

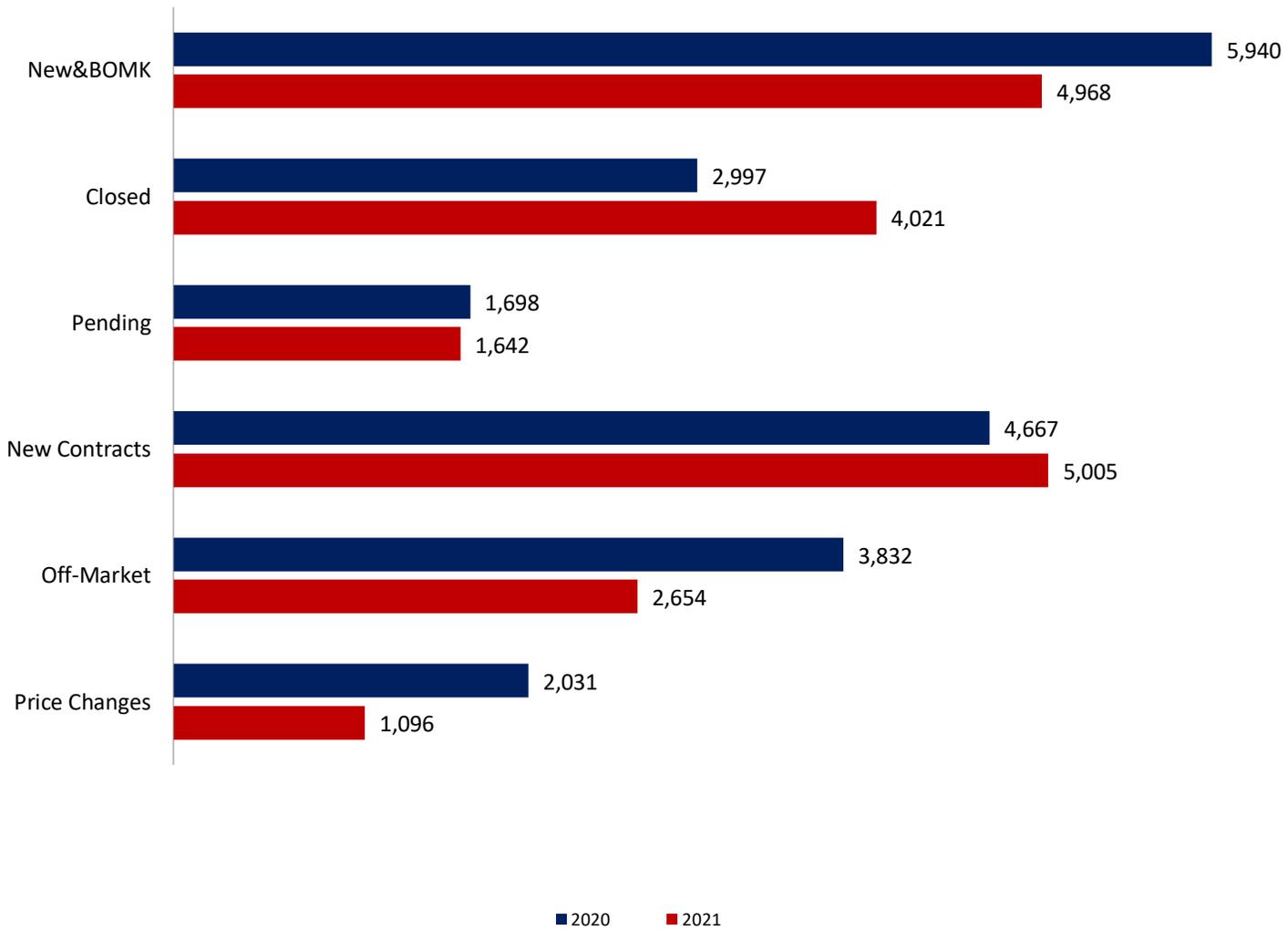


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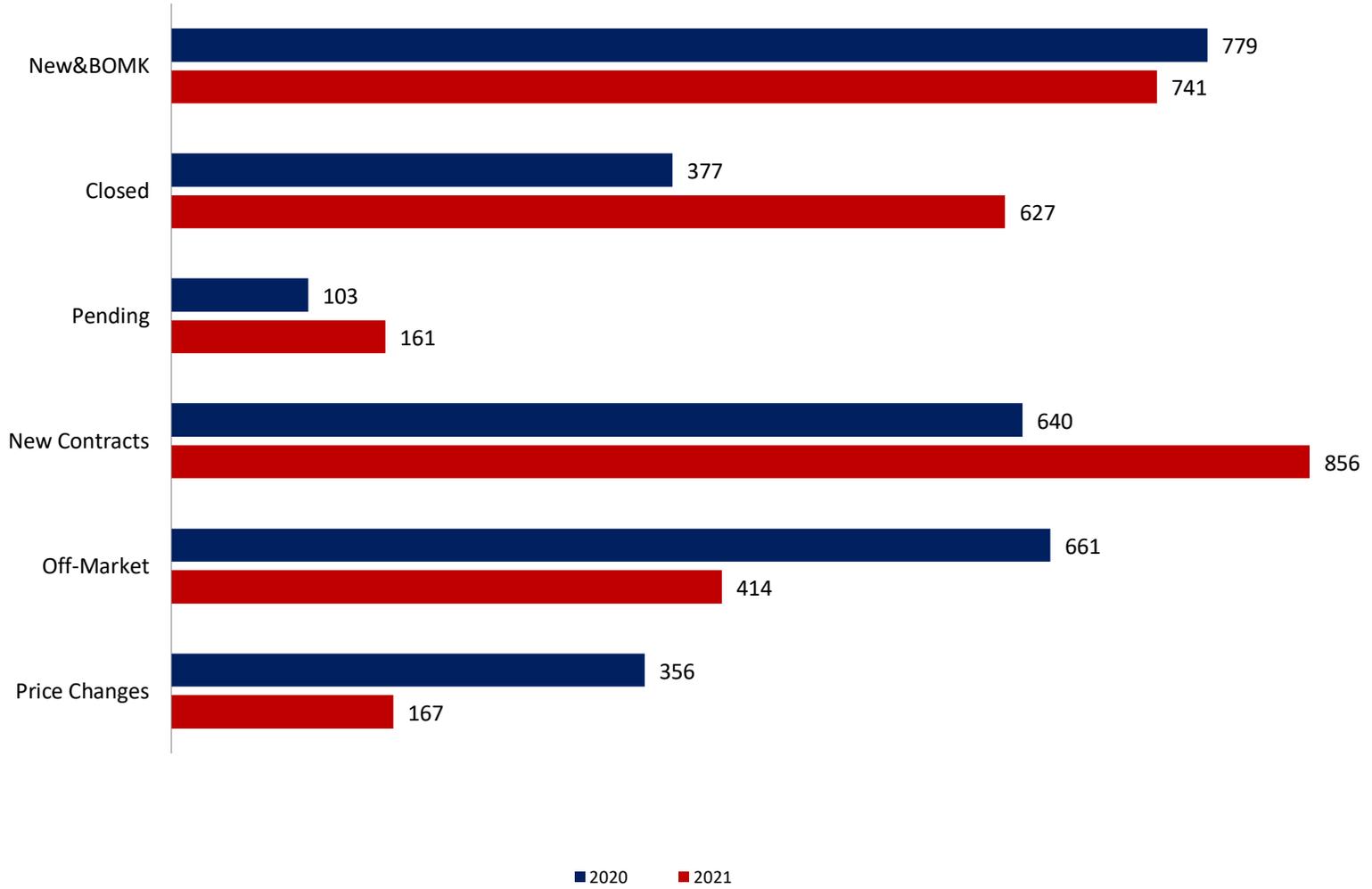
Legal Information

The following representations are based in whole or in part on data supplied by various participants in the Midwest Real Estate Data, LLC (MRED). Neither North Shore Barrington Association of Realtors (NSBAR) nor the Midwest Real Estate Data LLC guarantees, nor is in any way responsible for its accuracy. Data maintained by the Midwest Real Estate Data, LLC may not reflect all real estate activity in the market.

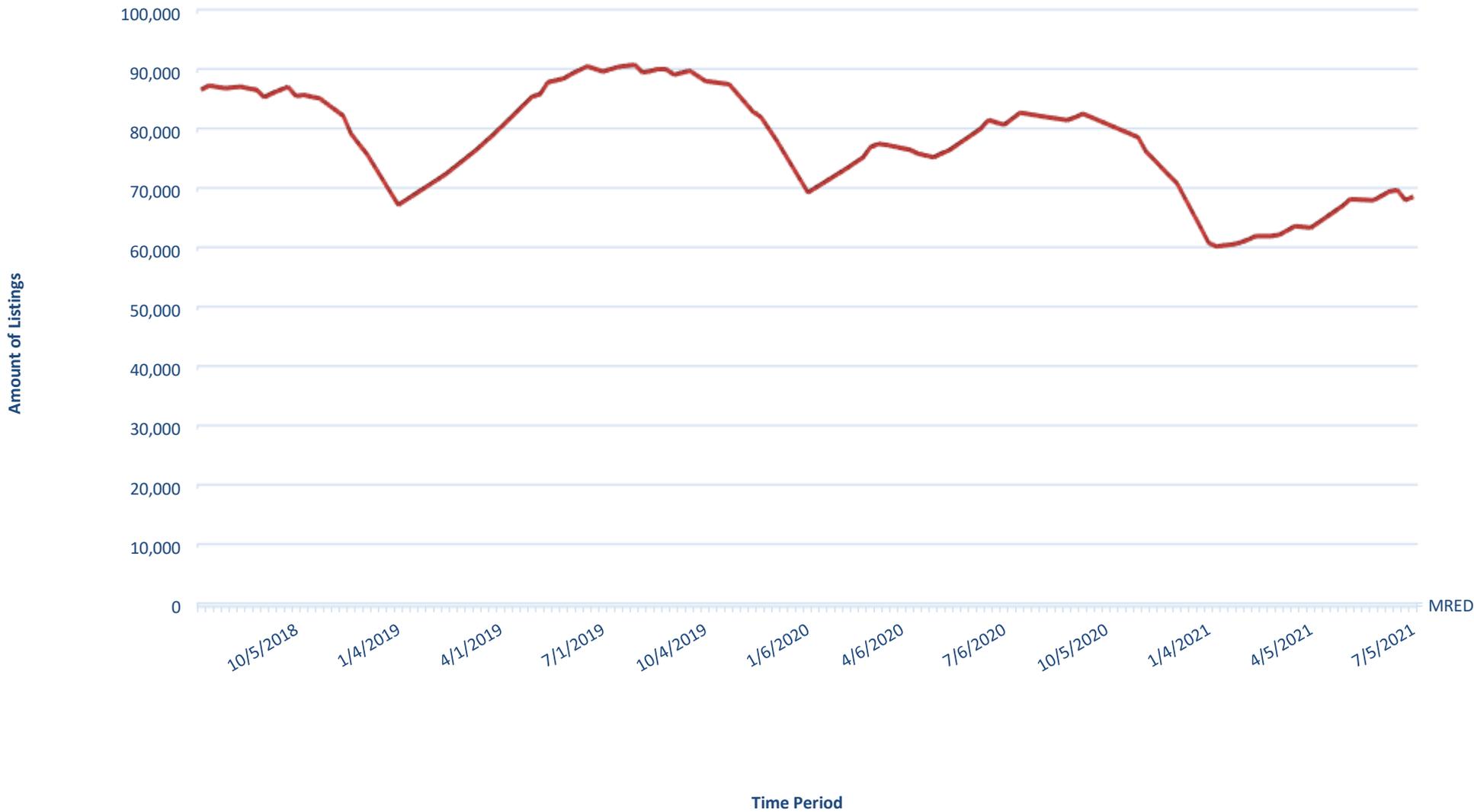
North Shore Area Quick Data



Barrington Area Quick Data

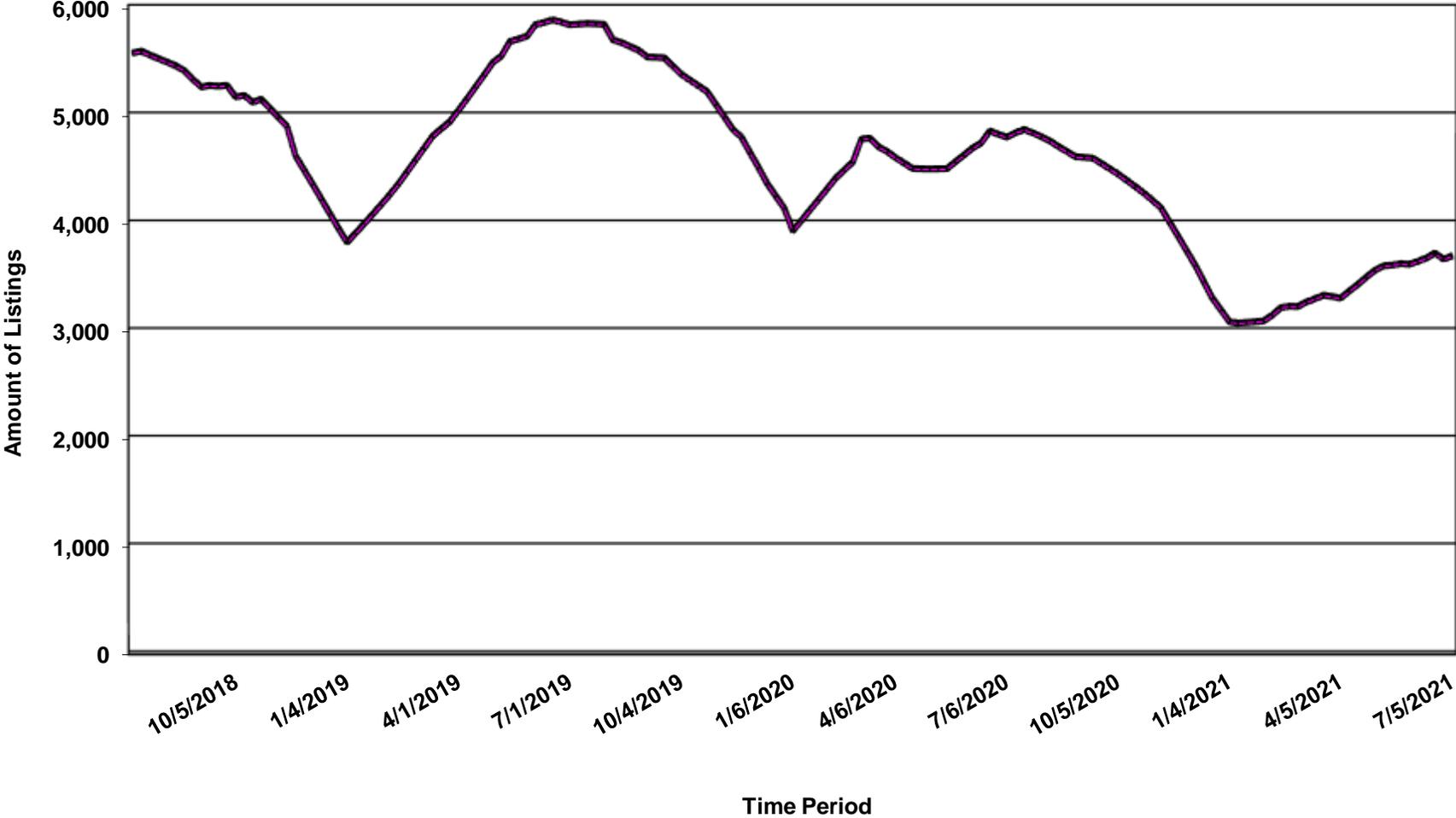


MRED Active Listngs All Property Types

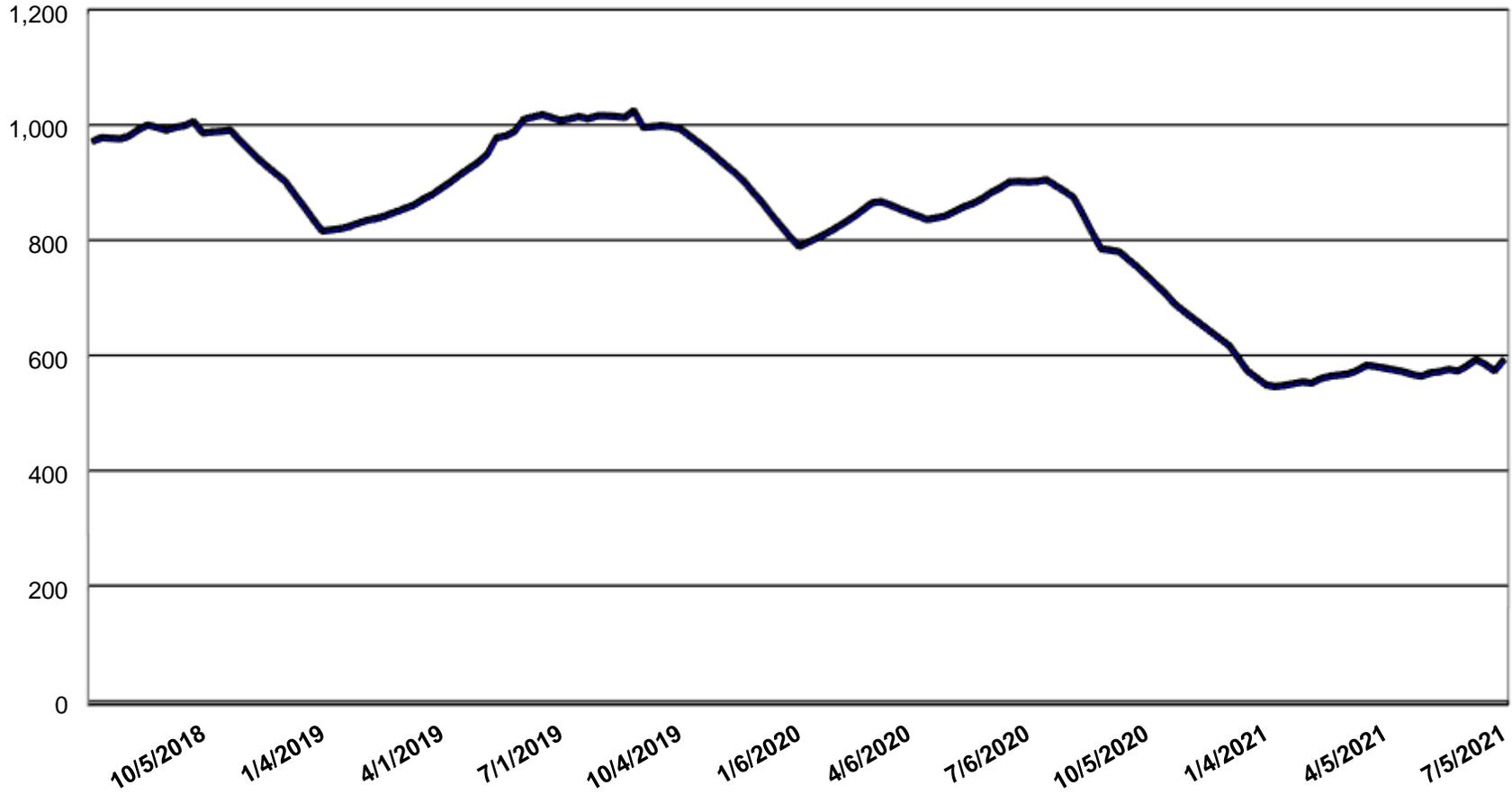


The tables show active listings for all MRED and NSBAR. The NSBAR actives are broken down between North Shore and Barrington.

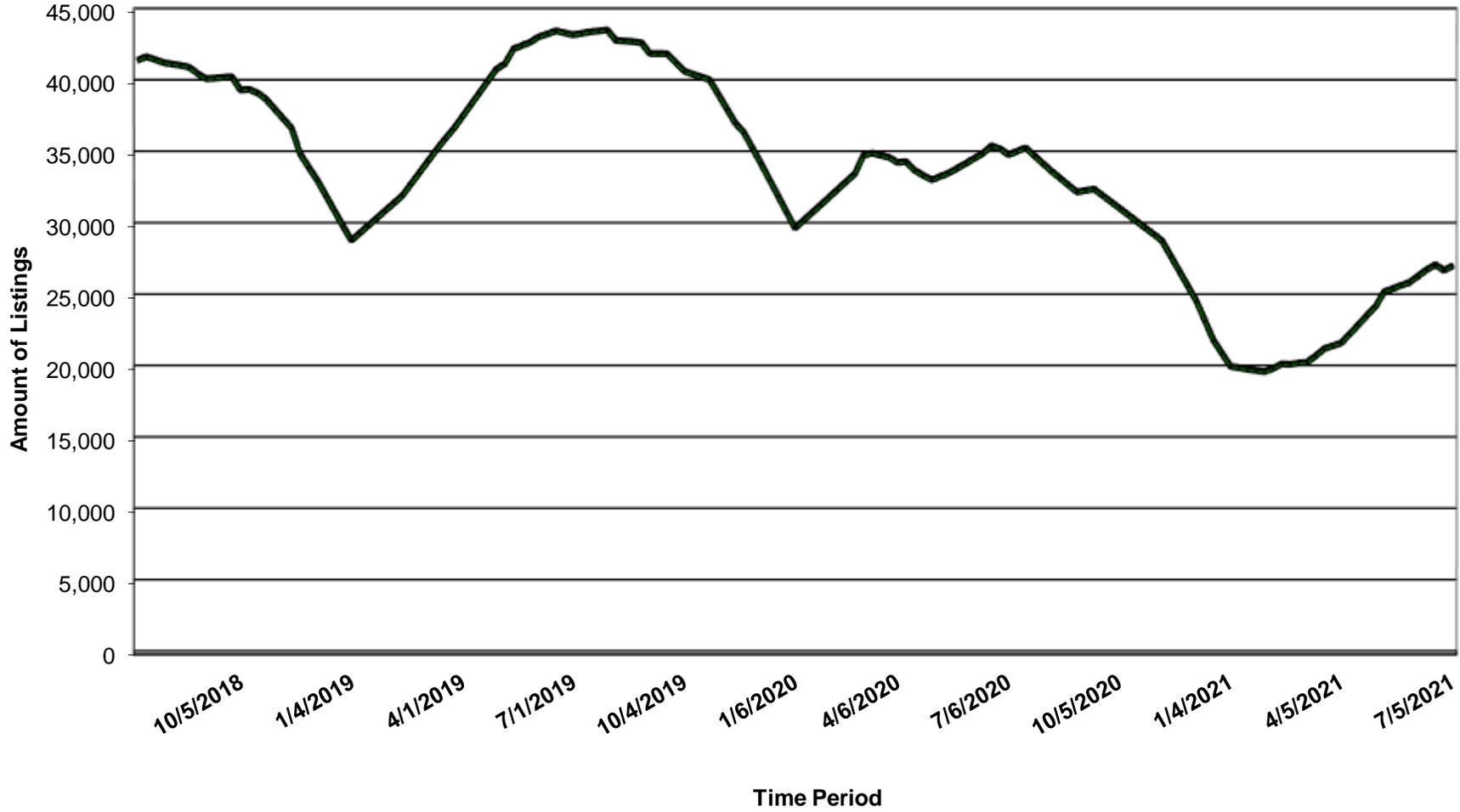
North Shore Area Active Listings All Property Types



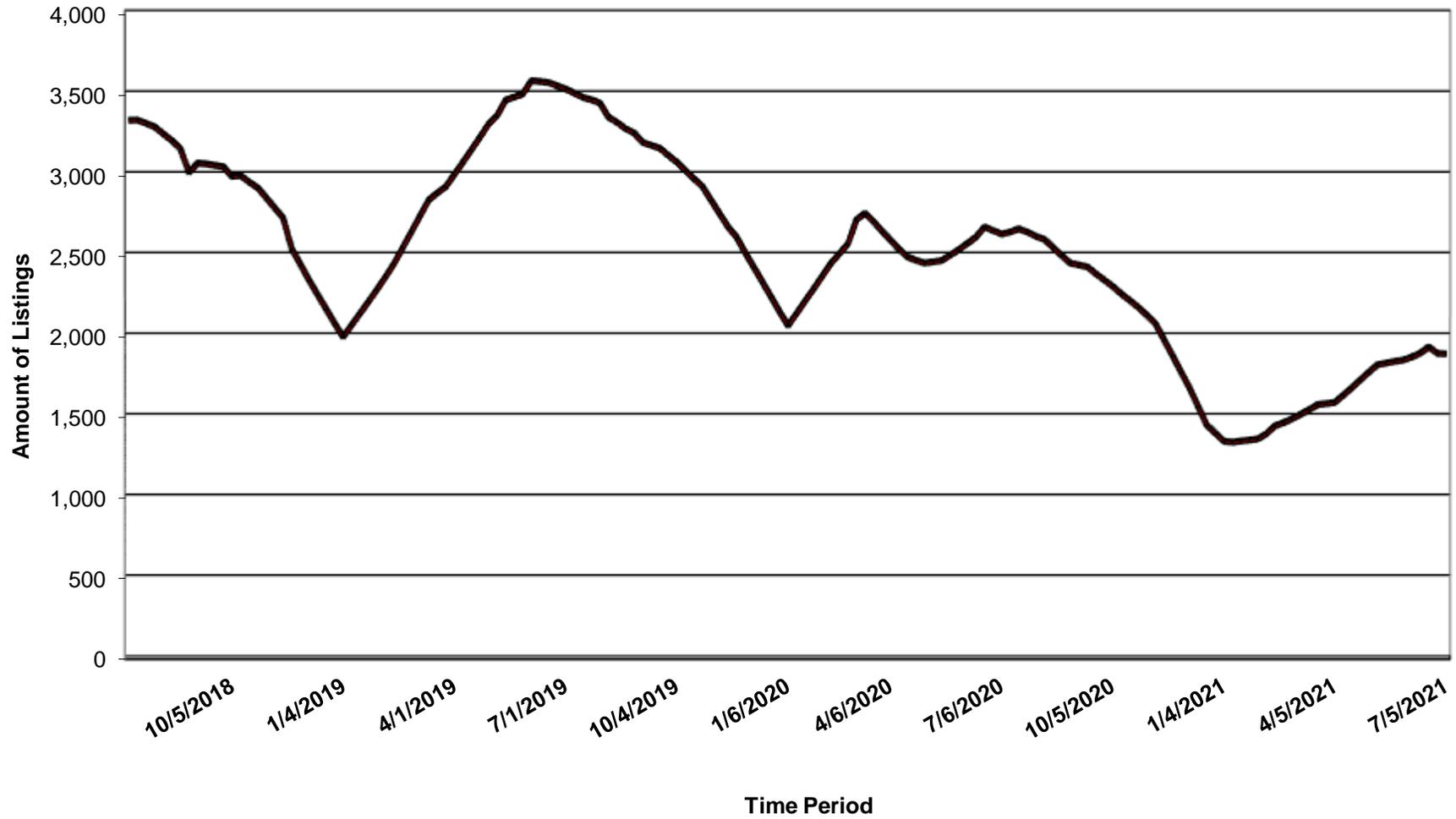
Barrington Area Active Listings - All Property Types



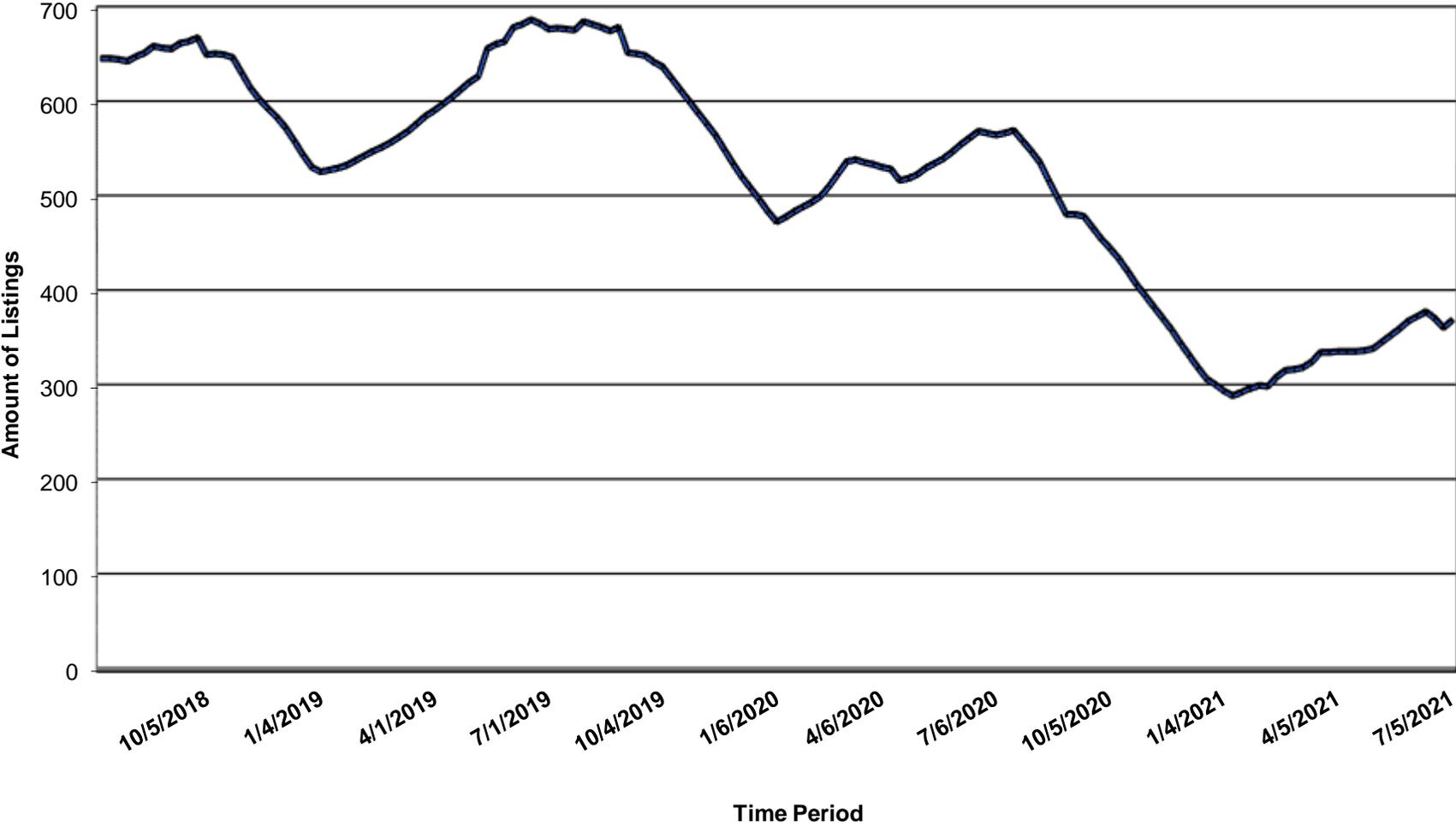
MRED Single Family Homes Active Listings (DE)



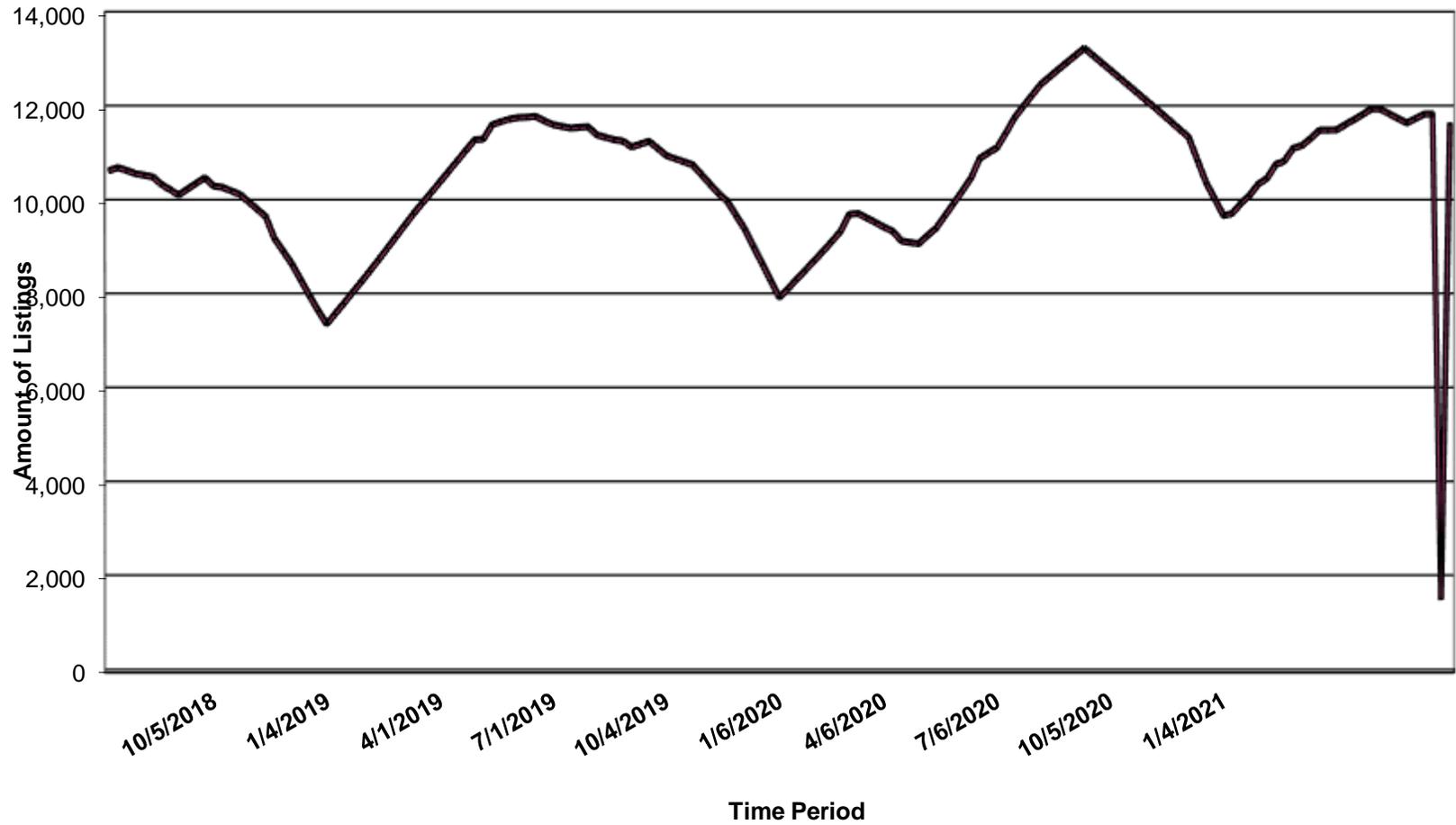
North Shore Area Single Family Homes Active Listings (DE)



Barrington Area Single Family Homes Active Listings (DE)

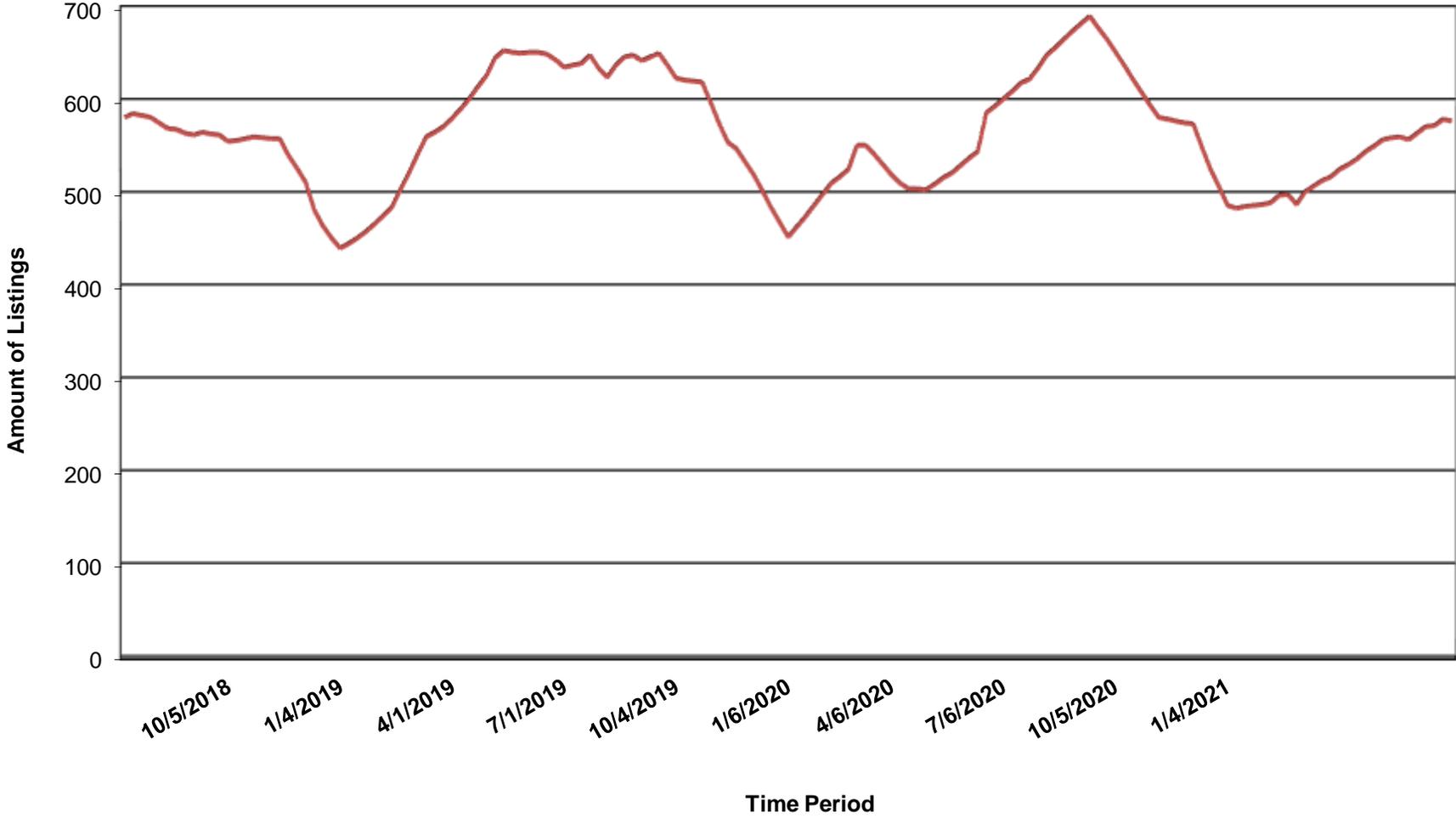


MRED Active Condo Listings(AT-C)



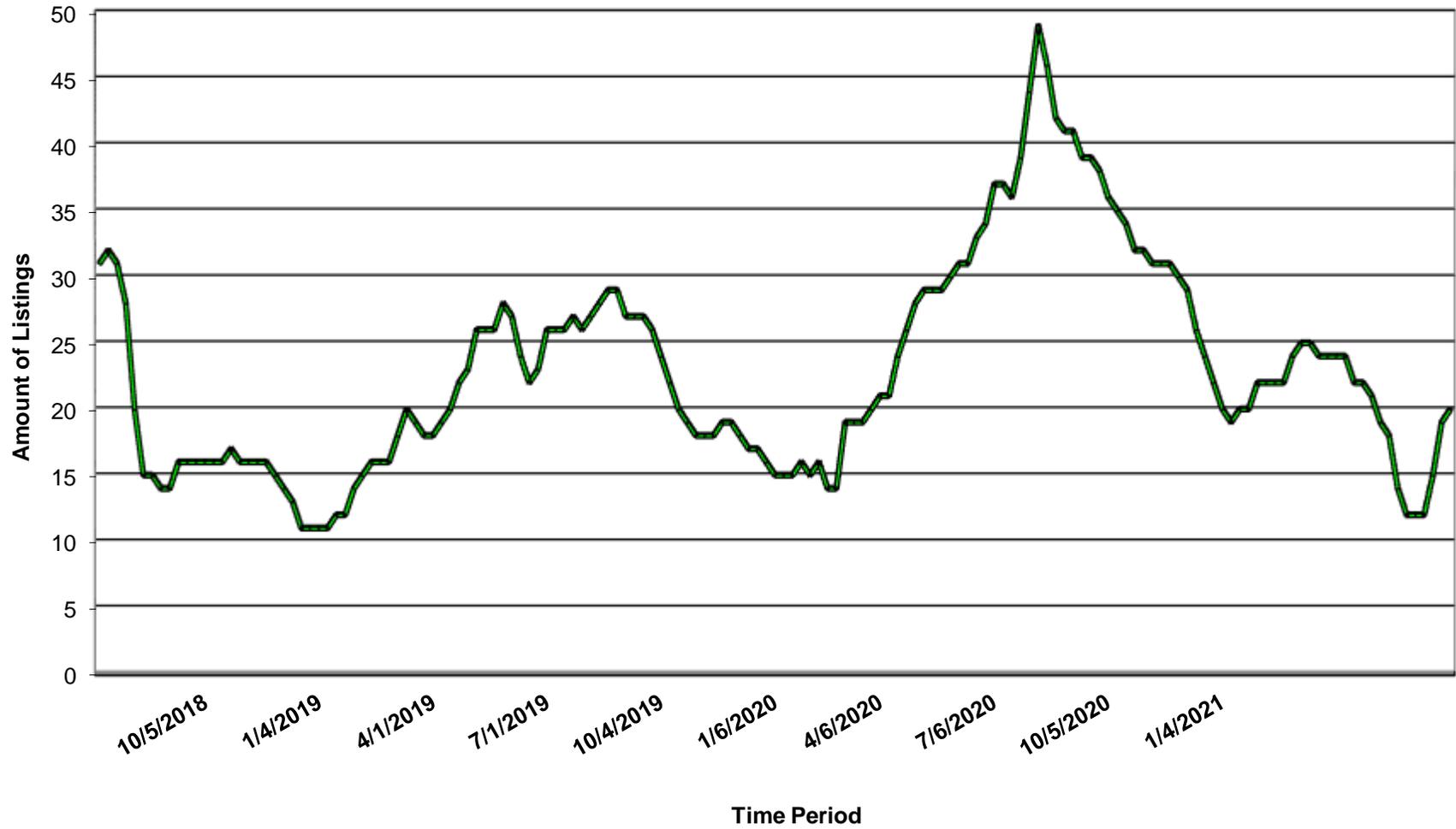
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

North Shore Area Active Condo Listings



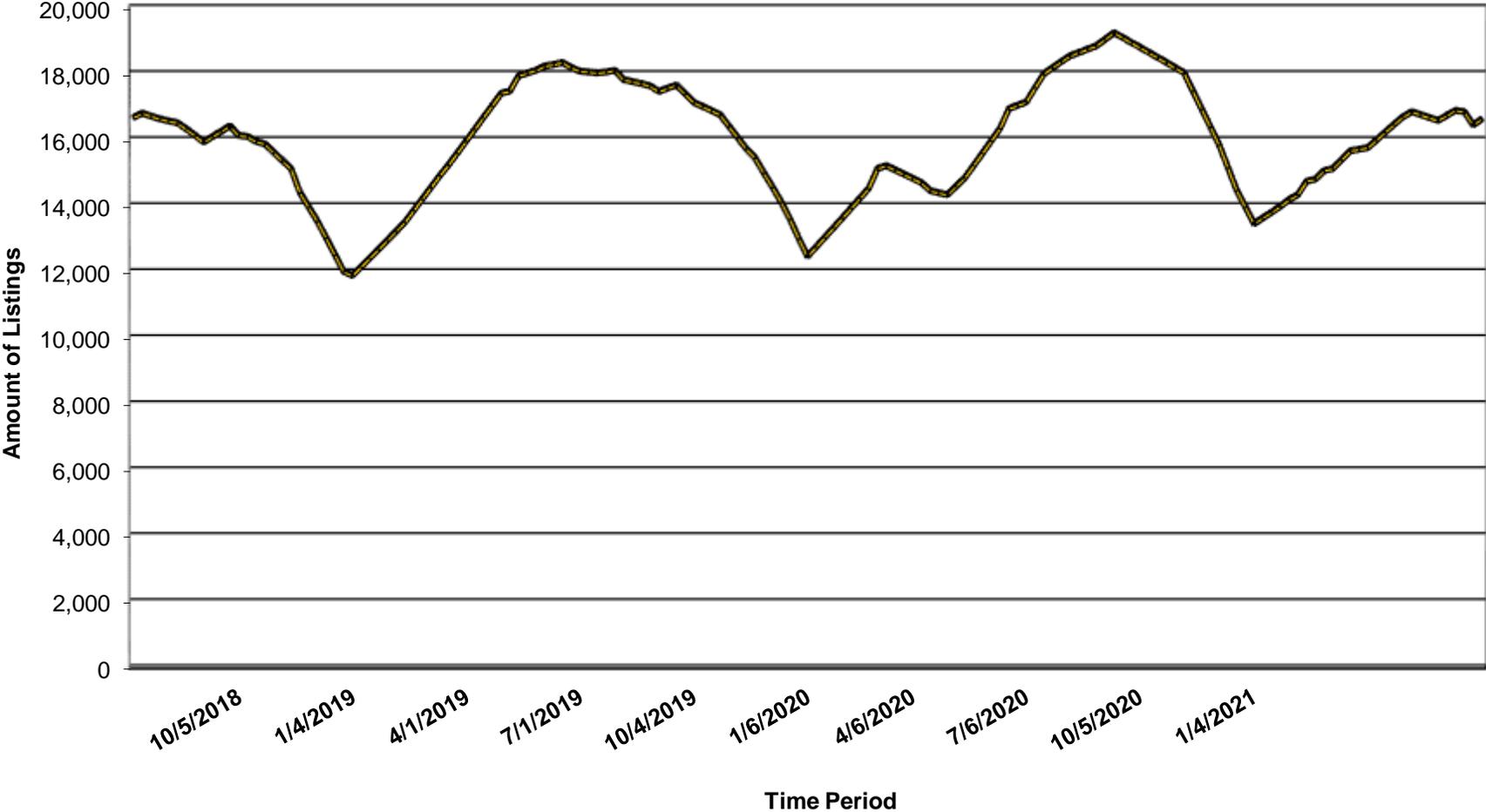
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

Barrington Area Active Condo Listings



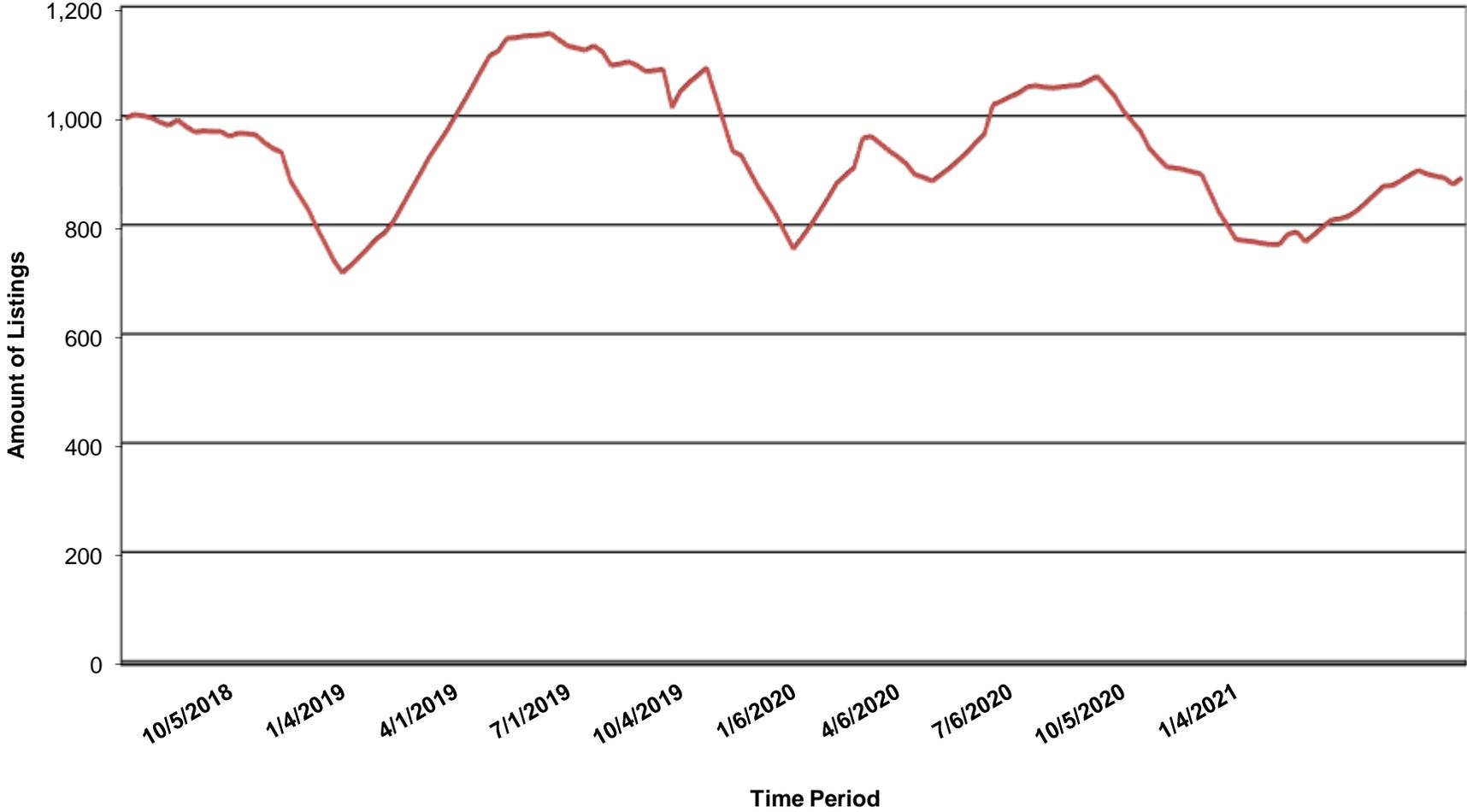
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

MRED Attached Active Listings



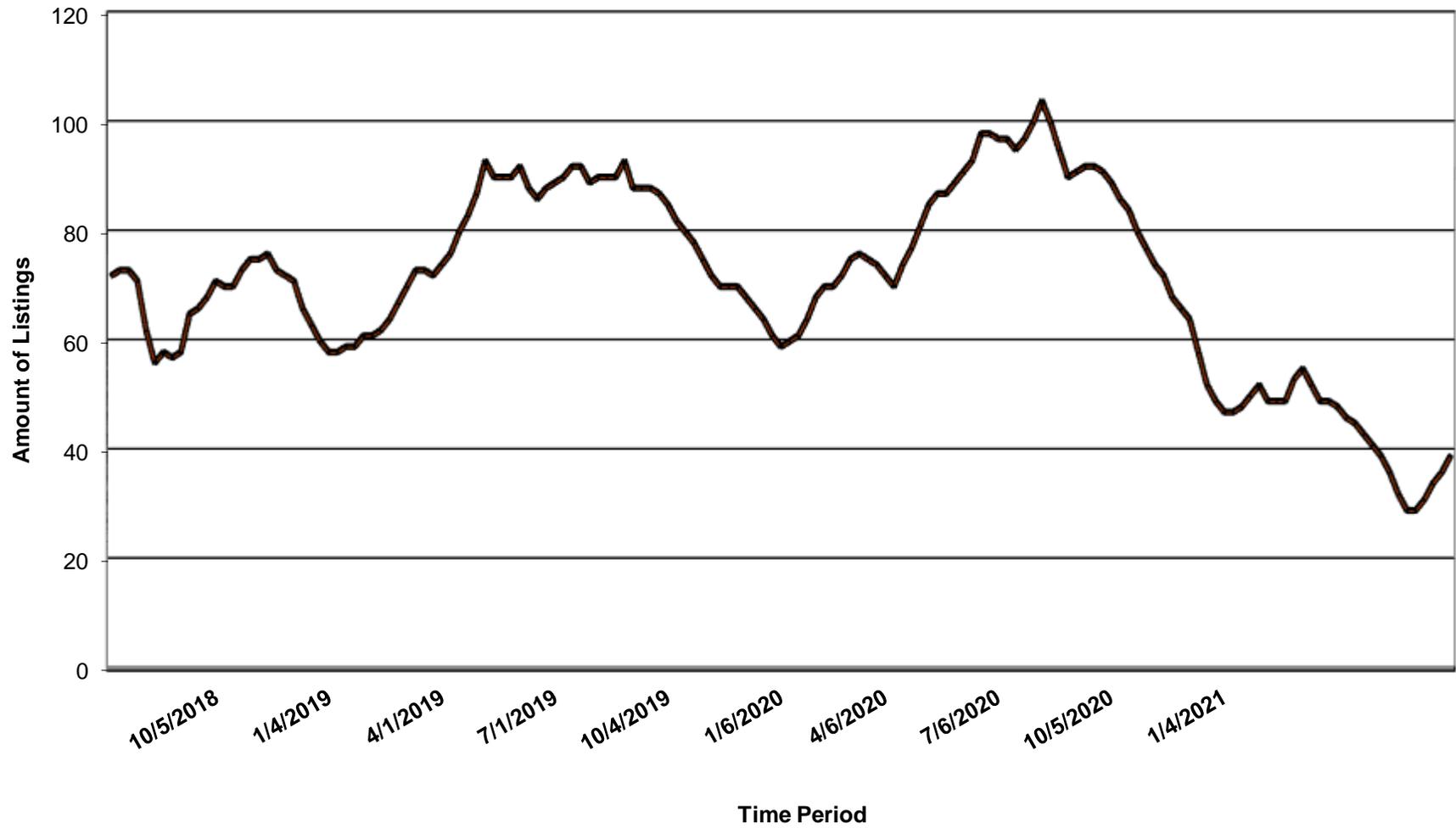
Information is for all types of properties listed under Attached, Property Type 2

North Shore Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

Barrington Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

NorthShore - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Detached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
	Jan	180	237	322	391,370	674,696	748,132	650,750	628,981
Feb	181	240	253	649,501	653,972	754,201	612,322	615,769	727,690
Mar	311	382	439	703,927	677,865	761,428	667,918	642,089	739,786
Apr	420	352	553	718,987	696,821	806,130	686,108	658,267	788,679
May	470	318	559	682,155	701,214	799,483	650,513	647,950	779,202
Jun	503	434	725	748,054	777,224	895,812	706,014	736,421	879,105
Jul	498	597		789,209	787,829		749,679	751,601	
Aug	460	682		752,758	838,693		715,382	799,572	
Sep	315	587		652,798	802,920		614,762	768,517	
Oct	319	578		691,071	813,153		653,355	778,530	
Nov	288	470		653,651	756,728		652,091	728,228	
Dec	280	464		625,955	744,742		590,114	712,851	
TOTAL	4,284	5,341	5,341	731,812	758,818		671,917	722,890	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
	Jan	141	158	106	549,450	519,000	596,950	520,000	490,000
Feb	144	164	128	499,900	537,000	585,000	488,000	514,000	570,000
Mar	138	160	94	519,000	537,000	618,500	500,000	517,500	606,000
Apr	121	149	85	549,500	549,000	689,000	530,000	526,000	675,000
May	115	120	71	550,000	595,000	675,000	530,500	540,000	655,000
Jun	116	126	54	599,000	599,999	689,500	565,000	582,000	690,000
Jul	90	117		625,000	615,000		610,500	603,000	
Aug	99	124		599,250	656,000		579,000	635,000	
Sep	95	110		499,000	599,900		475,000	592,000	
Oct	150	83		535,000	649,950		510,000	636,250	
Nov	155	99		525,000	589,450		504,000	570,000	
Dec	134	97		499,000	575,000		471,500	556,500	
TOTAL	121	120		575,000	600,000		531,500	575,000	

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
ALGONQUIN	247	208	18.8%	342,330	284,190	20.5%	335,000	276,450	21.2%
ANTIOCH	249	172	44.8%	294,811	233,248	26.4%	265,000	226,000	17.3%
ARLINGTON HEIGHTS	514	379	35.6%	464,553	397,128	17.0%	420,000	365,000	15.1%
BARRINGTON AREA	489	312	56.7%	654,070	532,491	22.8%	600,000	491,000	22.2%
BARTLETT	257	221	16.3%	358,713	307,749	16.6%	345,000	294,500	17.1%
BEACH PARK	83	49	69.4%	223,541	186,984	19.6%	220,000	189,000	16.4%
BUFFALO GROVE	264	167	58.1%	410,475	363,983	12.8%	392,250	350,000	12.1%
CAROL STREAM	172	116	48.3%	337,916	289,675	16.7%	329,000	275,000	19.6%
CARPENTERSVILLE	137	145	-5.5%	243,209	224,962	8.1%	211,000	215,000	-1.9%
CHICAGO - ALBANY PARK	69	57	21.1%	525,333	461,981	13.7%	503,000	432,000	16.4%
CHICAGO - DUNNING	240	184	30.4%	351,904	306,032	15.0%	349,000	297,200	17.4%
CHICAGO - EDGEWATER	38	35	8.6%	960,944	752,241	27.7%	900,000	732,500	22.9%
CHICAGO - IRVING PARK	157	124	26.6%	640,723	557,732	14.9%	605,000	543,000	11.4%
CHICAGO - LAKE VIEW	100	55	81.8%	1,405,698	1,406,167	0.0%	1,375,000	1,275,000	7.8%
CHICAGO - LINCOLN PARK	158	78	102.6%	2,058,494	1,738,004	18.4%	1,700,000	1,440,000	18.1%
CHICAGO - LINCOLN SQUARE	80	36	122.2%	921,155	719,528	28.0%	875,000	741,000	18.1%
CHICAGO - LOGAN SQUARE	162	106	52.8%	961,873	866,647	11.0%	886,375	776,000	14.2%
CHICAGO - NEAR NORTH SIDE	23	12	91.7%	2,093,848	1,954,211	7.1%	1,850,000	1,450,000	27.6%
CHICAGO - NEAR WEST SIDE	28	10	180.0%	703,332	468,558	50.1%	619,750	494,500	25.3%
CHICAGO - PORTAGE PARK	254	157	61.8%	406,951	368,394	10.5%	376,500	351,500	7.1%
CHICAGO - ROGERS PARK	20	17	17.6%	569,700	473,941	20.2%	595,000	470,000	26.6%
CHICAGO - UPTOWN	23	14	64.3%	1,128,484	925,964	21.9%	1,010,000	888,750	13.6%
CHICAGO - WEST RIDGE	67	57	17.5%	445,813	405,093	10.1%	425,000	373,000	13.9%
CHICAGO - WEST TOWN	156	71	119.7%	1,042,933	1,005,780	3.7%	961,875	980,000	-1.8%
DE KALB	171	152	12.5%	191,154	168,317	13.6%	170,000	160,500	5.9%
DEERFIELD	233	140	66.4%	685,466	560,763	22.2%	605,000	497,000	21.7%
DES PLAINES	286	218	31.2%	346,547	297,986	16.3%	335,000	288,500	16.1%
ELGIN	583	503	15.9%	300,233	256,727	16.9%	280,900	236,950	18.5%
ELK GROVE VILLAGE	159	111	43.2%	347,811	303,786	14.5%	325,000	300,000	8.3%
EVANSTON	248	226	9.7%	760,104	618,029	23.0%	667,250	567,500	17.6%
FOX LAKE	53	42	26.2%	302,840	228,588	32.5%	249,000	162,500	53.2%
GLENCOE	89	65	36.9%	1,161,800	1,183,494	-1.8%	1,055,000	900,000	17.2%
GOLF-GLENVIEW	397	246	61.4%	737,251	649,946	13.4%	659,000	579,750	13.7%
GREEN OAKS-LIBERTYVILLE	312	191	63.4%	543,636	501,849	8.3%	490,000	448,500	9.3%
GREENWOOD- WOODSTOCK	205	195	5.1%	301,619	256,315	17.7%	276,500	230,000	20.2%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
ALGONQUIN	247	208	18.8%	342,330	284,190	20.5%	335,000	276,450	21.2%
GURNEE	292	162	80.2%	351,129	293,469	19.6%	340,000	290,500	17.0%
HAINESVILLE-GRAYSLAKE	312	277	12.6%	254,494	234,692	8.4%	260,000	233,000	11.6%
HANOVER PARK	131	105	24.8%	270,215	236,720	14.1%	270,000	240,000	12.5%
HIGHLAND PARK	259	199	30.2%	681,412	570,999	19.3%	605,000	500,000	21.0%
HIGHWOOD	16	10	60.0%	529,719	276,400	91.6%	525,000	240,000	118.8%
HOFFMAN ESTATES	272	240	13.3%	353,261	316,913	11.5%	345,000	312,500	10.4%
INGLESIDE	75	83	-9.6%	256,875	202,010	27.2%	225,000	199,900	12.6%
INVERNESS	82	39	110.3%	711,617	535,282	32.9%	655,000	525,000	24.8%
ISLAND LAKE	52	53	-1.9%	255,552	216,889	17.8%	240,500	212,500	13.2%
KENILWORTH	38	11	245.5%	1,600,934	967,409	65.5%	1,175,000	849,000	38.4%
LAKE BLUFF	101	71	42.3%	690,684	680,085	1.6%	550,000	545,000	0.9%
LAKE FOREST	220	150	46.7%	1,162,620	931,085	24.9%	885,500	755,000	17.3%
LAKE IN THE HILLS	184	138	33.3%	293,646	267,024	10.0%	285,000	260,000	9.6%
LAKE VILLA- LINDENHURST	306	229	33.6%	292,803	251,382	16.5%	280,000	231,000	21.2%
LAKESWOOD-CRYSTAL LAKE	468	395	18.5%	356,154	290,682	22.5%	332,250	270,000	23.1%
LINCOLNSHIRE	85	32	165.6%	628,070	508,016	23.6%	570,000	487,250	17.0%
LINCOLNWOOD	68	53	28.3%	557,603	455,190	22.5%	462,500	397,000	16.5%
LONG GROVE-LAKE ZURICH- HAWTHORN W	449	277	62.1%	546,102	460,564	18.6%	525,000	436,500	20.3%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	490	421	16.4%	278,099	227,100	22.5%	246,130	219,000	12.4%
METTAWA	7	2	0.0%	866,949	676,500	0.0%	785,000	676,500	0.0%
MORTON GROVE	140	124	12.9%	389,733	347,708	12.1%	366,000	325,000	12.6%
MT. PROSPECT	265	218	21.6%	392,007	352,202	11.3%	366,600	330,000	11.1%
MUNDELEIN	255	180	41.7%	343,686	299,664	14.7%	325,000	279,000	16.5%
NAPERVILLE	1148	767	49.7%	571,128	488,489	16.9%	525,000	435,000	20.7%
NILES	135	107	26.2%	381,723	329,514	15.8%	365,000	320,000	14.1%
NORTH CHICAGO	35	21	66.7%	131,276	119,892	9.5%	133,000	120,000	10.8%
NORTHBROOK	283	161	75.8%	685,933	587,810	16.7%	610,000	537,000	13.6%
NORTHFIELD	58	37	56.8%	955,314	800,842	19.3%	823,750	621,563	32.5%
OAKWOOD HILLS - CARY	216	165	30.9%	342,479	269,237	27.2%	320,000	261,000	22.6%
PALATINE	399	238	67.6%	418,491	355,313	17.8%	390,000	325,450	19.8%
PARK CITY -WAUKEGAN	224	195	14.9%	175,628	150,207	16.9%	174,500	140,000	24.6%
PARK RIDGE	304	219	38.8%	576,516	504,298	14.3%	500,000	460,000	8.7%
PRAIRIE VIEW	10	2	0.0%	390,300	355,500	0.0%	360,000	355,500	0.0%
PROSPECT HEIGHTS	44	32	37.5%	480,238	334,439	43.6%	445,000	322,500	38.0%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
ALGONQUIN	247	208	18.8%	342,330	284,190	20.5%	335,000	276,450	21.2%
ROLLING MEADOWS	125	71	76.1%	314,757	263,085	19.6%	295,000	248,000	19.0%
ROUND LAKE	287	215	33.5%	228,602	196,325	16.4%	227,000	198,891	14.1%
SCHAUMBURG	260	200	30.0%	390,141	340,650	14.5%	363,000	328,700	10.4%
SKOKIE	245	174	40.8%	413,379	360,050	14.8%	392,500	338,750	15.9%
STREAMWOOD	235	150	56.7%	267,978	231,069	16.0%	265,000	224,950	17.8%
SYCAMORE	123	107	15.0%	287,918	237,472	21.2%	280,000	227,900	22.9%
TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
VERNON HILLS	135	85	58.8%	513,882	396,155	29.7%	470,000	355,000	32.4%
WADSWORTH - OLD MILL CREEK	56	45	24.4%	356,484	319,622	11.5%	337,950	290,000	16.5%
WAUCONDA	94	96	-2.1%	306,331	267,752	14.4%	310,250	262,125	18.4%
WHEELING	85	52	63.5%	304,837	265,887	14.6%	283,000	264,000	7.2%
WILMETTE	232	148	56.8%	942,803	863,729	9.2%	860,000	740,000	16.2%
WINNETKA	170	103	65.0%	1,437,510	1,180,479	21.8%	1,223,750	965,000	26.8%
WINTHROP HARBOR	42	43	-2.3%	207,400	175,055	18.5%	199,950	176,600	13.2%
ZION	168	152	10.5%	168,369	126,117	33.5%	160,000	120,950	32.3%

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NorthShore - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
	Jan	97	114	136	293,282	277,915	322,084	280,440	265,776
Feb	100	120	146	287,249	315,368	302,586	275,303	302,229	292,010
Mar	137	163	211	311,521	299,903	323,811	300,798	287,785	314,850
Apr	195	160	251	326,338	319,352	328,515	316,098	308,687	319,098
May	250	114	274	296,782	314,505	354,725	287,427	301,275	348,764
Jun	247	130	325	315,032	314,226	352,141	305,331	300,960	346,623
Jul	216	218		319,191	316,914		307,662	305,940	
Aug	201	239		310,450	332,358		299,190	318,904	
Sep	176	233		301,168	351,161		290,634	337,930	
Oct	186	254		305,498	335,827		294,272	324,730	
Nov	136	173		296,847	334,046		285,175	323,492	
Dec	144	178		313,139	348,654		301,526	338,581	
TOTAL	2,133	2,096	1,343	315,077	286,755		297,016	313,126	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	89	116	92	249,000	245,000	262,000	241,000	229,250	249,950
Feb	85	124	109	244,950	262,500	247,000	230,000	243,000	243,500
Mar	100	124	94	250,000	260,000	295,000	240,000	253,000	280,000
Apr	87	88	92	289,000	292,000	295,000	279,000	277,500	288,000
May	85	111	72	249,950	279,900	315,000	241,250	270,000	310,000
Jun	80	91	52	275,000	300,960	319,000	265,000	280,000	314,000
Jul	73	103		285,000	269,450		266,500	258,725	
Aug	68	94		270,000	285,000		260,500	272,000	
Sep	89	97		259,000	299,950		253,250	288,750	
Oct	78	90		264,950	285,000		253,500	275,000	
Nov	94	77		285,175	285,000		251,875	275,000	
Dec	92	88		249,499	294,500		240,750	279,250	
TOTAL	84	98		269,000	270,000		251,875	270,000	

Barrington - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	5	3	5	280,320	254,966	358,720	263,440	248,800	351,842
Feb	4	12	7	215,900	289,363	293,514	207,225	280,485	282,500
Mar	8	11	21	294,486	364,990	297,460	285,061	338,316	293,622
Apr	7	3	21	271,742	294,933	244,900	260,857	283,000	267,237
May	15	8	26	312,065	360,913	313,707	303,083	328,492	309,621
Jun	17	10	19	285,000	268,710	328,089	274,205	253,050	325,384
Jul	12	16		308,709	333,649		295,590	329,346	
Aug	10	20		310,979	315,047		291,691	305,263	
Sep	13	20		290,568	296,180		278,876	288,350	
Oct	15	21		299,073	284,498		284,638	280,547	
Nov	6	18		314,481	313,893		303,665	307,042	
Dec	4	17		543,278	315,775		508,854	317,590	
TOTAL	123	159		293,258	308,812		281,640	300,630	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	126	223	83	269,000	220,000	314,900	261,000	219,900	314,910
Feb	83	120	118	219,350	314,500	309,000	202,000	297,000	297,500
Mar	107	146	137	289,500	364,990	292,900	275,000	350,840	281,500
Apr	102	143	92	230,000	225,000	244,900	222,000	217,500	244,000
May	94	108	107	319,000	372,450	283,000	305,000	336,250	289,250
Jun	145	129	30	285,000	244,950	335,000	275,000	242,500	327,500
Jul	44	100		266,250	294,500		258,750	292,000	
Aug	153	88		287,500	307,000		268,250	295,000	
Sep	136	71		255,000	284,800		246,000	271,000	
Oct	78	75		249,900	230,000		230,000	225,000	
Nov	116	95		302,500	267,000		285,000	264,500	
Dec	228	62		475,000	324,900		452,000	317,000	
TOTAL	112	97		264,900	299,000		257,000	289,000	

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

Attached Single Family									
TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
ALGONQUIN	91	67	35.8%	210,223	185,671	13.2%	205,550	179,333	14.6%
ANTIOCH	16	10	60.0%	160,800	151,900	5.9%	151,000	156,500	-3.5%
ARLINGTON HEIGHTS	293	171	71.3%	218,761	199,102	9.9%	187,000	165,000	13.3%
BARRINGTON AREA	101	47	114.9%	299,517	294,492	1.7%	281,000	310,000	-9.4%
BARTLETT	122	74	64.9%	216,663	209,199	3.6%	225,000	215,250	4.5%
BEACH PARK	18	17	5.9%	155,711	142,753	9.1%	155,500	138,500	12.3%
BUFFALO GROVE	262	152	72.4%	235,922	223,726	5.5%	220,000	211,000	4.3%
CAROL STREAM	133	98	35.7%	201,793	189,194	6.7%	205,000	190,500	7.6%
CARPENTERSVILLE	86	52	65.4%	161,642	152,629	5.9%	164,000	153,450	6.9%
CHICAGO - ALBANY PARK	115	73	57.5%	231,057	248,768	-7.1%	216,000	225,000	-4.0%
CHICAGO - DUNNING	60	40	50.0%	206,443	195,585	5.6%	206,750	208,000	-0.6%
CHICAGO - EDGEWATER	510	275	85.5%	274,142	272,902	0.5%	249,500	242,500	2.9%
CHICAGO - IRVING PARK	184	108	70.4%	267,067	265,012	0.8%	232,750	230,000	1.2%
CHICAGO - LAKE VIEW	1495	833	79.5%	429,251	424,865	1.0%	399,500	411,500	-2.9%
CHICAGO - LINCOLN PARK	976	512	90.6%	605,441	562,818	7.6%	521,250	490,000	6.4%
CHICAGO - LINCOLN SQUARE	265	150	76.7%	337,500	356,578	-5.4%	303,000	315,000	-3.8%
CHICAGO - LOGAN SQUARE	489	254	92.5%	456,236	433,649	5.2%	430,000	415,000	3.6%
CHICAGO - LOOP	542	246	120.3%	743,276	398,073	86.7%	394,375	325,000	21.3%
CHICAGO - NEAR NORTH SIDE	1437	899	59.8%	558,279	582,127	-4.1%	405,000	407,500	-0.6%
CHICAGO - NEAR SOUTH SIDE	474	266	78.2%	444,883	424,787	4.7%	390,000	361,250	8.0%
CHICAGO - NEAR WEST SIDE	817	418	95.5%	467,434	444,977	5.0%	375,000	360,000	4.2%
CHICAGO - PORTAGE PARK	62	47	31.9%	195,518	211,481	-7.5%	170,000	180,000	-5.6%
CHICAGO - ROGERS PARK	321	182	76.4%	216,562	183,580	18.0%	202,000	171,500	17.8%
CHICAGO - UPTOWN	579	333	73.9%	313,462	298,521	5.0%	305,000	295,000	3.4%
CHICAGO - WEST RIDGE	234	125	87.2%	176,433	161,864	9.0%	165,000	145,000	13.8%
CHICAGO - WEST TOWN	1185	766	54.7%	515,427	525,405	-1.9%	500,000	502,500	-0.5%
DEERFIELD	66	37	78.4%	289,171	278,928	3.7%	280,000	275,000	1.8%
DEKALB	43	36	19.4%	158,570	149,407	6.1%	158,000	147,350	7.2%
DES PLAINES	347	223	55.6%	198,702	186,318	6.6%	185,000	175,000	5.7%
ELGIN	238	181	31.5%	194,760	175,597	10.9%	195,000	177,000	10.2%
ELK GROVE VILLAGE	135	81	66.7%	187,819	182,965	2.7%	190,000	180,000	5.6%
EVANSTON	351	223	57.4%	305,356	281,270	8.6%	272,000	263,500	3.2%
FOX LAKE	86	63	36.5%	132,884	119,947	10.8%	146,000	129,500	12.7%
GLENCOE	8	2	300.0%	244,375	375,250	-34.9%	235,500	375,250	-37.2%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
GOLF-GLENVIEW	195	113	72.6%	357,890	309,932	15.5%	345,000	264,500	30.4%
GREEN OAKS-LIBERTYVILLE	69	43	60.5%	272,950	310,264	-12.0%	255,000	280,000	-8.9%
GREENWOOD- WOODSTOCK	60	39	53.8%	166,630	135,103	23.3%	163,000	131,000	24.4%
GURNEE	108	71	52.1%	184,778	161,254	14.6%	174,000	159,000	9.4%
HAINESVILLE-GRAYSLAKE	133	99	34.3%	190,283	164,744	15.5%	182,000	161,000	13.0%
HANOVER PARK	108	87	24.1%	190,537	173,566	9.8%	187,000	170,000	10.0%
HIGHLAND PARK	76	39	94.9%	367,187	313,244	17.2%	315,000	310,000	1.6%
HIGHWOOD	6	6	0.0%	438,167	450,167	-2.7%	406,000	505,500	-19.7%
HOFFMAN ESTATES	159	88	80.7%	185,135	183,221	1.0%	166,000	179,600	-7.6%
INGLESIDE	3	1	200.0%	185,667	195,000	-4.8%	185,000	195,000	-5.1%
INVERNESS	18	7	157.1%	450,606	402,643	11.9%	438,000	380,000	15.3%
ISLAND LAKE	26	21	23.8%	152,100	137,019	11.0%	153,500	137,000	12.0%
LAKE BLUFF	26	19	36.8%	223,929	258,460	-13.4%	187,250	205,000	-8.7%
LAKE FOREST	58	30	93.3%	540,727	543,281	-0.5%	500,000	467,500	7.0%
LAKE IN THE HILLS	89	66	34.8%	203,870	167,198	21.9%	189,000	164,250	15.1%
LAKE VILLA- LINDENHURST	37	24	54.2%	185,170	161,188	14.9%	185,000	162,450	13.9%
LAKEWOOD-CRYSTAL LAKE	118	97	21.6%	204,582	179,257	14.1%	209,200	178,000	17.5%
LINCOLNSHIRE	38	19	100.0%	400,550	366,263	9.4%	357,950	348,000	2.9%
LINCOLNWOOD	16	6	166.7%	296,181	212,667	39.3%	261,250	209,000	25.0%
LONG GROVE-LAKE ZURICH- HAWTHORN W	54	27	100.0%	314,059	281,607	11.5%	295,000	247,500	19.2%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	106	72	47.2%	161,558	146,612	10.2%	166,000	156,750	5.9%
MORTON GROVE	63	38	65.8%	267,183	245,110	9.0%	252,000	239,500	5.2%
MT. PROSPECT	141	102	38.2%	202,495	171,355	18.2%	180,000	155,000	16.1%
MUNDELEIN	81	40	102.5%	242,662	202,295	20.0%	235,000	201,250	16.8%
NAPERVILLE	470	323	45.5%	273,377	251,266	8.8%	235,000	221,000	6.3%
NILES	82	59	39.0%	201,574	215,006	-6.2%	200,500	230,000	-12.8%
NORTH CHICAGO	7	3	133.3%	89,568	77,333	15.8%	79,000	73,000	8.2%
NORTHBROOK	187	103	81.6%	348,252	318,800	9.2%	335,000	300,000	11.7%
NORTHFIELD	23	14	64.3%	335,822	243,250	38.1%	301,500	212,500	41.9%
OAKWOOD HILLS - CARY	65	60	8.3%	204,332	180,113	13.4%	198,000	172,000	15.1%
PALATINE	510	246	107.3%	209,319	195,910	6.8%	191,000	179,950	6.1%
PARK CITY -WAUKEGAN	19	20	-5.0%	118,610	104,156	13.9%	140,000	115,212	21.5%
PARK RIDGE	83	57	45.6%	326,747	333,711	-2.1%	280,500	305,000	-8.0%
PROSPECT HEIGHTS	72	51	41.2%	169,681	186,197	-8.9%	148,000	153,000	-3.3%
ROLLING MEADOWS	121	82	47.6%	219,111	157,706	38.9%	177,000	128,750	37.5%
ROUND LAKE	137	109	25.7%	157,699	142,126	11.0%	159,000	146,500	8.5%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

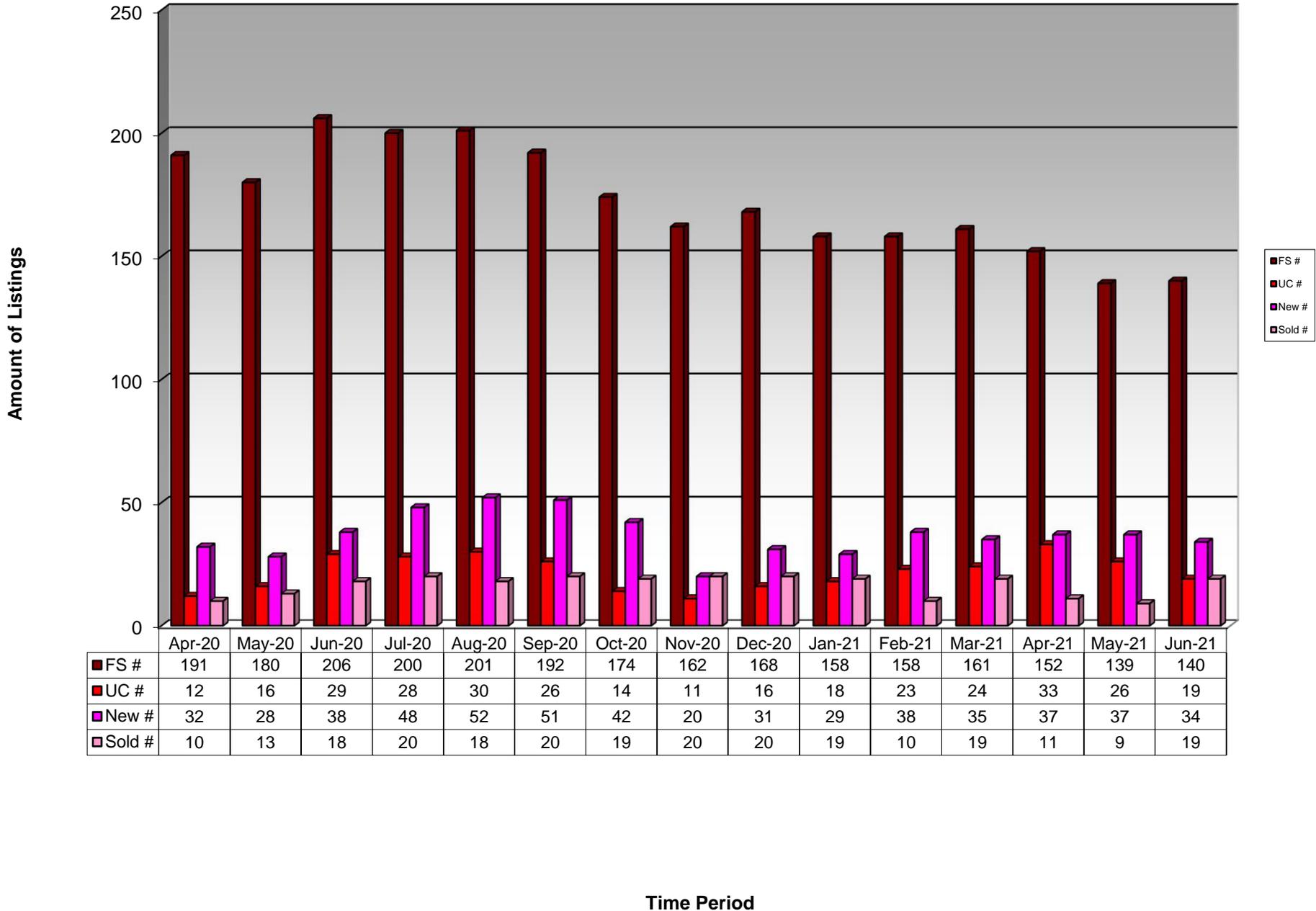
	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
SCHAUMBURG	473	337	40.4%	206,897	186,927	10.7%	192,000	174,000	10.3%
SKOKIE	166	101	64.4%	211,516	210,301	0.6%	205,000	208,000	-1.4%
STREAMWOOD	165	107	54.2%	199,936	181,300	10.3%	190,000	176,000	8.0%
SYCAMORE	50	43	16.3%	181,323	153,373	18.2%	156,500	142,500	9.8%
VERNON HILLS	175	72	143.1%	244,705	217,705	12.4%	233,000	194,000	20.1%
WADSWORTH - OLD MILL CREEK	19	14	35.7%	169,434	160,854	5.3%	169,000	163,500	3.4%
WAUCONDA	46	29	58.6%	209,641	184,310	13.7%	216,000	175,000	23.4%
WHEELING	226	122	85.2%	214,573	189,058	13.5%	201,250	177,000	13.7%
WILMETTE	69	34	102.9%	405,951	306,545	32.4%	324,500	315,000	3.0%
WINNETKA	23	9	155.6%	409,717	390,333	5.0%	337,500	380,000	-11.2%
ZION	2	3	-33.3%	31,200	116,000	-73.1%	31,200	115,000	-72.9%

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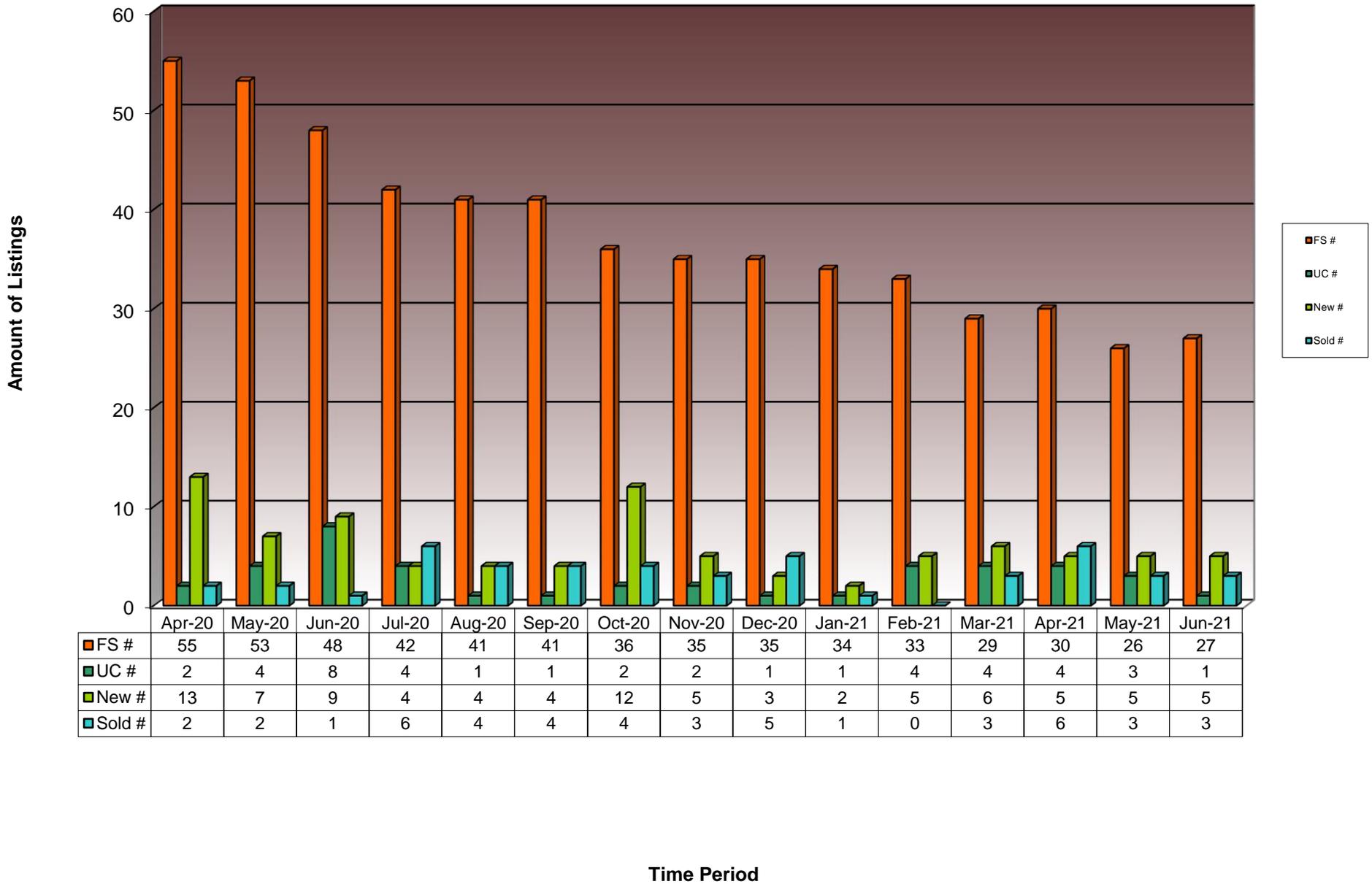
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North Shore Area New Construction for All Property Types



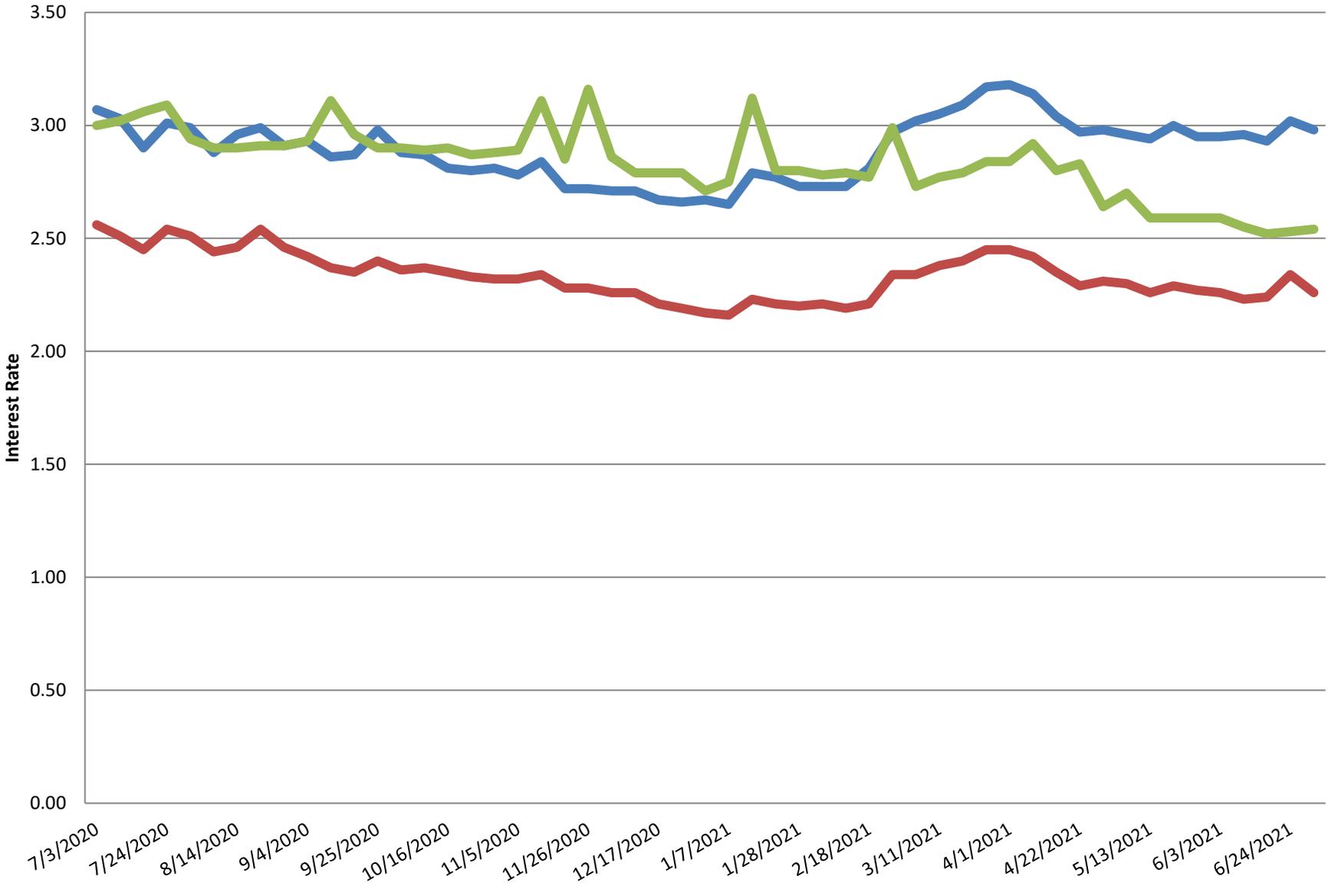
These chart shows new construction data for the past fifteen months th number of new homes in the North Shore area for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

Barrington Area New Construction for All Property Types



These chart shows new construction data for the past fifteen months th number of new homes Barrington for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

Historical Mortgage Rates



Glossary of Terms and Abbreviations

Absorption Rate:

Absorption rates are used to determine the amount of weeks that it will take to sell the current inventory at the present rate of sales.

Twenty six weeks is considered neutral. When the absorption is rate is higher than 26 weeks, it is considered a buyer's market and sale prices become stagnant. When the rate is lower, homes are selling faster and sales prices increase.

To formulate Absorption Rate you need to know 2 figures.

- 1) How many listings are currently on the market?
- 2) How many listings sold last month?

Then

- A.) Multiple the number of solds last month by 12 (months).
- B.) Divided by the current listings equals # of Units that would sell each week.
- C.) Divide the # or units that should sell each week into the number available = absorption rate.

Supply Demand Ratio

The amount of homes for sales divided by the amount of sold properties for a given time period. When there are six active listings for every sold listing, the market is considered to be at its equilibrium, homes are being sold at the exact right price.

Listing

Listing in MRED - when the current titleholders of the property have signed an exclusive or exclusive right to sell agreement and the agreement is in effect with an MRED office.

Statuses for Active Listings

ACTV - An A

ctive listing is where an agreement and an owner of real property and a real estate agent, whereby the agent agrees to secure a buyer or tenant for specific property at a certain price and terms in return for a fee or commission.

BOMK - Back on Market: A listing previously showing Off-Market (Canceled, Closed, Expired, or Rented) status is now active again.

CTG - Contingent on a contract pending – A valid sales contract has been signed by a Buyer and Seller with provisions to be met before a contract can become binding.

CONTINGENCY FLAGS

A/I - Attorney Approval/Home Inspection

CTGO - Denotes other contingency that may apply. Call Listing Agent for specifics of contingency

FIN - Financing

*HC*** - Buyer has home to close. Code is followed by number of hours in kick out period

*HS*** - Buyer has home to sell. Code is followed by number of hours in kick out period

NEW - A New listing.

PCHG - Price Change: A listing showing a change in list price – new list price is required.

RACT Reactivate: A listing that was previously showing as Contingent, Pending or Temporarily Off-Market

TEMP - Active -Temporarily Off-Market (still listed) exclusive brokerage agreement in effect, property unable to be shown, except for reasonable restrictions noted on the listing in the showing instructions.

BOMK, NEW, PCHG & RACT - statuses will show on MRED® for 5 days (unless a status change is made to the listing) and then revert to an ACTV status.

OFF-MARKET LISTING

Closed property in MRED is when an active listing has been sold and the title has changed from the seller titleholder to the new title holder.

Expired listing in MRED is an active listing which has reached its expiration date and has moved from active status to expired and the listing agreement is no longer in effect.

Temporary off the market/withdrawn is a listing in MRED which still has a valid listing agreement but the titleholders have asked the property be taken out of MRED.

Cancelled listing in MRED is when seller titleholders and the real estate company have cancelled the listing agreement and the property is no longer for sale with that company.

OFF MARKET STATUSES

CANC - A Canceled listing - cancellation date is required

CLSD - A Closed listing - must be reported within 72 hours of closing. Selling Price, Contract Date, Closed Date, Seller's Concessions Y/N (if Y is entered, Seller's Concessions \$ amount is required (PNT)), and Selling Agent are required.

EXP - An Expired listing.

PEND - Pending: A fully executed purchase contract with no contingencies other than closing. Property must be placed in Pending in order to report it closed and show the correct Market Time. Requires entry/confirmation of the Contract Date and Selling Agent ID.

RNTD - Rented: Property type 6 only - requires Rental Date, Selling Agent and Rented Price.

Median Sale Price - The median price is the price that is midway between the least expensive and most expensive home sold in an area during a given period of time. During that time, half the buyers bought homes that cost more than the median price and half bought homes for less than the median price.

Average Sale Price - The average home price is the sum of prices of all homes sold in a certain area in a certain period, divided by the number of properties sold in the same area in that period.

Days On Market (DOM) or Market Time (MT) - The number of days a listing is active in a multiple listing service before it is entered into "pending" status. Pending status is when an offer has been accepted by the seller but the transaction is not yet closed. Many agents refer to "average days on market," which is derived by adding all the days on market of each listing and dividing by the number of listings. In a buyer's market, the DOM are generally higher because inventory takes longer to sell. In a seller's market, the DOM are fewer.

Additional Abbreviations:

FS= For Sale or Active Property

UC= Under Contract, Property under contract but has not had all contingencies met.

OLP = Original List Price

LP = List Price

LLP = Last List Price