

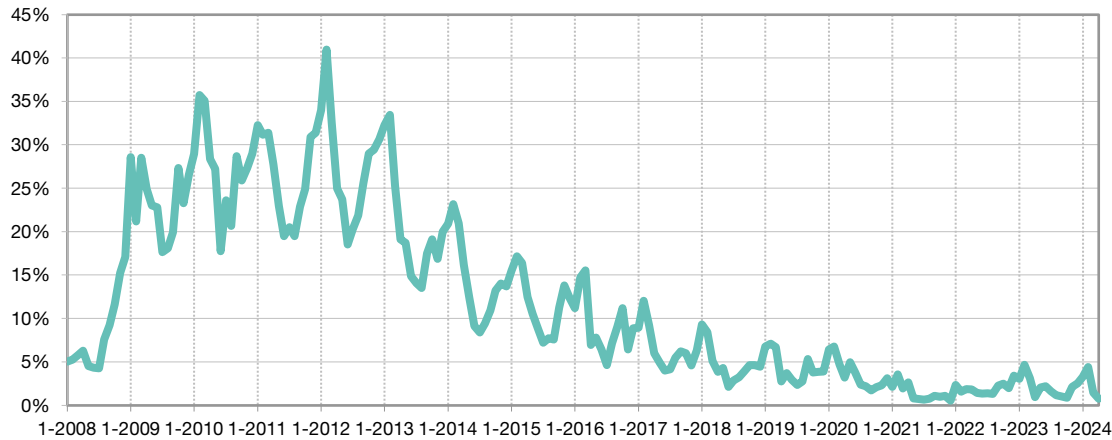
Lender-Mediated Report – April 2024



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 0.8%



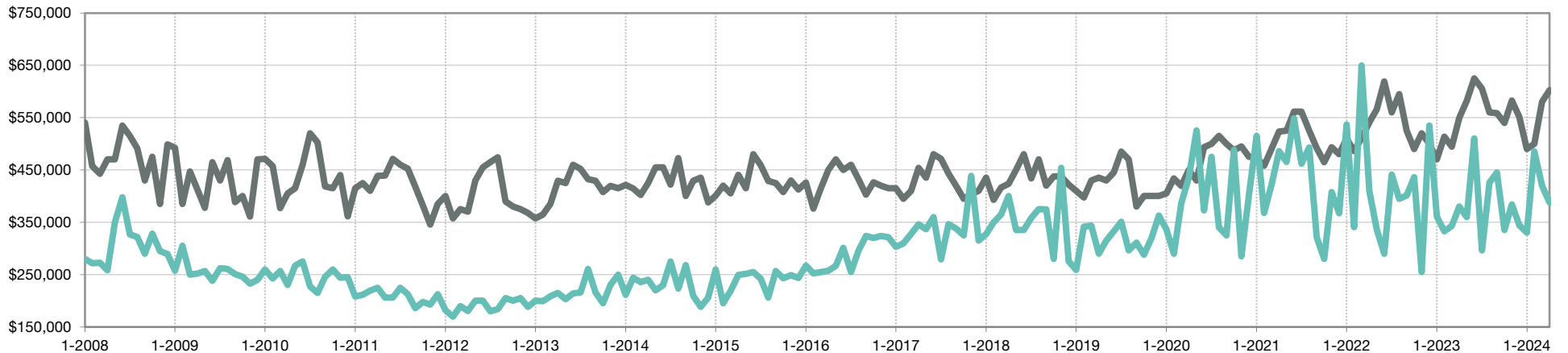
Closed Sales	4-2023	4-2024	+ / -
Traditional	531	521	-1.9%
REO	4	3	-25.0%
Short Sales	1	1	0.0%
Total Market*	536	525	-2.1%

Median Sales Price	4-2023	4-2024	+ / -
Traditional	\$549,500	\$602,500	+9.6%
REO	\$423,627	\$465,000	+9.8%
Short Sales	\$325,000	\$279,000	-14.2%
Total Market*	\$542,500	\$600,000	+10.6%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®



Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

April 2024

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	4-2023	4-2024	+ / -	4-2023	4-2024	+ / -	4-2023	4-2024	+ / -	4-2023	4-2024	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	122	0	0.0%	563	14	2.5%	\$472,502	\$600,000	+27.0%	\$575,000	\$599,000	+4.2%	\$553,094	\$597,714	+8.1%	\$705,684	\$715,028	+1.3%
Deerfield	41	0	0.0%	367	6	1.6%	\$390,000	\$472,500	+21.2%	\$544,750	\$600,000	+10.1%	\$416,769	\$488,542	+17.2%	\$601,668	\$676,944	+12.5%
Evanston	82	3	3.7%	864	15	1.7%	\$191,470	\$225,000	+17.5%	\$380,000	\$385,501	+1.4%	\$196,452	\$264,330	+34.6%	\$506,339	\$510,700	+0.9%
Glencoe	19	1	5.3%	130	0	0.0%	\$625,000	\$0	-100.0%	\$1,360,500	\$1,357,500	-0.2%	\$715,000	\$0	-100.0%	\$1,554,969	\$1,617,437	+4.0%
Glenview, Golf	50	0	0.0%	712	14	2.0%	\$375,000	\$540,000	+44.0%	\$550,000	\$585,000	+6.4%	\$361,914	\$637,993	+76.3%	\$656,134	\$708,301	+8.0%
Highland Park	62	0	0.0%	397	5	1.3%	\$442,000	\$386,000	-12.7%	\$649,500	\$678,250	+4.4%	\$502,800	\$355,000	-29.4%	\$787,463	\$803,126	+2.0%
Highwood	4	0	0.0%	19	1	5.3%	\$189,000	\$550,000	+191.0%	\$367,500	\$427,500	+16.3%	\$189,000	\$550,000	+191.0%	\$464,539	\$436,694	-6.0%
Inverness	10	0	0.0%	81	1	1.2%	\$602,500	\$295,000	-51.0%	\$700,000	\$711,000	+1.6%	\$595,633	\$295,000	-50.5%	\$779,723	\$741,122	-5.0%
Kenilworth	8	0	0.0%	40	0	0.0%	\$0	\$0	--	\$1,950,000	\$1,564,500	-19.8%	\$0	\$0	--	\$2,006,774	\$1,872,099	-6.7%
Lake Bluff	20	0	0.0%	139	3	2.2%	\$369,000	\$730,000	+97.8%	\$490,500	\$615,000	+25.4%	\$1,100,090	\$642,083	-41.6%	\$702,864	\$759,394	+8.0%
Lake Forest	65	0	0.0%	340	4	1.2%	\$660,000	\$565,000	-14.4%	\$1,040,000	\$995,000	-4.3%	\$848,861	\$662,500	-22.0%	\$1,332,758	\$1,168,511	-12.3%
Lincolnshire	14	0	0.0%	141	2	1.4%	\$380,000	\$287,500	-24.3%	\$630,000	\$599,000	-4.9%	\$395,864	\$287,500	-27.4%	\$698,347	\$693,942	-0.6%
Lincolnwood	20	0	0.0%	105	2	1.9%	\$750,000	\$773,725	+3.2%	\$455,000	\$545,000	+19.8%	\$750,000	\$773,725	+3.2%	\$498,611	\$618,310	+24.0%
Mettawa	4	0	0.0%	6	0	0.0%	\$380,000	\$0	-100.0%	\$1,500,000	\$1,053,412	-29.8%	\$380,000	\$0	-100.0%	\$1,448,309	\$1,100,221	-24.0%
Morton Grove	22	2	9.1%	268	7	2.6%	\$336,575	\$265,100	-21.2%	\$375,000	\$390,000	+4.0%	\$317,156	\$293,032	-7.6%	\$378,459	\$396,032	+4.6%
Northbrook	64	1	1.6%	542	11	2.0%	\$397,500	\$441,500	+11.1%	\$519,685	\$580,000	+11.6%	\$447,182	\$498,341	+11.4%	\$621,692	\$652,039	+4.9%
Northfield	18	0	0.0%	109	0	0.0%	\$522,000	\$0	-100.0%	\$775,000	\$659,000	-15.0%	\$522,000	\$0	-100.0%	\$950,895	\$918,801	-3.4%
Prairie View	4	1	25.0%	10	1	10.0%	\$417,501	\$320,000	-23.4%	\$451,250	\$362,500	-19.7%	\$417,501	\$320,000	-23.4%	\$478,188	\$373,556	-21.9%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	61	1	1.6%	536	15	2.8%	\$310,000	\$362,254	+16.9%	\$357,000	\$380,000	+6.4%	\$301,989	\$346,732	+14.8%	\$365,842	\$390,105	+6.6%
Wilmette	34	1	2.9%	393	6	1.5%	\$388,000	\$364,000	-6.2%	\$800,000	\$846,000	+5.8%	\$477,331	\$593,817	+24.4%	\$994,225	\$1,030,867	+3.7%
Winnetka	22	1	4.5%	195	1	0.5%	\$0	\$715,000	--	\$1,397,500	\$1,556,461	+11.4%	\$0	\$715,000	--	\$1,705,207	\$1,936,464	+13.6%