

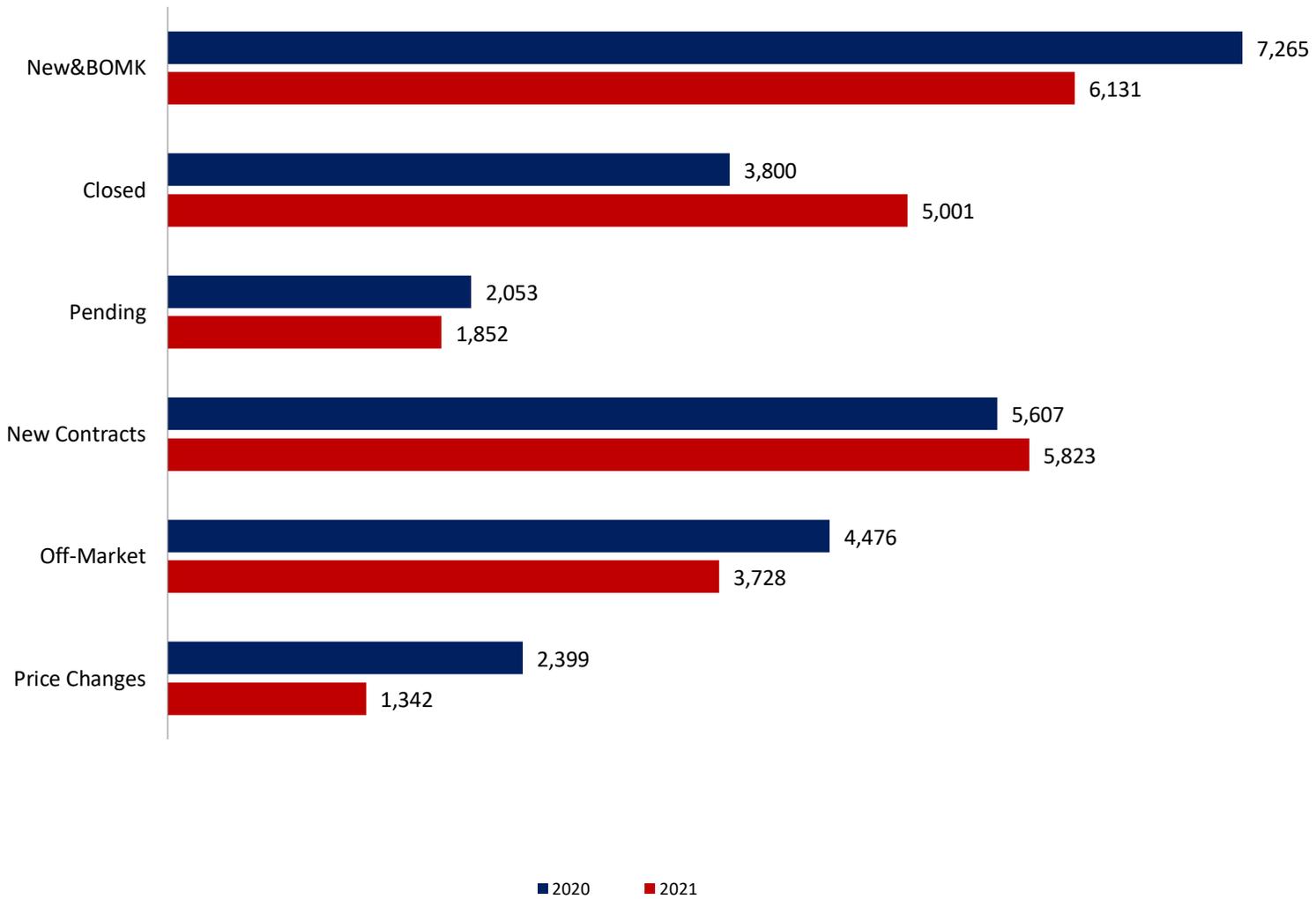


Legal

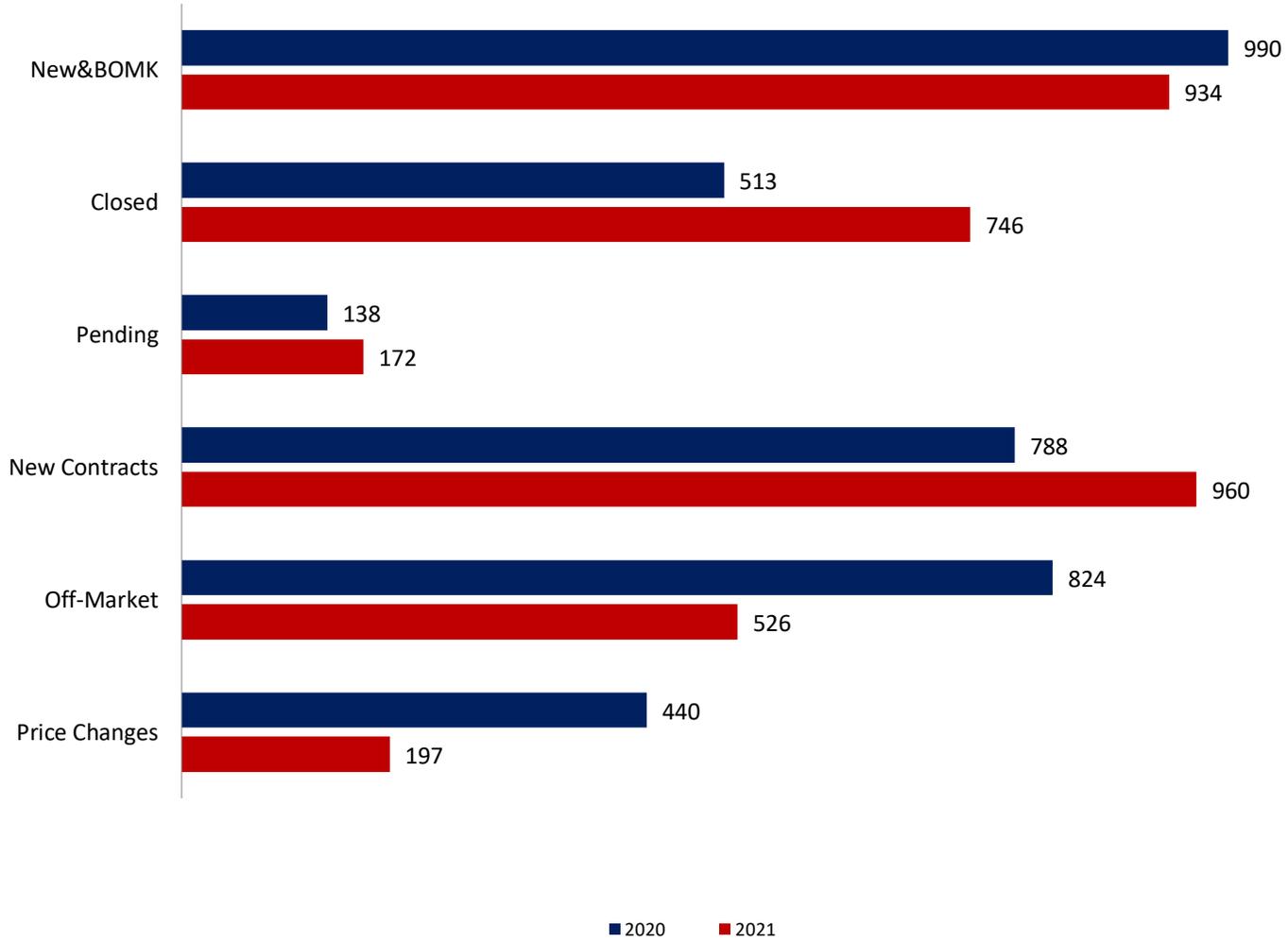
Legal Information

The following representations are based in whole or in part on data supplied by various participants in the Midwest Real Estate Data, LLC (MRED). Neither North Shore Barrington Association of Realtors (NSBAR) nor the Midwest Real Estate Data LLC guarantees, nor is in any way responsible for its accuracy. Data maintained by the Midwest Real Estate Data, LLC may not reflect all real estate activity in the market.

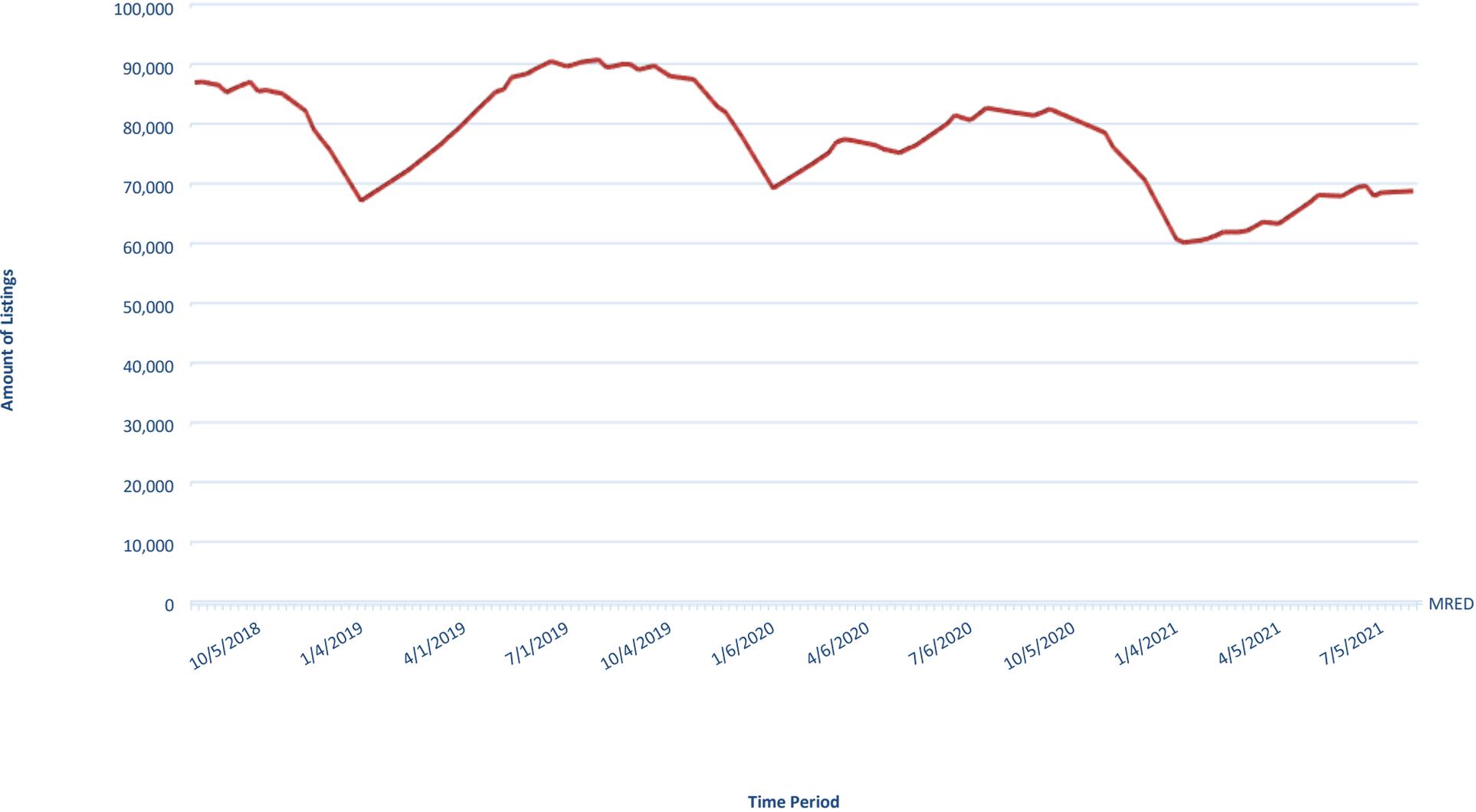
North Shore Area Quick Data



Barrington Area Quick Data

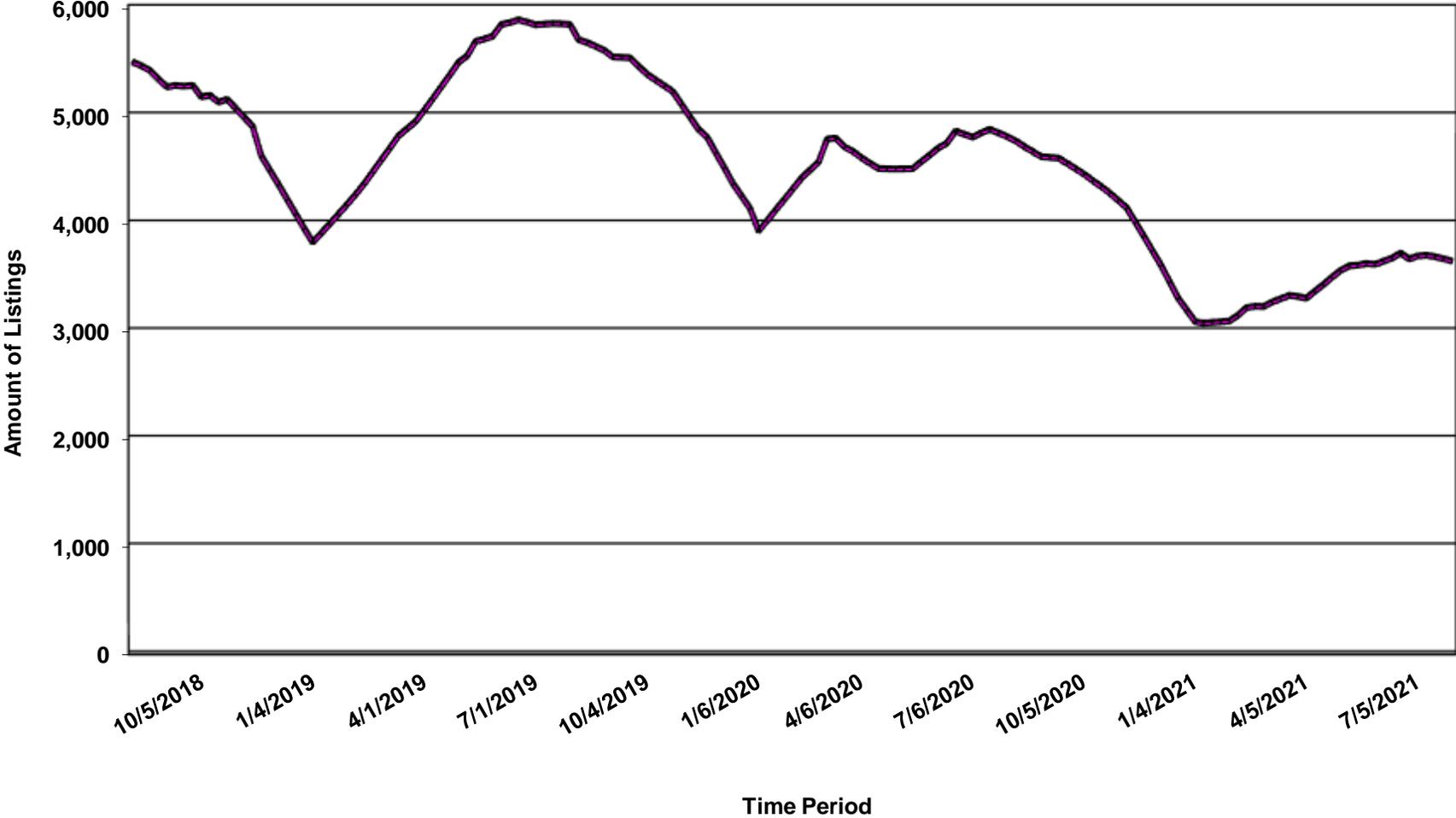


MRED Active Listngs All Property Types

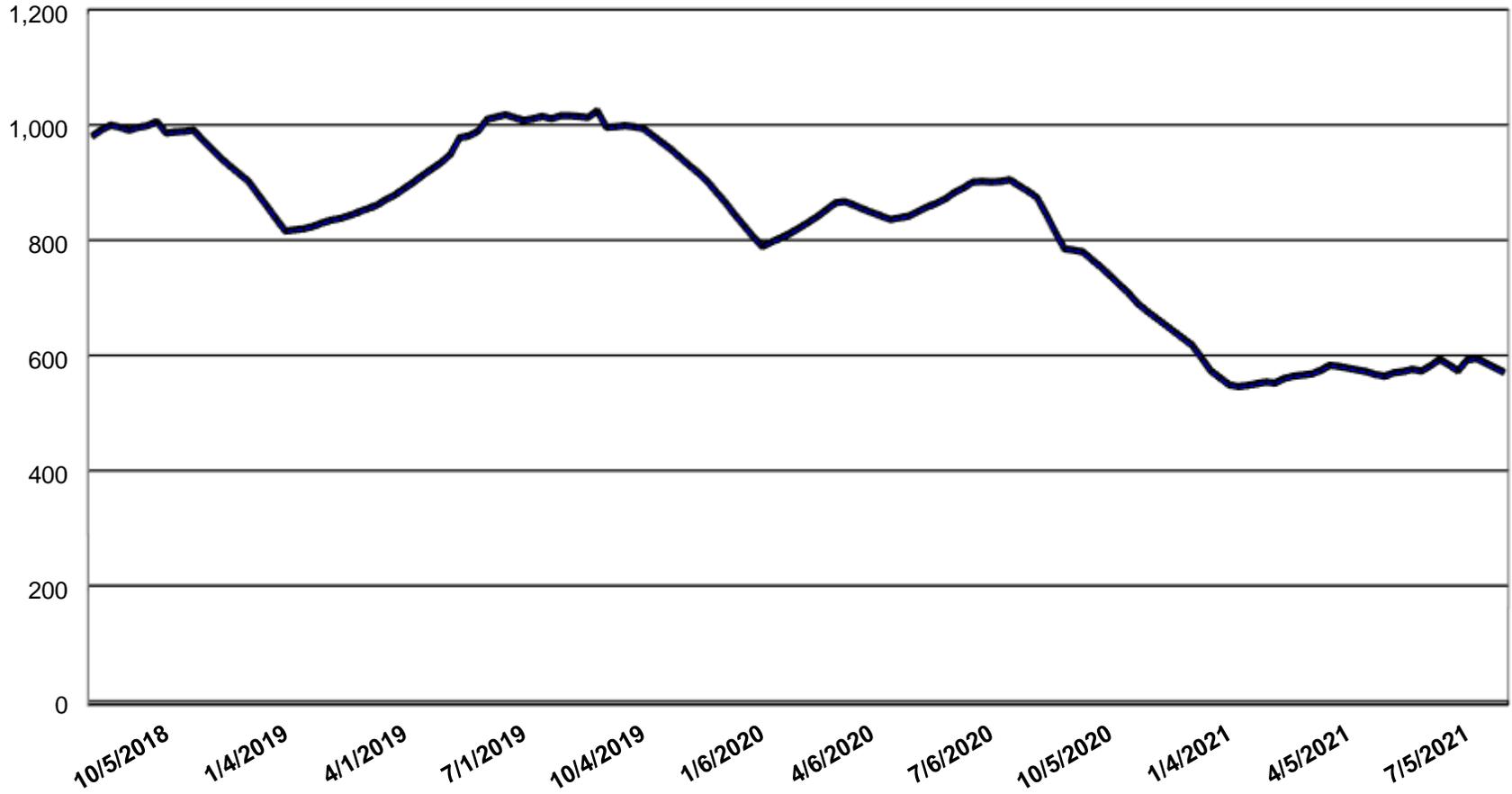


The tables show active listings for all MRED and NSBAR. The NSBAR actives are broken down between North Shore and Barrington.

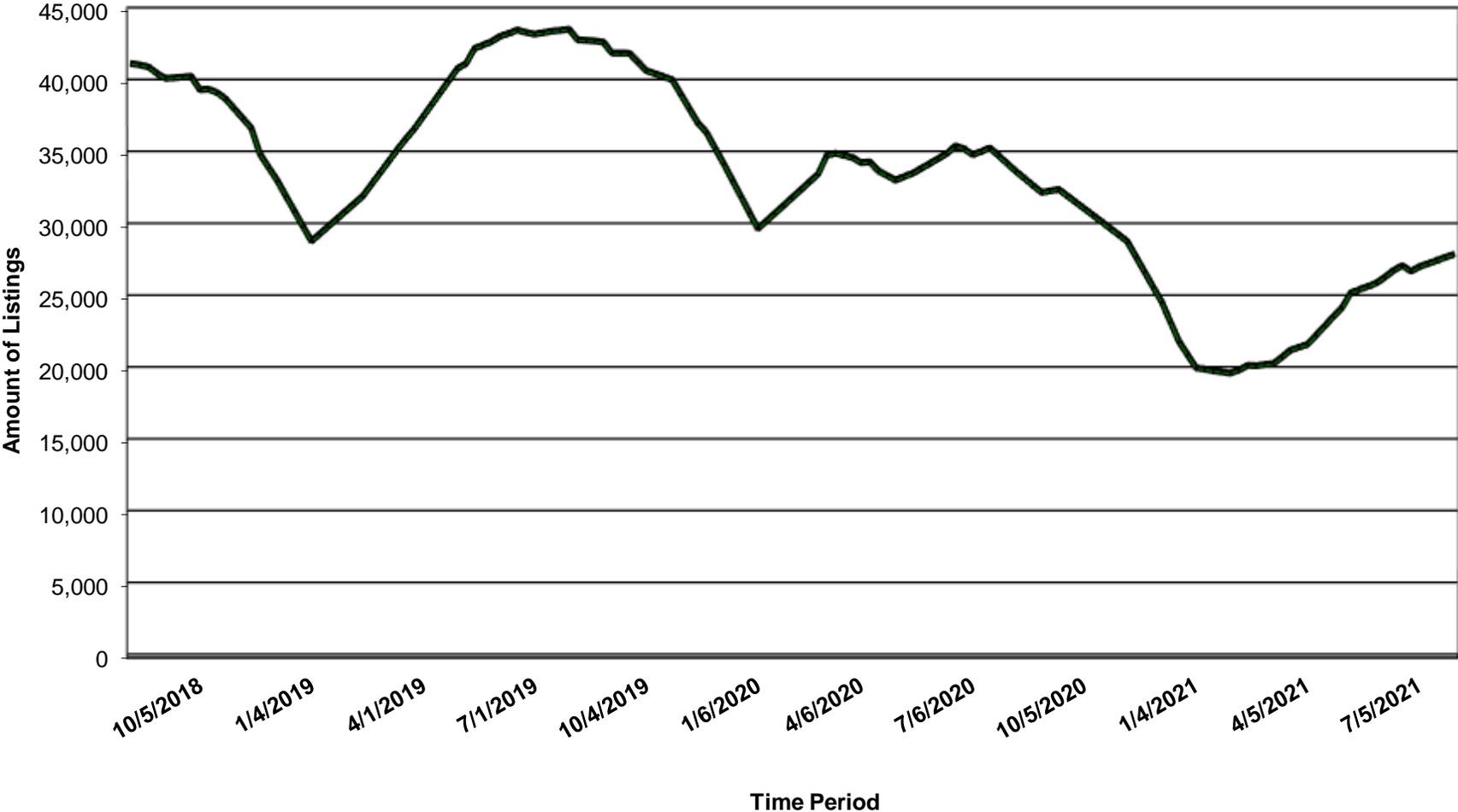
North Shore Area Active Listings All Property Types



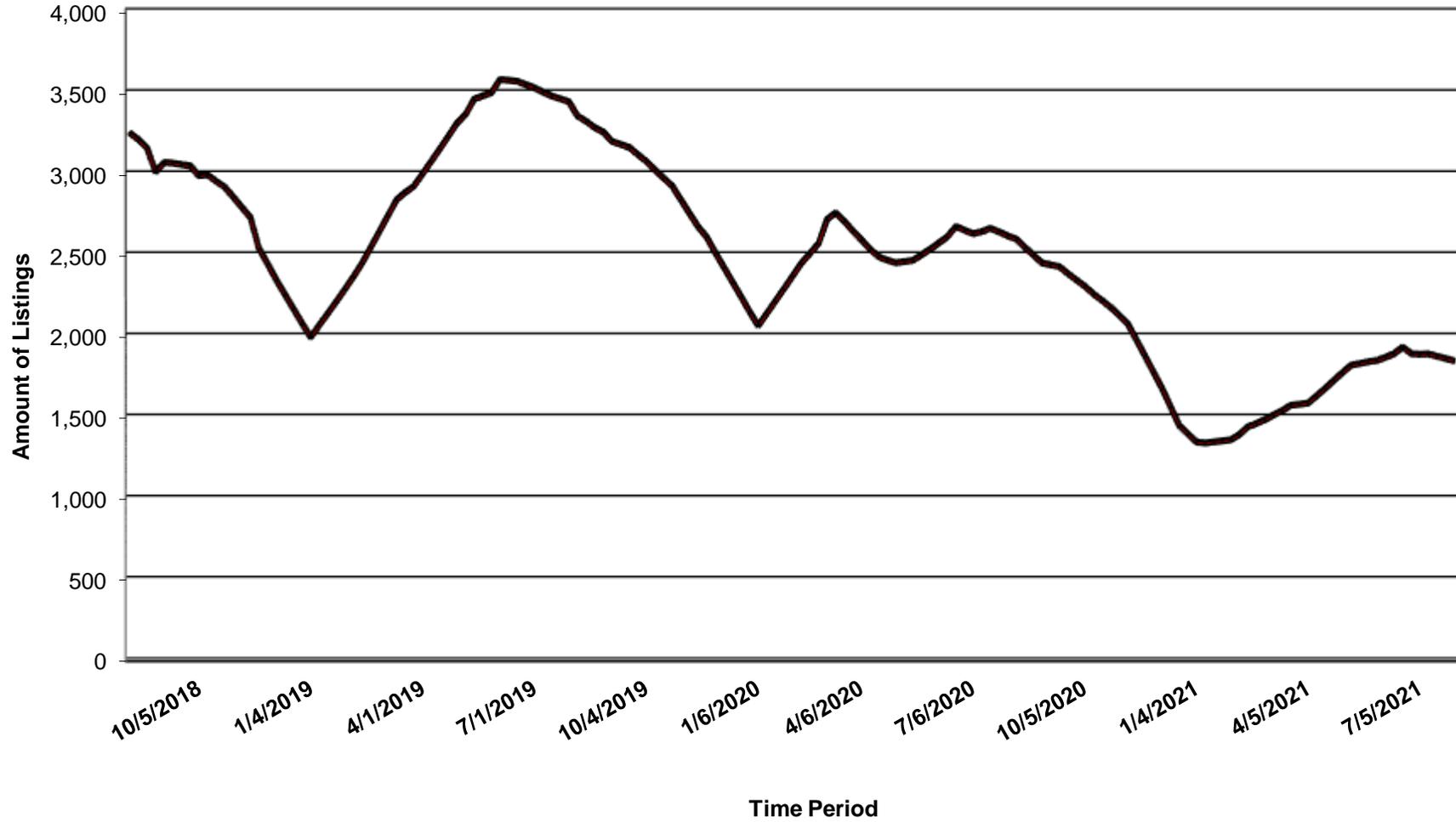
Barrington Area Active Listings - All Property Types



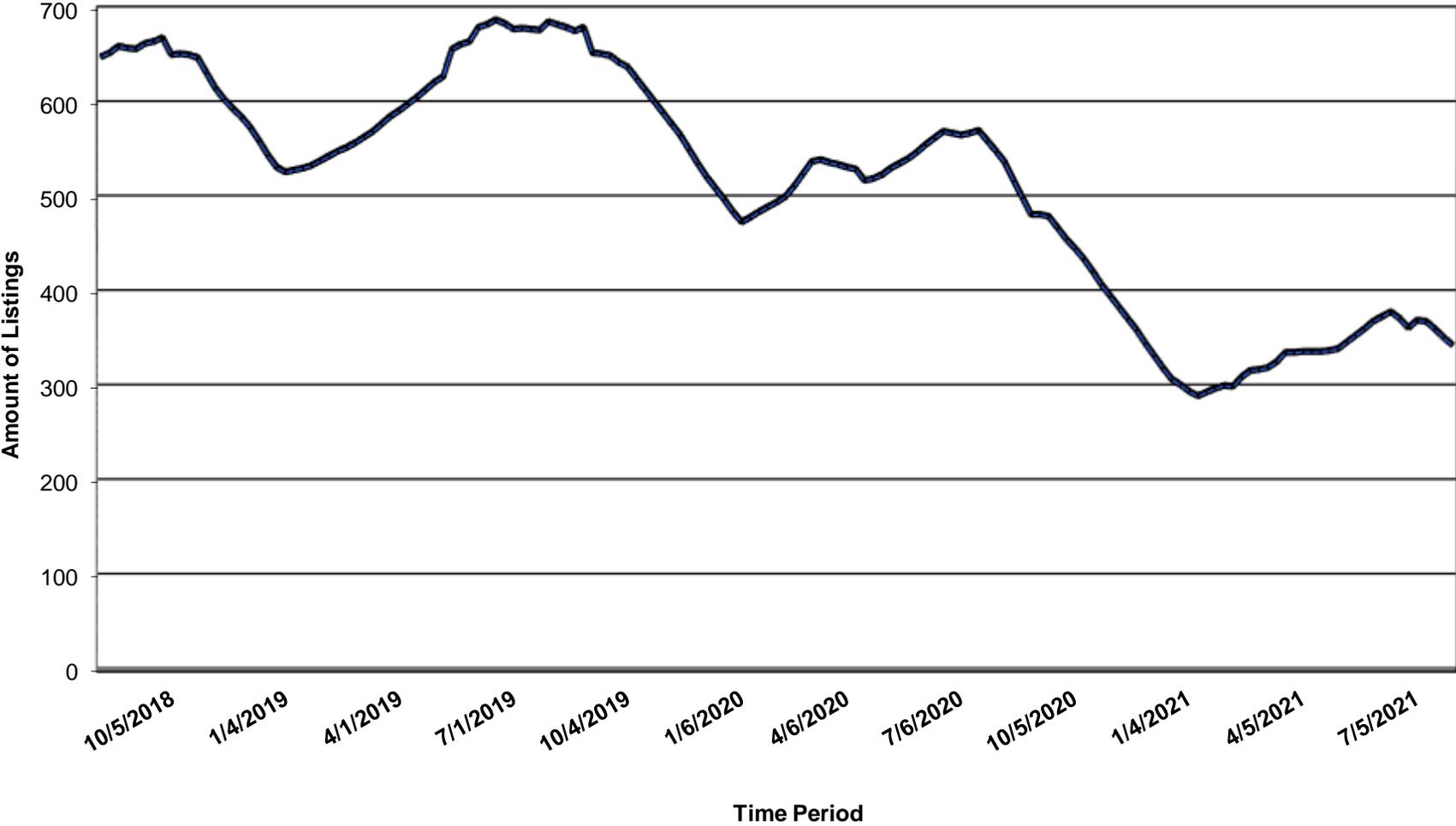
MRED Single Family Homes Active Listings (DE)



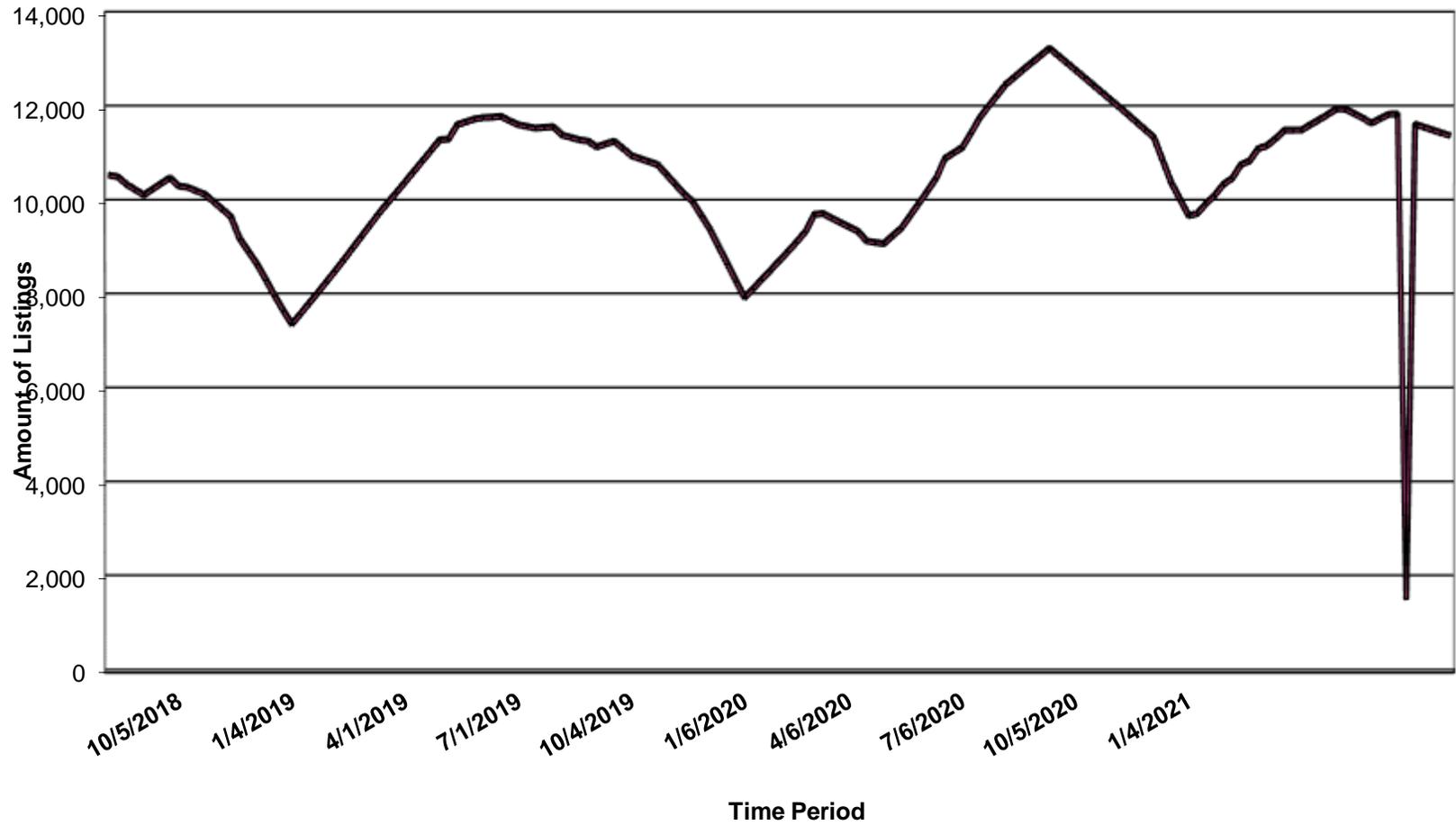
North Shore Area Single Family Homes Active Listings (DE)



Barrington Area Single Family Homes Active Listings (DE)

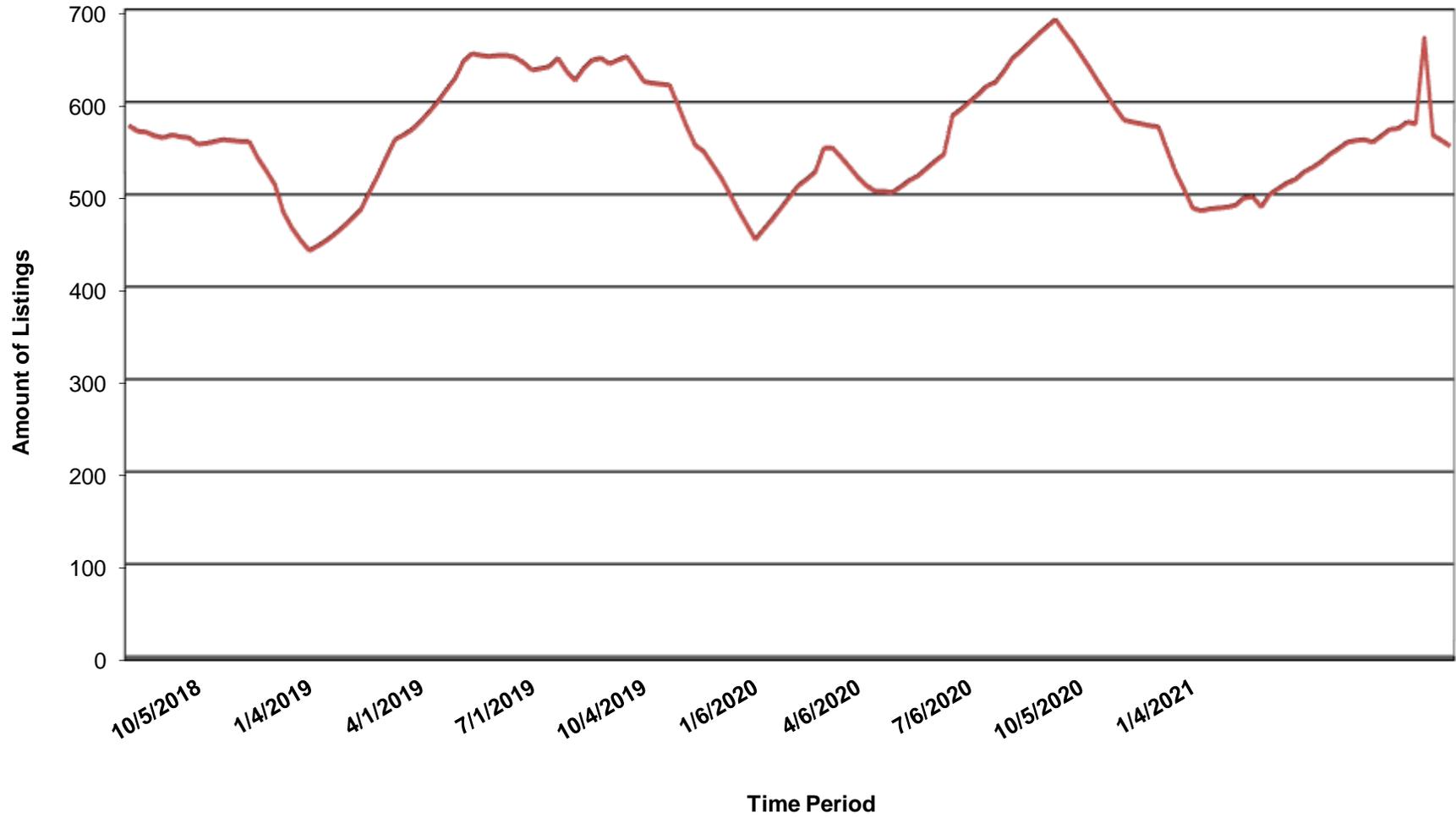


MRED Active Condo Listings(AT-C)



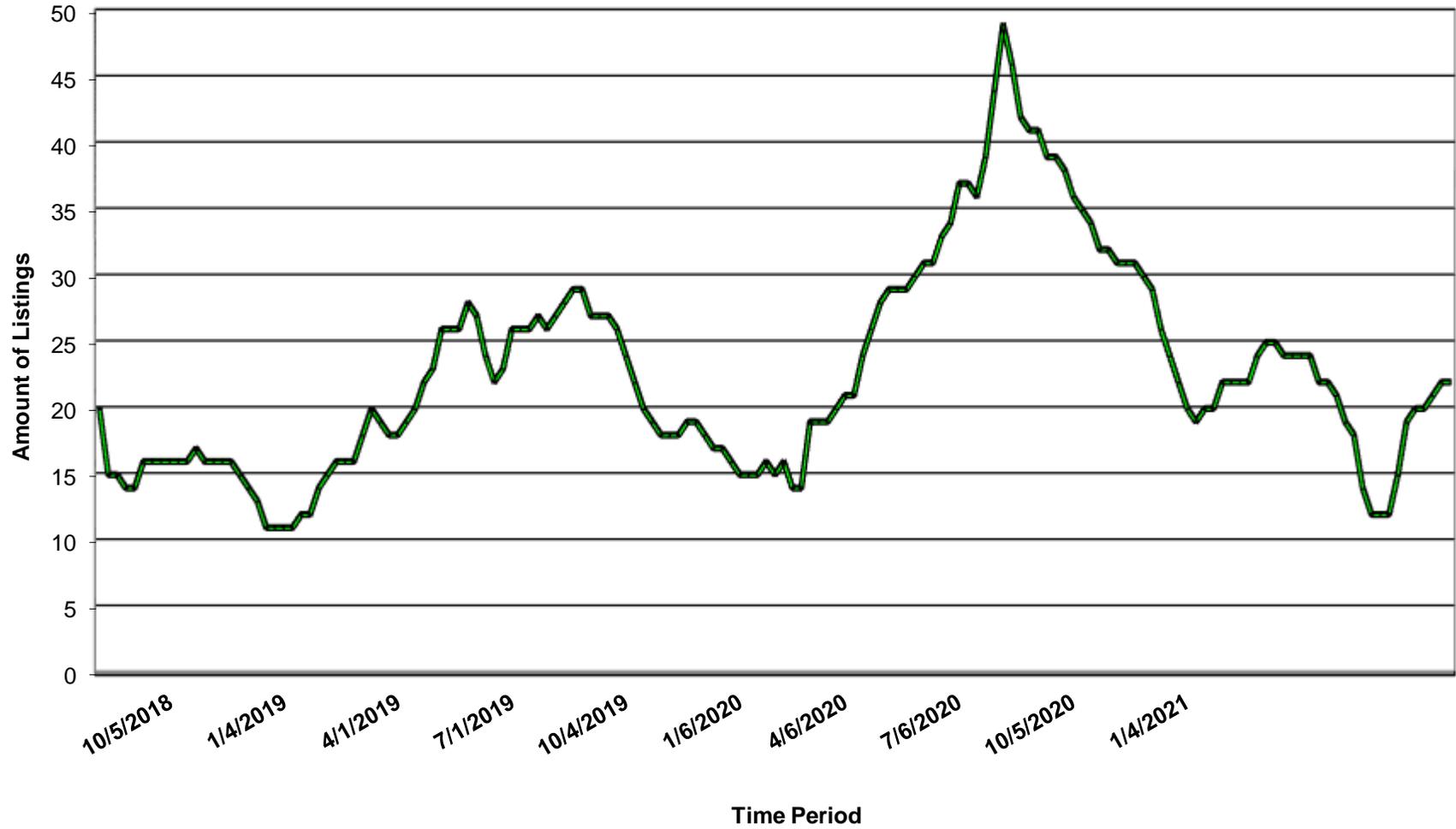
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

North Shore Area Active Condo Listings



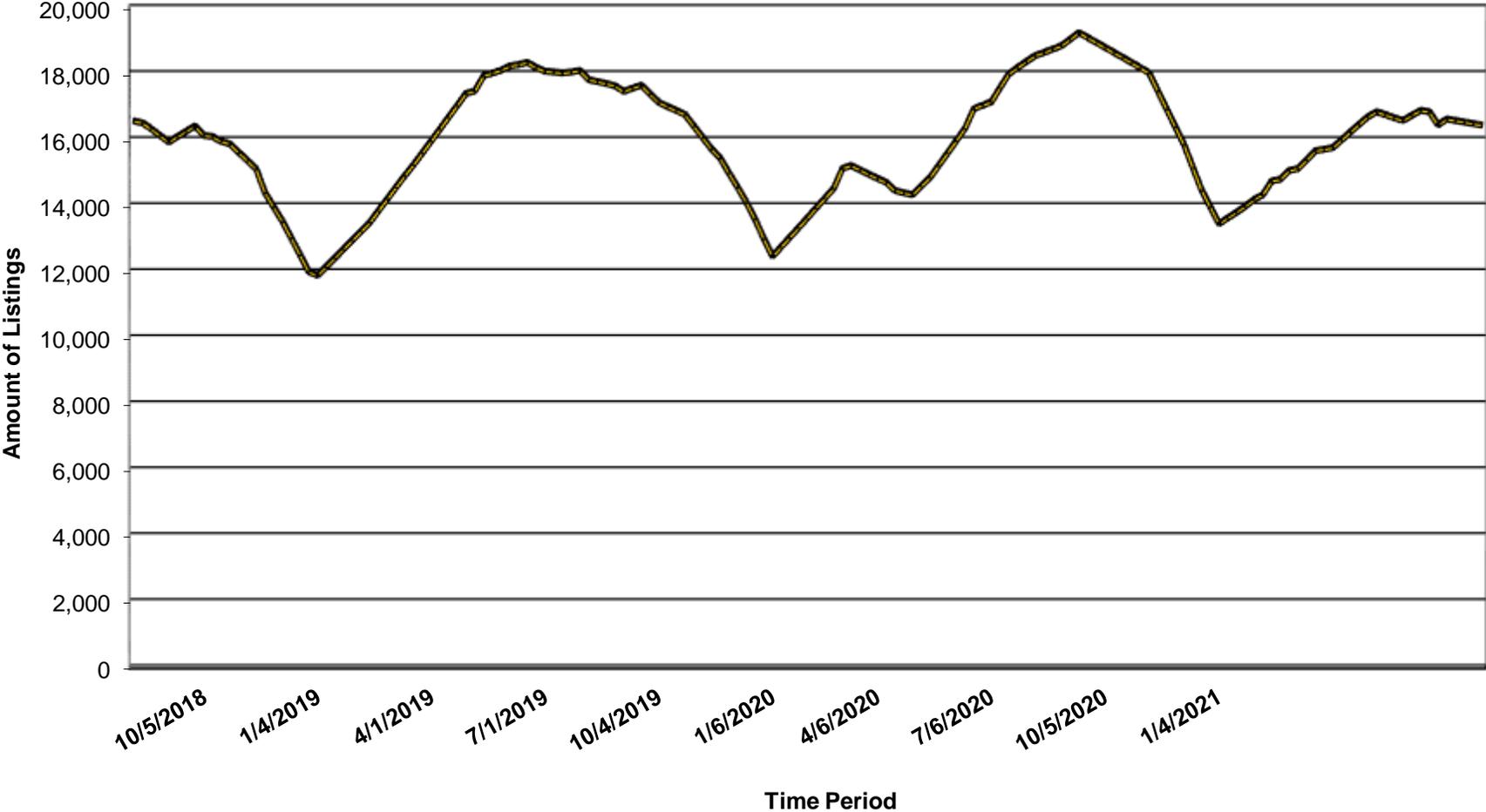
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Barrington Area Active Condo Listings



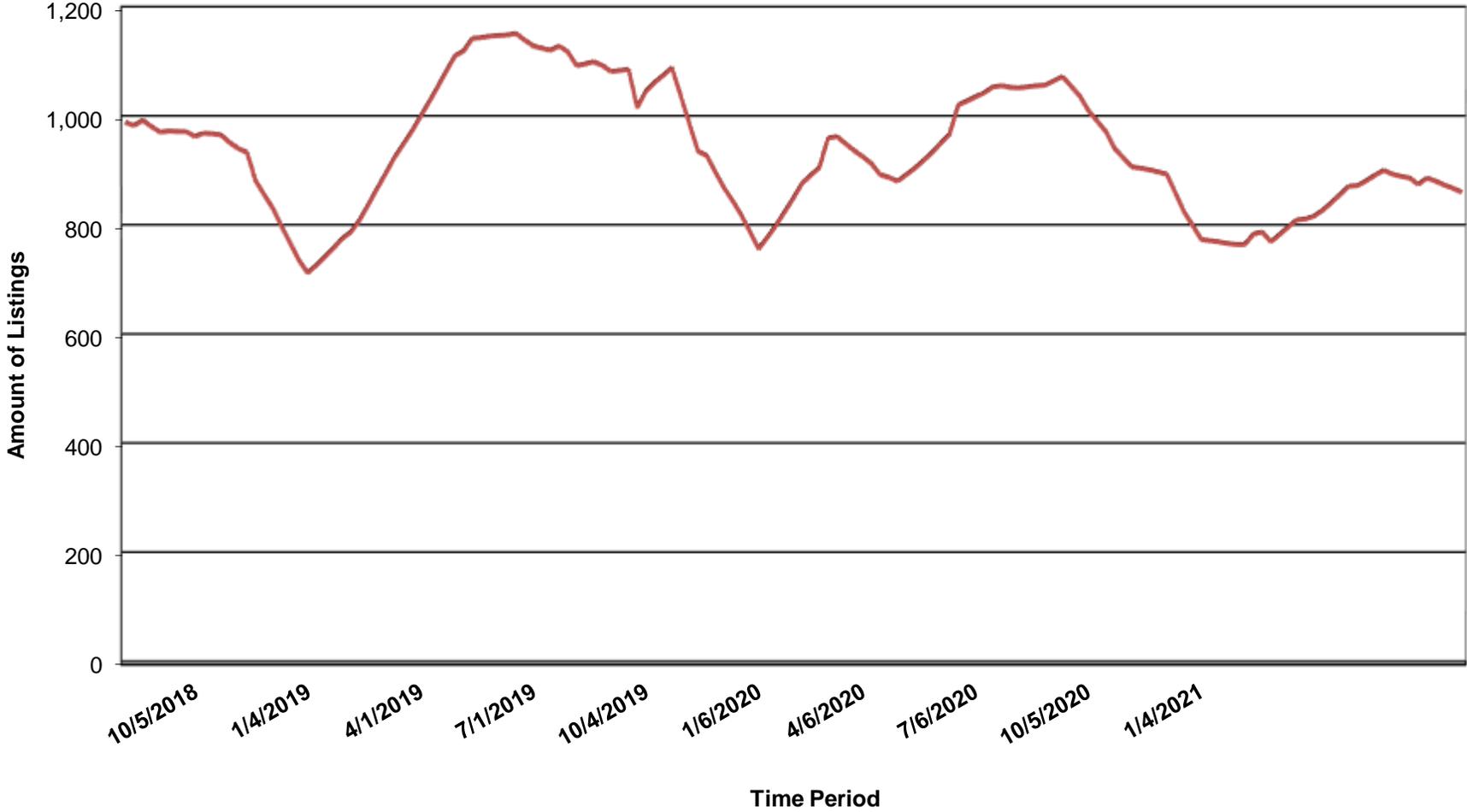
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

MRED Attached Active Listings



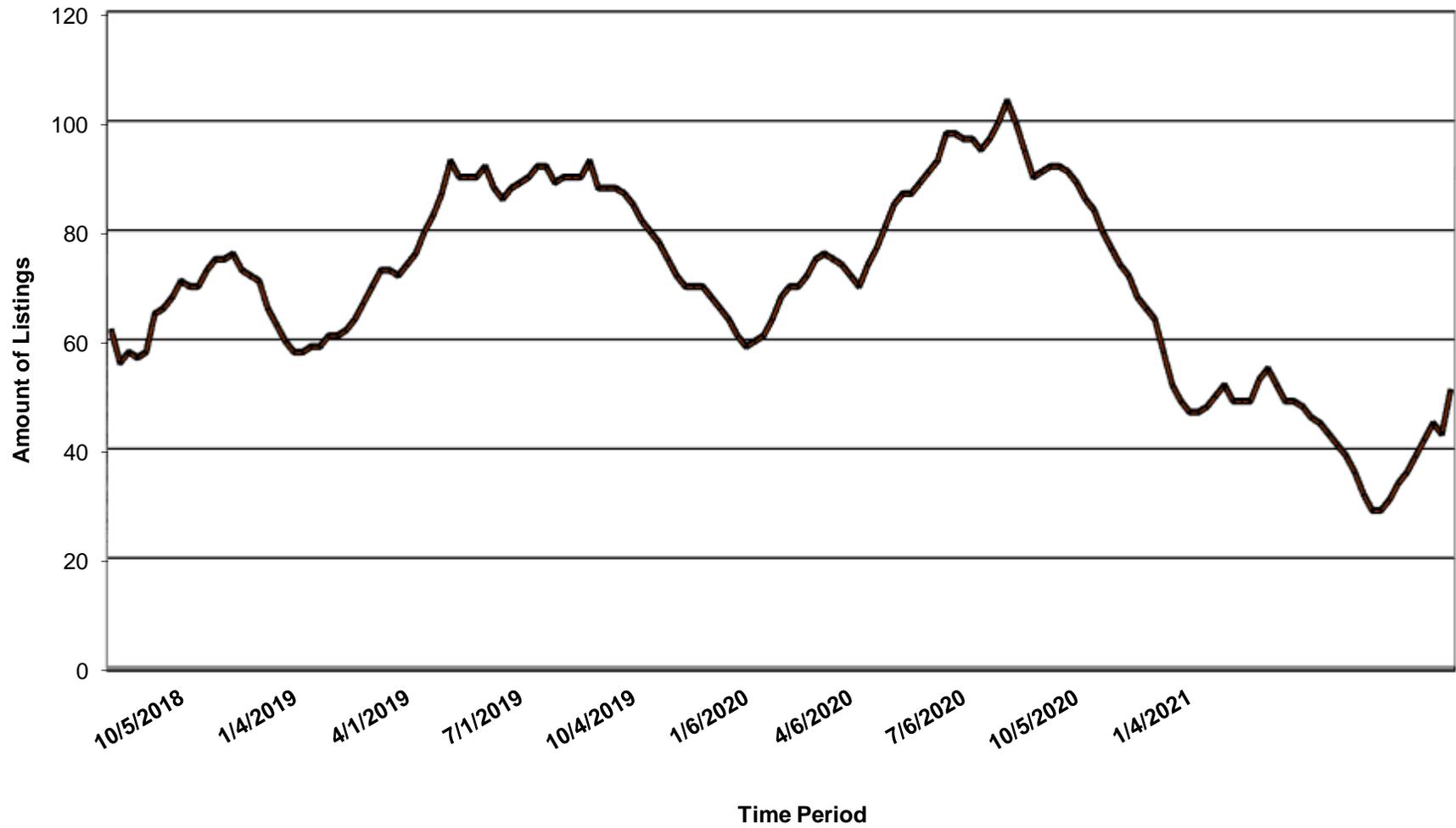
Information is for all types of properties listed under Attached, Property Type 2

North Shore Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

Barrington Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
ALGONQUIN	316	275	14.9%	346,763	288,140	20.3%	338,200	281,000	20.4%
ANTIOCH	299	226	32.3%	300,642	240,498	25.0%	270,000	229,990	17.4%
ARLINGTON HEIGHTS	627	484	29.5%	468,404	405,351	15.6%	422,000	370,000	14.1%
BARRINGTON AREA	585	424	38.0%	663,057	537,762	23.3%	610,000	494,000	23.5%
BARTLETT	321	275	16.7%	365,569	310,436	17.8%	350,000	296,100	18.2%
BEACH PARK	103	73	41.1%	231,929	192,157	20.7%	229,000	190,000	20.5%
BUFFALO GROVE	327	221	48.0%	421,913	366,205	15.2%	407,000	350,000	16.3%
CAROL STREAM	225	160	40.6%	343,489	292,897	17.3%	330,000	277,500	18.9%
CARPENTERSVILLE	162	184	-12.0%	247,839	226,962	9.2%	214,000	220,000	-2.7%
CHICAGO - ALBANY PARK	83	74	12.2%	543,626	463,681	17.2%	520,125	438,500	18.6%
CHICAGO - DUNNING	284	231	22.9%	353,238	305,295	15.7%	349,000	299,000	16.7%
CHICAGO - EDGEWATER	45	42	7.1%	926,842	766,843	20.9%	888,000	731,250	21.4%
CHICAGO - IRVING PARK	183	155	18.1%	635,326	566,775	12.1%	599,900	545,000	10.1%
CHICAGO - LAKE VIEW	123	63	95.2%	1,371,635	1,452,566	-5.6%	1,349,900	1,337,500	0.9%
CHICAGO - LINCOLN PARK	192	92	108.7%	2,035,166	1,694,774	20.1%	1,700,000	1,435,000	18.5%
CHICAGO - LINCOLN SQUARE	98	52	88.5%	955,489	718,579	33.0%	875,000	731,250	19.7%
CHICAGO - LOGAN SQUARE	188	128	46.9%	967,827	869,015	11.4%	912,250	776,000	17.6%
CHICAGO - NEAR NORTH SIDE	32	13	146.2%	2,054,406	1,897,118	8.3%	1,837,500	1,350,000	36.1%
CHICAGO - NEAR WEST SIDE	40	14	185.7%	694,623	460,820	50.7%	618,250	482,500	28.1%
CHICAGO - PORTAGE PARK	303	196	54.6%	406,903	370,115	9.9%	376,000	363,500	3.4%
CHICAGO - ROGERS PARK	25	20	25.0%	573,040	456,850	25.4%	600,000	462,500	29.7%
CHICAGO - UPTOWN	28	19	47.4%	1,113,719	917,289	21.4%	1,005,250	900,000	11.7%
CHICAGO - WEST RIDGE	81	67	20.9%	449,633	403,668	11.4%	428,000	385,000	11.2%
CHICAGO - WEST TOWN	189	92	105.4%	1,071,079	999,653	7.1%	981,000	994,500	-1.4%
DE KALB	208	186	11.8%	193,566	170,355	13.6%	170,750	162,250	5.2%
DEERFIELD	288	175	64.6%	683,164	583,932	17.0%	609,000	530,000	14.9%
DES PLAINES	338	269	25.7%	347,316	300,942	15.4%	335,000	290,000	15.5%
ELGIN	696	656	6.1%	301,722	260,037	16.0%	282,450	244,250	15.6%
ELK GROVE VILLAGE	203	143	42.0%	351,026	303,739	15.6%	330,000	298,200	10.7%
EVANSTON	310	294	5.4%	763,364	631,727	20.8%	669,250	574,250	16.5%
FOX LAKE	65	65	0.0%	289,256	252,054	14.8%	240,000	190,000	26.3%
GLENCOE	106	89	19.1%	1,191,078	1,200,555	-0.8%	1,111,783	925,000	20.2%
GOLF-GLENVIEW	488	328	48.8%	755,548	655,020	15.3%	671,000	575,000	16.7%
GREEN OAKS-LIBERTYVILLE	370	257	44.0%	550,274	509,311	8.0%	503,500	470,000	7.1%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
GREENWOOD- WOODSTOCK	260	244	6.6%	299,583	258,137	16.1%	275,000	229,950	19.6%
GURNEE	344	215	60.0%	351,314	295,621	18.8%	340,000	290,000	17.2%
HAINESVILLE-GRAYSLAKE	377	363	3.9%	259,334	244,339	6.1%	260,000	239,000	8.8%
HANOVER PARK	160	136	17.6%	271,517	237,766	14.2%	272,000	240,000	13.3%
HIGHLAND PARK	336	261	28.7%	713,662	587,940	21.4%	625,000	525,000	19.0%
HIGHWOOD	20	10	100.0%	534,650	276,400	93.4%	555,000	240,000	131.3%
HOFFMAN ESTATES	323	315	2.5%	356,017	316,346	12.5%	345,000	310,000	11.3%
INGLESIDE	96	106	-9.4%	253,011	216,354	16.9%	237,500	200,450	18.5%
INVERNESS	98	58	69.0%	699,411	553,628	26.3%	652,578	530,000	23.1%
ISLAND LAKE	66	63	4.8%	257,967	223,113	15.6%	245,000	212,650	15.2%
KENILWORTH	46	18	155.6%	1,687,098	1,091,861	54.5%	1,200,000	1,012,500	18.5%
LAKE BLUFF	118	89	32.6%	706,789	647,175	9.2%	592,000	535,000	10.7%
LAKE FOREST	269	201	33.8%	1,126,119	931,685	20.9%	865,000	775,000	11.6%
LAKE IN THE HILLS	219	183	19.7%	297,946	268,486	11.0%	292,500	262,000	11.6%
LAKE VILLA- LINDENHURST	381	304	25.3%	293,421	252,927	16.0%	280,000	233,500	19.9%
LAKELAKE-CRYSTAL LAKE	577	507	13.8%	358,824	294,893	21.7%	335,000	275,000	21.8%
LINCOLNSHIRE	97	46	110.9%	641,804	536,874	19.5%	570,000	504,500	13.0%
LINCOLNWOOD	91	67	35.8%	571,116	493,498	15.7%	470,000	410,000	14.6%
LONG GROVE-LAKE ZURICH- HAWTHORN W	558	359	55.4%	558,696	465,301	20.1%	533,000	435,000	22.5%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	611	540	13.1%	280,128	230,306	21.6%	249,900	220,000	13.6%
METTAWA	9	3	0.0%	972,627	606,000	0.0%	1,125,000	473,000	0.0%
MORTON GROVE	165	153	7.8%	396,220	347,925	13.9%	370,000	325,000	13.8%
MT. PROSPECT	319	292	9.2%	394,310	354,001	11.4%	372,000	332,000	12.0%
MUNDELEIN	307	242	26.9%	348,294	304,676	14.3%	334,900	286,944	16.7%
NAPERVILLE	1,392	1027	35.5%	574,369	493,862	16.3%	526,393	440,000	19.6%
NILES	164	136	20.6%	385,869	334,075	15.5%	370,000	321,500	15.1%
NORTH CHICAGO	40	31	29.0%	136,804	122,862	11.3%	141,000	126,000	11.9%
NORTHBROOK	352	210	67.6%	686,304	605,770	13.3%	622,500	549,000	13.4%
NORTHFIELD	68	45	51.1%	965,632	812,447	18.9%	808,750	621,563	30.1%
OAKWOOD HILLS - CARY	262	231	13.4%	342,890	278,065	23.3%	320,000	265,000	20.8%
PALATINE	462	302	53.0%	419,023	361,040	16.1%	389,950	331,000	17.8%
PARK CITY -WAUKEGAN	272	241	12.9%	178,638	153,839	16.1%	175,000	146,000	19.9%
PARK RIDGE	365	289	26.3%	592,015	510,311	16.0%	510,000	460,000	10.9%
PRAIRIE VIEW	13	3	0.0%	424,385	331,167	0.0%	382,000	312,000	0.0%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
PROSPECT HEIGHTS	57	43	32.6%	488,886	364,606	34.1%	469,000	325,000	44.3%
ROLLING MEADOWS	148	96	54.2%	307,413	263,751	16.6%	290,500	253,250	14.7%
ROUND LAKE	349	280	24.6%	227,922	195,091	16.8%	226,000	200,000	13.0%
SCHAUMBURG	315	259	21.6%	390,601	343,046	13.9%	365,000	330,000	10.6%
SKOKIE	299	215	39.1%	423,544	369,011	14.8%	395,000	340,100	16.1%
STREAMWOOD	277	203	36.5%	273,280	232,586	17.5%	268,000	225,000	19.1%
SYCAMORE	161	127	26.8%	291,629	239,554	21.7%	281,500	235,000	19.8%
VERNON HILLS	175	108	62.0%	523,205	404,805	29.2%	490,000	379,950	29.0%
WADSWORTH - OLD MILL CREEK	63	56	12.5%	360,684	317,705	13.5%	339,900	291,250	16.7%
WAUCONDA	125	124	0.8%	305,812	266,223	14.9%	310,000	262,125	18.3%
WHEELING	102	70	45.7%	305,417	267,895	14.0%	286,500	270,325	6.0%
WILMETTE	296	192	54.2%	971,395	869,296	11.7%	874,500	759,000	15.2%
WINNETKA	220	142	54.9%	1,492,805	1,255,310	18.9%	1,285,750	1,035,000	24.2%
WINTHROP HARBOR	52	55	-5.5%	217,496	182,967	18.9%	206,500	180,000	14.7%
ZION	203	193	5.2%	172,419	131,457	31.2%	167,500	129,900	28.9%

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NorthShore - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	97	114	136	293,282	277,915	322,084	280,440	265,776	312,367
Feb	100	120	146	287,249	315,368	302,586	275,303	302,229	292,010
Mar	137	163	211	311,521	299,903	323,811	300,798	287,785	314,850
Apr	195	160	251	326,338	319,352	328,515	316,098	308,687	319,098
May	250	114	274	296,782	314,505	354,725	287,427	301,275	348,764
Jun	247	130	325	315,032	314,226	352,141	305,331	300,960	346,623
Jul	216	218	282	319,191	316,914	325,915	307,662	305,940	319,257
Aug	201	239		310,450	332,358		299,190	318,904	
Sep	176	233		301,168	351,161		290,634	337,930	
Oct	186	254		305,498	335,827		294,272	324,730	
Nov	136	173		296,847	334,046		285,175	323,492	
Dec	144	178		313,139	348,654		301,526	338,581	
TOTAL	2,133	2,096	1,625	315,077	286,755		297,016	313,126	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	89	116	92	249,000	245,000	262,000	241,000	229,250	249,950
Feb	85	124	109	244,950	262,500	247,000	230,000	243,000	243,500
Mar	100	124	94	250,000	260,000	295,000	240,000	253,000	280,000
Apr	87	88	92	289,000	292,000	295,000	279,000	277,500	288,000
May	85	111	72	249,950	279,900	315,000	241,250	270,000	310,000
Jun	80	91	52	275,000	300,960	319,000	265,000	280,000	314,000
Jul	73	103	53	285,000	269,450	285,000	266,500	258,725	282,750
Aug	68	94		270,000	285,000		260,500	272,000	
Sep	89	97		259,000	299,950		253,250	288,750	
Oct	78	90		264,950	285,000		253,500	275,000	
Nov	94	77		285,175	285,000		251,875	275,000	
Dec	92	88		249,499	294,500		240,750	279,250	
TOTAL	84	98		269,000	270,000		251,875	270,000	

Barrington - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	5	3	5	280,320	254,966	358,720	263,440	248,800	351,842
Feb	4	12	7	215,900	289,363	293,514	207,225	280,485	282,500
Mar	8	11	21	294,486	364,990	297,460	285,061	338,316	293,622
Apr	7	3	21	271,742	294,933	244,900	260,857	283,000	267,237
May	15	8	26	312,065	360,913	313,707	303,083	328,492	309,621
Jun	17	10	19	285,000	268,710	328,089	274,205	253,050	325,384
Jul	12	16	11	308,709	333,649	290,316	295,590	329,346	284,445
Aug	10	20		310,979	315,047		291,691	305,263	
Sep	13	20		290,568	296,180		278,876	288,350	
Oct	15	21		299,073	284,498		284,638	280,547	
Nov	6	18		314,481	313,893		303,665	307,042	
Dec	4	17		543,278	315,775		508,854	317,590	
TOTAL	123	159		293,258	308,812		281,640	300,630	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	126	223	83	269,000	220,000	314,900	261,000	219,900	314,910
Feb	83	120	118	219,350	314,500	309,000	202,000	297,000	297,500
Mar	107	146	137	289,500	364,990	292,900	275,000	350,840	281,500
Apr	102	143	92	230,000	225,000	244,900	222,000	217,500	244,000
May	94	108	107	319,000	372,450	283,000	305,000	336,250	289,250
Jun	145	129	30	285,000	244,950	335,000	275,000	242,500	327,500
Jul	44	100	41	266,250	294,500	299,900	258,750	292,000	280,000
Aug	153	88		287,500	307,000		268,250	295,000	
Sep	136	71		255,000	284,800		246,000	271,000	
Oct	78	75		249,900	230,000		230,000	225,000	
Nov	116	95		302,500	267,000		285,000	264,500	
Dec	228	62		475,000	324,900		452,000	317,000	
TOTAL	112	97		264,900	299,000		257,000	289,000	

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

Attached Single Family									
TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
ALGONQUIN	107	78	37.2%	211,552	187,858	12.6%	207,000	180,250	14.8%
ANTIOCH	21	14	50.0%	168,505	145,500	15.8%	160,000	143,000	11.9%
ARLINGTON HEIGHTS	358	213	68.1%	220,739	198,993	10.9%	187,450	165,000	13.6%
BARRINGTON AREA	112	63	77.8%	298,037	303,344	-1.7%	280,500	310,000	-9.5%
BARTLETT	148	99	49.5%	222,266	207,153	7.3%	229,950	215,000	7.0%
BEACH PARK	22	20	10.0%	159,464	141,590	12.6%	156,500	137,750	13.6%
BUFFALO GROVE	316	182	73.6%	237,326	221,903	7.0%	217,250	206,000	5.5%
CAROL STREAM	166	133	24.8%	203,425	193,135	5.3%	205,000	192,500	6.5%
CARPENTERSVILLE	106	59	79.7%	164,903	153,885	7.2%	166,450	155,000	7.4%
CHICAGO - ALBANY PARK	150	88	70.5%	232,468	246,831	-5.8%	216,500	227,950	-5.0%
CHICAGO - DUNNING	75	49	53.1%	208,928	190,922	9.4%	210,000	205,000	2.4%
CHICAGO - EDGEWATER	614	352	74.4%	277,875	272,831	1.8%	250,000	239,500	4.4%
CHICAGO - IRVING PARK	229	147	55.8%	270,852	257,732	5.1%	239,900	228,000	5.2%
CHICAGO - LAKE VIEW	1785	1064	67.8%	427,274	431,556	-1.0%	399,000	415,000	-3.9%
CHICAGO - LINCOLN PARK	1161	667	74.1%	609,970	558,508	9.2%	520,000	494,000	5.3%
CHICAGO - LINCOLN SQUARE	312	191	63.4%	337,658	354,524	-4.8%	307,500	314,000	-2.1%
CHICAGO - LOGAN SQUARE	564	340	65.9%	455,630	435,425	4.6%	428,750	415,000	3.3%
CHICAGO - LOOP	652	296	120.3%	744,050	402,348	84.9%	394,375	326,900	20.6%
CHICAGO - NEAR NORTH SIDE	1773	1100	61.2%	564,053	566,085	-0.4%	405,000	410,000	-1.2%
CHICAGO - NEAR SOUTH SIDE	589	340	73.2%	446,357	432,089	3.3%	390,000	370,000	5.4%
CHICAGO - NEAR WEST SIDE	975	545	78.9%	476,764	443,511	7.5%	376,000	360,000	4.4%
CHICAGO - PORTAGE PARK	75	58	29.3%	206,035	216,813	-5.0%	175,000	182,250	-4.0%
CHICAGO - ROGERS PARK	390	225	73.3%	219,725	186,478	17.8%	205,000	171,000	19.9%
CHICAGO - UPTOWN	703	420	67.4%	312,675	300,610	4.0%	301,000	295,250	1.9%
CHICAGO - WEST RIDGE	287	151	90.1%	179,412	164,390	9.1%	164,500	150,000	9.7%
CHICAGO - WEST TOWN	1389	946	46.8%	517,552	522,721	-1.0%	500,000	504,000	-0.8%
DEERFIELD	85	48	77.1%	296,561	263,351	12.6%	286,000	251,000	13.9%
DEKALB	56	45	24.4%	161,325	151,186	6.7%	161,000	148,000	8.8%
DES PLAINES	426	274	55.5%	200,218	187,009	7.1%	185,350	175,000	5.9%
ELGIN	291	227	28.2%	196,188	175,593	11.7%	195,000	177,000	10.2%
ELK GROVE VILLAGE	162	106	52.8%	190,148	182,641	4.1%	190,000	180,500	5.3%
EVANSTON	431	276	56.2%	296,968	286,663	3.6%	265,000	265,000	0.0%
FOX LAKE	110	75	46.7%	137,885	122,749	12.3%	149,250	129,500	15.3%
GLENCOE	8	5	60.0%	244,375	374,100	-34.7%	235,500	380,000	-38.0%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD

Sales for Attached Single Family - Listed by TOWN

	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
GOLF-GLENVIEW	230	140	64.3%	355,289	310,743	14.3%	335,000	262,250	27.7%
GREEN OAKS-LIBERTYVILLE	83	50	66.0%	287,837	299,757	-4.0%	257,500	270,000	-4.6%
GREENWOOD- WOODSTOCK	77	60	28.3%	165,591	150,532	10.0%	163,000	139,500	16.8%
GURNEE	134	86	55.8%	183,293	160,635	14.1%	174,000	158,900	9.5%
HAINESVILLE-GRAYSLAKE	166	122	36.1%	192,463	164,216	17.2%	185,000	160,500	15.3%
HANOVER PARK	138	113	22.1%	196,035	171,282	14.5%	191,000	167,000	14.4%
HIGHLAND PARK	92	54	70.4%	374,575	305,819	22.5%	326,250	269,000	21.3%
HIGHWOOD	7	7	0.0%	402,000	471,571	-14.8%	377,000	600,000	-37.2%
HOFFMAN ESTATES	190	112	69.6%	188,640	187,879	0.4%	171,000	182,500	-6.3%
INGLESIDE	3	2	50.0%	185,667	194,000	-4.3%	185,000	194,000	-4.6%
INVERNESS	25	13	92.3%	448,596	362,377	23.8%	433,500	370,000	17.2%
ISLAND LAKE	31	22	40.9%	150,194	137,927	8.9%	153,000	137,250	11.5%
LAKE BLUFF	33	24	37.5%	223,232	242,510	-7.9%	225,000	205,000	9.8%
LAKE FOREST	64	36	77.8%	544,206	562,871	-3.3%	500,000	531,500	-5.9%
LAKE IN THE HILLS	120	84	42.9%	204,505	176,212	16.1%	194,500	170,750	13.9%
LAKE VILLA- LINDENHURST	48	29	65.5%	186,018	162,793	14.3%	181,000	165,000	9.7%
LAKEWOOD-CRYSTAL LAKE	141	121	16.5%	206,996	175,678	17.8%	209,900	176,000	19.3%
LINCOLNSHIRE	42	23	82.6%	412,122	360,369	14.4%	375,000	334,000	12.3%
LINCOLNWOOD	16	11	45.5%	296,181	214,000	38.4%	261,250	207,000	26.2%
LONG GROVE-LAKE ZURICH- HAWTHORN W	61	38	60.5%	312,285	272,258	14.7%	300,000	248,000	21.0%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	131	94	39.4%	164,634	148,264	11.0%	169,000	157,250	7.5%
MORTON GROVE	84	45	86.7%	266,376	246,227	8.2%	247,500	240,000	3.1%
MT. PROSPECT	167	128	30.5%	204,423	175,758	16.3%	182,500	158,500	15.1%
MUNDELEIN	94	50	88.0%	242,178	203,164	19.2%	235,000	197,500	19.0%
NAPERVILLE	582	410	42.0%	276,580	256,163	8.0%	240,000	226,650	5.9%
NILES	93	72	29.2%	201,324	211,245	-4.7%	200,000	228,500	-12.5%
NORTH CHICAGO	7	3	133.3%	89,568	77,333	15.8%	79,000	73,000	8.2%
NORTHBROOK	221	132	67.4%	353,957	321,076	10.2%	335,000	300,000	11.7%
NORTHFIELD	30	19	57.9%	343,564	265,711	29.3%	307,250	223,000	37.8%
OAKWOOD HILLS - CARY	74	76	-2.6%	206,436	182,484	13.1%	199,950	172,250	16.1%
PALATINE	590	321	83.8%	210,007	194,834	7.8%	194,250	179,000	8.5%
PARK CITY -WAUKEGAN	25	26	-3.8%	124,512	102,889	21.0%	140,000	113,712	23.1%
PARK RIDGE	107	77	39.0%	322,825	324,797	-0.6%	286,000	300,000	-4.7%
PROSPECT HEIGHTS	81	63	28.6%	173,259	179,786	-3.6%	149,900	152,000	-1.4%
ROLLING MEADOWS	150	94	59.6%	201,314	155,205	29.7%	166,000	126,868	30.8%
ROUND LAKE	161	139	15.8%	159,856	143,346	11.5%	165,000	152,000	8.6%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

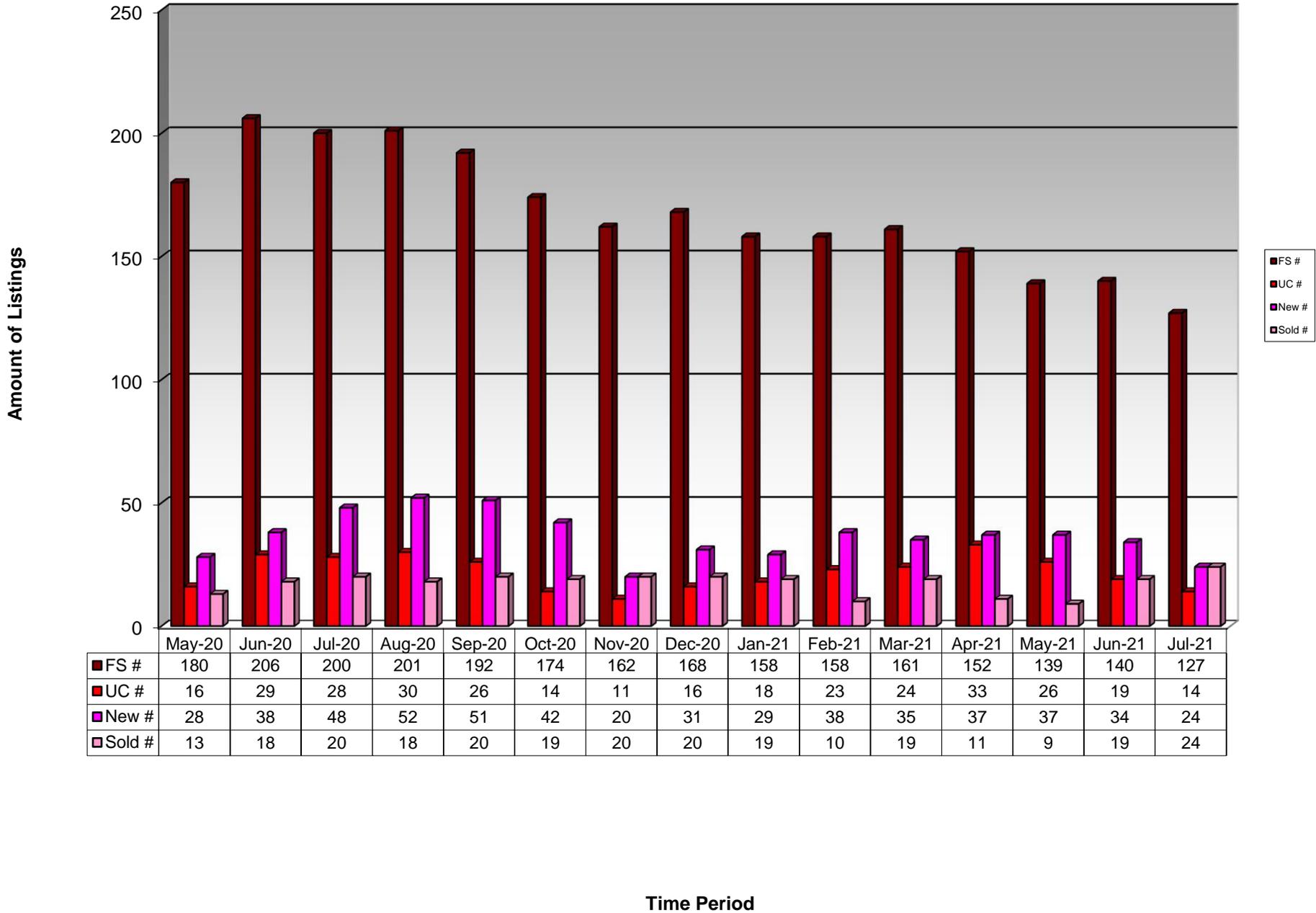
	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
SCHAUMBURG	581	435	33.6%	205,589	186,182	10.4%	193,000	175,100	10.2%
SKOKIE	201	132	52.3%	215,897	216,549	-0.3%	204,000	207,000	-1.4%
STREAMWOOD	198	142	39.4%	201,119	181,649	10.7%	190,000	175,000	8.6%
SYCAMORE	64	62	3.2%	183,457	147,913	24.0%	154,550	132,500	16.6%
VERNON HILLS	213	95	124.2%	244,761	218,986	11.8%	232,500	195,000	19.2%
WADSWORTH - OLD MILL CREEK	24	18	33.3%	174,590	161,914	7.8%	174,000	166,500	4.5%
WAUCONDA	51	42	21.4%	204,912	177,976	15.1%	205,000	175,250	17.0%
WHEELING	266	149	78.5%	217,804	190,273	14.5%	205,000	177,500	15.5%
WILMETTE	85	48	77.1%	412,154	329,464	25.1%	346,000	318,000	8.8%
WINNETKA	30	10	200.0%	402,283	378,300	6.3%	373,750	365,000	2.4%
ZION	5	4	25.0%	93,680	115,000	-18.5%	114,000	113,500	0.4%

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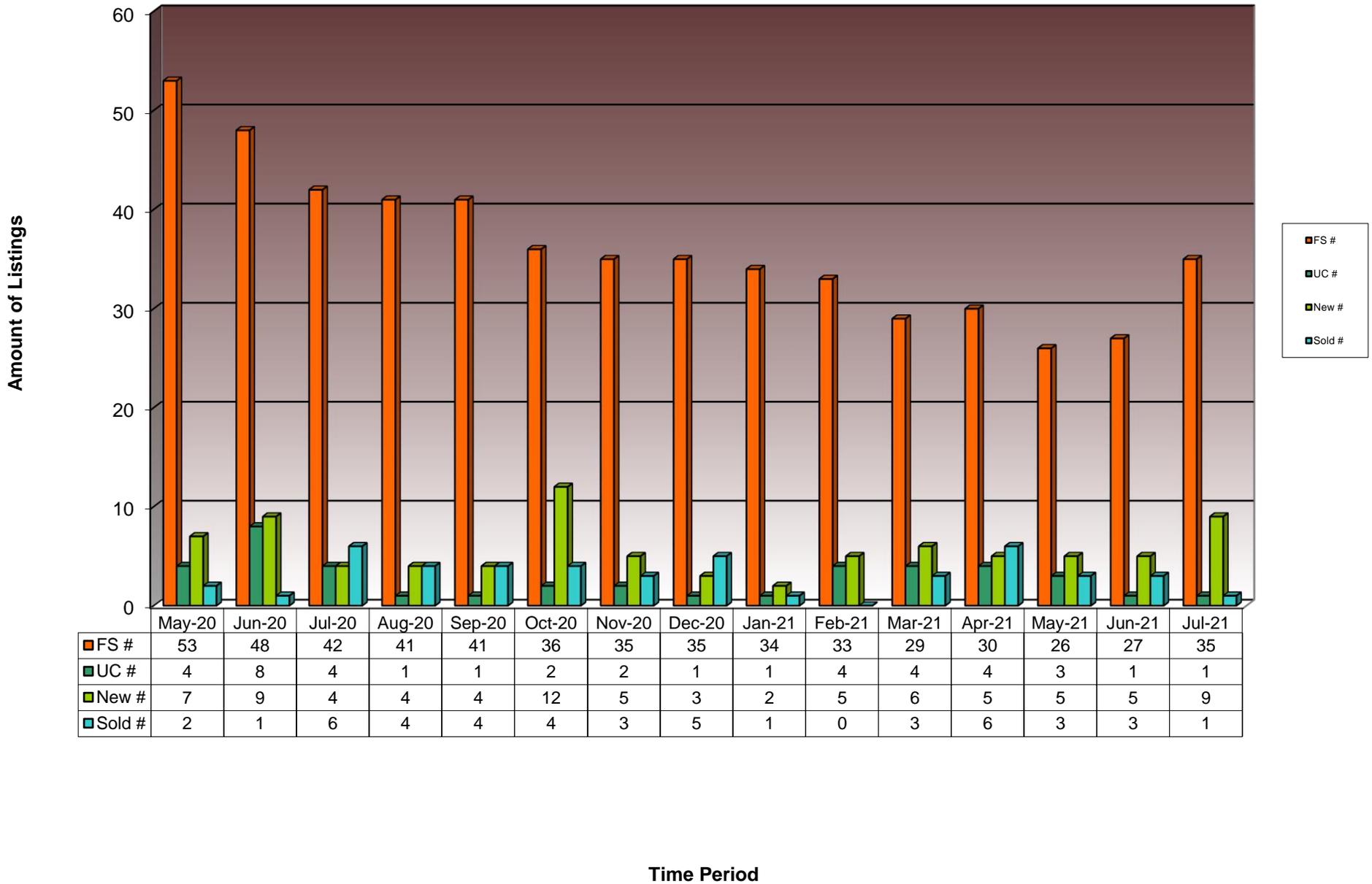
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North Shore Area New Construction for All Property Types



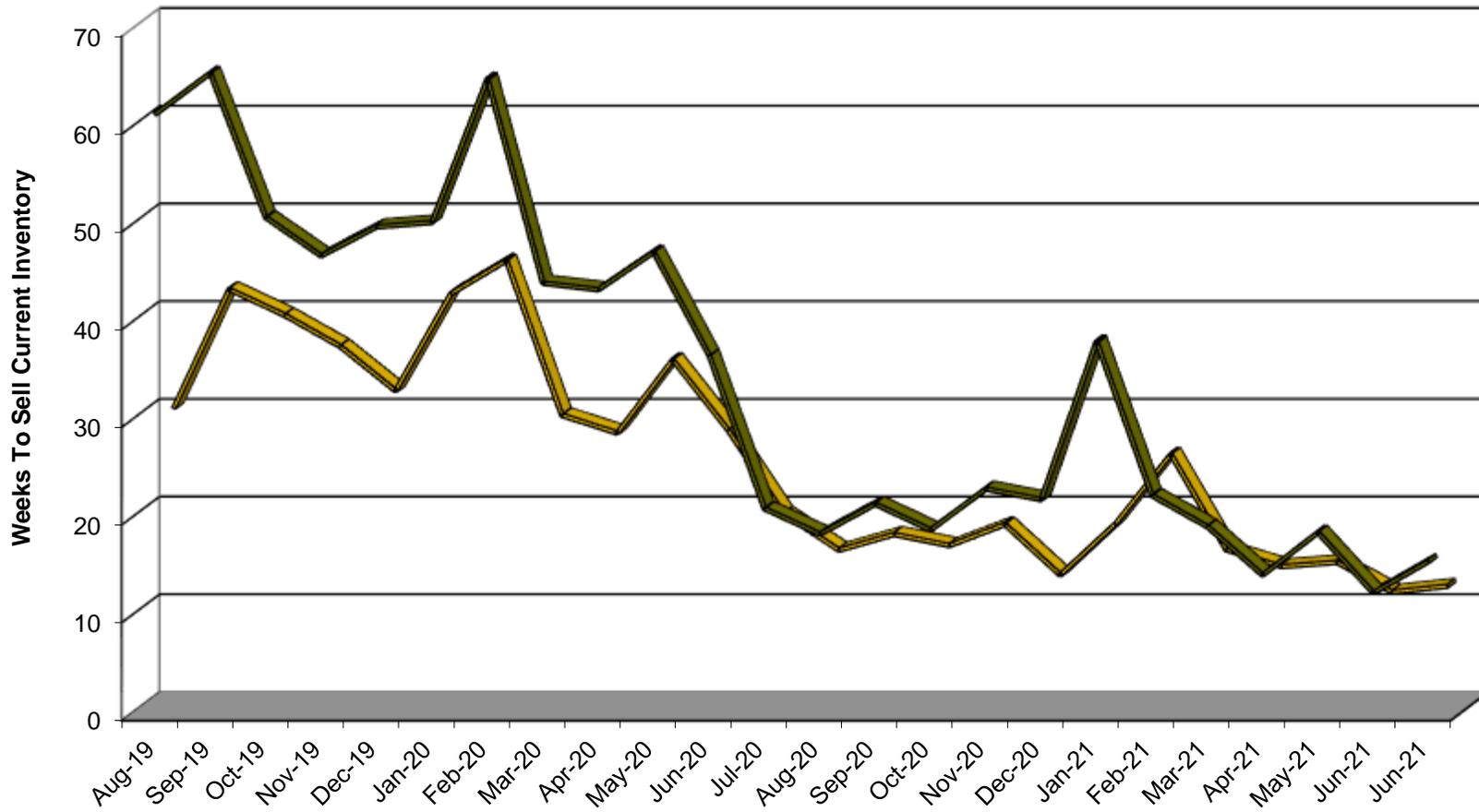
These chart shows new construction data for the past fifteen months th number of new homes in the North Shore area for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

Barrington Area New Construction for All Property Types

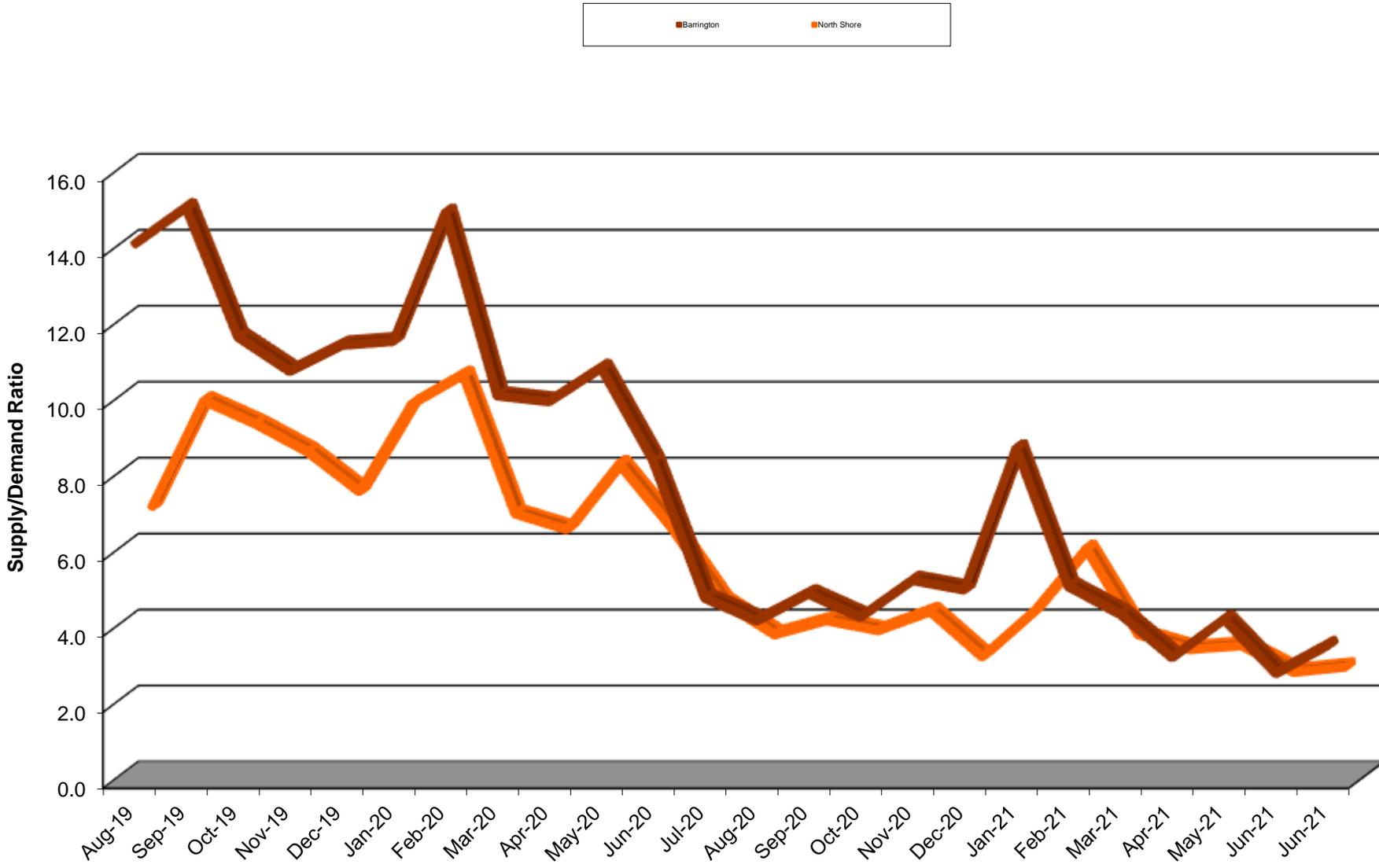


These chart shows new construction data for the past fifteen months th number of new homes Barrington for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

NSBAR Absorption Rate for Detached Single Family Homes

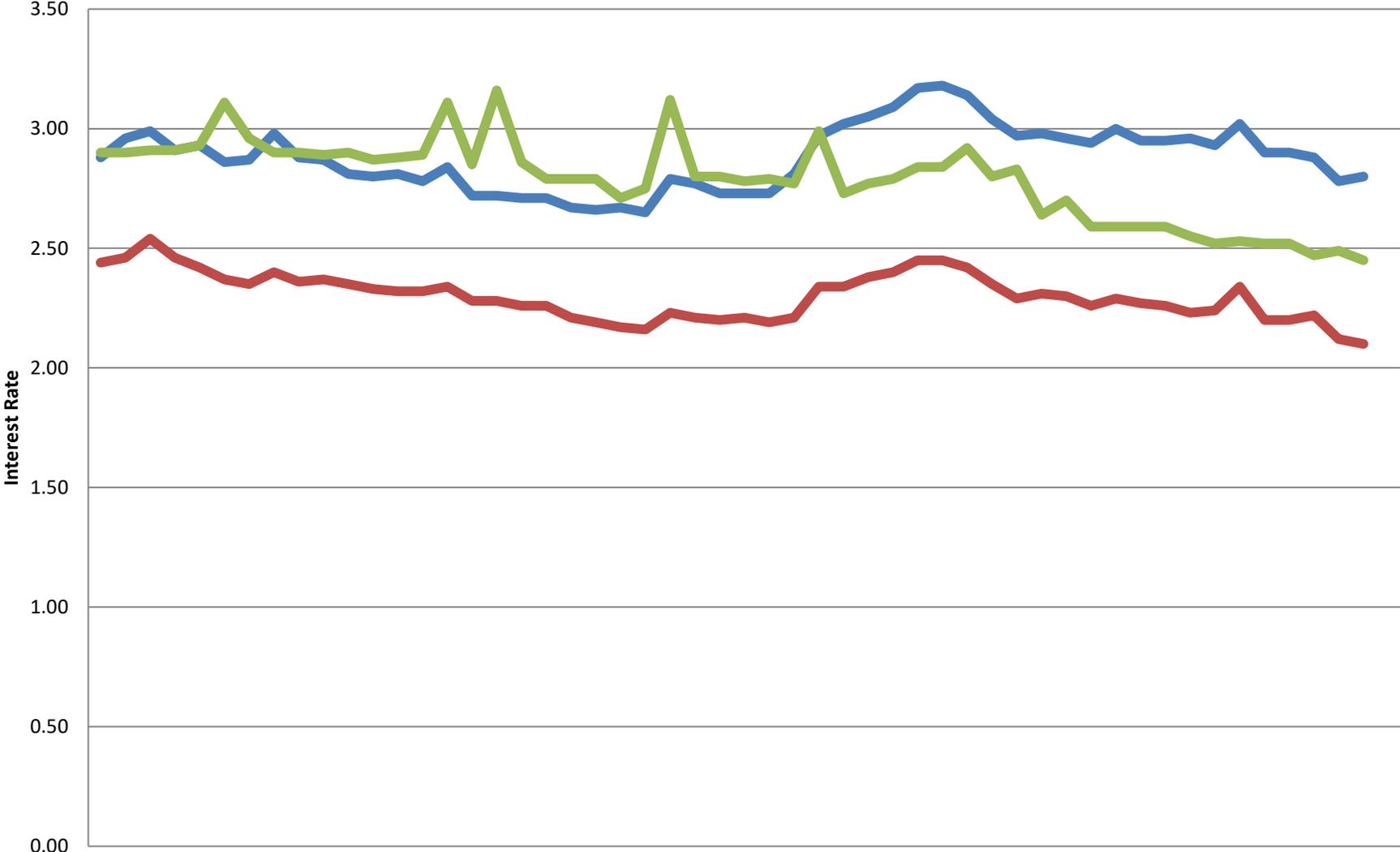


NSBAR Supply Demand Ratio for Single Family Homes



The numbers in the chart represent the ratio of the number of homes for sale to the number of homes sold. The higher the S/D ratio, the more supply there is relative to demand. Optimal S/D ratio is 6.0. Produced by NSBAR from information in MRED

Historical Mortgage Rates



8/7/2020 9/4/2020 10/2/2020 10/30/2020 11/26/2020 12/24/2020 1/21/2021 2/18/2021 3/18/2021 4/15/2021 5/13/2021 6/10/2021 7/8/2021

Glossary of Terms and Abbreviations

Absorption Rate:

Absorption rates are used to determine the amount of weeks that it will take to sell the current inventory at the present rate of sales.

Twenty six weeks is considered neutral. When the absorption is rate is higher than 26 weeks, it is considered a buyer's market and sale prices become stagnant. When the rate is lower, homes are selling faster and sales prices increase.

To formulate Absorption Rate you need to know 2 figures.

- 1) How many listings are currently on the market?
- 2) How many listings sold last month?

Then

- A.) Multiple the number of solds last month by 12 (months).
- B.) Divided by the current listings equals # of Units that would sell each week.
- C.) Divide the # or units that should sell each week into the number available = absorption rate.

Supply Demand Ratio

The amount of homes for sales divided by the amount of sold properties for a given time period. When there are six active listings for every sold listing, the market is considered to be at its equilibrium, homes are being sold at the exact right price.

Listing

Listing in MRED - when the current titleholders of the property have signed an exclusive or exclusive right to sell agreement and the agreement is in effect with an MRED office.

Statuses for Active Listings

ACTV - An A

ctive listing is where an agreement and an owner of real property and a real estate agent, whereby the agent agrees to secure a buyer or tenant for specific property at a certain price and terms in return for a fee or commission.

BOMK - Back on Market: A listing previously showing Off-Market (Canceled, Closed, Expired, or Rented) status is now active again.

CTG - Contingent on a contract pending – A valid sales contract has been signed by a Buyer and Seller with provisions to be met before a contract can become binding.

CONTINGENCY FLAGS

A/I - Attorney Approval/Home Inspection

CTGO - Denotes other contingency that may apply. Call Listing Agent for specifics of contingency

FIN - Financing

*HC*** - Buyer has home to close. Code is followed by number of hours in kick out period

*HS*** - Buyer has home to sell. Code is followed by number of hours in kick out period

NEW - A New listing.

PCHG - Price Change: A listing showing a change in list price – new list price is required.

RACT Reactivate: A listing that was previously showing as Contingent, Pending or Temporarily Off-Market

TEMP - Active -Temporarily Off-Market (still listed) exclusive brokerage agreement in effect, property unable to be shown, except for reasonable restrictions noted on the listing in the showing instructions.

BOMK, NEW, PCHG & RACT - statuses will show on MRED® for 5 days (unless a status change is made to the listing) and then revert to an ACTV status.

OFF-MARKET LISTING

Closed property in MRED is when an active listing has been sold and the title has changed from the seller titleholder to the new title holder.

Expired listing in MRED is an active listing which has reached its expiration date and has moved from active status to expired and the listing agreement is no longer in effect.

Temporary off the market/withdrawn is a listing in MRED which still has a valid listing agreement but the titleholders have asked the property be taken out of MRED.

Cancelled listing in MRED is when seller titleholders and the real estate company have cancelled the listing agreement and the property is no longer for sale with that company.

OFF MARKET STATUSES

CANC - A Canceled listing - cancellation date is required

CLSD - A Closed listing - must be reported within 72 hours of closing. Selling Price, Contract Date, Closed Date, Seller's Concessions Y/N (if Y is entered, Seller's Concessions \$ amount is required (PNT)), and Selling Agent are required.

EXP - An Expired listing.

PEND - Pending: A fully executed purchase contract with no contingencies other than closing. Property must be placed in Pending in order to report it closed and show the correct Market Time. Requires entry/confirmation of the Contract Date and Selling Agent ID.

RNTD - Rented: Property type 6 only - requires Rental Date, Selling Agent and Rented Price.

Median Sale Price - The median price is the price that is midway between the least expensive and most expensive home sold in an area during a given period of time. During that time, half the buyers bought homes that cost more than the median price and half bought homes for less than the median price.

Average Sale Price - The average home price is the sum of prices of all homes sold in a certain area in a certain period, divided by the number of properties sold in the same area in that period.

Days On Market (DOM) or Market Time (MT) - The number of days a listing is active in a multiple listing service before it is entered into "pending" status. Pending status is when an offer has been accepted by the seller but the transaction is not yet closed. Many agents refer to "average days on market," which is derived by adding all the days on market of each listing and dividing by the number of listings. In a buyer's market, the DOM are generally higher because inventory takes longer to sell. In a seller's market, the DOM are fewer.

Additional Abbreviations:

FS= For Sale or Active Property

UC= Under Contract, Property under contract but has not had all contingencies met.

OLP = Original List Price

LP = List Price

LLP = Last List Price