

Lender-Mediated Report – October 2022

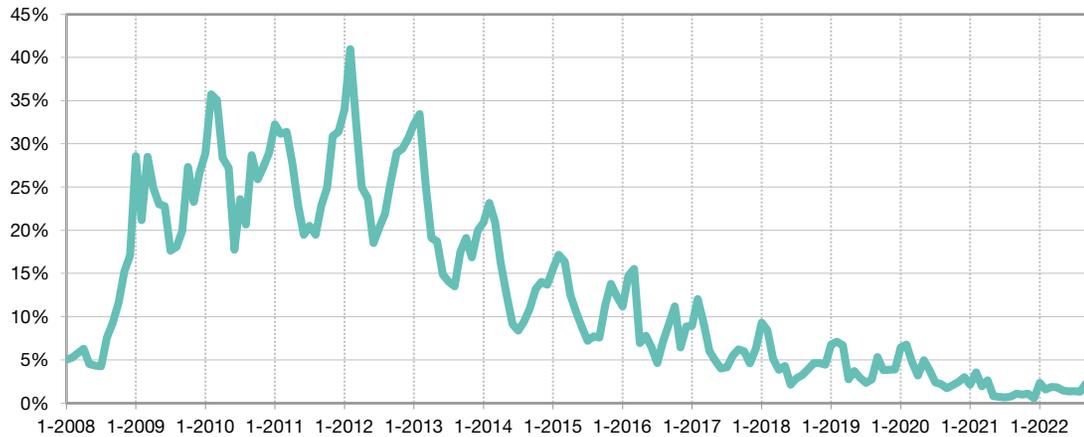


NORTH SHORE-BARRINGTON
ASSOCIATION OF REALTORS®

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 2.5%



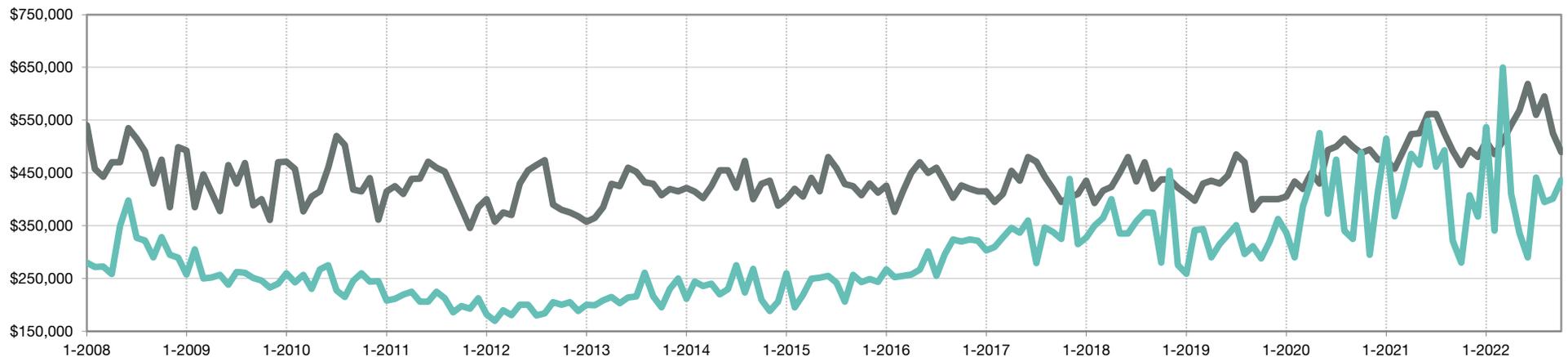
Closed Sales	10-2021	10-2022	+ / -
Traditional	697	466	-33.1%
REO	3	9	+200.0%
Short Sales	4	3	-25.0%
Total Market*	704	478	-32.1%

Median Sales Price	10-2021	10-2022	+ / -
Traditional	\$465,000	\$489,500	+5.3%
REO	\$325,000	\$462,000	+42.2%
Short Sales	\$257,500	\$410,000	+59.2%
Total Market*	\$462,500	\$485,000	+4.9%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | Total represents all traditional and lender-mediated activity. Share represents the market share of lender-mediated activity for each area. | Inventory counts are based on one month of activity for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

October 2022

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	158	2	1.3%	857	11	1.3%	\$438,500	\$515,000	+17.4%	\$560,000	\$589,250	+5.2%	\$476,411	\$473,636	-0.6%	\$609,574	\$696,025	+14.2%
Deerfield	56	2	3.6%	477	8	1.7%	\$434,100	\$548,125	+26.3%	\$520,000	\$549,000	+5.6%	\$526,786	\$513,188	-2.6%	\$582,137	\$591,753	+1.7%
Evanston	167	4	2.4%	1,097	14	1.3%	\$242,000	\$205,500	-15.1%	\$380,000	\$372,000	-2.1%	\$278,406	\$215,423	-22.6%	\$489,688	\$498,699	+1.8%
Glencoe	27	0	0.0%	159	3	1.9%	\$239,000	\$625,000	+161.5%	\$999,000	\$1,360,500	+36.2%	\$239,000	\$630,667	+163.9%	\$1,166,391	\$1,605,597	+37.7%
Glenview, Golf	119	2	1.7%	942	13	1.4%	\$431,000	\$273,000	-36.7%	\$525,000	\$549,000	+4.6%	\$543,779	\$321,792	-40.8%	\$615,623	\$640,272	+4.0%
Highland Park	88	2	2.3%	603	8	1.3%	\$490,000	\$453,550	-7.4%	\$564,500	\$641,500	+13.6%	\$627,813	\$462,200	-26.4%	\$642,295	\$772,092	+20.2%
Highwood	3	0	0.0%	40	0	0.0%	\$385,000	\$0	-100.0%	\$515,000	\$348,625	-32.3%	\$385,000	\$0	-100.0%	\$483,536	\$441,251	-8.7%
Inverness	19	0	0.0%	164	4	2.4%	\$231,000	\$610,000	+164.1%	\$605,251	\$682,500	+12.8%	\$340,333	\$613,000	+80.1%	\$638,375	\$745,678	+16.8%
Kenilworth	14	0	0.0%	60	0	0.0%	\$1,437,500	\$0	-100.0%	\$1,537,500	\$1,830,000	+19.0%	\$1,437,500	\$0	-100.0%	\$1,908,154	\$2,017,893	+5.8%
Lake Bluff	24	0	0.0%	205	4	2.0%	\$532,500	\$364,500	-31.5%	\$505,000	\$525,000	+4.0%	\$532,500	\$1,235,500	+132.0%	\$603,784	\$761,452	+26.1%
Lake Forest	87	3	3.4%	476	12	2.5%	\$692,000	\$892,500	+29.0%	\$805,000	\$957,000	+18.9%	\$774,105	\$1,007,521	+30.2%	\$1,002,814	\$1,183,347	+18.0%
Lincolnshire	20	1	5.0%	198	5	2.5%	\$490,000	\$410,800	-16.2%	\$530,000	\$615,000	+16.0%	\$462,750	\$392,051	-15.3%	\$566,129	\$655,048	+15.7%
Lincolnwood	28	1	3.6%	149	3	2.0%	\$305,000	\$882,007	+189.2%	\$431,500	\$442,500	+2.5%	\$391,000	\$927,336	+137.2%	\$492,247	\$481,829	-2.1%
Mettawa	4	0	0.0%	13	0	0.0%	\$0	\$0	--	\$760,000	\$1,075,000	+41.4%	\$0	\$0	--	\$976,332	\$1,151,581	+17.9%
Morton Grove	53	3	5.7%	395	6	1.5%	\$241,950	\$260,500	+7.7%	\$350,000	\$367,500	+5.0%	\$264,817	\$285,833	+7.9%	\$351,933	\$374,486	+6.4%
Northbrook	119	3	2.5%	811	12	1.5%	\$408,000	\$394,950	-3.2%	\$489,000	\$510,000	+4.3%	\$446,584	\$392,712	-12.1%	\$565,214	\$594,575	+5.2%
Northfield	16	0	0.0%	134	4	3.0%	\$235,000	\$847,450	+260.6%	\$702,700	\$737,500	+5.0%	\$235,000	\$1,110,475	+372.5%	\$852,011	\$948,453	+11.3%
Prairie View	4	0	0.0%	13	0	0.0%	\$375,000	\$0	-100.0%	\$392,500	\$372,500	-5.1%	\$375,000	\$0	-100.0%	\$433,529	\$438,692	+1.2%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	118	2	1.7%	782	12	1.5%	\$278,000	\$305,000	+9.7%	\$339,500	\$355,000	+4.6%	\$281,822	\$286,077	+1.5%	\$341,604	\$361,395	+5.8%
Wilmette	55	2	3.6%	465	10	2.2%	\$505,000	\$380,441	-24.7%	\$732,500	\$750,000	+2.4%	\$526,137	\$462,279	-12.1%	\$831,889	\$918,952	+10.5%
Winnetka	36	0	0.0%	308	2	0.6%	\$878,000	\$1,202,500	+37.0%	\$1,209,500	\$1,392,500	+15.1%	\$878,000	\$1,202,500	+37.0%	\$1,386,670	\$1,743,905	+25.8%