

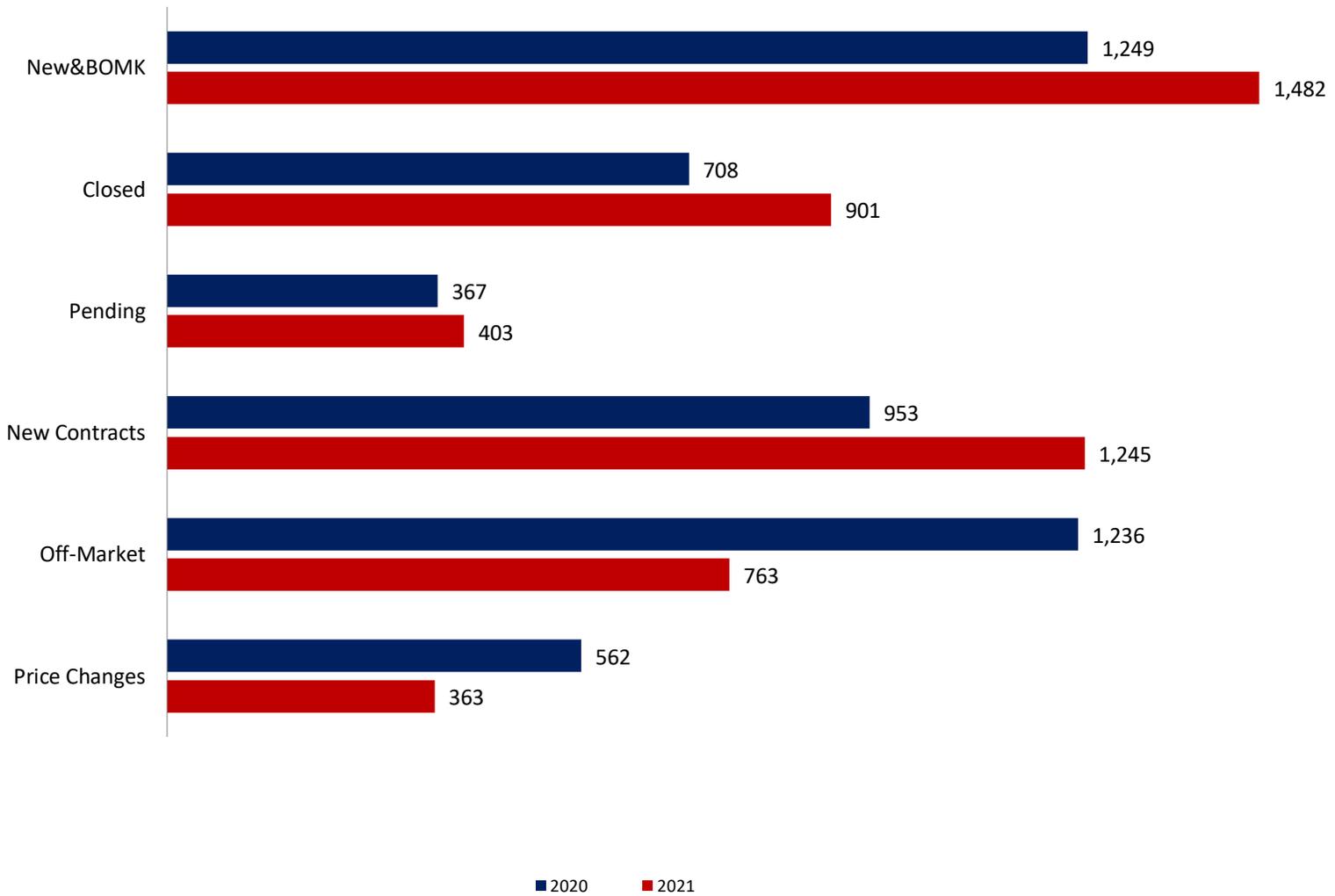


Legal

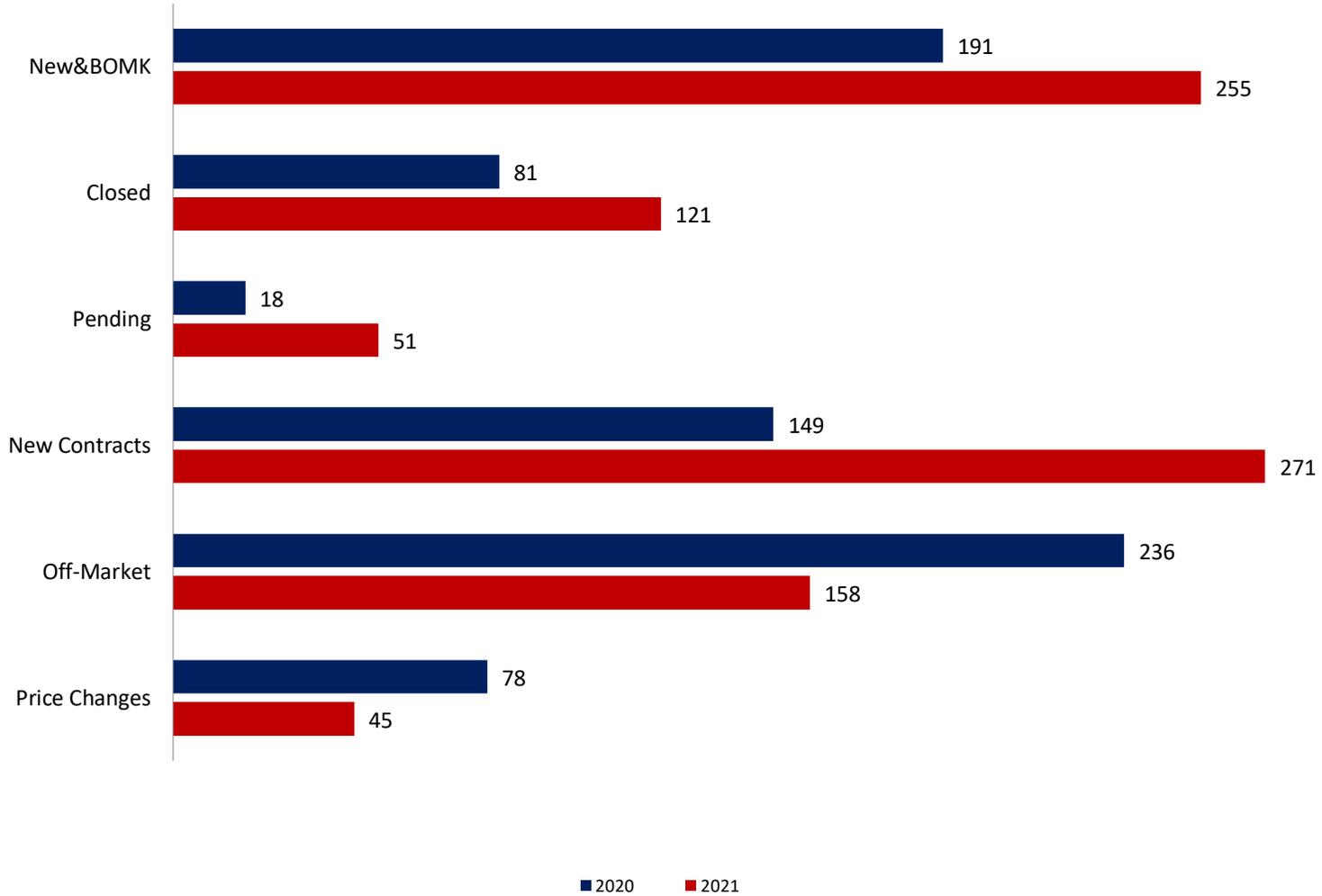
Legal Information

The following representations are based in whole or in part on data supplied by various participants in the Midwest Real Estate Data, LLC (MRED). Neither North Shore Barrington Association of Realtors (NSBAR) nor the Midwest Real Estate Data LLC guarantees, nor is in any way responsible for its accuracy. Data maintained by the Midwest Real Estate Data, LLC may not reflect all real estate activity in the market.

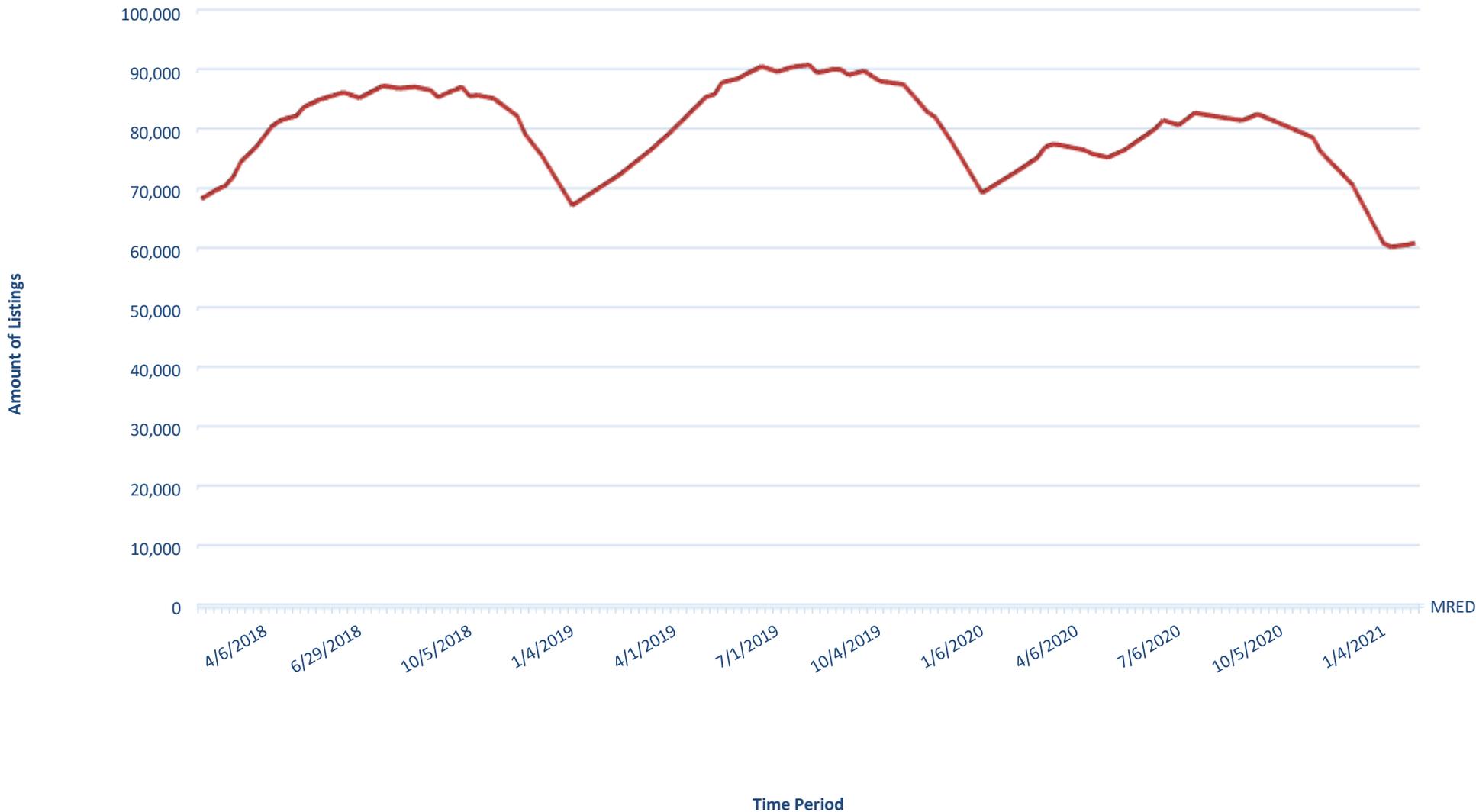
North Shore Area Quick Data



Barrington Area Quick Data

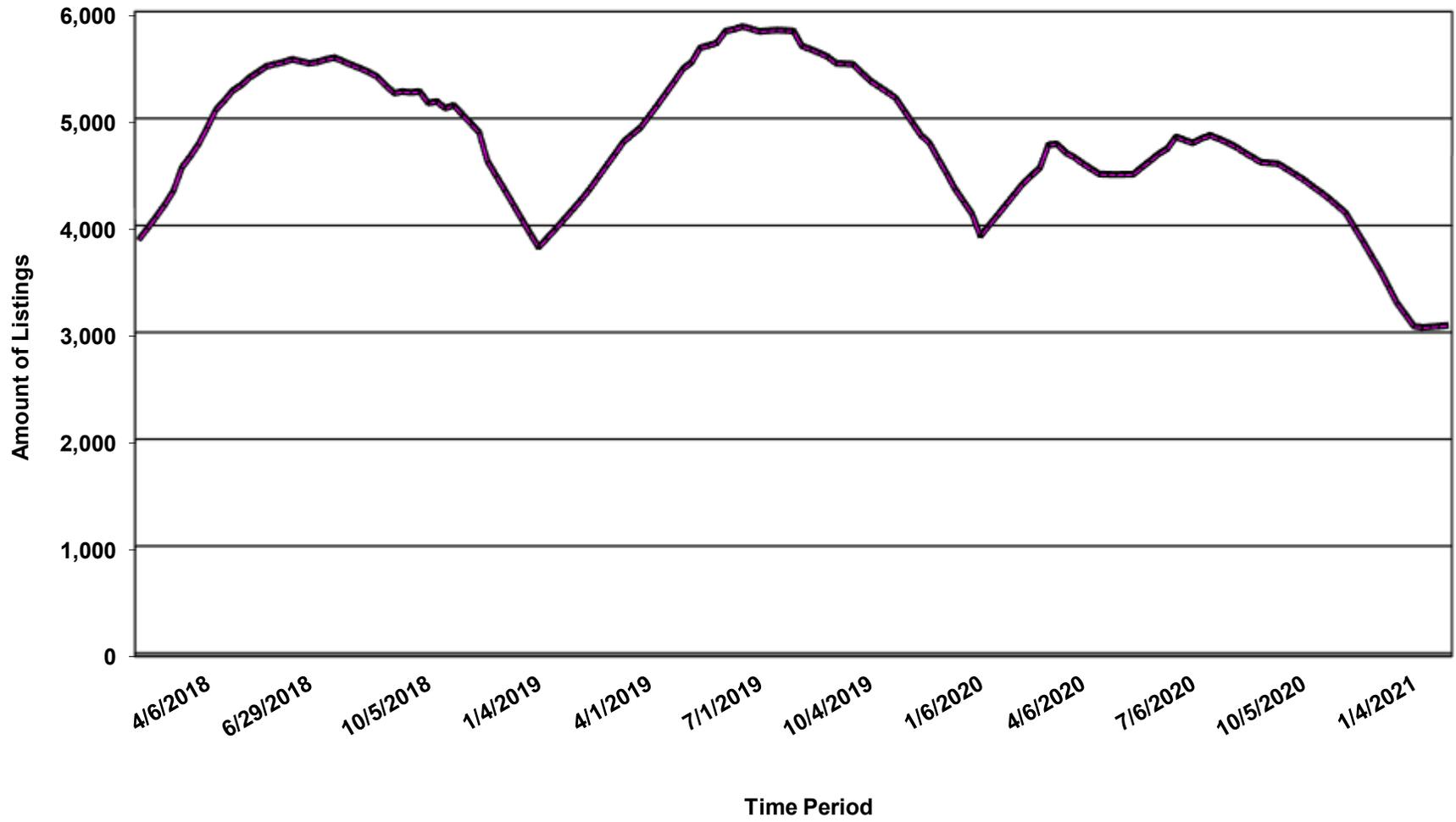


MRED Active Listngs All Property Types

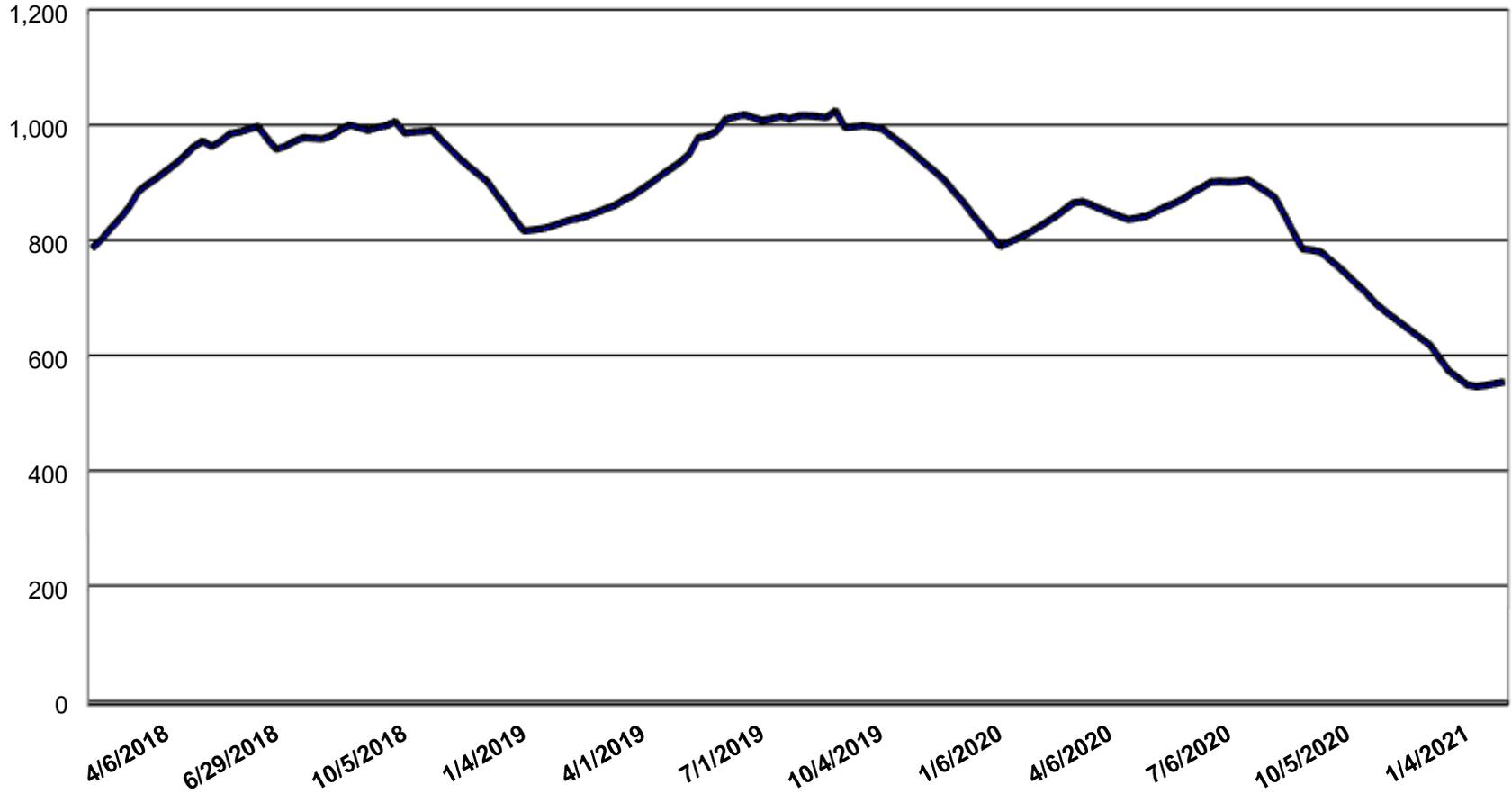


The tables show active listings for all MRED and NSBAR. The NSBAR actives are broken down between North Shore and Barrington.

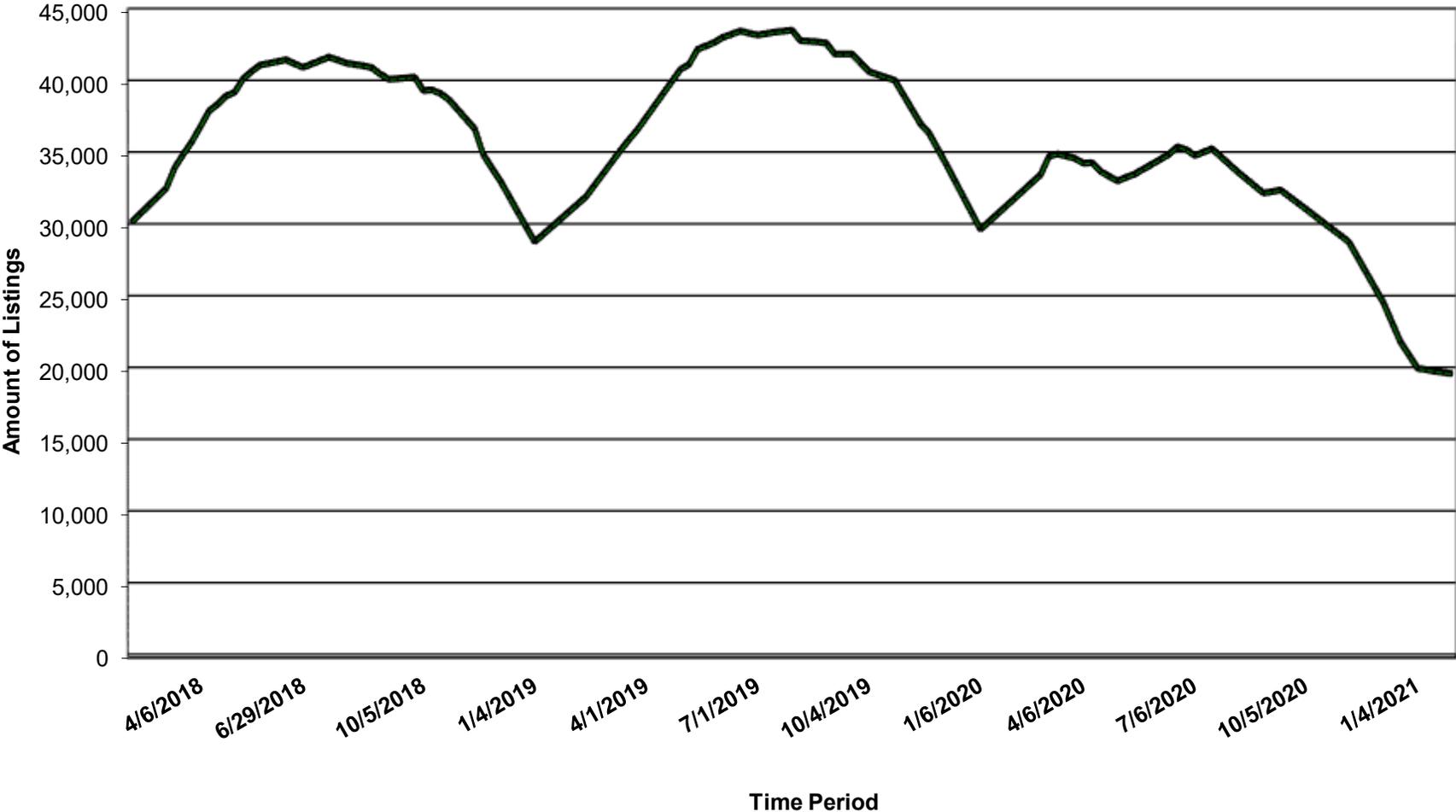
North Shore Area Active Listings All Property Types



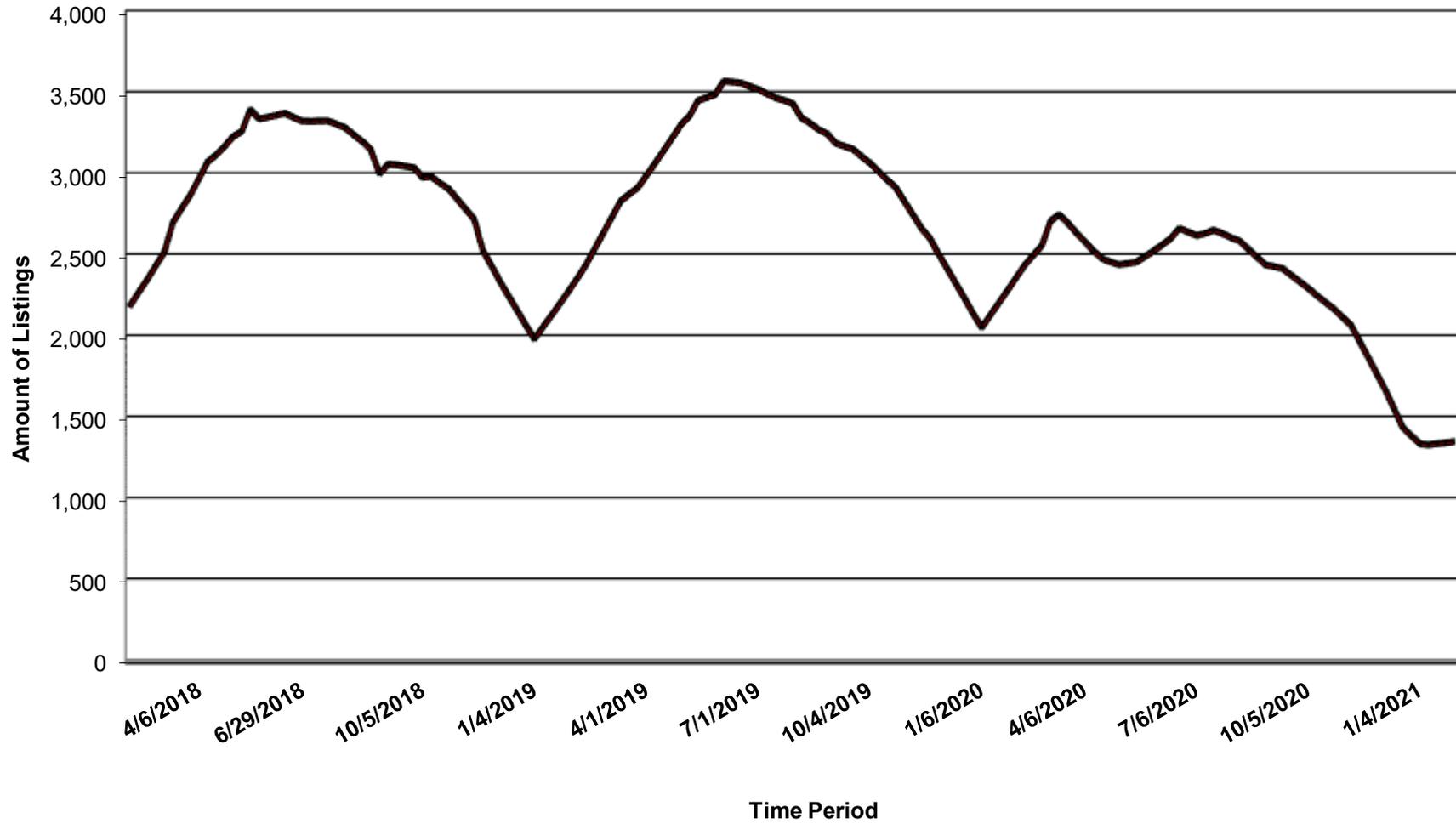
Barrington Area Active Listings - All Property Types



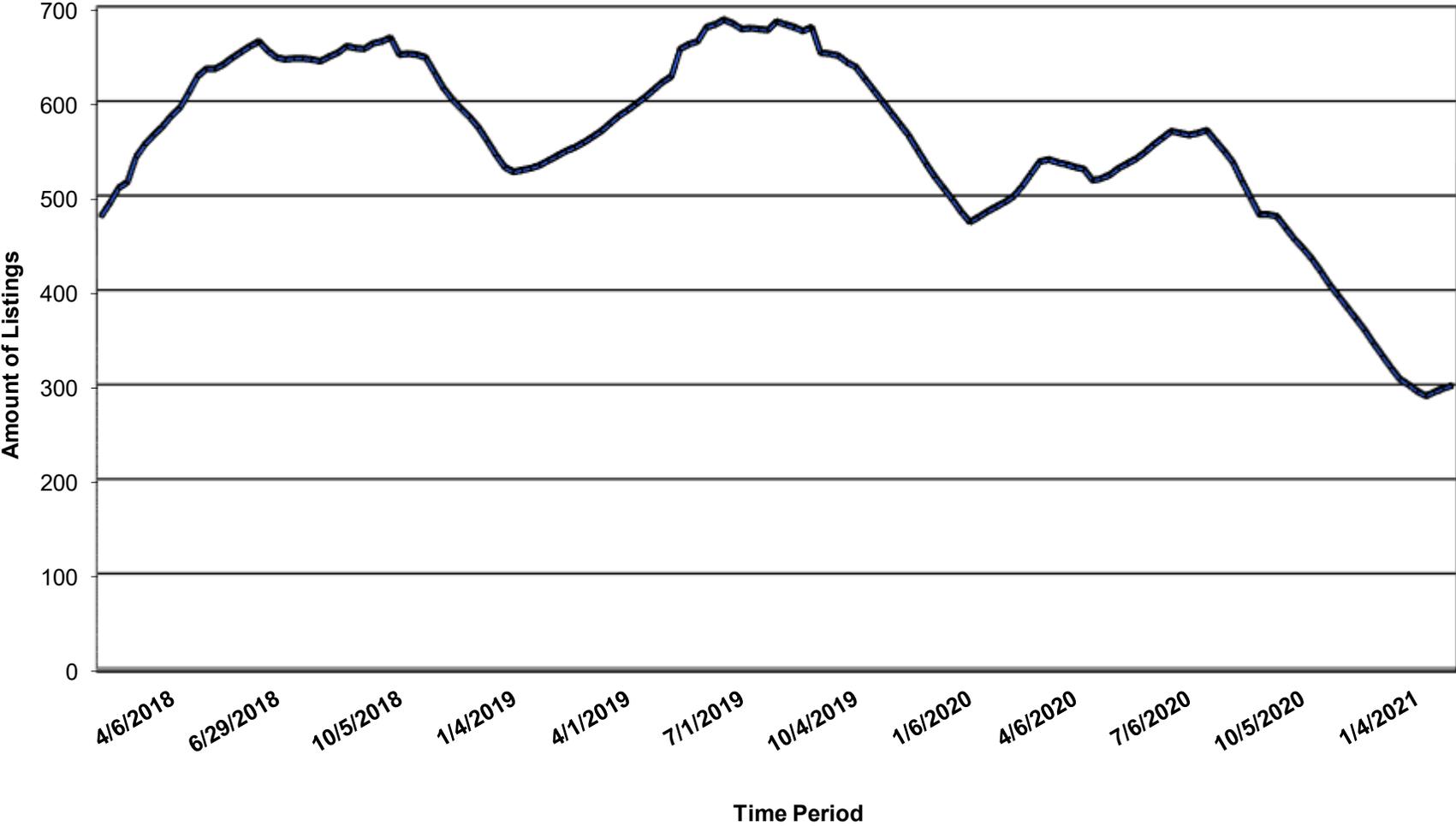
MRED Single Family Homes Active Listings (DE)



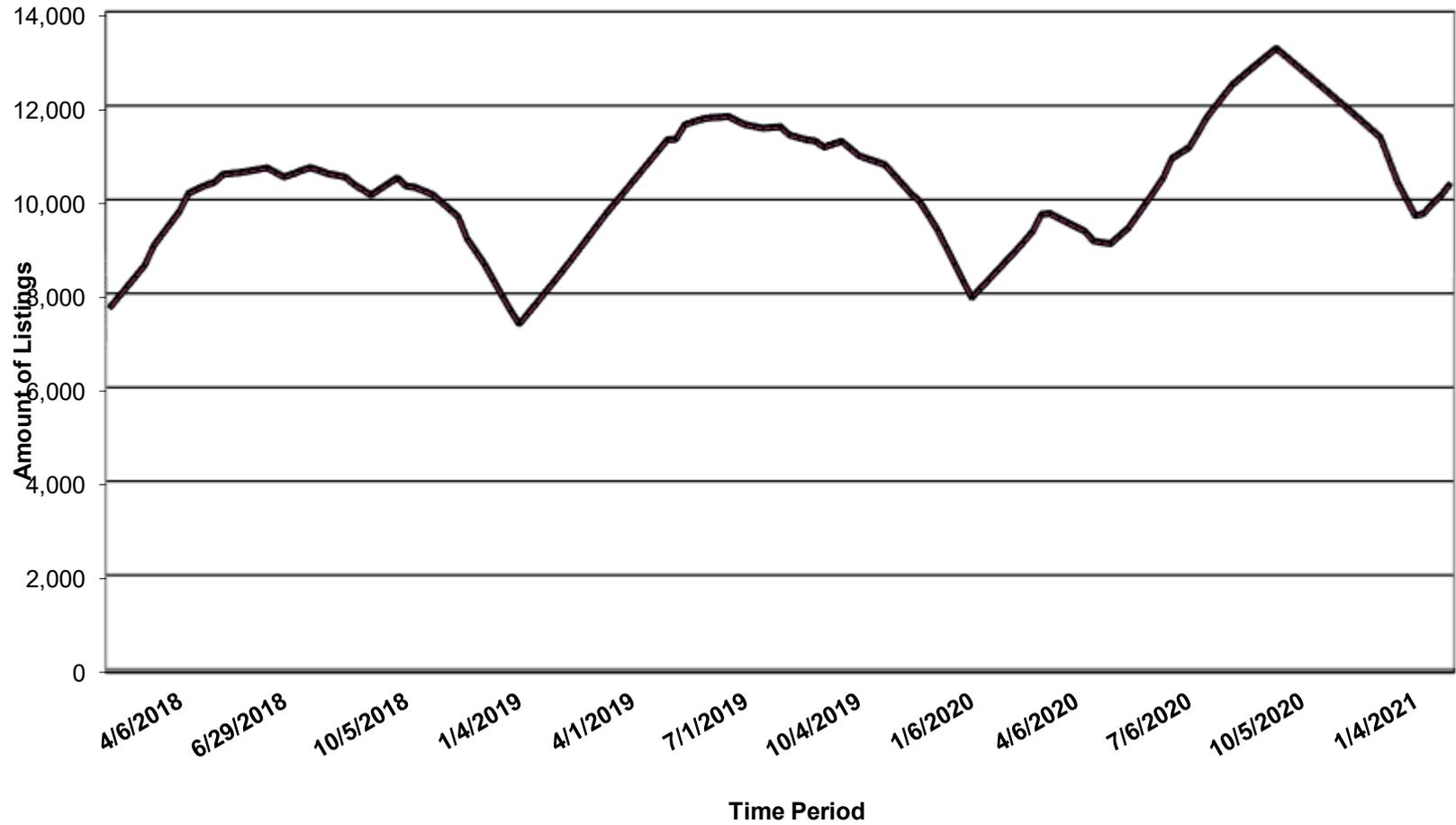
North Shore Area Single Family Homes Active Listings (DE)



Barrington Area Single Family Homes Active Listings (DE)

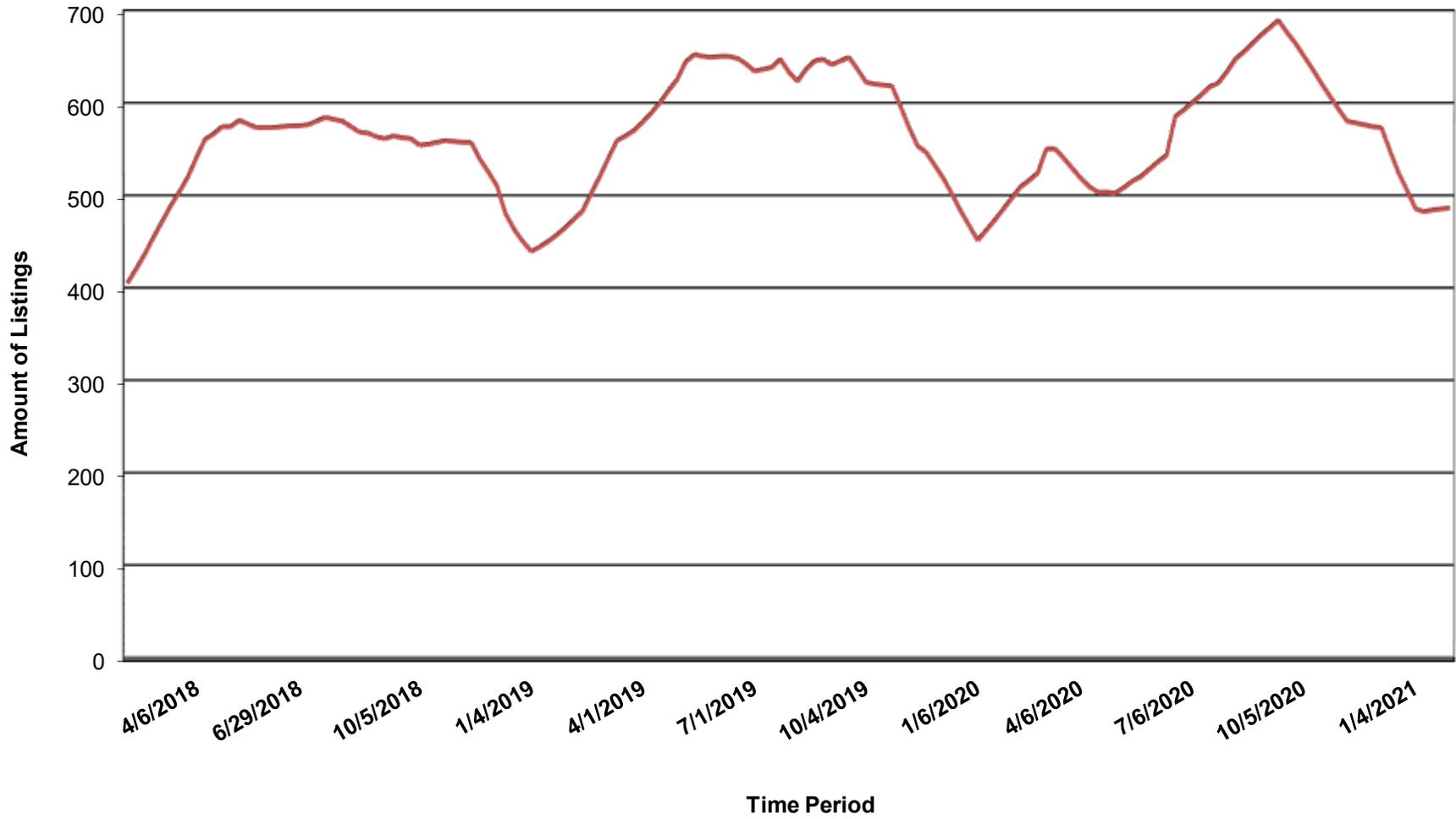


MRED Active Condo Listings(AT-C)



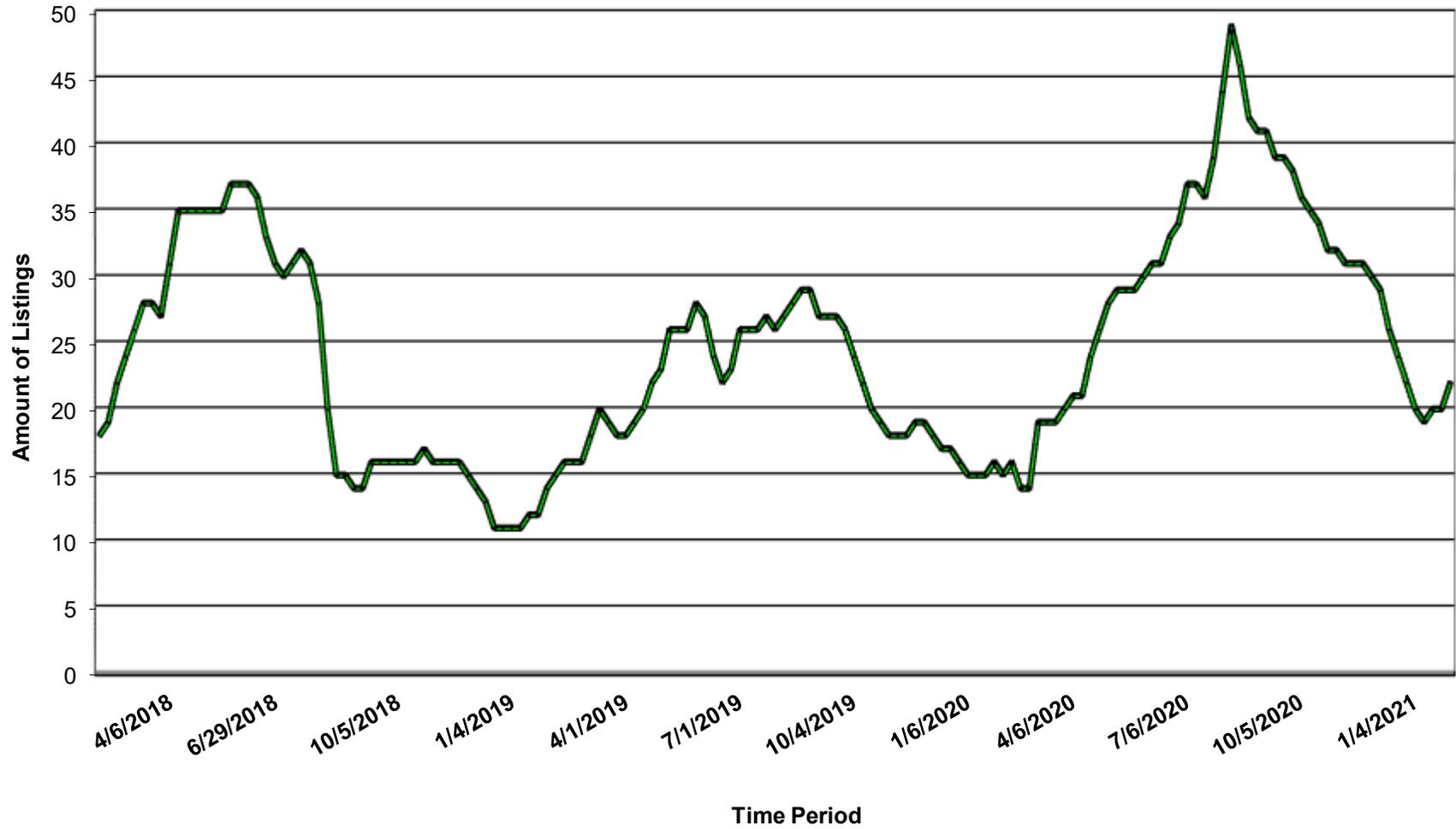
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

North Shore Area Active Condo Listings



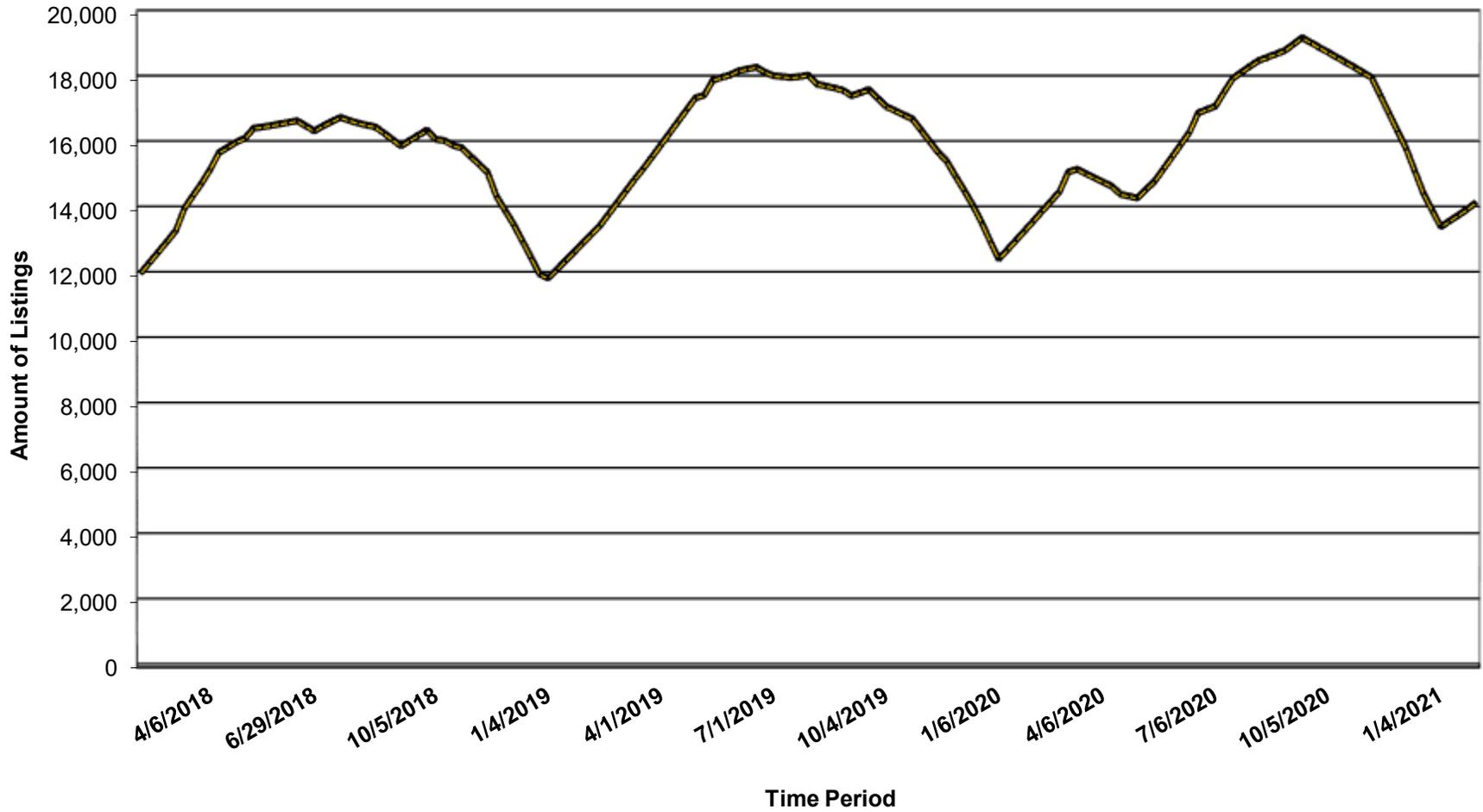
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

Barrington Area Active Condo Listings



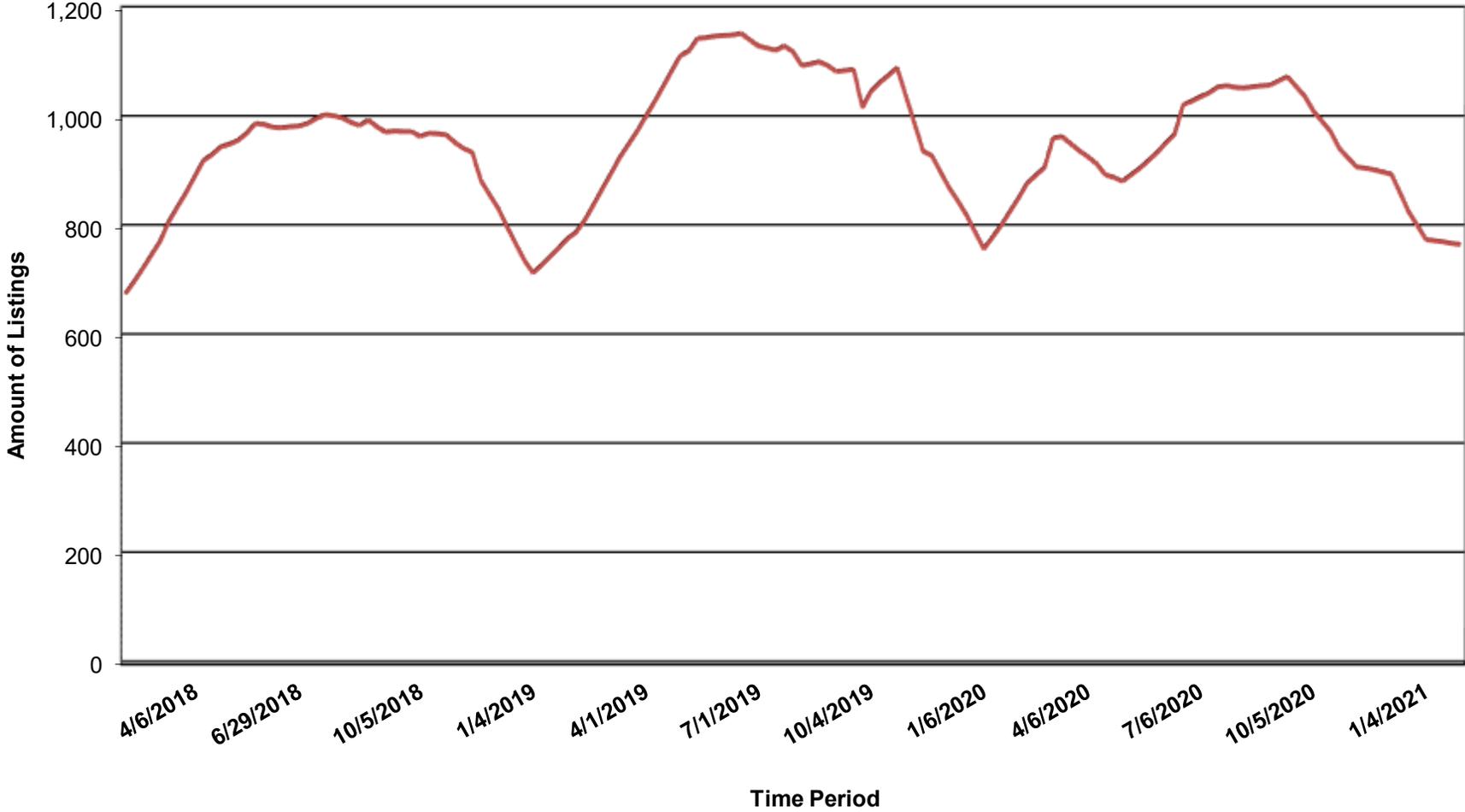
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

MRED Attached Active Listings



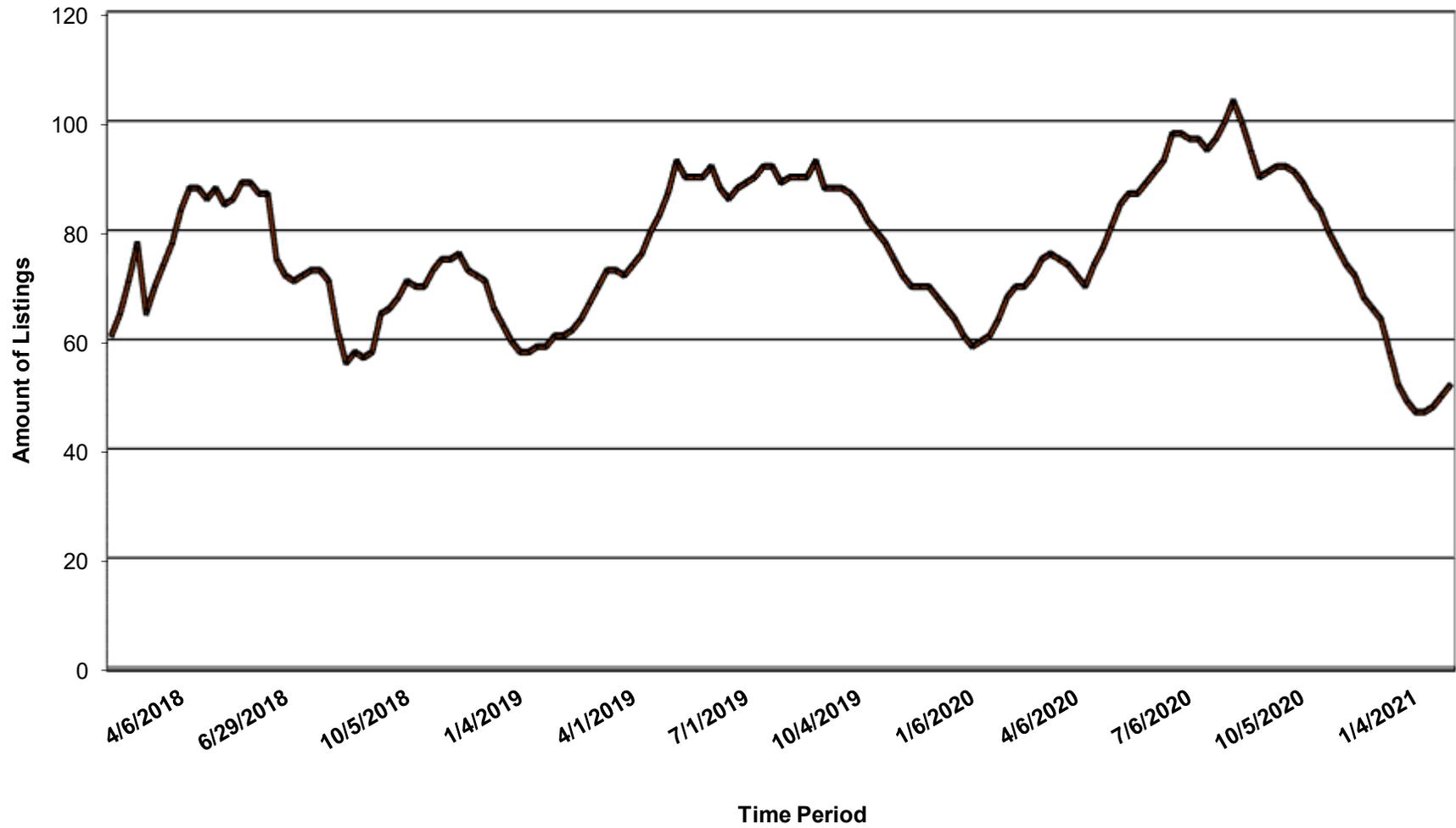
Information is for all types of properties listed under Attached, Property Type 2

North Shore Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

Barrington Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

NorthShore - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Detached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
	Jan	180	237	322	391,370	674,696	748,132	650,750	628,981
Feb	181	240	253	649,501	653,972	754,201	612,322	615,769	727,690
Mar	311	382		703,927	677,865		667,918	642,089	
Apr	420	352		718,987	696,821		686,108	658,267	
May	470	318		682,155	701,214		650,513	647,950	
Jun	503	434		748,054	777,224		706,014	736,421	
Jul	498	597		789,209	787,829		749,679	751,601	
Aug	460	682		752,758	838,693		715,382	799,572	
Sep	315	587		652,798	802,920		614,762	768,517	
Oct	319	578		691,071	813,153		653,355	778,530	
Nov	288	470		653,651	756,728		652,091	728,228	
Dec	280	464		625,955	744,742		590,114	712,851	
TOTAL	4,284	5,341	5,341	731,812	758,818		671,917	722,890	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
	Jan	141	158	106	549,450	519,000	596,950	520,000	490,000
Feb	144	164	128	499,900	537,000	585,000	488,000	514,000	570,000
Mar	138	160		519,000	537,000		500,000	517,500	
Apr	121	149		549,500	549,000		530,000	526,000	
May	115	120		550,000	595,000		530,500	540,000	
Jun	116	126		599,000	599,999		565,000	582,000	
Jul	90	117		625,000	615,000		610,500	603,000	
Aug	99	124		599,250	656,000		579,000	635,000	
Sep	95	110		499,000	599,900		475,000	592,000	
Oct	150	83		535,000	649,950		510,000	636,250	
Nov	155	99		525,000	589,450		504,000	570,000	
Dec	134	97		499,000	575,000		471,500	556,500	
TOTAL	121	120		575,000	600,000		531,500	575,000	

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
	TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020
ALGONQUIN	53	46	15.2%	329,788	278,857	18.3%	325,000	266,500	22.0%
ANTIOCH	66	38	73.7%	307,241	216,059	42.2%	249,950	218,950	14.2%
ARLINGTON HEIGHTS	82	81	1.2%	391,746	352,829	11.0%	370,000	335,100	10.4%
BARRINGTON AREA	95	76	25.0%	629,873	547,752	15.0%	585,000	513,750	13.9%
BARTLETT	43	43	0.0%	349,547	306,507	14.0%	334,000	294,500	13.4%
BEACH PARK	25	14	78.6%	202,098	167,688	20.5%	200,000	167,000	19.8%
BUFFALO GROVE	48	44	9.1%	387,539	350,505	10.6%	362,500	340,000	6.6%
CAROL STREAM	22	32	-31.3%	325,655	271,403	20.0%	335,000	264,950	26.4%
CARPENTERSVILLE	34	33	3.0%	239,391	226,586	5.7%	200,750	234,000	-14.2%
CHICAGO - ALBANY PARK	23	14	64.3%	516,016	398,071	29.6%	520,125	373,750	39.2%
CHICAGO - DUNNING	46	51	-9.8%	337,815	282,525	19.6%	329,000	272,500	20.7%
CHICAGO - EDGEWATER	5	7	-28.6%	1,144,800	712,867	60.6%	925,000	524,900	76.2%
CHICAGO - IRVING PARK	29	28	3.6%	588,441	478,077	23.1%	530,000	444,500	19.2%
CHICAGO - LAKE VIEW	15	12	25.0%	1,249,123	1,254,771	-0.5%	1,225,000	1,290,000	-5.0%
CHICAGO - LINCOLN PARK	25	17	47.1%	2,142,412	1,549,172	38.3%	1,699,000	1,225,000	38.7%
CHICAGO - LINCOLN SQUARE	15	9	66.7%	768,806	769,833	-0.1%	732,500	890,000	-17.7%
CHICAGO - LOGAN SQUARE	34	30	13.3%	968,662	980,317	-1.2%	842,500	916,250	-8.0%
CHICAGO - NEAR NORTH SIDE	3	7	100.0%	1,359,167	2,345,000	100.0%	1,170,000	2,250,000	100.0%
CHICAGO - NEAR WEST SIDE	9	3	100.0%	657,367	474,667	100.0%	619,500	500,000	100.0%
CHICAGO - PORTAGE PARK	53	36	47.2%	352,417	343,024	2.7%	330,000	303,750	8.6%
CHICAGO - ROGERS PARK	2	4	0.0%	462,500	475,750	0.0%	462,500	526,500	0.0%
CHICAGO - UPTOWN	4	4	0.0%	1,080,000	879,375	22.8%	1,042,500	871,250	19.7%
CHICAGO - WEST RIDGE	17	23	-26.1%	446,398	407,489	9.5%	428,000	365,000	17.3%
CHICAGO - WEST TOWN	33	18	83.3%	1,040,360	922,444	12.8%	942,500	1,032,500	-8.7%
DE KALB	44	36	22.2%	174,936	157,013	11.4%	154,500	149,500	3.3%
DEERFIELD	46	30	53.3%	760,261	585,173	29.9%	660,000	513,250	28.6%
DES PLAINES	73	59	23.7%	341,348	275,613	23.9%	340,000	258,000	31.8%
ELGIN	143	114	25.4%	271,099	228,088	18.9%	241,000	205,750	17.1%
ELK GROVE VILLAGE	27	18	50.0%	327,341	289,883	12.9%	309,000	274,500	12.6%
EVANSTON	57	49	16.3%	731,348	576,627	26.8%	649,000	557,200	16.5%
FOX LAKE	2	11	-81.8%	222,000	235,192	-5.6%	222,000	157,900	40.6%
GLENCOE	16	11	45.5%	970,531	689,144	40.8%	732,500	665,000	10.2%
GOLF-GLENVIEW	82	61	34.4%	633,743	623,418	1.7%	530,000	580,000	-8.6%
GREEN OAKS-LIBERTYVILLE	63	42	50.0%	566,289	549,742	3.0%	460,000	441,250	4.2%

Disclaimer:

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
	TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020
GREENWOOD- WOODSTOCK	47	45	4.4%	303,915	226,349	34.3%	278,900	205,000	36.0%
GURNEE	71	38	86.8%	328,426	279,857	17.4%	315,000	285,000	10.5%
HAINESVILLE-GRAYSLAKE	49	57	-14.0%	223,900	186,874	19.8%	247,000	184,000	34.2%
HANOVER PARK	35	25	40.0%	256,726	236,456	8.6%	259,000	242,000	7.0%
HIGHLAND PARK	58	47	23.4%	644,129	540,443	19.2%	561,250	510,000	10.0%
HIGHWOOD	2	1	100.0%	580,000	215,000	100.0%	580,000	215,000	100.0%
HOFFMAN ESTATES	56	54	3.7%	334,377	297,481	12.4%	334,950	285,500	17.3%
INGLESIDE	22	20	10.0%	227,368	207,935	9.3%	200,950	189,450	6.1%
INVERNESS	18	10	80.0%	671,889	509,950	31.8%	717,000	525,500	36.4%
ISLAND LAKE	6	13	-53.8%	237,583	199,808	18.9%	219,750	192,000	14.5%
KENILWORTH	8	0	100.0%	1,333,125	0	100.0%	1,222,500	0	100.0%
LAKE BLUFF	16	20	-20.0%	561,313	540,400	3.9%	482,000	483,750	-0.4%
LAKE FOREST	46	44	4.5%	1,126,501	981,211	14.8%	791,250	775,000	2.1%
LAKE IN THE HILLS	35	29	20.7%	255,173	252,646	1.0%	260,000	247,525	5.0%
LAKE VILLA- LINDENHURST	69	53	30.2%	265,958	228,616	16.3%	263,000	220,000	19.5%
LAKELAKE-CRYSTAL LAKE	96	97	-1.0%	329,548	270,704	21.7%	289,500	240,000	20.6%
LINCOLNSHIRE	10	9	11.1%	591,300	548,500	7.8%	514,000	510,000	0.8%
LINCOLNWOOD	11	14	-21.4%	434,727	423,343	2.7%	400,000	403,500	-0.9%
LONG GROVE-LAKE ZURICH- HAWTHORN W	82	61	34.4%	495,600	433,179	14.4%	465,000	415,000	12.0%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	122	93	31.2%	256,290	220,393	16.3%	224,950	210,000	7.1%
METTAWA	1	0	100.0%	1,261,494	0	100.0%	1,261,494	0	100.0%
MORTON GROVE	35	41	-14.6%	385,529	336,002	14.7%	360,000	310,000	16.1%
MT. PROSPECT	52	50	4.0%	353,599	372,211	-5.0%	324,325	324,750	-0.1%
MUNDELEIN	55	30	83.3%	325,999	256,159	27.3%	300,000	250,125	19.9%
NAPERVILLE	201	161	24.8%	534,386	484,084	10.4%	492,000	425,000	15.8%
NILES	27	28	-3.6%	342,449	313,695	9.2%	315,000	301,250	4.6%
NORTH CHICAGO	11	6	83.3%	131,014	107,983	21.3%	128,750	97,500	32.1%
NORTHBROOK	53	30	76.7%	666,349	583,317	14.2%	539,000	522,500	3.2%
NORTHFIELD	10	14	-28.6%	873,599	899,793	-2.9%	751,250	720,500	4.3%
OAKWOOD HILLS - CARY	42	27	55.6%	314,500	249,089	26.3%	281,250	233,000	20.7%
PALATINE	68	46	47.8%	377,615	317,443	19.0%	367,500	303,000	21.3%
PARK CITY -WAUKEGAN	60	50	20.0%	170,725	137,853	23.8%	164,902	133,000	24.0%
PARK RIDGE	68	44	54.5%	507,985	498,183	2.0%	442,500	472,500	-6.3%
PRAIRIE VIEW	1	0	100.0%	125,000	0	100.0%	125,000	0	100.0%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
PROSPECT HEIGHTS	6	10	-40.0%	406,750	342,450	18.8%	367,750	343,750	7.0%
ROLLING MEADOWS	25	18	38.9%	274,358	262,000	4.7%	268,000	247,500	8.3%
ROUND LAKE	59	58	1.7%	195,857	184,919	5.9%	189,700	184,000	3.1%
SCHAUMBURG	52	54	-3.7%	365,686	320,364	14.1%	346,900	294,000	18.0%
SKOKIE	52	47	10.6%	372,970	325,190	14.7%	352,500	325,000	8.5%
STREAMWOOD	58	42	38.1%	250,013	218,089	14.6%	247,500	206,450	19.9%
SYCAMORE	25	26	-3.8%	254,537	215,133	18.3%	275,000	201,000	36.8%
VERNON HILLS	20	22	-9.1%	493,770	386,877	27.6%	469,500	390,000	20.4%
WADSWORTH - OLD MILL CREEK	10	10	0.0%	364,450	324,600	12.3%	355,500	287,500	23.7%
WAUCONDA	19	27	-29.6%	295,605	263,977	12.0%	305,000	249,000	22.5%
WHEELING	16	15	6.7%	282,088	238,927	18.1%	294,000	234,500	25.4%
WILMETTE	43	35	22.9%	758,703	725,616	4.6%	700,000	620,000	12.9%
WINNETKA	29	26	11.5%	1,411,603	1,215,181	16.2%	999,999	1,064,450	-6.1%
WINTHROP HARBOR	10	9	11.1%	175,130	168,633	3.9%	183,450	164,000	11.9%
ZION	47	43	9.3%	150,657	115,172	30.8%	150,000	114,900	30.5%

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NorthShore - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
	Jan	97	114	136	293,282	277,915	322,084	280,440	265,776
Feb	100	120	146	287,249	315,368	302,586	275,303	302,229	292,010
Mar	137	163		311,521	299,903		300,798	287,785	
Apr	195	160		326,338	319,352		316,098	308,687	
May	250	114		296,782	314,505		287,427	301,275	
Jun	247	130		315,032	314,226		305,331	300,960	
Jul	216	218		319,191	316,914		307,662	305,940	
Aug	201	239		310,450	332,358		299,190	318,904	
Sep	176	233		301,168	351,161		290,634	337,930	
Oct	186	254		305,498	335,827		294,272	324,730	
Nov	136	173		296,847	334,046		285,175	323,492	
Dec	144	178		313,139	348,654		301,526	338,581	
TOTAL	2,133	2,096	282	315,077	286,755		297,016	313,126	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	89	116	92	249,000	245,000	262,000	241,000	229,250	249,950
Feb	85	124	109	244,950	262,500	247,000	230,000	243,000	243,500
Mar	100	124		250,000	260,000		240,000	253,000	
Apr	87	88		289,000	292,000		279,000	277,500	
May	85	111		249,950	279,900		241,250	270,000	
Jun	80	91		275,000	300,960		265,000	280,000	
Jul	73	103		285,000	269,450		266,500	258,725	
Aug	68	94		270,000	285,000		260,500	272,000	
Sep	89	97		259,000	299,950		253,250	288,750	
Oct	78	90		264,950	285,000		253,500	275,000	
Nov	94	77		285,175	285,000		251,875	275,000	
Dec	92	88		249,499	294,500		240,750	279,250	
TOTAL	84	98		269,000	270,000		251,875	270,000	

Barrington - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	5	3	5	280,320	254,966	358,720	263,440	248,800	351,842
Feb	4	12	7	215,900	289,363	293,514	207,225	280,485	282,500
Mar	8	11		294,486	364,990		285,061	338,316	
Apr	7	3		271,742	294,933		260,857	283,000	
May	15	8		312,065	360,913		303,083	328,492	
Jun	17	10		285,000	268,710		274,205	253,050	
Jul	12	16		308,709	333,649		295,590	329,346	
Aug	10	20		310,979	315,047		291,691	305,263	
Sep	13	20		290,568	296,180		278,876	288,350	
Oct	15	21		299,073	284,498		284,638	280,547	
Nov	6	18		314,481	313,893		303,665	307,042	
Dec	4	17		543,278	315,775		508,854	317,590	
TOTAL	123	159		293,258	308,812		281,640	300,630	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	126	223	83	269,000	220,000	314,900	261,000	219,900	314,910
Feb	83	120	118	219,350	314,500	309,000	202,000	297,000	297,500
Mar	107	146		289,500	364,990		275,000	350,840	
Apr	102	143		230,000	225,000		222,000	217,500	
May	94	108		319,000	372,450		305,000	336,250	
Jun	145	129		285,000	244,950		275,000	242,500	
Jul	44	100		266,250	294,500		258,750	292,000	
Aug	153	88		287,500	307,000		268,250	295,000	
Sep	136	71		255,000	284,800		246,000	271,000	
Oct	78	75		249,900	230,000		230,000	225,000	
Nov	116	95		302,500	267,000		285,000	264,500	
Dec	228	62		475,000	324,900		452,000	317,000	
TOTAL	112	97		264,900	299,000		257,000	289,000	

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD

Sales for Attached Single Family - Listed by TOWN

Attached Single Family									
TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
ALGONQUIN	1	14	-92.9%	44,900	187,950	-76.1%	44,900	178,750	-74.9%
ANTIOCH	2	2	0.0%	145,700	183,500	0.0%	145,700	183,500	0.0%
ARLINGTON HEIGHTS	52	45	15.6%	205,832	183,444	12.2%	155,000	162,000	-4.3%
BARRINGTON AREA	12	15	-20.0%	311,393	274,148	13.6%	299,250	280,000	6.9%
BARTLETT	25	15	66.7%	170,350	212,440	-19.8%	160,000	209,000	-23.4%
BEACH PARK	7	5	40.0%	118,571	141,900	-16.4%	140,000	143,500	-2.4%
BUFFALO GROVE	1	51	-98.0%	145,000	203,139	-28.6%	145,000	205,000	-29.3%
CAROL STREAM	12	18	-33.3%	163,783	188,581	-13.1%	156,000	190,450	-18.1%
CARPENTERSVILLE	34	15	126.7%	183,429	141,600	29.5%	180,000	146,000	23.3%
CHICAGO - ALBANY PARK	224	15	1393.3%	494,056	267,133	84.9%	387,000	183,500	110.9%
CHICAGO - DUNNING	35	11	218.2%	259,019	166,873	55.2%	225,501	160,000	40.9%
CHICAGO - EDGEWATER	94	68	38.2%	453,688	218,656	107.5%	392,500	193,250	103.1%
CHICAGO - IRVING PARK	6	26	-76.9%	180,167	244,369	-26.3%	172,500	221,000	-21.9%
CHICAGO - LAKE VIEW	49	190	-74.2%	338,687	396,541	-14.6%	279,900	351,632	-20.4%
CHICAGO - LINCOLN PARK	229	115	99.1%	418,533	604,341	-30.7%	395,000	545,000	-27.5%
CHICAGO - LINCOLN SQUARE	98	32	206.3%	291,696	334,388	-12.8%	281,250	280,500	0.3%
CHICAGO - LOGAN SQUARE	14	56	-75.0%	179,357	426,871	-58.0%	155,000	417,500	-62.9%
CHICAGO - LOOP	149	67	122.4%	504,100	395,578	27.4%	402,000	320,000	25.6%
CHICAGO - NEAR NORTH SIDE	162	241	-32.8%	624,813	615,604	1.5%	524,900	405,000	29.6%
CHICAGO - NEAR SOUTH SIDE	98	66	48.5%	894,951	427,515	109.3%	540,000	380,000	42.1%
CHICAGO - NEAR WEST SIDE	211	101	108.9%	522,203	421,670	23.8%	493,000	360,000	36.9%
CHICAGO - PORTAGE PARK	18	18	0.0%	193,000	194,463	-0.8%	194,500	148,750	30.8%
CHICAGO - ROGERS PARK	5	53	-90.6%	360,800	176,338	104.6%	210,000	163,000	28.8%
CHICAGO - UPTOWN	46	65	-29.2%	169,845	288,061	-41.0%	144,000	290,000	-50.3%
CHICAGO - WEST RIDGE	56	44	27.3%	215,115	151,686	41.8%	195,500	131,750	48.4%
CHICAGO - WEST TOWN	87	166	-47.6%	428,071	533,485	-19.8%	425,000	513,785	-17.3%
DEERFIELD	9	10	-10.0%	256,044	262,585	-2.5%	251,000	254,425	-1.3%
DEKALB	24	7	242.9%	150,504	139,821	7.6%	153,500	141,000	8.9%
DES PLAINES	63	57	10.5%	192,129	184,153	4.3%	168,000	175,000	-4.0%
ELGIN	11	58	-81.0%	145,095	167,179	-13.2%	145,000	166,000	-12.7%
ELK GROVE VILLAGE	35	25	40.0%	190,067	169,340	12.2%	190,000	170,000	11.8%
EVANSTON	37	61	-39.3%	160,427	255,194	-37.1%	134,000	230,000	-41.7%
FOX LAKE	16	12	33.3%	140,263	125,333	11.9%	152,750	124,600	22.6%
GLENCOE	39	0	#DIV/0!	318,859	0	#DIV/0!	272,000	0	#DIV/0!

Disclaimer:

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
GOLF-GLENVIEW	30	34	-11.8%	167,625	324,535	-48.3%	157,000	243,500	-35.5%
GREEN OAKS-LIBERTYVILLE	14	10	40.0%	284,029	331,327	-14.3%	246,250	315,000	-21.8%
GREENWOOD- WOODSTOCK	6	10	-40.0%	389,417	126,040	209.0%	288,250	123,950	132.6%
GURNEE	23	20	15.0%	331,609	153,280	116.3%	305,000	151,950	100.7%
HAINESVILLE-GRAYSLAKE	23	26	-11.5%	163,713	163,238	0.3%	162,000	152,000	6.6%
HANOVER PARK	15	27	-44.4%	193,800	171,746	12.8%	190,000	154,500	23.0%
HIGHLAND PARK	2	13	-84.6%	285,000	303,827	-6.2%	285,000	240,000	18.8%
HIGHWOOD	1	1	0.0%	167,000	150,000	11.3%	167,000	150,000	11.3%
HOFFMAN ESTATES	96	21	357.1%	186,790	161,548	15.6%	180,000	167,000	7.8%
INVERNESS	19	1	1800.0%	158,763	380,000	-58.2%	150,000	380,000	-60.5%
ISLAND LAKE	8	8	100.0%	146,788	135,325	100.0%	150,450	131,000	100.0%
LAKE BLUFF	8	5	60.0%	254,000	197,500	28.6%	240,000	205,000	17.1%
LAKE FOREST	6	8	-25.0%	698,319	511,694	36.5%	812,331	539,325	50.6%
LAKE IN THE HILLS	54	17	217.6%	168,857	172,856	-2.3%	169,950	176,900	-3.9%
LAKE VILLA- LINDENHURST	7	5	40.0%	158,914	145,000	9.6%	164,000	141,000	16.3%
LAKEWOOD-CRYSTAL LAKE	26	21	23.8%	188,499	174,337	8.1%	186,925	172,000	8.7%
LINCOLNSHIRE	15	2	650.0%	229,543	350,000	-34.4%	197,000	350,000	-43.7%
LINCOLNWOOD	109	4	2625.0%	269,947	198,750	35.8%	230,000	197,500	16.5%
LONG GROVE-LAKE ZURICH- HAWTHORN W	10	8	25.0%	265,926	238,750	11.4%	231,550	231,250	0.1%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	22	17	29.4%	155,378	129,518	20.0%	163,500	137,500	18.9%
MORTON GROVE	8	17	-52.9%	225,813	282,570	-20.1%	197,500	295,000	-33.1%
MT. PROSPECT	26	34	-23.5%	175,192	173,279	1.1%	182,500	155,000	17.7%
MUNDELEIN	20	11	81.8%	204,734	181,545	12.8%	211,000	190,000	11.1%
NAPERVILLE	77	87	-11.5%	284,942	213,829	33.3%	235,000	195,000	20.5%
NILES	7	20	-65.0%	342,286	230,454	48.5%	312,000	237,750	31.2%
NORTHBROOK	32	33	-3.0%	312,973	327,486	-4.4%	293,750	304,900	-3.7%
NORTHFIELD	2	6	-66.7%	554,250	212,583	160.7%	554,250	209,000	165.2%
OAKWOOD HILLS - CARY	14	14	0.0%	205,331	166,314	23.5%	207,750	166,500	24.8%
PALATINE	3	76	-96.1%	104,658	189,875	-44.9%	107,000	178,000	-39.9%
PARK CITY -WAUKEGAN	11	2	450.0%	168,091	94,000	78.8%	138,000	94,000	46.8%
PARK RIDGE	120	17	605.9%	188,253	373,531	-49.6%	178,450	310,000	-42.4%
PROSPECT HEIGHTS	10	17	-41.2%	452,682	188,597	140.0%	380,000	149,000	155.0%
ROLLING MEADOWS	32	23	39.1%	194,153	150,049	29.4%	157,000	125,000	25.6%
ROUND LAKE	18	30	-40.0%	156,853	137,465	14.1%	143,600	138,750	3.5%
SCHAUMBURG	27	105	-74.3%	195,250	178,169	9.6%	197,500	165,000	19.7%
SKOKIE	31	28	10.7%	147,513	211,514	-30.3%	142,000	203,500	-30.2%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

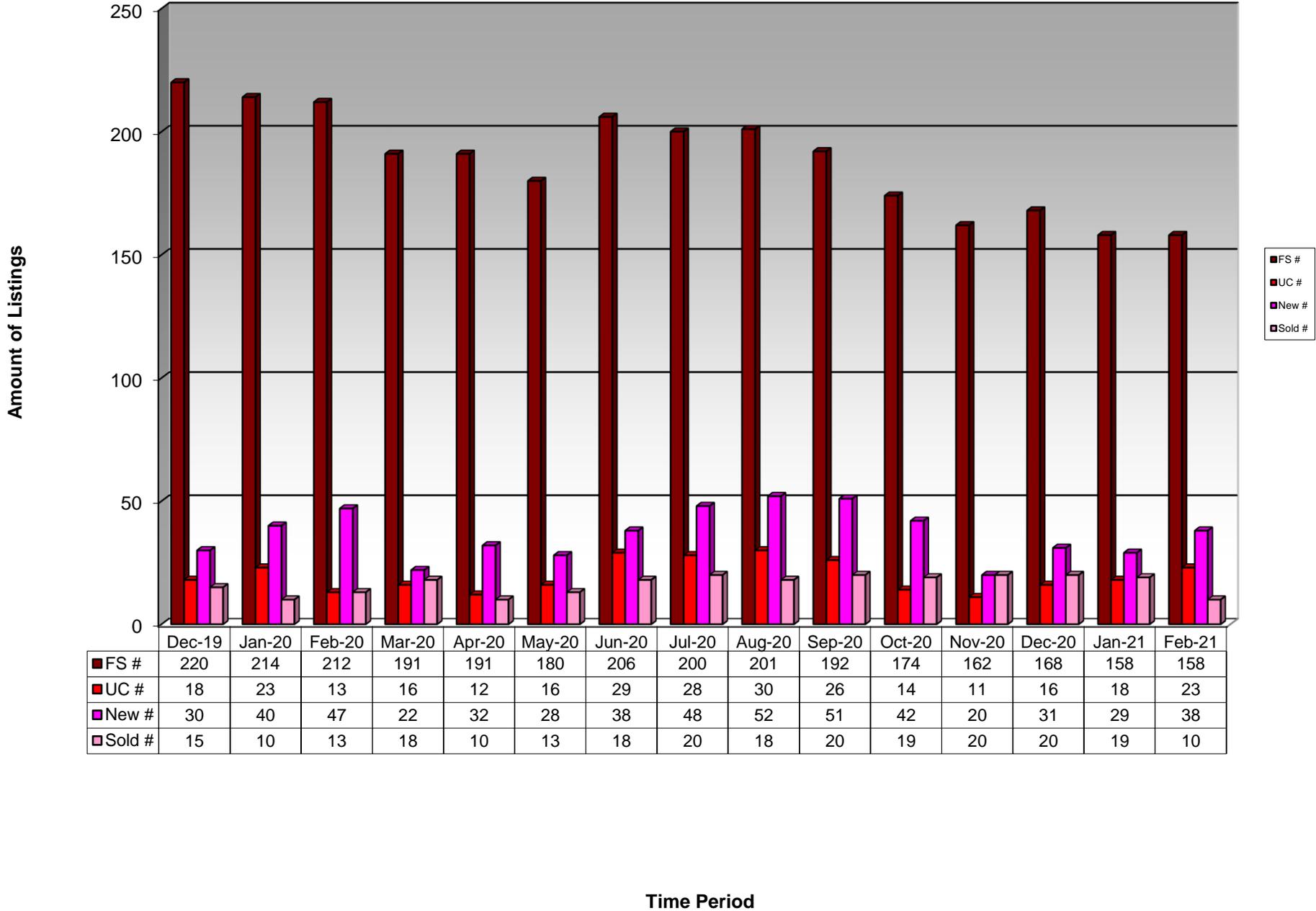
	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
STREAMWOOD	22	33	-33.3%	205,784	156,852	31.2%	220,000	145,000	51.7%
SYCAMORE	23	14	64.3%	174,952	147,293	18.8%	165,000	134,000	23.1%
VERNON HILLS	39	25	56.0%	229,902	181,316	26.8%	225,000	170,000	32.4%
WADSWORTH - OLD MILL CREEK	40	2	1900.0%	203,942	174,000	17.2%	190,000	174,000	9.2%
WAUCONDA	9	2	350.0%	166,111	98,500	68.6%	165,000	98,500	67.5%
WHEELING	59	33	78.8%	218,419	188,676	15.8%	214,000	169,000	26.6%
WILMETTE	64	8	700.0%	209,717	288,465	-27.3%	191,750	319,360	-40.0%
WINNETKA	12	4	200.0%	295,083	386,750	-23.7%	300,000	357,500	-16.1%
ZION	17	0	0.0%	184,500	0	0.0%	165,800	0	0.0%

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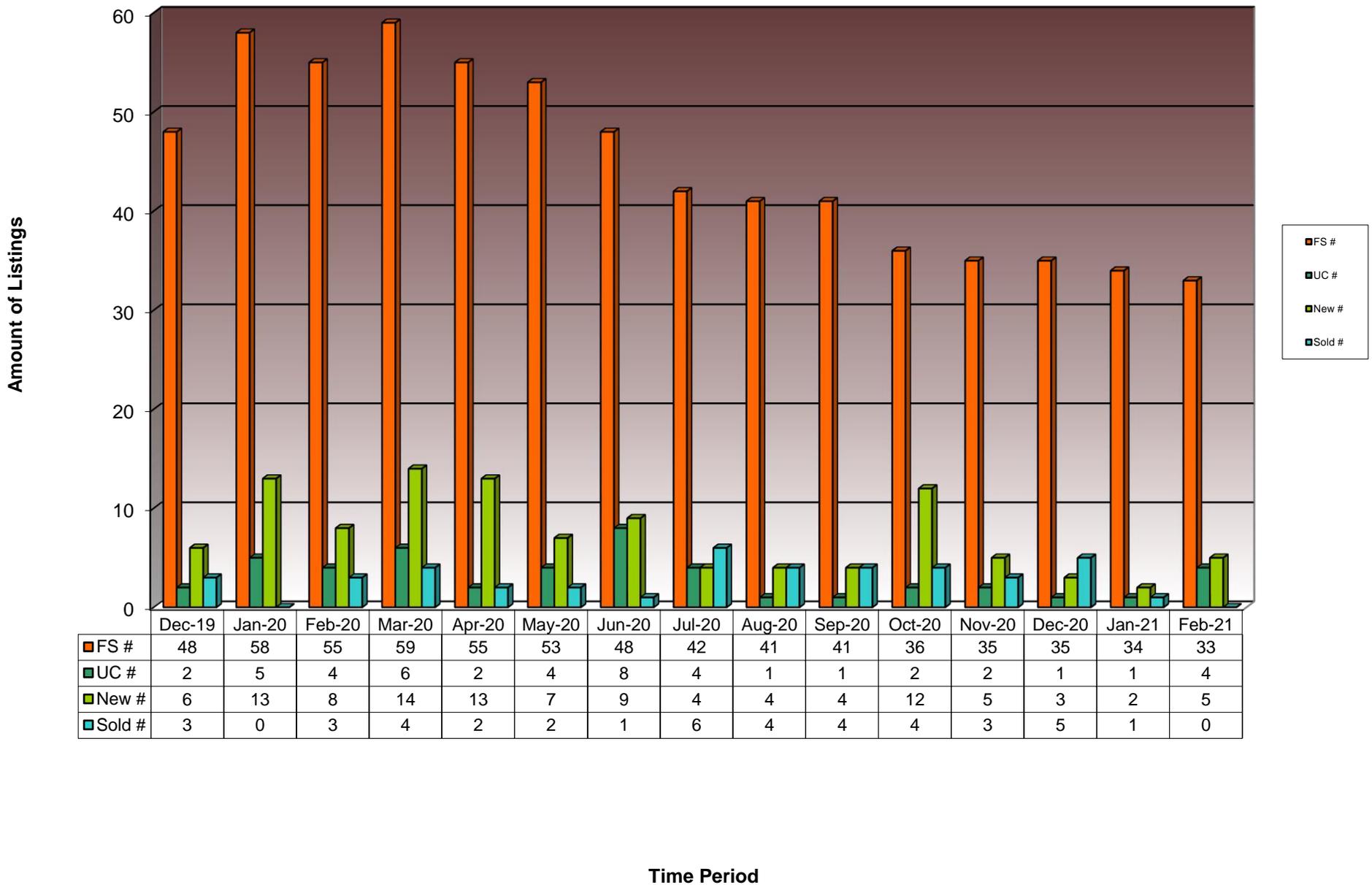
The Association makes no claim as to the accuracy of this data and has provided this data as a service to our members.

North Shore Area New Construction for All Property Types



These chart shows new construction data for the past fifteen months th number of new homes in the North Shore area for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

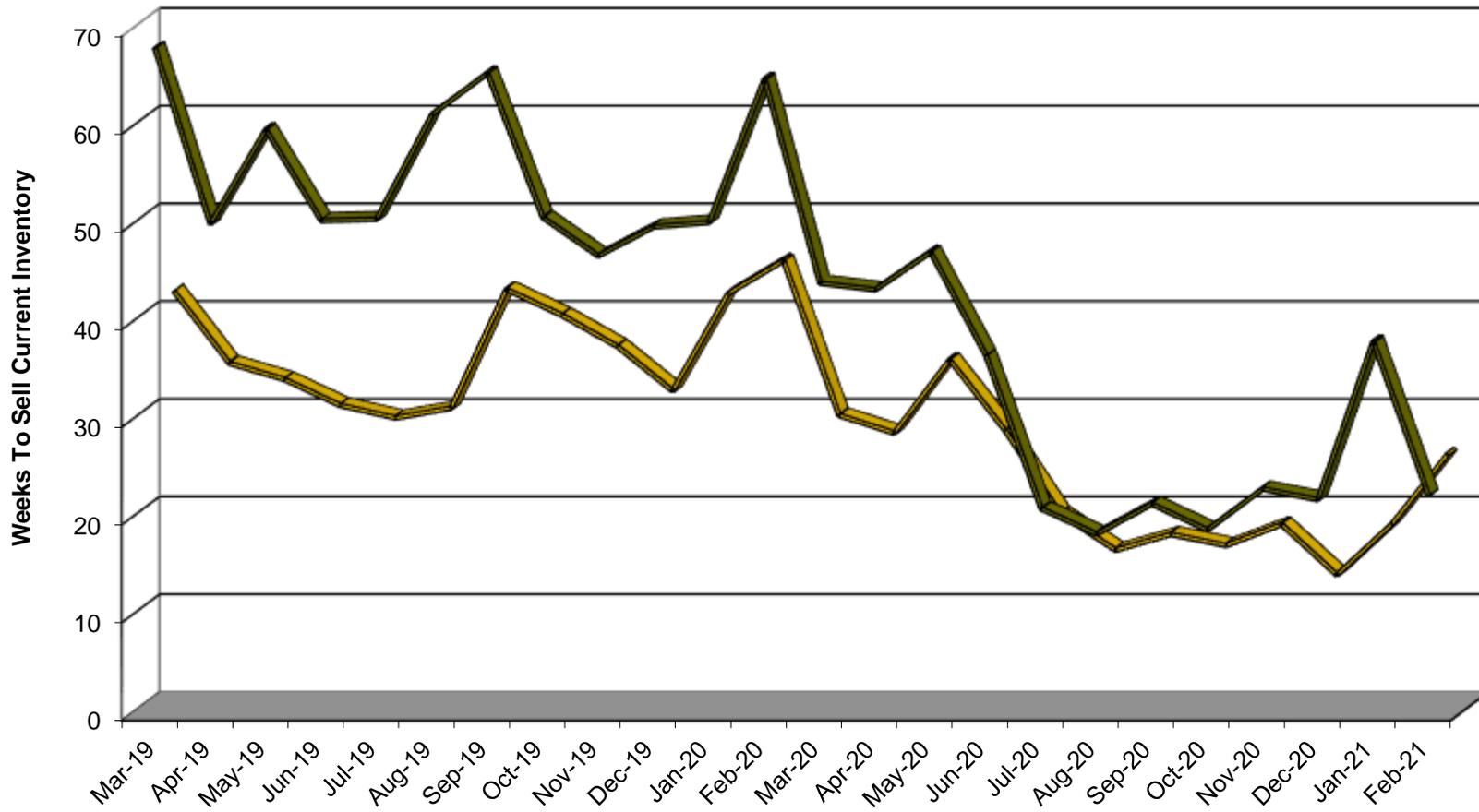
Barrington Area New Construction for All Property Types



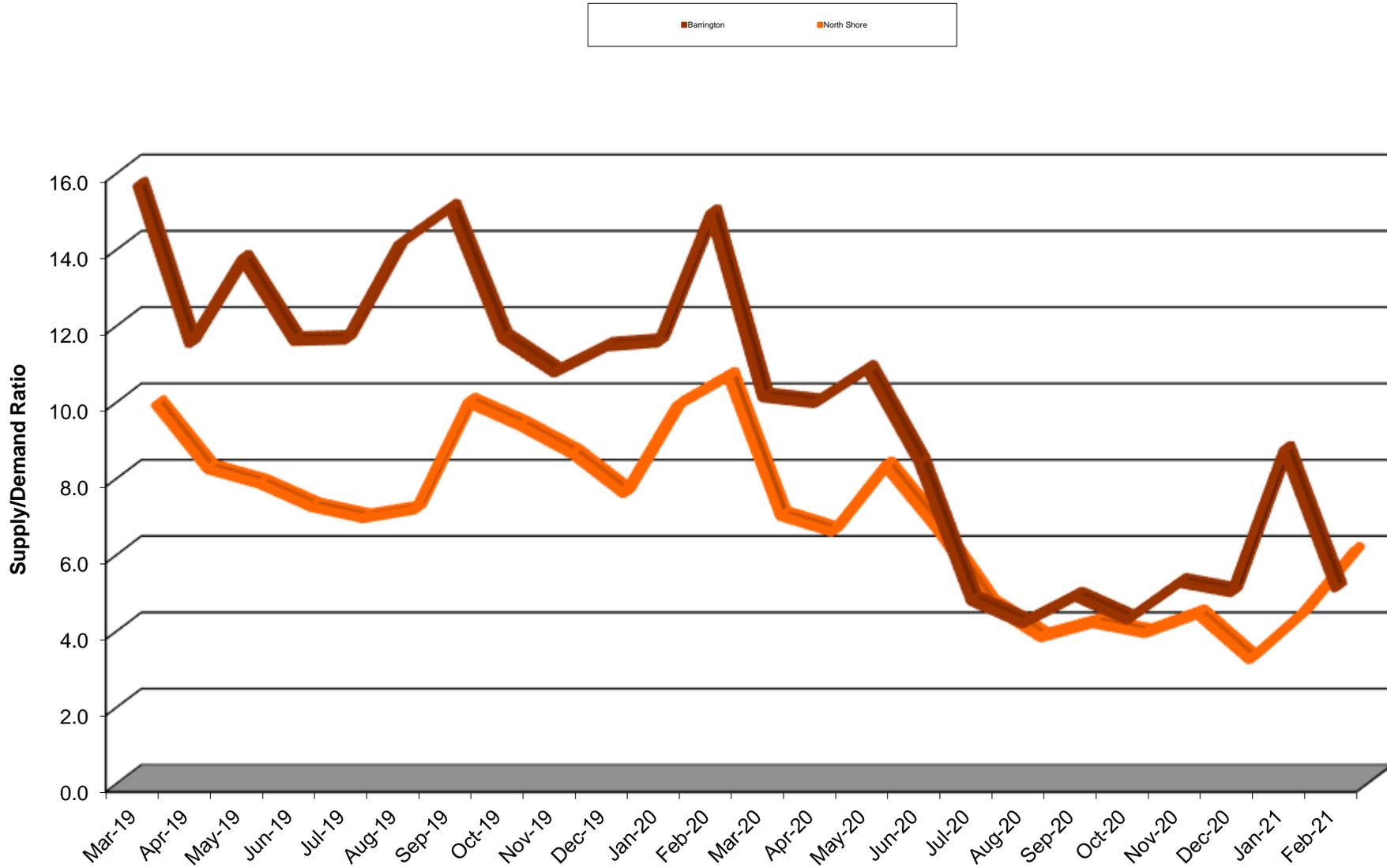
These chart shows new construction data for the past fifteen months th number of new homes Barrington for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

NSBAR Absorption Rate for Detached Single Family Homes

■ Barrington ■ NorthShore

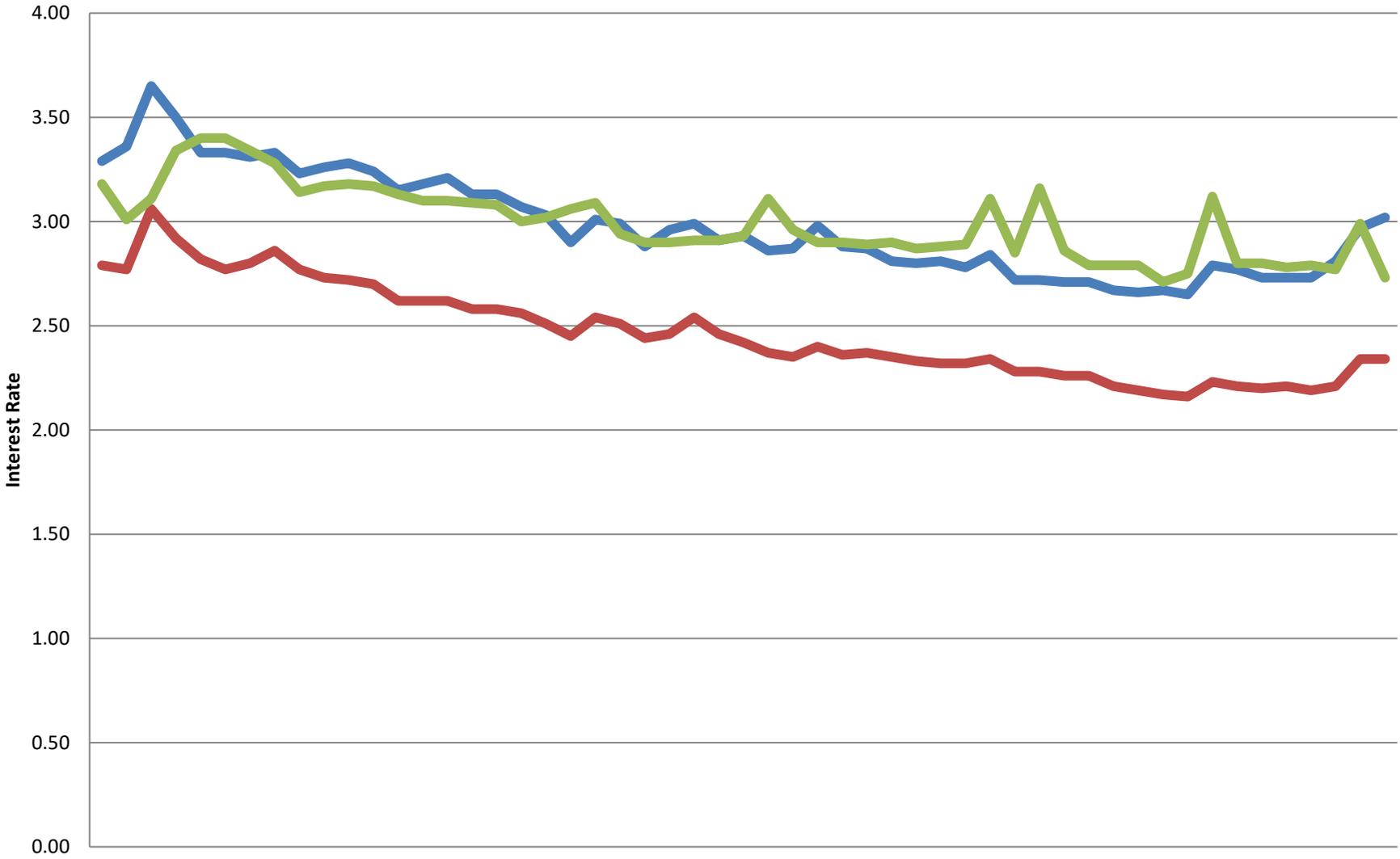


NSBAR Supply Demand Ratio for Single Family Homes



The numbers in the chart represent the ratio of the number of homes for sale to the number of homes sold. The higher the S/D ratio, the more supply there is relative to demand. Optimal S/D ratio is 6.0. Produced by NSBAR from information in MRED

Historical Mortgage Rates



3/6/2020 3/27/2020 4/17/2020 5/8/2020 5/29/2020 6/19/2020 7/10/2020 7/31/2020 8/21/2020 9/11/2020 10/2/2020 10/23/2020 11/12/2020 12/3/2020 12/24/2020 1/14/2021 2/4/2021 2/25/2021

Glossary of Terms and Abbreviations

Absorption Rate:

Absorption rates are used to determine the amount of weeks that it will take to sell the current inventory at the present rate of sales.

Twenty six weeks is considered neutral. When the absorption is rate is higher than 26 weeks, it is considered a buyer's market and sale prices become stagnant. When the rate is lower, homes are selling faster and sales prices increase.

To formulate Absorption Rate you need to know 2 figures.

- 1) How many listings are currently on the market?
- 2) How many listings sold last month?

Then

- A.) Multiple the number of solds last month by 12 (months).
- B.) Divided by the current listings equals # of Units that would sell each week.
- C.) Divide the # or units that should sell each week into the number available = absorption rate.

Supply Demand Ratio

The amount of homes for sales divided by the amount of sold properties for a given time period. When there are six active listings for every sold listing, the market is considered to be at its equilibrium, homes are being sold at the exact right price.

Listing

Listing in MRED - when the current titleholders of the property have signed an exclusive or exclusive right to sell agreement and the agreement is in effect with an MRED office.

Statuses for Active Listings

ACTV - An A

ctive listing is where an agreement and an owner of real property and a real estate agent, whereby the agent agrees to secure a buyer or tenant for specific property at a certain price and terms in return for a fee or commission.

BOMK - Back on Market: A listing previously showing Off-Market (Canceled, Closed, Expired, or Rented) status is now active again.

CTG - Contingent on a contract pending – A valid sales contract has been signed by a Buyer and Seller with provisions to be met before a contract can become binding.

CONTINGENCY FLAGS

A/I - Attorney Approval/Home Inspection

CTGO - Denotes other contingency that may apply. Call Listing Agent for specifics of contingency

FIN - Financing

*HC*** - Buyer has home to close. Code is followed by number of hours in kick out period

*HS*** - Buyer has home to sell. Code is followed by number of hours in kick out period

NEW - A New listing.

PCHG - Price Change: A listing showing a change in list price – new list price is required.

RACT Reactivate: A listing that was previously showing as Contingent, Pending or Temporarily Off-Market

TEMP - Active -Temporarily Off-Market (still listed) exclusive brokerage agreement in effect, property unable to be shown, except for reasonable restrictions noted on the listing in the showing instructions.

BOMK, NEW, PCHG & RACT - statuses will show on MRED® for 5 days (unless a status change is made to the listing) and then revert to an ACTV status.

OFF-MARKET LISTING

Closed property in MRED is when an active listing has been sold and the title has changed from the seller titleholder to the new title holder.

Expired listing in MRED is an active listing which has reached its expiration date and has moved from active status to expired and the listing agreement is no longer in effect.

Temporary off the market/withdrawn is a listing in MRED which still has a valid listing agreement but the titleholders have asked the property be taken out of MRED.

Cancelled listing in MRED is when seller titleholders and the real estate company have cancelled the listing agreement and the property is no longer for sale with that company.

OFF MARKET STATUSES

CANC - A Canceled listing - cancellation date is required

CLSD - A Closed listing - must be reported within 72 hours of closing. Selling Price, Contract Date, Closed Date, Seller's Concessions Y/N (if Y is entered, Seller's Concessions \$ amount is required (PNT)), and Selling Agent are required.

EXP - An Expired listing.

PEND - Pending: A fully executed purchase contract with no contingencies other than closing. Property must be placed in Pending in order to report it closed and show the correct Market Time. Requires entry/confirmation of the Contract Date and Selling Agent ID.

RNTD - Rented: Property type 6 only - requires Rental Date, Selling Agent and Rented Price.

Median Sale Price - The median price is the price that is midway between the least expensive and most expensive home sold in an area during a given period of time. During that time, half the buyers bought homes that cost more than the median price and half bought homes for less than the median price.

Average Sale Price - The average home price is the sum of prices of all homes sold in a certain area in a certain period, divided by the number of properties sold in the same area in that period.

Days On Market (DOM) or Market Time (MT) - The number of days a listing is active in a multiple listing service before it is entered into "pending" status. Pending status is when an offer has been accepted by the seller but the transaction is not yet closed. Many agents refer to "average days on market," which is derived by adding all the days on market of each listing and dividing by the number of listings. In a buyer's market, the DOM are generally higher because inventory takes longer to sell. In a seller's market, the DOM are fewer.

Additional Abbreviations:

FS= For Sale or Active Property

UC= Under Contract, Property under contract but has not had all contingencies met.

OLP = Original List Price

LP = List Price

LLP = Last List Price