

Lender-Mediated Report – January 2024

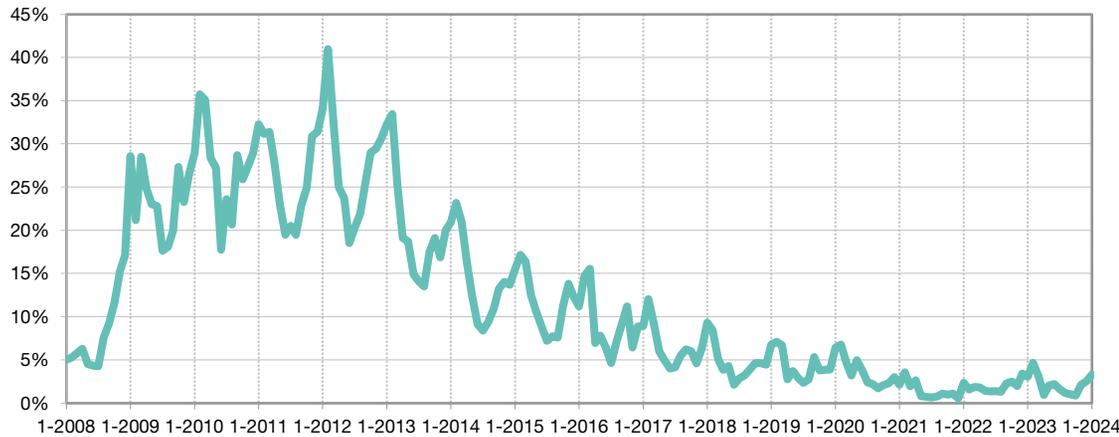


NORTH SHORE-BARRINGTON ASSOCIATION OF REALTORS®

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 3.3%



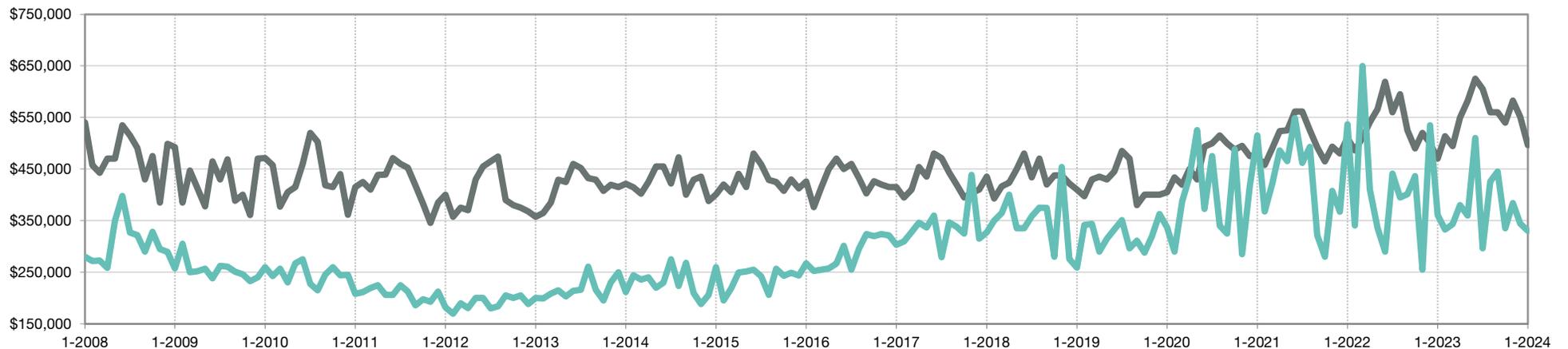
Closed Sales	1-2023	1-2024	+ / -
Traditional	286	234	-18.2%
REO	6	6	0.0%
Short Sales	3	2	-33.3%
Total Market*	295	242	-18.0%

Median Sales Price	1-2023	1-2024	+ / -
Traditional	\$470,000	\$496,450	+5.6%
REO	\$297,000	\$347,550	+17.0%
Short Sales	\$400,000	\$277,500	-30.6%
Total Market*	\$469,000	\$490,050	+4.5%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

January 2024

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	1-2023	1-2024	+ / -	1-2023	1-2024	+ / -	1-2023	1-2024	+ / -	1-2023	1-2024	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	95	1	1.1%	584	15	2.6%	\$527,500	\$585,000	+10.9%	\$590,000	\$600,000	+1.7%	\$573,857	\$571,660	-0.4%	\$701,261	\$720,881	+2.8%
Deerfield	26	1	3.8%	363	7	1.9%	\$433,125	\$405,000	-6.5%	\$550,000	\$560,000	+1.8%	\$459,911	\$452,501	-1.6%	\$606,726	\$649,959	+7.1%
Evanston	75	2	2.7%	870	18	2.1%	\$191,470	\$220,500	+15.2%	\$383,000	\$372,500	-2.7%	\$204,167	\$236,997	+16.1%	\$515,340	\$493,639	-4.2%
Glencoe	19	0	0.0%	129	1	0.8%	\$595,000	\$955,000	+60.5%	\$1,350,006	\$1,321,188	-2.1%	\$595,000	\$955,000	+60.5%	\$1,533,383	\$1,567,304	+2.2%
Glenview, Golf	45	0	0.0%	717	14	2.0%	\$273,000	\$507,500	+85.9%	\$550,000	\$575,000	+4.5%	\$314,220	\$612,529	+94.9%	\$648,326	\$686,808	+5.9%
Highland Park	44	0	0.0%	373	5	1.3%	\$422,100	\$334,000	-20.9%	\$634,000	\$654,000	+3.2%	\$502,873	\$378,400	-24.8%	\$767,873	\$783,122	+2.0%
Highwood	4	0	0.0%	26	1	3.8%	\$189,000	\$550,000	+191.0%	\$363,500	\$430,000	+18.3%	\$189,000	\$550,000	+191.0%	\$439,914	\$470,180	+6.9%
Inverness	9	0	0.0%	87	1	1.1%	\$602,500	\$295,000	-51.0%	\$687,500	\$678,500	-1.3%	\$595,633	\$295,000	-50.5%	\$762,077	\$745,968	-2.1%
Kenilworth	7	0	0.0%	46	0	0.0%	\$0	\$0	--	\$2,100,000	\$1,513,750	-27.9%	\$0	\$0	--	\$2,146,302	\$1,784,847	-16.8%
Lake Bluff	17	0	0.0%	137	3	2.2%	\$364,500	\$730,000	+100.3%	\$532,500	\$555,000	+4.2%	\$943,908	\$642,083	-32.0%	\$779,856	\$639,779	-18.0%
Lake Forest	55	0	0.0%	342	4	1.2%	\$760,000	\$434,000	-42.9%	\$1,051,000	\$960,000	-8.7%	\$976,021	\$455,000	-53.4%	\$1,316,525	\$1,154,660	-12.3%
Lincolnshire	19	1	5.3%	134	2	1.5%	\$422,900	\$340,000	-19.6%	\$620,000	\$601,000	-3.1%	\$399,209	\$340,000	-14.8%	\$678,602	\$702,943	+3.6%
Lincolnwood	12	1	8.3%	115	2	1.7%	\$882,007	\$773,725	-12.3%	\$464,000	\$512,000	+10.3%	\$927,336	\$773,725	-16.6%	\$506,453	\$573,992	+13.3%
Mettawa	4	0	0.0%	7	1	14.3%	\$0	\$380,000	--	\$1,150,000	\$1,053,412	-8.4%	\$0	\$380,000	--	\$1,258,861	\$1,100,221	-12.6%
Morton Grove	27	1	3.7%	266	7	2.6%	\$270,000	\$265,100	-1.8%	\$375,000	\$389,000	+3.7%	\$292,879	\$295,046	+0.7%	\$373,746	\$398,744	+6.7%
Northbrook	52	3	5.8%	576	11	1.9%	\$370,000	\$460,000	+24.3%	\$518,185	\$549,500	+6.0%	\$452,372	\$502,328	+11.0%	\$615,068	\$630,111	+2.4%
Northfield	9	0	0.0%	94	0	0.0%	\$1,373,500	\$0	-100.0%	\$776,000	\$650,000	-16.2%	\$1,373,500	\$0	-100.0%	\$968,378	\$899,525	-7.1%
Prairie View	2	1	50.0%	11	3	27.3%	\$0	\$320,000	--	\$372,500	\$359,000	-3.6%	\$0	\$385,000	--	\$449,818	\$371,000	-17.5%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	55	1	1.8%	542	17	3.1%	\$289,510	\$325,000	+12.3%	\$355,000	\$370,000	+4.2%	\$281,740	\$319,646	+13.5%	\$362,208	\$381,675	+5.4%
Wilmette	20	1	5.0%	396	5	1.3%	\$372,506	\$346,500	-7.0%	\$775,000	\$845,000	+9.0%	\$446,105	\$597,580	+34.0%	\$955,591	\$1,014,179	+6.1%
Winnetka	13	0	0.0%	199	1	0.5%	\$1,695,000	\$715,000	-57.8%	\$1,470,000	\$1,550,000	+5.4%	\$1,695,000	\$715,000	-57.8%	\$1,783,007	\$1,879,952	+5.4%