

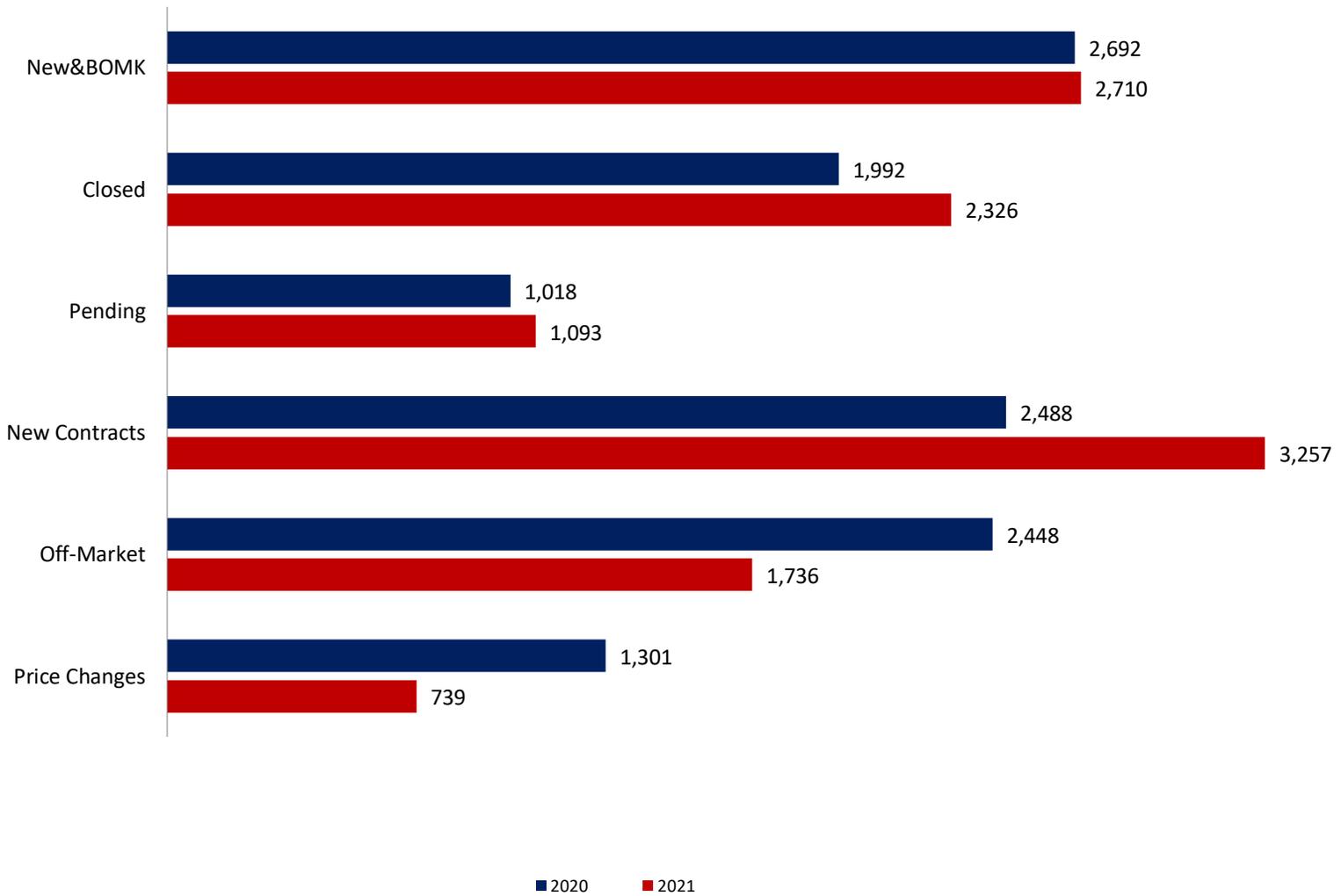


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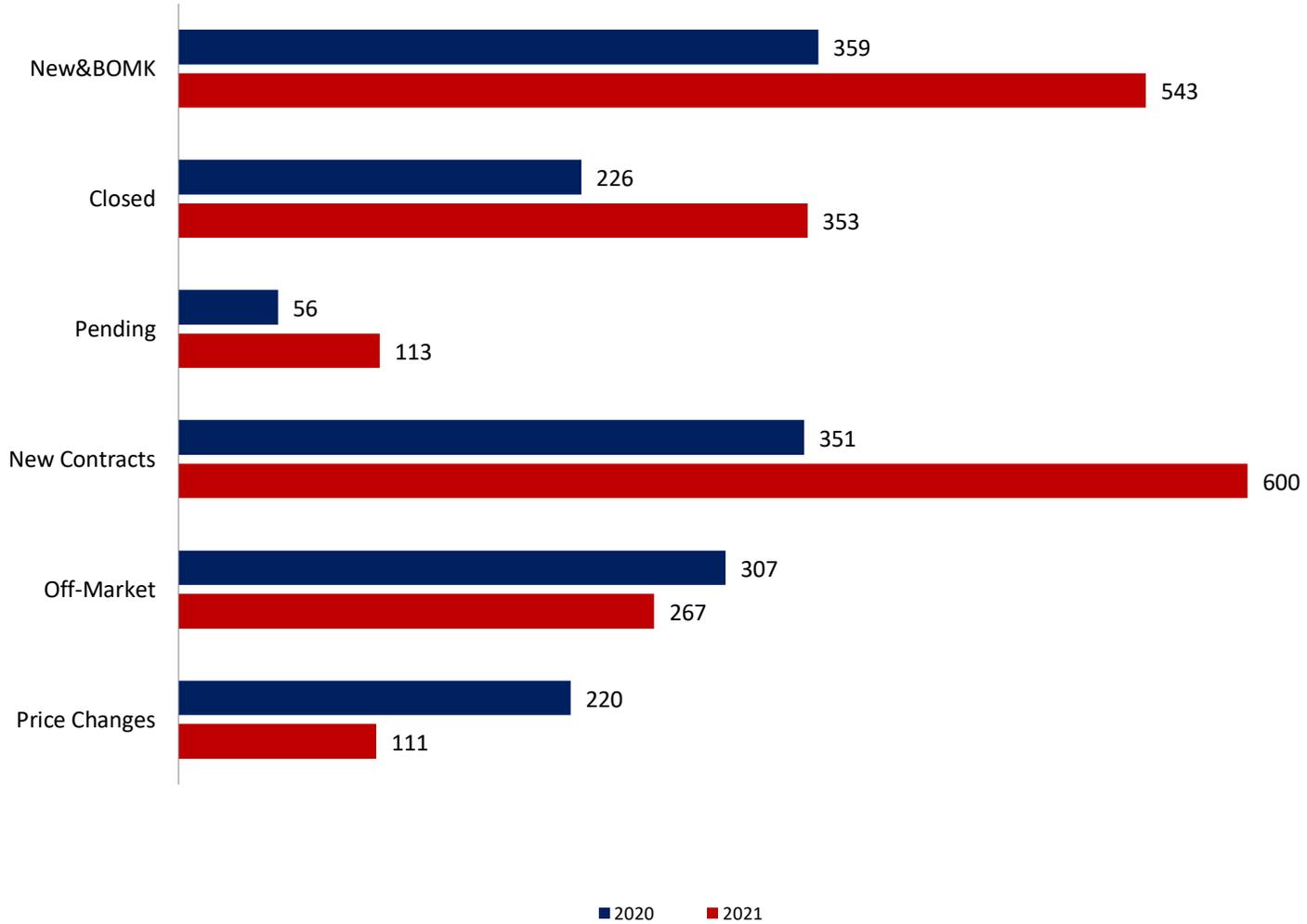
Legal Information

The following representations are based in whole or in part on data supplied by various participants in the Midwest Real Estate Data, LLC (MRED). Neither North Shore Barrington Association of Realtors (NSBAR) nor the Midwest Real Estate Data LLC guarantees, nor is in any way responsible for its accuracy. Data maintained by the Midwest Real Estate Data, LLC may not reflect all real estate activity in the market.

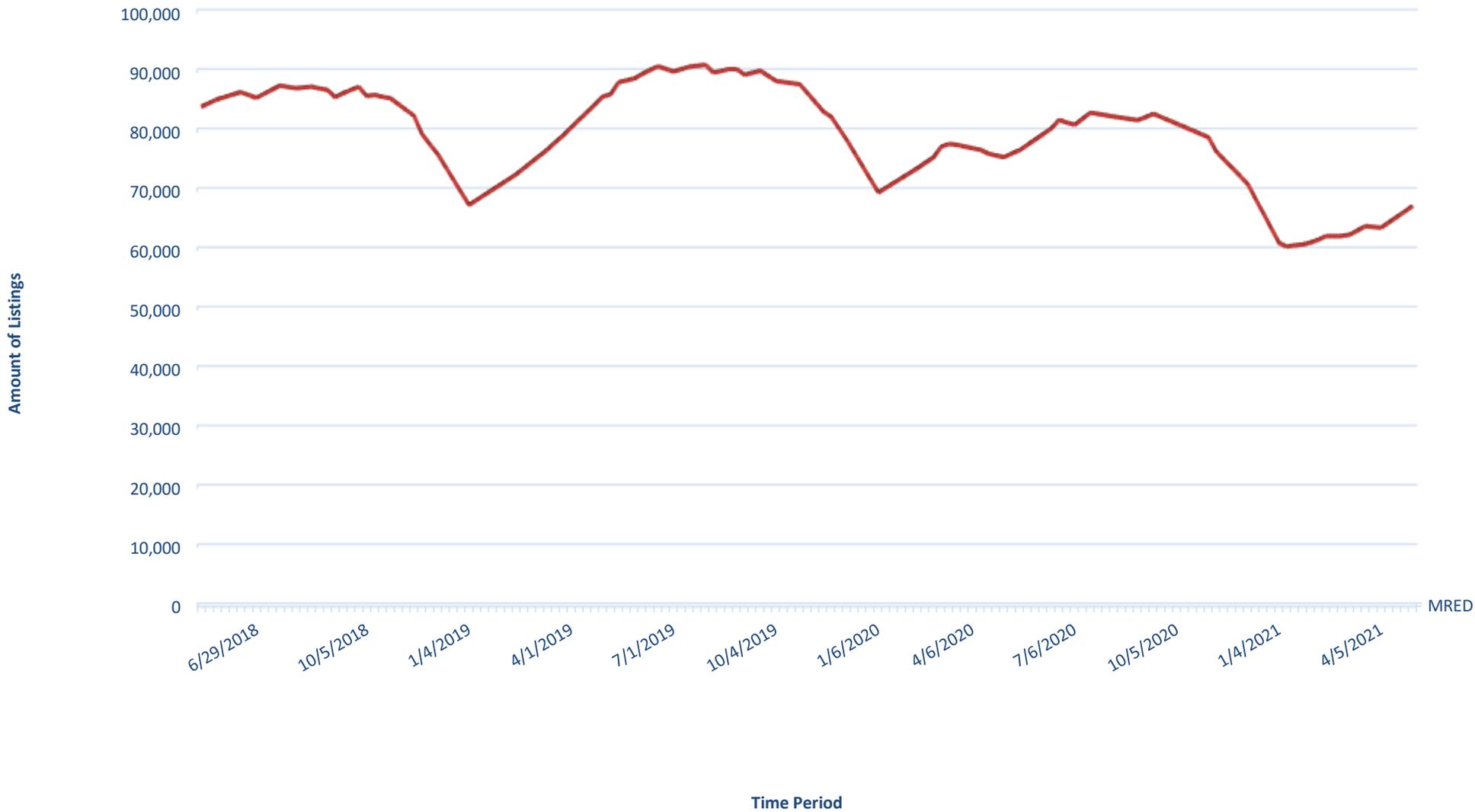
North Shore Area Quick Data



Barrington Area Quick Data

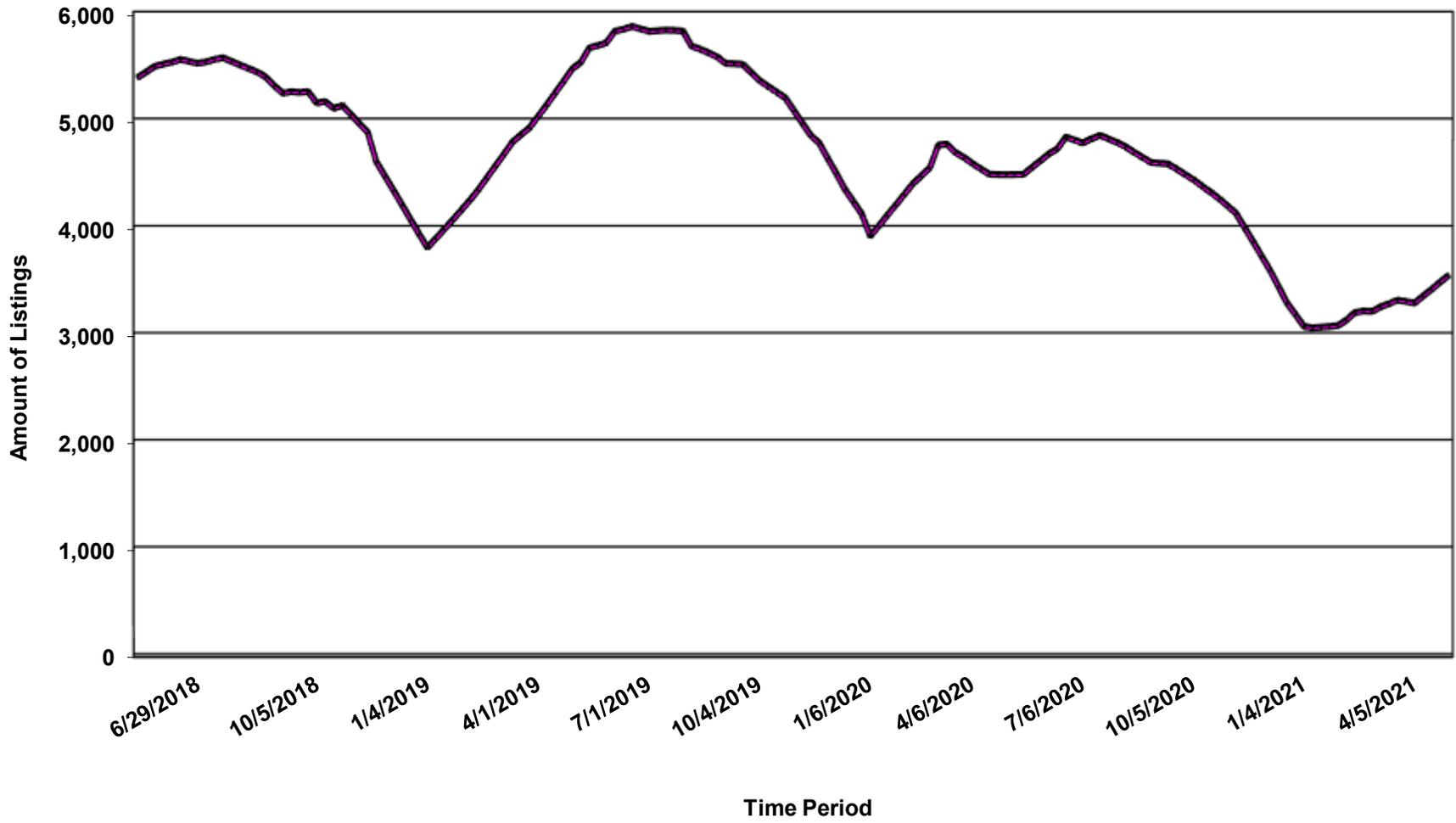


MRED Active Listngs All Property Types

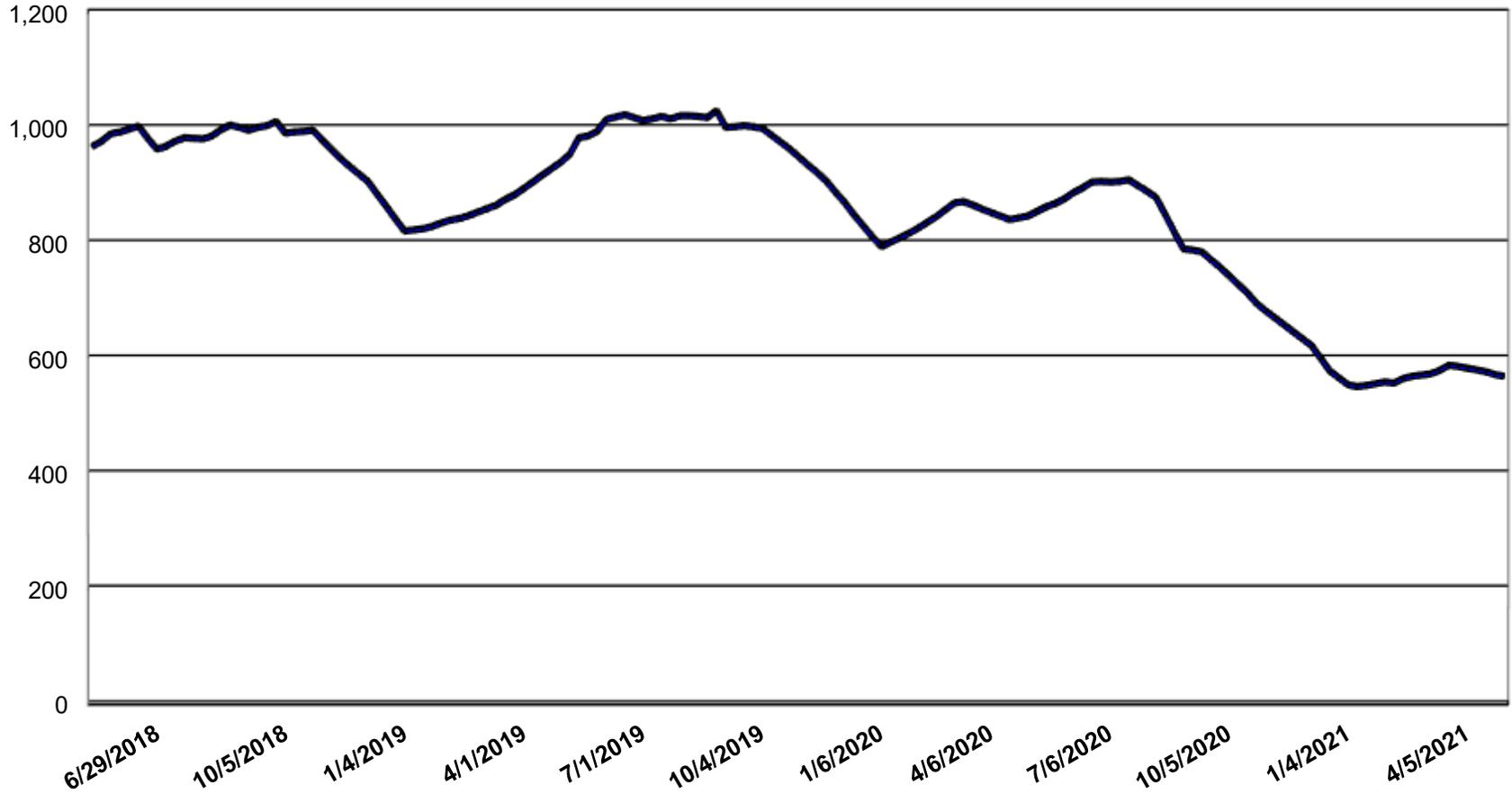


The tables show active listings for all MRED and NSBAR. The NSBAR actives are broken down between North Shore and Barrington.

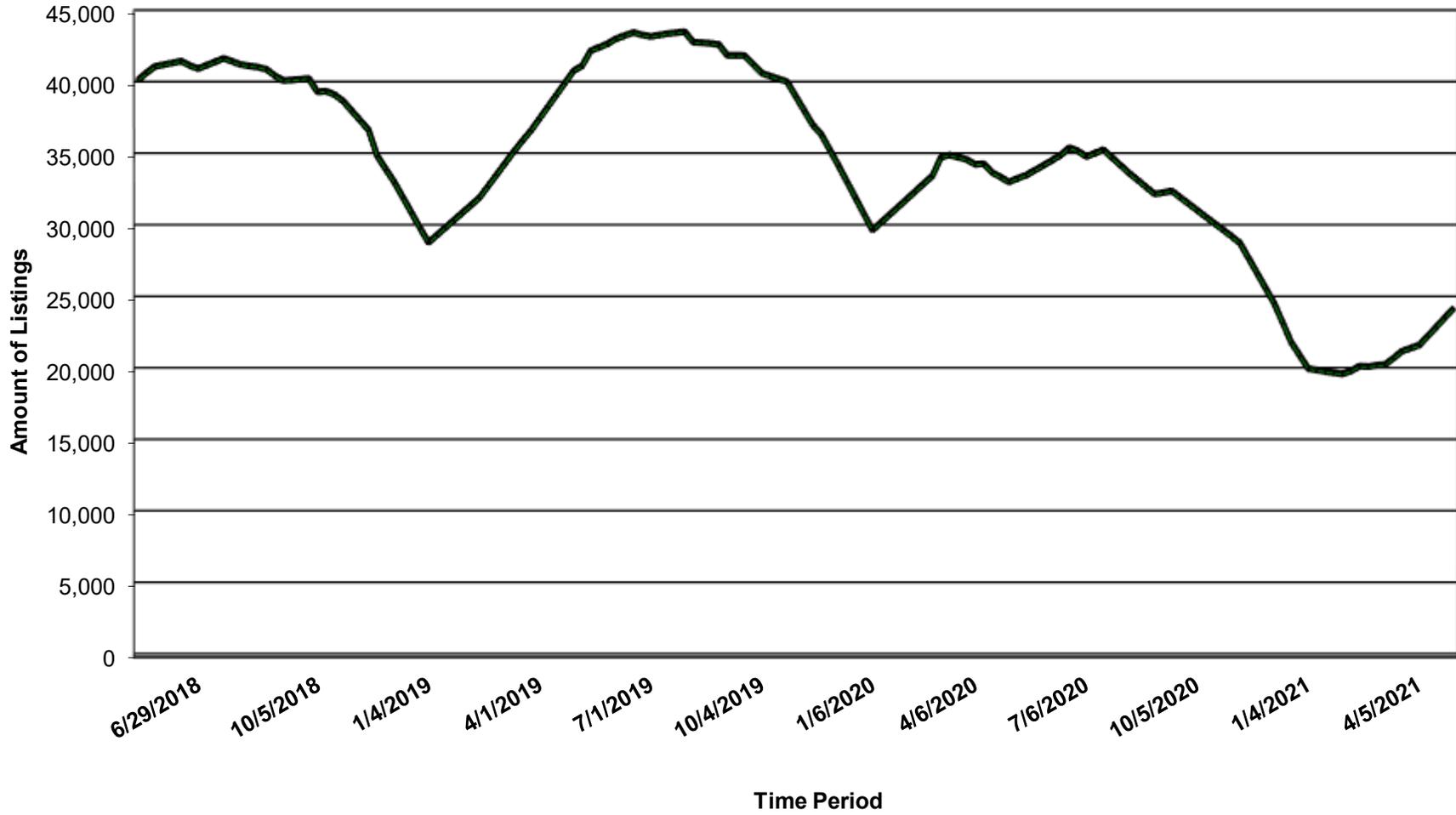
North Shore Area Active Listings All Property Types



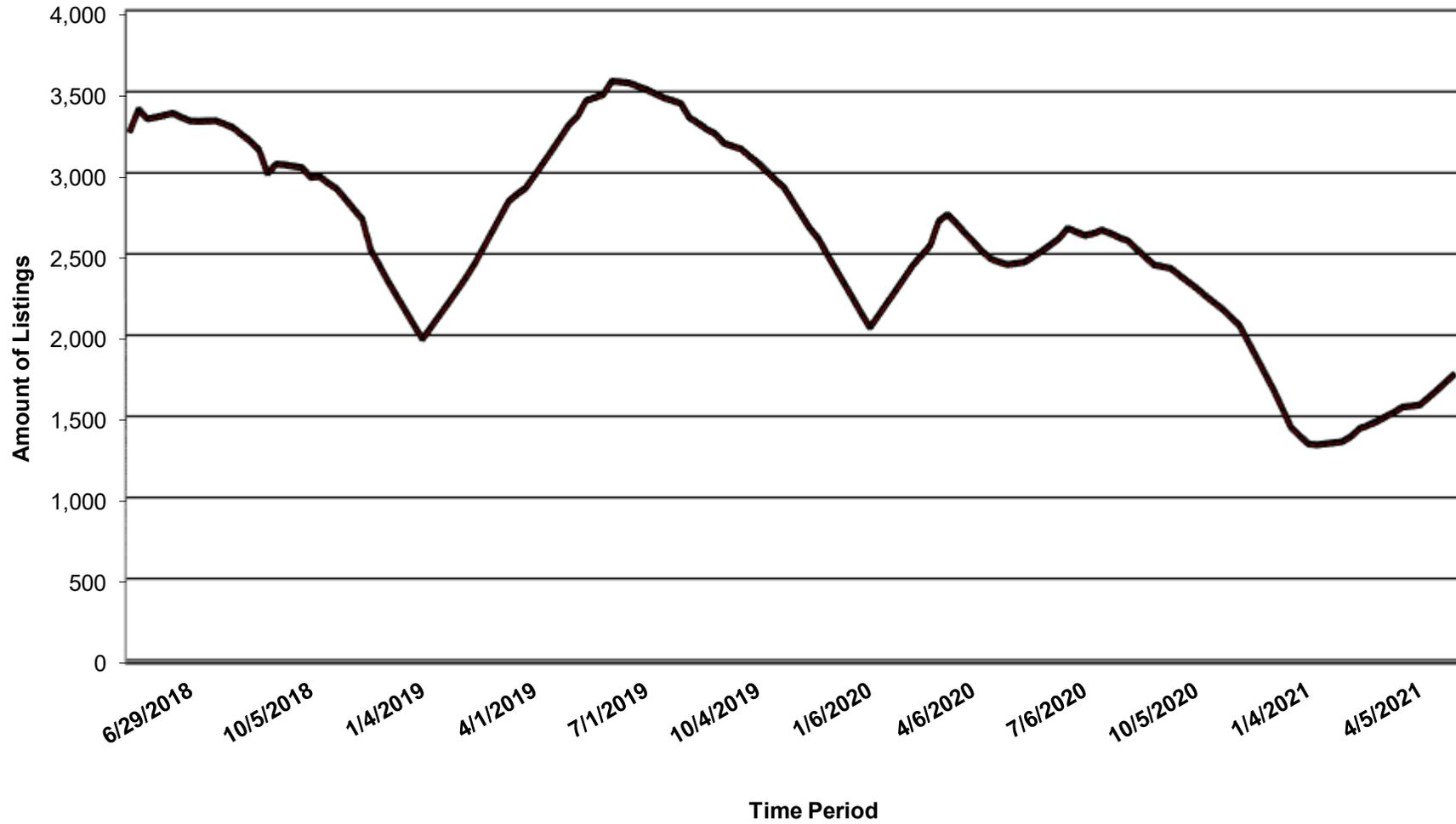
Barrington Area Active Listings - All Property Types



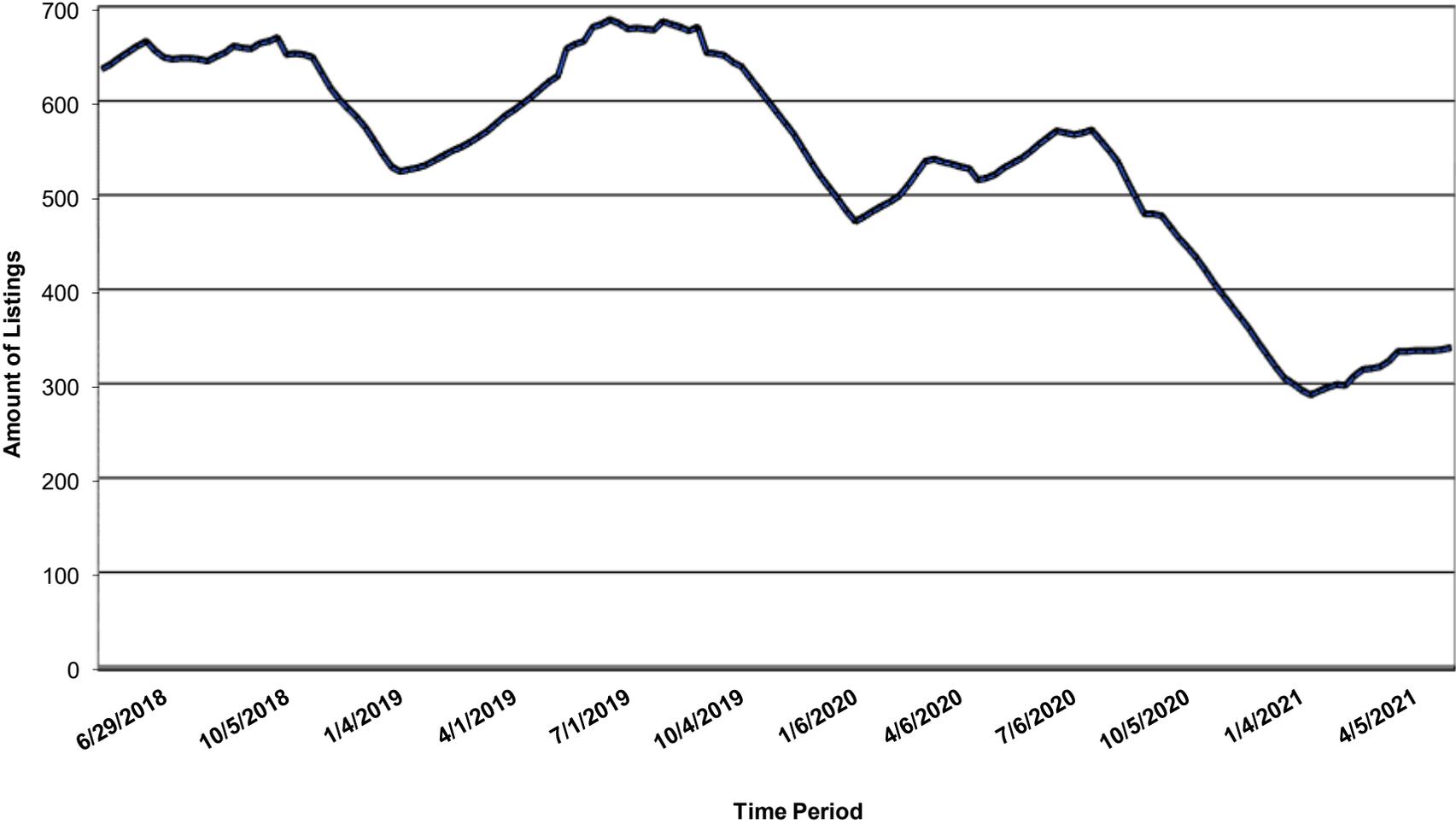
MRED Single Family Homes Active Listings (DE)



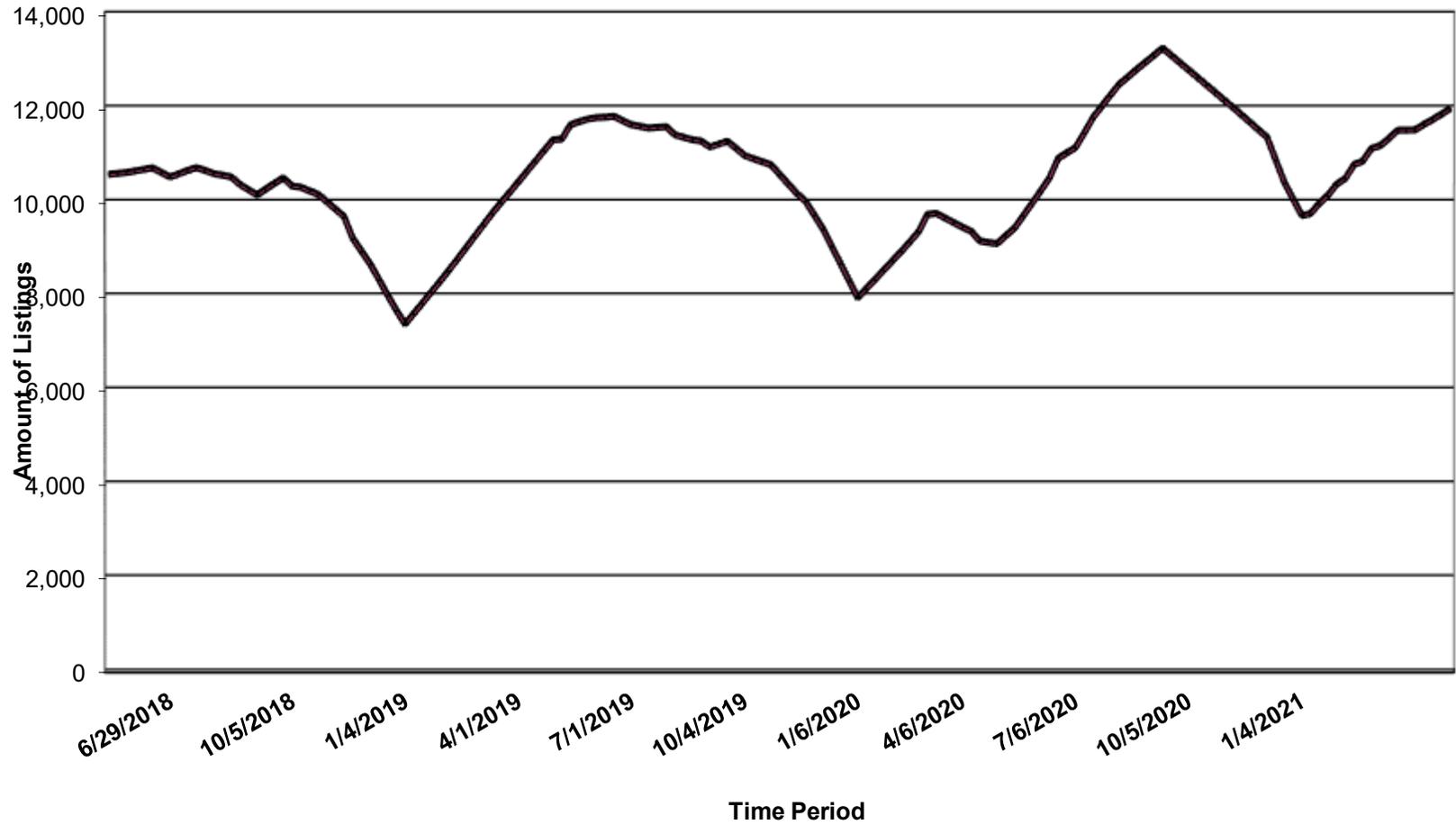
North Shore Area Single Family Homes Active Listings (DE)



Barrington Area Single Family Homes Active Listings (DE)

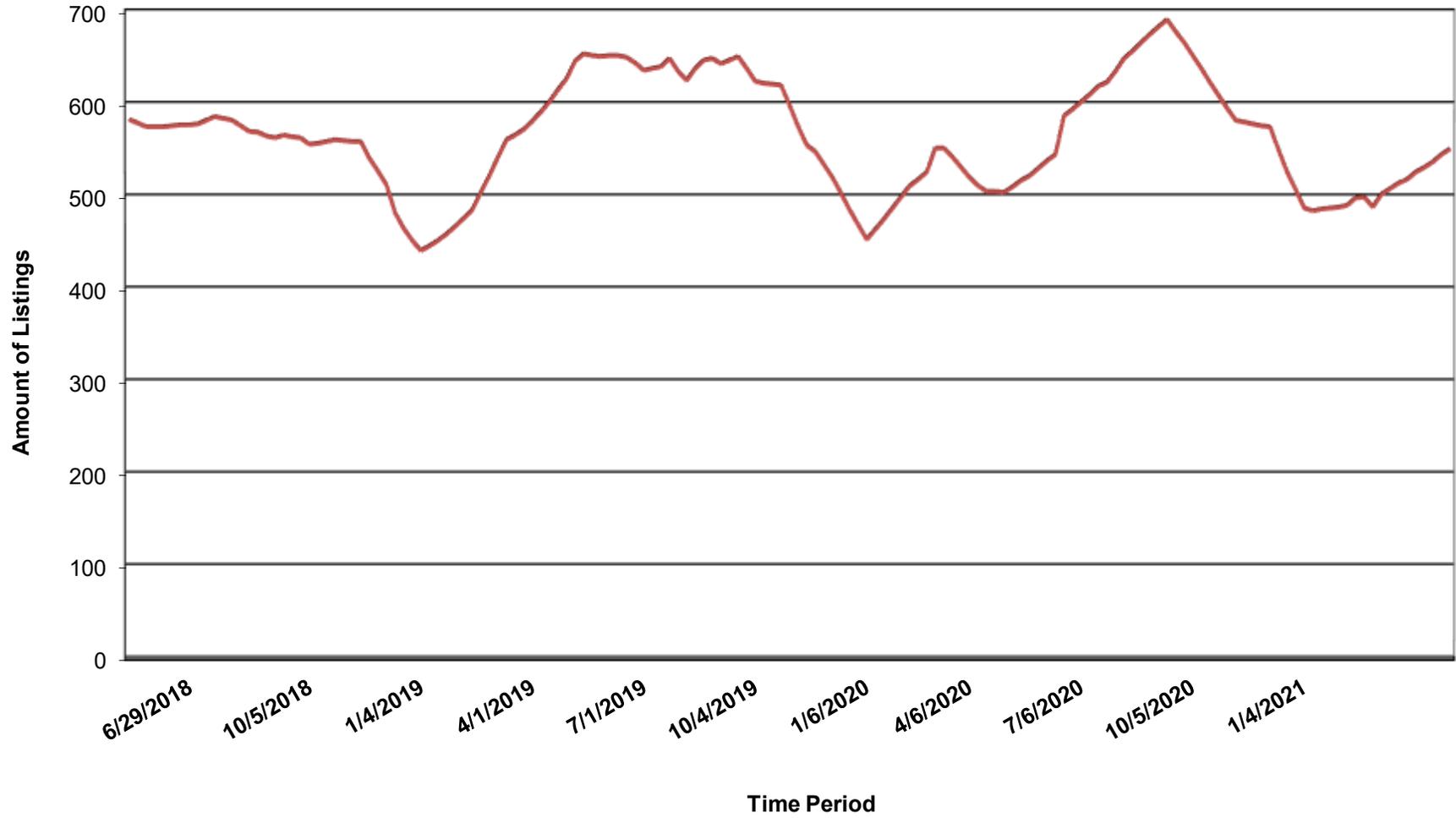


MRED Active Condo Listings(AT-C)



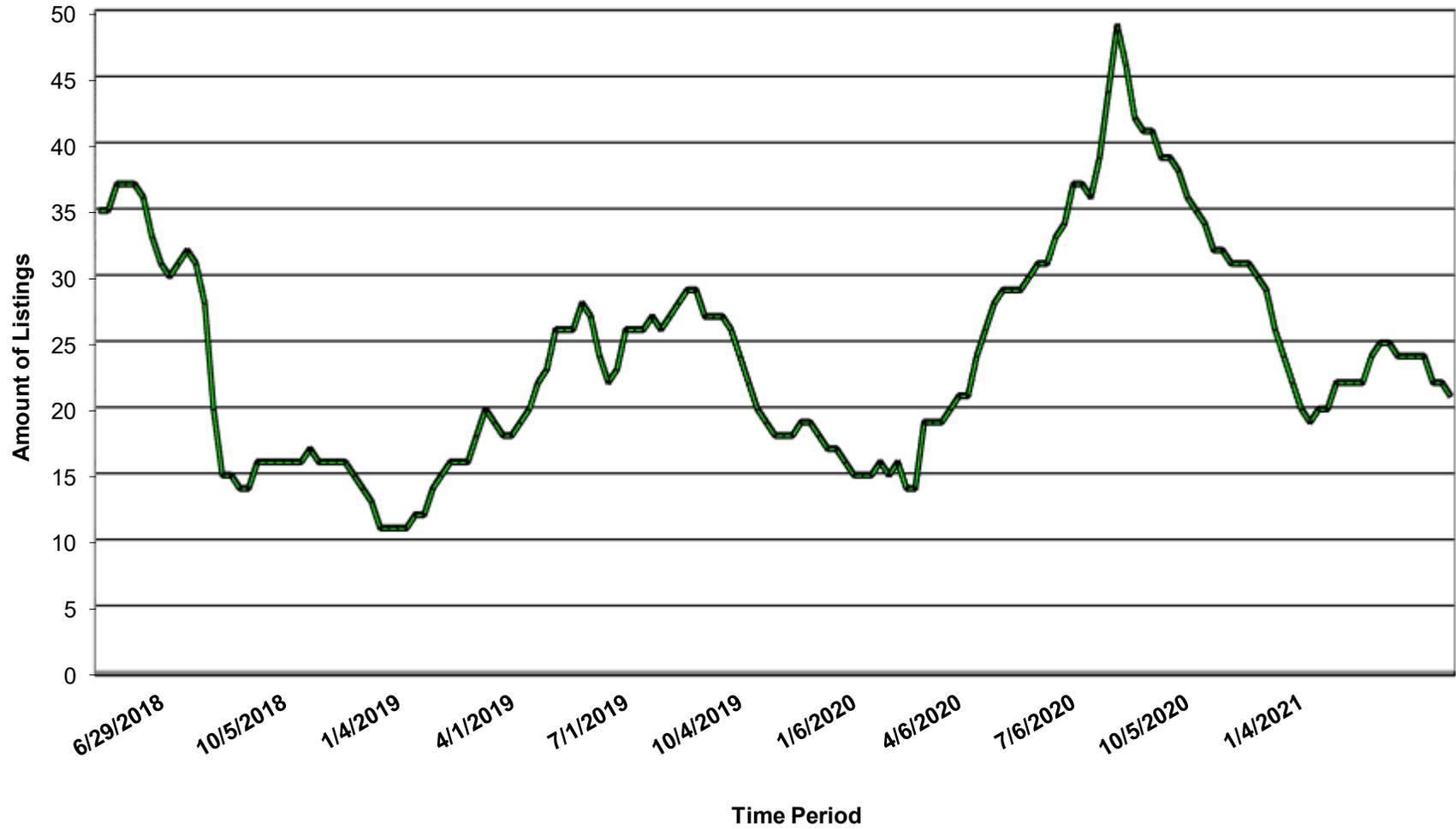
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

North Shore Area Active Condo Listings



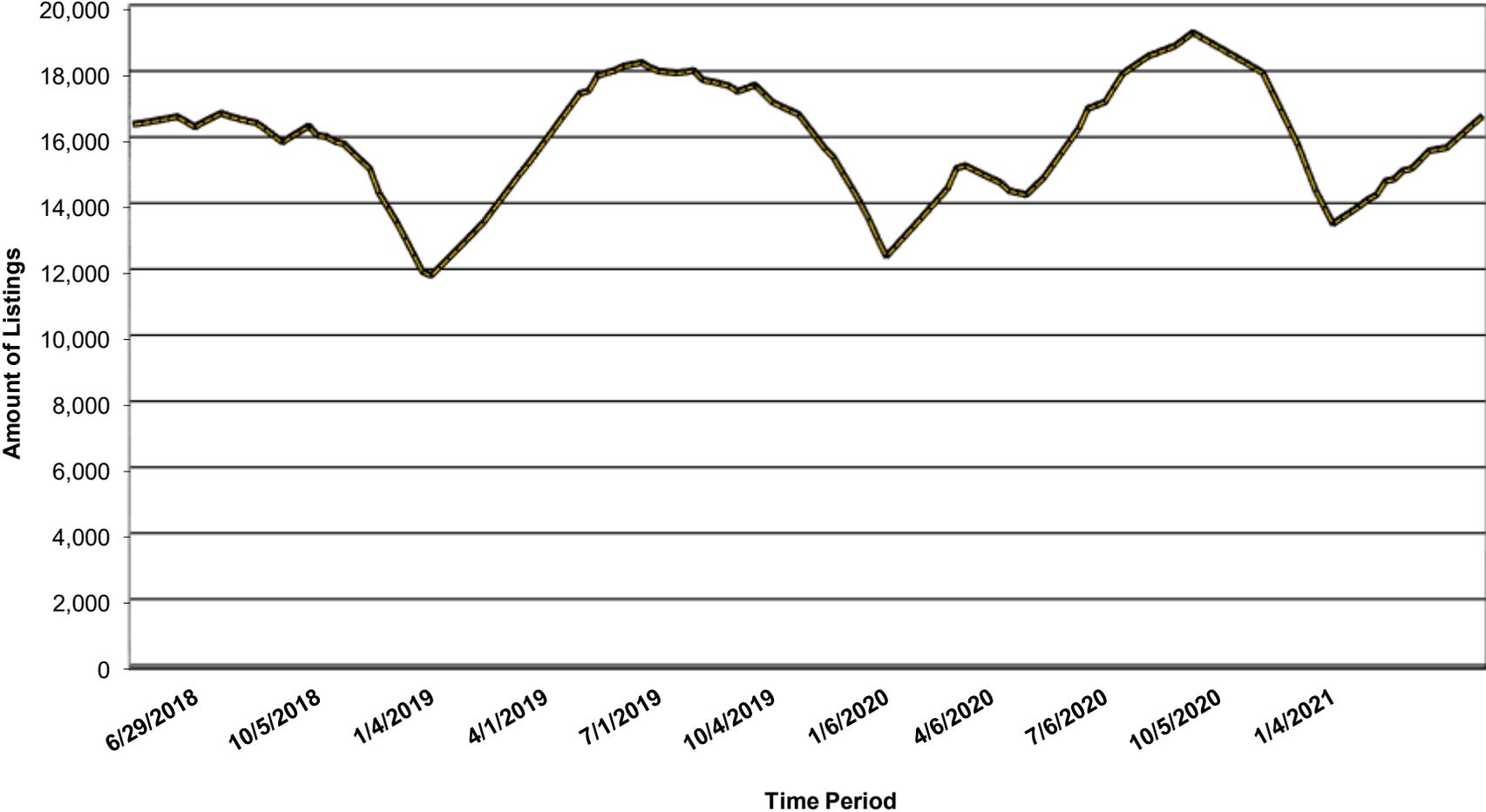
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

Barrington Area Active Condo Listings



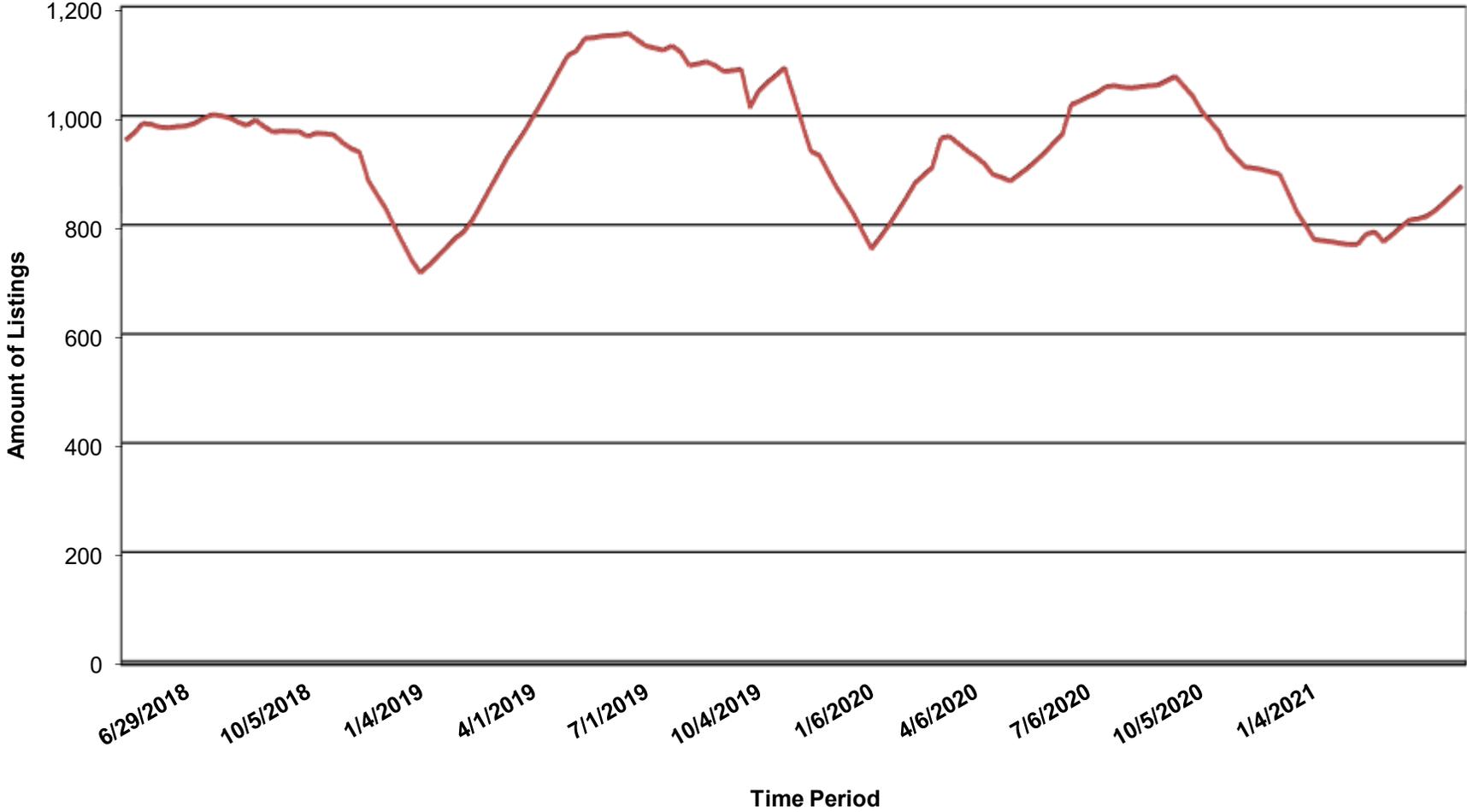
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

MRED Attached Active Listings



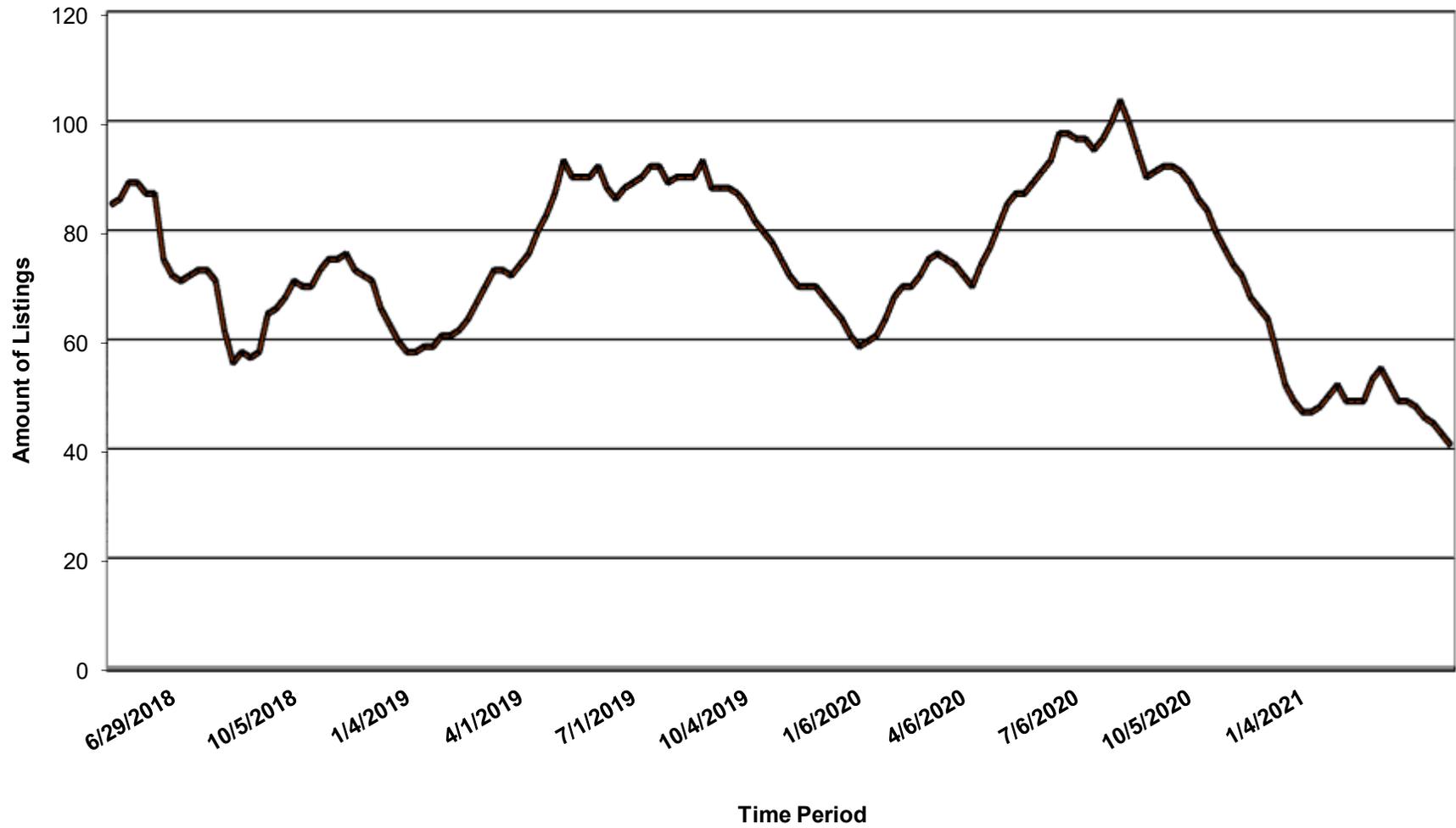
Information is for all types of properties listed under Attached, Property Type 2

North Shore Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

Barrington Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

NorthShore - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Detached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
	Jan	180	237	322	391,370	674,696	748,132	650,750	628,981
Feb	181	240	253	649,501	653,972	754,201	612,322	615,769	727,690
Mar	311	382	439	703,927	677,865	761,428	667,918	642,089	739,786
Apr	420	352	553	718,987	696,821	806,130	686,108	658,267	788,679
May	470	318		682,155	701,214		650,513	647,950	
Jun	503	434		748,054	777,224		706,014	736,421	
Jul	498	597		789,209	787,829		749,679	751,601	
Aug	460	682		752,758	838,693		715,382	799,572	
Sep	315	587		652,798	802,920		614,762	768,517	
Oct	319	578		691,071	813,153		653,355	778,530	
Nov	288	470		653,651	756,728		652,091	728,228	
Dec	280	464		625,955	744,742		590,114	712,851	
TOTAL	4,284	5,341	5,341	731,812	758,818		671,917	722,890	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
	Jan	141	158	106	549,450	519,000	596,950	520,000	490,000
Feb	144	164	128	499,900	537,000	585,000	488,000	514,000	570,000
Mar	138	160	94	519,000	537,000	618,500	500,000	517,500	606,000
Apr	121	149	85	549,500	549,000	689,000	530,000	526,000	675,000
May	115	120		550,000	595,000		530,500	540,000	
Jun	116	126		599,000	599,999		565,000	582,000	
Jul	90	117		625,000	615,000		610,500	603,000	
Aug	99	124		599,250	656,000		579,000	635,000	
Sep	95	110		499,000	599,900		475,000	592,000	
Oct	150	83		535,000	649,950		510,000	636,250	
Nov	155	99		525,000	589,450		504,000	570,000	
Dec	134	97		499,000	575,000		471,500	556,500	
TOTAL	121	120		575,000	600,000		531,500	575,000	

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
	TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020
ALGONQUIN	43	124	-65.3%	341,986	278,460	22.8%	337,000	266,495	26.5%
ANTIOCH	46	85	-45.9%	293,983	227,011	29.5%	270,750	225,000	20.3%
ARLINGTON HEIGHTS	106	212	-50.0%	459,179	388,657	18.1%	412,000	364,250	13.1%
BARRINGTON AREA	103	195	-47.2%	634,591	545,257	16.4%	617,000	495,000	24.6%
BARTLETT	48	138	-65.2%	353,440	304,806	16.0%	345,950	292,500	18.3%
BEACH PARK	9	36	-75.0%	229,511	183,754	24.9%	235,000	185,750	26.5%
BUFFALO GROVE	39	103	-62.1%	380,352	356,698	6.6%	356,000	337,500	5.5%
CAROL STREAM	30	73	-58.9%	320,641	286,251	12.0%	307,500	269,000	14.3%
CARPENTERSVILLE	22	89	-75.3%	259,101	218,590	18.5%	247,500	207,598	19.2%
CHICAGO - ALBANY PARK	11	98	-88.8%	489,137	363,619	34.5%	450,000	345,000	30.4%
CHICAGO - DUNNING	44	69	-36.2%	367,330	892,596	-58.8%	357,000	780,000	-54.2%
CHICAGO - EDGEWATER	6	3	100.0%	989,833	908,333	9.0%	851,500	865,000	-1.6%
CHICAGO - IRVING PARK	29	117	-75.2%	647,033	296,031	118.6%	580,000	285,000	103.5%
CHICAGO - LAKE VIEW	21	47	-55.3%	1,472,062	1,573,647	-6.5%	1,460,000	1,399,000	4.4%
CHICAGO - LINCOLN PARK	32	10	220.0%	1,999,673	2,142,053	-6.6%	1,692,500	1,827,767	-7.4%
CHICAGO - LINCOLN SQUARE	14	44	-68.2%	980,393	1,382,631	-29.1%	907,500	1,262,500	-28.1%
CHICAGO - LOGAN SQUARE	30	38	-21.1%	983,305	1,034,316	-4.9%	952,750	1,042,500	-8.6%
CHICAGO - NEAR NORTH SIDE	6	38	-84.2%	2,003,750	426,326	370.0%	1,880,000	409,950	358.6%
CHICAGO - NEAR WEST SIDE	3	21	-85.7%	766,333	732,808	4.6%	624,000	652,500	-4.4%
CHICAGO - PORTAGE PARK	45	76	-40.8%	415,366	558,853	-25.7%	376,000	539,000	-30.2%
CHICAGO - ROGERS PARK	4	39	-89.7%	543,375	391,519	38.8%	457,500	365,000	25.3%
CHICAGO - UPTOWN	2	18	-88.9%	721,750	728,667	-0.9%	721,750	772,250	-6.5%
CHICAGO - WEST RIDGE	12	10	20.0%	396,333	964,750	-58.9%	389,000	928,750	-58.1%
CHICAGO - WEST TOWN	22	6	266.7%	1,128,155	452,114	149.5%	970,000	494,500	96.2%
DE KALB	24	97	-75.3%	208,404	172,053	21.1%	186,750	164,900	13.3%
DEERFIELD	46	76	-39.5%	623,492	569,739	9.4%	567,500	497,000	14.2%
DES PLAINES	49	128	-61.7%	364,884	290,730	25.5%	350,000	287,000	22.0%
ELGIN	94	306	-69.3%	303,827	252,643	20.3%	288,000	233,000	23.6%
ELK GROVE VILLAGE	27	61	-55.7%	348,873	302,852	15.2%	330,000	305,000	8.2%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
	TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020
EVANSTON	44	137	-67.9%	782,986	638,213	22.7%	686,250	575,000	19.3%
FOX LAKE	14	25	-44.0%	309,732	236,648	30.9%	252,000	157,900	59.6%
GLENCOE	21	31	-32.3%	1,100,692	963,133	14.3%	885,000	775,000	14.2%
GOLF-GLENVIEW	74	173	-57.2%	791,960	618,175	28.1%	702,500	546,250	28.6%
GREEN OAKS-LIBERTYVILLE	64	118	-45.8%	522,674	506,747	3.1%	498,750	446,750	11.6%
GREENWOOD- WOODSTOCK	39	111	-64.9%	329,236	242,279	35.9%	285,000	220,000	29.5%
GURNEE	45	98	-54.1%	361,399	293,150	23.3%	345,000	294,000	17.3%
HAINESVILLE-GRAYSLAKE	51	148	-65.5%	270,552	221,423	22.2%	290,000	224,200	29.3%
HANOVER PARK	20	69	-71.0%	256,750	244,371	5.1%	255,000	246,900	3.3%
HIGHLAND PARK	65	124	-47.6%	750,502	524,178	43.2%	726,500	480,000	51.4%
HIGHWOOD	5	8	-37.5%	419,100	216,125	93.9%	330,000	207,500	59.0%
HOFFMAN ESTATES	51	153	-66.7%	335,323	313,714	6.9%	331,000	310,000	6.8%
INGLESIDE	13	49	-73.5%	227,392	200,680	13.3%	225,000	199,900	12.6%
INVERNESS	15	22	-31.8%	693,133	580,364	19.4%	638,000	582,500	9.5%
ISLAND LAKE	7	38	-81.6%	260,571	217,324	19.9%	230,000	208,500	10.3%
KENILWORTH	5	5	0.0%	2,280,200	1,201,800	89.7%	2,100,000	1,100,000	90.9%
LAKE BLUFF	18	53	-66.0%	644,057	670,094	-3.9%	530,000	525,000	1.0%
LAKE FOREST	39	95	-58.9%	1,066,364	948,730	12.4%	899,000	764,650	17.6%
LAKE IN THE HILLS	30	92	-67.4%	295,731	266,220	11.1%	277,925	260,000	6.9%
LAKE VILLA- LINDENHURST	53	128	-58.6%	288,350	251,542	14.6%	268,000	231,000	16.0%
LAKELAND-CRYSTAL LAKE	81	238	-66.0%	335,202	282,770	18.5%	315,000	258,450	21.9%
LINCOLNSHIRE	11	18	-38.9%	591,445	485,083	21.9%	570,000	485,750	17.3%
LINCOLNWOOD	11	37	-70.3%	605,809	447,315	35.4%	560,000	397,000	41.1%
LONG GROVE-LAKE ZURICH- HAWTHORN W	73	173	-57.8%	519,350	447,296	16.1%	485,000	430,000	12.8%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	83	238	-65.1%	293,457	224,823	30.5%	240,000	215,000	11.6%
METTAWA	2	2	0.0%	767,500	676,500	11.9%	767,500	676,500	11.9%
MORTON GROVE	25	86	-70.9%	390,832	360,036	8.6%	379,000	330,000	14.8%
MT. PROSPECT	35	126	-72.2%	409,970	351,762	16.5%	381,000	323,950	17.6%
MUNDELEIN	50	98	-49.0%	337,609	285,176	18.4%	344,200	262,500	31.1%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
	TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020
NAPERVILLE	199	427	-53.4%	569,640	482,055	18.2%	515,000	432,500	19.1%
NILES	28	69	-59.4%	388,036	320,859	20.9%	384,950	310,000	24.2%
NORTH CHICAGO	6	15	-60.0%	136,500	117,060	16.6%	148,000	120,000	23.3%
NORTHBROOK	53	94	-43.6%	669,868	570,793	17.4%	625,000	517,500	20.8%
NORTHFIELD	13	12	8.3%	966,385	485,625	99.0%	850,000	505,000	68.3%
OAKWOOD HILLS - CARY	43	91	-52.7%	348,545	253,509	37.5%	325,000	245,000	32.7%
PALATINE	73	138	-47.1%	442,065	358,806	23.2%	407,000	328,000	24.1%
PARK CITY - WAUKEGAN	33	115	-71.3%	160,848	146,399	9.9%	160,000	141,500	13.1%
PARK RIDGE	52	152	-65.8%	579,300	491,957	17.8%	482,500	458,750	5.2%
PRAIRIE VIEW	0	25	0.0%	0	884,767	0.0%	0	685,000	0.0%
PROSPECT HEIGHTS	8	18	-55.6%	537,488	346,753	55.0%	562,500	327,500	71.8%
ROLLING MEADOWS	26	47	-44.7%	291,862	265,691	9.8%	288,450	254,000	13.6%
ROUND LAKE	45	128	-64.8%	235,854	190,687	23.7%	230,000	191,500	20.1%
SCHAUMBURG	49	128	-61.7%	383,113	337,925	13.4%	371,500	320,450	15.9%
SKOKIE	42	106	-60.4%	425,200	345,015	23.2%	425,750	333,750	27.6%
STREAMWOOD	34	103	-67.0%	258,511	224,282	15.3%	254,500	219,000	16.2%
SYCAMORE	25	61	-59.0%	311,767	223,451	39.5%	311,500	217,000	43.5%
VERNON HILLS	24	45	-46.7%	460,113	376,327	22.3%	380,500	355,000	7.2%
WADSWORTH - OLD MILL CREEK	13	26	-50.0%	367,523	342,827	7.2%	325,000	296,000	9.8%
WAUCONDA	15	55	-72.7%	305,660	268,891	13.7%	320,000	252,000	27.0%
WHEELING	16	30	-46.7%	349,877	252,940	38.3%	370,500	243,200	52.3%
WILMETTE	53	90	-41.1%	983,958	827,954	18.8%	900,000	691,500	30.2%
WINNETKA	30	58	-48.3%	1,236,858	1,159,229	6.7%	1,132,000	939,500	20.5%
WINTHROP HARBOR	5	24	-79.2%	255,180	179,575	42.1%	210,000	182,450	15.1%
ZION	26	97	-73.2%	177,831	120,176	48.0%	152,500	115,000	32.6%

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NorthShore - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
	Jan	97	114	136	293,282	277,915	322,084	280,440	265,776
Feb	100	120	146	287,249	315,368	302,586	275,303	302,229	292,010
Mar	137	163	211	311,521	299,903	323,811	300,798	287,785	314,850
Apr	195	160	251	326,338	319,352	328,515	316,098	308,687	319,098
May	250	114		296,782	314,505		287,427	301,275	
Jun	247	130		315,032	314,226		305,331	300,960	
Jul	216	218		319,191	316,914		307,662	305,940	
Aug	201	239		310,450	332,358		299,190	318,904	
Sep	176	233		301,168	351,161		290,634	337,930	
Oct	186	254		305,498	335,827		294,272	324,730	
Nov	136	173		296,847	334,046		285,175	323,492	
Dec	144	178		313,139	348,654		301,526	338,581	
TOTAL	2,133	2,096	744	315,077	286,755		297,016	313,126	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	89	116	92	249,000	245,000	262,000	241,000	229,250	249,950
Feb	85	124	109	244,950	262,500	247,000	230,000	243,000	243,500
Mar	100	124	94	250,000	260,000	295,000	240,000	253,000	280,000
Apr	87	88	92	289,000	292,000	295,000	279,000	277,500	288,000
May	85	111		249,950	279,900		241,250	270,000	
Jun	80	91		275,000	300,960		265,000	280,000	
Jul	73	103		285,000	269,450		266,500	258,725	
Aug	68	94		270,000	285,000		260,500	272,000	
Sep	89	97		259,000	299,950		253,250	288,750	
Oct	78	90		264,950	285,000		253,500	275,000	
Nov	94	77		285,175	285,000		251,875	275,000	
Dec	92	88		249,499	294,500		240,750	279,250	
TOTAL	84	98		269,000	270,000		251,875	270,000	

Barrington - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	5	3	5	280,320	254,966	358,720	263,440	248,800	351,842
Feb	4	12	7	215,900	289,363	293,514	207,225	280,485	282,500
Mar	8	11	21	294,486	364,990	297,460	285,061	338,316	293,622
Apr	7	3	21	271,742	294,933	244,900	260,857	283,000	267,237
May	15	8		312,065	360,913		303,083	328,492	
Jun	17	10		285,000	268,710		274,205	253,050	
Jul	12	16		308,709	333,649		295,590	329,346	
Aug	10	20		310,979	315,047		291,691	305,263	
Sep	13	20		290,568	296,180		278,876	288,350	
Oct	15	21		299,073	284,498		284,638	280,547	
Nov	6	18		314,481	313,893		303,665	307,042	
Dec	4	17		543,278	315,775		508,854	317,590	
TOTAL	123	159		293,258	308,812		281,640	300,630	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	126	223	83	269,000	220,000	314,900	261,000	219,900	314,910
Feb	83	120	118	219,350	314,500	309,000	202,000	297,000	297,500
Mar	107	146	137	289,500	364,990	292,900	275,000	350,840	281,500
Apr	102	143	92	230,000	225,000	244,900	222,000	217,500	244,000
May	94	108		319,000	372,450		305,000	336,250	
Jun	145	129		285,000	244,950		275,000	242,500	
Jul	44	100		266,250	294,500		258,750	292,000	
Aug	153	88		287,500	307,000		268,250	295,000	
Sep	136	71		255,000	284,800		246,000	271,000	
Oct	78	75		249,900	230,000		230,000	225,000	
Nov	116	95		302,500	267,000		285,000	264,500	
Dec	228	62		475,000	324,900		452,000	317,000	
TOTAL	112	97		264,900	299,000		257,000	289,000	

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD

Sales for Attached Single Family - Listed by TOWN

Attached Single Family									
TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
ALGONQUIN	15	40	-62.5%	211,220	189,177	11.7%	205,550	183,250	12.2%
ANTIOCH	2	6	-66.7%	154,250	152,333	1.3%	154,250	152,500	1.1%
ARLINGTON HEIGHTS	62	118	-47.5%	214,334	201,131	6.6%	169,500	190,250	-10.9%
BARRINGTON AREA	22	29	-24.1%	262,000	299,404	-12.5%	242,000	314,000	-22.9%
BARTLETT	25	40	-37.5%	221,675	207,210	7.0%	233,900	211,250	10.7%
BEACH PARK	1	12	-91.7%	157,000	143,250	9.6%	157,000	141,000	11.3%
BUFFALO GROVE	40	102	-60.8%	228,326	215,237	6.1%	210,500	205,000	2.7%
CAROL STREAM	29	61	-52.5%	222,540	187,434	18.7%	228,000	190,000	20.0%
CARPENTERSVILLE	16	39	-59.0%	154,825	153,178	1.1%	147,500	153,900	-4.2%
CHICAGO - ALBANY PARK	23	49	-53.1%	242,652	258,055	-6.0%	225,000	232,000	-3.0%
CHICAGO - DUNNING	7	24	-70.8%	227,900	189,224	20.4%	207,500	195,500	6.1%
CHICAGO - EDGEWATER	87	177	-50.8%	271,412	252,933	7.3%	229,000	229,000	0.0%
CHICAGO - IRVING PARK	43	79	-45.6%	256,158	269,448	-4.9%	233,000	238,000	-2.1%
CHICAGO - LAKE VIEW	319	531	-39.9%	447,094	426,907	4.7%	416,000	395,000	5.3%
CHICAGO - LINCOLN PARK	206	329	-37.4%	565,202	568,741	-0.6%	501,500	488,000	2.8%
CHICAGO - LINCOLN SQUARE	68	101	-32.7%	345,918	348,201	-0.7%	334,000	312,000	7.1%
CHICAGO - LOGAN SQUARE	105	162	-35.2%	487,750	437,631	11.5%	453,500	425,000	6.7%
CHICAGO - LOOP	108	164	-34.1%	804,427	418,484	92.2%	443,000	329,500	34.4%
CHICAGO - NEAR NORTH SIDE	247	607	-59.3%	551,597	556,940	-1.0%	425,000	405,000	4.9%
CHICAGO - NEAR SOUTH SIDE	73	175	-58.3%	436,459	423,160	3.1%	383,500	370,000	3.6%
CHICAGO - NEAR WEST SIDE	153	265	-42.3%	472,649	424,347	11.4%	380,000	352,500	7.8%
CHICAGO - PORTAGE PARK	10	32	-68.8%	170,690	211,585	-19.3%	174,500	172,000	1.5%
CHICAGO - ROGERS PARK	60	123	-51.2%	217,642	180,550	20.5%	199,000	163,000	22.1%
CHICAGO - UPTOWN	120	212	-43.4%	311,660	303,095	2.8%	315,250	298,950	5.5%
CHICAGO - WEST RIDGE	42	95	-55.8%	178,819	161,783	10.5%	164,750	136,000	21.1%
CHICAGO - WEST TOWN	268	490	-45.3%	532,693	529,003	0.7%	522,500	500,250	4.4%
DEERFIELD	15	30	-50.0%	262,933	250,528	5.0%	250,000	236,925	5.5%
DEKALB	4	19	-78.9%	150,543	150,129	0.3%	148,500	148,000	0.3%
DES PLAINES	66	149	-55.7%	187,430	189,670	-1.2%	184,250	179,000	2.9%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD

Sales for Attached Single Family - Listed by TOWN

	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
ELGIN	48	126	-61.9%	189,012	169,797	11.3%	200,000	170,000	17.6%
ELK GROVE VILLAGE	24	56	-57.1%	184,231	182,603	0.9%	175,750	179,000	-1.8%
EVANSTON	58	154	-62.3%	285,249	283,982	0.4%	267,500	265,500	0.8%
FOX LAKE	17	31	-45.2%	134,018	118,382	13.2%	147,000	124,900	17.7%
GLENCOE	2	1	100.0%	200,750	335,500	-40.2%	200,750	335,500	-40.2%
GOLF-GLENVIEW	30	82	-63.4%	412,863	315,763	30.8%	425,000	267,250	59.0%
GREEN OAKS-LIBERTYVILLE	16	31	-48.4%	253,312	328,439	-22.9%	203,250	310,000	-34.4%
GREENWOOD- WOODSTOCK	11	21	-47.6%	164,782	131,534	25.3%	155,000	123,000	26.0%
GURNEE	16	42	-61.9%	183,581	158,317	16.0%	171,950	152,450	12.8%
HAINESVILLE-GRAYSLAKE	28	53	-47.2%	187,132	161,926	15.6%	175,000	158,000	10.8%
HANOVER PARK	16	65	-75.4%	195,245	168,641	15.8%	195,000	161,400	20.8%
HIGHLAND PARK	14	30	-53.3%	369,593	309,800	19.3%	315,000	287,500	9.6%
HIGHWOOD	0	4	-100.0%	0	366,000	-100.0%	0	307,000	-100.0%
HOFFMAN ESTATES	27	59	-54.2%	179,937	185,857	-3.2%	155,000	185,000	-16.2%
INGLESIDE	1	1	0.0%	185,000	195,000	-5.1%	185,000	195,000	-5.1%
INVERNESS	5	4	25.0%	424,380	408,375	3.9%	407,000	387,500	5.0%
ISLAND LAKE	4	17	-76.5%	153,100	135,288	13.2%	153,700	135,000	13.9%
LAKE BLUFF	3	11	-72.7%	331,833	246,182	34.8%	262,000	205,000	27.8%
LAKE FOREST	15	21	-28.6%	454,760	516,926	-12.0%	350,000	447,500	-21.8%
LAKE IN THE HILLS	14	43	-67.4%	240,379	169,944	41.4%	214,000	163,500	30.9%
LAKE VILLA- LINDENHURST	6	11	-45.5%	184,317	158,491	16.3%	191,450	150,000	27.6%
LAKELWOOD-CRYSTAL LAKE	29	58	-50.0%	215,160	167,965	28.1%	220,000	174,500	26.1%
LINCOLNSHIRE	4	11	-63.6%	293,375	344,455	-14.8%	307,500	330,000	-6.8%
LINCOLNWOOD	2	6	-66.7%	317,700	212,667	49.4%	317,700	209,000	52.0%
LONG GROVE-LAKE ZURICH- HAWTHORN W	9	15	-40.0%	369,778	281,600	31.3%	357,000	247,500	44.2%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	19	45	-57.8%	170,893	141,880	20.4%	173,000	150,000	15.3%
MORTON GROVE	16	31	-48.4%	250,281	251,716	-0.6%	254,500	264,000	-3.6%
MT. PROSPECT	28	65	-56.9%	186,536	173,889	7.3%	175,000	155,000	12.9%
MUNDELEIN	10	24	-58.3%	256,650	194,433	32.0%	225,500	187,000	20.6%
NAPERVILLE	83	215	-61.4%	256,815	246,719	4.1%	225,000	215,000	4.7%
NILES	13	40	-67.5%	232,892	210,112	10.8%	240,000	231,000	3.9%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD

Sales for Attached Single Family - Listed by TOWN

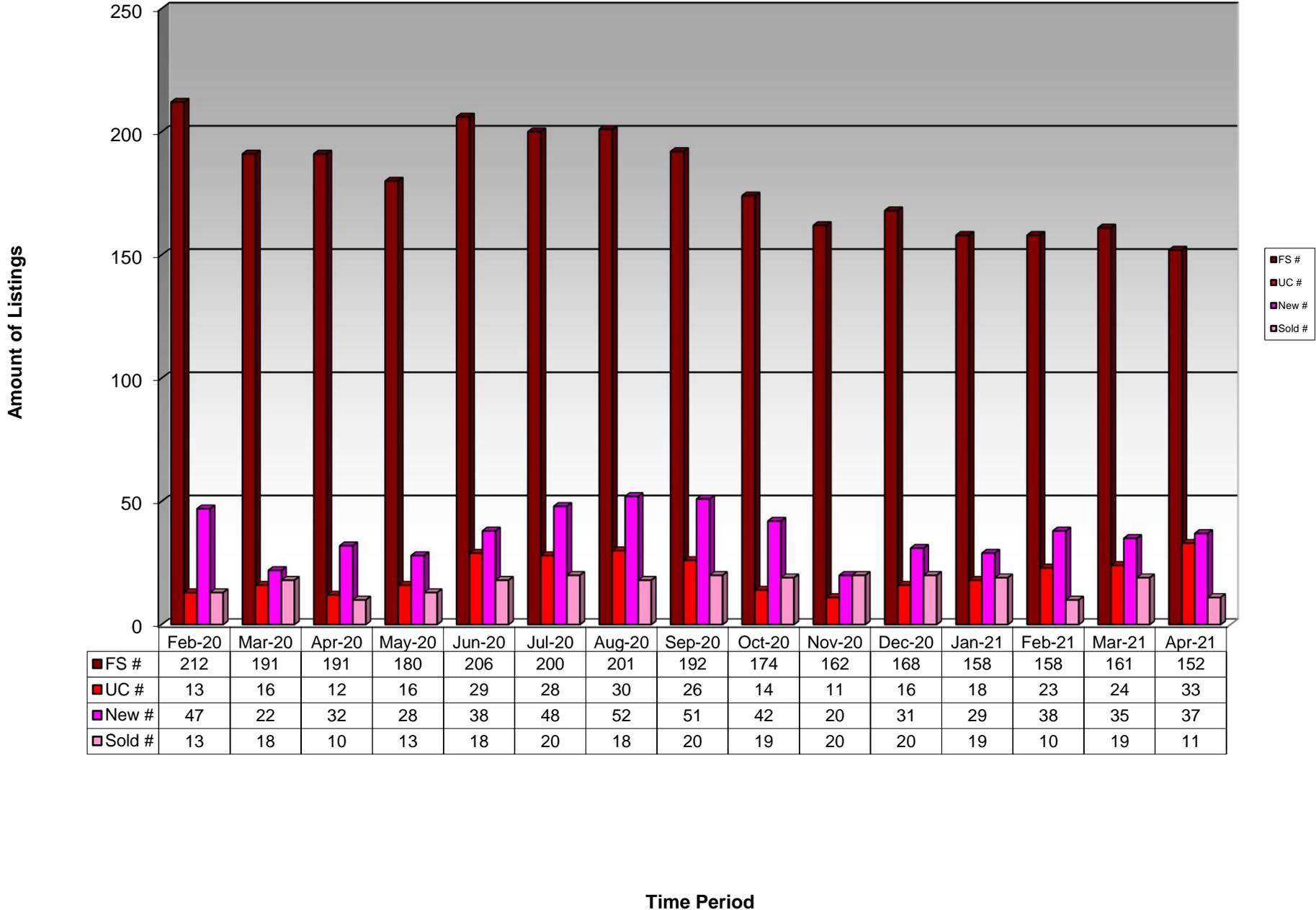
	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
NORTH CHICAGO	1	1	0.0%	75,000	46,000	63.0%	75,000	46,000	63.0%
NORTHBROOK	36	73	-50.7%	327,413	314,770	4.0%	317,450	285,000	11.4%
NORTHFIELD	5	10	-50.0%	314,582	223,550	40.7%	301,500	212,500	41.9%
OAKWOOD HILLS - CARY	7	31	-77.4%	197,271	176,589	11.7%	192,500	172,500	11.6%
PALATINE	103	171	-39.8%	216,333	199,019	8.7%	190,000	179,900	5.6%
PARK CITY -WAUKEGAN	1	11	-90.9%	49,000	93,855	-47.8%	49,000	89,900	-45.5%
PARK RIDGE	12	47	-74.5%	344,000	351,075	-2.0%	286,250	319,000	-10.3%
PROSPECT HEIGHTS	10	32	-68.8%	170,040	182,255	-6.7%	148,950	151,000	-1.4%
ROLLING MEADOWS	25	55	-54.5%	200,426	158,429	26.5%	166,000	128,000	29.7%
ROUND LAKE	24	67	-64.2%	163,768	142,631	14.8%	167,750	145,000	15.7%
SCHAUMBURG	91	220	-58.6%	209,557	188,499	11.2%	193,500	175,000	10.6%
SKOKIE	34	63	-46.0%	216,426	211,579	2.3%	207,000	212,000	-2.4%
STREAMWOOD	25	77	-67.5%	202,528	180,612	12.1%	190,000	176,000	8.0%
SYCAMORE	5	25	-80.0%	190,300	144,892	31.3%	195,000	135,000	44.4%
VERNON HILLS	25	47	-46.8%	274,000	209,142	31.0%	280,000	189,000	48.1%
WADSWORTH - OLD MILL CREEK	0	7	-100.0%	0	158,436	-100.0%	0	163,000	-100.0%
WAUCONDA	9	12	-25.0%	268,222	158,042	69.7%	233,500	156,000	49.7%
WHEELING	47	82	-42.7%	215,514	180,111	19.7%	190,000	170,000	11.8%
WILMETTE	12	23	-47.8%	465,500	295,784	57.4%	491,000	312,000	57.4%
WINNETKA	8	7	14.3%	395,500	407,429	-2.9%	326,000	380,000	-14.2%
ZION	1	1	0.0%	17,500	106,500	-83.6%	17,500	106,500	-83.6%

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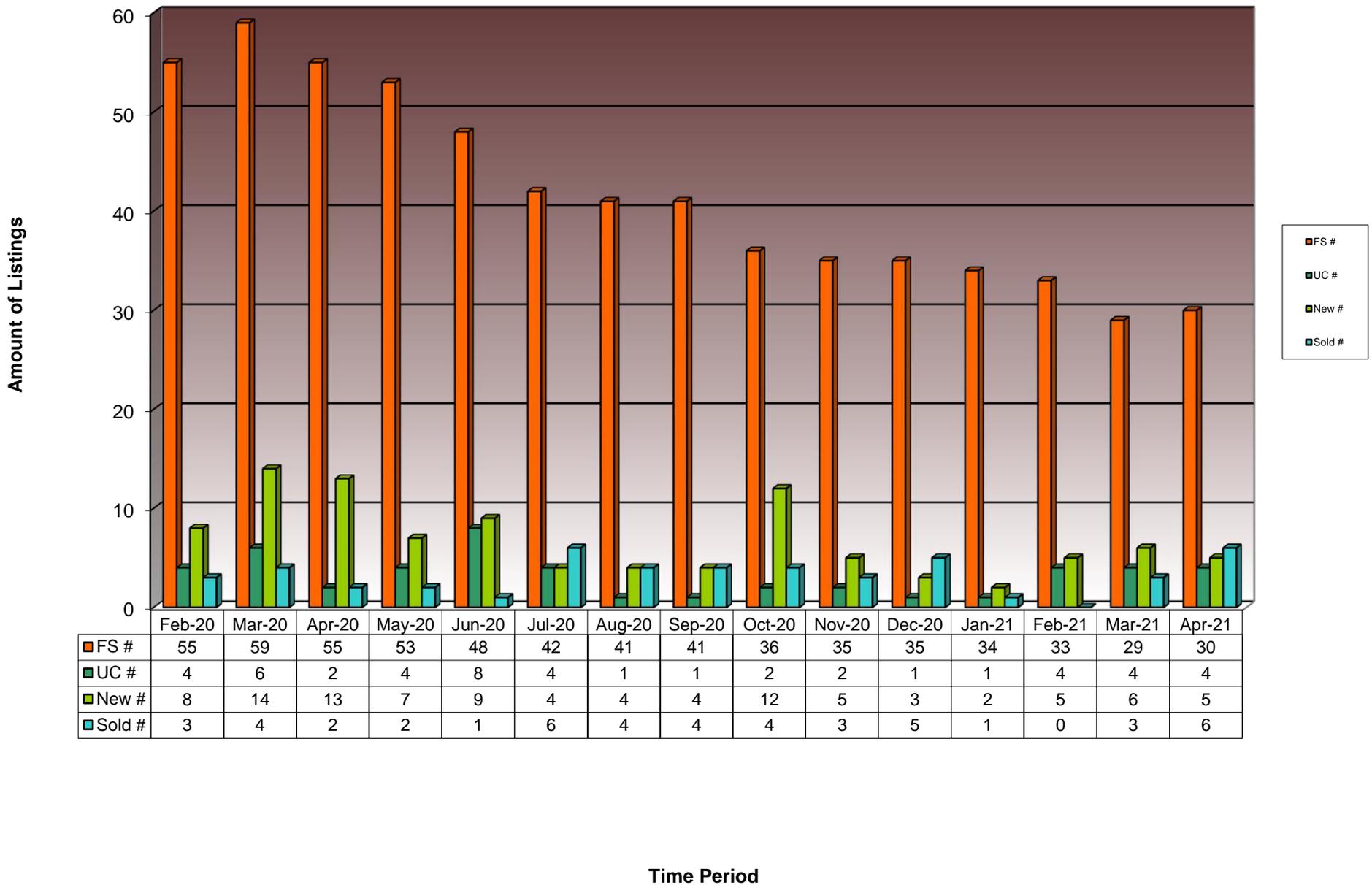
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North Shore Area New Construction for All Property Types



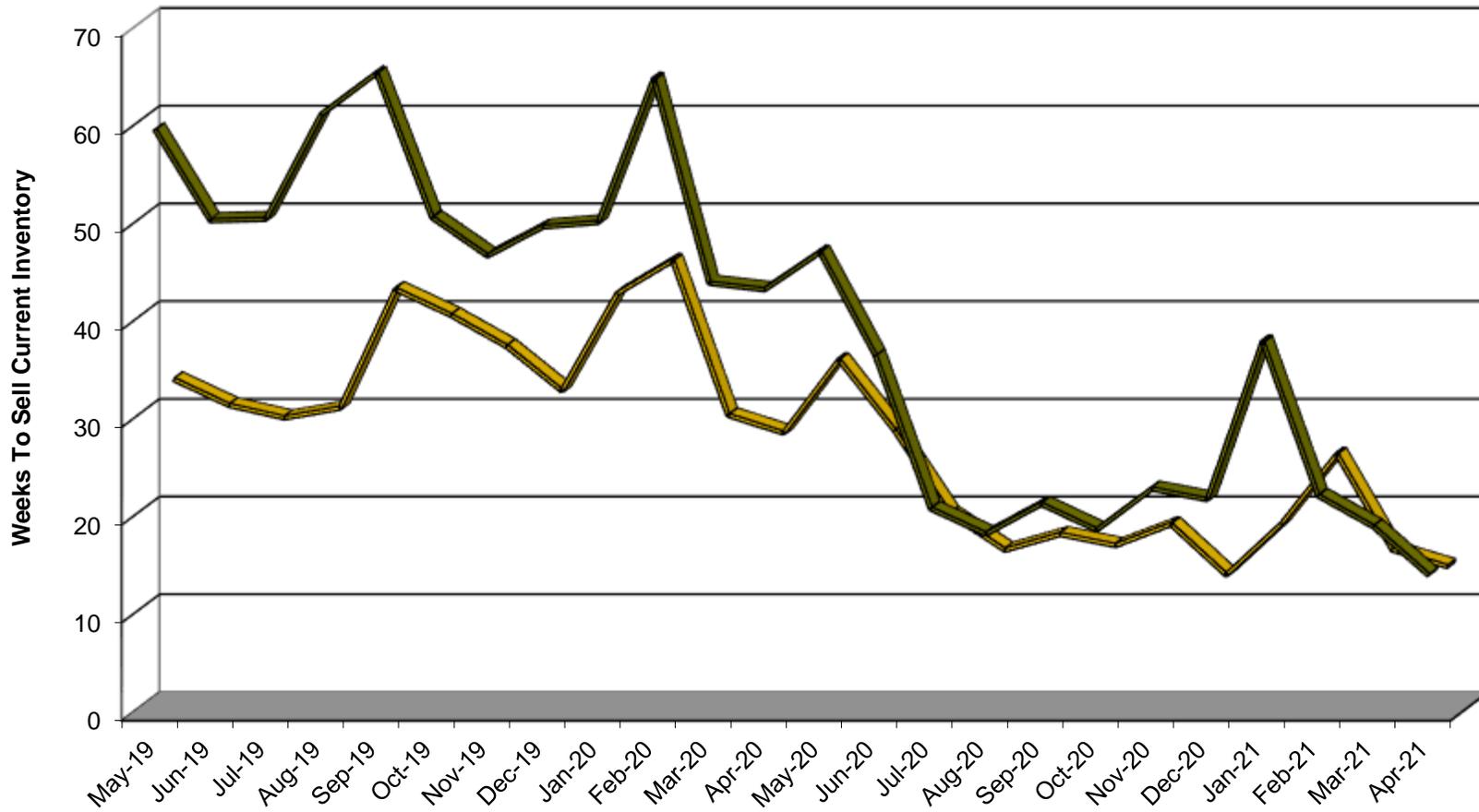
These chart shows new construction data for the past fifteen months th number of new homes in the North Shore area for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

Barrington Area New Construction for All Property Types

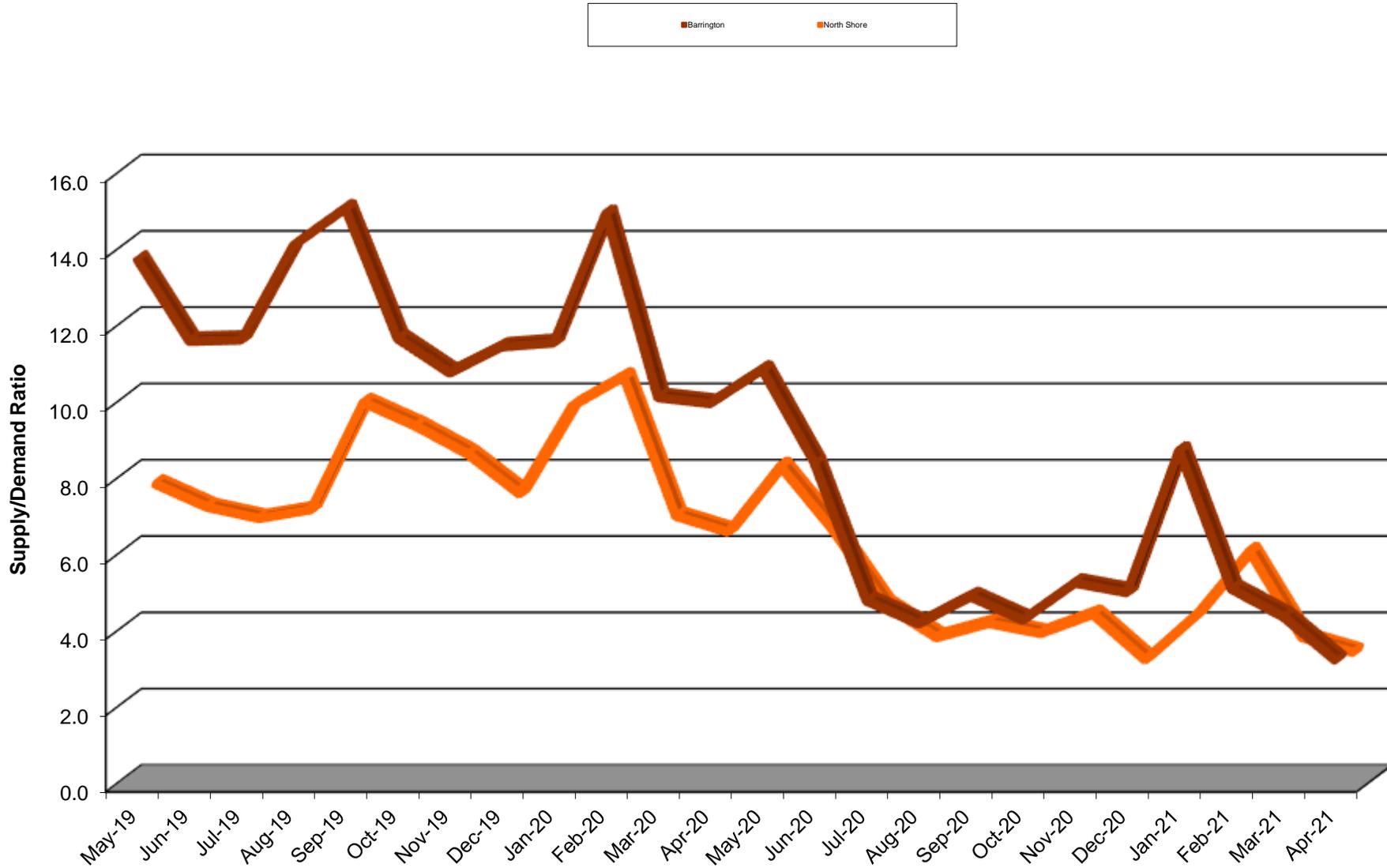


These chart shows new construction data for the past fifteen months th number of new homes Barrington for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

NSBAR Absorption Rate for Detached Single Family Homes

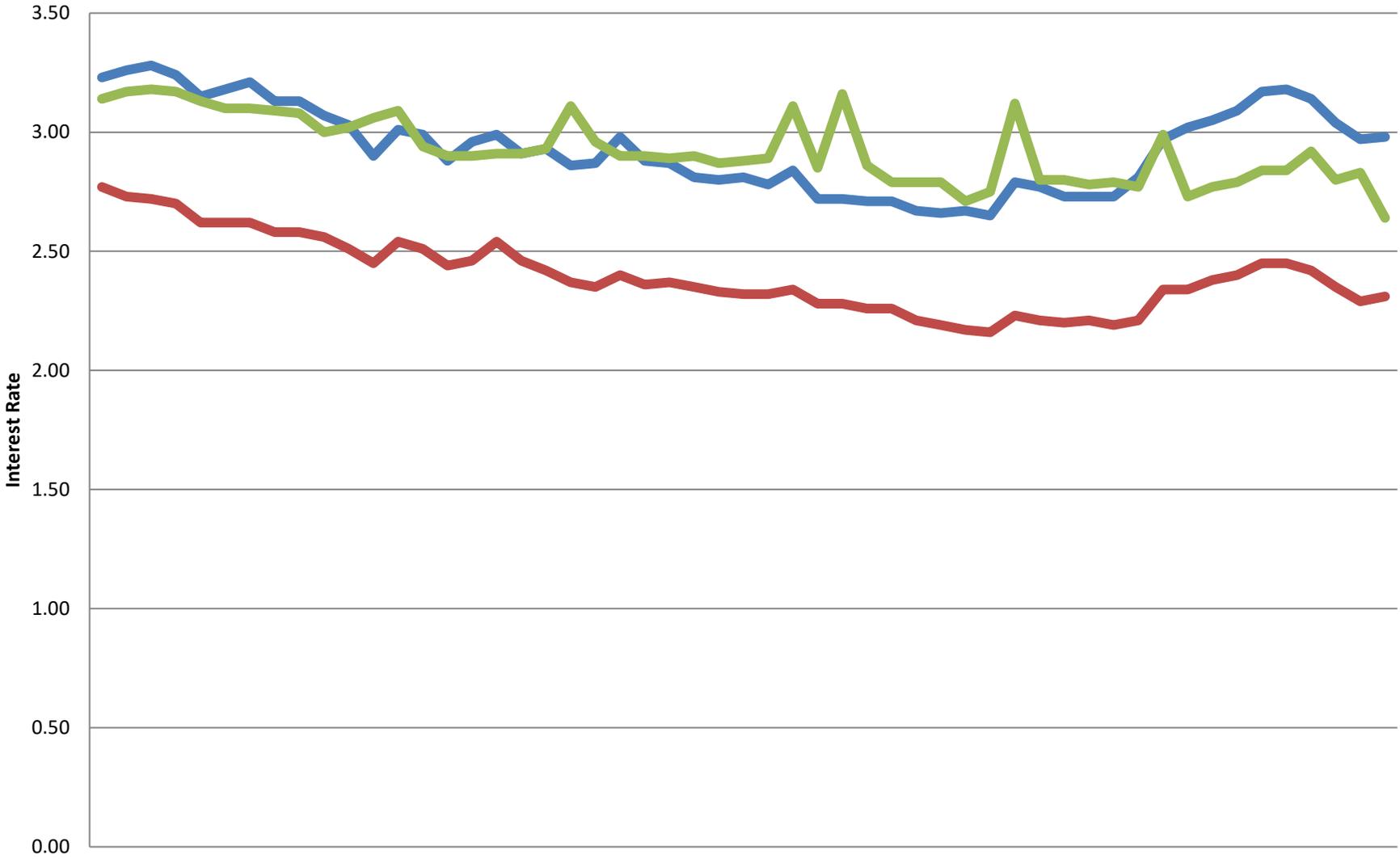


NSBAR Supply Demand Ratio for Single Family Homes



The numbers in the chart represent the ratio of the number of homes for sale to the number of homes sold. The higher the S/D ratio, the more supply there is relative to demand. Optimal S/D ratio is 6.0. Produced by NSBAR from information in MRED

Historical Mortgage Rates



Glossary of Terms and Abbreviations

Absorption Rate:

Absorption rates are used to determine the amount of weeks that it will take to sell the current inventory at the present rate of sales.

Twenty six weeks is considered neutral. When the absorption is rate is higher than 26 weeks, it is considered a buyer's market and sale prices become stagnant. When the rate is lower, homes are selling faster and sales prices increase.

To formulate Absorption Rate you need to know 2 figures.

- 1) How many listings are currently on the market?
- 2) How many listings sold last month?

Then

A.) Multiple the number of solds last month by 12 (months).

B.) Divided by the current listings equals # of Units that would sell each week.

C.) Divide the # or units that should sell each week into the number available = absorption rate.

Supply Demand Ratio

The amount of homes for sales divided by the amount of sold properties for a given time period. When there are six active listings for every sold listing, the market is considered to be at its equilibrium, homes are being sold at the exact right price.

Listing

Listing in MRED - when the current titleholders of the property have signed an exclusive or exclusive right to sell agreement and the agreement is in effect with an MRED office.

Statuses for Active Listings

ACTV - An A

ctive listing is where an agreement and an owner of real property and a real estate agent, whereby the agent agrees to secure a buyer or tenant for specific property at a certain price and terms in return for a fee or commission.

BOMK - Back on Market: A listing previously showing Off-Market (Canceled, Closed, Expired, or Rented) status is now active again.

CTG - Contingent on a contract pending – A valid sales contract has been signed by a Buyer and Seller with provisions to be met before a contract can become binding.

CONTINGENCY FLAGS

A/I - Attorney Approval/Home Inspection

CTGO - Denotes other contingency that may apply. Call Listing Agent for specifics of contingency

FIN - Financing

*HC*** - Buyer has home to close. Code is followed by number of hours in kick out period

*HS*** - Buyer has home to sell. Code is followed by number of hours in kick out period

NEW - A New listing.

PCHG - Price Change: A listing showing a change in list price – new list price is required.

RACT Reactivate: A listing that was previously showing as Contingent, Pending or Temporarily Off-Market

TEMP - Active -Temporarily Off-Market (still listed) exclusive brokerage agreement in effect, property unable to be shown, except for reasonable restrictions noted on the listing in the showing instructions.

BOMK, NEW, PCHG & RACT - statuses will show on MRED® for 5 days (unless a status change is made to the listing) and then revert to an ACTV status.

OFF-MARKET LISTING

Closed property in MRED is when an active listing has been sold and the title has changed from the seller titleholder to the new title holder.

Expired listing in MRED is an active listing which has reached its expiration date and has moved from active status to expired and the listing agreement is no longer in effect.

Temporary off the market/withdrawn is a listing in MRED which still has a valid listing agreement but the titleholders have asked the property be taken out of MRED.

Cancelled listing in MRED is when seller titleholders and the real estate company have cancelled the listing agreement and the property is no longer for sale with that company.

OFF MARKET STATUSES

CANC - A Canceled listing - cancellation date is required

CLSD - A Closed listing - must be reported within 72 hours of closing. Selling Price, Contract Date, Closed Date, Seller's Concessions Y/N (if Y is entered, Seller's Concessions \$ amount is required (PNT)), and Selling Agent are required.

EXP - An Expired listing.

PEND - Pending: A fully executed purchase contract with no contingencies other than closing. Property must be placed in Pending in order to report it closed and show the correct Market Time. Requires entry/confirmation of the Contract Date and Selling Agent ID.

RNTD - Rented: Property type 6 only - requires Rental Date, Selling Agent and Rented Price.

Median Sale Price - The median price is the price that is midway between the least expensive and most expensive home sold in an area during a given period of time. During that time, half the buyers bought homes that cost more than the median price and half bought homes for less than the median price.

Average Sale Price - The average home price is the sum of prices of all homes sold in a certain area in a certain period, divided by the number of properties sold in the same area in that period.

Days On Market (DOM) or Market Time (MT) - The number of days a listing is active in a multiple listing service before it is entered into "pending" status. Pending status is when an offer has been accepted by the seller but the transaction is not yet closed. Many agents refer to "average days on market," which is derived by adding all the days on market of each listing and dividing by the number of listings. In a buyer's market, the DOM are generally higher because inventory takes longer to sell. In a seller's market, the DOM are fewer.

Additional Abbreviations:

FS= For Sale or Active Property

UC= Under Contract, Property under contract but has not had all contingencies met.

OLP = Original List Price

LP = List Price

LLP = Last List Price