

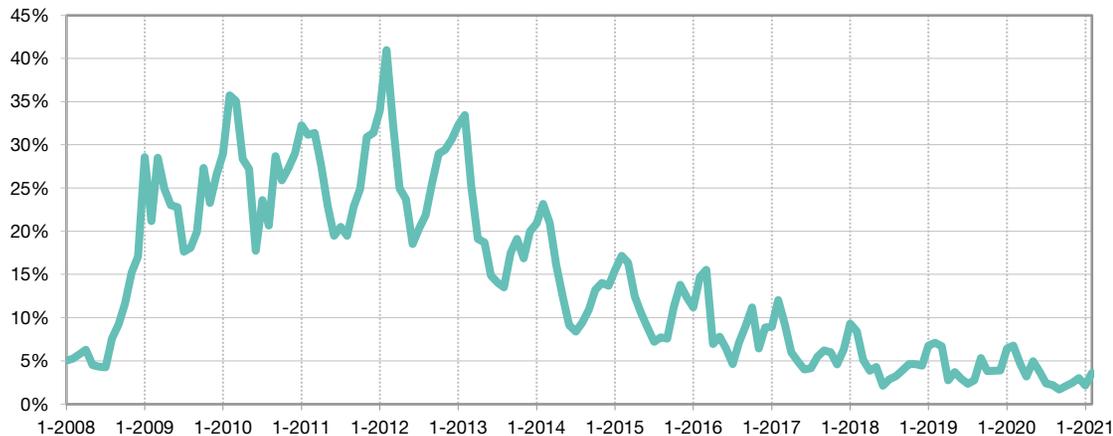
Lender-Mediated Report – February 2021



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 3.6%



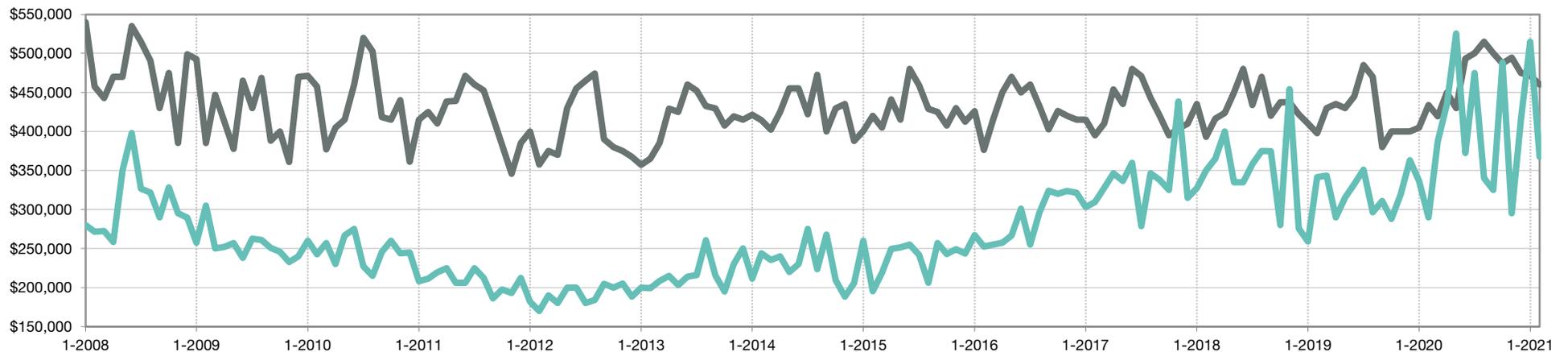
Closed Sales	2-2020	2-2021	+ / -
Traditional	385	457	+18.7%
REO	19	11	-42.1%
Short Sales	9	6	-33.3%
Total Market*	413	474	+14.8%

Median Sales Price	2-2020	2-2021	+ / -
Traditional	\$433,750	\$460,000	+6.1%
REO	\$305,000	\$420,000	+37.7%
Short Sales	\$275,000	\$305,000	+10.9%
Total Market*	\$415,000	\$452,250	+9.0%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

February 2021

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	2-2020	2-2021	+ / -	2-2020	2-2021	+ / -	2-2020	2-2021	+ / -	2-2020	2-2021	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	214	11	5.1%	1,014	42	4.1%	\$355,000	\$365,000	+2.8%	\$451,500	\$490,000	+8.5%	\$416,812	\$489,226	+17.4%	\$509,070	\$539,589	+6.0%
Deerfield	106	3	2.8%	481	19	4.0%	\$383,494	\$380,000	-0.9%	\$442,500	\$473,500	+7.0%	\$393,381	\$504,682	+28.3%	\$499,576	\$539,046	+7.9%
Evanston	151	1	0.7%	1,094	14	1.3%	\$203,500	\$233,000	+14.5%	\$345,000	\$395,000	+14.5%	\$221,476	\$394,084	+77.9%	\$424,263	\$487,282	+14.9%
Glencoe	30	1	3.3%	209	3	1.4%	\$425,000	\$850,000	+100.0%	\$855,000	\$925,000	+8.2%	\$472,917	\$830,000	+75.5%	\$1,032,082	\$1,162,800	+12.7%
Glenview, Golf	153	0	0.0%	999	29	2.9%	\$363,500	\$402,000	+10.6%	\$435,000	\$478,250	+9.9%	\$433,328	\$507,770	+17.2%	\$535,680	\$571,170	+6.6%
Highland Park	97	3	3.1%	715	29	4.1%	\$322,500	\$399,000	+23.7%	\$440,000	\$500,000	+13.6%	\$366,956	\$501,839	+36.8%	\$512,426	\$587,309	+14.6%
Highwood	6	0	0.0%	29	2	6.9%	\$0	\$332,500	--	\$268,500	\$410,000	+52.7%	\$0	\$332,500	--	\$345,639	\$416,352	+20.5%
Inverness	39	1	2.6%	151	11	7.3%	\$555,000	\$290,000	-47.7%	\$525,000	\$545,500	+3.9%	\$507,029	\$388,955	-23.3%	\$535,929	\$572,434	+6.8%
Kenilworth	18	1	5.6%	61	3	4.9%	\$875,000	\$1,735,000	+98.3%	\$1,264,250	\$1,197,500	-5.3%	\$875,000	\$3,336,667	+281.3%	\$1,321,447	\$1,522,258	+15.2%
Lake Bluff	29	2	6.9%	204	7	3.4%	\$275,000	\$368,500	+34.0%	\$415,000	\$505,000	+21.7%	\$288,778	\$427,850	+48.2%	\$520,461	\$595,374	+14.4%
Lake Forest	151	4	2.6%	538	17	3.2%	\$499,800	\$575,000	+15.0%	\$735,000	\$774,400	+5.4%	\$657,718	\$601,534	-8.5%	\$882,183	\$950,978	+7.8%
Lincolnshire	38	1	2.6%	168	4	2.4%	\$438,000	\$435,000	-0.7%	\$473,000	\$458,500	-3.1%	\$470,400	\$456,750	-2.9%	\$513,488	\$481,909	-6.1%
Lincolnwood	28	1	3.6%	168	7	4.2%	\$331,000	\$290,000	-12.4%	\$368,000	\$411,000	+11.7%	\$301,378	\$417,771	+38.6%	\$387,414	\$470,387	+21.4%
Mettawa	8	0	0.0%	6	0	0.0%	\$0	\$0	--	\$473,650	\$720,000	+52.0%	\$0	\$0	--	\$473,650	\$753,249	+59.0%
Morton Grove	50	2	4.0%	384	8	2.1%	\$277,000	\$224,500	-19.0%	\$302,250	\$330,000	+9.2%	\$290,330	\$264,625	-8.9%	\$306,942	\$341,088	+11.1%
Northbrook	163	1	0.6%	788	24	3.0%	\$316,800	\$510,500	+61.1%	\$464,250	\$465,000	+0.2%	\$432,728	\$530,379	+22.6%	\$511,047	\$532,292	+4.2%
Northfield	28	0	0.0%	130	1	0.8%	\$652,500	\$160,000	-75.5%	\$501,000	\$580,000	+15.8%	\$652,500	\$160,000	-75.5%	\$678,018	\$690,909	+1.9%
Prairie View	5	1	20.0%	13	0	0.0%	\$277,000	\$0	-100.0%	\$290,000	\$312,000	+7.6%	\$262,833	\$0	-100.0%	\$315,625	\$324,338	+2.8%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	107	1	0.9%	728	10	1.4%	\$253,000	\$292,450	+15.6%	\$295,500	\$314,250	+6.3%	\$269,313	\$323,660	+20.2%	\$308,605	\$319,004	+3.4%
Wilmette	88	4	4.5%	546	11	2.0%	\$370,000	\$515,000	+39.2%	\$670,000	\$667,500	-0.4%	\$403,917	\$550,370	+36.3%	\$754,181	\$801,096	+6.2%
Winnetka	63	1	1.6%	331	6	1.8%	\$660,000	\$626,850	-5.0%	\$1,137,500	\$1,080,000	-5.1%	\$695,917	\$699,283	+0.5%	\$1,326,738	\$1,319,136	-0.6%