

# Lender-Mediated Report – May 2025

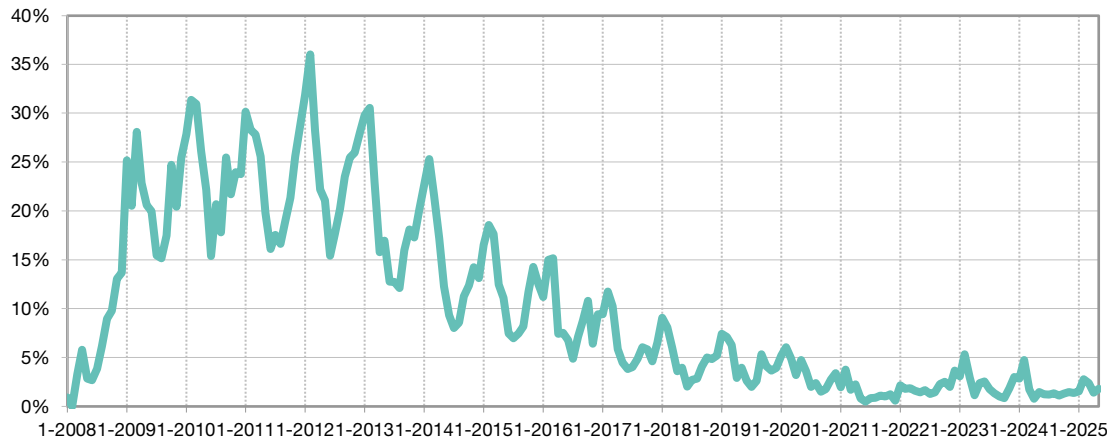
A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC  
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"  
"Pre-Foreclosure" or "Short Sale." Residential activity only.

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## Share of Closed Sales that were Lender-Mediated: 1.8%



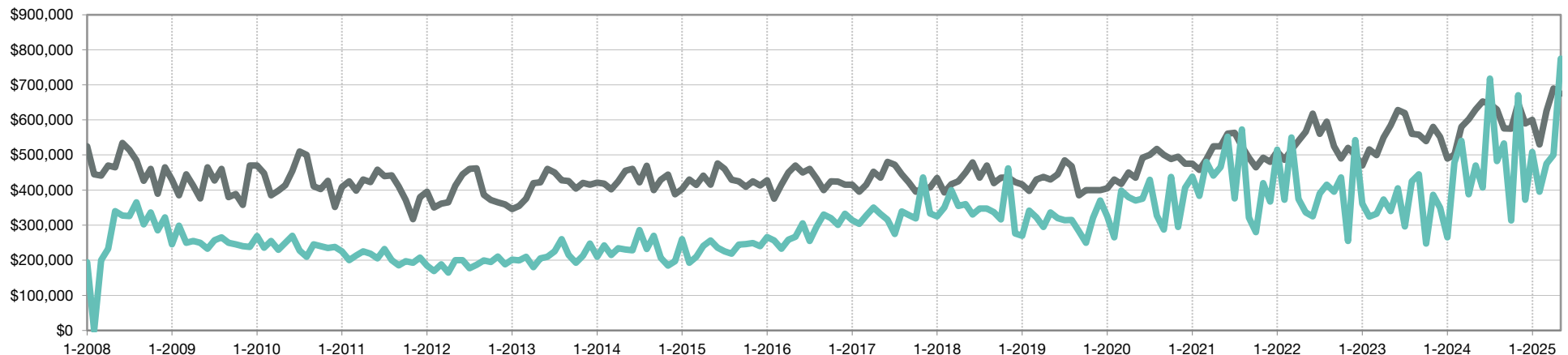
Closed Sales	5-2024	5-2025	+ / -
Traditional	615	554	-9.9%
REO	6	7	+16.7%
Short Sales	3	3	0.0%
Total Market*	624	564	-9.6%

Median Sales Price	5-2024	5-2025	+ / -
Traditional	\$630,000	\$675,000	+7.1%
REO	\$522,500	\$800,000	+53.1%
Short Sales	\$305,000	\$750,000	+145.9%
Total Market*	\$622,000	\$675,000	+8.5%

\* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

## Median Sales Prices

— Traditional — Lender-Mediated



# Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are **based on a rolling 12-month timeframe** through the month indicated.



May 2025

	Homes for Sale			Closed Sales			Median Sales Price						Average Sales Price					
	Current Month			Last 12 Months			For the 12 Months Ending...						For the 12 Months Ending...					
							5-2024	5-2025	+ / -	5-2024	5-2025	+ / -	5-2024	5-2025	+ / -	5-2024	5-2025	+ / -
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	2	0	0.0%	14	0	0.0%	\$0	\$0	--	\$1,065,000	\$1,187,500	+11.5%	\$0	\$0	--	\$1,098,714	\$1,394,714	+26.9%
Barrington Area	133	1	0.8%	599	10	1.7%	\$574,000	\$490,000	-14.6%	\$612,500	\$649,000	+6.0%	\$583,429	\$557,840	-4.4%	\$738,769	\$784,846	+6.2%
Deerfield	31	1	3.2%	323	5	1.5%	\$405,000	\$546,000	+34.8%	\$619,500	\$645,000	+4.1%	\$466,250	\$612,400	+31.3%	\$686,144	\$723,685	+5.5%
Evanston	79	1	1.3%	757	11	1.5%	\$256,500	\$225,000	-12.3%	\$386,000	\$425,000	+10.1%	\$279,768	\$319,718	+14.3%	\$513,148	\$560,094	+9.1%
Glencoe	14	0	0.0%	136	1	0.7%	\$0	\$1,575,000	--	\$1,365,000	\$1,610,000	+17.9%	\$0	\$1,575,000	--	\$1,595,079	\$1,972,449	+23.7%
Glenview, Golf	83	1	1.2%	642	4	0.6%	\$450,000	\$655,000	+45.6%	\$585,000	\$646,250	+10.5%	\$610,064	\$681,500	+11.7%	\$720,767	\$785,164	+8.9%
Highland Park	60	0	0.0%	451	8	1.8%	\$425,000	\$743,500	+74.9%	\$680,000	\$750,000	+10.3%	\$495,429	\$844,625	+70.5%	\$814,318	\$904,843	+11.1%
Highwood	6	0	0.0%	27	1	3.7%	\$550,000	\$200,000	-63.6%	\$425,000	\$510,000	+20.0%	\$550,000	\$200,000	-63.6%	\$399,500	\$583,342	+46.0%
Inverness	11	0	0.0%	98	1	1.0%	\$295,000	\$1,175,000	+298.3%	\$716,000	\$775,000	+8.2%	\$295,000	\$1,175,000	+298.3%	\$755,708	\$829,300	+9.7%
Kenilworth	9	0	0.0%	49	1	2.0%	\$0	\$2,100,000	--	\$1,529,000	\$1,868,750	+22.2%	\$0	\$2,100,000	--	\$1,917,078	\$2,053,964	+7.1%
Lake Bluff	25	0	0.0%	154	1	0.6%	\$598,125	\$3,000,000	+401.6%	\$645,000	\$725,000	+12.4%	\$598,125	\$3,000,000	+401.6%	\$795,512	\$844,407	+6.1%
Lake Forest	67	0	0.0%	298	8	2.7%	\$615,000	\$770,000	+25.2%	\$997,000	\$1,157,650	+16.1%	\$646,667	\$1,072,000	+65.8%	\$1,190,315	\$1,358,031	+14.1%
Lincolnshire	18	0	0.0%	123	1	0.8%	\$385,000	\$620,000	+61.0%	\$625,000	\$645,000	+3.2%	\$385,000	\$620,000	+61.0%	\$706,647	\$718,568	+1.7%
Lincolnwood	17	0	0.0%	115	3	2.6%	\$885,450	\$371,000	-58.1%	\$527,000	\$512,000	-2.8%	\$885,450	\$401,167	-54.7%	\$600,401	\$583,518	-2.8%
Mettawa	1	0	0.0%	8	0	0.0%	\$0	\$0	--	\$1,306,824	\$885,000	-32.3%	\$0	\$0	--	\$1,257,332	\$940,218	-25.2%
Morton Grove	29	0	0.0%	306	5	1.6%	\$262,050	\$350,000	+33.6%	\$395,000	\$420,000	+6.3%	\$288,621	\$449,840	+55.9%	\$398,504	\$427,014	+7.2%
Northbrook	100	0	0.0%	554	7	1.3%	\$385,000	\$399,000	+3.6%	\$585,000	\$625,000	+6.8%	\$517,135	\$511,429	-1.1%	\$652,927	\$726,508	+11.3%
Northfield	11	0	0.0%	102	3	2.9%	\$0	\$540,000	--	\$682,500	\$828,000	+21.3%	\$0	\$507,033	--	\$932,902	\$1,135,458	+21.7%
Prairie View	5	0	0.0%	3	0	0.0%	\$310,165	\$0	-100.0%	\$355,500	\$610,000	+71.6%	\$310,165	\$0	-100.0%	\$349,909	\$557,000	+59.2%
Riverwoods	8	0	0.0%	36	2	5.6%	\$0	\$592,500	--	\$807,000	\$908,500	+12.6%	\$0	\$592,500	--	\$937,306	\$972,908	+3.8%
Skokie	58	3	5.2%	532	13	2.4%	\$325,000	\$338,000	+4.0%	\$375,000	\$413,000	+10.1%	\$337,865	\$330,446	-2.2%	\$385,986	\$415,628	+7.7%
Wilmette	32	0	0.0%	362	4	1.1%	\$364,000	\$710,000	+95.1%	\$890,000	\$970,000	+9.0%	\$590,500	\$688,750	+16.6%	\$1,070,149	\$1,148,034	+7.3%
Winnetka	28	0	0.0%	204	1	0.5%	\$715,000	\$920,000	+28.7%	\$1,607,500	\$1,700,000	+5.8%	\$715,000	\$920,000	+28.7%	\$1,997,474	\$1,951,717	-2.3%