

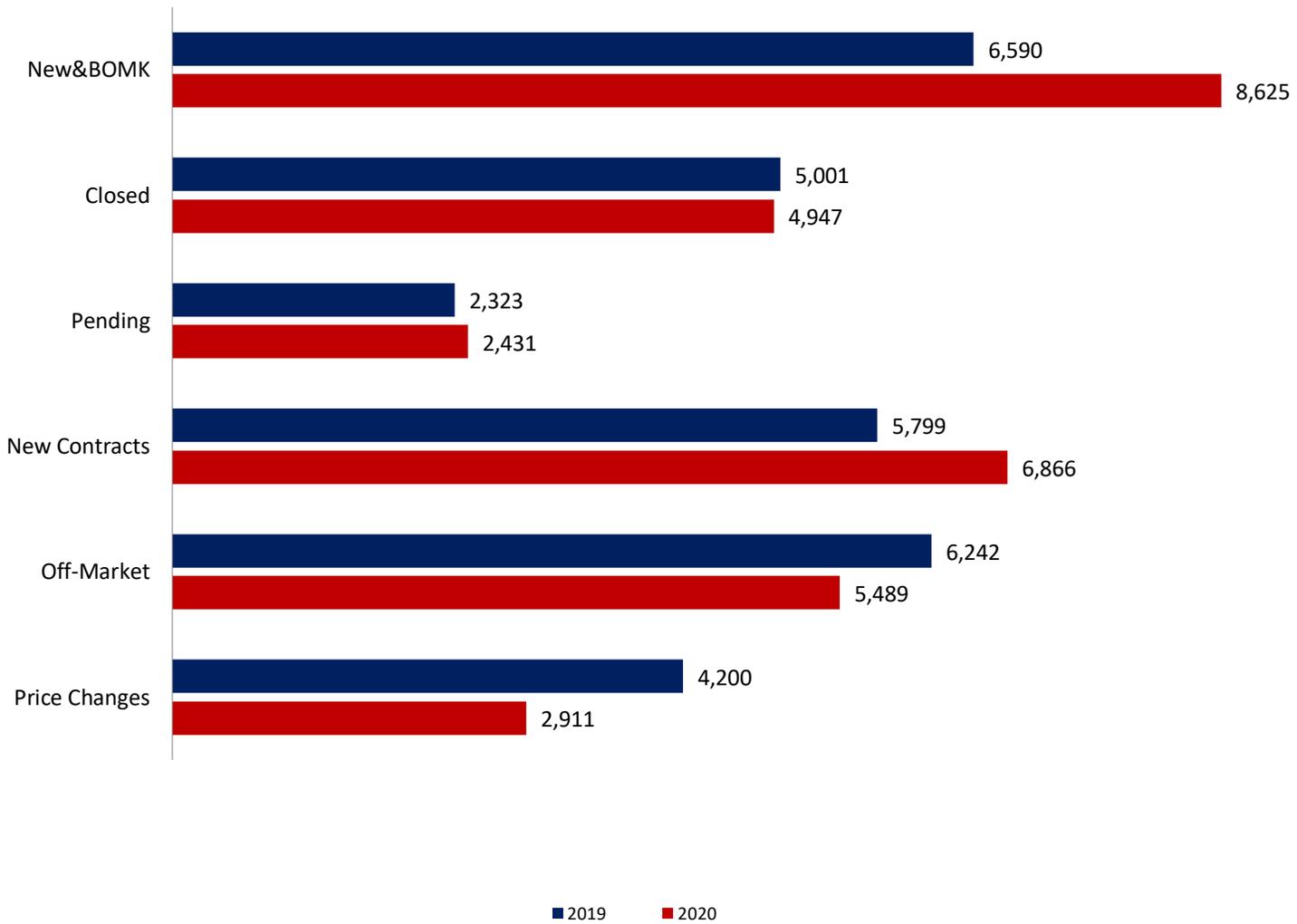


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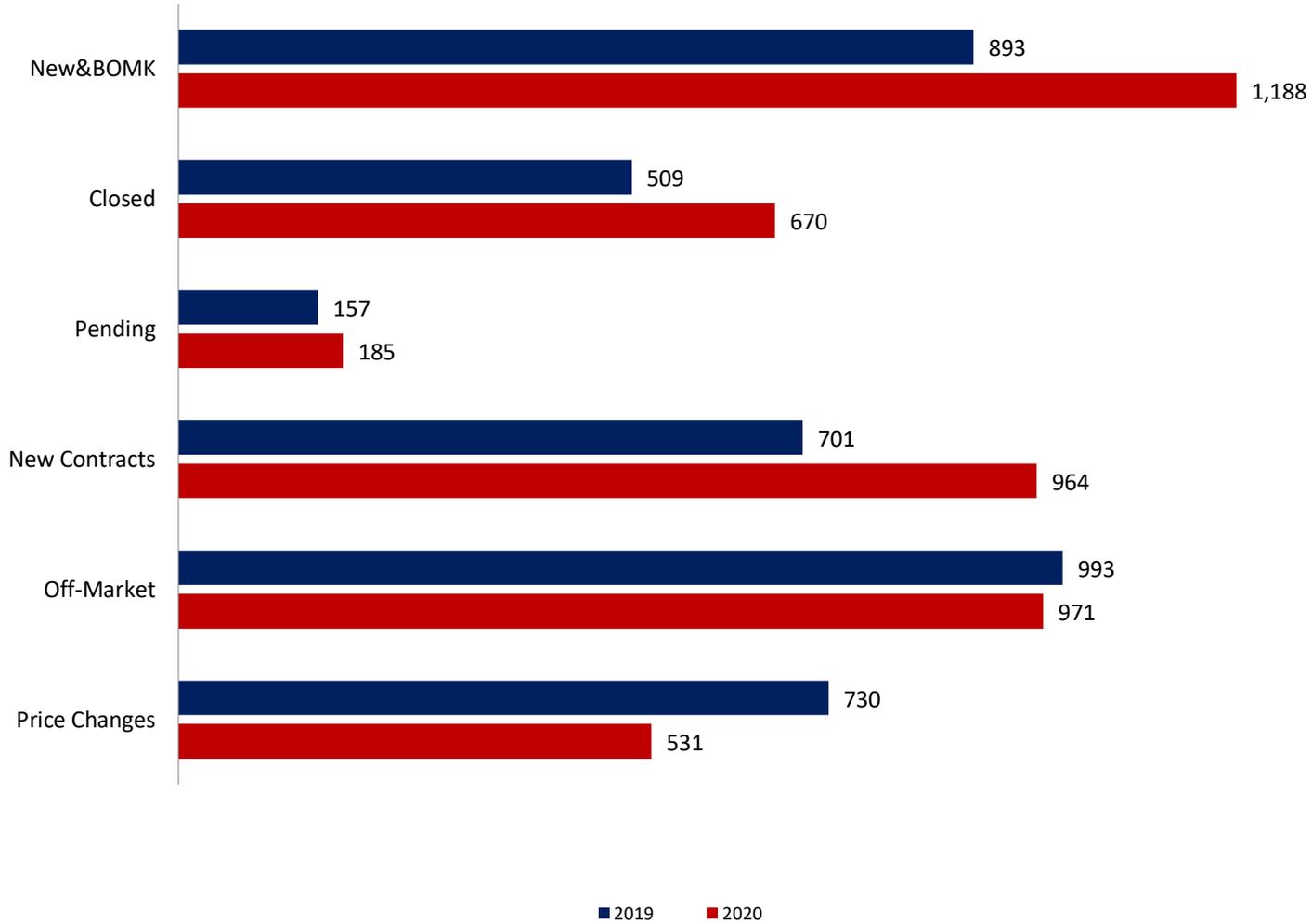
Legal Information

The following representations are based in whole or in part on data supplied by various participants in the Midwest Real Estate Data, LLC (MRED). Neither North Shore Barrington Association of Realtors (NSBAR) nor the Midwest Real Estate Data LLC guarantees, nor is in any way responsible for its accuracy. Data maintained by the Midwest Real Estate Data, LLC may not reflect all real estate activity in the market.

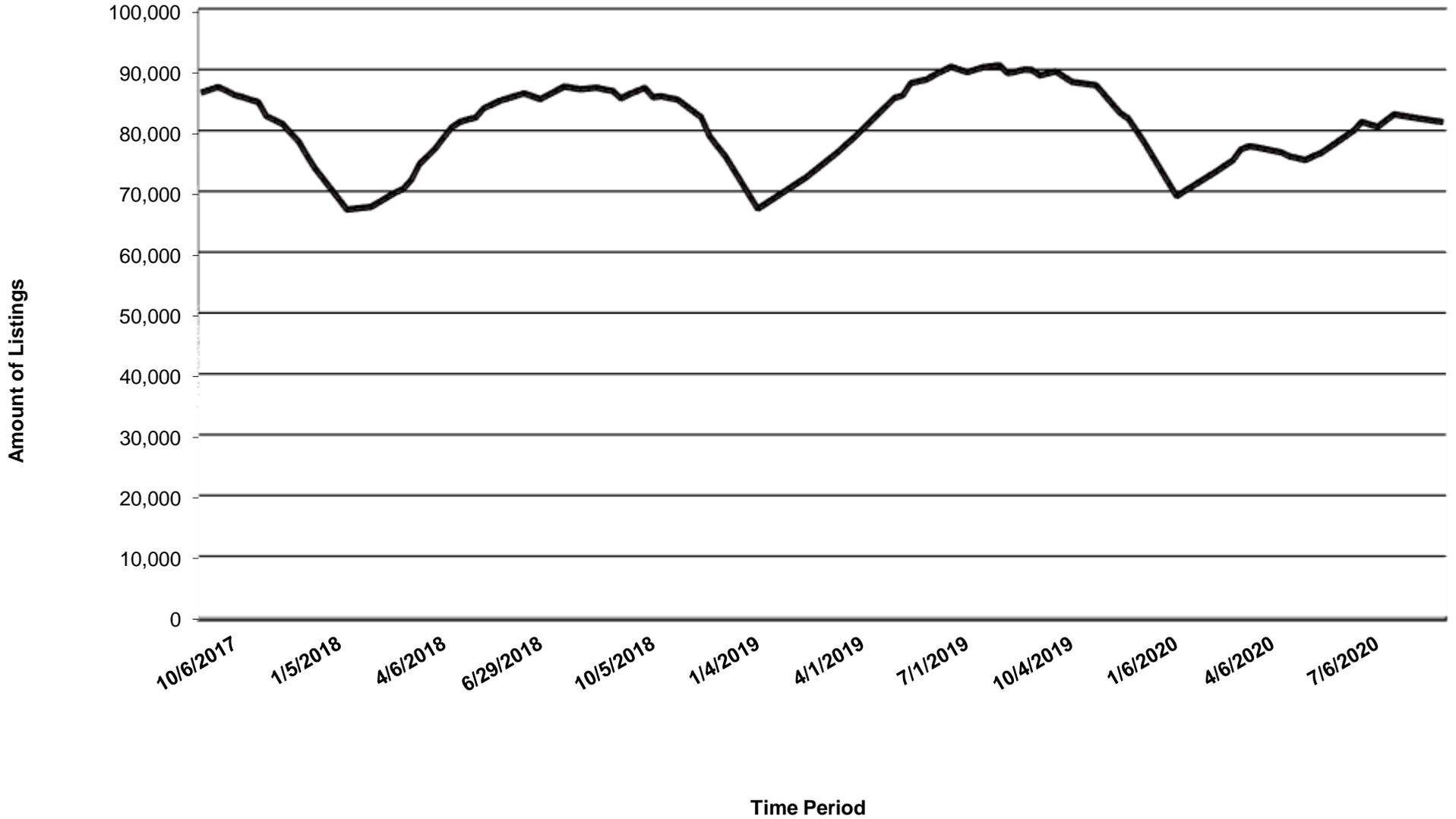
North Shore Area Quick Data



Barrington Area Quick Data

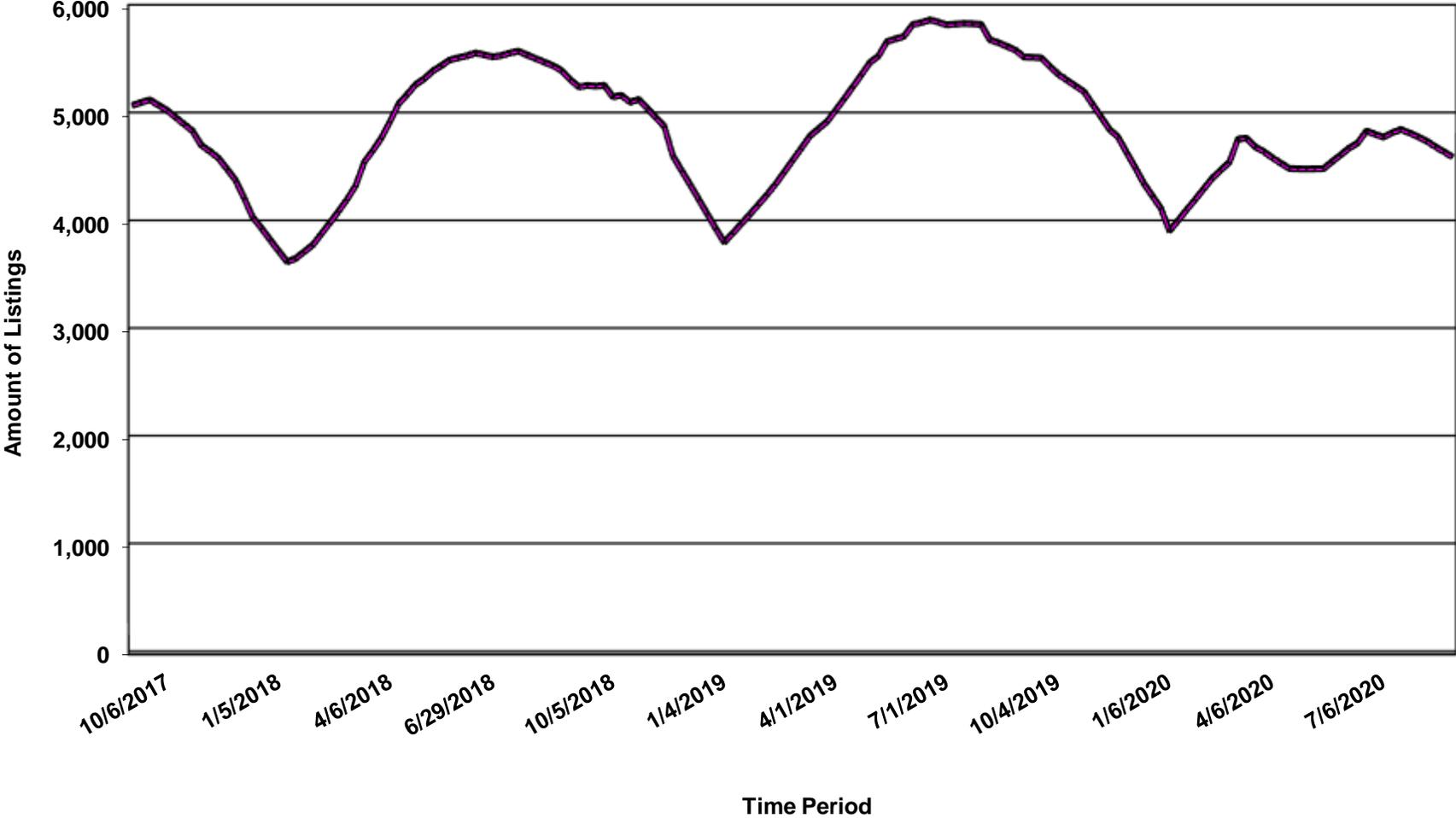


MRED Active Listngs All Property Types

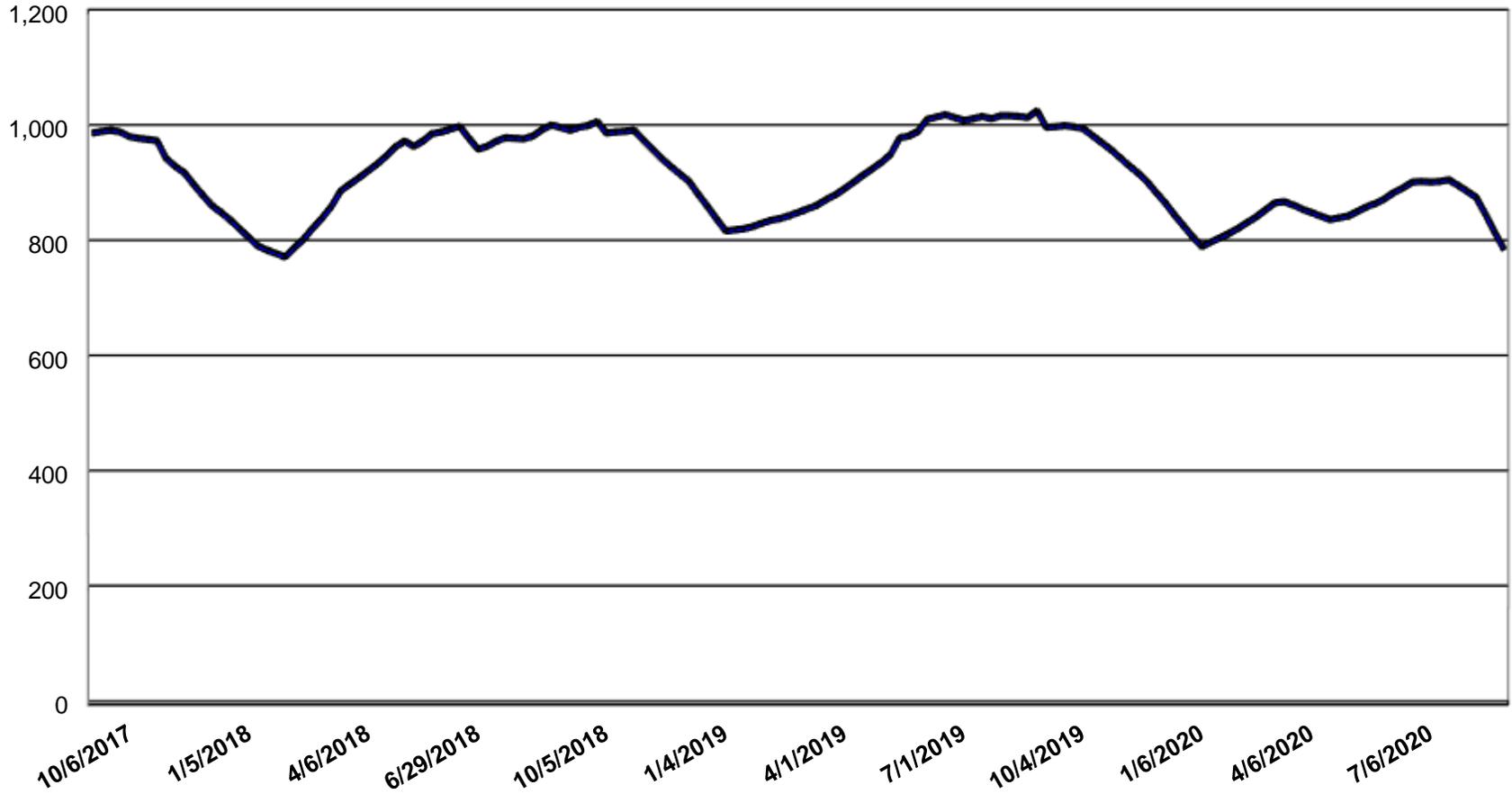


The tables show active listings for all MRED and NSBAR. The NSBAR actives are broken down between North Shore and Barrington.

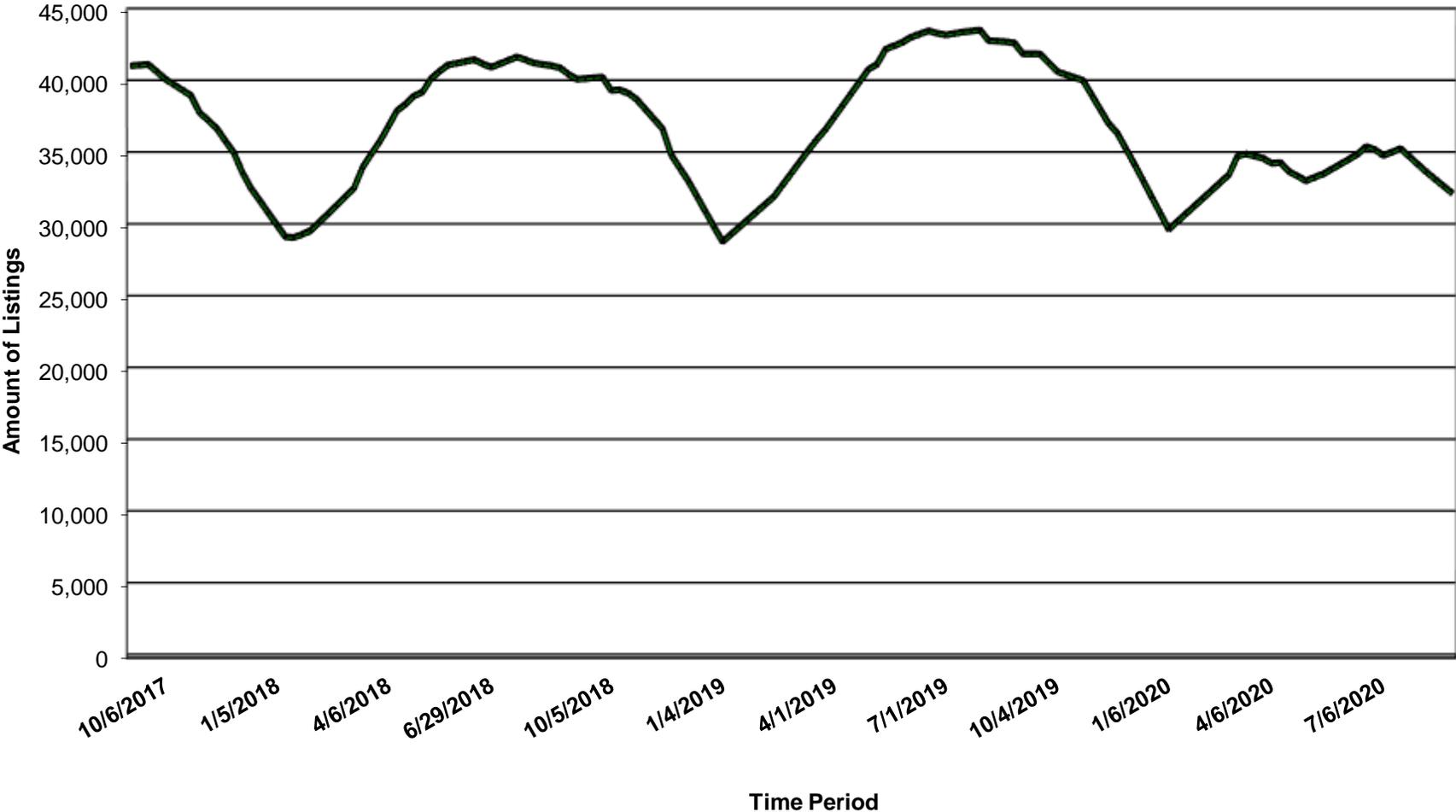
North Shore Area Active Listings All Property Types



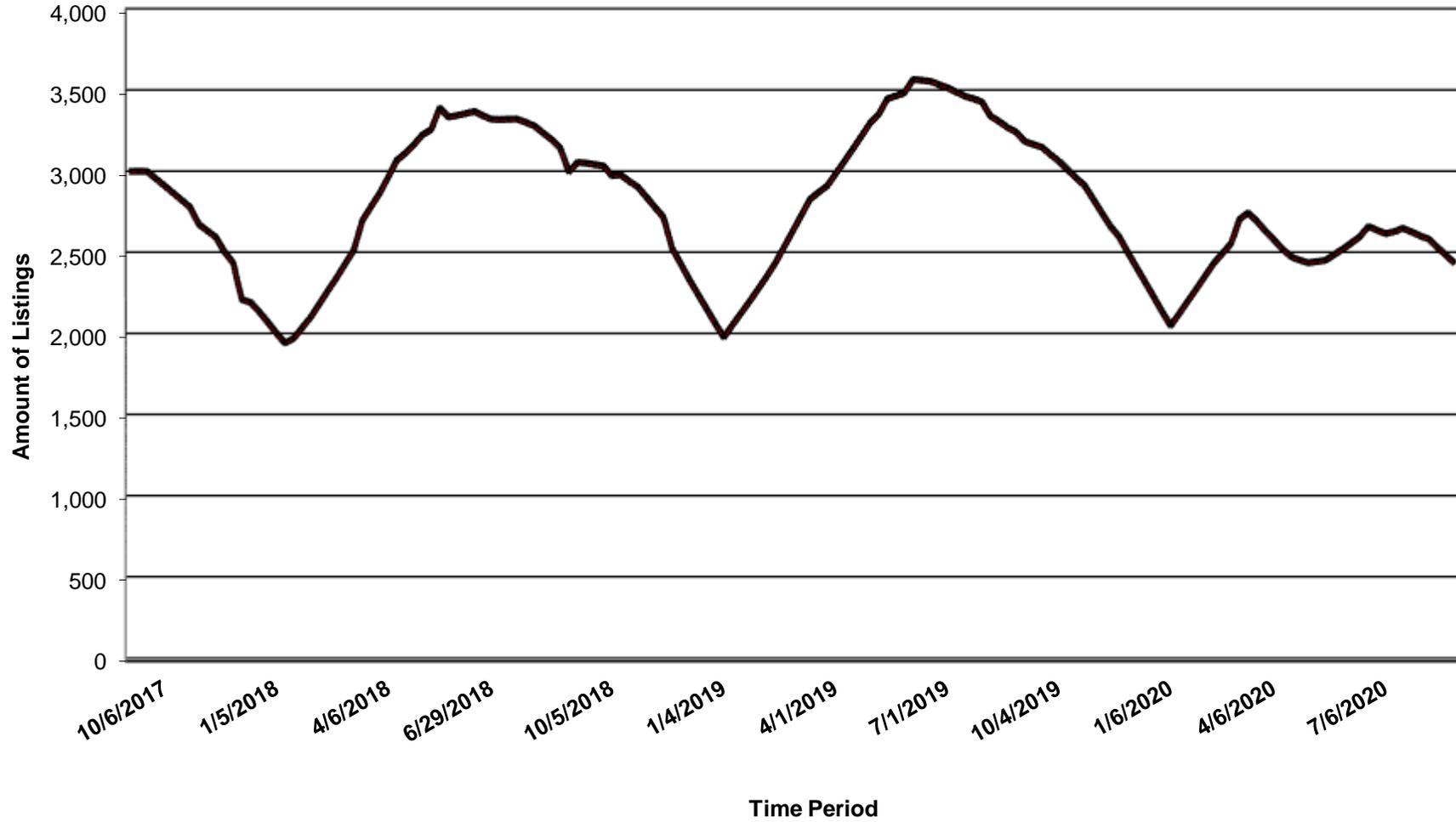
Barrington Area Active Listings - All Property Types



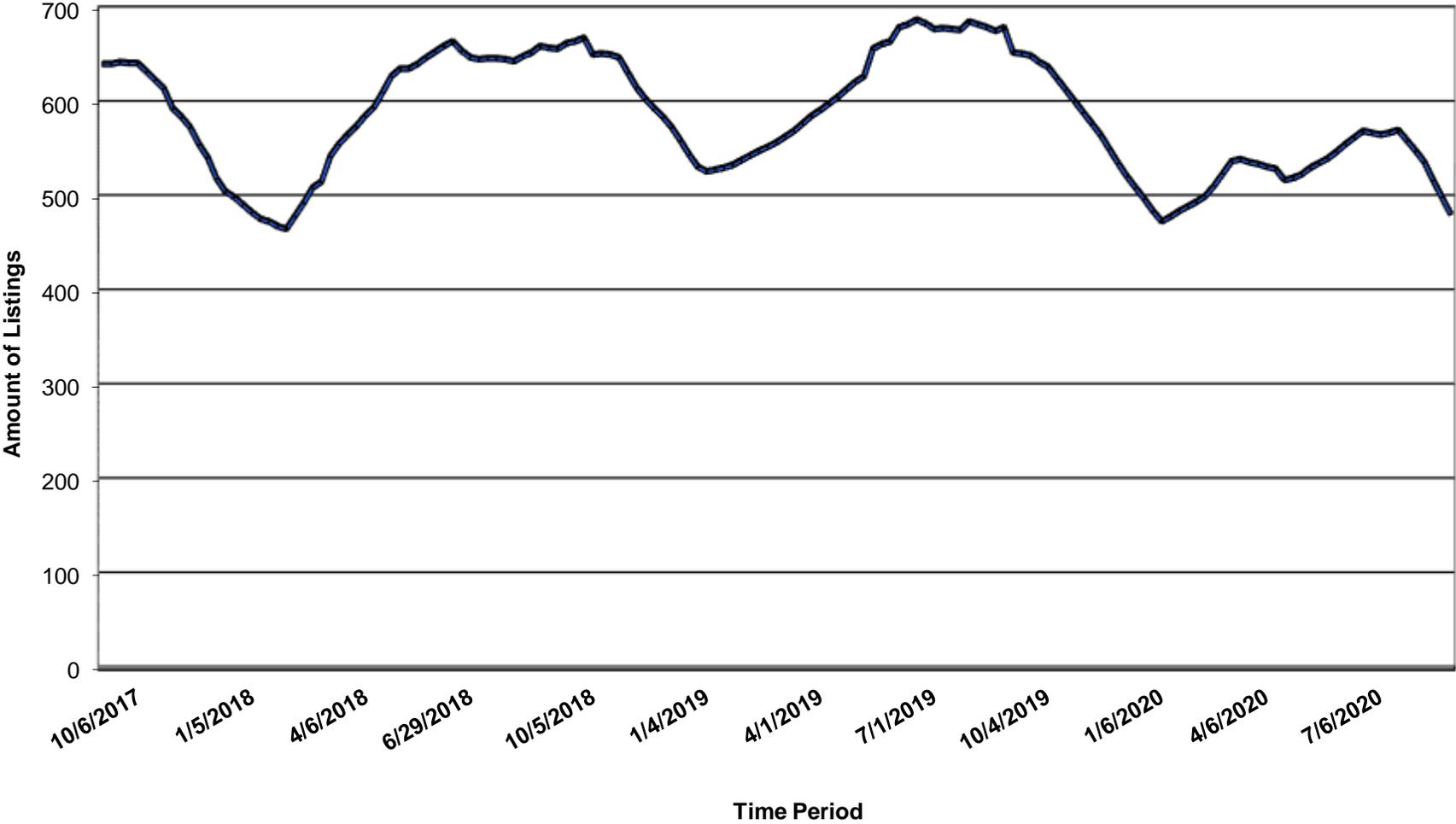
MRED Single Family Homes Active Listings (DE)



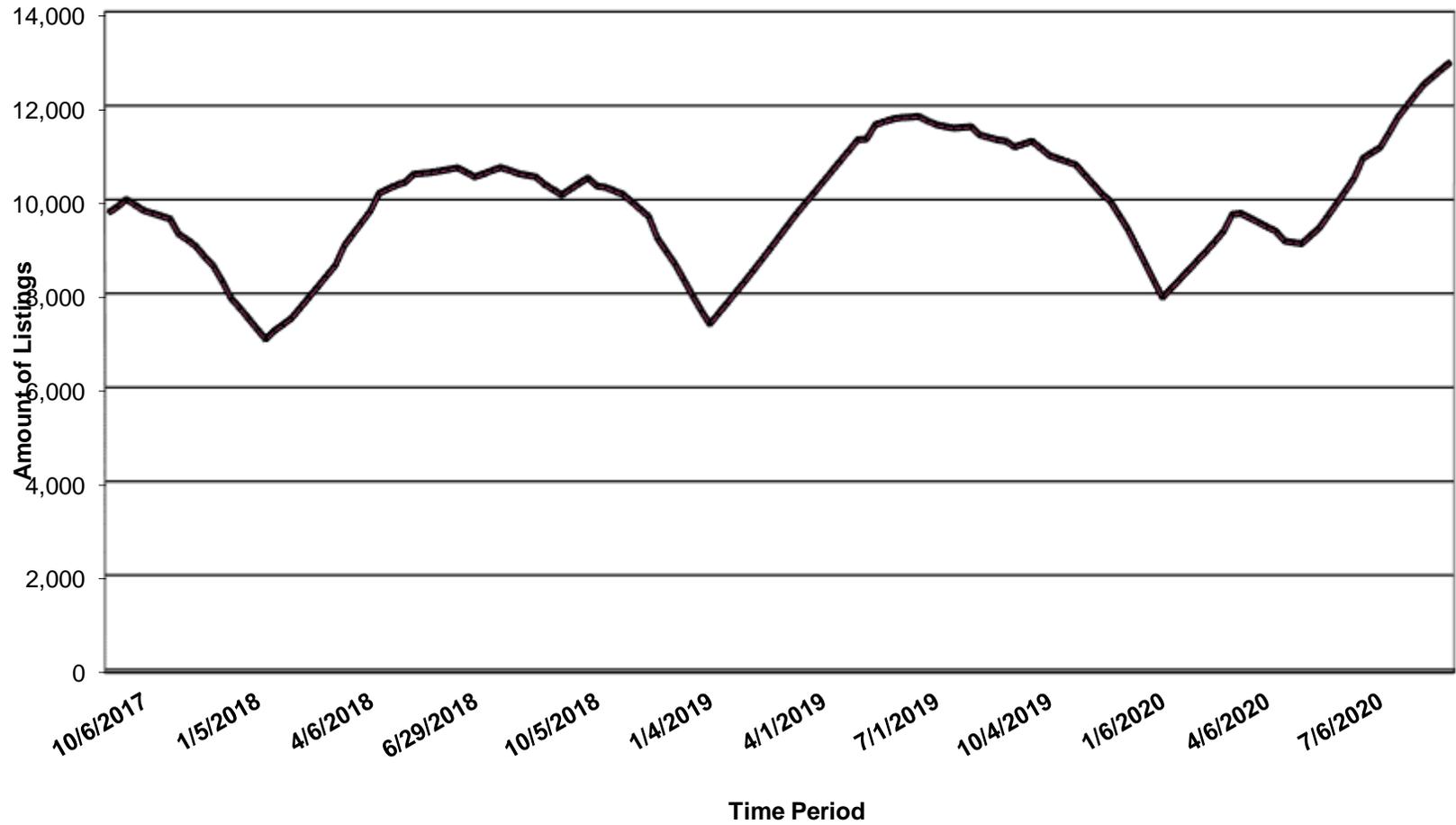
North Shore Area Single Family Homes Active Listings (DE)



Barrington Area Single Family Homes Active Listings (DE)

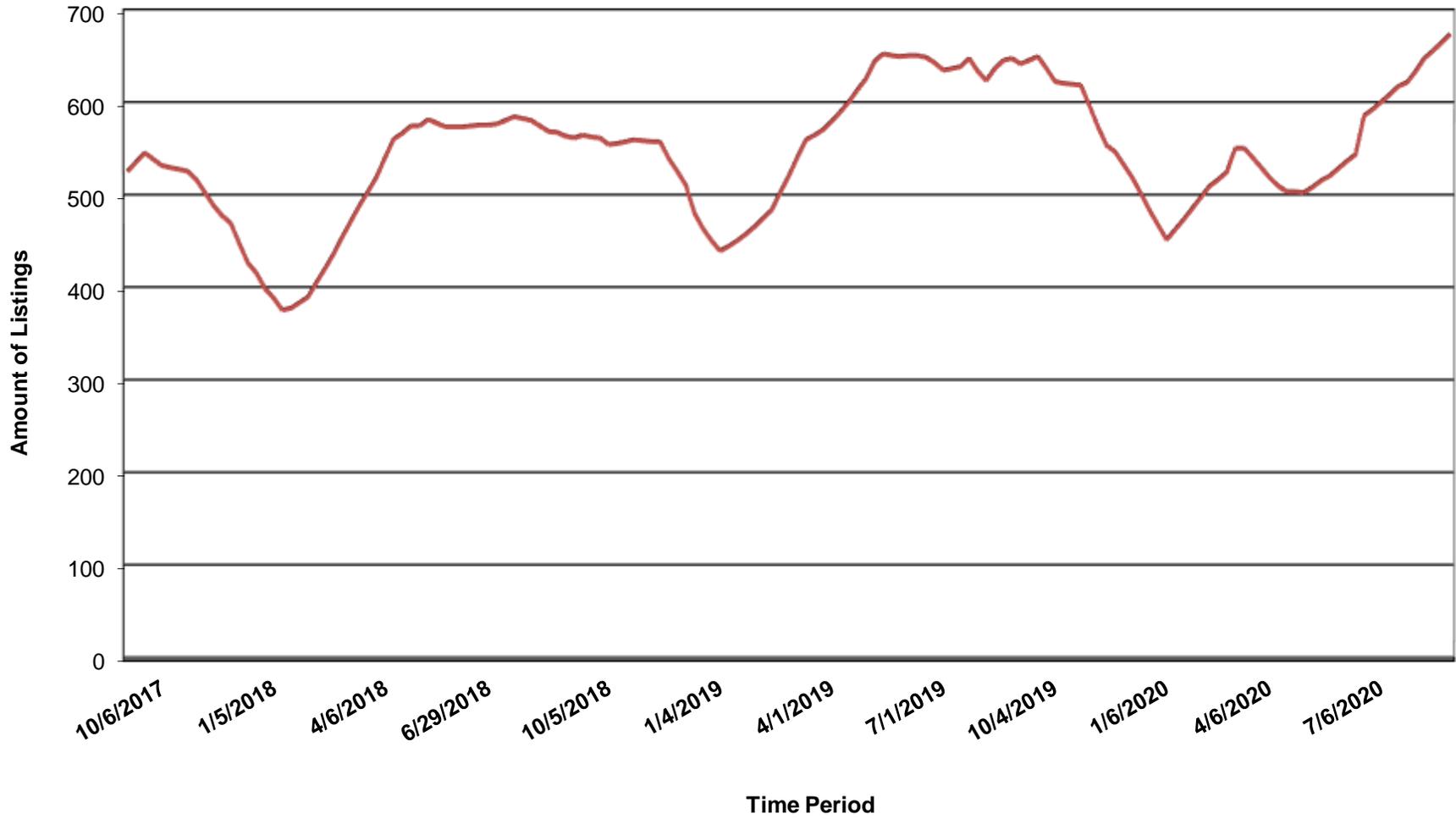


MRED Active Condo Listings(AT-C)



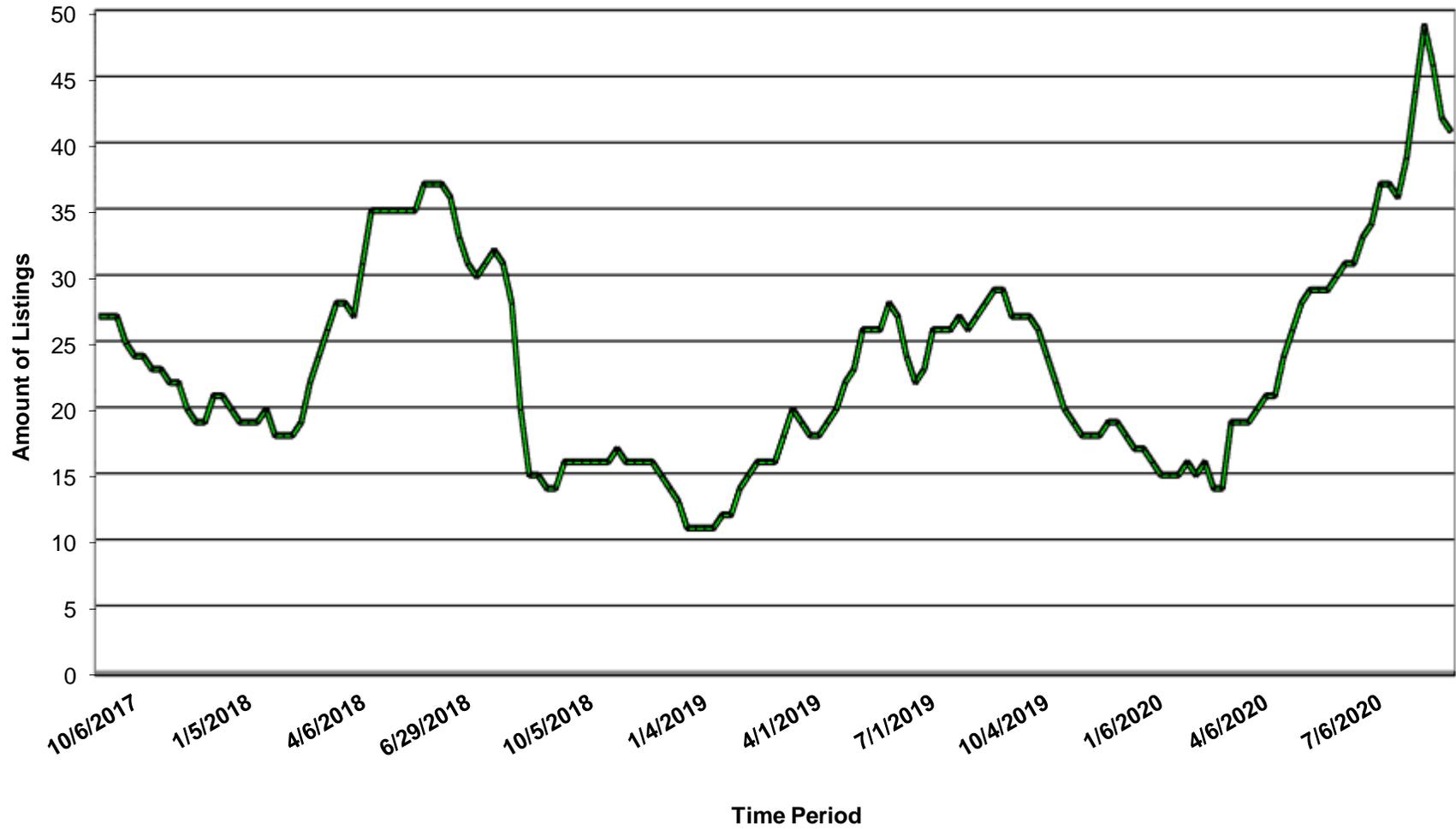
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

North Shore Area Active Condo Listings



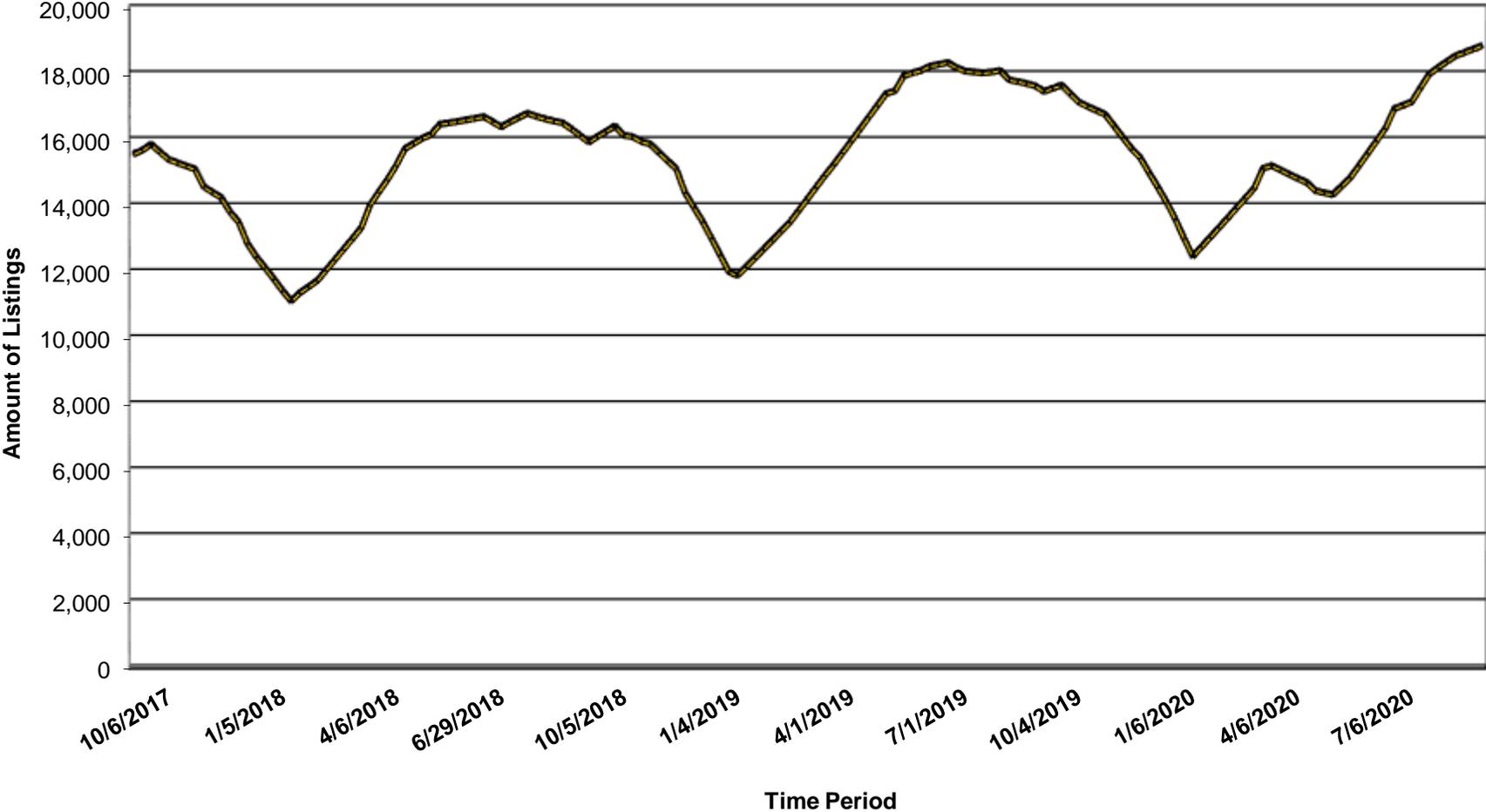
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

Barrington Area Active Condo Listings



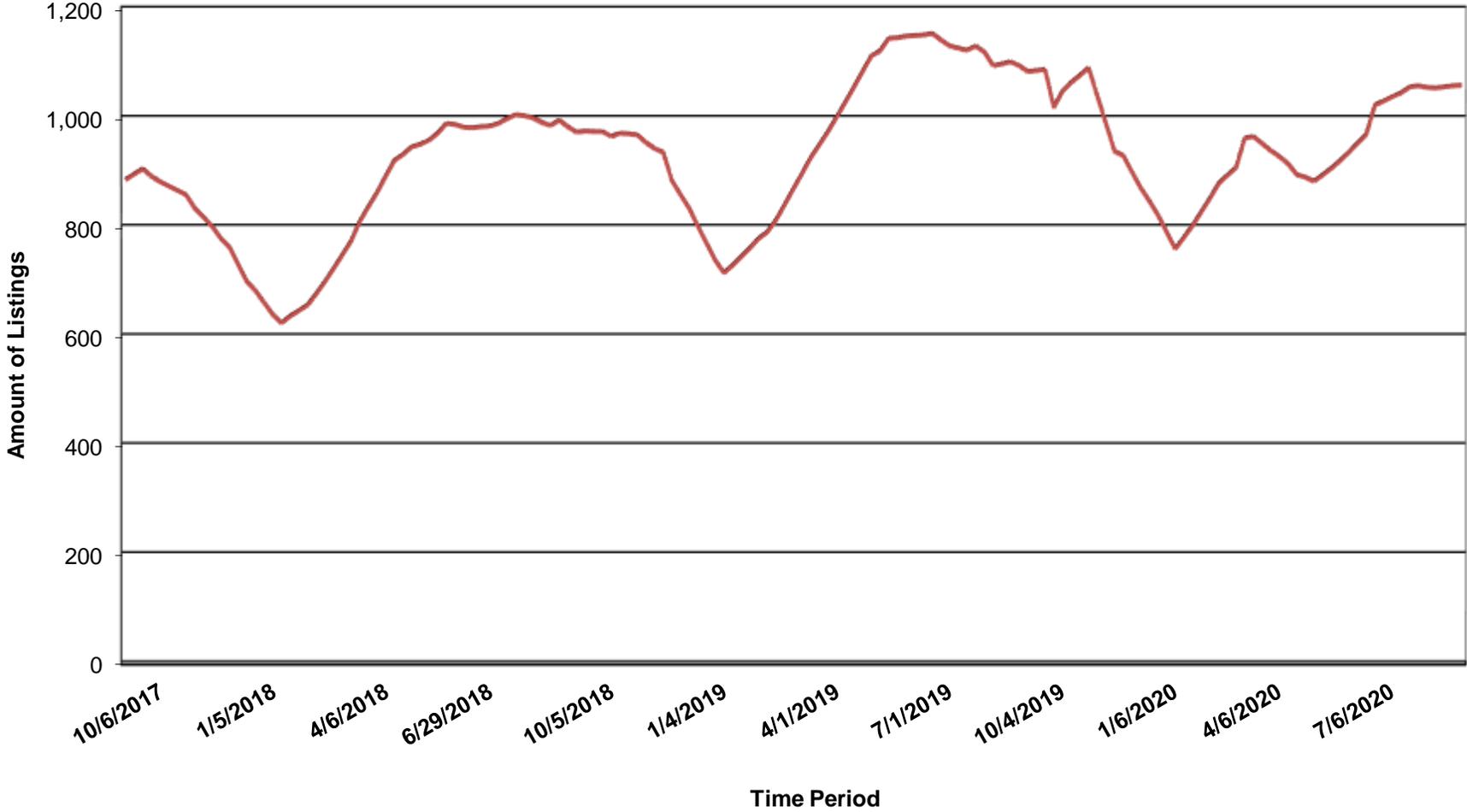
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

MRED Attached Active Listings



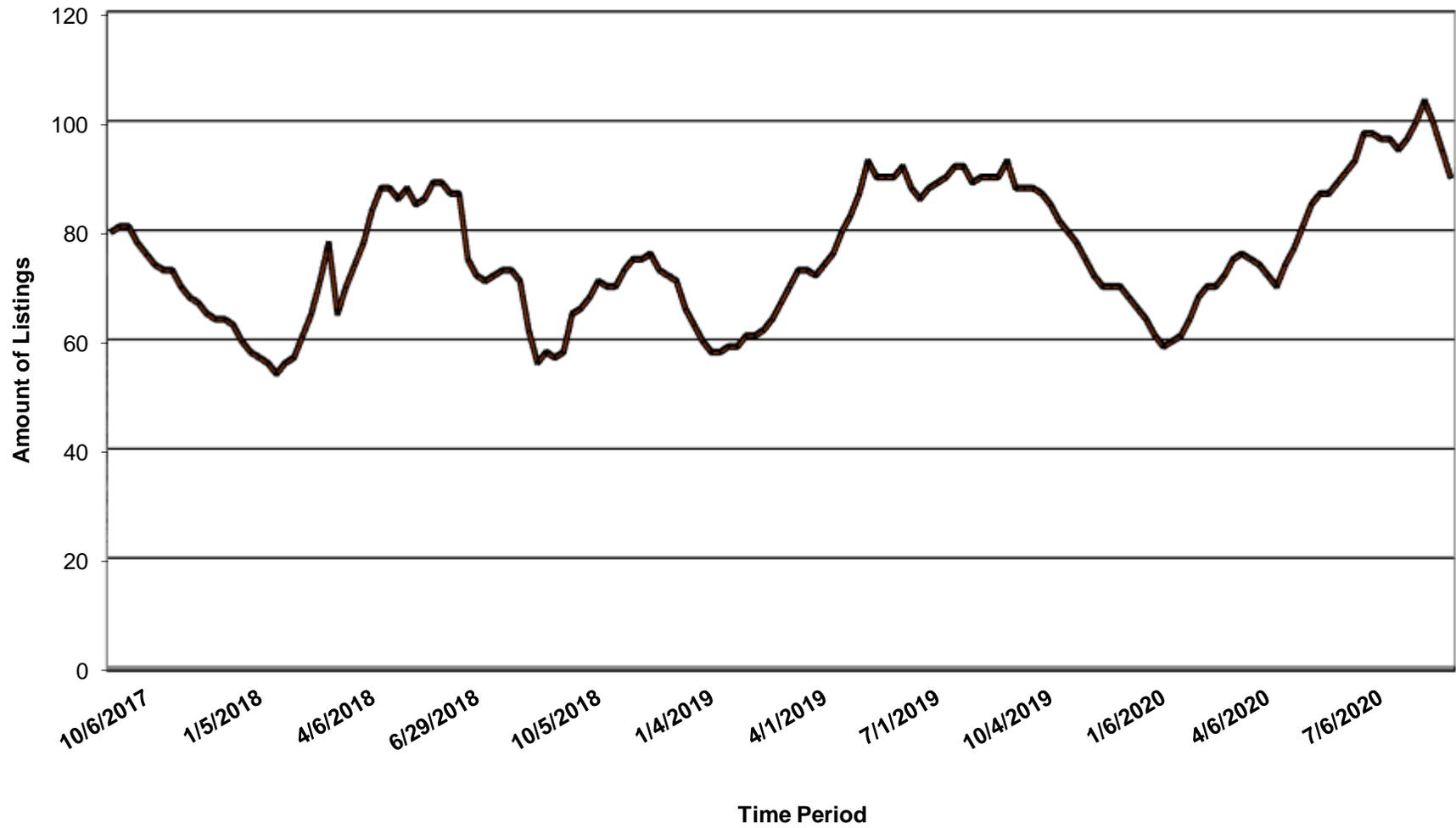
Information is for all types of properties listed under Attached, Property Type 2

North Shore Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

Barrington Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
ALGONQUIN	332	316	5.1%	290,035	287,290	1.0%	285,000	277,500	2.7%
ANTIOCH	276	260	6.2%	239,299	240,108	-0.3%	229,700	232,750	-1.3%
ARLINGTON HEIGHTS	610	553	10.3%	409,346	403,516	1.4%	371,500	361,000	2.9%
BARRINGTON AREA	536	370	44.9%	547,026	578,325	-5.4%	503,000	511,000	-1.6%
BARTLETT	328	333	-1.5%	312,269	311,694	0.2%	300,000	299,900	0.0%
BEACH PARK	95	112	-15.2%	193,833	188,845	2.6%	193,000	187,250	3.1%
BUFFALO GROVE	260	288	-9.7%	369,150	367,700	0.4%	350,000	349,000	0.3%
CAROL STREAM	205	225	-8.9%	294,757	283,701	3.9%	281,650	275,000	2.4%
CARPENTERSVILLE	210	210	0.0%	224,436	213,460	5.1%	217,000	190,000	14.2%
CHICAGO - ALBANY PARK	95	90	5.6%	466,172	418,378	11.4%	445,000	392,344	13.4%
CHICAGO - DUNNING	282	297	-5.1%	309,238	297,701	3.9%	300,000	290,000	3.4%
CHICAGO - EDGEWATER	51	47	8.5%	763,842	770,509	-0.9%	740,000	700,000	5.7%
CHICAGO - IRVING PARK	185	206	-10.2%	566,333	532,877	6.3%	541,000	490,000	10.4%
CHICAGO - LAKE VIEW	87	105	-17.1%	1,446,852	1,407,148	2.8%	1,337,500	1,275,000	4.9%
CHICAGO - LINCOLN PARK	119	140	-15.0%	1,690,351	1,849,283	-8.6%	1,400,000	1,648,750	-15.1%
CHICAGO - LINCOLN SQUARE	64	77	-16.9%	729,416	857,512	-14.9%	741,000	740,000	0.1%
CHICAGO - LOGAN SQUARE	165	165	0.0%	867,212	783,335	10.7%	799,000	745,000	7.2%
CHICAGO - NEAR NORTH SIDE	19	12	58.3%	2,118,554	1,796,407	17.9%	1,550,000	1,346,250	15.1%
CHICAGO - NEAR WEST SIDE	20	26	-23.1%	489,474	576,740	-15.1%	482,500	471,500	2.3%
CHICAGO - PORTAGE PARK	242	278	-12.9%	368,784	358,349	2.9%	350,950	335,000	4.8%
CHICAGO - ROGERS PARK	24	29	-17.2%	493,640	486,178	1.5%	490,000	475,000	3.2%
CHICAGO - UPTOWN	22	21	4.8%	931,000	1,025,075	-9.2%	917,500	880,000	4.3%
CHICAGO - WEST RIDGE	85	105	-19.0%	405,222	389,066	4.2%	385,000	363,500	5.9%
CHICAGO - WEST TOWN	127	169	-24.9%	1,002,167	977,648	2.5%	979,000	900,000	8.8%
DE KALB	230	246	-6.5%	173,640	165,282	5.1%	166,317	155,000	7.3%
DEERFIELD	215	242	-11.2%	577,903	595,707	-3.0%	530,000	535,000	-0.9%
DES PLAINES	334	313	6.7%	305,638	302,748	1.0%	294,450	293,000	0.5%
ELGIN	801	795	0.8%	263,492	250,635	5.1%	245,000	238,000	2.9%
ELK GROVE VILLAGE	181	186	-2.7%	303,678	311,917	-2.6%	292,000	295,000	-1.0%
EVANSTON	367	322	14.0%	654,189	605,490	8.0%	580,000	527,000	10.1%
FOX LAKE	84	82	2.4%	249,464	216,516	15.2%	202,050	201,750	0.1%
GLENCOE	123	125	-1.6%	1,192,901	1,078,985	10.6%	925,000	860,000	7.6%
GOLF-GLENVIEW	415	356	16.6%	671,809	692,310	-3.0%	580,000	578,500	0.3%
GREEN OAKS-LIBERTYVILLE	309	265	16.6%	503,778	512,256	-1.7%	465,000	460,000	1.1%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
GREENWOOD- WOODSTOCK	291	307	-5.2%	264,101	246,282	7.2%	240,000	231,000	3.9%
GURNEE	292	286	2.1%	298,300	291,720	2.3%	291,250	289,950	0.4%
HAINESVILLE-GRAYSLAKE	433	378	14.6%	244,724	230,020	6.4%	240,000	229,450	4.6%
HANOVER PARK	173	179	-3.4%	241,931	235,408	2.8%	245,000	239,000	2.5%
HIGHLAND PARK	332	256	29.7%	611,774	576,021	6.2%	536,250	505,665	6.0%
HIGHWOOD	11	8	37.5%	297,182	408,550	-27.3%	265,000	287,450	-7.8%
HOFFMAN ESTATES	376	323	16.4%	321,834	330,685	-2.7%	315,000	312,000	1.0%
INGLESIDE	127	97	30.9%	228,418	208,383	9.6%	202,500	185,000	9.5%
INVERNESS	77	69	11.6%	561,135	588,172	-4.6%	530,000	565,000	-6.2%
ISLAND LAKE	80	88	-9.1%	222,189	204,162	8.8%	210,000	186,250	12.8%
KENILWORTH	29	24	20.8%	1,564,776	1,309,208	19.5%	1,130,000	1,266,500	-10.8%
LAKE BLUFF	104	84	23.8%	655,024	607,116	7.9%	537,500	467,000	15.1%
LAKE FOREST	258	190	35.8%	958,997	947,227	1.2%	775,000	785,000	-1.3%
LAKE IN THE HILLS	239	229	4.4%	271,797	246,385	10.3%	265,000	245,000	8.2%
LAKE VILLA- LINDENHURST	368	390	-5.6%	253,874	238,731	6.3%	235,500	226,000	4.2%
LAKELAKE-CRYSTAL LAKE	606	584	3.8%	296,828	276,716	7.3%	279,950	255,000	9.8%
LINCOLNSHIRE	58	52	11.5%	523,878	583,330	-10.2%	488,000	572,500	-14.8%
LINCOLNWOOD	83	73	13.7%	505,280	447,449	12.9%	410,000	405,500	1.1%
LONG GROVE-LAKE ZURICH- HAWTHORN W	454	447	1.6%	471,473	466,855	1.0%	443,750	452,000	-1.8%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	657	584	12.5%	235,612	221,377	6.4%	224,000	202,000	10.9%
METTAWA	4	1	0.0%	639,500	472,300	0.0%	606,500	472,300	0.0%
MORTON GROVE	189	186	1.6%	349,154	339,223	2.9%	330,000	316,000	4.4%
MT. PROSPECT	353	352	0.3%	356,421	352,533	1.1%	335,000	327,250	2.4%
MUNDELEIN	286	258	10.9%	308,757	307,212	0.5%	300,000	285,000	5.3%
NAPERVILLE	1,260	1216	3.6%	495,647	483,899	2.4%	445,000	445,000	0.0%
NILES	162	165	-1.8%	336,663	342,514	-1.7%	325,450	325,000	0.1%
NORTH CHICAGO	38	58	-34.5%	126,030	105,407	19.6%	125,500	110,000	14.1%
NORTHBROOK	280	311	-10.0%	622,120	647,617	-3.9%	569,500	586,000	-2.8%
NORTHFIELD	52	50	4.0%	813,967	881,256	-7.6%	665,000	689,411	-3.5%
OAKWOOD HILLS - CARY	277	245	13.1%	282,145	267,394	5.5%	265,000	255,000	3.9%
PALATINE	377	395	-4.6%	362,667	358,631	1.1%	330,000	325,000	1.5%
PARK CITY -WAUKEGAN	285	283	0.7%	156,946	141,495	10.9%	149,900	139,900	7.1%
PARK RIDGE	356	345	3.2%	521,990	473,198	10.3%	465,000	430,000	8.1%
PRAIRIE VIEW	6	8	0.0%	314,167	279,375	0.0%	299,250	281,000	0.0%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
PROSPECT HEIGHTS	58	59	-1.7%	378,628	379,373	-0.2%	348,750	350,000	-0.4%
ROLLING MEADOWS	122	123	-0.8%	270,714	276,800	-2.2%	255,950	258,000	-0.8%
ROUND LAKE	345	389	-11.3%	194,860	181,308	7.5%	199,000	182,000	9.3%
SCHAUMBURG	306	334	-8.4%	343,079	343,230	0.0%	333,450	326,450	2.1%
SKOKIE	261	319	-18.2%	372,457	362,584	2.7%	340,100	341,500	-0.4%
STREAMWOOD	249	264	-5.7%	237,467	232,871	2.0%	230,000	225,000	2.2%
SYCAMORE	163	180	-9.4%	245,811	238,624	3.0%	245,000	239,450	2.3%
VERNON HILLS	135	148	-8.8%	421,543	494,789	-14.8%	390,000	416,250	-6.3%
WADSWORTH - OLD MILL CREEK	61	68	-10.3%	313,792	322,220	-2.6%	290,000	301,250	-3.7%
WAUCONDA	153	152	0.7%	265,402	250,537	5.9%	261,250	254,889	2.5%
WHEELING	93	98	-5.1%	269,175	275,067	-2.1%	269,900	257,500	4.8%
WILMETTE	255	283	-9.9%	871,461	841,413	3.6%	760,000	740,000	2.7%
WINNETKA	188	177	6.2%	1,302,140	1,441,239	-9.7%	1,080,000	1,275,000	-15.3%
WINTHROP HARBOR	70	64	9.4%	188,369	192,462	-2.1%	184,450	196,000	-5.9%
ZION	233	235	-0.9%	134,896	139,571	-3.3%	130,500	135,000	-3.3%

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NorthShore - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
	Jan	100	97	114	315,071	293,282	277,915	299,985	280,440
Feb	99	100	120	325,966	287,249	315,368	314,708	275,303	302,229
Mar	154	137	163	291,051	311,521	299,903	280,503	300,798	287,785
Apr	190	195	160	320,916	326,338	319,352	311,949	316,098	308,687
May	246	250	109	308,621	296,782	314,505	298,639	287,427	301,275
Jun	221	247	126	305,885	315,032	314,226	296,034	305,331	300,960
Jul	212	216	216	299,575	319,191	316,914	290,732	307,662	305,940
Aug	204	201	238	310,043	310,450	332,358	297,092	299,190	318,904
Sep	163	176		312,740	301,168		300,405	290,634	
Oct	141	186		317,238	305,498		304,762	294,272	
Nov	139	136		341,505	296,847		327,436	285,175	
Dec	119	144		306,749	313,139		294,397	301,526	
TOTAL	2,043	2,133		317,258	315,077		299,448	297,016	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	87	89	116	264,500	249,000	245,000	250,000	241,000	229,250
Feb	110	85	124	299,000	244,950	262,500	277,500	230,000	243,000
Mar	89	100	124	249,900	250,000	260,000	245,000	240,000	253,000
Apr	84	87	88	287,000	289,000	292,000	275,000	279,000	277,500
May	68	85	111	279,000	249,950	279,900	268,500	241,250	270,000
Jun	58	80	91	259,900	275,000	300,960	250,000	265,000	280,000
Jul	54	73	103	264,906	285,000	269,450	256,250	266,500	258,725
Aug	80	68	94	280,000	270,000	285,000	273,989	260,500	272,000
Sep	69	89		269,900	259,000		260,000	253,250	
Oct	80	78		269,000	264,950		250,000	253,500	
Nov	72	94		280,000	285,175		271,000	251,875	
Dec	88	92		259,900	249,499		250,000	240,750	
TOTAL	76	84		275,000	269,000		258,000	251,875	

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

Attached Single Family									
TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
ALGONQUIN	98	114	-14.0%	190,845	193,549	-1.4%	186,250	190,000	-2.0%
ANTIOCH	18	19	-5.3%	153,944	162,189	-5.1%	145,000	153,000	-5.2%
ARLINGTON HEIGHTS	265	353	-24.9%	195,612	195,484	0.1%	162,500	165,000	-1.5%
BARRINGTON AREA	83	78	6.4%	303,807	281,081	8.1%	303,000	259,500	16.8%
BARTLETT	124	147	-15.6%	208,947	202,005	3.4%	215,250	203,000	6.0%
BEACH PARK	22	15	46.7%	145,077	134,773	7.6%	139,250	135,000	3.1%
BUFFALO GROVE	227	241	-5.8%	221,757	225,251	-1.6%	205,000	212,500	-3.5%
CAROL STREAM	153	147	4.1%	192,964	187,100	3.1%	192,500	183,000	5.2%
CARPENTERSVILLE	77	109	-29.4%	154,869	154,106	0.5%	155,000	155,000	0.0%
CHICAGO - ALBANY PARK	107	113	-5.3%	244,980	207,692	18.0%	228,000	195,500	16.6%
CHICAGO - DUNNING	62	99	-37.4%	194,406	191,193	1.7%	206,500	197,500	4.6%
CHICAGO - EDGEWATER	431	535	-19.4%	277,125	244,447	13.4%	245,000	217,000	12.9%
CHICAGO - IRVING PARK	184	191	-3.7%	259,104	231,862	11.7%	228,500	212,900	7.3%
CHICAGO - LAKE VIEW	1255	1282	-2.1%	433,512	397,034	9.2%	415,000	350,000	18.6%
CHICAGO - LINCOLN PARK	820	904	-9.3%	567,419	580,943	-2.3%	500,000	490,000	2.0%
CHICAGO - LINCOLN SQUARE	227	273	-16.8%	356,532	356,606	0.0%	315,000	320,000	-1.6%
CHICAGO - LOGAN SQUARE	415	474	-12.4%	440,189	433,636	1.5%	418,000	415,000	0.7%
CHICAGO - LOOP	357	510	-30.0%	405,853	428,223	-5.2%	325,000	335,000	-3.0%
CHICAGO - NEAR NORTH SIDE	1305	1685	-22.6%	562,616	641,376	-12.3%	410,000	395,000	3.8%
CHICAGO - NEAR SOUTH SIDE	423	508	-16.7%	436,060	448,244	-2.7%	383,500	374,500	2.4%
CHICAGO - NEAR WEST SIDE	664	825	-19.5%	442,560	509,057	-13.1%	360,000	375,000	-4.0%
CHICAGO - PORTAGE PARK	74	61	21.3%	211,480	180,529	17.1%	171,000	154,000	11.0%
CHICAGO - ROGERS PARK	274	318	-13.8%	187,814	190,639	-1.5%	170,000	170,000	0.0%
CHICAGO - UPTOWN	497	597	-16.8%	303,096	284,624	6.5%	299,900	271,999	10.3%
CHICAGO - WEST RIDGE	182	260	-30.0%	164,531	161,191	2.1%	148,544	148,000	0.4%
CHICAGO - WEST TOWN	1131	1070	5.7%	522,679	492,887	6.0%	502,000	472,250	6.3%
DEERFIELD	59	73	-19.2%	258,489	269,916	-4.2%	254,000	257,000	-1.2%
DEKALB	52	59	-11.9%	152,213	152,278	0.0%	148,500	152,000	-2.3%
DES PLAINES	334	393	-15.0%	183,731	183,270	0.3%	170,500	171,000	-0.3%
ELGIN	292	295	-1.0%	176,623	172,709	2.3%	177,000	172,900	2.4%
ELK GROVE VILLAGE	132	127	3.9%	182,639	171,973	6.2%	181,450	175,000	3.7%
EVANSTON	350	428	-18.2%	291,634	290,016	0.6%	260,000	244,500	6.3%
FOX LAKE	87	91	-4.4%	126,875	116,218	9.2%	131,000	132,000	-0.8%
GLENCOE	7	4	75.0%	429,143	290,625	47.7%	410,000	237,500	72.6%
GOLF-GLENVIEW	189	203	-6.9%	317,796	308,069	3.2%	277,500	260,000	6.7%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD

Sales for Attached Single Family - Listed by TOWN

TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
GREEN OAKS-LIBERTYVILLE	57	71	-19.7%	299,523	277,947	7.8%	280,000	263,000	6.5%
GREENWOOD- WOODSTOCK	71	65	9.2%	152,840	150,934	1.3%	145,000	147,000	-1.4%
GURNEE	113	111	1.8%	161,264	156,102	3.3%	159,900	151,000	5.9%
HAINESVILLE-GRAYSLAKE	149	166	-10.2%	164,148	165,458	-0.8%	160,000	164,000	-2.4%
HANOVER PARK	134	149	-10.1%	172,770	165,466	4.4%	168,000	164,900	1.9%
HIGHLAND PARK	69	79	-12.7%	305,149	342,380	-10.9%	273,000	311,000	-12.2%
HIGHWOOD	7	8	-12.5%	471,571	279,813	68.5%	600,000	195,000	207.7%
HOFFMAN ESTATES	144	200	-28.0%	190,126	173,828	9.4%	199,950	163,700	22.1%
INGLESIDE	3	4	-25.0%	203,333	159,513	27.5%	195,000	169,775	14.9%
INVERNESS	15	20	-25.0%	358,060	417,900	-14.3%	370,000	386,750	-4.3%
ISLAND LAKE	28	22	27.3%	137,957	140,709	-2.0%	137,250	142,250	-3.5%
LAKE BLUFF	29	36	-19.4%	255,505	245,367	4.1%	205,000	215,000	-4.7%
LAKE FOREST	41	53	-22.6%	585,578	558,109	4.9%	548,000	505,000	8.5%
LAKE IN THE HILLS	99	111	-10.8%	179,897	186,387	-3.5%	171,500	168,500	1.8%
LAKE VILLA- LINDENHURST	40	57	-29.8%	167,269	159,450	4.9%	172,500	149,000	15.8%
LAKEWOOD-CRYSTAL LAKE	148	153	-3.3%	176,821	163,470	8.2%	177,500	168,500	5.3%
LINCOLNSHIRE	27	31	-12.9%	361,500	323,566	11.7%	334,000	300,000	11.3%
LINCOLNWOOD	14	22	-36.4%	204,571	229,545	-10.9%	206,000	217,000	-5.1%
LONG GROVE-LAKE ZURICH- HAWTHORN W	46	44	4.5%	269,978	257,073	5.0%	250,750	250,750	0.0%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	114	136	-16.2%	149,623	143,236	4.5%	158,000	147,000	7.5%
MORTON GROVE	49	86	-43.0%	252,708	232,772	8.6%	264,500	232,000	14.0%
MT. PROSPECT	157	169	-7.1%	179,934	196,274	-8.3%	168,000	186,500	-9.9%
MUNDELEIN	63	97	-35.1%	202,240	190,268	6.3%	200,000	192,000	4.2%
NAPERVILLE	509	577	-11.8%	257,890	234,204	10.1%	230,000	221,000	4.1%
NILES	88	100	-12.0%	210,535	209,879	0.3%	226,000	212,750	6.2%
NORTH CHICAGO	4	7	-42.9%	71,750	70,914	1.2%	64,000	67,000	-4.5%
NORTHBROOK	161	180	-10.6%	321,276	325,975	-1.4%	300,000	300,000	0.0%
NORTHFIELD	25	25	0.0%	269,770	281,084	-4.0%	225,000	214,000	5.1%
OAKWOOD HILLS - CARY	86	65	32.3%	180,137	188,086	-4.2%	172,000	175,000	-1.7%
PALATINE	389	477	-18.4%	193,825	190,606	1.7%	179,000	171,000	4.7%
PARK CITY -WAUKEGAN	31	25	24.0%	109,807	110,527	-0.7%	118,000	125,000	-5.6%
PARK RIDGE	94	93	1.1%	334,898	323,274	3.6%	302,500	299,900	0.9%
PROSPECT HEIGHTS	73	95	-23.2%	186,301	171,379	8.7%	158,000	141,000	12.1%
ROLLING MEADOWS	116	94	23.4%	154,733	161,816	-4.4%	131,000	143,250	-8.6%
ROUND LAKE	173	151	14.6%	144,934	137,347	5.5%	153,000	145,000	5.5%
SCHAUMBURG	509	573	-11.2%	187,638	184,644	1.6%	177,000	175,000	1.1%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD

Sales for Attached Single Family - Listed by TOWN

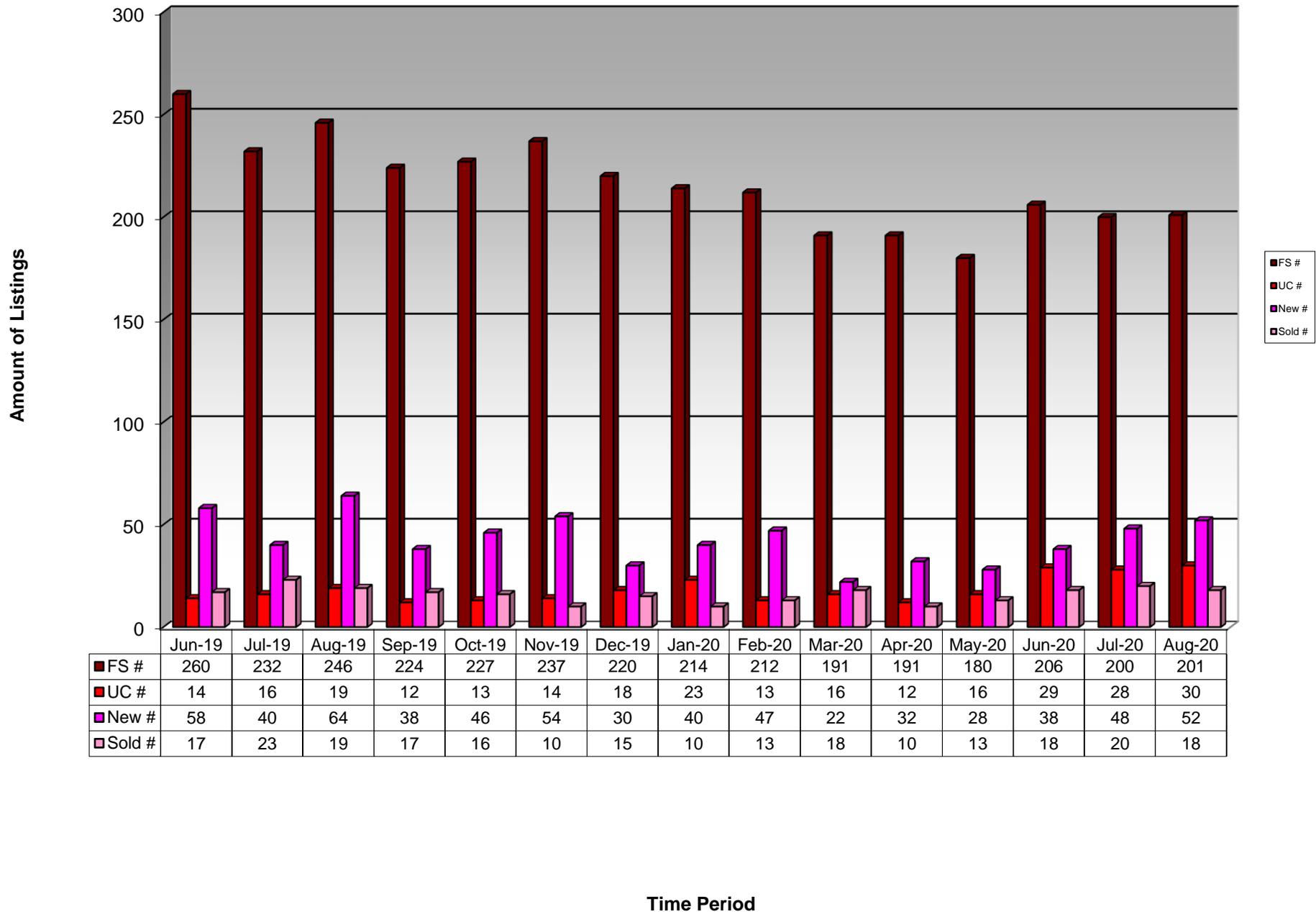
TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
SKOKIE	156	181	-13.8%	215,890	215,927	0.0%	207,500	206,000	0.7%
STREAMWOOD	171	200	-14.5%	183,007	175,518	4.3%	176,000	172,750	1.9%
SYCAMORE	79	89	-11.2%	151,106	145,429	3.9%	140,000	133,000	5.3%
VERNON HILLS	114	155	-26.5%	216,703	218,417	-0.8%	192,125	200,000	-3.9%
WADSWORTH - OLD MILL CREEK	24	23	4.3%	161,806	144,409	12.0%	168,500	141,000	19.5%
WAUCONDA	47	53	-11.3%	175,436	194,587	-9.8%	175,000	181,000	-3.3%
WHEELING	189	226	-16.4%	197,244	185,887	6.1%	181,000	178,000	1.7%
WILMETTE	57	54	5.6%	341,628	375,256	-9.0%	318,180	355,000	-10.4%
WINNETKA	12	12	0.0%	372,329	424,208	-12.2%	365,000	409,750	-10.9%
ZION	5	5	0.0%	119,600	109,180	9.5%	115,000	114,000	0.9%

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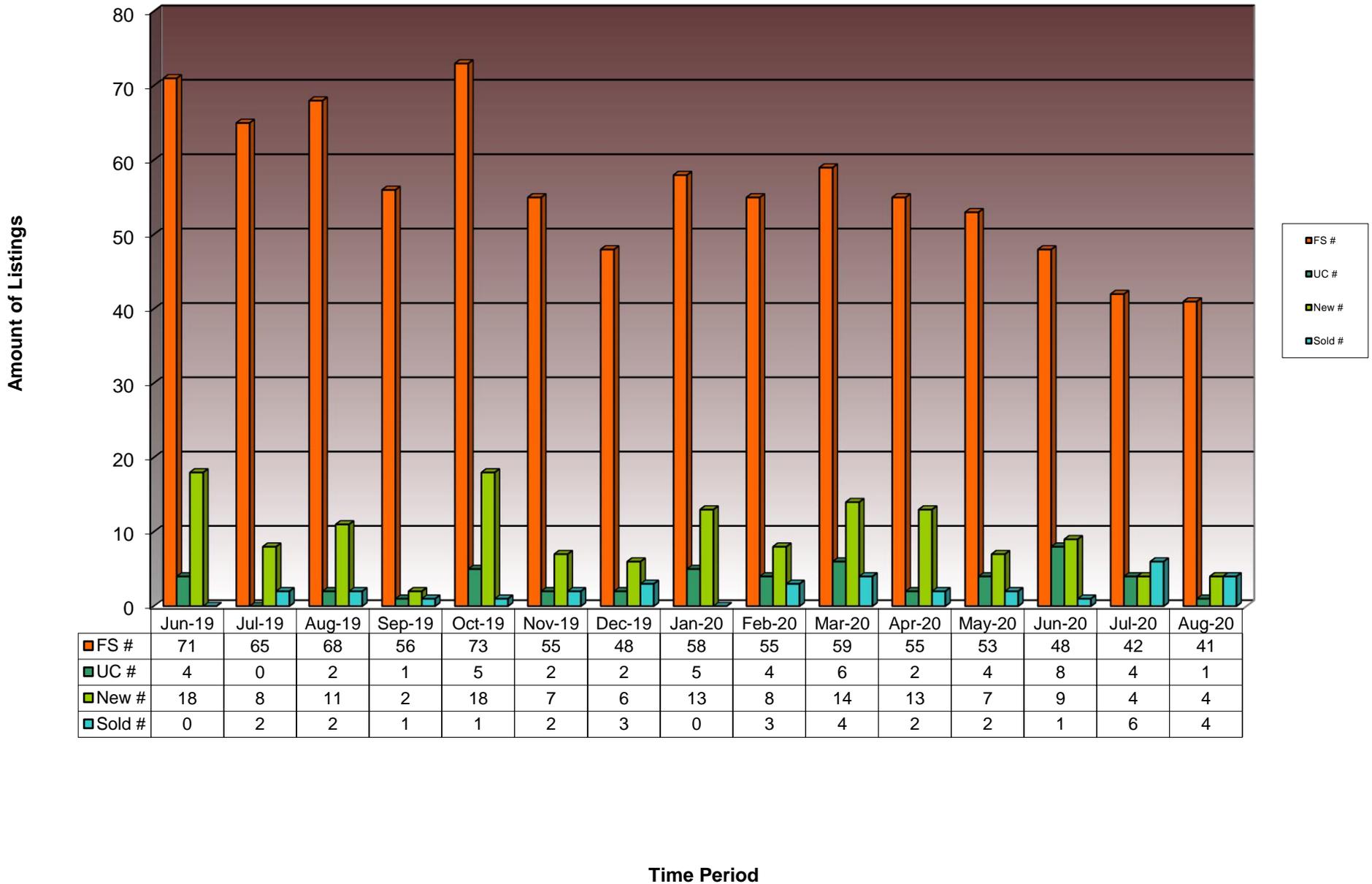
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North Shore Area New Construction for All Property Types



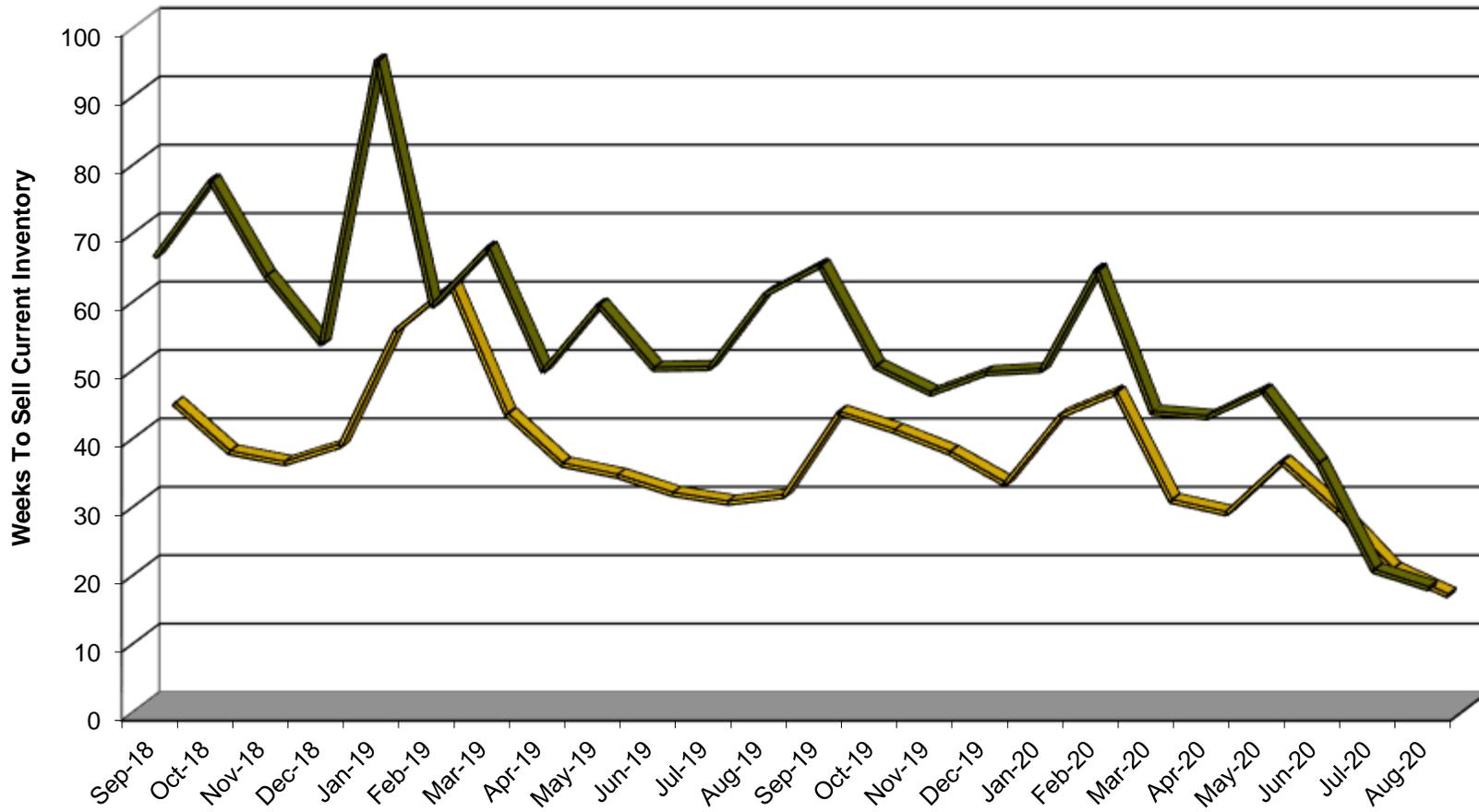
These chart shows new construction data for the past fifteen months th number of new homes in the North Shore area for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

Barrington Area New Construction for All Property Types

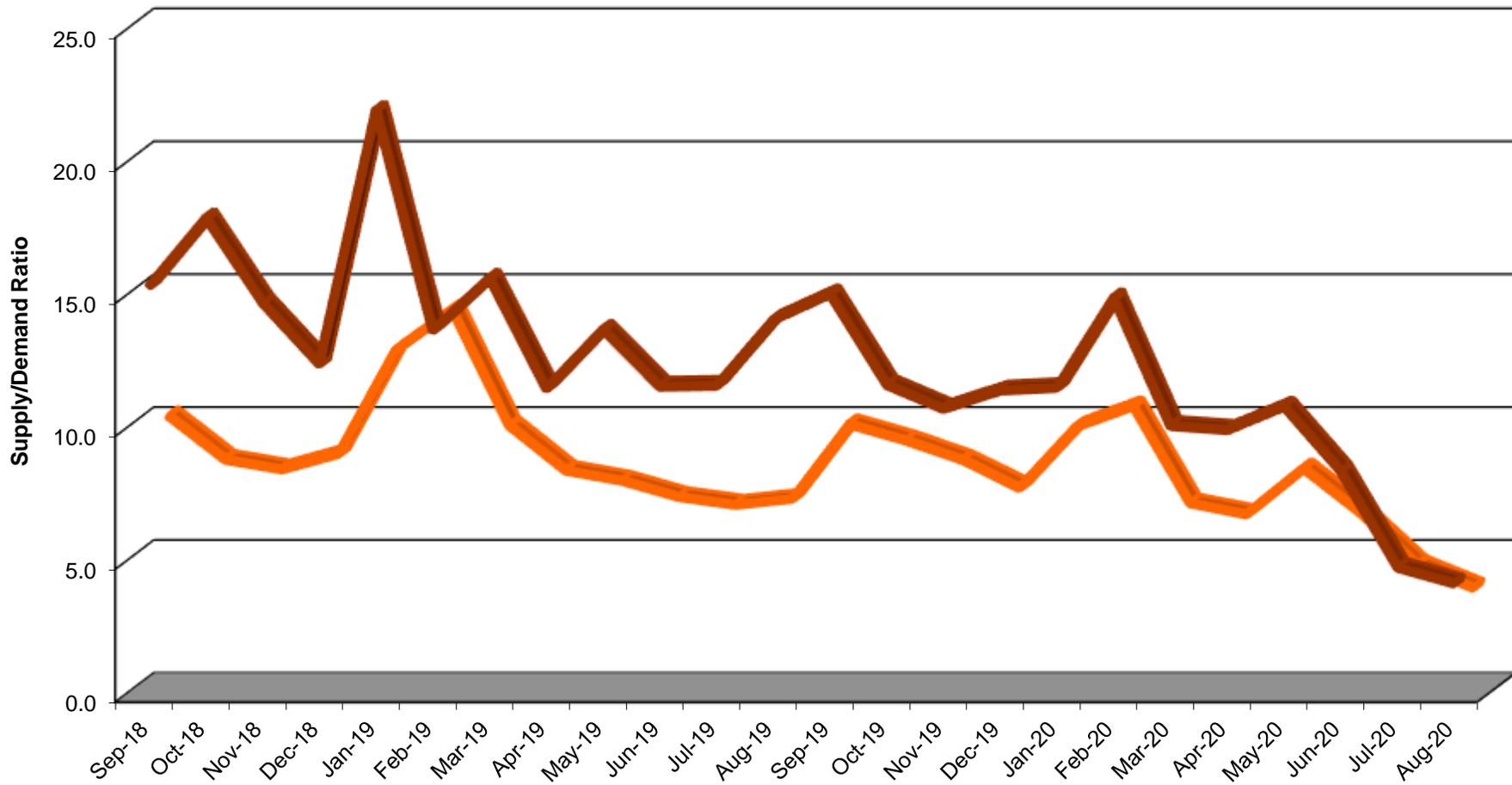


These chart shows new construction data for the past fifteen months th number of new homes Barrington for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

NSBAR Absorption Rate for Detached Single Family Homes

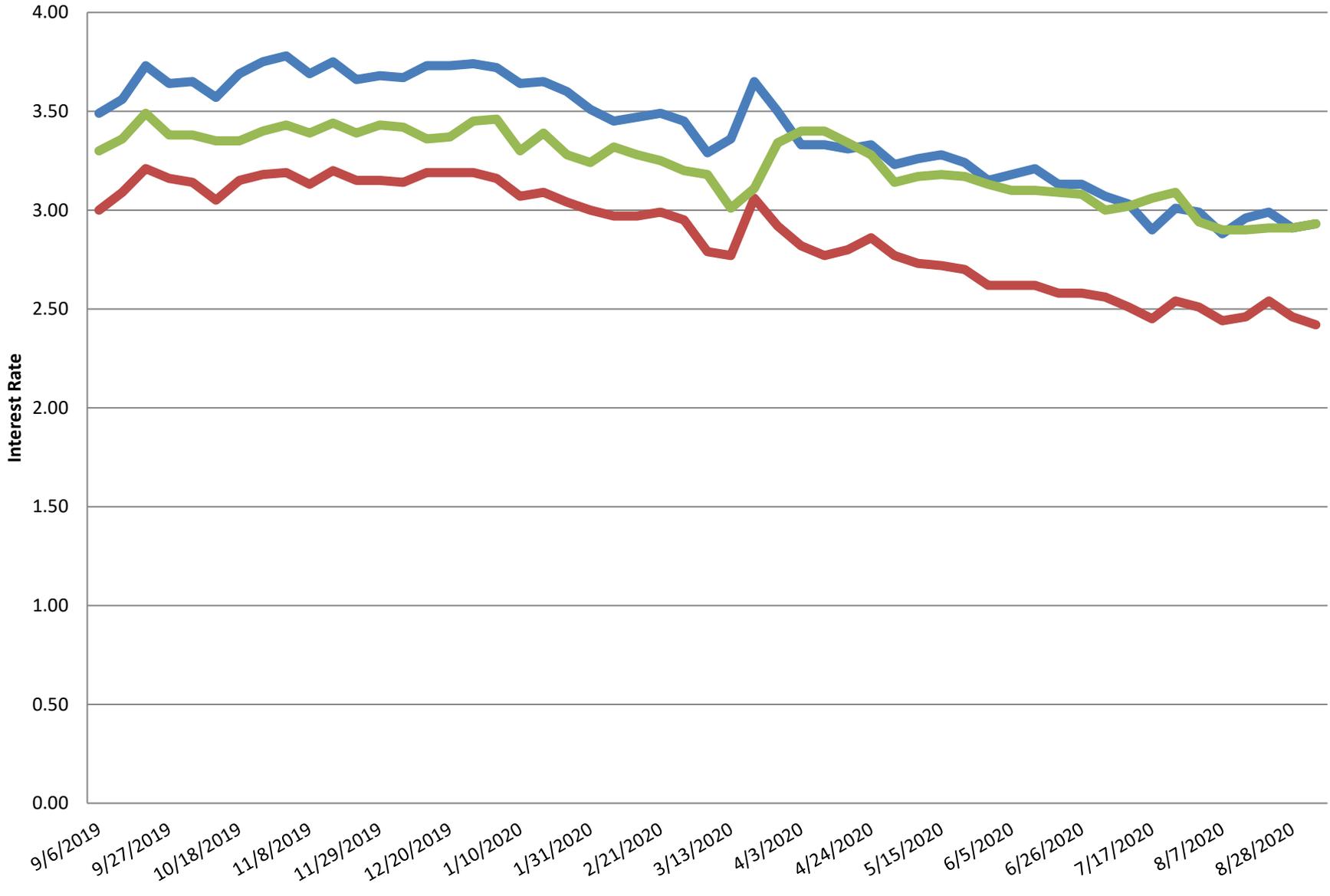


NSBAR Supply Demand Ratio for Single Family Homes



The numbers in the chart represent the ratio of the number of homes for sale to the number of homes sold. The higher the S/D ratio, the more supply there is relative to demand. Optimal S/D ratio is 6 .0. Produced by NSBAR from information in MRED

Historical Mortgage Rates



Glossary of Terms and Abbreviations

Absorption Rate:

Absorption rates are used to determine the amount of weeks that it will take to sell the current inventory at the present rate of sales.

Twenty six weeks is considered neutral. When the absorption is rate is higher than 26 weeks, it is considered a buyer's market and sale prices become stagnant. When the rate is lower, homes are selling faster and sales prices increase.

To formulate Absorption Rate you need to know 2 figures.

- 1) How many listings are currently on the market?
- 2) How many listings sold last month?

Then

- A.) Multiple the number of solds last month by 12 (months).
- B.) Divided by the current listings equals # of Units that would sell each week.
- C.) Divide the # or units that should sell each week into the number available = absorption rate.

Supply Demand Ratio

The amount of homes for sales divided by the amount of sold properties for a given time period. When there are six active listings for every sold listing, the market is considered to be at its equilibrium, homes are being sold at the exact right price.

Listing

Listing in MRED - when the current titleholders of the property have signed an exclusive or exclusive right to sell agreement and the agreement is in effect with an MRED office.

Statuses for Active Listings

ACTV - An A

ctive listing is where an agreement and an owner of real property and a real estate agent, whereby the agent agrees to secure a buyer or tenant for specific property at a certain price and terms in return for a fee or commission.

BOMK - Back on Market: A listing previously showing Off-Market (Canceled, Closed, Expired, or Rented) status is now active again.

CTG - Contingent on a contract pending – A valid sales contract has been signed by a Buyer and Seller with provisions to be met before a contract can become binding.

CONTINGENCY FLAGS

A/I - Attorney Approval/Home Inspection

CTGO - Denotes other contingency that may apply. Call Listing Agent for specifics of contingency

FIN - Financing

*HC*** - Buyer has home to close. Code is followed by number of hours in kick out period

*HS*** - Buyer has home to sell. Code is followed by number of hours in kick out period

NEW - A New listing.

PCHG - Price Change: A listing showing a change in list price – new list price is required.

RACT Reactivate: A listing that was previously showing as Contingent, Pending or Temporarily Off-Market

TEMP - Active -Temporarily Off-Market (still listed) exclusive brokerage agreement in effect, property unable to be shown, except for reasonable restrictions noted on the listing in the showing instructions.

BOMK, NEW, PCHG & RACT - statuses will show on MRED® for 5 days (unless a status change is made to the listing) and then revert to an ACTV status.

OFF-MARKET LISTING

Closed property in MRED is when an active listing has been sold and the title has changed from the seller titleholder to the new title holder.

Expired listing in MRED is an active listing which has reached its expiration date and has moved from active status to expired and the listing agreement is no longer in effect.

Temporary off the market/withdrawn is a listing in MRED which still has a valid listing agreement but the titleholders have asked the property be taken out of MRED.

Cancelled listing in MRED is when seller titleholders and the real estate company have cancelled the listing agreement and the property is no longer for sale with that company.

OFF MARKET STATUSES

CANC - A Canceled listing - cancellation date is required

CLSD - A Closed listing - must be reported within 72 hours of closing. Selling Price, Contract Date, Closed Date, Seller's Concessions Y/N (if Y is entered, Seller's Concessions \$ amount is required (PNT)), and Selling Agent are required.

EXP - An Expired listing.

PEND - Pending: A fully executed purchase contract with no contingencies other than closing. Property must be placed in Pending in order to report it closed and show the correct Market Time. Requires entry/confirmation of the Contract Date and Selling Agent ID.

RNTD - Rented: Property type 6 only - requires Rental Date, Selling Agent and Rented Price.

Median Sale Price - The median price is the price that is midway between the least expensive and most expensive home sold in an area during a given period of time. During that time, half the buyers bought homes that cost more than the median price and half bought homes for less than the median price.

Average Sale Price - The average home price is the sum of prices of all homes sold in a certain area in a certain period, divided by the number of properties sold in the same area in that period.

Days On Market (DOM) or Market Time (MT) - The number of days a listing is active in a multiple listing service before it is entered into "pending" status. Pending status is when an offer has been accepted by the seller but the transaction is not yet closed. Many agents refer to "average days on market," which is derived by adding all the days on market of each listing and dividing by the number of listings. In a buyer's market, the DOM are generally higher because inventory takes longer to sell. In a seller's market, the DOM are fewer.

Additional Abbreviations:

FS= For Sale or Active Property

UC= Under Contract, Property under contract but has not had all contingencies met.

OLP = Original List Price

LP = List Price

LLP = Last List Price