

# Lender-Mediated Report – February 2024

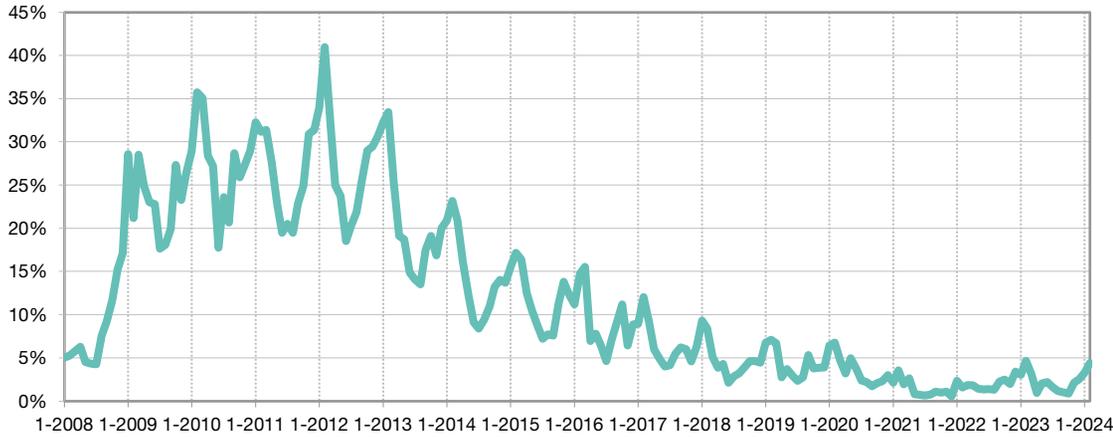


NORTH SHORE-BARRINGTON ASSOCIATION OF REALTORS®

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only.

## Share of Closed Sales that were Lender-Mediated: 4.4%



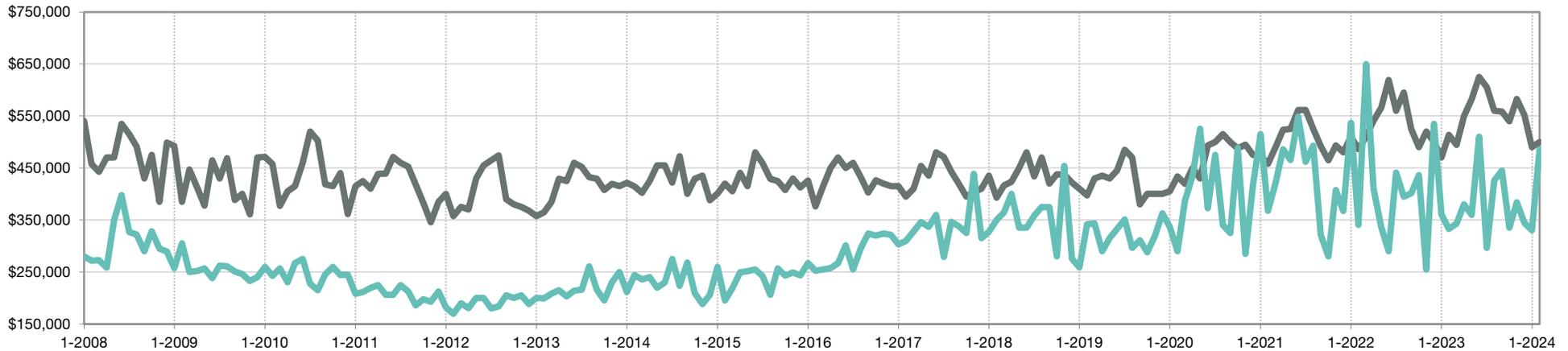
Closed Sales	2-2023	2-2024	+ / -
Traditional	286	304	+6.3%
REO	12	11	-8.3%
Short Sales	2	3	+50.0%
Total Market*	300	318	+6.0%

Median Sales Price	2-2023	2-2024	+ / -
Traditional	\$513,500	\$500,000	-2.6%
REO	\$332,500	\$478,000	+43.8%
Short Sales	\$319,000	\$525,000	+64.6%
Total Market*	\$502,250	\$499,500	-0.5%

\* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

## Median Sales Prices

— Traditional      — Lender-Mediated



# Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

February 2024

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	2-2023	2-2024	+ / -	2-2023	2-2024	+ / -	2-2023	2-2024	+ / -	2-2023	2-2024	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	104	1	1.0%	588	15	2.6%	\$498,751	\$615,000	+23.3%	\$591,000	\$599,900	+1.5%	\$545,400	\$600,867	+10.2%	\$703,744	\$718,222	+2.1%
Deerfield	30	0	0.0%	371	8	2.2%	\$377,500	\$464,628	+23.1%	\$550,500	\$560,000	+1.7%	\$401,021	\$489,063	+22.0%	\$611,130	\$649,774	+6.3%
Evanston	97	1	1.0%	882	19	2.2%	\$180,970	\$225,000	+24.3%	\$392,750	\$370,000	-5.8%	\$189,753	\$261,997	+38.1%	\$521,212	\$491,131	-5.8%
Glencoe	19	0	0.0%	127	1	0.8%	\$595,000	\$955,000	+60.5%	\$1,337,500	\$1,333,188	-0.3%	\$595,000	\$955,000	+60.5%	\$1,531,447	\$1,569,734	+2.5%
Glenview, Golf	54	1	1.9%	719	14	1.9%	\$311,500	\$540,000	+73.4%	\$549,900	\$577,000	+4.9%	\$329,581	\$617,171	+87.3%	\$650,069	\$689,368	+6.0%
Highland Park	56	0	0.0%	384	5	1.3%	\$410,550	\$386,000	-6.0%	\$638,750	\$650,000	+1.8%	\$469,967	\$434,000	-7.7%	\$777,591	\$789,406	+1.5%
Highwood	4	0	0.0%	25	1	4.0%	\$189,000	\$550,000	+191.0%	\$367,500	\$423,000	+15.1%	\$189,000	\$550,000	+191.0%	\$451,476	\$462,688	+2.5%
Inverness	9	0	0.0%	89	1	1.1%	\$602,500	\$295,000	-51.0%	\$699,000	\$694,073	-0.7%	\$595,633	\$295,000	-50.5%	\$771,739	\$749,389	-2.9%
Kenilworth	8	0	0.0%	42	0	0.0%	\$0	\$0	--	\$2,032,500	\$1,563,750	-23.1%	\$0	\$0	--	\$2,093,648	\$1,800,785	-14.0%
Lake Bluff	16	0	0.0%	140	3	2.1%	\$369,000	\$730,000	+97.8%	\$537,500	\$560,000	+4.2%	\$1,100,090	\$642,083	-41.6%	\$801,505	\$687,879	-14.2%
Lake Forest	67	0	0.0%	346	4	1.2%	\$670,000	\$565,000	-15.7%	\$1,072,500	\$970,000	-9.6%	\$941,712	\$662,500	-29.6%	\$1,328,047	\$1,159,671	-12.7%
Lincolnshire	15	0	0.0%	129	2	1.6%	\$422,900	\$340,000	-19.6%	\$625,000	\$620,000	-0.8%	\$417,314	\$340,000	-18.5%	\$682,904	\$711,401	+4.2%
Lincolnwood	11	0	0.0%	115	2	1.7%	\$882,007	\$773,725	-12.3%	\$447,500	\$512,000	+14.4%	\$927,336	\$773,725	-16.6%	\$492,698	\$584,877	+18.7%
Mettawa	5	0	0.0%	7	1	14.3%	\$0	\$380,000	--	\$1,287,500	\$1,053,412	-18.2%	\$0	\$380,000	--	\$1,381,078	\$1,100,221	-20.3%
Morton Grove	30	1	3.3%	264	7	2.7%	\$335,150	\$265,100	-20.9%	\$375,000	\$389,000	+3.7%	\$314,179	\$301,461	-4.0%	\$372,491	\$396,566	+6.5%
Northbrook	53	2	3.8%	571	11	1.9%	\$370,000	\$460,000	+24.3%	\$515,000	\$551,750	+7.1%	\$454,396	\$503,955	+10.9%	\$613,223	\$640,958	+4.5%
Northfield	12	0	0.0%	96	0	0.0%	\$1,373,500	\$0	-100.0%	\$775,500	\$650,000	-16.2%	\$1,373,500	\$0	-100.0%	\$976,264	\$873,082	-10.6%
Prairie View	3	1	33.3%	9	1	11.1%	\$417,501	\$320,000	-23.4%	\$362,500	\$359,000	-1.0%	\$417,501	\$320,000	-23.4%	\$465,056	\$371,000	-20.2%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	59	3	5.1%	539	17	3.2%	\$279,019	\$362,254	+29.8%	\$355,000	\$375,000	+5.6%	\$272,102	\$344,352	+26.6%	\$362,552	\$383,879	+5.9%
Wilmette	38	1	2.6%	388	5	1.3%	\$372,506	\$346,500	-7.0%	\$783,500	\$850,000	+8.5%	\$446,105	\$597,580	+34.0%	\$969,467	\$1,008,699	+4.0%
Winnetka	23	0	0.0%	207	1	0.5%	\$1,695,000	\$715,000	-57.8%	\$1,477,734	\$1,531,250	+3.6%	\$1,695,000	\$715,000	-57.8%	\$1,782,747	\$1,881,033	+5.5%