

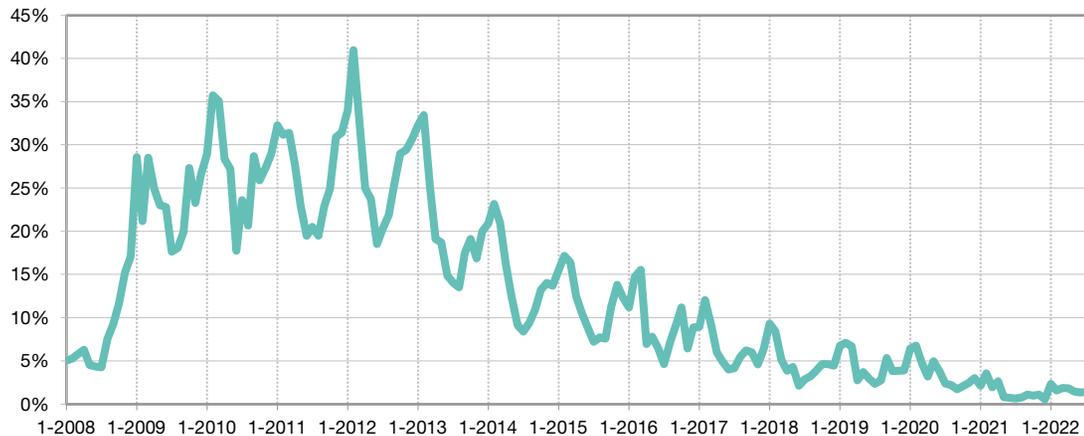
# Lender-Mediated Report – August 2022



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC  
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only.

## Share of Closed Sales that were Lender-Mediated: 1.3%



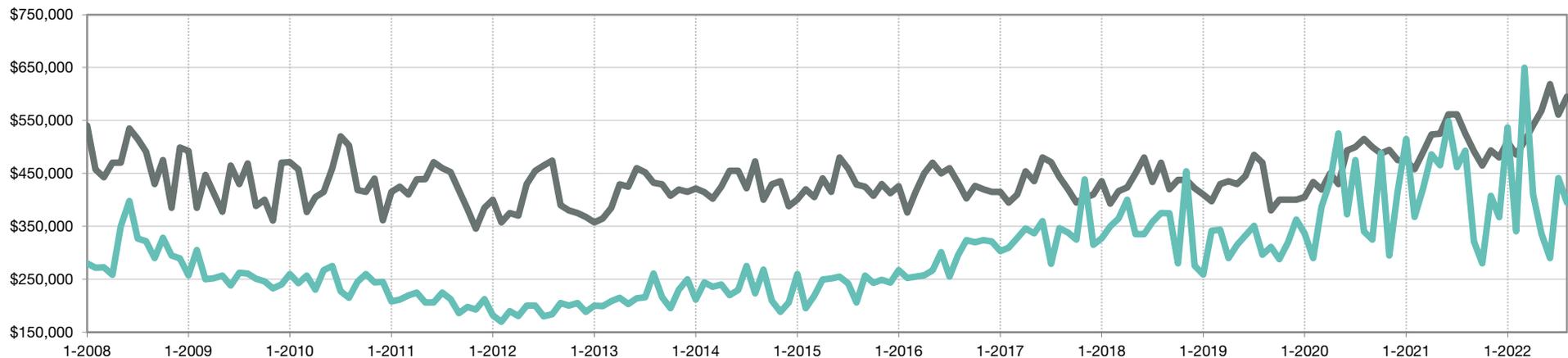
Closed Sales	8-2021	8-2022	+ / -
Traditional	1,029	756	-26.5%
REO	1	7	+600.0%
Short Sales	7	3	-57.1%
Total Market*	1,037	766	-26.1%

Median Sales Price	8-2021	8-2022	+ / -
Traditional	\$525,000	\$595,000	+13.3%
REO	\$325,000	\$375,000	+15.4%
Short Sales	\$573,000	\$520,000	-9.2%
Total Market*	\$525,000	\$587,000	+11.8%

\* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

## Median Sales Prices

— Traditional      — Lender-Mediated



# Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

August 2022

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	8-2021	8-2022	+ / -	8-2021	8-2022	+ / -	8-2021	8-2022	+ / -	8-2021	8-2022	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	172	3	1.7%	913	15	1.6%	\$503,000	\$400,000	-20.5%	\$550,000	\$581,000	+5.6%	\$577,917	\$440,133	-23.8%	\$595,242	\$682,924	+14.7%
Deerfield	64	3	4.7%	521	9	1.7%	\$436,525	\$538,250	+23.3%	\$510,000	\$540,000	+5.9%	\$514,553	\$476,456	-7.4%	\$573,363	\$587,755	+2.5%
Evanston	176	5	2.8%	1,139	11	1.0%	\$234,000	\$210,000	-10.3%	\$385,000	\$365,000	-5.2%	\$273,165	\$219,730	-19.6%	\$490,917	\$489,102	-0.4%
Glencoe	32	0	0.0%	155	1	0.6%	\$239,000	\$702,000	+193.7%	\$967,500	\$1,353,006	+39.8%	\$239,000	\$702,000	+193.7%	\$1,151,422	\$1,603,088	+39.2%
Glenview, Golf	131	1	0.8%	979	8	0.8%	\$462,500	\$256,000	-44.6%	\$520,000	\$539,000	+3.7%	\$534,195	\$296,663	-44.5%	\$618,872	\$630,873	+1.9%
Highland Park	93	3	3.2%	673	10	1.5%	\$470,000	\$461,050	-1.9%	\$550,000	\$625,500	+13.7%	\$561,765	\$548,760	-2.3%	\$635,001	\$742,355	+16.9%
Highwood	5	0	0.0%	38	0	0.0%	\$385,000	\$0	-100.0%	\$500,000	\$356,500	-28.7%	\$385,000	\$0	-100.0%	\$480,808	\$437,466	-9.0%
Inverness	21	1	4.8%	161	3	1.9%	\$428,000	\$520,000	+21.5%	\$595,000	\$675,000	+13.4%	\$411,500	\$570,667	+38.7%	\$627,468	\$732,347	+16.7%
Kenilworth	11	0	0.0%	66	0	0.0%	\$1,735,000	\$0	-100.0%	\$1,410,000	\$1,887,500	+33.9%	\$1,536,667	\$0	-100.0%	\$1,740,885	\$2,116,577	+21.6%
Lake Bluff	33	1	3.0%	211	4	1.9%	\$420,000	\$364,500	-13.2%	\$510,000	\$509,000	-0.2%	\$495,000	\$1,235,500	+149.6%	\$616,072	\$710,469	+15.3%
Lake Forest	92	2	2.2%	502	10	2.0%	\$625,000	\$1,187,500	+90.0%	\$799,000	\$925,000	+15.8%	\$735,596	\$1,109,550	+50.8%	\$1,012,855	\$1,129,547	+11.5%
Lincolnshire	29	0	0.0%	209	4	1.9%	\$490,000	\$361,628	-26.2%	\$520,000	\$605,000	+16.3%	\$462,750	\$362,314	-21.7%	\$555,085	\$635,953	+14.6%
Lincolnwood	22	0	0.0%	176	2	1.1%	\$297,500	\$1,016,004	+241.5%	\$440,000	\$430,500	-2.2%	\$374,167	\$1,016,004	+171.5%	\$504,074	\$474,676	-5.8%
Mettawa	5	0	0.0%	13	0	0.0%	\$0	\$0	--	\$760,000	\$1,075,000	+41.4%	\$0	\$0	--	\$909,471	\$1,191,010	+31.0%
Morton Grove	53	1	1.9%	424	4	0.9%	\$241,950	\$260,500	+7.7%	\$350,000	\$360,000	+2.9%	\$264,817	\$276,500	+4.4%	\$351,957	\$368,416	+4.7%
Northbrook	135	2	1.5%	825	12	1.5%	\$508,000	\$330,000	-35.0%	\$486,500	\$510,000	+4.8%	\$516,813	\$369,212	-28.6%	\$562,979	\$587,494	+4.4%
Northfield	18	0	0.0%	130	4	3.1%	\$235,000	\$847,450	+260.6%	\$665,000	\$762,500	+14.7%	\$235,000	\$1,110,475	+372.5%	\$790,346	\$960,609	+21.5%
Prairie View	6	0	0.0%	15	0	0.0%	\$375,000	\$0	-100.0%	\$382,000	\$390,000	+2.1%	\$375,000	\$0	-100.0%	\$407,442	\$461,200	+13.2%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	115	1	0.9%	822	13	1.6%	\$292,450	\$279,019	-4.6%	\$335,000	\$355,000	+6.0%	\$290,907	\$281,386	-3.3%	\$334,971	\$361,093	+7.8%
Wilmette	51	1	2.0%	491	9	1.8%	\$532,500	\$360,500	-32.3%	\$730,000	\$740,000	+1.4%	\$572,422	\$368,142	-35.7%	\$843,399	\$909,644	+7.9%
Winnetka	35	0	0.0%	319	2	0.6%	\$878,000	\$1,202,500	+37.0%	\$1,148,000	\$1,405,000	+22.4%	\$878,000	\$1,202,500	+37.0%	\$1,362,617	\$1,738,494	+27.6%