%	\$394,950	\$450,750	+14.1%	\$510,000	\$540,000	+5.9%	\$392,712	\$496,921	+26.5%	\$594,575	\$637,390	+7.2%
Northfield	13	0	0.0%	89	0	0.0%	\$847,450	\$0	-100.0%	\$740,000	\$710,000	-4.1%	\$1,110,475	\$0	-100.0%	\$949,610	\$913,530	-3.8%
Prairie View	3	1	33.3%	10	3	30.0%	\$0	\$320,000	--	\$372,500	\$362,500	-2.7%	\$0	\$385,000	--	\$438,692	\$379,000	-13.6%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	83	1	1.2%	560	12	2.1%	\$305,000	\$311,263	+2.1%	\$355,000	\$360,000	+1.4%	\$286,077	\$289,232	+1.1%	\$361,395	\$378,477	+4.7%
Wilmette	38	2	5.3%	385	4	1.0%	\$380,441	\$354,956	-6.7%	\$750,000	\$850,000	+13.3%	\$462,279	\$357,885	-22.6%	\$918,952	\$1,016,829	+10.7%
Winnetka	22	0	0.0%	203	1	0.5%	\$1,202,500	\$715,000	-40.5%	\$1,385,000	\$1,501,000	+8.4%	\$1,202,500	\$715,000	-40.5%	\$1,741,091	\$1,810,375	+4.0%