

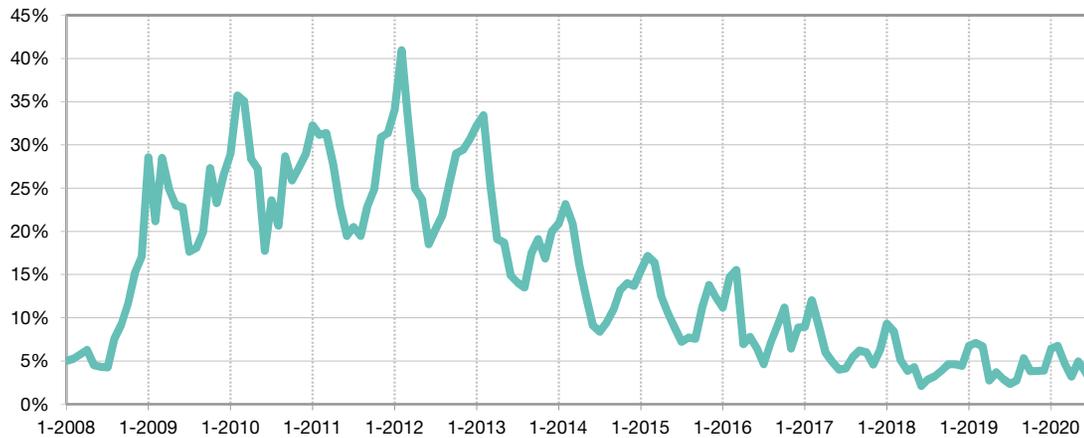
Lender-Mediated Report – July 2020



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 2.4%



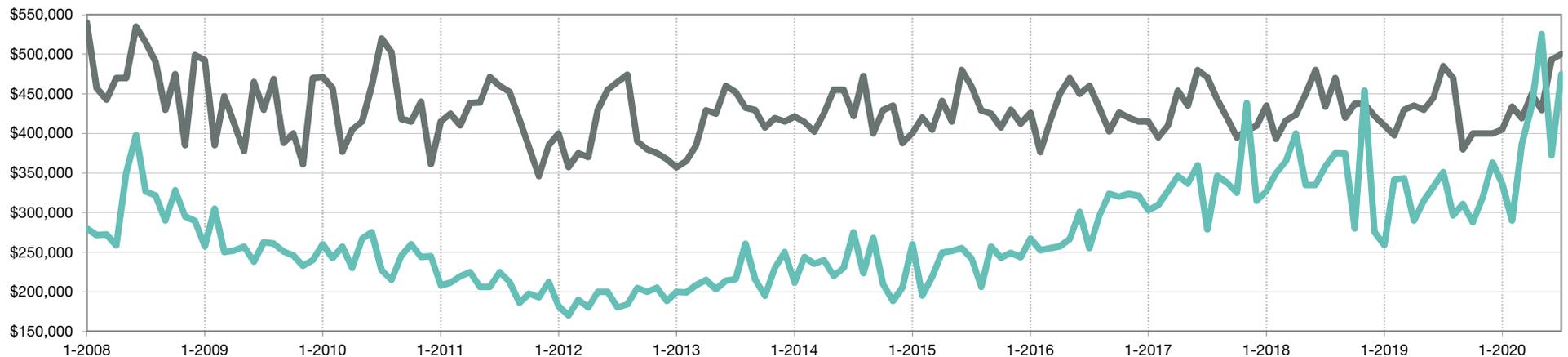
Closed Sales	7-2019	7-2020	+ / -
Traditional	790	937	+18.6%
REO	12	20	+66.7%
Short Sales	7	3	-57.1%
Total Market*	809	960	+18.7%

Median Sales Price	7-2019	7-2020	+ / -
Traditional	\$485,000	\$500,000	+3.1%
REO	\$314,000	\$477,000	+51.9%
Short Sales	\$375,000	\$250,000	-33.3%
Total Market*	\$476,000	\$495,000	+4.0%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

July 2020

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	7-2019	7-2020	+ / -	7-2019	7-2020	+ / -	7-2019	7-2020	+ / -	7-2019	7-2020	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	454	14	3.1%	772	42	5.4%	\$356,000	\$325,000	-8.7%	\$465,000	\$455,000	-2.2%	\$418,326	\$403,809	-3.5%	\$526,957	\$504,913	-4.2%
Deerfield	168	4	2.4%	373	20	5.4%	\$410,994	\$395,000	-3.9%	\$485,000	\$435,000	-10.3%	\$444,055	\$486,573	+9.6%	\$525,758	\$480,549	-8.6%
Evanston	271	7	2.6%	933	19	2.0%	\$208,500	\$200,000	-4.1%	\$345,000	\$365,000	+5.8%	\$268,255	\$222,305	-17.1%	\$425,259	\$451,053	+6.1%
Glencoe	61	1	1.6%	154	7	4.5%	\$440,000	\$655,000	+48.9%	\$872,500	\$875,000	+0.3%	\$450,800	\$663,571	+47.2%	\$1,189,937	\$1,070,885	-10.0%
Glenview, Golf	354	9	2.5%	799	22	2.8%	\$337,000	\$355,000	+5.3%	\$439,100	\$445,000	+1.3%	\$431,509	\$497,939	+15.4%	\$542,962	\$531,314	-2.1%
Highland Park	239	5	2.1%	539	33	6.1%	\$316,325	\$380,000	+20.1%	\$492,000	\$448,000	-8.9%	\$357,490	\$426,820	+19.4%	\$568,044	\$524,672	-7.6%
Highwood	8	0	0.0%	28	1	3.6%	\$0	\$280,000	--	\$270,000	\$270,500	+0.2%	\$0	\$280,000	--	\$338,203	\$358,071	+5.9%
Inverness	87	2	2.3%	126	8	6.3%	\$575,000	\$359,600	-37.5%	\$540,000	\$522,000	-3.3%	\$664,000	\$395,838	-40.4%	\$539,239	\$538,958	-0.1%
Kenilworth	36	2	5.6%	33	0	0.0%	\$625,000	\$0	-100.0%	\$1,207,500	\$1,060,000	-12.2%	\$625,000	\$0	-100.0%	\$1,363,000	\$1,204,736	-11.6%
Lake Bluff	59	1	1.7%	184	10	5.4%	\$205,000	\$258,625	+26.2%	\$449,000	\$445,000	-0.9%	\$256,271	\$316,345	+23.4%	\$526,940	\$555,236	+5.4%
Lake Forest	259	3	1.2%	367	23	6.3%	\$494,900	\$520,000	+5.1%	\$775,000	\$730,000	-5.8%	\$528,172	\$684,490	+29.6%	\$918,119	\$890,036	-3.1%
Lincolnshire	76	2	2.6%	129	6	4.7%	\$401,500	\$454,000	+13.1%	\$441,250	\$473,000	+7.2%	\$471,000	\$507,500	+7.7%	\$477,245	\$505,090	+5.8%
Lincolnwood	60	1	1.7%	151	7	4.6%	\$294,438	\$331,000	+12.4%	\$365,000	\$386,950	+6.0%	\$325,329	\$359,396	+10.5%	\$405,232	\$416,312	+2.7%
Mettawa	8	0	0.0%	4	0	0.0%	\$0	\$0	--	\$675,000	\$474,000	-29.8%	\$0	\$0	--	\$748,767	\$573,250	-23.4%
Morton Grove	98	2	2.0%	332	15	4.5%	\$265,000	\$290,000	+9.4%	\$302,000	\$305,000	+1.0%	\$270,132	\$316,817	+17.3%	\$307,403	\$312,996	+1.8%
Northbrook	324	6	1.9%	642	26	4.0%	\$398,125	\$387,500	-2.7%	\$465,000	\$450,000	-3.2%	\$422,260	\$480,702	+13.8%	\$525,113	\$494,901	-5.8%
Northfield	55	0	0.0%	107	1	0.9%	\$443,750	\$1,100,000	+147.9%	\$507,000	\$554,250	+9.3%	\$443,750	\$1,100,000	+147.9%	\$648,566	\$686,626	+5.9%
Prairie View	7	0	0.0%	7	1	14.3%	\$254,500	\$279,500	+9.8%	\$310,000	\$303,500	-2.1%	\$254,500	\$279,500	+9.8%	\$340,571	\$347,917	+2.2%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	200	6	3.0%	653	28	4.3%	\$265,000	\$233,500	-11.9%	\$290,000	\$305,000	+5.2%	\$300,217	\$249,592	-16.9%	\$306,243	\$315,250	+2.9%
Wilmette	173	1	0.6%	402	10	2.5%	\$531,850	\$391,850	-26.3%	\$645,000	\$645,000	0.0%	\$646,233	\$485,342	-24.9%	\$725,559	\$769,757	+6.1%
Winnetka	99	1	1.0%	255	5	2.0%	\$540,225	\$777,700	+44.0%	\$1,265,000	\$1,008,750	-20.3%	\$749,714	\$646,740	-13.7%	\$1,424,757	\$1,225,922	-14.0%