

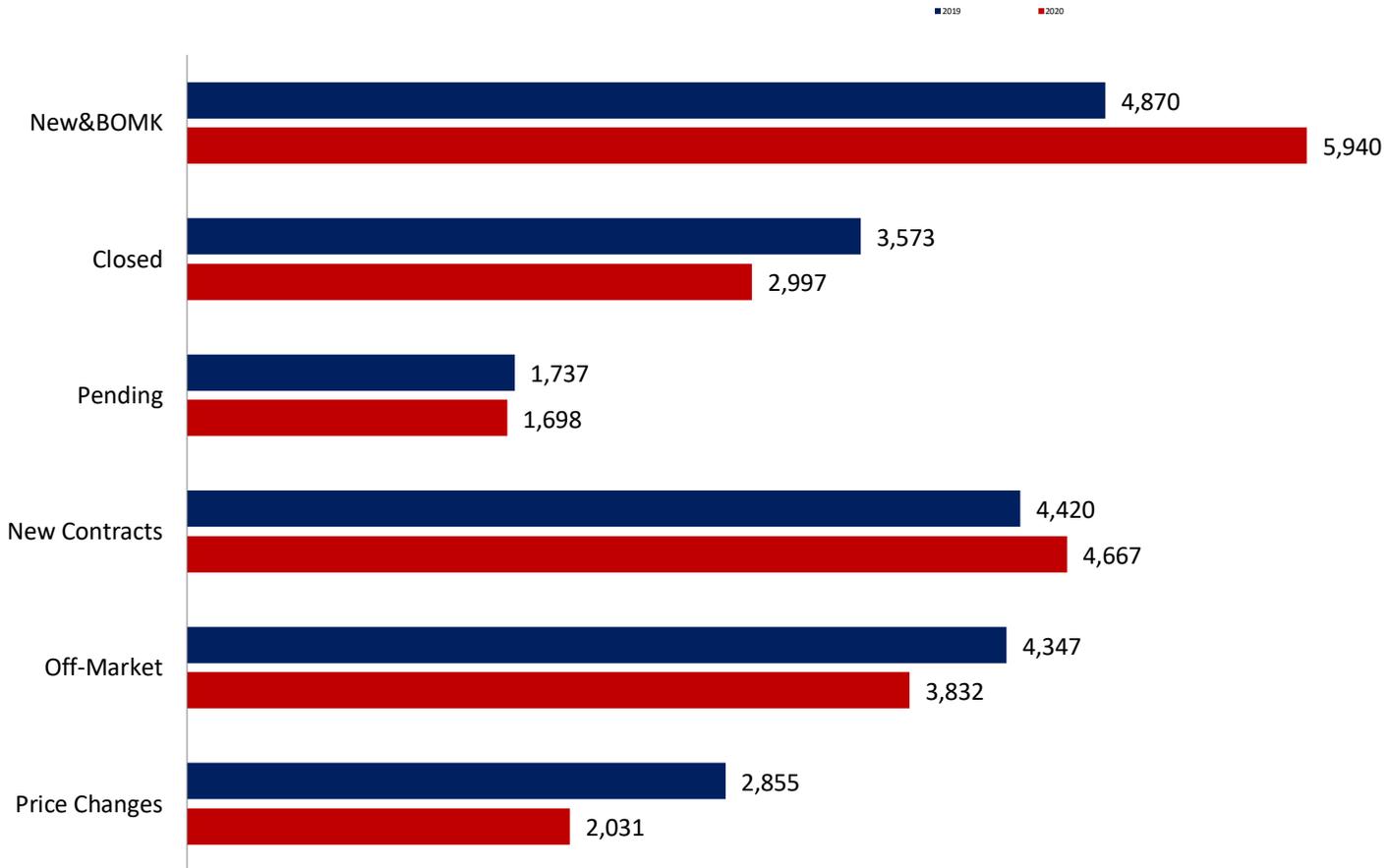


Legal

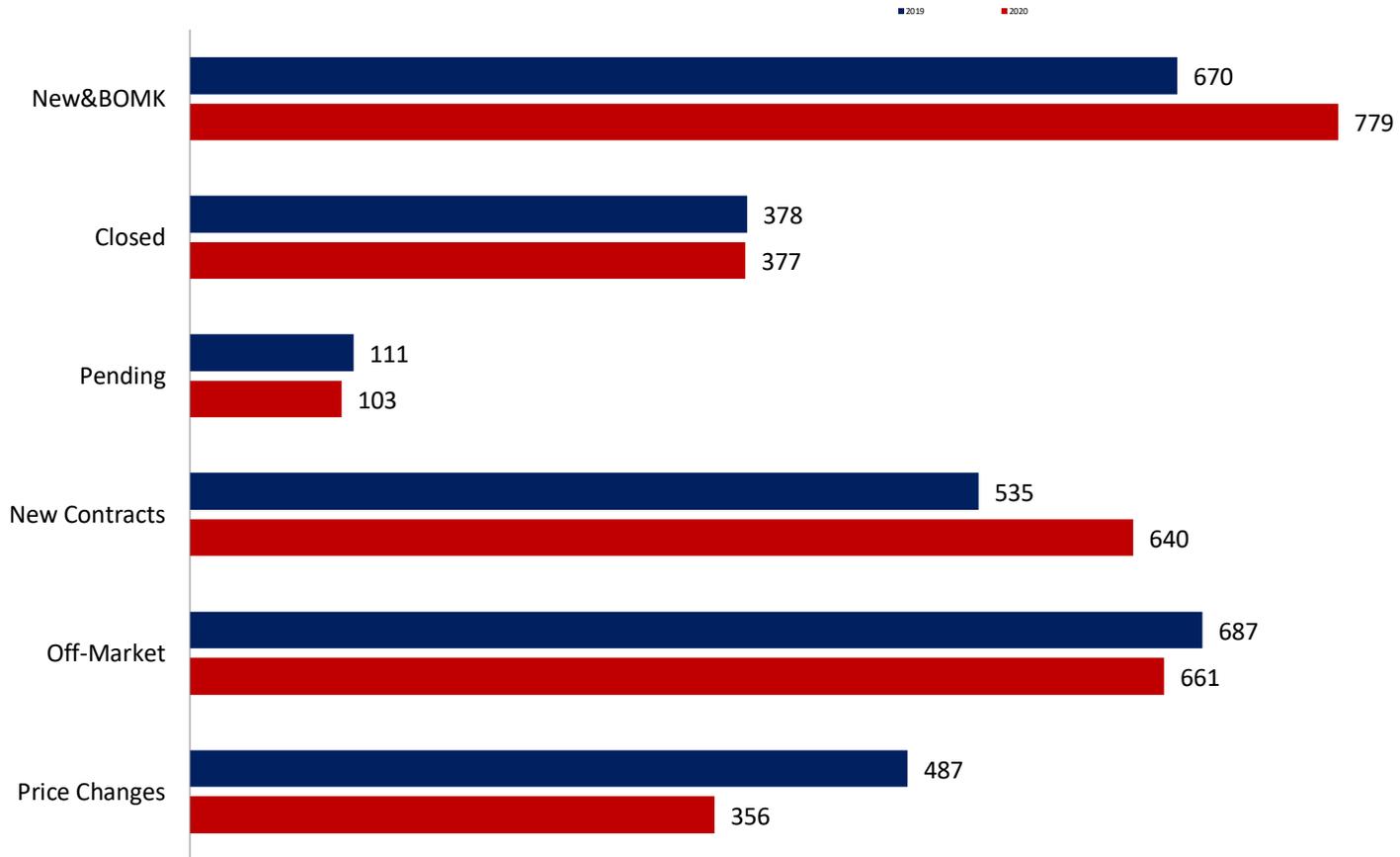
Legal Information

The following representations are based in whole or in part on data supplied by various participants in the Midwest Real Estate Data, LLC (MRED). Neither North Shore Barrington Association of Realtors (NSBAR) nor the Midwest Real Estate Data LLC guarantees, nor is in any way responsible for its accuracy. Data maintained by the Midwest Real Estate Data, LLC may not reflect all real estate activity in the market.

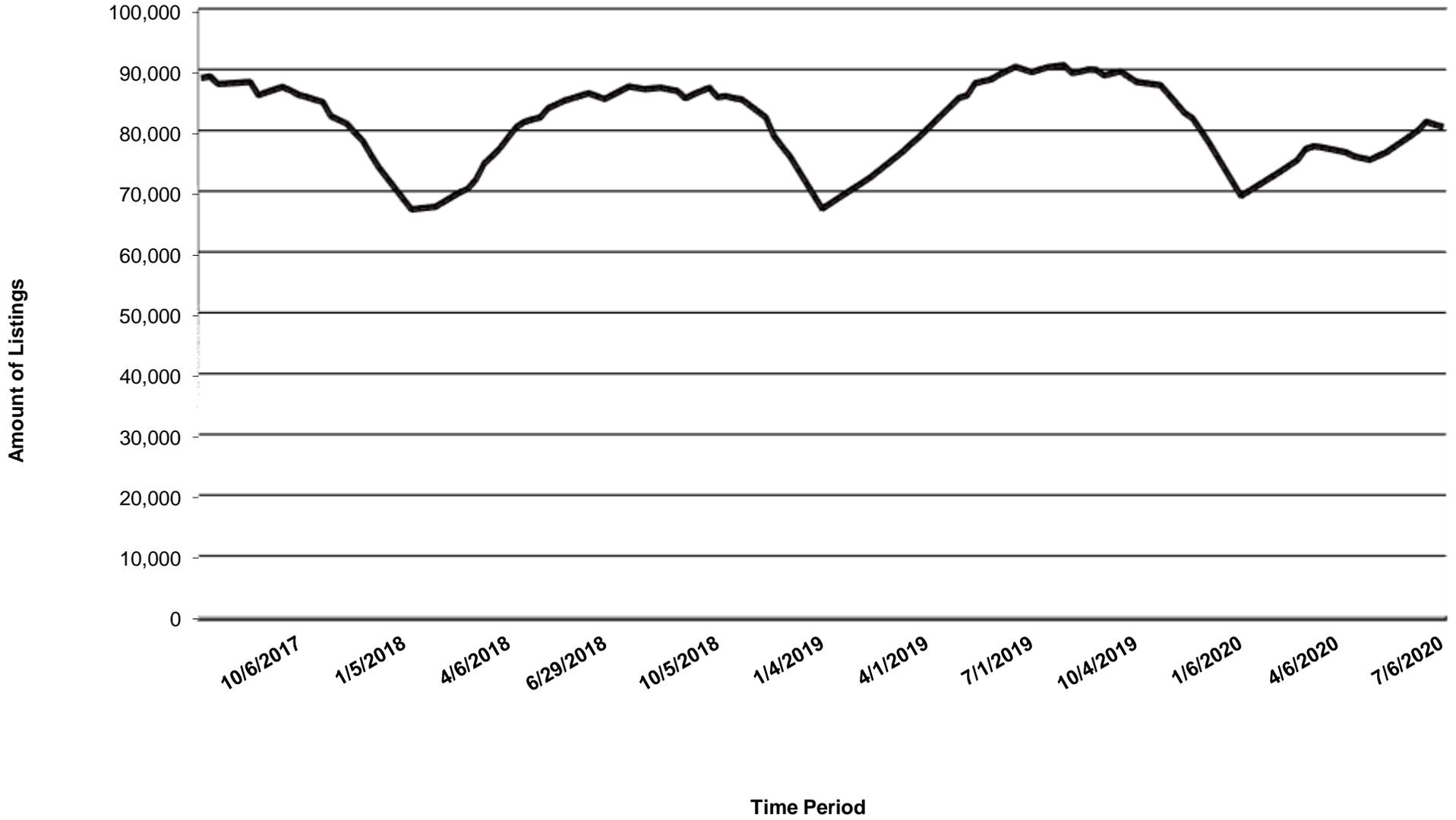
North Shore Area Quick Data



Barrington Area Quick Data

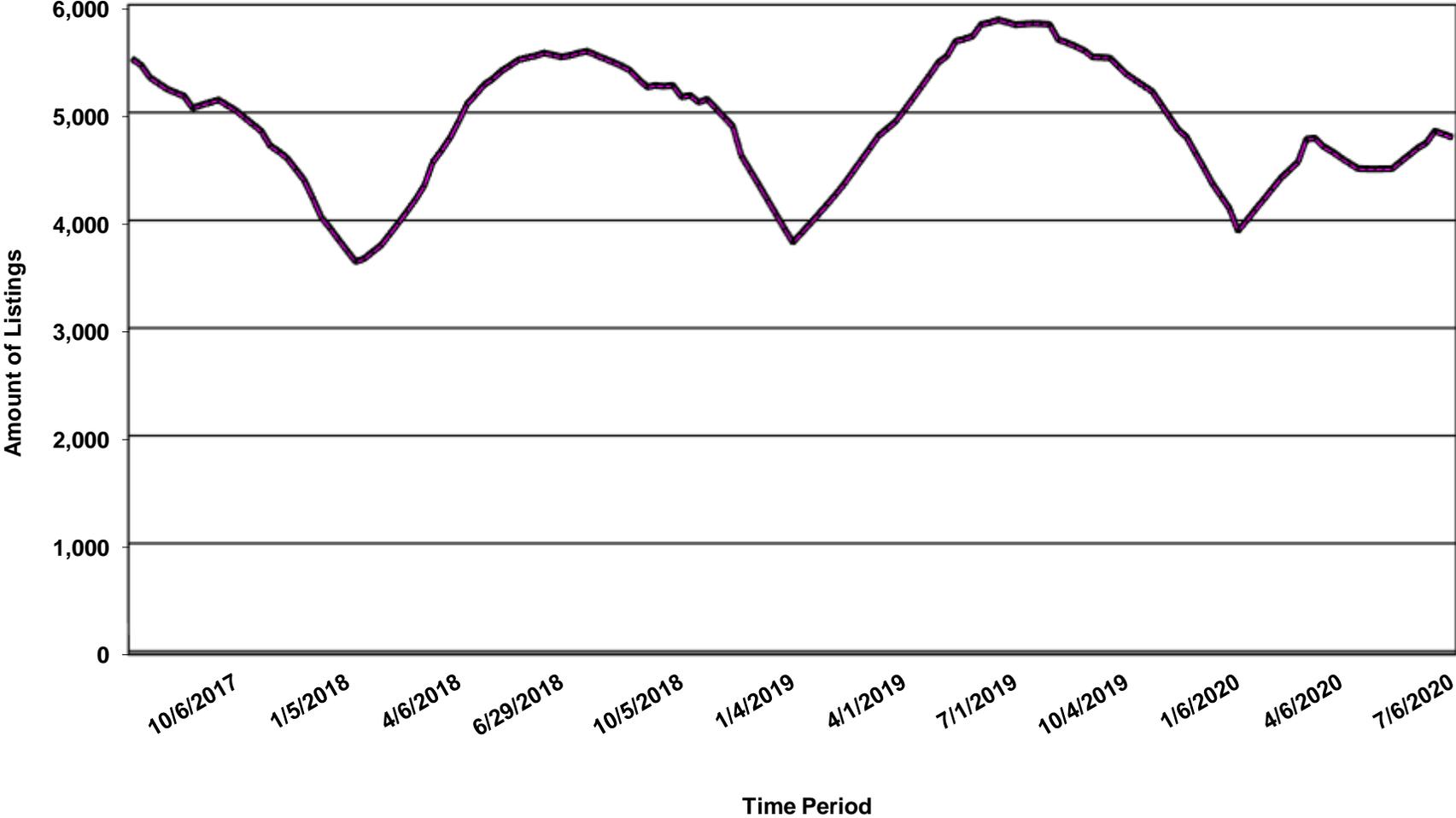


MRED Active Listngs All Property Types

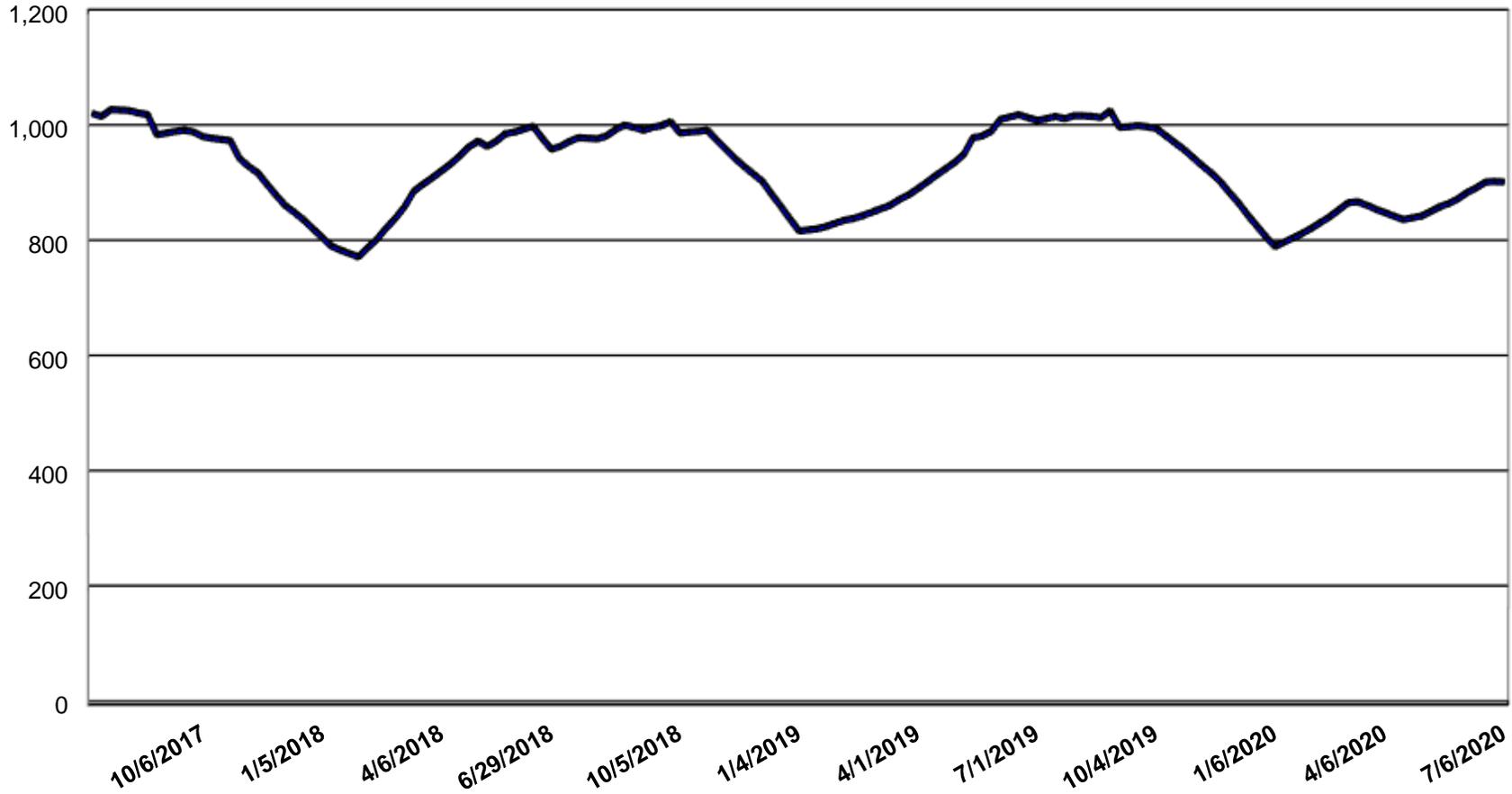


The tables show active listings for all MRED and NSBAR. The NSBAR actives are broken down between North Shore and Barrington.

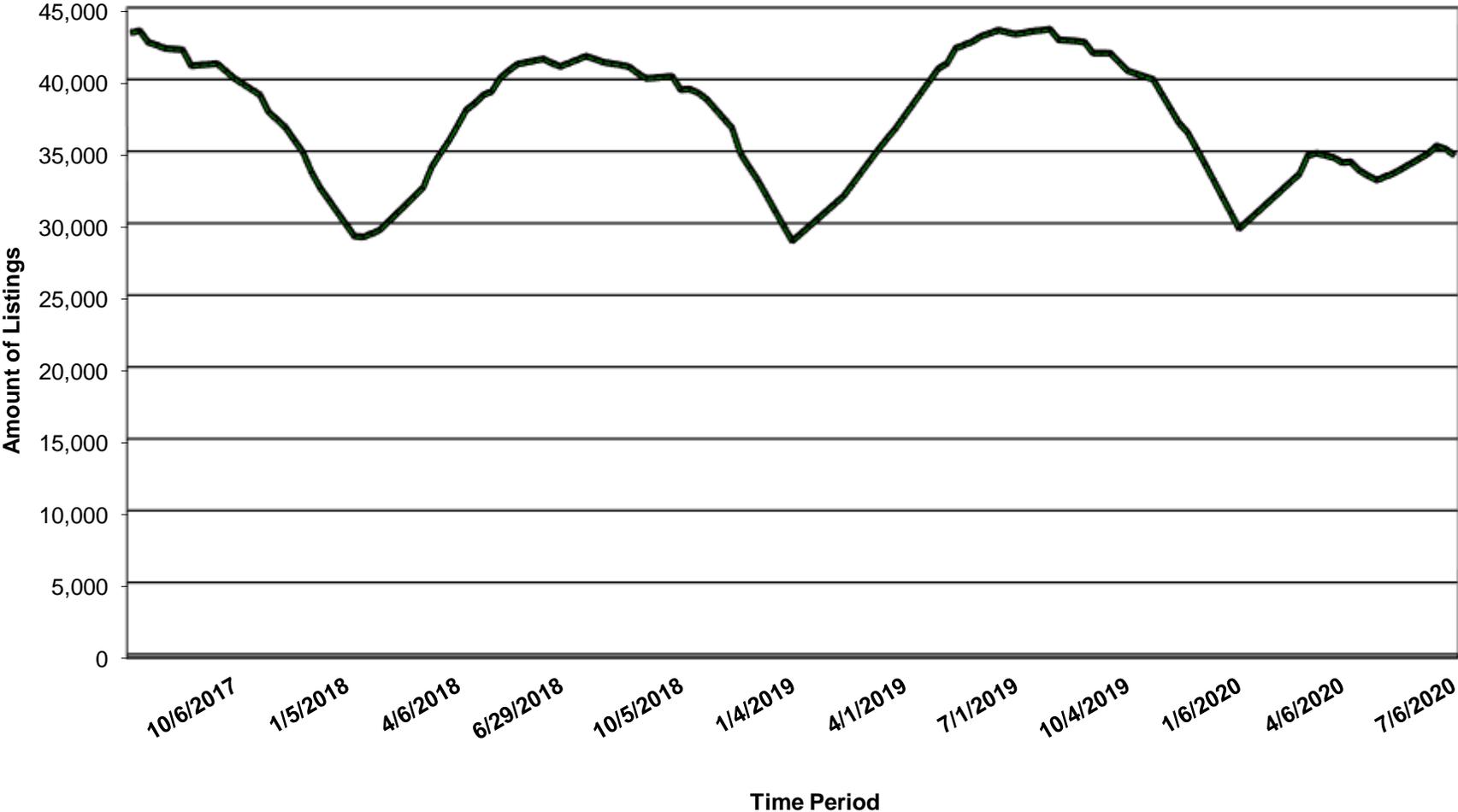
North Shore Area Active Listings All Property Types



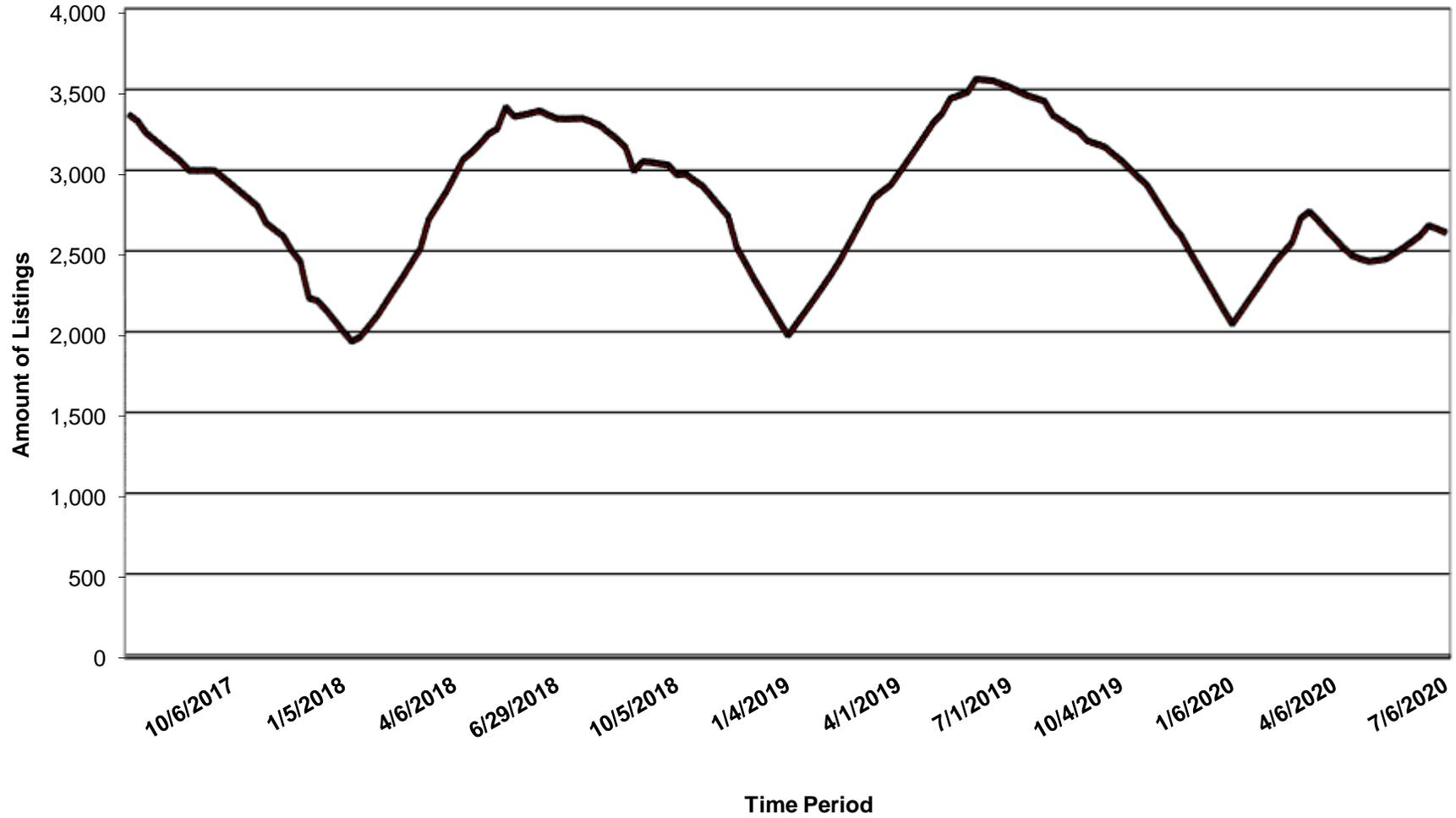
Barrington Area Active Listings - All Property Types



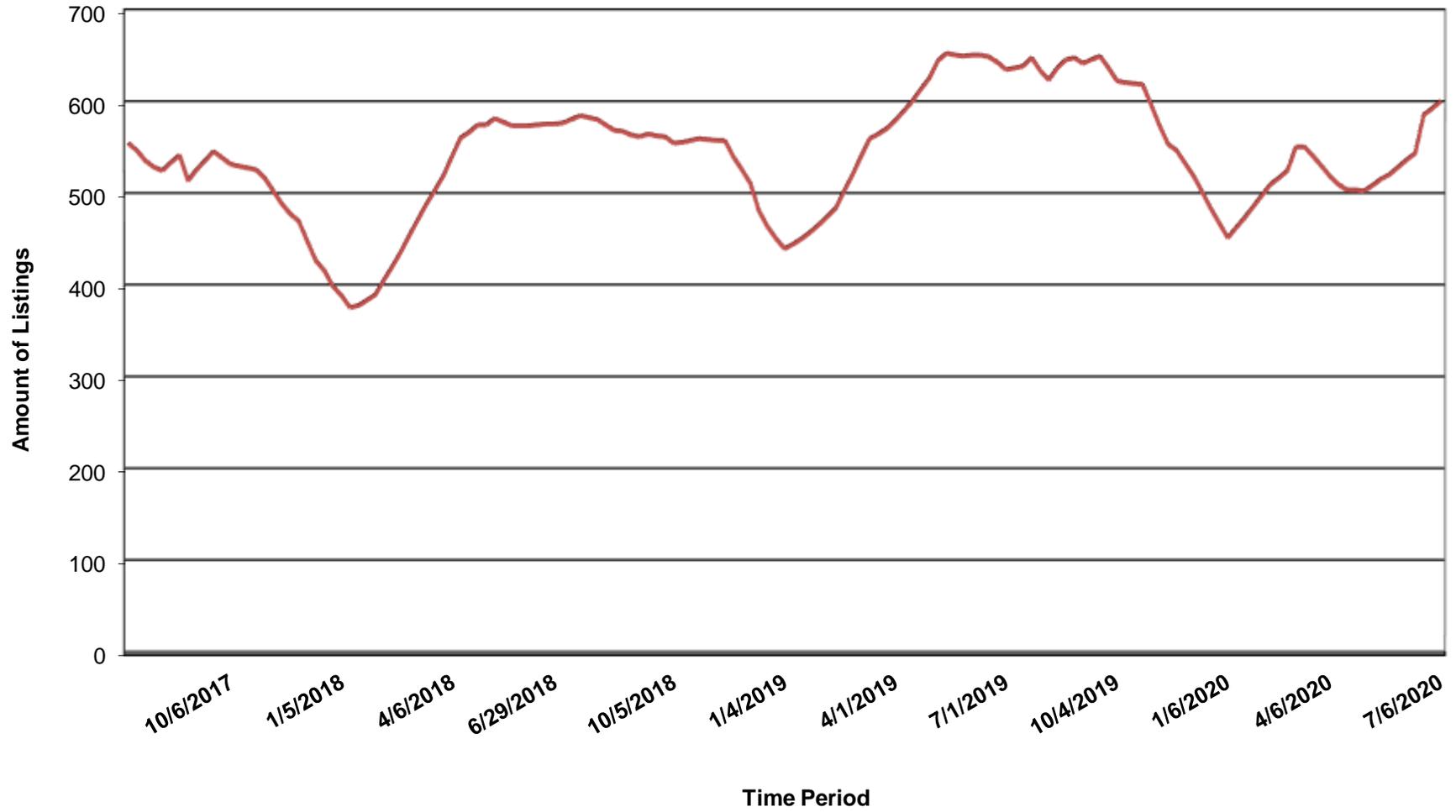
MRED Single Family Homes Active Listings (DE)



North Shore Area Single Family Homes Active Listings (DE)

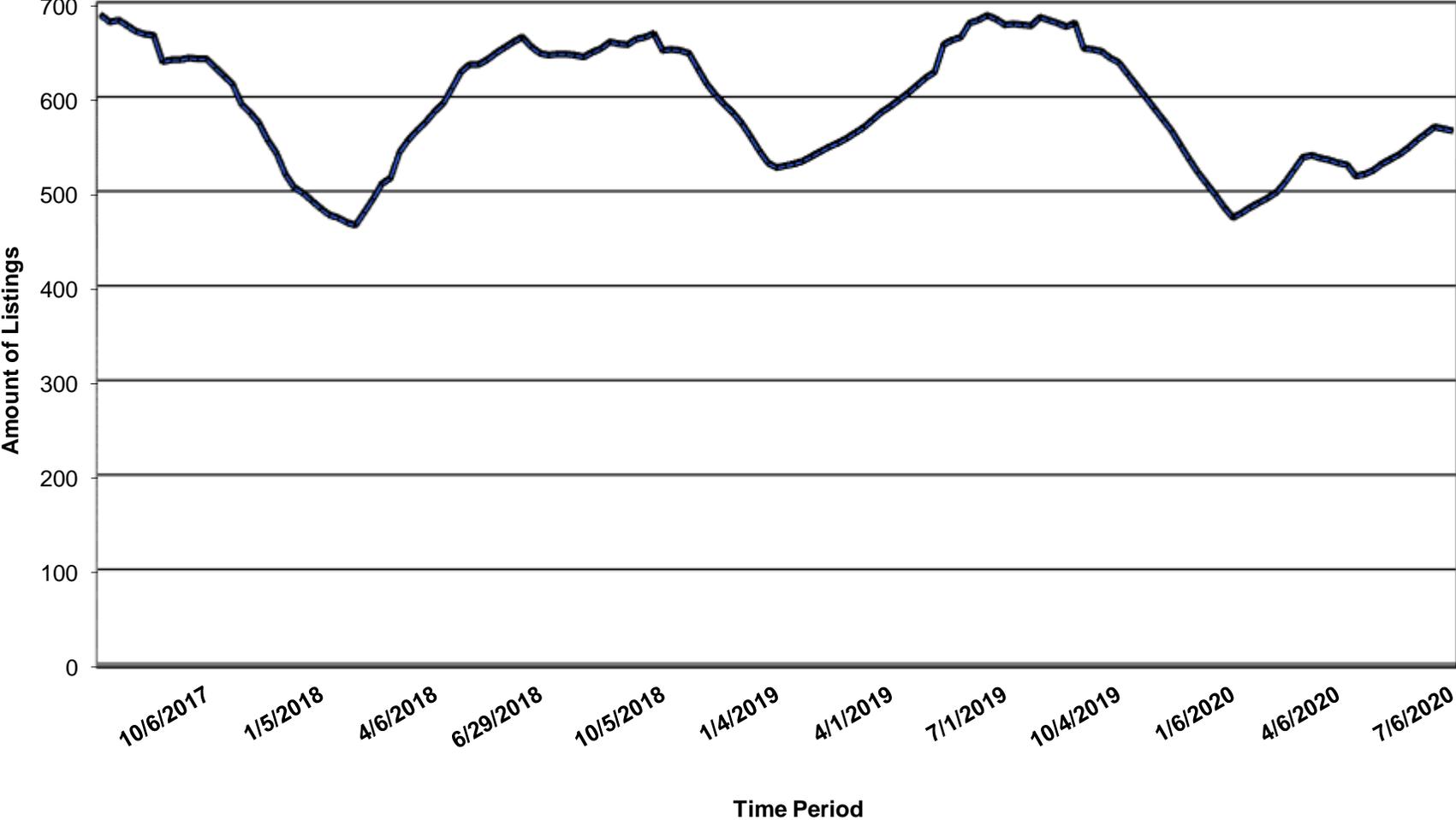


North Shore Area Active Condo Listings

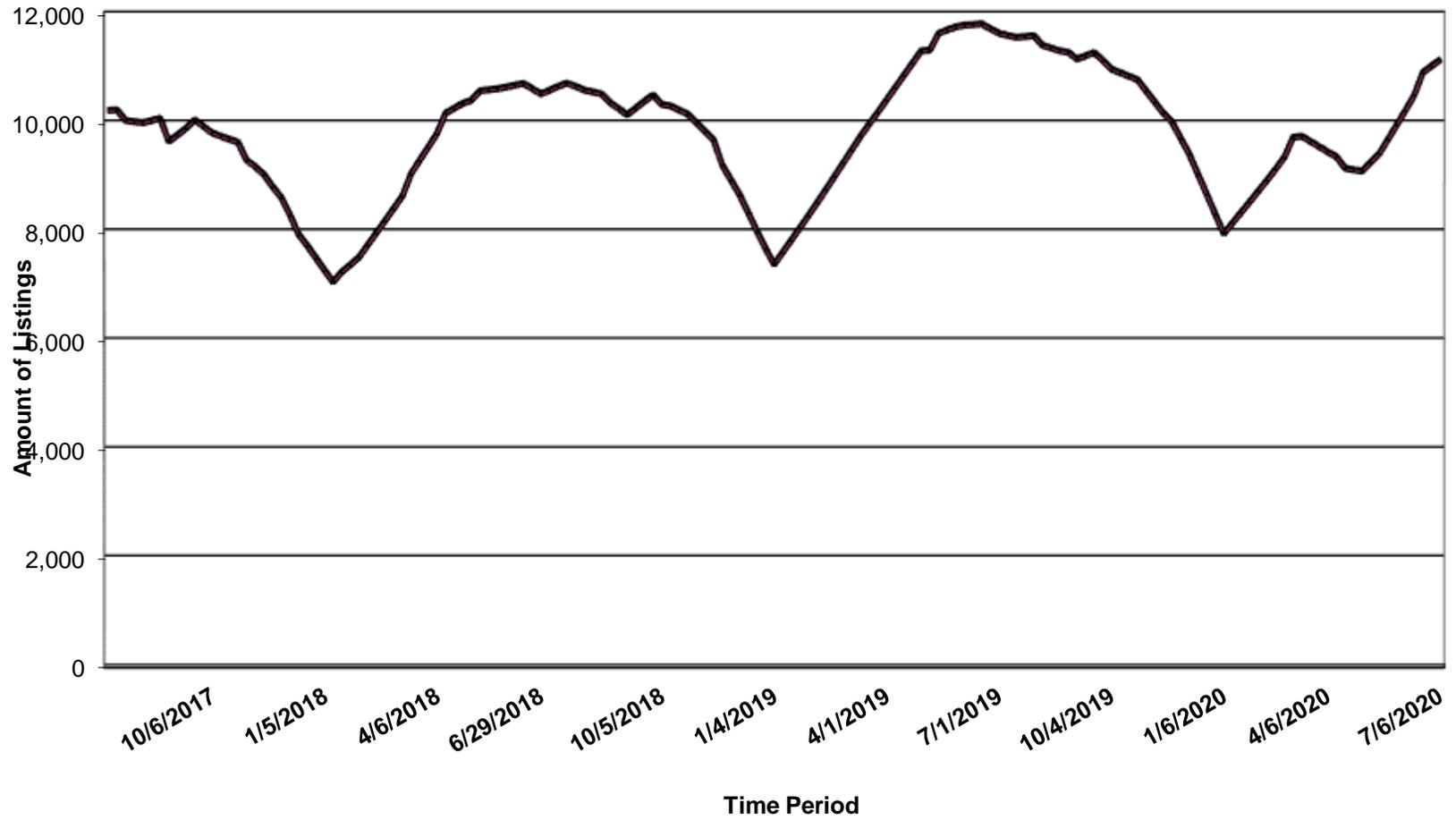


Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

Barrington Area Single Family Homes Active Listings (DE)

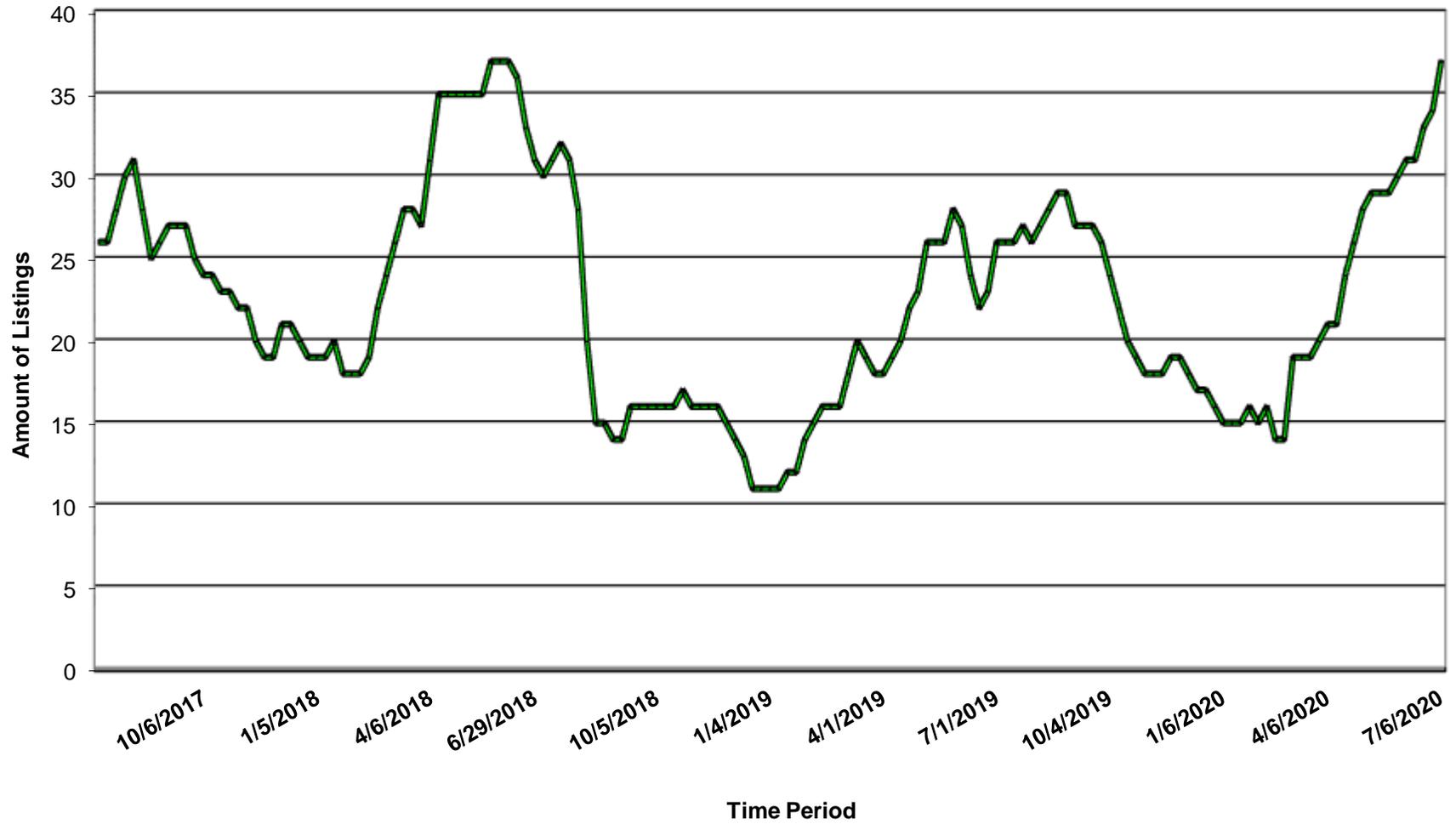


MRED Active Condo Listings(AT-C)



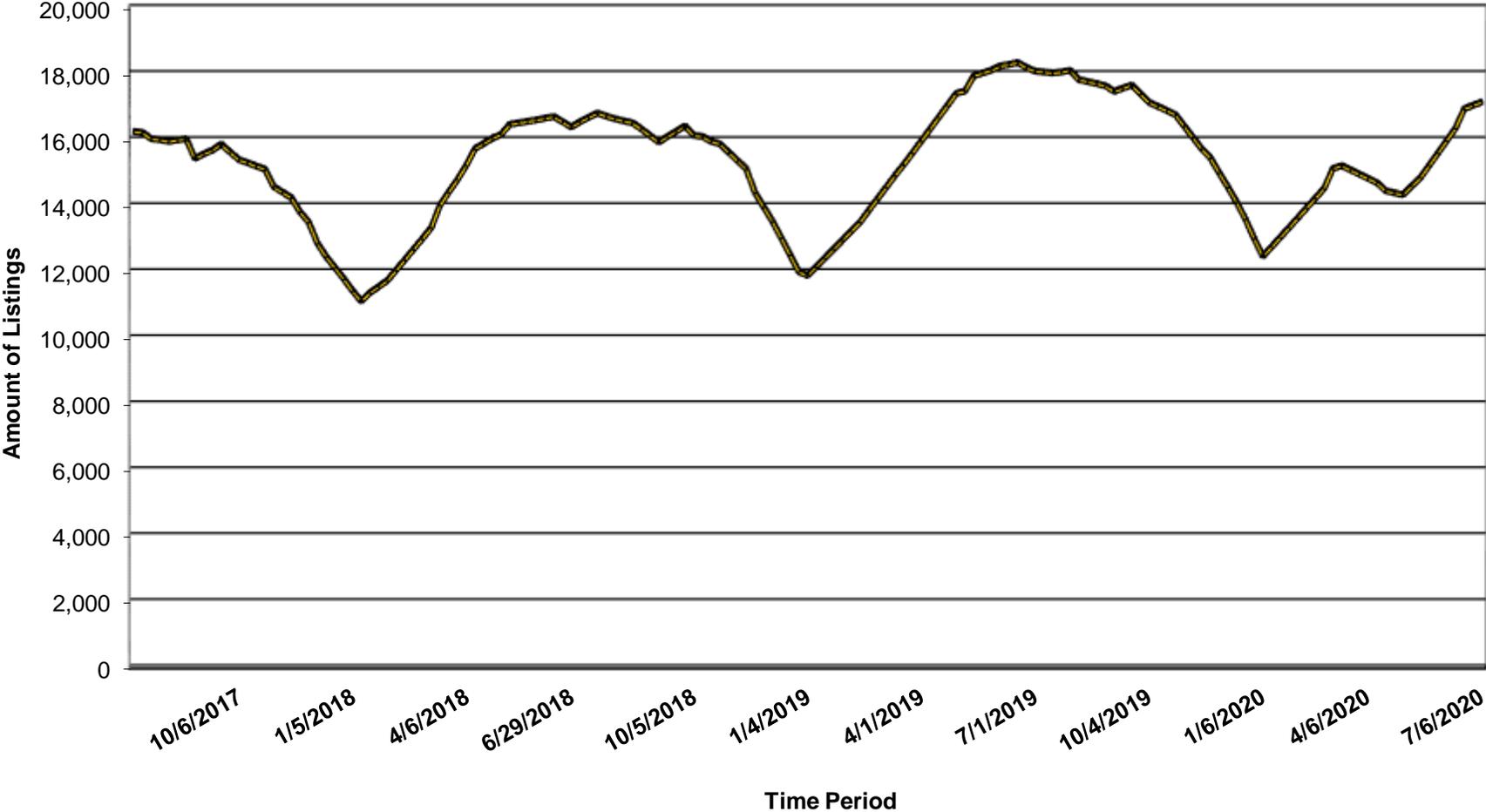
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

Barrington Area Active Condo Listings



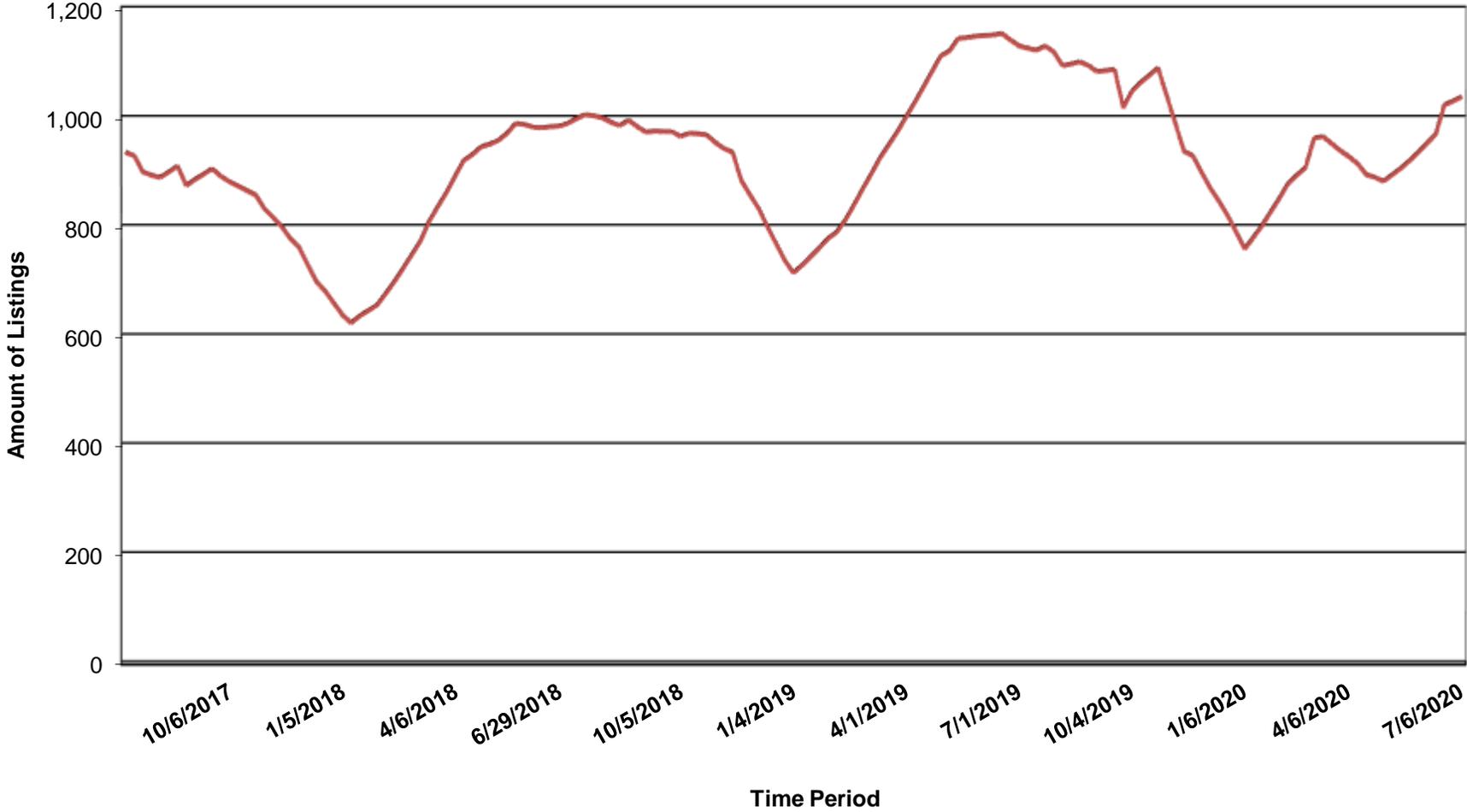
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

MRED Attached Active Listings



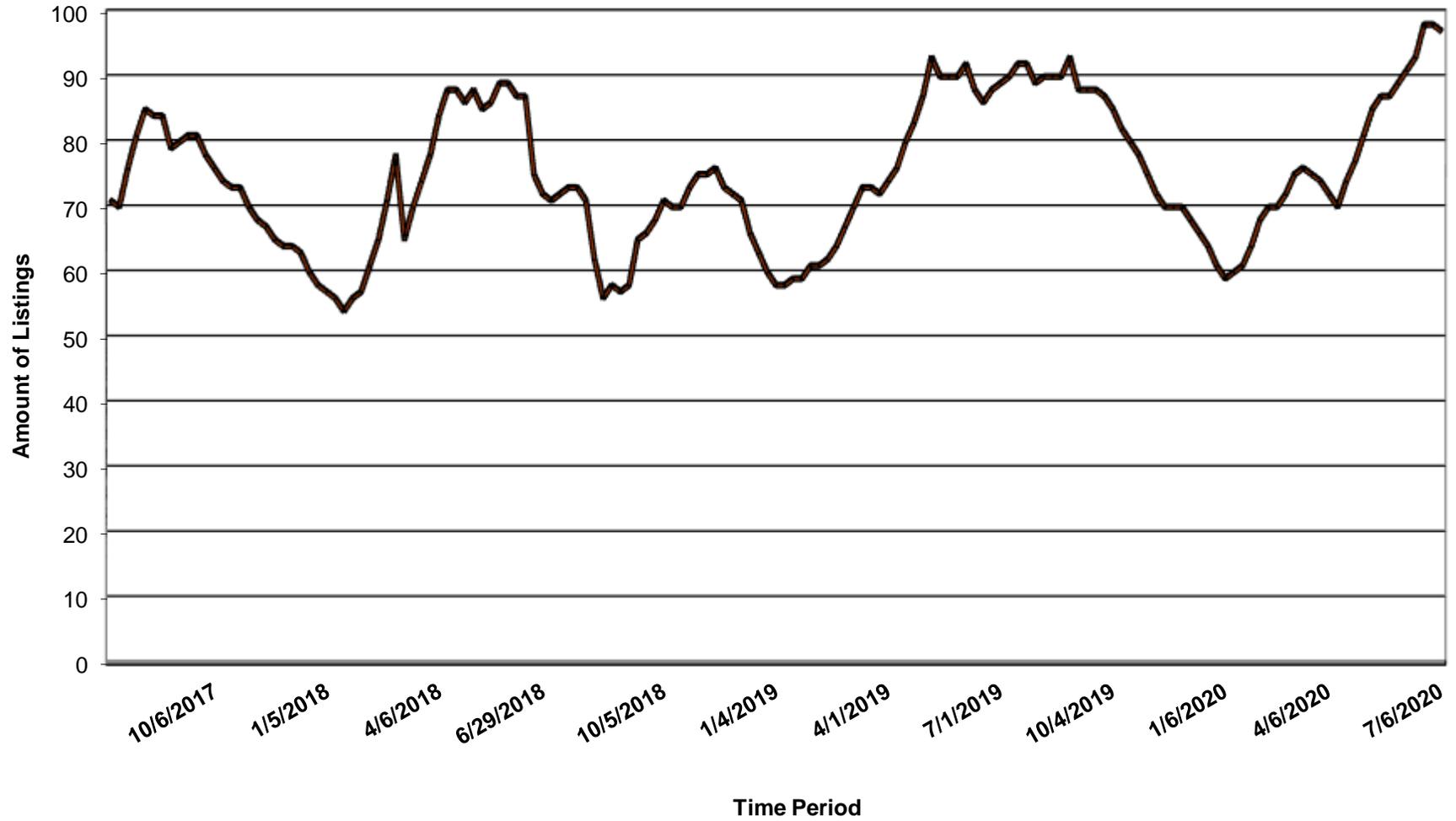
Information is for all types of properties listed under Attached, Property Type 2

North Shore Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

Barrington Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
ALGONQUIN	208	204	2.0%	284,190	283,954	0.1%	276,450	275,000	0.5%
ANTIOCH	171	184	-7.1%	233,665	235,140	-0.6%	227,000	225,000	0.9%
ARLINGTON HEIGHTS	378	381	-0.8%	397,054	397,942	-0.2%	365,000	359,000	1.7%
BARRINGTON AREA	312	265	17.7%	532,507	571,824	-6.9%	491,000	490,000	0.2%
BARTLETT	221	223	-0.9%	307,749	311,016	-1.1%	294,500	300,000	-1.8%
BEACH PARK	49	70	-30.0%	186,984	182,406	2.5%	189,000	185,750	1.7%
BUFFALO GROVE	167	180	-7.2%	363,983	360,986	0.8%	350,000	340,000	2.9%
CAROL STREAM	116	168	-31.0%	289,675	282,859	2.4%	275,000	275,250	-0.1%
CARPENTERSVILLE	145	142	2.1%	224,962	212,028	6.1%	215,000	189,900	13.2%
CHICAGO - ALBANY PARK	57	61	-6.6%	460,112	426,724	7.8%	432,000	400,000	8.0%
CHICAGO - DUNNING	183	205	-10.7%	305,246	304,315	0.3%	296,000	295,000	0.3%
CHICAGO - EDGEWATER	35	29	20.7%	752,241	704,962	6.7%	732,500	650,000	12.7%
CHICAGO - IRVING PARK	123	146	-15.8%	558,795	550,827	1.4%	545,000	520,000	4.8%
CHICAGO - LAKE VIEW	56	74	-24.3%	1,392,396	1,433,197	-2.8%	1,262,500	1,357,500	-7.0%
CHICAGO - LINCOLN PARK	78	103	-24.3%	1,738,004	1,853,351	-6.2%	1,440,000	1,621,500	-11.2%
CHICAGO - LINCOLN SQUARE	36	62	-41.9%	719,528	865,112	-16.8%	741,000	740,000	0.1%
CHICAGO - LOGAN SQUARE	106	115	-7.8%	866,647	781,222	10.9%	776,000	745,000	4.2%
CHICAGO - NEAR NORTH SIDE	12	9	33.3%	1,954,211	1,975,210	-1.1%	1,450,000	1,512,500	-4.1%
CHICAGO - NEAR WEST SIDE	10	23	-56.5%	468,558	568,967	-17.6%	494,500	473,000	4.5%
CHICAGO - PORTAGE PARK	157	214	-26.6%	368,394	360,471	2.2%	351,500	337,450	4.2%
CHICAGO - ROGERS PARK	17	20	-15.0%	473,941	481,088	-1.5%	470,000	466,000	0.9%
CHICAGO - UPTOWN	14	14	0.0%	925,964	1,030,504	-10.1%	888,750	872,500	1.9%
CHICAGO - WEST RIDGE	57	79	-27.8%	405,093	400,767	1.1%	373,000	372,000	0.3%
CHICAGO - WEST TOWN	71	114	-37.7%	1,005,780	1,010,240	-0.4%	980,000	922,500	6.2%
DE KALB	152	174	-12.6%	168,317	161,550	4.2%	160,500	154,500	3.9%
DEERFIELD	140	172	-18.6%	560,763	577,681	-2.9%	497,000	528,500	-6.0%
DES PLAINES	218	221	-1.4%	297,986	303,117	-1.7%	288,500	295,000	-2.2%
ELGIN	502	523	-4.0%	256,551	250,612	2.4%	236,475	240,000	-1.5%
ELK GROVE VILLAGE	111	128	-13.3%	303,786	311,134	-2.4%	300,000	294,500	1.9%
EVANSTON	226	218	3.7%	618,029	573,143	7.8%	567,500	487,500	16.4%
FOX LAKE	42	53	-20.8%	228,588	215,285	6.2%	162,500	203,000	-20.0%
GLENCOE	65	75	-13.3%	1,183,494	1,072,767	10.3%	900,000	840,000	7.1%
GOLF-GLENVIEW	245	255	-3.9%	649,006	670,914	-3.3%	579,500	555,000	4.4%
GREEN OAKS-LIBERTYVILLE	190	188	1.1%	501,589	504,595	-0.6%	446,750	460,000	-2.9%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
GREENWOOD- WOODSTOCK	195	225	-13.3%	256,315	237,587	7.9%	230,000	230,525	-0.2%
GURNEE	161	202	-20.3%	293,305	291,996	0.4%	290,000	288,950	0.4%
HAINESVILLE-GRAYSLAKE	277	283	-2.1%	234,692	227,724	3.1%	233,000	220,000	5.9%
HANOVER PARK	105	121	-13.2%	236,720	232,849	1.7%	240,000	236,000	1.7%
HIGHLAND PARK	199	166	19.9%	570,999	569,845	0.2%	500,000	498,700	0.3%
HIGHWOOD	10	6	66.7%	276,400	411,067	-32.8%	240,000	287,450	-16.5%
HOFFMAN ESTATES	240	223	7.6%	316,913	328,435	-3.5%	312,500	310,000	0.8%
INGLESIDE	83	65	27.7%	202,010	205,256	-1.6%	199,900	185,000	8.1%
INVERNESS	39	46	-15.2%	535,282	595,325	-10.1%	525,000	578,750	-9.3%
ISLAND LAKE	53	59	-10.2%	216,889	202,245	7.2%	212,500	183,000	16.1%
KENILWORTH	11	16	-31.3%	967,409	1,347,000	-28.2%	849,000	1,274,500	-33.4%
LAKE BLUFF	70	58	20.7%	679,057	595,719	14.0%	540,000	465,000	16.1%
LAKE FOREST	150	141	6.4%	929,901	918,559	1.2%	755,000	785,000	-3.8%
LAKE IN THE HILLS	138	150	-8.0%	267,024	250,245	6.7%	260,000	246,250	5.6%
LAKE VILLA- LINDENHURST	229	284	-19.4%	251,382	240,189	4.7%	231,000	226,000	2.2%
LAKELAKE-CRYSTAL LAKE	394	423	-6.9%	290,836	279,336	4.1%	270,750	257,900	5.0%
LINCOLNSHIRE	32	31	3.2%	508,016	590,924	-14.0%	487,250	605,000	-19.5%
LINCOLNWOOD	53	48	10.4%	455,190	443,656	2.6%	397,000	394,500	0.6%
LONG GROVE-LAKE ZURICH- HAWTHORN W	275	315	-12.7%	461,346	454,901	1.4%	436,500	447,500	-2.5%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	419	385	8.8%	227,435	220,527	3.1%	219,000	199,000	10.1%
METTAWA	2	0	100.0%	676,500	0	100.0%	676,500	0	100.0%
MORTON GROVE	124	136	-8.8%	347,708	335,062	3.8%	325,000	310,750	4.6%
MT. PROSPECT	217	259	-16.2%	352,109	351,782	0.1%	330,000	330,000	0.0%
MUNDELEIN	179	172	4.1%	300,606	307,781	-2.3%	280,000	285,100	-1.8%
NAPERVILLE	767	833	-7.9%	488,489	479,081	2.0%	435,000	443,000	-1.8%
NILES	107	115	-7.0%	329,514	345,023	-4.5%	320,000	326,000	-1.8%
NORTH CHICAGO	21	47	-55.3%	119,892	99,784	20.2%	120,000	106,600	12.6%
NORTHBROOK	161	211	-23.7%	587,810	640,297	-8.2%	537,000	600,000	-10.5%
NORTHFIELD	37	38	-2.6%	800,842	885,539	-9.6%	621,563	704,500	-11.8%
OAKWOOD HILLS - CARY	165	171	-3.5%	269,237	269,501	-0.1%	261,000	257,000	1.6%
PALATINE	237	276	-14.1%	355,684	353,531	0.6%	325,900	319,500	2.0%
PARK CITY -WAUKEGAN	194	198	-2.0%	150,131	142,354	5.5%	140,000	139,894	0.1%
PARK RIDGE	218	250	-12.8%	504,813	459,468	9.9%	460,000	422,750	8.8%
PRAIRIE VIEW	2	6	-66.7%	355,500	277,167	28.3%	355,500	280,500	26.7%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
PROSPECT HEIGHTS	32	44	-27.3%	334,439	355,387	-5.9%	322,500	328,500	-1.8%
ROLLING MEADOWS	71	82	-13.4%	263,085	268,794	-2.1%	248,000	243,950	1.7%
ROUND LAKE	215	283	-24.0%	196,367	176,069	11.5%	198,891	179,500	10.8%
SCHAUMBURG	200	227	-11.9%	340,650	336,786	1.1%	328,700	320,000	2.7%
SKOKIE	174	219	-20.5%	360,050	358,912	0.3%	338,750	343,000	-1.2%
STREAMWOOD	150	177	-15.3%	231,129	228,607	1.1%	224,950	220,000	2.3%
SYCAMORE	107	128	-16.4%	237,472	232,237	2.3%	227,900	230,500	-1.1%
VERNON HILLS	84	104	-19.2%	396,653	473,159	-16.2%	365,000	416,250	-12.3%
WADSWORTH - OLD MILL CREEK	45	43	4.7%	319,622	304,471	5.0%	290,000	289,900	0.0%
WAUCONDA	94	104	-9.6%	269,300	250,173	7.6%	264,000	249,700	5.7%
WHEELING	52	60	-13.3%	265,887	270,734	-1.8%	264,000	247,950	6.5%
WILMETTE	148	198	-25.3%	863,729	795,723	8.5%	740,000	677,000	9.3%
WINNETKA	102	111	-8.1%	1,179,233	1,458,564	-19.2%	957,500	1,310,000	-26.9%
WINTHROP HARBOR	43	47	-8.5%	175,055	191,459	-8.6%	176,600	185,000	-4.5%
ZION	152	159	-4.4%	126,117	140,086	-10.0%	120,950	138,000	-12.4%

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Barrington - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	14	5	3	236,607	280,320	254,966	223,992	263,440	248,800
Feb	5	4	12	270,580	215,900	289,363	260,000	207,225	280,485
Mar	9	8	11	237,955	294,486	364,990	227,611	285,061	338,316
Apr	14	7	3	301,514	271,742	294,933	289,294	260,857	283,000
May	14	15	8	234,221	312,065	360,913	227,482	303,083	328,492
Jun	23	17	10	324,282	285,000	268,710	315,601	274,205	253,050
Jul	14	12		265,828	308,709		256,160	295,590	
Aug	11	10		296,145	310,979		279,227	291,691	
Sep	7	13		328,612	290,568		316,569	278,876	
Oct	5	15		276,894	299,073		275,729	284,638	
Nov	7	6		316,085	314,481		308,628	303,665	
Dec	8	41		265,075	543,278		258,437	508,854	
TOTAL	133	123		280,285	293,258		270,384	281,640	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	124	126	223	227,750	269,000	220,000	211,500	261,000	219,900
Feb	130	83	120	264,900	219,350	314,500	255,000	202,000	297,000
Mar	151	107	146	215,000	289,500	364,990	210,000	275,000	350,840
Apr	117	102	143	283,000	230,000	225,000	267,500	222,000	217,500
May	111	94	108	207,450	319,000	372,450	202,000	305,000	336,250
Jun	83	145	129	300,000	285,000	244,950	285,000	275,000	242,500
Jul	78	44		260,850	266,250		252,500	258,750	
Aug	47	153		235,000	287,500		222,500	268,250	
Sep	101	136		265,000	255,000		255,000	246,000	
Oct	38	78		185,000	249,900		182,500	230,000	
Nov	69	116		359,000	302,500		350,000	285,000	
Dec	110	228		234,950	475,000		232,500	452,000	
TOTAL	97	112		262,000	264,900		250,000	257,000	

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD
Sales for Attached Single Family - Listed by TOWN

Attached Single Family									
TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
ALGONQUIN	67	84	-20.2%	185670.66	198,258	-6.3%	179333	192,250	-6.7%
ANTIOCH	10	10	0.0%	151900	168,400	-9.8%	156500	148,000	5.7%
ARLINGTON HEIGHTS	171	242	-29.3%	199101.64	196,073	1.5%	165000	165,000	0.0%
BARRINGTON AREA	47	56	-16.1%	294492.49	276,078	6.7%	310000	258,250	20.0%
BARTLETT	74	112	-33.9%	209198.65	200,614	4.3%	215250	203,000	6.0%
BEACH PARK	17	11	54.5%	142752.94	130,964	9.0%	138500	135,000	2.6%
BUFFALO GROVE	151	181	-16.6%	224172.6	220,437	1.7%	212000	203,000	4.4%
CAROL STREAM	98	101	-3.0%	189194.39	182,920	3.4%	190500	177,500	7.3%
CARPENTERSVILLE	52	76	-31.6%	152628.85	156,785	-2.7%	153450	154,500	-0.7%
CHICAGO - ALBANY PARK	73	80	-8.8%	248768.49	205,114	21.3%	225000	195,750	14.9%
CHICAGO - DUNNING	40	64	-37.5%	195584.6	189,416	3.3%	208000	193,000	7.8%
CHICAGO - EDGEWATER	275	375	-26.7%	272902.41	243,674	12.0%	242500	217,000	11.8%
CHICAGO - IRVING PARK	108	131	-17.6%	265012.49	230,309	15.1%	230000	210,000	9.5%
CHICAGO - LAKE VIEW	830	940	-11.7%	424693.13	395,728	7.3%	410750	345,488	18.9%
CHICAGO - LINCOLN PARK	509	649	-21.6%	563147.01	591,898	-4.9%	490000	505,000	-3.0%
CHICAGO - LINCOLN SQUARE	150	201	-25.4%	356578.33	366,384	-2.7%	315000	325,000	-3.1%
CHICAGO - LOGAN SQUARE	253	362	-30.1%	434197.45	436,224	-0.5%	415000	415,000	0.0%
CHICAGO - LOOP	245	368	-33.4%	398199.86	418,762	-4.9%	325000	327,500	-0.8%
CHICAGO - NEAR NORTH SIDE	890	1189	-25.1%	568366.82	627,840	-9.5%	405000	395,000	2.5%
CHICAGO - NEAR SOUTH SIDE	266	360	-26.1%	424786.7	452,836	-6.2%	361250	384,150	-6.0%
CHICAGO - NEAR WEST SIDE	416	562	-26.0%	443100.46	472,580	-6.2%	360000	370,000	-2.7%
CHICAGO - PORTAGE PARK	47	41	14.6%	211481.49	172,087	22.9%	180000	152,000	18.4%
CHICAGO - ROGERS PARK	181	222	-18.5%	183422.98	191,615	-4.3%	170000	169,900	0.1%
CHICAGO - UPTOWN	331	433	-23.6%	298738.86	280,341	6.6%	295000	266,000	10.9%
CHICAGO - WEST RIDGE	125	176	-29.0%	161864.31	157,421	2.8%	145000	148,000	-2.0%
CHICAGO - WEST TOWN	764	792	-3.5%	525478.1	491,325	7.0%	502500	472,000	6.5%
DEERFIELD	37	54	-31.5%	278928.38	267,685	4.2%	275000	254,550	8.0%
DEKALB	36	40	-10.0%	149406.94	152,318	-1.9%	147350	149,950	-1.7%
DES PLAINES	223	292	-23.6%	186317.87	182,514	2.1%	175000	170,500	2.6%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD

Sales for Attached Single Family - Listed by TOWN

	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
ELGIN	181	212	-14.6%	175596.89	172,192	2.0%	177000	170,000	4.1%
ELK GROVE VILLAGE	81	87	-6.9%	182965.25	169,312	8.1%	180000	172,900	4.1%
EVANSTON	222	308	-27.9%	281444.93	295,258	-4.7%	264250	244,500	8.1%
FOX LAKE	63	58	8.6%	119946.67	116,513	2.9%	129500	132,500	-2.3%
GLENCOE	2	2	0.0%	375250	237,500	58.0%	375250	237,500	58.0%
GOLF-GLENVIEW	113	139	-18.7%	309931.64	305,469	1.5%	264500	259,500	1.9%
GREEN OAKS-LIBERTYVILLE	42	57	-26.3%	307484.57	276,286	11.3%	277500	263,000	5.5%
GREENWOOD- WOODSTOCK	39	46	-15.2%	135103.13	159,175	-15.1%	131000	154,750	-15.3%
GURNEE	71	80	-11.3%	161253.8	150,149	7.4%	159000	143,250	11.0%
HAINESVILLE-GRAYSLAKE	98	126	-22.2%	164968.26	168,745	-2.2%	161500	167,375	-3.5%
HANOVER PARK	86	112	-23.2%	173328.37	163,860	5.8%	168500	160,975	4.7%
HIGHLAND PARK	39	60	-35.0%	313243.59	334,923	-6.5%	310000	309,325	0.2%
HIGHWOOD	6	5	20.0%	450166.67	232,900	93.3%	505500	190,000	166.1%
HOFFMAN ESTATES	88	150	-41.3%	183221.17	169,332	8.2%	179600	156,500	14.8%
INGLESIDE	1	3	-66.7%	195000	151,683	28.6%	195000	156,550	24.6%
INVERNESS	7	14	-50.0%	402642.86	395,679	1.8%	380000	374,750	1.4%
ISLAND LAKE	21	19	10.5%	137019.05	142,558	-3.9%	137000	142,500	-3.9%
LAKE BLUFF	19	26	-26.9%	258460.47	265,085	-2.5%	205000	222,500	-7.9%
LAKE FOREST	30	41	-26.8%	543281.23	563,636	-3.6%	467500	505,000	-7.4%
LAKE IN THE HILLS	66	82	-19.5%	167198.48	181,645	-8.0%	164250	167,750	-2.1%
LAKE VILLA- LINDENHURST	24	38	-36.8%	161187.5	156,536	3.0%	162450	145,500	11.6%
LAKELWOOD-CRYSTAL LAKE	97	100	-3.0%	179257.28	161,802	10.8%	178000	167,000	6.6%
LINCOLNSHIRE	19	24	-20.8%	366262.63	324,018	13.0%	348000	310,000	12.3%
LINCOLNWOOD	6	16	-62.5%	212666.67	236,563	-10.1%	209000	225,500	-7.3%
LONG GROVE-LAKE ZURICH- HAWTHORN W	27	32	-15.6%	281607.41	261,525	7.7%	247500	258,000	-4.1%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	72	97	-25.8%	146611.88	142,500	2.9%	156750	146,500	7.0%
MORTON GROVE	38	62	-38.7%	245110.39	209,977	16.7%	239500	186,250	28.6%
MT. PROSPECT	102	116	-12.1%	171354.9	195,032	-12.1%	155000	188,750	-17.9%
MUNDELEIN	40	71	-43.7%	202295	183,689	10.1%	201250	184,500	9.1%
NAPERVILLE	323	405	-20.2%	251266.49	235,127	6.9%	221000	222,500	-0.7%
NILES	59	70	-15.7%	215006.36	206,041	4.4%	230000	211,000	9.0%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD

Sales for Attached Single Family - Listed by TOWN

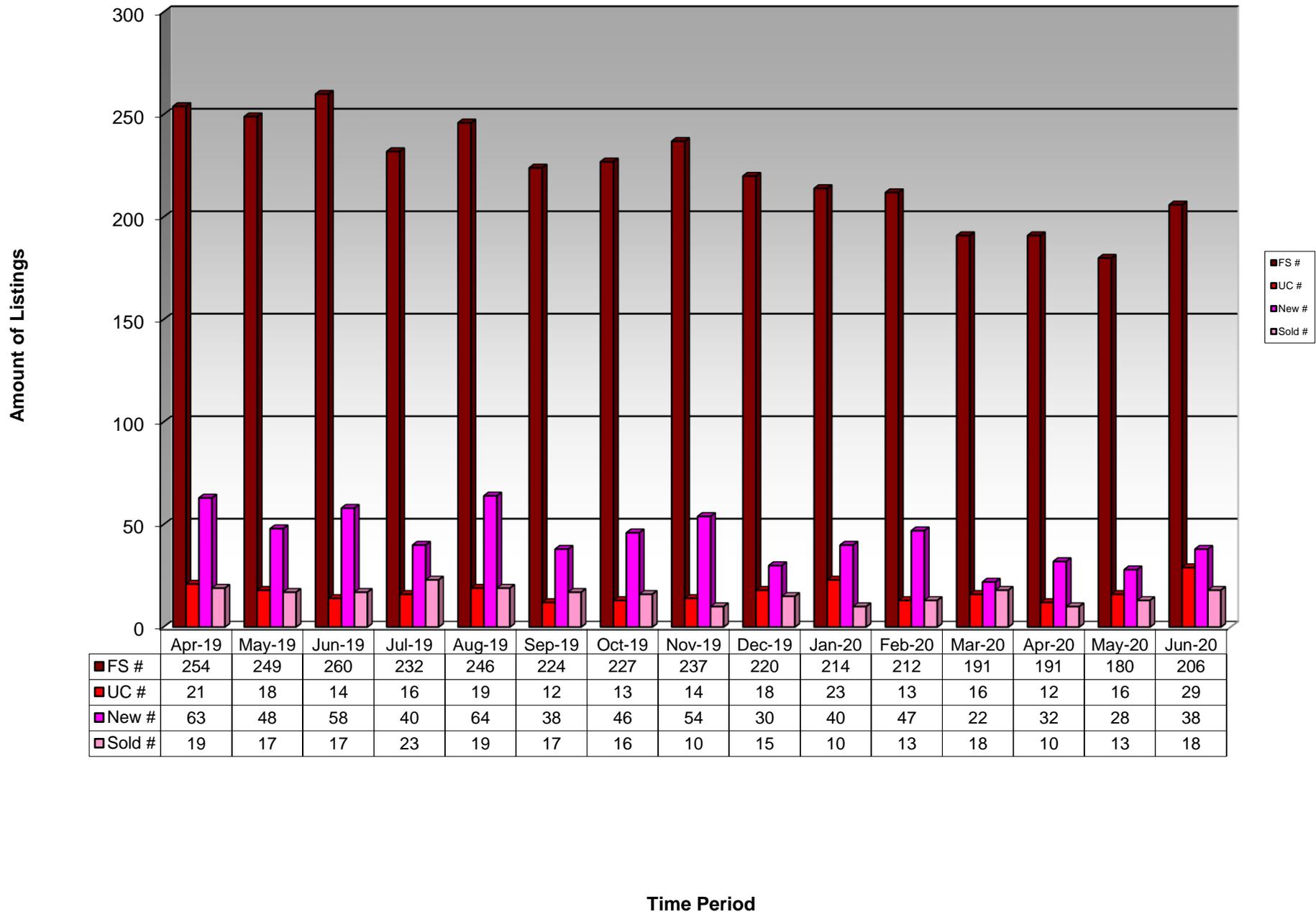
	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
NORTH CHICAGO	3	3	0.0%	77333.333	61,000	26.8%	73000	67,000	9.0%
NORTHBROOK	103	133	-22.6%	318800.39	315,604	1.0%	300000	289,000	3.8%
NORTHFIELD	14	18	-22.2%	243250	278,639	-12.7%	212500	220,000	-3.4%
OAKWOOD HILLS - CARY	60	47	27.7%	180112.83	188,406	-4.4%	172000	175,000	-1.7%
PALATINE	246	328	-25.0%	195909.87	186,054	5.3%	179950	169,500	6.2%
PARK CITY -WAUKEGAN	20	19	5.3%	104156.15	111,725	-6.8%	115211.5	125,000	-7.8%
PARK RIDGE	57	61	-6.6%	333711.11	323,866	3.0%	305000	299,900	1.7%
PROSPECT HEIGHTS	51	62	-17.7%	186196.82	184,652	0.8%	153000	158,750	-3.6%
ROLLING MEADOWS	81	73	11.0%	156294.69	157,161	-0.6%	128000	137,000	-6.6%
ROUND LAKE	109	115	-5.2%	142126.18	136,025	4.5%	146500	145,000	1.0%
SCHAUMBURG	337	401	-16.0%	186920.67	183,603	1.8%	174000	174,000	0.0%
SKOKIE	101	120	-15.8%	210300.59	205,138	2.5%	208000	198,750	4.7%
STREAMWOOD	107	142	-24.6%	181299.52	175,873	3.1%	176000	172,750	1.9%
SYCAMORE	43	59	-27.1%	153373.33	144,270	6.3%	142500	134,000	6.3%
VERNON HILLS	72	96	-25.0%	217704.69	219,694	-0.9%	194000	203,450	-4.6%
WADSWORTH - OLD MILL CREEK	14	18	-22.2%	160853.57	137,467	17.0%	163500	131,725	24.1%
WAUCONDA	29	38	-23.7%	184310.34	188,147	-2.0%	175000	178,000	-1.7%
WHEELING	121	148	-18.2%	189450.62	184,499	2.7%	177000	179,450	-1.4%
WILMETTE	34	38	-10.5%	306545.06	353,798	-13.4%	315000	342,500	-8.0%
WINNETKA	9	8	12.5%	390333.33	477,938	-18.3%	380000	501,250	-24.2%
ZION	3	5	-40.0%	116000	109,180	6.2%	115000	114,000	0.9%

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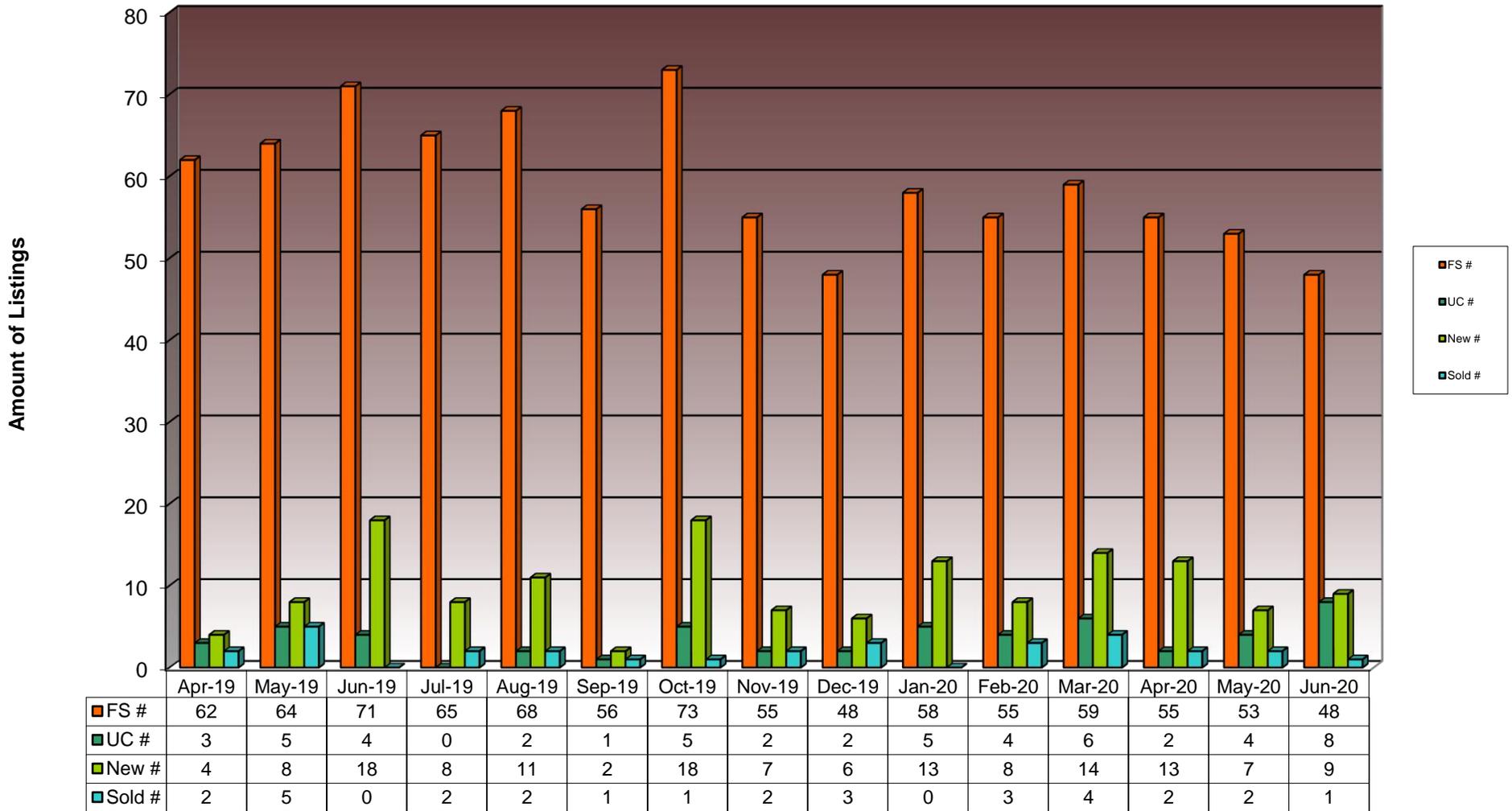
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North Shore Area New Construction for All Property Types



These chart shows new construction data for the past fifteen months th number of new homes in the North Shore area for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

Barrington Area New Construction for All Property Types

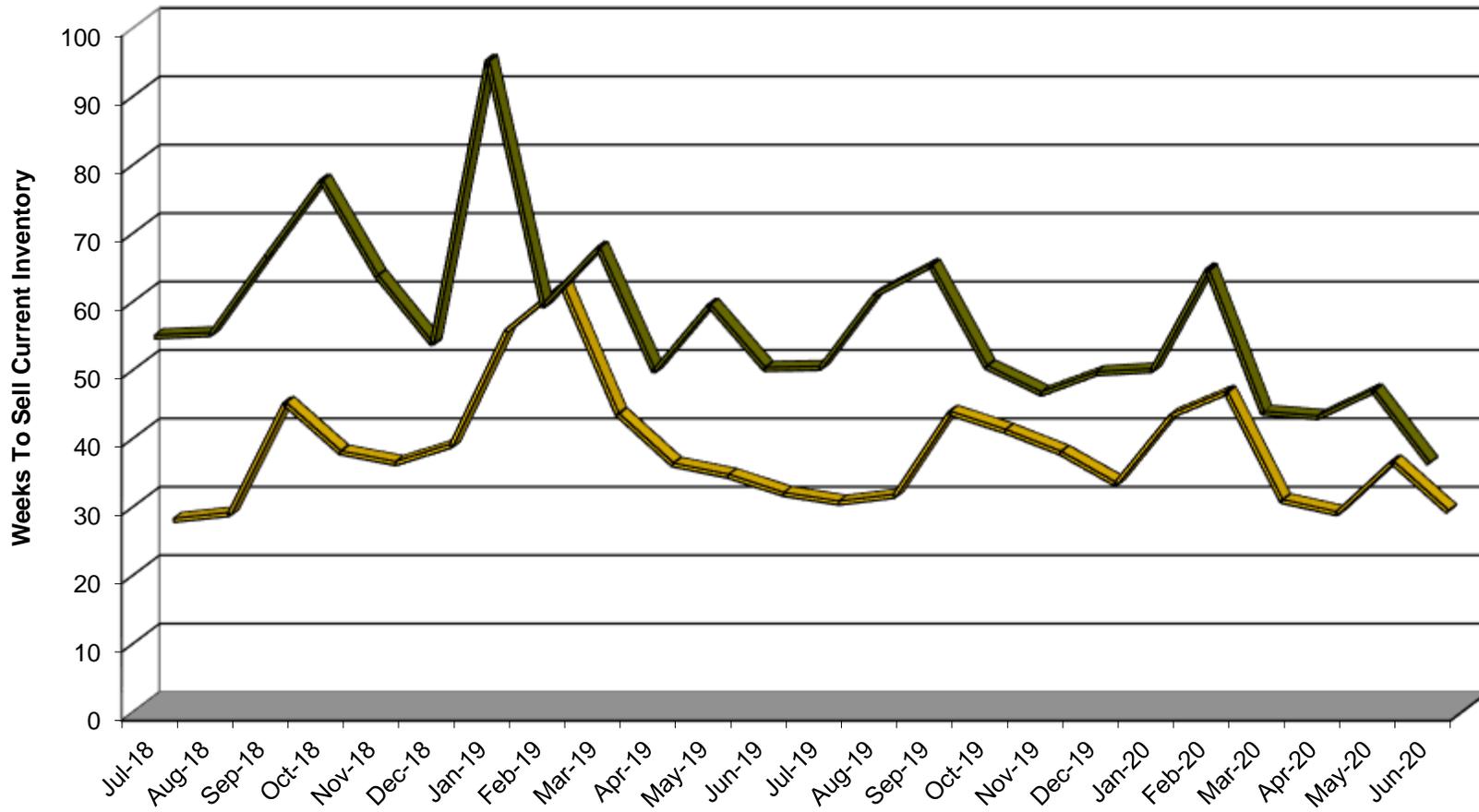


Time Period

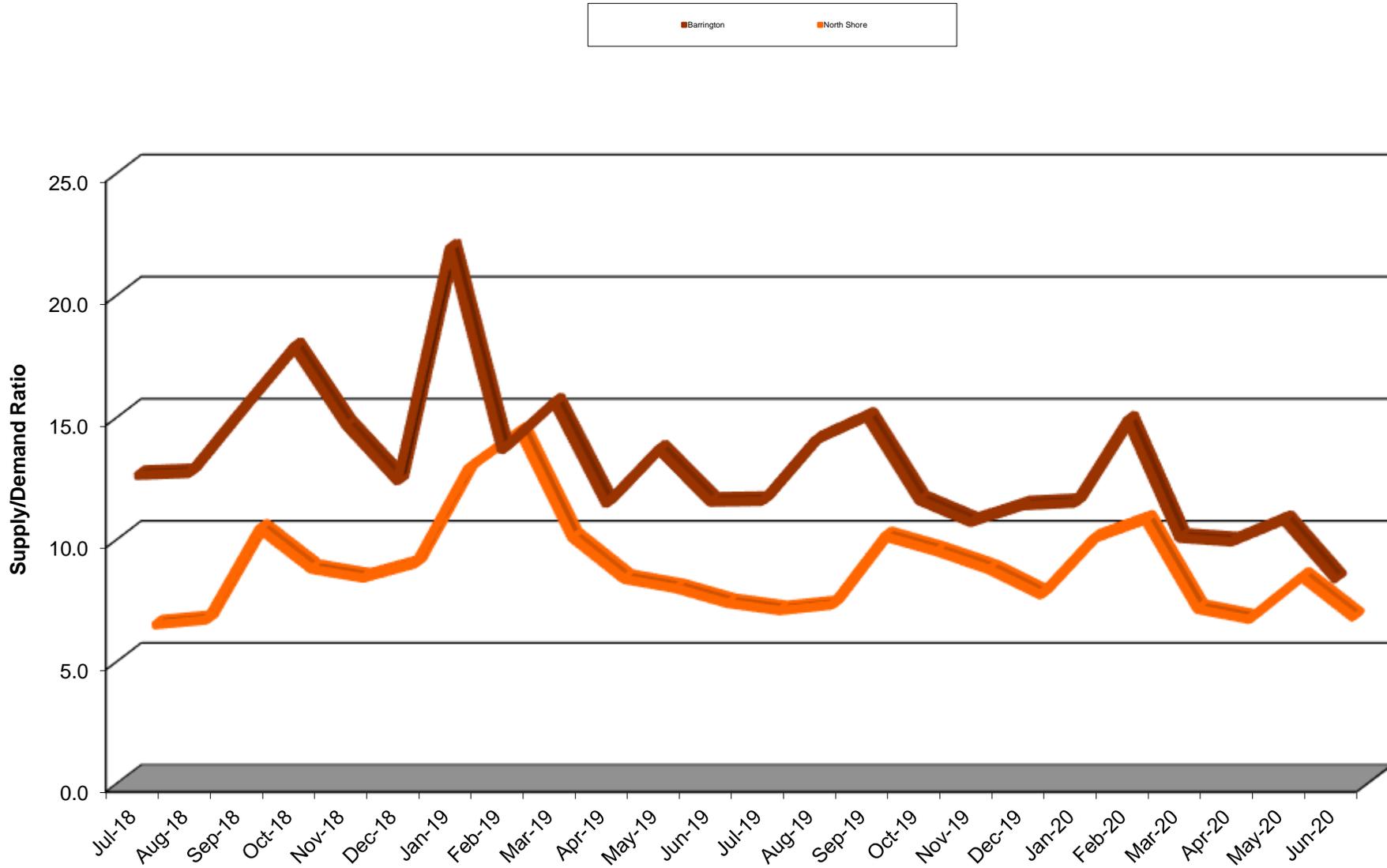
These chart shows new construction data for the past fifteen months th number of new homes Barrington for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

NSBAR Absorption Rate for Detached Single Family Homes

■ Barrington ■ NorthShore

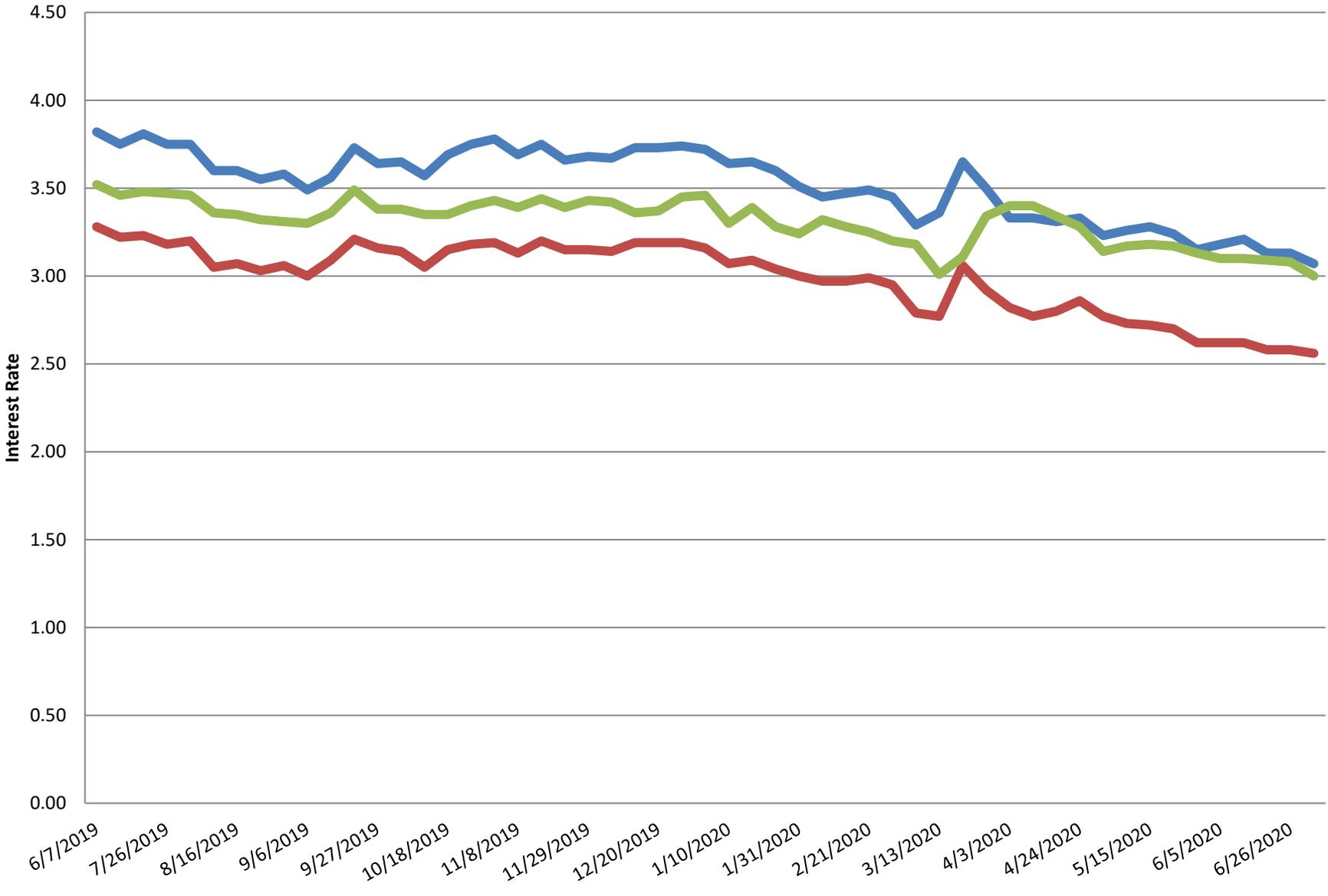


NSBAR Supply Demand Ratio for Single Family Homes



The numbers in the chart represent the ratio of the number of homes for sale to the number of homes sold. The higher the S/D ratio, the more supply there is relative to demand. Optimal S/D ratio is 6.0. Produced by NSBAR from information in MRED

Historical Mortgage Rates



Glossary of Terms and Abbreviations

Absorption Rate:

Absorption rates are used to determine the amount of weeks that it will take to sell the current inventory at the present rate of sales.

Twenty six weeks is considered neutral. When the absorption is rate is higher than 26 weeks, it is considered a buyer's market and sale prices become stagnant. When the rate is lower, homes are selling faster and sales prices increase.

To formulate Absorption Rate you need to know 2 figures.

- 1) How many listings are currently on the market?
- 2) How many listings sold last month?

Then

- A.) Multiple the number of solds last month by 12 (months).
- B.) Divided by the current listings equals # of Units that would sell each week.
- C.) Divide the # or units that should sell each week into the number available = absorption rate.

Supply Demand Ratio

The amount of homes for sales divided by the amount of sold properties for a given time period. When there are six active listings for every sold listing, the market is considered to be at its equilibrium, homes are being sold at the exact right price.

Listing

Listing in MRED - when the current titleholders of the property have signed an exclusive or exclusive right to sell agreement and the agreement is in effect with an MRED office.

Statuses for Active Listings

ACTV - An A

ctive listing is where an agreement and an owner of real property and a real estate agent, whereby the agent agrees to secure a buyer or tenant for specific property at a certain price and terms in return for a fee or commission.

BOMK - Back on Market: A listing previously showing Off-Market (Canceled, Closed, Expired, or Rented) status is now active again.

CTG - Contingent on a contract pending – A valid sales contract has been signed by a Buyer and Seller with provisions to be met before a contract can become binding.

CONTINGENCY FLAGS

A/I - Attorney Approval/Home Inspection

CTGO - Denotes other contingency that may apply. Call Listing Agent for specifics of contingency

FIN - Financing

*HC*** - Buyer has home to close. Code is followed by number of hours in kick out period

*HS*** - Buyer has home to sell. Code is followed by number of hours in kick out period

NEW - A New listing.

PCHG - Price Change: A listing showing a change in list price – new list price is required.

RACT Reactivate: A listing that was previously showing as Contingent, Pending or Temporarily Off-Market

TEMP - Active -Temporarily Off-Market (still listed) exclusive brokerage agreement in effect, property unable to be shown, except for reasonable restrictions noted on the listing in the showing instructions.

BOMK, NEW, PCHG & RACT - statuses will show on MRED® for 5 days (unless a status change is made to the listing) and then revert to an ACTV status.

OFF-MARKET LISTING

Closed property in MRED is when an active listing has been sold and the title has changed from the seller titleholder to the new title holder.

Expired listing in MRED is an active listing which has reached its expiration date and has moved from active status to expired and the listing agreement is no longer in effect.

Temporary off the market/withdrawn is a listing in MRED which still has a valid listing agreement but the titleholders have asked the property be taken out of MRED.

Cancelled listing in MRED is when seller titleholders and the real estate company have cancelled the listing agreement and the property is no longer for sale with that company.

OFF MARKET STATUSES

CANC - A Canceled listing - cancellation date is required

CLSD - A Closed listing - must be reported within 72 hours of closing. Selling Price, Contract Date, Closed Date, Seller's Concessions Y/N (if Y is entered, Seller's Concessions \$ amount is required (PNT)), and Selling Agent are required.

EXP - An Expired listing.

PEND - Pending: A fully executed purchase contract with no contingencies other than closing. Property must be placed in Pending in order to report it closed and show the correct Market Time. Requires entry/confirmation of the Contract Date and Selling Agent ID.

RNTD - Rented: Property type 6 only - requires Rental Date, Selling Agent and Rented Price.

Median Sale Price - The median price is the price that is midway between the least expensive and most expensive home sold in an area during a given period of time. During that time, half the buyers bought homes that cost more than the median price and half bought homes for less than the median price.

Average Sale Price - The average home price is the sum of prices of all homes sold in a certain area in a certain period, divided by the number of properties sold in the same area in that period.

Days On Market (DOM) or Market Time (MT) - The number of days a listing is active in a multiple listing service before it is entered into "pending" status. Pending status is when an offer has been accepted by the seller but the transaction is not yet closed. Many agents refer to "average days on market," which is derived by adding all the days on market of each listing and dividing by the number of listings. In a buyer's market, the DOM are generally higher because inventory takes longer to sell. In a seller's market, the DOM are fewer.

Additional Abbreviations:

FS= For Sale or Active Property

UC= Under Contract, Property under contract but has not had all contingencies met.

OLP = Original List Price

LP = List Price

LLP = Last List Price