

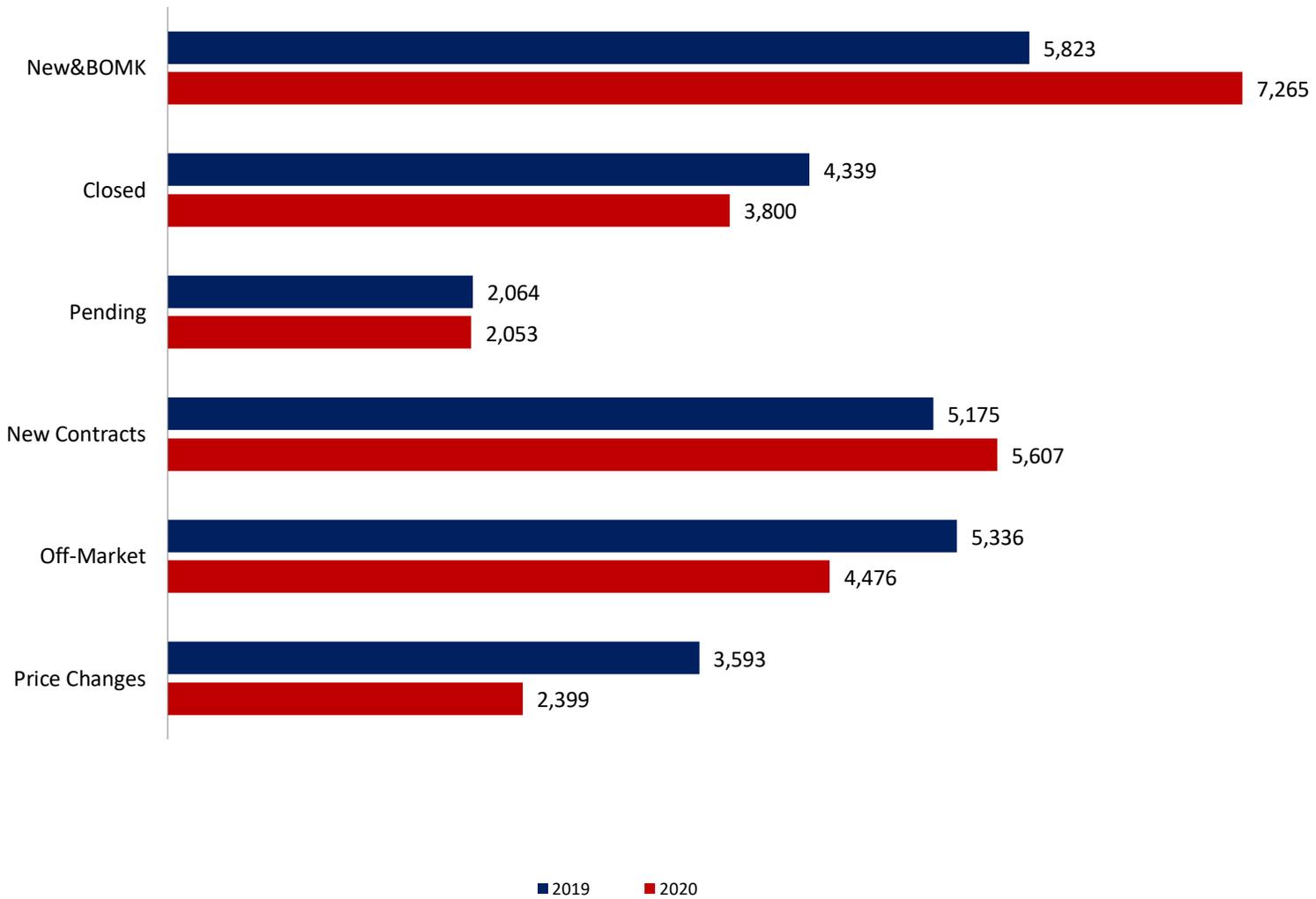


Legal

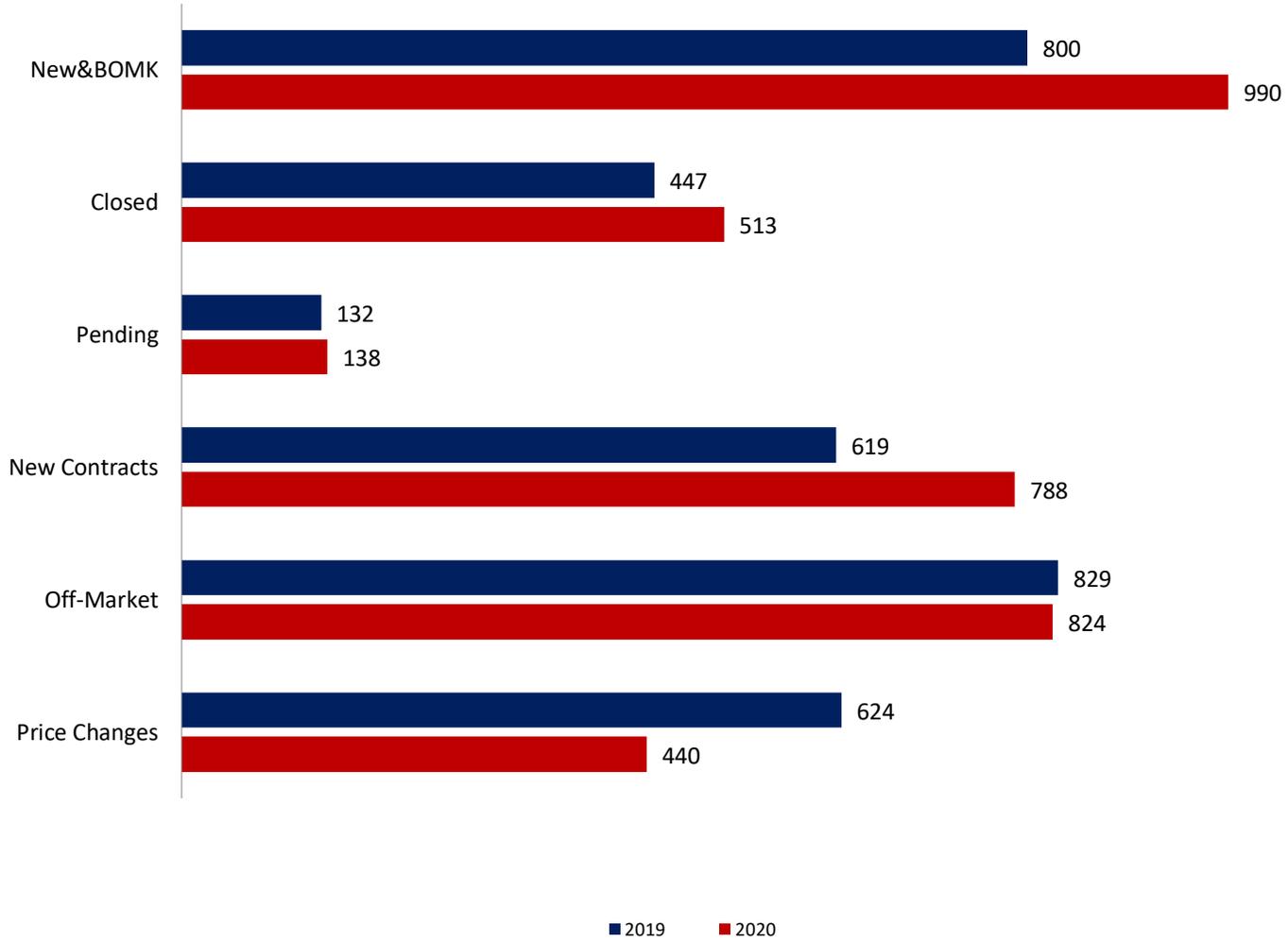
Legal Information

The following representations are based in whole or in part on data supplied by various participants in the Midwest Real Estate Data, LLC (MRED). Neither North Shore Barrington Association of Realtors (NSBAR) nor the Midwest Real Estate Data LLC guarantees, nor is in any way responsible for its accuracy. Data maintained by the Midwest Real Estate Data, LLC may not reflect all real estate activity in the market.

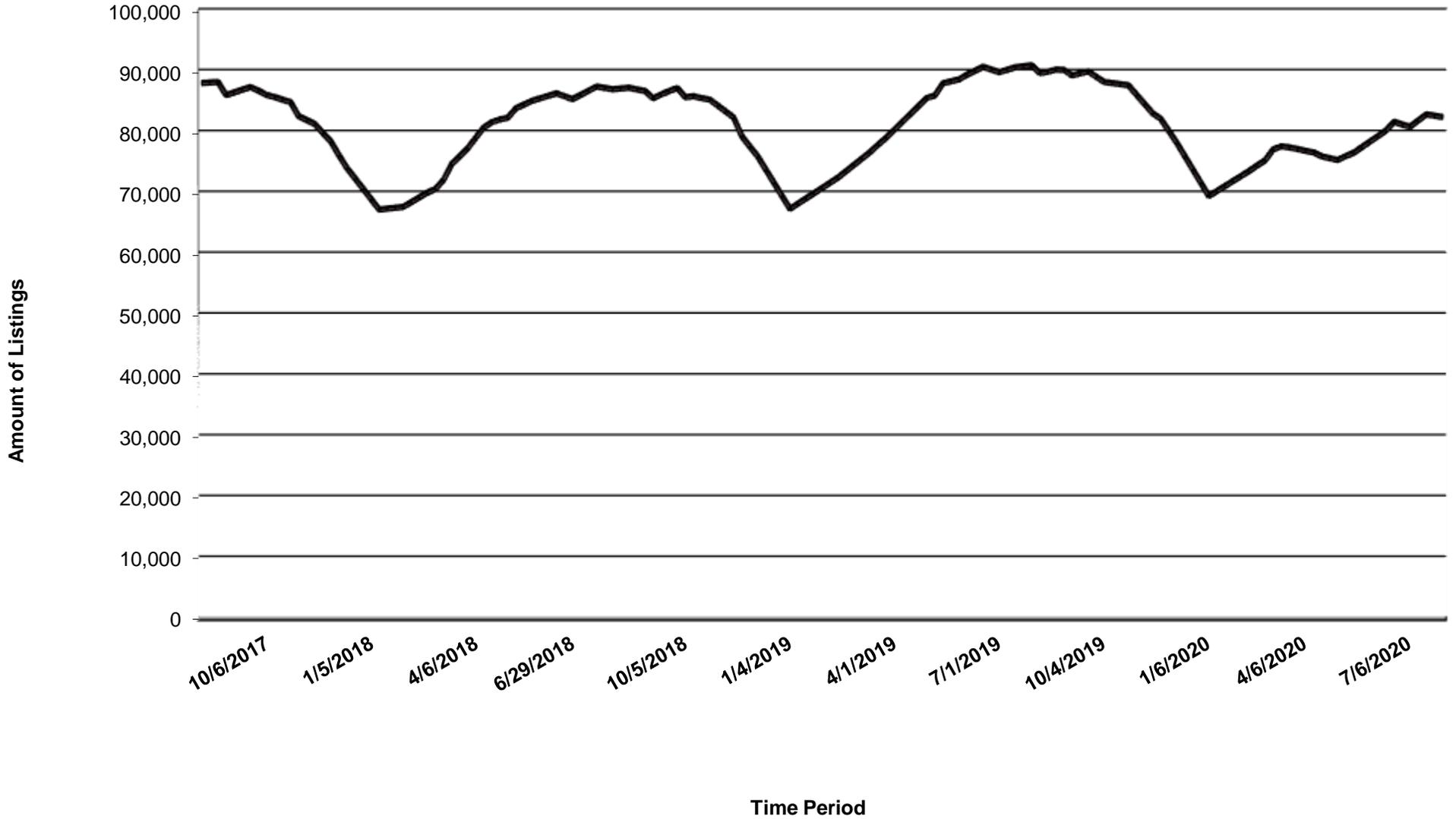
North Shore Area Quick Data



Barrington Area Quick Data

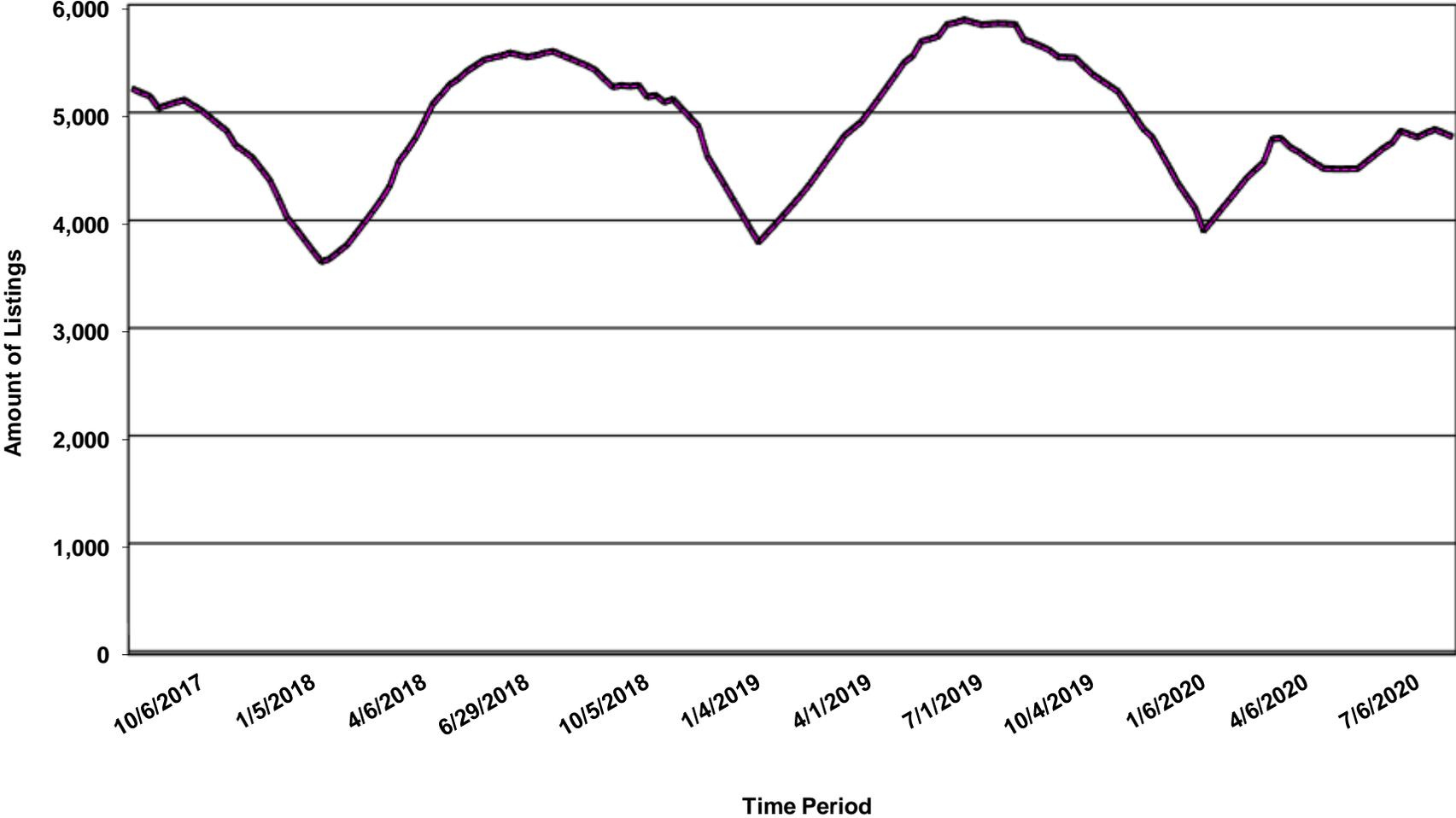


MRED Active Listngs All Property Types

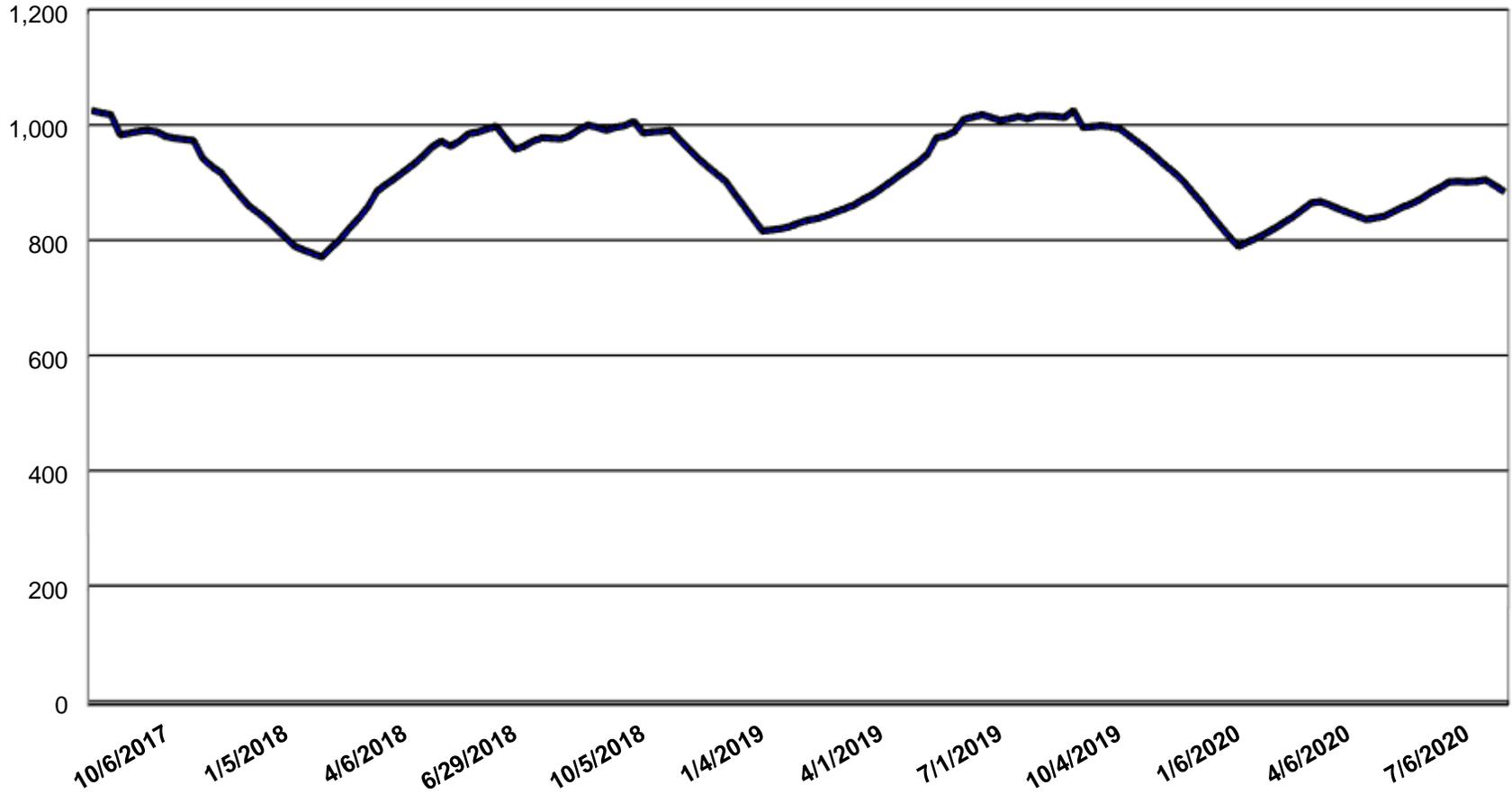


The tables show active listings for all MRED and NSBAR. The NSBAR actives are broken down between North Shore and Barrington.

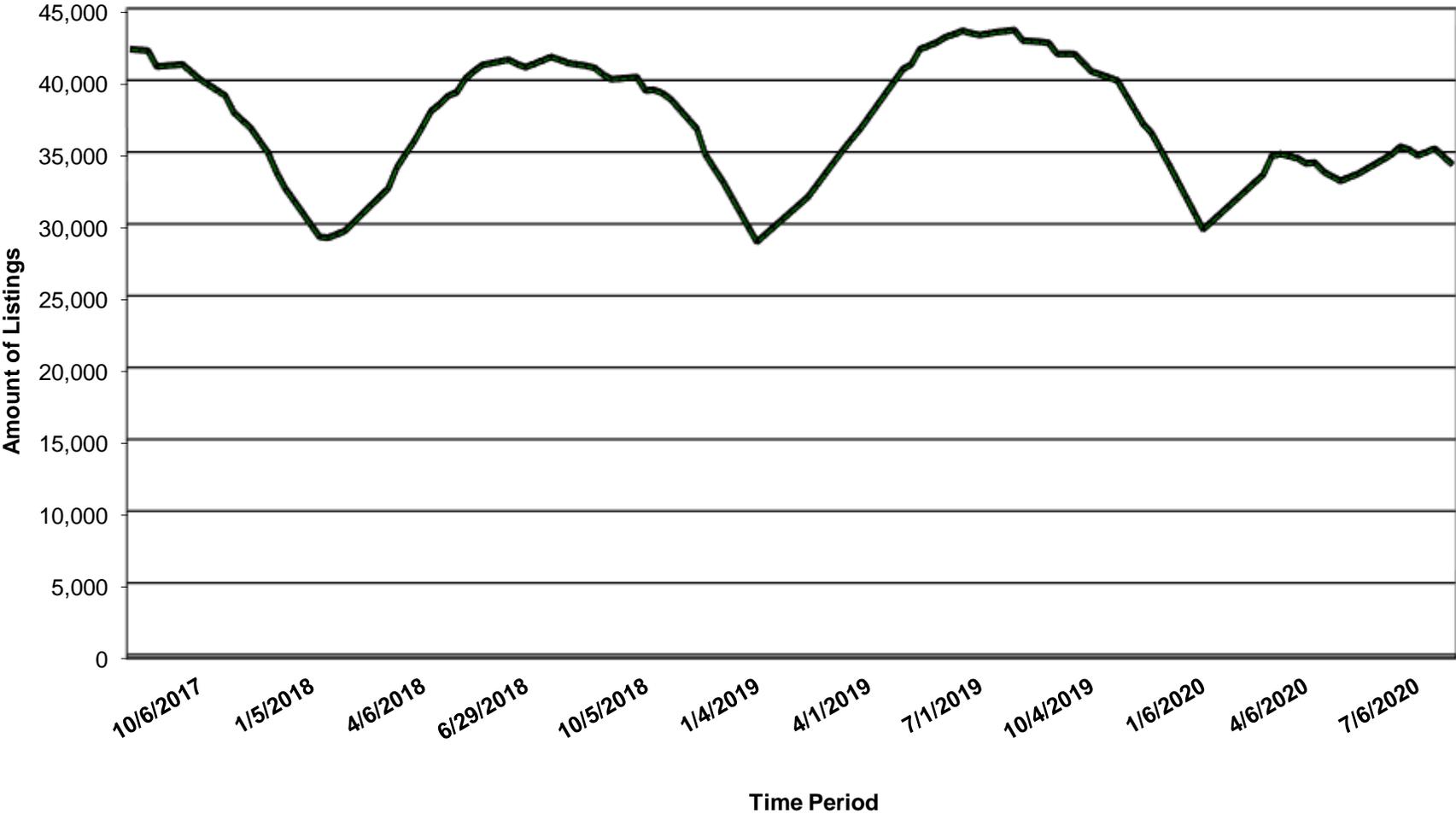
North Shore Area Active Listings All Property Types



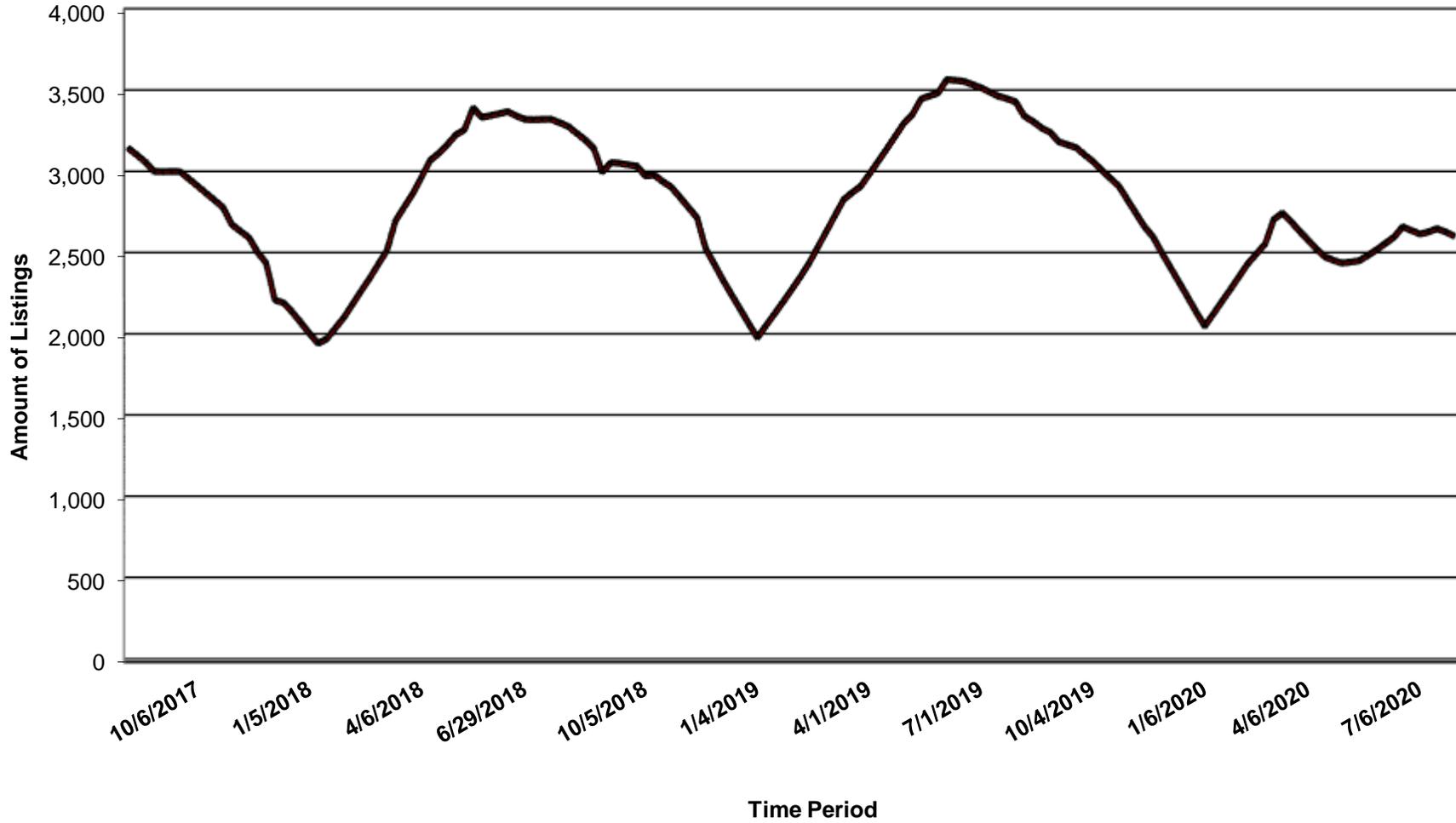
Barrington Area Active Listings - All Property Types



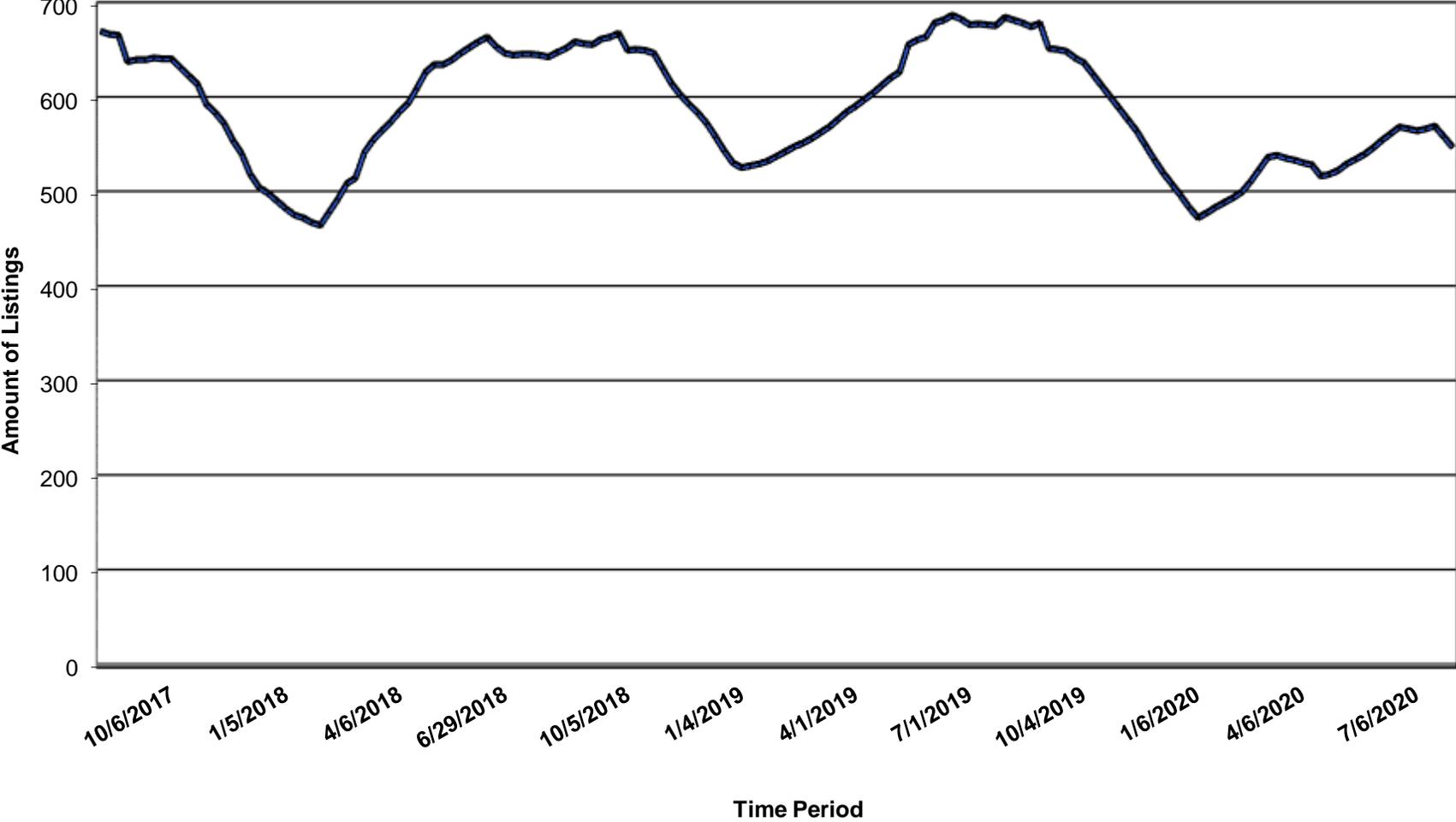
MRED Single Family Homes Active Listings (DE)



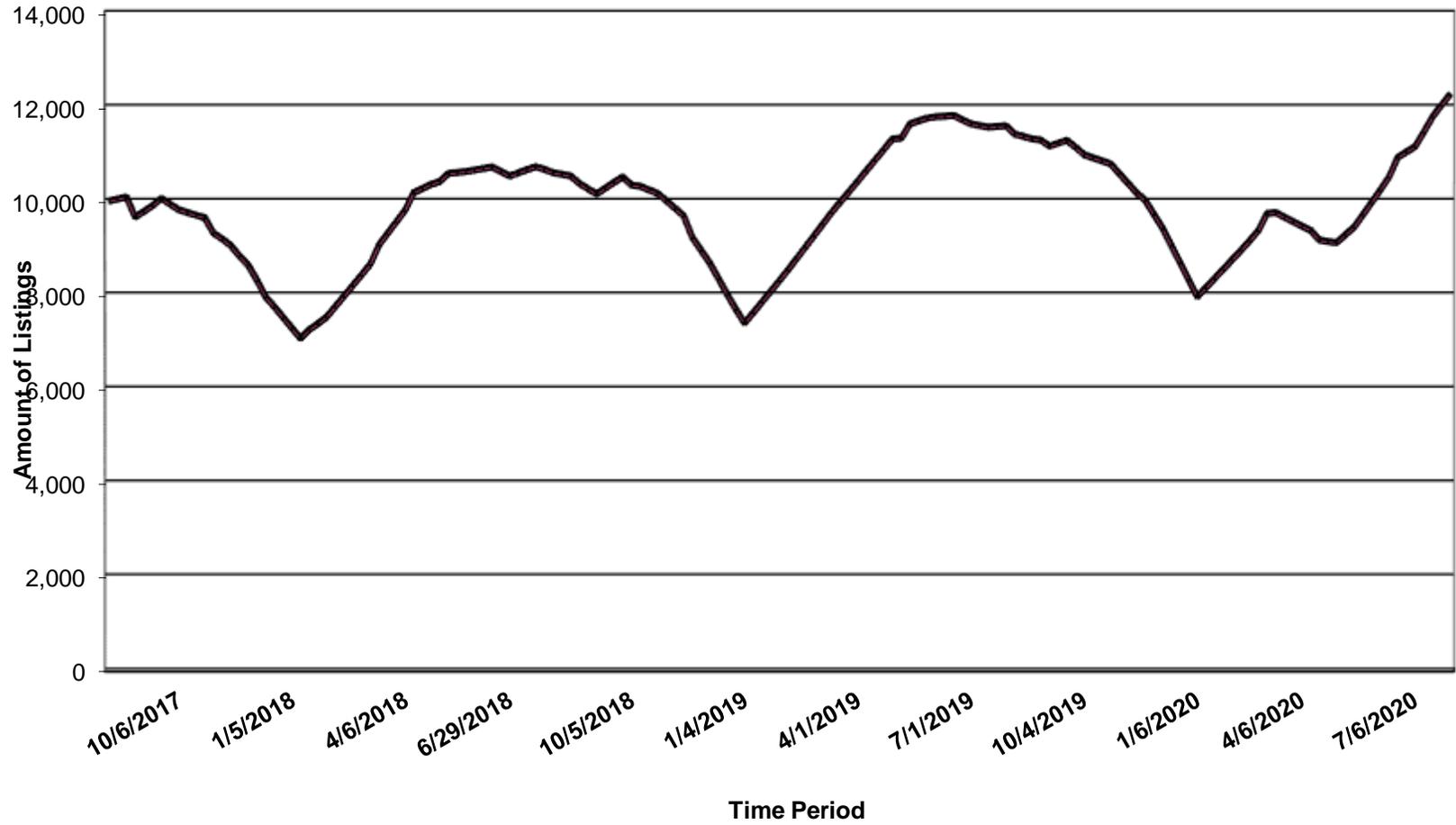
North Shore Area Single Family Homes Active Listings (DE)



Barrington Area Single Family Homes Active Listings (DE)

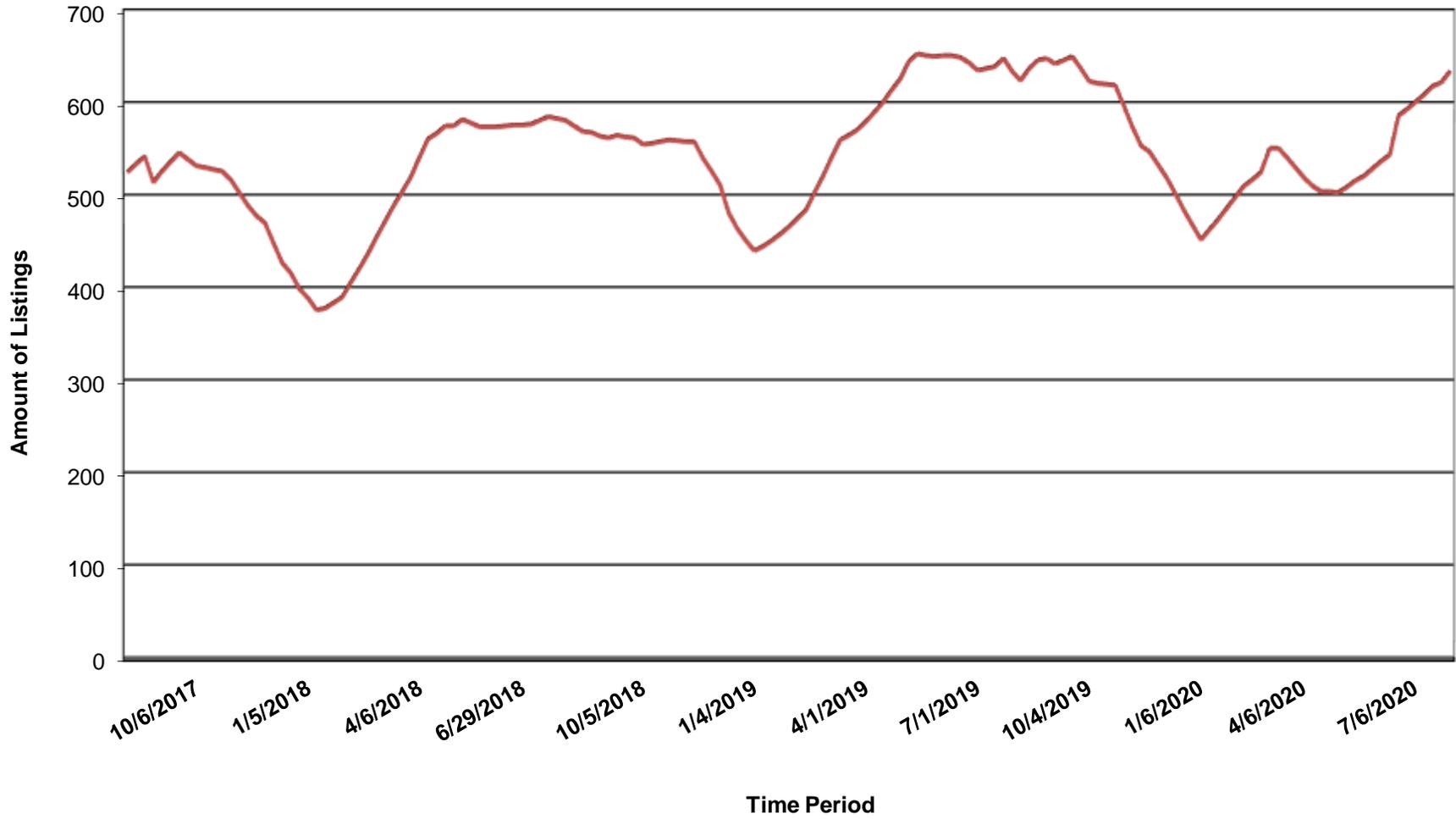


MRED Active Condo Listings(AT-C)



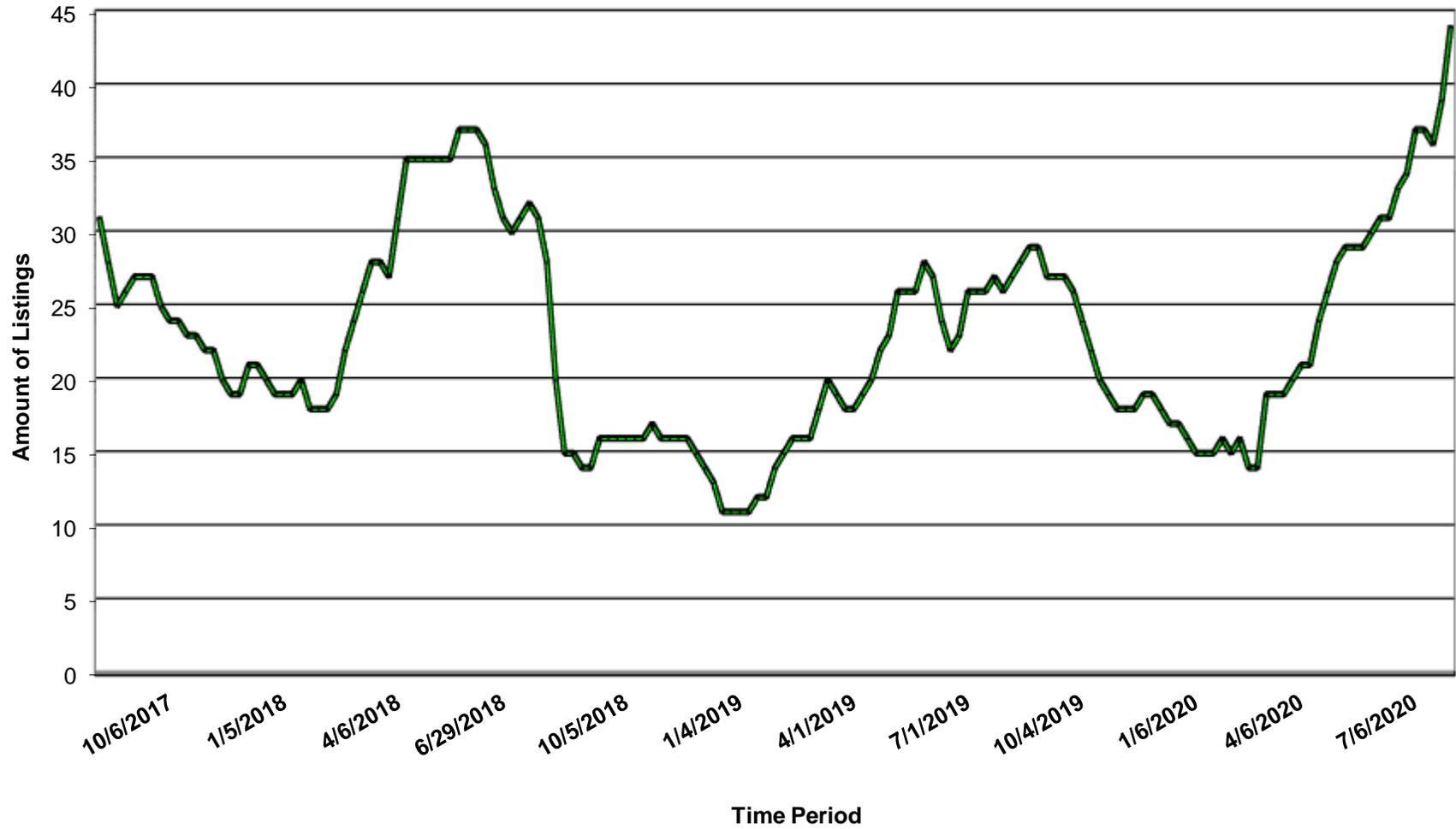
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

North Shore Area Active Condo Listings



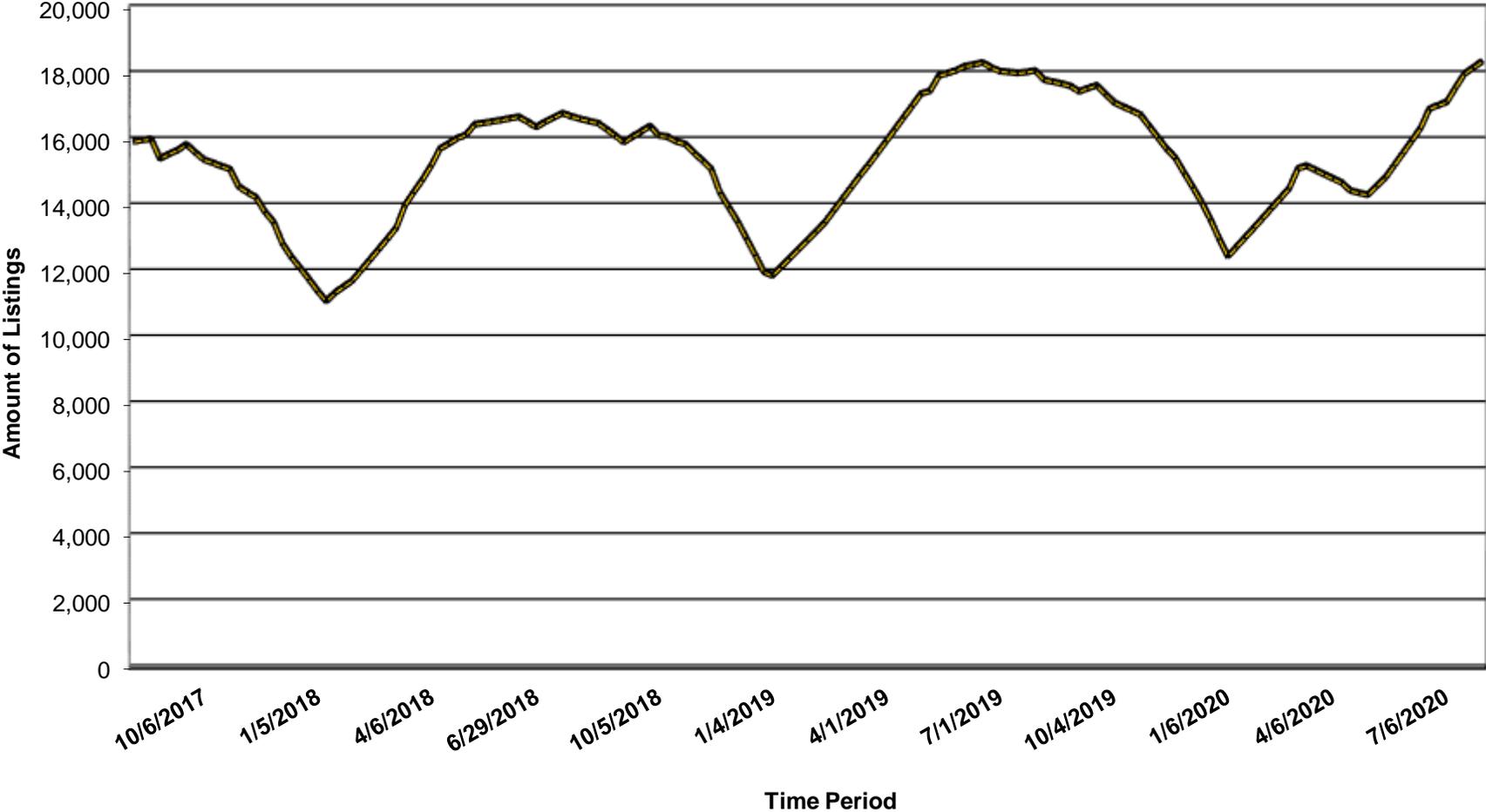
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

Barrington Area Active Condo Listings



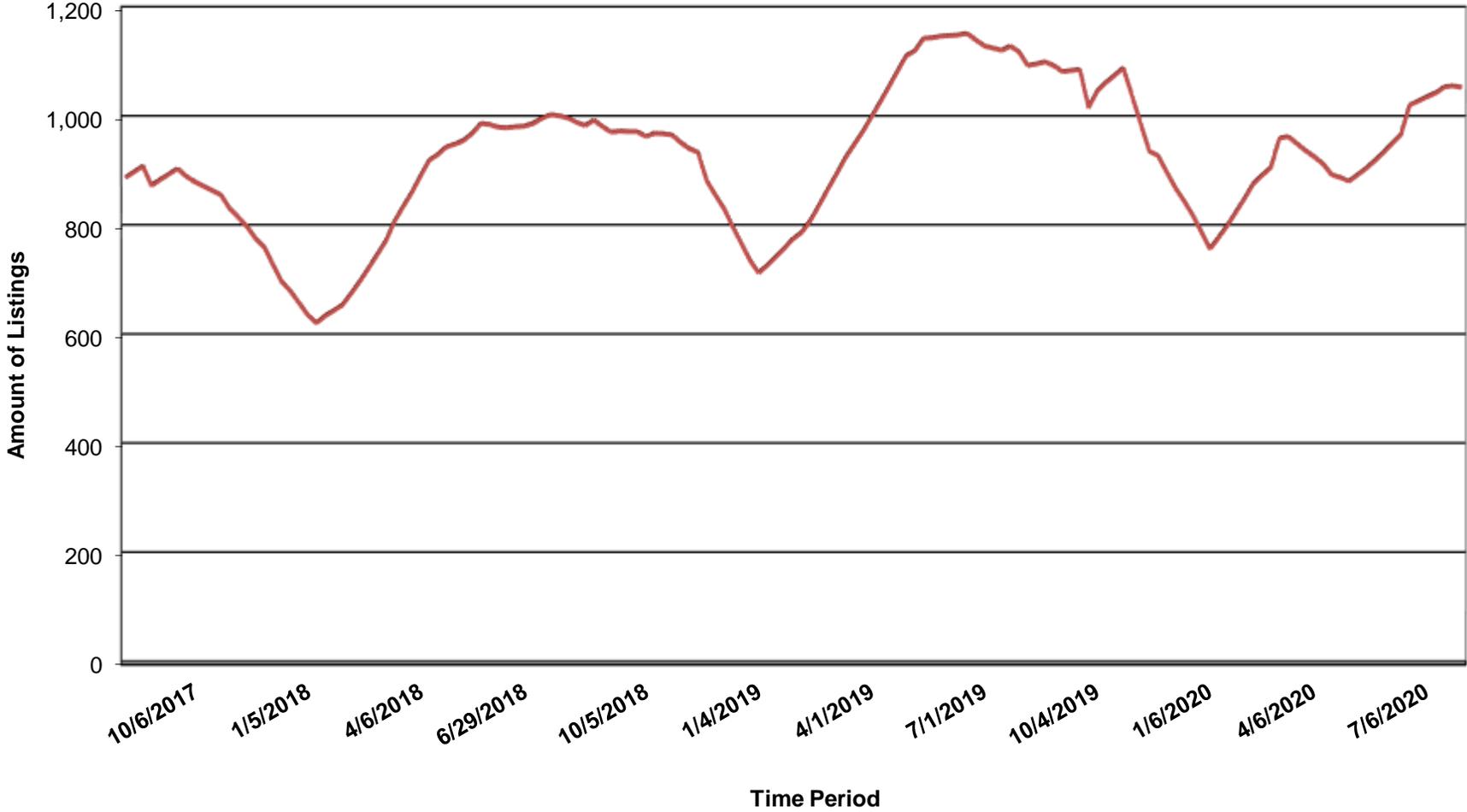
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

MRED Attached Active Listings



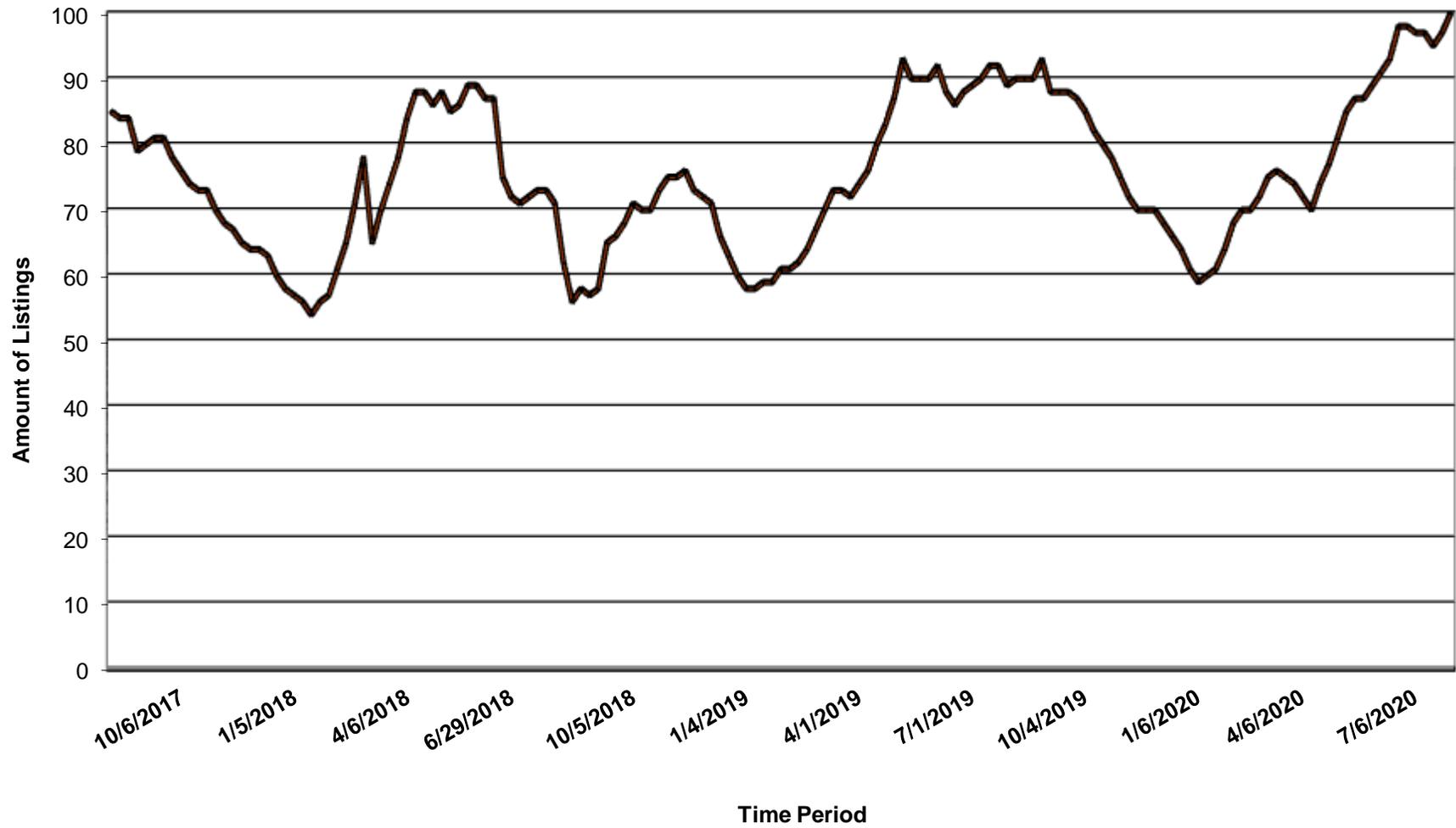
Information is for all types of properties listed under Attached, Property Type 2

North Shore Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

Barrington Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
ALGONQUIN	275	262	5.0%	288,140	286,803	0.5%	281,000	280,500	0.2%
ANTIOCH	226	227	-0.4%	240,498	236,328	1.8%	229,990	230,000	0.0%
ARLINGTON HEIGHTS	484	492	-1.6%	405,351	403,259	0.5%	370,000	360,000	2.8%
BARRINGTON AREA	424	323	31.3%	537,762	574,020	-6.3%	494,000	500,000	-1.2%
BARTLETT	275	277	-0.7%	310,436	311,581	-0.4%	296,100	299,900	-1.3%
BEACH PARK	73	94	-22.3%	192,157	189,141	1.6%	190,000	189,250	0.4%
BUFFALO GROVE	221	229	-3.5%	366,205	365,253	0.3%	350,000	345,000	1.4%
CAROL STREAM	160	208	-23.1%	292,897	283,727	3.2%	277,500	275,250	0.8%
CARPENTERSVILLE	184	176	4.5%	226,962	214,106	6.0%	220,000	190,000	15.8%
CHICAGO - ALBANY PARK	74	76	-2.6%	463,681	420,008	10.4%	438,500	390,500	12.3%
CHICAGO - DUNNING	231	254	-9.1%	305,295	301,204	1.4%	299,000	293,950	1.7%
CHICAGO - EDGEWATER	42	35	20.0%	766,843	757,654	1.2%	731,250	680,000	7.5%
CHICAGO - IRVING PARK	155	182	-14.8%	566,775	535,122	5.9%	545,000	494,500	10.2%
CHICAGO - LAKE VIEW	63	91	-30.8%	1,452,566	1,429,286	1.6%	1,337,500	1,350,000	-0.9%
CHICAGO - LINCOLN PARK	92	125	-26.4%	1,694,774	1,866,157	-9.2%	1,435,000	1,647,500	-12.9%
CHICAGO - LINCOLN SQUARE	52	71	-26.8%	718,579	869,590	-17.4%	731,250	740,000	-1.2%
CHICAGO - LOGAN SQUARE	128	140	-8.6%	869,015	794,045	9.4%	776,000	750,000	3.5%
CHICAGO - NEAR NORTH SIDE	13	10	30.0%	1,897,118	1,895,689	0.1%	1,350,000	1,346,250	0.3%
CHICAGO - NEAR WEST SIDE	14	23	-39.1%	460,820	568,967	-19.0%	482,500	473,000	2.0%
CHICAGO - PORTAGE PARK	196	244	-19.7%	370,115	359,722	2.9%	363,500	335,000	8.5%
CHICAGO - ROGERS PARK	20	26	-23.1%	456,850	469,871	-2.8%	462,500	465,950	-0.7%
CHICAGO - UPTOWN	19	18	5.6%	917,289	1,018,143	-9.9%	900,000	872,500	3.2%
CHICAGO - WEST RIDGE	67	95	-29.5%	403,668	390,362	3.4%	385,000	364,000	5.8%
CHICAGO - WEST TOWN	92	145	-36.6%	999,653	987,868	1.2%	994,500	900,000	10.5%
DE KALB	186	217	-14.3%	170,355	162,675	4.7%	162,250	154,500	5.0%
DEERFIELD	175	208	-15.9%	583,932	599,235	-2.6%	530,000	535,000	-0.9%
DES PLAINES	269	268	0.4%	300,942	303,085	-0.7%	290,000	295,000	-1.7%
ELGIN	656	664	-1.2%	260,037	249,760	4.1%	244,250	240,000	1.8%
ELK GROVE VILLAGE	143	160	-10.6%	303,739	316,660	-4.1%	298,200	300,500	-0.8%
EVANSTON	294	271	8.5%	631,727	587,684	7.5%	574,250	510,000	12.6%
FOX LAKE	65	68	-4.4%	252,054	221,057	14.0%	190,000	203,500	-6.6%
GLENCOE	89	105	-15.2%	1,200,555	1,120,981	7.1%	925,000	887,500	4.2%
GOLF-GLENVIEW	328	312	5.1%	655,020	689,844	-5.0%	575,000	576,000	-0.2%
GREEN OAKS-LIBERTYVILLE	257	222	15.8%	509,311	509,124	0.0%	470,000	462,200	1.7%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
GREENWOOD- WOODSTOCK	244	265	-7.9%	258,137	244,315	5.7%	229,950	230,000	0.0%
GURNEE	215	243	-11.5%	295,621	290,144	1.9%	290,000	288,000	0.7%
HAINESVILLE-GRAYSLAKE	363	328	10.7%	244,339	227,506	7.4%	239,000	223,750	6.8%
HANOVER PARK	136	156	-12.8%	237,766	233,558	1.8%	240,000	237,250	1.2%
HIGHLAND PARK	261	211	23.7%	587,940	579,100	1.5%	525,000	505,000	4.0%
HIGHWOOD	10	8	25.0%	276,400	408,550	-32.3%	240,000	287,450	-16.5%
HOFFMAN ESTATES	315	276	14.1%	316,346	333,372	-5.1%	310,000	315,000	-1.6%
INGLESIDE	106	85	24.7%	216,354	202,910	6.6%	200,450	185,000	8.4%
INVERNESS	58	62	-6.5%	553,628	585,506	-5.4%	530,000	562,500	-5.8%
ISLAND LAKE	63	73	-13.7%	223,113	205,716	8.5%	212,650	185,000	14.9%
KENILWORTH	18	21	-14.3%	1,091,861	1,316,476	-17.1%	1,012,500	1,249,000	-18.9%
LAKE BLUFF	89	72	23.6%	647,175	605,934	6.8%	535,000	465,000	15.1%
LAKE FOREST	201	168	19.6%	931,685	936,142	-0.5%	775,000	790,000	-1.9%
LAKE IN THE HILLS	183	203	-9.9%	268,486	247,080	8.7%	262,000	245,000	6.9%
LAKE VILLA- LINDENHURST	304	352	-13.6%	252,927	239,237	5.7%	233,500	226,000	3.3%
LAKELAKE-CRYSTAL LAKE	507	513	-1.2%	294,893	279,433	5.5%	275,000	258,000	6.6%
LINCOLNSHIRE	46	44	4.5%	536,874	579,685	-7.4%	504,500	572,500	-11.9%
LINCOLNWOOD	67	60	11.7%	493,498	441,891	11.7%	410,000	397,500	3.1%
LONG GROVE-LAKE ZURICH- HAWTHORN W	359	394	-8.9%	465,301	465,729	-0.1%	435,000	451,500	-3.7%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	540	485	11.3%	230,306	220,653	4.4%	220,000	198,000	11.1%
METTAWA	3	1	0.0%	606,000	472,300	0.0%	473,000	472,300	0.0%
MORTON GROVE	153	166	-7.8%	347,925	337,577	3.1%	325,000	315,000	3.2%
MT. PROSPECT	292	301	-3.0%	354,001	353,267	0.2%	332,000	329,000	0.9%
MUNDELEIN	242	216	12.0%	304,676	306,887	-0.7%	286,944	287,600	-0.2%
NAPERVILLE	1027	1030	-0.3%	493,862	481,165	2.6%	440,000	445,000	-1.1%
NILES	136	139	-2.2%	334,075	342,897	-2.6%	321,500	325,000	-1.1%
NORTH CHICAGO	31	52	-40.4%	122,862	104,651	17.4%	126,000	110,000	14.5%
NORTHBROOK	210	258	-18.6%	605,770	647,782	-6.5%	549,000	594,000	-7.6%
NORTHFIELD	45	43	4.7%	812,447	883,903	-8.1%	621,563	699,000	-11.1%
OAKWOOD HILLS - CARY	231	207	11.6%	278,065	269,496	3.2%	265,000	255,000	3.9%
PALATINE	302	342	-11.7%	361,040	354,924	1.7%	331,000	322,750	2.6%
PARK CITY -WAUKEGAN	241	238	1.3%	153,839	140,809	9.3%	146,000	139,394	4.7%
PARK RIDGE	289	296	-2.4%	510,311	465,010	9.7%	460,000	425,000	8.2%
PRAIRIE VIEW	3	7	0.0%	331,167	277,143	0.0%	312,000	277,000	0.0%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
PROSPECT HEIGHTS	43	52	-17.3%	364,606	373,914	-2.5%	325,000	347,500	-6.5%
ROLLING MEADOWS	96	100	-4.0%	263,751	274,441	-3.9%	253,250	251,500	0.7%
ROUND LAKE	280	332	-15.7%	195,091	180,067	8.3%	200,000	182,000	9.9%
SCHAUMBURG	259	284	-8.8%	343,046	344,623	-0.5%	330,000	325,000	1.5%
SKOKIE	215	266	-19.2%	369,011	356,603	3.5%	340,100	340,000	0.0%
STREAMWOOD	203	212	-4.2%	232,586	231,277	0.6%	225,000	221,000	1.8%
SYCAMORE	127	147	-13.6%	239,554	231,453	3.5%	235,000	232,000	1.3%
VERNON HILLS	108	122	-11.5%	404,805	488,763	-17.2%	379,950	426,250	-10.9%
WADSWORTH - OLD MILL CREEK	56	57	-1.8%	317,705	328,636	-3.3%	291,250	300,000	-2.9%
WAUCONDA	124	124	0.0%	266,223	250,010	6.5%	262,125	248,500	5.5%
WHEELING	70	80	-12.5%	267,895	270,944	-1.1%	270,325	255,000	6.0%
WILMETTE	192	238	-19.3%	869,296	821,908	5.8%	759,000	717,500	5.8%
WINNETKA	142	146	-2.7%	1,255,310	1,432,527	-12.4%	1,035,000	1,290,788	-19.8%
WINTHROP HARBOR	55	58	-5.2%	182,967	193,812	-5.6%	180,000	196,000	-8.2%
ZION	193	196	-1.5%	131,457	137,845	-4.6%	129,900	130,000	-0.1%

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NorthShore - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
	Jan	100	97	114	315,071	293,282	277,915	299,985	280,440
Feb	99	100	120	325,966	287,249	315,368	314,708	275,303	302,229
Mar	154	137	163	291,051	311,521	299,903	280,503	300,798	287,785
Apr	190	195	160	320,916	326,338	319,352	311,949	316,098	308,687
May	246	250	109	308,621	296,782	314,505	298,639	287,427	301,275
Jun	221	247	126	305,885	315,032	314,226	296,034	305,331	300,960
Jul	212	216	216	299,575	319,191	316,914	290,732	307,662	305,940
Aug	204	201		310,043	310,450		297,092	299,190	
Sep	163	176		312,740	301,168		300,405	290,634	
Oct	141	186		317,238	305,498		304,762	294,272	
Nov	139	136		341,505	296,847		327,436	285,175	
Dec	119	144		306,749	313,139		294,397	301,526	
TOTAL	2,043	2,133		317,258	315,077		299,448	297,016	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	87	89	116	264,500	249,000	245,000	250,000	241,000	229,250
Feb	110	85	124	299,000	244,950	262,500	277,500	230,000	243,000
Mar	89	100	124	249,900	250,000	260,000	245,000	240,000	253,000
Apr	84	87	88	287,000	289,000	292,000	275,000	279,000	277,500
May	68	85	111	279,000	249,950	279,900	268,500	241,250	270,000
Jun	58	80	91	259,900	275,000	300,960	250,000	265,000	280,000
Jul	54	73	103	264,906	285,000	269,450	256,250	266,500	258,725
Aug	80	68		280,000	270,000		273,989	260,500	
Sep	69	89		269,900	259,000		260,000	253,250	
Oct	80	78		269,000	264,950		250,000	253,500	
Nov	72	94		280,000	285,175		271,000	251,875	
Dec	88	92		259,900	249,499		250,000	240,750	
TOTAL	76	84		275,000	269,000		258,000	251,875	

Barrington - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	14	5	3	236,607	280,320	254,966	223,992	263,440	248,800
Feb	5	4	12	270,580	215,900	289,363	260,000	207,225	280,485
Mar	9	8	11	237,955	294,486	364,990	227,611	285,061	338,316
Apr	14	7	3	301,514	271,742	294,933	289,294	260,857	283,000
May	14	15	8	234,221	312,065	360,913	227,482	303,083	328,492
Jun	23	17	10	324,282	285,000	268,710	315,601	274,205	253,050
Jul	14	12	16	265,828	308,709	333,649	256,160	295,590	329,346
Aug	11	10		296,145	310,979		279,227	291,691	
Sep	7	13		328,612	290,568		316,569	278,876	
Oct	5	15		276,894	299,073		275,729	284,638	
Nov	7	6		316,085	314,481		308,628	303,665	
Dec	8	41		265,075	543,278		258,437	508,854	
TOTAL	133	123		280,285	293,258		270,384	281,640	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	124	126	223	227,750	269,000	220,000	211,500	261,000	219,900
Feb	130	83	120	264,900	219,350	314,500	255,000	202,000	297,000
Mar	151	107	146	215,000	289,500	364,990	210,000	275,000	350,840
Apr	117	102	143	283,000	230,000	225,000	267,500	222,000	217,500
May	111	94	108	207,450	319,000	372,450	202,000	305,000	336,250
Jun	83	145	129	300,000	285,000	244,950	285,000	275,000	242,500
Jul	78	44	100	260,850	266,250	294,500	252,500	258,750	292,000
Aug	47	153		235,000	287,500		222,500	268,250	
Sep	101	136		265,000	255,000		255,000	246,000	
Oct	38	78		185,000	249,900		182,500	230,000	
Nov	69	116		359,000	302,500		350,000	285,000	
Dec	110	228		234,950	475,000		232,500	452,000	
TOTAL	97	112		262,000	264,900		250,000	257,000	

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

Attached Single Family									
TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
ALGONQUIN	78	100	-22.0%	187,858	194,446	-3.4%	180,250	190,000	-5.1%
ANTIOCH	14	16	-12.5%	145,500	164,600	-11.6%	143,000	153,500	-6.8%
ARLINGTON HEIGHTS	213	302	-29.5%	198,993	193,609	2.8%	165,000	163,750	0.8%
BARRINGTON AREA	63	68	-7.4%	303,344	279,521	8.5%	310,000	258,250	20.0%
BARTLETT	99	130	-23.8%	207,153	203,210	1.9%	215,000	205,000	4.9%
BEACH PARK	20	13	53.8%	141,590	133,585	6.0%	137,750	135,000	2.0%
BUFFALO GROVE	182	216	-15.7%	221,903	222,156	-0.1%	206,000	209,500	-1.7%
CAROL STREAM	133	123	8.1%	193,135	187,092	3.2%	192,500	183,000	5.2%
CARPENTERSVILLE	59	93	-36.6%	153,885	154,236	-0.2%	155,000	154,000	0.6%
CHICAGO - ALBANY PARK	88	96	-8.3%	246,831	207,206	19.1%	227,950	198,700	14.7%
CHICAGO - DUNNING	49	79	-38.0%	190,922	189,476	0.8%	205,000	192,000	6.8%
CHICAGO - EDGEWATER	352	448	-21.4%	272,831	237,753	14.8%	239,500	209,950	14.1%
CHICAGO - IRVING PARK	147	160	-8.1%	257,732	234,571	9.9%	228,000	219,000	4.1%
CHICAGO - LAKE VIEW	1064	1121	-5.1%	431,556	396,906	8.7%	415,000	351,000	18.2%
CHICAGO - LINCOLN PARK	667	770	-13.4%	558,508	591,260	-5.5%	494,000	505,000	-2.2%
CHICAGO - LINCOLN SQUARE	191	242	-21.1%	354,524	355,347	-0.2%	314,000	316,750	-0.9%
CHICAGO - LOGAN SQUARE	340	432	-21.3%	435,425	435,183	0.1%	415,000	415,500	-0.1%
CHICAGO - LOOP	296	432	-31.5%	402,348	418,217	-3.8%	326,900	330,000	-0.9%
CHICAGO - NEAR NORTH SIDE	1100	1420	-22.5%	566,085	628,781	-10.0%	410,000	395,000	3.8%
CHICAGO - NEAR SOUTH SIDE	340	435	-21.8%	432,089	449,889	-4.0%	370,000	380,000	-2.6%
CHICAGO - NEAR WEST SIDE	545	703	-22.5%	443,511	504,208	-12.0%	360,000	380,000	-5.3%
CHICAGO - PORTAGE PARK	58	51	13.7%	216,813	176,805	22.6%	182,250	152,000	19.9%
CHICAGO - ROGERS PARK	225	272	-17.3%	186,478	190,917	-2.3%	171,000	169,950	0.6%
CHICAGO - UPTOWN	420	524	-19.8%	300,610	285,066	5.5%	295,250	274,450	7.6%
CHICAGO - WEST RIDGE	151	213	-29.1%	164,390	160,246	2.6%	150,000	148,410	1.1%
CHICAGO - WEST TOWN	946	942	0.4%	522,721	489,853	6.7%	504,000	470,000	7.2%
DEERFIELD	48	62	-22.6%	263,351	276,871	-4.9%	251,000	274,500	-8.6%
DEKALB	45	54	-16.7%	151,186	151,665	-0.3%	148,000	151,000	-2.0%
DES PLAINES	274	335	-18.2%	187,009	182,194	2.6%	175,000	171,000	2.3%
ELGIN	227	251	-9.6%	175,593	173,270	1.3%	177,000	172,500	2.6%
ELK GROVE VILLAGE	106	105	1.0%	182,641	170,116	7.4%	180,500	173,000	4.3%
EVANSTON	276	373	-26.0%	286,663	291,603	-1.7%	265,000	244,000	8.6%
FOX LAKE	75	73	2.7%	122,749	113,276	8.4%	129,500	126,000	2.8%
GLENCOE	5	2	150.0%	374,100	237,500	57.5%	380,000	237,500	60.0%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD

Sales for Attached Single Family - Listed by TOWN

	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
GOLF-GLENVIEW	140	169	-17.2%	310,743	308,843	0.6%	262,250	260,000	0.9%
GREEN OAKS-LIBERTYVILLE	50	61	-18.0%	299,757	279,989	7.1%	270,000	267,000	1.1%
GREENWOOD- WOODSTOCK	60	54	11.1%	150,532	153,665	-2.0%	139,500	152,528	-8.5%
GURNEE	86	99	-13.1%	160,635	154,710	3.8%	158,900	150,000	5.9%
HAINESVILLE-GRAYSLAKE	122	147	-17.0%	164,216	166,861	-1.6%	160,500	165,000	-2.7%
HANOVER PARK	113	130	-13.1%	171,282	165,383	3.6%	167,000	161,250	3.6%
HIGHLAND PARK	54	69	-21.7%	305,819	334,564	-8.6%	269,000	307,650	-12.6%
HIGHWOOD	7	6	16.7%	471,571	213,917	120.4%	600,000	172,500	247.8%
HOFFMAN ESTATES	112	172	-34.9%	187,879	168,804	11.3%	182,500	155,000	17.7%
INGLESIDE	2	4	-50.0%	194,000	159,513	21.6%	194,000	169,775	14.3%
INVERNESS	13	17	-23.5%	362,377	417,235	-13.1%	370,000	377,500	-2.0%
ISLAND LAKE	22	21	4.8%	137,927	139,695	-1.3%	137,250	142,000	-3.3%
LAKE BLUFF	24	30	-20.0%	242,510	250,707	-3.3%	205,000	215,000	-4.7%
LAKE FOREST	36	49	-26.5%	562,871	563,885	-0.2%	531,500	505,000	5.2%
LAKE IN THE HILLS	84	96	-12.5%	176,212	182,696	-3.5%	170,750	168,000	1.6%
LAKE VILLA- LINDENHURST	29	47	-38.3%	162,793	157,261	3.5%	165,000	145,000	13.8%
LAKEWOOD-CRYSTAL LAKE	121	129	-6.2%	175,678	160,875	9.2%	176,000	168,500	4.5%
LINCOLNSHIRE	23	29	-20.7%	360,369	329,674	9.3%	334,000	310,000	7.7%
LINCOLNWOOD	11	19	-42.1%	214,000	238,684	-10.3%	207,000	226,000	-8.4%
LONG GROVE-LAKE ZURICH- HAWTHORN W	38	38	0.0%	272,258	257,071	5.9%	248,000	253,750	-2.3%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	94	116	-19.0%	148,264	142,549	4.0%	157,250	146,700	7.2%
MORTON GROVE	45	77	-41.6%	246,227	223,563	10.1%	240,000	218,000	10.1%
MT. PROSPECT	128	144	-11.1%	175,758	194,869	-9.8%	158,500	188,750	-16.0%
MUNDELEIN	50	84	-40.5%	203,164	189,769	7.1%	197,500	187,250	5.5%
NAPERVILLE	410	486	-15.6%	256,163	234,287	9.3%	226,650	223,000	1.6%
NILES	72	85	-15.3%	211,245	207,834	1.6%	228,500	212,500	7.5%
NORTH CHICAGO	3	5	-40.0%	77,333	59,600	29.8%	73,000	60,000	21.7%
NORTHBROOK	132	152	-13.2%	321,076	320,053	0.3%	300,000	290,000	3.4%
NORTHFIELD	19	24	-20.8%	265,711	286,354	-7.2%	223,000	214,500	4.0%
OAKWOOD HILLS - CARY	76	57	33.3%	182,484	187,466	-2.7%	172,250	173,000	-0.4%
PALATINE	321	404	-20.5%	194,834	188,624	3.3%	179,000	170,500	5.0%
PARK CITY -WAUKEGAN	26	22	18.2%	102,889	107,467	-4.3%	113,712	124,000	-8.3%
PARK RIDGE	77	77	0.0%	324,797	321,364	1.1%	300,000	299,900	0.0%
PROSPECT HEIGHTS	63	78	-19.2%	179,786	175,653	2.4%	152,000	148,450	2.4%
ROLLING MEADOWS	94	83	13.3%	155,205	159,364	-2.6%	126,868	140,000	-9.4%
ROUND LAKE	139	133	4.5%	143,346	137,440	4.3%	152,000	145,000	4.8%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

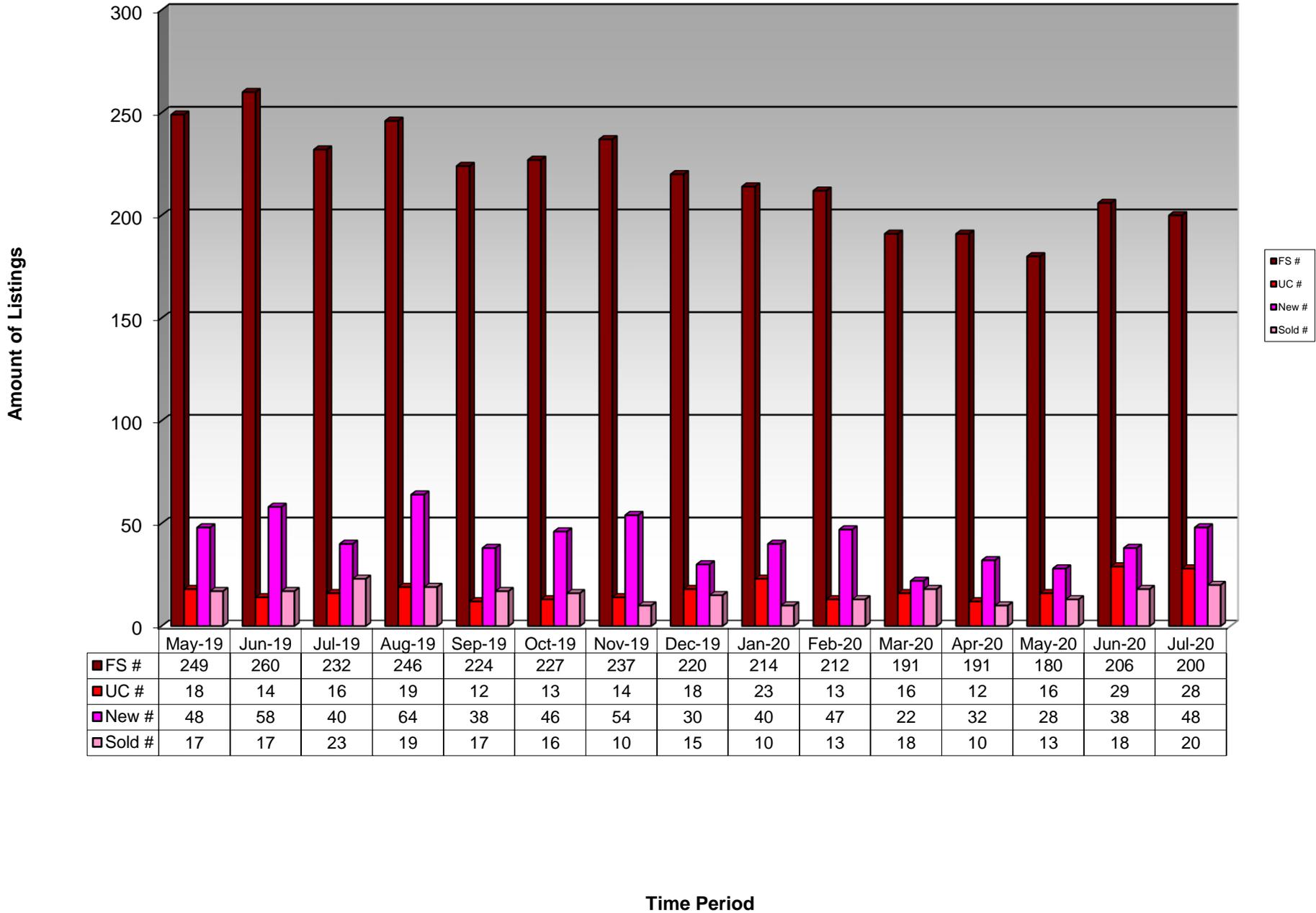
	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
SCHAUMBURG	435	477	-8.8%	186,182	183,377	1.5%	175,100	174,000	0.6%
SKOKIE	132	155	-14.8%	216,549	214,711	0.9%	207,000	200,000	3.5%
STREAMWOOD	142	164	-13.4%	181,649	175,289	3.6%	175,000	174,000	0.6%
SYCAMORE	62	80	-22.5%	147,913	142,916	3.5%	132,500	130,500	1.5%
VERNON HILLS	95	120	-20.8%	218,986	219,996	-0.5%	195,000	200,250	-2.6%
WADSWORTH - OLD MILL CREEK	18	21	-14.3%	161,914	143,400	12.9%	166,500	140,000	18.9%
WAUCONDA	42	44	-4.5%	177,976	193,764	-8.1%	175,250	180,000	-2.6%
WHEELING	149	195	-23.6%	190,273	184,420	3.2%	177,500	178,000	-0.3%
WILMETTE	48	47	2.1%	329,464	372,230	-11.5%	318,000	355,000	-10.4%
WINNETKA	10	9	11.1%	378,300	453,722	-16.6%	365,000	472,500	-22.8%
ZION	4	5	-20.0%	115,000	109,180	5.3%	113,500	114,000	-0.4%

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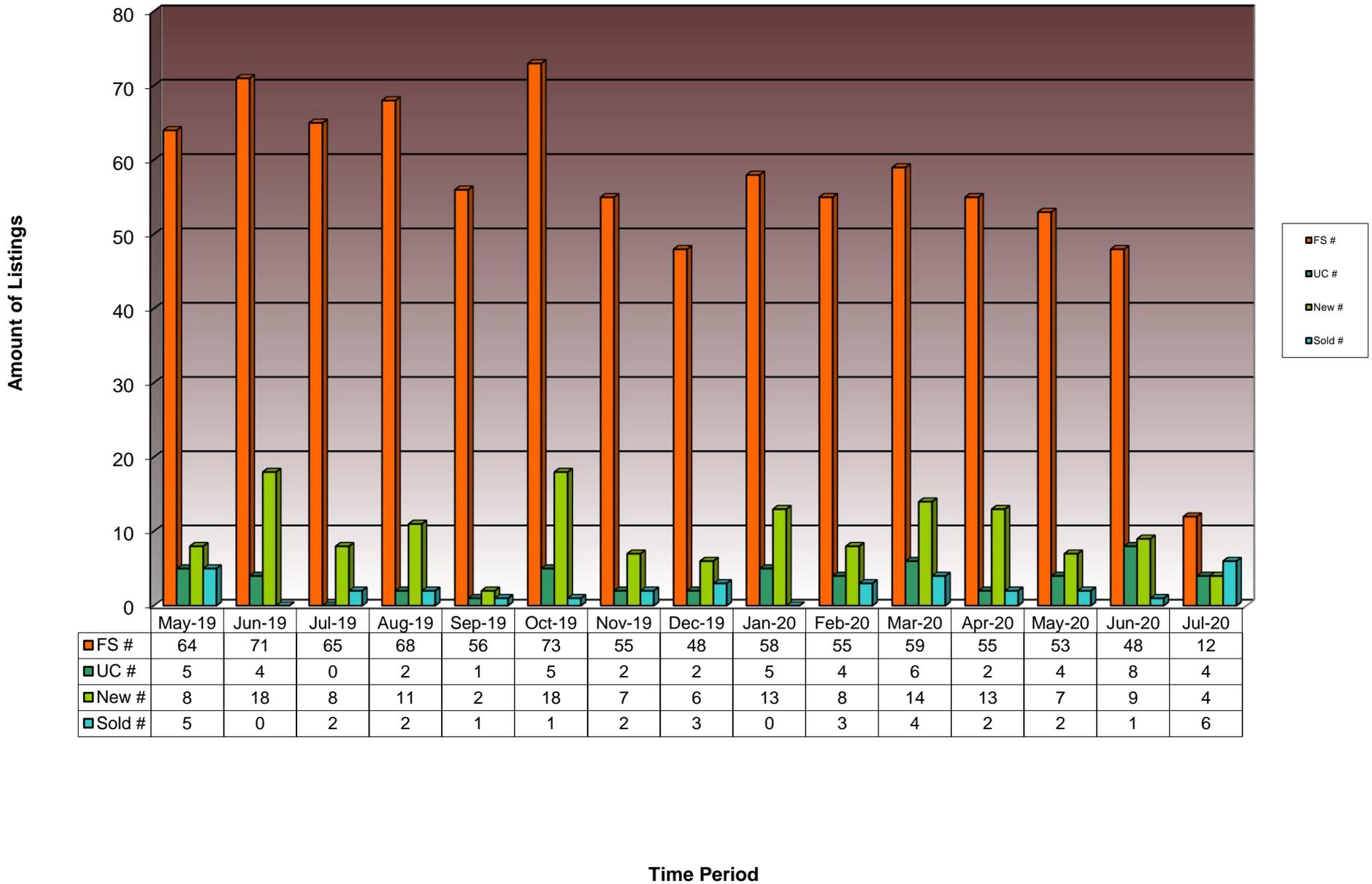
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North Shore Area New Construction for All Property Types



These chart shows new construction data for the past fifteen months th number of new homes in the North Shore area for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

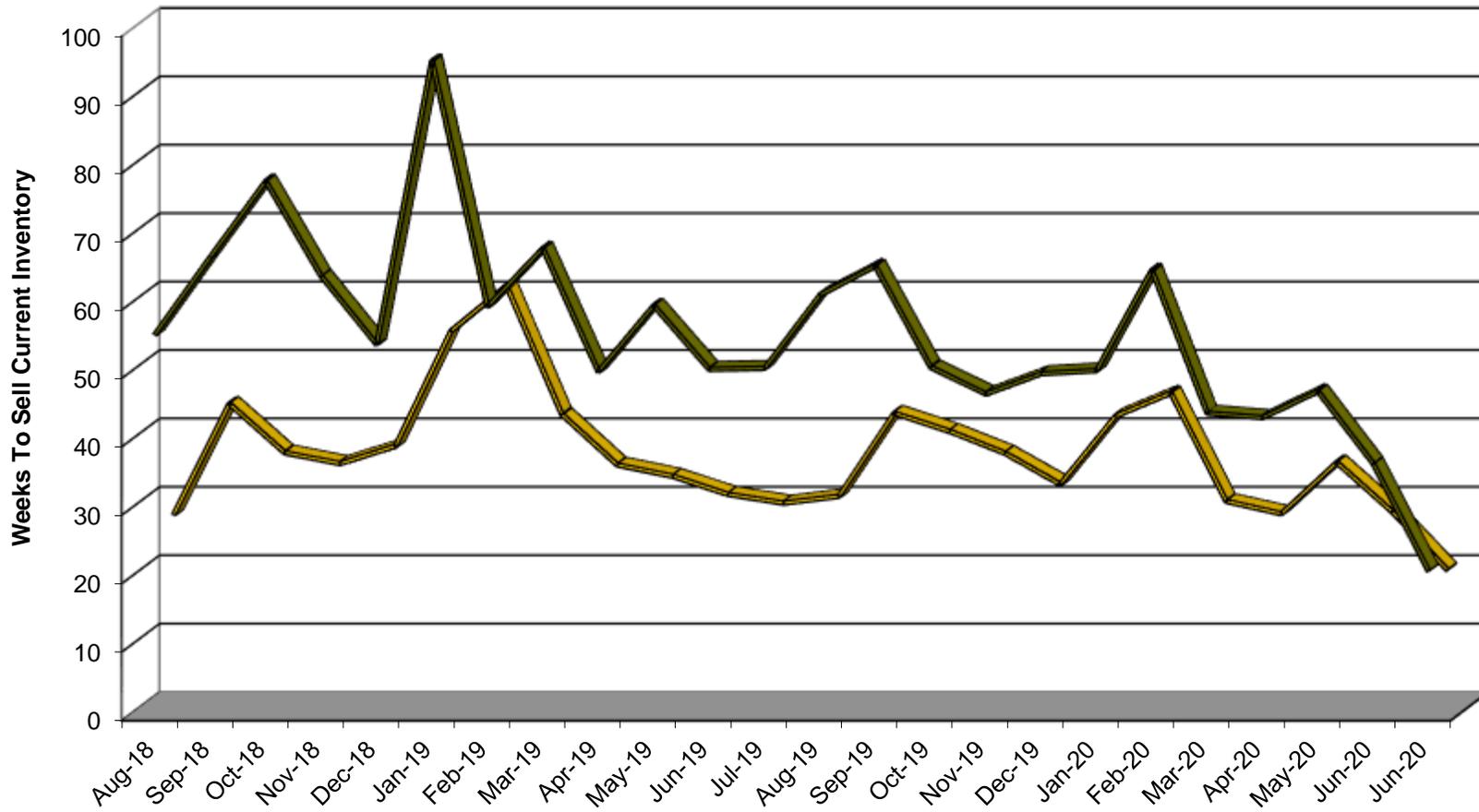
Barrington Area New Construction for All Property Types



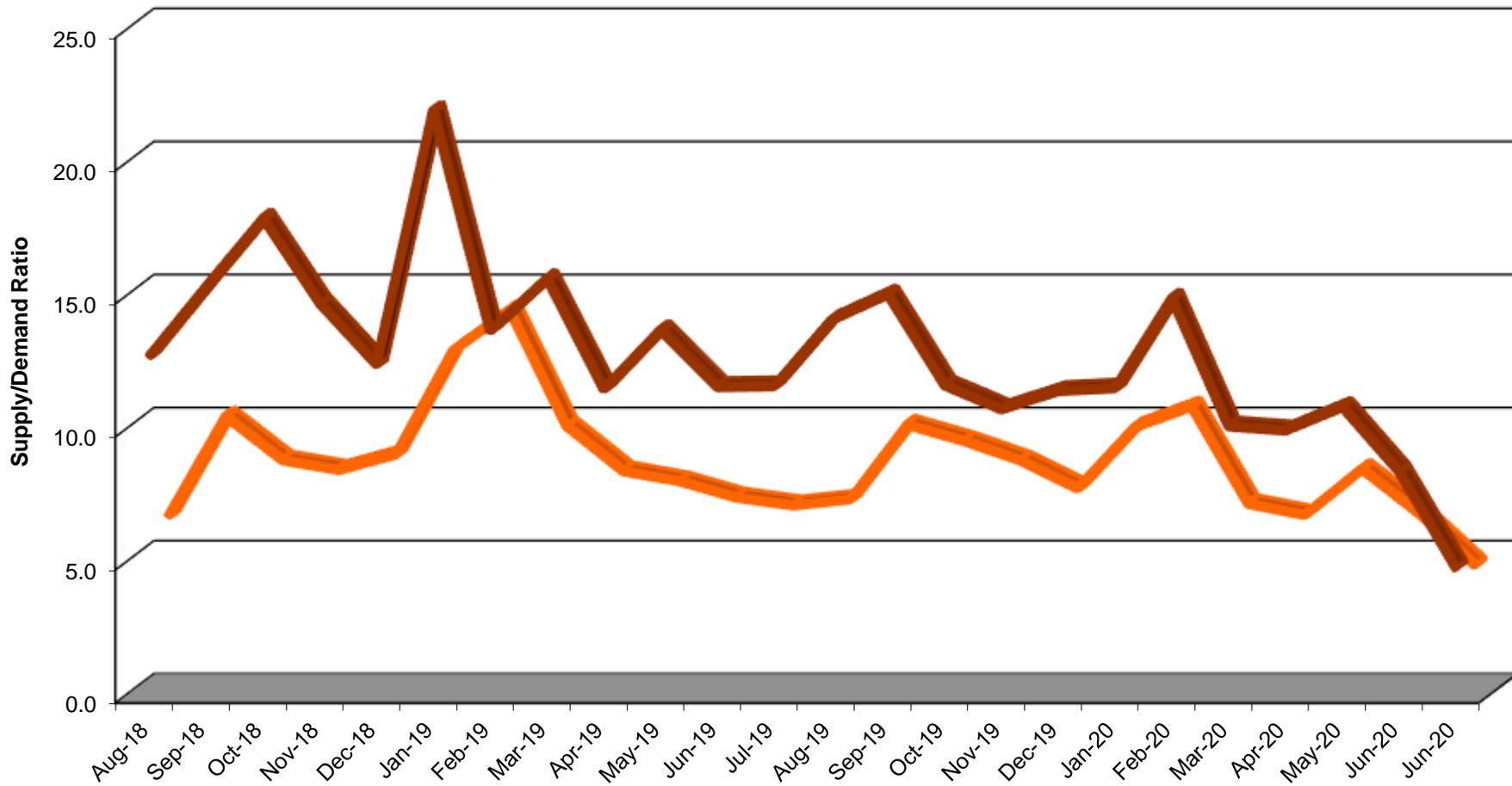
These chart shows new construction data for the past fifteen months th number of new homes Barrington for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

NSBAR Absorption Rate for Detached Single Family Homes

■ Barrington ■ NorthShore

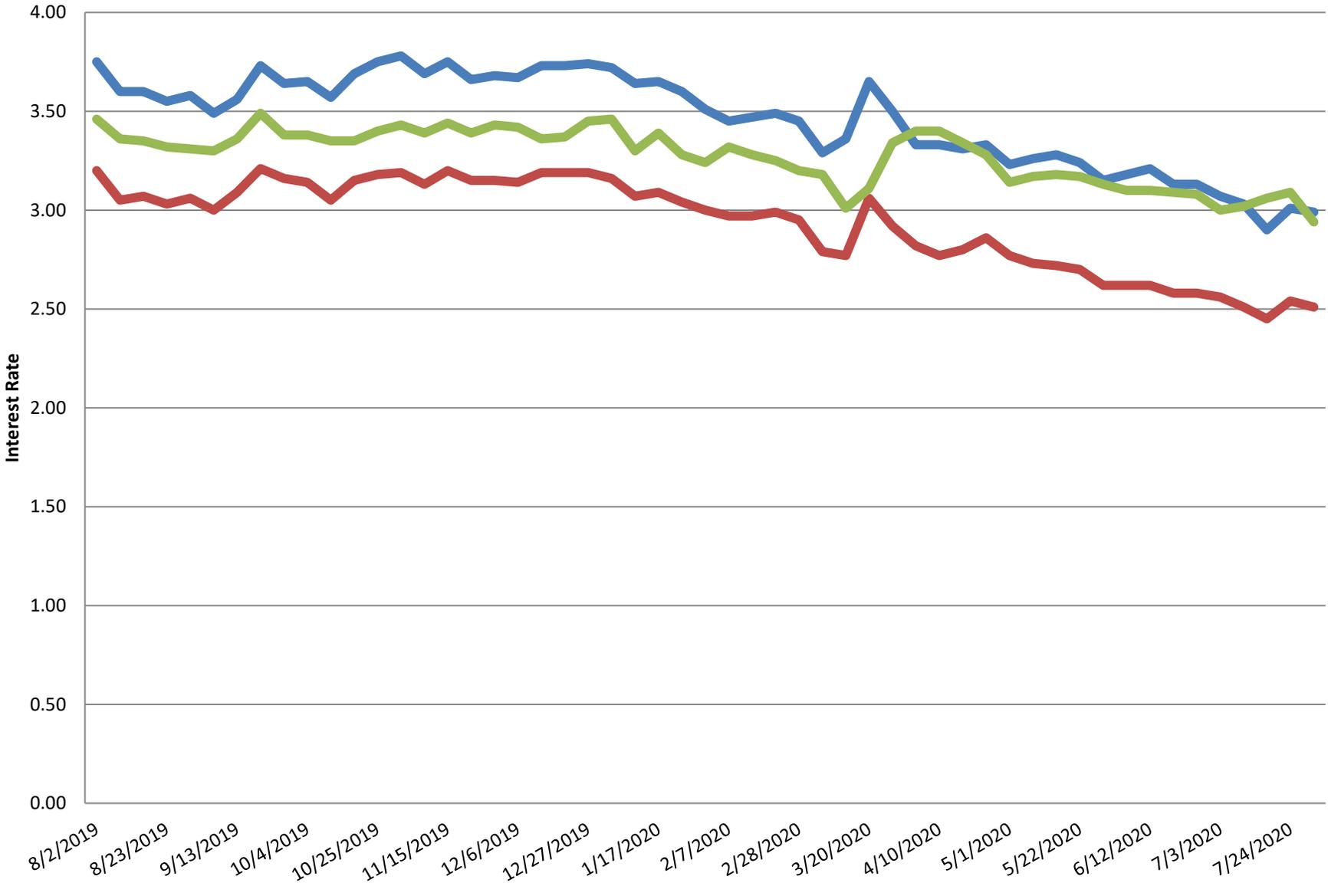


NSBAR Supply Demand Ratio for Single Family Homes



The numbers in the chart represent the ratio of the number of homes for sale to the number of homes sold. The higher the S/D ratio, the more supply there is relative to demand. Optimal S/D ratio is 6.0. Produced by NSBAR from information in MRED

Historical Mortgage Rates



Glossary of Terms and Abbreviations

Absorption Rate:

Absorption rates are used to determine the amount of weeks that it will take to sell the current inventory at the present rate of sales.

Twenty six weeks is considered neutral. When the absorption is rate is higher than 26 weeks, it is considered a buyer's market and sale prices become stagnant. When the rate is lower, homes are selling faster and sales prices increase.

To formulate Absorption Rate you need to know 2 figures.

- 1) How many listings are currently on the market?
- 2) How many listings sold last month?

Then

- A.) Multiple the number of solds last month by 12 (months).
- B.) Divided by the current listings equals # of Units that would sell each week.
- C.) Divide the # or units that should sell each week into the number available = absorption rate.

Supply Demand Ratio

The amount of homes for sales divided by the amount of sold properties for a given time period. When there are six active listings for every sold listing, the market is considered to be at its equilibrium, homes are being sold at the exact right price.

Listing

Listing in MRED - when the current titleholders of the property have signed an exclusive or exclusive right to sell agreement and the agreement is in effect with an MRED office.

Statuses for Active Listings

ACTV - An A

ctive listing is where an agreement and an owner of real property and a real estate agent, whereby the agent agrees to secure a buyer or tenant for specific property at a certain price and terms in return for a fee or commission.

BOMK - Back on Market: A listing previously showing Off-Market (Canceled, Closed, Expired, or Rented) status is now active again.

CTG - Contingent on a contract pending – A valid sales contract has been signed by a Buyer and Seller with provisions to be met before a contract can become binding.

CONTINGENCY FLAGS

A/I - Attorney Approval/Home Inspection

CTGO - Denotes other contingency that may apply. Call Listing Agent for specifics of contingency

FIN - Financing

*HC*** - Buyer has home to close. Code is followed by number of hours in kick out period

*HS*** - Buyer has home to sell. Code is followed by number of hours in kick out period

NEW - A New listing.

PCHG - Price Change: A listing showing a change in list price – new list price is required.

RACT Reactivate: A listing that was previously showing as Contingent, Pending or Temporarily Off-Market

TEMP - Active -Temporarily Off-Market (still listed) exclusive brokerage agreement in effect, property unable to be shown, except for reasonable restrictions noted on the listing in the showing instructions.

BOMK, NEW, PCHG & RACT - statuses will show on MRED® for 5 days (unless a status change is made to the listing) and then revert to an ACTV status.

OFF-MARKET LISTING

Closed property in MRED is when an active listing has been sold and the title has changed from the seller titleholder to the new title holder.

Expired listing in MRED is an active listing which has reached its expiration date and has moved from active status to expired and the listing agreement is no longer in effect.

Temporary off the market/withdrawn is a listing in MRED which still has a valid listing agreement but the titleholders have asked the property be taken out of MRED.

Cancelled listing in MRED is when seller titleholders and the real estate company have cancelled the listing agreement and the property is no longer for sale with that company.

OFF MARKET STATUSES

CANC - A Canceled listing - cancellation date is required

CLSD - A Closed listing - must be reported within 72 hours of closing. Selling Price, Contract Date, Closed Date, Seller's Concessions Y/N (if Y is entered, Seller's Concessions \$ amount is required (PNT)), and Selling Agent are required.

EXP - An Expired listing.

PEND - Pending: A fully executed purchase contract with no contingencies other than closing. Property must be placed in Pending in order to report it closed and show the correct Market Time. Requires entry/confirmation of the Contract Date and Selling Agent ID.

RNTD - Rented: Property type 6 only - requires Rental Date, Selling Agent and Rented Price.

Median Sale Price - The median price is the price that is midway between the least expensive and most expensive home sold in an area during a given period of time. During that time, half the buyers bought homes that cost more than the median price and half bought homes for less than the median price.

Average Sale Price - The average home price is the sum of prices of all homes sold in a certain area in a certain period, divided by the number of properties sold in the same area in that period.

Days On Market (DOM) or Market Time (MT) - The number of days a listing is active in a multiple listing service before it is entered into "pending" status. Pending status is when an offer has been accepted by the seller but the transaction is not yet closed. Many agents refer to "average days on market," which is derived by adding all the days on market of each listing and dividing by the number of listings. In a buyer's market, the DOM are generally higher because inventory takes longer to sell. In a seller's market, the DOM are fewer.

Additional Abbreviations:

FS= For Sale or Active Property

UC= Under Contract, Property under contract but has not had all contingencies met.

OLP = Original List Price

LP = List Price

LLP = Last List Price