

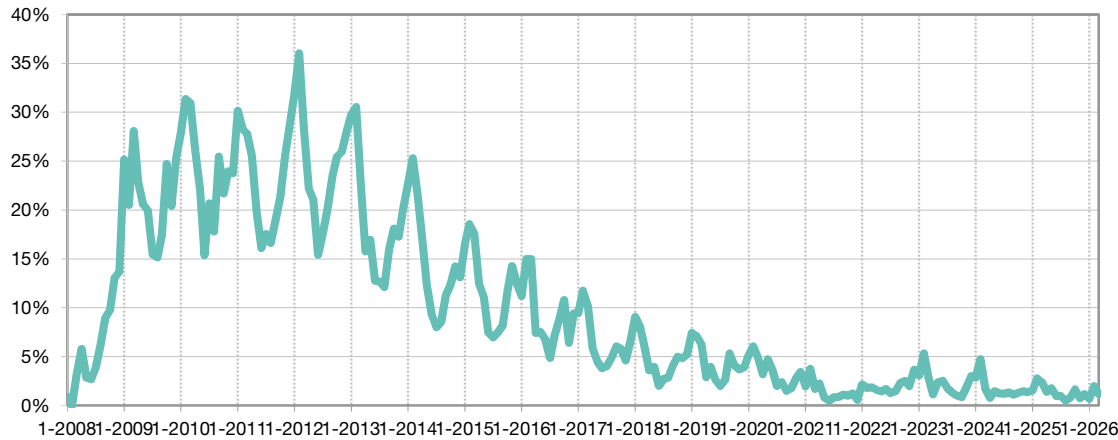
# Lender-Mediated Report – March 2026



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC  
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"  
"Pre-Foreclosure" or "Short Sale." Residential activity only.

## Share of Closed Sales that were Lender-Mediated: 1.2%



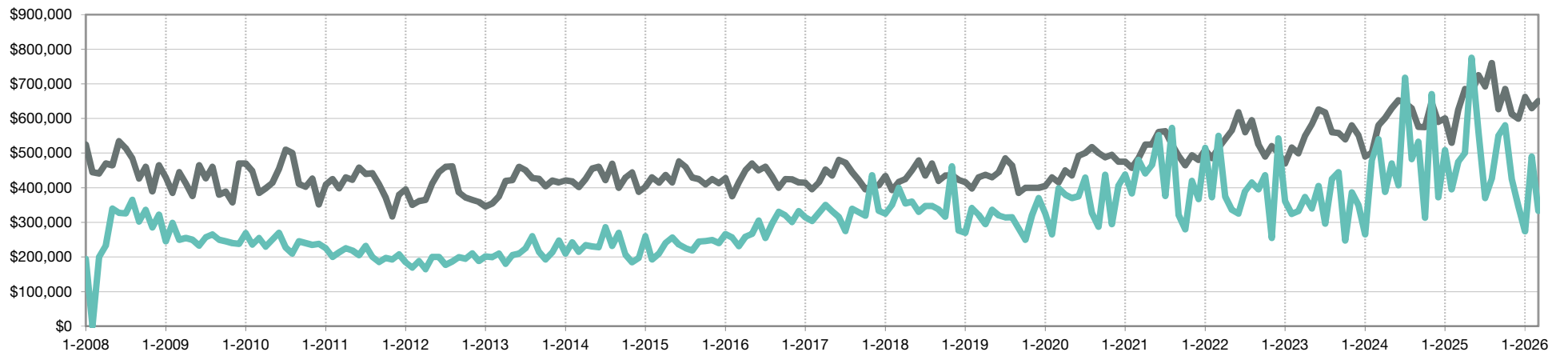
Closed Sales	3-2025	3-2026	+ / -
Traditional	411	427	+3.9%
REO	8	3	-62.5%
Short Sales	2	2	0.0%
Total Market*	421	432	+2.6%

Median Sales Price	3-2025	3-2026	+ / -
Traditional	\$625,000	\$650,000	+4.0%
REO	\$505,000	\$320,000	-36.6%
Short Sales	\$222,750	\$857,000	+284.7%
Total Market*	\$625,000	\$647,500	+3.6%

\* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

## Median Sales Prices

— Traditional      — Lender-Mediated



# Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a **rolling 12-month timeframe** through the month indicated.

## March 2026

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	3-2025	3-2026	+ / -	3-2025	3-2026	+ / -	3-2025	3-2026	+ / -	3-2025	3-2026	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	2	0	0.0%	11	0	0.0%	\$0	\$0	--	\$1,180,000	\$1,200,000	+1.7%	\$0	\$0	--	\$1,367,583	\$1,266,364	-7.4%
Barrington Area	96	1	1.0%	610	8	1.3%	\$470,000	\$539,900	+14.9%	\$643,750	\$700,000	+8.7%	\$537,582	\$635,319	+18.2%	\$770,707	\$838,440	+8.8%
Deerfield	25	1	4.0%	343	3	0.9%	\$546,000	\$377,000	-31.0%	\$635,000	\$694,000	+9.3%	\$612,400	\$491,778	-19.7%	\$709,318	\$773,408	+9.0%
Evanston	77	3	3.9%	796	6	0.8%	\$220,000	\$342,175	+55.5%	\$425,000	\$465,000	+9.4%	\$287,989	\$326,892	+13.5%	\$551,698	\$615,849	+11.6%
Glencoe	15	0	0.0%	115	2	1.7%	\$1,575,000	\$775,500	-50.8%	\$1,600,000	\$1,661,000	+3.8%	\$1,575,000	\$775,500	-50.8%	\$1,893,659	\$1,903,813	+0.5%
Glenview, Golf	46	0	0.0%	690	6	0.9%	\$933,000	\$473,750	-49.2%	\$630,000	\$675,000	+7.1%	\$792,000	\$517,583	-34.6%	\$774,359	\$806,049	+4.1%
Highland Park	30	1	3.3%	399	3	0.8%	\$650,000	\$572,000	-12.0%	\$745,000	\$783,500	+5.2%	\$627,750	\$1,030,667	+64.2%	\$893,400	\$888,218	-0.6%
Highwood	5	0	0.0%	27	1	3.7%	\$200,000	\$350,000	+75.0%	\$495,000	\$430,000	-13.1%	\$200,000	\$350,000	+75.0%	\$562,200	\$497,935	-11.4%
Inverness	8	0	0.0%	121	1	0.8%	\$1,175,000	\$640,000	-45.5%	\$770,000	\$765,000	-0.6%	\$1,175,000	\$640,000	-45.5%	\$806,176	\$845,684	+4.9%
Kenilworth	10	0	0.0%	53	0	0.0%	\$2,100,000	\$0	-100.0%	\$1,850,000	\$2,100,000	+13.5%	\$2,100,000	\$0	-100.0%	\$2,032,797	\$2,603,810	+28.1%
Lake Bluff	19	0	0.0%	152	2	1.3%	\$3,000,000	\$485,000	-83.8%	\$715,000	\$800,500	+12.0%	\$3,000,000	\$485,000	-83.8%	\$853,376	\$1,022,592	+19.8%
Lake Forest	42	0	0.0%	319	7	2.2%	\$710,000	\$1,475,000	+107.7%	\$1,125,000	\$1,250,000	+11.1%	\$885,167	\$1,476,463	+66.8%	\$1,298,911	\$1,514,453	+16.6%
Lincolnshire	22	0	0.0%	126	1	0.8%	\$550,000	\$620,000	+12.7%	\$645,000	\$705,000	+9.3%	\$550,000	\$620,000	+12.7%	\$712,079	\$769,222	+8.0%
Lincolnwood	15	0	0.0%	103	3	2.9%	\$416,250	\$371,000	-10.9%	\$500,000	\$524,409	+4.9%	\$416,250	\$377,667	-9.3%	\$576,374	\$613,869	+6.5%
Mettawa	2	0	0.0%	7	0	0.0%	\$0	\$0	--	\$945,000	\$1,050,000	+11.1%	\$0	\$0	--	\$1,109,070	\$1,363,920	+23.0%
Morton Grove	27	0	0.0%	278	8	2.9%	\$349,600	\$397,450	+13.7%	\$415,000	\$445,000	+7.2%	\$332,050	\$441,813	+33.1%	\$421,255	\$463,940	+10.1%
Northbrook	66	0	0.0%	587	5	0.9%	\$399,000	\$681,750	+70.9%	\$620,000	\$652,750	+5.3%	\$482,943	\$656,950	+36.0%	\$723,669	\$763,421	+5.5%
Northfield	5	0	0.0%	101	2	2.0%	\$425,100	\$548,000	+28.9%	\$850,000	\$860,000	+1.2%	\$425,100	\$548,000	+28.9%	\$1,118,540	\$1,158,626	+3.6%
Prairie View	0	0	--	5	0	0.0%	\$300,330	\$0	-100.0%	\$244,000	\$415,000	+70.1%	\$300,330	\$0	-100.0%	\$388,400	\$461,200	+18.7%
Riverwoods	3	0	0.0%	48	0	0.0%	\$592,500	\$0	-100.0%	\$940,000	\$877,000	-6.7%	\$592,500	\$0	-100.0%	\$1,003,051	\$965,938	-3.7%
Skokie	48	2	4.2%	522	9	1.7%	\$331,000	\$345,000	+4.2%	\$405,000	\$430,000	+6.2%	\$324,600	\$370,572	+14.2%	\$411,649	\$447,858	+8.8%
Wilmette	18	0	0.0%	385	0	0.0%	\$550,000	\$0	-100.0%	\$950,000	\$1,095,000	+15.3%	\$615,000	\$0	-100.0%	\$1,139,324	\$1,251,082	+9.8%
Winnetka	15	0	0.0%	197	0	0.0%	\$920,000	\$0	-100.0%	\$1,675,000	\$1,885,000	+12.5%	\$920,000	\$0	-100.0%	\$1,915,844	\$2,524,326	+31.8%