

Lender-Mediated Report – April 2025

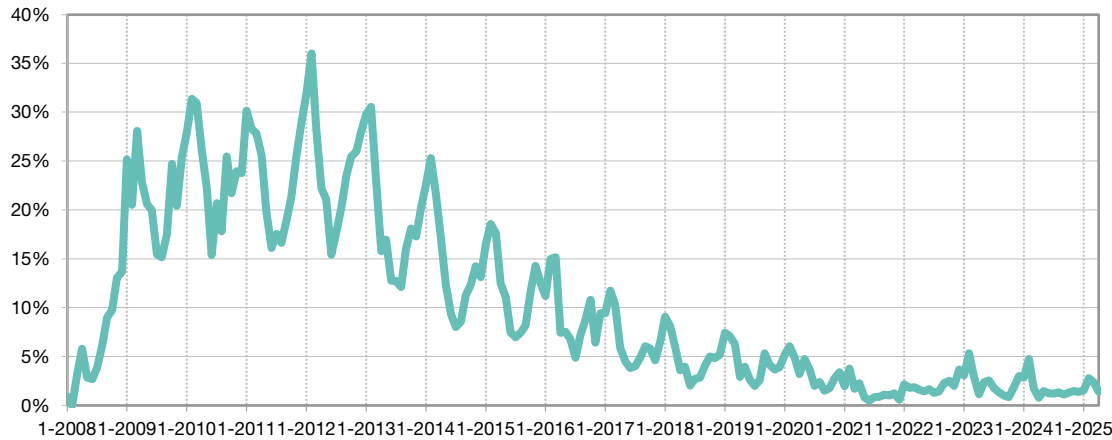
A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

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NORTH SHORE-BARRINGTON
ASSOCIATION OF REALTORS®

Share of Closed Sales that were Lender-Mediated: 1.4%



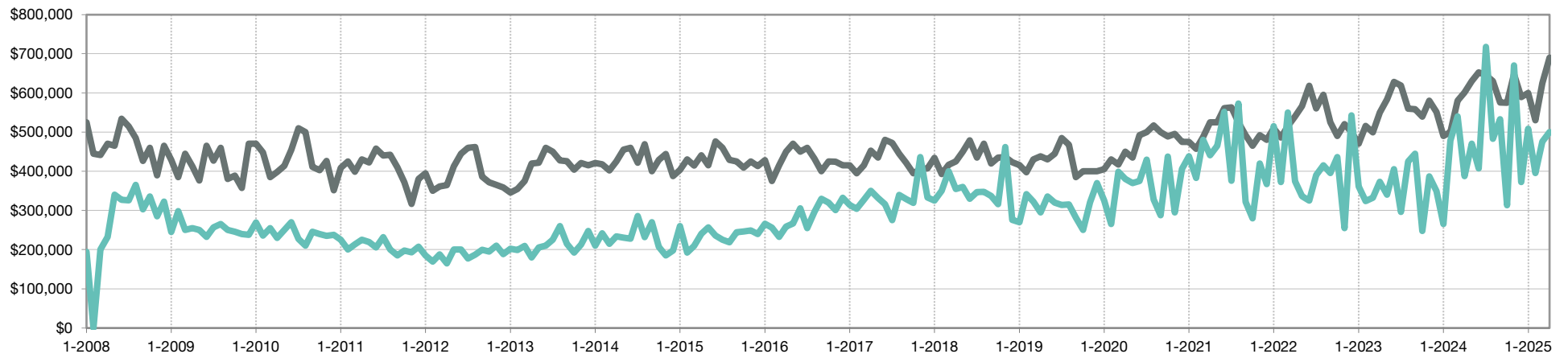
| Closed Sales | 4-2024 | 4-2025 | + / - |
|---------------|--------|--------|---------|
| Traditional | 522 | 497 | -4.8% |
| REO | 3 | 5 | +66.7% |
| Short Sales | 1 | 2 | +100.0% |
| Total Market* | 526 | 504 | -4.2% |

| Median Sales Price | 4-2024 | 4-2025 | + / - |
|--------------------|-----------|-----------|--------|
| Traditional | \$601,250 | \$690,000 | +14.8% |
| REO | \$465,000 | \$440,000 | -5.4% |
| Short Sales | \$279,000 | \$520,000 | +86.4% |
| Total Market* | \$599,500 | \$680,500 | +13.5% |

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are **based on a rolling 12-month timeframe** through the month indicated.



April 2025

| | Homes for Sale | | | Closed Sales | | | Median Sales Price | | | | | | Average Sales Price | | | | | |
|-----------------|----------------|-----------------|-------|----------------|-----------------|-------|-----------------------------|-------------|---------|------------------------|-------------|--------|-----------------------------|-------------|---------|------------------------|-------------|--------|
| | Current Month | | | Last 12 Months | | | For the 12 Months Ending... | | | | | | For the 12 Months Ending... | | | | | |
| | | | | | | | 4-2024 | 4-2025 | + / - | 4-2024 | 4-2025 | + / - | 4-2024 | 4-2025 | + / - | 4-2024 | 4-2025 | + / - |
| | Total | Lender-Mediated | Share | Total | Lender-Mediated | Share | Lender-Mediated | | | Traditional Properties | | | Lender-Mediated | | | Traditional Properties | | |
| Bannockburn | 2 | 0 | 0.0% | 14 | 0 | 0.0% | \$0 | \$0 | -- | \$1,030,500 | \$1,120,000 | +8.7% | \$0 | \$0 | -- | \$1,250,167 | \$1,278,643 | +2.3% |
| Barrington Area | 122 | 1 | 0.8% | 594 | 12 | 2.0% | \$574,000 | \$470,000 | -18.1% | \$600,000 | \$635,000 | +5.8% | \$545,688 | \$529,450 | -3.0% | \$719,222 | \$779,648 | +8.4% |
| Deerfield | 29 | 1 | 3.4% | 331 | 5 | 1.5% | \$472,500 | \$546,000 | +15.6% | \$605,000 | \$638,750 | +5.6% | \$488,542 | \$612,400 | +25.4% | \$680,662 | \$713,455 | +4.8% |
| Evanston | 68 | 0 | 0.0% | 781 | 11 | 1.4% | \$225,000 | \$225,000 | 0.0% | \$385,000 | \$425,000 | +10.4% | \$260,068 | \$319,718 | +22.9% | \$511,334 | \$559,919 | +9.5% |
| Glencoe | 13 | 0 | 0.0% | 138 | 1 | 0.7% | \$0 | \$1,575,000 | -- | \$1,357,500 | \$1,610,000 | +18.6% | \$0 | \$1,575,000 | -- | \$1,606,157 | \$1,971,023 | +22.7% |
| Glenview, Golf | 60 | 0 | 0.0% | 644 | 4 | 0.6% | \$455,000 | \$763,000 | +67.7% | \$589,500 | \$630,000 | +6.9% | \$614,460 | \$756,750 | +23.2% | \$712,585 | \$777,872 | +9.2% |
| Highland Park | 54 | 1 | 1.9% | 458 | 7 | 1.5% | \$405,500 | \$725,000 | +78.8% | \$680,000 | \$748,000 | +10.0% | \$475,250 | \$651,000 | +37.0% | \$807,503 | \$897,642 | +11.2% |
| Highwood | 7 | 1 | 14.3% | 27 | 1 | 3.7% | \$550,000 | \$200,000 | -63.6% | \$427,500 | \$498,750 | +16.7% | \$550,000 | \$200,000 | -63.6% | \$436,694 | \$580,073 | +32.8% |
| Inverness | 13 | 0 | 0.0% | 92 | 1 | 1.1% | \$295,000 | \$1,175,000 | +298.3% | \$706,145 | \$765,000 | +8.3% | \$295,000 | \$1,175,000 | +298.3% | \$736,607 | \$822,100 | +11.6% |
| Kenilworth | 5 | 0 | 0.0% | 48 | 1 | 2.1% | \$0 | \$2,100,000 | -- | \$1,600,000 | \$1,862,500 | +16.4% | \$0 | \$2,100,000 | -- | \$1,899,614 | \$2,084,002 | +9.7% |
| Lake Bluff | 23 | 1 | 4.3% | 162 | 1 | 0.6% | \$730,000 | \$3,000,000 | +311.0% | \$620,000 | \$725,000 | +16.9% | \$642,083 | \$3,000,000 | +367.2% | \$747,310 | \$852,026 | +14.0% |
| Lake Forest | 58 | 0 | 0.0% | 294 | 7 | 2.4% | \$655,000 | \$720,000 | +9.9% | \$999,000 | \$1,150,000 | +15.1% | \$661,000 | \$871,571 | +31.9% | \$1,180,119 | \$1,330,936 | +12.8% |
| Lincolnshire | 13 | 0 | 0.0% | 128 | 2 | 1.6% | \$220,000 | \$585,000 | +165.9% | \$597,150 | \$645,000 | +8.0% | \$220,000 | \$585,000 | +165.9% | \$688,862 | \$720,542 | +4.6% |
| Lincolnwood | 14 | 0 | 0.0% | 118 | 2 | 1.7% | \$885,450 | \$416,250 | -53.0% | \$550,000 | \$499,500 | -9.2% | \$885,450 | \$416,250 | -53.0% | \$622,785 | \$570,260 | -8.4% |
| Mettawa | 1 | 0 | 0.0% | 7 | 0 | 0.0% | \$0 | \$0 | -- | \$1,053,412 | \$945,000 | -10.3% | \$0 | \$0 | -- | \$1,100,221 | \$1,109,070 | +0.8% |
| Morton Grove | 32 | 1 | 3.1% | 285 | 3 | 1.1% | \$265,100 | \$350,000 | +32.0% | \$390,000 | \$415,000 | +6.4% | \$293,032 | \$349,733 | +19.3% | \$391,984 | \$424,296 | +8.2% |
| Northbrook | 84 | 0 | 0.0% | 560 | 6 | 1.1% | \$385,000 | \$462,000 | +20.0% | \$580,000 | \$625,000 | +7.8% | \$483,704 | \$511,683 | +5.8% | \$648,241 | \$730,651 | +12.7% |
| Northfield | 10 | 0 | 0.0% | 102 | 2 | 2.0% | \$0 | \$482,550 | -- | \$656,500 | \$841,250 | +28.1% | \$0 | \$482,550 | -- | \$923,532 | \$1,131,724 | +22.5% |
| Prairie View | 5 | 0 | 0.0% | 5 | 1 | 20.0% | \$320,000 | \$300,330 | -6.1% | \$362,500 | \$243,500 | -32.8% | \$320,000 | \$300,330 | -6.1% | \$373,556 | \$387,000 | +3.6% |
| Riverwoods | 7 | 0 | 0.0% | 37 | 2 | 5.4% | \$600,000 | \$592,500 | -1.3% | \$787,500 | \$930,000 | +18.1% | \$600,000 | \$592,500 | -1.3% | \$919,076 | \$997,967 | +8.6% |
| Skokie | 64 | 1 | 1.6% | 545 | 14 | 2.6% | \$343,627 | \$334,500 | -2.7% | \$380,000 | \$410,000 | +7.9% | \$343,284 | \$325,557 | -5.2% | \$387,922 | \$410,310 | +5.8% |
| Wilmette | 33 | 0 | 0.0% | 377 | 5 | 1.3% | \$364,000 | \$550,000 | +51.1% | \$850,000 | \$970,000 | +14.1% | \$593,817 | \$615,000 | +3.6% | \$1,034,794 | \$1,148,598 | +11.0% |
| Winnetka | 21 | 0 | 0.0% | 205 | 1 | 0.5% | \$715,000 | \$920,000 | +28.7% | \$1,560,000 | \$1,700,000 | +9.0% | \$715,000 | \$920,000 | +28.7% | \$1,947,943 | \$1,953,920 | +0.3% |