

Lender-Mediated Report – December 2025

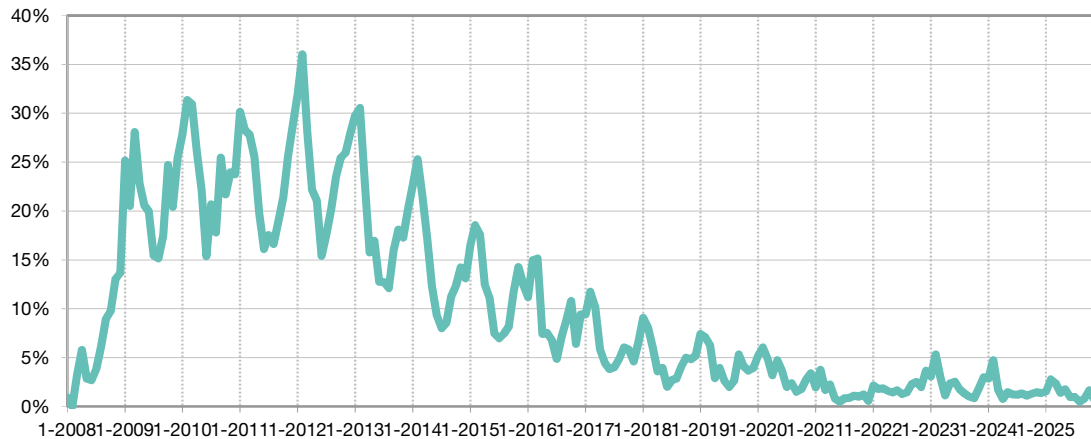
A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

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Share of Closed Sales that were Lender-Mediated: 1.2%



Closed Sales	12-2024	12-2025	+ / -
Traditional	434	421	-3.0%
REO	5	4	-20.0%
Short Sales	1	1	0.0%
Total Market*	440	426	-3.2%

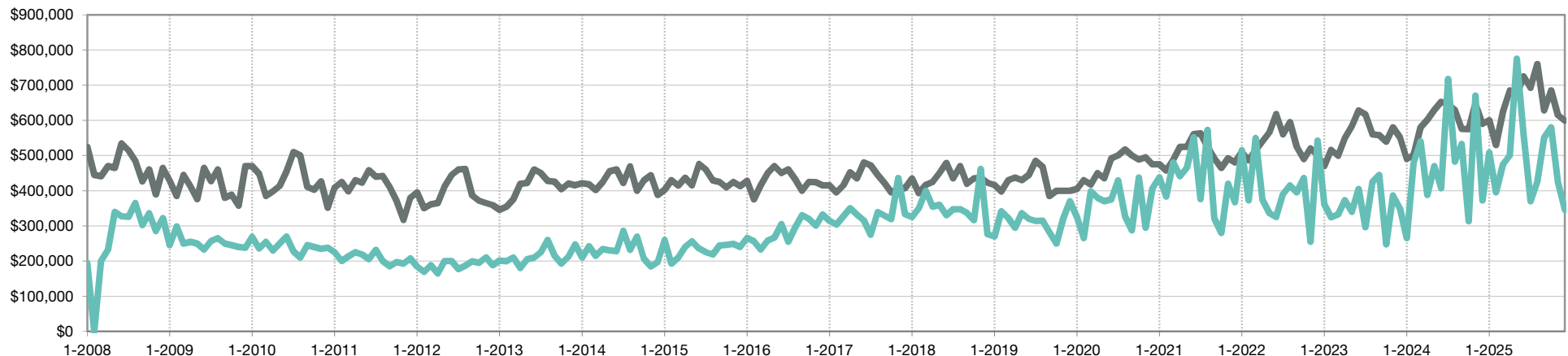
Median Sales Price	12-2024	12-2025	+ / -
Traditional	\$589,500	\$599,000	+1.6%
REO	\$395,000	\$477,500	+20.9%
Short Sales	\$315,000	\$230,000	-27.0%
Total Market*	\$587,000	\$597,000	+1.7%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

Traditional

Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are **based on a rolling 12-month timeframe** through the month indicated.



December 2025

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	12-2024	12-2025	+ / -	12-2024	12-2025	+ / -	12-2024	12-2025	+ / -	12-2024	12-2025	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	2	0	0.0%	13	0	0.0%	\$0	\$0	--	\$1,182,500	\$1,150,000	-2.7%	\$0	\$0	--	\$1,539,500	\$1,180,000	-23.4%
Barrington Area	84	0	0.0%	633	10	1.6%	\$548,000	\$474,900	-13.3%	\$642,500	\$695,000	+8.2%	\$568,125	\$589,205	+3.7%	\$764,052	\$814,048	+6.5%
Deerfield	22	1	4.5%	334	3	0.9%	\$543,000	\$765,000	+40.9%	\$625,000	\$655,000	+4.8%	\$523,167	\$757,667	+44.8%	\$703,859	\$748,110	+6.3%
Evanston	62	1	1.6%	779	8	1.0%	\$212,500	\$267,175	+25.7%	\$405,000	\$469,000	+15.8%	\$307,490	\$320,044	+4.1%	\$530,903	\$616,135	+16.1%
Glencoe	16	0	0.0%	120	1	0.8%	\$1,575,000	\$640,000	-59.4%	\$1,621,000	\$1,610,000	-0.7%	\$1,575,000	\$640,000	-59.4%	\$1,901,322	\$1,878,576	-1.2%
Glenview, Golf	46	0	0.0%	676	6	0.9%	\$625,000	\$473,750	-24.2%	\$630,000	\$659,500	+4.7%	\$678,286	\$517,583	-23.7%	\$766,386	\$798,794	+4.2%
Highland Park	26	1	3.8%	416	6	1.4%	\$408,000	\$650,000	+59.3%	\$717,500	\$788,000	+9.8%	\$490,125	\$853,167	+74.1%	\$873,082	\$919,385	+5.3%
Highwood	3	0	0.0%	31	1	3.2%	\$200,000	\$350,000	+75.0%	\$468,000	\$445,000	-4.9%	\$200,000	\$350,000	+75.0%	\$566,700	\$513,810	-9.3%
Inverness	11	0	0.0%	120	1	0.8%	\$1,175,000	\$640,000	-45.5%	\$770,000	\$765,000	-0.6%	\$1,175,000	\$640,000	-45.5%	\$772,787	\$841,878	+8.9%
Kenilworth	4	0	0.0%	56	0	0.0%	\$2,100,000	\$0	-100.0%	\$1,828,750	\$2,010,000	+9.9%	\$2,100,000	\$0	-100.0%	\$2,043,725	\$2,536,887	+24.1%
Lake Bluff	14	0	0.0%	150	3	2.0%	\$0	\$560,000	--	\$723,000	\$650,000	-10.1%	\$0	\$1,323,333	--	\$898,049	\$967,489	+7.7%
Lake Forest	40	0	0.0%	311	9	2.9%	\$1,040,500	\$790,000	-24.1%	\$1,100,000	\$1,225,000	+11.4%	\$1,137,100	\$1,186,194	+4.3%	\$1,267,743	\$1,486,433	+17.3%
Lincolnshire	17	0	0.0%	119	1	0.8%	\$385,000	\$620,000	+61.0%	\$660,000	\$685,000	+3.8%	\$385,000	\$620,000	+61.0%	\$734,905	\$742,829	+1.1%
Lincolnwood	11	0	0.0%	106	3	2.8%	\$332,500	\$425,000	+27.8%	\$487,000	\$530,000	+8.8%	\$332,500	\$432,000	+29.9%	\$584,872	\$606,908	+3.8%
Mettawa	3	0	0.0%	7	0	0.0%	\$0	\$0	--	\$945,000	\$1,050,000	+11.1%	\$0	\$0	--	\$1,147,815	\$1,363,920	+18.8%
Morton Grove	40	1	2.5%	279	5	1.8%	\$349,600	\$400,000	+14.4%	\$420,000	\$431,940	+2.8%	\$339,717	\$477,980	+40.7%	\$425,908	\$450,750	+5.8%
Northbrook	58	0	0.0%	595	6	1.0%	\$443,000	\$562,500	+27.0%	\$615,000	\$660,000	+7.3%	\$499,950	\$602,833	+20.6%	\$709,860	\$763,788	+7.6%
Northfield	4	0	0.0%	97	2	2.1%	\$425,100	\$548,000	+28.9%	\$736,450	\$900,000	+22.2%	\$425,100	\$548,000	+28.9%	\$1,004,888	\$1,197,939	+19.2%
Prairie View	0	0	--	5	0	0.0%	\$300,330	\$0	-100.0%	\$244,000	\$415,000	+70.1%	\$300,330	\$0	-100.0%	\$388,400	\$461,200	+18.7%
Riverwoods	3	0	0.0%	44	0	0.0%	\$592,500	\$0	-100.0%	\$950,000	\$855,000	-10.0%	\$592,500	\$0	-100.0%	\$1,015,230	\$927,730	-8.6%
Skokie	49	1	2.0%	538	13	2.4%	\$340,000	\$345,000	+1.5%	\$395,000	\$429,000	+8.6%	\$367,627	\$356,927	-2.9%	\$407,317	\$444,955	+9.2%
Wilmette	15	0	0.0%	404	0	0.0%	\$562,500	\$0	-100.0%	\$917,000	\$1,077,500	+17.5%	\$608,333	\$0	-100.0%	\$1,113,020	\$1,235,117	+11.0%
Winnetka	9	0	0.0%	200	0	0.0%	\$920,000	\$0	-100.0%	\$1,640,000	\$1,800,500	+9.8%	\$920,000	\$0	-100.0%	\$1,900,525	\$2,462,416	+29.6%