

# Lender-Mediated Report – September 2022

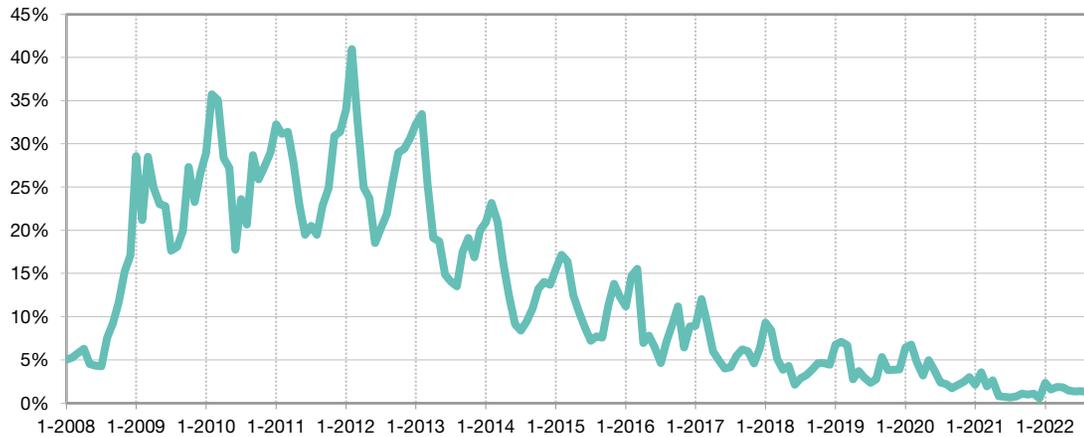


NORTH SHORE-BARRINGTON ASSOCIATION OF REALTORS®

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only.

## Share of Closed Sales that were Lender-Mediated: 2.3%



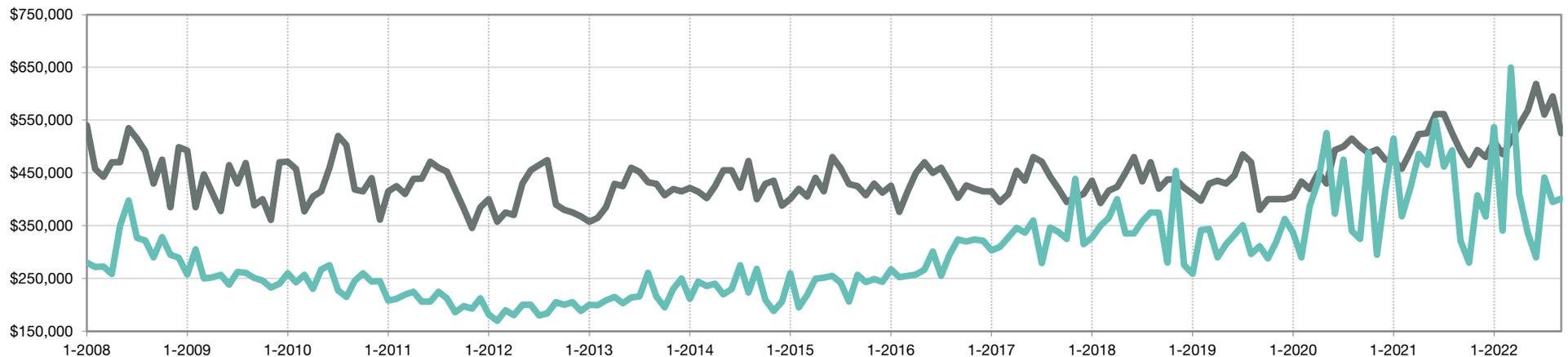
Closed Sales	9-2021	9-2022	+ / -
Traditional	821	596	-27.4%
REO	5	9	+80.0%
Short Sales	4	5	+25.0%
Total Market*	830	610	-26.5%

Median Sales Price	9-2021	9-2022	+ / -
Traditional	\$492,000	\$525,000	+6.7%
REO	\$302,000	\$390,000	+29.1%
Short Sales	\$343,250	\$565,000	+64.6%
Total Market*	\$490,000	\$521,250	+6.4%

\* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

## Median Sales Prices

— Traditional      — Lender-Mediated



# Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | Total represents all traditional and lender-mediated activity. Share represents the market share of lender-mediated activity for each area. | Inventory counts are based on one month of activity for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

September 2022

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	9-2021	9-2022	+ / -	9-2021	9-2022	+ / -	9-2021	9-2022	+ / -	9-2021	9-2022	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	164	2	1.2%	893	13	1.5%	\$459,500	\$500,000	+8.8%	\$555,000	\$590,000	+6.3%	\$551,411	\$456,538	-17.2%	\$603,305	\$690,165	+14.4%
Deerfield	60	3	5.0%	491	8	1.6%	\$435,600	\$548,125	+25.8%	\$514,000	\$540,000	+5.1%	\$508,262	\$513,188	+1.0%	\$576,259	\$584,545	+1.4%
Evanston	175	3	1.7%	1,113	11	1.0%	\$242,000	\$210,000	-13.2%	\$382,250	\$365,000	-4.5%	\$278,406	\$219,730	-21.1%	\$492,290	\$489,757	-0.5%
Glencoe	25	0	0.0%	160	3	1.9%	\$239,000	\$625,000	+161.5%	\$950,000	\$1,350,000	+42.1%	\$239,000	\$630,667	+163.9%	\$1,143,412	\$1,571,345	+37.4%
Glenview, Golf	141	1	0.7%	961	11	1.1%	\$465,000	\$273,000	-41.3%	\$525,000	\$549,000	+4.6%	\$548,363	\$321,300	-41.4%	\$616,043	\$639,337	+3.8%
Highland Park	91	2	2.2%	632	10	1.6%	\$562,500	\$398,300	-29.2%	\$560,000	\$635,000	+13.4%	\$653,438	\$424,260	-35.1%	\$642,593	\$758,506	+18.0%
Highwood	6	1	16.7%	43	0	0.0%	\$385,000	\$0	-100.0%	\$467,500	\$351,000	-24.9%	\$385,000	\$0	-100.0%	\$479,605	\$442,092	-7.8%
Inverness	21	0	0.0%	163	3	1.8%	\$231,000	\$520,000	+125.1%	\$595,000	\$675,000	+13.4%	\$340,333	\$570,667	+67.7%	\$628,101	\$735,715	+17.1%
Kenilworth	15	0	0.0%	61	0	0.0%	\$1,735,000	\$0	-100.0%	\$1,500,000	\$1,925,000	+28.3%	\$1,536,667	\$0	-100.0%	\$1,809,794	\$2,087,559	+15.3%
Lake Bluff	26	1	3.8%	210	4	1.9%	\$420,000	\$364,500	-13.2%	\$510,000	\$527,500	+3.4%	\$495,000	\$1,235,500	+149.6%	\$617,763	\$756,910	+22.5%
Lake Forest	96	3	3.1%	488	12	2.5%	\$633,500	\$892,500	+40.9%	\$800,000	\$950,000	+18.8%	\$744,813	\$1,007,521	+35.3%	\$1,000,708	\$1,174,199	+17.3%
Lincolnshire	24	0	0.0%	202	4	2.0%	\$490,000	\$361,628	-26.2%	\$525,000	\$610,000	+16.2%	\$462,750	\$362,314	-21.7%	\$561,904	\$643,257	+14.5%
Lincolnwood	26	0	0.0%	165	2	1.2%	\$305,000	\$1,016,004	+233.1%	\$436,500	\$439,000	+0.6%	\$391,000	\$1,016,004	+159.8%	\$498,031	\$484,891	-2.6%
Mettawa	5	0	0.0%	13	0	0.0%	\$0	\$0	--	\$735,000	\$1,150,000	+56.5%	\$0	\$0	--	\$889,896	\$1,257,581	+41.3%
Morton Grove	53	3	5.7%	421	6	1.4%	\$241,950	\$260,500	+7.7%	\$350,000	\$361,000	+3.1%	\$264,817	\$285,833	+7.9%	\$352,986	\$368,884	+4.5%
Northbrook	138	3	2.2%	819	11	1.3%	\$508,000	\$370,000	-27.2%	\$488,500	\$510,000	+4.4%	\$511,715	\$386,413	-24.5%	\$563,723	\$594,573	+5.5%
Northfield	21	0	0.0%	135	4	3.0%	\$235,000	\$847,450	+260.6%	\$700,000	\$750,000	+7.1%	\$235,000	\$1,110,475	+372.5%	\$839,037	\$951,309	+13.4%
Prairie View	4	0	0.0%	12	0	0.0%	\$375,000	\$0	-100.0%	\$387,250	\$381,250	-1.5%	\$375,000	\$0	-100.0%	\$420,973	\$449,833	+6.9%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	102	1	1.0%	806	13	1.6%	\$292,450	\$279,019	-4.6%	\$335,300	\$351,000	+4.7%	\$289,672	\$276,763	-4.5%	\$337,513	\$359,546	+6.5%
Wilmette	61	2	3.3%	472	9	1.9%	\$505,000	\$375,000	-25.7%	\$735,000	\$740,000	+0.7%	\$526,137	\$438,587	-16.6%	\$834,052	\$909,144	+9.0%
Winnetka	34	0	0.0%	309	2	0.6%	\$878,000	\$1,202,500	+37.0%	\$1,200,000	\$1,375,000	+14.6%	\$878,000	\$1,202,500	+37.0%	\$1,397,042	\$1,740,961	+24.6%