

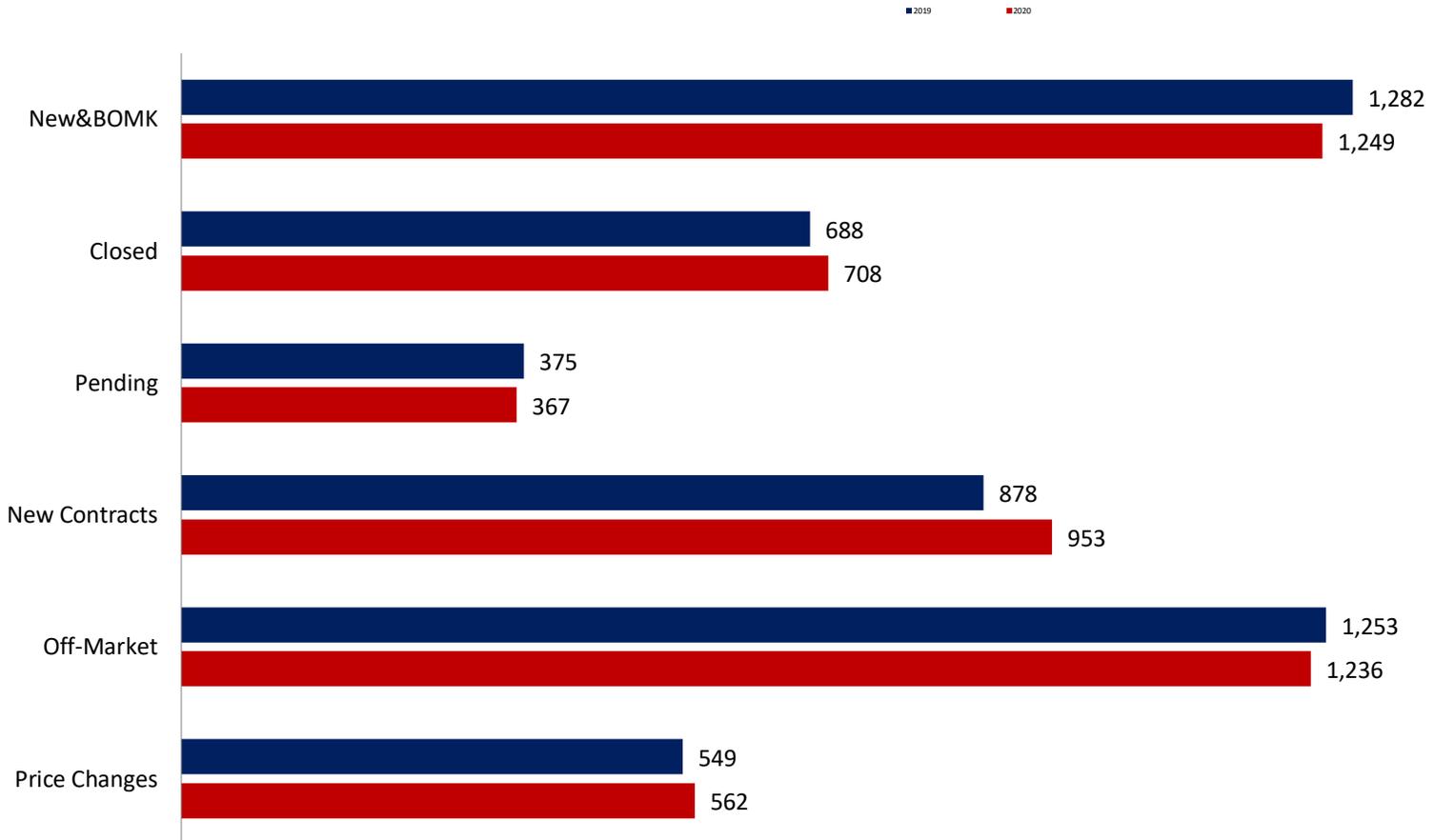


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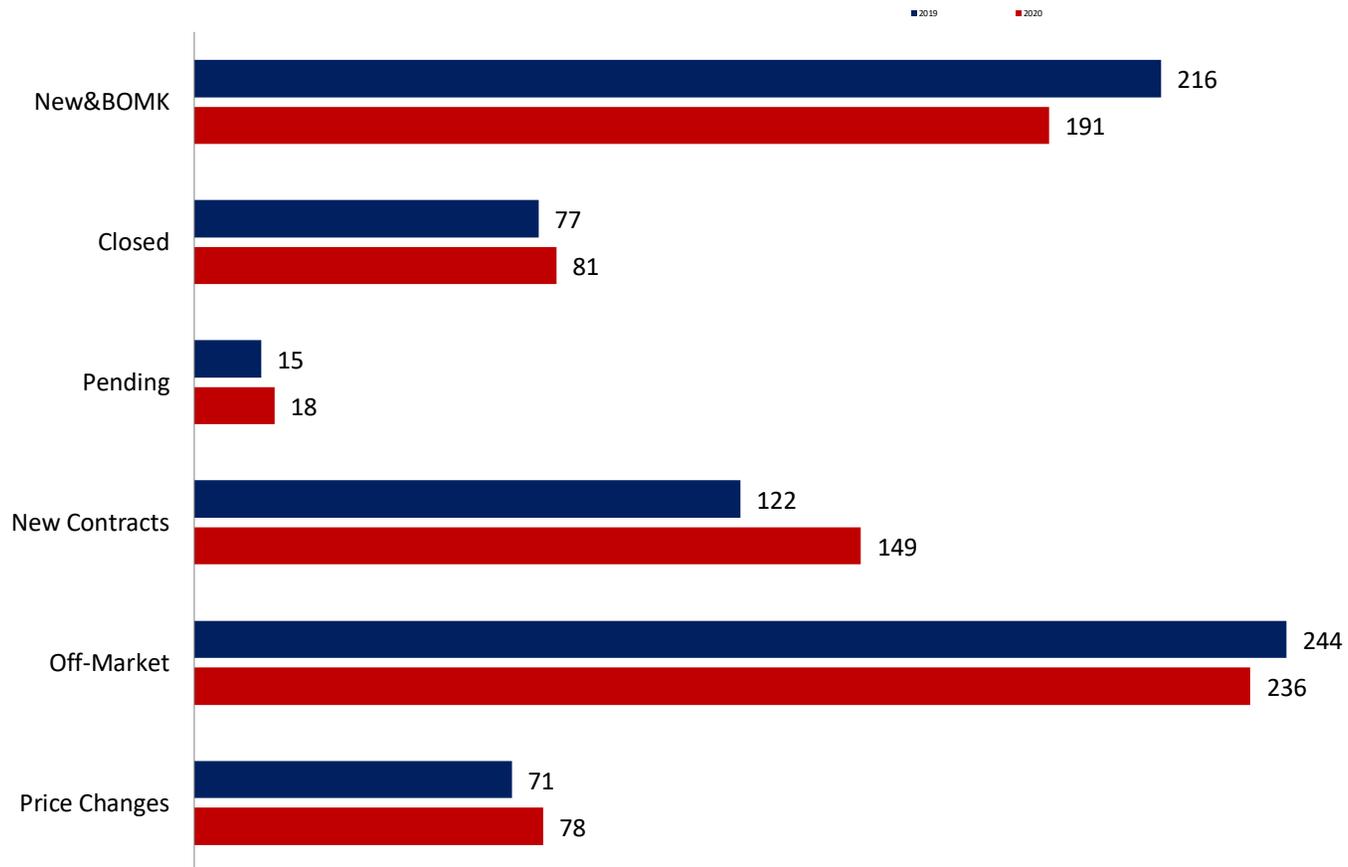
Legal Information

The following representations are based in whole or in part on data supplied by various participants in the Midwest Real Estate Data, LLC (MRED). Neither North Shore Barrington Association of Realtors (NSBAR) nor the Midwest Real Estate Data LLC guarantees, nor is in any way responsible for its accuracy. Data maintained by the Midwest Real Estate Data, LLC may not reflect all real estate activity in the market.

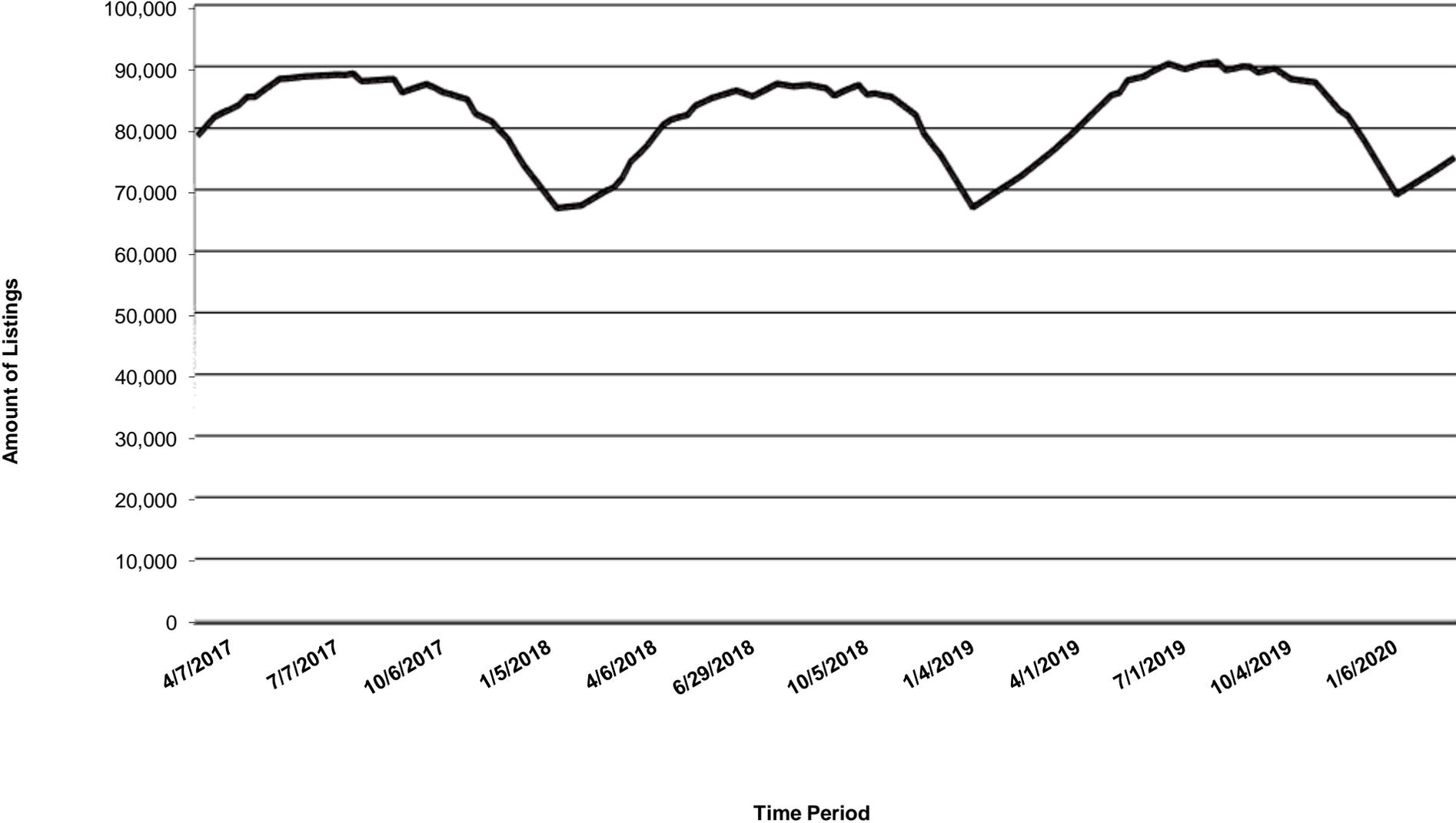
North Shore Area Quick Data



Barrington Area Quick Data

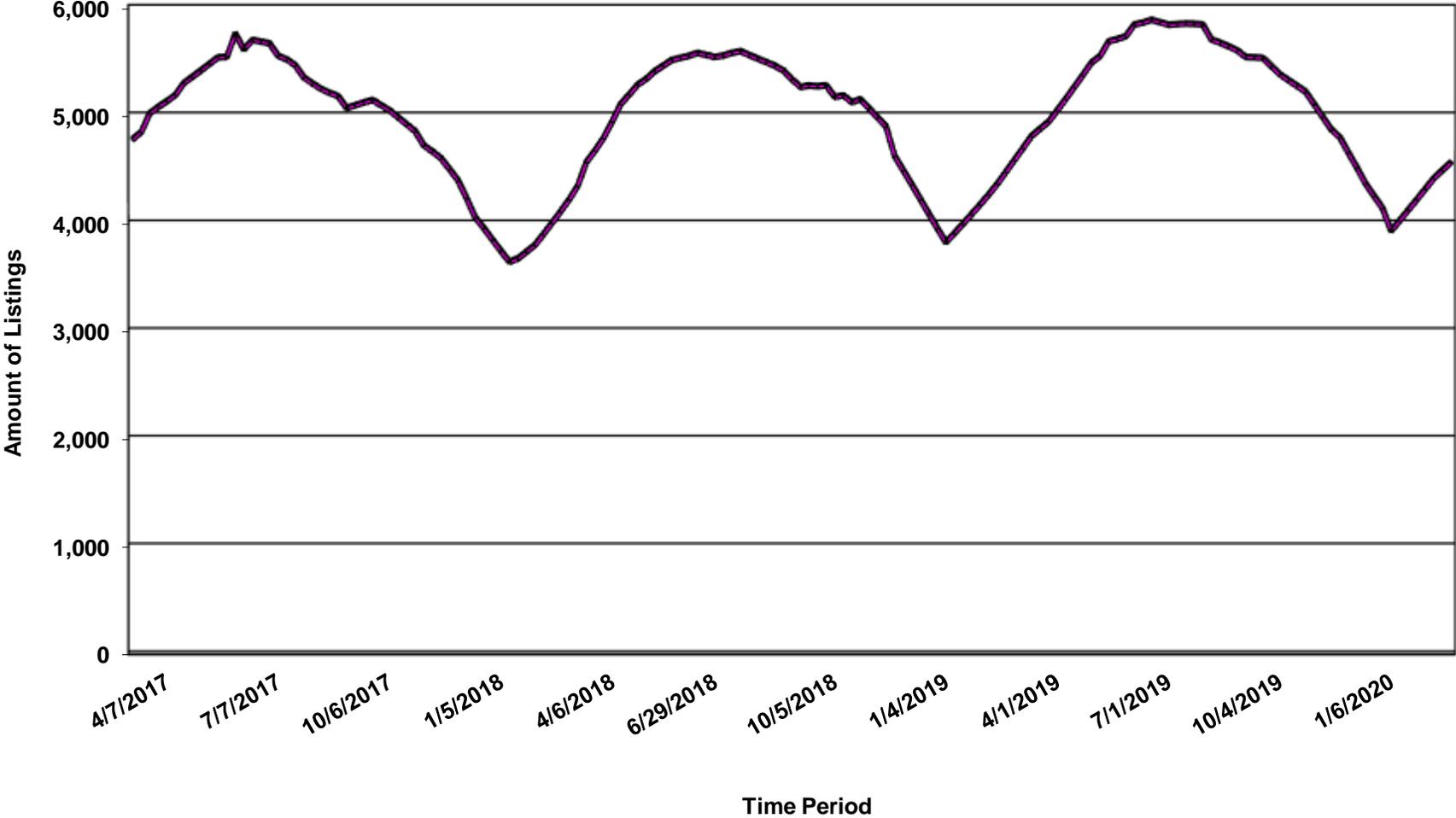


MRED Active Listngs All Property Types

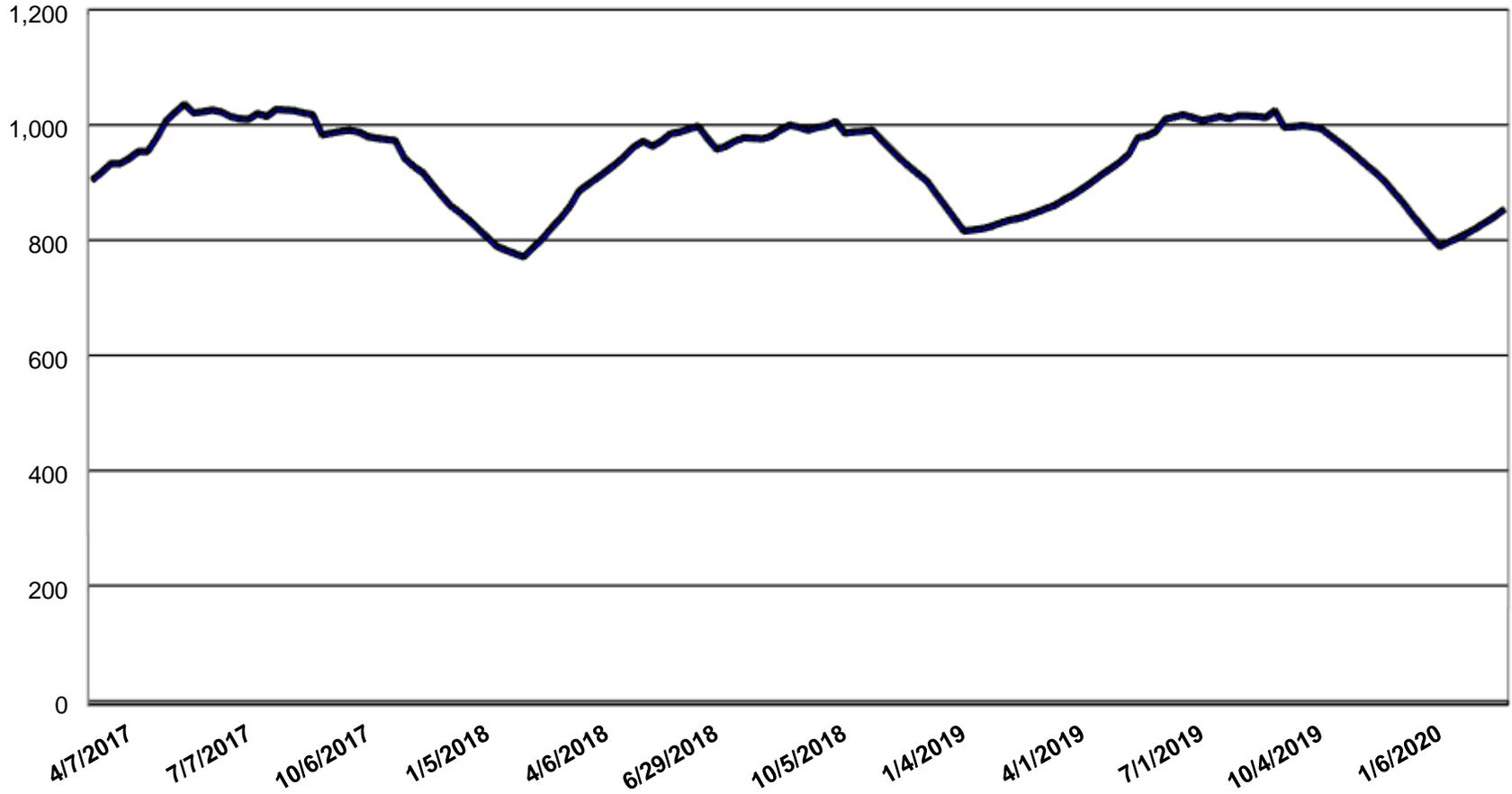


The tables show active listings for all MRED and NSBAR. The NSBAR actives are broken down between North Shore and Barrington.

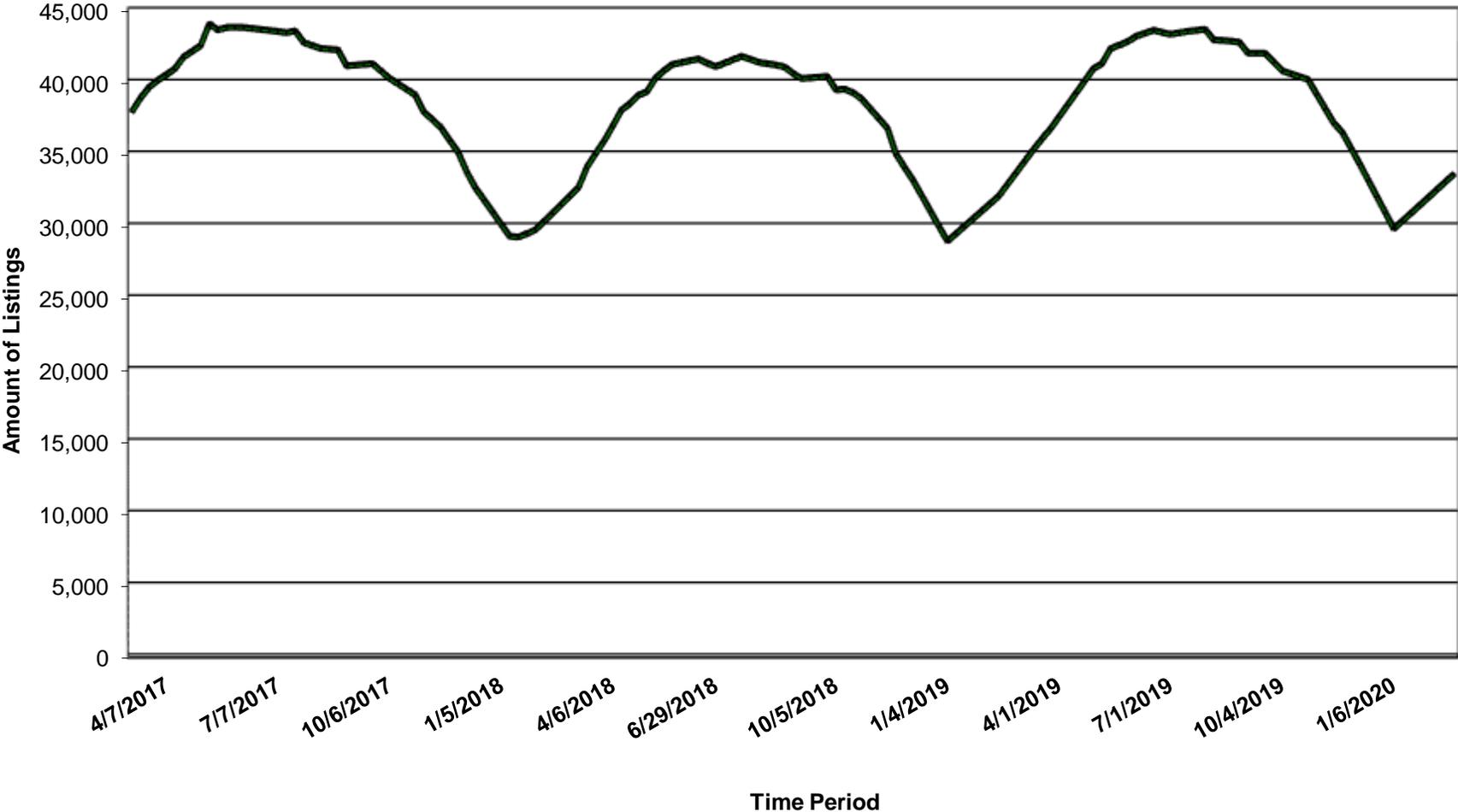
North Shore Area Active Listings All Property Types



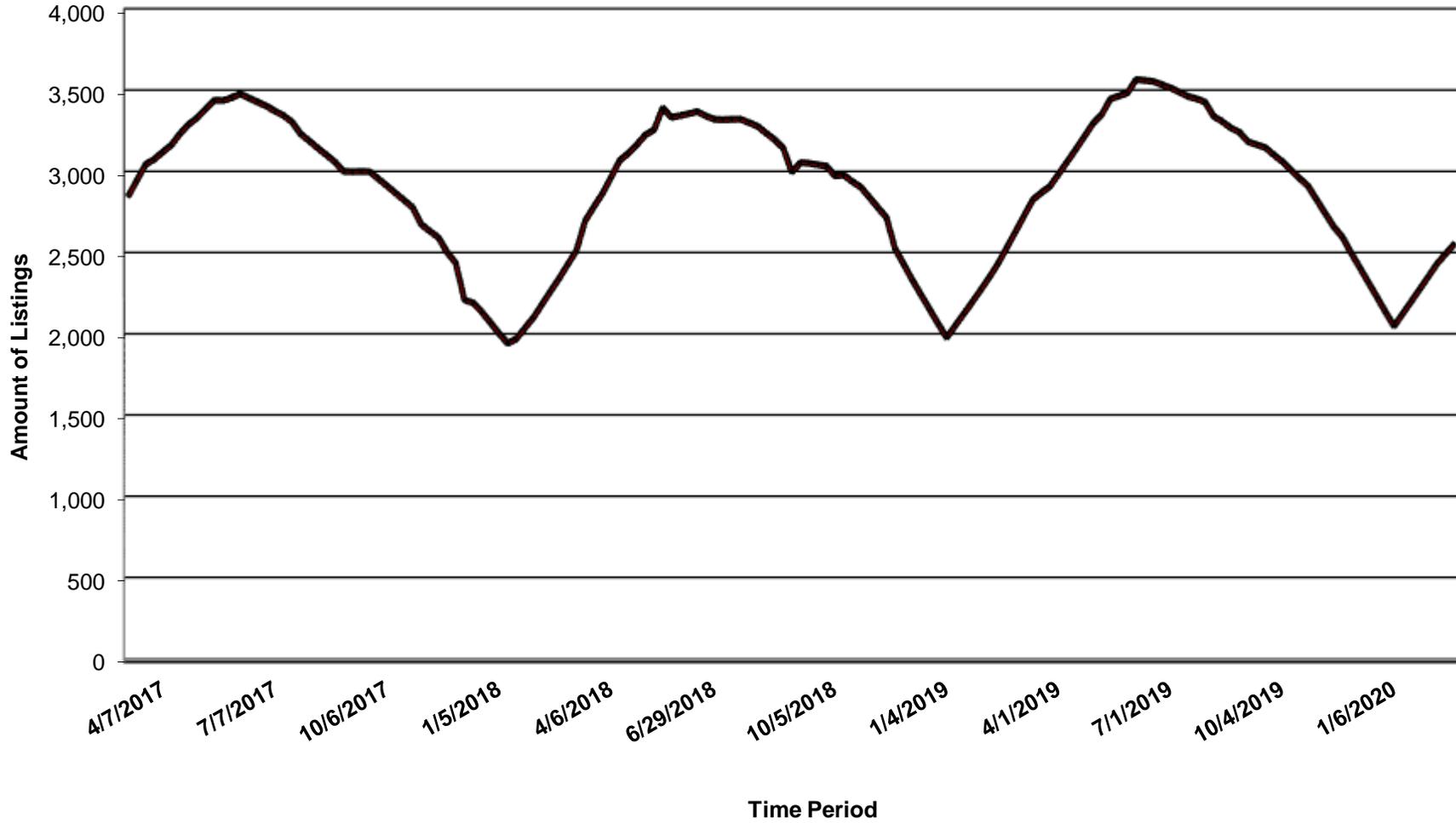
Barrington Area Active Listings - All Property Types



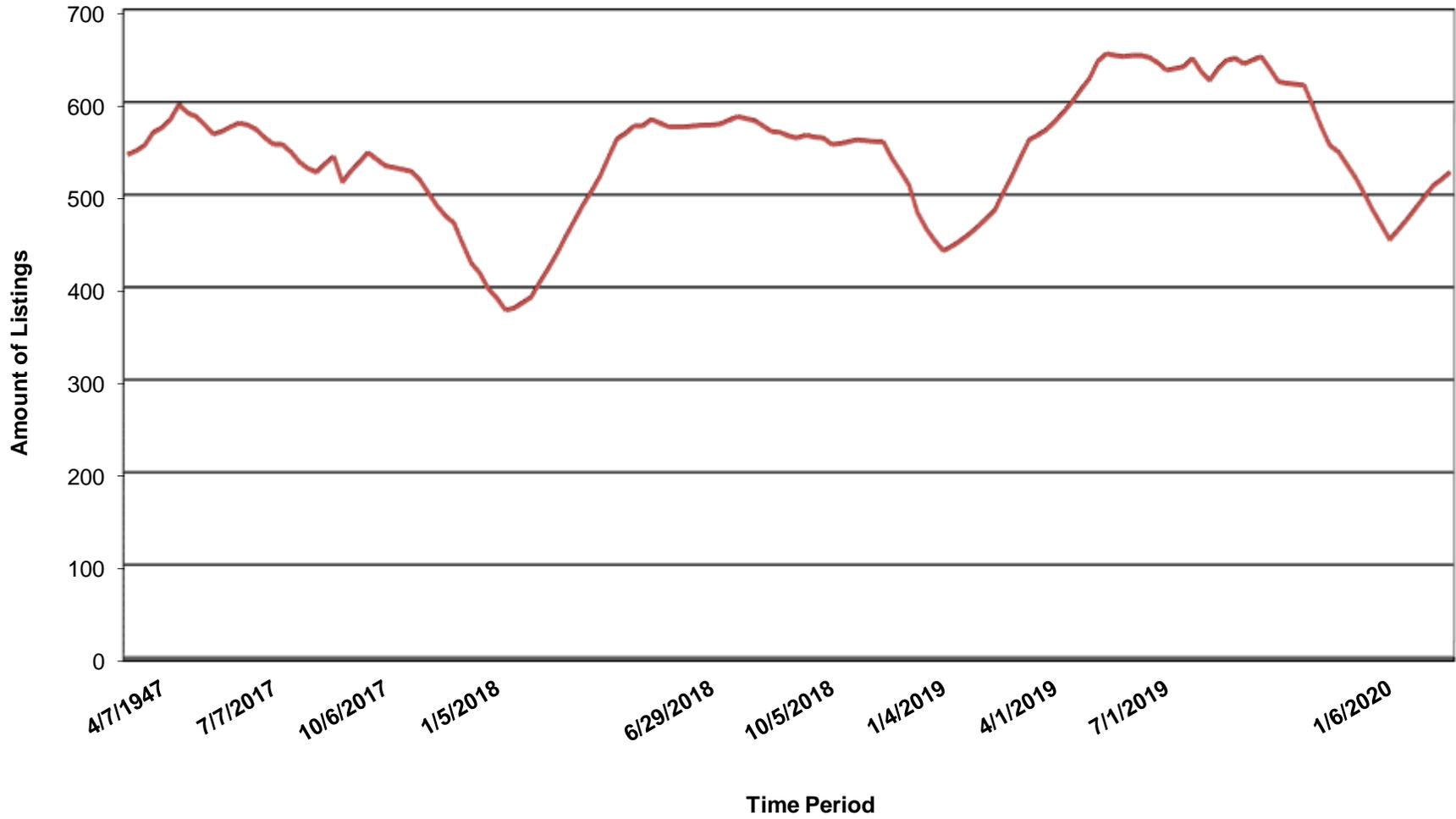
MRED Single Family Homes Active Listings (DE)



North Shore Area Single Family Homes Active Listings (DE)

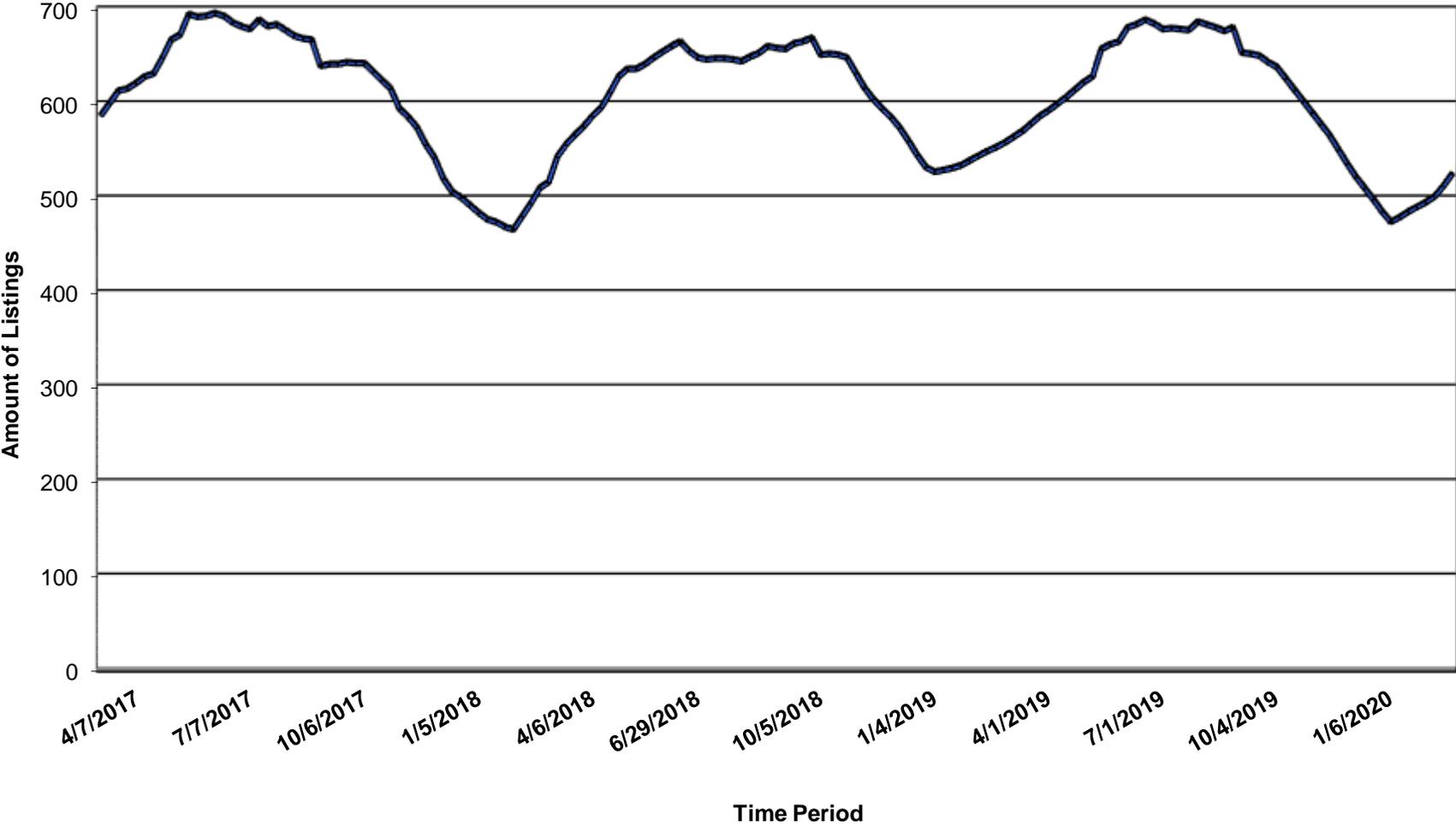


North Shore Area Active Condo Listings

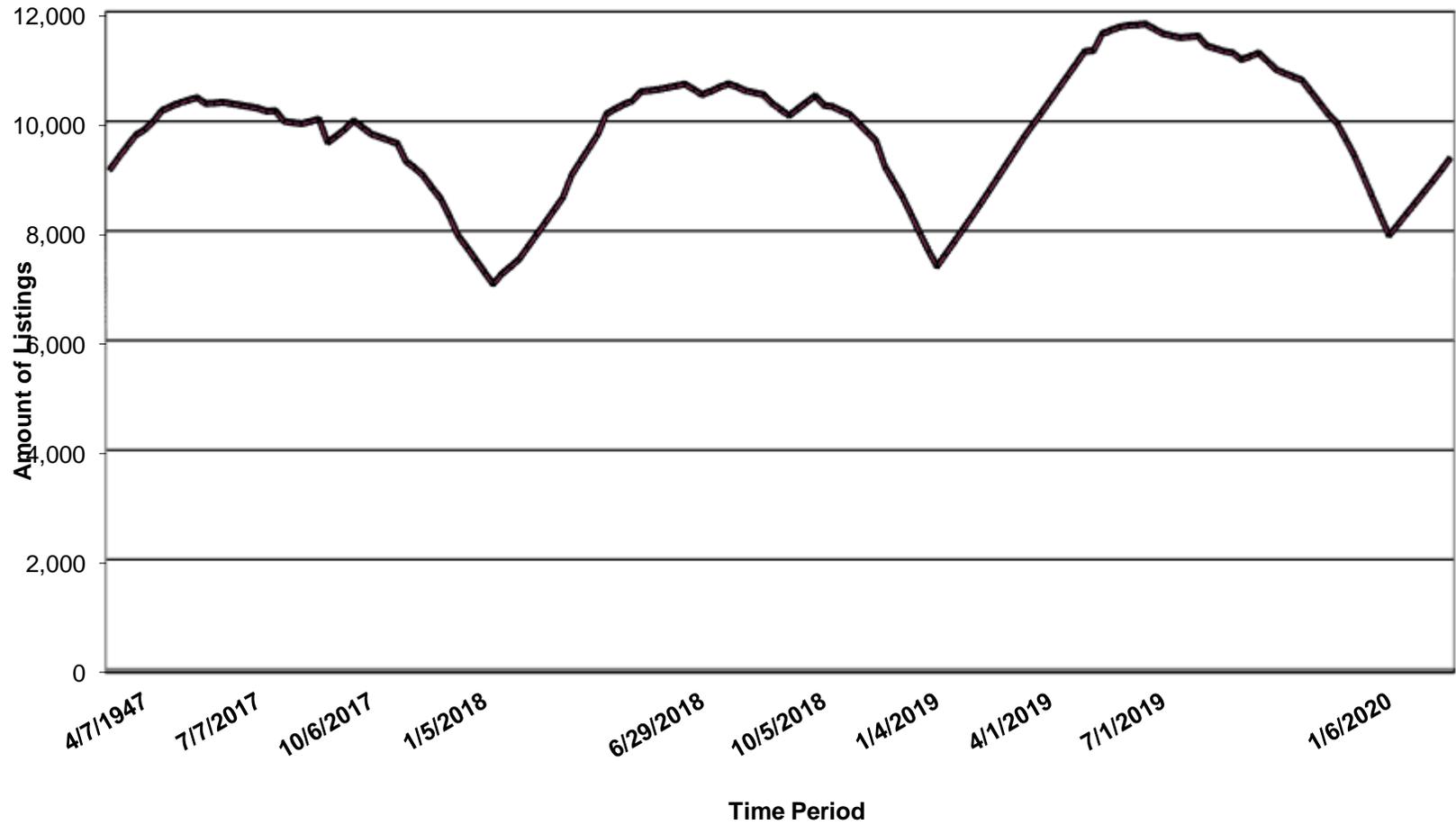


Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

Barrington Area Single Family Homes Active Listings (DE)

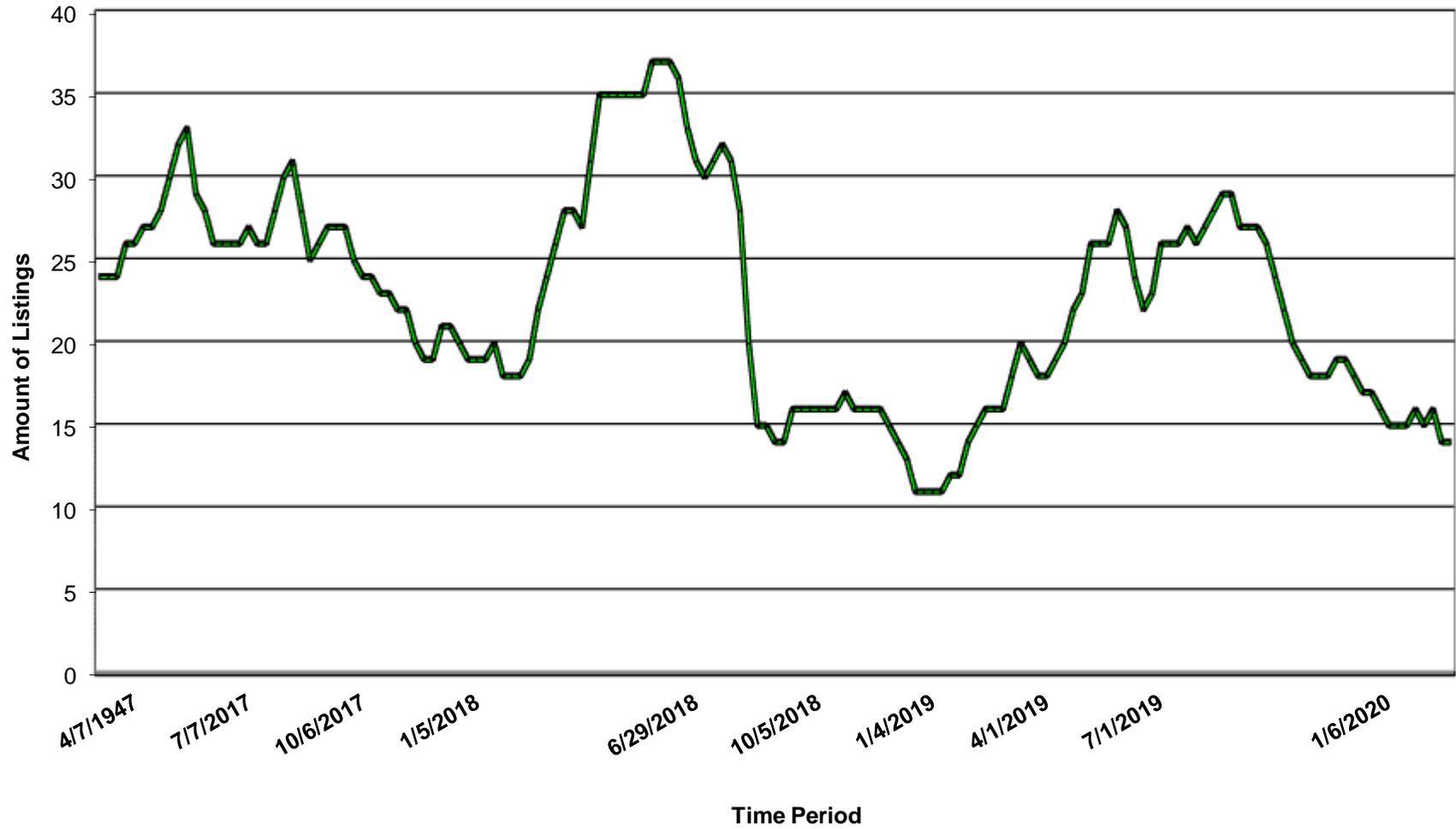


MRED Active Condo Listings(AT-C)



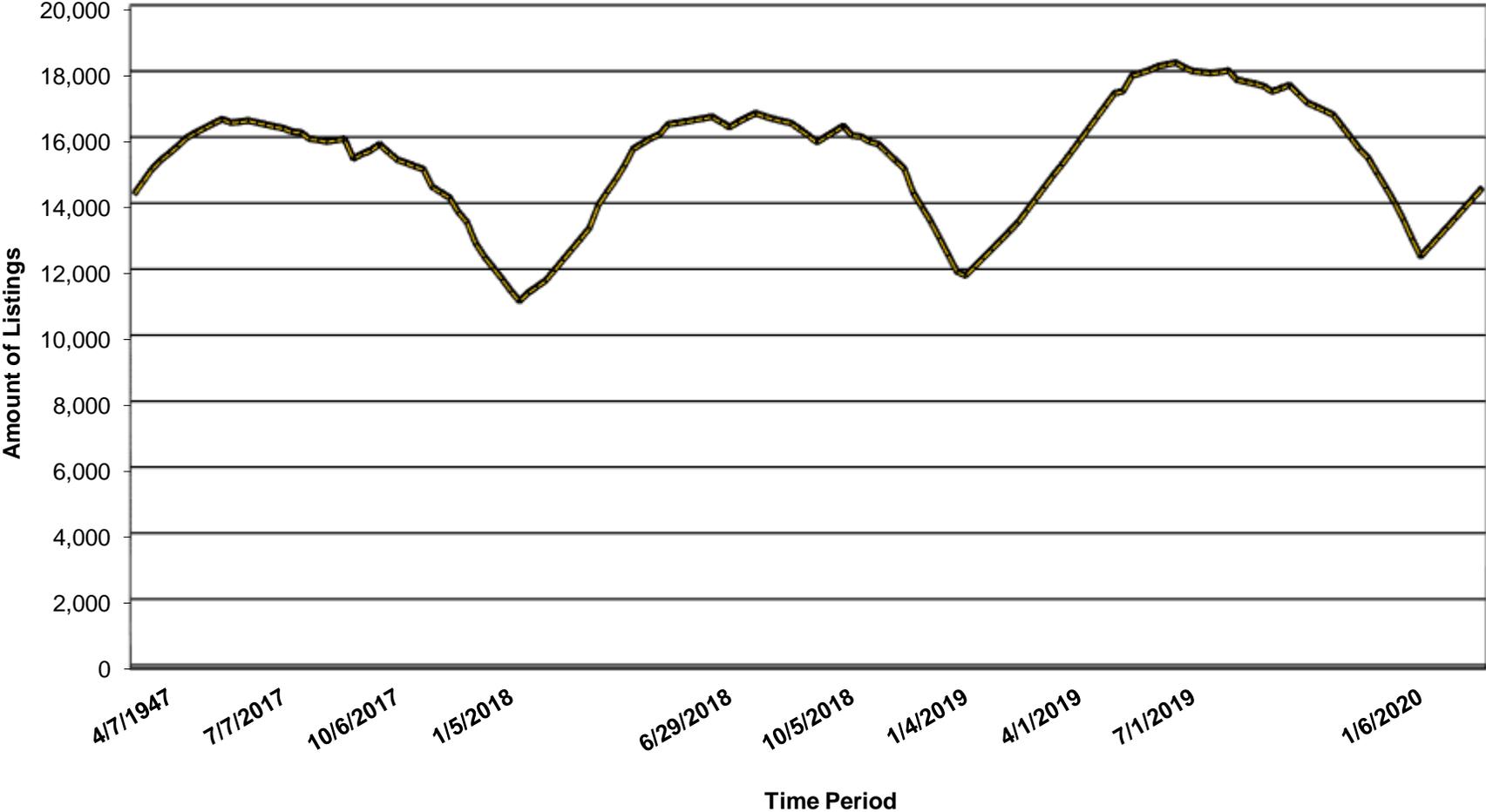
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

Barrington Area Active Condo Listings



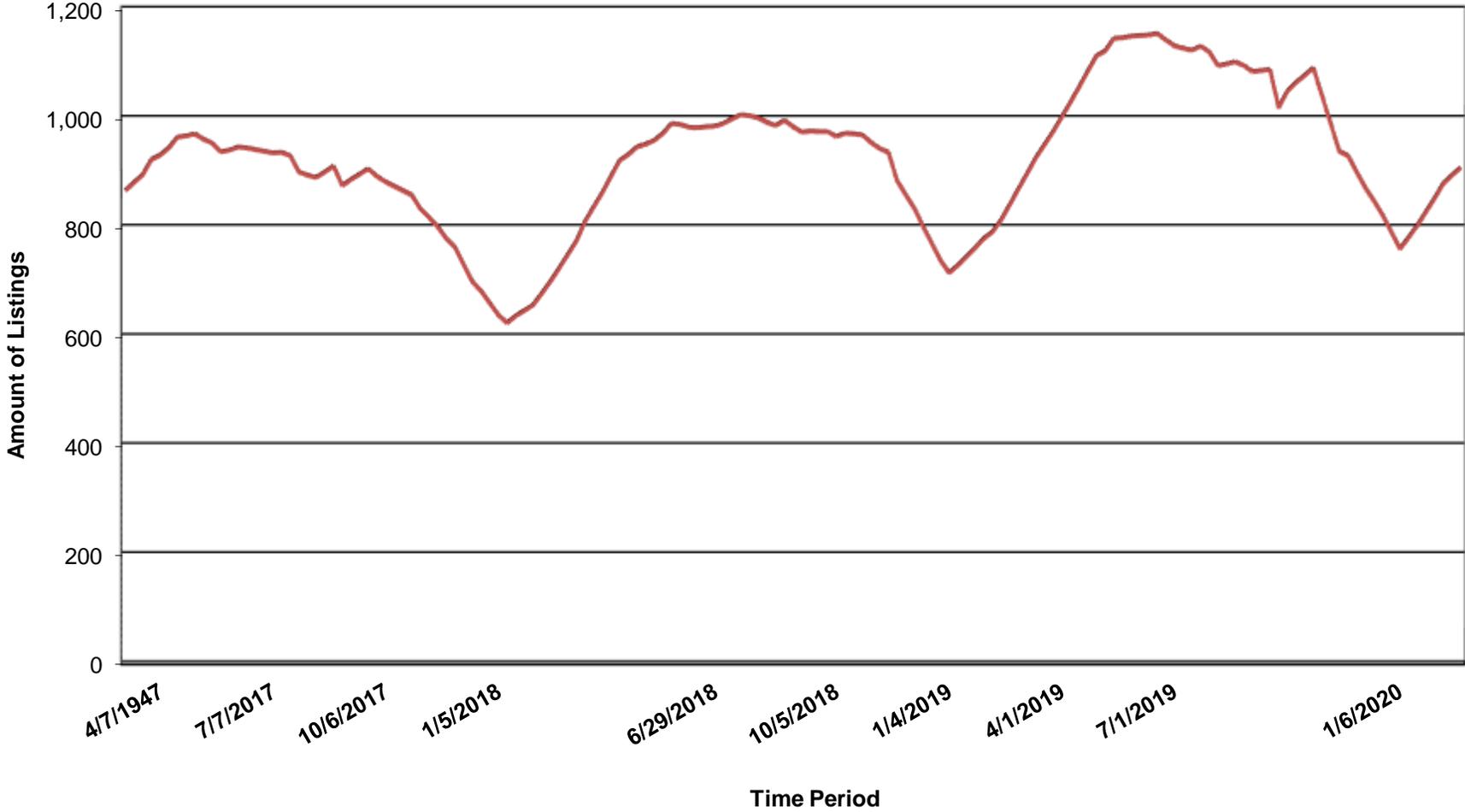
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

MRED Attached Active Listings



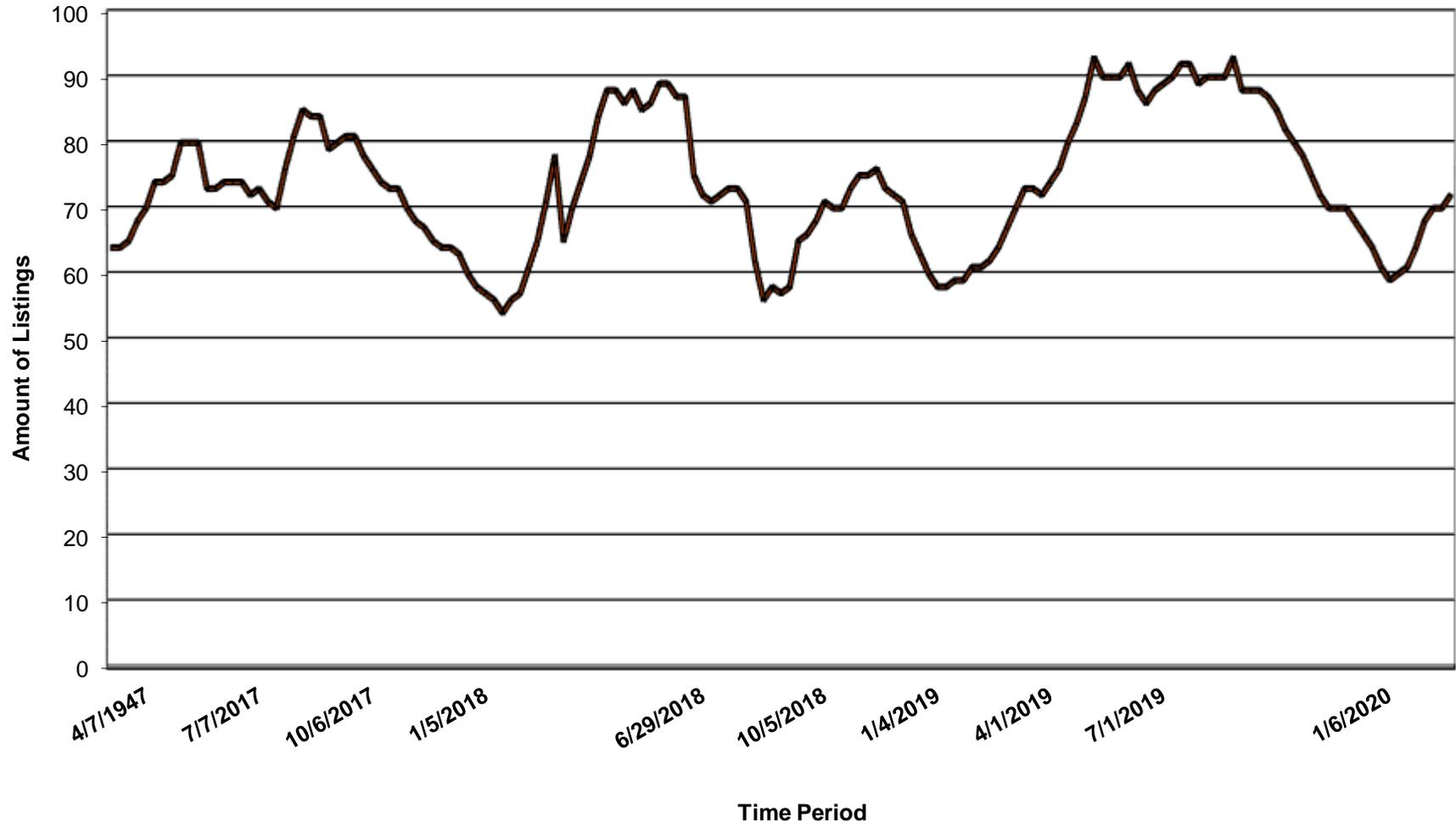
Information is for all types of properties listed under Attached, Property Type 2

North Shore Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

Barrington Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

NorthShore - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Detached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	220	180	237	869,048	391,370	674,696	799,600	650,750	628,981
Feb	180	181	240	681,268	649,501	653,972	644,146	612,322	615,769
Mar	321	311		718,461	703,927		680,527	667,918	
Apr	420	420		706,895	718,987		670,164	686,108	
May	492	470		760,632	682,155		727,294	650,513	
Jun	589	503		748,705	748,054		716,304	706,014	
Jul	448	498		704,012	789,209		680,989	749,679	
Aug	485	460		798,817	752,758		757,400	715,382	
Sep	297	315		744,714	652,798		695,209	614,762	
Oct	339	319		690,826	391,071		651,509	653,355	
Nov	315	288		715,022	653,651		674,942	652,091	
Dec	230	280		718,470	625,955		656,558	590,114	
TOTAL	4,414	4,284		762,870	731,812		697,981	671,917	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	149	141	158	575,000	549,450	519,000	560,500	520,000	490,000
Feb	145	144	164	514,950	499,900	537,000	483,000	488,000	514,000
Mar	146	138		565,000	519,000		542,500	500,000	
Apr	110	121		549,000	549,500		530,000	530,000	
May	109	115		588,000	550,000		570,000	530,500	
Jun	96	116		599,900	599,000		580,000	565,000	
Jul	105	90		598,905	625,000		570,000	610,500	
Aug	97	99		635,000	599,250		605,000	579,000	
Sep	104	95		550,000	499,000		528,000	475,000	
Oct	107	150		535,000	535,000		500,000	510,000	
Nov	118	155		550,000	525,000		535,000	504,000	
Dec	128	134		534,500	499,000		507,500	471,500	
TOTAL	113	121		589,000	575,000		550,000	531,500	

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
ALGONQUIN	46	13	253.8%	278,857	267,860	4.1%	266,500	258,000	3.3%
ANTIOCH	38	20	90.0%	216,059	198,079	9.1%	218,950	195,000	12.3%
ARLINGTON HEIGHTS	81	30	170.0%	352,829	430,994	-18.1%	335,100	397,500	-15.7%
BARRINGTON AREA	76	24	216.7%	547,752	677,054	-19.1%	513,750	608,000	-15.5%
BARTLETT	43	13	230.8%	306,507	324,192	-5.5%	294,500	330,500	-10.9%
BEACH PARK	14	6	133.3%	167,688	174,083	-3.7%	167,000	184,500	-9.5%
BUFFALO GROVE	44	19	131.6%	350,505	329,342	6.4%	340,000	312,500	8.8%
CAROL STREAM	32	11	190.9%	271,403	251,500	7.9%	264,950	245,000	8.1%
CARPENTERSVILLE	33	18	83.3%	226,586	193,206	17.3%	234,000	182,500	28.2%
CHICAGO - ALBANY PARK	14	7	100.0%	398,071	429,700	-7.4%	373,750	445,000	-16.0%
CHICAGO - DUNNING	51	20	155.0%	282,525	297,425	-5.0%	272,500	278,500	-2.2%
CHICAGO - EDGEWATER	7	5	40.0%	712,867	636,500	12.0%	524,900	555,000	-5.4%
CHICAGO - IRVING PARK	28	15	86.7%	478,077	521,250	-8.3%	444,500	575,000	-22.7%
CHICAGO - LAKE VIEW	12	10	20.0%	1,254,771	1,510,840	-16.9%	1,290,000	1,420,000	-9.2%
CHICAGO - LINCOLN PARK	17	5	240.0%	1,549,172	1,614,000	-4.0%	1,225,000	1,550,000	-21.0%
CHICAGO - LINCOLN SQUARE	9	3	200.0%	769,833	780,667	-1.4%	890,000	752,000	18.4%
CHICAGO - LOGAN SQUARE	30	12	150.0%	980,317	677,575	44.7%	916,250	657,450	39.4%
CHICAGO - NEAR NORTH SIDE	7	0	100.0%	2,345,000	0	100.0%	2,250,000	0	100.0%
CHICAGO - NEAR WEST SIDE	3	0	100.0%	474,667	0	100.0%	500,000	0	100.0%
CHICAGO - PORTAGE PARK	36	27	33.3%	343,024	312,049	9.9%	303,750	279,000	8.9%
CHICAGO - ROGERS PARK	4	3	0.0%	475,750	316,583	0.0%	526,500	270,750	0.0%
CHICAGO - UPTOWN	4	3	33.3%	879,375	575,183	52.9%	871,250	450,000	93.6%
CHICAGO - WEST RIDGE	23	13	76.9%	407,489	367,115	11.0%	365,000	345,000	5.8%
CHICAGO - WEST TOWN	18	10	80.0%	922,444	913,750	1.0%	1,032,500	922,500	11.9%
DE KALB	36	21	71.4%	157,013	149,425	5.1%	149,500	125,000	19.6%
DEERFIELD	30	13	130.8%	585,173	507,769	15.2%	513,250	495,000	3.7%
DES PLAINES	59	19	210.5%	275,613	274,789	0.3%	258,000	275,000	-6.2%
ELGIN	114	41	178.0%	228,088	229,420	-0.6%	205,750	210,000	-2.0%
ELK GROVE VILLAGE	18	11	63.6%	289,883	262,236	10.5%	274,500	250,000	9.8%
EVANSTON	49	13	276.9%	576,627	545,358	5.7%	557,200	529,000	5.3%
FOX LAKE	11	4	175.0%	235,192	177,850	32.2%	157,900	168,750	-6.4%
GLENCOE	11	9	22.2%	689,144	1,278,611	-46.1%	665,000	905,000	-26.5%
GOLF-GLENVIEW	61	23	165.2%	623,418	665,520	-6.3%	580,000	550,000	5.5%
GREEN OAKS-LIBERTYVILLE	42	17	147.1%	549,742	435,971	26.1%	441,250	370,000	19.3%

Disclaimer:

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
GREENWOOD- WOODSTOCK	45	25	80.0%	226,349	235,053	-3.7%	205,000	229,900	-10.8%
GURNEE	38	18	111.1%	279,857	304,911	-8.2%	285,000	287,450	-0.9%
HAINESVILLE-GRAYSLAKE	57	26	119.2%	186,874	193,277	-3.3%	184,000	206,250	-10.8%
HANOVER PARK	25	14	78.6%	236,456	230,782	2.5%	242,000	239,975	0.8%
HIGHLAND PARK	47	13	261.5%	540,443	423,702	27.6%	510,000	383,000	33.2%
HIGHWOOD	1	0	100.0%	215,000	0	100.0%	215,000	0	100.0%
HOFFMAN ESTATES	54	22	145.5%	297,481	315,485	-5.7%	285,500	300,000	-4.8%
INGLESIDE	20	4	400.0%	207,935	224,350	-7.3%	189,450	198,750	-4.7%
INVERNESS	10	3	233.3%	509,950	601,667	-15.2%	525,500	465,000	13.0%
ISLAND LAKE	13	5	160.0%	199,808	161,135	24.0%	192,000	177,500	8.2%
KENILWORTH	0	1	-100.0%	0	1,175,000	-100.0%	0	1,175,000	-100.0%
LAKE BLUFF	20	7	185.7%	540,400	405,556	33.2%	483,750	435,421	11.1%
LAKE FOREST	44	17	158.8%	981,211	1,126,324	-12.9%	775,000	1,070,000	-27.6%
LAKE IN THE HILLS	29	11	163.6%	252,646	253,173	-0.2%	247,525	260,000	-4.8%
LAKE VILLA- LINDENHURST	53	21	152.4%	228,616	209,500	9.1%	220,000	192,000	14.6%
LAKELAKE-CRYSTAL LAKE	97	40	142.5%	270,704	259,090	4.5%	240,000	238,250	0.7%
LINCOLNSHIRE	9	3	200.0%	548,500	523,000	4.9%	510,000	427,500	19.3%
LINCOLNWOOD	14	4	250.0%	423,343	482,500	-12.3%	403,500	507,500	-20.5%
LONG GROVE-LAKE ZURICH- HAWTHORN W	61	28	117.9%	433,179	436,290	-0.7%	415,000	418,250	-0.8%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	93	35	165.7%	220,393	203,488	8.3%	210,000	170,000	23.5%
METTAWA	0	0	0.0%	0	0	0.0%	0	0	0.0%
MORTON GROVE	41	13	215.4%	336,002	292,553	14.9%	310,000	295,000	5.1%
MT. PROSPECT	50	22	127.3%	372,211	310,455	19.9%	324,750	289,500	12.2%
MUNDELEIN	30	13	130.8%	256,159	288,843	-11.3%	250,125	329,500	-24.1%
NAPERVILLE	161	65	147.7%	484,084	495,473	-2.3%	425,000	449,000	-5.3%
NILES	28	8	250.0%	313,695	336,925	-6.9%	301,250	336,500	-10.5%
NORTH CHICAGO	6	4	50.0%	107,983	66,600	62.1%	97,500	62,750	55.4%
NORTHBROOK	30	12	150.0%	583,317	756,529	-22.9%	522,500	615,000	-15.0%
NORTHFIELD	14	4	250.0%	899,793	769,625	16.9%	720,500	670,000	7.5%
OAKWOOD HILLS - CARY	27	13	107.7%	249,089	261,885	-4.9%	233,000	245,000	-4.9%
PALATINE	46	27	70.4%	317,443	372,574	-14.8%	303,000	325,000	-6.8%
PARK CITY -WAUKEGAN	50	23	117.4%	137,853	137,378	0.3%	133,000	138,900	-4.2%
PARK RIDGE	44	27	63.0%	498,183	427,152	16.6%	472,500	399,000	18.4%
PRAIRIE VIEW	0	0	100.0%	0	0	100.0%	0	0	100.0%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
PROSPECT HEIGHTS	10	6	66.7%	342,450	306,417	11.8%	343,750	290,000	18.5%
ROLLING MEADOWS	18	5	260.0%	262,000	244,950	7.0%	247,500	200,000	23.8%
ROUND LAKE	58	25	132.0%	184,919	141,988	30.2%	184,000	130,000	41.5%
SCHAUMBURG	54	17	217.6%	320,364	338,618	-5.4%	294,000	312,000	-5.8%
SKOKIE	47	25	88.0%	325,190	340,856	-4.6%	325,000	347,500	-6.5%
STREAMWOOD	42	15	180.0%	218,089	221,853	-1.7%	206,450	198,000	4.3%
SYCAMORE	26	13	100.0%	215,133	231,536	-7.1%	201,000	232,500	-13.5%
VERNON HILLS	22	6	266.7%	386,877	475,417	-18.6%	390,000	481,250	-19.0%
WADSWORTH - OLD MILL CREEK	10	2	400.0%	324,600	358,500	-9.5%	287,500	358,500	-19.8%
WAUCONDA	27	11	145.5%	263,977	245,309	7.6%	249,000	246,000	1.2%
WHEELING	15	3	400.0%	238,927	300,167	-20.4%	234,500	330,000	-28.9%
WILMETTE	35	13	169.2%	725,616	819,769	-11.5%	620,000	679,000	-8.7%
WINNETKA	26	10	160.0%	1,215,181	932,300	30.3%	1,064,450	832,500	27.9%
WINTHROP HARBOR	9	2	350.0%	168,633	162,500	3.8%	164,000	162,500	0.9%
ZION	43	18	138.9%	115,172	133,454	-13.7%	114,900	128,500	-10.6%

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NorthShore - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	100	97	114	315,071	293,282	277,915	299,985	280,440	265,776
Feb	99	100	120	325,966	287,249	315,368	314,708	275,303	302,229
Mar	154	137		291,051	311,521		280,503	300,798	
Apr	190	195		320,916	326,338		311,949	316,098	
May	246	250		308,621	296,782		298,639	287,427	
Jun	221	247		305,885	315,032		296,034	305,331	
Jul	212	216		299,575	319,191		290,732	307,662	
Aug	204	201		310,043	310,450		297,092	299,190	
Sep	163	176		312,740	301,168		300,405	290,634	
Oct	141	186		317,238	305,498		304,762	294,272	
Nov	139	136		341,505	296,847		327,436	285,175	
Dec	119	144		306,749	313,139		294,397	301,526	
TOTAL	2,043	2,133		317,258	315,077		299,448	297,016	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	87	89	116	264,500	249,000	245,000	250,000	241,000	229,250
Feb	110	85	124	299,000	244,950	262,500	277,500	230,000	243,000
Mar	89	100		249,900	250,000		245,000	240,000	
Apr	84	87		287,000	289,000		275,000	279,000	
May	68	85		279,000	249,950		268,500	241,250	
Jun	58	80		259,900	275,000		250,000	265,000	
Jul	54	73		264,906	285,000		256,250	266,500	
Aug	80	68		280,000	270,000		273,989	260,500	
Sep	69	89		269,900	259,000		260,000	253,250	
Oct	80	78		269,000	264,950		250,000	253,500	
Nov	72	94		280,000	285,175		271,000	251,875	
Dec	88	92		259,900	249,499		250,000	240,750	
TOTAL	76	84		275,000	269,000		258,000	251,875	

Barrington - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	14	5	3	236,607	280,320	254,966	223,992	263,440	248,800
Feb	5	4	12	270,580	215,900	289,363	260,000	207,225	280,485
Mar	9	8		237,955	294,486		227,611	285,061	
Apr	14	7		301,514	271,742		289,294	260,857	
May	14	15		234,221	312,065		227,482	303,083	
Jun	23	17		324,282	285,000		315,601	274,205	
Jul	14	12		265,828	308,709		256,160	295,590	
Aug	11	10		296,145	310,979		279,227	291,691	
Sep	7	13		328,612	290,568		316,569	278,876	
Oct	5	15		276,894	299,073		275,729	284,638	
Nov	7	6		316,085	314,481		308,628	303,665	
Dec	8	41		265,075	543,278		258,437	508,854	
TOTAL	133	123		280,285	293,258		270,384	281,640	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	124	126	223	227,750	269,000	220,000	211,500	261,000	219,900
Feb	130	83	120	264,900	219,350	314,500	255,000	202,000	297,000
Mar	151	107		215,000	289,500		210,000	275,000	
Apr	117	102		283,000	230,000		267,500	222,000	
May	111	94		207,450	319,000		202,000	305,000	
Jun	83	145		300,000	285,000		285,000	275,000	
Jul	78	44		260,850	266,250		252,500	258,750	
Aug	47	153		235,000	287,500		222,500	268,250	
Sep	101	136		265,000	255,000		255,000	246,000	
Oct	38	78		185,000	249,900		182,500	230,000	
Nov	69	116		359,000	302,500		350,000	285,000	
Dec	110	228		234,950	475,000		232,500	452,000	
TOTAL	97	112		262,000	264,900		250,000	257,000	

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

Attached Single Family									
TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
ALGONQUIN	14	4	250.0%	187,950	206,745	-9.1%	178,750	213,495	-16.3%
ANTIOCH	2	0	0.0%	183,500	0	0.0%	183,500	0	0.0%
ARLINGTON HEIGHTS	45	29	55.2%	183,444	182,340	0.6%	162,000	153,000	5.9%
BARRINGTON AREA	15	5	200.0%	274,148	263,440	4.1%	280,000	261,000	7.3%
BARTLETT	15	9	66.7%	212,440	216,658	-1.9%	209,000	230,000	-9.1%
BEACH PARK	5	1	400.0%	141,900	117,000	21.3%	143,500	117,000	22.6%
BUFFALO GROVE	51	17	200.0%	203,139	180,353	12.6%	205,000	172,000	19.2%
CAROL STREAM	18	7	157.1%	188,581	176,214	7.0%	190,450	175,000	8.8%
CARPENTERSVILLE	15	12	25.0%	141,600	143,821	-1.5%	146,000	150,750	-3.2%
CHICAGO - ALBANY PARK	15	10	50.0%	267,133	200,475	33.3%	183,500	199,250	-7.9%
CHICAGO - DUNNING	11	7	57.1%	166,873	167,071	-0.1%	160,000	168,000	-4.8%
CHICAGO - EDGEWATER	68	49	38.8%	218,656	241,723	-9.5%	193,250	200,000	-3.4%
CHICAGO - IRVING PARK	26	11	136.4%	244,369	208,676	17.1%	221,000	228,000	-3.1%
CHICAGO - LAKE VIEW	190	72	163.9%	396,541	394,431	0.5%	351,632	348,750	0.8%
CHICAGO - LINCOLN PARK	115	40	187.5%	604,341	525,913	14.9%	545,000	490,000	11.2%
CHICAGO - LINCOLN SQUARE	32	22	45.5%	334,388	274,133	22.0%	280,500	250,613	11.9%
CHICAGO - LOGAN SQUARE	56	26	115.4%	426,871	414,073	3.1%	417,500	366,500	13.9%
CHICAGO - LOOP	67	33	103.0%	395,578	488,356	-19.0%	320,000	340,000	-5.9%
CHICAGO - NEAR NORTH SIDE	241	106	127.4%	615,604	735,099	-16.3%	405,000	457,000	-11.4%
CHICAGO - NEAR SOUTH SIDE	66	30	120.0%	427,515	388,263	10.1%	380,000	341,500	11.3%
CHICAGO - NEAR WEST SIDE	101	49	106.1%	421,670	559,599	-24.6%	360,000	490,000	-26.5%
CHICAGO - PORTAGE PARK	18	1	1700.0%	194,463	149,000	30.5%	148,750	149,000	-0.2%
CHICAGO - ROGERS PARK	53	15	253.3%	176,338	162,427	8.6%	163,000	150,000	8.7%
CHICAGO - UPTOWN	65	44	47.7%	288,061	230,703	24.9%	290,000	197,500	46.8%
CHICAGO - WEST RIDGE	44	17	158.8%	151,686	159,265	-4.8%	131,750	122,500	7.6%
CHICAGO - WEST TOWN	166	54	207.4%	533,485	510,605	4.5%	513,785	486,250	5.7%
DEERFIELD	10	6	66.7%	262,585	270,513	-2.9%	254,425	240,788	5.7%
DEKALB	7	1	600.0%	139,821	162,000	-13.7%	141,000	162,000	-13.0%
DES PLAINES	57	31	83.9%	184,153	180,945	1.8%	175,000	170,000	2.9%
ELGIN	58	19	205.3%	167,179	153,721	8.8%	166,000	157,000	5.7%
ELK GROVE VILLAGE	25	5	400.0%	169,340	195,620	-13.4%	170,000	206,000	-17.5%
EVANSTON	61	27	125.9%	255,194	238,422	7.0%	230,000	231,000	-0.4%
FOX LAKE	12	4	200.0%	125,333	86,846	44.3%	124,600	80,000	55.8%
GLENCOE	0	1	-100.0%	0	250,000	-100.0%	0	250,000	-100.0%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
GOLF-GLENVIEW	34	11	209.1%	324,535	359,707	-9.8%	243,500	365,000	-33.3%
GREEN OAKS-LIBERTYVILLE	10	8	25.0%	331,327	332,617	-0.4%	315,000	313,000	0.6%
GREENWOOD- WOODSTOCK	10	7	42.9%	126,040	183,214	-31.2%	123,950	169,000	-26.7%
GURNEE	20	7	185.7%	153,280	161,714	-5.2%	151,950	159,000	-4.4%
HAINESVILLE-GRAYSLAKE	26	8	225.0%	163,238	160,313	1.8%	152,000	163,750	-7.2%
HANOVER PARK	27	13	107.7%	171,746	162,777	5.5%	154,500	160,450	-3.7%
HIGHLAND PARK	13	7	85.7%	303,827	361,429	-15.9%	240,000	346,000	-30.6%
HIGHWOOD	1	1	0.0%	150,000	149,500	0.3%	150,000	149,500	0.3%
HOFFMAN ESTATES	21	16	31.3%	161,548	191,831	-15.8%	167,000	213,950	-21.9%
INVERNESS	1	1	0.0%	380,000	396,000	-4.0%	380,000	396,000	-4.0%
ISLAND LAKE	8	4	100.0%	135,325	138,600	100.0%	131,000	140,500	100.0%
LAKE BLUFF	5	3	66.7%	197,500	156,833	25.9%	205,000	145,000	41.4%
LAKE FOREST	8	5	60.0%	511,694	485,900	5.3%	539,325	365,000	47.8%
LAKE IN THE HILLS	17	6	183.3%	172,856	193,358	-10.6%	176,900	163,500	8.2%
LAKE VILLA- LINDENHURST	5	3	66.7%	145,000	138,633	4.6%	141,000	134,900	4.5%
LAKELAKE-CRYSTAL LAKE	21	5	320.0%	174,337	125,500	38.9%	172,000	127,000	35.4%
LINCOLNSHIRE	2	1	100.0%	350,000	250,000	40.0%	350,000	250,000	40.0%
LINCOLNWOOD	4	3	33.3%	198,750	174,000	14.2%	197,500	190,000	3.9%
LONG GROVE-LAKE ZURICH- HAWTHORN W	8	3	166.7%	238,750	259,300	-7.9%	231,250	309,900	-25.4%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	17	11	54.5%	129,518	136,875	-5.4%	137,500	142,500	-3.5%
MORTON GROVE	17	7	142.9%	282,570	188,179	50.2%	295,000	179,000	64.8%
MT. PROSPECT	34	12	183.3%	173,279	160,983	7.6%	155,000	147,100	5.4%
MUNDELEIN	11	6	83.3%	181,545	168,500	7.7%	190,000	161,500	17.6%
NAPERVILLE	87	36	141.7%	213,829	228,994	-6.6%	195,000	197,500	-1.3%
NILES	20	3	566.7%	230,454	203,667	13.2%	237,750	215,000	10.6%
NORTHBROOK	33	13	153.8%	327,486	337,283	-2.9%	304,900	288,000	5.9%
NORTHFIELD	6	1	500.0%	212,583	200,000	6.3%	209,000	200,000	4.5%
OAKWOOD HILLS - CARY	14	3	366.7%	166,314	151,000	10.1%	166,500	155,000	7.4%
PALATINE	76	37	105.4%	189,875	174,095	9.1%	178,000	171,000	4.1%
PARK CITY -WAUKEGAN	2	2	0.0%	94,000	135,500	-30.6%	94,000	135,500	-30.6%
PARK RIDGE	17	3	466.7%	373,531	336,667	10.9%	310,000	340,000	-8.8%
PROSPECT HEIGHTS	17	11	54.5%	188,597	154,614	22.0%	149,000	125,750	18.5%
ROLLING MEADOWS	23	8	187.5%	150,049	161,191	-6.9%	125,000	165,000	-24.2%
ROUND LAKE	30	11	172.7%	137,465	123,600	11.2%	138,750	137,500	0.9%
SCHAUMBURG	105	36	191.7%	178,169	184,247	-3.3%	165,000	165,500	-0.3%
SKOKIE	28	9	211.1%	211,514	199,389	6.1%	203,500	185,000	10.0%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

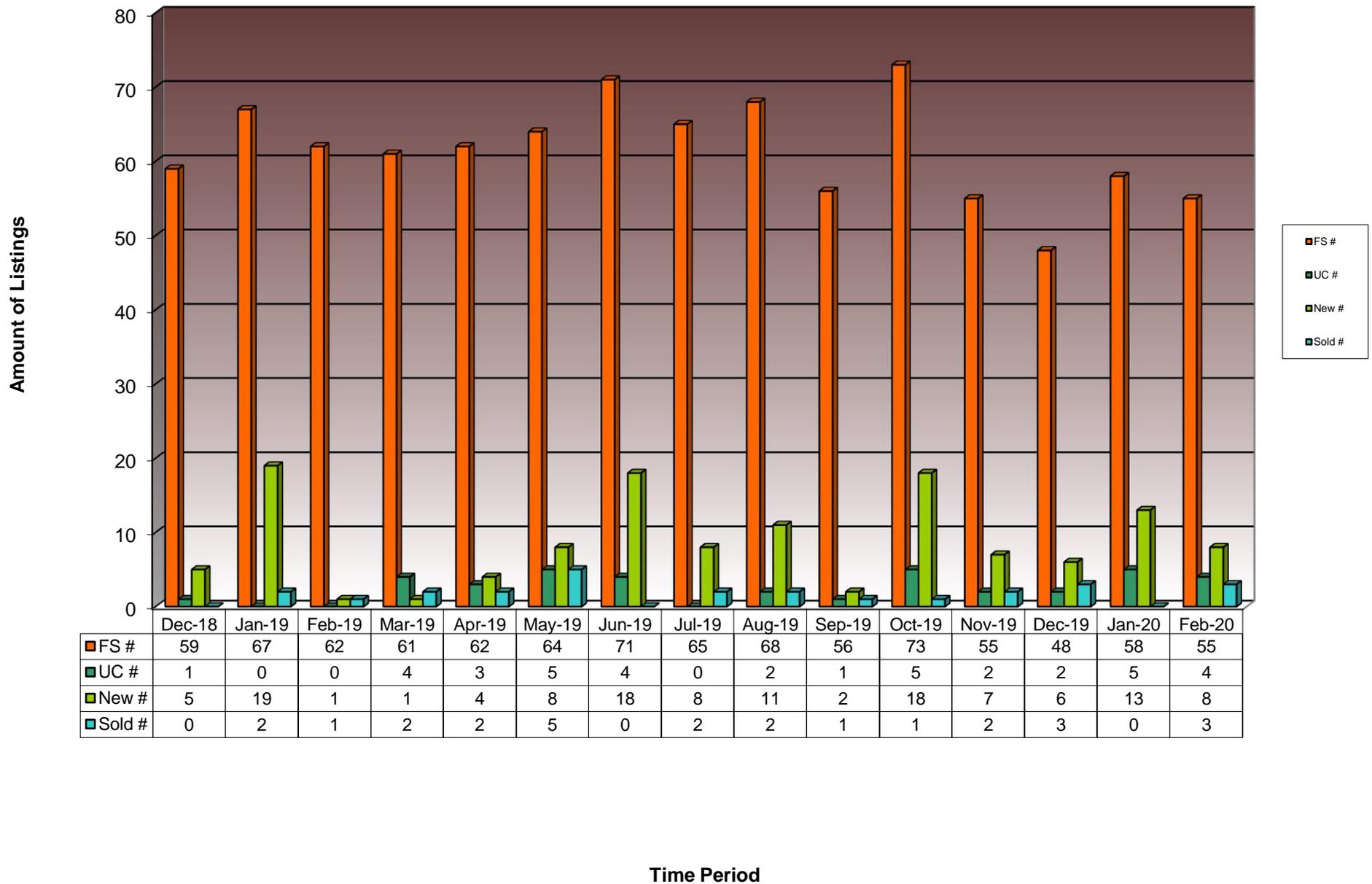
	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
STREAMWOOD	33	22	50.0%	156,852	155,145	1.1%	145,000	158,000	-8.2%
SYCAMORE	14	8	75.0%	147,293	159,500	-7.7%	134,000	145,000	-7.6%
VERNON HILLS	25	9	177.8%	181,316	231,961	-21.8%	170,000	220,000	-22.7%
WADSWORTH - OLD MILL CREEK	2	3	-33.3%	174,000	142,167	22.4%	174,000	141,000	23.4%
WAUCONDA	2	6	-66.7%	98,500	211,983	-53.5%	98,500	187,500	-47.5%
WHEELING	33	14	135.7%	188,676	182,714	3.3%	169,000	185,000	-8.6%
WILMETTE	8	1	700.0%	288,465	557,500	-48.3%	319,360	557,500	-42.7%
WINNETKA	4	1	300.0%	386,750	330,000	17.2%	357,500	330,000	8.3%
ZION	0	0	0.0%	0	0	0.0%	0	0	0.0%

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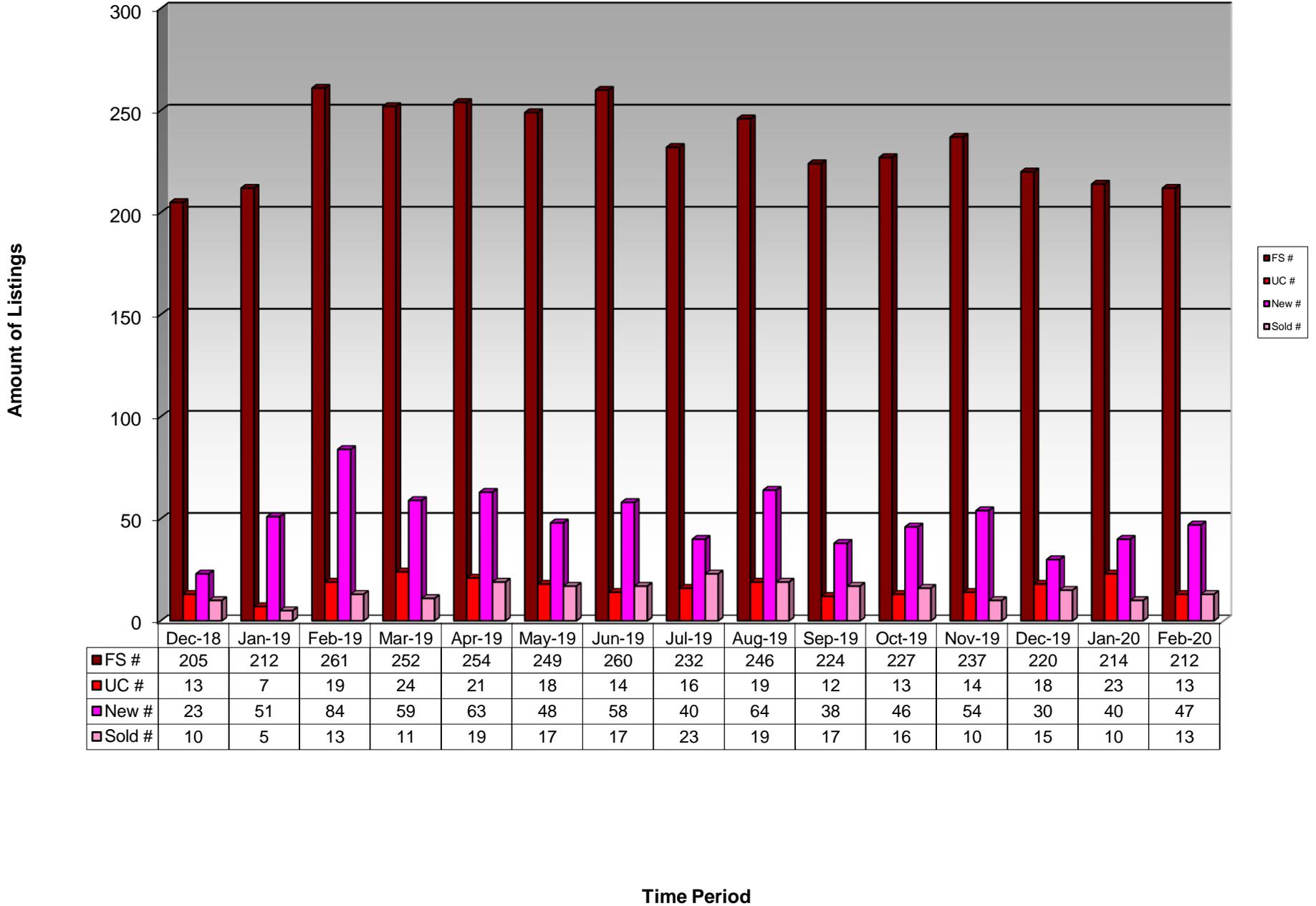
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Barrington Area New Construction for All Property Types



These chart shows new construction data for the past fifteen months th number of new homes Barrington for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

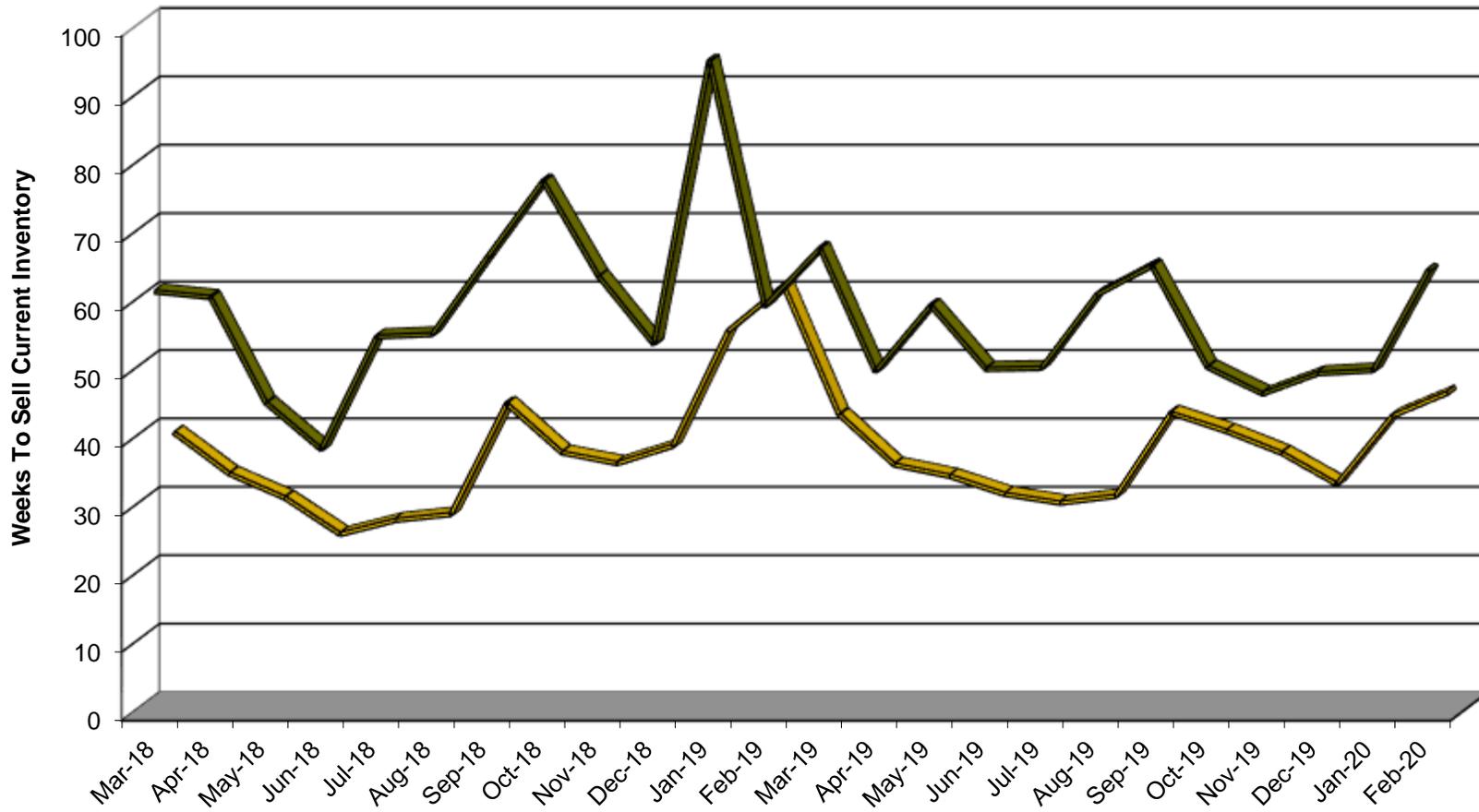
North Shore Area New Construction for All Property Types



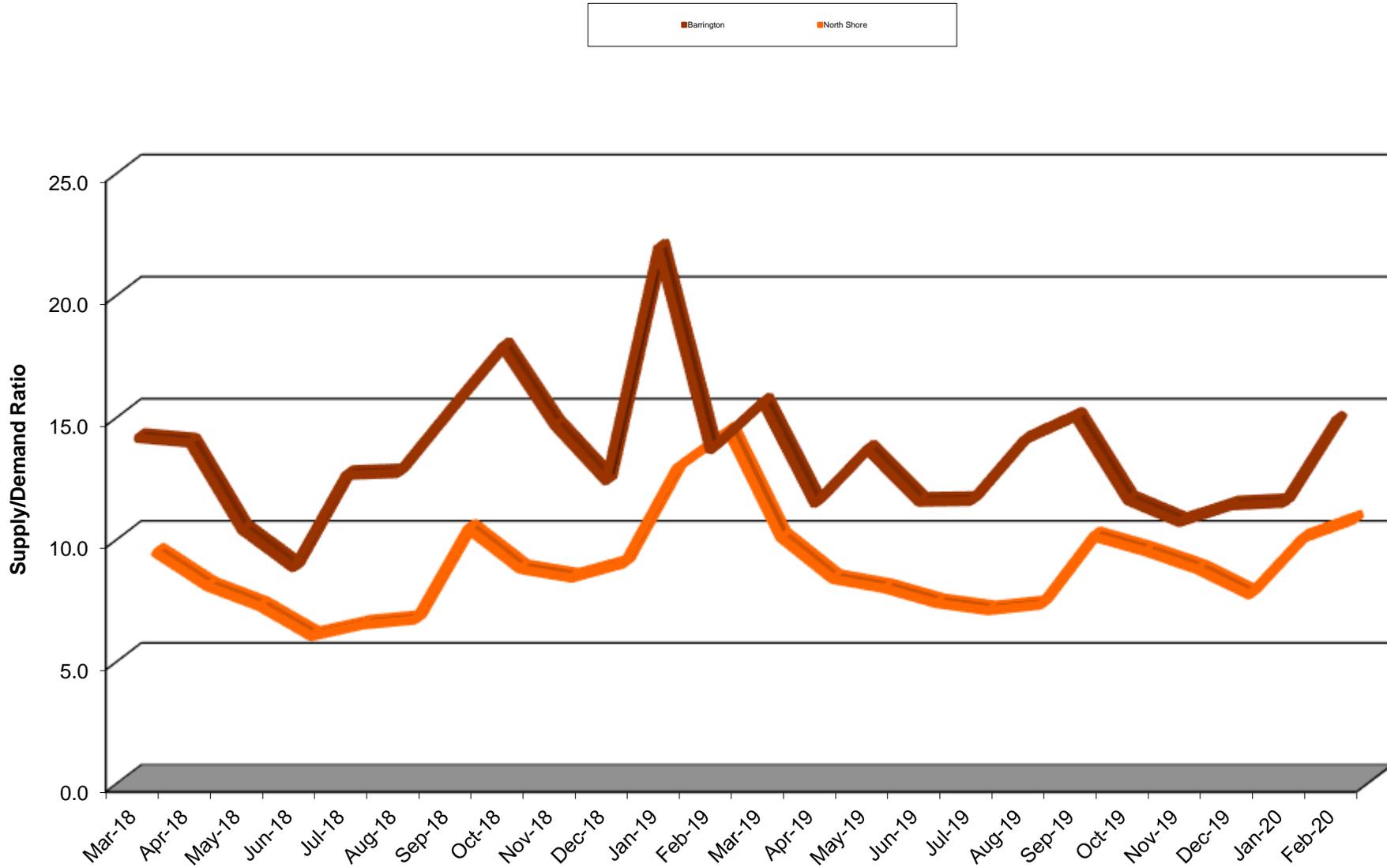
These chart shows new construction data for the past fifteen months th number of new homes in the North Shore area for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

NSBAR Absorption Rate for Detached Single Family Homes

■ Barrington ■ NorthShore

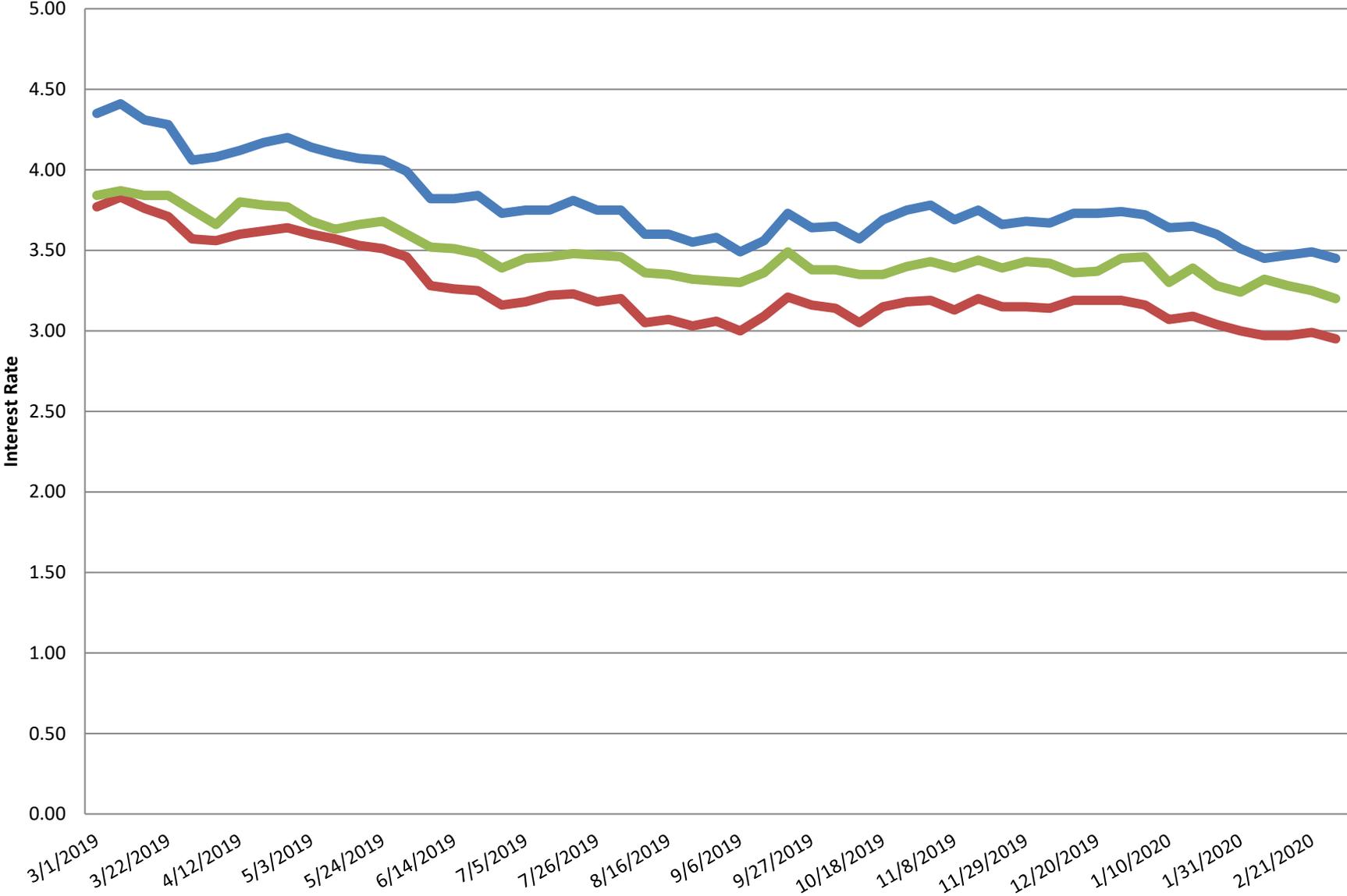


NSBAR Supply Demand Ratio for Single Family Homes



The numbers in the chart represent the ratio of the number of homes for sale to the number of homes sold. The higher the S/D ratio, the more supply there is relative to demand. Optimal S/D ratio is 6.0. Produced by NSBAR from information in MRED

Historical Mortgage Rates



Glossary of Terms and Abbreviations

Absorption Rate:

Absorption rates are used to determine the amount of weeks that it will take to sell the current inventory at the present rate of sales.

Twenty six weeks is considered neutral. When the absorption is rate is higher than 26 weeks, it is considered a buyer's market and sale prices become stagnant. When the rate is lower, homes are selling faster and sales prices increase.

To formulate Absorption Rate you need to know 2 figures.

- 1) How many listings are currently on the market?
- 2) How many listings sold last month?

Then

- A.) Multiple the number of solds last month by 12 (months).
- B.) Divided by the current listings equals # of Units that would sell each week.
- C.) Divide the # or units that should sell each week into the number available = absorption rate.

Supply Demand Ratio

The amount of homes for sales divided by the amount of sold properties for a given time period. When there are six active listings for every sold listing, the market is considered to be at its equilibrium, homes are being sold at the exact right price.

Listing

Listing in MRED - when the current titleholders of the property have signed an exclusive or exclusive right to sell agreement and the agreement is in effect with an MRED office.

Statuses for Active Listings

ACTV - An A

ctive listing is where an agreement and an owner of real property and a real estate agent, whereby the agent agrees to secure a buyer or tenant for specific property at a certain price and terms in return for a fee or commission.

BOMK - Back on Market: A listing previously showing Off-Market (Canceled, Closed, Expired, or Rented) status is now active again.

CTG - Contingent on a contract pending – A valid sales contract has been signed by a Buyer and Seller with provisions to be met before a contract can become binding.

CONTINGENCY FLAGS

A/I - Attorney Approval/Home Inspection

CTGO - Denotes other contingency that may apply. Call Listing Agent for specifics of contingency

FIN - Financing

*HC*** - Buyer has home to close. Code is followed by number of hours in kick out period

*HS*** - Buyer has home to sell. Code is followed by number of hours in kick out period

NEW - A New listing.

PCHG - Price Change: A listing showing a change in list price – new list price is required.

RACT Reactivate: A listing that was previously showing as Contingent, Pending or Temporarily Off-Market

TEMP - Active -Temporarily Off-Market (still listed) exclusive brokerage agreement in effect, property unable to be shown, except for reasonable restrictions noted on the listing in the showing instructions.

BOMK, NEW, PCHG & RACT - statuses will show on MRED® for 5 days (unless a status change is made to the listing) and then revert to an ACTV status.

OFF-MARKET LISTING

Closed property in MRED is when an active listing has been sold and the title has changed from the seller titleholder to the new title holder.

Expired listing in MRED is an active listing which has reached its expiration date and has moved from active status to expired and the listing agreement is no longer in effect.

Temporary off the market/withdrawn is a listing in MRED which still has a valid listing agreement but the titleholders have asked the property be taken out of MRED.

Cancelled listing in MRED is when seller titleholders and the real estate company have cancelled the listing agreement and the property is no longer for sale with that company.

OFF MARKET STATUSES

CANC - A Canceled listing - cancellation date is required

CLSD - A Closed listing - must be reported within 72 hours of closing. Selling Price, Contract Date, Closed Date, Seller's Concessions Y/N (if Y is entered, Seller's Concessions \$ amount is required (PNT)), and Selling Agent are required.

EXP - An Expired listing.

PEND - Pending: A fully executed purchase contract with no contingencies other than closing. Property must be placed in Pending in order to report it closed and show the correct Market Time. Requires entry/confirmation of the Contract Date and Selling Agent ID.

RNTD - Rented: Property type 6 only - requires Rental Date, Selling Agent and Rented Price.

Median Sale Price - The median price is the price that is midway between the least expensive and most expensive home sold in an area during a given period of time. During that time, half the buyers bought homes that cost more than the median price and half bought homes for less than the median price.

Average Sale Price - The average home price is the sum of prices of all homes sold in a certain area in a certain period, divided by the number of properties sold in the same area in that period.

Days On Market (DOM) or Market Time (MT) - The number of days a listing is active in a multiple listing service before it is entered into "pending" status. Pending status is when an offer has been accepted by the seller but the transaction is not yet closed. Many agents refer to "average days on market," which is derived by adding all the days on market of each listing and dividing by the number of listings. In a buyer's market, the DOM are generally higher because inventory takes longer to sell. In a seller's market, the DOM are fewer.

Additional Abbreviations:

FS= For Sale or Active Property

UC= Under Contract, Property under contract but has not had all contingencies met.

OLP = Original List Price

LP = List Price

LLP = Last List Price