

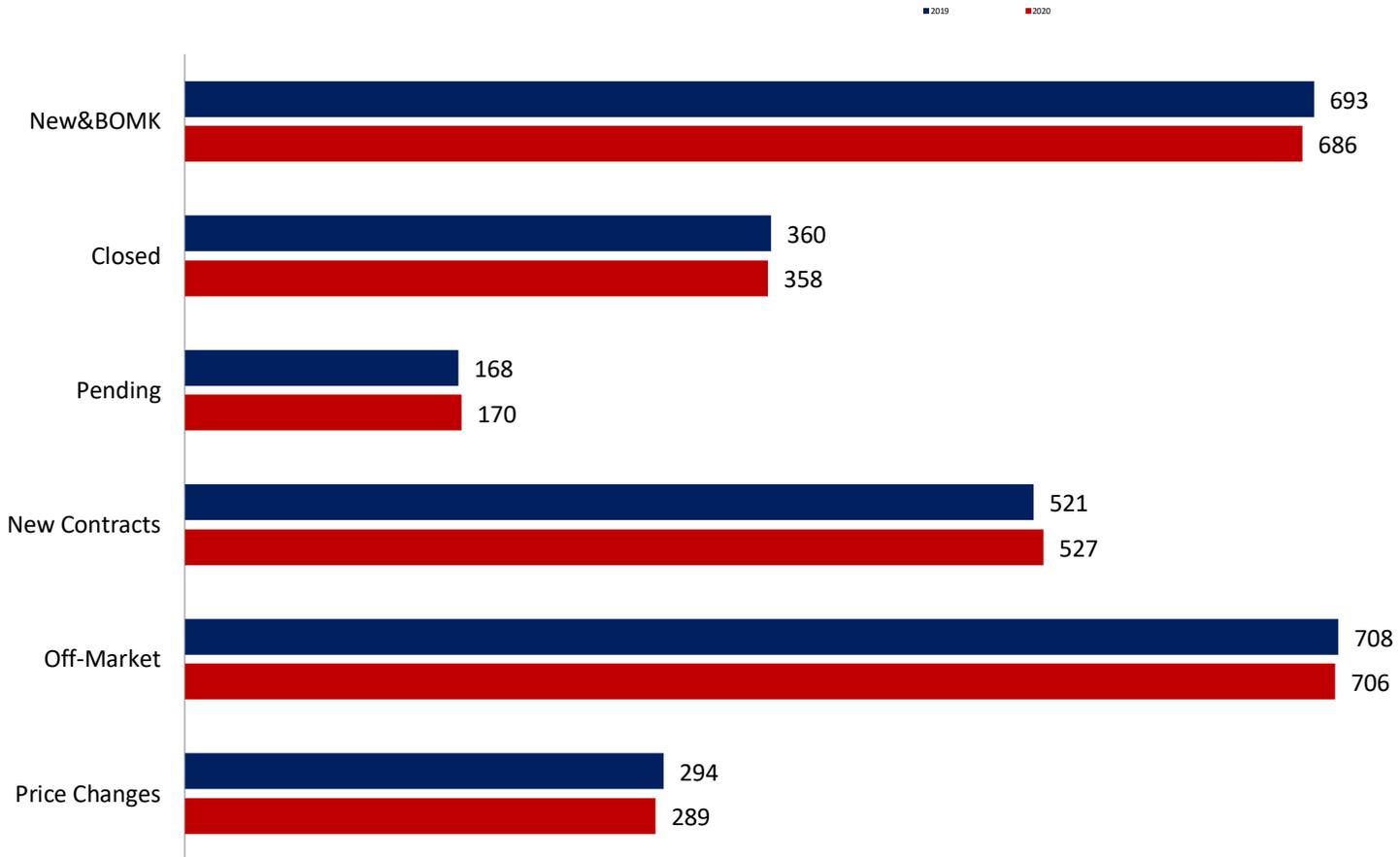


Legal

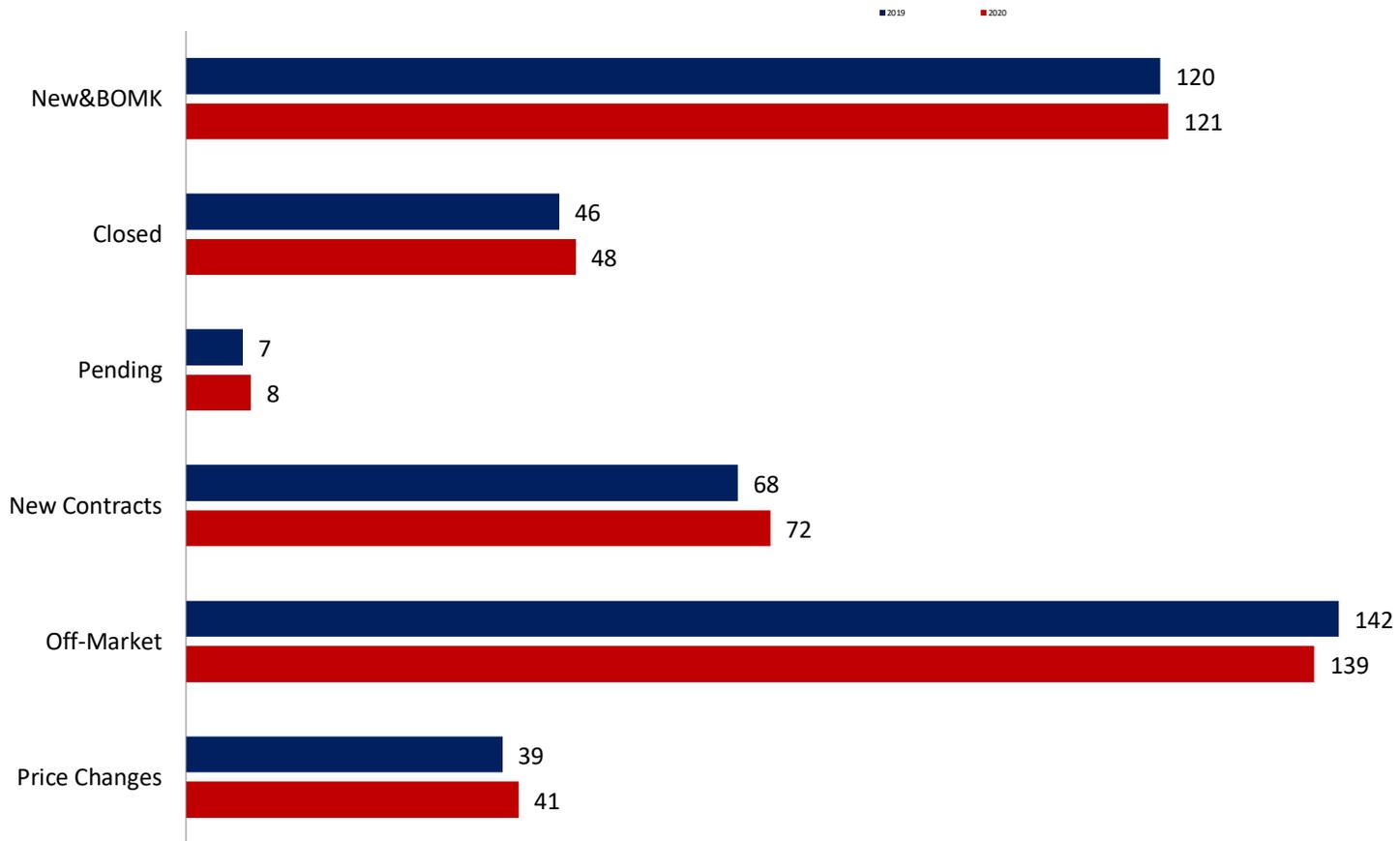
Legal Information

The following representations are based in whole or in part on data supplied by various participants in the Midwest Real Estate Data, LLC (MRED). Neither North Shore Barrington Association of Realtors (NSBAR) nor the Midwest Real Estate Data LLC guarantees, nor is in any way responsible for its accuracy. Data maintained by the Midwest Real Estate Data, LLC may not reflect all real estate activity in the market.

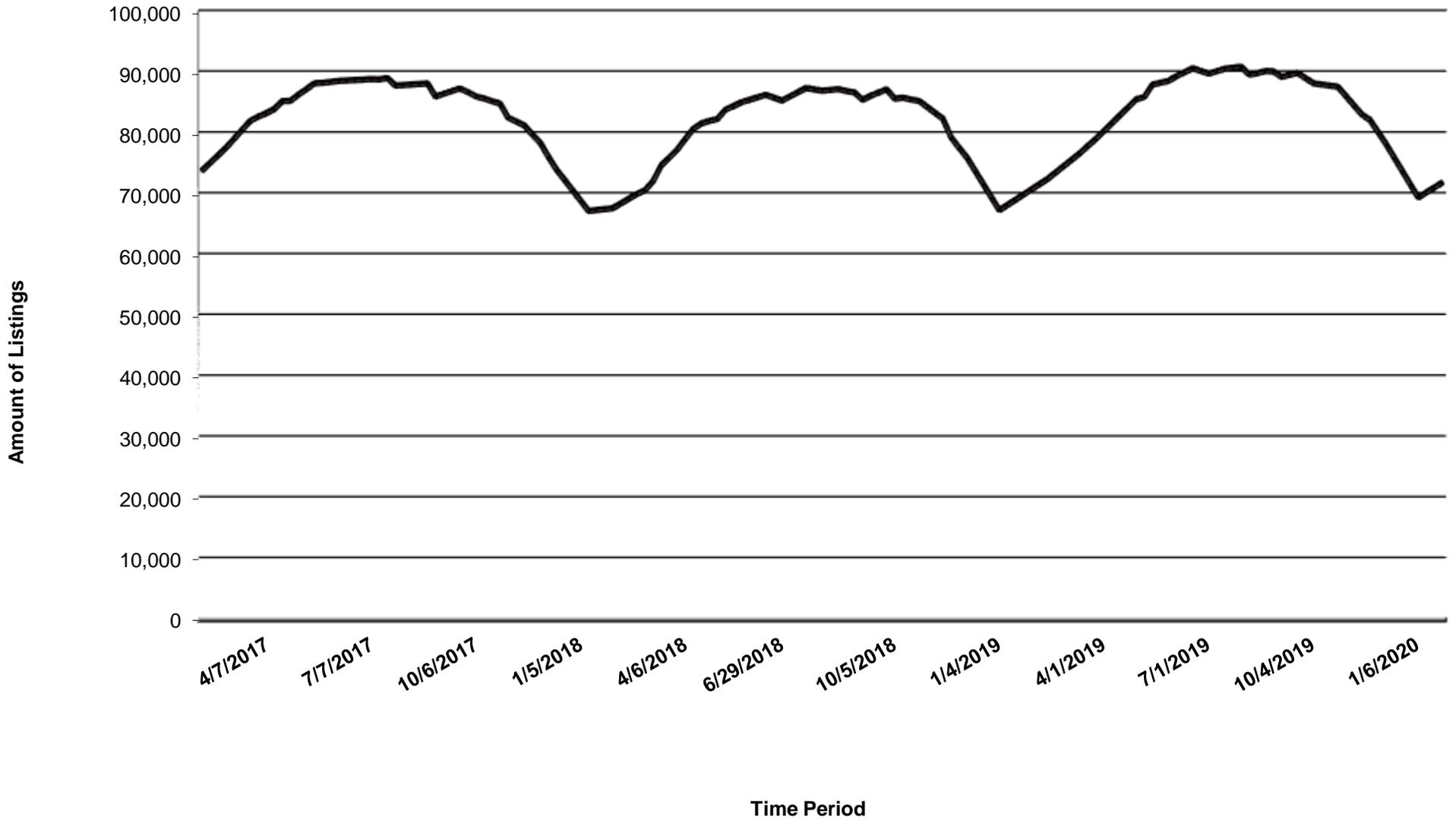
North Shore Area Quick Data



Barrington Area Quick Data

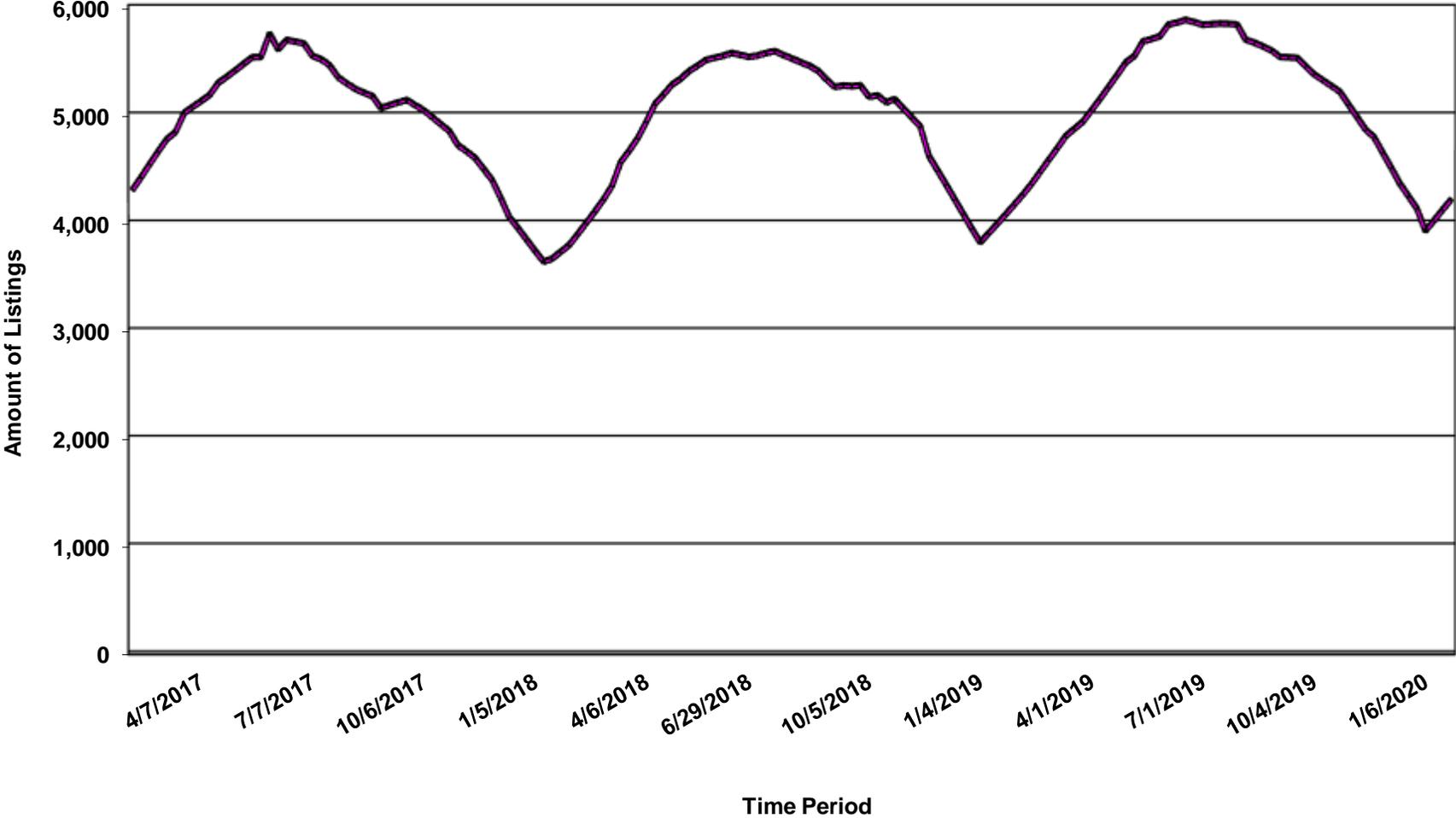


MRED Active Listngs All Property Types

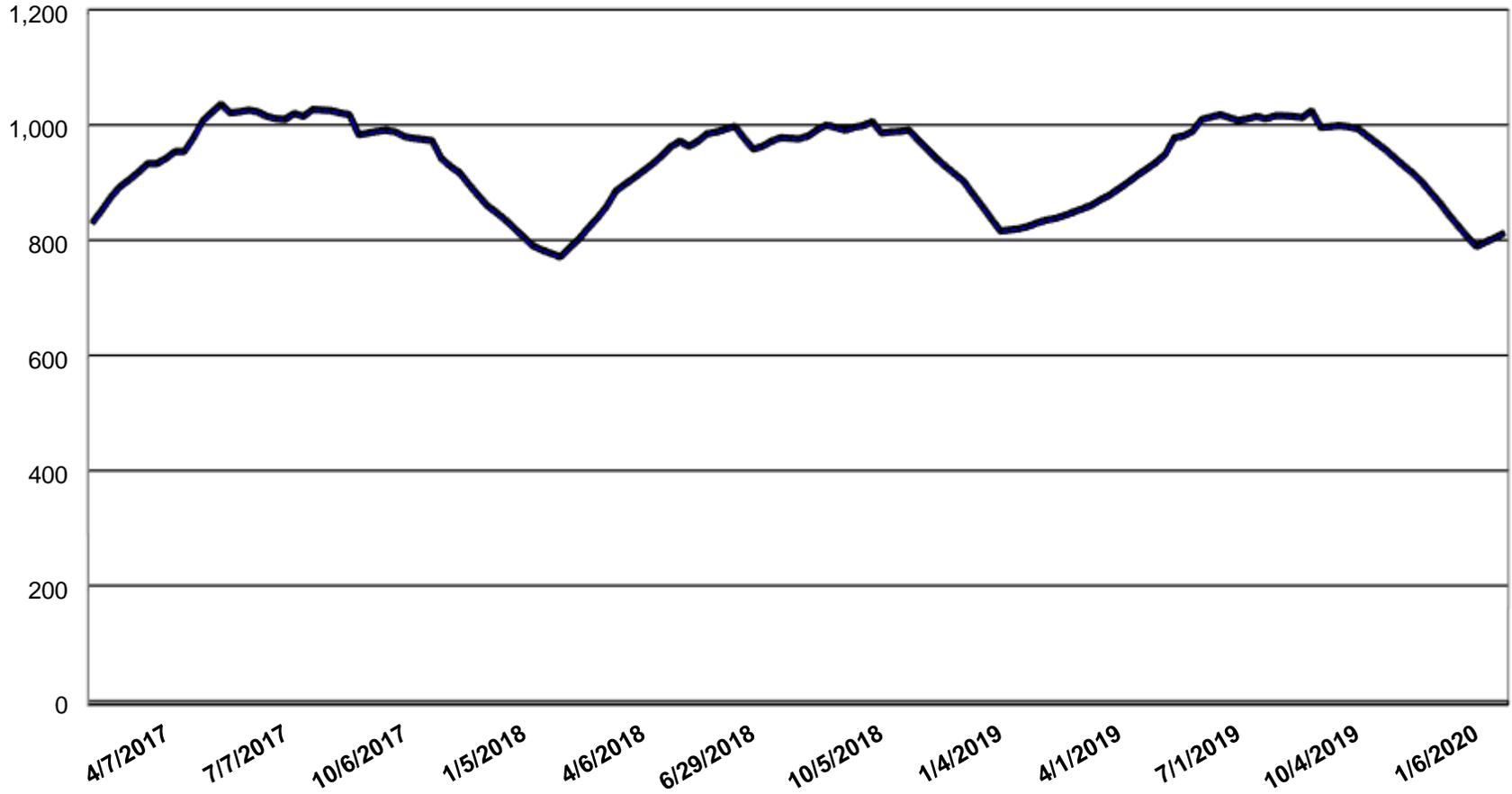


The tables show active listings for all MRED and NSBAR. The NSBAR actives are broken down between North Shore and Barrington.

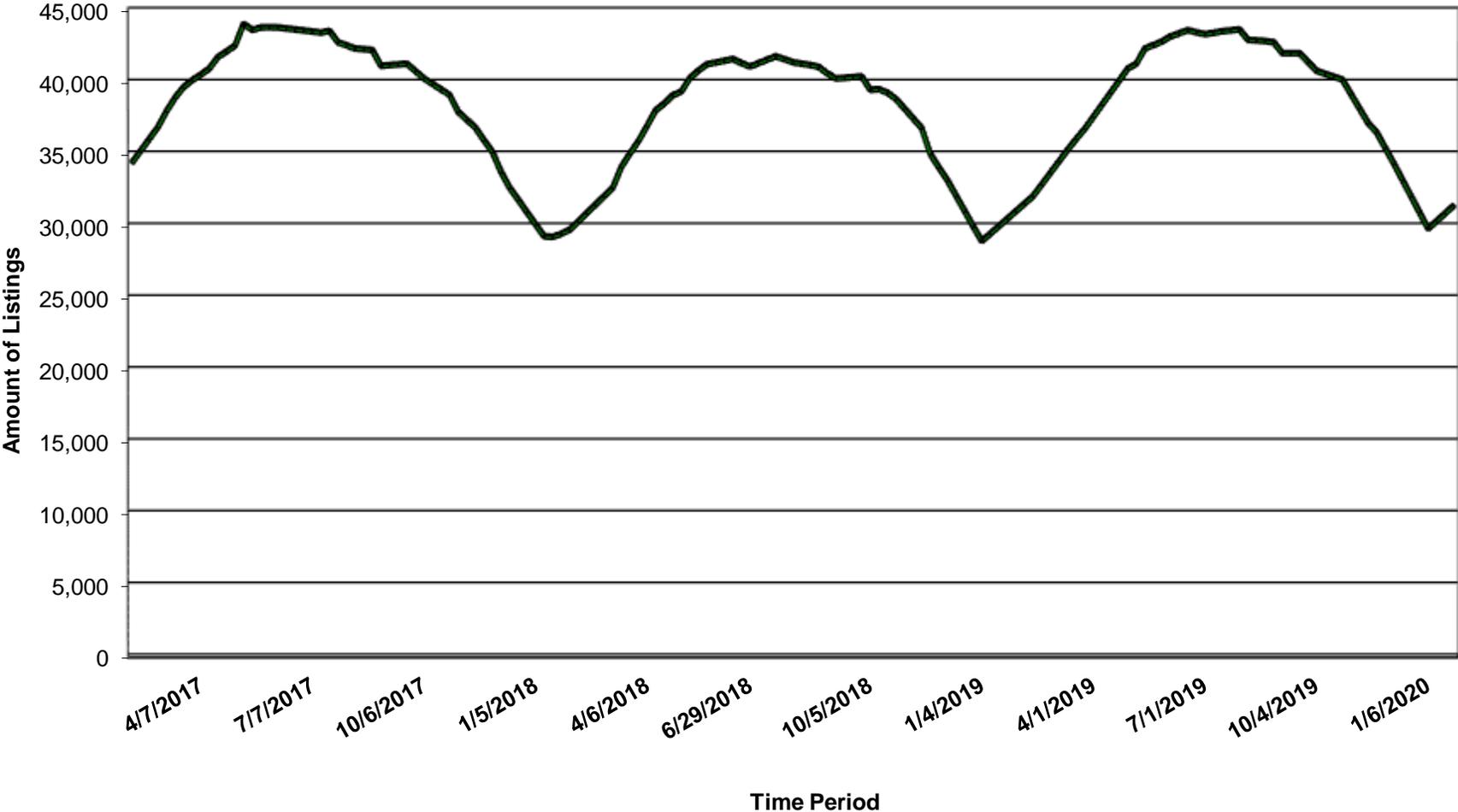
North Shore Area Active Listings All Property Types



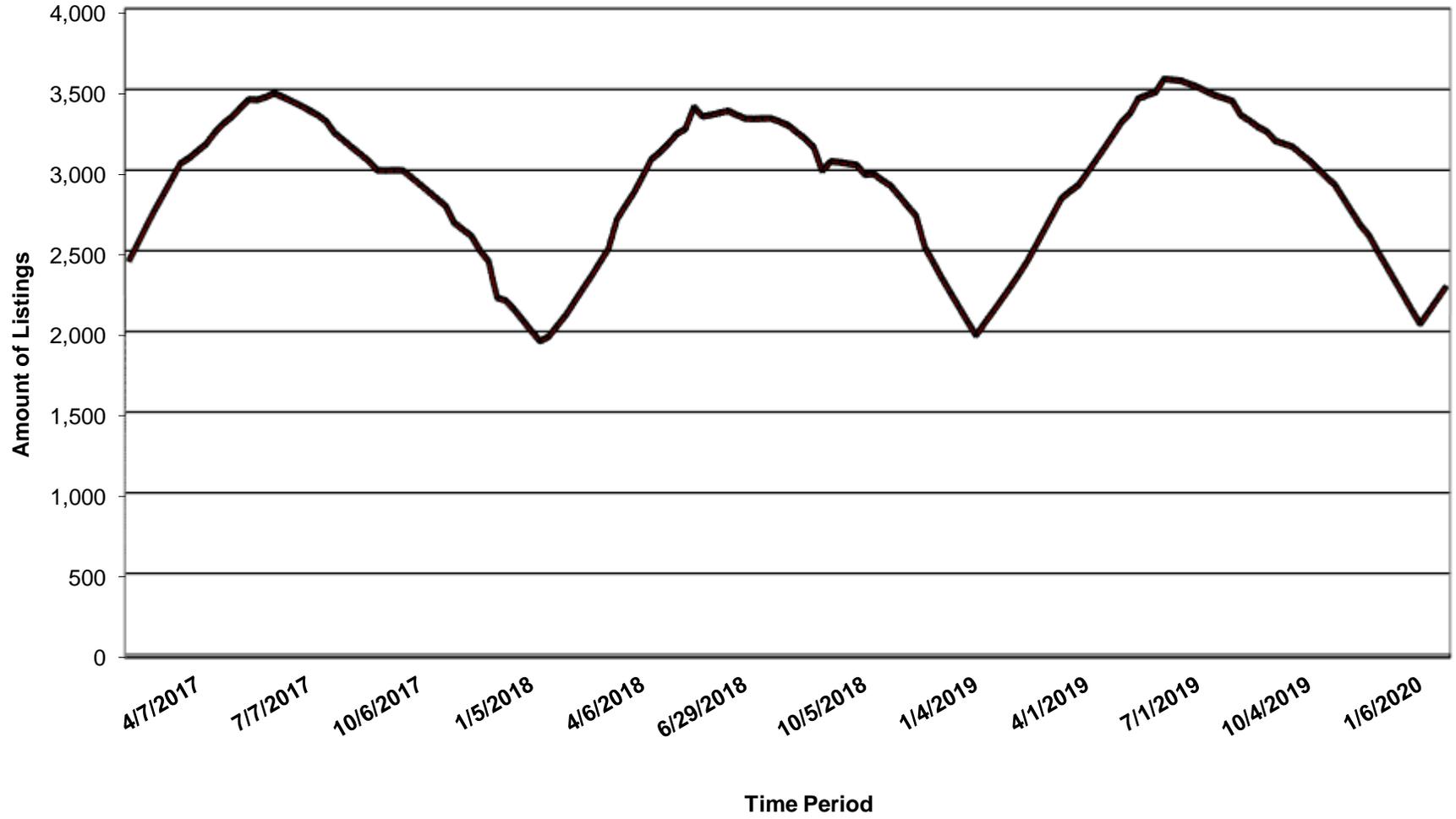
Barrington Area Active Listings - All Property Types



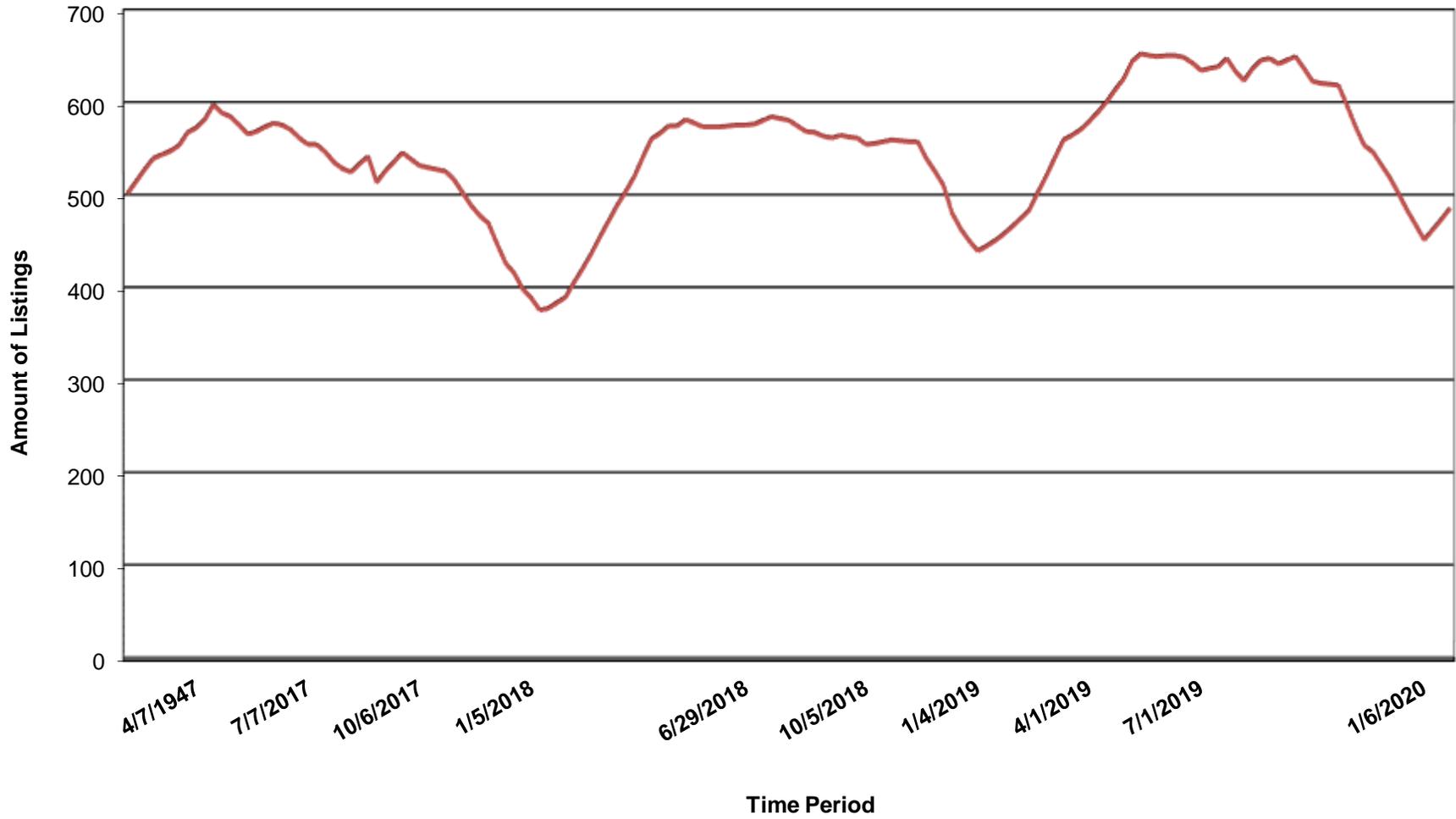
MRED Single Family Homes Active Listings (DE)



North Shore Area Single Family Homes Active Listings (DE)

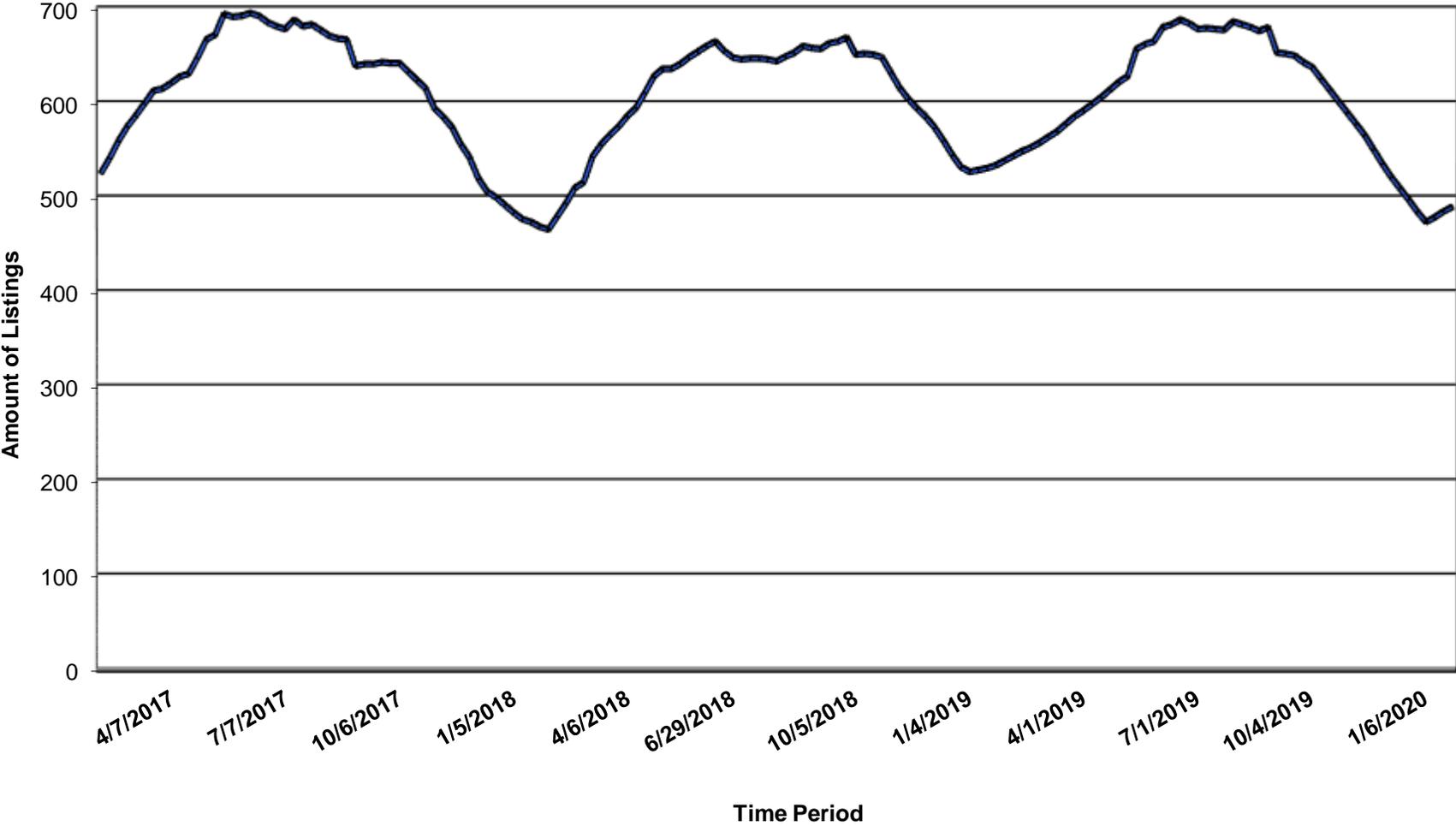


North Shore Area Active Condo Listings

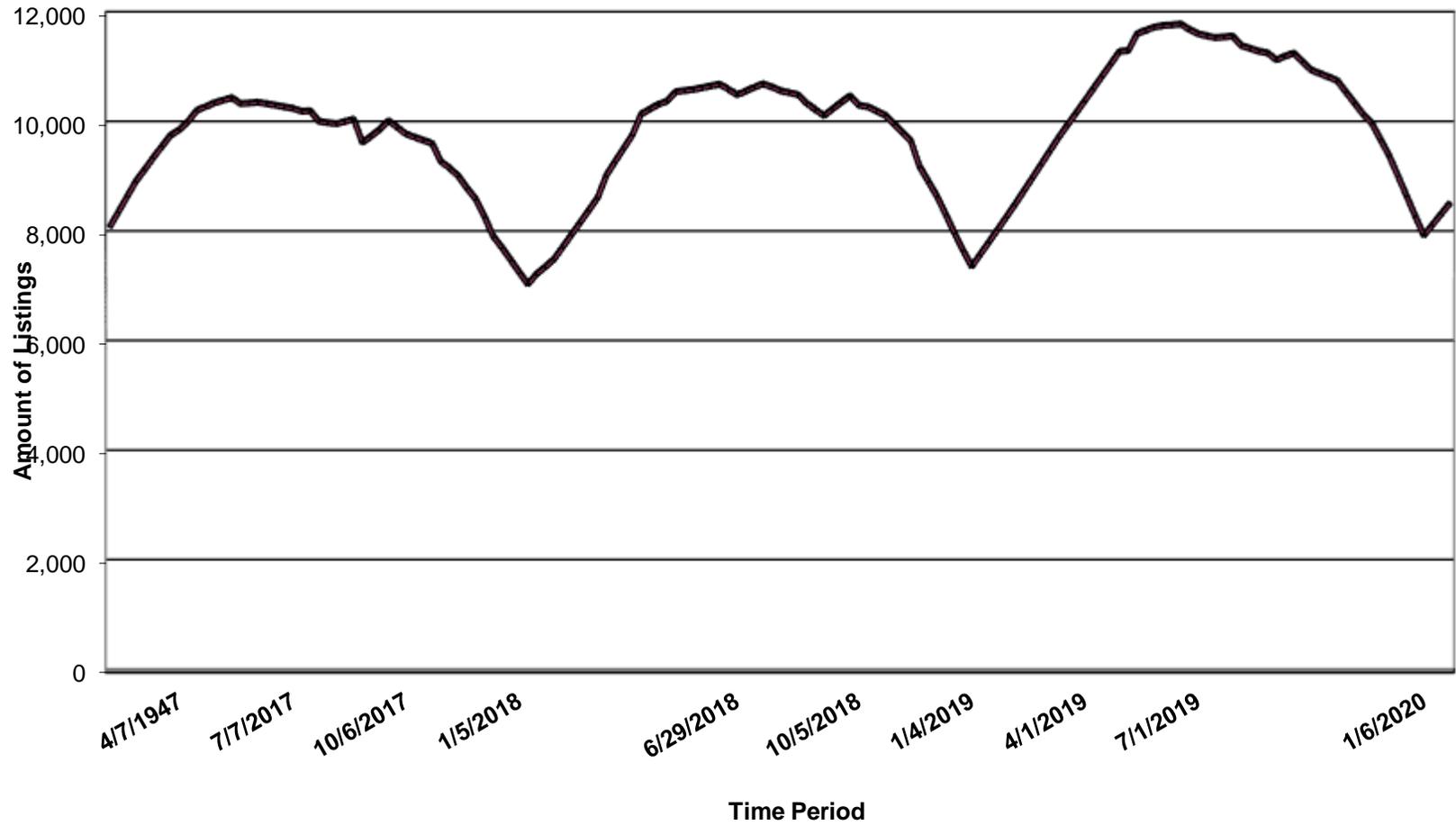


Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

Barrington Area Single Family Homes Active Listings (DE)

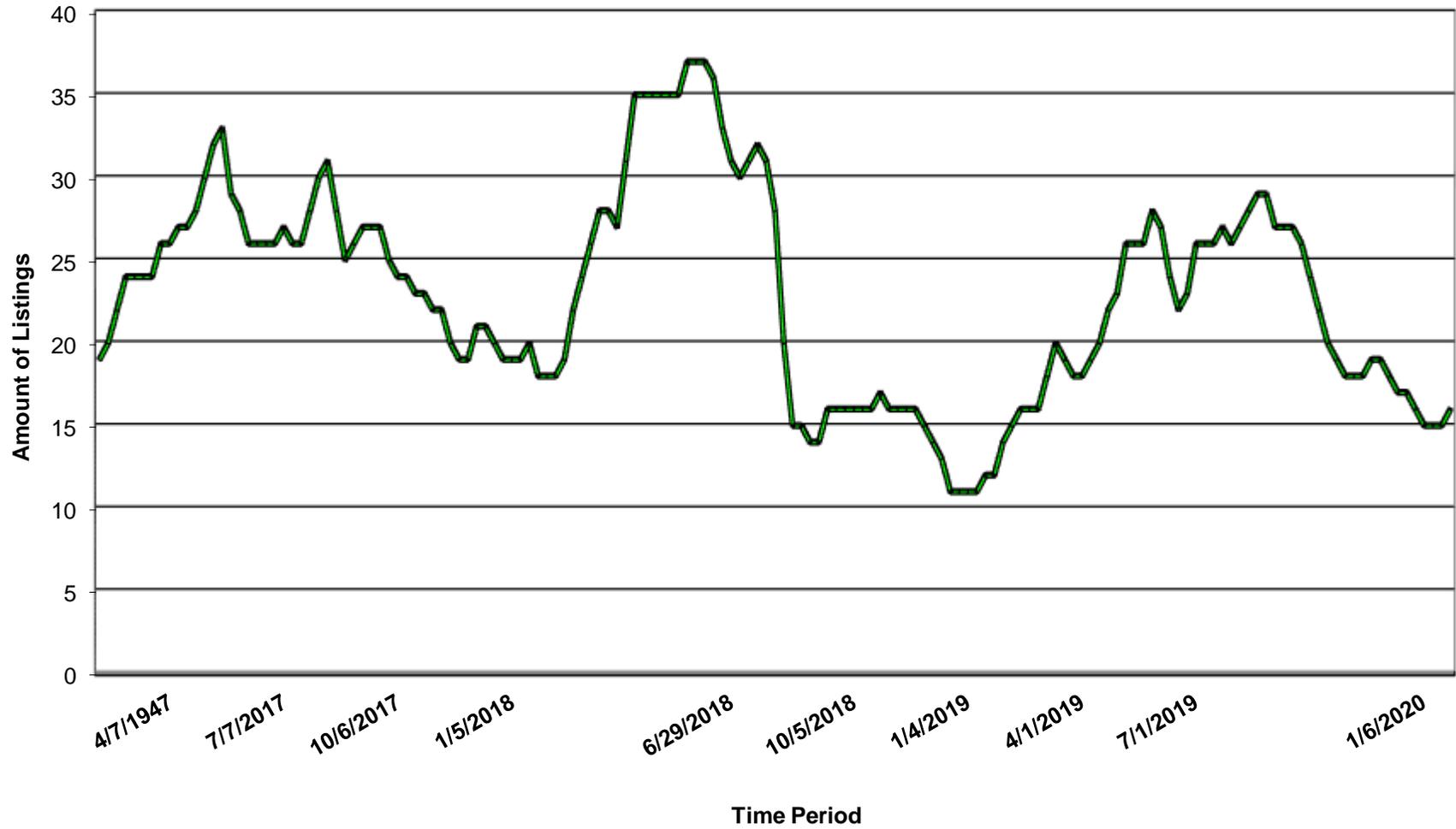


MRED Active Condo Listings(AT-C)



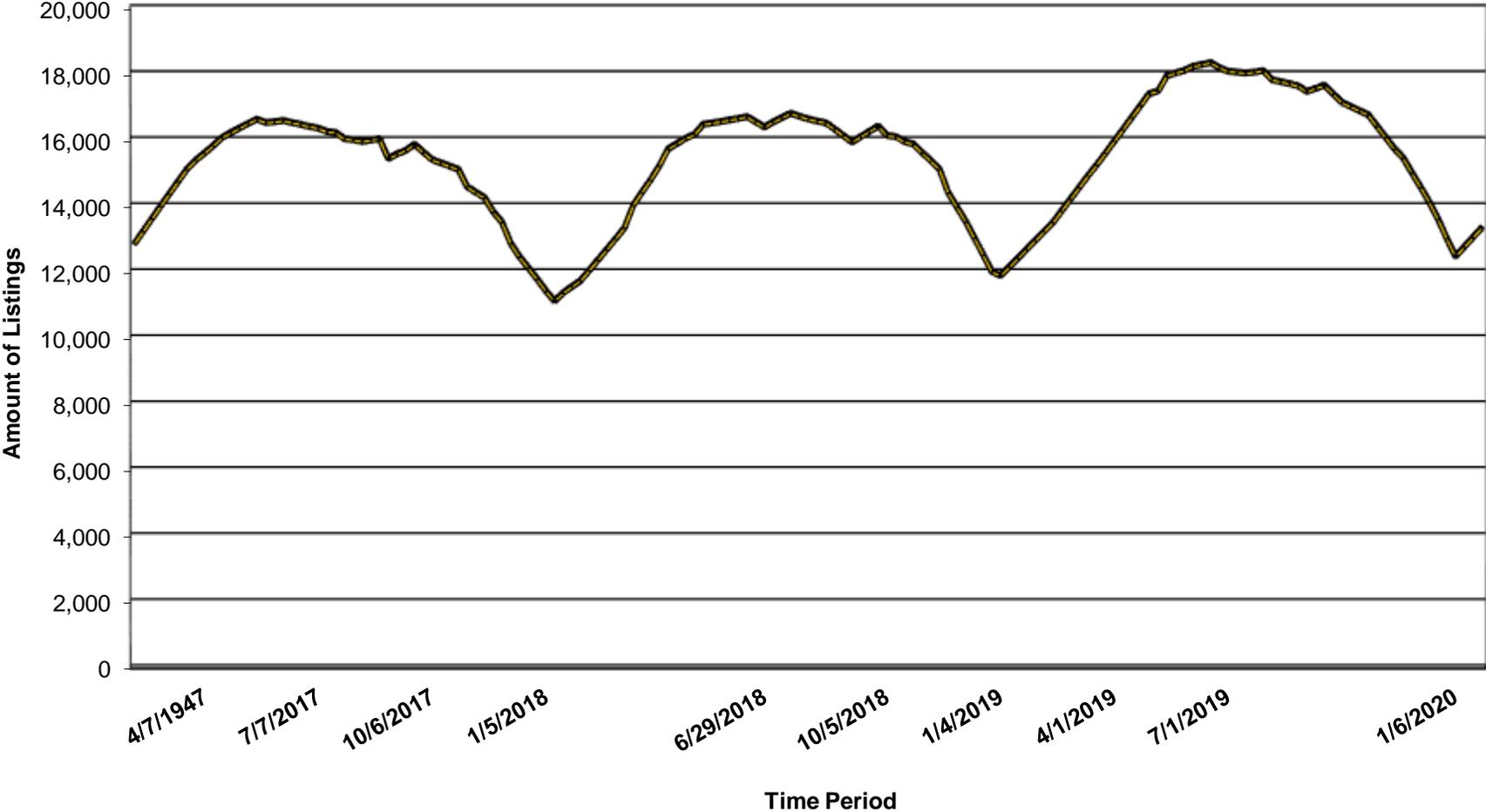
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

Barrington Area Active Condo Listings



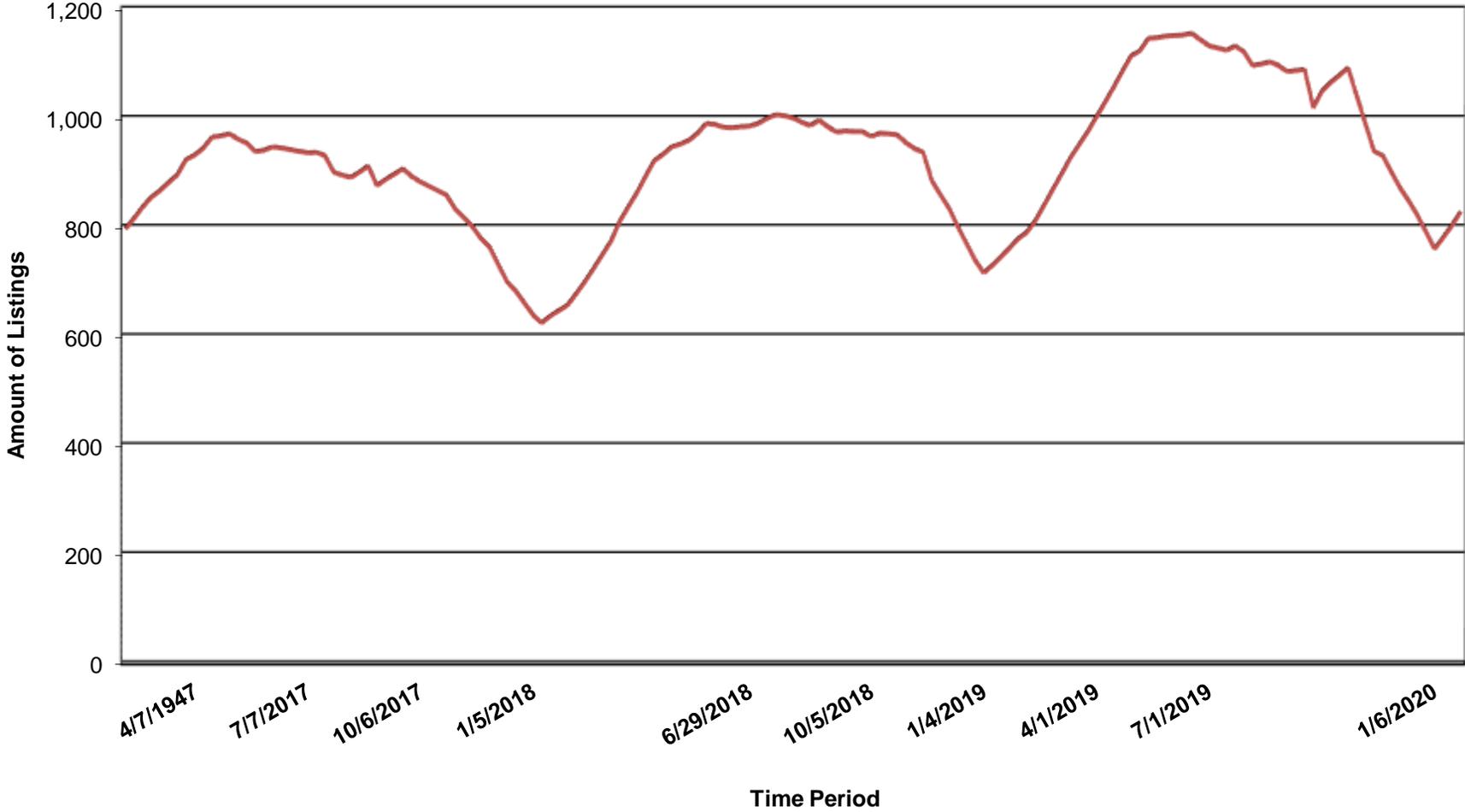
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

MRED Attached Active Listings



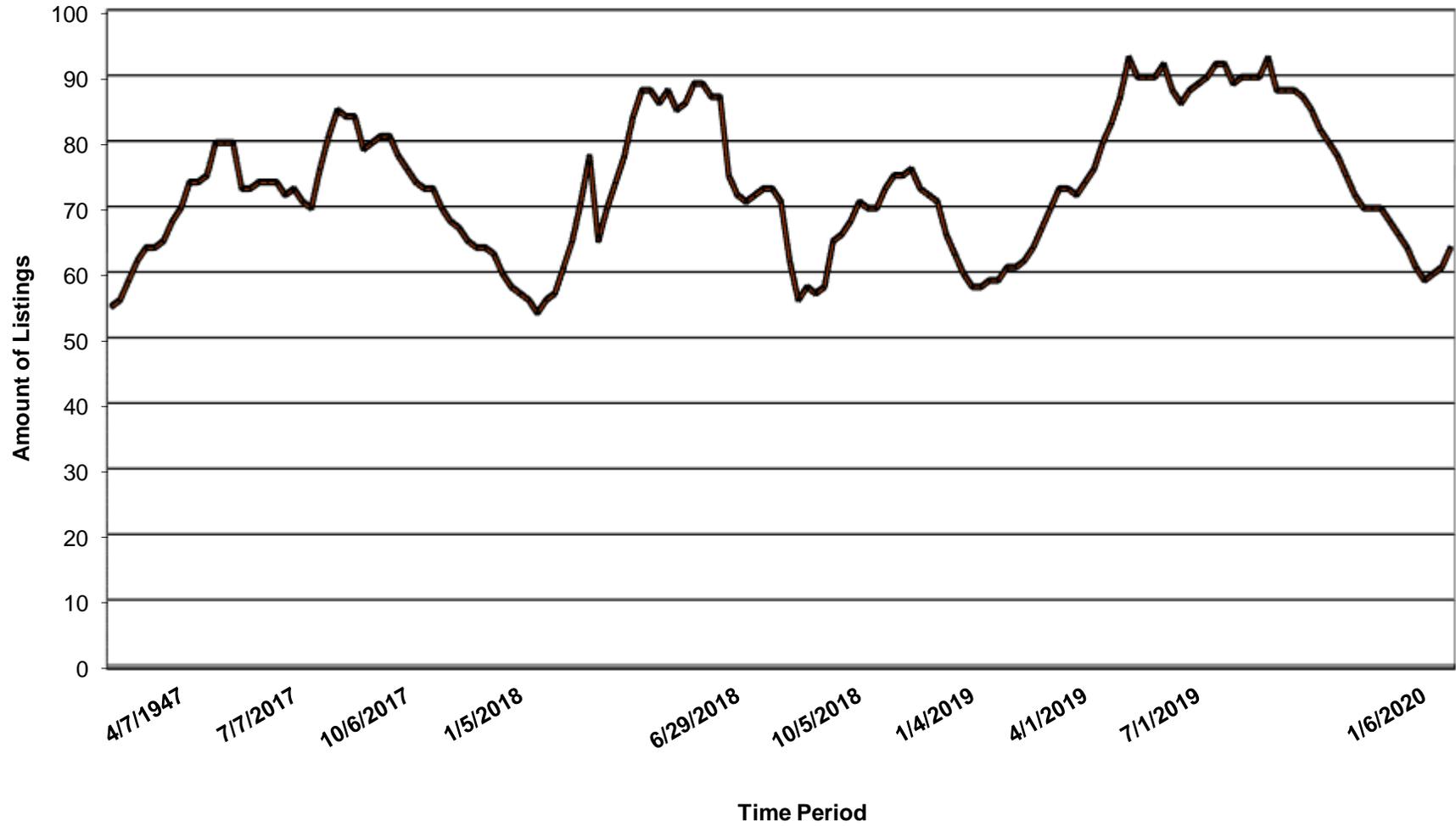
Information is for all types of properties listed under Attached, Property Type 2

North Shore Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

Barrington Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

NorthShore - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Detached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
	Jan	220	180	237	869,048	391,370	674,696	799,600	650,750
Feb	180	181		681,268	649,501		644,146	612,322	
Mar	321	311		718,461	703,927		680,527	667,918	
Apr	420	420		706,895	718,987		670,164	686,108	
May	492	470		760,632	682,155		727,294	650,513	
Jun	589	503		748,705	748,054		716,304	706,014	
Jul	448	498		704,012	789,209		680,989	749,679	
Aug	485	460		798,817	752,758		757,400	715,382	
Sep	297	315		744,714	652,798		695,209	614,762	
Oct	339	319		690,826	391,071		651,509	653,355	
Nov	315	288		715,022	653,651		674,942	652,091	
Dec	230	280		718,470	625,955		656,558	590,114	
TOTAL	4,414	4,284		762,870	731,812		697,981	671,917	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
	Jan	149	141	158	575,000	549,450	519,000	560,500	520,000
Feb	145	144		514,950	499,900		483,000	488,000	
Mar	146	138		565,000	519,000		542,500	500,000	
Apr	110	121		549,000	549,500		530,000	530,000	
May	109	115		588,000	550,000		570,000	530,500	
Jun	96	116		599,900	599,000		580,000	565,000	
Jul	105	90		598,905	625,000		570,000	610,500	
Aug	97	99		635,000	599,250		605,000	579,000	
Sep	104	95		550,000	499,000		528,000	475,000	
Oct	107	150		535,000	535,000		500,000	510,000	
Nov	118	155		550,000	525,000		535,000	504,000	
Dec	128	134		534,500	499,000		507,500	471,500	
TOTAL	113	121		589,000	575,000		550,000	531,500	

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
ALGONQUIN	21	13	61.5%	300,900	267,860	12.3%	289,000	258,000	12.0%
ANTIOCH	15	20	-25.0%	211,252	198,079	6.7%	225,000	195,000	15.4%
ARLINGTON HEIGHTS	34	30	13.3%	353,799	430,994	-17.9%	325,000	397,500	-18.2%
BARRINGTON AREA	42	24	75.0%	578,388	677,054	-14.6%	485,000	608,000	-20.2%
BARTLETT	17	13	30.8%	327,612	324,192	1.1%	330,000	330,500	-0.2%
BEACH PARK	8	6	33.3%	139,747	174,083	-19.7%	129,988	184,500	-29.5%
BUFFALO GROVE	18	19	-5.3%	359,167	329,342	9.1%	354,500	312,500	13.4%
CAROL STREAM	19	11	72.7%	259,053	251,500	3.0%	260,000	245,000	6.1%
CARPENTERSVILLE	21	18	16.7%	234,836	193,206	21.5%	256,700	182,500	40.7%
CHICAGO - ALBANY PARK	4	7	-42.9%	331,875	429,700	-22.8%	338,750	445,000	-23.9%
CHICAGO - DUNNING	22	20	10.0%	288,662	297,425	-2.9%	272,750	278,500	-2.1%
CHICAGO - EDGEWATER	4	5	-20.0%	726,768	636,500	14.2%	729,950	555,000	31.5%
CHICAGO - IRVING PARK	15	15	0.0%	510,017	521,250	-2.2%	535,000	575,000	-7.0%
CHICAGO - LAKE VIEW	8	10	-20.0%	1,184,188	1,510,840	-21.6%	1,199,000	1,420,000	-15.6%
CHICAGO - LINCOLN PARK	9	5	80.0%	1,421,213	1,614,000	-11.9%	1,125,000	1,550,000	-27.4%
CHICAGO - LINCOLN SQUARE	6	3	100.0%	884,750	780,667	13.3%	1,081,750	752,000	43.8%
CHICAGO - LOGAN SQUARE	12	12	0.0%	1,191,417	677,575	75.8%	855,000	657,450	30.0%
CHICAGO - NEAR NORTH SIDE	2	0	#DIV/0!	1,912,500	0	#DIV/0!	1,912,500	0	#DIV/0!
CHICAGO - NEAR WEST SIDE	1	0	#DIV/0!	500,000	0	#DIV/0!	500,000	0	#DIV/0!
CHICAGO - PORTAGE PARK	15	27	-44.4%	300,227	312,049	-3.8%	279,000	279,000	0.0%
CHICAGO - ROGERS PARK	2	3	0.0%	552,500	316,583	0.0%	552,500	270,750	0.0%
CHICAGO - UPTOWN	3	3	0.0%	884,167	575,183	53.7%	877,500	450,000	95.0%
CHICAGO - WEST RIDGE	14	13	7.7%	425,196	367,115	15.8%	354,000	345,000	2.6%
CHICAGO - WEST TOWN	9	10	-10.0%	886,778	913,750	-3.0%	822,000	922,500	-10.9%
DE KALB	18	21	-14.3%	153,917	149,425	3.0%	134,950	125,000	8.0%
DEERFIELD	15	13	15.4%	604,713	507,769	19.1%	550,000	495,000	11.1%
DES PLAINES	32	19	68.4%	277,300	274,789	0.9%	260,000	275,000	-5.5%
ELGIN	65	41	58.5%	238,585	229,420	4.0%	222,000	210,000	5.7%
ELK GROVE VILLAGE	9	11	-18.2%	303,056	262,236	15.6%	305,000	250,000	22.0%
EVANSTON	18	13	38.5%	681,083	545,358	24.9%	665,000	529,000	25.7%
FOX LAKE	5	4	25.0%	360,800	177,850	102.9%	250,000	168,750	48.1%
GLENCOE	6	9	-33.3%	723,848	1,278,611	-43.4%	660,000	905,000	-27.1%
GOLF-GLENVIEW	27	23	17.4%	595,667	665,520	-10.5%	562,500	550,000	2.3%
GREEN OAKS-LIBERTYVILLE	21	17	23.5%	458,626	435,971	5.2%	420,000	370,000	13.5%

Disclaimer:

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
GREENWOOD- WOODSTOCK	22	25	-12.0%	191,327	235,053	-18.6%	158,600	229,900	-31.0%
GURNEE	21	18	16.7%	276,388	304,911	-9.4%	264,000	287,450	-8.2%
HAINESVILLE-GRAYSLAKE	23	26	-11.5%	172,163	193,277	-10.9%	180,450	206,250	-12.5%
HANOVER PARK	14	14	0.0%	247,186	230,782	7.1%	256,500	239,975	6.9%
HIGHLAND PARK	26	13	100.0%	537,945	423,702	27.0%	485,000	383,000	26.6%
HIGHWOOD	1	0	100.0%	215,000	0	100.0%	215,000	0	100.0%
HOFFMAN ESTATES	32	22	45.5%	288,013	315,485	-8.7%	280,000	300,000	-6.7%
INGLESIDE	9	4	125.0%	170,467	224,350	-24.0%	175,000	198,750	-11.9%
INVERNESS	5	3	66.7%	518,700	601,667	-13.8%	530,000	465,000	14.0%
ISLAND LAKE	4	5	-20.0%	201,250	161,135	24.9%	190,500	177,500	7.3%
KENILWORTH	0	1	-100.0%	0	1,175,000	-100.0%	0	1,175,000	-100.0%
LAKE BLUFF	13	7	85.7%	478,769	405,556	18.1%	445,000	435,421	2.2%
LAKE FOREST	22	17	29.4%	1,080,736	1,126,324	-4.0%	677,500	1,070,000	-36.7%
LAKE IN THE HILLS	9	11	-18.2%	247,212	253,173	-2.4%	228,000	260,000	-12.3%
LAKE VILLA- LINDENHURST	25	21	19.0%	217,971	209,500	4.0%	200,000	192,000	4.2%
LAKELAKE-CRYSTAL LAKE	43	40	7.5%	267,600	259,090	3.3%	249,900	238,250	4.9%
LINCOLNSHIRE	4	3	33.3%	485,000	523,000	-7.3%	525,000	427,500	22.8%
LINCOLNWOOD	5	4	25.0%	489,760	482,500	1.5%	439,900	507,500	-13.3%
LONG GROVE-LAKE ZURICH- HAWTHORN W	24	28	-14.3%	491,215	436,290	12.6%	483,750	418,250	15.7%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	44	35	25.7%	215,625	203,488	6.0%	190,500	170,000	12.1%
METTAWA	0	0	0.0%	0	0	0.0%	0	0	0.0%
MORTON GROVE	20	13	53.8%	326,730	292,553	11.7%	297,550	295,000	0.9%
MT. PROSPECT	24	22	9.1%	343,288	310,455	10.6%	301,500	289,500	4.1%
MUNDELEIN	15	13	15.4%	235,018	288,843	-18.6%	242,200	329,500	-26.5%
NAPERVILLE	80	65	23.1%	469,329	495,473	-5.3%	421,250	449,000	-6.2%
NILES	13	8	62.5%	298,077	336,925	-11.5%	295,000	336,500	-12.3%
NORTH CHICAGO	3	4	-25.0%	128,300	66,600	92.6%	145,000	62,750	131.1%
NORTHBROOK	14	12	16.7%	621,786	756,529	-17.8%	485,000	615,000	-21.1%
NORTHFIELD	9	4	125.0%	967,011	769,625	25.6%	600,000	670,000	-10.4%
OAKWOOD HILLS - CARY	15	13	15.4%	260,227	261,885	-0.6%	245,000	245,000	0.0%
PALATINE	19	27	-29.6%	298,234	372,574	-20.0%	260,000	325,000	-20.0%
PARK CITY -WAUKEGAN	30	23	30.4%	132,308	137,378	-3.7%	128,500	138,900	-7.5%
PARK RIDGE	25	27	-7.4%	529,750	427,152	24.0%	515,000	399,000	29.1%
PRAIRIE VIEW	0	0	100.0%	0	0	100.0%	0	0	100.0%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
PROSPECT HEIGHTS	6	6	0.0%	307,833	306,417	0.5%	272,500	290,000	-6.0%
ROLLING MEADOWS	6	5	20.0%	301,000	244,950	22.9%	265,500	200,000	32.8%
ROUND LAKE	34	25	36.0%	181,246	141,988	27.6%	180,000	130,000	38.5%
SCHAUMBURG	33	17	94.1%	315,741	338,618	-6.8%	285,000	312,000	-8.7%
SKOKIE	24	25	-4.0%	322,316	340,856	-5.4%	320,000	347,500	-7.9%
STREAMWOOD	21	15	40.0%	219,162	221,853	-1.2%	199,900	198,000	1.0%
SYCAMORE	13	13	0.0%	223,877	231,536	-3.3%	185,000	232,500	-20.4%
VERNON HILLS	13	6	116.7%	378,369	475,417	-20.4%	385,000	481,250	-20.0%
WADSWORTH - OLD MILL CREEK	5	2	150.0%	254,600	358,500	-29.0%	230,000	358,500	-35.8%
WAUCONDA	12	11	9.1%	280,533	245,309	14.4%	294,000	246,000	19.5%
WHEELING	11	3	266.7%	233,855	300,167	-22.1%	202,000	330,000	-38.8%
WILMETTE	18	13	38.5%	586,656	819,769	-28.4%	572,500	679,000	-15.7%
WINNETKA	15	10	50.0%	1,098,913	932,300	17.9%	950,000	832,500	14.1%
WINTHROP HARBOR	2	2	0.0%	154,950	162,500	-4.6%	154,950	162,500	-4.6%
ZION	19	18	5.6%	102,787	133,454	-23.0%	96,000	128,500	-25.3%

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Barrington - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	14	5	3	236,607	280,320	254,966	223,992	263,440	248,800
Feb	5	4		270,580	215,900		260,000	207,225	
Mar	9	8		237,955	294,486		227,611	285,061	
Apr	14	7		301,514	271,742		289,294	260,857	
May	14	15		234,221	312,065		227,482	303,083	
Jun	23	17		324,282	285,000		315,601	274,205	
Jul	14	12		265,828	308,709		256,160	295,590	
Aug	11	10		296,145	310,979		279,227	291,691	
Sep	7	13		328,612	290,568		316,569	278,876	
Oct	5	15		276,894	299,073		275,729	284,638	
Nov	7	6		316,085	314,481		308,628	303,665	
Dec	8	41		265,075	543,278		258,437	508,854	
TOTAL	133	123		280,285	293,258		270,384	281,640	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	124	126	223	227,750	269,000	220,000	211,500	261,000	219,900
Feb	130	83		264,900	219,350		255,000	202,000	
Mar	151	107		215,000	289,500		210,000	275,000	
Apr	117	102		283,000	230,000		267,500	222,000	
May	111	94		207,450	319,000		202,000	305,000	
Jun	83	145		300,000	285,000		285,000	275,000	
Jul	78	44		260,850	266,250		252,500	258,750	
Aug	47	153		235,000	287,500		222,500	268,250	
Sep	101	136		265,000	255,000		255,000	246,000	
Oct	38	78		185,000	249,900		182,500	230,000	
Nov	69	116		359,000	302,500		350,000	285,000	
Dec	110	228		234,950	475,000		232,500	452,000	
TOTAL	97	112		262,000	264,900		250,000	257,000	

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

Attached Single Family									
TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2019	2018	% CHG	2019	2018	% CHG	2019	2018	% CHG
ALGONQUIN	163	183	-10.9%	188,344	178,718	5.4%	182,000	171,000	6.4%
ANTIOCH	31	38	-18.4%	166,777	154,483	8.0%	152,000	142,450	6.7%
ARLINGTON HEIGHTS	492	438	12.3%	196,862	194,815	1.1%	165,000	160,000	3.1%
BARRINGTON AREA	123	125	-1.6%	281,640	271,150	3.9%	257,000	252,500	1.8%
BARTLETT	226	212	6.6%	198,502	192,538	3.1%	200,250	199,450	0.4%
BEACH PARK	28	30	-6.7%	141,279	128,250	10.2%	138,000	125,750	9.7%
BUFFALO GROVE	339	356	-4.8%	217,500	218,090	-0.3%	200,000	210,000	-4.8%
CAROL STREAM	230	219	5.0%	189,400	188,015	0.7%	189,000	185,000	2.2%
CARPENTERSVILLE	141	152	-7.2%	153,502	143,374	7.1%	154,000	149,900	2.7%
CHICAGO - ALBANY PARK	163	183	-10.9%	220,372	201,062	9.6%	199,900	189,000	5.8%
CHICAGO - DUNNING	128	96	33.3%	194,129	189,197	2.6%	199,500	192,500	3.6%
CHICAGO - EDGEWATER	740	696	6.3%	242,041	233,888	3.5%	212,000	220,000	-3.6%
CHICAGO - IRVING PARK	267	238	12.2%	228,912	237,326	-3.5%	210,000	213,000	-1.4%
CHICAGO - LAKE VIEW	1739	1809	-3.9%	394,709	407,819	-3.2%	350,000	370,000	-5.4%
CHICAGO - LINCOLN PARK	1235	1139	8.4%	601,762	581,347	3.5%	505,000	499,000	1.2%
CHICAGO - LINCOLN SQUARE	365	356	2.5%	354,295	335,352	5.6%	315,000	310,000	1.6%
CHICAGO - LOGAN SQUARE	623	555	12.3%	431,466	425,764	1.3%	412,000	409,000	0.7%
CHICAGO - LOOP	717	706	1.6%	415,329	446,459	-7.0%	330,000	345,000	-4.3%
CHICAGO - NEAR NORTH SIDE	2373	2515	-5.6%	629,337	641,317	-1.9%	395,000	410,000	-3.7%
CHICAGO - NEAR SOUTH SIDE	695	741	-6.2%	436,708	474,016	-7.9%	370,500	370,000	0.1%
CHICAGO - NEAR WEST SIDE	1133	1140	-0.6%	510,631	505,709	1.0%	365,000	380,000	-3.9%
CHICAGO - PORTAGE PARK	81	79	2.5%	180,435	190,489	-5.3%	154,000	174,900	-11.9%
CHICAGO - ROGERS PARK	449	429	4.7%	191,891	193,602	-0.9%	175,000	185,000	-5.4%
CHICAGO - UPTOWN	814	781	4.2%	287,745	280,817	2.5%	279,750	275,000	1.7%
CHICAGO - WEST RIDGE	347	334	3.9%	158,864	157,020	1.2%	145,000	146,750	-1.2%
CHICAGO - WEST TOWN	1468	1384	6.1%	498,729	490,264	1.7%	479,444	469,700	2.1%
DEERFIELD	107	98	9.2%	270,807	261,574	3.5%	257,000	250,500	2.6%
DEKALB	80	74	8.1%	149,174	129,689	15.0%	149,950	134,000	11.9%
DES PLAINES	558	555	0.5%	183,476	179,369	2.3%	173,450	169,500	2.3%
ELGIN	412	405	1.7%	173,399	167,850	3.3%	173,000	169,000	2.4%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2019	2018	% CHG	2019	2018	% CHG	2019	2018	% CHG
ELK GROVE VILLAGE	195	192	1.6%	168,496	175,134	-3.8%	167,000	173,250	-3.6%
EVANSTON	577	519	11.2%	285,370	287,082	-0.6%	241,500	247,500	-2.4%
FOX LAKE	149	151	-1.3%	119,174	118,189	0.8%	134,000	125,000	7.2%
GLENCOE	7	12	-41.7%	252,214	273,750	-7.9%	225,000	234,000	-3.8%
GOLF-GLENVIEW	297	260	14.2%	305,769	322,669	-5.2%	265,000	293,750	-9.8%
GREEN OAKS-LIBERTYVILLE	100	70	42.9%	272,508	285,937	-4.7%	252,500	280,000	-9.8%
GREENWOOD- WOODSTOCK	106	113	-6.2%	148,157	146,759	1.0%	143,000	146,000	-2.1%
GURNEE	173	183	-5.5%	157,034	153,382	2.4%	155,000	147,000	5.4%
HAINESVILLE-GRAYSLAKE	212	226	-6.2%	164,672	164,954	-0.2%	162,250	155,000	4.7%
HANOVER PARK	220	190	15.8%	166,371	158,389	5.0%	165,083	157,750	4.6%
HIGHLAND PARK	122	90	35.6%	337,996	365,121	-7.4%	296,350	319,875	-7.4%
HIGHWOOD	11	8	37.5%	305,991	385,844	-20.7%	200,000	395,500	-49.4%
HOFFMAN ESTATES	288	282	2.1%	171,984	171,259	0.4%	164,950	154,000	7.1%
INGLESIDE	5	4	25.0%	161,610	146,000	10.7%	170,000	143,250	18.7%
INVERNESS	25	24	4.2%	401,232	410,304	-2.2%	372,000	395,000	-5.8%
ISLAND LAKE	42	52	-19.2%	135,368	135,945	-0.4%	139,650	135,000	3.4%
LAKE BLUFF	50	45	11.1%	240,329	255,007	-5.8%	204,191	208,900	-2.3%
LAKE FOREST	73	59	23.7%	576,615	495,651	16.3%	600,000	475,000	26.3%
LAKE IN THE HILLS	160	174	-8.0%	185,477	173,720	6.8%	170,000	161,950	5.0%
LAKE VILLA- LINDENHURST	88	43	104.7%	157,171	158,624	-0.9%	147,250	158,500	-7.1%
LAKELAKEWOOD-CRYSTAL LAKE	242	219	10.5%	171,235	162,410	5.4%	170,000	162,000	4.9%
LINCOLNSHIRE	55	42	31.0%	343,981	364,522	-5.6%	310,000	358,950	-13.6%
LINCOLNWOOD	42	34	23.5%	241,714	235,388	2.7%	215,000	219,000	-1.8%
LONG GROVE-LAKE ZURICH- HAWTHORN W	64	50	28.0%	257,159	259,948	-1.1%	250,000	251,000	-0.4%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	197	155	27.1%	138,582	136,249	1.7%	143,000	142,500	0.4%
MORTON GROVE	117	111	5.4%	221,865	251,726	-11.9%	210,000	249,000	-15.7%
MT. PROSPECT	252	230	9.6%	201,044	182,042	10.4%	195,000	165,000	18.2%
MUNDELEIN	129	118	9.3%	193,348	203,136	-4.8%	190,124	200,175	-5.0%
NAPERVILLE	821	894	-8.2%	243,133	243,167	0.0%	225,000	215,750	4.3%
NILES	149	164	-9.1%	207,299	193,023	7.4%	213,000	190,000	12.1%
NORTH CHICAGO	12	14	-14.3%	71,575	69,624	2.8%	66,750	61,250	9.0%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

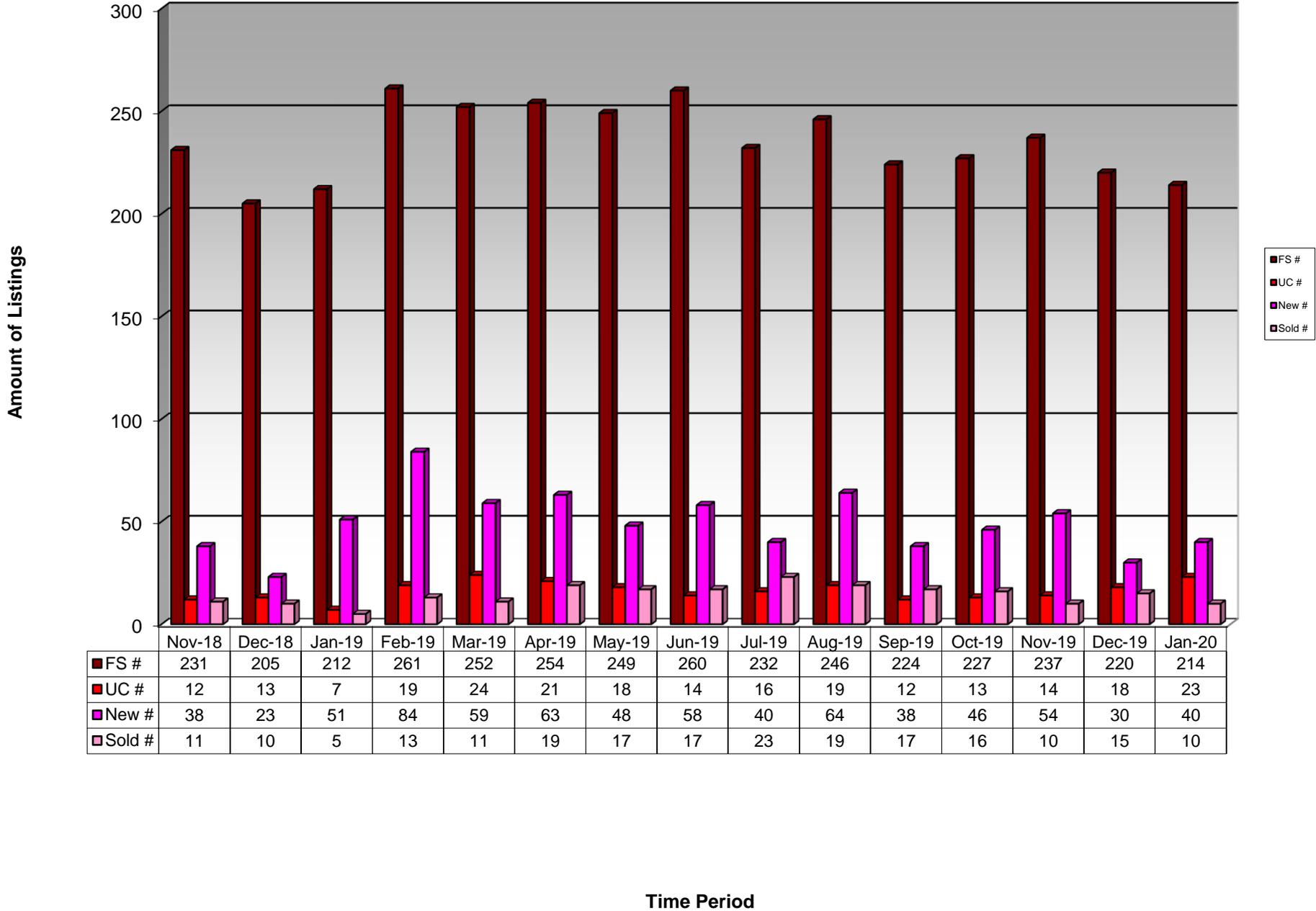
TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2019	2018	% CHG	2019	2018	% CHG	2019	2018	% CHG
NORTHBROOK	270	264	2.3%	316,126	328,969	-3.9%	287,500	307,000	-6.4%
NORTHFIELD	35	33	6.1%	277,374	378,921	-26.8%	214,000	390,000	-45.1%
OAKWOOD HILLS - CARY	89	88	1.1%	183,814	165,542	11.0%	172,500	163,500	5.5%
PALATINE	698	685	1.9%	188,410	197,137	-4.4%	168,500	173,000	-2.6%
PARK CITY - WAUKEGAN	38	49	-22.4%	122,493	107,324	14.1%	137,000	121,000	13.2%
PARK RIDGE	134	130	3.1%	303,785	274,227	10.8%	291,500	234,000	24.6%
PROSPECT HEIGHTS	139	105	32.4%	175,107	170,443	2.7%	148,000	140,000	5.7%
ROLLING MEADOWS	143	168	-14.9%	159,356	159,041	0.2%	144,000	141,500	1.8%
ROUND LAKE	230	212	8.5%	137,277	131,989	4.0%	145,000	137,000	5.8%
SCHAUMBURG	832	802	3.7%	184,409	182,775	0.9%	174,000	171,600	1.4%
SKOKIE	266	242	9.9%	214,292	197,134	8.7%	200,500	189,000	6.1%
STREAMWOOD	292	286	2.1%	173,214	169,211	2.4%	170,000	160,000	6.3%
SYCAMORE	123	115	7.0%	148,319	156,355	-5.1%	134,500	149,900	-10.3%
VERNON HILLS	211	201	5.0%	214,239	219,428	-2.4%	185,000	190,000	-2.6%
WADSWORTH - OLD MILL CREEK	32	30	6.7%	147,728	150,132	-1.6%	147,500	155,500	-5.1%
WAUCONDA	77	71	8.5%	195,159	175,807	11.0%	181,000	175,000	3.4%
WHEELING	321	297	8.1%	186,135	187,470	-0.7%	176,500	182,500	-3.3%
WILMETTE	81	83	-2.4%	373,287	380,658	-1.9%	335,000	340,000	-1.5%
WINNETKA	24	19	26.3%	482,438	354,974	35.9%	473,750	360,000	31.6%
ZION	8	9	-11.1%	97,639	85,889	13.7%	94,950	106,500	-10.8%

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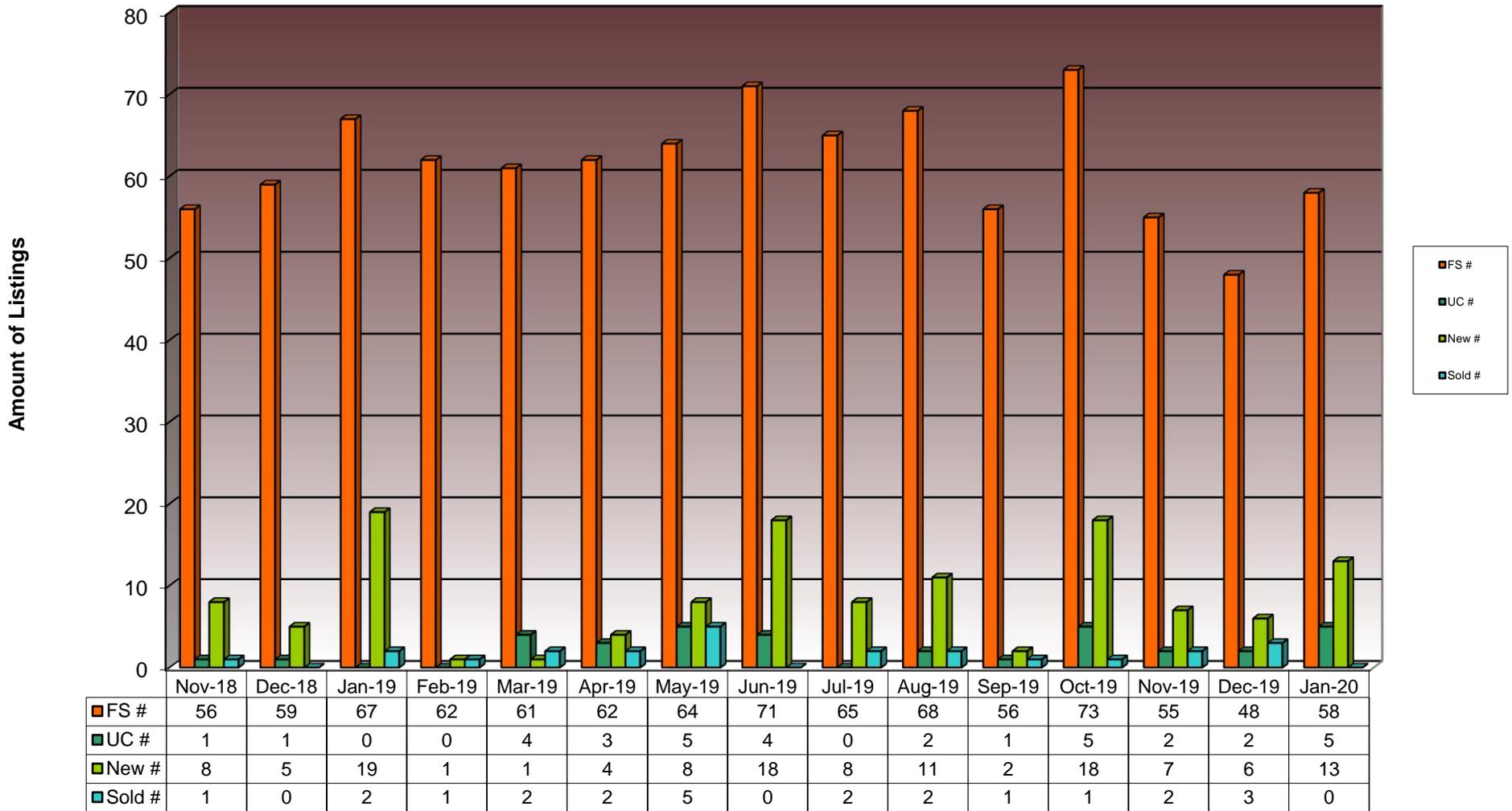
The Association makes no claim as to the accuracy of this data and has provided this data as a service to our members.

North Shore Area New Construction for All Property Types



These chart shows new construction data for the past fifteen months th number of new homes in the North Shore area for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

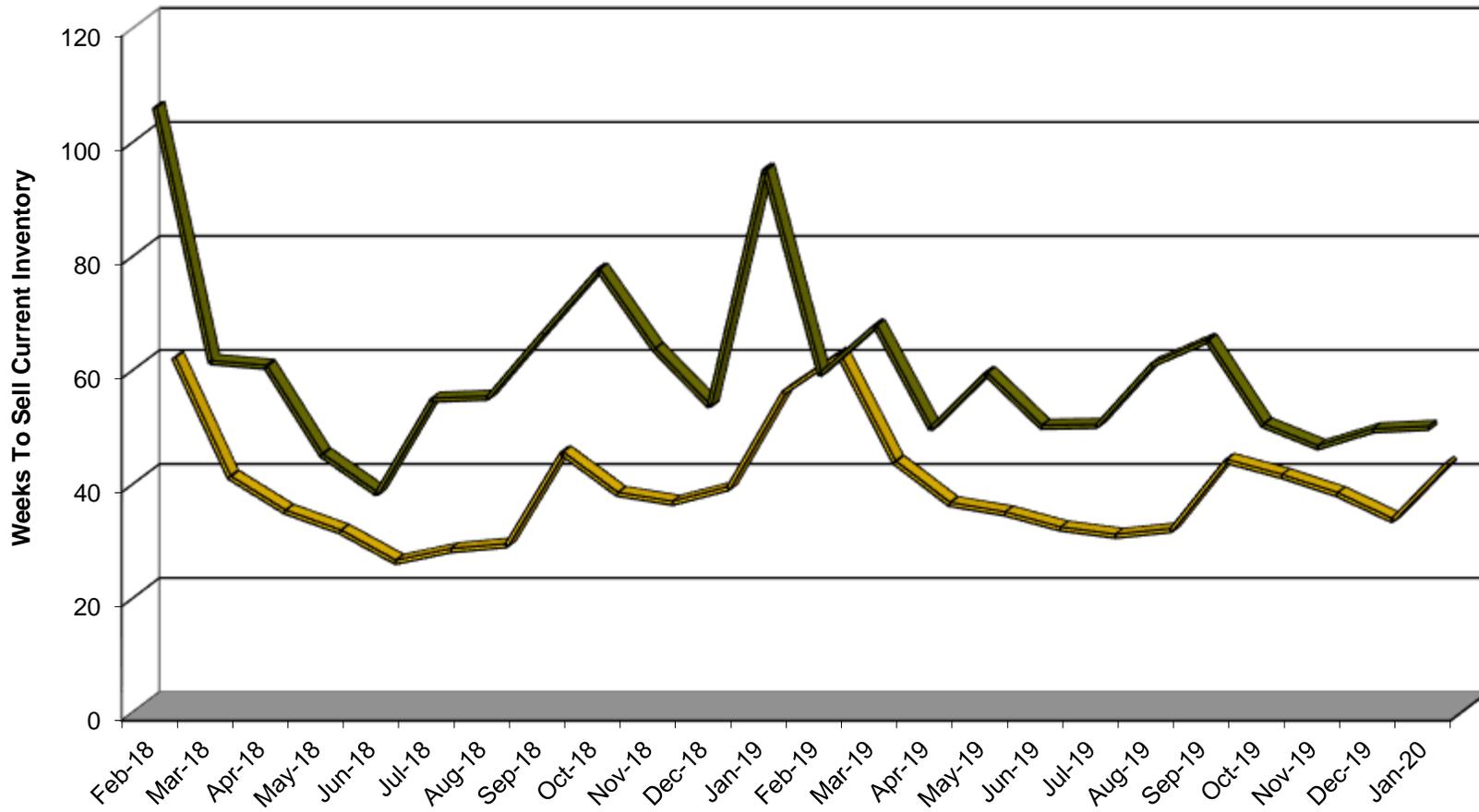
Barrington Area New Construction for All Property Types



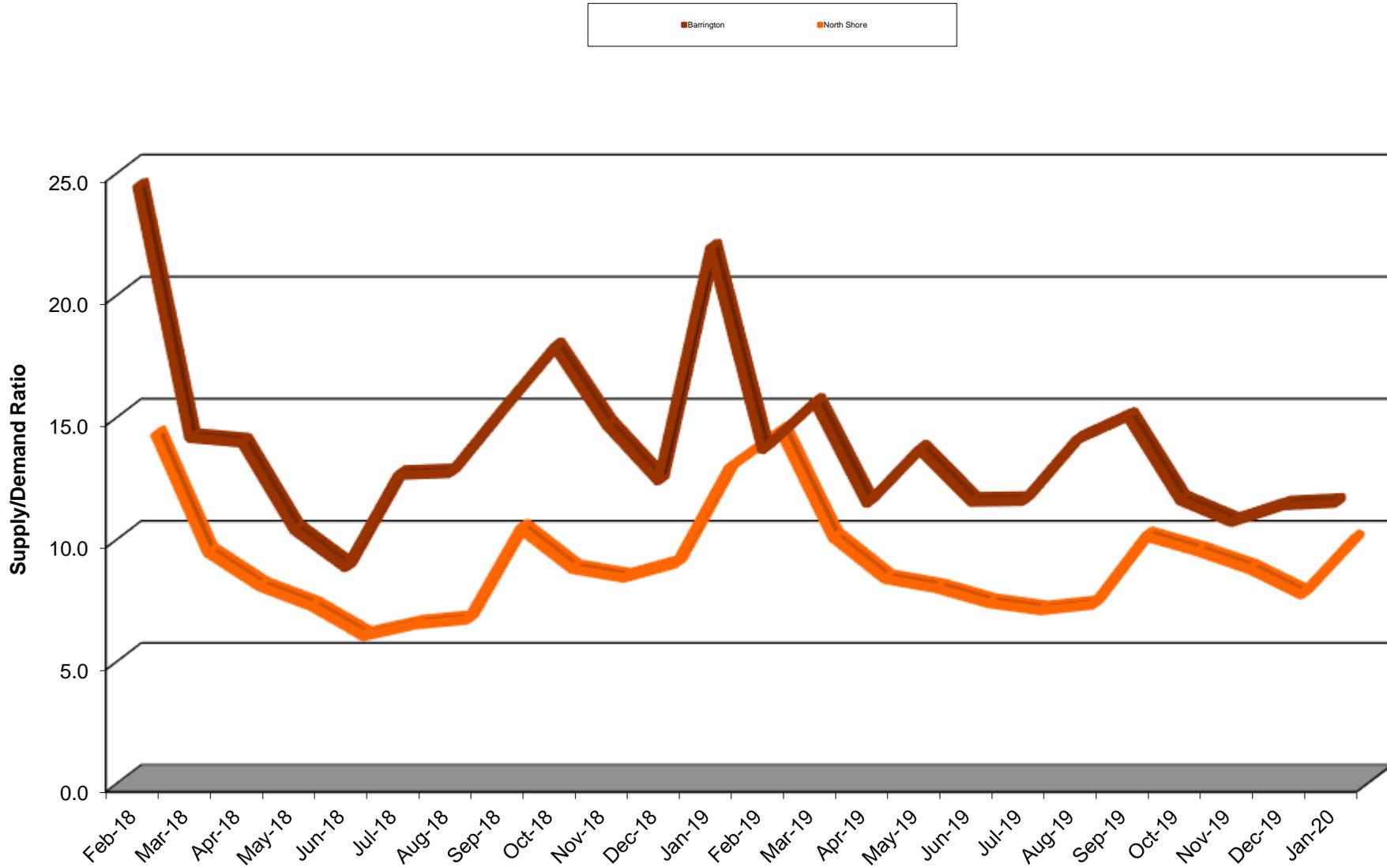
Time Period

These chart shows new construction data for the past fifteen months th number of new homes Barrington for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

NSBAR Absorption Rate for Detached Single Family Homes

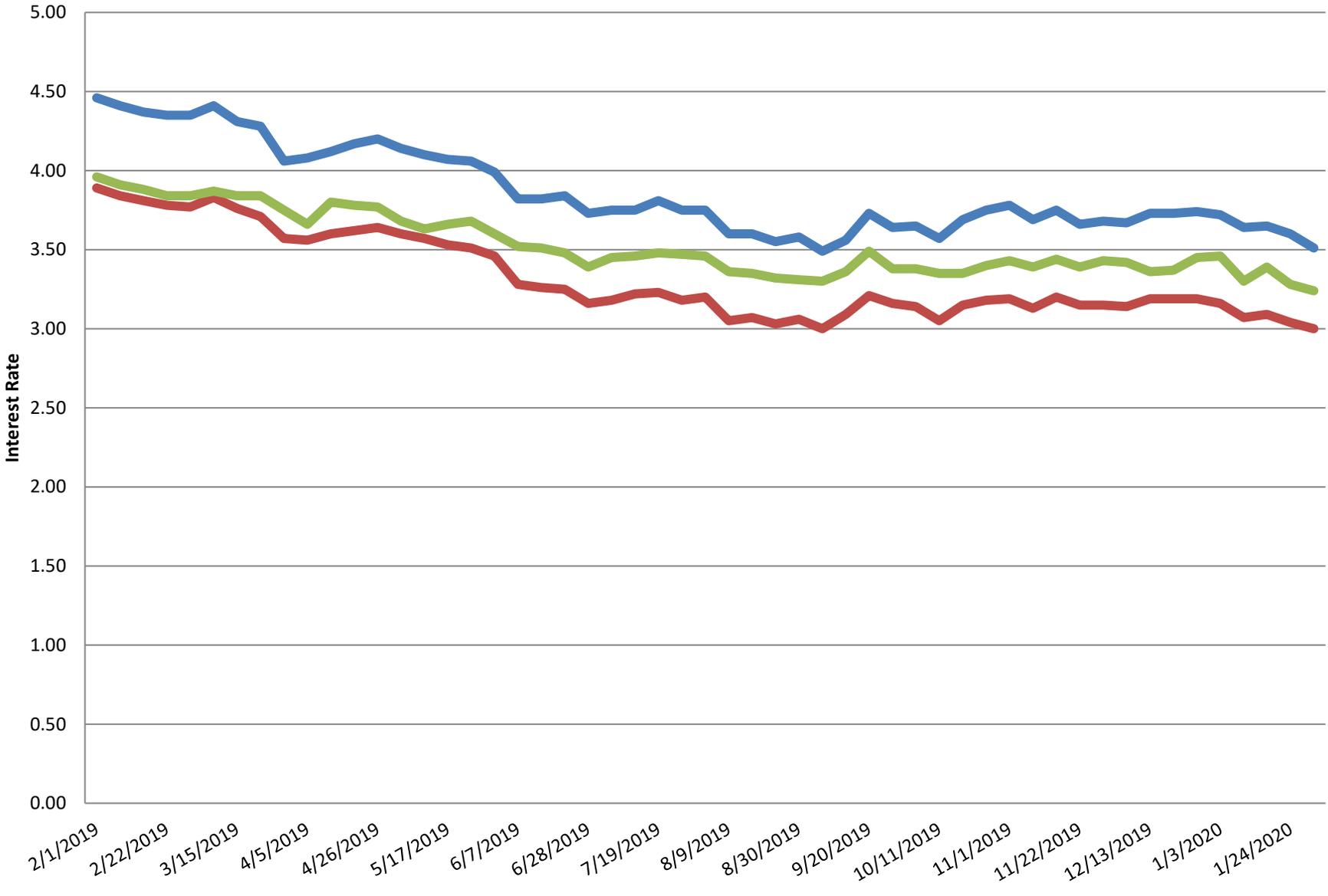


NSBAR Supply Demand Ratio for Single Family Homes



The numbers in the chart represent the ratio of the number of homes for sale to the number of homes sold. The higher the S/D ratio, the more supply there is relative to demand. Optimal S/D ratio is 6.0. Produced by NSBAR from information in MRED

Historical Mortgage Rates



Glossary of Terms and Abbreviations

Absorption Rate:

Absorption rates are used to determine the amount of weeks that it will take to sell the current inventory at the present rate of sales.

Twenty six weeks is considered neutral. When the absorption is rate is higher than 26 weeks, it is considered a buyer's market and sale prices become stagnant. When the rate is lower, homes are selling faster and sales prices increase.

To formulate Absorption Rate you need to know 2 figures.

- 1) How many listings are currently on the market?
- 2) How many listings sold last month?

Then

- A.) Multiple the number of solds last month by 12 (months).
- B.) Divided by the current listings equals # of Units that would sell each week.
- C.) Divide the # or units that should sell each week into the number available = absorption rate.

Supply Demand Ratio

The amount of homes for sales divided by the amount of sold properties for a given time period. When there are six active listings for every sold listing, the market is considered to be at its equilibrium, homes are being sold at the exact right price.

Listing

Listing in MRED - when the current titleholders of the property have signed an exclusive or exclusive right to sell agreement and the agreement is in effect with an MRED office.

Statuses for Active Listings

ACTV - An A

ctive listing is where an agreement and an owner of real property and a real estate agent, whereby the agent agrees to secure a buyer or tenant for specific property at a certain price and terms in return for a fee or commission.

BOMK - Back on Market: A listing previously showing Off-Market (Canceled, Closed, Expired, or Rented) status is now active again.

CTG - Contingent on a contract pending – A valid sales contract has been signed by a Buyer and Seller with provisions to be met before a contract can become binding.

CONTINGENCY FLAGS

A/I - Attorney Approval/Home Inspection

CTGO - Denotes other contingency that may apply. Call Listing Agent for specifics of contingency

FIN - Financing

*HC*** - Buyer has home to close. Code is followed by number of hours in kick out period

*HS*** - Buyer has home to sell. Code is followed by number of hours in kick out period

NEW - A New listing.

PCHG - Price Change: A listing showing a change in list price – new list price is required.

RACT Reactivate: A listing that was previously showing as Contingent, Pending or Temporarily Off-Market

TEMP - Active -Temporarily Off-Market (still listed) exclusive brokerage agreement in effect, property unable to be shown, except for reasonable restrictions noted on the listing in the showing instructions.

BOMK, NEW, PCHG & RACT - statuses will show on MRED® for 5 days (unless a status change is made to the listing) and then revert to an ACTV status.

OFF-MARKET LISTING

Closed property in MRED is when an active listing has been sold and the title has changed from the seller titleholder to the new title holder.

Expired listing in MRED is an active listing which has reached its expiration date and has moved from active status to expired and the listing agreement is no longer in effect.

Temporary off the market/withdrawn is a listing in MRED which still has a valid listing agreement but the titleholders have asked the property be taken out of MRED.

Cancelled listing in MRED is when seller titleholders and the real estate company have cancelled the listing agreement and the property is no longer for sale with that company.

OFF MARKET STATUSES

CANC - A Canceled listing - cancellation date is required

CLSD - A Closed listing - must be reported within 72 hours of closing. Selling Price, Contract Date, Closed Date, Seller's Concessions Y/N (if Y is entered, Seller's Concessions \$ amount is required (PNT)), and Selling Agent are required.

EXP - An Expired listing.

PEND - Pending: A fully executed purchase contract with no contingencies other than closing. Property must be placed in Pending in order to report it closed and show the correct Market Time. Requires entry/confirmation of the Contract Date and Selling Agent ID.

RNTD - Rented: Property type 6 only - requires Rental Date, Selling Agent and Rented Price.

Median Sale Price - The median price is the price that is midway between the least expensive and most expensive home sold in an area during a given period of time. During that time, half the buyers bought homes that cost more than the median price and half bought homes for less than the median price.

Average Sale Price - The average home price is the sum of prices of all homes sold in a certain area in a certain period, divided by the number of properties sold in the same area in that period.

Days On Market (DOM) or Market Time (MT) - The number of days a listing is active in a multiple listing service before it is entered into "pending" status. Pending status is when an offer has been accepted by the seller but the transaction is not yet closed. Many agents refer to "average days on market," which is derived by adding all the days on market of each listing and dividing by the number of listings. In a buyer's market, the DOM are generally higher because inventory takes longer to sell. In a seller's market, the DOM are fewer.

Additional Abbreviations:

FS= For Sale or Active Property

UC= Under Contract, Property under contract but has not had all contingencies met.

OLP = Original List Price

LP = List Price

LLP = Last List Price