

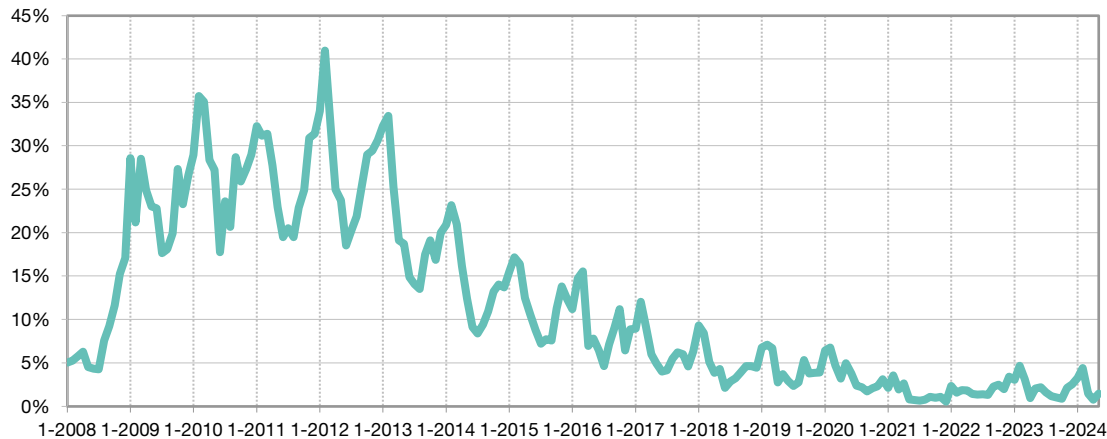
# Lender-Mediated Report – May 2024



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC  
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only.

**Share of Closed Sales that were Lender-Mediated: 1.5%**



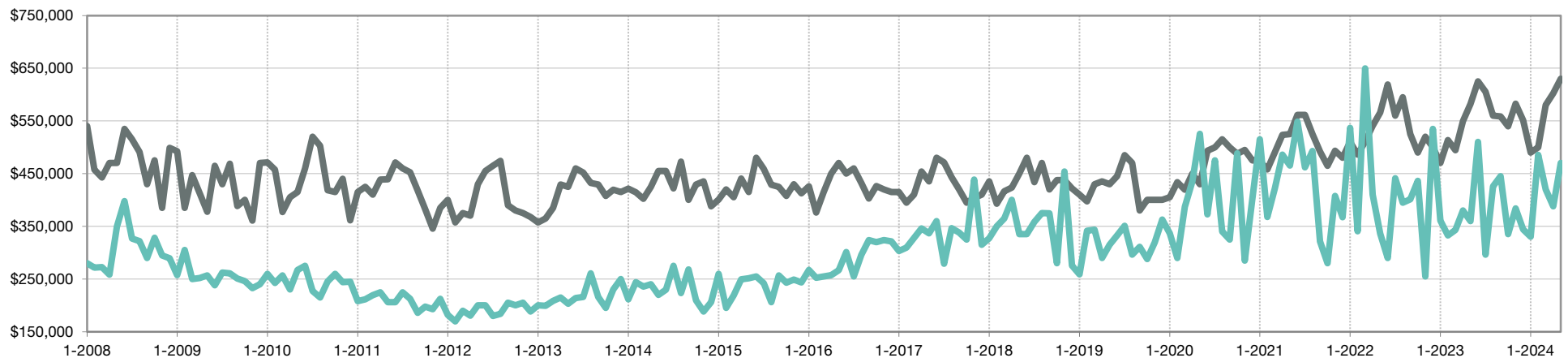
| Closed Sales  | 5-2023 | 5-2024 | + / -   |
|---------------|--------|--------|---------|
| Traditional   | 625    | 609    | -2.6%   |
| REO           | 12     | 6      | -50.0%  |
| Short Sales   | 1      | 3      | +200.0% |
| Total Market* | 638    | 618    | -3.1%   |

| Median Sales Price | 5-2023    | 5-2024    | + / -  |
|--------------------|-----------|-----------|--------|
| Traditional        | \$582,000 | \$630,000 | +8.2%  |
| REO                | \$349,950 | \$522,500 | +49.3% |
| Short Sales        | \$600,000 | \$305,000 | -49.2% |
| Total Market*      | \$580,000 | \$624,500 | +7.7%  |

\* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

## Median Sales Prices

— Traditional      — Lender-Mediated



# Lender-Mediated Report – Activity by Area

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®



Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

May 2024

|                 | Homes for Sale<br>Current Month |                 |       | Closed Sales<br>Last 12 Months |                 |       | Median Sales Price<br>For the 12 Months Ending... |           |         |                        |             |        | Average Sales Price<br>For the 12 Months Ending... |           |         |                        |             |        |
|-----------------|---------------------------------|-----------------|-------|--------------------------------|-----------------|-------|---|-----------|---------|------------------------|-------------|--------|--|-----------|---------|------------------------|-------------|--------|
|                 | Total                           | Lender-Mediated | Share | Total                          | Lender-Mediated | Share | 5-2023  | 5-2024    | + / -   | 5-2023                 | 5-2024      | + / -  | 5-2023   | 5-2024    | + / -   | 5-2023                 | 5-2024      | + / -  |
|                 |                                 |                 |       |                                |                 |       | Lender-Mediated                                   |           |         | Traditional Properties |             |        | Lender-Mediated                                    |           |         | Traditional Properties |             |        |
| Bannockburn     | 0                               | 0               | --    | 0                              | 0               | --    | \$0   | \$0       | --      | \$0                    | \$0         | --     | \$0  | \$0       | --      | \$0                    | \$0         | --     |
| Barrington Area | 145                             | 0               | 0.0%  | 551                            | 14              | 2.5%  | \$501,251   | \$574,000 | +14.5%  | \$567,500              | \$612,500   | +7.9%  | \$561,525  | \$583,429 | +3.9%   | \$695,409              | \$737,342   | +6.0%  |
| Deerfield       | 48                              | 2               | 4.2%  | 356                            | 5               | 1.4%  | \$411,563   | \$405,000 | -1.6%   | \$547,250              | \$610,000   | +11.5% | \$439,673  | \$466,250 | +6.0%   | \$614,740              | \$681,785   | +10.9% |
| Evanston        | 89                              | 2               | 2.2%  | 847                            | 12              | 1.4%  | \$201,000   | \$270,750 | +34.7%  | \$380,000              | \$387,500   | +2.0%  | \$197,745  | \$283,454 | +43.3%  | \$510,015              | \$512,965   | +0.6%  |
| Glencoe         | 24                              | 1               | 4.2%  | 136                            | 0               | 0.0%  | \$625,000   | \$0       | -100.0% | \$1,300,000            | \$1,365,000 | +5.0%  | \$715,000  | \$0       | -100.0% | \$1,564,654            | \$1,587,418 | +1.5%  |
| Glenview, Golf  | 75                              | 1               | 1.3%  | 708                            | 13              | 1.8%  | \$405,000   | \$455,000 | +12.3%  | \$550,000              | \$585,000   | +6.4%  | \$442,393  | \$635,069 | +43.6%  | \$661,607              | \$717,499   | +8.4%  |
| Highland Park   | 54                              | 0               | 0.0%  | 406                            | 4               | 1.0%  | \$392,000   | \$408,000 | +4.1%   | \$650,000              | \$680,000   | +4.6%  | \$451,200  | \$360,250 | -20.2%  | \$795,800              | \$810,831   | +1.9%  |
| Highwood        | 5                               | 1               | 20.0% | 16                             | 1               | 6.3%  | \$189,000   | \$550,000 | +191.0% | \$370,000              | \$425,000   | +14.9% | \$189,000  | \$550,000 | +191.0% | \$484,795              | \$399,500   | -17.6% |
| Inverness       | 13                              | 0               | 0.0%  | 82                             | 1               | 1.2%  | \$602,500   | \$295,000 | -51.0%  | \$680,000              | \$725,000   | +6.6%  | \$595,633  | \$295,000 | -50.5%  | \$762,556              | \$759,460   | -0.4%  |
| Kenilworth      | 12                              | 0               | 0.0%  | 40                             | 0               | 0.0%  | \$0   | \$0       | --      | \$1,950,000            | \$1,528,250 | -21.6% | \$0  | \$0       | --      | \$1,977,577            | \$1,889,126 | -4.5%  |
| Lake Bluff      | 18                              | 0               | 0.0%  | 139                            | 2               | 1.4%  | \$420,000   | \$598,125 | +42.4%  | \$492,750              | \$645,000   | +30.9% | \$1,174,090  | \$598,125 | -49.1%  | \$678,581              | \$805,749   | +18.7% |
| Lake Forest     | 72                              | 0               | 0.0%  | 331                            | 5               | 1.5%  | \$631,875   | \$575,000 | -9.0%   | \$1,075,000            | \$995,000   | -7.4%  | \$872,469  | \$645,000 | -26.1%  | \$1,349,583            | \$1,181,214 | -12.5% |
| Lincolnshire    | 17                              | 0               | 0.0%  | 147                            | 3               | 2.0%  | \$435,000   | \$355,000 | -18.4%  | \$612,950              | \$625,000   | +2.0%  | \$423,667  | \$375,000 | -11.5%  | \$687,663              | \$711,427   | +3.5%  |
| Lincolnwood     | 20                              | 0               | 0.0%  | 108                            | 2               | 1.9%  | \$750,000   | \$773,725 | +3.2%   | \$462,000              | \$523,500   | +13.3% | \$750,000  | \$773,725 | +3.2%   | \$509,928              | \$596,052   | +16.9% |
| Mettawa         | 4                               | 0               | 0.0%  | 7                              | 0               | 0.0%  | \$380,000   | \$0       | -100.0% | \$1,520,430            | \$1,306,824 | -14.0% | \$380,000  | \$0       | -100.0% | \$1,612,112            | \$1,257,332 | -22.0% |
| Morton Grove    | 37                              | 3               | 8.1%  | 252                            | 6               | 2.4%  | \$335,150   | \$262,050 | -21.8%  | \$375,000              | \$395,500   | +5.5%  | \$317,417  | \$288,621 | -9.1%   | \$374,732              | \$402,850   | +7.5%  |
| Northbrook      | 72                              | 1               | 1.4%  | 555                            | 11              | 2.0%  | \$451,750   | \$460,000 | +1.8%   | \$527,575              | \$585,000   | +10.9% | \$475,421  | \$537,850 | +13.1%  | \$633,139              | \$655,956   | +3.6%  |
| Northfield      | 20                              | 0               | 0.0%  | 109                            | 0               | 0.0%  | \$522,000   | \$0       | -100.0% | \$775,000              | \$700,000   | -9.7%  | \$522,000  | \$0       | -100.0% | \$948,809              | \$927,742   | -2.2%  |
| Prairie View    | 3                               | 0               | 0.0%  | 13                             | 2               | 15.4% | \$417,501   | \$310,165 | -25.7%  | \$317,000              | \$355,500   | +12.1% | \$417,501  | \$310,165 | -25.7%  | \$417,400              | \$349,909   | -16.2% |
| Riverwoods      | 0                               | 0               | --    | 0                              | 0               | --    | \$0   | \$0       | --      | \$0                    | \$0         | --     | \$0  | \$0       | --      | \$0                    | \$0         | --     |
| Skokie          | 61                              | 2               | 3.3%  | 555                            | 16              | 2.9%  | \$310,000   | \$343,627 | +10.8%  | \$360,000              | \$375,000   | +4.2%  | \$301,989  | \$341,436 | +13.1%  | \$370,409              | \$388,133   | +4.8%  |
| Wilmette        | 28                              | 0               | 0.0%  | 386                            | 6               | 1.6%  | \$375,000   | \$364,000 | -2.9%   | \$833,125              | \$870,000   | +4.4%  | \$462,061  | \$590,500 | +27.8%  | \$993,107              | \$1,067,654 | +7.5%  |
| Winnetka        | 33                              | 0               | 0.0%  | 193                            | 1               | 0.5%  | \$0   | \$715,000 | --      | \$1,446,100            | \$1,607,500 | +11.2% | \$0  | \$715,000 | --      | \$1,736,221            | \$1,989,870 | +14.6% |