

# Lender-Mediated Report – March 2024

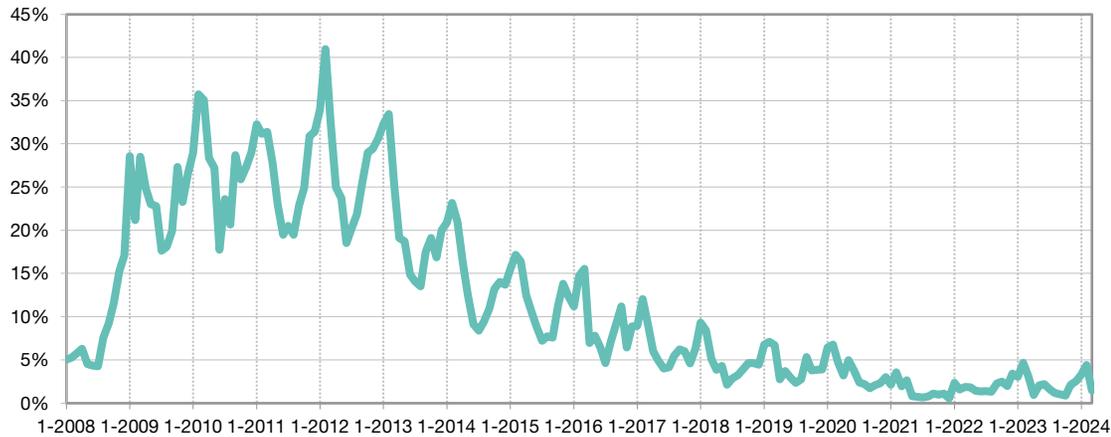


NORTH SHORE-BARRINGTON  
ASSOCIATION OF REALTORS®

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC  
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"  
"Pre-Foreclosure" or "Short Sale." Residential activity only.

**Share of Closed Sales that were Lender-Mediated: 1.5%**



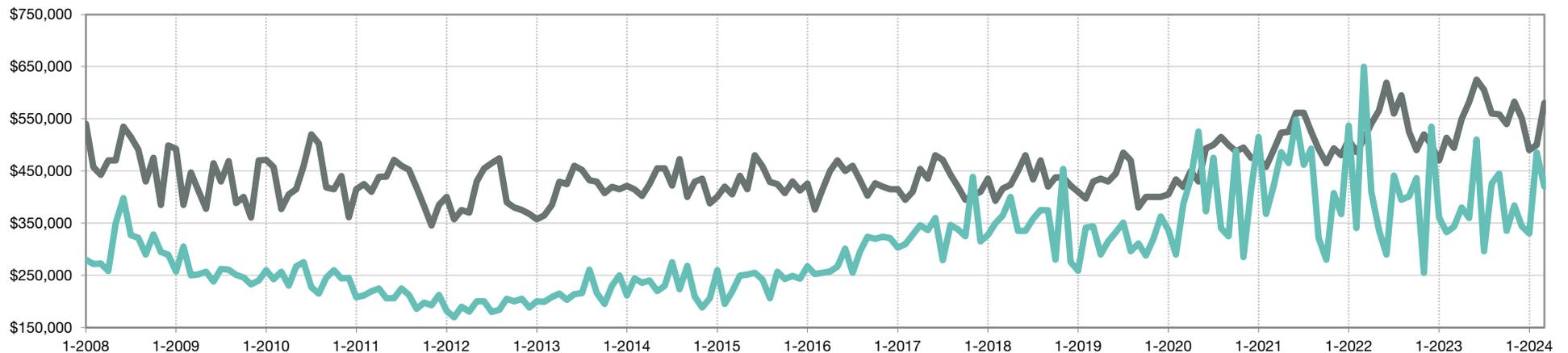
Closed Sales	3-2023	3-2024	+ / -
Traditional	464	402	-13.4%
REO	13	3	-76.9%
Short Sales	2	3	+50.0%
Total Market*	479	408	-14.8%

Median Sales Price	3-2023	3-2024	+ / -
Traditional	\$494,500	\$580,000	+17.3%
REO	\$385,000	\$300,000	-22.1%
Short Sales	\$314,500	\$540,000	+71.7%
Total Market*	\$490,000	\$577,000	+17.8%

\* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

## Median Sales Prices

— Traditional      — Lender-Mediated



# Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

March 2024

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	3-2023	3-2024	+ / -	3-2023	3-2024	+ / -	3-2023	3-2024	+ / -	3-2023	3-2024	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	107	1	0.9%	586	14	2.4%	\$498,751	\$600,000	+20.3%	\$586,625	\$599,950	+2.3%	\$551,338	\$597,714	+8.4%	\$710,073	\$713,280	+0.5%
Deerfield	35	0	0.0%	366	7	1.9%	\$377,500	\$540,000	+43.0%	\$550,000	\$575,000	+4.5%	\$406,923	\$514,750	+26.5%	\$605,035	\$663,058	+9.6%
Evanston	81	2	2.5%	853	15	1.8%	\$201,000	\$225,000	+11.9%	\$384,000	\$375,444	-2.2%	\$202,336	\$264,330	+30.6%	\$512,293	\$499,095	-2.6%
Glencoe	21	0	0.0%	129	0	0.0%	\$625,000	\$0	-100.0%	\$1,370,000	\$1,345,000	-1.8%	\$715,000	\$0	-100.0%	\$1,549,398	\$1,600,548	+3.3%
Glenview, Golf	38	0	0.0%	709	13	1.8%	\$350,000	\$455,000	+30.0%	\$550,000	\$578,500	+5.2%	\$347,929	\$615,300	+76.8%	\$659,758	\$694,366	+5.2%
Highland Park	45	0	0.0%	388	4	1.0%	\$399,000	\$360,000	-9.8%	\$647,500	\$675,000	+4.2%	\$491,136	\$327,500	-33.3%	\$787,031	\$809,312	+2.8%
Highwood	6	0	0.0%	21	1	4.8%	\$189,000	\$550,000	+191.0%	\$363,500	\$435,500	+19.8%	\$189,000	\$550,000	+191.0%	\$440,608	\$483,225	+9.7%
Inverness	11	0	0.0%	87	1	1.1%	\$602,500	\$295,000	-51.0%	\$687,500	\$708,073	+3.0%	\$595,633	\$295,000	-50.5%	\$761,341	\$747,264	-1.8%
Kenilworth	5	0	0.0%	42	0	0.0%	\$0	\$0	--	\$1,950,000	\$1,564,500	-19.8%	\$0	\$0	--	\$2,050,486	\$1,869,927	-8.8%
Lake Bluff	17	0	0.0%	136	3	2.2%	\$369,000	\$730,000	+97.8%	\$535,000	\$580,000	+8.4%	\$1,100,090	\$642,083	-41.6%	\$753,521	\$721,662	-4.2%
Lake Forest	68	2	2.9%	351	4	1.1%	\$665,000	\$565,000	-15.0%	\$1,087,500	\$980,000	-9.9%	\$903,475	\$662,500	-26.7%	\$1,327,513	\$1,168,744	-12.0%
Lincolnshire	17	0	0.0%	139	3	2.2%	\$422,900	\$325,000	-23.1%	\$629,000	\$599,950	-4.6%	\$417,314	\$300,000	-28.1%	\$691,503	\$699,867	+1.2%
Lincolnwood	12	0	0.0%	112	2	1.8%	\$816,004	\$773,725	-5.2%	\$447,500	\$523,500	+17.0%	\$816,004	\$773,725	-5.2%	\$499,257	\$592,520	+18.7%
Mettawa	4	0	0.0%	7	1	14.3%	\$0	\$380,000	--	\$1,500,000	\$1,053,412	-29.8%	\$0	\$380,000	--	\$1,448,309	\$1,100,221	-24.0%
Morton Grove	24	2	8.3%	265	7	2.6%	\$335,150	\$265,100	-20.9%	\$375,000	\$390,000	+4.0%	\$314,179	\$301,461	-4.0%	\$375,929	\$399,242	+6.2%
Northbrook	49	3	6.1%	554	11	2.0%	\$397,500	\$460,000	+15.7%	\$516,000	\$569,600	+10.4%	\$452,164	\$512,591	+13.4%	\$613,073	\$650,225	+6.1%
Northfield	13	0	0.0%	102	0	0.0%	\$1,373,500	\$0	-100.0%	\$750,000	\$656,500	-12.5%	\$1,373,500	\$0	-100.0%	\$949,066	\$899,729	-5.2%
Prairie View	2	1	50.0%	9	1	11.1%	\$417,501	\$320,000	-23.4%	\$362,500	\$359,000	-1.0%	\$417,501	\$320,000	-23.4%	\$465,056	\$371,000	-20.2%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	51	3	5.9%	537	15	2.8%	\$305,000	\$362,254	+18.8%	\$359,500	\$375,000	+4.3%	\$291,290	\$346,732	+19.0%	\$364,297	\$387,263	+6.3%
Wilmette	30	2	6.7%	372	6	1.6%	\$375,000	\$364,000	-2.9%	\$785,000	\$850,000	+8.3%	\$460,561	\$593,817	+28.9%	\$973,853	\$1,029,904	+5.8%
Winnetka	17	0	0.0%	203	1	0.5%	\$0	\$715,000	--	\$1,417,500	\$1,556,461	+9.8%	\$0	\$715,000	--	\$1,741,205	\$1,920,499	+10.3%