

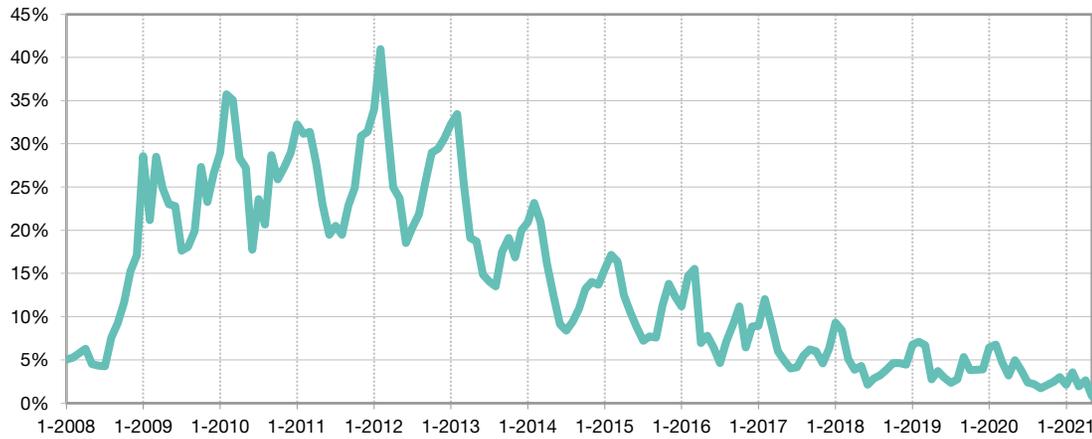
Lender-Mediated Report – May 2021

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.



Share of Closed Sales that were Lender-Mediated: 0.8%



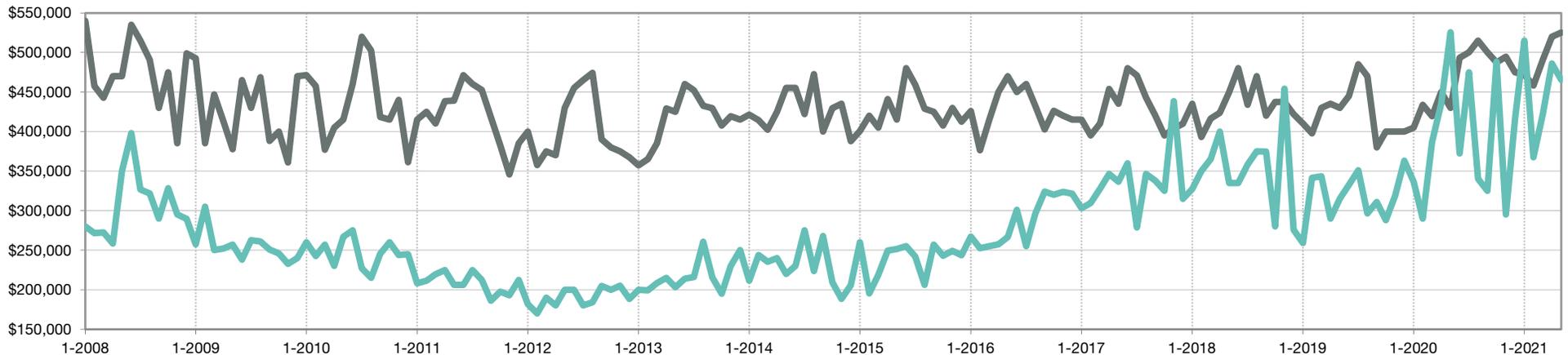
Closed Sales	5-2020	5-2021	+ / -
Traditional	461	979	+112.4%
REO	18	8	-55.6%
Short Sales	6	0	-100.0%
Total Market*	485	987	+103.5%

Median Sales Price	5-2020	5-2021	+ / -
Traditional	\$430,000	\$525,000	+22.1%
REO	\$552,950	\$465,300	-15.9%
Short Sales	\$375,000	\$0	-100.0%
Total Market*	\$430,000	\$524,900	+22.1%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

May 2021

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	5-2020	5-2021	+ / -	5-2020	5-2021	+ / -	5-2020	5-2021	+ / -	5-2020	5-2021	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	224	4	1.8%	1,160	36	3.1%	\$351,000	\$372,500	+6.1%	\$450,000	\$511,750	+13.7%	\$443,397	\$497,144	+12.1%	\$499,141	\$556,382	+11.5%
Deerfield	111	2	1.8%	561	20	3.6%	\$380,000	\$436,525	+14.9%	\$436,000	\$488,500	+12.0%	\$436,163	\$509,848	+16.9%	\$487,307	\$560,340	+15.0%
Evanston	171	1	0.6%	1,169	16	1.4%	\$207,750	\$233,000	+12.2%	\$359,000	\$398,000	+10.9%	\$219,517	\$349,273	+59.1%	\$439,917	\$492,067	+11.9%
Glencoe	37	1	2.7%	229	2	0.9%	\$602,500	\$544,500	-9.6%	\$877,500	\$920,000	+4.8%	\$632,500	\$544,500	-13.9%	\$1,033,523	\$1,129,895	+9.3%
Glenview, Golf	187	0	0.0%	1,118	24	2.1%	\$340,000	\$453,750	+33.5%	\$445,000	\$500,000	+12.4%	\$399,542	\$583,441	+46.0%	\$538,423	\$594,438	+10.4%
Highland Park	122	1	0.8%	770	24	3.1%	\$326,825	\$472,500	+44.6%	\$445,000	\$537,500	+20.8%	\$375,769	\$566,550	+50.8%	\$512,988	\$611,434	+19.2%
Highwood	8	1	12.5%	32	1	3.1%	\$280,000	\$385,000	+37.5%	\$240,000	\$507,000	+111.3%	\$280,000	\$385,000	+37.5%	\$320,257	\$496,516	+55.0%
Inverness	44	1	2.3%	194	9	4.6%	\$555,000	\$290,000	-47.7%	\$530,000	\$562,500	+6.1%	\$487,529	\$378,333	-22.4%	\$551,974	\$602,315	+9.1%
Kenilworth	18	0	0.0%	72	4	5.6%	\$875,000	\$1,917,500	+119.1%	\$1,279,500	\$1,252,500	-2.1%	\$875,000	\$3,027,500	+246.0%	\$1,357,574	\$1,659,036	+22.2%
Lake Bluff	28	3	10.7%	222	5	2.3%	\$252,500	\$319,000	+26.3%	\$441,000	\$495,000	+12.2%	\$298,220	\$409,250	+37.2%	\$569,703	\$570,731	+0.2%
Lake Forest	141	0	0.0%	595	15	2.5%	\$480,000	\$561,750	+17.0%	\$729,900	\$784,122	+7.4%	\$657,519	\$660,921	+0.5%	\$882,531	\$950,892	+7.7%
Lincolnshire	38	0	0.0%	208	4	1.9%	\$438,000	\$517,500	+18.2%	\$485,000	\$481,000	-0.8%	\$495,000	\$476,500	-3.7%	\$512,939	\$514,728	+0.3%
Lincolnwood	41	1	2.4%	180	6	3.3%	\$337,438	\$287,500	-14.8%	\$378,000	\$436,000	+15.3%	\$357,456	\$362,400	+1.4%	\$390,048	\$497,307	+27.5%
Mettawa	10	0	0.0%	8	0	0.0%	\$0	\$0	--	\$474,000	\$720,000	+51.9%	\$0	\$0	--	\$575,075	\$743,312	+29.3%
Morton Grove	62	2	3.2%	411	10	2.4%	\$283,125	\$226,950	-19.8%	\$303,250	\$337,500	+11.3%	\$300,391	\$265,090	-11.8%	\$312,613	\$343,931	+10.0%
Northbrook	156	2	1.3%	891	18	2.0%	\$387,500	\$517,500	+33.5%	\$456,500	\$475,000	+4.1%	\$478,777	\$516,500	+7.9%	\$504,171	\$534,849	+6.1%
Northfield	27	0	0.0%	157	2	1.3%	\$1,100,000	\$235,000	-78.6%	\$545,000	\$610,000	+11.9%	\$1,100,000	\$235,000	-78.6%	\$703,832	\$705,212	+0.2%
Prairie View	3	0	0.0%	16	1	6.3%	\$278,250	\$375,000	+34.8%	\$295,000	\$312,000	+5.8%	\$278,250	\$375,000	+34.8%	\$327,800	\$326,060	-0.5%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	118	3	2.5%	817	10	1.2%	\$245,000	\$287,500	+17.3%	\$298,000	\$320,000	+7.4%	\$271,606	\$290,470	+6.9%	\$307,688	\$327,199	+6.3%
Wilmette	89	0	0.0%	626	12	1.9%	\$387,500	\$505,000	+30.3%	\$670,000	\$705,000	+5.2%	\$422,465	\$563,173	+33.3%	\$766,801	\$831,006	+8.4%
Winnetka	49	1	2.0%	376	5	1.3%	\$638,225	\$476,000	-25.4%	\$1,025,000	\$1,100,000	+7.3%	\$646,363	\$675,800	+4.6%	\$1,210,619	\$1,337,813	+10.5%