

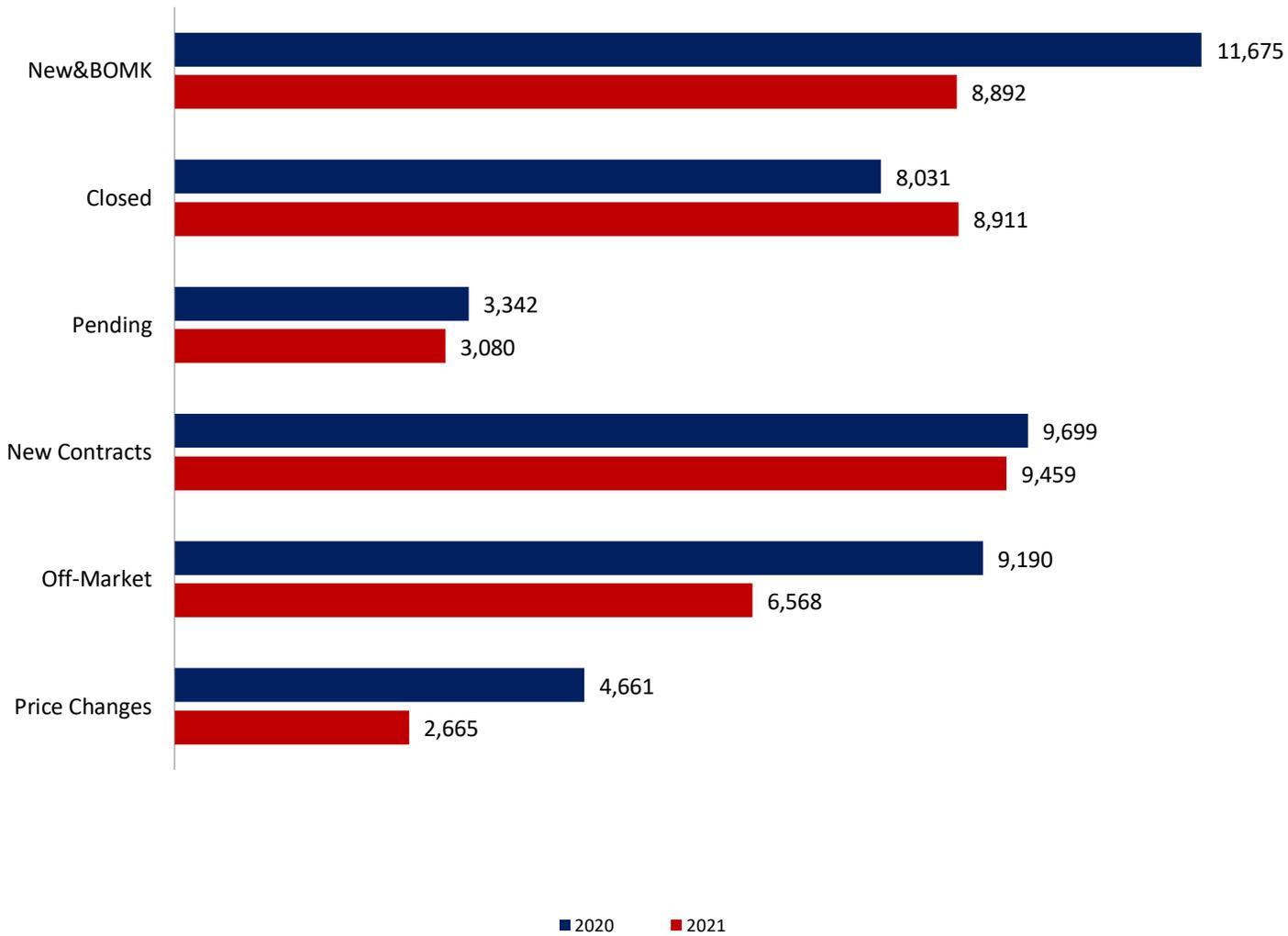


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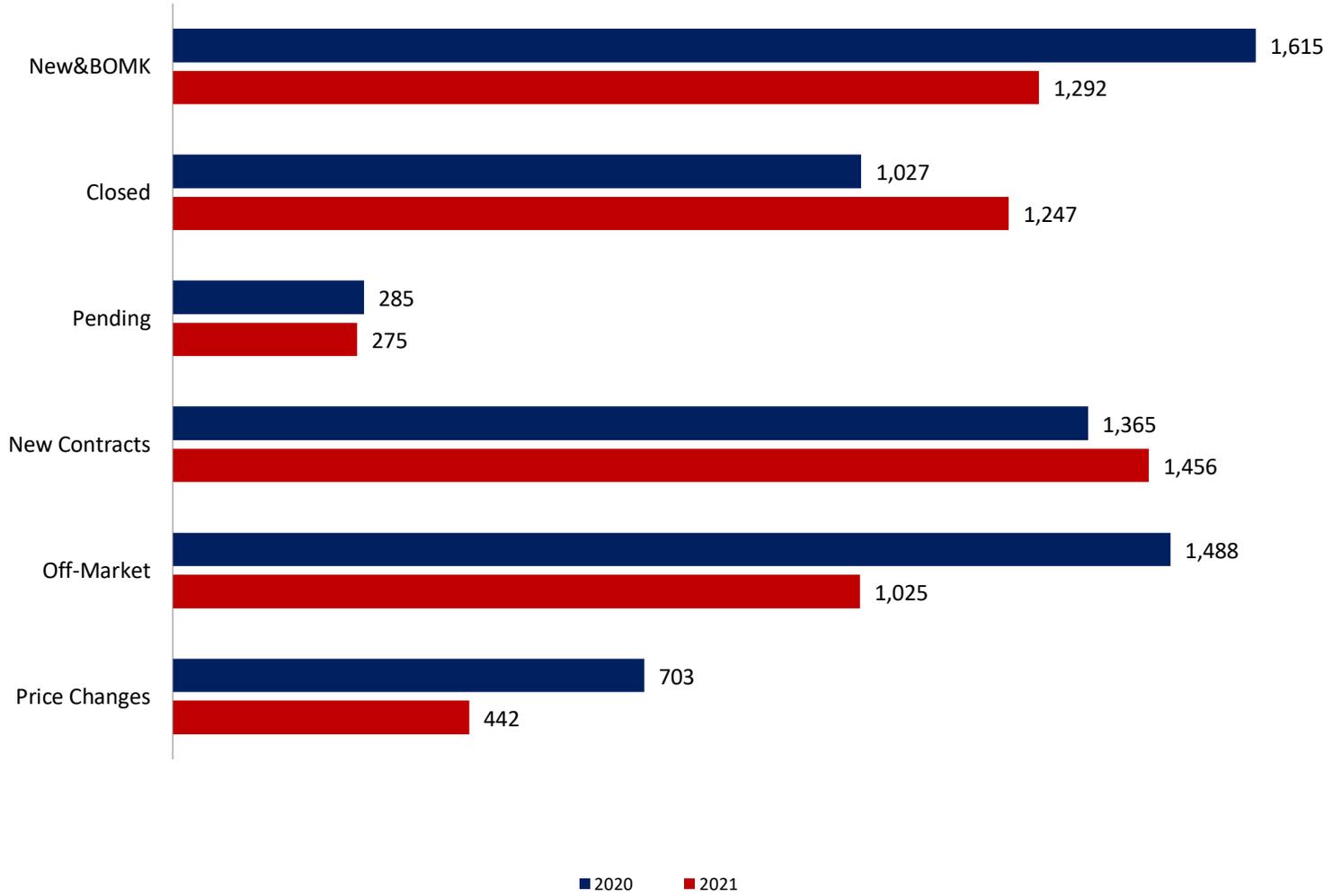
Legal Information

The following representations are based in whole or in part on data supplied by various participants in the Midwest Real Estate Data, LLC (MRED). Neither North Shore Barrington Association of Realtors (NSBAR) nor the Midwest Real Estate Data LLC guarantees, nor is in any way responsible for its accuracy. Data maintained by the Midwest Real Estate Data, LLC may not reflect all real estate activity in the market.

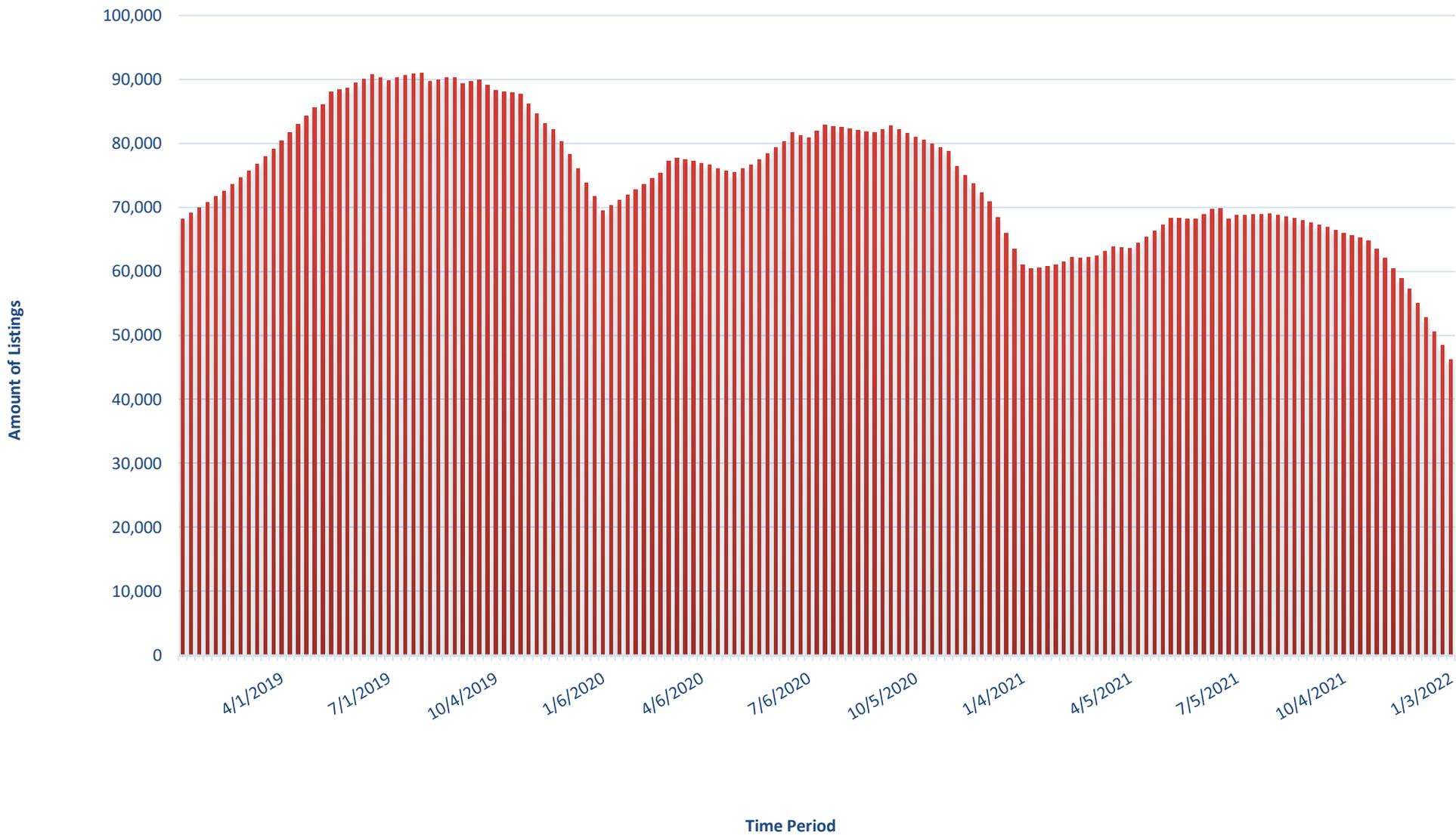
North Shore Area Quick Data



Barrington Area Quick Data

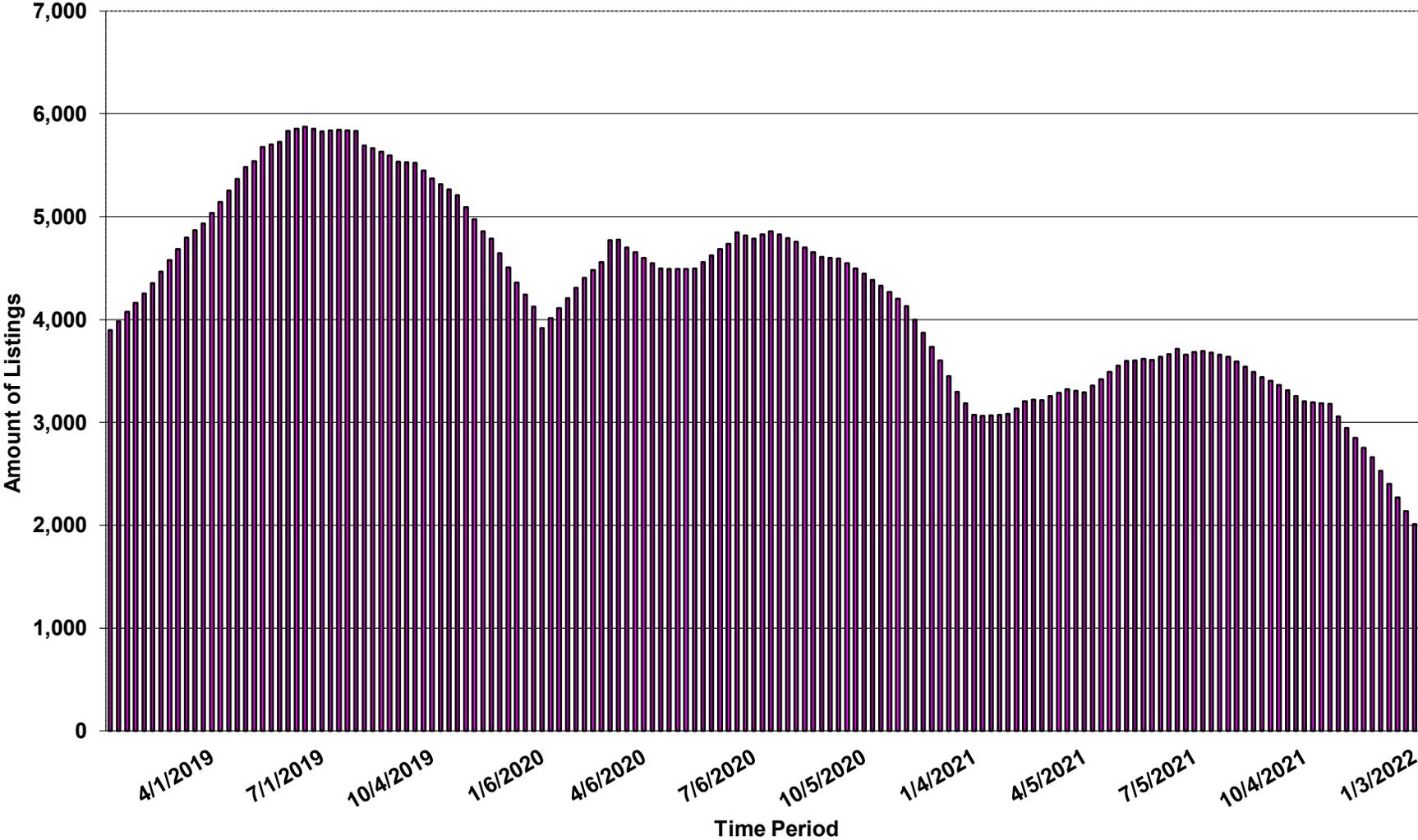


MRED Active Listngs All Property Types

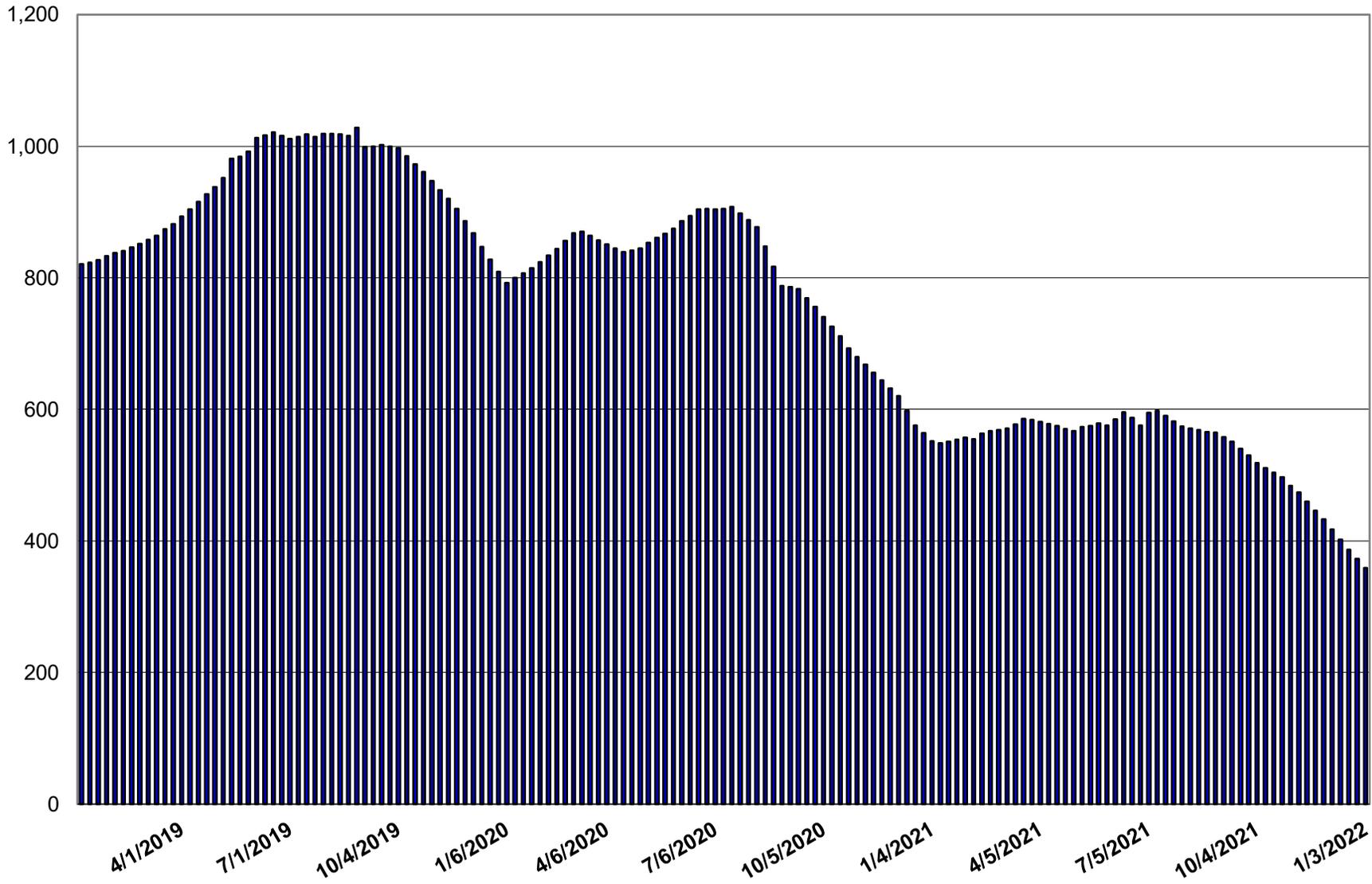


The tables show active listings for all MRED and NSBAR. The NSBAR actives are broken down between North Shore and Barrington.

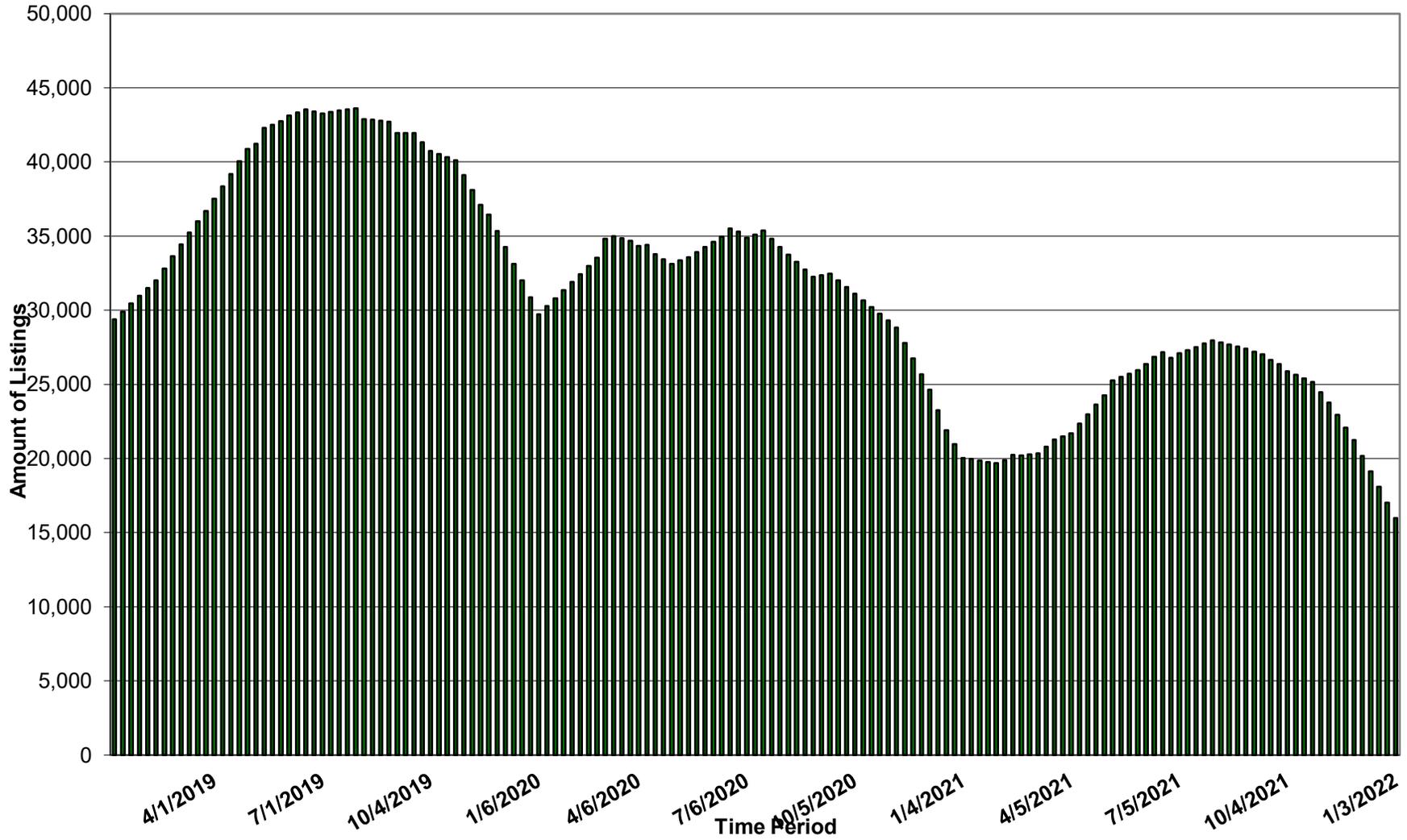
North Shore Area Active Listings All Property Types



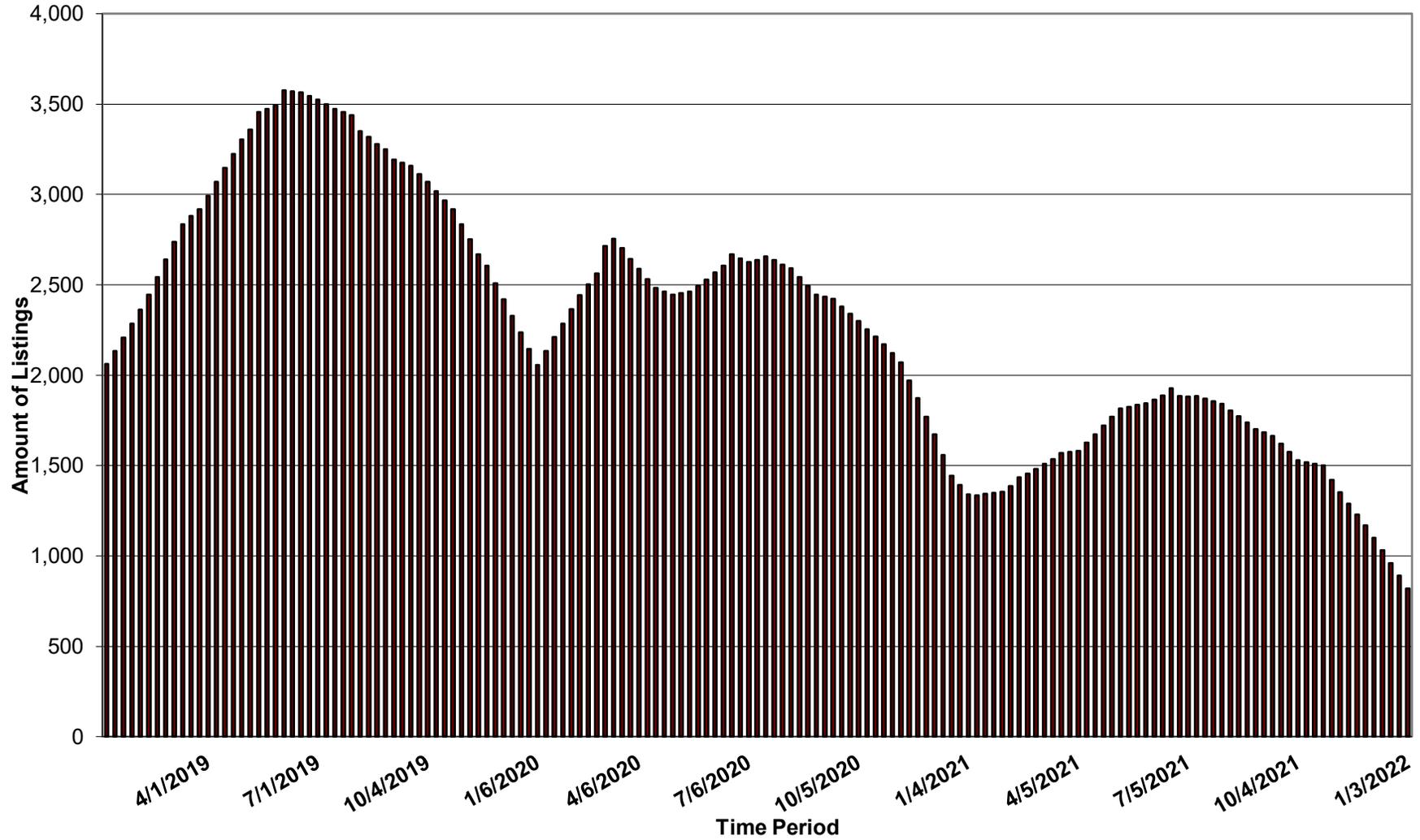
Barrington Area Active Listings - All Property Types



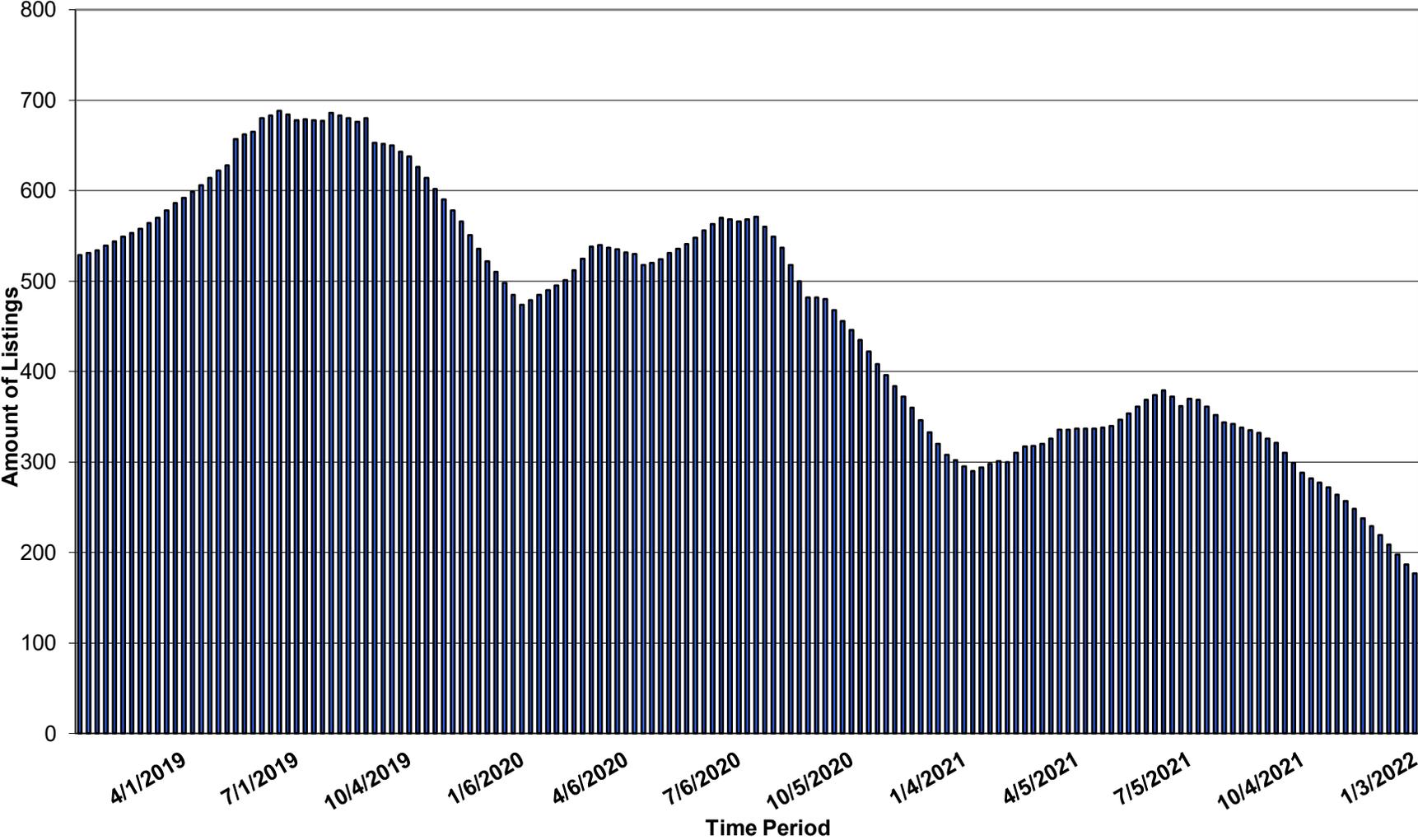
MRED Single Family Homes Active Listings (DE)



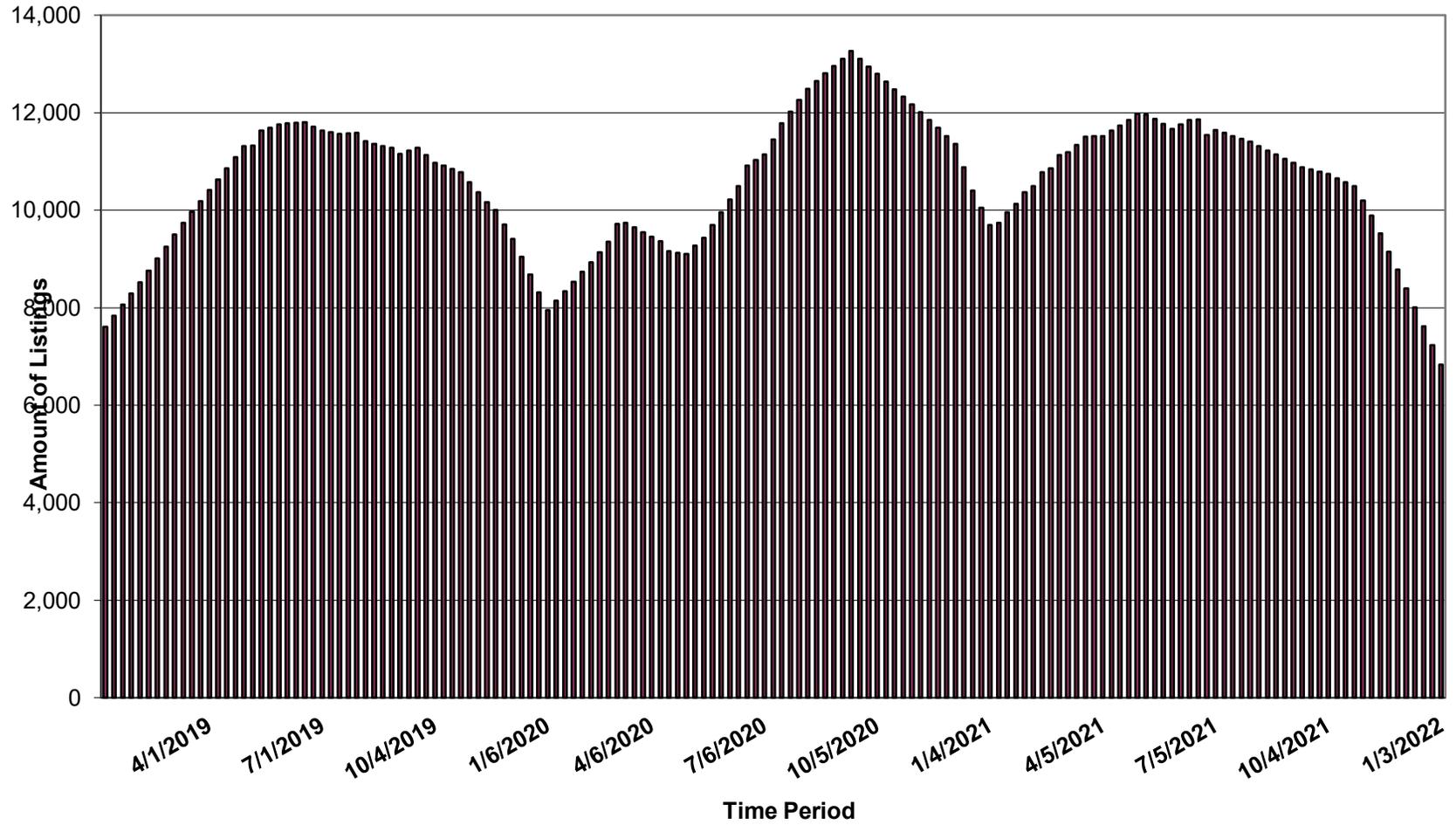
North Shore Area Single Family Homes Active Listings (DE)



Barrington Area Single Family Homes Active Listings (DE)

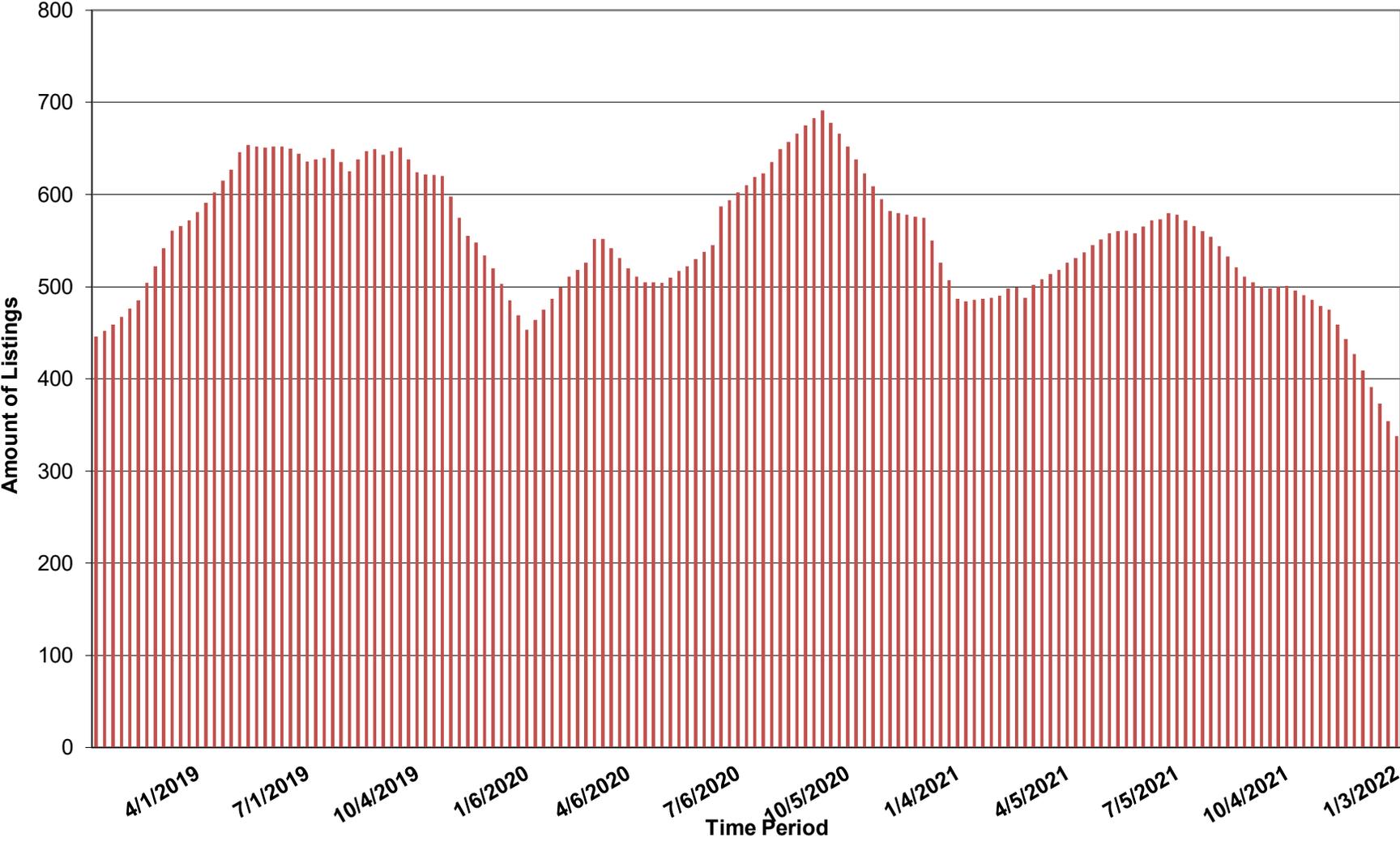


MRED Active Condo Listings(AT-C)



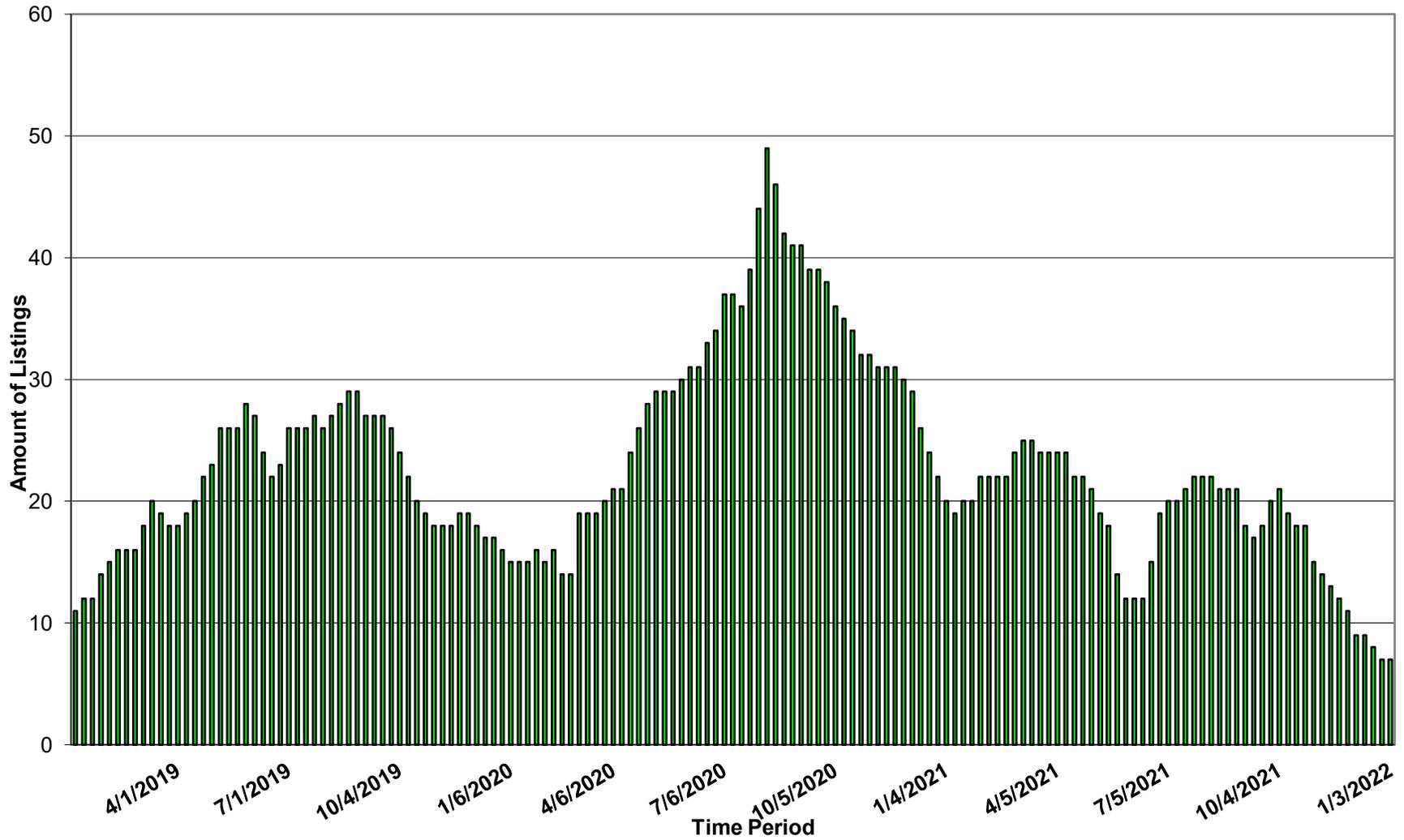
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

North Shore Area Active Condo Listings



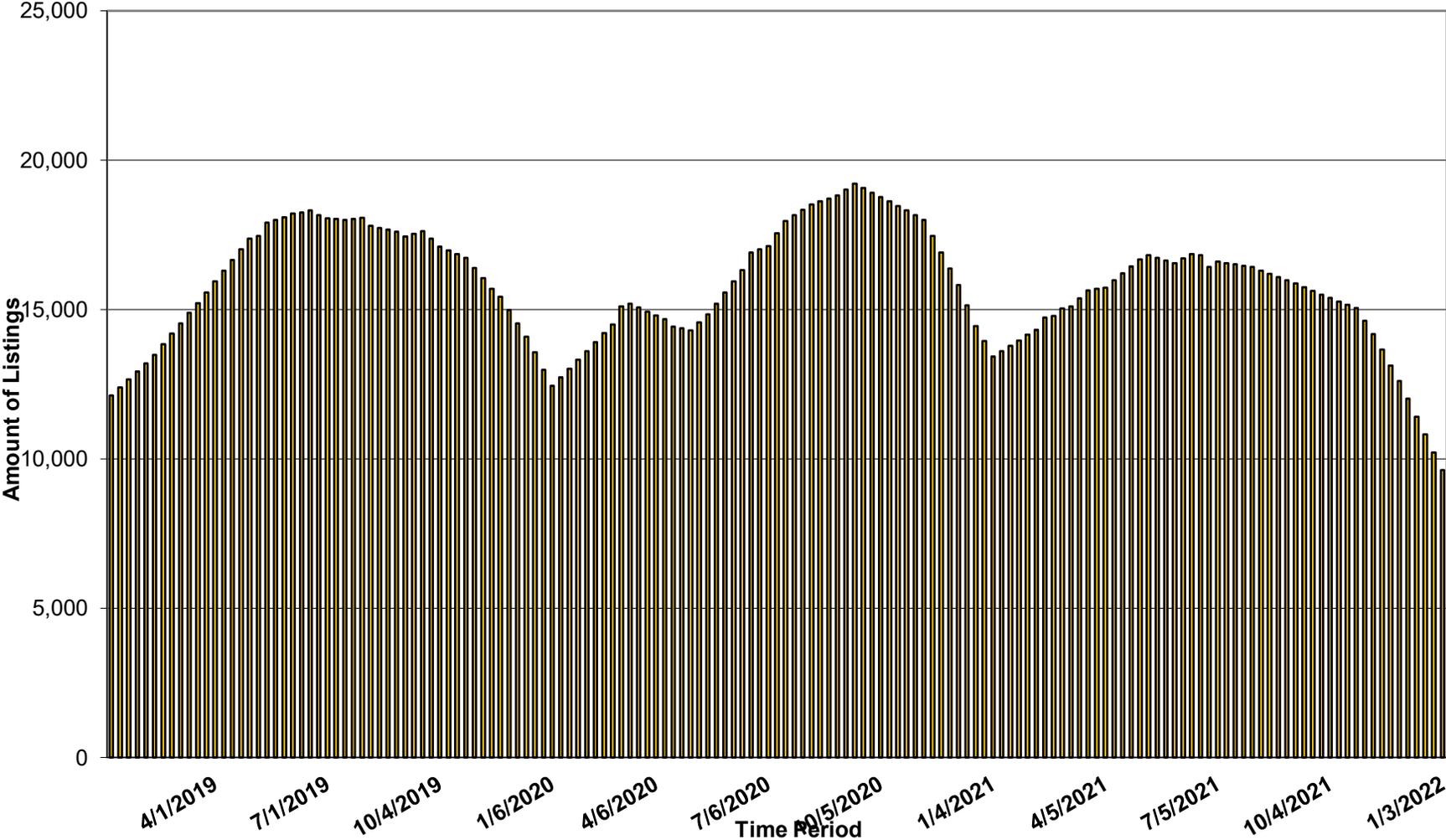
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Barrington Area Active Condo Listings



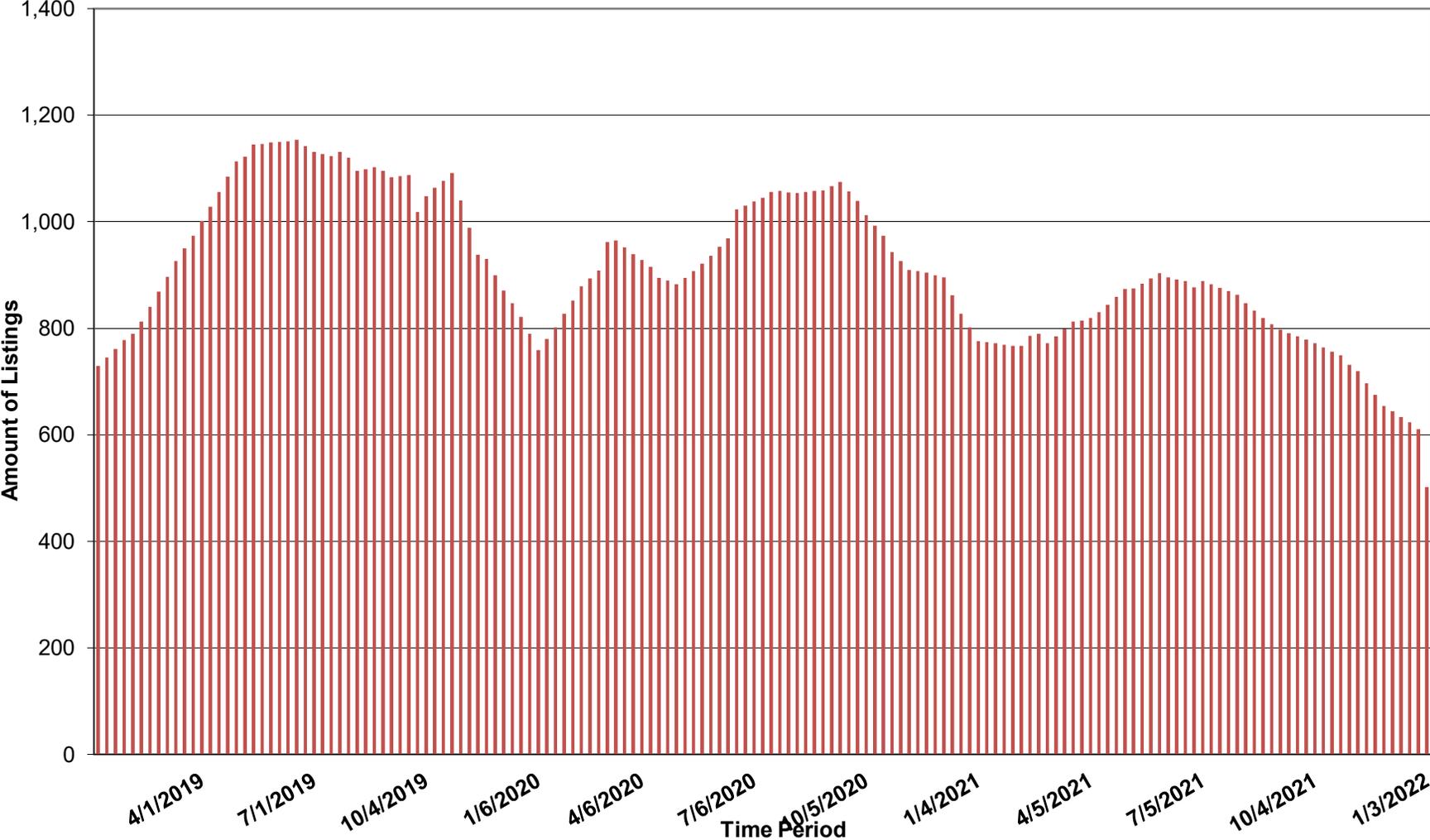
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

MRED Attached Active Listings



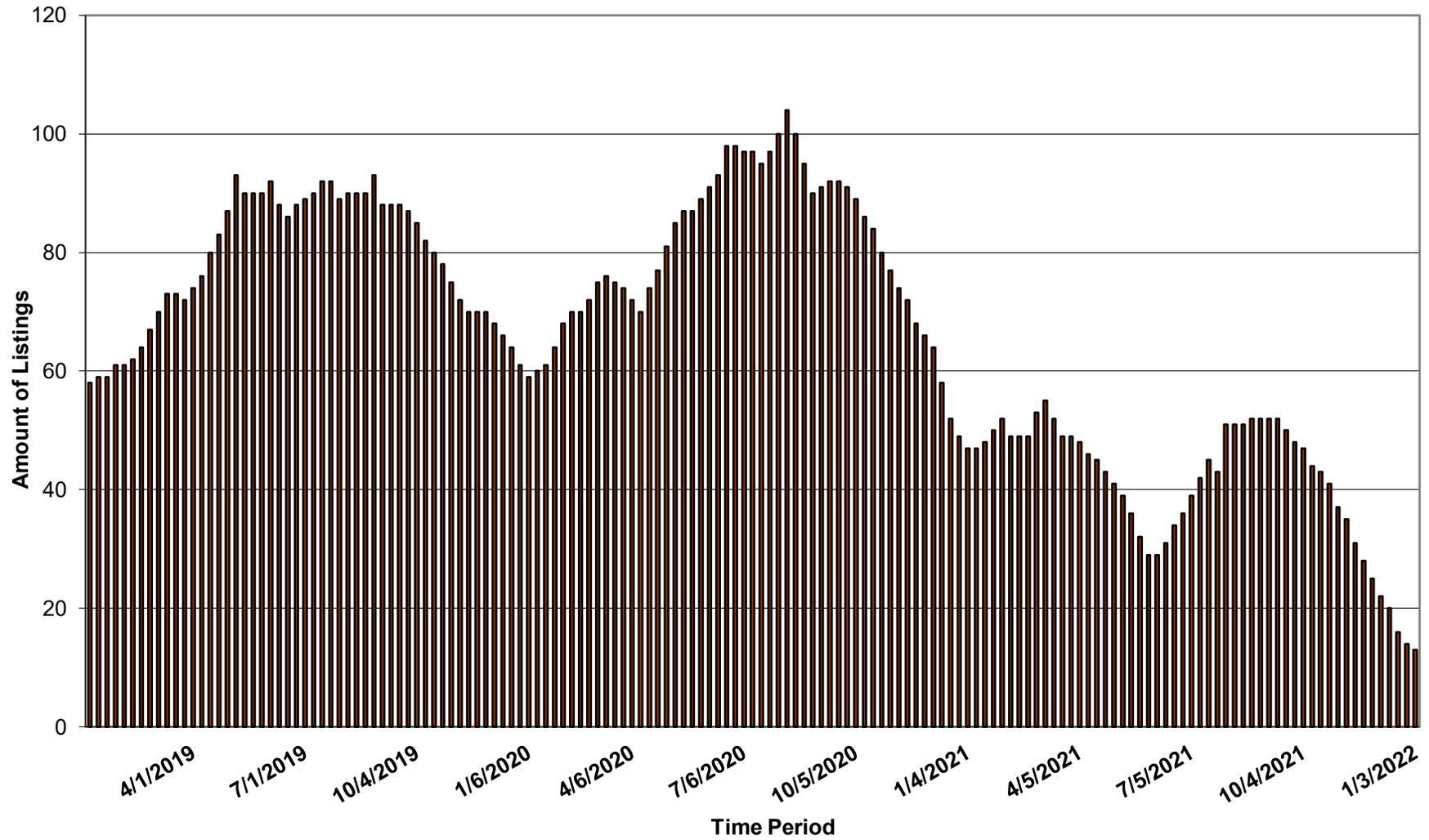
Information is for all types of properties listed under Attached, Property Type 2

North Shore Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

Barrington Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
ALGONQUIN	547	515	6.2%	350,976	295,827	18.6%	346,000	295,000	17.3%
ANTIOCH	501	455	10.1%	292,522	244,963	19.4%	271,973	230,000	18.2%
ARLINGTON HEIGHTS	1049	924	13.5%	468,362	414,075	13.1%	422,000	380,000	11.1%
BARRINGTON AREA	917	837	9.6%	688,923	572,018	20.4%	620,000	520,000	19.2%
BARTLETT	573	530	8.1%	374,569	318,033	17.8%	355,000	309,500	14.7%
BEACH PARK	196	165	18.8%	232,294	195,742	18.7%	233,450	192,000	21.6%
BUFFALO GROVE	523	409	27.9%	427,250	374,113	14.2%	410,000	355,000	15.5%
CAROL STREAM	375	330	13.6%	339,514	297,162	14.3%	327,000	287,500	13.7%
CARPENTERSVILLE	305	335	-9.0%	252,079	227,114	11.0%	220,000	215,000	2.3%
CHICAGO - ALBANY PARK	160	148	8.1%	539,752	475,887	13.4%	492,875	447,499	10.1%
CHICAGO - DUNNING	486	479	1.5%	350,666	318,086	10.2%	348,500	309,900	12.5%
CHICAGO - EDGEWATER	81	82	-1.2%	998,176	773,371	29.1%	905,000	737,500	22.7%
CHICAGO - IRVING PARK	300	286	4.9%	622,766	580,645	7.3%	585,000	557,500	4.9%
CHICAGO - LAKE VIEW	201	152	32.2%	1,484,421	1,429,005	3.9%	1,375,000	1,343,750	2.3%
CHICAGO - LINCOLN PARK	304	199	52.8%	2,068,960	1,856,272	11.5%	1,710,000	1,595,000	7.2%
CHICAGO - LINCOLN SQUARE	139	117	18.8%	921,009	800,863	15.0%	836,500	795,000	5.2%
CHICAGO - LOGAN SQUARE	334	269	24.2%	965,701	870,009	11.0%	887,500	799,000	11.1%
CHICAGO - NEAR NORTH SIDE	49	39	25.6%	2,086,404	1,914,616	9.0%	1,850,000	1,420,000	30.3%
CHICAGO - NEAR WEST SIDE	66	33	100.0%	674,128	487,865	38.2%	618,800	489,000	26.5%
CHICAGO - PORTAGE PARK	496	417	18.9%	397,214	376,151	5.6%	370,000	355,000	4.2%
CHICAGO - ROGERS PARK	49	41	19.5%	554,842	518,350	7.0%	570,000	485,000	17.5%
CHICAGO - UPTOWN	46	40	15.0%	1,150,964	953,150	20.8%	1,059,250	892,500	18.7%
CHICAGO - WEST RIDGE	152	142	7.0%	455,905	417,886	9.1%	429,500	399,000	7.6%
CHICAGO - WEST TOWN	286	216	32.4%	1,056,832	1,014,137	4.2%	975,000	950,000	2.6%
DE KALB	382	356	7.3%	196,144	176,920	10.9%	177,000	169,750	4.3%
DEERFIELD	483	365	32.3%	665,701	590,893	12.7%	600,000	533,000	12.6%
DES PLAINES	623	568	9.7%	350,193	306,910	14.1%	335,000	295,000	13.6%
ELGIN	1299	1,292	0.5%	305,568	270,005	13.2%	280,900	251,500	11.7%
ELK GROVE VILLAGE	352	299	17.7%	354,168	316,516	11.9%	335,000	310,000	8.1%
EVANSTON	505	536	-5.8%	732,648	657,739	11.4%	630,000	585,000	7.7%
FOX LAKE	123	137	-10.2%	273,821	248,602	10.1%	230,000	208,000	10.6%
GLENCOE	170	194	-12.4%	1,385,511	1,186,633	16.8%	1,199,500	930,000	29.0%
GOLF-GLENVIEW	768	662	16.0%	756,171	685,759	10.3%	668,750	604,000	10.7%
GREEN OAKS-LIBERTYVILLE	580	495	17.2%	563,746	510,203	10.5%	511,000	465,000	9.9%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
GREENWOOD- WOODSTOCK	467	504	-7.3%	310,022	264,212	17.3%	280,000	250,000	12.0%
GURNEE	577	478	20.7%	349,485	308,385	13.3%	340,000	295,000	15.3%
HAINESVILLE-GRAYSLAKE	642	688	-6.7%	276,944	247,375	12.0%	269,500	241,250	11.7%
HANOVER PARK	285	289	-1.4%	274,400	247,274	11.0%	272,500	249,900	9.0%
HIGHLAND PARK	587	567	3.5%	734,928	628,305	17.0%	635,000	542,000	17.2%
HIGHWOOD	28	17	64.7%	505,525	352,294	43.5%	471,250	305,000	54.5%
HOFFMAN ESTATES	547	586	-6.7%	360,079	324,867	10.8%	350,000	315,500	10.9%
INGLESIDE	152	188	-19.1%	251,233	230,464	9.0%	232,000	205,000	13.2%
INVERNESS	149	119	25.2%	684,085	571,869	19.6%	650,156	556,000	16.9%
ISLAND LAKE	115	125	-8.0%	256,747	227,331	12.9%	245,500	212,500	15.5%
KENILWORTH	73	53	37.7%	1,828,737	1,653,508	10.6%	1,340,000	1,180,000	13.6%
LAKE BLUFF	191	167	14.4%	721,146	667,366	8.1%	584,250	540,000	8.2%
LAKE FOREST	439	446	-1.6%	1,116,680	994,909	12.2%	883,000	795,000	11.1%
LAKE IN THE HILLS	394	402	-2.0%	305,368	275,579	10.8%	299,500	267,500	12.0%
LAKE VILLA- LINDENHURST	651	609	6.9%	298,513	259,752	14.9%	285,000	243,000	17.3%
LAKELAKE-CRYSTAL LAKE	1042	979	6.4%	356,737	305,507	16.8%	330,096	282,000	17.1%
LINCOLNSHIRE	157	100	57.0%	659,545	540,284	22.1%	577,500	504,500	14.5%
LINCOLNWOOD	166	142	16.9%	535,121	506,124	5.7%	454,000	431,450	5.2%
LONG GROVE-LAKE ZURICH- HAWTHORN W	912	796	14.6%	557,661	480,834	16.0%	528,500	455,000	16.2%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	1061	1,064	-0.3%	281,159	242,872	15.8%	250,000	225,000	11.1%
METTAWA	13	5	0.0%	997,588	651,600	0.0%	785,000	700,000	0.0%
MORTON GROVE	305	310	-1.6%	399,741	357,457	11.8%	375,000	340,000	10.3%
MT. PROSPECT	555	550	0.9%	387,628	364,376	6.4%	369,000	345,000	7.0%
MUNDELEIN	511	462	10.6%	347,941	313,666	10.9%	325,000	292,450	11.1%
NAPERVILLE	2205	2,010	9.7%	576,451	507,180	13.7%	525,914	455,000	15.6%
NILES	292	274	6.6%	385,878	343,205	12.4%	365,500	333,500	9.6%
NORTH CHICAGO	75	66	13.6%	133,449	134,247	-0.6%	135,000	135,000	0.0%
NORTHBROOK	576	487	18.3%	700,688	642,142	9.1%	622,500	569,000	9.4%
NORTHFIELD	115	99	16.2%	1,027,684	831,931	23.5%	825,000	699,000	18.0%
OAKWOOD HILLS - CARY	445	437	1.8%	339,979	289,084	17.6%	315,000	265,000	18.9%
PALATINE	747	630	18.6%	409,129	364,816	12.1%	379,990	333,500	13.9%
PARK CITY -WAUKEGAN	539	475	13.5%	184,057	159,551	15.4%	177,900	155,500	14.4%
PARK RIDGE	594	562	5.7%	583,230	543,107	7.4%	509,500	478,250	6.5%
PRAIRIE VIEW	19	12	0.0%	430,789	340,950	0.0%	392,500	313,500	0.0%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
PROSPECT HEIGHTS	101	107	-5.6%	485,614	400,967	21.1%	457,000	385,000	18.7%
ROLLING MEADOWS	253	203	24.6%	313,613	282,775	10.9%	295,000	262,000	12.6%
ROUND LAKE	645	574	12.4%	228,790	197,768	15.7%	226,000	201,000	12.4%
SCHAUMBURG	542	499	8.6%	388,427	353,806	9.8%	365,000	335,000	9.0%
SKOKIE	563	454	24.0%	420,769	374,641	12.3%	394,900	350,000	12.8%
STREAMWOOD	476	425	12.0%	280,109	241,418	16.0%	274,500	232,000	18.3%
SYCAMORE	297	265	12.1%	292,383	259,384	12.7%	281,500	256,167	9.9%
VERNON HILLS	302	234	29.1%	528,893	442,765	19.5%	472,500	399,000	18.4%
WADSWORTH - OLD MILL CREEK	107	101	5.9%	373,032	324,408	15.0%	349,000	300,000	16.3%
WAUCONDA	227	224	1.3%	297,841	271,175	9.8%	297,000	273,000	8.8%
WHEELING	173	135	28.1%	307,820	271,049	13.6%	295,000	269,900	9.3%
WILMETTE	483	427	13.1%	950,281	905,752	4.9%	850,000	790,000	7.6%
WINNETKA	340	304	11.8%	1,543,646	1,360,999	13.4%	1,303,250	1,100,000	18.5%
WINTHROP HARBOR	114	120	-5.0%	222,356	189,009	17.6%	214,950	182,000	18.1%
ZION	349	348	0.3%	177,438	143,120	24.0%	174,900	140,500	24.5%

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NorthShore - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
	Jan	97	114	136	293,282	277,915	322,084	280,440	265,776
Feb	100	120	146	287,249	315,368	302,586	275,303	302,229	292,010
Mar	137	163	211	311,521	299,903	323,811	300,798	287,785	314,850
Apr	195	160	251	326,338	319,352	328,515	316,098	308,687	319,098
May	250	114	274	296,782	314,505	354,725	287,427	301,275	348,764
Jun	247	130	325	315,032	314,226	352,141	305,331	300,960	346,623
Jul	216	218	282	319,191	316,914	325,915	307,662	305,940	319,257
Aug	201	239	299	310,450	332,358	337,714	299,190	318,904	330,090
Sep	176	233	233	301,168	351,161	346,424	290,634	337,930	338,606
Oct	186	254	206	305,498	335,827	346,064	294,272	324,730	338,460
Nov	136	173	213	296,847	334,046	336,666	285,175	323,492	328,673
Dec	144	178	185	313,139	348,654	309,848	301,526	338,581	302,843
TOTAL	2,133	2,096	2,812	315,077	286,755	339,335	297,016	313,126	327,088
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	89	116	92	249,000	245,000	262,000	241,000	229,250	249,950
Feb	85	124	109	244,950	262,500	247,000	230,000	243,000	243,500
Mar	100	124	94	250,000	260,000	295,000	240,000	253,000	280,000
Apr	87	88	92	289,000	292,000	295,000	279,000	277,500	288,000
May	85	111	72	249,950	279,900	315,000	241,250	270,000	310,000
Jun	80	91	52	275,000	300,960	319,000	265,000	280,000	314,000
Jul	73	103	53	285,000	269,450	285,000	266,500	258,725	282,750
Aug	68	94	61	270,000	285,000	290,000	260,500	272,000	285,000
Sep	89	97	42	259,000	299,950	308,000	253,250	288,750	297,000
Oct	78	90	60	264,950	285,000	300,000	253,500	275,000	294,000
Nov	94	77	59	285,175	285,000	289,000	251,875	275,000	285,000
Dec	92	88	50	249,499	294,500	265,000	240,750	279,250	260,000
TOTAL	84	98	67	269,000	270,000	299,000	251,875	270,000	285,000

Barrington - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	5	3	5	280,320	254,966	358,720	263,440	248,800	351,842
Feb	4	12	7	215,900	289,363	293,514	207,225	280,485	282,500
Mar	8	11	21	294,486	364,990	297,460	285,061	338,316	293,622
Apr	7	3	21	271,742	294,933	244,900	260,857	283,000	267,237
May	15	8	26	312,065	360,913	313,707	303,083	328,492	309,621
Jun	17	10	19	285,000	268,710	328,089	274,205	253,050	325,384
Jul	12	16	11	308,709	333,649	290,316	295,590	329,346	284,445
Aug	10	20	10	310,979	315,047	302,830	291,691	305,263	305,750
Sep	13	20	16	290,568	296,180	285,362	278,876	288,350	282,734
Oct	15	21	21	299,073	284,498	302,038	284,638	280,547	294,709
Nov	6	18	18	314,481	313,893	352,305	303,665	307,042	351,961
Dec	4	17	13	543,278	315,775	316,315	508,854	317,590	311,723
TOTAL	123	159	190	293,258	308,812	306,782	281,640	300,630	302,831
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	126	223	83	269,000	220,000	314,900	261,000	219,900	314,910
Feb	83	120	118	219,350	314,500	309,000	202,000	297,000	297,500
Mar	107	146	137	289,500	364,990	292,900	275,000	350,840	281,500
Apr	102	143	92	230,000	225,000	244,900	222,000	217,500	244,000
May	94	108	107	319,000	372,450	283,000	305,000	336,250	289,250
Jun	145	129	30	285,000	244,950	335,000	275,000	242,500	327,500
Jul	44	100	41	266,250	294,500	299,900	258,750	292,000	280,000
Aug	153	88	86	287,500	307,000	195,000	268,250	295,000	194,000
Sep	136	71	43	255,000	284,800	285,000	246,000	271,000	286,000
Oct	78	75	47	249,900	230,000	270,000	230,000	225,000	260,000
Nov	116	95	45	302,500	267,000	367,000	285,000	264,500	360,000
Dec	228	62	59	475,000	324,900	300,000	452,000	317,000	298,000
TOTAL	112	97	73	264,900	299,000	300,000	257,000	289,000	295,000

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD

Sales for Attached Single Family - Listed by TOWN

Attached Single Family									
TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
ALGONQUIN	194	167	16.2%	217,537	192,713	12.9%	213,750	186,500	14.6%
ANTIOCH	33	32	3.1%	180,558	162,432	11.2%	166,500	149,750	11.2%
ARLINGTON HEIGHTS	605	467	29.6%	219,068	195,113	12.3%	181,000	165,000	9.7%
BARRINGTON AREA	190	159	19.5%	302,831	300,631	0.7%	295,000	289,000	2.1%
BARTLETT	259	205	26.3%	228,837	211,706	8.1%	237,000	217,600	8.9%
BEACH PARK	43	40	7.5%	161,883	146,339	10.6%	162,000	139,250	16.3%
BUFFALO GROVE	514	356	44.4%	234,887	220,593	6.5%	217,250	210,000	3.5%
CAROL STREAM	277	235	17.9%	209,734	192,351	9.0%	208,000	190,000	9.5%
CARPENTERSVILLE	179	126	42.1%	170,521	153,680	11.0%	172,500	155,000	11.3%
CHICAGO - ALBANY PARK	248	184	34.8%	227,110	232,758	-2.4%	212,250	210,450	0.9%
CHICAGO - DUNNING	127	101	25.7%	216,489	200,310	8.1%	217,000	210,000	3.3%
CHICAGO - EDGEWATER	1013	697	45.3%	269,771	274,730	-1.8%	239,000	245,000	-2.4%
CHICAGO - IRVING PARK	347	280	23.9%	264,397	260,265	1.6%	229,000	231,250	-1.0%
CHICAGO - LAKE VIEW	2595	1868	38.9%	426,158	434,778	-2.0%	395,000	415,000	-4.8%
CHICAGO - LINCOLN PARK	1800	1214	48.3%	614,704	587,257	4.7%	519,000	515,500	0.7%
CHICAGO - LINCOLN SQUARE	458	361	26.9%	335,608	363,343	-7.6%	303,500	325,000	-6.6%
CHICAGO - LOGAN SQUARE	867	636	36.3%	461,513	441,752	4.5%	435,000	418,000	4.1%
CHICAGO - LOOP	1073	550	95.1%	719,928	452,316	59.2%	384,500	330,000	16.5%
CHICAGO - NEAR NORTH SIDE	3024	1937	56.1%	588,123	563,237	4.4%	410,000	410,000	0.0%
CHICAGO - NEAR SOUTH SIDE	934	631	48.0%	444,827	442,172	0.6%	390,000	385,000	1.3%
CHICAGO - NEAR WEST SIDE	1531	972	57.5%	500,636	448,049	11.7%	377,500	370,000	2.0%
CHICAGO - PORTAGE PARK	120	119	0.8%	204,313	205,501	-0.6%	176,750	170,000	4.0%
CHICAGO - ROGERS PARK	618	452	36.7%	218,174	198,026	10.2%	200,000	177,000	13.0%
CHICAGO - UPTOWN	1101	785	40.3%	311,638	305,675	2.0%	300,000	300,000	0.0%
CHICAGO - WEST RIDGE	455	304	49.7%	178,045	165,443	7.6%	157,500	148,894	5.8%
CHICAGO - WEST TOWN	1995	1605	24.3%	521,670	519,384	0.4%	505,000	500,000	1.0%
DEERFIELD	139	101	37.6%	288,481	256,007	12.7%	279,500	250,000	11.8%
DEKALB	108	86	25.6%	162,798	154,363	5.5%	165,000	150,000	10.0%
DES PLAINES	753	560	34.5%	198,399	187,008	6.1%	183,000	175,000	4.6%
ELGIN	509	461	10.4%	198,731	180,382	10.2%	200,000	180,000	11.1%
ELK GROVE VILLAGE	257	210	22.4%	198,341	182,805	8.5%	194,000	179,500	8.1%
EVANSTON	739	533	38.6%	300,404	297,990	0.8%	266,000	260,000	2.3%
FOX LAKE	188	157	19.7%	142,310	128,228	11.0%	152,500	137,500	10.9%
GLENCOE	16	10	60.0%	354,508	387,200	-8.4%	272,000	395,000	-31.1%
GOLF-GLENVIEW	388	312	24.4%	355,550	320,793	10.8%	334,950	278,132	20.4%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
GREEN OAKS-LIBERTYVILLE	139	93	49.5%	281,411	288,829	-2.6%	255,000	275,500	-7.4%
GREENWOOD- WOODSTOCK	124	120	3.3%	174,999	161,020	8.7%	165,400	152,000	8.8%
GURNEE	229	186	23.1%	182,654	161,212	13.3%	175,000	160,000	9.4%
HAINESVILLE-GRAYSLAKE	273	240	13.8%	198,107	168,955	17.3%	193,500	164,450	17.7%
HANOVER PARK	264	222	18.9%	194,483	174,617	11.4%	189,950	171,000	11.1%
HIGHLAND PARK	148	127	16.5%	392,841	358,759	9.5%	330,000	312,000	5.8%
HIGHWOOD	16	10	60.0%	396,438	455,250	-12.9%	406,000	546,000	-25.6%
HOFFMAN ESTATES	346	267	29.6%	194,050	186,472	4.1%	179,500	181,000	-0.8%
INGLESIDE	5	8	-37.5%	185,380	197,754	-6.3%	185,000	194,500	-4.9%
INVERNESS	33	22	50.0%	440,342	369,632	19.1%	425,000	370,000	14.9%
ISLAND LAKE	57	42	35.7%	156,479	141,619	10.5%	159,000	144,950	9.7%
LAKE BLUFF	65	38	71.1%	215,715	253,057	-14.8%	190,000	211,000	-10.0%
LAKE FOREST	117	92	27.2%	529,795	576,484	-8.1%	495,000	581,000	-14.8%
LAKE IN THE HILLS	221	174	27.0%	202,066	191,424	5.6%	199,000	174,750	13.9%
LAKE VILLA- LINDENHURST	90	69	30.4%	186,216	168,281	10.7%	184,000	175,000	5.1%
LAKEWOOD-CRYSTAL LAKE	264	251	5.2%	208,020	180,011	15.6%	208,750	179,900	16.0%
LINCOLNSHIRE	80	59	35.6%	421,723	373,364	13.0%	375,000	360,000	4.2%
LINCOLNWOOD	34	26	30.8%	287,615	243,500	18.1%	274,000	208,500	31.4%
LONG GROVE-LAKE ZURICH- HAWTHORN W	97	82	18.3%	322,022	283,687	13.5%	300,000	270,000	11.1%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	233	188	23.9%	172,725	155,610	11.0%	175,000	159,900	9.4%
MORTON GROVE	143	89	60.7%	268,100	256,566	4.5%	250,000	257,400	-2.9%
MT. PROSPECT	289	268	7.8%	208,167	185,714	12.1%	190,000	173,000	9.8%
MUNDELEIN	163	99	64.6%	247,932	199,347	24.4%	237,000	203,000	16.7%
NAPERVILLE	1001	832	20.3%	281,547	255,103	10.4%	250,000	229,750	8.8%
NILES	173	153	13.1%	209,966	211,004	-0.5%	225,000	226,000	-0.4%
NORTH CHICAGO	14	8	75.0%	91,498	84,313	8.5%	82,000	84,500	-3.0%
NORTHBROOK	362	279	29.7%	347,860	321,333	8.3%	322,625	302,500	6.7%
NORTHFIELD	46	36	27.8%	393,052	284,965	37.9%	336,250	227,750	47.6%
OAKWOOD HILLS - CARY	137	125	9.6%	212,935	185,088	15.0%	210,000	172,500	21.7%
PALATINE	956	689	38.8%	208,625	192,349	8.5%	187,500	176,000	6.5%
PARK CITY -WAUKEGAN	55	53	3.8%	134,043	111,291	20.4%	150,000	125,000	20.0%
PARK RIDGE	178	141	26.2%	316,791	319,978	-1.0%	284,000	285,000	-0.4%
PROSPECT HEIGHTS	160	119	34.5%	167,587	182,892	-8.4%	145,000	152,000	-4.6%
ROLLING MEADOWS	260	197	32.0%	201,722	174,016	15.9%	165,500	155,000	6.8%
ROUND LAKE	305	271	12.5%	164,570	145,933	12.8%	169,000	154,000	9.7%
SCHAUMBURG	1053	822	28.1%	211,422	191,025	10.7%	196,000	180,000	8.9%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

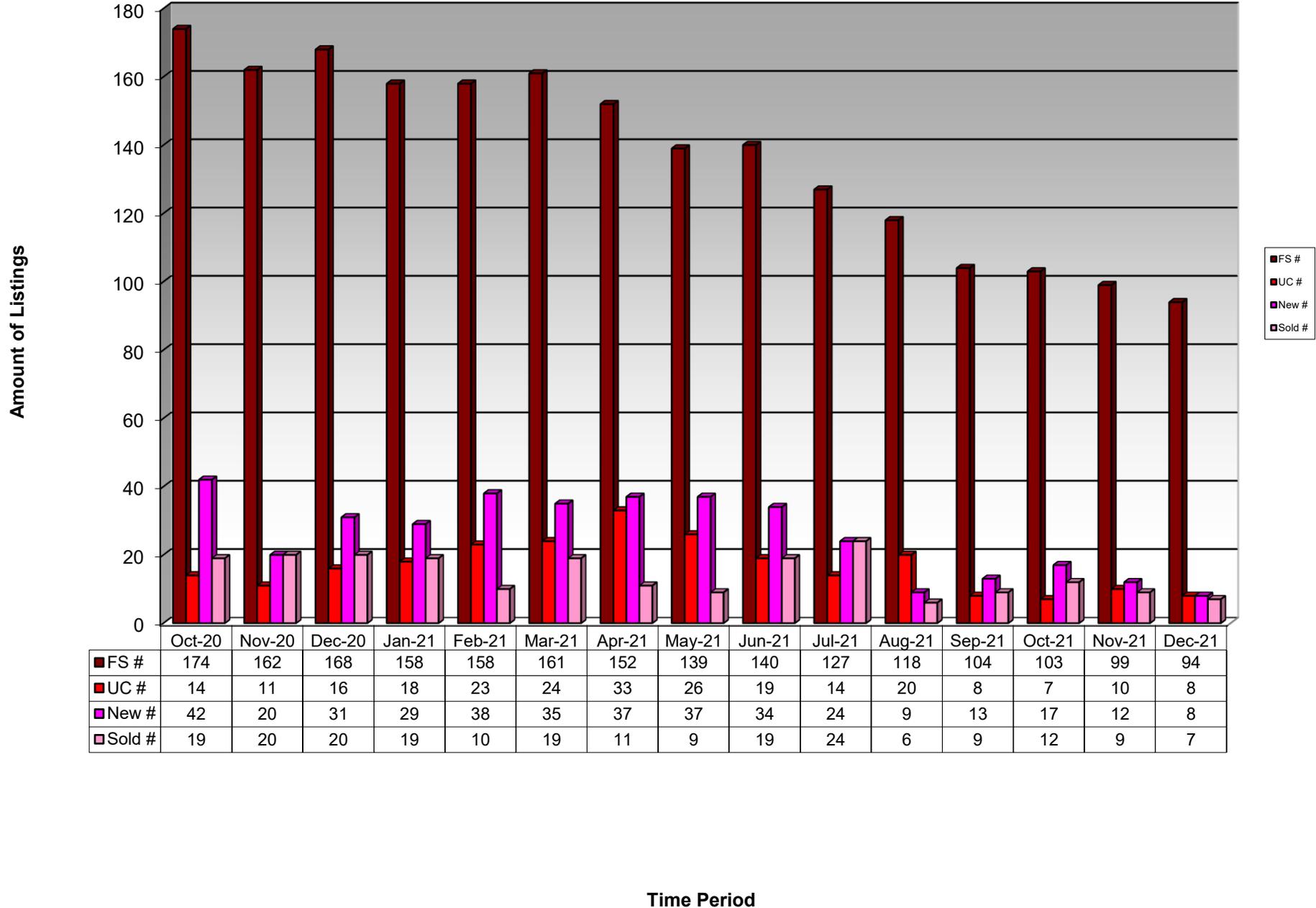
TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
SKOKIE	345	257	34.2%	219,746	217,311	1.1%	210,000	210,000	0.0%
STREAMWOOD	379	290	30.7%	205,613	185,029	11.1%	198,000	180,000	10.0%
SYCAMORE	111	121	-8.3%	193,939	162,889	19.1%	158,000	143,000	10.5%
VERNON HILLS	324	203	59.6%	242,158	215,869	12.2%	227,500	184,000	23.6%
WADSWORTH - OLD MILL CREEK	43	34	26.5%	178,292	160,246	11.3%	175,000	164,000	6.7%
WAUCONDA	88	70	25.7%	199,528	182,213	9.5%	199,450	176,500	13.0%
WHEELING	434	301	44.2%	216,302	199,697	8.3%	205,000	182,000	12.6%
WILMETTE	132	107	23.4%	414,314	368,445	12.4%	358,750	343,000	4.6%
WINNETKA	41	22	86.4%	411,428	410,902	0.1%	410,000	378,000	8.5%
ZION	11	9	22.2%	114,064	117,833	-3.2%	128,500	121,000	6.2%

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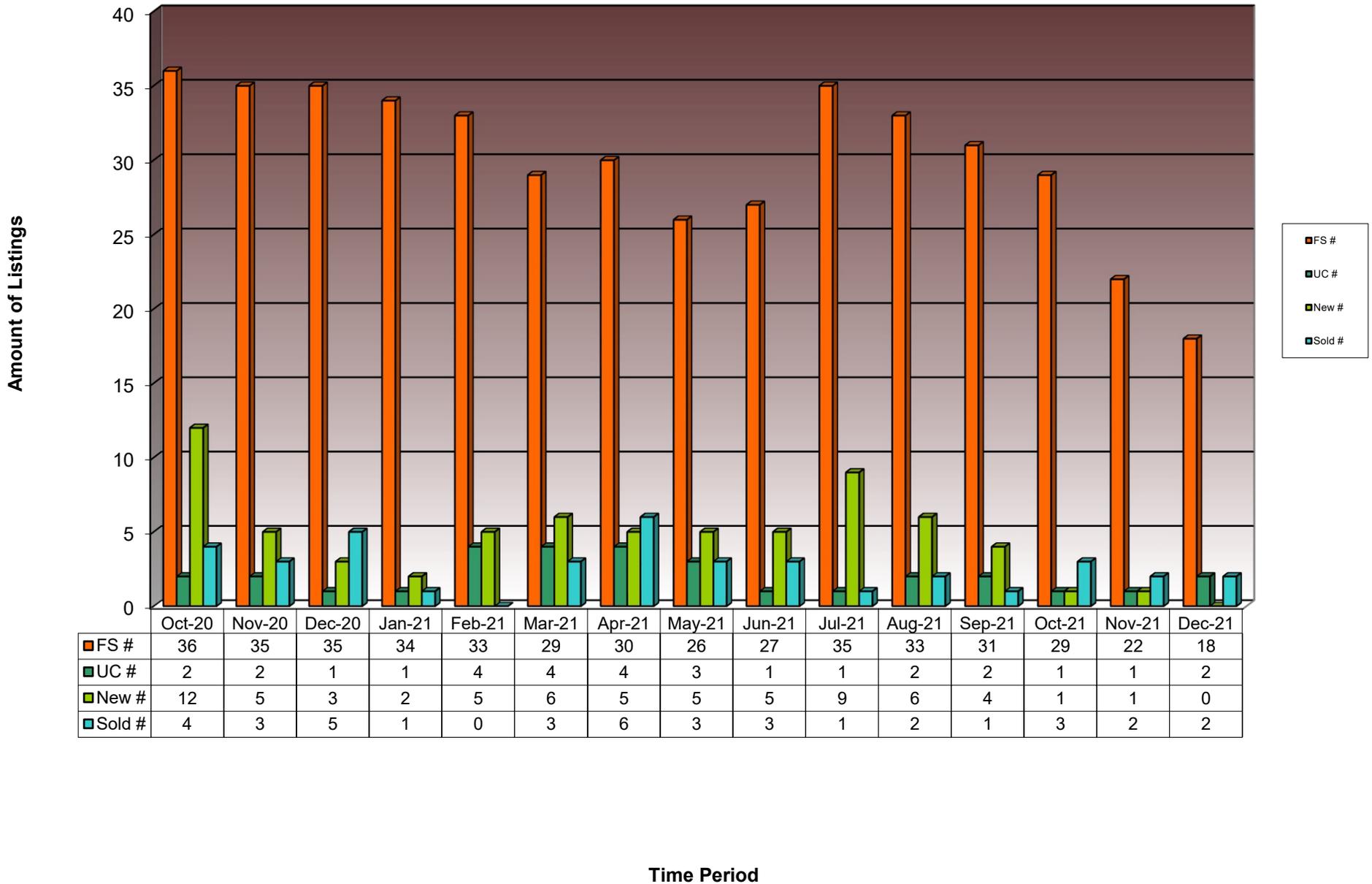
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North Shore Area New Construction for All Property Types



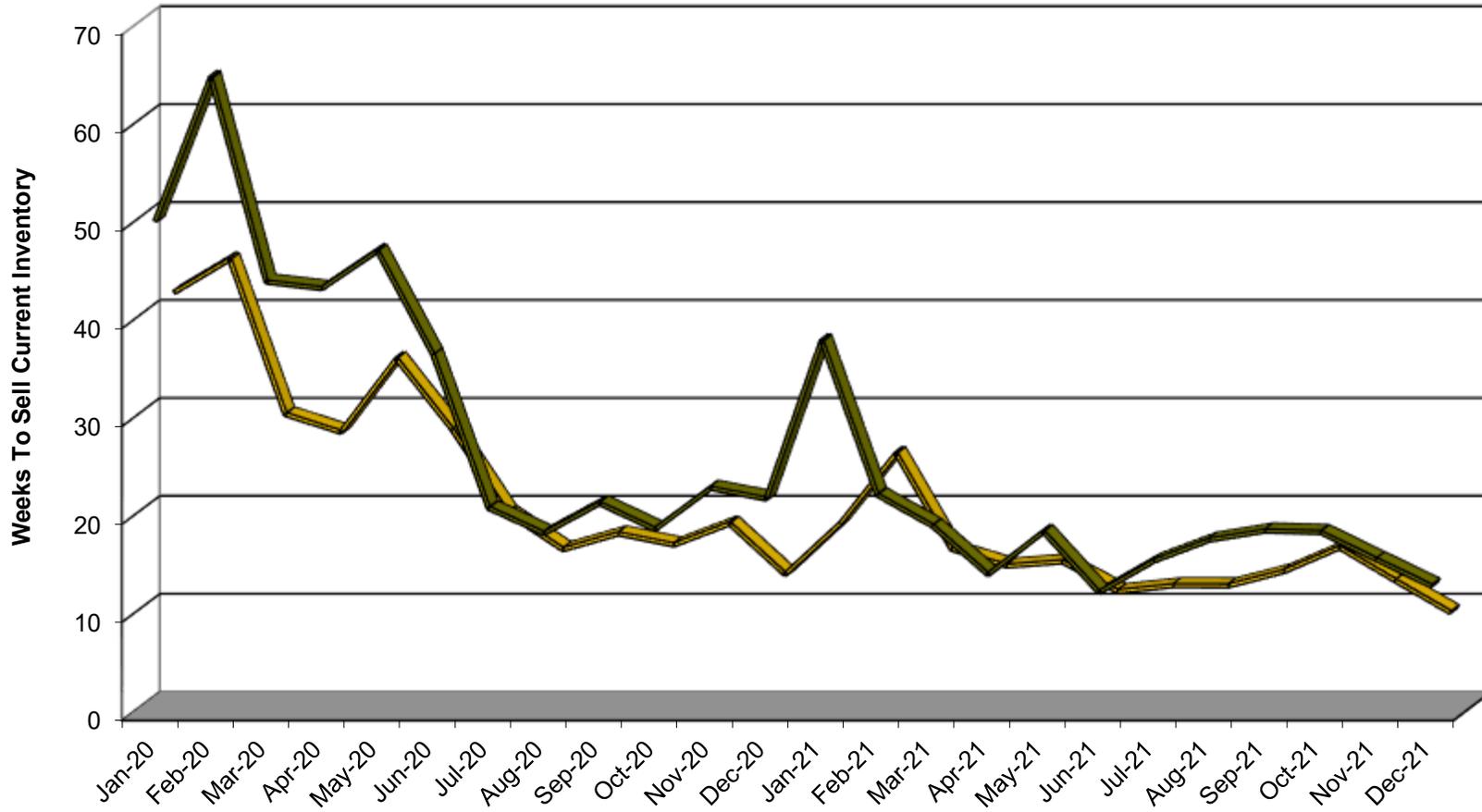
These chart shows new construction data for the past fifteen months th number of new homes in the North Shore area for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

Barrington Area New Construction for All Property Types

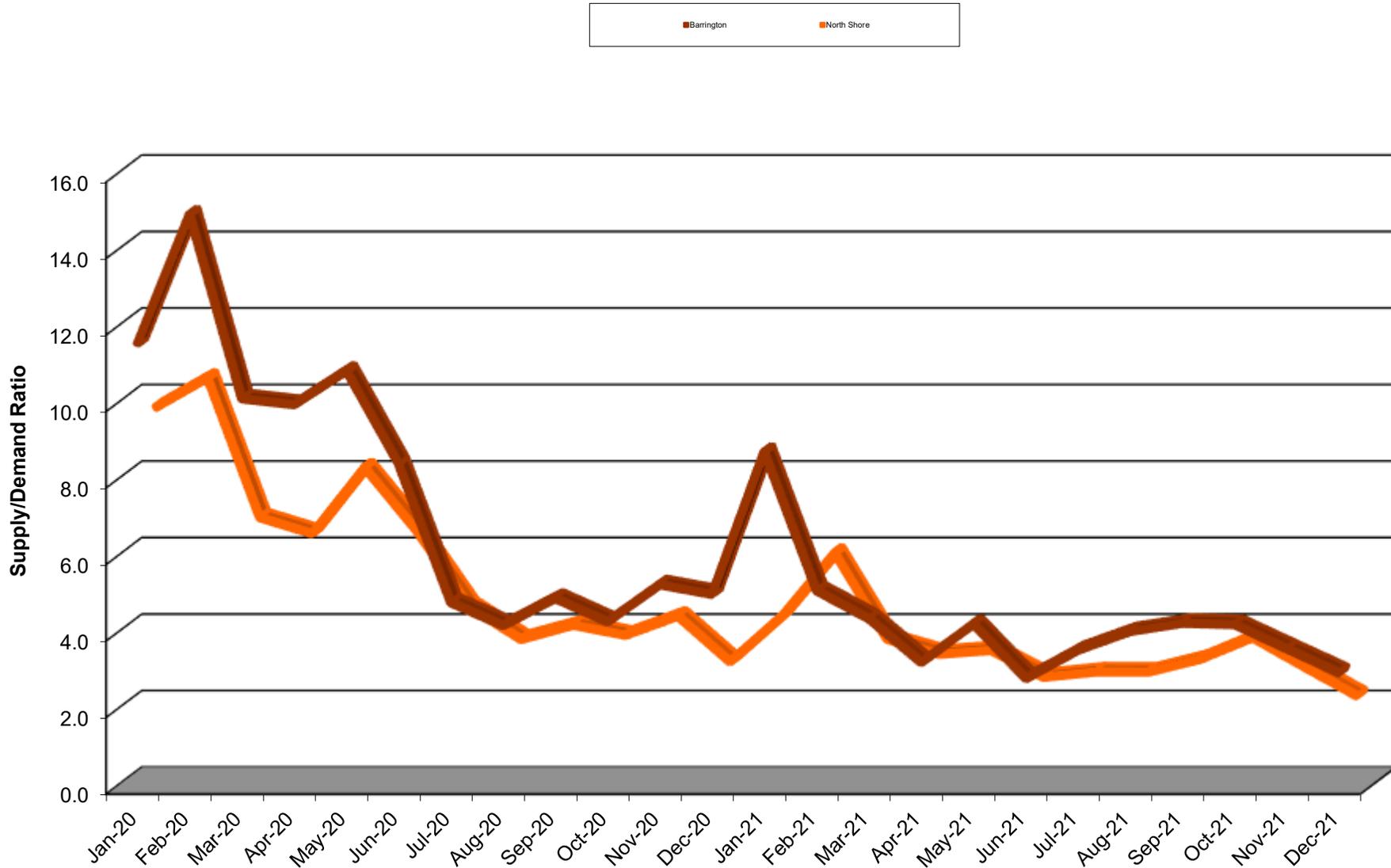


These chart shows new construction data for the past fifteen months th number of new homes Barrington for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

NSBAR Absorption Rate for Detached Single Family Homes

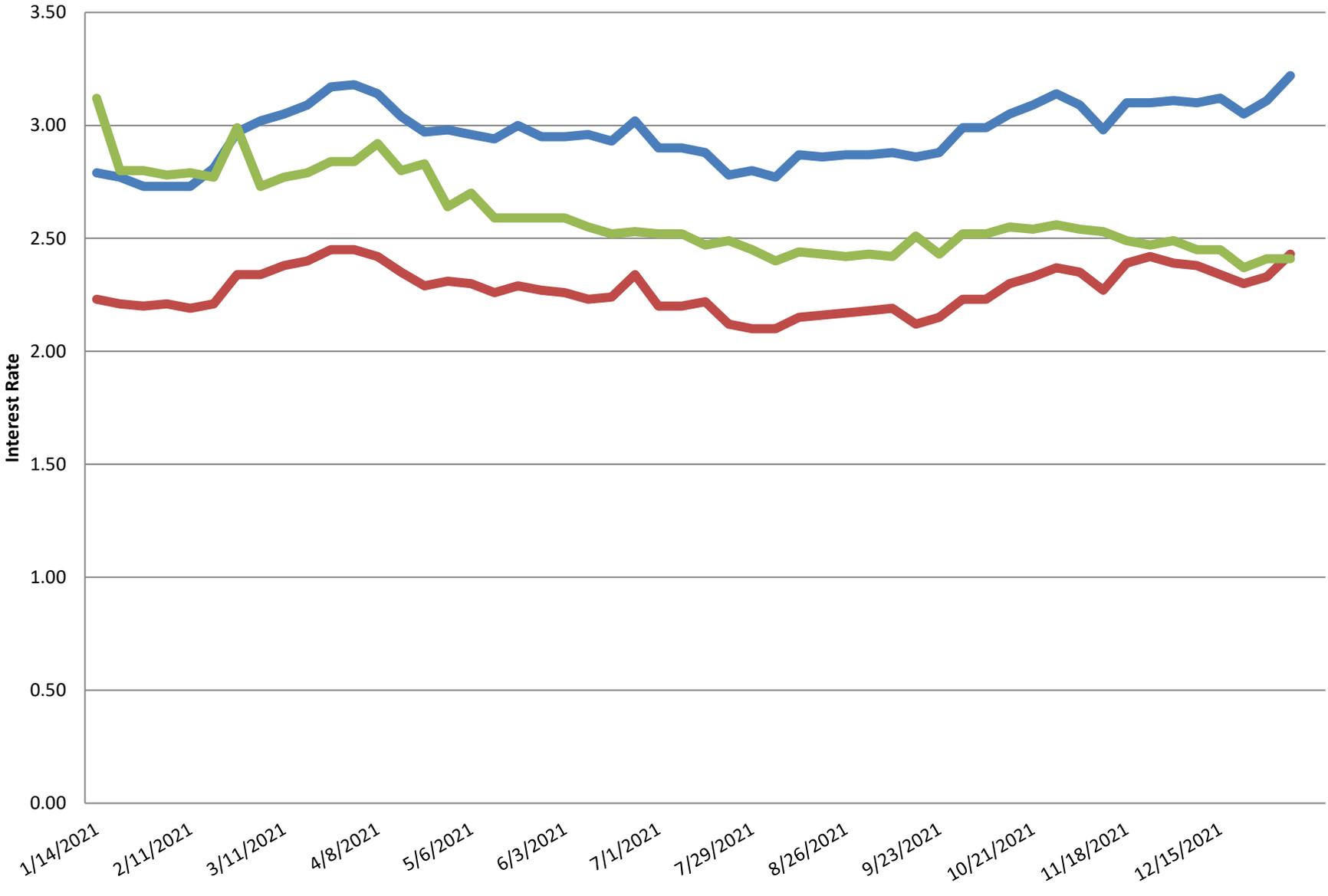


NSBAR Supply Demand Ratio for Single Family Homes



The numbers in the chart represent the ratio of the number of homes for sale to the number of homes sold. The higher the S/D ratio, the more supply there is relative to demand. Optimal S/D ratio is 6.0. Produced by NSBAR from information in MRED

Historical Mortgage Rates



Glossary of Terms and Abbreviations

Absorption Rate:

Absorption rates are used to determine the amount of weeks that it will take to sell the current inventory at the present rate of sales.

Twenty six weeks is considered neutral. When the absorption is rate is higher than 26 weeks, it is considered a buyer's market and sale prices become stagnant. When the rate is lower, homes are selling faster and sales prices increase.

To formulate Absorption Rate you need to know 2 figures.

- 1) How many listings are currently on the market?
- 2) How many listings sold last month?

Then

- A.) Multiple the number of solds last month by 12 (months).
- B.) Divided by the current listings equals # of Units that would sell each week.
- C.) Divide the # or units that should sell each week into the number available = absorption rate.

Supply Demand Ratio

The amount of homes for sales divided by the amount of sold properties for a given time period. When there are six active listings for every sold listing, the market is considered to be at its equilibrium, homes are being sold at the exact right price.

Listing

Listing in MRED - when the current titleholders of the property have signed an exclusive or exclusive right to sell agreement and the agreement is in effect with an MRED office.

Statuses for Active Listings

ACTV - An A

ctive listing is where an agreement and an owner of real property and a real estate agent, whereby the agent agrees to secure a buyer or tenant for specific property at a certain price and terms in return for a fee or commission.

BOMK - Back on Market: A listing previously showing Off-Market (Canceled, Closed, Expired, or Rented) status is now active again.

CTG - Contingent on a contract pending – A valid sales contract has been signed by a Buyer and Seller with provisions to be met before a contract can become binding.

CONTINGENCY FLAGS

A/I - Attorney Approval/Home Inspection

CTGO - Denotes other contingency that may apply. Call Listing Agent for specifics of contingency

FIN - Financing

*HC*** - Buyer has home to close. Code is followed by number of hours in kick out period

*HS*** - Buyer has home to sell. Code is followed by number of hours in kick out period

NEW - A New listing.

PCHG - Price Change: A listing showing a change in list price – new list price is required.

RACT Reactivate: A listing that was previously showing as Contingent, Pending or Temporarily Off-Market

TEMP - Active -Temporarily Off-Market (still listed) exclusive brokerage agreement in effect, property unable to be shown, except for reasonable restrictions noted on the listing in the showing instructions.

BOMK, NEW, PCHG & RACT - statuses will show on MRED® for 5 days (unless a status change is made to the listing) and then revert to an ACTV status.

OFF-MARKET LISTING

Closed property in MRED is when an active listing has been sold and the title has changed from the seller titleholder to the new title holder.

Expired listing in MRED is an active listing which has reached its expiration date and has moved from active status to expired and the listing agreement is no longer in effect.

Temporary off the market/withdrawn is a listing in MRED which still has a valid listing agreement but the titleholders have asked the property be taken out of MRED.

Cancelled listing in MRED is when seller titleholders and the real estate company have cancelled the listing agreement and the property is no longer for sale with that company.

OFF MARKET STATUSES

CANC - A Canceled listing - cancellation date is required

CLSD - A Closed listing - must be reported within 72 hours of closing. Selling Price, Contract Date, Closed Date, Seller's Concessions Y/N (if Y is entered, Seller's Concessions \$ amount is required (PNT)), and Selling Agent are required.

EXP - An Expired listing.

PEND - Pending: A fully executed purchase contract with no contingencies other than closing. Property must be placed in Pending in order to report it closed and show the correct Market Time. Requires entry/confirmation of the Contract Date and Selling Agent ID.

RNTD - Rented: Property type 6 only - requires Rental Date, Selling Agent and Rented Price.

Median Sale Price - The median price is the price that is midway between the least expensive and most expensive home sold in an area during a given period of time. During that time, half the buyers bought homes that cost more than the median price and half bought homes for less than the median price.

Average Sale Price - The average home price is the sum of prices of all homes sold in a certain area in a certain period, divided by the number of properties sold in the same area in that period.

Days On Market (DOM) or Market Time (MT) - The number of days a listing is active in a multiple listing service before it is entered into "pending" status. Pending status is when an offer has been accepted by the seller but the transaction is not yet closed. Many agents refer to "average days on market," which is derived by adding all the days on market of each listing and dividing by the number of listings. In a buyer's market, the DOM are generally higher because inventory takes longer to sell. In a seller's market, the DOM are fewer.

Additional Abbreviations:

FS= For Sale or Active Property

UC= Under Contract, Property under contract but has not had all contingencies met.

OLP = Original List Price

LP = List Price

LLP = Last List Price