

# Lender-Mediated Report – March 2025

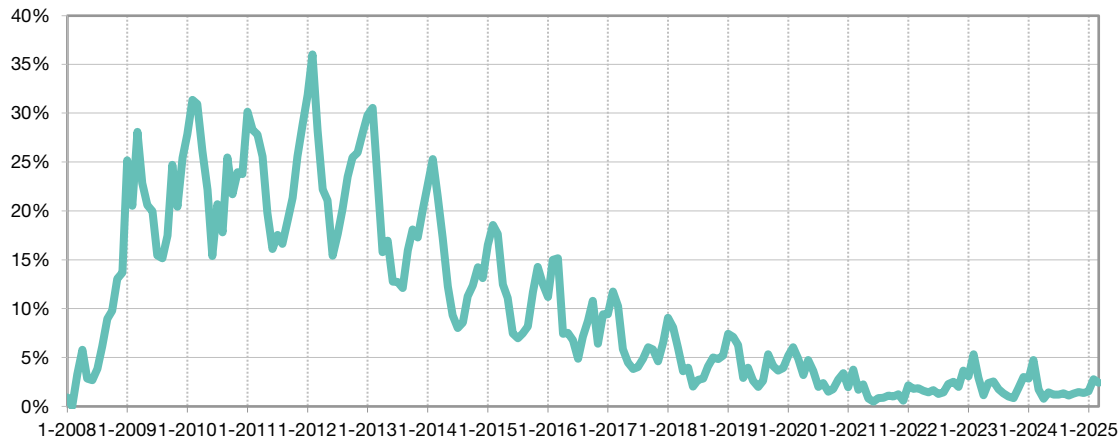
A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC  
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"  
"Pre-Foreclosure" or "Short Sale." Residential activity only.

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## Share of Closed Sales that were Lender-Mediated: 2.4%



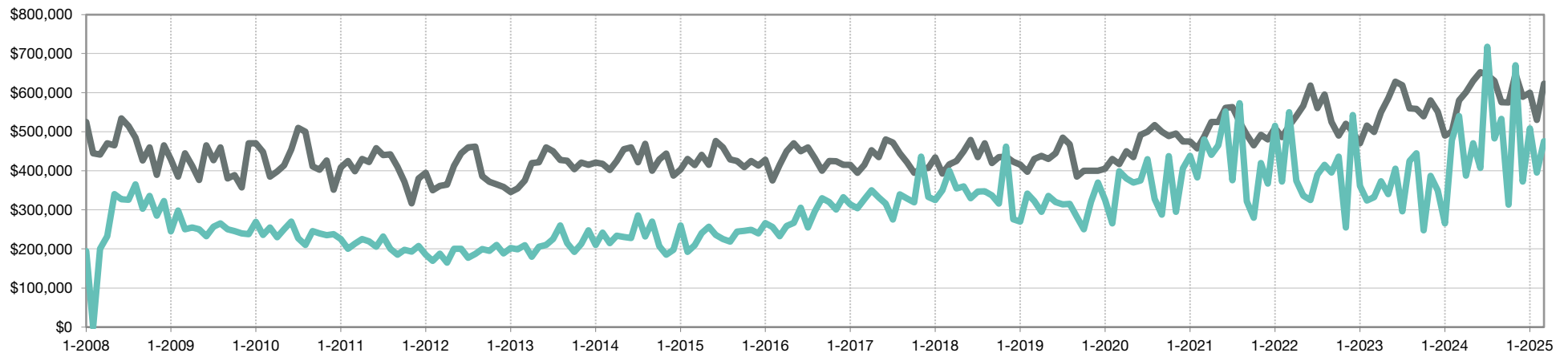
| Closed Sales  | 3-2024 | 3-2025 | + / -   |
|---------------|--------|--------|---------|
| Traditional   | 403    | 406    | +0.7%   |
| REO           | 4      | 8      | +100.0% |
| Short Sales   | 3      | 2      | -33.3%  |
| Total Market* | 410    | 416    | +1.5%   |

| Median Sales Price | 3-2024    | 3-2025    | + / -  |
|--------------------|-----------|-----------|--------|
| Traditional        | \$580,000 | \$622,500 | +7.3%  |
| REO                | \$477,500 | \$505,000 | +5.8%  |
| Short Sales        | \$540,000 | \$222,750 | -58.8% |
| Total Market*      | \$579,500 | \$615,750 | +6.3%  |

\* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

## Median Sales Prices

— Traditional — Lender-Mediated



# Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are **based on a rolling 12-month timeframe** through the month indicated.



March 2025

|                 | Homes for Sale<br>Current Month |                 |       | Closed Sales<br>Last 12 Months |                 |       | Median Sales Price<br>For the 12 Months Ending... |             |         |                        |             |        | Average Sales Price<br>For the 12 Months Ending... |             |         |                        |             |        |
|-----------------|---------------------------------|-----------------|-------|--------------------------------|-----------------|-------|---------------------------------------------------|-------------|---------|------------------------|-------------|--------|----------------------------------------------------|-------------|---------|------------------------|-------------|--------|
|                 | Total                           | Lender-Mediated | Share | Total                          | Lender-Mediated | Share | 3-2024                                            | 3-2025      | + / -   | 3-2024                 | 3-2025      | + / -  | 3-2024                                             | 3-2025      | + / -   | 3-2024                 | 3-2025      | + / -  |
|                 |                                 |                 |       |                                |                 |       | Lender-Mediated                                   |             |         | Traditional Properties |             |        | Lender-Mediated                                    |             |         | Traditional Properties |             |        |
| Bannockburn     | 2                               | 0               | 0.0%  | 12                             | 0               | 0.0%  | \$0                                               | \$0         | --      | \$1,030,500            | \$1,180,000 | +14.5% | \$0                                                | \$0         | --      | \$1,250,167            | \$1,367,583 | +9.4%  |
| Barrington Area | 106                             | 1               | 0.9%  | 590                            | 11              | 1.9%  | \$574,000                                         | \$470,000   | -18.1%  | \$600,000              | \$643,750   | +7.3%  | \$545,688                                          | \$537,582   | -1.5%   | \$717,264              | \$770,707   | +7.5%  |
| Deerfield       | 24                              | 0               | 0.0%  | 340                            | 5               | 1.5%  | \$540,000                                         | \$546,000   | +1.1%   | \$575,000              | \$635,000   | +10.4% | \$514,750                                          | \$612,400   | +19.0%  | \$666,481              | \$709,318   | +6.4%  |
| Evanston        | 49                              | 0               | 0.0%  | 802                            | 9               | 1.1%  | \$225,000                                         | \$220,000   | -2.2%   | \$375,000              | \$423,000   | +12.8% | \$267,130                                          | \$287,989   | +7.8%   | \$499,736              | \$551,346   | +10.3% |
| Glencoe         | 13                              | 0               | 0.0%  | 140                            | 1               | 0.7%  | \$0                                               | \$1,575,000 | --      | \$1,347,459            | \$1,600,000 | +18.7% | \$0                                                | \$1,575,000 | --      | \$1,598,788            | \$1,893,659 | +18.4% |
| Glenview, Golf  | 51                              | 0               | 0.0%  | 648                            | 5               | 0.8%  | \$450,000                                         | \$933,000   | +107.3% | \$580,000              | \$630,000   | +8.6%  | \$591,707                                          | \$792,000   | +33.8%  | \$698,709              | \$773,011   | +10.6% |
| Highland Park   | 40                              | 0               | 0.0%  | 468                            | 8               | 1.7%  | \$386,000                                         | \$650,000   | +68.4%  | \$675,750              | \$743,750   | +10.1% | \$476,714                                          | \$627,750   | +31.7%  | \$813,913              | \$890,875   | +9.5%  |
| Highwood        | 5                               | 0               | 0.0%  | 28                             | 1               | 3.6%  | \$550,000                                         | \$200,000   | -63.6%  | \$435,500              | \$495,000   | +13.7% | \$550,000                                          | \$200,000   | -63.6%  | \$483,225              | \$562,200   | +16.3% |
| Inverness       | 9                               | 0               | 0.0%  | 84                             | 1               | 1.2%  | \$295,000                                         | \$1,175,000 | +298.3% | \$682,000              | \$770,000   | +12.9% | \$295,000                                          | \$1,175,000 | +298.3% | \$743,298              | \$806,176   | +8.5%  |
| Kenilworth      | 7                               | 0               | 0.0%  | 40                             | 1               | 2.5%  | \$0                                               | \$2,100,000 | --      | \$1,600,000            | \$1,850,000 | +15.6% | \$0                                                | \$2,100,000 | --      | \$1,896,048            | \$2,032,926 | +7.2%  |
| Lake Bluff      | 18                              | 0               | 0.0%  | 160                            | 1               | 0.6%  | \$730,000                                         | \$3,000,000 | +311.0% | \$582,550              | \$715,000   | +22.7% | \$642,083                                          | \$3,000,000 | +367.2% | \$707,821              | \$853,376   | +20.6% |
| Lake Forest     | 54                              | 1               | 1.9%  | 292                            | 6               | 2.1%  | \$655,000                                         | \$710,000   | +8.4%   | \$985,000              | \$1,126,250 | +14.3% | \$661,000                                          | \$885,167   | +33.9%  | \$1,179,981            | \$1,300,480 | +10.2% |
| Lincolnshire    | 17                              | 0               | 0.0%  | 120                            | 1               | 0.8%  | \$272,500                                         | \$550,000   | +101.8% | \$599,900              | \$645,000   | +7.5%  | \$272,500                                          | \$550,000   | +101.8% | \$694,718              | \$712,079   | +2.5%  |
| Lincolnwood     | 14                              | 0               | 0.0%  | 125                            | 2               | 1.6%  | \$885,450                                         | \$416,250   | -53.0%  | \$527,000              | \$500,000   | -5.1%  | \$885,450                                          | \$416,250   | -53.0%  | \$596,710              | \$576,374   | -3.4%  |
| Mettawa         | 1                               | 0               | 0.0%  | 7                              | 0               | 0.0%  | \$380,000                                         | \$0         | -100.0% | \$1,053,412            | \$945,000   | -10.3% | \$380,000                                          | \$0         | -100.0% | \$1,100,221            | \$1,109,070 | +0.8%  |
| Morton Grove    | 31                              | 0               | 0.0%  | 290                            | 4               | 1.4%  | \$265,100                                         | \$349,600   | +31.9%  | \$389,500              | \$415,000   | +6.5%  | \$301,461                                          | \$332,050   | +10.1%  | \$395,196              | \$421,255   | +6.6%  |
| Northbrook      | 65                              | 0               | 0.0%  | 560                            | 7               | 1.3%  | \$441,500                                         | \$399,000   | -9.6%   | \$569,600              | \$620,000   | +8.8%  | \$495,762                                          | \$482,943   | -2.6%   | \$646,478              | \$724,333   | +12.0% |
| Northfield      | 12                              | 0               | 0.0%  | 100                            | 1               | 1.0%  | \$0                                               | \$425,100   | --      | \$654,000              | \$850,000   | +30.0% | \$0                                                | \$425,100   | --      | \$903,818              | \$1,118,540 | +23.8% |
| Prairie View    | 5                               | 0               | 0.0%  | 6                              | 1               | 16.7% | \$320,000                                         | \$300,330   | -6.1%   | \$359,000              | \$244,000   | -32.0% | \$320,000                                          | \$300,330   | -6.1%   | \$371,000              | \$388,400   | +4.7%  |
| Riverwoods      | 6                               | 0               | 0.0%  | 36                             | 2               | 5.6%  | \$636,000                                         | \$592,500   | -6.8%   | \$780,000              | \$940,000   | +20.5% | \$636,000                                          | \$592,500   | -6.8%   | \$915,942              | \$1,003,051 | +9.5%  |
| Skokie          | 53                              | 2               | 3.8%  | 542                            | 13              | 2.4%  | \$343,627                                         | \$331,000   | -3.7%   | \$375,000              | \$405,000   | +8.0%  | \$343,284                                          | \$324,600   | -5.4%   | \$385,029              | \$411,649   | +6.9%  |
| Wilmette        | 23                              | 0               | 0.0%  | 386                            | 5               | 1.3%  | \$364,000                                         | \$550,000   | +51.1%  | \$850,000              | \$950,000   | +11.8% | \$593,817                                          | \$615,000   | +3.6%   | \$1,034,039            | \$1,139,324 | +10.2% |
| Winnetka        | 17                              | 0               | 0.0%  | 202                            | 1               | 0.5%  | \$715,000                                         | \$920,000   | +28.7%  | \$1,560,000            | \$1,675,000 | +7.4%  | \$715,000                                          | \$920,000   | +28.7%  | \$1,931,191            | \$1,915,844 | -0.8%  |