

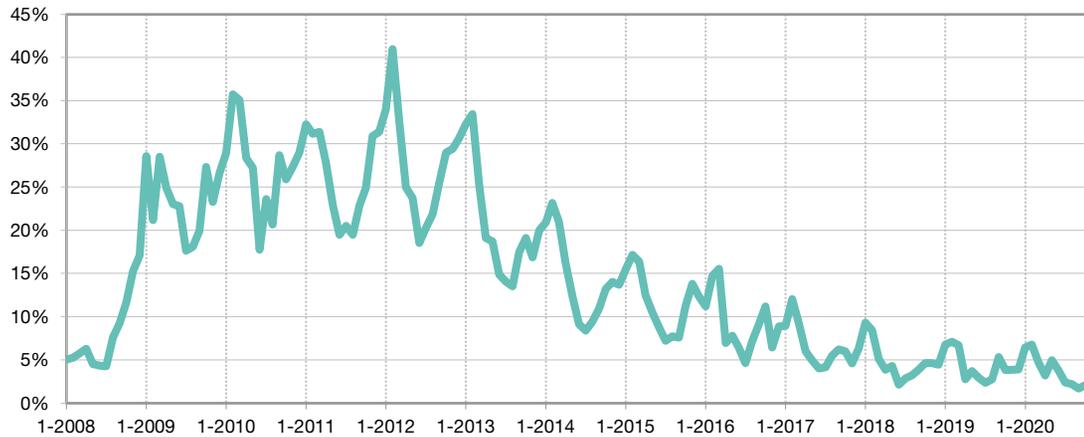
Lender-Mediated Report – November 2020



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 2.5%



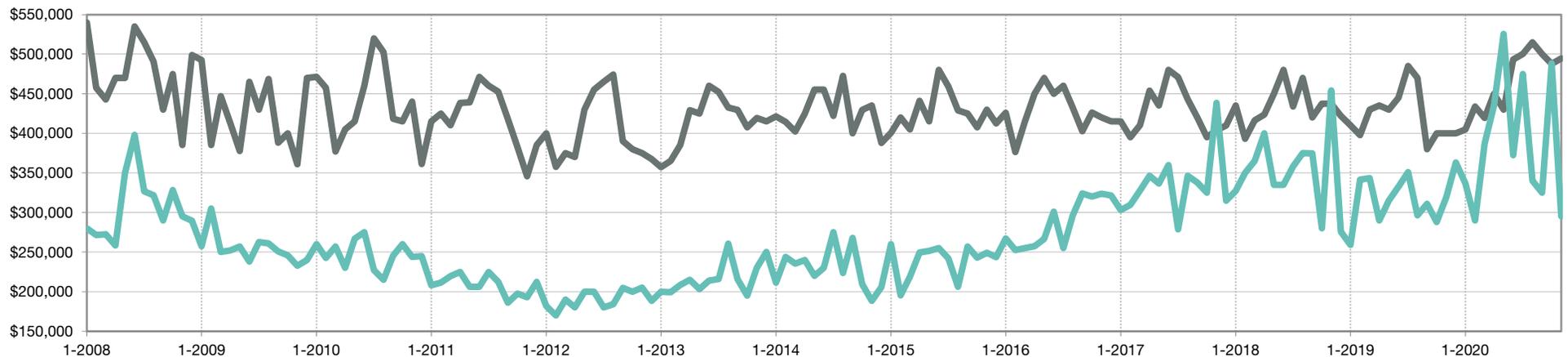
Closed Sales	11-2019	11-2020	+ / -
Traditional	473	711	+50.3%
REO	12	8	-33.3%
Short Sales	7	10	+42.9%
Total Market*	492	729	+48.2%

Median Sales Price	11-2019	11-2020	+ / -
Traditional	\$400,000	\$494,600	+23.7%
REO	\$325,325	\$322,450	-0.9%
Short Sales	\$250,000	\$285,000	+14.0%
Total Market*	\$395,000	\$485,000	+22.8%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®



Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | Total represents all traditional and lender-mediated activity. Share represents the market share of lender-mediated activity for each area. | Inventory counts are based on one month of activity for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

November 2020

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	11-2019	11-2020	+/-	11-2019	11-2020	+/-	11-2019	11-2020	+/-	11-2019	11-2020	+/-
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	308	13	4.2%	971	48	4.9%	\$355,000	\$361,500	+1.8%	\$460,000	\$475,000	+3.3%	\$428,328	\$473,692	+10.6%	\$516,001	\$525,013	+1.7%
Deerfield	121	6	5.0%	437	18	4.1%	\$405,000	\$382,500	-5.6%	\$445,000	\$463,500	+4.2%	\$402,807	\$487,850	+21.1%	\$497,510	\$515,477	+3.6%
Evanston	238	4	1.7%	1,053	17	1.6%	\$203,500	\$215,500	+5.9%	\$341,500	\$385,000	+12.7%	\$246,607	\$314,216	+27.4%	\$418,854	\$475,233	+13.5%
Glencoe	44	1	2.3%	195	6	3.1%	\$425,000	\$727,500	+71.2%	\$860,000	\$900,000	+4.7%	\$440,600	\$705,833	+60.2%	\$1,099,372	\$1,139,679	+3.7%
Glenview, Golf	247	3	1.2%	958	29	3.0%	\$361,500	\$402,000	+11.2%	\$435,000	\$475,000	+9.2%	\$427,699	\$504,187	+17.9%	\$544,668	\$566,217	+4.0%
Highland Park	159	5	3.1%	689	26	3.8%	\$322,500	\$377,500	+17.1%	\$456,500	\$489,500	+7.2%	\$361,464	\$428,932	+18.7%	\$526,978	\$573,072	+8.7%
Highwood	6	0	0.0%	30	1	3.3%	\$0	\$280,000	--	\$277,700	\$370,000	+33.2%	\$0	\$280,000	--	\$351,241	\$381,001	+8.5%
Inverness	52	1	1.9%	142	9	6.3%	\$557,500	\$290,000	-48.0%	\$525,000	\$530,000	+1.0%	\$612,420	\$379,722	-38.0%	\$536,291	\$552,202	+3.0%
Kenilworth	17	1	5.9%	50	2	4.0%	\$875,000	\$4,617,500	+427.7%	\$1,264,250	\$1,157,500	-8.4%	\$875,000	\$4,617,500	+427.7%	\$1,325,300	\$1,547,415	+16.8%
Lake Bluff	46	2	4.3%	198	9	4.5%	\$252,500	\$337,500	+33.7%	\$420,000	\$505,000	+20.2%	\$263,612	\$360,272	+36.7%	\$518,649	\$583,802	+12.6%
Lake Forest	193	7	3.6%	516	21	4.1%	\$499,900	\$555,161	+11.1%	\$736,500	\$750,000	+1.8%	\$540,067	\$708,084	+31.1%	\$874,032	\$927,517	+6.1%
Lincolnshire	48	1	2.1%	161	3	1.9%	\$438,000	\$405,000	-7.5%	\$437,500	\$461,000	+5.4%	\$470,400	\$454,000	-3.5%	\$505,494	\$481,016	-4.8%
Lincolnwood	55	1	1.8%	163	8	4.9%	\$346,438	\$305,000	-12.0%	\$367,000	\$409,000	+11.4%	\$328,968	\$401,925	+22.2%	\$396,764	\$460,634	+16.1%
Mettawa	7	0	0.0%	6	0	0.0%	\$0	\$0	--	\$472,300	\$587,500	+24.4%	\$0	\$0	--	\$472,300	\$622,167	+31.7%
Morton Grove	88	3	3.4%	392	14	3.6%	\$270,000	\$328,500	+21.7%	\$297,300	\$323,500	+8.8%	\$267,353	\$311,071	+16.4%	\$300,385	\$333,351	+11.0%
Northbrook	243	4	1.6%	718	25	3.5%	\$303,400	\$428,000	+41.1%	\$464,500	\$460,000	-1.0%	\$407,853	\$501,044	+22.8%	\$517,254	\$519,430	+0.4%
Northfield	46	0	0.0%	128	1	0.8%	\$205,000	\$1,100,000	+436.6%	\$557,000	\$550,000	-1.3%	\$205,000	\$1,100,000	+436.6%	\$693,428	\$675,401	-2.6%
Prairie View	5	0	0.0%	12	0	0.0%	\$277,000	\$0	-100.0%	\$295,000	\$310,500	+5.3%	\$262,833	\$0	-100.0%	\$331,571	\$331,700	+0.0%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	176	2	1.1%	682	17	2.5%	\$265,000	\$240,000	-9.4%	\$300,000	\$310,000	+3.3%	\$286,732	\$259,831	-9.4%	\$309,026	\$316,110	+2.3%
Wilmette	128	2	1.6%	512	10	2.0%	\$490,000	\$359,000	-26.7%	\$666,500	\$673,500	+1.1%	\$502,175	\$461,342	-8.1%	\$748,883	\$806,590	+7.7%
Winnetka	72	3	4.2%	315	6	1.9%	\$660,000	\$626,850	-5.0%	\$1,140,000	\$1,050,000	-7.9%	\$778,620	\$618,283	-20.6%	\$1,337,812	\$1,295,272	-3.2%