

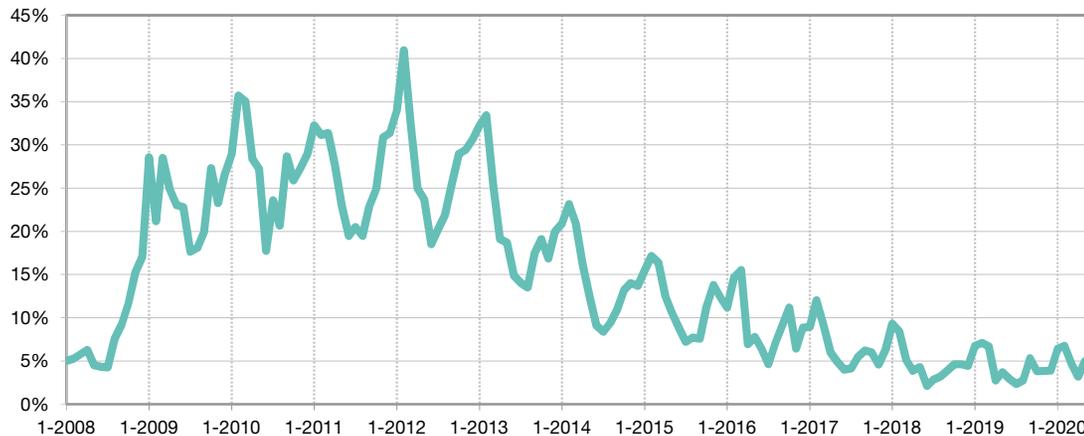
Lender-Mediated Report – June 2020



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 3.8%



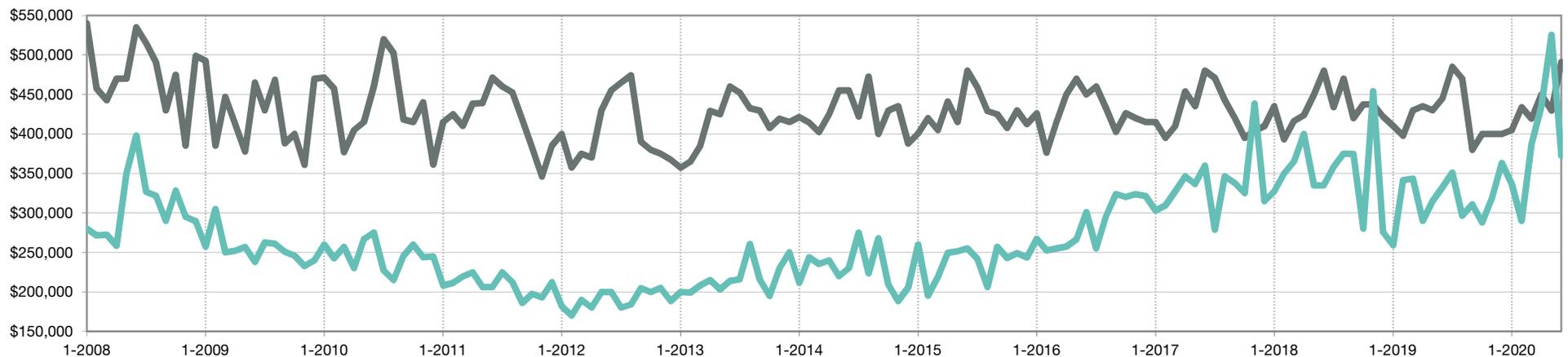
Closed Sales	6-2019	6-2020	+ / -
Traditional	857	610	-28.8%
REO	20	16	-20.0%
Short Sales	6	8	+33.3%
Total Market*	883	634	-28.2%

Median Sales Price	6-2019	6-2020	+ / -
Traditional	\$445,000	\$491,000	+10.3%
REO	\$332,500	\$372,500	+12.0%
Short Sales	\$355,250	\$418,000	+17.7%
Total Market*	\$438,000	\$486,750	+11.1%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

June 2020

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	6-2019			6-2020			6-2019			6-2020		
							Lender-Mediated	Traditional Properties	+ / -	Lender-Mediated	Traditional Properties	+ / -	Lender-Mediated	Traditional Properties	+ / -	Lender-Mediated	Traditional Properties	+ / -
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	473	20	4.2%	714	39	5.5%	\$356,000	\$351,000	-1.4%	\$455,000	\$455,000	0.0%	\$398,805	\$437,948	+9.8%	\$528,637	\$501,852	-5.1%
Deerfield	181	4	2.2%	370	16	4.3%	\$440,000	\$365,000	-17.0%	\$471,000	\$438,250	-7.0%	\$483,715	\$424,216	-12.3%	\$508,998	\$492,321	-3.3%
Evanston	281	9	3.2%	928	20	2.2%	\$203,500	\$197,500	-2.9%	\$343,250	\$359,500	+4.7%	\$256,446	\$224,890	-12.3%	\$426,542	\$442,236	+3.7%
Glencoe	70	0	0.0%	157	6	3.8%	\$669,900	\$602,500	-10.1%	\$820,000	\$900,000	+9.8%	\$630,880	\$632,500	+0.3%	\$1,145,483	\$1,089,227	-4.9%
Glenview, Golf	363	10	2.8%	777	21	2.7%	\$337,000	\$340,000	+0.9%	\$435,000	\$443,750	+2.0%	\$422,104	\$413,042	-2.1%	\$532,235	\$536,435	+0.8%
Highland Park	238	8	3.4%	517	33	6.4%	\$307,650	\$380,000	+23.5%	\$492,000	\$446,000	-9.3%	\$353,627	\$427,123	+20.8%	\$565,487	\$522,001	-7.7%
Highwood	14	1	7.1%	29	1	3.4%	\$0	\$280,000	--	\$277,000	\$267,750	-3.3%	\$0	\$280,000	--	\$346,711	\$348,390	+0.5%
Inverness	97	4	4.1%	120	8	6.7%	\$542,500	\$477,500	-12.0%	\$520,000	\$523,000	+0.6%	\$674,500	\$459,713	-31.8%	\$524,144	\$539,546	+2.9%
Kenilworth	43	2	4.7%	31	1	3.2%	\$942,500	\$875,000	-7.2%	\$1,207,500	\$997,500	-17.4%	\$942,500	\$875,000	-7.2%	\$1,383,472	\$1,198,777	-13.4%
Lake Bluff	59	1	1.7%	178	11	6.2%	\$285,000	\$242,250	-15.0%	\$431,000	\$445,000	+3.2%	\$288,816	\$293,132	+1.5%	\$521,375	\$570,542	+9.4%
Lake Forest	248	2	0.8%	344	22	6.4%	\$499,800	\$510,000	+2.0%	\$769,900	\$727,200	-5.5%	\$533,946	\$690,389	+29.3%	\$911,319	\$890,357	-2.3%
Lincolnshire	79	2	2.5%	129	5	3.9%	\$426,300	\$438,000	+2.7%	\$448,000	\$471,000	+5.1%	\$462,060	\$495,000	+7.1%	\$483,964	\$499,182	+3.1%
Lincolnwood	61	3	4.9%	147	7	4.8%	\$336,000	\$331,000	-1.5%	\$365,000	\$380,000	+4.1%	\$326,854	\$359,396	+10.0%	\$413,414	\$399,284	-3.4%
Mettawa	9	0	0.0%	4	0	0.0%	\$0	\$0	--	\$887,000	\$474,000	-46.6%	\$0	\$0	--	\$887,000	\$575,075	-35.2%
Morton Grove	93	2	2.2%	341	16	4.7%	\$270,000	\$287,125	+6.3%	\$303,250	\$305,000	+0.6%	\$289,544	\$304,203	+5.1%	\$308,179	\$313,287	+1.7%
Northbrook	309	6	1.9%	631	26	4.1%	\$488,250	\$375,000	-23.2%	\$466,750	\$458,000	-1.9%	\$520,635	\$469,644	-9.8%	\$519,884	\$499,849	-3.9%
Northfield	58	0	0.0%	104	1	1.0%	\$443,750	\$1,100,000	+147.9%	\$521,000	\$541,000	+3.8%	\$443,750	\$1,100,000	+147.9%	\$645,789	\$681,706	+5.6%
Prairie View	9	0	0.0%	7	2	28.6%	\$232,000	\$278,250	+19.9%	\$325,000	\$312,000	-4.0%	\$232,000	\$278,250	+19.9%	\$339,889	\$361,000	+6.2%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	187	5	2.7%	662	32	4.8%	\$260,000	\$245,000	-5.8%	\$295,000	\$300,000	+1.7%	\$276,827	\$271,347	-2.0%	\$304,912	\$310,889	+2.0%
Wilmette	171	3	1.8%	393	8	2.0%	\$531,850	\$391,850	-26.3%	\$618,250	\$690,000	+11.6%	\$646,233	\$423,553	-34.5%	\$704,775	\$781,445	+10.9%
Winnetka	104	1	1.0%	250	5	2.0%	\$540,225	\$777,700	+44.0%	\$1,160,000	\$974,500	-16.0%	\$749,714	\$646,740	-13.7%	\$1,377,222	\$1,207,129	-12.4%