

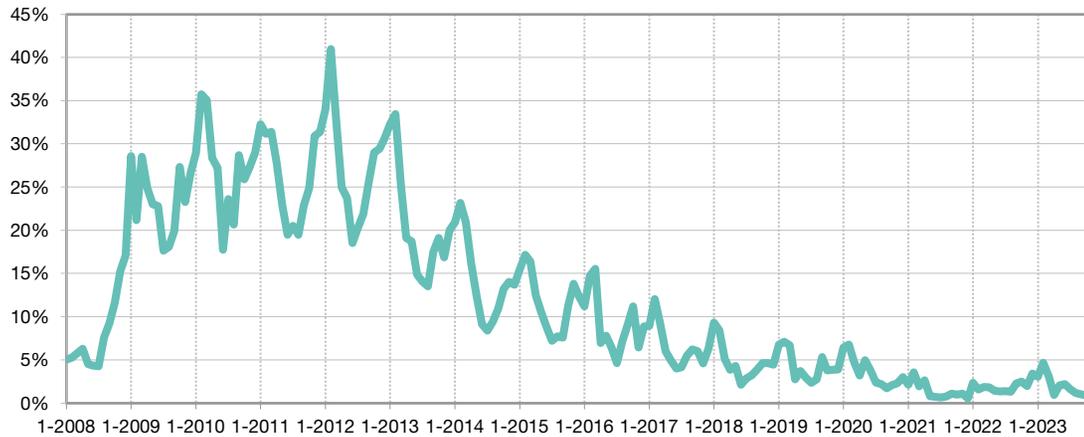
Lender-Mediated Report – November 2023



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 2.1%



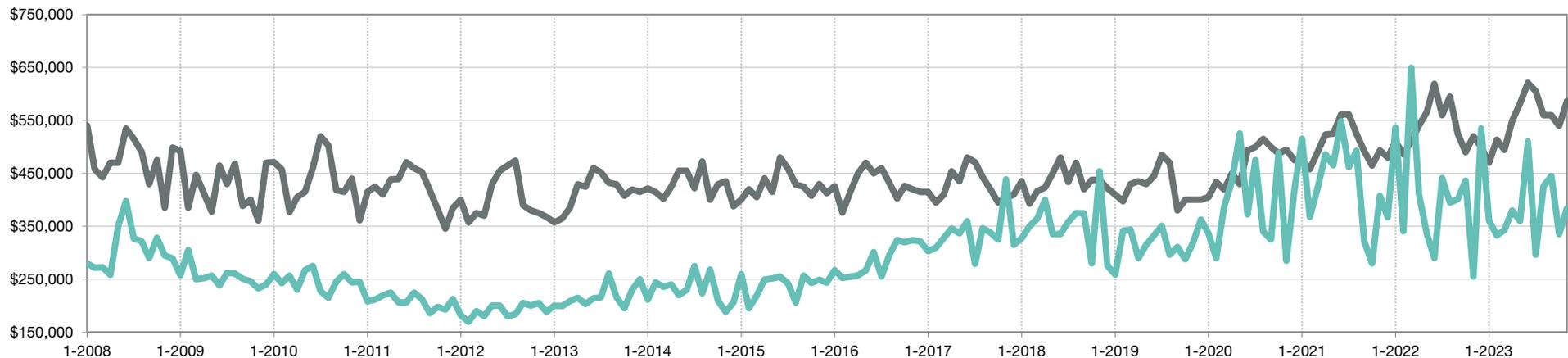
Closed Sales	11-2022	11-2023	+ / -
Traditional	445	368	-17.3%
REO	9	7	-22.2%
Short Sales	0	1	--
Total Market*	454	376	-17.2%

Median Sales Price	11-2022	11-2023	+ / -
Traditional	\$520,000	\$586,500	+12.8%
REO	\$255,000	\$386,700	+51.6%
Short Sales	\$0	\$324,000	--
Total Market*	\$515,000	\$580,000	+12.6%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

November 2023

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	11-2022	11-2023	+ / -	11-2022	11-2023	+ / -	11-2022	11-2023	+ / -	11-2022	11-2023	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	112	2	1.8%	594	19	3.2%	\$500,000	\$535,000	+7.0%	\$599,450	\$598,000	-0.2%	\$447,727	\$622,311	+39.0%	\$704,378	\$709,953	+0.8%
Deerfield	33	1	3.0%	369	7	1.9%	\$548,125	\$405,000	-26.1%	\$550,000	\$549,750	-0.0%	\$513,188	\$442,751	-13.7%	\$601,069	\$636,242	+5.9%
Evanston	113	4	3.5%	897	17	1.9%	\$201,000	\$215,000	+7.0%	\$380,000	\$375,000	-1.3%	\$213,698	\$232,809	+8.9%	\$505,783	\$504,602	-0.2%
Glencoe	20	0	0.0%	128	1	0.8%	\$625,000	\$955,000	+52.8%	\$1,365,000	\$1,280,000	-6.2%	\$630,667	\$955,000	+51.4%	\$1,595,637	\$1,521,499	-4.6%
Glenview, Golf	67	0	0.0%	719	13	1.8%	\$256,000	\$560,000	+118.8%	\$530,000	\$567,250	+7.0%	\$308,093	\$642,877	+108.7%	\$635,057	\$673,401	+6.0%
Highland Park	54	1	1.9%	378	5	1.3%	\$422,100	\$385,000	-8.8%	\$635,000	\$650,000	+2.4%	\$455,178	\$547,400	+20.3%	\$771,233	\$786,986	+2.0%
Highwood	4	0	0.0%	25	1	4.0%	\$189,000	\$550,000	+191.0%	\$362,000	\$423,000	+16.9%	\$189,000	\$550,000	+191.0%	\$441,906	\$474,100	+7.3%
Inverness	17	0	0.0%	93	2	2.2%	\$610,000	\$560,900	-8.0%	\$685,000	\$665,000	-2.9%	\$613,000	\$560,900	-8.5%	\$749,401	\$728,605	-2.8%
Kenilworth	3	0	0.0%	49	0	0.0%	\$0	\$0	--	\$1,710,000	\$1,900,000	+11.1%	\$0	\$0	--	\$2,003,518	\$1,915,801	-4.4%
Lake Bluff	25	0	0.0%	138	4	2.9%	\$360,000	\$588,125	+63.4%	\$516,000	\$570,000	+10.5%	\$1,048,690	\$586,563	-44.1%	\$769,804	\$685,656	-10.9%
Lake Forest	77	0	0.0%	338	6	1.8%	\$1,125,000	\$600,000	-46.7%	\$1,050,500	\$942,000	-10.3%	\$1,055,659	\$556,667	-47.3%	\$1,278,884	\$1,179,234	-7.8%
Lincolnshire	22	0	0.0%	128	3	2.3%	\$410,800	\$355,000	-13.6%	\$615,900	\$599,900	-2.6%	\$392,051	\$371,667	-5.2%	\$658,343	\$706,267	+7.3%
Lincolnwood	20	0	0.0%	118	2	1.7%	\$882,007	\$773,725	-12.3%	\$445,000	\$502,500	+12.9%	\$927,336	\$773,725	-16.6%	\$489,817	\$573,251	+17.0%
Mettawa	4	0	0.0%	6	1	16.7%	\$0	\$380,000	--	\$1,112,500	\$1,306,824	+17.5%	\$0	\$380,000	--	\$1,184,494	\$1,266,896	+7.0%
Morton Grove	46	2	4.3%	275	6	2.2%	\$270,000	\$289,250	+7.1%	\$370,000	\$385,000	+4.1%	\$292,879	\$300,038	+2.4%	\$373,182	\$394,684	+5.8%
Northbrook	69	2	2.9%	595	13	2.2%	\$397,500	\$441,500	+11.1%	\$519,370	\$545,000	+4.9%	\$416,264	\$481,716	+15.7%	\$603,130	\$638,617	+5.9%
Northfield	11	0	0.0%	92	0	0.0%	\$769,900	\$0	-100.0%	\$750,000	\$657,500	-12.3%	\$1,172,300	\$0	-100.0%	\$941,336	\$887,955	-5.7%
Prairie View	2	1	50.0%	10	3	30.0%	\$0	\$320,000	--	\$372,500	\$362,500	-2.7%	\$0	\$385,000	--	\$438,692	\$379,000	-13.6%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	87	0	0.0%	553	14	2.5%	\$289,510	\$322,500	+11.4%	\$355,000	\$365,000	+2.8%	\$272,292	\$313,391	+15.1%	\$363,012	\$378,777	+4.3%
Wilmette	29	1	3.4%	389	6	1.5%	\$385,882	\$375,756	-2.6%	\$750,000	\$850,000	+13.3%	\$486,421	\$568,840	+16.9%	\$938,171	\$1,014,846	+8.2%
Winnetka	21	0	0.0%	208	1	0.5%	\$1,202,500	\$715,000	-40.5%	\$1,410,000	\$1,550,000	+9.9%	\$1,202,500	\$715,000	-40.5%	\$1,758,623	\$1,845,935	+5.0%