

# Lender-Mediated Report – November 2025

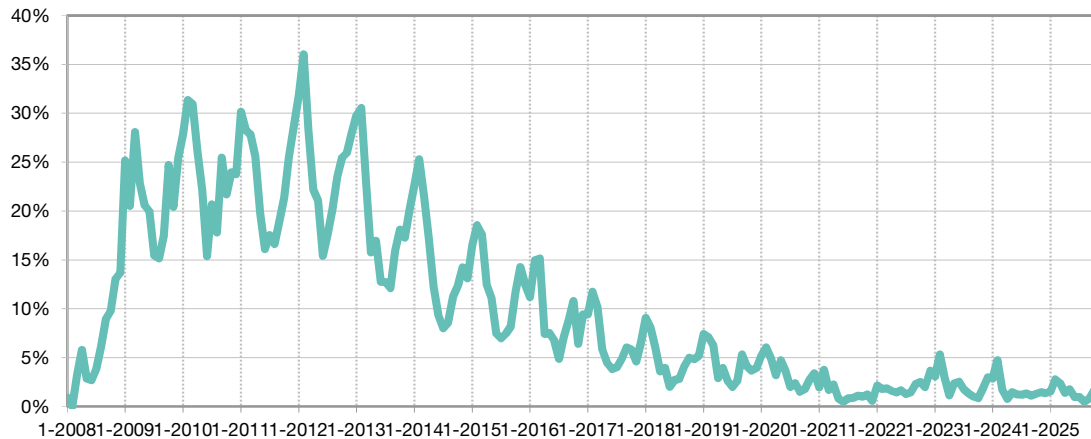
A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC  
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"  
"Pre-Foreclosure" or "Short Sale." Residential activity only.

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## Share of Closed Sales that were Lender-Mediated: 0.8%



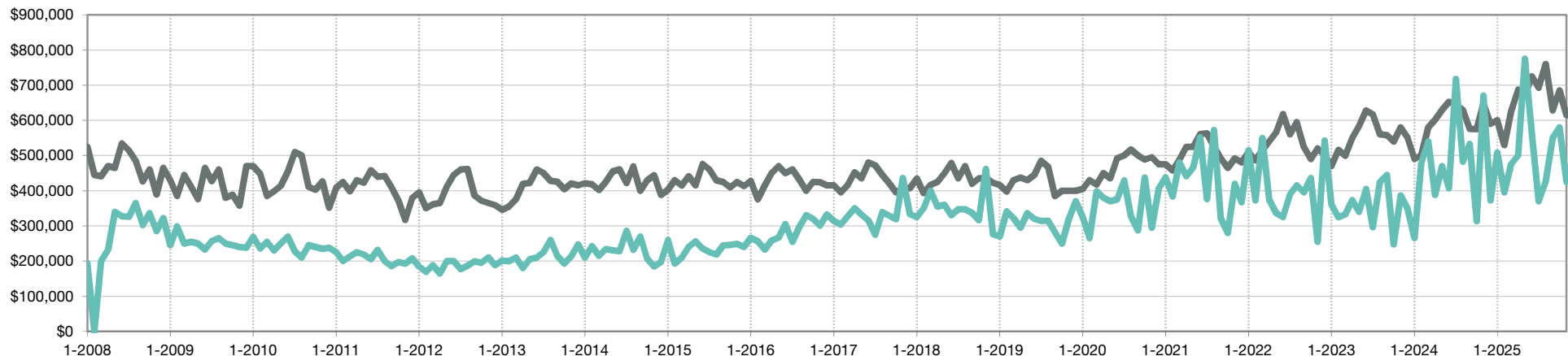
Closed Sales	11-2024	11-2025	+ / -
Traditional	410	393	-4.1%
REO	5	2	-60.0%
Short Sales	1	1	0.0%
Total Market*	416	396	-4.8%

Median Sales Price	11-2024	11-2025	+ / -
Traditional	\$647,500	\$615,000	-5.0%
REO	\$470,000	\$362,400	-22.9%
Short Sales	\$975,000	\$425,000	-56.4%
Total Market*	\$647,500	\$613,000	-5.3%

\* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

## Median Sales Prices

Traditional Lender-Mediated



# Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are **based on a rolling 12-month timeframe** through the month indicated.



November 2025

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	11-2024	11-2025	+ / -	11-2024	11-2025	+ / -	11-2024	11-2025	+ / -	11-2024	11-2025	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	3	0	0.0%	16	0	0.0%	\$0	\$0	--	\$1,065,000	\$1,187,500	+11.5%	\$0	\$0	--	\$1,345,200	\$1,308,125	-2.8%
Barrington Area	107	0	0.0%	636	12	1.9%	\$548,000	\$474,900	-13.3%	\$637,500	\$685,000	+7.5%	\$555,750	\$596,004	+7.2%	\$763,723	\$814,648	+6.7%
Deerfield	24	1	4.2%	345	3	0.9%	\$540,000	\$765,000	+41.7%	\$625,000	\$680,000	+8.8%	\$497,179	\$757,667	+52.4%	\$692,679	\$761,982	+10.0%
Evanston	86	2	2.3%	774	7	0.9%	\$225,000	\$275,000	+22.2%	\$405,000	\$469,000	+15.8%	\$302,854	\$332,907	+9.9%	\$526,166	\$612,856	+16.5%
Glencoe	22	0	0.0%	118	1	0.8%	\$1,575,000	\$640,000	-59.4%	\$1,610,000	\$1,600,000	-0.6%	\$1,575,000	\$640,000	-59.4%	\$1,852,283	\$1,907,241	+3.0%
Glenview, Golf	71	0	0.0%	664	4	0.6%	\$540,000	\$473,750	-12.3%	\$630,000	\$650,000	+3.2%	\$650,375	\$554,125	-14.8%	\$770,855	\$784,516	+1.8%
Highland Park	39	2	5.1%	433	7	1.6%	\$408,000	\$725,000	+77.7%	\$705,000	\$777,000	+10.2%	\$523,500	\$883,429	+68.8%	\$841,948	\$926,647	+10.1%
Highwood	3	0	0.0%	32	2	6.3%	\$0	\$275,000	--	\$440,000	\$477,500	+8.5%	\$0	\$275,000	--	\$543,210	\$526,143	-3.1%
Inverness	15	0	0.0%	115	0	0.0%	\$735,000	\$0	-100.0%	\$825,000	\$742,000	-10.1%	\$735,000	\$0	-100.0%	\$797,805	\$841,440	+5.5%
Kenilworth	4	0	0.0%	53	0	0.0%	\$2,100,000	\$0	-100.0%	\$1,742,500	\$1,950,000	+11.9%	\$2,100,000	\$0	-100.0%	\$2,004,738	\$2,504,321	+24.9%
Lake Bluff	19	1	5.3%	143	3	2.1%	\$0	\$560,000	--	\$710,000	\$702,500	-1.1%	\$0	\$1,323,333	--	\$885,704	\$868,102	-2.0%
Lake Forest	56	0	0.0%	317	9	2.8%	\$1,040,500	\$790,000	-24.1%	\$1,100,000	\$1,217,000	+10.6%	\$1,137,100	\$1,186,194	+4.3%	\$1,264,773	\$1,474,387	+16.6%
Lincolnshire	25	0	0.0%	115	1	0.9%	\$385,000	\$620,000	+61.0%	\$645,000	\$685,000	+6.2%	\$385,000	\$620,000	+61.0%	\$729,064	\$737,807	+1.2%
Lincolnwood	17	0	0.0%	104	3	2.9%	\$332,500	\$425,000	+27.8%	\$487,000	\$530,000	+8.8%	\$332,500	\$432,000	+29.9%	\$584,581	\$591,739	+1.2%
Mettawa	5	0	0.0%	7	0	0.0%	\$0	\$0	--	\$887,500	\$975,000	+9.9%	\$0	\$0	--	\$1,173,167	\$1,348,920	+15.0%
Morton Grove	39	1	2.6%	285	6	2.1%	\$349,200	\$397,450	+13.8%	\$415,000	\$430,000	+3.6%	\$337,660	\$456,650	+35.2%	\$420,164	\$447,342	+6.5%
Northbrook	68	0	0.0%	604	7	1.2%	\$558,500	\$510,000	-8.7%	\$615,000	\$665,000	+8.1%	\$546,350	\$561,714	+2.8%	\$702,126	\$762,452	+8.6%
Northfield	12	0	0.0%	99	2	2.0%	\$425,100	\$548,000	+28.9%	\$735,000	\$924,180	+25.7%	\$425,100	\$548,000	+28.9%	\$993,425	\$1,206,925	+21.5%
Prairie View	0	0	--	5	0	0.0%	\$300,330	\$0	-100.0%	\$279,500	\$415,000	+48.5%	\$300,330	\$0	-100.0%	\$376,167	\$461,200	+22.6%
Riverwoods	3	0	0.0%	48	0	0.0%	\$592,500	\$0	-100.0%	\$940,000	\$860,000	-8.5%	\$592,500	\$0	-100.0%	\$1,004,943	\$930,903	-7.4%
Skokie	58	1	1.7%	535	12	2.2%	\$340,000	\$341,500	+0.4%	\$390,750	\$425,000	+8.8%	\$361,185	\$357,838	-0.9%	\$402,838	\$443,114	+10.0%
Wilmette	26	0	0.0%	396	0	0.0%	\$455,000	\$0	-100.0%	\$910,000	\$1,073,000	+17.9%	\$539,563	\$0	-100.0%	\$1,103,383	\$1,230,437	+11.5%
Winnetka	12	0	0.0%	204	0	0.0%	\$920,000	\$0	-100.0%	\$1,645,000	\$1,822,500	+10.8%	\$920,000	\$0	-100.0%	\$1,931,589	\$2,463,041	+27.5%