

Lender-Mediated Report – December 2023

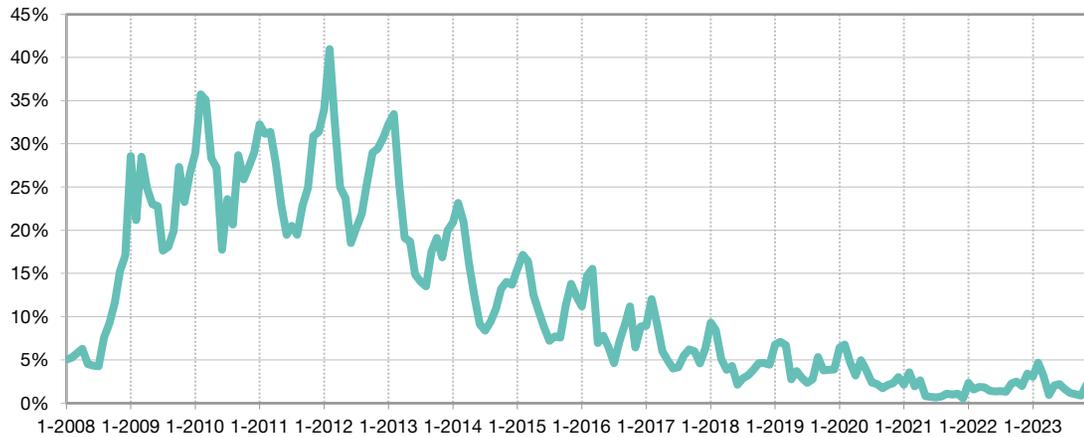


NORTH SHORE-BARRINGTON
ASSOCIATION OF REALTORS®

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 2.5%



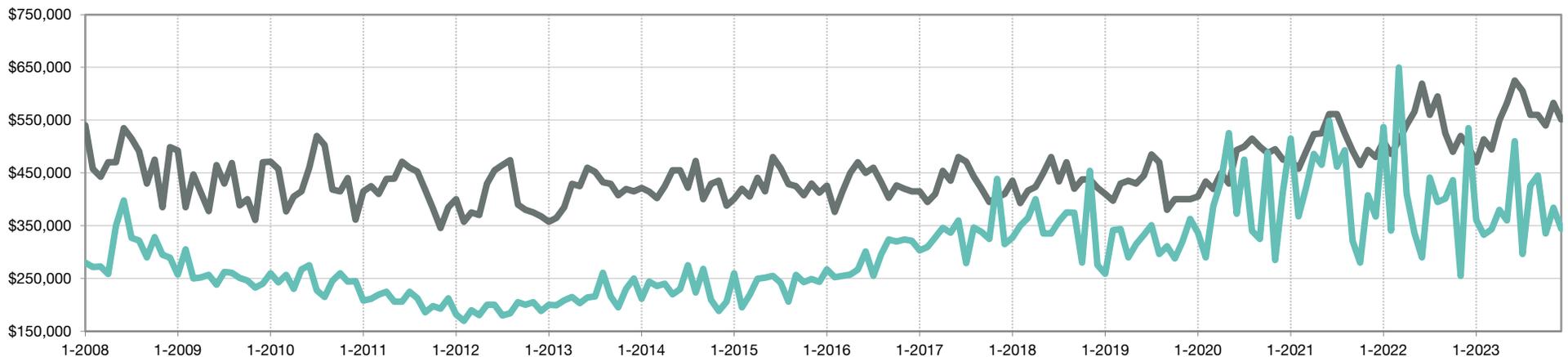
Closed Sales	12-2022	12-2023	+ / -
Traditional	423	386	-8.7%
REO	10	8	-20.0%
Short Sales	5	2	-60.0%
Total Market*	438	396	-9.6%

Median Sales Price	12-2022	12-2023	+ / -
Traditional	\$500,000	\$551,000	+10.2%
REO	\$410,814	\$343,875	-16.3%
Short Sales	\$850,000	\$411,000	-51.6%
Total Market*	\$500,000	\$550,000	+10.0%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

December 2023

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	12-2022	12-2023	+ / -	12-2022	12-2023	+ / -	12-2022	12-2023	+ / -	12-2022	12-2023	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	88	2	2.3%	592	16	2.7%	\$520,000	\$525,000	+1.0%	\$599,950	\$597,000	-0.5%	\$596,071	\$525,244	-11.9%	\$708,175	\$711,755	+0.5%
Deerfield	24	1	4.2%	371	8	2.2%	\$548,125	\$373,125	-31.9%	\$550,000	\$554,000	+0.7%	\$513,188	\$430,063	-16.2%	\$603,791	\$642,819	+6.5%
Evanston	70	4	5.7%	890	17	1.9%	\$199,250	\$216,000	+8.4%	\$390,000	\$375,000	-3.8%	\$211,454	\$237,703	+12.4%	\$513,314	\$500,101	-2.6%
Glencoe	12	0	0.0%	127	1	0.8%	\$625,000	\$955,000	+52.8%	\$1,350,011	\$1,300,000	-3.7%	\$630,667	\$955,000	+51.4%	\$1,528,593	\$1,509,734	-1.2%
Glenview, Golf	42	0	0.0%	712	14	2.0%	\$256,000	\$507,500	+98.2%	\$540,000	\$575,000	+6.5%	\$308,093	\$629,457	+104.3%	\$638,341	\$685,445	+7.4%
Highland Park	44	1	2.3%	384	3	0.8%	\$422,100	\$334,000	-20.9%	\$635,000	\$650,000	+2.4%	\$502,873	\$434,000	-13.7%	\$758,638	\$783,511	+3.3%
Highwood	4	0	0.0%	25	1	4.0%	\$189,000	\$550,000	+191.0%	\$356,500	\$423,000	+18.7%	\$189,000	\$550,000	+191.0%	\$438,480	\$471,396	+7.5%
Inverness	9	0	0.0%	90	1	1.1%	\$602,500	\$295,000	-51.0%	\$694,500	\$675,000	-2.8%	\$595,633	\$295,000	-50.5%	\$760,678	\$742,816	-2.3%
Kenilworth	3	0	0.0%	50	0	0.0%	\$0	\$0	--	\$1,957,500	\$1,687,500	-13.8%	\$0	\$0	--	\$2,054,937	\$1,882,115	-8.4%
Lake Bluff	23	0	0.0%	135	3	2.2%	\$364,500	\$730,000	+100.3%	\$524,000	\$592,550	+13.1%	\$943,908	\$642,083	-32.0%	\$775,836	\$672,575	-13.3%
Lake Forest	57	0	0.0%	333	4	1.2%	\$850,000	\$434,000	-48.9%	\$1,079,000	\$960,000	-11.0%	\$1,010,173	\$455,000	-55.0%	\$1,304,349	\$1,184,813	-9.2%
Lincolnshire	15	0	0.0%	135	3	2.2%	\$410,800	\$355,000	-13.6%	\$625,000	\$599,450	-4.1%	\$392,051	\$371,667	-5.2%	\$680,378	\$691,723	+1.7%
Lincolnwood	11	0	0.0%	113	2	1.8%	\$882,007	\$773,725	-12.3%	\$460,000	\$510,000	+10.9%	\$927,336	\$773,725	-16.6%	\$500,858	\$570,302	+13.9%
Mettawa	4	0	0.0%	5	1	20.0%	\$0	\$380,000	--	\$1,150,000	\$971,162	-15.6%	\$0	\$380,000	--	\$1,258,861	\$1,008,620	-19.9%
Morton Grove	34	1	2.9%	265	6	2.3%	\$270,000	\$289,250	+7.1%	\$375,000	\$380,500	+1.5%	\$292,879	\$300,038	+2.4%	\$373,341	\$393,109	+5.3%
Northbrook	44	1	2.3%	591	13	2.2%	\$425,000	\$441,500	+3.9%	\$520,000	\$549,750	+5.7%	\$480,885	\$470,516	-2.2%	\$607,453	\$633,696	+4.3%
Northfield	6	0	0.0%	93	0	0.0%	\$769,900	\$0	-100.0%	\$762,500	\$665,000	-12.8%	\$1,172,300	\$0	-100.0%	\$954,976	\$907,509	-5.0%
Prairie View	2	1	50.0%	11	3	27.3%	\$0	\$320,000	--	\$372,500	\$359,000	-3.6%	\$0	\$385,000	--	\$449,818	\$371,000	-17.5%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	60	1	1.7%	543	16	2.9%	\$279,019	\$322,500	+15.6%	\$355,000	\$369,000	+3.9%	\$263,769	\$314,936	+19.4%	\$363,358	\$379,761	+4.5%
Wilmette	22	1	4.5%	395	6	1.5%	\$375,000	\$358,256	-4.5%	\$760,000	\$850,000	+11.8%	\$454,560	\$559,652	+23.1%	\$944,704	\$1,017,795	+7.7%
Winnetka	12	0	0.0%	206	1	0.5%	\$1,202,500	\$715,000	-40.5%	\$1,400,000	\$1,575,000	+12.5%	\$1,202,500	\$715,000	-40.5%	\$1,740,225	\$1,898,168	+9.1%