

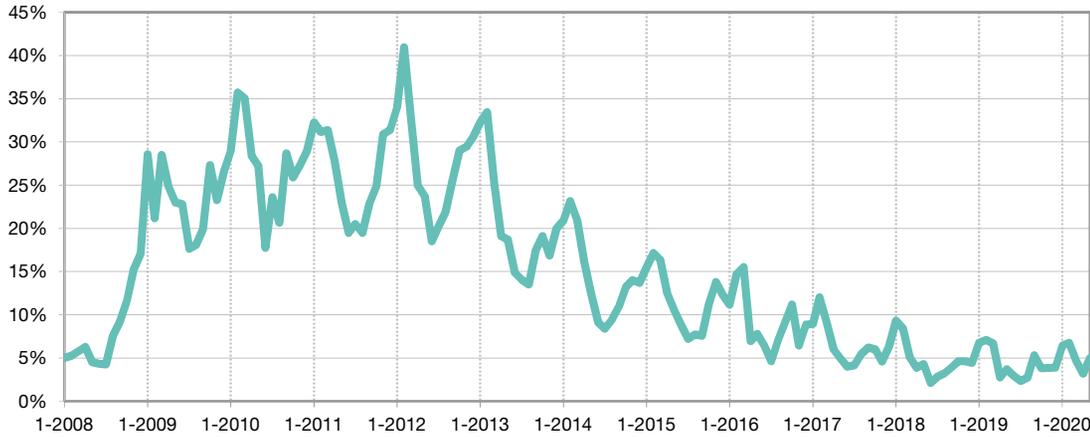
Lender-Mediated Report – May 2020



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 5.0%



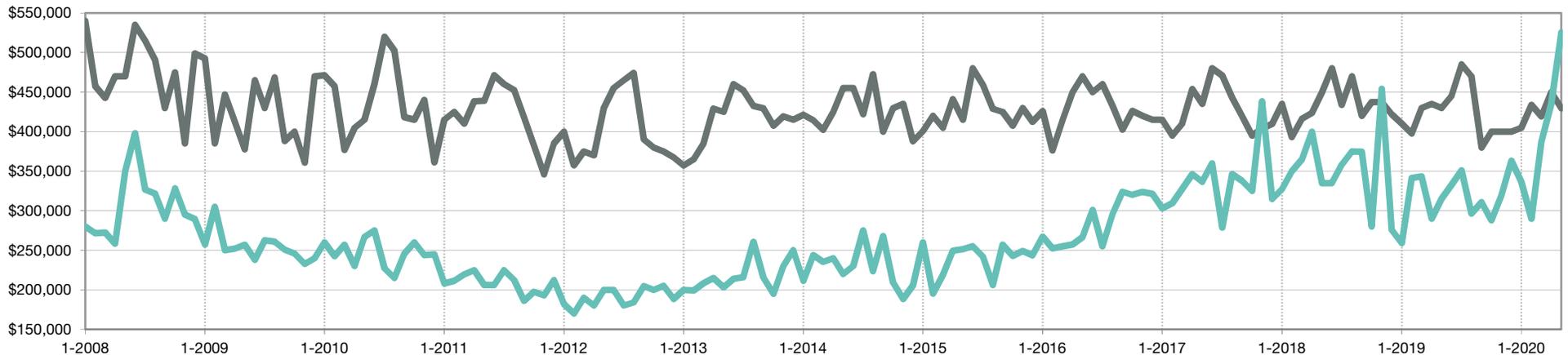
Closed Sales	5-2019	5-2020	+ / -
Traditional	782	458	-41.4%
REO	22	18	-18.2%
Short Sales	8	6	-25.0%
Total Market*	812	482	-40.6%

Median Sales Price	5-2019	5-2020	+ / -
Traditional	\$429,995	\$429,500	-0.1%
REO	\$311,325	\$552,950	+77.6%
Short Sales	\$335,075	\$375,000	+11.9%
Total Market*	\$425,000	\$430,000	+1.2%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | Total represents all traditional and lender-mediated activity. Share represents the market share of lender-mediated activity for each area. | Inventory counts are based on one month of activity for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

May 2020

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	5-2019	5-2020	+ / -	5-2019	5-2020	+ / -	5-2019	5-2020	+ / -	5-2019	5-2020	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	502	21	4.2%	715	39	5.5%	\$356,000	\$351,000	-1.4%	\$468,000	\$450,000	-3.8%	\$394,683	\$443,397	+12.3%	\$531,871	\$499,148	-6.2%
Deerfield	187	4	2.1%	393	15	3.8%	\$410,994	\$380,000	-7.5%	\$479,500	\$436,000	-9.1%	\$437,547	\$436,163	-0.3%	\$521,649	\$487,307	-6.6%
Evanston	312	8	2.6%	964	18	1.9%	\$199,000	\$207,750	+4.4%	\$345,000	\$359,000	+4.1%	\$252,623	\$219,517	-13.1%	\$427,212	\$440,020	+3.0%
Glencoe	75	0	0.0%	150	6	4.0%	\$669,900	\$602,500	-10.1%	\$810,000	\$877,500	+8.3%	\$630,880	\$632,500	+0.3%	\$1,128,226	\$1,033,523	-8.4%
Glenview, Golf	370	14	3.8%	831	27	3.2%	\$343,450	\$340,000	-1.0%	\$432,000	\$445,000	+3.0%	\$445,670	\$399,542	-10.4%	\$524,570	\$537,997	+2.6%
Highland Park	266	12	4.5%	519	30	5.8%	\$316,325	\$326,825	+3.3%	\$490,000	\$445,000	-9.2%	\$361,755	\$375,769	+3.9%	\$567,200	\$511,998	-9.7%
Highwood	15	1	6.7%	28	1	3.6%	\$0	\$280,000	--	\$284,450	\$240,000	-15.6%	\$0	\$280,000	--	\$355,032	\$320,257	-9.8%
Inverness	107	6	5.6%	116	7	6.0%	\$542,500	\$555,000	+2.3%	\$526,000	\$530,000	+0.8%	\$674,500	\$487,529	-27.7%	\$525,770	\$551,974	+5.0%
Kenilworth	42	1	2.4%	32	1	3.1%	\$942,500	\$875,000	-7.2%	\$1,059,250	\$1,279,500	+20.8%	\$942,500	\$875,000	-7.2%	\$1,322,658	\$1,357,574	+2.6%
Lake Bluff	65	2	3.1%	186	10	5.4%	\$274,250	\$252,500	-7.9%	\$449,000	\$440,500	-1.9%	\$286,735	\$298,220	+4.0%	\$520,172	\$568,667	+9.3%
Lake Forest	269	5	1.9%	353	22	6.2%	\$610,800	\$480,000	-21.4%	\$765,000	\$729,900	-4.6%	\$592,991	\$657,519	+10.9%	\$906,082	\$881,994	-2.7%
Lincolnshire	77	1	1.3%	128	5	3.9%	\$426,300	\$438,000	+2.7%	\$433,000	\$485,000	+12.0%	\$462,060	\$495,000	+7.1%	\$472,095	\$512,939	+8.7%
Lincolnwood	66	6	9.1%	157	8	5.1%	\$245,001	\$337,438	+37.7%	\$358,000	\$378,000	+5.6%	\$311,554	\$357,456	+14.7%	\$412,306	\$390,048	-5.4%
Mettawa	9	0	0.0%	4	0	0.0%	\$0	\$0	--	\$675,000	\$474,000	-29.8%	\$0	\$0	--	\$808,000	\$575,075	-28.8%
Morton Grove	88	5	5.7%	362	16	4.4%	\$269,000	\$283,125	+5.3%	\$305,500	\$303,250	-0.7%	\$290,203	\$300,391	+3.5%	\$310,013	\$312,613	+0.8%
Northbrook	312	6	1.9%	674	28	4.2%	\$453,125	\$387,500	-14.5%	\$468,000	\$456,500	-2.5%	\$503,995	\$478,777	-5.0%	\$523,152	\$504,105	-3.6%
Northfield	56	1	1.8%	110	1	0.9%	\$566,000	\$1,100,000	+94.3%	\$515,000	\$545,000	+5.8%	\$484,500	\$1,100,000	+127.0%	\$629,464	\$703,832	+11.8%
Prairie View	7	0	0.0%	7	2	28.6%	\$232,000	\$278,250	+19.9%	\$325,000	\$295,000	-9.2%	\$232,000	\$278,250	+19.9%	\$336,544	\$327,800	-2.6%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	194	5	2.6%	689	34	4.9%	\$260,000	\$245,000	-5.8%	\$295,000	\$298,000	+1.0%	\$278,255	\$271,606	-2.4%	\$303,246	\$307,688	+1.5%
Wilmette	172	4	2.3%	410	8	2.0%	\$623,700	\$387,500	-37.9%	\$640,000	\$670,000	+4.7%	\$808,557	\$422,465	-47.8%	\$735,139	\$766,801	+4.3%
Winnetka	116	1	0.9%	254	4	1.6%	\$600,113	\$638,225	+6.4%	\$1,132,500	\$1,025,000	-9.5%	\$781,084	\$646,363	-17.2%	\$1,372,906	\$1,210,619	-11.8%