

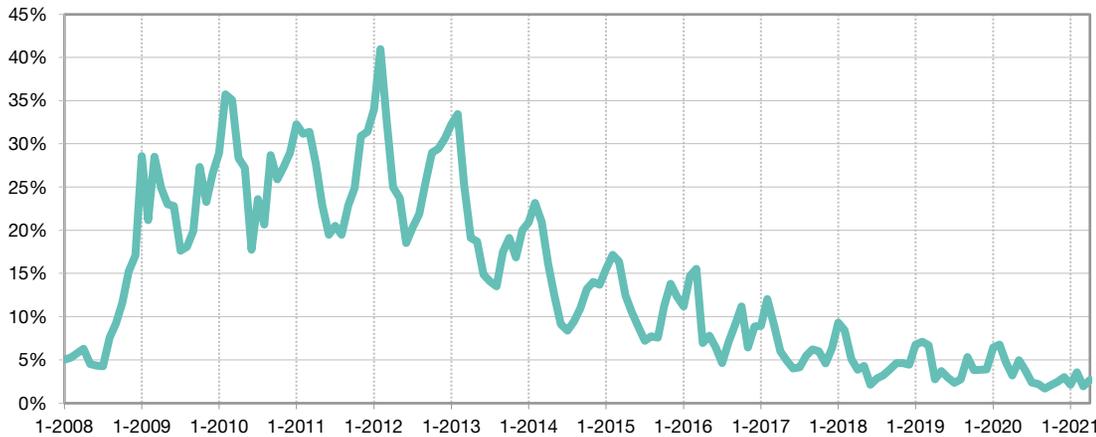
Lender-Mediated Report – April 2021



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 2.7%



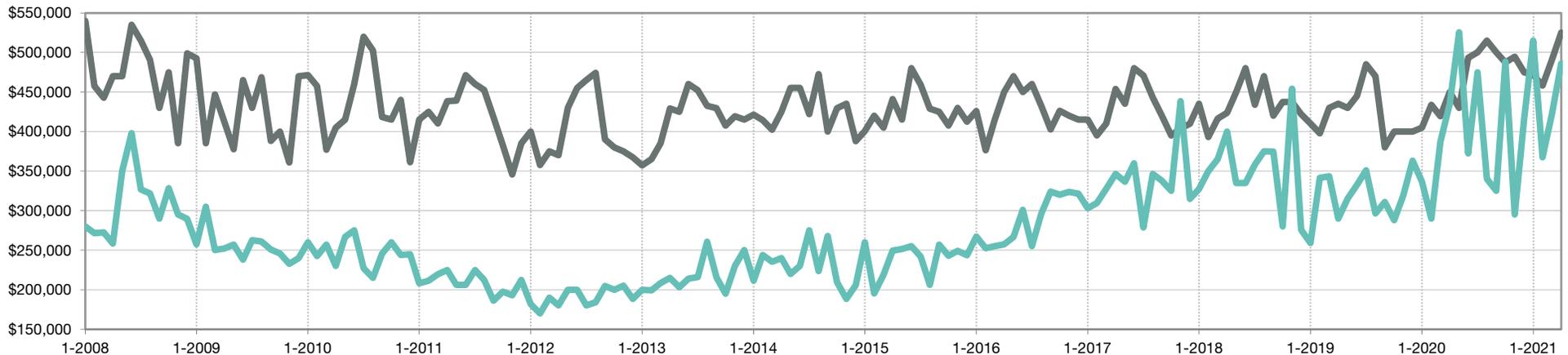
Closed Sales	4-2020	4-2021	+ / -
Traditional	577	949	+64.5%
REO	14	18	+28.6%
Short Sales	5	8	+60.0%
Total Market*	596	975	+63.6%

Median Sales Price	4-2020	4-2021	+ / -
Traditional	\$450,000	\$525,000	+16.7%
REO	\$421,250	\$613,000	+45.5%
Short Sales	\$435,000	\$290,500	-33.2%
Total Market*	\$449,500	\$523,500	+16.5%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

April 2021

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	4-2020	4-2021	+ / -	4-2020	4-2021	+ / -	4-2020	4-2021	+ / -	4-2020	4-2021	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	201	6	3.0%	1,106	38	3.4%	\$355,000	\$372,500	+4.9%	\$455,000	\$499,900	+9.9%	\$431,051	\$515,400	+19.6%	\$505,213	\$544,426	+7.8%
Deerfield	101	3	3.0%	524	21	4.0%	\$385,000	\$380,000	-1.3%	\$435,000	\$485,000	+11.5%	\$412,804	\$510,302	+23.6%	\$491,702	\$548,613	+11.6%
Evanston	160	2	1.3%	1,116	16	1.4%	\$202,500	\$233,000	+15.1%	\$351,375	\$392,750	+11.8%	\$217,393	\$349,273	+60.7%	\$435,942	\$487,068	+11.7%
Glencoe	40	1	2.5%	223	3	1.3%	\$550,000	\$850,000	+54.5%	\$845,000	\$925,000	+9.5%	\$562,000	\$691,333	+23.0%	\$992,212	\$1,151,885	+16.1%
Glenview, Golf	150	1	0.7%	1,040	27	2.6%	\$338,000	\$442,500	+30.9%	\$448,250	\$489,000	+9.1%	\$382,178	\$589,355	+54.2%	\$541,512	\$587,404	+8.5%
Highland Park	112	2	1.8%	752	26	3.5%	\$325,000	\$447,500	+37.7%	\$440,000	\$530,000	+20.5%	\$369,702	\$548,499	+48.4%	\$501,556	\$611,081	+21.8%
Highwood	5	0	0.0%	26	1	3.8%	\$280,000	\$385,000	+37.5%	\$240,000	\$500,000	+108.3%	\$280,000	\$385,000	+37.5%	\$326,618	\$476,640	+45.9%
Inverness	32	1	3.1%	175	9	5.1%	\$555,000	\$290,000	-47.7%	\$530,000	\$560,000	+5.7%	\$487,529	\$378,333	-22.4%	\$547,914	\$586,465	+7.0%
Kenilworth	23	0	0.0%	68	4	5.9%	\$875,000	\$1,917,500	+119.1%	\$1,211,000	\$1,252,500	+3.4%	\$875,000	\$3,027,500	+246.0%	\$1,321,656	\$1,632,233	+23.5%
Lake Bluff	32	2	6.3%	207	5	2.4%	\$275,000	\$319,000	+16.0%	\$423,375	\$515,000	+21.6%	\$304,291	\$409,250	+34.5%	\$548,158	\$584,079	+6.6%
Lake Forest	138	0	0.0%	571	18	3.2%	\$457,500	\$568,375	+24.2%	\$729,900	\$780,000	+6.9%	\$638,886	\$672,296	+5.2%	\$875,696	\$945,984	+8.0%
Lincolnshire	33	0	0.0%	184	4	2.2%	\$421,500	\$517,500	+22.8%	\$469,000	\$466,000	-0.6%	\$451,000	\$476,500	+5.7%	\$501,407	\$500,134	-0.3%
Lincolnwood	44	1	2.3%	166	7	4.2%	\$331,000	\$290,000	-12.4%	\$368,000	\$425,000	+15.5%	\$301,378	\$417,771	+38.6%	\$389,670	\$483,850	+24.2%
Mettawa	11	0	0.0%	8	0	0.0%	\$0	\$0	--	\$474,000	\$720,000	+51.9%	\$0	\$0	--	\$575,075	\$743,312	+29.3%
Morton Grove	66	2	3.0%	398	9	2.3%	\$282,000	\$234,000	-17.0%	\$305,000	\$333,000	+9.2%	\$307,855	\$270,111	-12.3%	\$313,869	\$341,255	+8.7%
Northbrook	160	2	1.3%	843	22	2.6%	\$356,000	\$517,500	+45.4%	\$460,000	\$475,000	+3.3%	\$449,511	\$521,500	+16.0%	\$505,384	\$536,368	+6.1%
Northfield	29	0	0.0%	147	2	1.4%	\$652,500	\$235,000	-64.0%	\$551,000	\$580,000	+5.3%	\$652,500	\$235,000	-64.0%	\$699,053	\$698,744	-0.0%
Prairie View	1	0	0.0%	15	0	0.0%	\$278,250	\$0	-100.0%	\$302,500	\$312,000	+3.1%	\$278,250	\$0	-100.0%	\$327,333	\$326,060	-0.4%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	112	2	1.8%	780	12	1.5%	\$251,263	\$287,500	+14.4%	\$298,500	\$315,000	+5.5%	\$266,083	\$305,633	+14.9%	\$307,646	\$322,358	+4.8%
Wilmette	84	3	3.6%	590	11	1.9%	\$387,500	\$515,000	+32.9%	\$670,000	\$705,000	+5.2%	\$428,553	\$554,825	+29.5%	\$763,858	\$824,507	+7.9%
Winnetka	62	1	1.6%	363	5	1.4%	\$638,225	\$476,000	-25.4%	\$1,060,000	\$1,095,150	+3.3%	\$646,363	\$675,800	+4.6%	\$1,264,945	\$1,317,564	+4.2%