

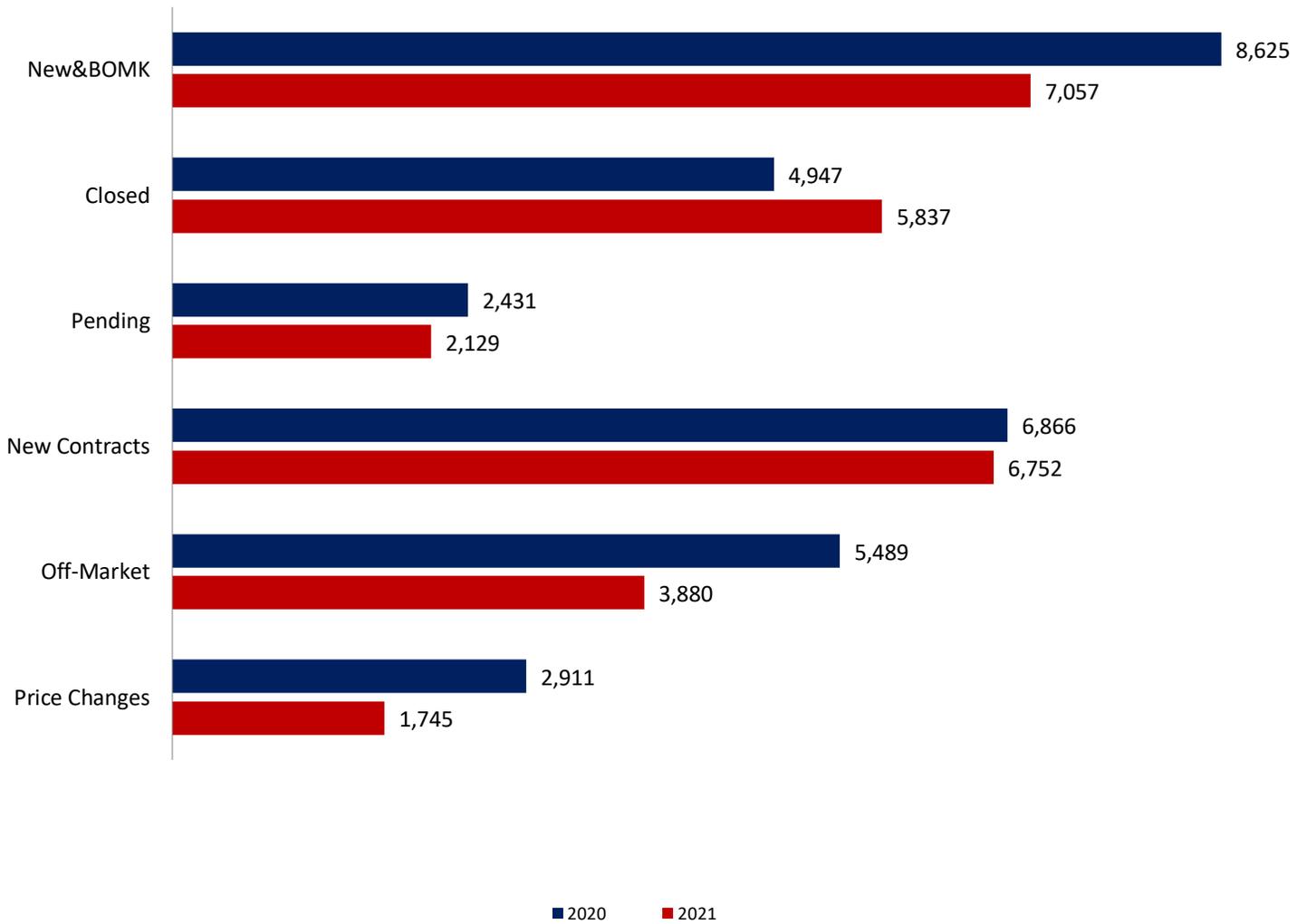


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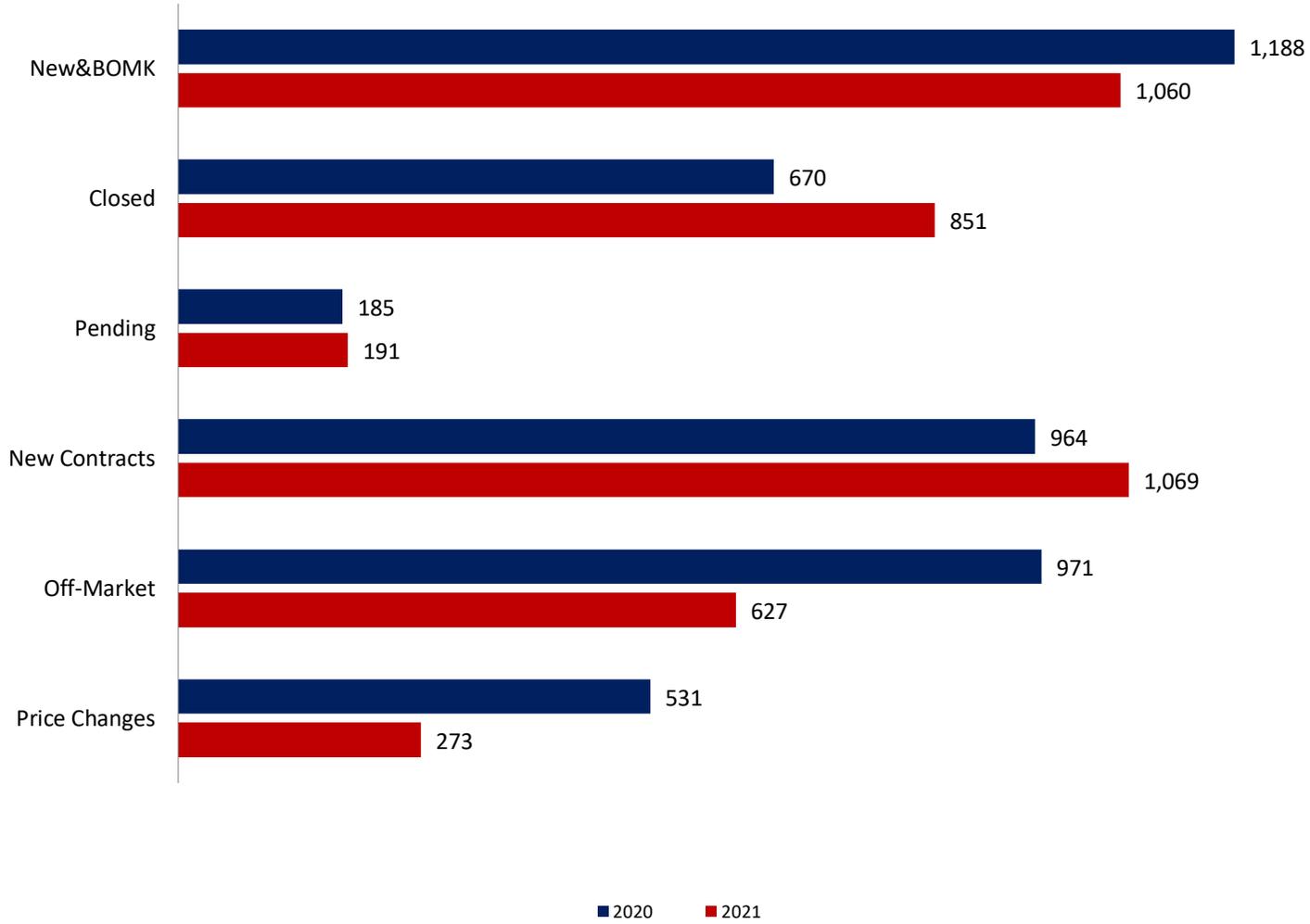
Legal Information

The following representations are based in whole or in part on data supplied by various participants in the Midwest Real Estate Data, LLC (MRED). Neither North Shore Barrington Association of Realtors (NSBAR) nor the Midwest Real Estate Data LLC guarantees, nor is in any way responsible for its accuracy. Data maintained by the Midwest Real Estate Data, LLC may not reflect all real estate activity in the market.

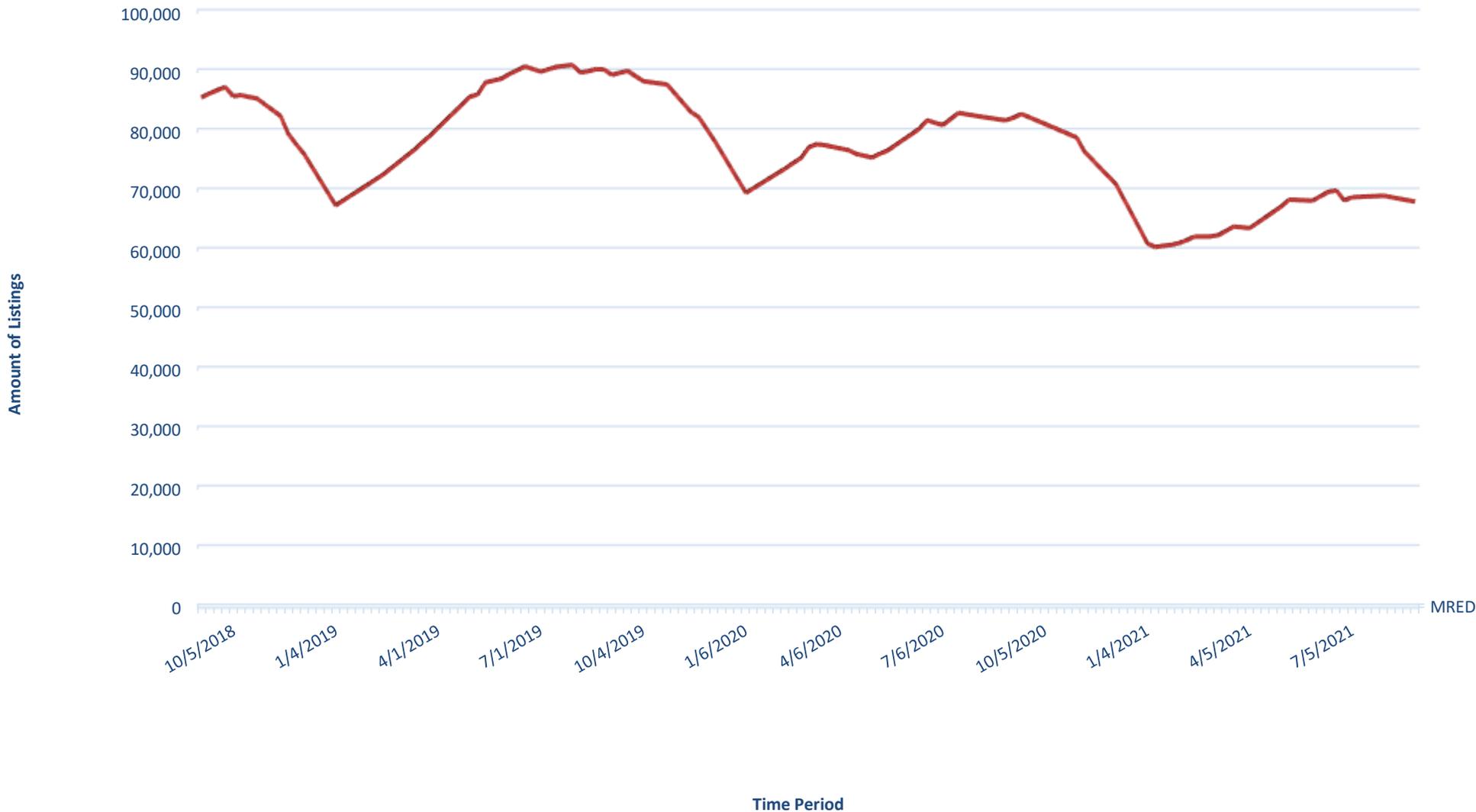
North Shore Area Quick Data



Barrington Area Quick Data

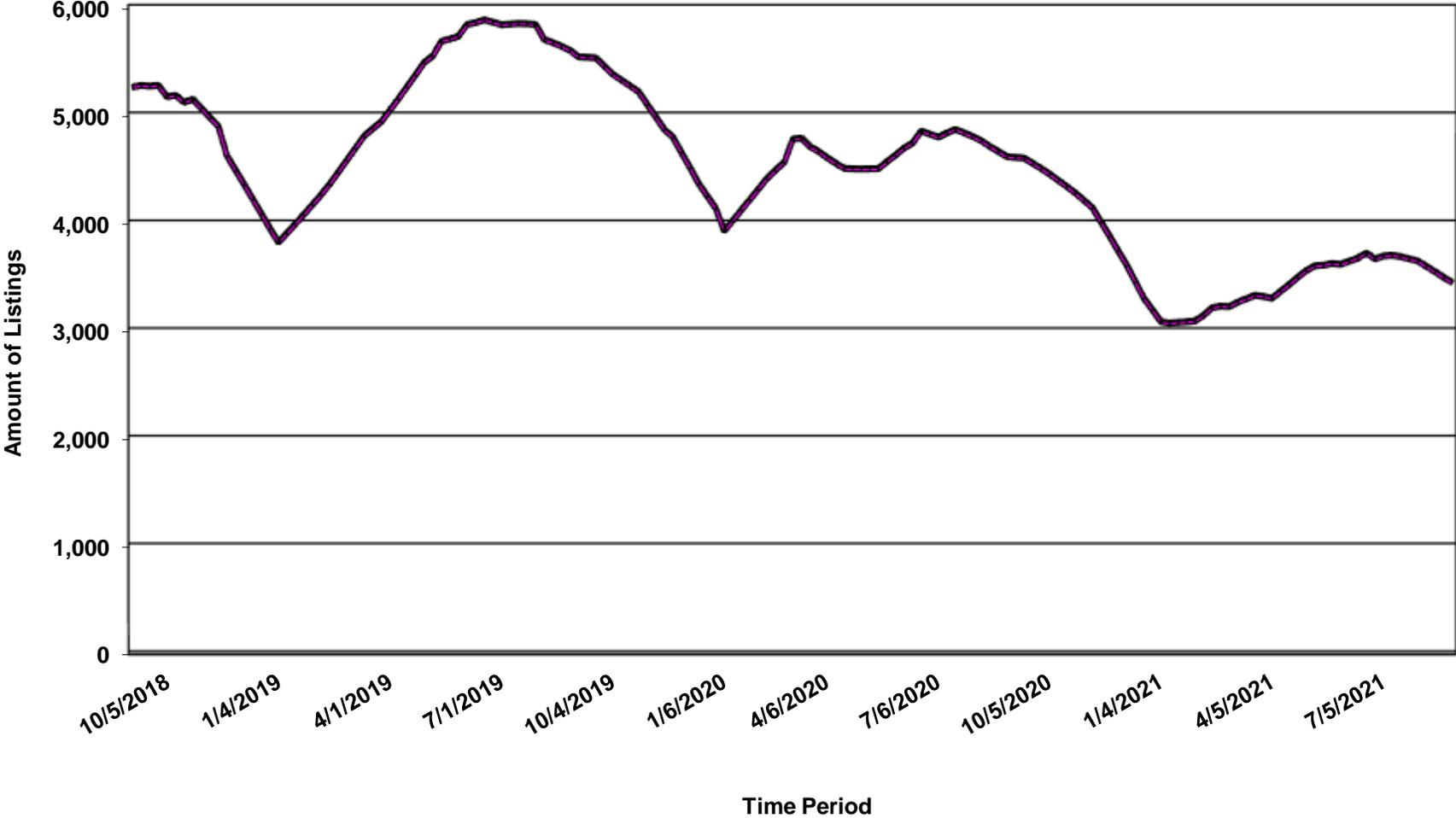


MRED Active Listngs All Property Types

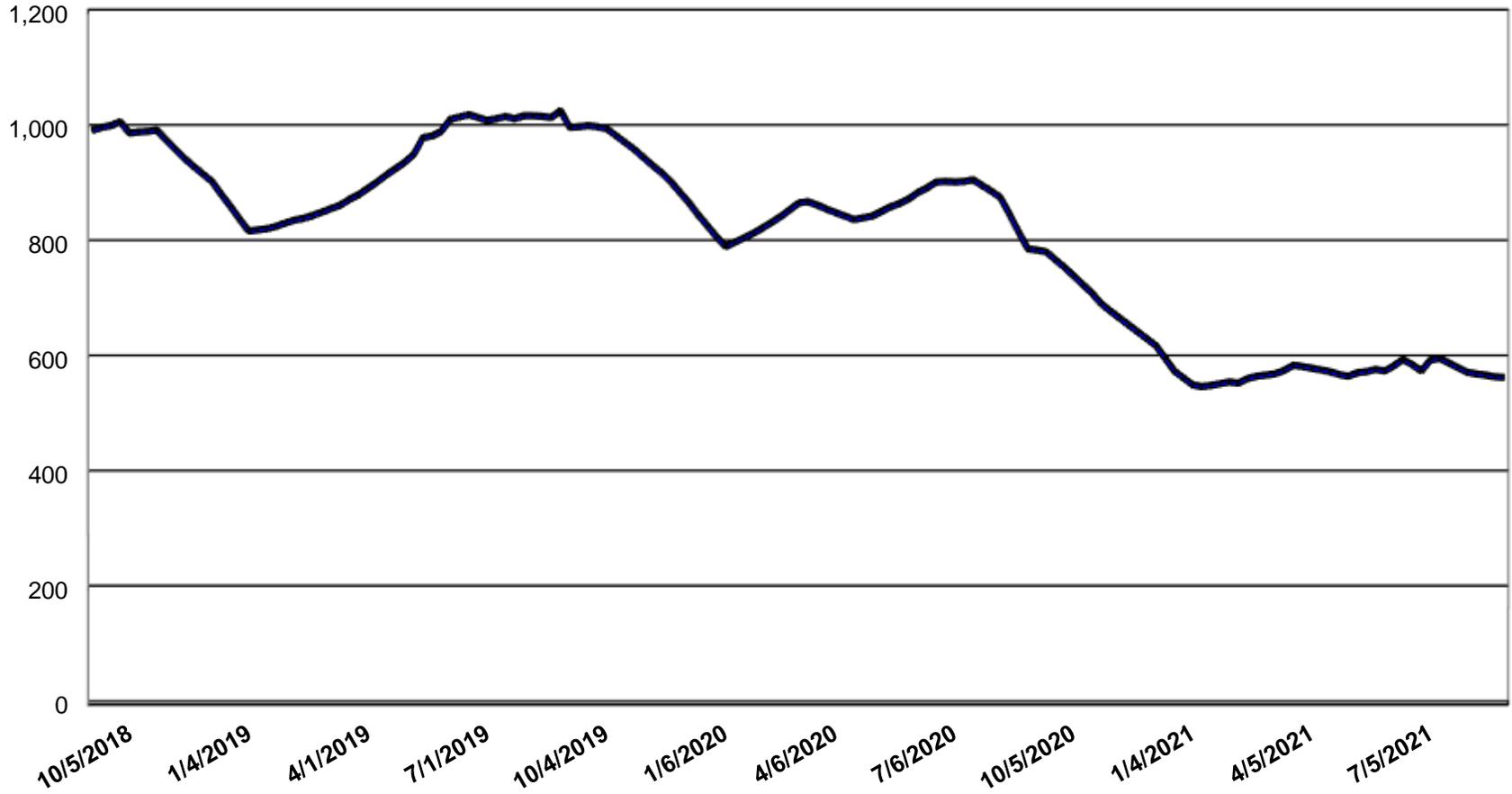


The tables show active listings for all MRED and NSBAR. The NSBAR actives are broken down between North Shore and Barrington.

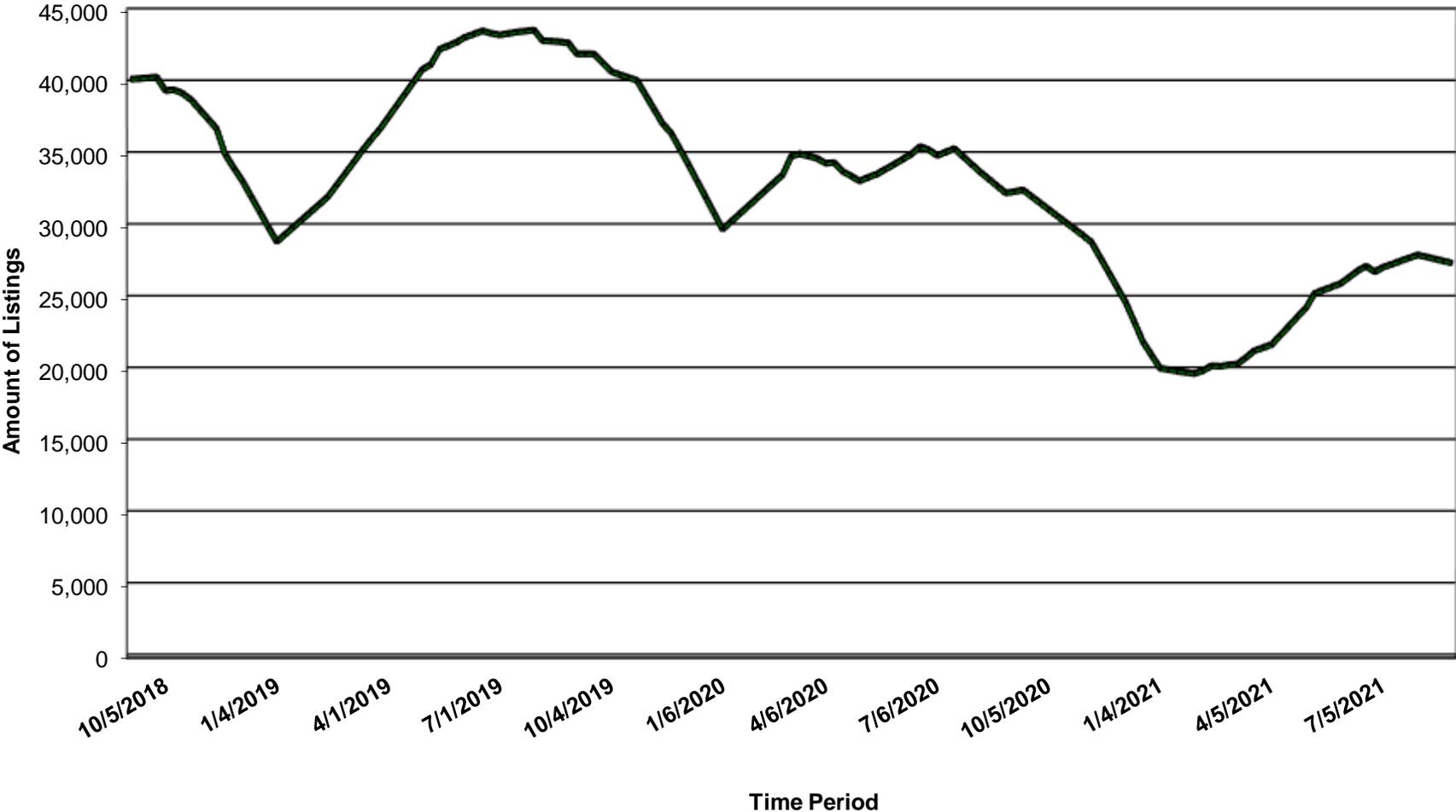
North Shore Area Active Listings All Property Types



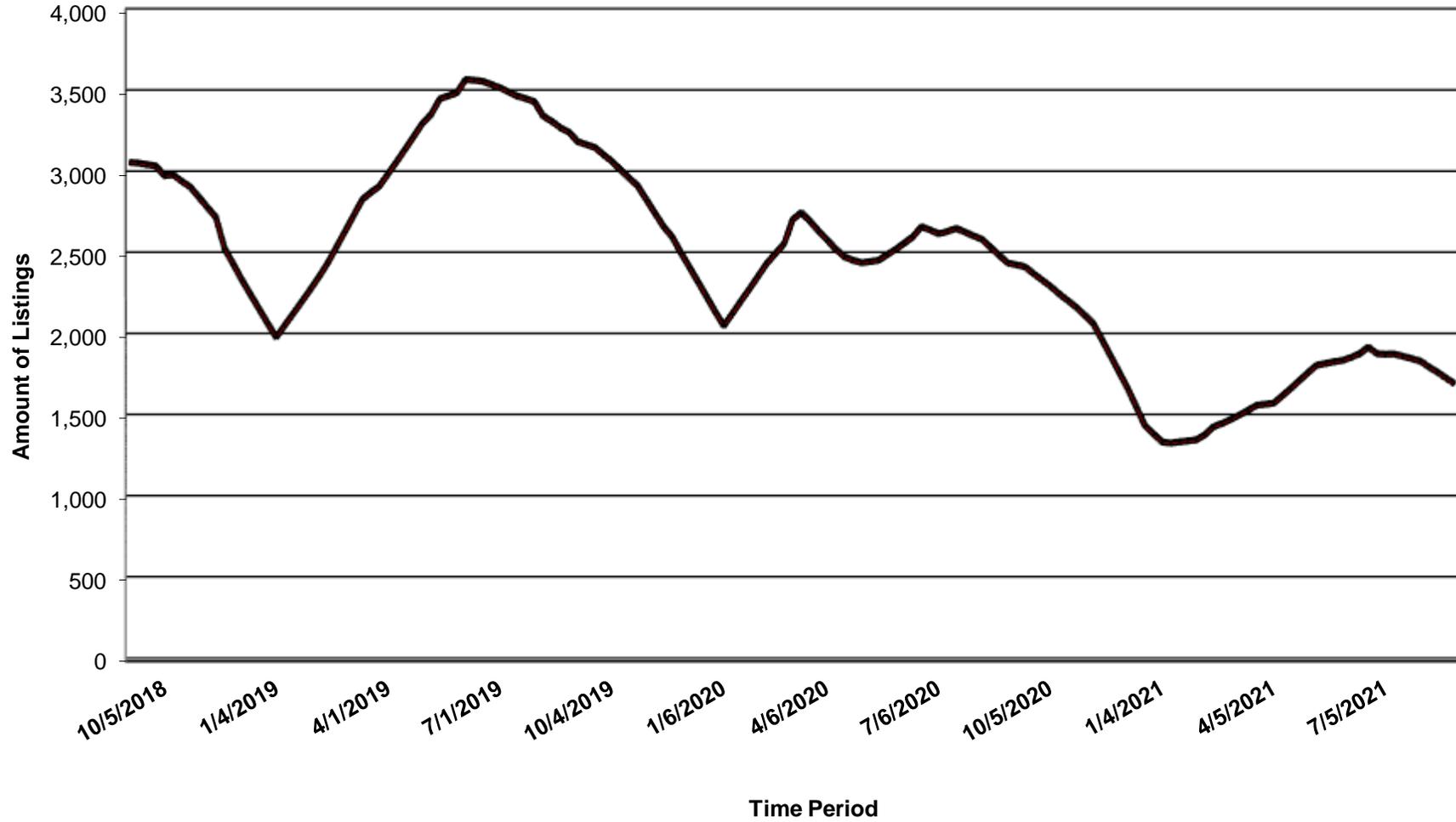
Barrington Area Active Listings - All Property Types



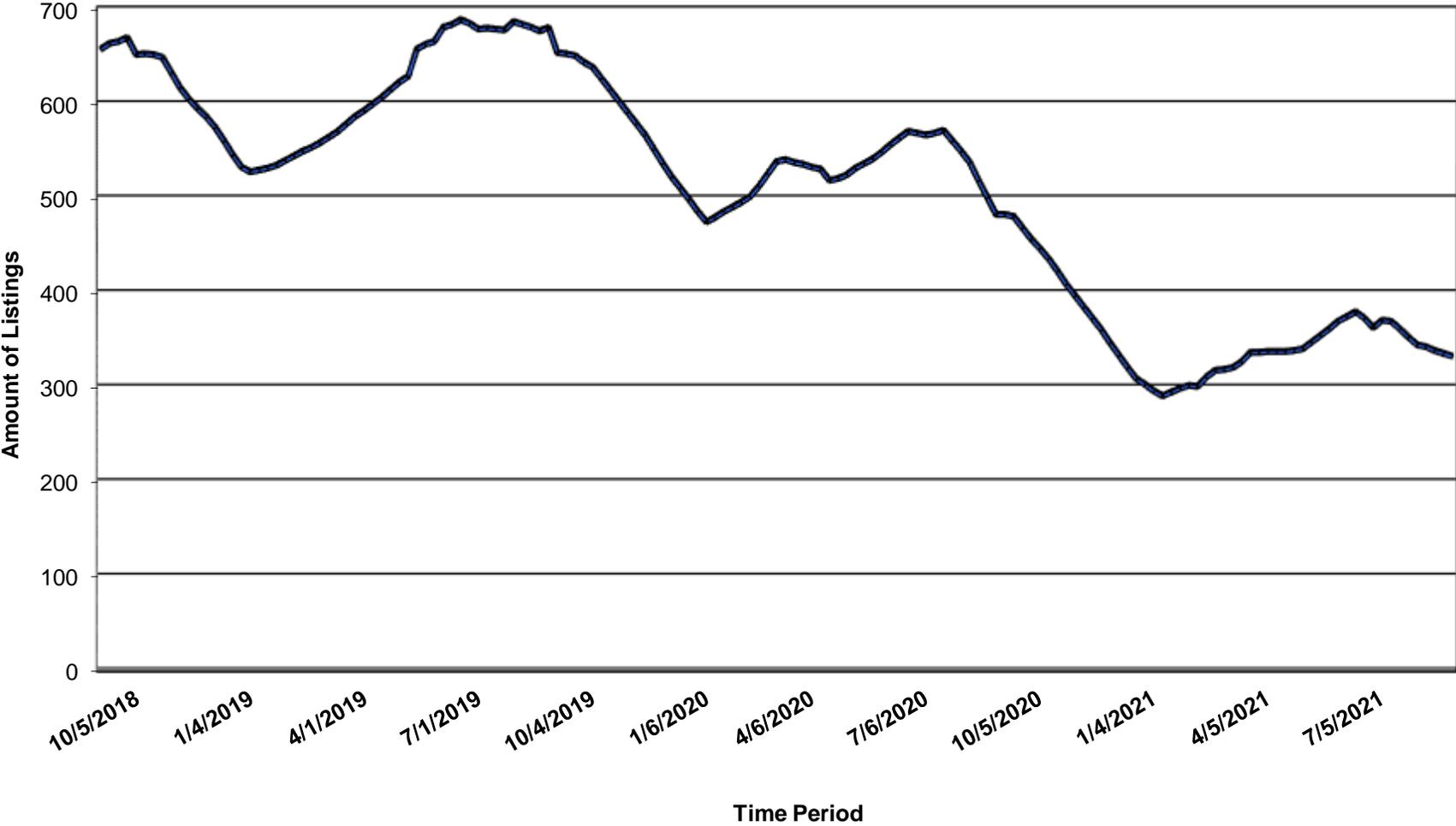
MRED Single Family Homes Active Listings (DE)



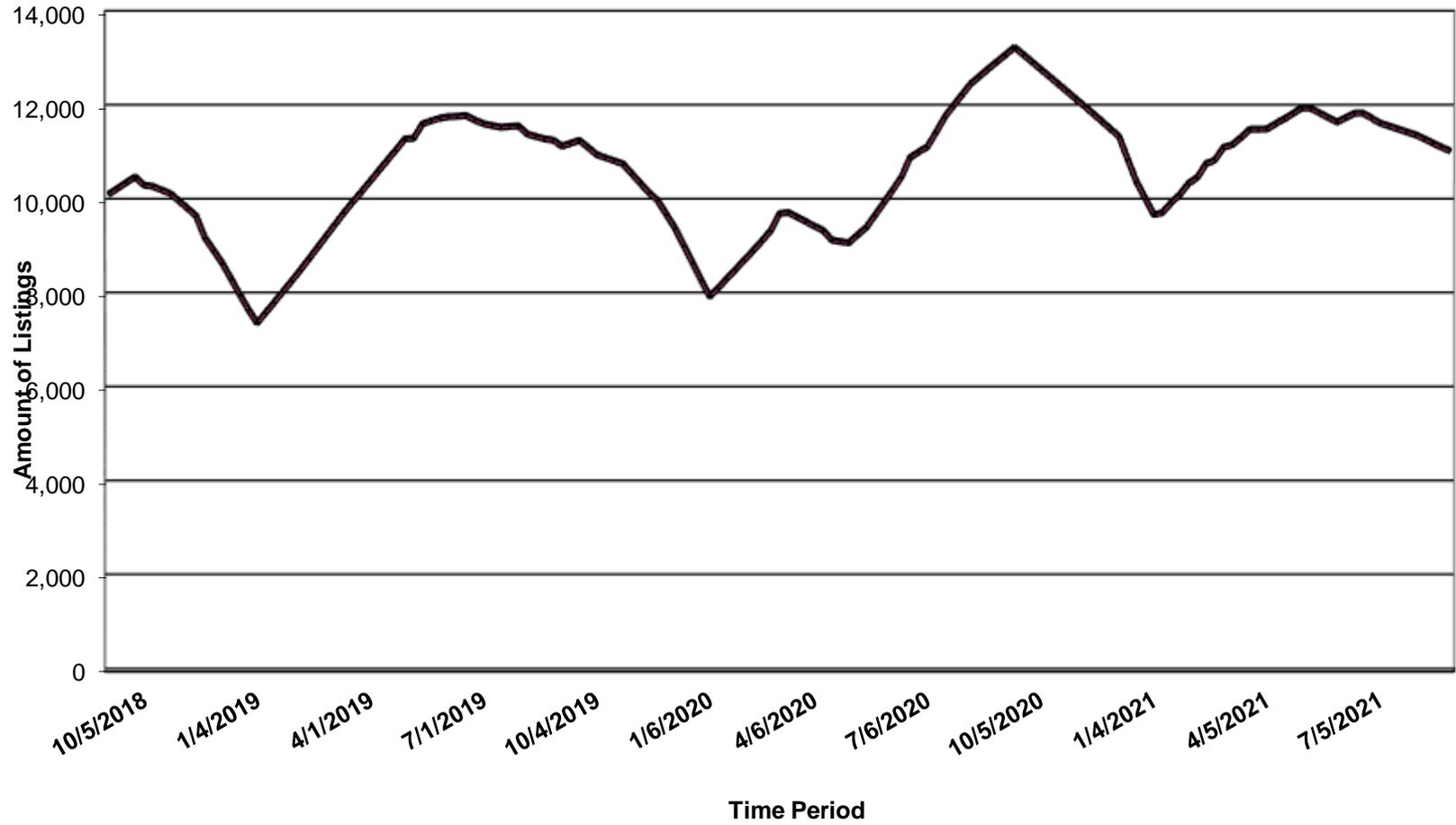
North Shore Area Single Family Homes Active Listings (DE)



Barrington Area Single Family Homes Active Listings (DE)

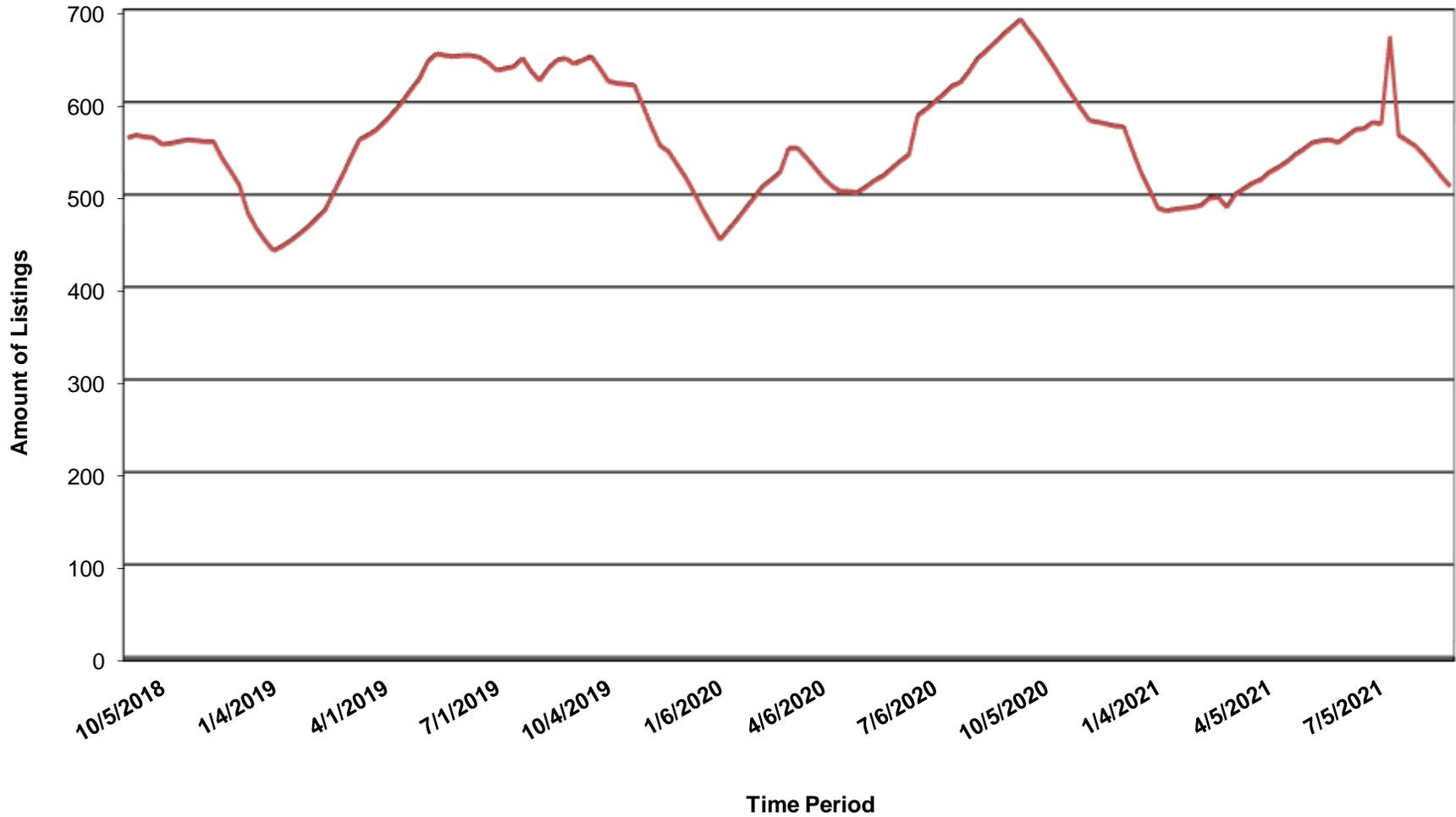


MRED Active Condo Listings(AT-C)



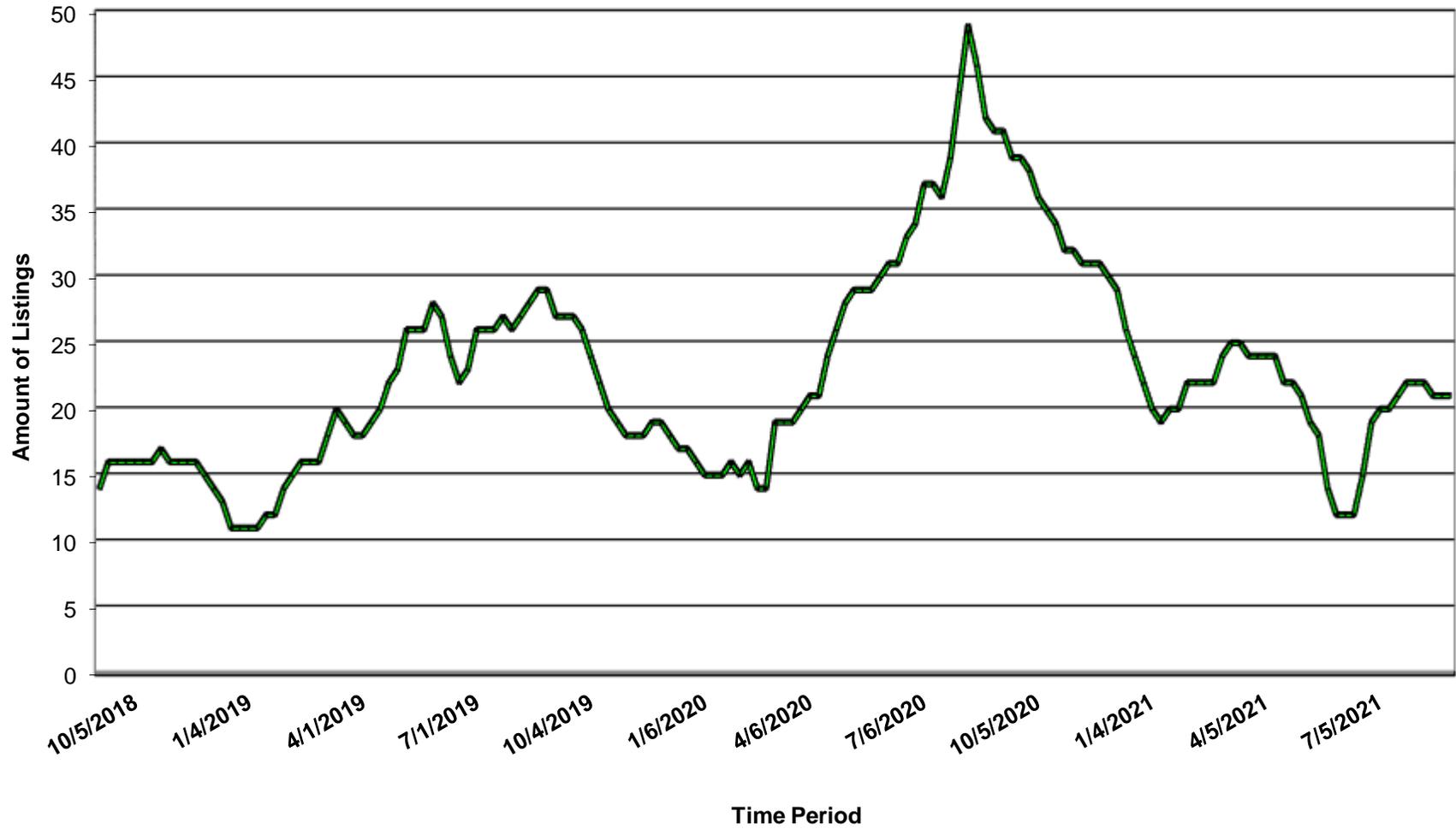
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

North Shore Area Active Condo Listings



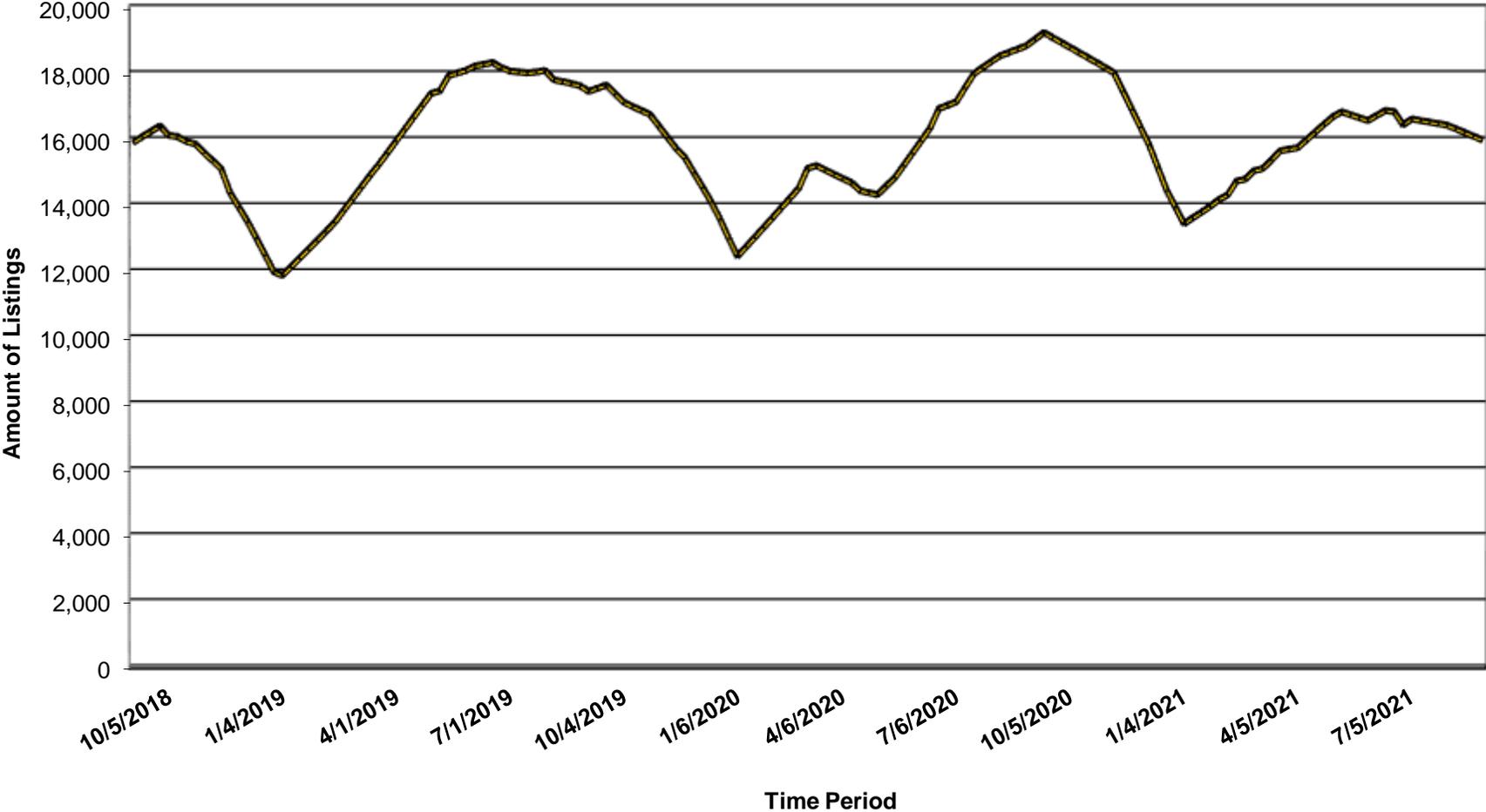
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Barrington Area Active Condo Listings



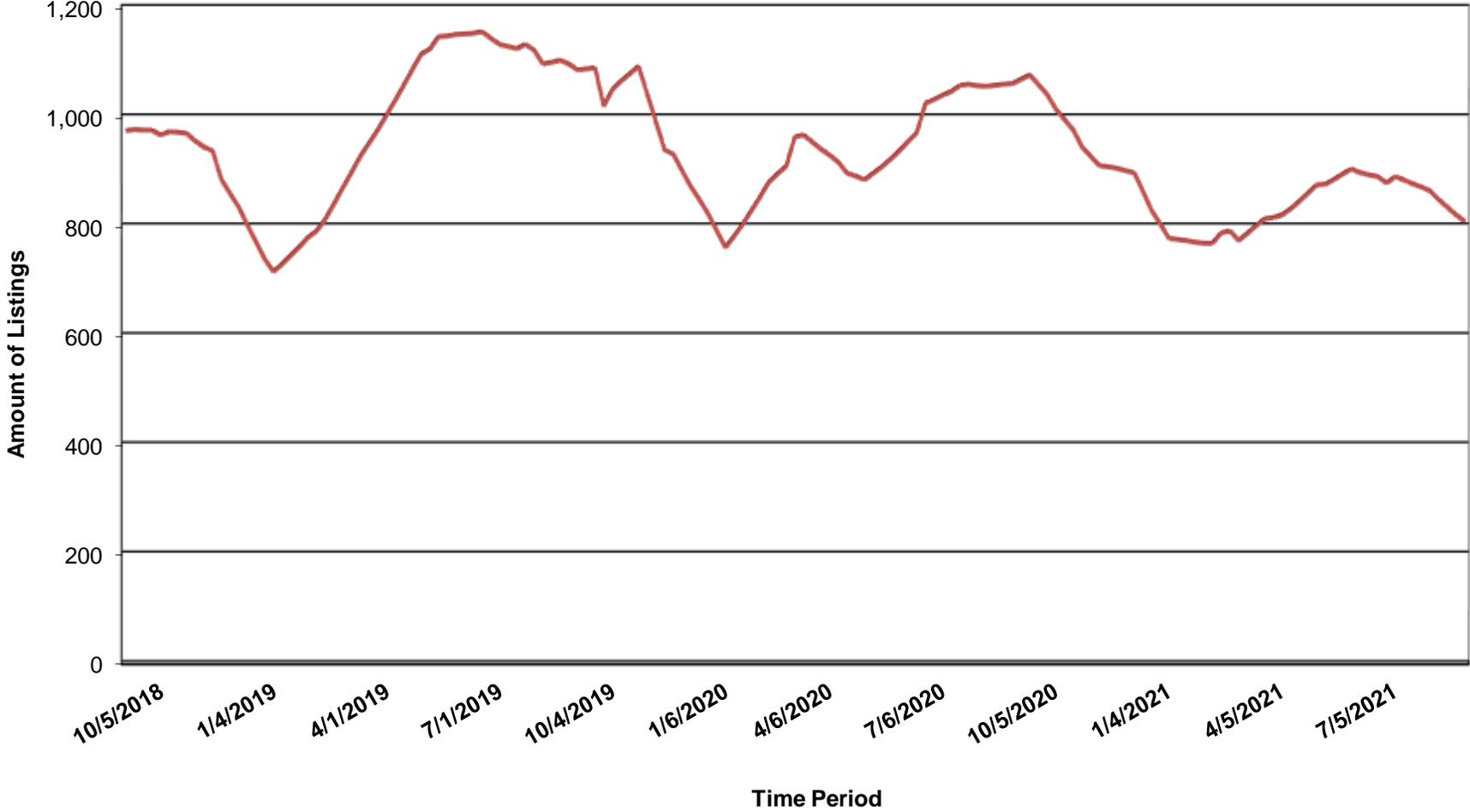
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

MRED Attached Active Listings



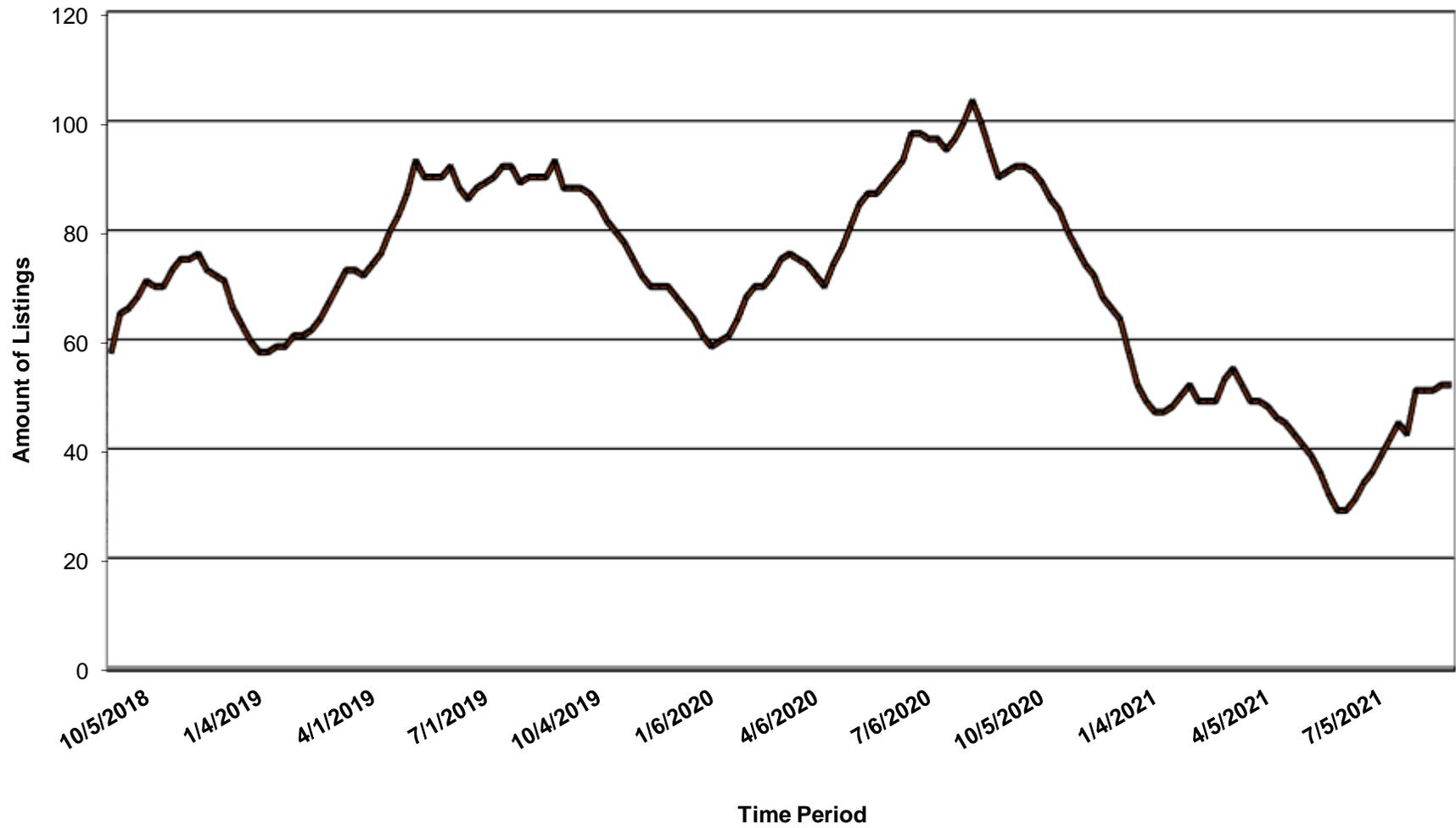
Information is for all types of properties listed under Attached, Property Type 2

North Shore Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

Barrington Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
ALGONQUIN	369	332	11.1%	345,547	290,035	19.1%	340,000	285,000	19.3%
ANTIOCH	345	276	25.0%	297,167	239,299	24.2%	267,900	229,700	16.6%
ARLINGTON HEIGHTS	733	610	20.2%	469,482	409,346	14.7%	425,000	371,500	14.4%
BARRINGTON AREA	667	536	24.4%	673,275	547,026	23.1%	619,000	503,000	23.1%
BARTLETT	384	328	17.1%	367,819	312,269	17.8%	350,000	300,000	16.7%
BEACH PARK	123	95	29.5%	231,320	193,833	19.3%	230,000	193,000	19.2%
BUFFALO GROVE	381	260	46.5%	426,787	369,150	15.6%	410,000	350,000	17.1%
CAROL STREAM	269	205	31.2%	341,378	294,757	15.8%	330,000	281,650	17.2%
CARPENTERSVILLE	199	210	-5.2%	249,149	224,436	11.0%	215,000	217,000	-0.9%
CHICAGO - ALBANY PARK	98	95	3.2%	552,636	466,172	18.5%	522,563	445,000	17.4%
CHICAGO - DUNNING	326	282	15.6%	353,025	309,238	14.2%	349,950	300,000	16.7%
CHICAGO - EDGEWATER	53	51	3.9%	933,118	763,842	22.2%	899,000	740,000	21.5%
CHICAGO - IRVING PARK	204	185	10.3%	631,179	566,333	11.5%	597,000	541,000	10.4%
CHICAGO - LAKE VIEW	145	87	66.7%	1,408,775	1,446,852	-2.6%	1,360,000	1,337,500	1.7%
CHICAGO - LINCOLN PARK	214	119	79.8%	2,046,581	1,690,351	21.1%	1,710,000	1,400,000	22.1%
CHICAGO - LINCOLN SQUARE	108	64	68.8%	957,142	729,416	31.2%	875,000	741,000	18.1%
CHICAGO - LOGAN SQUARE	217	165	31.5%	957,907	867,212	10.5%	882,750	799,000	10.5%
CHICAGO - NEAR NORTH SIDE	36	19	89.5%	2,058,014	2,118,554	-2.9%	1,837,500	1,550,000	18.5%
CHICAGO - NEAR WEST SIDE	50	20	150.0%	701,269	489,474	43.3%	619,050	482,500	28.3%
CHICAGO - PORTAGE PARK	339	242	40.1%	406,201	368,784	10.1%	375,000	350,950	6.9%
CHICAGO - ROGERS PARK	32	24	33.3%	566,372	493,640	14.7%	582,500	490,000	18.9%
CHICAGO - UPTOWN	31	22	40.9%	1,102,950	931,000	18.5%	1,000,500	917,500	9.0%
CHICAGO - WEST RIDGE	104	85	22.4%	462,510	405,222	14.1%	432,500	385,000	12.3%
CHICAGO - WEST TOWN	212	127	66.9%	1,068,242	1,002,167	6.6%	978,000	979,000	-0.1%
DE KALB	244	230	6.1%	196,593	173,640	13.2%	175,000	166,317	5.2%
DEERFIELD	327	215	52.1%	677,476	577,903	17.2%	610,000	530,000	15.1%
DES PLAINES	410	334	22.8%	346,204	305,638	13.3%	335,000	294,450	13.8%
ELGIN	825	801	3.0%	302,668	263,492	14.9%	281,000	245,000	14.7%
ELK GROVE VILLAGE	236	181	30.4%	354,336	303,678	16.7%	330,000	292,000	13.0%
EVANSTON	366	367	-0.3%	764,643	654,189	16.9%	669,750	580,000	15.5%
FOX LAKE	79	84	-6.0%	274,872	249,464	10.2%	230,000	202,050	13.8%
GLENCOE	132	123	7.3%	1,222,693	1,192,901	2.5%	1,142,033	925,000	23.5%
GOLF-GLENVIEW	562	415	35.4%	763,526	671,809	13.7%	675,000	580,000	16.4%
GREEN OAKS-LIBERTYVILLE	421	309	36.2%	558,810	503,778	10.9%	508,000	465,000	9.2%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
GREENWOOD- WOODSTOCK	305	291	4.8%	301,738	264,101	14.3%	275,000	240,000	14.6%
GURNEE	402	292	37.7%	350,216	298,300	17.4%	340,000	291,250	16.7%
HAINESVILLE-GRAYSLAKE	443	433	2.3%	258,660	244,724	5.7%	260,000	240,000	8.3%
HANOVER PARK	185	173	6.9%	272,200	241,931	12.5%	272,500	245,000	11.2%
HIGHLAND PARK	389	332	17.2%	725,053	611,774	18.5%	639,000	536,250	19.2%
HIGHWOOD	23	11	109.1%	512,870	297,182	72.6%	515,000	265,000	94.3%
HOFFMAN ESTATES	386	376	2.7%	359,813	321,834	11.8%	348,000	315,000	10.5%
INGLESIDE	107	127	-15.7%	252,010	228,418	10.3%	237,000	202,500	17.0%
INVERNESS	113	77	46.8%	694,644	561,135	23.8%	653,500	530,000	23.3%
ISLAND LAKE	80	80	0.0%	261,604	222,189	17.7%	247,600	210,000	17.9%
KENILWORTH	52	29	79.3%	1,708,871	1,564,776	9.2%	1,222,500	1,130,000	8.2%
LAKE BLUFF	144	104	38.5%	717,847	655,024	9.6%	602,500	537,500	12.1%
LAKE FOREST	322	258	24.8%	1,157,081	958,997	20.7%	868,500	775,000	12.1%
LAKE IN THE HILLS	248	239	3.8%	301,069	271,797	10.8%	291,250	265,000	9.9%
LAKE VILLA- LINDENHURST	451	368	22.6%	293,493	253,874	15.6%	280,000	235,500	18.9%
LAKELAKE-CRYSTAL LAKE	689	606	13.7%	357,633	296,828	20.5%	335,000	279,950	19.7%
LINCOLNSHIRE	116	58	100.0%	654,106	523,878	24.9%	575,000	488,000	17.8%
LINCOLNWOOD	106	83	27.7%	561,925	505,280	11.2%	470,000	410,000	14.6%
LONG GROVE-LAKE ZURICH- HAWTHORN W	666	454	46.7%	554,733	471,473	17.7%	535,000	443,750	20.6%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	703	657	7.0%	281,122	235,612	19.3%	249,000	224,000	11.2%
METTAWA	11	4	0.0%	928,513	639,500	0.0%	785,000	606,500	0.0%
MORTON GROVE	206	189	9.0%	399,162	349,154	14.3%	375,000	330,000	13.6%
MT. PROSPECT	375	353	6.2%	394,681	356,421	10.7%	375,000	335,000	11.9%
MUNDELEIN	353	286	23.4%	349,138	308,757	13.1%	330,000	300,000	10.0%
NAPERVILLE	1646	1,260	30.6%	581,023	495,647	17.2%	530,000	445,000	19.1%
NILES	197	162	21.6%	390,880	336,663	16.1%	371,000	325,450	14.0%
NORTH CHICAGO	48	38	26.3%	137,813	126,030	9.3%	148,500	125,500	18.3%
NORTHBROOK	412	280	47.1%	704,883	622,120	13.3%	628,500	569,500	10.4%
NORTHFIELD	83	52	59.6%	984,064	813,967	20.9%	850,000	665,000	27.8%
OAKWOOD HILLS - CARY	312	277	12.6%	344,788	282,145	22.2%	320,000	265,000	20.8%
PALATINE	534	377	41.6%	415,030	362,667	14.4%	385,000	330,000	16.7%
PARK CITY -WAUKEGAN	327	285	14.7%	182,079	156,946	16.0%	175,000	149,900	16.7%
PARK RIDGE	421	356	18.3%	592,956	521,990	13.6%	520,000	465,000	11.8%
PRAIRIE VIEW	14	6	0.0%	422,143	314,167	0.0%	387,250	299,250	0.0%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
PROSPECT HEIGHTS	67	58	15.5%	484,746	378,628	28.0%	450,000	348,750	29.0%
ROLLING MEADOWS	167	122	36.9%	307,598	270,714	13.6%	290,000	255,950	13.3%
ROUND LAKE	424	345	22.9%	229,197	194,860	17.6%	228,450	199,000	14.8%
SCHAUMBURG	366	306	19.6%	389,641	343,079	13.6%	365,000	333,450	9.5%
SKOKIE	357	261	36.8%	422,271	372,457	13.4%	395,000	340,100	16.1%
STREAMWOOD	323	249	29.7%	274,181	237,467	15.5%	268,000	230,000	16.5%
SYCAMORE	193	163	18.4%	298,115	245,811	21.3%	287,500	245,000	17.3%
VERNON HILLS	201	135	48.9%	522,497	421,543	23.9%	490,000	390,000	25.6%
WADSWORTH - OLD MILL CREEK	74	61	21.3%	367,650	313,792	17.2%	347,000	290,000	19.7%
WAUCONDA	146	153	-4.6%	302,991	265,402	14.2%	302,500	261,250	15.8%
WHEELING	124	93	33.3%	306,407	269,175	13.8%	295,500	269,900	9.5%
WILMETTE	356	255	39.6%	968,735	871,461	11.2%	869,250	760,000	14.4%
WINNETKA	248	188	31.9%	1,484,922	1,302,140	14.0%	1,265,000	1,080,000	17.1%
WINTHROP HARBOR	67	70	-4.3%	219,534	188,369	16.5%	208,900	184,450	13.3%
ZION	235	233	0.9%	171,905	134,896	27.4%	167,500	130,500	28.4%

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NorthShore - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
	Jan	97	114	136	293,282	277,915	322,084	280,440	265,776
Feb	100	120	146	287,249	315,368	302,586	275,303	302,229	292,010
Mar	137	163	211	311,521	299,903	323,811	300,798	287,785	314,850
Apr	195	160	251	326,338	319,352	328,515	316,098	308,687	319,098
May	250	114	274	296,782	314,505	354,725	287,427	301,275	348,764
Jun	247	130	325	315,032	314,226	352,141	305,331	300,960	346,623
Jul	216	218	282	319,191	316,914	325,915	307,662	305,940	319,257
Aug	201	239	299	310,450	332,358	337,714	299,190	318,904	330,090
Sep	176	233		301,168	351,161		290,634	337,930	
Oct	186	254		305,498	335,827		294,272	324,730	
Nov	136	173		296,847	334,046		285,175	323,492	
Dec	144	178		313,139	348,654		301,526	338,581	
TOTAL	2,133	2,096	1,924	315,077	286,755		297,016	313,126	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	89	116	92	249,000	245,000	262,000	241,000	229,250	249,950
Feb	85	124	109	244,950	262,500	247,000	230,000	243,000	243,500
Mar	100	124	94	250,000	260,000	295,000	240,000	253,000	280,000
Apr	87	88	92	289,000	292,000	295,000	279,000	277,500	288,000
May	85	111	72	249,950	279,900	315,000	241,250	270,000	310,000
Jun	80	91	52	275,000	300,960	319,000	265,000	280,000	314,000
Jul	73	103	53	285,000	269,450	285,000	266,500	258,725	282,750
Aug	68	94	61	270,000	285,000	290,000	260,500	272,000	285,000
Sep	89	97		259,000	299,950		253,250	288,750	
Oct	78	90		264,950	285,000		253,500	275,000	
Nov	94	77		285,175	285,000		251,875	275,000	
Dec	92	88		249,499	294,500		240,750	279,250	
TOTAL	84	98		269,000	270,000		251,875	270,000	

Barrington - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	5	3	5	280,320	254,966	358,720	263,440	248,800	351,842
Feb	4	12	7	215,900	289,363	293,514	207,225	280,485	282,500
Mar	8	11	21	294,486	364,990	297,460	285,061	338,316	293,622
Apr	7	3	21	271,742	294,933	244,900	260,857	283,000	267,237
May	15	8	26	312,065	360,913	313,707	303,083	328,492	309,621
Jun	17	10	19	285,000	268,710	328,089	274,205	253,050	325,384
Jul	12	16	11	308,709	333,649	290,316	295,590	329,346	284,445
Aug	10	20	10	310,979	315,047	302,830	291,691	305,263	305,750
Sep	13	20		290,568	296,180		278,876	288,350	
Oct	15	21		299,073	284,498		284,638	280,547	
Nov	6	18		314,481	313,893		303,665	307,042	
Dec	4	17		543,278	315,775		508,854	317,590	
TOTAL	123	159		293,258	308,812		281,640	300,630	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	126	223	83	269,000	220,000	314,900	261,000	219,900	314,910
Feb	83	120	118	219,350	314,500	309,000	202,000	297,000	297,500
Mar	107	146	137	289,500	364,990	292,900	275,000	350,840	281,500
Apr	102	143	92	230,000	225,000	244,900	222,000	217,500	244,000
May	94	108	107	319,000	372,450	283,000	305,000	336,250	289,250
Jun	145	129	30	285,000	244,950	335,000	275,000	242,500	327,500
Jul	44	100	41	266,250	294,500	299,900	258,750	292,000	280,000
Aug	153	88	86	287,500	307,000	195,000	268,250	295,000	194,000
Sep	136	71		255,000	284,800		246,000	271,000	
Oct	78	75		249,900	230,000		230,000	225,000	
Nov	116	95		302,500	267,000		285,000	264,500	
Dec	228	62		475,000	324,900		452,000	317,000	
TOTAL	112	97		264,900	299,000		257,000	289,000	

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD

Sales for Attached Single Family - Listed by TOWN

Attached Single Family									
TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
ALGONQUIN	124	98	26.5%	214,273	190,845	12.3%	208,000	186,250	11.7%
ANTIOCH	27	18	50.0%	171,930	153,944	11.7%	160,000	145,000	10.3%
ARLINGTON HEIGHTS	413	265	55.8%	223,834	195,612	14.4%	185,000	162,500	13.8%
BARRINGTON AREA	122	83	47.0%	298,669	303,807	-1.7%	281,250	303,000	-7.2%
BARTLETT	172	124	38.7%	224,692	208,947	7.5%	232,500	215,250	8.0%
BEACH PARK	28	22	27.3%	162,686	145,077	12.1%	161,000	139,250	15.6%
BUFFALO GROVE	363	227	59.9%	235,777	221,757	6.3%	217,500	205,000	6.1%
CAROL STREAM	201	153	31.4%	206,118	192,964	6.8%	205,000	192,500	6.5%
CARPENTERSVILLE	122	77	58.4%	166,828	154,869	7.7%	168,950	155,000	9.0%
CHICAGO - ALBANY PARK	172	107	60.7%	231,675	244,980	-5.4%	215,000	228,000	-5.7%
CHICAGO - DUNNING	83	62	33.9%	213,308	194,406	9.7%	217,000	206,500	5.1%
CHICAGO - EDGEWATER	717	431	66.4%	275,051	277,125	-0.7%	249,000	245,000	1.6%
CHICAGO - IRVING PARK	263	184	42.9%	267,530	259,104	3.3%	234,500	228,500	2.6%
CHICAGO - LAKE VIEW	1994	1255	58.9%	427,033	433,512	-1.5%	398,500	415,000	-4.0%
CHICAGO - LINCOLN PARK	1315	820	60.4%	605,085	567,419	6.6%	512,000	500,000	2.4%
CHICAGO - LINCOLN SQUARE	349	227	53.7%	339,158	356,532	-4.9%	311,000	315,000	-1.3%
CHICAGO - LOGAN SQUARE	628	415	51.3%	458,861	440,189	4.2%	430,000	418,000	2.9%
CHICAGO - LOOP	764	357	114.0%	717,852	405,853	76.9%	386,680	325,000	19.0%
CHICAGO - NEAR NORTH SIDE	2087	1305	59.9%	561,474	562,616	-0.2%	405,000	410,000	-1.2%
CHICAGO - NEAR SOUTH SIDE	673	423	59.1%	445,651	436,060	2.2%	390,000	383,500	1.7%
CHICAGO - NEAR WEST SIDE	1121	664	68.8%	484,844	442,560	9.6%	376,000	360,000	4.4%
CHICAGO - PORTAGE PARK	84	74	13.5%	206,489	211,480	-2.4%	175,000	171,000	2.3%
CHICAGO - ROGERS PARK	443	274	61.7%	218,111	187,814	16.1%	200,000	170,000	17.6%
CHICAGO - UPTOWN	796	497	60.2%	310,963	303,096	2.6%	300,000	299,900	0.0%
CHICAGO - WEST RIDGE	327	182	79.7%	180,095	164,531	9.5%	165,000	148,544	11.1%
CHICAGO - WEST TOWN	1539	1131	36.1%	517,646	522,679	-1.0%	500,000	502,000	-0.4%
DEERFIELD	100	59	69.5%	293,838	258,489	13.7%	290,500	254,000	14.4%
DEKALB	70	52	34.6%	162,898	152,213	7.0%	165,000	148,500	11.1%
DES PLAINES	504	334	50.9%	198,523	183,731	8.1%	184,950	170,500	8.5%
ELGIN	336	292	15.1%	197,712	176,623	11.9%	199,000	177,000	12.4%
ELK GROVE VILLAGE	184	132	39.4%	193,149	182,639	5.8%	190,000	181,450	4.7%
EVANSTON	516	350	47.4%	297,682	291,634	2.1%	266,000	260,000	2.3%
FOX LAKE	133	87	52.9%	138,919	126,875	9.5%	150,000	131,000	14.5%
GLENCOE	11	7	57.1%	291,148	429,143	-32.2%	250,000	410,000	-39.0%
GOLF-GLENVIEW	272	189	43.9%	360,641	317,796	13.5%	342,000	277,500	23.2%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD

Sales for Attached Single Family - Listed by TOWN

TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
GREEN OAKS-LIBERTYVILLE	100	57	75.4%	292,389	299,523	-2.4%	255,000	280,000	-8.9%
GREENWOOD- WOODSTOCK	84	71	18.3%	171,381	152,840	12.1%	165,000	145,000	13.8%
GURNEE	156	113	38.1%	182,471	161,264	13.2%	174,944	159,900	9.4%
HAINESVILLE-GRAYSLAKE	191	149	28.2%	193,515	164,148	17.9%	190,000	160,000	18.8%
HANOVER PARK	171	134	27.6%	194,057	172,770	12.3%	189,000	168,000	12.5%
HIGHLAND PARK	105	69	52.2%	372,175	305,149	22.0%	328,500	273,000	20.3%
HIGHWOOD	8	7	14.3%	421,125	471,571	-10.7%	406,000	600,000	-32.3%
HOFFMAN ESTATES	230	144	59.7%	189,323	190,126	-0.4%	171,500	199,950	-14.2%
INGLESIDE	4	3	33.3%	185,475	203,333	-8.8%	184,950	195,000	-5.2%
INVERNESS	28	15	86.7%	441,779	358,060	23.4%	429,250	370,000	16.0%
ISLAND LAKE	38	28	35.7%	153,748	137,957	11.4%	155,500	137,250	13.3%
LAKE BLUFF	41	29	41.4%	224,965	255,505	-12.0%	194,500	205,000	-5.1%
LAKE FOREST	72	41	75.6%	541,447	585,578	-7.5%	500,000	548,000	-8.8%
LAKE IN THE HILLS	144	99	45.5%	203,087	179,897	12.9%	193,500	171,500	12.8%
LAKE VILLA- LINDENHURST	55	40	37.5%	184,714	167,269	10.4%	177,500	172,500	2.9%
LAKEWOOD-CRYSTAL LAKE	172	148	16.2%	209,862	176,821	18.7%	213,000	177,500	20.0%
LINCOLNSHIRE	49	27	81.5%	417,614	361,500	15.5%	380,000	334,000	13.8%
LINCOLNWOOD	21	14	50.0%	288,805	204,571	41.2%	262,500	206,000	27.4%
LONG GROVE-LAKE ZURICH- HAWTHORN W	66	46	43.5%	313,119	269,978	16.0%	295,000	250,750	17.6%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	150	114	31.6%	164,970	149,623	10.3%	169,950	158,000	7.6%
MORTON GROVE	100	49	104.1%	264,455	252,708	4.6%	243,000	264,500	-8.1%
MT. PROSPECT	192	157	22.3%	203,594	179,934	13.1%	185,000	168,000	10.1%
MUNDELEIN	109	63	73.0%	245,854	202,240	21.6%	235,500	200,000	17.8%
NAPERVILLE	683	509	34.2%	282,391	257,890	9.5%	245,000	230,000	6.5%
NILES	113	88	28.4%	205,456	210,535	-2.4%	210,000	226,000	-7.1%
NORTH CHICAGO	7	4	75.0%	89,568	71,750	24.8%	79,000	64,000	23.4%
NORTHBROOK	252	161	56.5%	350,461	321,276	9.1%	334,000	300,000	11.3%
NORTHFIELD	37	25	48.0%	389,970	269,770	44.6%	337,500	225,000	50.0%
OAKWOOD HILLS - CARY	86	86	0.0%	207,848	180,137	15.4%	203,000	172,000	18.0%
PALATINE	682	389	75.3%	209,279	193,825	8.0%	191,000	179,000	6.7%
PARK CITY -WAUKEGAN	32	31	3.2%	124,947	109,807	13.8%	141,500	118,000	19.9%
PARK RIDGE	123	94	30.9%	318,315	334,898	-5.0%	285,000	302,500	-5.8%
PROSPECT HEIGHTS	95	73	30.1%	179,238	186,301	-3.8%	155,000	158,000	-1.9%
ROLLING MEADOWS	171	116	47.4%	201,549	154,733	30.3%	166,000	131,000	26.7%
ROUND LAKE	193	173	11.6%	161,326	144,934	11.3%	165,000	153,000	7.8%
SCHAUMBURG	690	509	35.6%	207,625	187,638	10.7%	194,950	177,000	10.1%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD

Sales for Attached Single Family - Listed by TOWN

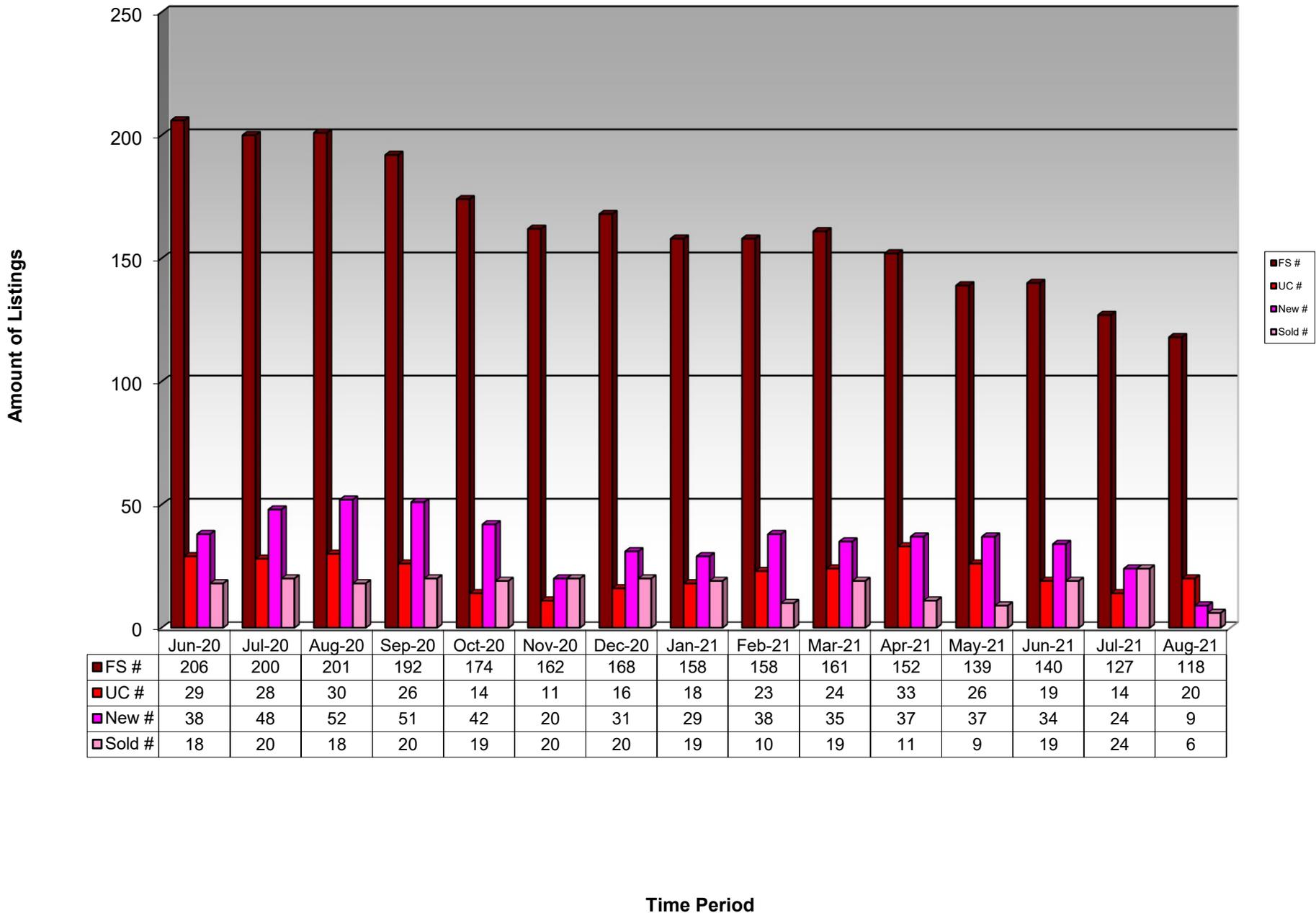
TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
SKOKIE	239	156	53.2%	216,553	215,890	0.3%	202,000	207,500	-2.7%
STREAMWOOD	241	171	40.9%	201,739	183,007	10.2%	190,000	176,000	8.0%
SYCAMORE	74	79	-6.3%	185,272	151,106	22.6%	166,000	140,000	18.6%
VERNON HILLS	242	114	112.3%	244,868	216,703	13.0%	232,750	192,125	21.1%
WADSWORTH - OLD MILL CREEK	25	24	4.2%	175,002	161,806	8.2%	175,000	168,500	3.9%
WAUCONDA	60	47	27.7%	200,865	175,436	14.5%	199,950	175,000	14.3%
WHEELING	304	189	60.8%	217,451	197,244	10.2%	205,000	181,000	13.3%
WILMETTE	103	57	80.7%	411,583	341,628	20.5%	325,000	318,180	2.1%
WINNETKA	34	12	183.3%	400,136	372,329	7.5%	373,750	365,000	2.4%
ZION	6	5	20.0%	100,550	119,600	-15.9%	115,500	115,000	0.4%

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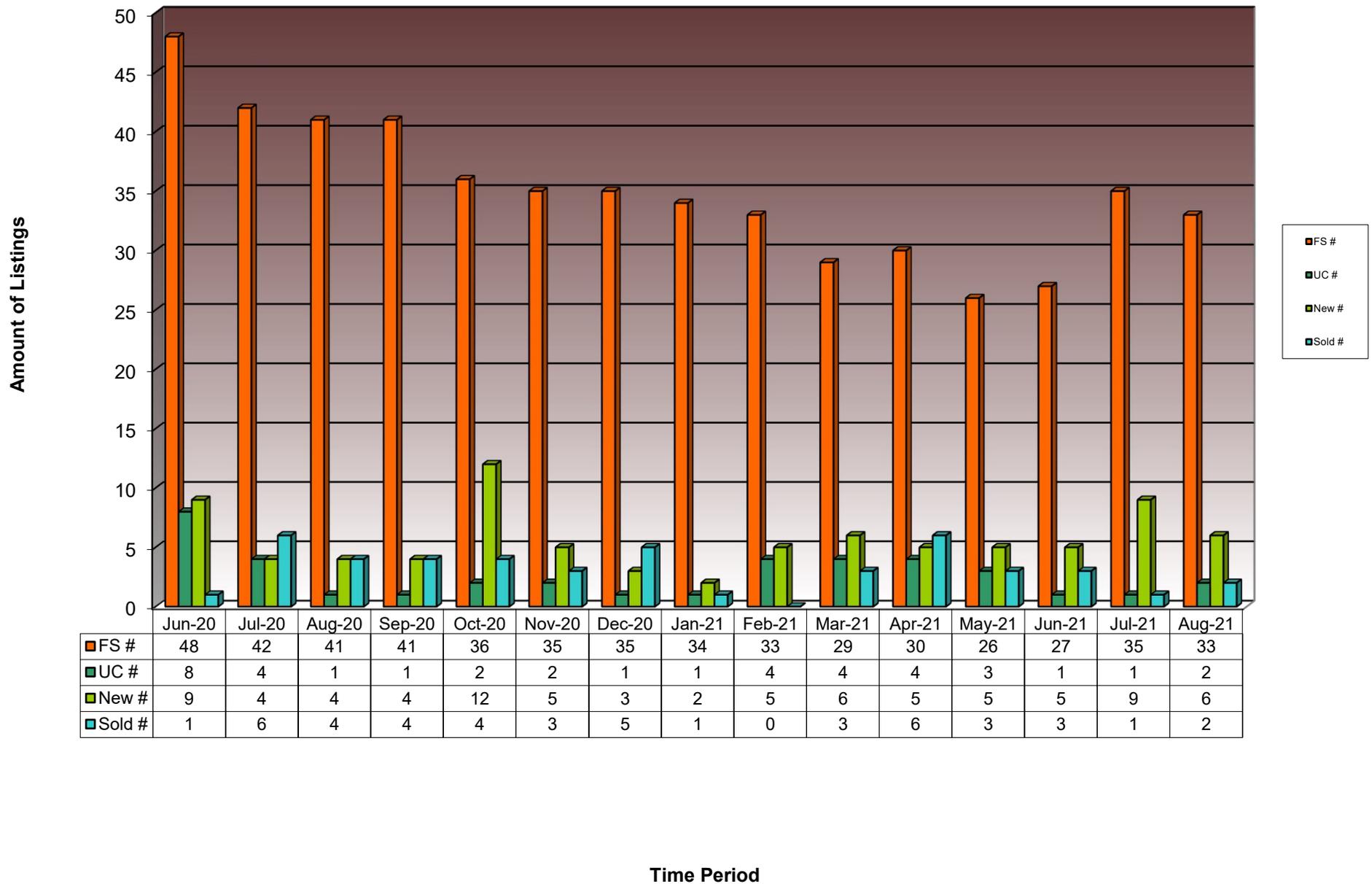
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North Shore Area New Construction for All Property Types



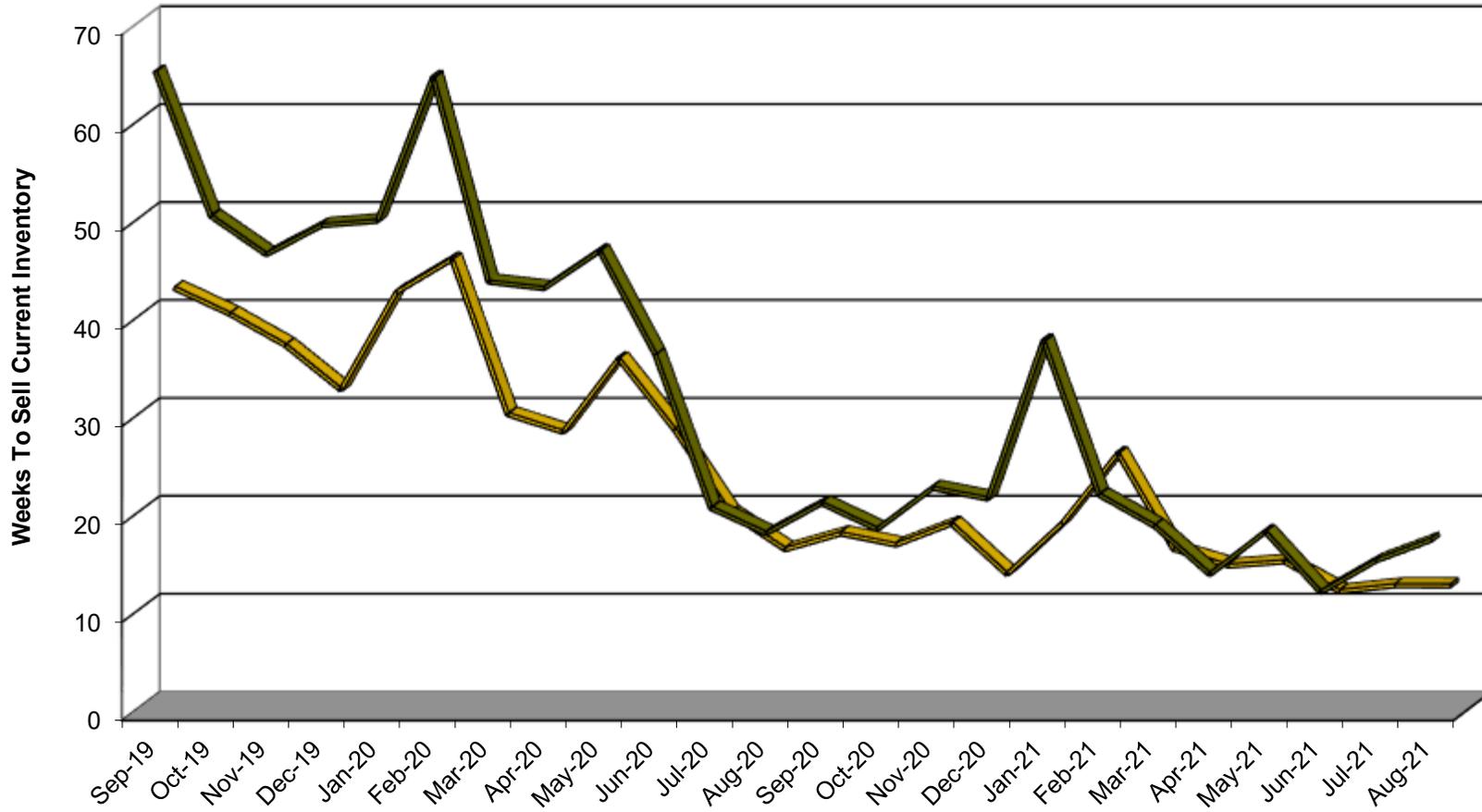
These chart shows new construction data for the past fifteen months th number of new homes in the North Shore area for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

Barrington Area New Construction for All Property Types

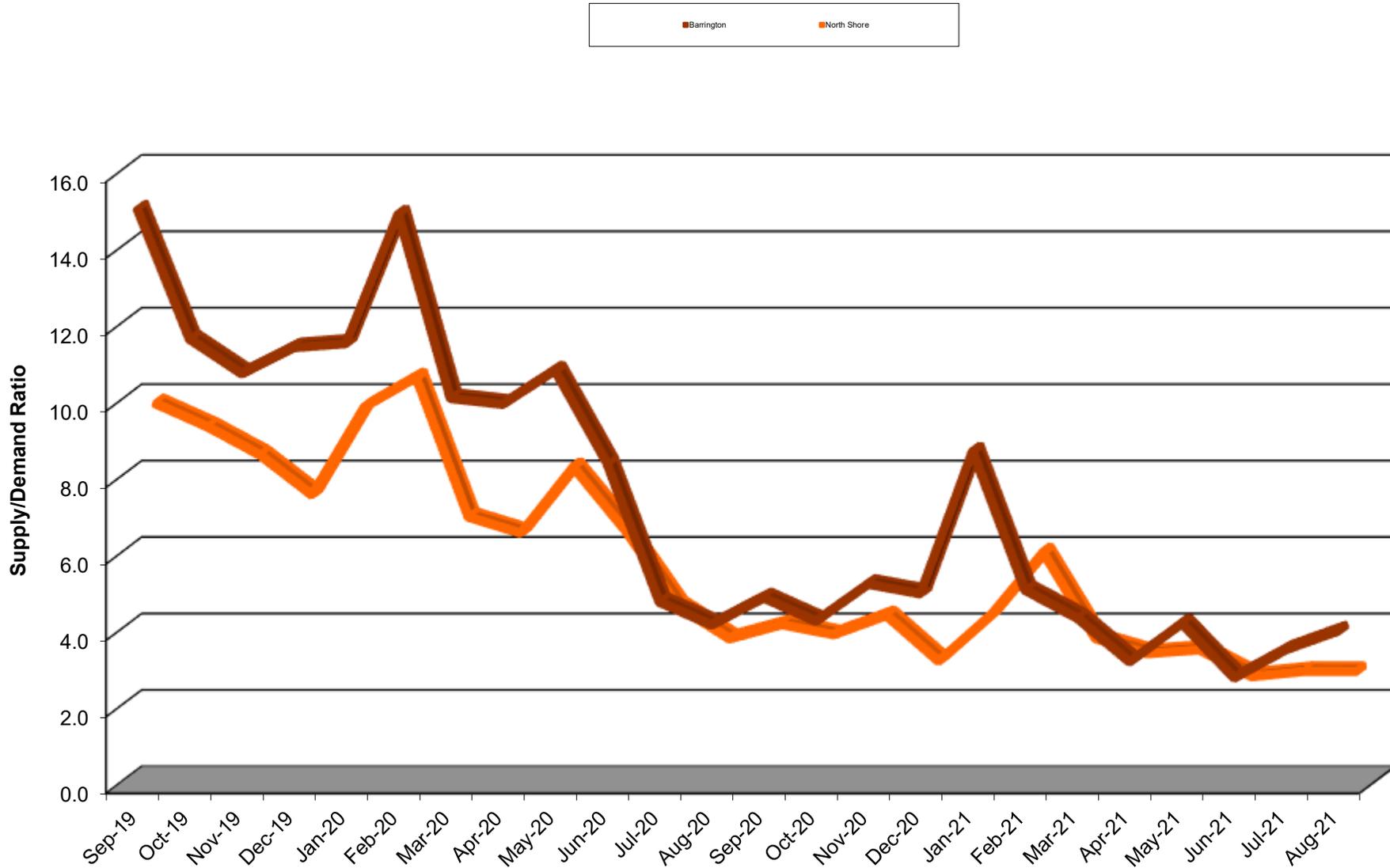


These chart shows new construction data for the past fifteen months th number of new homes Barrington for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

NSBAR Absorption Rate for Detached Single Family Homes

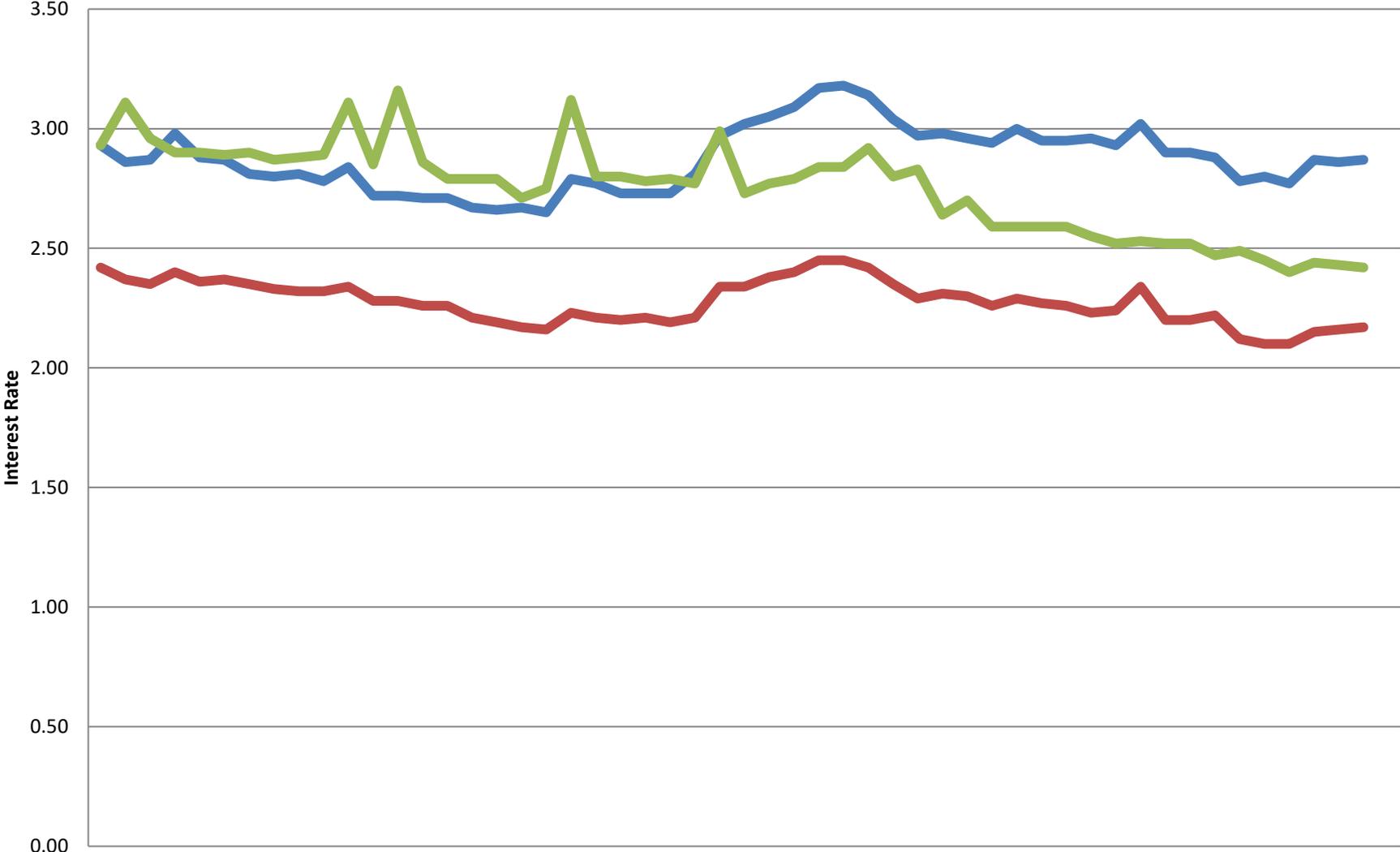


NSBAR Supply Demand Ratio for Single Family Homes



The numbers in the chart represent the ratio of the number of homes for sale to the number of homes sold. The higher the S/D ratio, the more supply there is relative to demand. Optimal S/D ratio is 6.0. Produced by NSBAR from information in MRED

Historical Mortgage Rates



9/4/2020 10/2/2020 10/30/2020 11/26/2020 12/24/2020 1/21/2021 2/18/2021 3/18/2021 4/15/2021 5/13/2021 6/10/2021 7/8/2021 8/5/2021

Glossary of Terms and Abbreviations

Absorption Rate:

Absorption rates are used to determine the amount of weeks that it will take to sell the current inventory at the present rate of sales.

Twenty six weeks is considered neutral. When the absorption is rate is higher than 26 weeks, it is considered a buyer's market and sale prices become stagnant. When the rate is lower, homes are selling faster and sales prices increase.

To formulate Absorption Rate you need to know 2 figures.

- 1) How many listings are currently on the market?
- 2) How many listings sold last month?

Then

- A.) Multiple the number of solds last month by 12 (months).
- B.) Divided by the current listings equals # of Units that would sell each week.
- C.) Divide the # or units that should sell each week into the number available = absorption rate.

Supply Demand Ratio

The amount of homes for sales divided by the amount of sold properties for a given time period. When there are six active listings for every sold listing, the market is considered to be at its equilibrium, homes are being sold at the exact right price.

Listing

Listing in MRED - when the current titleholders of the property have signed an exclusive or exclusive right to sell agreement and the agreement is in effect with an MRED office.

Statuses for Active Listings

ACTV - An A

ctive listing is where an agreement and an owner of real property and a real estate agent, whereby the agent agrees to secure a buyer or tenant for specific property at a certain price and terms in return for a fee or commission.

BOMK - Back on Market: A listing previously showing Off-Market (Canceled, Closed, Expired, or Rented) status is now active again.

CTG - Contingent on a contract pending – A valid sales contract has been signed by a Buyer and Seller with provisions to be met before a contract can become binding.

CONTINGENCY FLAGS

A/I - Attorney Approval/Home Inspection

CTGO - Denotes other contingency that may apply. Call Listing Agent for specifics of contingency

FIN - Financing

*HC*** - Buyer has home to close. Code is followed by number of hours in kick out period

*HS*** - Buyer has home to sell. Code is followed by number of hours in kick out period

NEW - A New listing.

PCHG - Price Change: A listing showing a change in list price – new list price is required.

RACT Reactivate: A listing that was previously showing as Contingent, Pending or Temporarily Off-Market

TEMP - Active -Temporarily Off-Market (still listed) exclusive brokerage agreement in effect, property unable to be shown, except for reasonable restrictions noted on the listing in the showing instructions.

BOMK, NEW, PCHG & RACT - statuses will show on MRED® for 5 days (unless a status change is made to the listing) and then revert to an ACTV status.

OFF-MARKET LISTING

Closed property in MRED is when an active listing has been sold and the title has changed from the seller titleholder to the new title holder.

Expired listing in MRED is an active listing which has reached its expiration date and has moved from active status to expired and the listing agreement is no longer in effect.

Temporary off the market/withdrawn is a listing in MRED which still has a valid listing agreement but the titleholders have asked the property be taken out of MRED.

Cancelled listing in MRED is when seller titleholders and the real estate company have cancelled the listing agreement and the property is no longer for sale with that company.

OFF MARKET STATUSES

CANC - A Canceled listing - cancellation date is required

CLSD - A Closed listing - must be reported within 72 hours of closing. Selling Price, Contract Date, Closed Date, Seller's Concessions Y/N (if Y is entered, Seller's Concessions \$ amount is required (PNT)), and Selling Agent are required.

EXP - An Expired listing.

PEND - Pending: A fully executed purchase contract with no contingencies other than closing. Property must be placed in Pending in order to report it closed and show the correct Market Time. Requires entry/confirmation of the Contract Date and Selling Agent ID.

RNTD - Rented: Property type 6 only - requires Rental Date, Selling Agent and Rented Price.

Median Sale Price - The median price is the price that is midway between the least expensive and most expensive home sold in an area during a given period of time. During that time, half the buyers bought homes that cost more than the median price and half bought homes for less than the median price.

Average Sale Price - The average home price is the sum of prices of all homes sold in a certain area in a certain period, divided by the number of properties sold in the same area in that period.

Days On Market (DOM) or Market Time (MT) - The number of days a listing is active in a multiple listing service before it is entered into "pending" status. Pending status is when an offer has been accepted by the seller but the transaction is not yet closed. Many agents refer to "average days on market," which is derived by adding all the days on market of each listing and dividing by the number of listings. In a buyer's market, the DOM are generally higher because inventory takes longer to sell. In a seller's market, the DOM are fewer.

Additional Abbreviations:

FS= For Sale or Active Property

UC= Under Contract, Property under contract but has not had all contingencies met.

OLP = Original List Price

LP = List Price

LLP = Last List Price